

# **Half Year Ended**

June 30, 2024







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## **Company Information**

#### **Directors**

Omer Iqbal Khan

Khalid Hameed Wain Director / Chairman

Bakhtiar Hameed Wain Director / Chief Executive Officer

Director

Tanveer Karamat Director

Amir Waheed Wain Director

Hanan Darwish Director

M. Shahid Mir Director

Ahsan Khalil (ACA-FPFA) Chief Financial Officer /

Company Secretary

#### **Audit Committee**

M. Shahid Mir Chairman

Amir Wain Member

Khalid Hameed Wain Member

# Human Resource & Renumeration Committee

M. Shahid Mir ChairmanHanan Darwish MemberKhalid Hameed Wain Member

#### **Auditors**

BDO Ebrahim &Co.

**Chartered Accountants** 

#### **Legal Advisor**

Chima & Ibrahim Advocates & council

#### **Web Presence**

www.avanceon.ae | www.avanceon.com

www.avanceon.qa | www.octopusdtl.com

#### **Bankers**

Faysal Bank Limited, Pakistan

Habib Bank Limited, Pakistan & United Arab Emirates

National Bank of Fujairah, United Arab Emirates

Habib Bank AGA, Zurich, United Arab Emirates

Flagstar Bank, United Stated of America

Bank of Singapore, United Arab Emirates

MCB Bank Limited, Pakistan

United Bank Limited, Pakistan & United Arab Emirates

National Bank of Pakistan Limited, Pakistan

Standard Chartered Bank Limited, Pakistan

JS Bank Limited, Pakistan

Oatar International Islamic Bank OIIB.

Qatar Islamic Bank QIB, Qatar

#### **Share Registrar**

FAMCO Share Registration Services (Pvt) Ltd.

8-F, Next to Hotel Faran,

Nursery, Block-6, P.E.C.H.S,

Shahra-e-Faisal, Karachi.

Phone: +92 (21) 3438 0101-5

Fax No: +92 (21) 3438 0106

www.famco.com.pk

#### **Registered Office**

The Avanceon Building

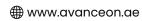
19-KM, Main Multan Road,

Lahore 54660, Punjab, Pakistan

Phone: +92 (42) 111 940 940

Fax No: +92 (42) 375 151 28

Email: support@avanceon.ae







#### Regional Headquarters -South Asia

Lahore, Punjab, Pakistan

The Avanceon Building

19-KM, Main Multan Road, Lahore,

54660 Punjab, Pakistan

Phone: +92 (42) 111 940 940

Email: support.sea@avanceon.ae

Karachi, Sindh, Pakistan

MA Tabba Foundation Building,

First Floor, Gizri Road Block 9,

Clifton Karachi, Sindh 75600

Phone: +92 (21) 111 940 940

Email: support.sea@avanceon.ae

Islamabad, Pakistan

Manzoor Plaza (The Hive Building),

First Floor, Plot 14-E Fazal-e-Haq Road,

G-6/2, Blue Area, Islamabad 44000

Phone: +92 51 573 3031

Email: support.sea@avanceon.ae

Phone: +92 51 573 3031

# Regional Headquarters - Middle East

Avanceon FZE - Dubai, UAE

FZS1 BD04 JAFZA P.O. Box 18590

Dubai, United Arab Emirates

Phone: +971 4 88 60 277

Email: support.mea@avanceon.ae

Abu Dhabi, UAE

In Partnership with Ali & Sons

Ali &Sons Bldg., Zayed 2nd Street

P.O. Box 915

Abu Dhabi, U.A.E.

Phone: +971 4 88 60 277

Email: support.mea@avanceon.ae

Doha, Qatar

Avanceon Automation Control WLL

Office No. 12, M Floor, Al-Jaber Engg.

HO Building, P.O. Box 15976, Fox Hills,

Lusail, Doha, Qatar.

Phone: +974 4040 9835

Email: support@avanceon.qa

Jeddah, Saudia Arabia

Jeddah, Saudia Arabia

Kuwait St. Faisaliyah District

P.O. Box 1298

Jeddah, KSA.

Phone: +966-12-6912204 x 127

Email: support.mea@avanceon.ae

Riyadh, Saudia Arabia

Avanceon Saudi for Energy Company

3141 Anas Ibn Malik-Al Malqa Dist.

Unit no. 718, Riyadh 13521 - 8292

Kingdom of Saudi Arabia

Phone: +966-5674 16724

Email: support.mea@avanceon.ae



#### Interim Director's Report

Directors of Avanceon Limited (the "Company") are pleased to present the Directors' Report for the half year ended June 30, 2024.

For the half year ended
June 30, 2024 June 30, 2023
---- (Rupees in '000) -----

		<u> </u>	
OPERATING RESULTS (CONSOLIDATED)			Restated
	Revenues	5,255,724	5,904,371
	Profit before tax	60,860	829,088
	Provision for taxation	(32,979)	(40,699)
	Profit after taxation	27,881	788,389
OPERATING RESULTS (STANDALONE)	-	•	
	Revenues	1,355,416	670,305
	Profit before tax	80,686	1,049,586
	Provision for taxation	(30,407)	(17,041)
	Profit after taxation	50,280	1,032,545

#### EARNINGS PER SHARE (CONSOLIDATED) FOR THE HALF YEAR ENDED June 30, 2024

The basic earnings per share after tax is Rs. -0.01 (2023: Rs. 1.85 - restated)

#### EARNINGS PER SHARE (STANDALONE) FOR THE HALF YEAR ENDED June 30, 2024

The basic earnings per share after tax is Rs. 0.13 (2023: Rs. 2.67 - restated)

#### **Avanceon Limited:**

We are pleased to report that the company's revenues and gross margins have shown substantial improvement, nearly doubling compared to the previous year. This positive trend is attributed to our rigorous target achievement monitoring practices.

However, it is important to note that our fixed costs have also increased during this period. This rise, excluding the impact of Expected Credit Losses (ECL) as per IFRS-9 (PKR 57 million in HY-2024 compared to PKR 862 million in HY-2023), is primarily due to increased salary expenses.

Additionally, the company experienced an exchange loss of PKR 74 million in HY-2024, in contrast to an exchange gain of PKR 2.04 billion in HY-2023. This shift is a result of PKR stability against USD during the reported period.

A comparative view can be seen in below table if we exclude impact of non-cash exchange gain or loss for both HY-2024 & HY-2023.

Description	HY-2024	HY-2023
Profit after tax as reported	50	1033
Add back:		
Exchange Gain/(Loss)	(94)	2039
Profit/(loss) after tax without impact of Exchange Gain/Loss	145	(1007)
EPS without impact of Exchange Gain/Loss	0.37	(2.60)

The company's order generation stand at USD 31M, with a healthy pipeline to meet our year end target and revenues for the upcoming period are intact as per road to 100 plan and the company expecting growth in the comping periods.

#### **Avanceon Group:**

For financial performance for group in HY-2024, overall revenues at the group level remain slightly below expectations, primarily due to the revenue timing of few projects in our Middle Eastern entities, we are confident in our ability to bring these projects on track in the upcoming reporting periods. On a positive note the gross margin of the group has shown an increase compared to HY-2023. Fixed costs have seen a modest rise. This increase in fixed costs is mainly attributable to the annual appraisal adjustments and inflationary pressures. Additionally, we have recorded an exchange loss of PKR 74 million in HY-2024, compared to an exchange gain of PKR 737 million in HY-2023. This change is due to the rela ve stability of the PKR against the USD during the reported period.





For a detailed comparative analysis, including the exclusion of non-cash exchange gains or losses for both HY-2024 and HY-2023, please refer to the table provided below.

Description	HY-2024	HY-2023
Profit after tax	28	788
Add back:		
Exchange Gain/(Loss)	(74)	737
Profit after tax without impact of Exchange Gain/Loss	102	51
EPS without Exchange Gain/Loss	0.26	0.13

#### **COMMUNICATION**

Communication with the shareholders is given a high priority. Financial reports are shared with shareholders within time specified in the current Companies Ordinance. The Company also has a website, **www.avanceon.ae**, which contains up to date information on Company's activities and financial reports.

for and on behalf of the BOARD OF DIRECTORS

**BAKHTIAR HAMEED WAIN** 

August 29, 2024 Lahore, Pakistan Chief Executive Officer

**TANVEER KARAMAT** 

Director

# Avanceon Limited Condensed Standalone Interim Financial Statements

for the half year ended JUNE 30, 2024







Tel: +92 42 3587 5707-10 Fax: +92 42 3571 7351 www.bdo.com.pk

Office No. 4, 6th Floor, Askari Corporate Tower, 75/76 D-1, Main Boulevard Gulberg III, Lahore-54660 Pakistan.

