

AKD SECURITIES LIMITED Pakistan's Largest Brokerage House

### COMPANY INTRODUCTION

With the acquisition of BIPLS in June 2022 AKDSL has now positioned itself as Pakistan's largest full service brokerage and non-bank advisory institution.

BIPL Securities Limited (BIPLS) was a full service brokerage house listed on the Pakistan Stock Exchange (PSX) with a history dating back to the 1960's. BIPLS adds over four decades of excellence in financial services across Pakistan's Capital Markets to AKDSL's existing market leading brokerage and investment banking platforms.

AKDSL's core strategy is underpinned by an unwavering focus on exceeding client expectations through unmatched excellence across the financial services spectrum. At AKDSL technology leads production innovation and provides us with key hall marks across our time line such as the introduction of Pakistan first online trading platform. Our market leading domestic and foreign institutional brokerage is supported by a globally recognized independent research unit. Our ECM/DCM desks round up the largest advisory business outside of commercial banks in Pakistan with key hall marks including transactions for the Government of Pakistan under various Privatization programs and capital raising for the largest private sector corporates in Pakistan. Our Investment Banking and Advisory Business has a 40% market share in all fresh capital raised since 2008 driving growth across Pakistan's Capital Markets through growth capital.

AKD Securities Limited has consistently held a market leading share of at least 8-10% of the Daily Traded Value at the Pakistan Stock Exchange and with the acquisition of BIPL are market share is expected at over 18% of the PSX ADTV. AKDSL Hi Touch trading covers over 100 institutions, both domestic and international, alongside high net worth clients across several sectors. A large and diversified institutional as well as retail client base enables us to execute regular orders, large block trades and private placements with speed, efficacy and minimum impact cost.

Our sales team are trained to be proactive and provide our clients with real-time actionable updates by breaking news flow followed by impact assessment through our research team. This allows our clients to remain ahead of the curve in terms of information efficiency.

Our International Institutional Desk has various global partners who we consistently work with in lockstep. However our objective has always been to maintain a strong servicing relationship with the end-client allowing them to route business to us through our multiple arrangements for execution through a wide global partner network. Our primary focus is to market Pakistan's promising economic story by actively encouraging reserve roadshows while also consistently taking corporate access to every major global financial center.

# **TABLE OF CONTENTS**

1.	Vision & Mission	05
2.	Core Values	06
3.	Service Offered	07
4.	Company Information	08
5.	Business Ethics & Practices	09
6.	Our Policies	10
7.	Awards and Recognitions	11
8.	Company Milestones	12
9.	Our location & Branch Network	16
10.	Chairperson's Message	18
11.	CEO'S Message	19
12.	Directors' Profile	20
13.	Corporate Social Responsiblity(CSR)	.23
14.	Chairperson's Review	.24
15.	Directors' Report to the Members	25
16.	Finanical Highlights	34
17.	Graphical Presentation	37
18.	Independent Auditor's Review Report	39
19.	Statement Of Compliance	40
*	Standalone Financial Statments	
20	Independent Auditor's Report	46

## **TABLE OF CONTENTS**

21.	Statement of Finanical Position	52
22.	Statement of Profit & Loss Account & Other Comprehensive Income	53
23.	Statement Of Changes In Equity	54
24.	Cash Flow Statement	55
25.	Notes Of Finanical Statement	56
26.	Gender Pay Gap Statement	88
*	Consolidated Financial Statements	
27.	Directors' Report	90
28.	Indepentent Auditors' To The Member	91
29.	Consolidated Statement Of Finanical Position	97
30.	Statement of Profit & Loss Account & Other Comprehensive Income	98
31.	Statement Of Changes In Equity	99
32.	Cash Flow Statement	100
33.	Notes Of Finanical Statement	101
34.	Pattern Of Shareholding	134
35.	Notice Of Annual General Meeting	136
36.	Directors' Report To The Members (Urdu)	140
37.	Form Of Proxy (Urdu)	151
	Form Of Proxy (English)	

# VISIOR &

# **OUR VISION**

To be the leading financail services company generating consistent value for its stakeholders.

## **OUR MISSION**

To be the preferred advisor across various business platforms providing leadership in market and product development.



# CORE VALUES



### **INTEGRITY**

Acting with honesty and transparency in the best interest of our clients and other stakeholders



### EXCELLENCE

Working diligently to deliver the very best in terms of products and service to our clients on a consistent basis.



Innovate and be the change agent that exceeds client expectations by providing new, diverse and complete range of products and services



# SERVICES OFFERED



### EQUITIES

- TREC Holder of Pakistan Stock Exchange.
- Pakistan's largest online equities platform.
- Nationwide retail branch network.
- One of the largest institutional brokerage platform.
- Relationship with global investors and broker dealers.



### **MONEY MARKET**

- One of the top brokers in the market.
- Actively advice diverse clients such as banks, corporates, insurance companies, mutual funds, DFIs, NBFCs etc.
- Active across multiple products such as sukuks, T-Bills, commercial papers, promisery notes, overnight, term funding etc



- Actively catering to FX needs of bank treasuries.
- Research backed investment advice based on macro economic fundamentals.



- One of the leading brokers on the Pakistan Mercantile Exchange.
- Amongst the largest team in the business. Night desk facility for investors.
- Professional investment advice based on research and technicals.



### RESEARCH

- Award winning research recognized locally and internatinoally.
- Industry wide coverage supported by macro economic research.
- Detailed company insights supplemented by strateg reports



### CORPORATE FINANCE & ADVISORY

- Mergers & acquisitions / divestitures and privatizations.
- IPOs, bookbuilding, block transactions and private placements.
- Corporate & financial restructuring.



