

BUILDING ON STRENGTH BESTWAY CEMENT LIMITED







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COMPANY INFORMATION

Board of Directors

Sir Mohammed Anwar Pervez, O.B.E., H. Pk Lord Zameer Choudrey, CBE, SI Pk Mr. Mohammed Younus Sheikh Mr. Dawood Pervez Mr. Muhammad Irfan A. Sheikh Syed Asif Shah Mr. Haider Zameer Choudrey Mrs. Fauzia Ahmad Mr. Tariq Rashid Chairman
Chief Executive
Director
Director
Managing Director
Director
Director
Director
Director
Director

Audit Committee

Mr. Tariq Rashid Syed Asif Shah Mr. Haider Zameer Choudrey Chairperson

Human Resource & Remuneration Committee

Mrs. Fauzia Ahmad Mr. Muhammad Irfan A. Sheikh Lord Zameer Choudrey Chairperson

Nomination Committee

Lord Zameer Choudrey Mr. Muhammad Irfan Anwar Sheikh Mr. Haider Zameer Choudrey Chairperson

Risk Management Committee

Lord Zameer Choudrey Mr. Muhammad Irfan Anwar Sheikh Mr. Haider Zameer Choudrey Chairperson

Company Secretary

Hassan Niazi

Chief Financial Officer

Muhammad Danish Khan (Acting)

Registered / Head Office

Bestway Building, 19-A, College Road, F-7 Markaz, Islamabad. Tel: +92 (0) 51 265 4856 – 64 Fax: +92 (0) 51 265 4865 Email: management@bestway.com.pk

Plant Sites

Hattar

Suraj Gali Road, Village Shadi, Hattar, Distt. Haripur, Khyber Pakhtunkhwa, Pakistan. Tel: +92 (0) 995 639 261 − 3 Fax: +92 (0) 995 639 265 Email: gmworks1⊚bestway.com.pk

Farooqia

12 km, Taxila-Haripur Road, Farooqia, Tehsil & Distt. Haripur, Khyber Pakhtunkhwa, Pakistan. Tel: +92 (0) 995 639 501 – 3 Fax: +92 (0) 995 639 505 Email: gmworks2@bestway.com.pk

Chakwal

Village Tatral, Near PSO Petrol Pump, 22 km Kallar Kahar, Choa Saiden Shah Road, Chakwal, Pakistan. Tel: +92 (0) 543 584 560 – 62

Fax: +92 (0) 543 584 274 Email: gmworks3@bestway.com.pk

Kallar Kahar

Choie Mallot Road, Tehsil Kallar Kahar, Distt. Chakwal, Pakistan. Tel: +92 (0) 51 402 0111 Fax: +92 (0) 51 402 0230 Email: gmworks4@bestway.com.pk

Mianwal

Main Kalabagh Road, Dhair Umaid Ali Shah Pakka, Tehsil & District Mianwali, Punjab, Pakistan. Email: gmproject.mwl@bestway.com.pk

Sales Office

House 276, Near Riphah University, Opposite Roomi Park, Peshawar Road, Rawalpindi. Tel: +92 (0) 51 551 3110, 512 5128 – 9

Fax: +92 (0) 51 551 3109

Email: bestwaysales@bestway.com.pk

Statutory Auditors

A. F. Ferguson & Co., Chartered Accountants

Legal Advisor

Muhammad Umer Khan Vardaq, Advocate High Court

Shares Department

THK Associates (Pvt.) Ltd. Plot No. 32-C, Jami Commercial Street 2, D.H.A., VII, Karachi-75500, Pakistan

Tel: +92 (0) 21 353 101 91-6 Fax: +92 (0) 21 353 101 90

Bankers

- Allied Bank Limited
- · Askari Bank Limited
- · Bank Alfalah Limited
- Bank Islami Pakistan Limited
- Bank of Khyber
- · Bank of Punjab
- Dubai Islamic Bank Pakistan Limited
- Faysal Bank Limited
- · Habib Bank Limited
- · Habib Metropolitan Bank Limited
- · Industrial and Commercial Bank of China
- MCB Bank Limited
- MCB Islamic Bank Limited
- Meezan Bank Limited
- · National Bank of Pakistan
- Soneri Bank Limited
- United Bank Limited

DIRECTORS' REPORT

The Board of Directors take pleasure in presenting their report together with unaudited financial statements for the half year ended 31 December 2023.

Industry Overview

Domestic cement dispatches increased by a meagre 1% to 20.23 million tonnes from 20.03 million in the same period last year. Export volumes grew by 111% from 1.73 million tonnes to 3.65 million tonnes. Overall, dispatches by the industry increased by 10% from 21.77 million tonnes to 23.88 million tonnes for the half year ended 31 December 2023. The growth in domestic sales volumes primarily resulted due to a low base impact as last year volumes were impacted by heavy rains and floods within the country. Increase in exports was enabled by conducive price in the international market, Rupee devaluation and lower coal prices.

| Production and Sales Review | Half year ended 31 December 2023 | Half year ended 31 December 2022 | Increase/ (Decrease) | Percentage |
|------------------------------|--|--|-------------------------|------------|
| | Tonnes | Tonnes | Tonnes | % |
| Clinker production | 3,384,100 | 3,050,689 | 333,411 | 11% |
| Cement production | 3,693,977 | 3,304,934 | 389,043 | 12% |
| Cement and Xtreme Bond sales | 3.713.682 | 3.227.902 | 485.878 | 15% |

Your Company's total cement dispatches increased by 15%, which is higher than the industry growth. This is mainly due to two new production lines at Hattar and Mianwali that came online during February and March 2023 respectively, also helped by the low base effect from last year as explained above.

Despite fierce competition, Bestway successfully retained its position as the largest cement producer and the market leader in the country.

Operating Highlights

The Company recorded gross turnover of Rs. 76.8 billion in the half year ended 31 December 2023, 32% higher compared with Rs. 58.2 billion during the same period last year. Net turnover for the period increased by 28%, from Rs. 42.8 billion to Rs. 54.9 billion. Higher revenue was mainly driven by 15% increase in sales volumes. The increase in selling prices, which was necessitated by an exorbitant increase in the input costs, also contributed to the revenue growth.

Gross profit for the period was reported at Rs. 15.8 billion as compared with Rs. 14.0 billion during the same period last year.

Financial charges increased to Rs.5.7 billion for the period as against Rs. 2.1 billion for the same period last year due to significantly higher interest rates and additional borrowings for new projects.

Profit before tax amounted to Rs. 10.8 billion as compared to Rs. 11.7 billion for the half year ended 31 December 2022. Profit after taxation for the half year amounted to Rs. 6.8 billion as compared to Rs. 8.1 billion for the same period last year.

Earnings per share of the Company for the half year stood at Rs. 11.38 as against Rs. 13.53 for the same period last year.

Plants' Performance

Bestway follows an elaborate plan of preventative maintenance. This proactive approach ensures efficient and stable operations with minimum disruptions. During the period under review, all our cement plants operated satisfactorily.

Alternative Energy

Your Company was the front runner in deploying Waste Heat Recovery Power Generation and one of the first to harness Solar Power Generation at all of its plants. As cement manufacturing is an energy-intensive process and power represents one of the largest costs of production, adoption of WHRP and Solar power generation has enabled Bestway to not only reduce its cost of power significantly but also its reliance on the grid and its environmental footprint. During the period under review, your Company met more than half of its energy requirement through these sources making it the leader in adopting green and renewable energy in Pakistan's industrial sector.

