

3RD QUARTER REPORT 2024
(Ended June 2024)



CELEBRATING 10 YEARS OF ENHANCING LIVES THROUGH SUSTAINABILITY AND INNOVATION

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## COMPANY INFORMATION

Infan Chawala Patrick Verraes Shahid Ghaffar Victor Garcia Patrick Verraes Shahid Ghaffar Victor Garcia Patrick Verraes Infan Lakhani Infan Lakhani Patrick Verraes Infan Lakhani Infan Lakhani Patrick Verraes Infan Lakhani Infan Lakh	Chairperson	<ul> <li>Dr. Lalarukh Eijaz</li> </ul>	
Shahid Ghaffar Victor Garcia V	Board of Directors	•	- Chief Executive Officer
* Victor Garcia * Yasmin Peermohammad * Yasmin Peermohammad * Yasmin Peermohammad * Chairman			(Alternate: Naveed Kamil)
Yasmin Peermohammad  Audit Committee      Shahid Ghaffar     Dr. Lalarukh Eijaz     Patrick Verraes     Irfan Lakhani     Naveed Kamil)  Human Resources and Remuneration Committee      Yasmin Peermohammad     Mujtaba Rahim     Patrick Verraes     Irfan Lakhani     Naveed Kamil)  Management Committee      Mujtaba Rahim     Irfan Chawala     Naveed Kamil     Qazi Naeemuddin  Chief Financial Officer  Irfan Chawala  Urfan Lakhani  Bankers  Bank Al Falah Limited     Bank Al Halabib Limited     Dubai Islamic Bank Pakistan     Habib Bank Limited     Naveed Ramil     Dubai Islamic Bank Pakistan     Habib Bank Limited     National Bank of Pakistan     Standard Chartered Bank (Pakistan) Limited     National Bank of Pakistan     Standard Chartered Bank (Pakistan) Limited     National Bank of Pakistan     Standard Chartered Bank (Pakistan) Limited     National Bank of Pakistan     Standard Chartered Bank (Pakistan) Limited     National Bank of Pakistan     Standard Chartered Bank (Pakistan) Limited     National Bank of Pakistan     Standard Chartered Bank (Pakistan) Limited     National Bank of Pakistan     Standard Chartered Bank (Pakistan) Limited     National Bank of Pakistan     Standard Chartered Bank (Pakistan) Limited     National Bank of Pakistan     Standard Chartered Bank (Pakistan) Limited     National Bank of Pakistan     Standard Chartered Bank (Pakistan) Limited     National Bank of Pakistan     Standard Chartered Bank (Pakistan) Limited     National Bank of Pakistan     Standard Chartered Bank (Pakistan) Limited     National Bank of Pakistan     Standard Chartered Bank (Pakistan) Limited     National Bank of Pakistan     Standard Chartered Bank (Pakistan) Limited     National Bank of Pakistan     Standard Chartered Bank (Pakistan) Limited     National Bank of Pakistan     Standard Chartered Bank (Pakistan) Limited     National Bank of Pakistan     Standard Chartered Bank (Pakistan) Limited     National Bank of Pakistan     Standard Chartered Bank (Pakistan) Limited     National Bank of Pakistan     Stan		<ul> <li>Shahid Ghaffar</li> </ul>	
Audit Committee  Shahid Ghaffar Dr. Lalarukh Eijaz Patrick Verraes Irfan Lakhani Patrick Verraes Irfan Chawala Muhammad Altaf Naveed Kamil Qazi Naeemuddin Patrick Verraes Irfan Chawala Patrick Verraes Irfan Lakhani Patrick Verraes Irfan Chawala Irfan Chawala Irfan Chawala Patrick Verraes Irfan Chawala Irfan C			
P. Lalarukh Eijaz Patrick Verraes Irfan Lakhani Patrick Verraes Irfan Lakhani P. Secretary  Human Resources and Remuneration Committee  Patrick Verraes Irfan Lakhani P. Secretary  Management Committee  Mujtaba Rahim Irfan Chawala Muhammad Altaf Naveed Kamil Qazi Naeemuddin  Chief Financial Officer Irfan Chawala Irfan Lakhani  Bankers  Bank Al Falah Limited Bank Al Habib Limited Dubai Islamic Bank Pakistan Habib Bank Limited Habib Metropolitan Bank Limited MCB Bank Limited MCB Bank Limited Mezan Bank Limited National Bank of Pakistan Standard Chartered Bank (Pakistan) Limited  Multitors  KPMG Taseer Hadi & Co. Chartered Accountants  Legal Advisor Fazleghani Advocates  Share Registrar FAMCO Share Registration Services (Pvt) Limited S-F, Next to Hotel Faran, Nursery Block-6, P.E. C.H.S., Shahra-e-Faisal, Karachi  Registered Office I-A/I, Sector 20, Korangi Industrial Area, Korangi, Karachi Factories Petaro Road, Jamshoro LX-10, LX-11 Landhi Industrial Area Karachi  Katar Bund Road, Off. Multan Road, Thokar Niaz Baig, Lahore P-277, Kashmir Road, Amin Town, Faisalabad.		Yasmin Peermohammad	
Patrick Verraes (Alternate: Naveed Kamil) Human Resources and Memuneration Committee  * Yasmin Peermohammad (Alternate: Naveed Kamil) * Mujtaba Rahim Patrick Verraes (Irfan Lakhani)  * Mujtaba Rahim Irfan Chawala * Muhammad Altaf Naveed Kamil) * Qazi Naeemuddin  Chief Financial Officer  * Irfan Chawala * Irfan Lakhani  Bank Al Falah Limited * Bank Al Habib Limited * Bank Al Habib Limited * Bank Al Habib Bank Limited * Habib Bank Limited * Habib Bank Limited * Habib Bank Limited * MCB Bank Limited * MCB Bank Limited * MCB Bank Limited * Mezan Bank Limited * Mezan Bank (Pakistan) Limited * National Bank of Pakistan * Standard Chartered Bank (Pakistan) Limited * National Bank of Pakistan * Standard Chartered Bank (Pakistan) Limited * Registara * FAMCO Share Registration Services (Pvt) Limited * 8-F, Next to Hotel Faran, Nursery * Block-6, P.E.C.H.S., * Shahra-e-Faisal, Karachi * Petaro Road, Jamshoro * LX-10, LX-11 Landhi Industrial Area Karachi * Katar Bund Road, Off. Multan Road, * Thokar Niaz Baig, Lahore * P-277, Kashmir Road, Amin Town, Faisalabad. * Website * www.archroma.com.pk	Audit Committee		- Chairman
Irfan Lakhani - Secretary  Human Resources and Remuneration Committee			(Alternate: Navged Kamil)
Human Resources and Remuneration Committee			
Remuneration Committee			,
Patrick Verraes Irfan Lakhani  Mujtaba Rahim Irfan Chawala Muhammad Altaf Naveed Kamil Qazi Naeemuddin  Chief Financial Officer  Irfan Lakhani  Bank Al Falah Limited Bank Al Habib Limited Bank Al Habib Limited Dubai Islamic Bank Pakistan Habib Bank Limited Habib Metropolitan Bank Alimited Mezan Bank Limited Mezan Bank Limited National Bank of Pakistan Standard Chartered Bank (Pakistan) Limited National Bank of Pakistan Standard Chartered Bank (Pakistan) Limited National Bank Alimited National Bank Registration Services (Pvt) Limited Ser, Next to Hotel Faran, Nursery Block-6, P.E.C.H.S., Shahra-e-Faisal, Karachi  Factories  Petaro Road, Jamshoro LX-10, LX-11 Landhi Industrial Area Karachi  Katar Bund Road, Off. Multan Road, Thokar Niaz Baig, Lahore P-27T, Kashmir Road, Amin Town, Faisalabad.  Website  www.archroma.com.pk			- Chairperson
Infan Lakhani - Secretary  Management Committee  Mujtaba Rahim Irfan Chawala Muhammad Altaf Naveed Kamil Qazi Naeemuddin  Chief Financial Officer Irfan Chawala  Company Secretary Irfan Lakhani  Bank Al Falah Limited Bank Al Habib Limited Dubai Islamic Bank Pakistan Habib Metropolitan Bank Limited McB Bank Limited National Bank of Pakistan Standard Chartered Bank (Pakistan) Limited National Bank of Pakistan Standard Chartered Bank (Pakistan) Limited  Auditors  KPMG Taseer Hadi & Co. Chartered Accountants  Falleglani Advocates  Falleghani Advoc	Remuneration Committee	,	(Alternate, Neward Kamil)
Management Committee  Mujtaba Rahim Irfan Chawala Muhammad Altaf Naveed Kamil Qazi Naeemuddin  Chief Financial Officer  Irfan Chawala  Irfan Chawala  Irfan Chawala  Irfan Chawala  Irfan Lakhani  Bankers  Bank Al Falah Limited Bank Al Habib Limited Bank Al Habib Limited Habib Bank Pakistan Habib Bank Limited Mezan Bank Detropolitan Bank Chaited Mezan Bank Limited Mezan Bank Limited Mezan Bank Chartered Bank (Pakistan) Limited Mezan Bank Grank (Pakistan) Limited Mezan Bank (Pakistan)			,
Irfan Chawala Muhammad Altaf Naveed Kamil Qazi Naeemuddin  Chief Financial Officer Irfan Chawala  Company Secretary Irfan Lakhani  Bankers  Bank Al Falah Limited Bank Al Habib Limited Dubai Islamic Bank Pakistan Habib Bank Limited Habib Metropolitan Bank Limited Habib Metropolitan Bank Limited McB Bank Limited McB Bank Limited McB Bank Limited National Bank of Pakistan Standard Chartered Bank (Pakistan) Limited National Bank of Pakistan Famula Standard Chartered Bank (Pakistan) Limited  Auditors  KPMG Taseer Hadi & Co. Chartered Accountants  Faleglandvisor Fazleghani Advocates  FAMCO Share Registration Services (Pvt) Limited 8-F, Next to Hotel Faran, Nursery Block-6, P.E.C.H.S., Shahra-e-Faisal, Karachi  Registered Office 1-A/1, Sector 20, Korangi Industrial Area, Korangi, Karachi  Factories Petaro Road, Jamshoro LX-10, LX-11 Landhi Industrial Area Karachi  Katar Bund Road, Off. Multan Road, Thokar Niaz Baig, Lahore P-277, Kashmir Road, Amin Town, Faisalabad.  Website www.archroma.com.pk		Than Lakilalii	- Secretary
Muhammad Altaf Naveed Kamil Qazi Naeemuddin  Chief Financial Officer  Irfan Chawala  Company Secretary  Irfan Lakhani  Bankers  Bank Al Falah Limited Bank Al Habib Limited Dubai Islamic Bank Pakistan Habib Metropolitan Bank Limited McB Bank Chartered Bank (Pakistan) Limited McB Bank Limited National Bank of Pakistan Standard Chartered Bank (Pokistan) Limited  Auditors  KPMG Taseer Hadi & Co. Chartered Accountants  Legal Advisor  Fazleghani Advocates  FAMCO Share Registration Services (Pvt) Limited 8-F, Next to Hotel Faran, Nursery Block-6, P.E.C.H.S., Shahra-e-Faisal, Karachi  Registered Office  1-A/1, Sector 20, Korangi Industrial Area, Korangi, Karachi  Factories  Petaro Road, Jamshoro LX-10, LX-11 Landhi Industrial Area Karachi  Katar Bund Road, Off. Multan Road, Thokar Niaz Baig, Lahore P-277, Kashmir Road, Amin Town, Faisalabad.  Website  www.archroma.com.pk	Management Committee		
• Naveed Kamil • Qazi Naeemuddin  Chief Financial Officer • Irfan Chawala  Company Secretary • Irfan Lakhani  Bankers • Bank Al Falah Limited • Bank Al Habib Limited • Dubai Islamic Bank Pakistan • Habib Bank Limited • Habib Metropolitan Bank Limited • McB Bank Limited • Mezan Bank Of Pakistan • Standard Chartered Bank (Pakistan) Limited • KPMG Taseer Hadi & Co. Chartered Accountants  Legal Advisor • Fazleghani Advocates  Share Registrar • FAMCO Share Registration Services (Pvt) Limited • 8-F, Next to Hotel Faran, Nursery • Block-6, P.E.C.H.S., • Shahra-e-Faisal, Karachi  Registered Office • 1-A/1, Sector 20,			
• Qazi Naeemuddin  Chief Financial Officer • Irfan Chawala  Company Secretary • Irfan Lakhani  Bankers • Bank Al Falah Limited • Bank Al Habib Limited • Dubai Islamic Bank Pakistan • Habib Bark Limited • MCB Bank Limited • MCB Bank Limited • Mezan Bank Limited • Mesitel Faran Limited • Mezan Bank Limit			
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Website • www.archroma.com.pk	<u> </u>	Thokar Niaz Baig, Lahore	
		<ul> <li>P-277, Kashmir Road, Amin Town, Faisala</li> </ul>	abad.
F-mail archroma nakistan@archroma.com	Website	www.archroma.com.pk	
	E-mail	archroma.pakistan@archroma.com	

