



SUI NORTHERN GAS PIPELINES LIMITED

GAS HOUSE, 21 KASHMIR ROAD, P.O. BOX 56, LAHORE (PAKISTAN)

CA/PSX/1621

Thru: PUCARS/Courier

September 05, 2024

The General Manager,
Pakistan Stock Exchange Limited (PSX),
Stock Exchange Building,
Stock Exchange Road,
KARACHI.

The Executive Director/HOD,
Offsite-II Department, Supervision Division
Securities and Exchange Commission of Pakistan
63, NIC Building, Jinnah Avenue, Blue Area,
ISLAMABAD.

CORPORATE BRIEFING SESSION (CBS) **OF SUI NORTHERN GAS PIPELINES LIMITED**

Dear Sir,

This is with reference to PSX notice no. PSX/N-1160 dated November 18, 2022 regarding mandatory holding of at least one Corporate Briefing Session (CBS) during financial year for analyst community and shareholders.

In view of the above, the Company intends to hold its CBS on Thursday, September 12, 2024 at 11:00 a.m. in the Crystall Hall, Faletti's Hotel, Lahore as well as through video conference on the Company financial performance for the period ended June 30, 2023 and future outlook.

In this regard, presentation is attached. Those who are interested to attend the session online, may join through following Zoom link:

Zoom Meeting link:

<https://zoom.us/j/97178316371?pwd=mKcgIGA8unZsPz2hFg4Rw5V36xVO4q.1>


Meeting ID: 971 7831 6371

Passcode: 882804

Your assistance in communicating this information to the members of the Exchange shall be highly appreciated.

Thanks and regards.

Yours sincerely,
SUI NORTHERN GAS PIPELINES LIMITED


(IMTIAZ MEHMOOD)
SGM (Corporate Affairs) /
Company Secretary



Corporate Briefing

2024



سوئی ناردرن گیس
Sui Northern Gas



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Sui Northern Gas Pipelines Ltd ("SNGPL / Company") has prepared this presentation solely for the purposes of information, providing herein an overview of the operations of the Company. The information herein is not intended to provide any guidance on dealing in the shares of the Company.

The Company does not make any statements or guarantees regarding the information. The information presented herein is not intended to solicit any sort of investments whatsoever. You are therefore requested not to rely solely on the information provided in this presentation when making investment decisions if any, but to make such decisions at your own risk and discretion.

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Core Business of SNGPL

Transportation of Natural Gas

Company transports Natural Gas from wellhead / LNG Terminal and transport it to the burner tip. Company conduct this activity through high pressure Transmission Lines and low pressure Distribution Lines.

Sales of Natural Gas

Company also purchases Natural gas from Natural Gas E&P Companies and LNG importers and sells it to its Customers.