#### INDEPENDENT AUDITORS' REVIEW REPORT TO THE MEMBERS OF AVANCEON LIMITED

#### Report on review of unconsolidated condensed interim financial statements

#### Introduction

We have reviewed the accompanying unconsolidated condensed interim statement of financial position of AVANCEON LIMITED (the "Company") as at June 30, 2024 and the related unconsolidated condensed interim statement of profit or loss, unconsolidated condensed interim statement of comprehensive income, unconsolidated condensed interim statement of changes in equity and unconsolidated condensed interim statement of cash flow, and notes to the unconsolidated condensed interim financial statements for the six-month period then ended (here-in-after referred to as the "interim financial statements"). Management is responsible for the preparation and presentation of these interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these interim financial statements based on our review.

#### Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements is not prepared, in all material respects, in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting.

#### Other Matter

The figures for the quarters ended June 30, 2024 and June 30, 2023 in the unconsolidated condensed interim statement of profit or loss and condensed interim statement of comprehensive income have not been reviewed and we do not express a conclusion on them.

The engagement partner on the review resulting in this independent auditor's review report is Sajjad Hussain Gill.

LAHORE

**DATED:** August 29, 2024

UDIN: RR202410087j25vyNbhi BDO EBRAHIM & CO.

CHARTERED ACCOUNTANTS

BDO Straline & (

BDO Ebrahim & Co. Chartered Accountants

BDO Ebrahim & Co., a Pakistan registered partnership firm, is a member of BDO International Limited, a UK company limited by guarantee, and forms part of the international BDO network of independent member firms.





#### **AVANCEON LIMITED** UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION **AS AT JUNE 30, 2024**

	Note	June 30, 2024 (Un-audited) (Rupees in	December 31, 2023 (Audited) thousand)
ASSETS		` 1	,
NON CURRENT ASSETS			
Property and equipment	6	688,914	668,857
Long-term investments	7	5,529,101	5,653,595
Long-term loans, deposits and other receivables	_	6,653	5,652
CUDDENT ACCETS		6,224,668	6,328,104
CURRENT ASSETS Stock-in-trade	г	122 0 40	05.000
Trade debts	0	123,040	85,282
Advances, deposits, prepayments and other receivables	8	2,313,868	2,605,931
Contract assets	9	812,874	772,474
Cash and bank balances	10	552,424 60,677	674,306 84,586
	10	3,862,883	4,222,579
TOTAL ASSETS	-	10,087,551	10,550,683
EQUITY AND LIABILITIES	=	10,007,331	10,330,003
SHARE CAPITAL AND RESERVES			
Authorized share capital (500 million ordinary shares of Rs. 10 each)		5,000,000	5,000,000
Issued, subscribed and paid up capital	11	4,150,228	3,762,978
Capital Reserves		.,100,220	2,702,270
Share premium		508,910	451,420
Employees' share compensation reserve	12	165,920	168,683
Surplus on revaluation of property and equipment		329,850	330,636
	_	5,154,908	4,713,717
Revenue reserves - accumulated profits	_	2,032,831	3,113,645
		7,187,739	7,827,362
NON CURRENT LIABILITIES	_		
Long term diminishing musharaka		115,064	123,841
Deferred taxation	13	-	-
	L	115,064	123,841
CURRENT LIABILITIES		110,00.	120,011
Current portion of long term diminishing musharaka	Г	68,102	60,997
Finances under mark-up arrangements and other credit related facilities	1.4	*	*
Creditors, accrued and other liabilities	14	254,829	294,466
Contract liabilities	15	2,040,556	1,841,748
		259,864	249,434
Unclaimed dividend		161,397	152,835
TOTAL FOLITY AND LIABILITIES	_	2,784,748	2,599,480
TOTAL EQUITY AND LIABILITIES  CONTINGENCIES AND COMMITMENTS	=	10,087,551	10,550,683
CONTINGENCIES AND COMMITMENTS	16		

The annexed notes from 1 to 25 form an integral part of these unconsolidated condensed interim financial statements.

CHIEF EXECUTIVE

DIRECTOR

CHIEF FINANCIAL OFFICER



# AVANCEON LIMITED UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UN-AUDITED) FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2024

		Six months period ended		Three months p	eriod ended
	_	June 30,	June 30,	June 30,	June 30,
		2024	2023	2024	2023
	Note		(Rupees in	thousand)	
Revenue from contracts with customers - net	17	1,355,416	670,305	822,900	346,514
Cost of revenue		(827,983)	(546,100)	(537,676)	(341,674)
Gross profit	_	527,433	124,205	285,224	4,840
Administrative and selling expenses		(282,747)	(1,039,146)	(192,720)	(970,674)
Other operating expenses		(97,508)	(3,319)	(67,368)	(1,664)
Other operating income	18	14,426	2,043,705	13,695	1,206,619
		(365,829)	1,001,240	(246,393)	234,281
Operating profit	_	161,604	1,125,445	38,831	239,121
Finance cost		(80,917)	(75,859)	(46,451)	(40,907)
Profit before income tax, minimum tax and final taxes	_	80,687	1,049,586	(7,620)	198,214
Final tax	19	(1,178)	(955)	1,386	625
Minimum tax	19	(29,229)	(16,086)	(13,885)	10,650
Profit before income tax	_	50,280	1,032,545	(20,119)	209,489
Taxation	19	-	-	-	-
Profit for the period	_	50,280	1,032,545	(20,119)	209,489
			Restated		Restated
Earnings per share - basic (Rupees)		0.13	2.67	(0.05)	0.54
Earnings per share - diluted (Rupees)	=	0.13	2.62	(0.05)	0.53

The annexed notes from 1 to 25 form an integral part of these unconsolidated condensed interim financial statements.

**CHIEF EXECUTIVE** 

DIRECTOR

**CHIEF FINANCIAL OFFICER** 







#### **AVANCEON LIMITED** UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2024

	Six months pe	Six months period ended		eriod ended
	June 30, 2024	June 30, 2023	June 30, 2024	June 30, 2023
	(Rupees in thousand)			
Profit for the period	50,280	1,032,545	(20,119)	209,489
Other comprehensive income for the period	-	-	-	-
Total comprehensive income for the period	50,280	1,032,545	(20,119)	209,489

The annexed notes from 1 to 25 form an integral part of these unconsolidated condensed interim financial statements.

**CHIEF EXECUTIVE** 

**DIRECTOR** 

**CHIEF FINANCIAL OFFICER** 



# www.avanceon.ae



# AVANCEON LIMITED UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CASH FLOW (UNAUDITED) FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2024

CASH FLOW FROM OPERATING ACTIVITIES	Six month per June 30, 2024 e (Rupees in t	June 30, 2023
Profit before taxation		
Adjustments for	80,687	1,049,586
Depreciation on property and equipment		
Depreciation on property and equipment  Depreciation on right-of-use assets	52,026	20,471
Revaluation loss on short-term investment	- 1	23,297
Employees' share option expense	- 1	3
Unrealised exchange gain	30,509	18,745
Gain on disposal of property and equipment	94,261	(2,039,497)
Finance cost	(8,425)	(1,323)
	80,917	75,859
Provision for expected credit losses on		
- long term interest free receivables	61,565	445,588
- contract assets	(11,192)	15,051
- trade debts	59,339	318,661
- advances	(51,983)	86,182
Profit on bank deposits	(2,500)	(931)
	304,517	(1,037,894)
Profit before working capital changes	385,204	11,692
Effect on cash flow due to working capital changes:		
(Increase) / decrease in current assets		
Stock-in-trade	(37,758)	(36,924)
Trade debts	207,791	205,004
Contract assets	133,074	(10,701)
Advances, deposits, prepayments and other receivables	29,289	(390,939)
	332,396	(233,560)
Increase in current liabilities	,	( , ,
Creditors, accrued and other liabilities	298,453	193,435
Contract liabilities	10,430	110685
	308,883	304,120
Cash generated from operations	1,026,483	82,252
Finance costs paid	(89,846)	(55,290)
Levy and minimum tax paid	(121,123)	(3,833)
Net cash generated from operating activities	815,514	23,129
CASH FLOW FROM INVESTING ACTIVITIES		
Purchase of property and equipment	(74,067)	(12,781)
Proceeds from sale of property and equipment	10,408	1,850
Short-term investment  Profit on book denogity received	-	(150)
Profit on bank deposits received Long-term loans, advances, deposits and other receivables - net	2,500	931
Net cash used in investing activities	(1,001)	1,707
₩ww.avanceon.ae ————	(62,160)	(8,443)





## **AVANCEON LIMITED** UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CASH FLOW (UNAUDITED) FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2024

Six month period ended June 30, June 30, 2024 2023 (Rupees in thousand) Note

#### **CASH FLOW FROM FINANCING ACTIVITIES**

Repayment of long-term loan	-	-
Finances under mark-up arrangements and other credit facility - net	(39,637)	(60,924)
Issuance of shares against ESOS	9,956	37,985
Premium on issuance of shares	114	-
Dividend paid	(746,025)	(23,426)
Diminishing musharka - net	(1,671)	(34,852)
Net cash used in financing activities	(777,263)	(81,217)
Net decrease in cash and cash equivalents	(23,909)	(66,531)
Cash and cash equivalents at the beginning of the period	84,586	82,469
Cash and cash equivalents at the end of the period	60,677	15,938

The annexed notes from 1 to 25 form an integral part of these unconsolidated condensed interim financial statements.

