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### **Company Information**

### **Board of Directors**

Bakhtiar Hameed Wain Director / Chairman

Tanveer Karamat Director / Chief Executive Officer

Asmar Ahmed Atif Director

Adeel Khalid Director

Mohammad Shahid Mir Director

Mohammad Arif Janjua Director

Saleha Asif

Faisal Nadeem Sheikh Chief Financial Officer

Ahsan Khalil Company Secretary

### **Board Audit Committee**

Mohammad Shahid Mir Chairman

Bakhtiar Hameed Wain Member

Mohammad Arif Janjua Member

### **Human Resource & Renumeration Committee**

Mohammad Shahid Mir Chairman

Bakhtiar Hameed Wain Member

Tanveer Karamat Member

### **Auditors**

BDO Ebrahim & Co. Chartered Accountants



#### **Bankers**

Faysal Bank Limited, Pakistan JS Bank Limited, MCB Islamic Bank Pakistan Dubai Islamic Bank Standard Chartered Bank Pakistan MCB Investment Mangement LTD.

### **Share Registrar**

**FAMCO Share Registration Services** (Pvt.) Ltd 8-F, Next to Hotel Faran, Nursery, Block-6, P.E.C.H.S, Shahra-e-Faisal, Karachi. Phone: +92 (21) 3438 0101-5 Fax No: +92 (21) 3438 0106 www.famcosrs.com

### **Registered Office**

The Avanceon Building 19-KM, Main Multan Road, Lahore 54660, Punjab, Pakistan Phone: +92 (42) 111 940 940 Fax No: +92 (42) 375 151 28 Email: support@octopusdtl.com

### **Legal Advisor**

Chima & Ibrahim Advocates and Corporate Counsel

### **Web Presence**

www.octopusdtl.com www.avanceon.ae www.avanceon.qa

### **Headquarters**

Lahore, Punjab, Pakistan The Avanceon Building 19-KM, Main Multan Road, Lahore, 54660 Punjab, Pakistan Phone: +92 (42) 111 940 940 Email: support@octopusdtl.com

### **Regional Headquarters**

Karachi, Sindh, Pakistan MA Tabba Foundation Building, First Floor, Gizri Road Block 9, Clifton Karachi, Sindh 75600 Phone: +92 (21) 111 940 940 Email: support@octopusdtl.com

### **Regional Headquarters** - Middle East

Avanceon FZE - Dubai, UAE Office / Plot # MO-0240, Street # N403, Jabel Ali Free Zone (North) Po Box: 18590 Dubai, U.A.E Phone: +971 4 88 60 277

Octopus Digital FZ LLC DMC-BLD05-VD-G00-792, ground floor, DMC5 Dubai Media City, U.A.E. Phone: +971 4 88 60 277

Abu Dhabi, UAE In Partnership with Ali & Sons Ali & Sons Bldg., Zayed 2nd Street P.O. Box 915 Abu Dhabi, U.A.E. Phone: +971 4 88 60 277

Doha, Qatar Avanceon Automation & Control WLL Office No. 12, M Floor, Al-Jaber Engg. HO Building, P.O. Box 15976, Fox Hills, Lusail, Doha, Qatar. Phone: +974 4040 9835

Avanceon QFZ LLC PA-WH-04, Unit 16 Ras Bufontas Free Zone Doha Qatar Phone: +974 4040 9835 Email: support@avanceon.ga

Avanceon Saudi for Energy Company 3141 Anas Ibn Malik-Al Malga Dist. Unit no. 718, Riyadh 13521 - 8292 Kingdom of Saudi Arabia Phone: +966 5674 16724 Email: support.mea@avanceon.ae







### **Interim Directors' Report**

Directors of Octopus Digital Limited (the "Company") are pleased to present the Directors' Report for the 1st quarter ended March 31, 2024.