### REPORT OF BOARD OF DIRECTORS

The Directors of your Company are pleased to present the financial report for the nine months ended 30 June 2024, together with the un-audited condensed interim financial information of the Company for the period ended 30 June 2024.

#### **BOARD CHANGES**

During the period under review a casual vacancy occurred upon the resignation of Mr. Thomas Bucher, which was filled with the appointment of Mr. Victor Garcia.

#### COMPOSITION OF BOARD

The composition of the Board is as follows:

a) Male members: 05

b) Female members: 02

Out of the above:

a) Executive Directors: 02 b) Non-Executive Directors: 02 c) Independent Directors: 03

#### **BUSINESS OVERVIEW**

Archroma's major consumption Markets i.e. Textiles' and Construction Industry demand & consumer sales continued to remain slow both for local as well as exports during the nine months period of the current Financial Year under review. This was mainly due to higher energy & commodity prices and inflation in all business costs due to the continuing Middle East crisis and Russia-Ukraine conflict.

Despite the above increasingly challenging environment and less than 50% production capacity utilization for the Textiles' Industry, your Company managed to achieve net sales of PKR 19,060 million during the nine months period ended 30th June 2024, which was 9% lower versus PKR 21,036 million in comparison to the same period last year.

In view of the above Market scenario, focus of the Company, especially during the quarter, remained on reducing the Networking Capital and Bank borrowings.

Gross Margins for all the business segments of the Company remained under severe pressure due to challenging cost pass through situation on the back of lower market demand and increasing costs of imported Raw materials during the period under review. Further, increasing selling & administration costs, exceptionally high borrowing costs and Taxation, continued to impact the bottom-line results of the Company for the nine months period, which remained in losses after taxation amounting to PKR 308 million as against profit of PKR 903 million achieved in the same period last year.

On behalf of the Board

Mujtaba Rahim Chief Executive Officer

Karachi: 23th July 2024

#### **PROJECTS**

After the closing of the global acquisition of Huntsman Textile Effects business and local acquisition of Huntsman Textile Effects Pakistan (Private) Limited now Archroma Chemicals Pakistan (Private) Limited by the Company's Holding Company i.e. Archroma Textiles GmbH, the Company initiated the process to merge Archroma Chemicals Pakistan (Private) Limited, i.e. formerly, Huntsman Textile Effects Pakistan (Private) Limited within and into the Company.

The Board of Directors of the Company in their meeting held on 27th April 2023 approved the Scheme of Arrangement, which was subsequently also approved by the members in the Extra Ordinary General Meeting held on 23rd June 2023 and later on sanctioned by the Honorable High Court of Sindh on 31st October 2023.

The entire undertaking, comprising of all Assets, Liabilities and Obligations of Archroma Chemicals Pakistan (Private) Limited, i.e. Formerly Huntsman Textile Effects Pakistan (Private) Limited, now stand merged with the Company, effective from 1st October 2023.

As consideration for the above, the Company issued 445,460 shares on the basis of a swap ratio of approximately 0.0455 Company's shares for every one share to the shareholders of Archroma Chemicals Pakistan (Private) Limited, i.e. formerly Huntsman Textile Effects Pakistan (Private) Limited.

#### **FUTURE OUTLOOK**

The Global energy and commodities' prices, Raw Materials' supply chain and availability situation remains complex due to the ongoing Middle East situation. As a consequence, Balance of Trade and Forex reserves' situation in Pakistan is anticipated to remain under pressure and create more challenges for the business & economic outlook for the Country in the coming months. However, the financing programs to be finalized with IMF and certain corrective fiscal measures are expected to positively contribute towards improvement in the overall macro-economic situation of Pakistan, which in turn is also anticipated to support business development for Textiles and Construction Industry of the Country.

The Management is confident that with the stringent measures already put in place to further control the Company's Net Working Capital situation and strong projects' pipeline to increase its Market Share through portfolio expansion and business development post Huntsman Textile Effects' acquisition, the Company shall return back to the profitable growth track in the short to medium term.