Environment and Water Conservation

Bestway Cement reputes itself as a responsible corporate citizen and gives highest priority to protecting and creating a healthier environment for not only its employees, but also for the communities where it has established its plants. The wellbeing of the social environment in which Bestway operates is considered an integral part of the Company's success. Our plants are ISO 14001:2004 Environmental Management System (EMS) certified.

Your Company is now the leader in water conservation after installation of Air Cooled Condenser Systems, the first and only one in the Cement industry, instead of the conventional water-cooled system which has enabled reduction of about 80% of industrial water requirements.

Rainwater harvesting has been a key area of focus and your Company has made huge strides in not only improving the existing rainwater harvesting ponds significantly but also setting up new ones. You would be pleased to learn that 100% of industrial water requirement at our Chakwal and Kallar Kahar plants are being fulfilled through rainwater harvesting.

Bestway Cement ardently supports WWF Pakistan. It is one of the only few companies in Pakistan which has been certified as a Green Office by WWF Pakistan.

Corporate Social Responsibility

Bestway invests in its operations for long term and appreciates that it has a special responsibility towards the local communities. The Company takes pride in its proactive development and welfare of the under-privileged through activities such as improving access to health services, education, vocational trainings, environmental conservation programmes, and helping create jobs and local employment. Your Company conducts its corporate social responsibility activities mainly through its charitable trust, Bestway Foundation.

In response to the significant devastation caused by the 2022 floods, Bestway Group embarked upon a bold initiative called Hum Sahara Programme with an estimated cost of Rs. 600 million. The aim of this programme was to provide crucial aid and shelter to those who were most severely impacted by the floods.

This endeavour included the distribution of hot meals, ration bags, water filtration units, essential medicines and medical assistance in more than 50 villages across Sindh, Baluchistan, Punjab, and Khyber Pakhtunkhwa, ultimately benefiting more than 100,000 individuals.

The Hum Sahara Programme also entailed the provision of 5,000 tents across various regions. Furthermore, the Group also embarked on an ambitious plan to construct 500 permanent small houses for the most affected families. As of reporting date, all 500 houses have been completed and handed over to the families affected by the floods.

During the period under review, your Company spent more than Rs. 120 million on various CSR initiatives making it one of largest corporates in the country in terms of CSR spend.

Return to Shareholders

Your company remains mindful of providing a superior return to its shareholders. The directors therefore feel great pleasure in declaring first interim cash dividend of 60% making it a total of 120% for the year to date.

Future Outlook

Pakistan is still in the midst of significant economic and political challenges. Persistently high inflation, very high interest rates and depleted foreign exchange reserves have significantly impacted the economic growth. Political and economic stability is needed to get the country out of crisis and to pave the way for future growth.

The recent Standby arrangement with IMF helped to alleviate immediate risks to some extent. The gradual improvement in foreign exchange reserves combined with lifting of restriction on the imports has given some relief to the economic activity in the country. Consumer confidence, however, will take a while to return and economic recovery is expected to remain subdued in the short term.

Unreasonably high taxation, persistent inflation, currency depreciation, high interest rates, unfriendly business environment and political uncertainty will continue to bear down on the cement industry and cement manufacturers may find it difficult to pass on increase in costs which will impact the profit margins.

Border issues with Afghanistan have massively dented exports of cement from the North and this situation is likely to persist until a long-term solution is agreed.

Bestway is one of the lowest cost-producers in the country which means that it is better placed to face off any headwinds as compared to most of its competitors. Your management is always cognisant of the challenges that might lie ahead and will continue to proactively adapt in order to ensure optimum performance by your Company and superior returns for its shareholders.

Acknowledgements

The directors wish to place on record their appreciation for the continued support, contribution and confidence demonstrated in the Company by its shareholders, members of staff, customers, suppliers, bankers and various government agencies throughout the period.

For and on behalf of the Board

Lord Zameer Choudrey

Chief Executive

Islamabad 21 February 2024 Muhammad Irfan A. Sheikh

Managing Director





INDEPENDENT AUDITOR'S REVIEW REPORT

To the members of Bestway Cement Limited
Report on review of Interim Financial Statements

Introduction

We have reviewed the accompanying condensed interim statement of financial position of Bestway Cement Limited as at December 31,2023 and the related condensed interim statement of profit or loss, condensed interim statement of profit or loss and other comprehensive income, condensed interim statement of changes in equity, and condensed interim statement of cash flows, and notes to the financial statements for the six-month period then ended (here-in-after referred to as the "interim financial statements"). Management is responsible for the preparation and presentation of these interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these interim financial statements based on our review. The figures of the condensed interim statement of profit or loss and other comprehensive income for three month period ended December 31,2023 and 2022 have not been reviewed, as we are required to review only the cumulative figures for the six month period ended December 31,2023.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit.

Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements are not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

The engagement partner on the audit resulting in this independent auditor's report is Muhammad Imtiaz Aslam.

Chartered Accountants

Islamabad

Date: February 29, 2024 UDIN: RR202310050pbTifLRsB





FLOOR AND WALL TILE ADHESIVE WITH EXCEPTIONAL BONDING PROPERTIES

Ceramic | Porcelain | Mosaic | Slate | Marble | Granite | Stone

TODAY'S COMPROMISE ON QUALITY IS TOMORROW'S REGRET





BENEFITS

- Superior strength even under extreme temperature
- Ready to use, just add water
- Pre-soaking of tiles not required
- Gives stronger & long lasting grip
- Anti sagging properties
- No air-voids in the mix slurry
- Requires lesser application of mixture with a maximum bed-thickness of 2-4mm



CONDENSED INTERIM STATEMENT OF FINANCIAL POSITIONAS AT 31 DECEMBER 2023

| | Note | 31 December 2023 | 30 June 2023 |
|---|------|---------------------|-----------------|
| | | (Rupees '0 | • |
| | | (Un-audited) | (Audited) |
| EQUITY | | | |
| Authorised share capital | | | |
| 700,000,000 (30 June 2023: 700,000,000) ordinary shares of Rs. 10 eac | h | 7,000,000 | 7,000,000 |
| Share capital and reserves | | | _ |
| Share capital | | 5,962,528 | 5,962,528 |
| Capital reserves | | 10,114,369 | 8,457,184 |
| Revenue reserves | | 47,111,482 | 47,425,904 |
| | | 63,188,379 | 61,845,616 |
| LIABILITIES | | | |
| Non-current liabilities | | | |
| Long term financing | 5 | 43,995,725 | 46,338,481 |
| Deferred income - Government grant | | 1,939,062 | 2,220,086 |
| Deferred tax liability - net | | 22,134,525 | 20,139,187 |
| Employee benefit obligations | | 22,359 | 23,237 |
| | | 68,091,671 | 68,720,991 |
| Current liabilities | | | |
| Trade and other payables | | 19,115,666 | 14,283,436 |
| Short-term borrowings | | 7,867,832 | 23,292,867 |
| Current portion of long term financing | | 7,839,290 | 6,452,450 |
| Current portion of deferred income - Government grant | | 508,967 | 476,819 |
| Unpaid dividend | 6 | 5,865,583 | - |
| Unclaimed dividend | | 72,257 | 67,497 |
| | | 41,269,595 | 44,573,069 |
| Total liabilities | | 109,361,266 | 113,294,060 |
| Total equity and liabilities | | 172,549,645 | 175,139,676 |
| | | | |

CONTINGENCIES AND COMMITMENTS

The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.

