

One IBL Center, Block No. 7 & 8,

Delhi Mercantile Muslim Cooperative Housing Society,
Main Shahrah-e-Faisal, Karachi, Sindh, 75530

+ 92 21 37170100

The General Manager, Pakistan Stock Exchange Limited, Stock Exchange Building, Stock Exchange Road, Karachi.

Subject: Announcement of Financial Results for the Year Ended June 30, 2024

Dear Sir,

v.

We have to inform you that the Board of Directors of our Company in their meeting held on Friday, October 04, 2024 at 11:30 a.m., 3<sup>rd</sup> Floor, Jinnah Board Room, One IBL Centre, Shahrah-e-Faisal, Karachi, has approved the financial statements of the Company for the year ended June 30, 2024, and recommended the following:

i. CASH DIVIDEND
ii. BONUS SHARES
iii. RIGHT SHARES
iv. ANY OTHER ENTITLEMENT/CORPORATE ACTION
NIL

The financial results of the Company are enclosed herewith as Annexure – A & B.

ANY OTHER PRICE-SENSITIVE INFORMATION

The Company shall give complete Profit & Loss Account along with appropriations, earning per share and comparative figures of immediately preceding corresponding period. In addition, if the accounts contain certain qualification / observation by the auditors, the same should also be intimated. In case the consolidated Profit & Loss Accounts are applicable, it will be required to communicate the standalone along with consolidated Profit & Loss Accounts separately for the same period.

NIL

The Annual General Meeting of the Company will be held on Monday, October 28, 2024 at 12:30 p.m. at Karachi.

The Share Transfer Books of the Company will be closed from Tuesday, October 22, 2024 to Monday, October 28, 2024 (both days inclusive). Transfers received at the office of the share registrar of the Company M/s. CDC Share Registrar Services Limited, CDC House, 99-B, Block "B", S.M.C.H.S., Main Shahrah-e-Faisal, Karachi at the close of business on Monday, October 21, 2024 will be considered in time.

The Annual Report of the Company will be transmitted through PUCARS atleast 21 days before holding of Annual General Meeting.

Yours Sincerely, For United Brands Limited

Company Secretary



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## UNCONSOLIDATED STATEMENT OF PROFIT OR LOSS ACCOUNT AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED JUNE 30, 2024

Annexure "A"

|                                       |       | 2024      | (Restated)<br>2023 |
|---------------------------------------|-------|-----------|--------------------|
|                                       | Note  | 2024      | s '000             |
|                                       | 11010 |           |                    |
| Revenue from contracts with customers | 18    | 1,120,839 | 1,348,030          |
| Cost of sales                         | 19    | (925,359) | (1,147,680)        |
| Gross profit                          |       | 195,480   | 200,350            |
| Marketing and distribution expenses   | 20    | (181,036) | (190,649)          |
| Administrative and general expenses   | 21    | (32,910)  | (34,839)           |
| Recognition of loss allowance         |       |           |                    |
| on trade receivables                  | 9.1.4 | (6,968)   | (6,487)            |
| Other operating expenses              | 22    | (1,912)   | (24,464)           |
|                                       |       | (222,826) | (256,439)          |
| Other income                          | 23    | 13,653    | 16,153             |
| Operating loss                        |       | (13,693)  | (39,936)           |
| Finance cost                          | 24    | (36,306)  | (53,358)           |
| Loss before levies and income tax     |       | (49,999)  | (93,294)           |
| Levies - minimum tax                  | 25    | (5,802)   | (6,766)            |
| Loss before income tax                |       | (55,801)  | (100,060)          |
| Income tax expense                    | 26    | (3,189)   | 1,780              |
| Loss for the year after taxation      |       | (58,990)  | (98,280)           |
| Other comprehensive income            |       |           | <u>.</u>           |
| Total comprehensive loss for the year |       | (58,990)  | (98,280)           |
|                                       |       | (Rupees)  |                    |
|                                       |       |           | 1 - 1              |
| Loss per share - basic and diluted    | 27    | (0.64)    | (1.07)             |

The annexed notes from 1 to 37 form an integral part of these unconsolidated financial statements.

**Chief Executive Officer** 

Director

**Chief Financial Officer** 



**UNITED BRANDS LIMITED** 

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## CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED JUNE 30, 2024

Annuxure "B"

|  | Note   | 2024        | (Restated)<br>2023 |  |
|--|--------|-------------|--------------------|--|
|  | Rupees |             | s '000             |  |
| Revenue from contracts with customers              | 16     | 2,434,877   | 2,526,888          |  |
| Cost of sales and services                         | 17     | (2,052,834) | (2,180,038)        |  |
| Gross profit                                       |        | 382,043     | 346,850            |  |
| Marketing and distribution expenses                | 18     | (237,119)   | (243,952)          |  |
| Administrative and general expenses                | 19     | (94,791)    | (90,079)           |  |
| Recognition of loss allowance on trade receivables | 8.1.4  | (13,422)    | (8,635)            |  |
| Other operating expenses                           | 20     | (6,628)     | (25,693)           |  |
| Profit / (loss) from operations                    |        | 30,083      | (21,509)           |  |
| Other income                                       | 21     | 16,988      | 17,994             |  |
| Finance costs                                      | 22     | (39,690)    | (59,353)           |  |
| Profit / (loss) before levies and income tax       | n 3    | 7,381       | (62,868)           |  |
| Levies - minimum tax                               | 23     | (45,622)    | (39,390)           |  |
| Loss before income tax                             |        | (38,241)    | (102,258)          |  |
| Income tax expense                                 | 24     | (7,678)     | 995                |  |
| Loss for the year after taxation                   |        | (45,919)    | (101,263)          |  |
| Other comprehensive income                         |        | -           | -                  |  |
| Total comprehensive loss                           |        | (45,919)    | (101,263)          |  |
|  |        | (Rupees)    |                    |  |
| Basic and diluted loss per share                   | 25     | (0.50)      | (1.10)             |  |

The annexed notes from 1 to 35 form an integral part of these consolidated financial statements.

**Chief Executive Officer** 

Director

Chief Financial Officer