**CHIEF EXECUTIVE** 

**DIRECTOR** 

**CHIEF FINANCIAL OFFICER** 



### **AVANCEON LIMITED** UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED) FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2024

#### Balance as at January 01, 2023 (audited)

Profit for the period Other comprehensive income Transfer from revaluation surplus on account of incremental depreciation - net of tax Issuance of shares against ESOS 25% bonus shares issued for the year ended December 31, 2022 10% final dividend for the year ended December 31, 2022 @ Re 1 per share Employee share option reserve

#### Balance as at June 30, 2023 (un-audited)

#### Balance as at January 01, 2024 (audited)

Profit for the period Other comprehensive income Transfer from revaluation surplus on account of incremental depreciation incremental depreciation - net of tax Issuance of shares against ESOS 20% final dividend for the year ended December 31, 2023 10% bonus shares issued for the year ended December 31, 2023 Employee share option reserve

#### Balance as at June 30, 2024 (un-audited)

The annexed notes from 1 to 25 form an integral part of these unconsolidated condensed interim financial statements.

		Capital reser	ve	Revenue Reserve	
Issued, subscribed and paid-up share capital	Share Premium	Employees' Share Compensation Reserve	Revaluation of Accumulated Property and Equipment		Total
		(Rupe	es in thousand) -		
3,247,006	314,512	155,662	332,208	2,911,516	6,960,904
-	-	-	-	1,032,545	1,032,545
-	-	-	-	-	-
-	-	-	(786)	786	-
25,149	12,836	-	-	(400, 922)	37,985
490,823	-	-	-	(490,823)	-
-	_	31,420	-	-	31,420
515,972	12,836	31,420	(786)	542,508	1,101,950
3,762,978	327,348	187,082	331,422	3,454,024	8,062,854
3,762,978	451,420	168,683	330,636	3,113,645	7,827,362
-	-	-	-	50,280	50,280
-	-	-	-	-	-
0.056	- 57.400	(57.275)	(786)	786	10.071
9,956	57,490	(57,375)	-	-	10,071

54,612

(2,763)

165,920

**CHIEF EXECUTIVE** 

**DIRECTOR** 

377,293

387,249

4,150,227

57,490

508,910

(786)

329,850

**CHIEF FINANCIAL OFFICER** 

(754,587)

(377,293)

(1,080,814)

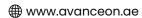
2,032,831

(754,587)

54,612

(639,624)

7,187,738





#### AVANCEON LIMITED NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED)

#### 1 LEGAL STATUS AND NATURE OF BUSINESS

Avanceon Limited (the Company) was incorporated in Pakistan on March 26, 2003 as a private limited Company which was converted to a public Company on March 31, 2008 under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). The Company was listed on Pakistan Stock Exchange Limited on February 11, 2014. The principal activity of the Company is to provide industrial automation, process control and systems integration solutions, to trade in products of automation and control equipment and provide related technical services.

#### 2 GEOGRAPHICAL LOCATION AND ADDRESSES OF BUSINESS UNITS

The registered office of the Company is situated at 19 km, Multan Road, Lahore 54500. Following are the business units of the Company along with their respective locations:

BUSINESS UNIT LOCATION

Head office The Avanceon Building, 19 km, Multan Road, Lahore 54500.

REGIONAL OFFICES

Karachi MA Tabba Foundation Building, First Floor, Gizri road Block

9, Clifton Karachi, Sindh 75600

Islamabad Manzoor Plaza (The Hive Building), First Floor, Plot 14-E

Fazal-e-Haq Road, G-6/2, Blue Area, Islamabad 44000

#### 3 BASIS OF PREPARATION

#### 3.1 Statement of compliance

These unconsolidated condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan or interim financial reporting comprise

International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017

Provisions of and directives issued under the Companies Act, 2017.

Where provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have

These are the (unconsolidated) condensed interim financial statements of the Company; consolidated interim financial statements have been presented separately.

3.2 These unconsolidated condensed interim financial statements do not include all the information and the disclosures required in the annual financial statements and should be read in conjunction with annual audited financial statements of the Company for the year ended December 31, 2023.

Comparative unconsolidated condensed interim statement of financial position is stated from annual audited financial statements as of December 31, 2023, whereas comparatives for unconsolidated condensed interim statement of profit or loss and other comprehensive income, unconsolidated condensed interim statement of changes in equity and unconsolidated condensed interim statement of cash flows are extracted from unconsolidated condensed interim financial statements of the Company for the six months ended June 30, 2023.

- 3.3 These unconsolidated condensed interim financial statements are unaudited but subject to limited scope review by the auditors and are being submitted to the shareholders as required under Section 237 of the Companies Act, 2017.
- 3.4 Disclosure of operating segments has been made in consolidated condensed interim financial statements of the Company.

#### 4 CHANGE IN ACCOUNTING POLICY

During the year, the Company changed its accounting policy of recognizing the portion of income tax paid or payable for the year under the Ordinance, not based on the taxable profits of the Company, as a Levy under IFRIC-21/IAS-37 instead of the current income tax for the year under IAS-12.

The management believes that the new policy provides reliable and more relevant information to the users of the financial statements.

The change in accounting policy has been implemented, and last year's figures have been reclassified. However, the change has not been applied retrospectively because its impact on the prior year financial statements is immaterial.

#### 4 SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of these unconsolidated condensed interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

In preparing the unconsolidated condensed interim financial statements, the significant judgments made by the management in applying accounting policies and the key sources of estimation uncertainty are the same as those applied in the preparation of annual audited financial statements for the year ended December 31, 2023.

Provision in respect of taxation in these unconsolidated condensed interim financial statements is estimated and this is subject to final adjustment in the annual financial statements.

#### MATERIAL ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the presentation of these unconsolidated condensed interim financial statements are the same as those applied in the preparation of the financial statements of the Company for the year ended December 31,2023.





All the Accounting policies are consistent with those as were on December 31, 2023 except mentioned below:

#### a) Taxation-current

Current tax is the expected tax payable on the taxable income for the period based on taxable profits, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

#### b) Levy

Minimum tax, final tax and super tax not based on taxable profits are recognized as a levy in the Profit and loss account. Any excess of expected income tax paid or payable for the year under the ordinance over the amount designated as a levy is then recognized as current income tax expenses in profit and loss account.

#### 5.1 New standards, interpretations, amendments and improvements effective during current period

Certain standards, amendments and interpretations to approved accounting standards are effective for accounting periods beginning on January 01, 2024, but are considered not to be relevant or to have any significant effect on the Company's operations (although they may affect the accounting for future transactions and events) and are, therefore, not detailed in these condensed interim financial statements.

# 5.2 Standards, interpretation and amendments to approved accounting standards that are not yet effective

In addition to the above standards and amendments, improvements to various accounting standards and conceptual framework have also been issued by the IASB. Such improvements are generally effective for accounting periods beginning on or after July 01, 2024. The Company expects that such improvements to the standards will not have any material impact on the Company's condensed interim financial statements in the period of initial application.

