



1st Quarterly Report 2024



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COMPANY INFORMATION

BOARD OF DIRECTORS

Mr. Muhammad Aslam Sanjrani
Chairman

Mr. Takayuki Kizawa
President & Chief Executive Officer

Mr. Ryota Hatakeyama
Director & Executive Vice President

Ms. Nargis Ali Akbar Ghaloo
Independent Director

Mr. Mushtaq Malik
Independent Director

Mr. Masato Uchida
Mr. Takuji Umemura

Abdul Basit
Company Secretary

BANKERS

Allied Bank Limited
Bank Alfalah Limited
Bank Al-Habib Limited
Citibank, N.A.,
Habib Metropolitan Bank Limited
Habib Bank Limited
JS Bank Limited
MCB Bank Limited
National Bank of Pakistan
Standard Chartered Bank (Pakistan) Limited
United Bank Limited

AUDITORS

A.F. Ferguson & Co. Chartered Accountants

LEGAL ADVISOR

Sayeed & Sayeed

REGISTERED OFFICE

D-2, S.I.T.E., Manghopir Road
P.O. Box No. 10714
Karachi-75700, Pakistan
Tel: 111-25-25-25
Email: info@hinopak.com
Website: www.hinopak.com

SHARE REGISTRAR

FAMCO Share Registration Services (Pvt.) Limited
8-F, Near Hotel Faran, Nursery, Block 6,
P.E.C.H.S., Shakra-e-Faisal, Karachi
Tel: 021-34380101-05, 34384621-3
Email: info.shares@famcosrs.com
Website: www.famcosrs.com

AREA OFFICES

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Tel: 042-37512003-6
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Blue Area, Islamabad
Tel: 051-2276234
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Quetta

Second Floor Room No. 31
Al Zain Center, Zarghoon Road Quetta
Tel: 081-2869174
Fax: 081-2869175
Email: hino-quetta@hinopak.com

Peshawar

2C, Second Floor, Al-Kout Tower,
Near Sarhad University, Ring Road, Peshawar.
Tel: 091-2640055
Email: hino-peshawar@hinopak.com

DIRECTORS' REPORT

For The Quarter Ended June 30, 2024

DEAR SHAREHOLDERS!

The total sale of commercial vehicles of all makes in the Country in the Apr-Jun quarter of 2024 was 816 units – 64% higher than in the corresponding same period of last year.

SALES VOLUME

The sale of Hinopak' trucks and buses remained at the same level of 76 units in comparison to the corresponding quarter of the last year.

SALES REVENUE

The sales revenue for the current year quarter increased to Rs. 1.92 billion from Rs. 1.87 billion, the Company earned gross profit of Rs. 225 million as compared to gross profit of Rs. 98 million in the corresponding quarter of last year.

FINANCE COST

The current finance cost increased to Rs. 143 million from Rs. 33 million in the corresponding quarter of the last year. The main component of finance cost is mark-up on short-term borrowings which increased to Rs. 141 million in the current year quarter as compared to Rs. 31 million in the corresponding quarter last year.

LOSS AFTER TAX

The loss after tax stood at Rs. 120 million compared to loss after tax of Rs. 106 million in the last year's corresponding quarter leading to loss per share of Rs.4.83. Last year the loss per share was at Rs. 4.26.

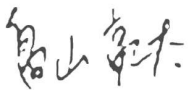
FUTURE OUTLOOK

Pakistan reached on staff level agreement with International Monetary Fund - IMF, to secure new extended financing facility. It will improve funding prospects to meet country's external financing needs and ultimately the economic growth. However, in the wake of persistent political chaos, the intense inflation specially with power tariff hikes, the path to economic stabilization would remain painful both for an individual and industries alike.

The growth of Commercial vehicle industry relies heavily on achieving macroeconomic stability, government's spending on development projects, favorable foreign exchange / interest rates and increased economic activities in the country.

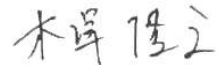
The management remain committed to proactively adapting to market dynamics, ensuring sustainable growth and create value for our stakeholders.