CHIEF FINANCIAL OFFICER

DIRECTOR

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CONDENSED INTERIM STATEMENT OF FINANCIAL POSITIONAS AT 31 DECEMBER 2023

| | Note | 31 December 2023 (Rupees | 30 June 2023 |
|--|------|--|---|
| | | (Un-audited) | (Audited) |
| ASSETS Non-current assets | | | |
| Property, plant and equipment Intangible assets and goodwill Investment property Long term investments | 8 | 115,524,860 7,300,167 222,970 19,227,433 | 115,529,367 7,315,560 222,970 16,066,117 |
| Long term deposits | | 130,967 142,406,397 | 130,967 139,264,981 |
| Current assets | | | |
| Stores, spare parts and loose tools Stock in trade Trade debts Advances Deposits and prepayments Short term Investments Other receivables Advance tax - net Cash and bank balances | | 14,917,355 7,385,139 1,280,685 488,831 122,230 - 392,050 4,368,796 1,188,162 30,143,248 | 14,015,052 7,307,109 1,210,836 1,889,929 50,270 4,885,660 1,176,573 4,152,878 1,186,388 35,874,695 |
| Total assets | | 172,549,645 | 175,139,676 |

CHIEF FINANCIAL OFFICER

DIRECTOR

CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UN-AUDITED)

FOR THE SIX MONTH PERIOD ENDED 31 DECEMBER 2023

| | Six month p | period ended | Three month | period ended |
|---|---------------------|---------------------|---------------------|---------------------|
| | 31 December 2023 | 31 December 2022 | 31 December 2023 | 31 December 2022 |
| | | es '000) | | ees '000) |
| | 76,815,363 | 58,246,119 | 40,589,558 | 32,849,712 |
| Gross turnover | (1,794,302) | (1,476,219) | (960,365) | (761,951) |
| Less: rebates and discounts | | | | |
| Less: sales tax and excise duty | (20,156,614) | (14,015,935) | (10,625,229) | (7,939,855) |
| Net turnover | 54,864,447 | 42,753,965 | 29,003,964 | 24,147,906 |
| Cost of sales | (39,113,974) | (28,740,731) | (20,424,667) | (16,222,678) |
| Gross profit | 15,750,473 | 14,013,234 | 8,579,297 | 7,925,228 |
| | | | | |
| Selling and distribution expenses | (609,643) | (471,065) | (322,556) | (276,460) |
| Administrative expenses | (757,826) | (708,807) | (408,979) | (296,417) |
| Other operating expenses | (565,795) | (748,675) | (344,034) | (428,733) |
| Operating profit | 13,817,209 | 12,084,687 | 7,503,728 | 6,923,618 |
| | | | | |
| Other income - net | 458,413 | 144,945 | 236,281 | 106,225 |
| | (5,696,683) | (2,088,760) | (2,679,913) | (1,192,400) |
| Finance cost | 2,210,175 | 1,525,785 | 1,069,481 | 1,027,859 |
| Share of profit of equity-accounted investees, net of tax | 10,789,114 | 11,666,657 | 6,129,577 | 6,865,302 |
| Profit before tax | 10,769,114 | 11,000,037 | 0,129,377 | 0,803,302 |
| | | | | |
| Income tax expense | (4,006,104) | (3,597,034) | (2,421,895) | (2,104,765) |
| Profit for the period | 6,783,010 | 8,069,623 | 3,707,682 | 4,760,537 |
| | | | | |
| Earnings per share - basic and diluted (Rupees) | 11.38 | 13.53 | 6.22 | 7.98 |

The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.

CHIEF FINANCIAL OFFICER

DIRECTOR

CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (UN-AUDITED)

FOR THE SIX MONTH PERIOD ENDED 31 DECEMBER 2023

| | Six month perio | od ended | Three month p | eriod ended |
|--|---------------------|---------------------|---------------------|---------------------|
| | 31 December 2023 | 31 December 2022 | 31 December 2023 | 31 December 2022 |
| | | (Rupee | es '000) | |
| Profit for the period | 6,783,010 | 8,069,623 | 3,707,682 | 4,760,537 |
| Other comprehensive income (OCI): | | | | |
| Items that will not be reclassified to profit or loss | | | | |
| Company's share of equity-accounted investees' OCI | | | | |
| Re-measurement of defined benefit liability | 76,802 | 75,335 | 54,666 | 75,353 |
| Related tax | (19,200) | (14,314) | (13,666) | (14,314) |
| | 57,602 | 61,021 | 41,000 | 61,021 |
| Items that may be reclassified subsequently to profit or loss | | | | |
| Company's share of equity-accounted investees' OCI | | | | |
| Effect of translation of net investment in foreign branches and subsidiaries | (461,396) | 780,168 | (456,656) | 229,610 |
| Gain reclassified to profit or loss on liquidation of subsidiaries | - | (520,978) | - | (520,978) |
| Income from Window Takaful Operations | 70 | - | 42 | - |
| Surplus / (deficit) on revaluation of available for sale investment | 2,670,906 | (617-572) | 2,599,797 | (70,613) |
| Related tax | (552,395) | 117,339 | (535,796) | 13,417 |
| | 1,657,185 | (241,043) | 1,607,387 | (348,564) |
| Other comprehensive income/ (loss)- net of tax | 1,714,787 | (180,022) | 1,648,387 | (287,543) |
| | | | | |
| Total comprehensive income for the period | 8,497,797 | 7,889,601 | 5,356,069 | 4,472,994 |

The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.