### COMPANY INFORMATION

### **BOARD OF DIRECTORS**

Hina Junaid Dhedhi - Chairperson Muhammad Farid Alam - FCA - C.E.O Sikander Kasim Ayesha Aqeel Dhedhi Afsheen Aqeel Kamal Uddin Tipu Tariq Ghumra

### AUDIT COMMITTEE

Kamal Uddin Tipu Ayesha Aqeel Dhedhi Afsheen Aqeel

### HR & R COMMITTEE

Sikander Kasim Muhammad Farid Alam - FCA Ayesha Aqeel Dhedhi

CHIEF EXECUTIVE OFFICER Muhammad Farid Alam - FCA

COMPANY SECRETARY Dabeer Ullah Sheikh

CHIEF FINANCIAL OFFICER Zafar Ahmed Khan

HEAD OF INTERNAL AUDIT Muhammad Noman

### **CREDIT RATING**

JCR-VIS Credit Rating Company Limited

### TAX ADVISOR

A.Qadir & Company Office Nos.206 and 209, Business Arcade, Shahrah-e-Faisal Block 6 P.E.C.H.S., Karachi, Karachi City, Sindh (021) 34315163

### STATUTORY AUDITOR

RSM Avais Hyder Liaquat Nauman Chartered Accountants 407, Progressive Plaza, Beaumont Road Karachi, Pakistan ICAP/SBP Category-A

### **LEGAL ADVISORS**

Siddiqui & Raza Barristers and Legal Consultants Office No. 301, 3rd Floor, The Plaza, Block No. 9, Clifton, Karachi Pakistan Tel No. 021-35303030 Fax No. 021 35308303 mail@siddiquiraza.com

### SHARE REGISTRAR

THK Associates (Private) Limited Plot no. 32-C, Jami Commercial Street 2, D.H.A Phase VII, Karachi, 75500 Pakistan. Phone: +92 (021) 111 000 322 Direct: +92 (021) 35310191-6 sfc@thk.com.pk

### BANKERS

Allied Bank Limited Askari Bank Limited Bank Al-Habib Limited Bank Al-Falah Limited Bank Islami Pakistan Limited Habib Metropolitan Bank Limited JS Bank Limited MCB Bank Limited Meezan Bank Limited United Bank Limited Bank of Khyber Limited Dubai Islamic Bank Limited Habib Bank Limited MCB Islamic Bank Limied

### **REGISTERED OFFICE**

Address: Suite # 602, 6th Floor, Continental Trade Center, Block-8, Clifton, Karachi. 75600, Pakistan. UAN: 92-21 111-253-111- 606-649 info@akdsl.com



### BUSINESS ETHICS & PRACTICES

AKDSL is a strong supporter of corporate decorum and ensures that its employees endeavor to maintain highest ethical standards during the discharge of their duties. The Company has adopted a Code of Ethics and Business Practices applicable to all its employees which is regularly circulated within the Company. A summary of the Code is as follows:

#### **Code of Conduct**

Employees must act at all times in the Company's best interests and are expected to avoid situations in which their financial or other personal interests or dealings are in conflict with the interests of the Company. Matters involving conflict of interest are prohibited as a matter of policy and any conflict that arises in a specific situation or transaction must be disclosed and resolved.

#### **Gifts or Entertainment**

Employees must act at all times in the Company's best interests and are expected to avoid situations in which their financial or other personal interests or dealings are in conflict with the interests of the Company. Matters involving conflict of interest are prohibited as a matter of policy and any conflict that arises in a specific situation or transaction must be disclosed and resolved.

#### **Bribery**

The making or receiving of facilitationpayments or inducements such asbribes and similar acts in cash or kindare prohibited and the resources ofthe Company are not utilized for anysuch purpose.

#### **Accounting Standards**

Compliance with applicable accounting standards and procedures is always necessary.The information supplied to the external auditors, shareholders and other third parties must be complete and not misleading. **Human Resources** 

Human Resource policies are consistent, transparent and fair and staff members are encouraged to make suggestions or raise business concerns. Selection for employment and promotion is based on objective assessment of ability, qualification and experience, free from discrimination on any grounds. Discrimination on the basis of caste, culture, religion, disability or sex is intolerable.

#### Compliance with Regulatory Requirements

AKDSL transacts its business in accordance with the applicable laws, rules and regulations and cooperates fully with the governmentand regulatory bodies.

#### Confidentiality

Employees are bound to protect the confidentiality of information and are obliged to keep delicate information confidential. Use of Company information for personal gain is strictly prohibited. Confidential information must ONLY be used for the intended purpose.

#### **Community Responsibility**

AKDSL aims to operate as a responsible corporate citizen, supporting the communities locally and globally and recognizes its responsibilities towards these communities.

#### **Environmental Responsibility**

AKDSL is concerned with the conservation of the environment in its broadest sense, recognizing its role in this respect by maintaining responsibility for the building and land which it occupies and it aims to limit its use of all finite resources.

### OUR POLICIES

### No Trading on Possession of Insider Information

No person in AKDSL is permitted to trade in any security, either in his own personal account or in the account of his spouse or dependent children, if he / she is in possession of any inside information and neither should they encourage others to do so including his / her relatives, spouse, dependent children or/and close associates.

Also they should refrain from communicating insider information to any outsider, customer or a third party.

All Dealers shall take extra care in sharing information from the trading desk to clients and should be careful not to disseminate any inside information, whether acquired directly or otherwise, or which may, if disseminated, be construed as a leakage of inside information.

### **Business Practices**

Honesty and integrity are the hallmarks of AKD Securities Limited (AKDSL) and adherence is expected on part of each employee. AKDSL must compete for business on an honest and open basis – this is integral to ethical behavior.

A conflict occurs when an employee's private interest interfaces with the interest of the Company or its clients. No employee shall transact any business on behalf of himself or any person other than AKDSL with any supplier of goodsor services to AKDSL in circumstances that could give rise to a conflict of interest or be prejudicial to the company.

In placing or accepting any business and in entering into contracts on behalf of AKDSL, employees are expected to observe the highest standards of integrity and to act in the best interests of the company. Business should not be placed or accepted, or contracts or arrangements entered into, for any improper motive.

No employee shall use the resources of AKDSL for any purpose other than to conduct AKDSL lawful and proper business. In particular, the company's resources must not be used for illegal purposes or for the gain of anyone other than AKDSL. Employees should endeavor to protect the assets of AKDSL and its sponsors and customers and ensure efficient utilization in a transparent manner and as per applicable rules and regulations.



### **REWARDS** & RECOGNITION



\* Best Broker Award

#### EUROMONEY

- Pakistan's Best Equities House.
- **\* WORLD FINANCE** Best Investment Bank, Pakistan
- EUROMONEY Pakistan's Best Equities House. **WORLD FINANCE**
- Best Investment Bank, Pakistan.
- EUROMONEY Pakistan's Best Equities House.
- WORLD FINANCE Best Investment Bank, Pakistan.