Finally, we thank to our parent companies for their continuous support, our customers for their continued patronage and trust on the Company's products. We also acknowledge the efforts of entire Hinopak team, including our staff, vendors, dealers and all business partners for their untiring efforts in these testing times.



Director

Date: July 25, 2024



Chief Executive Officer

1st Quarterly Report 2024

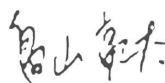
CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION
AS AT JUNE 30, 2024

		(Unaudited) June 30, 2024	(Audited) March 31, 2024
	Note	(Rupees '000)	
ASSETS			
Non-current assets			
Property, plant and equipment	5	3,869,357	3,937,236
Intangible assets	6	10,169	9,026
Long-term investments	7	-	-
Long-term loans		40,855	35,274
Long-term deposits		8,771	8,792
Employee benefit prepayment		-	37,023
		<u>3,929,152</u>	<u>4,027,351</u>
Current assets			
Inventories		4,469,799	4,145,840
Trade receivables	8	147,730	75,395
Loans and advances		31,419	29,118
Trade deposits and prepayments	9	102,685	126,479
Refunds due from the government - sales tax		210,121	213,525
Other receivables		210	1,054
Taxation - payments less provision		1,193,923	1,172,306
Cash and bank balances	10	33,701	165,755
		<u>6,189,588</u>	<u>5,929,472</u>
Total assets		<u>10,118,740</u>	<u>9,956,823</u>
EQUITY AND LIABILITIES			
Share capital and reserve			
Issued, subscribed and paid-up capital	11	248,011	248,011
Capital Reserve			
Revaluation surplus on land and buildings		2,372,812	2,399,541
Share premium		2,771,525	2,771,525
Revenue Reserve			
General reserve		291,000	291,000
Accumulated loss		(507,331)	(414,372)
		<u>5,176,017</u>	<u>5,295,705</u>
LIABILITIES			
Non-current liabilities			
Deferred taxation		188,439	188,200
Employee benefit obligations		7,994	42,156
		<u>196,433</u>	<u>230,356</u>
Current liabilities			
Trade and other payables	12	2,115,166	1,912,048
Short-term borrowings - secured		1,579,826	2,285,314
Advances from customers		1,038,422	220,524
Unclaimed dividend		12,876	12,876
		<u>4,746,290</u>	<u>4,430,762</u>
Total liabilities		<u>4,942,723</u>	<u>4,661,118</u>
Contingency and commitments	13		
Total equity and liabilities		<u>10,118,740</u>	<u>9,956,823</u>

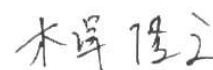
The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.



Chief Financial Officer



Director



Chief Executive Officer

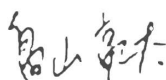
**CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE QUARTER ENDED JUNE 30, 2024 - (UNAUDITED)**

	Note	June 30, 2024 (Rupees '000)	June 30, 2023
Revenue from contracts with customers	14	1,918,517	1,866,117
Cost of sales		<u>(1,693,789)</u>	<u>(1,768,410)</u>
Gross profit		224,728	97,707
Distribution cost		(92,949)	(94,359)
Administration expenses		(112,360)	(111,364)
Other income	15	27,937	57,138
Reversal of impairment on trade receivables and deposits		-	2,166
Profit / (loss) from operations		47,356	(48,712)
Finance cost	16	<u>(142,894)</u>	<u>(33,244)</u>
Loss before income tax		(95,538)	(81,956)
Income tax expense	17	<u>(24,150)</u>	<u>(23,626)</u>
Loss after income tax		(119,688)	(105,582)
Other comprehensive income for the period:			
Items that will not be reclassified to profit or loss		-	-
Total comprehensive loss for the period		<u><u>(119,688)</u></u>	<u><u>(105,582)</u></u>
Loss per share - basic and diluted	18	<u><u>Rs. (4.83)</u></u>	<u><u>Rs. (4.26)</u></u>