# بوردْ آف دْائرْ يكٹرز كى رپورٹ

آپ کی کمپنی کے ڈائر مکٹرز، 30 جون 2024 کوشتم ہونے والے 9 ماہ کیلئے مالیاتی رپورٹ، بشمول 30 جون 2024 کوشتم ہونے والی مدت کیلئے کمپنی کی غیرآ ڈٹ شدہ کنڈینسڈ عبوری مالیاتی معلومات، بیش کرتے ہوئے خوشی محسوس کررہے ہیں۔

## بورڈ میں تبدیلیاں

زیر جائزہ مدت کے دوران مسڑھامس بوچر کے منتعفی ہونے پرایک اسامی خالی ہوئی ، جے مسرُ وکٹر گاریا کی تقرری ہے پرکیا گیا۔

## بورڈ کی تشکیل

	)مندرجہذ کل ہے	بورڈ کی تظلیل
05	حضرات	(الف)

ب) خواتين خوا

مندرجہ بالا میں ہے:

(ii) نان الگِزيكِيْودُ ارَ يَكْرُز 02

انڈیپینڈنٹ ڈائر کیٹرز 03

### بزنس کا چائزه:

(iii)

آرگروہ کی بڑی کھیپ کی مارکیٹس لیٹن ٹیکٹائل اور تغییراتی صنعت کی طلب اور کنز پومر بیلز زیر جائزہ موجودہ مالی سال کے 9 ماہ کے دوران لوکل اورا کیسپورٹس دونوں کیلئے بدستورست رہی،جس کی بنیادی وجہ تو اٹائی اوراشیاء کی کی قیمتوں میں اضافہ اورتمام کاروباری لاگت میں افراط زر،اورشرق وسطی کے جاری بحران اور روں پوکرائن تناز عدکی وجہ سے تھا۔

مندرجہ بالا ہڑھتے ہوئے چیلجنگ ماحول اور ٹیکٹائل کی صنعت کیلئے % 50 سے مندرجہ بالا ہڑھتے ہوئے چیلجنگ ماحول اور ٹیکٹائل کی صنعت کیلئے % 50 سے کم پیداواری صلاحیت کے استعال کے باوجود، آپ کی کمپنی 30 جون 19,060 ملین کی خالص کوختم ہونے والی 9 ماہ کی مدت کے دوران 19,060 ملین کی خالص فروخت حاصل کرنے میں کامیاب رہی، جو پیچلے سال کی ای مدت کے مقابلے میں 40 کم تھی۔

ار این از الا مارکیٹ کے منظرنا ہے کے پیش نظر، نمینی کی توجہ، خاص طور پر سدماہی کے دوران ، نیٹ ورکنگ کیپٹل اور بیپنگ کے قرضوں کو کم کرنے پر رہی ۔ ۔

نے دوران بنیف ور لنا سیس اور بینا نے فرصوں اوم کرنے پر رہی۔ زیر نظر مدت کے دوران مارکیٹ کی تم طلب اور درآ مدی خام مال کی بڑھتی ہوئی لاگت کی وجہ سے میٹنی کے تمام کارو باری طبقات کیلئے جموعی مارجن شدید دباؤ میں رہے۔ مزید برآ ں ، بڑھتی ہوئی فروخت اورانظا می لاگت، غیر معمولی طور پر زیادہ قرضہ لینے کے اخرا جات اوئیکسیشن میٹنی کے نچاد رہے کے متائج کو ہام کی مدت تک متاثر کرتے رہے ، جو کہ PKR میٹن کے منافع کے مقابلے میں گزشتہ سال ای مدت میں حاصل کئے گئے 308 ملین روپے، بعداز نیکس ،خیارے میں رہے۔

بورڈ کی جانب سے:

پروجیکٹس مزند

بخٹس میں ٹیکٹاکل ایشیکٹس کے کاروبار کے عالمی حصول اور ہنٹس مین ٹیکٹاکل ایشیکٹس پاکستان (پرائیویٹ) لمیٹٹر کے مقامی حصول کے بندہونے کے بعد اب آرکروما کیمیکٹز پاکستان (پرائیویٹ) لمیٹٹر نے کیٹیز ہولٹرنگ میٹنی بیٹنی آرکروما ٹیکٹائل Gmbh کے ذریعہ، آرکروما کیمیکٹز پاکستان (پرائیویٹ) لمیٹٹر، بیٹنی سابقہ ہمٹش مین ایشیکٹس پاکستان (پرائیویٹ) لمیٹٹر، بیٹنی میں انتقام کا فیصلہ کیا ہے۔
ساتھ اور کمپنی میں انتقام کا فیصلہ کیا ہے۔

سکیپنی کے بورڈ آف ڈائر کیٹرز نے 27 اپریل 2023 کو ہونے والی اپنی میٹنگ میں استجم آف ارتجیٹ کے منظوری دی، جے بعدازاں 23 جون 2023 کو مونے والے غیر معمولی اجلاس عام میں بھی ممبران نے منظور کیا اور بعدازاں ہائی کورٹ آف سندھ کی جانب سے مور خد 31 آکٹو پر 2023 کواس کی منظوری عربی عربی عربی عربی منظوری کیا گئی

آرکروہا کیمیکڑ پاکستان (پرائیویٹ) لمیٹڈ یعنی سابقہ ہنٹس مین ٹیکشائل ایفکیٹس پاکستان(پرائیویٹ) لمیٹڈ کے تمام اثاثوں، واجبات اور ذمدداریوں پرمشتل مکمل انڈرٹیکنگ، اب میٹنی کیسا تھ ضم ہوگئ ہے، جو کیم اکتوبر 2023 سے نافدالعمل ہے۔

نہ کورہ بالاً پر غور کرنے کے نتیج میں، کمپنی نے آرکروہ کیمیکنر پاکستان (پرائیویٹ) کمیٹٹر بعنی سابقہ مٹش مین فیکٹائل ایفیکٹس پاکستان (پرائیویٹ) کمیٹٹر کے شیئر مولڈرز کو ہر ایک شیئر کے عوض تقریباً 0.0455 کمپنی کے شیئرز کے تناسب کی بنیاد پر 445,460 شیئر جاری کے۔

مستقتبل كامنظرنامه

عالمی توانائی اور اشیاء کی تیمتیں، خام مال کی سپلائی چین اور دستیابی کی صورت حال، مشرق وطی کی جاری صورتحال کی وجہ سے مزید پیچیدہ ہے اور اس کے بنتیج میں پاکستان کے تجارتی توازن اور زرمبادلہ کے ذخائر کی صورت حال برستور دباؤ میں رہنے اور آنے والے مہینوں میں ملک کیلئے کاروباری اور اقتصادی نقطہ نظر کیلئے مزید چیلئے جزیدا ہونے کی توقع ہے، تاہم، آئی ایم ایف کیماتھ مالیاتی پروگراموں کو حتی شکل دینے اور بغض اصلاحی مالیاتی اقد امات سے پاکستان کی مجموعی میکروا کنا می صورتحال میں بہتری کیلئے شبت کردارادا کرنے کی توقع ہے، جس کے متبعت کردارادا کرنے کی توقع ہے، جس کے متبعت کیلئے کاروباری ترقی میں جس کے متبعت کیلئے کاروباری ترقی میں بھی مدد کاتو قع ہے۔

ا تظامیہ کو یقین ہے کہ کپنی کی نیٹ ورکنگ کیپٹل کی صورتعال کو مزید کنفرول کرنے کیلئے پہلے سے کئے گئے سخت اقدامات اور پورٹ فولیو کی توسیع اور کاروباری ترقی کے بعد ہمنش میں ٹیکٹائل انگلٹس کے حصول کے ذریعے اپنے مارکیٹ شیرز کو بڑھانے کیسا تھ کپنی خضر سے درمیان مدت میں منافع بخش ترقی کے راستے بروالیں لوٹ آئیگی۔

عرفان جا هوالا سي ايف او/ ڈائر يکٹر

## CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION (UN-AUDITED)

As at 30 June 2024

	Note	Unaudited 30 June 2024 (Rupees in '000)	Audited 30 September 2023 (Rupees in '000)
ASSETS			
Non-current assets			
Property, plant and equipment	5	2,208,978	1,901,906
Long-term deposits		13,205	13,205
Deferred taxation - net		244,551	-
Employee benefits	10	28,123	56,121
Current assets		2,494,857	1,971,232
Stores and spares		86,226	71,520
Stock-in-trade	6	6,103,527	6,756,099
Trade receivables	7	6,719,261	9,312,865
Advances		10,717	11,369
Trade deposits and short-term prepayments		120,704	146,594
Other receivables		106,633	25,003
Sales tax	14	1,689,438	1,836,319
Cash and bank balances	8	104,167	315,376
		14,940,673	18,475,145
TOTAL ASSETS		17,435,530	20,446,377
EQUITY AND LIABILITIES			_
Share capital and reserves			
Share capital			
Issued, subscribed and paid-up capital	9	345,634	341,179
Reserves			
Capital reserve Amalgamation reserve	1.1	93,545	_
Revenue reserve		,	
General reserve		2,747,000	2,747,000
Unappropriated profit		986,759	1,245,951
опарргорнатей ргоне		3,733,759	3,992,951
LIABILITIES			
Non-current liabilities		4,172,938	4,334,130
Deferred taxation - net	15.1.2	-11	70,547
Employee benefits	10	14,792	10,414
Lease liabilities	12	133,425	118,864
Liabilities against diminishing musharaka financing	13	138,385	140,356
Communa II a Littata		286,602	340,181
Current liabilities		C 075 420	10 240 212
Trade and other payables Short-term borrowings - secured	11	6,875,439 5,639,359	10,349,213 4,370,646
Current portion of lease liabilities	12	23,885	23,573
Current portion of lease itabilities  Current portion of liabilities against diminishing musharaka financing	13	57,590	50,389
Unclaimed dividend	15	90,636	90,891
Unpaid dividend		-	511,771
Mark-up accrued		264,919	167,410
Taxation - net		24,162	208,173
		12,975,990	15,772,066
TOTAL LIABILITIES		13,262,592	16,112,247
CONTINGENCIES AND COMMITMENTS	15		
TOTAL EQUITY AND LIABILITIES		17,435,530	20,446,377

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.