		Note	June 30, 2024 (Unaudited) (Rupees in	December 31, 2023 (Audited) (thousand)
6	PROPERTY AND EQUIPMENT			
	Property and Equipment	6.1	688,914	668,857
6.1	Opening book value  Additions (at cost) during the period / year  Add: Additions during the period / year-cost  Less: Deletions during the period / year - net book value	6.1.1 6.1.2	668,857 74,101 742,958 (10,029)	633,475 138,708 772,183 (10,892)
	Less: Depreciation during the period / year Closing net book value (NBV)		732,929 (44,015) 688,914	761,291 (92,434) 668,857

		Note	June 30, 2024 (Unaudited) (Runees in	December 31, 2023 (Audited) thousand)
		1,000	(Tupes III	· • • • • • • • • • • • • • • • • • • •
6.1.1	Additions during the period / year - cost Building on free hold land Computers Furniture and fixtures Office equipment and appliances Vehicles		15,373 20,349 413 1,961 36,005 74,101	6,060 25,082 2,958 1,260 103,348 138,708
6.1.2	Deletions during the period / year - net book value			
01112	Vehicles		10,029	10,892
7	LONG TERM INVESTMENTS			
	Investment in subsidiaries - at cost Avanceon FZE, Dubai			
	37 (December 31, 2023 : 37) fully paid ordinary shares of AED 1 million each	7.1	1,331,043	1,331,043
	Long term interest free receivables Less: Allowance for Expected credit losses "ECL"	7.6	3,268,494 (466,980) 2,801,514	3,310,698 (429,372) 2,881,326
	Avanceon Automation and Control W.L.L, Qatar		4,132,557	4,212,369
	98 (December 31, 2023 : 98) fully paid ordinary shares of QAR 1,000 each	7.2	8,446	8,446
	Long term interest free receivables Less: Allowance for ECL	7.6	1,605,121 (229,329) 1,375,792 1,384,238	1,625,847 (205,373) 1,420,474 1,428,920
	Octopus Digital Limited (ODL)		1,304,430	1,720,920
	101,632,595 (December 31, 2023: 101,632,595) fully paid ordinary shares	7.3	10,000	10,000
	Avanceon Saudi For Energy Company, KSA (AVSEC) 10 (December 31, 2023 : 10) fully paid ordinary shares of SAR 10,000 each 1,000	7.4	754	754





	Note	June 30, 2024 (Unaudited) (Rupees in	December 31, 2023 (Audited) (a thousand)
Avanceon QFZ LLC Qatar - 20 (2023 : 20 ) fully paid ordinary shares of QAR 20,000 each 1,000	7.5	1,552	1,552
		5,529,101	5,653,595

- 7.1 Avanceon FZE is a Free Zone Establishment with limited liability formed pursuant to Law No. 9 of 1992 of H.H. Sheikh Maktoum Bin Rashid Al Maktoum, Ruler of Dubai and Implementing Regulations issued thereunder by the Jebel Ali Free Zone Authority and was registered with the Jebel Ali Free Zone Authority under Registration No. 816 on February 28, 2004, and its registered office is situated in the Jebel Ali Free Zone, Dubai, United Arab Emirates. The principal activities of the Establishment are to provide industrial automation, process control and systems integration solutions, to trade in products of automation and control equipment and provide related technical services. The Establishment is wholly owned subsidiary of the Company.
- 7.2 Avanceon Automation and Control W.L.L (AVAC) is an Establishment with limited liability registered under the Ministry of Economy and Commerce, state of Qatar on May 22, 2017 with Registration No. is 99027. Its registered office is situated in Al Jaber Engg. HO Building, PO Box: 15976, Fox Hills, Lusail, Doha - Qatar. The principal activities of the Company are to provide industrial automation, process control and systems integration solutions, to trade in products of automation and control equipment and provide related technical services.
- 7.3 This represents Company's investment in 74% shares in Octopus Digital Limited amounting Rs 10 million, registered under the Companies Act, 2017 and having registered office and business unit at 19 km, Multan Road, Lahore.
- 7.4 This represents the Company's investment in 100 percent shares in AVSEC amounting to Rs. 0.754 million. The registered office of the AVSEC is Riyadh, Saudi Arabia
- 7.5 Avanceon QFZ LLC is a wholly owned subsidiary in which the Company holds 100% shareholding (20) of each QAR 1,000 registered with the Qatar Free Zone Authority under FZA License No. FZA 194 obtained on November 05, 2020. The registered office of AVQFZ is at Zone No. PA-WH-04, Area-Ras Bufontas Free Zone, Street No. PO Box: 45976, Doha-Qatar.
- 7.6 Under the agreement between the Company and subsidiary Companies, amounts due from these subsidiary Companies have been classified as interest free long-term receivables, payable at discretion of these subsidiaries. The Company intends to make further equity investment in these subsidiaries after obtaining the applicable regulatory approvals which would then enable the subsidiaries to convert these amounts into equity. ECL on account of time value of money has been recognized on these receivables based upon the duly approved management plan to convert these balances into equity within twelve months from the reporting date.

		Note	June 30, 2024 (Unaudited) (Rupees in	December 31, 2023 (Audited) thousand)
8	TRADE DEBTS			
	Due from related parties Due from others	8.1	1,906,333 786,769	2,226,010 715,392
	Less: Allowance for ECL	8.2	2,693,102 (379,234) 2,313,868	2,941,402 (335,471) 2,605,931
8.1	Due from related parties			
	Avanceon Free Zone Establishment, UAE Avanceon Automation and Control WLL, Qatar Octopus Digital Limited Empiric AI (Private) Limited Avanceon Saudi Energy Company Avanceon QFZ		584,555 460,592 - 63,679 571,229 226,278 1,906,333	649,796 1,131,999 8,524 63,679 372,012 - 2,226,010
8.2	Allowance for ECL  Due from related parties  Due from others	8.2.1 8.2.2	368,011 11,223 379,234	315,206 20,265 335,471
8.2.1	Allowance for ECL - Related parties  Opening balance  Provision made during the period / year  Closing balance		315,206 52,805 368,011	146,508 168,698 315,206
8.2.2	Allowance for ECL - Others  Opening balance Provision made during the period / year Bad debts written off against provision Closing balance		20,265 6,090 (15,132) 11,223	1,063 19,202 - 20,265





	June 30,	December 31
	2024	2023
	(Unaudited)	(Audited)
Note	(Rupees in	thousand)

#### 9 ADVANCES, DEPOSITS, PREPAYMENTS AND OTHER RECIEVABLES

Advances - considered good		
To employees	45,793	36,292
To suppliers	79,148	119,803
	124,941	156,095
Prepayments	17,124	10,081
Margin paid against bank guarantees / letters of credit	18,188	25,777
Tax refunds due from government - considered good -		
Sales tax	116,626	47,042
Earnest money - considered good	300	300
Retention money	2,486	1,257
Due from subsidiaries - unsecured 9.1	1 486,083	487,117
Markup receivable on intercompany current account	36,800	36,670
Other receivables - considered good	10,326	8,135
-	812,874	772,474

9.1 This represents receivable from Avanceon FZE and Avanceon Automation and Control WLL, wholly owned subsidiaries.

Dividend receivable			
Avanceon FZE		9,424	9,546
Avanceon Automation and Control WLL		485,962	492,237
	_	495,386	501,783
Other receivables	_		
Octopus Digital Limited		7,081	-
Avanceon FZE		-	41,866
Avanceon Saudi Energy Company		10,190	19,624
Avanceon Arabia For Infotech (AAIT)		1,011	760
Avanceon Automation and Control W.L.L.		8,639	11,301
	9.1.1	26,931	73,551
Less: Allowance for ECL	9.1.2	(36,234)	(88,217)
	_	486,083	487,117

9.1.1 This represents amount due from related parties in respect of expenses incurred by the Company on their behalf.

#### 9.1.2 Allowance for ECL

Opening balance	88,217	136,659
Reversal during the period / year	(51,983)	(48,442)
Closing balance	36,234	88,217

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10	CASH AND BA	ANK BALANCES		Note	June 30, 2024 (Unaudited) (Rupees in	December 31, 2023 (Audited) (a thousand)
10	Cash in hand					
	Cash at banks Current acco	unte			57	71
	Saving accou			10.1	16,863 43,757	75,915 8,600
				10.1	60,677	84,586
10.1	Profit on balance 20.5%) per annu	•	ts ranges from 15.5% to 20.5% (December 31	, 2023:	13.9% to	
10.2	Cash and cash	equivalents				
	Cash and bank l	palances			60,677	84,586
11	ISSUED, SUBS	CRIBED AND PA	D-UP SHARE CAPITAL			
	Un-audited June 30, 2024	Audited December 31, 2023				
	Number of ordin	nary shares of Rs. 10/each	-			
	57,166,850	57,166,850	Fully paid in cash		571,669	571,669
	343,257,775	305,528,427	Fully paid bonus shares		3,432,578	3,055,284
	4,675,629	4,675,629	Issued against Employees' Shares Options Scheme - I		46,756	46,756
	1,750,820	1,750,820	Issued against Employees' Shares Options Scheme - II		17,508	17,508
	5,755,096	5,755,096	Issued against Employees' Shares Options Scheme - III		57,551	57,551
	2,416,661	1,421,028	Issued against Employees' Shares Options Scheme - III & V		24,166	14,210
	415,022,831	376,297,850	:		4,150,228	3,762,978
11.1	Movement duri	ng the period is as	follows:			
	Opening balan Shares issued to	ce under Employees' Sh	are Options		3,762,978	3,247,006
		ssued during the per	od		9,956 377,294	25,149 490,823
	Closing balance	e			4,150,228	3,762,978



June 30, December 31, 2024 2023 (Unaudited) (Audited) Note (Rupees in thousand)

#### 12 EMPLOYEES' SHARE COMPENSATION RESERVE

Reserve in respect of employees' share option schemes

165,920 168,683

#### 12.1 Share options scheme III

Employee Stock Option Scheme, 2018 was approved by the Securities and Exchange Commission of Pakistan (SECP) on July 23, 2018 which comprises of an entitlement pool of 1.75 million shares. Under the scheme, share options of the Company are granted to employees of level MT-1 and 2 (with minimum seven years regular service) and MT-3 and above. The share options are exercised within one year after the one year vesting period and therefore, the contractual term of each option granted is two years. The exercise price of the share options is Rs. 10 for options issued in 2018, Rs. 10.5 in 2019, Rs. 11.03 in 2020, Rs. 11.58 in 2021 and Rs. 12.15 in 2022, 10.25 in 2023 and Rs 12.15 in 2024.