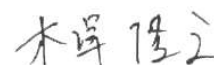
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Chief Financial Officer



Director



Chief Executive Officer

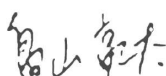
**CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY
FOR THE QUARTER ENDED JUNE 30, 2024 - (UNAUDITED)**

	Issued, subscribed and paid-up capital	Capital Reserve		Revenue Reserve		Total
		Revaluation Surplus	Share Premium	General Reserve	Accumulated loss	
← (Rupees '000) →						
Balance as at April 1, 2023	248,011	2,222,132	2,771,525	291,000	(377,958)	5,154,710
Transferred from surplus on revaluation of land and building on account of incremental depreciation - net of deferred tax	-	(18,608)	-	-	18,608	-
Total comprehensive loss for the quarter ended June 30, 2023						
- Loss for the quarter ended June 30, 2023	-	-	-	-	(105,582)	(105,582)
Balance as at June 30, 2023	<u>248,011</u>	<u>2,203,524</u>	<u>2,771,525</u>	<u>291,000</u>	<u>(464,932)</u>	<u>5,049,128</u>
Balance as at April 1, 2024	248,011	2,399,541	2,771,525	291,000	(414,372)	5,295,705
Transferred from surplus on revaluation of land and building on account of incremental depreciation - net of deferred tax	-	(26,729)	-	-	26,729	-
Total comprehensive loss for the quarter ended June 30, 2024						
- Loss for the quarter ended June 30, 2024	-	-	-	-	(119,688)	(119,688)
Balance as at June 30, 2024	<u>248,011</u>	<u>2,372,812</u>	<u>2,771,525</u>	<u>291,000</u>	<u>(507,331)</u>	<u>5,176,017</u>

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.



Chief Financial Officer



Director



Chief Executive Officer

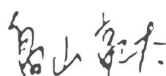
**CONDENSED INTERIM STATEMENT OF CASH FLOWS
FOR THE QUARTER ENDED JUNE 30, 2024 - (UNAUDITED)**

	Note	June 30, 2024	June 30, 2023
(Rupees '000)			
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash generated from operations	19	766,735	51,770
Return on savings accounts and deposits		-	6,493
Income taxes paid		(45,528)	(61,125)
Mark-up paid on short-term borrowings		(130,258)	(4,588)
Employee benefits (paid) / received		(14,610)	3,948
Decrease in long-term deposits		21	20
(Increase) / decrease in long-term loans and advances		(5,581)	3,937
Net cash generated from operating activities		570,779	455
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchases of property, plant and equipment		(9,177)	(16,435)
Proceeds from sale of property, plant and equipment		11,832	23,905
Net cash generated from investing activities		2,655	7,470
CASH FLOWS FROM FINANCING ACTIVITIES			
Dividend paid		-	(14)
Net cash used in financing activities		-	(14)
Net increase in cash and cash equivalents		573,434	7,911
Cash and cash equivalents at beginning of the period		(2,119,559)	329,976
Cash and cash equivalents at end of the period	20	(1,546,125)	337,887

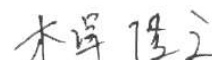
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Chief Financial Officer



Director



Chief Executive Officer

1. THE COMPANY AND ITS OPERATIONS

Hinopak Motors Limited (the Company) is incorporated in Pakistan as a public limited company under the repealed Companies Ordinance, 1984 (now Companies Act, 2017) and is listed on Pakistan Stock Exchange.

The Company's principal activity is the assembly, progressive manufacturing and sale of Hino buses and trucks. The registered office of the Company is at D-2, S.I.T.E., Manghopir Road, Karachi.

The Company is a subsidiary of Hino Motors Limited, Japan (HML) and the ultimate parent of the Company is Toyota Motors Corporation, Japan (TMC).

These condensed interim financial statements do not include all the information required to be contained in the annual financial statements and therefore should be read in conjunction with the annual audited financial statements of the Company for the year ended March 31, 2024.