### ASIAMONEY

- Best Brokerage House in Pakistan for the period 1990-2013 25th Anniversary Poll of Polls
- \* Best Domestic Equities House
   Best Strategy Analyst
- WORLD FINANCE
- Best Investment Bank, Pakistan
- EUROMONEY Pakistan's Best Equities House

### ASIAMONEY

- **Best Country** Research
- **Best Domestic**
- **Equities House** \* Best Analyst
- WORLD FINANCE Best Investment Bank, Pakistan
- **CFA INSTITUTE**
- \* Best Research Analyst Best Corporate Finance House of the year, Equity & Advisory, Banks

#### EUROMONEY

Pakistan's Best Equities House

ASIAMONEY Best Country

- Research Best Bank Brokerage
- \* Best Energy Coverage \* Best Domestic
- \* Best Analyst
- WORLD FINANCE \* Best Investment Bank, Pakistan **CFA INSTITUTE**
- \* Pakistan's Best Equities House
- \* Best Research Analyst Runner-up, Corp. Finance House of the year, Equity & A<mark>dvis</mark>ory, Banks
- **\* EUROMONEY Pakistan's Best Equities**



2015

2024

2014

2013

2012

2010

2008

Best Brokerages for Research, Best Brokerages for Corporate Access, Best Brokerages for Execution & Best Brokerages for Sales **CFA SOCIETY PAKISTAN** 

Winner

Runner up

Equity & Advisory

Best Retail Brokerage & Best Analyst/Commentator

Runner up Best Domestic Brokerages,

Corporate Finance House

**EURO MONEY** 

Pakistan's Best Equities House

WORLD FINANCE Best Investment Bank, Pakistan

ASIAMONEY Best Domestic Equities House **CFA INSTITUTE** 

WORLD FINANCE Best Investment Bank, Pakistan

EUROMONEY Pakistan's Best Equities House

\* Best Research Analyst \* Best Corporate Finance House of the year, Equity & Advisory, Banks

ASIAMONEY

\* Best Country

Research

WORLD FINANCE Best Investment Bank, Pakistan

THE ASSET

- **Equities House**

- Investment Bank

#### **CFA INSTITUTE**

- \* Pakistan's Best Equities House
- \* Best Research Analyst EUROMONEY
- Pakistan's Best Equities House **WORLD FINANCE**
- Best Investment Bank, Pakistan
- \* Best Energy Cover \* Best Domestic Equities House \* Best Analyst \* Best Finance Deal **CFA INSTITUTE** EUROMONEY Runner-up, Best Research Analyst Pakistan's Best **Equities House** ASIAMONEY \* Best Country \* Research \* Best Bank Brokerage
  - \* Best Domestic
  - \* Best Strategy Analyst
  - \* Runner-up, Best Analyst
  - THE ASSET
  - \* Best Domestic
  - \* Best Corporate
  - Finance House