CHIEF FINANCIAL OFFICER

DIRECTOR

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY

FOR THE SIX MONTH PERIOD ENDED 31 DECEMBER 2023

| | - | | | | | | | | |
|--|-----------------------------------|------------------|-------------------------|------------------------|------------------|-------------------|-----------------------|------------------|-------------|
| | Issued, subscribed and paid up | Share premium | Exchange translation | Revaluation reserve | Total Capital | Statutory reserve | Unappropriated profit | Total revenue | |
| | share capital | | reserve | | reserves | | | reserves | |
| | | | | | (Rupees '000) | | | | |
| Balance at 01 July 2022 (Audited) | 5,962,528 | 5,381,821 | 3,470,275 | (904,862) | 7,947,234 | 2,835,546 | 44,012,598 | 46,848,144 | 906'252'09 |
| Total comprehensive income | | | | | | | | | |
| Profit for the period | 1 | , | - 001 030 | - (002) | - 0.00 | | 8,069,623 | 8,069,623 | 8,069,623 |
| Other comprehensive income / (1035) Total comprehensive income / (1055) | | | 259,190 | (500,233) | (241,043) | | 8,130,644 | 8,130,644 | 7,889,601 |
| Transfer to statutory reserve by equity-accounted investee | d investee | 1 | 1 | | ı | 154,536 | (154,536) | , | , |
| equity accounted investee | substant y by | ٠ | • | | | (10,852) | | (10,852) | (10,852) |
| Nertal income from investment property Transactions with owners of the Company Distributions | | | 1 | | | | | | • |
| Dividend - Final 2022 @ Rs. 4 per share Dividend - Interim 2033 @ Rs. 4 per share | | | | | | | (2,385,011) | (2,385,011) | (2,385,011) |
| Total transactions with owners of the Company | , | | | | | | (4,770,022) | (4,770,022) | (4,770,022) |
| Balance at 31 December 2022 (Un-audited) | 5,962,528 | 5,381,821 | 3,729,465 | (1,405,095) | 7,706,191 | 2,979,230 | 47,218,684 | 50,197,914 | 63,866,633 |
| Balance at 01 July 2023 (Audited) | 5,962,528 | 5,381,821 | 4,874,483 | (1,799,120) | 8,457,184 | 3,180,571 | 44,245,333 | 47,425,904 | 61,845,616 |
| Total comprehensive income Profit for the period Other commissional face () income | | | - (346.047) | 2 003 232 | - 1 657 185 | | 6,783,010 | 6,783,010 | 6,783,010 |
| Total comprehensive (loss) / income |] | | (346,047) | 2,003,232 | 1,657,185 | | 6,840,612 | 6,840,612 | 8,497,797 |
| Transfer to statutory reserve by equity-accounted investee | | | | | | 207,329 | (207,329) | • | |
| Transactions with owners of the Company | | | | | | | | | |
| Distributions Dividend - Final 2023 @ Rs. 6 per share | | | | 1 | | | (3,577,517) | (3,577,517) | (3,577,517) |
| Dividend - Interim 2024 @ Rs. 6 per share | | | | • | • | | (3,577,517) | (3,577,517) | (3,577,517) |
| Total transactions with owners of the Company | | | | | | | (7,155,034) | (7,155,034) | (7,155,034) |
| Balance at 31 December 2023 (Un-audited) | 5,962,528 | 5,381,821 | 4,528,436 | 204,112 | 10,114,369 | 3,387,900 | 43,723,582 | 47,111,482 | 63,188,379 |

The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.





CHIEF FINANCIAL OFFICER

CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED)

FOR THE SIX MONTH PERIOD ENDED 31 DECEMBER 2023

| | | Six month p | eriod ended |
|--|-------|-------------------------|-------------------------|
| | | 31 Dec | |
| | Nista | 2023 | 2022 |
| | Note | (Rupee | |
| CASH FLOWS FROM OPERATING ACTIVITIES | | (nupee | :5 000) |
| Profit before tax | | 10,789,114 | 11,666,657 |
| Adjustments for: | | | |
| Gain on disposal of property, plant and equipment | | (127,746) | (10,276) |
| Depreciation | | 2,831,917 | 1,682,833 |
| Amortisation | | 63,434 | 65,935 |
| Provision for obsolete / slow moving stores | | (975) | - |
| Write off of fixed assets | | 9,874 | |
| Rental income from investment property | | (17,803) | (15,498) |
| Profit on deposit accounts | | (2,137) | (1,025) |
| Interest on short term investments | | (51,565) | (103,586) |
| Share of profit of equity-accounted investees, net of tax | | (2,210,175) | (1,525,785) |
| Compensation against court order | | 7,073 | 7,073 |
| Finance cost | | 5,696,683 | 2,088,760 |
| Provision for employee retirement benefits | | 91,407 | 54,414 |
| | | 6,289,987 17,079,101 | 2,242,845 13,909,502 |
| Changes in: | | 17,079,101 | 13,909,502 |
| Stores, spare parts and loose tools | | (721,755) | 2,445,065 |
| Stock in trade | | (77,055) | (2,360,016) |
| Trade debts | | (69,849) | (305,985) |
| Advances | | 1,401,098 | (550,722) |
| Deposits and prepayments | | (71,960) | (26,448) |
| Other receivables | | 784,523 | 759,818 |
| Trade and other payables | | 5,177,569 | 868,874 |
| Cash generated from operating activities | | 6,422,571 | 830,586 |
| | | 23,501,672 | 14,740,088 |
| Long term deposits | | - | 4,490 |
| Finance cost paid | | (5,717,298) | (1,834,700) |
| Employee retirement benefits | | 7 | (116) |
| Income tax paid | | (2,798,279) | (2,620,819) |
| Net cash generated from operating activities | | (8,515,570) | (4,451,145) |
| Net cash generated from operating activities | | 14,986,102 | 10,288,943 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Acquisition of property, plant and equipment | | (3,268,148) | (24,005,899) |
| Acquisition of intangible assets | | (48,040) | - |
| Proceeds from sale of property, plant and equipment | | 378,062 | 17,953 |
| Rent received from investment property | | 1,490 | 22,535 |
| Short term investment | | 4,885,660 | (14,441,978) |
| Profit received on investment / deposit accounts | | 53,702 | 1,025 |
| Dividend received | | 2,060,294 | 749,198 |
| Increase in investment in associate | | (725,053) | - |
| Net cash generated from / (used in) investing activities | | 3,337,967 | (37,657,166) |
| rect cash generated from / (asea iii) investing activities | | | |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| Proceeds from financing | | - | 34,719,625 |
| Repayments of long term financing | | (6,827,880) | (4,189,990) |
| Dividend paid | | (1,284,690) | (934,608) |
| Net cash (used in) / generated from financing activities | | (8,112,570) | 29,595,027 |
| | | | |
| Net increase in cash and cash equivalents | | 10,211,499 | 2,226,804 |
| | | , , | _,, |
| Cash and cash equivalents at beginning of the period | | (16,891,169) | (7,798,775) |
| | | (.0,051,105) | (,,,,,,,,) |
| | | | |

The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.



Cash and cash equivalents at end of the period





(6,679,670)

(5,571,971)

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE SIX-MONTH PERIOD ENDED 31 DECEMBER 2023

1. THE COMPANY AND ITS OPERATIONS

1.1 Bestway Cement Limited ("the Company") is a public limited company incorporated in Pakistan on 22 December 1993 under the Companies Ordinance, 1984 (repealed with the enactment of the Companies Act, 2017 on 30 May 2017) and its shares are quoted on the Pakistan Stock Exchange Limited since 09 April 2001. The Company is principally engaged in production and sale of cement. Registered office of the Company is located at Bestway Building, 19-A, College Road, F-7 Markaz, Islamabad.

The Company is a subsidiary of Bestway International Holdings Limited (BIHL), which holds 56.43% shares in the Company. Bestway International Holdings Limited is a wholly owned subsidiary of Bestway Group Limited (BGL), ("the ultimate parent company"). Both BIHL and BGL are incorporated in Guernsey.

2. BASIS OF PREPARATION

2.1 Statement of compliance

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed. The applicable financial reporting framework for equity-accounted investees also includes Banking Companies Ordinance, 1962, Insurance Ordinance, 2001 Islamic Financial Accounting Standards (IFAS) and underlying Rules and Directives issued by the Securities and Exchange Commission of Pakistan and State Bank of Pakistan.

- 2.2 These condensed interim financial statements should be read in conjunction with the Company's last annual financial statements as at and for the year ended 30 June 2023 ('last annual financial statements'). These condensed interim financial statements do not include all of the information required for a complete set of financial statements prepared in accordance with the approved accounting standards as applicable in Pakistan. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Company's financial position and performance since the last annual financial statements.
- 2.3 The condensed interim financial statements are un-audited and are prepared for submission to the members and the Pakistan Stock Exchange as required under section 237 of the Companies Act, 2017.