Mujtaba Rahim Chief Executive Officer Naveed Kamil Director

# CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (UN-AUDITED)

For the nine months period ended 30 June 2024

	Note	Nine months period ended		Quarter ended	
	•	30 June	30 June	30 June	30 June
		2024	2023	2024	2023
		(Rupees i	n '000)	(Rupees i	n '000)
Sales	17	21,862,513	24,543,844	5,351,603	7,805,397
Trade discounts and commission	17	681,942	730,440	114,120	223,199
Sales tax	17	2,120,237	2,777,124	458,731	835,335
		2,802,179	3,507,564	572,851	1,058,534
Sales - net	17	19,060,334	21,036,280	4,778,752	6,746,863
Cost of sales		15,627,798	15,601,575	4,024,877	5,090,593
Gross profit		3,432,536	5,434,705	753,875	1,656,270
Distribution and marketing expenses		2,276,137	2,171,142	651,202	731,299
Administrative expenses		694,162	591,421	233,339	206,591
Impairment loss on trade receivables		16,843	(3,754)	8,701	(14,556)
Other expenses		16,685	127,666	7,320	47,885
		3,003,827	2,886,475	900,562	971,219
	•	428,709	2,548,230	(146,687)	685,051
Other income		114,446	33,197	44,672	13,037
	•	543,155	2,581,427	(102,015)	698,088
Finance costs		917,709	1,023,365	325,551	111,313
(Loss) / Profit before taxation	•	(374,554)	1,558,062	(427,566)	586,775
Taxation	15.1.2	(66,661)	654,923	(244,844)	305,403
(Loss) / profit after taxation	•	(307,893)	903,139	(182,722)	281,372
Other comprehensive income		-	-	-	-
Total comprehensive (loss) / income for the period		(307,893)	903,139	(182,722)	281,372
			(Rupees)		
Earnings per share	18	(8.91)	26.47	(5.29)	8.25

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.

Mujtaba Rahim Chief Executive Officer Maveed Kamil Director

## CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED)

For the nine months period ended 30 June 2024

	Note	30 June 2024 (Rupees ii	30 June 2023 <b>1 '000)</b>
CASH FLOWS FROM OPERATING ACTIVITIES Cash generated from operations Staff gratuity and other long-term service awards paid Mark-up paid Income taxes paid Net cash used in from operating activities	19	614,162 (3,492) (741,164) (422,026) (552,520)	1,130,382 - (219,559) (928,940) (18,117)
CASH FLOWS FROM INVESTING ACTIVITIES Capital expenditure Proceeds from disposal of property, plant and equipment Net cash (used) in investing activities		(487,199) 2,734 (484,465)	(142,699) 11,302 (131,397)
CASH FLOWS FROM FINANCING ACTIVITIES  Payment against lease liabilities  Payment against diminishing musharika financing - net  Long term loan - repayment  Short-term borrowings - proceeds  Short-term borrowings - repayments  Dividend paid		(22,575) (45,837) - 1,600,000 (821,000) (512,026)	1,635 (45,724) (42,633) 815,160 - (167,746)
Net cash generated from financing activities  Net decrease in cash and cash equivalents  Cash and cash equivalents transferred due to arrangement / merger	1.2	198,562 (838,423) 138,030	560,692 411,178
Cash and cash equivalents at beginning of the period  Cash and cash equivalents at end of the period	19.2	(1,620,359) (2,320,752)	(205,709) 205,469

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.

Mujtaba Rahim Chief Executive Officer Maveed Kamil Director

# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)

For the nine months period ended 30 June 2024

	Issued, subscribed and paid- up capital	Capital reserve Amalgamation reserve		e reserves Unappropriated profit	Total
		(Rı	upees in '000	))	
Balance as at 30 September 2022 (Audited)	341,179	-	2,434,000	996,630	3,771,809
Transfer from unappropriated profit to general reserve subsequent to year end	-	-	313,000	(313,000)	-
Transactions with owners of the Company - Distribution					
- Final cash dividend at 200% (i.e. Rs. 20 per share) for the year ended 30 September 2022	-	-	-	(682,358)	(682,358)
Total comprehensive income for the period ended 30 June 2023					
Profit for the period	-	-	-	903,139	903,139
Balance as at 30 June 2023 (Unaudited)	341,179	_	2,747,000	904,411	3,992,590
Balance as at 30 September 2023 (Audited)	341,179	-	2,747,000	1,245,951	4,334,130
Transactions with owners of the Company					
Effects of scheme of arrangement / merger (notes 1.1 and 1.2)	4,455	93,545	-	48,701	146,701
Total comprehensive income for the period ended 30 June 2024					
Loss for the period	-	-	-	(307,893)	(307,893)
Balance as at 30 June 2024 (Unaudited)	345,634	93,545	2,747,000	986,759	4,172,938

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.

Mujtaba Rahim Chief Executive Officer Maveed Kamil Director

For the nine months period ended 30 June 2024

#### 1. THE COMPANY AND ITS OPERATIONS

Archroma Pakistan Limited ("the Company") is a limited liability company, incorporated and domiciled in Pakistan. The address of its registered office is 1-A/1, Sector 20, Korangi Industrial Area, Korangi, Karachi, Pakistan. The Company is listed on the Pakistan Stock Exchange. The Company is a subsidiary of Archroma Textiles GmbH, registered and head quartered in Pratteln, Switzerland which holds 75% of the share capital of the Company.

The Company is primarily engaged in the manufacture and sale of chemicals, dyestuffs and coating, adhesive and sealants. It also acts as an indenting agent.

The manufacturing facilities and sales offices of the Company are situated at the following locations:

#### **Factories**

- Petaro Road, Jamshoro
- LX-10 & LX-11 Landhi Industrial Area Karachi

#### Sales offices

- Katar Bund Road, Off. Multan Road, Thokar Niaz Baig, Lahore
- P-277, Kashmir Road, Amin Town, Faisalabad

#### Effects of scheme of arrangement / merger

1.1 After the closing of the global acquisition of Huntsman Textile Effects business and local acquisition of Huntsman Textile Effects Pakistan (Private) Limited now Archroma Chemicals Pakistan (Private) Limited, by the Company's Holding Company i.e. Archroma Textiles GmbH, the Company initiated the process to merge Archroma Chemicals Pakistan (Private) Limited (formerly: Huntsman Textile Effects Pakistan (Private) Limited with and into the Company. The Board of Directors of the Company in their meeting held on 27 April 2023 approved the Scheme of Arrangement under Sections 279 to 283 and 285 of the Companies Act, 2017 which was subsequently also approved by the members in the Extra Ordinary General Meeting held on 23 June 2023 and later on sanctioned by the Honorable High Court of Sindh on 31 October 2023. In pursuance with the requirements of Companies Act 2017, an order of the Court sanctioning the Scheme of Arrangement for the merger was submitted to Registrar of Companies dated 8 Nov 2023.

The salient features of the arrangement are as follows:

- a) The entire undertaking, comprising of all Assets, Liabilities and Obligations of Archroma Chemicals Pakistan (Private) Limited Formerly: Huntsman Textile Effects Pakistan (Private) Limited shall, Effective from 1 October 2023 (effective date) stand merged with, transferred to, vested in (along with ancillary maters thereto), and be assumed by Archroma. These condensed Interim Financial Statements have been prepared taking the effect of merger and amalgamation of Assets, Liabilities, and all obligations of Archroma Chemicals Pakistan (Private) Limited (formerly: Huntsman Textile Effects Pakistan (Private) Limited) into the Company as per the scheme of arrangement Sanctioned by Honorable High Court of Sindh.
- b) As consideration for the above, Archroma Pakistan Limited issued 445,460 shares at Rs 10 each amounting to Rs 4.455 million, on the basis of a swap ratio as determined by EY Ford Rhodes of approximately 0.0455 Company shares for every one share to the shareholders of Archroma Chemicals Pakistan (Private) Limited Formerly: Huntsman Textile Effects Pakistan (Private) Limited.
- c) Upon the merger and transfer of Archroma Chemicals Pakistan (Private) Limited. Formerly: Huntsman Textile Effects Pakistan (Private) Limited. in the manner prescribed under this Scheme, Archroma Chemicals Pakistan (Private) Limited. Formerly: Huntsman Textile Effects Pakistan (Private) Limited shall stand dissolved without winding up.

For the nine months period ended 30 June 2024

1.2 As Archroma Chemicals Pakistan (Private) Limited (formerly: Huntsman Textile Effects Pakistan (Private) Limited) was a wholly owned subsidiary, the amalgamation has been accounted for as a common control transaction and predecessor accounting has been applied. Under predecessor accounting, balances relating to Archroma Chemicals Pakistan (Private) Limited (formerly: Huntsman Textile Effects Pakistan (Private) Limited) on as of 1 October 2023 have been amalgamated on a line by line basis on the date of merger. Further, reserves including unappropriated profits / losses of Huntsman amounting to Rs 48.701 million, up to and immediately preceding the Effective Date has been treated as revenue reserves of a corresponding nature in Archroma and has been accounted for on that basis in the books of account of Archroma in line with scheme of arrangement. Accordingly the remaining amount of Rs 93.545 million has been treated as amalgamation reserve. Details of the Archroma Chemicals Pakistan (Private) Limited (formerly: Huntsman Textile Effects Pakistan (Private) Limited) balances merged are as follows:

Non-current assets	(PKR in '000')
Property, plant and equipment	715
Current assets	
Trade receivables, trade deposits and short-term prepayments	16,033
Taxation - net	22,450
Cash and cash equivalents transferred due to arrangement / merger	38,483
Short term investments	100,000
Cash and bank balances	38,030
	138,030
Total current assets	176,513
Total assets	177,228
Issued, subscribed and paid-up capital	98,000
Unappropriated profit	48,701
Equity	146,701
Non-current liabilities - employee benefits	7,870
Current liabilities -trade and other payables	22,657
Liabilities	30,527
	177,228

#### 2. BASIS OF PREPARATION

#### 2.1 Statement of compliance

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan comprise of:

- International Accounting Standard (IAS) 34 "Interim Financial Reporting" issued by the International Accounting Standards Board (IASB), as notified under the Companies Act, 2017;
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34 or IFAS, the provisions of and directives issued under the Companies Act, 2017 have been followed.