2009



### Equities House Best Strategy Analyst

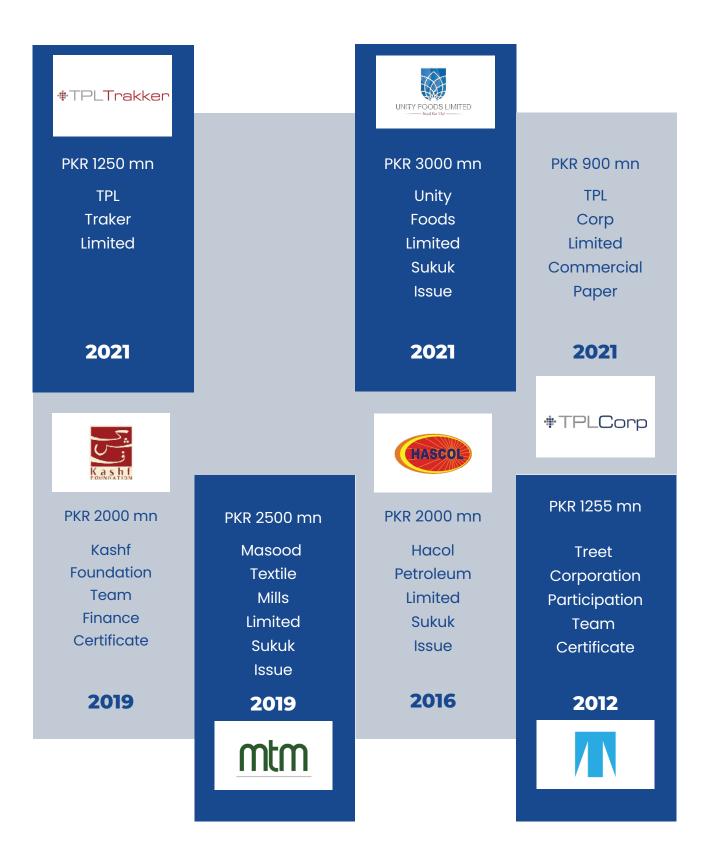








### **DEBT CAPITAL MARKET**





### M&A / ADVISORY / RESTRUCTURING



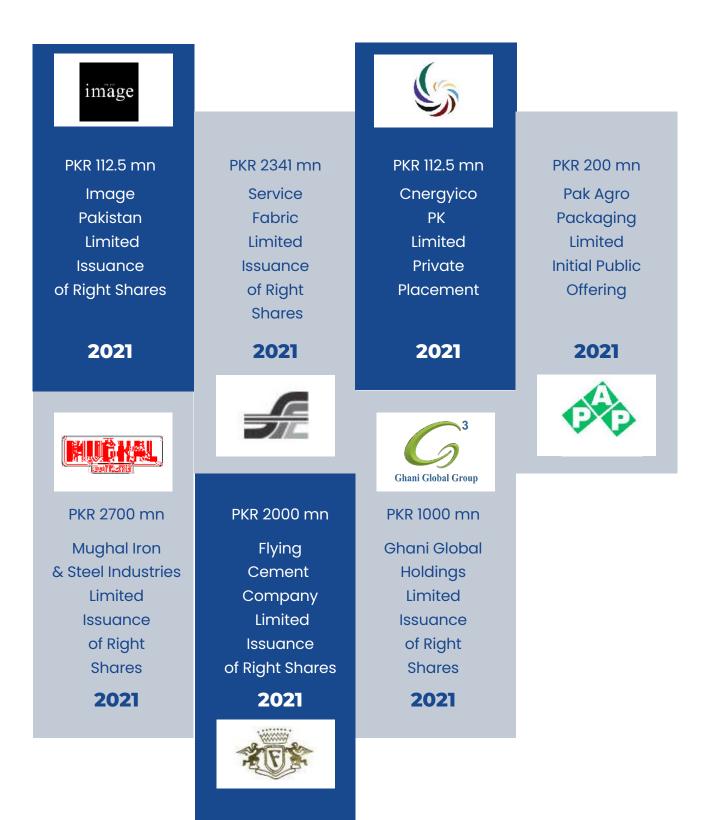


### EQUITY CAPITAL MARKET

Fast			
PKR 3127 mn	PKR 1764 mn	PKR 2500 mn	
Fast Cables Limited Initial Public Offering-Book Building <b>2024</b>	International Packaging Films Limited Initial Public Offering- Book Building <b>2024</b>	Treet Corporation Limited Issuance of Right Shares 2023	
PEL	I Ρ Λ Κ «	UNITY FOODS LIMITED	
PKR 5019 mn	PKR 3000 mn	PKR 5400 mn	PKR850 mn
Pak	Flying	Unity	Apna
Electron	Cement	Foods	MicroFinance
Limited	Company	Limited	Bank
Issuance	Limited	Issuance	Limited
of Right Shares	Issuance	of Right	Issuance
Shules	of Right Shares	Shares	of Right Shares
2022	2022	2022	2021
	* T		



### EQUITY CAPITAL MARKET



### BRANCH NETWORK

### serving YOU, where YOU are...

#### Stock Office Karachi:

Suite-529 5th Floor Stock Exchange Building, Stock Exchange Road, Karachi, Pakistan. Tel.:+92-21 32426651-2

#### Lahore:

64-A, 2nd Floor, Fountain Avenue Building, Main Boulevard, Main Gulberg, Lahore. UAN: 92-42 111-222-000, Fax: (+92-42) 35787545

#### Islamabad:

Suite # 302-303, 3rd Floor Islamabad Stock Exchange Tower, Block J F 7/1 Blue Area, Islamabad, Pakistan. UAN: 92-51 111-253-111

Faisalabad: Suite # 3, 1st Floor Mezan Executive Tower, Liaqat Road, Faisalabad, Pakistan. Tel.:92-41 2620361-68

**Gujranwala:** Shop # 81, Ground Floor, GDA Trust Palza, Gujranwala, Pakistan Tel.: 92-55-3822501-04, Fax: (+92-61) 3822505

**Peshawar:** 1st Floor, State Life Building, 34-The Mall, Peshawar Cantt, Peshawar, Pakistan Tel.: 92 91-5276025-27, Fax: (+92-92) 5273683 Karachi (North Nazimabad):

Suite # 2/a, 2nd Floor JF Plaza, Plot # D-1/1, Block D, North Nazimabad, Karachi, Pakistan Tel.:021-36630646-51

#### Lahore:

Suite # 512-513, 5th Floor PSX Regional Office, 19 Khayaban-e-Aiwan-e-Iqbal, Lahore - 54000. UAN: 92-42 111-253-111

#### Islamabad:

90-91, Raiza Sharif Plaza, Jinnah Avenue, Blue Area, Islamabad, Pakistan UAN: 92-51-111-222-000, Fax:(+92-51) 2272841

Multan: Ground Floor, State life Building, Abdali Road, Multan, Pakistan Tel.: 92 61-47830300-1, Fax:(+92-61) 4500272

Rahim Yar Khan: Plot # 24, City Park Chowk, Model Town, Rahim Yar Khan, Pakistan Tel.: 92-68-5873251 (2-4)

Sialkot: Ground Floor, City Tower, Shahab Pura Road, Sialkot, Pakistan Tel.: 92 52-325035-37, Fax: (+92-52) 3256038

Abbottabad: Suite- 2, 2nd Floor, Zaman Plaza, near Ayub Teaching hospital Main Mansehra Road, Abbottabad, Pakistan. Tel.: 92-992 414120-22 A robust network of 13 branches and further expanding to better assist you with your investment needs.





### Hina Junaid Chairperson

I welcome you all to this, the AKD Group Profile, encompassing an concise overview of our organizations breadth, introducing our people and past performance that place us in a unique position to grow, with Pakistan's developmental milestones.

Embodying the principles of resilience, the AKD Group has always been a Pakistani organization at heart, something we want to share with you in this profile. What you will also see is a continued push for expanding frontiers, whether it was the introduction of Pakistan's first online trading portal, index tracker fund or B2C telecommunication services.

The Chinese idiom 水漲船高 and its English phrase "rising tide raises all ships" stands true to the potential for Pakistan's economic miracle. Our economic credentials are being highlighted, multi-national entities are attracted by our consumer base and the favorable demographics at play.

Pakistan's re-entry into emerging market status furthers this sentiment. Needless to say, the potential of Pakistan's industry is not a secret for domestic investors, and is only recently being highlighted by foreigners as well. At the AKD Group, we are in the business of sharing our on-the-ground acumen. Insights honed over more than five decades in some of Pakistan's high-growth, nascent and borderline business verticals. We have taken the hard bets, and built our Group's muscle through continuous dedication to expanding the nation's service industry frontiers, marking the AKD Group as a pillar of Pakistan's resilient family-run business community.

We commend you in taking the first step and examine this profile and look eagerly to forming a trusted business relationship, mutually beneficial for all involved.

Hina Junaid Chairperson AKD Securities Limited





### Muhammad Farid Alam-FCA Chief Executive Officer

With the grace of Allah SWT, I begin with expressing my deep appreciation of our achievements, strengthened by an unwavering push for attaining sustained success and consistently embracing change.

Welcoming you to a comprehensive introduction to our achievements, expansive Group organizations and operational backdrops. We are a multi-tiered family-run business with a foothold in financial services, commodity trading, fund management, real-estate and integrated technology solutions.

After the lapse of more than a decade I see Pakistan going towards a determined direction where hope lies for an economic turnaround being imminent. One must acknowledge the prescience of current economic and public policy makers. Though as a nation we have learned the art of persevering under all kinds of odds, but there is room for us to certainly do better.

Decisions such as the economic corridor with China can give us a concrete reason to raise our hopes and furthers our conviction in Pakistan bouncing back dashing on to realize the dream of being an Asian tiger. Drawing parallels to what Bernard Baruch said on prevailing against problems "The art of living lies not in eliminating, but in growing with troubles".