2. BASIS OF PREPARATION

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

2.1 Change in accounting standards, interpretations and amendments to published approved accounting standards

a) Standards, interpretations and amendments to published approved accounting standards that are effective

There are certain amendments and interpretations to the accounting and reporting standards which are mandatory for the Company's annual accounting period which began on April 1, 2024. However, these do not have any significant impact on the Company's financial statements and therefore, have not been disclosed in these condensed interim financial statements.

b) Standards, interpretations and amendments to published approved accounting standards that are not yet effective

There are certain amendments and interpretations to the accounting and reporting standards that will be mandatory for the Company's annual accounting periods beginning on or after April 1, 2025. However, these will not have any impact on the Company's financial statements and, therefore, have not been disclosed in these condensed interim financial statements.

3. ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the financial statements for the year ended March 31, 2024.

4. ACCOUNTING ESTIMATES, JUDGEMENTS AND FINANCIAL RISK MANAGEMENT

The preparation of condensed interim financial statements in conformity with accounting and reporting standards requires management to make estimates, assumptions and use judgements that affect the application of policies and reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgements are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period of revision.

Judgements and estimates made by the management in the preparation of these condensed interim financial statements are the same as those that were applied to financial statements as at and for the year ended March 31, 2024.

The Company's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended March 31, 2024.

(Unaudited)	(Audited)
June 30,	March 31,
2024	2024
(Rupees '000)	

5. PROPERTY, PLANT AND EQUIPMENT

Operating fixed assets - note 5.1	3,867,710	3,935,589
Capital work-in-progress	1,647	1,647
	<u>3,869,357</u>	<u>3,937,236</u>

**NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS
FOR THE QUARTER ENDED JUNE 30, 2024 - (UNAUDITED)**

5.1 Details of additions to and disposals of operating fixed assets are as follows:

	Additions (at cost)		Disposals (at net book value)	
	Quarter ended			
	June 30, 2024	June 30, 2023	June 30, 2024	June 30, 2023
	← (Rupees '000) →			
Plant & machinery	1,995	6,469		79
Building on leasehold land	-	-		-
Vehicles	1,274	-	8,249	11,571
Office and Other equipments	3,018	48	548	-
Furniture & fittings	-	75	305	-
Electrical installations	-	-	576	-
	<u>6,287</u>	<u>6,592</u>	<u>9,678</u>	<u>11,650</u>

(Unaudited)	(Audited)
June 30,	March 31,
2024	2024
(Rupees '000)	

6. **INTANGIBLE ASSETS**

Opening net book value	9,026	19,616
Additions during the period	2,891	450
Amortisation for the period	<u>(1,748)</u>	<u>(11,040)</u>
Closing net book value	<u>10,169</u>	<u>9,026</u>

7. **LONG-TERM INVESTMENTS**

These represents investments made by the Company in Arabian Sea Country Club Limited and Automotive Testing & Training Centre (Private) Limited. These investments were fully impaired in prior years and no change in fair value is recognised in these financial statements.

(Unaudited)	(Audited)
June 30,	March 31,
2024	2024
(Rupees '000)	

8. **TRADE RECEIVABLES**

Considered good - unsecured

Related party - Indus Motor Company Limited	84,981	38,554
Others	62,749	36,841
	<u>147,730</u>	<u>75,395</u>

Considered doubtful

Others	40,618	40,618
	<u>188,348</u>	<u>116,013</u>
Less: allowance for expected credit losses	<u>(40,618)</u>	<u>(40,618)</u>
	<u>147,730</u>	<u>75,395</u>

9. **TRADE DEPOSITS AND PREPAYMENTS**

These include cash margin amounting to Rs. 57.41 million (March 31, 2024: Rs.103.65 million) in respect of the letter of credit for the purchase of raw materials.

**NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS
FOR THE QUARTER ENDED JUNE 30, 2024 - (UNAUDITED)**

	(Unaudited) June 30, 2024	(Audited) March 31, 2024
	(Rupees '000)	
10. CASH AND BANK BALANCES		
Balances with banks		
- on PLS savings accounts	-	61,006
- on current accounts	33,601	104,663
Cash in hand	100	86
	<u>33,701</u>	<u>165,755</u>

11. ISSUED, SUBSCRIBED AND PAID-UP CAPITAL

(Unaudited) June 30, 2024 (Number of shares)	(Audited) March 31, 2024		(Unaudited) June 30, 2024	(Audited) March 31, 2024
			(Rupees '000)	
Authorised share capital				
<u>100,000,000</u>	<u>100,000,000</u>	Ordinary shares of Rs. 10 each	<u>1,000,000</u>	<u>1,000,000</u>
Issued, subscribed and paid-up capital				
Ordinary shares of Rs. 10 each				
18,600,840	18,600,840	Shares issued for consideration paid in cash	186,008	186,008
4,133,520	4,133,520	Shares issued for consideration other than cash - fixed assets	41,335	41,335
<u>2,066,760</u>	<u>2,066,760</u>	Shares issued as bonus shares	<u>20,668</u>	<u>20,668</u>
<u>24,801,120</u>	<u>24,801,120</u>		<u>248,011</u>	<u>248,011</u>

	(Unaudited) June 30, 2024	(Audited) March 31, 2024
	(Rupees '000)	
12. TRADE AND OTHER PAYABLES		
These include the following amounts payable to related parties:		
Bills payable to:		
- Toyota Tsusho Corporation, Japan - group company	-	72,316
- Hino Motors Limited, Japan - holding company	-	7,011
- Toyota Tsusho, Asia Pacific PTE Limited, Singapore - group company	98,682	-
Royalty payable to Hino Motors, Limited, Japan - holding company	176,643	147,797
	<u>275,325</u>	<u>227,124</u>

**NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS
FOR THE QUARTER ENDED JUNE 30, 2024 - (UNAUDITED)**

13. CONTINGENCY AND COMMITMENTS

13.1 Contingency

There has been no change in the status of contingency as reported in the financial statements for the year ended March 31, 2024.

13.2 Commitments

Commitments for capital expenditures as at June 30, 2024 amounted to Rs. 0.24 million (March 31, 2024: Rs. 2.78 million).

	(Unaudited) June 30, 2024	(Unaudited) June 30, 2023
	(Rupees '000)	
14. REVENUE FROM CONTRACTS WITH CUSTOMERS		
Revenue from:		
- Manufacturing business	2,168,770	2,051,410
- Part sales	230,677	209,956
	2,399,447	2,261,366
Less: Commission and discounts	(116,411)	(50,787)
Sales tax	(364,519)	(344,462)
	1,918,517	1,866,117
	(Unaudited) June 30, 2024	(Unaudited) June 30, 2023
	(Rupees '000)	
15. OTHER INCOME		
Income from financial assets		
Return on PLS savings accounts	3,253	5,417
Income from non-financial assets		
Gain on disposal of property, plant and equipment	2,154	12,255
Others		
Scrap sales	7,528	6,241
Exchange gain - net	14,554	33,170
Others	448	55
	22,530	39,466
	27,937	57,138

**NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS
FOR THE QUARTER ENDED JUNE 30, 2024 - (UNAUDITED)**

	(Unaudited) June 30, 2024	(Unaudited) June 30, 2023
	(Rupees '000)	
16. FINANCE COST		
Bank charges and others	2,081	2,114
Mark-up on short-term borrowings	140,813	31,130
	<u>142,894</u>	<u>33,244</u>

	(Unaudited) June 30, 2024	(Unaudited) June 30, 2023
	(Rupees '000)	
17. INCOME TAX EXPENSE		
Current - note 17.1	23,911	23,911
Deferred	239	(285)
	<u>24,150</u>	<u>23,626</u>

17.1 Current income tax expense has been computed under section 113 of the Income Tax Ordinance, 2001 i.e. minimum tax on turnover for the period at the rate of 1.25% (June 30, 2023: 1.25%). The rate of income tax paid at import stage is 5.5% and 2% on import of parts and Completely Knocked Down (CKD) units respectively.