Mission

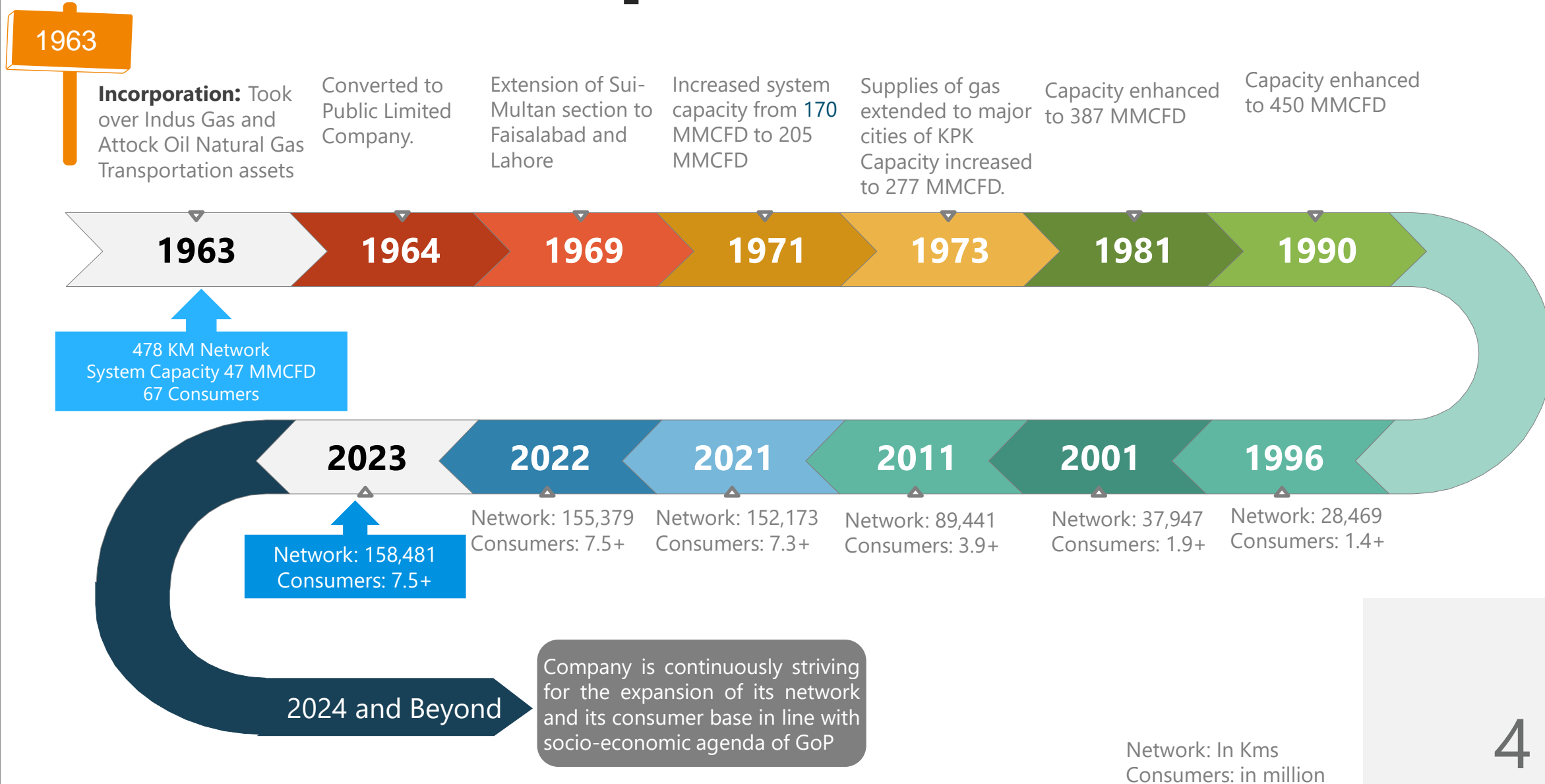
A commitment to deliver natural gas to all doorsteps in our chosen areas through continuous expansion of our network, by optimally employing technological, human, and organizational resources, best practices, and high ethical standards

Vision

To be the leading integrated natural gas provider in the region, seeking to improve the quality of life of our customers, and achieving maximum benefit for our stakeholders by providing an uninterrupted and environment friendly energy resource



Fueling Progress 60 Years Time Lapse





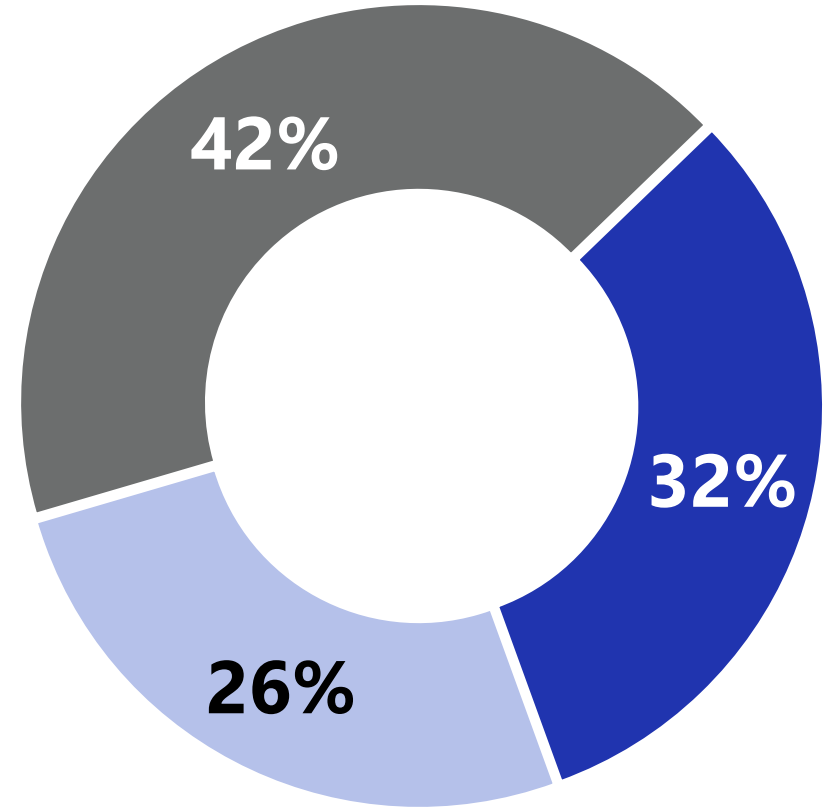
Capital & Shareholding

The authorized capital of the Company is PKR 15.00 billion.