Our team at AKD Securities has a bright future in terms of sustainable growth, superior value delivery for clients and enhanced competition for the industry at large. As a corporate brokerage house/investment bank, it is critical for the company's growth to look for its own fair share in the ever increasing business volumes and products for financial markets.

We at AKD Securities offer you this corporate profile as an overview of our achievements, and invite you to a profitable relationship with us.

Muhammad Farid Alam, FCA Chief Executive Officer AKD Securities Limited







Hina Junaid Chairperson

Serving for over a decade as the Chairperson of AKD Securities Ltd. Ms. Hina Junaid has a deeply rooted career in Pakistan's capital markets. With wide-ranging exposure to private investments, real estate developments, investment banking and commodities trading she has effectively governed Pakistan's premier financial services brokerage. Prioritizing forging strong network of service oriented client relationships with the nation's foremost institutions, family offices, private investors and foreign portfolio investors.

Establishing AKD Commodities (Pvt.) Limited in 2011 she led the Group's efforts to extend financial market expertise to the nascent mercantile market. Steadily augmenting the AKD Group's portfolio, she serves as a Non-Executive Director for AKD Analytics, an integrated provider of back-end services to international financial services intermediaries with clients throughout the MENA region.

Mrs. Junaid also serves as Director AKD Venture Fund Ltd. which is Pakistan's First Venture Capital Fund, Creek Developers (Pvt.) Ltd an associated Group Company developing a premium multipurpose real-estate project in DHA Phase 8, Karachi and Oil & Gas Investment Limited (OGIL) which has exploration and development concessions across Pakistan.

As a socially aware business leader, Hina is an active philanthropist pursuing various charitable causes and social welfare projects in the domains of primary education, medical research and poverty alleviation. In a unique position as the first female chairperson of a Pakistani brokerage, she champions women empowerment initiatives including building financial awareness and promoting investment avenues. Recently she has been involved with renowned institutions and foundations including HANDS, SIUT, WWF and ORANGE TREE.



Muhammad Farid Alam - FCA Chief Executive Officer An unwavering proponent of Pakistan's development story, Mr. Muhammad Farid Alam has had over two decades of capital market experience under his belt, taking a lead in showcasing a positive narrative for the country's capital markets, at home and abroad. Having steered AKD Securities Limited to achieve several industry accolades, pioneering public market capital raising exercises, leading corporate finance consulting, and tailored private placements, Mr. Alam is a staunch supporter of the nation's potential for delivering growth for all.

Prior to joining AKD Securities, Mr. Alam was associated with the Pakistan Industrial Credit and Investment Corporation (PICIC), where he led the first buyout of state-owned mutual funds by the Privatization Commission, managing the combined entity and launching two fresh funds. Earlier, acted as the Domestic Consultant for Asian Development Bank (ADB) on Financial Sector Intermediation Loan (FSIL) during 2004. In this role, he conducted extensive reviews while reporting on monetary, external account management, and FX treasure policies agreed upon by various Pakistani Government functionaries and the multilateral lender.

Prior to joining PICIC, Mr. Alam served as the Head of Finance and Secretary to the Executive Committee and Board of Directors at Corporate & Industrial Restructuring Corporation (CIRC), Government of Pakistan along with being actively involved in remedial banking. He paved the way for Government institutions to place their funds with private sector banks meeting strict parameters, supplementing their incomes, and creating precedence for other public organizations. Mr. Alam possesses extensive investment banking experience which he gained during a decade with Crescent Investment Bank Limited- the first investment bank in Pakistan, where he served in various capacities, including Treasurer, Equity Strategist, Chief Financial Officer, and Manager Corporate Finance.

As a Fellow of Chartered Accountants, Mr. Muhammad Farid Alam serves on various committees of the Institute of Chartered Accountants. While maintaining an avid knowledge base of local and global financial market developments, he is an ardent competitor in team sports and appreciates art and literature. A vibrant communicator, Mr. Alam has participated in various media platforms, conferences, panels, and industry roundtables throughout his career.





Sikander Kasim is a fellow member of Institute of Chartered Accountants of Pakistan with over 30 years of experience in cross sector of listed companies. He joined Ford Rhodes Robson Morrow to pursue Accounting Certification after his B.Com from University of Karachi. He was admitted as an Associate Member of ICAP in the year 1991. His work experience revolves around financial and corporate affairs, including the office of Chief Financial Officer. He has major insight of public offerings, treasury functions and mobilization of funds for enterprise. Majority of his experience pertains to refinery sector.

### Sikander Kasim Director



Director

Kamal Uddin Tipu is a PhD scholar in International Relations & Politics, Masters in Conflict Transformation from Eastern Mennonite University, VA USA, a Fulbright scholar, diploma in Human Rights Law from Human Rights Center Peshawar and MSc in Civil Engineering from Wayne State University Detroit MI USA having over 30 years of experience of law enforcement operations, management and planning, International Peacekeeping, electronic media regulation, project management, training and research administration.

His experience includes member of National Counter Terrorism Authority (NACTA), Executive Member and Chairman PEMRA, Police Planning Advisor at United Nations Office to the African Union UNOAU Addis Ababa Ethiopia, Deputy Inspector general of Police, Islamabad, Sector Commander and Director Planning National Highways & Motorway Police, Islamabad and many other command and staff assignments in Police Service of Pakistan.

He has written various papers on the subjects of Conflict Analysis, Nonviolence, Negotiations, Dialogue, Peace building, Community Policing, and Restorative Justice as requirement of the Masters Degree in the field of Conflict Transformation under the Fulbright program at Eastern Mennonite University Virginia, USA. He was a Visiting speaker National Institute of Public Administration, National Police Academy and Pakistan Institute of Manpower Islamabad. He also works on the Executive Body of Association of Former Inspectors General of Police AFIGP.



Mr. Tariq Adam Ghumra commenced his services at AKD Group as Manager Operations – Capital Markets Division in July 1995. Currently, he serves as Director, Head of Equity Operations & Registered Agent of SECP. He plays a vital role to monitor trade executions and clients' exposure, developing relationships with financial institutions, local high net worth clients, and investors. Mr. Ghumra is also responsible for conducting reviews and evaluations for cost-reduction opportunities and analyzing regulatory changes advises accordingly for system development.

He offers his expertise in liaising with SECP & CDC auditors to ensure annual monitoring along with arranging new sources of financing for the company's debt facilities.