18. LOSS PER SHARE - BASIC AND DILUTED

	(Unaudited) June 30, 2024	(Unaudited) June 30, 2023
Loss after income tax attributable to ordinary shareholders (Rupees in '000)	<u>(119,688)</u>	<u>(105,582)</u>
Weighted average number of ordinary shares outstanding at the end of the period (number of shares in '000)	<u>24,801</u>	<u>24,801</u>
Loss per share - basic and diluted (Rupees)	<u>(4.83)</u>	<u>(4.26)</u>

There were no convertible dilutive potential ordinary shares in issue as at June 30, 2024 and 2023.

**NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS
FOR THE QUARTER ENDED JUNE 30, 2024 - (UNAUDITED)**

	(Unaudited) June 30, 2024	(Unaudited) June 30, 2023
	(Rupees '000)	
19. CASH GENERATED FROM OPERATIONS		
Loss before income tax	(95,538)	(81,956)
Add / (less): Adjustments for non-cash charges and other items		
Depreciation and amortisation	66,235	68,830
Gain on disposal of property, plant and equipment	(2,154)	(12,255)
Retirement benefits charge	17,471	17,062
Mark-up on short-term borrowings	140,813	31,130
Income on PLS savings and deposit accounts	-	(5,417)
Profit before working capital changes	<u>126,827</u>	<u>17,394</u>
Effect on cash flow due to working capital changes		
(Increase) / decrease in current assets		
Inventories	(323,959)	(245,251)
Trade receivables	(72,335)	64,342
Loans and advances	(2,301)	(8,470)
Trade deposits and prepayments	23,794	(475,710)
Refunds due from government - sales tax	3,404	72,622
Other receivables	844	-
	<u>(370,553)</u>	<u>(592,467)</u>
Decrease in current liabilities		
Trade and other payables	192,563	626,843
Advance from customers	817,898	-
	<u>1,010,461</u>	<u>626,843</u>
	<u>639,908</u>	<u>34,376</u>
Cash generated from operations	<u><u>766,735</u></u>	<u><u>51,770</u></u>
	(Unaudited)	(Unaudited)
	June 30,	June 30,
	2024	2023
	(Rupees '000)	
20. CASH AND CASH EQUIVALENTS		
Cash and bank balances	33,701	370,076
Short-term borrowings - secured	(1,579,826)	(32,189)
	<u>(1,546,125)</u>	<u>337,887</u>

**NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS
FOR THE QUARTER ENDED JUNE 30, 2024 - (UNAUDITED)**

21. TRANSACTIONS WITH RELATED PARTIES

Details of transactions with the related parties during the period are as follows:

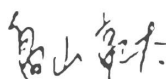
Relationship	Nature of transactions	(Unaudited)	(Unaudited)
		June 30, 2024	June 30, 2023
		(Rupees '000)	
i. Holding company	- Purchase of goods	5,342	7,410
	- Royalty charge	36,556	33,353
ii. Other related parties	- Purchase of goods	957,173	1,043,842
	- Sale of goods	425,053	769,985
	- Purchase of property, plant and equipment	-	-
	- Payments to retirement benefits plans	14,610	4,715
iii. Key management personnel	- Salaries and other employee benefits	19,836	16,161
	- Retirement benefits	1,003	-
	- Consultancy / meeting fee	2,113	1,550

22. DATE OF AUTHORISATION FOR ISSUE

These condensed interim financial statements were approved and authorised for issue by the Board of Directors of the Company on July 25, 2024.