The subscribed capital of the Company is PKR 6.34 billion.

% Breakup of 634,216,665 Shares

Pattern of Shareholding (%)
June 30, 2023

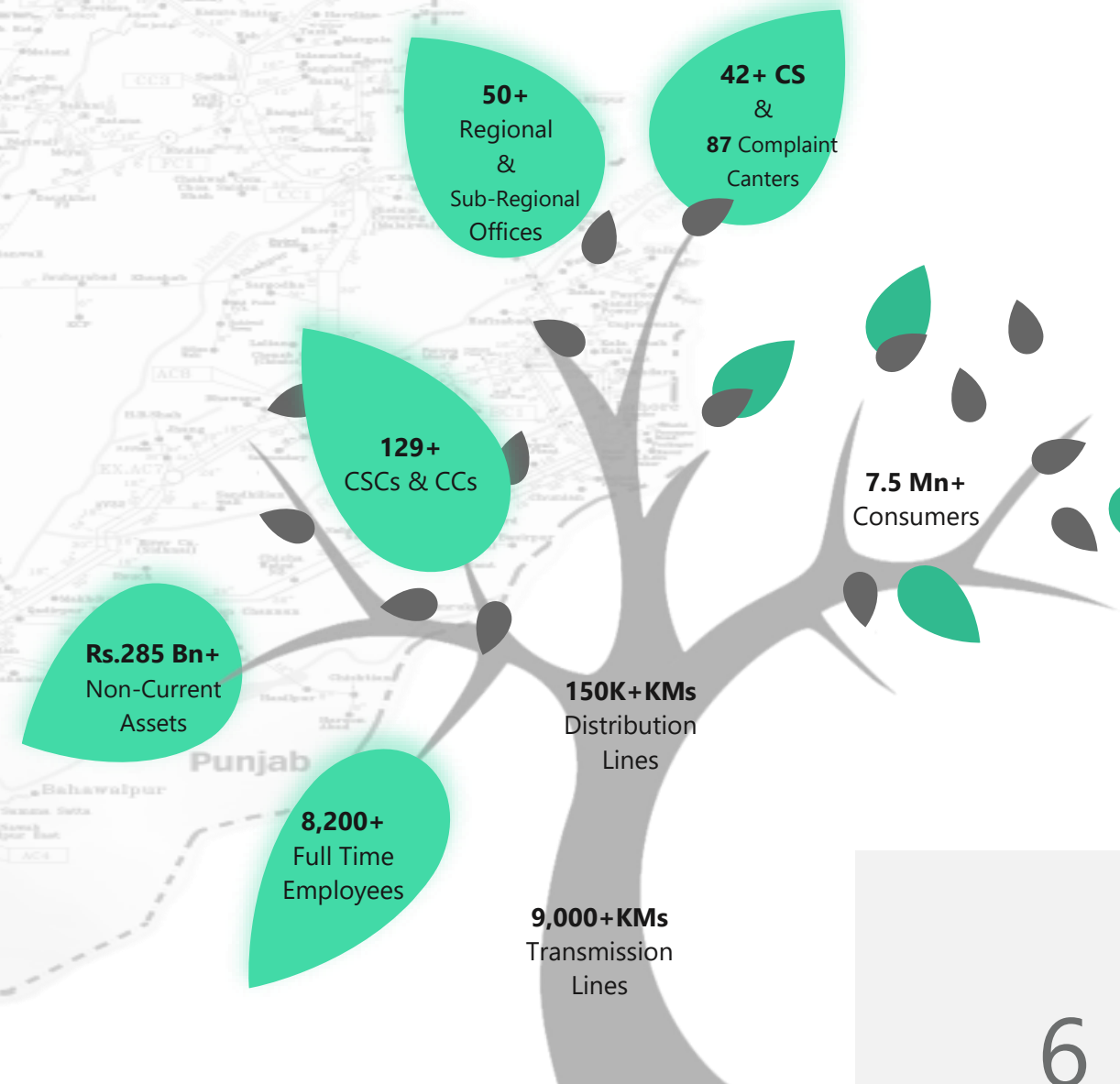


- Direct Shareholding of GoP
- Indirect Shareholding of GoP
- General Public & Others