Mr. Ghumra holds a master's degree in Business Administration majoring in Finance. He also serves as a Director of Metropolitan Steel Limited after being associated earlier as a Manager Customer Services with Bear Sterns Jahangir Siddiqui Limited (JS).

Tariq Adam Ghumra Director





Ms. Ayesha Aqeel Dhedhi is the youngest female CEO in real estate sector in Pakistan. She is currently working as a CEO in Creek Developers (Private) Limited. She has got 11 years of work experience. By qualification she holds a Master of Business Administration.

Ayesha Aqeel Dhedhi Director



Ms. Afsheen has been associated with AKD Securities Limited formerly BIPL Securities Limited for more than 4 years and is currently part of the Investment Banking team. She has been actively involved in various successful transactions that have been floated through the AKDS platform.

Her work domain is predominantly equity and debt advisory with transaction spectrum ranging from capital market transactions to private equity play.

She has completed her undergraduate studies from the University of Nottingham - United Kingdom.

Afsheen Dhedhi Director



### **CORPORATE SOCIAL RESPONSIBILITY (CSR)**

### **CORPORATE SOCIAL RESPONSIBILITY**

The Company continued its contribution to the society and business community as a socially responsible organization through a number of philanthropic activities. AKDSL is committed towards fulfilment of its Corporate Social Responsibility and continues its involvement in projects focusing on healthcare, environment and community welfare. Our aim is to continue our involvement and contribution to such noble causes in the future as well.



### CHAIRPERSON'S REVIEW

It gives me immense pleasure to present this review report to the stakeholders of AKD Securities Limited ("the Company") on the overall performance of the Board and effectiveness of the role played by the Board in achieving the company's objectives.

The Board of Directors ("the Board") of the Company has performed their duties meticulously in safeguarding the best interest of shareholders' of the Company and has managed the affairs of the Company in an effective and efficient manner, towards achieving its objective, in accordance with applicable laws and regulations.

The composition of the Board of Directors reflects mix of varied backgrounds and highly experienced individuals in the fields of Finance, Audit, Business and Banking. As required under the Code of Corporate Governance, the Board evaluates its own performance through a mechanism developed by it. The Board is fully involved in company's progress and provides strategic direction to the management and will continue to play its role in ensuring high standards of governance.

The Board has ensured that the meetings of the Board and that of its committee were held with the requisite quorum, all the decision making were taken through Board resolution and that the minutes of all the meetings including its committee are appropriately recorded and maintained.

The Board has actively participated in strategic planning process enterprise risk management system, policy development, and financial structure, monitoring and approval.

All the significant issues throughout the year were presented before the Board or its committees to strengthen and formalize the corporate decision making process.

The Board has ensured that the adequate system of internal control is in place and its regular assessment through self-assessment mechanism and /or internal audit activities.

The Board has ensured that adequate information is shared among its members in a timely manner and the Board members are kept abreast of developments between meetings.

The Board has exercised its powers in light of the power assigned to the Board in accordance with the relevant laws and regulation applicable on the Company and the Board has always prioritized the Compliance with all the applicable laws and regulation in terms of their conduct as directors and exercising their powers and decision making

I would like to acknowledge the contribution of the Board of Directors and all the employees of AKD Securities Limited for their hard work, dedication and commitment towards achieving organizational goals.

Hina Junaid Chairperson

Karachi: October 02, 2024



### DIRECTORS' REVIEW TO THE MEMBERS

The Board of Directors of **AKD Securities Limited ("the Company")** is pleased to present the audited financial statements together with the Auditors' report thereon for the year ended 30 June 2024.

The comparison of the audited results for the year ended 30 June 2024 with the corresponding period of last year is as under:

	In RupeesIn			
Particulars	30 June 2024	30 June 2023		
Operating revenue	1,269,670,699	627,360,171		
Operating profit	1,783,599,746	460,229,052		
Profit before income and final tax	1,665,769,931	359,083,507		
Profit after tax	1,259,395,545	406,755,721		
Earnings per share	2.26	0.78		

During the year, the Company earned operating revenue of PKR 1,269.67 million, compared to PKR 627.36 million in the corresponding period of the previous year, marking a significant 102% YoY increase.

The brokerage division performed well, posting total brokerage revenue of PKR 1,161 million (FY23: PKR 592.79 million), reflecting a remarkable increase of over 96%.

Equity brokerage remained the primary component of operating revenue, while the money market and commodity brokerage segments also demonstrated impressive growth over the same period.

The short-term investment portfolio performed well, posting a gain of PKR 431 million in FY24, compared to a gain of PKR 287 million in FY23.

### **Economic Review**

Pakistan's economy is showing signs of stabilization in FY24, with inflation easing, a primary fiscal surplus, a controlled current account deficit, and a stable exchange rate. On the real economy side, the agriculture sector has performed exceptionally well, while large-scale manufacturing is poised for growth. In Jun'24, CPI inflation nearly fell into the single-digit range. The external account has improved due to reduced imports driven by prudent fiscal and monetary policies, along with significant growth in exports and remittances. To reinforce this stability, the government has recently secured a staff-level agreement with the IMF for a 37-month, US\$7bn Extended Fund Facility (EFF) arrangement.



On the fiscal front, revenue collection for FY24 reached PkR13.3tn, while the fiscal deficit stood at PkR7.2tn, or 6.8% of GDP. Notably, the primary balance turned positive for the first time in 20 years due

to government efforts to achieve fiscal consolidation, with a primary surplus of PkR953bn compared to a deficit of PkR825bn in FY23.

In FY24, the current account deficit narrowed to US\$0.7bn, down from US\$3.3bn the previous year. Goods exports grew by 11.6%YoY, reaching US\$31.1bn, while imports remained stable at US\$53.2bn compared to US\$52.7bn in FY23. As a result, the goods trade deficit declined to US\$22.1bn from US\$24.8bn the prior year. Remittances also saw a 10.7%YoY increase, surpassing US\$30.3bn in FY24.

GDP growth rebounded to 2.4% in FY24, driven by sound policy management, improved agricultural performance, and the resumption of multilateral and bilateral inflows. The agricultural sector, in particular, was a key driver of this growth, expanding by 6.2%, its highest rate in 19 years. Both the industrial and services sectors saw modest growth of 1.21%. Per capita income rose by US\$129, reaching US\$1,680 compared to US\$1,551 last year, supported by increased economic activity and exchange rate appreciation.