#### 12.2 Share options scheme V

Employee Share Option Scheme, 2022 was approved by Securities and Exchange Commission of Pakistan (SECP) on January 05, 2022 which comprises of an entitlement pool of 10% of the paid-up capital of the Company as increased from time to time. As of December 31, 2021, the pool consisted of 25.659 million shares. Under the scheme, share options of the Company will be granted to permanent employees of all cadres based on the performance ranking process of the Company. The share options can be exercised within a period of maximum six months from the expiry of the minimum vesting period. The minimum vesting period is 12 months from the date of grant of options. Exercise Price of an option shall be determined from time to time by the Board of directors of the Company at the time of grant of option(s), which shall be calculated as the weighted average of the closing quoted market

price of the share of the Company for last 90 consecutive calendar days immediately preceding the date of entitlement of option(s). Provided further that options can be issued at a maximum discount of 90% of the weighted average of the closing market price of the share of the Company for last 90 consecutive calendar days immediately preceding the date of entitlement of option(s) as determined by the Board. The exercise price shall not be in any case less than face value of Rs. 10/- per share.

#### 13 **DEFERRED TAXATION**

Deferred tax asset

13.1 The Company has not recognized deferred tax asset on net deductible temporary differences amounting to Rs. 424.112 million (December 31, 2023: 664.13 million - restated in terms of requirements of IFRIC 21/IAS 37) as the management expects that the Company will remain subject to minimum tax under Section 153.

			Note	June 30, 2024 (Unaudited) (Rupees in	December 31, 2023 (Audited) a thousand)
14	FINANCING UNDER MARK ARRANGEMENTS AND OTHER CREDIT	UP			
	Running finance - secured				
	JS Bank limited		14.1	46,275	44,972
	Facility against Letter of credit			,	,
	JS Bank limited		14.2	9,573	-
	Short term Financing (STF)			,	
	Standard Chartered Bank Limited		14.3	198,981	150,000
	MCB Bank Limited		14.4	-	99,494
				254,829	294,466

- 14.1 The Company has obtained running finance facility from JS Bank with a sanctioned limit of 300 million, bearing mark-up at the rates prescribed therein the facility offer letters that includes 3 month KIBOR plus Bank spread (2.25%). The facilities are secured against first mortgage charges created through equitable mortgage with legal mortgage of notional value over fixed assets (land and building) of the Company, ranking hypothecation charge over all present and future current assets of the Company registered with Securities and Exchange Commission of Pakistan and personal guarantees of sponsor directors of the Company, covering total security package.
- The Company has obtained Letter of Credit facility form JS Bank with the sanctioned limit or Rs. 25 million 14.2 bearing cash margin 20% or as per SBP, which ever is higher. The facilities are secured against all the Lieu over accepted Bills of Exchange, First PP over current assets and personal guarantee of sponsor directors.
- 14.3 The Company has obtained Export Invoice finance facility from Standard Chartered Bank with a sanctioned limit of Rs. 500 million (2023: Rs. 500 million) bearing mark-up at the rates prescribed therein the facility offer letters that includes 6 month KIBOR plus Bank spread (2.25%). The facilities are secured against all the moveable assets for a maximum amount of Rs. 500 million (the "aggregate sale price").
- 14.4 The Company has obtained Export Invoice finance facility from MCB Islamic Bank Ltd with a sanctioned limit of Rs. 100 million (2023: Rs. 99.49 million) bearing mark-up at the rates prescribed therein the facility offer letters that includes one month KIBOR plus Bank spread (2%). The facilities are secured against all the PP and JPP charge over present and future current assets of the Company with 25% margin.



December 31,

June 30,



15

	Note	2024 (Unaudited) (Rupees in	2023 (Audited) thousand)
CREDITORS, ACCRUED AND OTHER LIABILITIES			
Trade creditors		414,992	463,825
Accrued expenses		140,477	141,130
Payable to provident fund		78,526	57,066
Employee share portion - Vehicles		83,381	81,283
Workers welfare fund		44	44
Tax payable:			
- withholding tax		312,531	244,403
- Income tax		129,976	220,692
Mark up accrued on:			
- Short term borrowings		3,068	26,335
Markup payable on intercompany current account	15.2	61,568	47,230
Payable to related parties	15.1	709,254	535,661
Loan from director	15.3	75,000	-
Other liabilities		31,739	24,079
		2,040,556	1,841,748

- 15.1 This include amount of Rs. 344.95 million (2023: Nil) payable to related parties, Octopus Digital Limited, in respect of subcontracting charges, installation charges and shared expenses.
- 15.2 This amount is interest bearing and interest has been charged at one month KIBOR plus 2% prevailing on the start of each month.
- 15.3 This represents interest free loan received from Director of the Company to meet the working capital requirement of the Company and is repayable on demand.

#### 16 CONTINGENCIES AND COMMITMENTS

#### 16.1 **Contingent liabilities**

There have been no significant changes in contingencies since as reported in the audited consolidated financial statements.

#### 16.2 **Commitments**

Bank guarantees have been issued amounting to Rs. 263.830 million (2023: Rs. 197.145 million) against the performance of various contracts.

Letters of credit outstanding at period end amount to Rs. 55.830 million (2023: Rs. 125.870 million) which relates to import acceptance bills.

#### 17 REVENUE FROM CONTRACTS WITH CUSTOMERS

		(Unaudited)			
		Six months perio	Six months period ended		period ended
		June 30,		June 30,	
		2024	2023	2024	2023
			(Rupees in	thousand)	
	Local sales and services	522.021	270.500	257 245	226,002
	- Sale of goods	533,031	379,580	357,345	236,892
	- Services rendered	309,818	40,586	209,355	17,482
	Export sales and services				
	- Agency commission	21,101	6,309	11,006	5,746
	- Project revenue	303,362	133,493	151,092	86,394
	- IT enabled back-office support	153,253	42,585	59,252	-
	- IT enabled engineering		67,752		-
		1,355,416	670,305	788,050	346,514
				June 30,	June 30,
				2024	2023
				(Unaudited)	(Unaudited)
				(Rupees in	
7.1	Timing of revenue recognition				
	At a point in time			707,385	385,889
	Over the time			648,031	284,416
				1,355,416	670,305
8	OTHER INCOME				
	<b>Income from financial assets</b>				
	Exchange gain - net			-	2,039,497
	Markup Income on Current Accounts			130	-
	Profit on bank deposits			2,500	931
	•			2,630	2,040,428
	Income from non-financial assets				
	Gain on disposal of property and equipment			8,425	1,323
	Others			3,371	1,954
				11,796	3,277
				14,426	2,043,705
9	TAXATION				
	Final tax		19.1	1,178	955
	Minimum tax			29,229	16,086
	Current				
	- for the year			-	-
	- prior year				_
				30,407	17,041
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19.1 This represents final taxes paid under Section 154A of Income Tax Ordinance, 2001 representing levy in terms of requirements of IFRIC 21/IAS 37.

#### 19.1.1 Reconciliation of tax charge

Reconciliation of current tax charge charged as per tax laws for the period, with current tax recognized in the unconsolidated condensed interim statement of profit and loss is as follows:

	June 30, 2024	June 30, 2023
Current tax liability for the year as per applicable tax laws  Portion of current tax liability as per tax laws, representing income tax under IAS 12  Portion of current tax computed as per tax laws,	30,407	17,041
representing levy in terms of requirements of IFRIC 21/IAS 37 Difference	(30,407)	(17,041)

**19.1.2** The aggregate of final tax and minimum tax amounting to Rs. 30.407 million (2023: Rs. 17.041 million) represents tax liability of the Company calculated under the relevant provisions of the Income Tax Ordinance, 2001.