For the 1<sup>st</sup> Quarter ended Mar. 31, 2024 Mar. 31, 2023 ---- (Rupees in '000) ----

OPERATING RESULTS (CONSOLIDATED)		
Revenues	313,859	94,446
Profit before tax	134,725	262,428
Provision for taxation	(10,951)	(19,213)
Profit after taxation	123,697	243,215

For the 1<sup>st</sup> Quarter ended Mar. 31, 2024 Mar. 31, 2023 ----- (Rupees in '000) -----

OPERATING RESULTS (STANDALONE)		
Revenues	219,902	94,446
Profit before tax	50,437	262,428
Provision for taxation	(10,951)	(19,213)
Profit after taxation	39,486	243,215

### EARNINGS PER SHARE (CONSOLIDATED) FOR THE 1st QUARTER ENDED March 31, 2024

The basic earnings per share after tax is Rs. 0.84 (2023: Rs. 1.64)

### EARNINGS PER SHARE (STANDALONE) FOR THE 1st QUARTER ENDED March 31, 2024

The basic earnings per share after tax is Rs. 0.27 (2023: Rs. 1.64)

### **OPERATING RESULTS COMMENTARY**

We hereby present the unaudited condensed interim financial statements for the 1st Quarter ended March 31, 2024, on behalf of the Board of Directors of the Company.

The consolidated PAT and standalone PAT closed at Rs 123.7M and Rs 39.5M respectively. This amounts to a decrease of 49.1% and 83.7%. The major reason for this has been the stability of the rupee against the dollar. With exchange rates holding stable this quarter, there was no exchange gain recorded on foreign receivables. Disregarding the exchange gain of Rs 237M recorded in the previous year, the company has improved its performance in Q1 significantly.

On the overall cost side there is a sharp increase mainly attributed to the hiring of senior sales and technical / software team as well as procurement of software and IT services, required for the fulfillment

**Financial Statements 2024** 

of IPs development as was disclosed in the corporate plan at the start of previous year.

Management is confident to achieve the aggressive targeted PO generation for the subscription business and aftermarket support business both in Pakistan and abroad.

### COMMUNICATION

Effective communication with our valued shareholders stands as an utmost priority for us. To this end, we meticulously ensure the swift dissemination of financial reports in strict adherence to the prescribed timelines set forth in the Companies Act of 2017.

Furthermore, our commitment to transparency and timeliness is the key for real-time updates concerning the company's operations and the latest financial reports. Moreover, real-time updates on the company's ongoing activities and up-to-date financial reports are available on the company's web site www.octopusdtl.com. On behalf of the Board, the Company would like to take the opportunity to thank all stakeholders for their continued trust and belief in the Company.

for and on behalf of the BOARD OF DIRECTORS

April 30, 2024 Lahore. Pakistan Tanveer Karamat Chief Executive Officer

**Asmar Ahmed Atif** 





Octopus Digital Limited
Condensed Standalone
Interim Financial Statements
for the first quarter ended March 31, 2024



# UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2024

		Un-audited	Audited		Un-audited	Audited
		Mar 31, 2024	Dec 31, 2023		Mar 31, 2024	Dec 31, 2023
	Note	(Rupees ii	n '000)		(Rupees	in '000)
EQUITY AND LIABILITIES				ASSETS		
SHARE CAPITAL AND RESERVES				NON CURRENT ASSETS		
Authorised capital - 250,000,000 @ Rs. 10 each		2,500,000	2,500,000			
Issued, subscribed and Paid up Capital				Property, plant and equipment	24,948	28,534
157,262,502 (2023: 157,262,502) ordinary shares @ Rs. 10 each		1,572,625	1,572,625	Long term investments	447,893	447,893
Share premium		(294,791)	(294,791)	Deferred Tax Asset	21,056	21,056
Emplyee Options Reserve		9,264	9,264	Intengible Assets	312,772	262,064
Accumulated (loss)/profit		1,322,864	1,283,378	Long term advances and deposits	100	100
		2,609,962	2,570,476		806,769	759,646
NON CURRENT LIABILITIES						
Long-term Diminishing Musharika		11,102	11,102	CURRENT ASSETS		
				Stock in trade	930	624
CURRENT LIABILITIES				Trade debts	1,495,400	1,490,622
Trade and other payables		215,427	180,338	Contract Assets	116,688	102,638
Current portion of Long-term Diminishing Musharika		2,588	2,588	Short term Investment	15,563	10,119
Contract Liabilities		14,448	12,043	Other Assets and Prepayments	368,547	434,349
Taxation - net		61,761	50,810	Cash and bank balances	111,390	29,359
		294,224	245,778		2,108,519	2,067,710
CONTINGENCIES AND COMMITMENTS	5					
		2,915,288	2,827,356		2,915,288	2,827,356
		۷,۶۱۵,۷۵۵	2,021,330		2,313,200	2,027,330