### Equity Market Review

Adoption of tight fiscal and monetary policies, along with timely external payments amid a smooth transition of govt., has led to the strong performance of the KSE-100 index during this fiscal year. Subsequently, the KSE-100 index witnessed its highest return since FY03, achieving 89.2% in FY24 (94.4% in US\$ terms), with the majority of the return attributed to capital appreciation. Capital gains provided 66.7% of the return, while 22.4% was explained by dividends. Notably, the Rupee gained 2.7% in FY24, countering cumulative losses of 51.7% over the last two years due to a significant reduction in the current account deficit amid slight decrease in external borrowing. Moreover, market performance came with improvement in volumes, which increased by 129% YoY to 597.9mn shares, a high of three years.

In terms of sector performances, Power, Banks, and Fertilizer sectors reported strong returns driven by dividend plays and cheaper valuations while E&Ps performance also reflected improved cash flows. Power generation achieved a return of 119% in FY24, followed by Banks, E&Ps, and Fertilizer with robust annual returns of 115%, 73%, and 65%, respectively. In terms of index points, Banks contributed the most with 13,262 points during FY24, followed by Fertilizer with 5,074 points, E&Ps with 4,300 points, and Power with 4,192 points. However, the Technology sector had a negative impact on the KSE-100, contributing -52 points in FY24.

On the flows front, Foreigners have continued to be buyers for the second consecutive year, with net purchases totaling US\$140.8mn, excluding debt of US\$157.4mn, in FY24. This contrasts with last year's modest net buying of USS1.6mn as currency pressures eased. To highlight, between FY16 and FY22, foreigners trimmed their positions by US\$2.5bn. In FY24, banks saw the highest net inflows at US\$59.8mn, followed by other sectors and Fertilizer, which received inflows of US\$36.1mn and US\$18.4mn, respectively. Additionally, Power, Cement, Food, OMCs, and E&Ps sectors received inflows of US\$16.5mn, US\$12.9mn, US\$4.4mn, US\$3.8mn, and US\$3.3mn, respectively. Notably, the Technology and Textile sectors received the least inflows of US\$162.0mn worth of stakes in FY24. Meanwhile, all other participants trimmed their positions, with banks leading the sell-off by US\$141.3mn shares. Individuals, mutual funds, others, and brokers followed with sales of US\$59.6mn, US\$46.9mn, US\$33.2mn, and US\$20.8mn, respectively, in FY24.

### Debt and Currency Market Review

The current account deficit narrowed sharply in FY24, and SBP's FX reserves improved significantly from US\$4.4bn at end-Jun'23 to above US\$9.0bn. Moreover, the country reached a staff level agreement with the IMF for a 37-month EFF program of about US\$7.0bn.

The SBP initiated monetary easing, driven by a falling inflation, stability in the external account, and fiscal consolidation, after maintaining the policy rate at an all-time high of 22% for one year. We expect monetary easing to continue into FY25 as real interest rates are nearly 800bps positive, and the current account balance remains under control. Successful entry into the IMF program will allow Pakistan to continually unlock financing from official partners, sufficient to meet its external obligations and further support the rebuilding of its foreign exchange reserves.

#### Commodity Market Review

Geopolitical tensions and unrest kept commodities through a volatile cycle throughout the year. Brent oil prices surged to a peak of US\$96.5/bbl during the initial stages of the MEA conflict but settled at US\$86.4/bbl by year-end, as weakening demand and rising inventories signaled towards a well-supplied market. Overall, major crude benchmarks including WTI and Arab Light closed the year at US\$81.5/88.0 per bbl, up by 15%/12%YoY. In summary, despite sustained economic headwinds, expectations of global monetary easing and supply shortages driven by OPEC's insistence to prolong supply cuts, alongside geopolitical conflict, sustained upward demand for oil towards by end of period. Gold prices, however, have continued to hit fresh highs in FY24 peaking at US\$2,438/t-oz, in light of global monetary easing. The precious metal's appeal typically rises in a weakening US\$ scenario, closing the year at US\$2,440/t-oz (up 21%YoY). As of Jun'24, the trends for other major commodities were as follows: Coal US\$108.5/ton (†5%YoY), RLNG US\$ 13.0/mmbtu (†5%YoY), Urea US\$345/ton (†12%YoY), PVC US\$850/ton (†9%YoY) and Cotton US\$69.8/lb (↓16%YoY), respectively.

### Future Outlook

The continuation of aggressive monetary easing by the SBP, as inflation drops into single digits for the first time in three years, is expected to stimulate economic activity, particularly in the industrial and services sectors. However, the agriculture sector is likely to face challenges due to a high base and increased input costs, limiting its growth. The fiscal deficit is expected to remain near last year's level due to efforts to achieve a 40% YoY increase in FBR revenues for FY25, despite high debt servicing costs. On the external front, the account is anticipated to stay stable, bolstered by strong worker remittances, export growth, and the country's participation in the IMF's Extended Fund Facility (EFF) amid support from friendly and development partners. Additionally, the PSX is expected to perform well over the coming year due to the shifting of funds from fixed income to equities, supported by the prospect of ongoing monetary easing.

### **Corporate Governance**

The directors confirm compliance with the Corporate & Financial Reporting Framework of the Securities and Exchange Commission of Pakistan (SECP's) Code of Corporate Governance in respect of the following:

- Proper books of account of the Company have been maintained;
- The financial statements prepared by the management of the Company, present fairly its state of affairs, the result of its operations, cash flows and the changes in equity;
- Appropriate accounting policies have been consistently applied in the preparation of the financial statements and accounting estimates are based on reasonable and prudent judgment;
- Approved Accounting Standards, as applicable in Pakistan, Companies Act, 2017 and the directives issued by the Commission have been followed in the preparation of the financial statements;
- International Financial Reporting Standards, as applicable in Pakistan, have been followed in the preparation of financial statements;

- The system of internal control is sound in design and has been effectively implemented and monitored;
- The Company is financially sound and is a going concern and that there are no doubts about its ability to continue as a going concern;
- There has not been any material departure from the best practices of Corporate Governance, as detailed in the listing regulations;
- The composition of Board of Directors is as per the best practices of Code of Corporate Governance;
- Executive Directors do not number more than one third of the elected directors. Details of the composition of the Board of Directors have been provided below;
- The Board of Directors has ensured that all regulations concerning responsibilities, powers and functions of the Directors have been carefully considered and acted upon. In addition, Company Secretary, CFO and Head of Internal Audit who meet the requirements laid out in the Code have been appointed;
- Key operating and financial data of the preceding years is disclosed in the financial statements.
- There are no statutory payments on account of taxes, duties, levies and charges which are outstanding as on 30 June 2024 except for those disclosed in the financial statements;
- Related-party transactions have been placed before the Audit Committee and their recommendations placed before the BOD.
- There are no transaction entered into by the Broker during the year which are fraudulent, illegal or in violation of any securities market law;
- The Company has paid amount of Rupees 15.27 million in the provident fund of the employees of the Company. The Company operates approved contributory provident fund for its eligible employees;
- No material changes and commitments affecting the financial position of your Company have occurred between the balance sheet date and the date of the Directors' Report.