2.4 Use of judgments and estimates

In preparing these condensed interim financial statements, management has made judgments, estimates and assumptions that affect the application of Company's accounting policies and the reported amounts of assets, liabilities, income and expense. Actual results may differ from these estimates.

The significant judgments made by management in applying the Company's accounting policies and the key source of estimation uncertainty were the same as those that applied to the financial statements as at and for the year ended 30 June 2023. Estimates and underlying assumptions are reviewed on an ongoing basis.

Revisions to estimates are recognised prospectively.

Measurement of fair values

A number of the Company's accounting policies and disclosures require the measurement of fair value, both for financial and non-financial assets and liabilities.

The Company has an established control framework with respect to the measurement of fair values. Management has overall responsibility for overseeing all significant fair value measurements, including Level 3 fair values.

Management regularly reviews significant unobservable inputs and valuation adjustments. If third party information, such as broker quotes or pricing services, is used to measure fair values, then the valuation team assesses the evidence obtained from the third parties to support the conclusion that these valuations meet the requirements of the approved accounting standards as applicable in Pakistan, including the level in the fair value hierarchy in which the valuations should be classified.

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE SIX-MONTH PERIOD ENDED 31 DECEMBER 2023

When measuring the fair value of an asset or a liability, the Company uses market observable data as far as possible. Fair values are categorized into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows.

Level 1: guoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

If the inputs used to measure the fair value of an asset or a liability might be categorized in different levels of the fair value hierarchy, then the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement. The Company recognizes transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

3. CHANGES IN ACCOUNTING STANDARDS, INTERPRETATIONS AND AMENDMENTS TO APPROVED ACCOUNTING STANDARDS

A number of new standards, amendments to the standards and interpretations are effective for the annual periods beginning on or after 01 July 2023. Management believes that adoption of these new standards and amendments do not have any material impact on the Company's condensed interim financial statements.

4. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the last annual financial statements. Further following accounting policy has been adopted during the period for "investments in associated companies".

An increase in investor's interest in an existing associate while retaining significant influence over the associate will be accounted for under the cost accumulation approach. Any difference between the cost of the additional interest and its additional share in the net fair value of the associate's identifiable assets and liabilities, at the date of purchasing the additional interest, will be recognized as goodwill or bargain purchase. In case of bargain purchase, the previously recognized goodwill will be reduced by the amount of the bargain purchase and if the amount of bargain purchase is higher than the previously recognized goodwill, then the excess would be recognised in the statement of profit or loss. All transaction costs are capitalised.

5. LONG TERM FINANCING

There is no material change in the terms and conditions of the long term loans as disclosed in note 8 to the last annual financial statements.

An increase in investor's interest in an existing associate while retaining significant influence over the associate will be accounted for under the cost accumulation approach. Any difference between the cost of the additional interest and its additional share in the net fair value of the associate's identifiable assets and liabilities, at the date of purchasing the additional interest, will be recognized as goodwill or bargain purchase. In case of bargain purchase, the previously recognized goodwill will be reduced by the amount of the bargain purchase and if the amount of bargain purchase is higher than the previously recognized goodwill, then the excess would be recognised in the statement of profit or loss. All transaction costs are capitalised.

6 UNPAID DIVIDEND

This comprises of dividend payable to the holding company and other foreign shareholders awaiting remittance by the authorised bank due to pending regulatory formalities.

31 December

30 June

| | | | 2023 | 2023 |
|---|-----|---|--------------|------------|
| 7 | 7 | CONTINGENCIES AND COMMITMENTS | (Rupees | '000) |
| 7 | 7.1 | Contingencies | (Un-audited) | (Audited) |
| | | Guarantees and claims | | |
| | | Letters of guarantee issued by banks on behalf of the Company | 2,191,207 | 2,033,317 |
| | | Company's share of guarantees and claims of equity-accounted investees: | | |
| | | - Guarantees | 22,937,997 | 21,454,289 |
| | | - Other contingent liabilities | 2,634,194 | 2,464,888 |

As at 31 December 2023, facilities of letters of guarantee amounting to Rs. 2.66 billion (30 June 2023: Rs. 2.73 billion) were available to the Company out of which Rs. 0.47 billion (30 June 2023: Rs. 0.71 billion) remained unavailed as at period end. Facilities of letters of guaranteeare secured by first pari passu charge on present and future current and fixed assets of the Company (excluding land, building and long term investments).

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE SIX-MONTH PERIOD ENDED 31 DECEMBER 2023

Litigations

7.2

There are no significant changes in the status of contingencies as reported in note 15 to the last annual financial statements.

31 December

30 June

| | 2023 | 2023 |
|---|---|---|
| | (Rupe | es '000) |
| Commitments | (Un-audited) | (Audited) |
| Outstanding letters of credit including capital expenditure | 2,161,621 | 1,946,466 |
| Capital expenditure | 299,558 | 1,195,305 |
| Rentals for use of land | 117,659 | 118,504 |
| Company's share of commitments of equity-accounted investees: - Letters of credit - Forward foreign exchange contracts - Forward government securities transactions - Derivatives - Forward lending - Capital expenditure - Operating leases | 24,316,269 45,768,822 1,596,504 29,285 12,345,560 305,904 6,966 | 18,437,201 59,532,546 2,130,808 69,499 13,585,193 228,686 5,774 |
| - Operating leases | 0,900 | 5,774 |

As at 31 December 2023, facilities of letters of credit amounting to Rs. 12.4 billion (30 June 2023: Rs. 13.59 billion) are available to the Company, out of which Rs. 10.24 billion (30 June 2023: Rs. 11.09 billion) remained unavailed as at period end.

8. PROPERTY, PLANT AND EQUIPMENT

During the six month period ended 31 December 2023, the Company made additions to property, plant and equipment amounting to Rs. 3.27 billion (31 December 2022: Rs. 25.16 billion) including additions to capital work in progress amounting to Rs. 2.81 billion (31 December 2022: Rs. 23.69 billion). During the period borrowing costs capitalised amounted to Rs. Nil (31 December 2022: Rs. 1.15 billion). Property, plant and equipment with carrying amounts of Rs. 250.3 million were disposed off during the six month period ended 31 December 2023 (31 December 2022: Rs. 7.7 million) resulting in again on disposal of Rs.127.75 million (31 December 2022: Rs. 10.28 million)

Depreciation amounting to Rs. 2.83 billion was charged for the six month period ended 31 December 2023 (31 December 2022: Rs.1.68 billion).

9. Long Term Investments

In accordance with the resolution approved in the Annual General Meeting (AGM) of the Company on 1 September 2023, the Company was authorized to purchase a further 50 million shares (4%) of United Bank Limited (UBL) over a span of five years at the quoted price of such shares on the Stock Exchange on the date of purchase.

During the period in November and December 2023, the Company has further purchased 4.2 million shares in United Bank Limited (associate) at a cost of Rs 725 million (30 June 2023: Rs Nil), thereby increasing its equity interest by 0.35% in the associate to 8% (30 June 2023: 7.65%). With the increase in this interest, the Company continues to have significant influence on the associate and has accounted for the increase using a cost accumulation approach. The cost of acquiring the additional stake is added to the carrying value of the associate. The notional fair value for the additional stake is calculated using fair value information at the date when the additional interest is acquired. The Company has conducted its initial assessment for identification and fair valuation of assets and liabilities of the associate and has identified bargain purchase of Rs 82.29 million (30 June 2023: Rs Nil). As per the accounting policy, the bargain purchase has reduced the previous carrying amount of notional goodwill to Rs 881.38 million (30 June 2023: Rs 963.67 million). The Company can adjust the fair values for identified assets and liabilities determined in its initial assessment within the measurement period which should not exceed 12 months from the acquisition date.