#### 2.2 Basis of measurement

These condensed interim financial statements have been prepared under the historical cost convention except as stated otherwise and should be read in conjunction with the annual audited financial statements of the Company for the year ended 30 September 2023.

#### 2.3 Functional and presentation currency

These condensed interim financial statements are presented in Pakistani Rupees which is also the Company's functional currency.

For the nine months period ended 30 June 2024

#### 3. MATERIAL ACCOUNTING POLICY INFORMATION

- 3.1 The Company has consistently applied the accounting policies to all periods presented in these financial statements adopted in the preparation of these condensed interim financial statements. These are consistent with those applied in preparation of the published annual audited financial statements of the Company for the year ended 30 September 2023. In addition, the Company has adopted Disclosure of Accounting policies (Amendments to IAS 1 and IFRS Practice Statement 2) from 1 January 2023. The amendments require the Disclosure of "material" rather than 'significant' accounting policies. The amendments did not result in any changes to the accounting policies.
- **3.2** A number of new accounting standards and amendments to accounting standards are effective for annual periods beginning after 1 January 2024 and earlier application is permitted. The Company has not early adopted any of the forthcoming new or amended accounting standards in preparing these condensed interim financial statements.

#### 4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

In preparing these condensed interim financial statements, management has made judgements and estimates that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

The significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those described in the annual audited financial statements for the year ended 30 September 2023.

The Company's financial risk management objectives and policies are consistent with those disclosed in the annual audited financial statements for the year ended 30 September 2023.

5.	PROPERTY, PLANT AND EQUIPMENT		30 June	30 September
			2024	2023
			(Un-audited)	(Audited)
			(Rupe	es in '000)
	Operating property, plant and equipment	5.1	1,744,410	1,852,118
	Capital work-in-progress	5.3	464,568	49,788
			2,208,978	1,901,906

5.1 The following operating property, plant and equipment have been added during the nine months period ended 30 June:

	Building on free hold	Plant and machinery	Furniture and equ	, fixtures iipment	Vehicles	30 June 2024	30 June 2023
		Owned	Owned	ROUA	ROUA	(Un-au	ıdited)
			(Rup	ees in '000)			-
Additions for the HY-2024	-	2,733	23,086	19,425	9,044	54,288	206,324
Additions for the quarter 30 June 2024	17,175	10,360	19,244	-	22,598	69,377	72,136
Total	17,175	13,093	42,330	19,425	31,642	123,665	278,460

- **5.1.1** Operating property, plant and equipment include right-of-use asset on buildings of Rs.Nil (2023: Rs. 31.92 million) recognised during the period.
- 5.1.2 Additions to furniture, fixtures and equipments includes direct additions of Rs. 20.21 million (2023: Rs. 12.60 million) and transfers from capital work in progress of Rs. 41.54 million (2023: Rs. 102.85 million) respectively.

For the nine months period ended 30 June 2024

STOCK-IN-TRADE

63,000,000

50,000,000

6.

5.2 Property, plant and equipment disposed off during the nine months period ended 30 June are as follows:

	Furniture, fixtures and equipment	Vehicles	30 June 2024 (Un-au	30 June 2023 I <b>dited)</b>
			- (Rupees in '000	0)
Cost	2,295	12,351	14,646	43,834
Accumulated depreciation	(2,295)	(9,617)	(11,912)	(32,532)
Net book value		2,734	2,734	11,302

5.3 Additions to capital work in progress during the nine months period ended 30 June 2024 amounted to Rs. 495.64 million (2023: Rs. 172.72 million) and transfers to operating fixed assets amounted to Rs. 80.86 million (2023: Rs. 215.86 million)

30 June

630,000

500,000

30 September

				2024	2023
				(Un-audited)	(Audited)
				(Rupees	in '000)
	Raw and packing	materials including	goods in transit of		
	Rs. 974.50 milli	on (30 September 20	023: Rs. 2,052.52 million)	4,032,568	5,494,420
	Work-in-process			324,569	188,807
	Finished goods in	cluding goods in trai	nsit of		
	Rs. 29.04 millior	n (30 September 202	3: Rs. 32.55 million)	1,746,390	1,072,872
				6,103,527	6,756,099
7.	TRADE RECEIVAB	LES			
	Considered good			6,719,261	9,312,865
	Considered doubt	ful		504,018	487,175
				7,223,279	9,800,040
	Provision for impa	airment loss on trade	e receivables	(504,018)	(487,175)
				6,719,261	9,312,865
8.	CASH AND BANK	DAI ANCES			
٥.	CASH AND BANK	DALANCES			
	Cash at banks				
	- in current accour	nts		13,001	224,209
	- in saving accoun	ts		90,649	90,892
				103,650	315,101
	Cash in hand			517	275
				104,167	315,376
9.	SHARE CAPITAL				
9.1	Authorised Capit	al			
	30-June	30 September			
	2024	2023			
	Number	of Shares			
	50,000,000	50,000,000	Ordinary shares of Rs 10 each before merger	500,000	500,000
			Ordinary shares of Rs 10 each acquired under the		
	13,000,000	-	approved scheme of arrangement / merger	130,000	-

Ordinary shares of Rs 10 each after arrangement / merger

For the nine months period ended 30 June 2024

#### 9.2 Issued, Subscribed and paid-up share capital

	30-June 2024	30 Sept			
		er of Shares	25		
	7,441,639	7,441,639	Ordinary shares of Rs 10 each issued for consideration other than cash before merger	74,416	74,416
	26,676,242	26,676,242	Ordinary shares of Rs 10 each issued for consideration other than cash before arrangement / merger	266,763	266,763
	445,460	-	Ordinary shares of Rs10 each issued to Archroma Chemicals Pakistan (Private) Limited under the approved scheme of arrangement / merger (note 9.4)	4,455	-
	34,563,341	34,117,881	- -	345,634	341,179
9.3	Movement in is	·	30-June 2024	30 September 2023	
	Ordinary Shares			Number o	f shares
	Number of share	•	34,117,881	34,117,881	
	arrangement / r		• •	445,460	
	Number of share	es outstanding	g at the end of the period	34,563,341	34,117,881

- 9.4 The members of the Company approved the Scheme of Arrangement in the Extra Ordinary General Meeting held on 23 June 2023 and sanctioned by the Honorable High Court of Sindh on 31 October 2023 effective from 1 October 2023. As a consequence, the Company has now allotted and issued an aggregate of 445,460 shares to the shareholders of Archroma Chemicals Pakistan (Private) Limited (formerly: Huntsman Textile Effects Pakistan (Private) Limited) i.e M/s Archroma Textiles GmbH on the basis of the approved swap ratio of approximately 0.0455 Company shares for every one share of Archroma Chemicals Pakistan (Private) Limited (formerly: Huntsman Textile Effects Pakistan (Private) Limited. The details of merger is included in notes 1.1 and 1.2.
- 9.5 Archroma Textiles GmbH, held 26,033,992 (2023: 25,588,533) ordinary shares of Rs.10 each at 30 June 2024.
- **9.6** All the ordinary shared carry one vote per share and right to dividend.

10.	EMPOLYEE BENEFITS	30 June	30 September
		2024	2023
		(Un-audited)	(Audited)
	Net defined benefit - assets	(Rupees	in '000)
	Employee retirement benefits - Gratuity	28,123	56,121
	Net defined benefit - Liability		
	Other long term empolyee benefits - Long service award	8,087	10,414
	Employee retirement benefits transferred from Archroma		
	Chemicals Pakistan (Private) Limited (formerly: Huntsman		
	Textile Effects Pakistan (Private) Limited) - un-funded Gratuity	6,705	
		14,792	10,414

For the nine months period ended 30 June 2024

#### 11. SHORT-TERM BORROWINGS - secured

Short term Islamic and conventional finance facilities are available from various banks under profit arrangements, amounting to Rs. 10,250million (Islamic Rs. 8,000 million & Conventional Rs. 2,250 million) (30 September 2023: Rs. 8,050 million). These facilities have various maturity dates up to 30 June 2025. These arrangements are secured against a pari passu charge of hypothecation on stock-in-trade and trade receivables with minimum 10% margin. These facilities other than below mentioned Islamic facilities, carry profit ranging from 1 month KIBOR+0.10% to1 month KIBOR+ 0.20% and 3 months KIBOR flat to 3 months KIBORE+ 0.35% per annum calculated on a daily product basis and payable quarterly. The aggregate amount of these facilities which have not been availed as at the reporting date amounts to Rs. 4,611 million (30 September 2023: Rs. 3,679 million).