Our Existence

- 1 Our Company**
Largest Integrated Natural Gas Utility
- 2 Experience**
60 Year – T&D of Gas
- 3 Significance**
Fulfilling over 25% Energy Demand of Country





Pakistan Energy Scenario



Indigenous Natural Gas **29%**
RLNG **10%**



65%

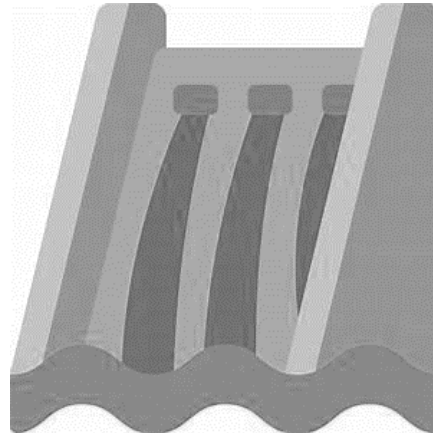


SSGC

35%



Nuclear 7%



Hydro 11%



LPG 2%



Renewable Energy 2%



Coal 15%



Oil 24%

Source : Pakistan Energy Year Book 2022-23

* % rounded to near 10



Key Achievements

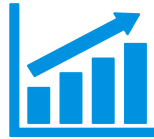
2022-23



Reduction
in UFG

5.15%

38.6 bcf to 32.5 bcf (15% annual
volumetric reduction)



Profits

**Rs. 10.564
Billion**



Sales
Revenue

**Rs.1,080 Billion
US\$3.9 Billion**



SNG Plant

**Started Operations in
Gilgit**



Digitization

**Development of Digital
map and customer
services dashboard**



Meters on
TBS

**Micro level monitoring
of UFG**



New
Connectivity

30 mmcf
OGDCL's new discovery (Wali-1) situated in
challenging area of Lakki Marwat



Growth and
Risk
Diversification

Started LPG Business



Future Outlook

Through following forward-thinking efforts, Company is positioning itself as a leader in the energy sector, committed to innovation, resilience and transitioning to sustainability:

1. Successfully began **utilizing discoveries in the challenging terrains** of Lakki Marwat adjacent to Bannu/North Waziristan to the SNGPL network, laying the groundwork for future connectivity in the region:
 - MPCL's Shewa Well – 70 MMCFD
 - Alhaj Group's Kot Palak Well – 45 MMCFD
2. The **development of digital maps** for our pipeline network and associated features using Geographic Information System (GIS) technology is revolutionizing our operations. This cutting-edge approach not only enhances our efficiency but also empowers us to address consumer complaints with precision and provide targeted solutions. By leveraging GIS technology, our Company is advancing in a multi-disciplinary manner, setting new standards in service delivery and operational excellence.
3. The **digitization** efforts included extensive process automation and the development of interactive dashboards, facilitating availability of precise and accurate information for timely decision-making.
4. **For excellence** in the areas of consumer services, improving accountability framework across the organization, completion of micro level management at TBS level and enhancing digital footprint of the Company will be a focus point of the Company
5. To **ensure sustainability and drive strategic growth**, Company is actively exploring diversification to establish steady and varied revenue streams. This strategic pivot includes significant advancements in the supply of LPG cylinders and ambitious plans for vertical integration and as part of green initiatives solarization in various offices across the organization.



Serving the nation

Ration Distribution Drive

SNGPL extended its support for special Project of National importance by initiating a ration distribution drive for provision of 100,000 Nos. ration bags to needy and deserving Citizens at a total cost of **Rs. 100 million**.

Ration Distribution - Taunsa



Ration Distribution - Abbottabad



Flood Relief Campaign

- ∴ Provision of shelters, food items, medicines etc. to flood affectees by utilizing in-house resources at a spend of Rs. **7.3 million**.
- ∴ Collaboration with NGOs of good repute for disaster relief/rehabilitation activities at flood-affected areas costing **Rs. 45 million**.
- ∴ Contribution to Prime Minister Flood Relief Fund of **Rs. 20 million**.

Tent village - DG Khan



Blankets Distribution - Nowshera





Fueling Progress: A 60-year Journey

Q & A

**Corporate Briefing
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Thank you