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE SIX-MONTH PERIOD ENDED 31 DECEMBER 2023

| | | 31 December 2023 | 31 December 2022 |
|-----|--|---------------------|---------------------|
| | | (Rupees | s '000) |
| 10. | CASH AND CASH EQUIVALENTS | (Un-audited) | (Un-Audited) |
| | Cash and bank balances | 1,188,162 | 718,343 |
| | Short term borrowings | (7,867,832) | (10,072,247) |
| | Short term investments | <u> </u> | 3,781,933 |
| | Cash and cash equivalents for the purpose of statement of cash flows | (6,679,670) | (5,571,971) |

11. FINANCIAL INSTRUMENTS

The following table shows the carrying amounts of financial assets and financial liabilities by categories:

| | 31 | December 2023 | 3 | | 30 June 2023 | |
|--|---|--|------------|---|--|------------|
| | Financial assets at amortised cost | Financial liabilities at amortised cost | Total | Financial assets at amortised cost | Financial liabilities at amortised cost | Total |
| | (| Un-Audited) | | | (Audited) | |
| Financial assets | | | Rupee | s '000 | | |
| Deposits | 136,578 | - | 136,578 | 136,686 | - | 136,686 |
| Trade debts | 1,280,685 | - | 1,280,685 | 1,210,836 | - | 1,210,836 |
| Advances | 14,027 | - | 14,027 | 6,608 | - | 6,608 |
| Short term investments | - | - | - | 4,885,660 | - | 4,885,660 |
| Other receivables | 392,050 | - | 392,050 | 341,579 | - | 341,579 |
| Cash and bank balances | 1,188,162 | - | 1,188,162 | 1,186,388 | - | 1,186,388 |
| | 3,011,502 | | 3,011,502 | 7,767,757 | | 7,767,757 |
| Financial liabilities | | | | | | |
| Long term financing | - | 43,995,725 | 43,995,725 | - | 46,338,481 | 46,338,481 |
| Current portion of long term financing | - | 7,839,290 | 7,839,290 | - | 6,452,450 | 6,452,450 |
| Trade and other payables | - | 14,618,806 | 14,618,806 | - | 10,177,349 | 10,177,349 |
| Unclaimed dividend | - | 72,257 | 72,257 | - | 67,497 | 67,497 |
| Unpaid Dividend | - | 5,865,583 | 5,865,583 | - | - | - |
| Short-term borrowings | | 7,867,832 | 7,867,832 | | 23,292,867 | 23,292,867 |
| _ | | 80,259,493 | 80,259,493 | | 86,328,644 | 86,328,644 |

12. FAIR VALUES

12.1 Fair value versus carrying amounts

The carrying amounts of financial assets and financials liabilities are reasonable approximation of their fair values.

12.2 Determination of fair values

A number of the Company's accounting policies and disclosures require determination of fair values, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and / or disclosure purposes based on the following methods:

Financial assets

Fair values of non-derivative financial assets are estimated as the present value of future cash flows, discounted at the market rate of interest at the reporting date. These fair values are determined for disclosure purposes.

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE SIX-MONTH PERIOD ENDED 31 DECEMBER 2023

Financial liabilities

Fair values which are determined for disclosure purposes, are calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date.

Long term investment

Fair value (as determined for disclosure purposes) of investment in associate (i.e. United Bank Limited) as at 31 December 2023 is Rs. 17.41 billion (30 June 2023: Rs. 11.01 billion). The fair value is placed in level 1 of the fair value hierarchy as defined in note 2.

13. TRANSACTIONS WITH RELATED PARTIES

The Company is a subsidiary of Bestway International Holdings Limited, Guernsey. ("the holding company"). The holding company, is a wholly owned subsidiary of Bestway Group Limited, Guernsey. ("the ultimate parent company") therefore, all subsidiaries and associated undertakings of the ultimate parent company are related parties of the Company. Other related parties comprise of directors, key management personnel, entities with common directorships, entities over which the directors are able to exercise influence and employee retirement funds. Significant transactions and balances with related parties during and at the six month period ended 31 December 2023 are as follows:

| | Six month period ended | | | |
|--|----------------------------|---------------------|--|--|
| | 31 December 2023 | 31 December 2022 | | |
| Transactions with Holding Company | (Rupe | (Rupees '000) | | |
| Royalty payable for the period | 170,109 | 103,367 | | |
| Transactions with associated undertakings under common directorship ("undertakings") |) | | | |
| Dividend received | 2,060,294 | 749,198 | | |
| Dividend paid | 279,881 | 186,587 | | |
| Interest earned | 1,923 | 748 | | |
| Service / bank charges paid | 13,054 | 10,722 | | |
| Insurance premium paid | 53,260 | 29,282 | | |
| Insurance claims received | 785 | 841 | | |
| Rent paid | 27,940 | 25,562 | | |
| Maintenance fee paid | 6,796 | 5,741 | | |
| Donation expense | 67,825 | 180,696 | | |
| Sale of cement - gross | 25,775 | 23,854 | | |
| Purchases of packing & other material | 3,217,521 1,383,061 | | | |
| Sale of solar equipment | 233,182 | - | | |
| Purchase of solar equipment | 478,482 | - | | |
| Payments on behalf of undertakings | 21,181 | - | | |
| Management fee income | 15,000 | 15,000 | | |
| Services received | 258,000 | - | | |
| Transactions with key management personnel | | | | |
| Remuneration, allowances and benefits | 56,283 | 54,151 | | |
| Dividend paid | 399,587 | 266,391 | | |

M. (ari)

CHIEF FINANCIAL OFFICER

DIRECTOR

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE SIX-MONTH PERIOD ENDED 31 DECEMBER 2023

| | 31 December | 30 June |
|---|---------------|-----------|
| | 2023 | 2023 |
| | (Rupees '000) | |
| | (Un-audited) | (Audited) |
| Balances with related parties | | |
| Unpaid dividend (including the holding company) | 5,801,308 | - |
| Royalty payable to holding Company | 827,412 | 657,303 |
| Donation payable to Bestway Foundation | 1,068,184 | 1,045,940 |
| Payable to employees' gratuity fund | 536,501 | 444,208 |
| Trade payables | 150,289 | - |
| Prepayments | 23,283 | - |
| Trade debts | 1,867 | - |
| Advances | 394,189 | 1,407,450 |
| Other Receivable | 284,293 | 49,629 |
| Bank balances | 1,173,826 | 1,137,455 |

14. PROPOSED DIVIDEND

The Board of Directors in its meeting held on 21 February 2024 has declared an interim dividend of Rs. 6 per share.

15. DATE OF AUTHORISATION

These condensed interim financial statements were authorised for issue by the Board of Directors of the Company in the meeting held on 21 February 2024.