The annexed notes from 1 to 7 form an integral part of these financial statements.

Chief Executive Officer

Officer Chief Financial Officer

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## UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF PROFFIT OR LOSS (UN-AUDITED) FOR THE QUARTER ENDED MARCH 31, 2024

	for the quarte	er ended
	Mar 31, 2024	Mar 31, 2023
	(Rupees in	(000)
Sales	219,202	94,446
Cost of goods sold	(100,106)	(47,152)
Gross profit	119,096	47,294
Administrative and selling expenses Other expense	(69,269) (9)	(35,839)
Other income	(68,659)	250,991 215,152
Profit / (Loss) from operations	50,437	262,445
Finance costs	-	(17)
Profit / (Loss) for the period	50,437	262,428
Income tax expense	(10,951)	(19,213)
Profit / (Loss) for the period after tax	39,486	243,215
		Restated
Earnings/(Loss) per share - basic	0.27	1.64
Earnings/(Loss) per share - Diluted	0.26	1.64

The annexed notes from 1 to 7 form an integral part of these financial statements.

**Chief Executive Officer** 

**Chief Financial Officer** 







## UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE QUARTER ENDED MARCH 31, 2024

	for the quarter ended		
	Mar 31, 2024 Mar 31		
	(Rupees i		
Profit /(loss) for the period	39,486	243,215	
Other comprehensive income	-	-	
Total comprehensive income / (loss) for the period	39,486	243,215	

The annexed notes from 1 to 7 form an integral part of these financial statements.

**Chief Executive Officer** 

**Chief Financial Officer** 

### **UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY** FOR THE QUARTER ENDED MARCH 31, 2024

			Capital	Reserve		
	Share Capital	Share Compensation Reserve	Group Restructuring Reserve	Share Premium	Un-appropriated Profit / (Loss)	Total
			Rupees i	n '000		
Balance as on January 01, 2023	1,367,500	-	(1,084,000)	789,209	972,695	2,045,404
Net (loss)/profit for the year ended	-	-	-	-	515,808	515,808
Employee Share Compensation Reserve-ESOS	-	9,264	-	-	-	9,264
15% bonus share issue for the period ended December 31, 2022	205,125	-	-	-	(205,125)	-
Balance as on December 31, 2023	1,572,625	9,264	(1,084,000)	789,209	1,283,378	2,570,476
Net (loss)/profit for the period	-	-	-	-	39,486	39,486
Dividend Announced for the period	-	-	-	-	-	-
Employee Share Compensation Reserve-ESOS	-	-	-	-	-	-
Balance as on March 31, 2024	1,572,625	9,264	(1,084,000)	789,209	1,322,864	2,609,962

The annexed notes from 1 to 7 form an integral part of these financial statements.