#### 20 TRANSACTIONS WITH RELATED PARTIES

The related parties comprise holding company, associated undertakings, subsidiaries, post employment benefit plans and key management personnel. The Company in the normal course of business carries out transactions with various related parties. Amounts due from and due to related parties are shown under receivables and payables. Other significant transactions with related parties are as follows:

Name of related parties and relationship	Nature of transactions	June 30, 2024 Un-audited (Rupees in	June 30, 2023 Un-audited thousand)
Subsidiaries			
Avanceon FZE	Agency commission charged	21,101	6,309
- UAE (AFZE)	Income against engineering / support services		8,133
	Fee for back office support	38,352	21,293
	Revenue recognized on the projects	61,189	44,441
	Payments to suppliers by AVFZE	156,929	97,331
	Payment made during the period to AFZE	19,455	35,000
	Collection / adjustment from AFZE	256,189	4,473
	Payments to suppliers by AVL	2,187	3,894
	Payments to employees by AVL	667	16,632
	Payments to employees by AVFZE	85	7,136
	ESOS	4,823	3,125
	Transfer of long-term interest free		
	receivables from Octopus Digital Inc.		
	to Avanceon, FZE, Dubai	-	538,320

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Name of related parties and relationship	Nature of transactions	June 30, 2024 Un-audited (Rupees in	June 30, 2023 Un-audited thousand)
Avanasan	Income against angingering / support services		59,619
Avanceon Automation	Income against engineering / support services Fee for technical services	-	21,293
and Control	Revenue recognized on the project	129,852	43,527
W.L.L, Qatar	Payment to employees by AVAC	558	1,417
(AVAC)	Payments received during the period	-	54,536
(IIVIIC)	Payment to suppliers by AVL	562	13,258
	Collection / adjustment from AVAC	4,920	-
	Payments to suppliers by AVAC	6,426	19,115
	Back Office support	44,469	-
	Payment to employees by AVL	211	4,991
	ESOS	8,639	6,638
Octopus	Salaries payment to employees by AVL	121,247	86,970
Digital	Payment to employees by ODL	1,810	3,267
Limited (ODL)	Payment to employees by AVL	4,987	1,615
	Subcontracting charges incurred	37,787	13,010
	Payments to suppliers by AVL	3,625	10,035
	Cash received from AVL	32,595	-
	Payments to AVL	112,835	-
	Building rent charged to ODL	-	180
	Installation charges	-	6,486
	AMS business services rendered	53,064	-
	Markup on short-term loan	-	31,014
	Back office Support	25,831	12,600
	Payment to suppliers by ODL	4,571	3,549
	Fee for technical services	-	6,000
	Product sales	-	4
	Repayment of advances to ODL	-	34,658
	Advances received from ODL	-	67,920
	ESOS	7,081	-
Avanceon	Collection from AVSEC	11,480	9,623
Saudi Energy	Payment to suppliers by AVL	320	144
Company -	Payment to employees by AVL	1,582	4,288
KSA	Revenue recognized on the projects	112,321	44,878
(AVSEC)	ESOS	3,559	2,912
	Back office support	70,470	-
	Payment to employees by AVSEC	713	-
Empiric AI	Payment to employees by AVL	12,625	-
PVT Limited (EAI)	Funds transferred from EAI	15,000	-





Name of related parties and relationship	Nature of transactions	June 30, 2024 Un-audited (Rupees in	June 30, 2023 Un-audited thousand)
Joint venture			
Avanceon Arabia Infotech	Payment to suppliers by AVL Payment to employees by AVL Revenue recognized on the projects	88 172	- - 647
Employees' Provident Fund	Expense charged in respect of retirement benefit plan	16,675	3,595
Key management personnel	Remuneration and other benefits	800	102,335
Chief executive	Loan received from CEO	75,000	-

#### 21 FINANCIAL ASSETS AND LIABILITIES

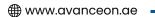
The Company's financial risk management objectives and policies are consistent with those disclosed in the audited financial statement of the Company for the year ended December 31, 2023.

#### 21.1 Financial instruments by categories

Set out below, is an overview of financial assets, held by the Company as at June 30, 2024 and December 31, 2023

	June 30, 2024 Un-audited (Rupees in	December 31, 2023 Audited a thousand)
Financial assets at amortized cost		
Long-term loans and deposits	6,653	5,652
Trade debts	2,313,868	2,605,931
Contract asset	552,424	674,306
Deposits and other receivables	535,995	533,479
Cash and bank balances	60,677	84,586
Equity instruments at fair value through profit / (loss)		- 1,5
Short term investments	_	_
Total	3,469,617	3,903,954

Set out below, is an overview of financial liabilities held by the Company as at June 30, 2024 and December 31, 2023:



	June 30, 2024 Un-audited	December 31, 2023 Audited
	(Rupees i	n thousand)
Financial liabilities at amortized cost		
Creditors, accrued and other liabilities	2,040,556	1,841,748
Unclaimed dividend	161,397	152,835
Interest bearing loans and borrowings		
Financing under mark-up arrangements	254,829	294,466
Long term diminishing Musharakah	183,166	184,838
Total	2,639,948	2,473,887

#### 21.2 Fair value measurement of financial instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal (or most advantageous) market at the measurement date under current market conditions (i.e. an exit price) regardless of whether that price is directly observable or estimated using another valuation technique.

Fair value of short-term investments is derived from quoted market prices in active markets. The carrying values of other financial assets and financial liabilities reflected in financial statements approximate to their fair values.

#### 21.3 Fair value hierarchy

The Company uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities.

Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable either, directly or indirectly.

Level 3: techniques which use inputs that have a significant effect on the recorded fair value that are not based on observable market data

#### Recurring fair value measurements of following items:

	Level 1	Level 2	Level 3	Total		
		——————————————————————————————————————				
June 30, 2024						
Freehold land	-	_	290,550	290,550		
Buildings on freehold land	-	-	123,231	123,231		
		-	413,781	413,781		
December 31, 2023						
Freehold land	-	-	290,550	290,550		
Buildings on freehold land			110,142	110,142		
		-	400,692	400,692		
				<u> </u>		



#### 22 CORRESPONDING FIGURES

Corresponding figures where necessary, have been rearranged for the purpose of comparison. However no significant rearrangement or reclassification has been made during the period ended December 31, 2023 except for the following:

Description				Note	From	To	Rupees
Reclassification expense to levy	of	income	tax	19	Taxation	Final tax	955
Reclassification expense to levy	of	income	tax	19	Taxation	Minimum Tax	16,086

#### For the quarter ended June 30, 2023

Description				Note	From	To	Rupees
Reclassification expense to levy	of	income	tax	19	Taxation	Final tax	(625)
Reclassification expense to levy	of	income	tax	19	Taxation	Minimum Tax	(10,650)

#### 23 GENERAL

23.1 Figures have been rounded off to the nearest thousand rupee, unless otherwise stated.

#### 24 NON-ADJUSTING EVENTS AFTER THE BALANCE SHEET DATE

There are no significant reportable event after the unconsolidated condensed interim statement of financial position.

#### 25 DATE OF AUTHORIZATION FOR ISSUE

These unconsolidated condensed interim financial statements were authorized by the Board of Directors of the Company for issue on \_\_\_\_August 29, 2024\_\_\_\_\_.

**CHIEF EXECUTIVE** 

**DIRECTOR** 

CHIEF FINANCIAL OFFICER

## 31

# Avanceon Group Condensed Consolidated Interim Financial Statements

for the half year ended JUNE 30,2024





#### AVANCEON GROUP CONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT JUNE 30, 2024

		Un-Audited June 30, 2024 (Rupees in	Audited Dec 31, 2023		Un-Audited June 30, 2024 (Rupees i	Audited Dec 31, 2023 in '000)
EQUITY AND LIABILITIES	Note			ASSETS		
SHARE CAPITAL AND RESERVES						
Authorised capital 500,000,000 (2023: 500,000,000)						
ordinary shares of Rs 10 each		5,000,000	5,000,000	NON CURRENT ASSETS		
ISSUED, SUBSCRIBED AND PAID UP CAPITAL				Property and equipment	1,238,756	1,199,042
415,022,801 (2023: 376,297,850)				Capital Work in Progress	254,775	262,064
ordinary shares of Rs. 10 each		4,150,228	3,762,978	Intellectual Property	4,877,404	4,781,933
				Goodwill	221,810	221,810
CAPITAL RESERVES				Investment in JV	200,609	113,084
Share premium		508,405	450,915	Deferred Tax Assets	56,559	33,929
Employees' share compensation reserve		185,916	177,949	Long term deposits	89,849	77,521
Statutory reserve		3,227	3,227		6,939,762	6,689,383
Exchange revaluation reserve		2,528,738	2,671,849			
Gain on diluation of interest		631,367	631,367			
Surplus on revaluation of property & equipment		329,850	330,636			
		4,187,502	4,265,943			
REVENUE RESERVES		2 212 720	4 440 100			
Un-appropriated Profit		3,313,739 11,651,469	4,440,188			
Non-controlling Interest		643,843	620,608			
C		12,295,313	13,089,717			
NON CURRENT LIABILITIES						
Long Term Loans		108,908	108,650			
Liabilities against assets subject to finance lease		258,073	283,545			
Deferred Liabilities		326,730 693,711	294,906 <b>687,101</b>			
CURRENT LIABILITIES		093,/11	007,101	CURRENT ASSETS		
Current portion of Long Term Loans		25,133	39,992	Stock in trade	574,812	130,269
Current portion of lease liabilities		92,720	85,604	Trade debts	6,910,555	9,236,787
Finances under mark up arrangements and other credit facilities - secured		988,557	1,219,616	Contract Assets Advances, deposits, prepayments	5,834,822	5,652,592
Unclaimed Dividend		176,251	167,918	and other receivables	3,256,657	3,013,657
Creditors, accrued and other liabilities		6,212,391	7,359,944	Term deposits with banks	92,701	93,987
Contract Liabilities		2,355,836	2,256,775	Investments in Stocks	506	10,121
Taxation-Net		1,087,046	1,051,387	Cash and bank balances	317,144	1,131,258
		10,937,934	12,181,236		16,987,197	19,268,671
CONTINGENCIES AND COMMITMENTS	5					
		23,926,958	25,958,054		23,926,958	25,958,054
						<u> </u>

The annexed notes 1 to 8 form an integral part of these consolidated condensed financial statements.