CHIEF FINANCIAL OFFICER

DIRECTOR

اس کو شش میں سندھ، بلوچتان، پنجاب اور خیبر پختونخواہ کے 50 سے زائد دیمالوں میں کیے ہوئے کھانے، راش بیگز، واثر فلٹریش یونٹس، ضروری ادویات اور طبقی امداد کی تقسیم شامل تھی، جس سے 100،000 سے زائد افراد مستفید ہوئے۔

ہم سہارا پروگرام میں ملک کے مختلف حصوں میں 5000 خیموں کی فراہمی بھی شامل تھی. مزید برآں، گروپ نے سب سے زیادہ متاثرہ خاندانوں کے لیے 500 مستقل چھوٹے مکانات کی تعمیر کا ایک پرجوش منصوبہ بھی شروع کیا. رپورٹن کی تاریخ تک، تمام 500 مکانات کممل کر کے سیلاب سے متاثرہ خاندانوں کے حوالے کر دیے گئے ہیں

زیر جائزہ مدّت کے دوران آپکی کمپنی نے 120 ملین روپے سے زیادہ CSR کے مختلف اقدامات پر خرچ کیے جس نے اس کو ملک میں CSR کی مد میں سب سے زیادہ خرچ کرنے والے ادارے کے طور پر نمایاں مقام دلوایا جائے گا۔

شیئر ہولڈرز کے لیے منافع

آپ کی کمپنی اپنے خصص یافتگان کو اعلی منافع فراہم کرنے کے بارے میں متفکہ رہتی ہے. اس لیے ڈائریکٹرز 60 فیصد کے دوسرے عبوری نفذ منافع کا اعلان کرتے ہوئے بہت خوشی محسوس کرتے ہیں جو اس سال کے اب تک منافعہ کو 120 فیصد تک لے جاتا ہے۔

مستقبل کی توقعات

پاکستان اب بھی اہم اقتصادی اور سیاسی چیلنجوں کے درمیان گھرا ہوا ہے. مسلسل بلند افراط زر، بہت زیادہ شرح سود اور زرمبادلہ کے ذخائر میں کمی نے اقتصادی ترقی کو نمایاں طور پر متاثر کیا ہے. ملک کو بحران سے نکالنے اور مستقبل کی ترقی کی راہ ہموار کرنے کے لیے سیاسی اور معاشی استحکام کی ضرورت ہے۔

آئی ایم ایف کے ساتھ حالیہ اسٹینڈ بائی انتظامات نے کسی حد تک فوری خطرات کو کم کرنے میں مدد کی. درآمدات پر سے پابندیاں ہٹانے کے ساتھ غیر ملکی زرمبادلہ کے ذخائر میں بتدریج بہتری نے ملک میں اقتصادی سر گرمیوں کو پچھ راحت مجشی ہے. تاہم، صارفین کے اعتاد کو واپس آنے میں کچھ وقت گئے گا اور توقع ہے کہ قلیل مدت میں معاشی بحالی میں کی آئے گی۔

غیر معقول حد تک زیادہ نمیس، مسلسل افراط زر، کرنی کی قدر میں کی، بلند شرح سود اور غیر دوستانہ کاروباری ماحول سیمنٹ کی صنعت پر اثر انداز ہوتا رہے گا اور سیمنٹ مینوفیکچررز کو لاگت میں اضافے کو منتقل کرنا مشکل ہو سکتا ہے جس سے منافع کے مارجن پر اثر بڑے گا۔

افغانستان کے ساتھ سرحدی مسائل نے شال سے سینٹ کی برآ مدات میں بڑے پیانے پر کمی کی ہے اور یہ صورت حال اس وقت تک برقرار رہنے کا امکان ہے جب تک کہ طویل مدتی حل پر اتفاق نہیں ہو جاتا۔

بیسٹ وے ملک کے اندر سب سے کم لاگت والی سیمنٹ ساز کمپنیوں میں سے ایک ہے جس کا مطلب ہے کہ اسے اپنے بیشتر حریفوں کے مقابلے میں کسی بھی پریشانی کا سامنا کرنا آسان ہے. آپ کی انظامیہ ہمیشہ ان چیلنجوں سے باخبر رہتی ہے جو آگے ہو سکتے میں اور آپ کی کمپنی کی طرف سے زیادہ سے زیادہ کارکردگی اور اس کے شیئر ہولڈرز کے لیے اعلیٰ منافع کو کیفنی بنانے کے لیے فعال طور پر موافقت کرتے رہیں گے۔

اعترافات

ڈائر کیٹرز کمپنی میں اس کے شیئر ہولڈرز، عملے کے ارکان، صارفین، سپلائرز، بینکرز اور مختلف سرکاری ایجنسیوں کی جانب سے اس پورے عرصے کے دوران مسلسل تعاون، شرائت اور اعتاد کے اظہار کے لیے ان کی تمام ترکوششوں کا اعتراف کرتے ہوئے اظہار تشکر کرتے ہیں۔

برائے و منجانب بورڈ!

مر مرفان اے . شخ میرفان اے . شخ مینجنگ ڈائر یکٹر

لار دفعمیر چو بدری چیف ایگزیکٹو

اسلام آباد 21 فروری 2024ء

یلانٹس کی کار کردگی

بیٹ وے روک تھام کی دکھ بھال کے ایک وسیع منصوبے کی پیروی کرتا ہے. یہ طرز فکر کم سے کم رکاوٹوں کے ساتھ موثر اور منظم افعال کو بھٹن طریقے سے کام کرتے رہے۔ اور منظم افعال کو بھٹن طریقے سے کام کرتے رہے۔

متبادل توانائى

آپ کی کمپنی ویسٹ ہیٹ ریکوری یاور جزیش کو تعینات کرنے میں سب ہے آگے تھی اور اپنے تمام بلانٹس پر سمشی توانائی کی پیداوار کو استعال کرنے والی پہلی کمپنی تھی. چونکہ سینٹ مینوفیکچرنگ ایک توانائی پر بہنی عمل ہے اور بجلی پیداوار کے سب سے بڑے اخراجات میں سے ایک کی نمائندگی کرتی ہے، ویسٹ ہیٹ ریکوری اور سمسی توانائی کی پیداوار نے بیسٹ وے کو اس قابل بنایا ہے کہ وہ اپنی بجلی کی لاگت، بجلی کے بیروئی ذرائع پر انجصار اور ماحولیاتی اثرات کو نمایاں طور پر کم کر سکے زیر جائزہ مدت بنایا ہے کہ وہ اپنی کی کرینائی کی فروریات کا نصف سے زیادہ پورا کیا اور اسے پاکستان کے صنعتی شعبے میں سبز اور قابل تجدید توانائی کو اپنانے میں رہنما بنا دیا۔

ماحولیات اور یانی کا تحفظ

بییٹ وے سینٹ خود کو ایک ذمہ دار کارپوریٹ شہری کے طور پر شار کرتی ہے اور نہ صرف اپنے ملازمین ہی کے لیے صحت مند ماحول کے تحفظ و تشکیل کو اولین ترجیع دیتی ہے بلکہ ان معاشروں میں بھی اس کو ترجیعہ دیتی ہے جہاں اس کی فیکٹریاں قائم ہیں۔ بیسٹ وے جہاں کام کرتی ہے وہاں ساجی ماحول کی فلاح و بہبود سمپنی کی کامیابی کا ایک لازمی جزو سمجھا جاتا ہے۔ ہمارے پیانٹس آئی ایس او 2004:14001 ماحولیاتی انتظام کے نظام (ای ایم ایس) سے مصدقہ ہیں۔