**Chief Executive Officer** 

**Chief Financial Officer** 



# UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED) FOR THE QUARTER ENDED MARCH 31, 2024

	for the qua	rter ended
	Mar 31, 2024	Mar 31, 2023
CASH FLOW FROM OPERATING ACTIVITIES	( Rupees in '00	0)
Net profit before taxation	50,437	262,428
Adjustment for:	50,437	202,428
Depreciation on property and equipment	4,985	433
Amortization	101	455
Markup income on loan to Avanceon	101	(13,441)
Exchange gain - net	9	(237,522)
Profit accrued on term deposit certificate	3	(237,322)
Operating profit before working capital changes	55,533	11,898
(Increase) / Decrease in current assets		
Trade debts	(	(== -=-)
Stock in trade	(4,788)	(72,461)
Contract assets	(307)	- (4 = ===0)
Advances and other receivables	(14,050)	(15,776)
	65,802	18,250
Increase / (Decrease) in current liabilities	46,657	(69,987)
Contract liabilities	2,406	4,278
Creditors, accrued and other liabilities	36,521	59,118
	38,926	63,396
Cash generated from / (used in) operations	141,116	5,307
	141,110	3,307
Income tax paid	(1,432)	(5,193)
NET CASH GENERATED FROM / (USED IN) OPERATING ACTIVITIES	139,684	114
	•	
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property and equipment	(4.200)	(750)
Short term Investment	(1,399)	(750)
Addition in intangible asset	(5,445)	(1.4.200)
NET CASH USED IN INVESTING ACTIVITIES	(50,810)	(14,399)
	(57,653)	(15,149)
NET (DECREASE) / INCREASE IN CASH AND CASH EQUIVALENTS	02.024	(15 140)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR	82,031	(15,149)
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	29,359	20,223
	<u>111,390</u>	5,188

The annexed notes from 1 to 7 form an integral part of these financial statements.

**Chief Executive Officer** 

**Chief Financial Officer** 





### NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2024

### 1 CORPORATE AND GENERAL INFORMATION

### 1.1 Legal status and nature of the business

Octopus Digital Limited (the Company) was incorporated in Pakistan on December 29, 2017 as a private limited company which was converted to public Company on November 11, 2020 under the Companies Act, 2017. The Company is a subsidiary of a listed company namely Avanceon Limited (the Parent Company). Its registered office is situated at 19 KM Main Multan Road, Lahore. The Company is listed on Pakistan Stock Exchange Limited.

The prime business of the Company is to carry out Information Technology enabled services which includes but are not limited to online data/information storage, online monitoring and review of employees efficiency, online monitoring of cost and production efficiency, online monitoring and maintenance of plant and machinery, sale and trade of related software and equipment etc.

### 2 INVESTMENTS IN SUBSIDIARIES

### 2.1 Acquisition of Empiric AI (Private) Limited

On September 30, 2023, in accordance with the business transfer/sale agreement between the Company and Avanceon Limited, the Company acquired 100% shares of Empiric AI (Private) Limited from the Parent Company.

The consideration is settled by adjusting the short term amounted to Rs. 300 million, and markup on short term loan amounted to Rs. 91.622 million and current account balance amounted to Rs. 48.40 million as disclosed in Note 16 and 15 respectively.

### 2.2 Investment in Octopus Digital FZ LLC.

On October 1, 2023, the company made an investment in ODFZ LLC amounting to Rs. 7.8 million. This consideration was made through Avanceon FZE and is settled against the advance received as disclosed in Note 15.

### 3 BASIS OF PREPARATION

### 3.1 Statement of compliance

These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:

- International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as notified under the Companies Act , 2017; and
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where provisions of and directives issued under the Companies Act, 2017 differ from the IFRS Standards, the provisions of and directives issued under the Companies Act, 2017 have been followed.

### APPLICATION OF NEW STANDARDS, AMENDSMENTS AND INTERPRETATIONS TO PUBLISHED APPROVED ACCOUNTING AND REPORTING STANDARDS

### 4.1 New accounting standards, amendments and IFRS interpretations that are effective for the period ended March 31, 2023

The following standards, amendments and interpretations are effective for the period ended March 31, 2023. These standards, amendments and interpretations are either not relevant to the Company's operations or are not expected to have significant impact on the financial statements other than certain additional disclosures.