Chief Financial Officer



Director



Chief Executive Officer

ڈائریکٹرز رپورٹ

حصص یافتگان کو تسلیمات

2024 کی اپریل-جون سہ ماہی میں ملک میں تمام برانڈز کی کمرشل گاڑیوں کی کل فروخت 816 یونٹس تھی جو کہ گزشتہ سال کی اسی مدت کے مقابلے میں 64 فیصد زیادہ ہے۔

فروخت کا حجم:

رواں سال کی سہ ماہی میں بیٹوپاک کے ٹرکوں اور بسوں کی فروخت گزشتہ سال کی اسی سہ ماہی کے برابری کی سطح پر 76 یونٹس پر رہی۔

فروخت سے حاصل ہونے والی آمدنی:

رواں سال کی سہ ماہی میں فروخت سے حاصل ہونے والی آمدنی گزشتہ سال کی سہ ماہی کے 1.87 ارب روپے سے بڑھ کر 1.92 ارب روپے ہو گئی، کمپنی نے 225 ملین روپے کا مجموعی منافع کمایا جبکہ گزشتہ سال کی اسی سہ ماہی میں 98 ملین روپے کا مجموعی منافع ہوا تھا۔

مالیاتی لاگت (فنانس کا سٹ):

رواں سال کی سہ ماہی کی مالیاتی لاگت گزشتہ سال کی اسی سہ ماہی کے 33 ملین روپے سے بڑھ کر 143 ملین روپے ہو گئی ہے۔ مالیاتی لاگت کا اہم جزو قلیل مدتی قرضوں پر مارک اپ ہے جو رواں سال کی سہ ماہی میں بڑھ کر 141 ملین روپے تک پہنچ گیا جو گزشتہ سال کی اسی سہ ماہی میں 31 ملین روپے تھا۔

بعد از ٹیکس خسارہ:

رواں سہ ماہی بعد از ٹیکس خسارہ 120 ملین روپے رہا جو کہ گزشتہ سال اسی سہ ماہی کے دوران 106 ملین روپے خسارہ تھا۔ جسکی بناء پر رواں سال فی حصص خسارہ 4.83 روپے رہا۔ گزشتہ سال فی حصص خسارہ 4.26 روپے تھا۔

مستقبل کا نقطہ نظر:

پاکستان نے بین الاقوامی مالیاتی فنڈ (آئی ایم ایف) کے ساتھ عملے کی سطح کا معاہدہ کیا ہے جس کے تحت نئی توسیعی مالیاتی سہولت حاصل کی جائے گی۔ اس سے ملک کی بیرونی مالیاتی ضروریات اور بالآخر معاشی ترقی کو پورا کرنے کے لئے فنڈنگ کے امکانات میں بہتری آئے گی۔ تاہم مسلسل سیاسی افراتفری اور شدید افراط زر بالخصوص بجلی کے نرخوں میں اضافے کے پیش نظر معاشی استحکام کاراستہ فرد اور صنعتوں دونوں کے لیے تکلیف دہ رہے گا۔

کمرشل گاڑیوں کی صنعت کی ترقی کا بہت زیادہ انحصار میکرو اکنامک استحکام کے حصول، ترقیاتی منصوبوں پر حکومت کے اخراجات، سازگار زر مبادلہ / شرح سود اور ملک میں معاشی سرگرمیوں میں اضافے پر ہے۔

انتظامیہ مارکیٹ کی حرکیات کو فعال طور پر اپنانے، پائیدار ترقی کو یقینی بنانے اور ہمارے اسٹیک ہولڈرز کے لئے قدر پیدا کرنے کے لئے پرعزم ہے۔

آخر میں، ہم اپنی پیرنٹ کمپنیوں کو ان کی مسلسل حمایت کے لئے، ہمارے گاہکوں کو ان کی مسلسل سرپرستی اور کمپنی کی مصنوعات پر اعتماد کے لئے شکریہ ادا کرتے ہیں۔ ہم آزمائش کی اس گھڑی میں اپنے عملے، وینڈرز، ڈیلرز اور تمام کاروباری شراکت داروں سمیت پوری بیٹوپاک ٹیم کی انتھک کوششوں کو بھی سراہتے ہیں۔

木山隆之
چیف ایگزیکٹو آفیسر

木山隆之
ڈائریکٹر

مورخہ 25 جولائی 2024



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