پانی سے ٹھنڈا کرنے کے روایتی طریقے کی بجائے ہوا سے ٹھنڈا کرنے کے نظام کی تنصیب کے بعد آپکی کمپنی پانی کے تحفظ میں سرفہرست ہے جس نے پانی کی صنعتی ضروریات کو80 فیصد تک کم کرنے کے قابل بنایا ہے۔

بارش کے پانی کوذخیرہ کرنا توجہ کا ایک اہم شعبہ رہا ہے اور آپ کی کمپنی نے نہ صرف بارش کے پانی کو ذخیرہ کرنے کے موجودہ تالابوں کو نمایاں طور پر بہتر بنانے بلکہ شے تالابوں کو قائم کرنے میں بھی بڑی پیش رفت کی ہے. آپ کو یہ جان کر خوش ہوگی کہ ہمارے چکوال اور کلر کہار پلانٹس میں صنعتی پانی کی 100 فیصد ضرورت بارش کے پانی کے ذخیر کے ذریعے پوری ہو رہی ہے۔

بییٹ وے سیمنٹ WWF پاکستان کو پرجوش انداز سے مدد فراہم کرتی ہے۔ ببیٹ وے پاکستان کے اندر چند ہی اداروں میں شامل ہے جنہیں WWF پاکستان کی جاب سے سبز دفتر کے طور پر سند سے نوازا گیا ہے۔

ادارایاتی ساجی ذمه داری

بیٹ وے اپنے کاموں میں طویل المدت سرمایہ کاری کرتی ہے، اور اس بات کو سراہتی ہے کہ مقامی برادریوں اور ساج کی جانب سمپنی صحت کی خدمات، تعلیم، پیشہ ورانہ تربیت، ماحولیاتی تحفظ کے پروگراموں تک رسائی کو بہتر بنانے، اور ملاز متیں اور مقامی روزگار پیدا کرنے میں مدد جیسی سر گرمیوں کے ذریعے کیسمائدہ افراد کی اپنی فعال ترقی اور فلاح و بہبود پر فخر محسوس کرتی ہے۔ آپ کی شمپنی اپنی کارپوریٹ ساجی ذمہ داری کی سر گرمیاں بنیادی طور پر اپنے خیراتی ادارے، بیٹ وے فاؤنڈیشن کے ذریعے کرتی ہے۔

2022 کے سیلاب کی وجہ سے ہونے والی تباہکاریوں کے بعد بیٹ وے گروپ نے 600 ملین روپے کی لاگت سے "ہم سہارا" کے نام سے ایک بہترین پروگرام شروع کیا جس کا مقصد سیلاب سے متاثرہ افراد کو امدادی سامان اور شیلٹر فراہم کرنا تھا۔

ڈائریکٹرز کی رپورٹ

بورڈ آف ڈائر کیٹرز 31 وسمبر 2023 کو ختم شدہ ششماہی کے لیے غیر آڈٹ شدہ مالیاتی گوشواروں کے ہمراہ اپنی رپورٹ پیش کرتے ہوئے پر خوشی محسوس کرتے ہیں۔

صنعت کا جائزہ

سینٹ کی مقامی ترمیل گزشتہ سال کی ای مدت میں 20.03 ملین ٹن سے صرف 1 فیصد بڑھ کر 20.23 ملین ٹن تک بڑھی گئی۔ برآ مدات کا حجم 111 فیصد اضافے کے ساتھ 1.73 ملین ٹن سے بڑھ کر 3.65 ملین ٹن ہو گیا۔ مجموعی طور پر، 31 دسمبر 2023کو ختم شدہ ششماہی سال کے لیے صنعت کی طرف سے ترسیلات 10 فیصد اضافے کے ساتھ 21.77ملین ٹن شرح کر 23.88کو ملین ٹن ہو گئی۔ ملکی فروخت کے حجم میں اضافہ بنیادی طور پر کم بنیاد کے اثر کی وجہ سے ہوا کیونکہ پچھلے کے حجم ملک کے اندر شدید بارشوں اور سیلاب سے متاثر ہوئے تھے۔ برآ مدات میں اضافہ بین الاقوامی منڈی میں سازگار قیت، روپے کی قدر میں کی اور کو کئے کی کم قیمتوں سے ممکن ہوا۔

پیداوار اور فروخت کا جائزه

| • | 31 دسمبر 2023 کو ختم شده ششهای | 31 د سمبر 2023 کو ختم شدہ ششاہی | اضافہ (کی) | فيصد |
|-----------------------------------|-----------------------------------|------------------------------------|------------|------|
| کلنکر کی بیداوار | مثرز | المخر | نمؤ | % |
| مستنری پیداوار سینٹ کی پیداوار | 333,411 | 3,050,689 | 3,384,100 | 11% |
| ** - | 389,043 | 3,304,934 | 3,693,977 | 12% |
| سیمنٹ اور ایکسٹریم بونڈ کی فروخت | 485,878 | 3,227,902 | 3,713,682 | 15% |

آپ کی کمپنی کی مجموعی سینٹ کی ترسیلات میں 15 فیصد اضافہ ہوا ہے، جو صنعت کی ترقی سے زیادہ ہے. یہ بنیادی طور پر حطار اور میانوالی میں دو نئی پروڈکشن لا نئول کی وجہ سے ہے جو بالترتیب فروری اور مارچ 2023 کے دوران آن لائن آئیں، اور اوپر بیان کیے گئے، پچھلے سال کے کم بنیادی اثر سے بھی مدد ملی۔

سخت مقابلے کے باوجود، بیسٹ وے نے کامیابی کے ساتھ ملک میں سب سے بڑے سینٹ پروڈیوسر اور مارکیٹ لیڈر کے طور پر اپنی پوزیشن برقرار رکھی۔

ببداواری حجملکیاں

کمپنی نے 31 دسمبر 2023 کو ختم ہونے والی ششماہی میں 76.8 ارب روپے کا مجموعی کاروبار ریکارڈ کیا جو گزرشتہ سال کے اس مدت کے 58.2 ارب روپے کے مقابلے میں 32 فیصد اضافے کے ساتھ 42.8 ارب روپے سے مقابلے میں 32 فیصد اضافے کے ساتھ 42.8 ارب روپے سے 54.9 ارب روپے ہوگیا۔ زیادہ آمدنی بنیادی طور پر فروخت کے حجم میں 15 فیصد اضافے سے حاصل ہوئی. فروخت کی قیمتوں میں اضافہ، جو کہ ان پٹ لاگت میں بے تحاشہ اضافے کی وجہ سے ضروری تھا، نے بھی آمدنی میں اضافے میں اہم کردار ادا کیا۔

اس مدت کے لیے مجموعی منافع گزشتہ سال کے اس مدّت کے 14.0 ارب روپے کے مقابلے میں 15.8 ارب روپے رہا۔ قبل از ٹیکس منافع 31 دسمبر 2022 کو ختم شدہ نصف سال کے 11.7 ارب روپے کے مقابلے میں 10.8 ارب روپے رہا۔ بعد از ٹیکس منافع پچھلے سال کی اس مدّت کے 8.1 ارب روپے کے مقابلے میں 6.8 ارب روپے رہا۔

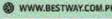
اس مدّت کے دوران کمپنی کی فی حصص آمدنی گزشتہ سال کی اس مدت کی 13.53 روپے کے مقابلے میں 11.38 روپے رہی۔





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