Effective date (annual periods beginning on or after)

Amendments to IAS 1 'Presentation of Financial Statements' and IFRS Practice Statement 2 Making Materiality Judgements- Disclosure of Accounting Policies

January 01, 2023

Amendments to IAS 8 'Accounting Policies, Changes in Accounting Estimates and Errors' - Definition of Accounting Estimates





Amendments to IAS 12 'Income Taxes' - Deferred Tax related to Assets and Liabilities arising from a single transaction

January 01, 2023

Amendments to IAS 12 'Income Taxes' - Temporary exception to the requirements regarding deferred tax assets and liabilities related to pillar two income taxes

January 01, 2023

The Company adopted the narrow-scope amendments to the International Accounting Standard (IAS) 1, Presentation of Financial Statements which have been effective for annual reporting periods beginning on or after 1 January 2023. Although the amendments did not result in any changes to accounting policy themselves, they impacted the accounting policy information disclosed in the unconsolidated financial statements.

### 4.2 New accounting standards, amendments and interpretations that are not yet effective

The following standards, amendments and interpretations are only effective for accounting periods, beginning on or after the date mentioned against each of them. These standards, amendments and interpretations are either not relevant to the Company's operations or are not expected to have significant impact on the Company's unconsolidated financial statements other than certain additional disclosures.

Amendments to IFRS 7 'Financial Instruments: Disclosures' - Supplier finance arrangements January 01, 2024

Amendments to IFRS 16 'Leases' - Amendments to clarify how a seller-lessee subsequently measures sale and January 01, 2024 leaseback transactions

Amendments to IAS 1 'Presentation of Financial Statements' - Classification of liabilities as current or non-current

January 01, 2024

Amendments to IAS 1 'Presentation of Financial Statements' - Non-current liabilities with covenants

January 01, 2024

Amendments to IAS 7 'Statement of Cash Flows' - Supplier finance arrangements

January 01, 2024

Amendments to IAS 21 'The Effects of Changes in Foreign Exchange Rates' - Lack of Exchangeability

January 01, 2025

IFRS 17 Insurance Contracts

January 01, 2026

IFRS 1 standard has been issued by IASB effective from 01, July 2009. However, it has not been adopted yet locally by Securities and Exchange Commission of Pakistan (SECP).

IFRS 17 - 'Insurance contracts' has been notified by the IASB to be effective for annual periods beginning on or after January 1, 2023. However SECP has notified the timeframe for the adoption of IFRS - 17 which will be adopted by January 01, 2026.

### 5 CONTINGENCIES AND COMMITMENTS

There are no contingencies and commitments of the Company as at 31 March 2024.(2023: Rs. Nil)

The Company also provides the director and certain executives with company maintained cars.

### 6 DATE OF AUTHORIZATION FOR ISSUE

The condensed interim unconsolidated financial information was authorised for issue on 30th April 2024 by the Board of Directors of the Holding Company.

### 7 GENERAL

Figures have been rounded off to the nearest thousand rupees.

Chief Executive Officer Chief Financial Officer

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Octopus Digital Limited **Consolidated Condensed** Interim Financial Statements for the first quarter ended March 31, 2024



# CONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2024

Note	Un-Audited Mar 31 2024 (Rupees i	Audited Dec 31, 2023 in '000)		Un-Audited Mar 31 2024 (Rupees in	Audited Dec 31, 2023
EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES			ASSETS		
Authorised capital - 250,000,000 @ Rs. 10 each	2,500,000	2,500,000	NON CURRENT ASSETS		
ISSUED, SUBSCRIBED AND PAID UP CAPITAL			Property and equipment Capital Work in Progress	26,538 312,772	30,825 262,064
157,262,502 (2023: 157,262,502) ordinary shares @ Rs. 10 each	1,572,625	1,572,625	Intangibles Goodwill	67,455 221,810	72,640 221,810
CAPITAL RESERVES			Deferred Tax Assets	21,056	21,056
Share premium	789,209	789,209	Long term deposits	100	100
Group restructuring reserve	(1,050,259)	(1,050,259)		649,731	608,494
Employees' share compensation reserve	9,264	9,264			
	(251,786)	(251,786)			
REVENUE RESERVES	4 004 070	4 440 000			
Un-appropriated Profit	1,264,679 2,585,519	1,140,982 2,461,821			
	2,505,519	2,401,021			
NON CURRENT LIABILITIES					
Long Term Diminishing Musharika	11,102	11,102			
CURRENT LIABILITIES			CURRENT ASSETS		
Current portion of Diminishing Musharika	2,588	2,588	Stock in trade	930	624
Creditors, accrued and other liabilities	208,897	203,408	Trade debts	1,508,043	1,502,001
Contract Liabilities	14,448	12,043	Contract Assets	239,381	142,077
Taxation-Net	63,595	52,679	Advances, deposits, prepayments and other receivables	358,855	441,923
	289,528	270,717	Investments in Stocks	15,563	10,119
			Cash and bank balances	113,644	38,403
				2,236,417	2,135,147
CONTINGENCIES AND COMMITMENTS 4					
	2,886,148	2,743,640		2,886,148	2,743,640