11.1 The Company has availed Islamic Export Refinance Facility - Part II amounting to Rs. 2,614 million (30 September 2023: Rs. 2,434 million) under the Export Financing Scheme of the State Bank of Pakistan (SBP). These arrangements are secured against a pari passu charge of hypothecation on stock-in-trade and trade receivables. The profit rates on these facilities range from 19.0% to 20.0% per annum (30 September 2023: 19.2% to 20.0% per annum). Further the company has availed short term loan of Rs. 600 million. The profit rate of these loan are 1 month KIBOR flat to 1 month KIBOR+0.05%.

12.	LEASE LIABILITIES	30 June	30 September
		2024	2023
12.1	Lease liabilities included in the statement of financial position	(Un-audited)	(Audited)
	as at 30 June 2024	(Rupees	s in '000)
	Current	23,885	23,573
	Non-Current	133,425	118,864
		157,310	142,437
12.2	Maturity Analysis – Discounted Cash Flows		
	Payable within one year	23,885	23,573
	Payable after one year but not later than 5 years	73,262	82,284
	Payable after 5 years	60,163	36,580
		157,310	142,437

**12.3** This includes present value of lease liabilities discounted at the incremental borrowing rate of 3 months KIBOR + 0.21% of the Company against lease agreement of head office and area office premises, respectively.

#### 13. LIABILITIES AGAINST DIMINISHING MUSHARIKA FINANCING

	Due within one year		Due after one year but within 5 years		Total	
	30 June 2024	30 September 2023	30 June 2024	30 September 2023	30 June 2024	30 September 2023
				(Rupees in '000)		
Liabilities against diminishing						
musharika financing	57,590	50,389	138,385	140,356	195,975	190,745

The Company has obtained various vehicles under diminishing musharika financing arrangement entered into with a Modaraba having various maturity dates up to 25 Dec 2028 with monthly principal repayments. The financing is secured against the respective vehicles. The rate of profit on the borrowing ranges from 3 months KIBOR + 0.50% per annum to 3 months KIBOR + 0.9% per annum.

#### 14. Sales Tax

The sales tax matter is same as disclosed in the annual financial statements for the year ended 30 September 2023 except during the period, the Company has received refunds amounting to Rs. 301.80 million and refund payment orders amounting to Rs. 78.41 million.

For the nine months period ended 30 June 2024

#### 15. CONTINGENCIES AND COMMITMENTS

#### 15.1 Contingencies

**15.1.1** Contingencies are the same as those disclosed in annual audited financial statements for the year ended 30 September 2023 except for the following:

Name of the court, agency or authority	Description of the factual basis of the proceedings and relief sought	Principal parties	Date instituted
Commissioner Inland Revenue Appeals (CIRA)	For the tax year 2022, Additional Commissioner (Audit-I) Inland Revenue (ACIR) had passed an order dated 28 November 2023 that amended the assessment under section 122(5A) of the Ordinance. The Company filed an appeal dated 21 December 2023 before the CIR(A) against the order passed by ACIR. The appeal date is yet to be communicated.	The Assistant Commissioner Inland Revenue (ACIR) and the Company	23-Nov-23
	The management based on consultation with its tax advisor is confident that there will be no unfavorable outcome for the said tax year and accordingly no provision has been made in the these financial statements.		

15.1.2 The tax charge pertains to minimum turnover tax under section 113 and final tax on exports. On abundant caution and based on the economic and geopolitical situation of the country / region, the Company has not recognized deferred tax asset of Rs. 59,835 million as the timing and availability of sufficient taxable profits cannot be accurately forecasted at the period end.

#### 15.2 Commitments

- **15.2.1** Banks have provided guarantees to various parties on behalf of the Company. Guarantees outstanding as at 30 June 2024 amounted to Rs. 772 million (30 September 2023: Rs. 667 million).
- **15.2.2** The Company has provided post dated cheques amounting to Rs. 6,405 million (30 September 2023: Rs. 8,566 million) in favour of the collector of customs and which are, in the normal course of business, to be returned to the Company after fulfilment of certain conditions.
- **15.2.3** Commitments for capital expenditure as at 30 June 2024 aggregated to Rs. 152.11 million (30 September 2023: Rs. 209.16 million).
- **15.2.4** Commitments under letters of credit for stock-in-trade and stores and spares as at 30 June 2024 amount to Rs. 520 million (30 September 2023: Rs. 3,295 million).

#### 15.3 Tax contingencies

Tax contingencies are the same as those disclosed in the audited annual financial statements for the year ended 30 September 2023.

#### 16. FAIR VALUE OF FINANCIAL INSTRUMENTS/ FINANCIAL RISK MANAGEMENT

The Company's activities are exposed to a variety of financial risk namely credit risk, foreign exchange risk, interest rate risk and liquidity risk. The Company is not exposed to any price risk as it does not hold any investment exposed to price risk. The Company has established adequate procedures to manage these risks.

These condensed interim financial statements does not include the financial risk management information and disclosures required in the annual financial statements; they should be read in conjunction with Company's annual audited financial statements for the year ended 30 September 2023. There have been no changes in the risk management policies since the year end.

#### Fair Value Hierarchy

When measuring the fair value of an asset or a liability, the Company uses observable market data as far as possible. Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

For the nine months period ended 30 June 2024

Level 1: Fair value measurements using quoted (unadjusted) in active markets for identical asset or liability.

Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: Fair value measurements using inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

#### 16.1 Accounting classification and fair values

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy for financial instruments measured at fair value. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value:

30 June 2024 (Unaudited)

		30 June 2024 (Unaudited)							
	Note	Financial assets 'at fair value through other	Carrying an Financial assets 'at fair value through profit	rinancial assets 'at amortised	Financial liabilities measured 'at	Total	Level 1	Fair value Level 2	Level 3
		comprehensive income'	or loss'	cost'	amortised cost'				
Financial assets - not measured at fair value				Ru	pees in '000				
Deposits	16.1.1	-	-	38,126		38,126	-		
Trade receivables	16.1.1		-	6,719,261	-	6,719,261	-	-	
Other receivables	16.1.1	_	_	106,633		106,633	-	-	
Cash and bank balances	16.1.1	-	-	104,167	-	104,167	-	-	
			-	6,968,187		6,968,187	-		
Financial liabilities - not measured at fair value									
Lease liabilities Liabilities against diminishing	16.1.1	-	-	-	157,310	157,310			
musharaka financing	16.1.1		-	-	195,975	195,975		-	
Trade and other payables	16.1.1	-	-	-	6,875,439	6,875,439	-	-	
Short-term borrowings	16.1.1	-	-	-	5,639,359	5,639,359	-	-	
	16.1.1	-	-	-	264,919	264,919	-	-	
Mark-up accrued				_	90,636	90,636	-	-	
Mark-up accrued Unclaimed dividend	16.1.1	-							
	16.1.1 16.1.1	-	-		-	-	-	-	
Unclaimed dividend					13,223,638	13,223,638	-	-	
Unclaimed dividend						13,223,638	-		
Unclaimed dividend			- - - Carrying a	30 Se	13,223,638	13,223,638	-	Fair value	
Unclaimed dividend		Financial assets	-	30 Sonount Financial	13,223,638 eptember 2023 (Au	13,223,638	Level 1		Level 3
Unclaimed dividend		Financial assets	Carrying a	30 Se	13,223,638 eptember 2023 (Au	13,223,638 dited)		Fair value	Level 3
Unclaimed dividend		Financial assets	Carrying an	30 Sonount Financial	13,223,638 eptember 2023 (Au	13,223,638 dited)		Fair value	Level 3
Unclaimed dividend		Financial assets 'at fair value through other comprehensive	Carrying an Financial assets at fair value	30 Senount Financial assets 'at	13,223,638 eptember 2023 (Au Financial liabilities	13,223,638 dited)		Fair value	Level 3
Unclaimed dividend	16.1.1	Financial assets 'at fair value through other	Carrying an Financial assets at fair value through	30 So nount Financial assets 'at amortised cost'	13,223,638 eptember 2023 (Au Financial liabilities measured 'at	13,223,638 ditted)	Level 1	Fair value Level 2	
Unclaimed dividend	16.1.1	Financial assets 'at fair value through other comprehensive	Carrying an Financial assets at fair value through	30 So nount Financial assets 'at amortised cost'	13,223,638 eptember 2023 (Au Financial liabilities measured 'at amortised cost'	13,223,638 ditted)	Level 1	Fair value Level 2	
Unclaimed dividend Unpaid dividend  Financial assets - not measured	16.1.1	Financial assets 'at fair value through other comprehensive	Carrying an Financial assets at fair value through	30 So nount Financial assets 'at amortised cost'	13,223,638 eptember 2023 (Au Financial liabilities measured 'at amortised cost'	13,223,638 ditted)	Level 1	Fair value Level 2	
Unclaimed dividend Unpaid dividend  Financial assets - not measured at fair value	16.1.1 Note	Financial assets 'at fair value through other comprehensive	Carrying an Financial assets at fair value through	30 Sr nount Financial assets 'at amortised cost'	13,223,638 eptember 2023 (Au Financial liabilities measured 'at amortised cost'	13,223,638 dited)  Total	Level 1	Fair value Level 2	
Unclaimed dividend Unpaid dividend  Financial assets - not measured at fair value  Deposits Trade receivables Other receivables	16.1.1 Note 16.1.1 16.1.1 16.1.1	Financial assets 'at fair value through other comprehensive	Carrying an Financial assets at fair value through	30 Sr nount Financial assets 'at amortised cost' 	13,223,638 eptember 2023 (Au Financial liabilities measured 'at amortised cost'	13,223,638 dited)  Total  46,205 9,312,865 25,003	Level 1	Fair value Level 2	
Unclaimed dividend Unpaid dividend  Financial assets - not measured at fair value  Deposits Trade receivables	16.1.1 Note	Financial assets 'at fair value through other comprehensive	Carrying an Financial assets at fair value through profit or loss'	30 Si mount Financial assets 'at amortised cost' - 46,205 - 9,312,865 - 25,003 - 315,376	13,223,638 eptember 2023 (Au Financial liabilities measured 'at amortised cost'	13,223,638 dited)  Total  46,205 9,312,865 25,003 315,376	Level 1	Fair value Level 2	
Unclaimed dividend Unpaid dividend  Financial assets - not measured at fair value  Deposits Trade receivables Other receivables	16.1.1 Note 16.1.1 16.1.1 16.1.1	Financial assets 'at fair value through other comprehensive	Carrying an Financial assets at fair value through profit or loss'	30 Sr nount Financial assets 'at amortised cost' 	13,223,638 eptember 2023 (Au Financial liabilities measured 'at amortised cost'	13,223,638 dited)  Total  46,205 9,312,865 25,003	Level 1	Fair value Level 2	
Unclaimed dividend Unpaid dividend  Financial assets - not measured at fair value  Deposits Trade receivables Other receivables	16.1.1 Note 16.1.1 16.1.1 16.1.1	Financial assets 'at fair value through other comprehensive	Carrying an Financial assets at fair value through profit or loss'	30 Si mount Financial assets 'at amortised cost' - 46,205 - 9,312,865 - 25,003 - 315,376	13,223,638 eptember 2023 (Au Financial liabilities measured 'at amortised cost'	13,223,638 dited)  Total  46,205 9,312,865 25,003 315,376	Level 1	Fair value Level 2	
Unclaimed dividend Unpaid dividend  Financial assets - not measured at fair value  Deposits Trade receivables Other receivables Cash and bank balances  Financial liabilities - not	16.1.1 Note 16.1.1 16.1.1 16.1.1	Financial assets 'at fair value through other comprehensive	Carrying an Financial assets at fair value through profit or loss'	30 Si mount Financial assets 'at amortised cost' - 46,205 - 9,312,865 - 25,003 - 315,376	13,223,638 eptember 2023 (Au Financial liabilities measured 'at amortised cost'	13,223,638 dited)  Total  46,205 9,312,865 25,003 315,376	Level 1	Fair value Level 2	
Unclaimed dividend Unpaid dividend  Financial assets - not measured at fair value  Deposits Trade receivables Other receivables Cash and bank balances  Financial liabilities - not measured at fair value  Lease liabilities	16.1.1 16.1.1 16.1.1 16.1.1	Financial assets 'at fair value through other comprehensive	Carrying an Financial assets at fair value through profit or loss'	30 Si mount Financial assets 'at amortised cost' - 46,205 - 9,312,865 - 25,003 - 315,376	13,223,638  eptember 2023 (Au  Financial liabilities measured 'at amortised cost' upees in '000	13,223,638 dited)  Total  46,205 9,312,865 25,003 315,376 9,699,449	Level 1	Fair value Level 2	
Unclaimed dividend Unpaid dividend  Financial assets - not measured at fair value  Deposits Trade receivables Other receivables Cash and bank balances  Financial liabilities - not measured at fair value  Lease liabilities Liabilities	16.1.1 16.1.1 16.1.1 16.1.1 16.1.1	Financial assets 'at fair value through other comprehensive	Carrying an Financial assets at fair value through profit or loss'	30 Si mount Financial assets 'at amortised cost' - 46,205 - 9,312,865 - 25,003 - 315,376	13,223,638 eptember 2023 (Au Financial liabilities measured 'at amortised cost' upees in '000	13,223,638 dited)  Total  46,205 9,312,865 25,003 315,376 9,699,449	Level 1	Fair value Level 2	
Unclaimed dividend Unpaid dividend  Financial assets - not measured at fair value  Deposits Trade receivables Other receivables Cash and bank balances  Financial liabilities - not measured at fair value  Lease liabilities	16.1.1 16.1.1 16.1.1 16.1.1 16.1.1	Financial assets 'at fair value through other comprehensive	Carrying an Financial assets at fair value through profit or loss'	30 Si mount Financial assets 'at amortised cost' - 46,205 - 9,312,865 - 25,003 - 315,376	13,223,638 eptember 2023 (Au Financial liabilities measured 'at amortised cost' upees in '000	13,223,638 dited)  Total  46,205 9,312,865 25,003 315,376 9,699,449  142,437 190,745	Level 1	Fair value Level 2	
Unclaimed dividend Unpaid dividend  Financial assets - not measured at fair value  Deposits Trade receivables Other receivables Cash and bank balances  Financial liabilities - not measured at fair value  Lease liabilities Liabilities against diminishing musharaka financing Trade and other payables	16.1.1 16.1.1 16.1.1 16.1.1 16.1.1	Financial assets 'at fair value through other comprehensive	Carrying an Financial assets at fair value through profit or loss'	30 Si mount Financial assets 'at amortised cost' - 46,205 - 9,312,865 - 25,003 - 315,376	13,223,638 eptember 2023 (Au Financial liabilities measured 'at amortised cost' upees in '000  142,437 190,745 10,160,958	13,223,638 dited)  Total  46,205 9,312,865 25,003 315,376 9,699,449  142,437 190,745 10,160,958	Level 1	Fair value Level 2	
Unclaimed dividend Unpaid dividend  Financial assets - not measured at fair value  Deposits Trade receivables Other receivables Cash and bank balances  Financial liabilities - not measured at fair value  Lease liabilities Liabilities Liabilities Liabilities against diminishing musharaka financing Trade and other payables Short-term borrowings	16.1.1 16.1.1 16.1.1 16.1.1 16.1.1 16.1.1 16.1.1	Financial assets 'at fair value through other comprehensive	Carrying an Financial assets at fair value through profit or loss'	30 Si mount Financial assets 'at amortised cost' - 46,205 - 9,312,865 - 25,003 - 315,376	13,223,638 eptember 2023 (Au Financial liabilities measured 'at amortised cost' upees in '000 142,437 190,745 10,160,958 4,370,646	13,223,638 dited)  Total  46,205 9,312,865 25,003 315,376 9,699,449  142,437 190,745 10,160,958 4,370,646	Level 1	Fair value Level 2	
Unclaimed dividend Unpaid dividend Unpaid dividend  Financial assets - not measured at fair value  Deposits Trade receivables Other receivables Cash and bank balances  Financial liabilities - not measured at fair value  Lease liabilities Liabilities Liabilities Liabilities Liabilities Short-term borrowings Mark-up accrued	16.1.1 16.1.1 16.1.1 16.1.1 16.1.1 16.1.1 16.1.1 16.1.1	Financial assets 'at fair value through other comprehensive	Carrying an Financial assets at fair value through profit or loss'	30 Si mount Financial assets 'at amortised cost' - 46,205 - 9,312,865 - 25,003 - 315,376	13,223,638 eptember 2023 (Au Financial liabilities measured 'at amortised cost' upees in '000  142,437 190,745 10,160,958 4,370,646 167,410	13,223,638 dited)  Total  46,205 9,312,865 25,003 315,376 9,699,449  142,437 190,745 10,160,958 4,370,646 167,410	Level 1	Fair value Level 2	

For the nine months period ended 30 June 2024

#### 17. SEGMENT INFORMATION

#### 17.1 Segment information for the nine months period ended:

	Textile Effect (TE)		Paper, Packaging and Coatings (PP&C)		Total	
	30 June 2024	30 June 2023	30 June 2024	30 June 2023 n '000)	30 June 2024	30 June 2023
Sales			(Kupees II	11 000)		
Domestic** Export	14,539,782 3,863,358	16,610,145 5,099,507	3,459,373 -	2,834,192	17,999,155 3,863,358	19,444,337 5,099,507
Total sales	18,403,140	21,709,652	3,459,373	2,834,192	21,862,513	24,543,844
Discount and commission	663,861	717,730	18,081	12,711	681,942	730,441
Sales tax	1,596,424	2,351,828	523,813	425,295	2,120,237	2,777,123
	2,260,285	3,069,558	541,894	438,006	2,802,179	3,507,564
Net sales (from external customers)	16,142,855	18,640,094	2,917,479	2,396,186	19,060,334	21,036,280
Segment results based on	215 452	2 125 964	224 001	E00 2E2	EE0 2E2	2 706 217
'management approach'	315,452	2,125,864	234,901	580,353	550,353	2,706,217
Other expenses - WPPF and WWF	:				(10,000)	(118,700)
Assets charged to profit and loss	for internal repo	orting purposes b	ased on group gui	delines	2,802	(6,090)
					543,155	2,581,427
Finance costs					917,709	1,023,365
Profit before taxation					(374,554)	1,558,062
Capital expenditure including CWIP	485,290	142,216	851	80	486,141	142,296
Unallocated					1,058	403
					487,199	142,699
Depreciation	206,668	211,438	3,779	3,060	210,447	214,498
Unallocated					18,728	5,575
					229,175	220,073
	Textile E	ffect (TE)		ng and Coatings P&C)	То	tal
	Unaudited	Audited	Unaudited	Audited	Unaudited	Audited
	30 June	30 September	30 June	30 September	30 June	30 September
	2024	2023	2024	2023	2024 	2023
			(Rupees i	11 000)		
Segment Assets	12,909.321	14,389.495		•	14,535.862	16.587.778
Segment Assets Unallocated	12,909,321	14,389,495	1,626,541	2,198,283	14,535,862 2,899,668	
•	12,909,321	14,389,495		•	14,535,862 2,899,668 17,435,530	3,858,599
Unallocated Total assets			1,626,541	2,198,283	2,899,668 17,435,530	3,858,599 20,446,377
Unallocated	12,909,321 4,448,504	14,389,495 8,096,084		•	2,899,668	16,587,778 3,858,599 20,446,377 9,083,210 7,029,037

<sup>\*\*</sup> This includes sales under Export Facilitation scheme 2021 at zero rate of sales tax.