**Chief Executive Officer** 

Director

Chief Financial Officer



#### AVANCEON GROUP CONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT JUNE 30, 2024

	Note	for the half y		for the qua	
		June 30, 2024	June 30, 2023	June 30, 2024	June 30, 2023
		(Rupees in		(Rupees	
			Restated		Restated
Revenues		5,255,724	5,904,371	3,282,179	4,706,080
Cost of revenue		(3,651,369)	(4,194,841)	(2,374,125)	(3,243,132)
Gross Profit / (Loss)		1,604,355	1,709,529	908,054	1,462,949
Administrative and selling expenses		(1,274,690)	(5,897,079)	(774,141)	(5,443,035)
Other expenses	3	(78,717)	(3,319)	(40,895)	(1,664)
Other income	4	22,587	5,137,700	20,336	4,454,438
		(1,330,820)	(762,697)	(794,700)	(990,261)
Profit / (Loss) from operations		273,535	946,832	113,353	472,688
Finance costs		(212,675)	(117,744)	(91,924)	(60,144)
Profit before income tax, minimum tax and final taxes		60,860	829,088	21,430	412,544
Final tax		(2,472)	(3,174)	475	(301)
Minimum tax		(33,909)	(18,150)	(15,576)	9,913
Profit / (Loss) before tax		24,479	807,763	6,329	422,156
Taxation		3,401	(19,375)	10,980	(2,782)
Profit / (Loss) for the period	;	27,880	788,389	17,309	419,374
Attributable to:		4,645	718,575	25,838	412,018
Equity holders of the Holding Company		23,235	69,814	(8,529)	7,356
Non-Controlling Interest		27,880	788,389	17,309	419,374
Combined earnings per share					
Basic		0.01	1.85	0.04	1.08
		0.01	1.82	0.04	1.06
Diluted	:	0.01	1.02		1.00

The annexed notes 1 to 8 form an integral part of these consolidated condensed financial statements.

**Chief Executive Officer** 

Director

**Chief Financial Officer** 





#### **AVANCEON GROUP** CONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE HALF YEAR ENDED JUNE 30, 2024

	for the half y  June 30, 2024  (Rupees i	June 30, 2023	for the qua June 30, 2024 (Rupees	June 30, 2023
Profit / (Loss) for the period	27,880	788,389	17,309	419,374
Other comprehensive income				
- Exchange difference on translating foreign operations	(143,111)	2,606,667	(104,894)	505,212
Total comprehensive income for the period	(115,231)	3,395,056	(87,585)	924,586
Attributable to:				
Equity holders of the Holding Company	(138,467)	3,325,242	(79,056)	917,229
Non-Controlling Interest	23,235	69,814	(8,529)	7,356
	(115,231)	3,395,056	(87,585)	924,586

The annexed notes 1 to 8 form an integral part of these consolidated condensed financial statements.

**Chief Executive Officer** 

Director





#### AVANCEON GROUP CONSOLIDATED CONDENSED INTERIM STATEMENT OF CASHFLOWS (UN-AUDITED) FOR THE HALF YEAR ENDED JUNE 30, 2024

	for the half year ended  June 30, 2024 June 30, 2023			
CASH FLOW FROM OPERATING ACTIVITIES	(Rupees in	'000)		
Profit/ (loss) before tax	60,860	829,088		
Adjustments for:				
Depreciation on property and equipment	91,957	70,046		
Exchange gain	74,191	(1,119,403)		
Exchange revaluation reserve	(143,111)	(684,768)		
Unrealised (gain)/loss on short term investment		3		
Finance cost	212,675	117,744		
Employee share option exp.	65,353	18,745		
Provision for ECL - contract assets	13,839	2,950,275		
Provision for ECL - trade debts	8,009	418,508		
Gain on disposal of fixed Assets	(8,425)	(594)		
Income on bank deposits	(2,935)	(2,357)		
Loss on dispsal of Investment		330,953		
Written off long term receivables		760,439		
Income on recognition of TM		(4,397,331)		
	3,313,739	(1,537,739)		
	3,374,599	(708,651)		
Profit before working capital changes				
(Increase) / decrease in current assets				
- Stock in trade	(444,543)	(144,157)		
- Trade debts	2,216,536	(2,156,127)		
- Contract Assets	(196,069)	1,999,506		
- Advances, deposits, prepayments and other receivables (decrease) / Increase in current liabilities	(244,717)	(384,429)		
- Creditors, accrued and other liabilities	(1,034,651)	(531,946)		
- Contract Liabilities	99,061	2,064,294		
	395,618	847,140		
Cash (used in) / generated from operations	3,770,217	138,489		

	for the half year ended		
	<b>June 30, 2024</b>	June 30, 2023	
	(Rupees in	(000)	
Cash generated from continuing operations	3,770,217	138,489	
Finance costs	(235,942)	(128,491)	
Deferred liabilities	31,824	10,102	
Taxes	(109,585)	145,404	
Net cash (used in) / generated from operating activities	3,456,514	165,504	
Cash flows from investing activities			
Purchase of property and equipment	(133,654)	(48,383)	
Proceeds from disposal of property and equipment	10,408		
Additions in intangible assets - capital work in progress	7,290	(38,701)	
Additions in Intellectual property	(95,471)		
Increase / decrease in short term investments	10,901	(19,649)	
Investment in JV	(87,525)		
Profit on bank deposit	2,935	2,357	
Net change in long term advances and deposits	(12,328)	(13,191)	
Net cash (used in) / generated from investing activities	(297,444)	(117,567)	
Cash flows from financing activities			
Dividend paid	(746,255)	(26,011)	
Issuance of shares	9,956	25,149	
Premium on issuance of shares	114	12,836	
Long term loan received / (repaid)	14,601	(36,144)	
Finances under mark up arrangements and other credit facilities	(231,059)	153,048	
Repayment of lease liabilities	(18,356)	(17,717)	
Net cash (used in) / generated from financing activities	(970,997)	111,161	
Net (decrease) / increase in cash and cash equivalents	2,188,072	159,098	
Cash and cash equivalents at the beginning of year	1,131,258	1,347,281	
Cash and cash equivalents at the end of period	3,319,330	1,506,379	

The annexed notes 1 to 8 form an integral part of these consolidated condensed financial statements.

**Chief Executive Officer** 

Director

**Chief Financial Officer** 





#### AVANCEON GROUP CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE HALF YEAR ENDED JUNE 30, 2024

	CAPITAL RESERVES							REVENUE RESERVES		
	Share capital	Share premium reserve	Gain on diluation of interest	Employee share compensation reserve	Statutory Reserve	Exchange revaluation reserve	Surplus on Revaluation of Property, Plant and Equipment	Un- appropriated (loss) / profit	Non-Controlling Interest	TOTAL
Balance as on January 01, 2023	3,247,006	314,007	631,367	155,663	3,002	1,465,144	332,208	2,414,048	525,260	(Rupees in '000) 9,087,705
Profit for the period Other comprehensive income						1,206,705 1,206,705	(1,572) (1,572)	2,515,390 1,572 2,516,962	95,348 95,348	2,610,738 1,206,705 3,817,443
Issuance of shares against employee share option scheme Statutory reserve adjustment AVSEC. 20% bonus share issue for the period ended December 31, 2021 Employee share option reserve	25,149 490,823 515,972	136,908		(124,072) 146,358 22,286	225		-	(490,823) (490,823)		37,985 225 146,358 184,568
Balance as on December 31, 2023	3,762,978	450,915	631,367	177,949	3,227	2,671,849	330,636	4,440,188	620,608	13,089,717
Profit for the period Other comprehensive income						(143,111) (143,111)	(786) (786)	4,645 786 5,431	23,235	27,880 (143,111) (115,231)
Issuance of shares against ESOS Employee share option reserve 20% dividend for the period ended December 31, 2023 10% bonus share issue for the period ended December 31, 2023	9,956 377,293 387,250	57,490 57,490		(57,375) 65,342 7,967				(754,587) (377,293) (1,131,880)		10,071 65,342 (754,587) (679,174)
Balance as on June 30, 2024	4,150,228	508,405	631,367	185,916	3,227	2,528,738	329,850	3,313,738	643,843	12,295,312

The annexed notes 1 to 8 form an integral part of these consolidated condensed financial statements.