The annexed notes 1 to 6 form an integral part of these consolidated condensed financial statements.

**Chief Executive Officer** 

**Chief Financial Officer** 





## CONSOLIDATED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UN-AUDITED) FOR THE QUARTER ENDED MARCH 31, 2024

	for the quar	ter ended
	Mar 31 2024	Mar 31, 2023
	(Rupees in	'000)
Revenues	313,859	94,446
Cost of revenue	(109,349)	(47,152)
Gross Profit / (Loss)	204,511	47,294
Administrative and selling expenses	(70,185)	(35,839)
Other expenses	(298)	-
Other income	697	250,991
	(69,786)	215,152
Profit / (Loss) from operations	134,725	262,445
Finance costs	(76)	(17)
Profit / (Loss) before tax	134,649	262,428
Taxation	(10,951)	(19,213)
Income for the period from operations	123,697	243,215
Combined earnings per share		Restated
Basic	0.84	1.64
Diluted	0.83	1.64
Diluteu		1.04

The annexed notes 1 to 6 form an integral part of these consolidated condensed financial statements.

**Chief Executive Officer** 

**Chief Financial Officer** 





# CONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE QUARTER ENDED MARCH 31, 2024

	for the quarter ended		
	Mar 31, 2024	Mar 31, 2023	
	(Rupees	s in '000)	
Profit /(loss) for the period	123,697	243,215	
Other comprehensive income			
- Exchange difference on translating	-	-	
- Bargain purchase gain on Investment	-	-	
- Surplus on revaluation of property and	-	-	
equipment realised through incremental			
depreciation charged on related assets			
for the period-net of tax			
	123,697	243,215	

The annexed notes 1 to 6 form an integral part of these consolidated condensed financial statements.

**Chief Executive Officer** 

**Chief Financial Officer** 



## CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE QUARTER ENDED MARCH 31, 2024

		CAPITAL RESERVES REVENUE RESERVES			CAPITAL RESERVES RESERVES			
	Share capital	Share premium reserve	Employee share compensation reserve	Group Restructuring Reserve	Exchange revaluation reserve	Un-appropriated (loss) / profit		TOTAL
Balance as on January 01, 2023	1,367,500	789,209		(1,084,000)		972,695		(Rupees in '000) 2,045,404
Profit for the period Other comprehensive income						373,412 - 373,412		373,412 - 373,412
15% bonus share issue for the period ended December 31, 2022 Employee share option reserve Adjustment due to acquisition of subsidiary	205,125		9,264	33,741 33,741		(205,125)		9,264 33,741 43,005
Balance as on December 31, 2023	1,572,625	789,209	9,264	(1,050,259)	-	1,140,982	-	2,461,821
Profit for the period Other comprehensive income / loss						123,697 123,697		123,697 123,697
Balance as on March 31, 2024	1,572,625	789,209	9,264	(1,050,259)		1,264,679	<del></del>	2,585,519

The annexed notes 1 to 6 form an integral part of these consolidated condensed financial statements.