Paper, Packaging and Coatings

Total

Textile Effect (TE)

For the nine months period ended 30 June 2024

### 17.2 Segments information for the quarter ended:

	Textile Effect (TE)		(PP&C)		iotat	
	30 June 2024	30 June 2023	30 June 2024	30 June 2023	30 June 2024	30 June 2023
Sales			(Rupees in '00	0)		
Domestic	3,465,812	4,710,486	899,634	1,154,171	4,365,446	5,864,657
Export	986,157 4,451,969	1,940,740 6,651,226	899,634	- 1,154,171	986,157 5,351,603	1,940,740 7,805,397
Discount & commission	108,090	217,697	6,030	5,502	114,120	223,199
Sales tax	318,779 426,869	661,427 879,124	139,952 145,982	173,908 179,410	458,731 572,851	835,335 1,058,534
Net sales (from external customers)	4,025,100	5,772,102	753,652	974,761	4,778,752	6,746,863
Segment results based on 'management approach'	(133,930)	517,705	37,793	226,615	(96,137)	744,320
				.,	, , , , , , , , , , , , , , , , , , ,	,
Other expenses - WPPF / WWF					(5,000)	(45,000)
Assets charged to profit and loss	for internal report	ing purposes ba	sed on group guid	elines	(878)	(1,232)
					(102,015)	698,088
Finance costs					325,551	111,313
Profit before taxation					(427,566)	586,775
Fixed capital expenditure Unallocated	392,439	5,281	-	80	392,439 178	5,361 168
					392,617	5,529
<b>Depreciation</b> Unallocated	69,322	76,702	1,044	3,056	70,366 6,309 76,675	79,758 1,492 81,250
EARNINGS PER SHARE			Nine monti	hs ended	Quarter	
			30 Ju		30 J	
1 Basic			2024	2023 (Rupees ir	2024 1 '000)	2023
Profit after taxation attributable	to ordinary shareh	olders	(307,893)	903,139	(182,722)	281,372
	. ,			(Number of	shares)	
Weighted average number of ord outstanding during the period	inary snares		34,563,341	34,117,881	34,563,341	34,117,881
				(Rupe	es)	
Earnings per share			(8.91)	26.47	(5.29)	8.25

For the nine months period ended 30 June 2024

#### 18.2 Diluted

There were no convertible dilutive potential ordinary shares in issue as at 30 June 2024 and 30 June 2023.

19	CASH GENERATED FROM OPERATIONS	Nine months ended		
		30 June	30 June	
		2024	2023	
		(Rupees in	'000)	
	Profit before taxation	(374,554)	1,558,062	
	Adjustment for non-cash charges and other items:			
	Depreciation	229,175	220,073	
	Provision for staff gratuity	27,998	24,297	
	Mark-up expense	888,678	957,262	
	Impairment loss of trade receivable	16,843	(3,754)	
	Working capital changes	(173,978)	(1,625,558)	
		614,162	1,130,382	
19.1	Working capital changes			
	Decrease/(increase) in current assets			
	Stores and spares	(14,706)	(4,585)	
	Stock-in-trade	652,572	(3,107,329)	
	Trade receivables	2,592,794	(2,422,293)	
	Loans and advances	652	(22,377)	
	Trade deposits and short-term prepayments	25,890	(16,562)	
	Other receivables	65,251	(575,350)	
		3,322,453	(6,148,496)	
	(Decrease)/increase in current liabilities			
	Trade and other payables	(3,496,431)	4,522,938	
		(173,978)	(1,625,558)	
19.2	CASH AND CASH EQUIVALENTS			
	Cash and cash equivalents included in the condensed interim statement	of cash flows comprise of the	e following:	
	Cash and bank balances	104,167	312,379	
	Short-term running finance	(2,424,919)	(106,910)	
		(2 320 752)	205,469	

(2,320,752)

205,469

For the nine months period ended 30 June 2024

#### 20. TRANSACTIONS WITH RELATED PARTIES

The related parties comprises of group companies, directors and their close family members, key management personnel and staff retirement funds. The Company enters into transactions with related parties for the sale of its products, purchase of goods, indenting business and rendering of certain services. Consideration for purchases and sales of goods and for services is determined with mutual agreement considering the nature and level of such goods and services.

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Company. The Company considers all members of their management team, including the CEO and Directors to be key management personnel. There are no transactions with key management personnel other than those under their terms of employment.

Unaudited

Details of transactions with related parties are as follows:

			Unaudited	
Name of related party	Nature of Relationship	Nature of transactions	<b>30 June</b> <b>2024</b> 2023	
			(Rupees in	'000)
Archroma Textile Gmbh, Switzerland	Parent / Holding Company	Dividend		511,771
Archroma Management Gmbh,	Associated company	Purchases & Services	515,019	408,265
Switzerland		Royalty expenses	887,598	1,030,923
		Indenting commission	36,504	18,718
Archroma Turkey Limited	Associated company	Sales	1,029,335	2,414,172
Archroma Singapore,Pte Ltd	Associated company	Purchases	743,678	150,062
		Sales	42,164	31,722
		Indenting commission	109,050	6,805
Archroma Textile Mexico S.De	Associated company	Purchases	132,398	116,647
		Sales	2,151	6,868
Archroma Thailand	Associated company	Purchases	586	941
		Sales	255,382	324,927
		Indenting commission	1,893	1,729
PT Archroma Indonesia	Associated company	Purchases	37,162	17,299
		Sales Indenting commission	12,724 788	20,917
		Indenting commission	188	
Archroma Brazil	Associated company	Sales	<u> </u>	1,854
Archroma Tianjin Ltd	Associated company	Purchases	<u> </u>	15,387
Spice Industria Quimica	Associated company	Purchases	1,401	
Archroma Chemical China	Associated company	Sales	50,563	113,210
Archroma Peru S.A.	Associated company	Sales	20,412	16,944
Archroma Iberica, S.L.	Associated company	Sales	88,751	104,079
Archroma Japan KK	Associated company	Sales	56,104	40,350
Archroma Germany Gmbh	Associated company	Sales	<u> </u>	1,251
Archroma U.S	Associated company	Purchases	1,902	5,413
Swiss Business Council	Common directorship	Subscription	130	110
Jubilee life Insurance Company	Common directorship	Insurance	56,956	49,714
Key management personnel	Related parties	Salaries, benefits		
		and compensations	194,232	128,878
		Post employment benefits	21,882	16,472

For the nine months period ended 30 June 2024

Details of balances with related parties are as follows:

Name of related party	Nature of Relationship	Nature of balances	30 June 2024 (Un-audited) (Rupees	30 September 2023 (Audited) in '000)
Archroma Management Gmbh, Switzerland	Associated company	Receivable Payable	23,978 1,404,074	14,558 913,790
Archroma Turkey Limited	Associated company	Receivable	265,591	944,666
Archioma Turkey Limited	Associated company	Receivable	203,391	344,000
Archroma Singapore,Pte Ltd	Associated company	Receivable Payable	55,208 235,085	804 320,431
Archroma Textile Mexico S.De	Associated company	Receivable Payable	2,117 98,639	4,813 46,724
Archroma Thailand	Associated company	Receivable	123,733	168,121
PT Archroma Indonesia	Associated company	Receivable Payable	4,160 24,610	3,073 4,796
Archroma Peru,SA	Associated company	Receivable	6,767	9,668
PT Archroma Specialties Indonesia	Associated company	Receivable		1,778
Archroma Chemical China Limited	Associated company	Receivable	<u> </u>	34,809
Archroma Japan KK	Associated company	Receivable	35,695	24,717
Archroma Brazil Archroma U.S.Inc	Associated company Associated company	Payable Payable	1,161 1,259	4,853
Archroma Shanghai (WFOE)	Associated company	Receivable	4,678	
Archroma HN	Associated company	Payable	3,925	_

#### 21. DATE OF AUTHORISATION

These condensed interim financial statements were authorised for issue on 23 July 2024 by the Board of Directors of the Company.

#### 22. GENERAL

Figures have been rounded off to the nearest thousand rupees.

Mujtaba Rahim Chief Executive Officer Naveed Kamil Director

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