**Chief Executive Officer** 

Director

That

**Chief Financial Officer** 



# AVANCEON LIMITED NOTES TO THE CONSOLIDATED CONDENCED INTERIM FINANCIAL STATEMENTS FOR THE HALF YEAR ENDED JUNE 30, 2024

#### 1 LEGAL STATUS AND NATURE OF BUSINESS

Avanceon Limited (the Holding Company) was incorporated in Pakistan on March 26, 2003 as a private limited Company which was converted to a public Company on March 31, 2008 under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). The Holding Company is listed on Pakistan Stock Exchange Limited.

The principal activity of the Holding Company is to provide industrial automation, process control and systems integration solutions, to trade in products of automation and control equipment and provide related technical services. Following are the business units of the Holding Company along with their respective locations:

**BUSINESS UNIT** 

HEAD OFFICE

REGIONAL OFFICES

Karachi

Islamabad

1.1 The "Group" consists of:

**Holding Company** 

Avanceon Limited (AVL)

Subsidiary Companies

- Avanceon QFZ LLC

ш

#### Avanceon Limited (AVL)

•
- Avanceon Free Zone Establishment, UAE (AFZE)
- Octopus Digital Inc. USA (ODI)
- Avanceon Automation and Control W.L.L (AVAC)
- Octopus Digital Limited
- Avanceon Saudi Energy Company (AVSEC)
- EmpiricAI (Private) Limited

1.1.1 The Avanceon FZE is a Free Zone Establishment which was incorporated in Jebel Ali Free Zone of Dubai as a private limited company under the Jebel Ali Free Zone Companies under Implementation Regulations 2016. The principal activity of the Establishment is to provide industrial automation, process control and systems integration solutions, to trade in products of automation and control equipment and provide related technical services. The registered office and business unit of FZE is located at FZS 1BD04, Jebel Ali Free Zone.

1.1.2 Octopus Digital Inc. (ODI) registered office is 1800 John F. Kennedy Boulevard, Suite 1601, Philadelphia, PA. The ODI holds Nil (2023: Nil%) equity interest in Avanceon Limited Partnership (ALP) directly and through Avanceon GP LLC, The General Partner.

1.1.3 The Avanceon Automation and Control W.L.L (AVAC) is a limited liability formed pursuant to Commercial Companies Law No. (11) 2015 and was registered with the Ministry of Economy and Commerce under Registration No. 99027 on May 22, 2017, and its registered office and business unit is situated in the Office No. 12, M Floor, Al Jabber, Engg. HO Building, PO Box 15976, Fox Hills, Lusail, Doha, Qatar. The principal activity of the Company is to provide industrial automation, process control and systems integration solutions, to trade in products of automation and control equipment and provide related technical services.

The other shareholder in AVAC, Arkan Integrated Development LLC holds 51% of the share capital but has no interest in the Establishment as per the shareholder's Agreement, except 3% share of any dividends, when announced by Avanceon FZE.

Octopus Digital Limited (ODL) is a public limited company registered under the Companies Act, 2017 and having registered office and business unit at 19 km, Multan Road, Lahore. The Company is engaged in providing after sale and related technical services. The Company is wholly owned subsidiary of the Holding Company. During the year December 31, 2020, ODL entered into a Business Arrangement Contract dated December 08, 2020 with the Holding Company to transfer the entire business of AMS segment to ODL along-with the existing customer contracts. ODL acquired the rights to carry on AMS business with effect from January 01, 2020 against consideration of Rs. 1,084 million settled through issuance of 108,400,000 shares of ODL at face value of Rs. 10 each. The Company is listed on Pakistan Stock Exchange Limited.

LOCATION

19 km, Multan Road, Lahore 54500.

MA Tabba Foundation Building, First Floor, Gizri Road Block 9 Clifton Karachi, Sindh 75600

Manzoor Plaza (The Hive Building), First Floor, Plot 14-E Fazal-e-Haq Road, G-6/2, Blue Area, Islamabad 44000

Note

1.1.1

1.1.3

1.1.5

1.1.6

1.1.7

% age of Holding

100% 49%

74.32%

100%

74.32%

100%

- 1.1.5 This represents the investment in Avanceon Saudi Energy Company a single member company with Limited Liability registered in Riyadh, Saudi Arabia. The Group holds 100% capital of Avanceon Saudi energy company. The principal activity of the entity is repair and maintenance of power and control stations, installation of control equipment and management of energy efficiency projects.
- 1.1.6 During the previous year, the Group has acquired 100% shareholding in Empiric AI (Private) Limited, which is a private limited company, incorporated in Pakistan on May 19, 2020 under the Companies Act, 2017. The Company was established with primary objective of analyzing potential opportunities and making available digital and technology services and products inside and outside Pakistan.
- 1.1.7 Avanceon QFZ LLC is incorporated as a limited liability Company under the Companies regulations of Qatar Free Zone Authority. Avanceon QFZ L.L.C. ('the Company'), is a Limited Liability Company registered with the Qatar Free Zone Authority under FZA License No. FZA 194 obtained on November 05, 2020. The registered office of the Company is at Zone No. PA-WH-04, Area-Ras Bufontas Free Zone, Street No. PO Box: 45976, Doha-Qatar. The primary objective is to manufacturing of measuring, testing, navigating and control equipment.

#### 2 BASIS OF PREPARATION

#### 2.1 Statement of compliance

These consolidated financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:

- International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017;
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where provisions of and directives issued under the Companies Act, 2017 differ from the IFRS and IFAS, the provisions of and directives issued under the Companies Act, 2017 have been followed.

		for the hal	for the half year ended		
3	OTHER EXPENSES	June 30, 2024	June 30, 2023		
		(Rupee	(Rupees in '000)		
	Donations	4,447	3,316		
	Exchange Loss	74,191	3		
	Zakat	79			
		78,717	3,319		
4	OTHER INCOME				
	Income on bank deposits	2,935	2,357		
	Gain on disposal of property, plant and equipment	8,425	594		
	Exchange gain		1,119,403		
	Other Income	11,227	4,397,331		
		22,587	5,519,685		

#### 5 CONTINGENCIES AND COMMITMENTS

#### 5.1 Commitments

- (i) Bank guarantees issued amounting to Rs. 405.85 million (2023: Rs. 197.145 million) against the performance of various contracts.
- (ii) Letters of credit includes Rs.105.98 million (2023: 125.870) which relates to import acceptance bills.

#### 7 DATE OF AUTHORIZATION FOR ISSUE

The condensed interim consolidated financial information was authorized for issue on August 29, 2024 by the Board of Directors of the Holding Company.

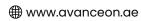
#### 8 GENERAL

Figures have been rounded off to the nearest thousand rupees.

**Chief Executive Officer** 

Director

**Chief Financial Officer** 





www.avanceon.ae



#### Dubai, UAE

Office/ Flot No. MO-0240, Street N403, Jebel Ali Free Zone (North), JAFZA PO Box: 18590, Dubai, United Arab Emirates Phone: +971 48 86 0277

#### Islamabad, Pakistan

The Hive, 6th Floor, Islamabad Stock Exchange Tower, Block J F 7/1 Blue Area, Islamabad. Pakistan. Phone:+92 51-7080580

#### Lahore, Pakistan

The Avanceon Building - 19 km Multan Road, Lahore, 54660, Pakistan. Phone: +92 42 111 940 940

#### Dammam, KSA

3141 Anas Ibn Malik-Al Malqa Dist, Unit:718, Riyadh 13521 – 8292, Kingdom of Saudi Arabia Phone: +966 533 224138

#### Karachi, Pakistan

The Hive, 2nd Floor M A Tabba Foundation Building, Block 9, Gizri Road, Clifton, Karachi, Pakistan. Phone: +92 21 111 940 940

#### Doha, Qatar

Office No: RA16, Ras Bufontas Qatar Free Zone, Doha, Qatar-PO Box 13565

Office B1-A6-31 Al Wukair Logistics Park Doha, Qatar- PO Box 15976 Phone: +974 4141 7300





@avanceonmea in Avanceon Middle East & South Asia



Avanceon Limited