**Chief Executive Officer** 

**Chief Financial Officer** 





## CONSOLIDATED CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED) FOR THE QUARTER ENDED MARCH 31, 2024

	for the qua	for the quarter ended	
	Mar 31, 2024	Mar 31, 2023	
CASH FLOW FROM OPERATING ACTIVITIES	( Rupees	in '000)	
Net profit before taxation	134,649	262,428	
Adjustment for:			
Depreciation on property and equipment	5,685	433	
Amortization	5,286	-	
Markup income on loan to Avanceon	-	(13,441)	
Exchange gain - net	219	(237,522)	
Finance cost	76	-	
	11,189	250,530	
Operating profit before working capital changes	145,837	11,898	
(Increase) / Decrease in current assets			
Trade debts	(6,261)	(72,461)	
Stock in trade	(307)	-	
Contract assets	(97,304)	(15,776)	
Advances and other receivables	83,068	18,250	
	(20,804)	(69,987)	
Increase / (Decrease) in current liabilities			
Contract liabilities	2,406	4,278	
Creditors, accrued and other liabilities	6,920	59,118	
	9,326	63,396	
Cash generated from / (used in) operations	134,359	5,307	
Finance costs paid	(76)	-	
Income tax paid	(1,467)	(5,193)	
	(1,543)	(5,193)	
NET CASH GENERATED FROM / (USED IN) OPERATING ACTIVITIES	132,816	114	
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of property and equipment	(1,399)	(750)	
Short term Investment	(5,445)	-	
Profit on bank deposit	78	-	
Addition in intangible asset	(50,810)	(14,399)	
NET CASH USED IN INVESTING ACTIVITIES	(57,575)	(15,149)	
NET (DECREASE) / INCREASE IN CASH AND CASH EQUIVALENTS	75,241	(15,035)	
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR	38,403	20,223	
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	113,644	5,188	

The annexed notes 1 to 6 form an integral part of these consolidated condensed financial statements.

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**Chief Executive Officer** 

Chief Financial Officer

Actor



## NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE QUARTER ENDED MARCH 31, 2024

### 1 LEGAL STATUS AND NATURE OF BUSINESS

Octopus Digital Limited (the Holding Company) was incorporated in Pakistan on December 29, 2017 as a private limited company which was converted to public Company on November 11, 2020 under the Companies Act, 2017. The Holding Company is a subsidiary of a listed company namely Avanceon Limited (the Ultimate Parent Company). Its registered office is situated at 19 KM Main Multan Road, Lahore.

The prime business of the Holding Company is to carry out Information Technology enabled services which includes but are not limited to online data/information storage, online monitoring and review of employees efficiency, online monitoring of cost and production efficiency, online monitoring and maintenance of plant and machinery, sale and trade of related software and equipment etc.

1.1 During the year, the Holding Company acquired Empiric AI (Private) Limited on September 30, 2023. Furthermore, wholly owned Company Octopus Digital FZ LLC was incorporated on June 16, 2023. Consequently, the Holding Company is obligated to compile consolidated financial statements for the initial time period. The comparative figures in these consolidated financial statements represent the stand alone financial statements of the Holding Company for the year ended December 31, 2022.

BUSINESS UNIT	LOCATION
HEAD OFFICE	19 km, Multan Road, Lahore 54500.
REGIONAL OFFICES Karachi	MA Tabba Foundation Building, First Floor, Gizri Road Block 9 Clifton Karachi, Sindh 75600
Islamabad	Manzoor Plaza (The Hive Building), First Floor, Plot 14-E Fazale-Haq Road, G-6/2, Blue Area, Islamabad 44000

**1.2** The "Group" consists of:

**Holding Company** 

Octopus Digital Limited (ODL)

Subsidiary Companies	Note	% age of Holding
- EmpiricAl (Private) Limited	1.2.1	100%
- Octopus Digital FZ LLC	1.2.2	100%

- 1.2.1 The Empiric AI (Private) Limited was established with primary objective of analyzing potential opportunities and making available digital and technology services and products inside and outside Pakistan. The registered office of the Empiric AI (Private) Limited is located at the Avanceon Building, 19 km, Multan Road, Lahore 54660.
- 1.2.2 The registered office of the Octopus Digital FZ LLC is located at the DMC-BLD05-VD-G00-792, ground floor, DMC5 Dubai Media City, United Arab Emirates. It was established with primary objective of software consultancy, customer service, solution provider, support service provider.

### 2 BASIS OF PREPARATION

### 2.1 Statement of compliance

These consolidated financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:

- International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as notified under the Companies
- Provisions of and directives issued under the Companies Act, 2017.

Where provisions of and directives issued under the Companies Act, 2017 differ from the IFRS, the provisions of and directives issued under the Companies Act, 2017 have been followed.

### 3 APPLICATION OF NEW STANDARDS, AMENDSMENTS AND INTERPRETATIONS TO PUBLISHED APPROVED

3.1 New accounting standards, amendments and IFRS interpretations that are effective for the period ended March 31, 2023

The following standards, amendments and interpretations are effective for the period ended March 31, 2023. These standards, impact on the financial statements other than certain additional disclosures.

amendments and interpretations are either not relevant to the Company's operations or are not expected to have significant



### Effective date (annual periods beginning on or after)

Amendments to IAS 1 'Presentation of Financial Statements' and IFRS Practice Statement 2 Making Materiality

January 01, 2023

Amendments to IAS 8 'Accounting Policies, Changes in Accounting Estimates and Errors' - Definition of **Accounting Estimates** 

January 01, 2023

Amendments to IAS 12 'Income Taxes' - Deferred Tax related to Assets and Liabilities arising from a single

January 01, 2023

Amendments to IAS 12 'Income Taxes' - Temporary exception to the requirements regarding deferred tax assets and liabilities related to pillar two income taxes

January 01, 2023

The Company adopted the narrow-scope amendments to the International Accounting Standard (IAS) 1, Presentation of Financial Statements which have been effective for annual reporting periods beginning on or

#### 3.2 New accounting standards, amendments and interpretations that are not yet effective

The following standards, amendments and interpretations are only effective for accounting periods, beginning on or after the date mentioned against each of them. These standards, amendments and interpretations are either not relevant to the Company's operations or are not expected to have significant impact on the Company's unconsolidated financial statements other than certain additional disclosures.

Amendments to IFRS 7 'Financial Instruments: Disclosures' - Supplier finance arrangements

January 01, 2024

Amendments to IFRS 16 'Leases' - Amendments to clarify how a seller-lessee subsequently measures sale and leaseback transactions

January 01, 2024

Amendments to IAS 1 'Presentation of Financial Statements' - Classification of liabilities as current or non-

January 01, 2024

Amendments to IAS 1 'Presentation of Financial Statements' - Non-current liabilities with covenants

January 01, 2024

Amendments to IAS 7 'Statement of Cash Flows' - Supplier finance arrangements

January 01, 2024

Amendments to IAS 21 'The Effects of Changes in Foreign Exchange Rates' - Lack of Exchangeability

January 01, 2025 January 01, 2026

IFRS 1 standard has been issued by IASB effective from 01, July 2009. However, it has not been adopted yet locally by Securities

and Exchange Commission of Pakistan (SECP).

IFRS 17 - 'Insurance contracts' has been notified by the IASB to be effective for annual periods beginning on or after January 1, 2023. However SECP has notified the timeframe for the adoption of IFRS - 17 which will be adopted by January 01, 2026.

#### **CONTINGENCIES AND COMMITMENTS** 4

**IFRS 17 Insurance Contracts** 

There are no contingencies and commitments of the Company as at 31 March 2024.(2023: Rs. Nil)

#### 5 DATE OF AUTHORIZATION FOR ISSUE

The condensed interim consolidated financial information was authorised for issue on 30th April 2024 by the Board of Directors of the Holding Company.

#### **GENERAL** 6

Figures have been rounded off to the nearest thousand rupees.

**Chief Executive Officer** 

**Chief Financial Officer** 





# OCTOPUS DIGITAL

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