### The Board

The total numbers of directors are Seven (7) as per the following:

Male:	4
Female:	3

The composition of board is as follow:

Independent Directors:	2
Non-Executive Directors:	3
Executive Director:	2

The positions of the Chairperson and the Chief Executive Officer are kept separate in line with the best governance practices and the Chairperson has been elected from among the Non-executive Directors. The Board has established a separate Audit Committee and Human Resource & Remuneration Committee to assist the Board in the performance of its functions. Further, none of the Directors is elected or nominated in more than seven listed companies.

Board Meeting and Attendance

During the year, four meetings of the Board of Directors were held. As per the requirements of the Code of Corporate Governance, written notices were circulated at least 7 days in advance. Attendance record of the meetings is as follow:

Name of Directors	Invited for Meetings held during 2024	Meetings attended during 2024*
Ms. Hina Junaid – Chairperson	4	3
Mr. Farid Alam – Chief Executive Officer	4	4
Mr. Kamal Uddin Tipu	4	3
Mr. Sikander Kasim	4	4
Ms. Ayesha Aqeel Dhedhi	4	-
Ms. Afsheen Aqeel	4	4
Mr. Tariq Adam	4	4

\*Against all absences, leave of absence was duly granted by the Board of Directors.

### Audit Committee

As per the requirements of the Code of Corporate Governance, the Audit Committee consists entirely of non-executive directors with Chairman being an Independent Director. The attendance of Directors at the Committee's meetings was as follows:

Name of Committee Members	Invited for Meetings held during 2024	Meetings attended during 2024*
Mr. Kamal Uddin Tipu- Chairman	4	3
Ms. Ayesha Aqeel Dhedhi	4	-
Ms. Afsheen Aqeel	4	4

\*Against all absences, leave of absence was duly granted by the Committee.

### Human Resource & Remuneration Committee

The Human Resource & Remuneration Committee consists of majority of non-executive directors with Chairman being an Independent Director. The attendance of Directors at the Committee's meetings was as follows:

Name of Committee	Invited for Meetings held	Meetings attended during
members	during 2024	2024
Mr. Slkander Kasim- Chairman	1	1
Ms. Ayesha Aqeel Dhedhi	1	-
Mr. Muhammad Farid Alam	1	1

\*Against all absences, leave of absence was duly granted by the Committee.

Trading In Shares of the Company by Directors, Executives and their Spouses and Minor Children

The Company's Directors, executives and their spouses and minor children did not trade in the Company's

Shares during the year ended 30 June 2024 other than those disclosed on Pakistan Stock Exchange.

### Adequacy of Internal Financial Controls

The Board of Directors has established a system of sound internal financial controls, for achieving the effectiveness and efficiency in the operations, reliable financial reporting and compliance with applicable laws and regulations. The internal audit function regularly monitors the implementation of financial controls whereas the Audit Committee reviews the effectiveness of internal control framework and financial statements on quarterly basis.

### **Credit Rating**

VIS Credit Rating Company Ltd. (VIS) has reaffirmed entity ratings of AKD Securities Limited at 'AA-/A-1' (Double A Minus/A-One). Rating of 'AA-' reflects high credit quality, strong protection factors, and moderate risk but may vary slightly because of economic conditions. Short Term Rating of 'A-1' indicates high certainty of timely payment, excellent liquidity factors supported by good fundamental protection factors and minor risk factors.

### Management Rating

VIS Credit Rating Company Ltd. (VIS) has reaffirmed the Broker Management Rating of AKD Securities Limited at 'BMR1'. Outlook on the assigned rating is 'Stable'. The rating signifies strong supervision framework, external controls, risk and compliance levels, strong customer service, HR and IT infrastructure while financial management, internal control environment; compliance and risk management and regulatory frameworks are considered sound.

### Broker Fiduciary Rating

VIS Credit Rating Company Ltd. (VIS) has reaffirmed the Broker Fiduciary Rating of AKD Securities Limited at 'BFR2++'. Outlook on the assigned rating is 'Stable'.

### Human Resource

The backbone of any organization is its people. AKDSL firmly believes in hiring talent while nurturing, investing in and promoting its employees with the ultimate objective of ensuring a very high level of employee satisfaction and efficiency, which in turn translates into high levels of customer satisfaction. The Management shall continue to work towards understanding and integrating employee objectives with the corporate goals in a harmonious manner.

Risk Management



Risks are unavoidable in our business and include liquidity, market, credit, operational, legal, regulatory and reputational risks. AKDSL's risk management governance starts with our Board, which plays an integral role in reviewing and approving risk management policies and practices. Our risk management framework and systems are longstanding, standardized and robust. We believe that effective risk management is of primary importance to the success of the Company. Accordingly, we have initiated comprehensive risk management processes through which we monitor, evaluate and manage the risks we assume in conducting our activities. A rigorous framework of limits is applied to control risk across multiple transactions, products, businesses and markets in which we deal. This includes setting credit and market risk limits at a variety of levels and monitoring these limits on a regular basis.

#### Corporate Social Responsibility

The Company continued its contribution to the society and business community as a socially responsible organization through a number of philanthropic activities. AKDSL is committed towards fulfilment of its Corporate Social Responsibility and continues its involvement in projects focusing on healthcare, environment and community welfare. Our aim is to continue our involvement and contribution to such noble causes in the future as well.

#### Contribution to the National Exchequer

The Company has contributed Rupees 311,828,925 to the National Exchequer in the form of Income Tax, Sales Tax, other taxes, duties and levies during the financial year.

#### Future Prospects

The future prospects of the Company are thoroughly promising on account of the Management's efforts towards continuing to increasing the Company's market share and through wider participation in all its business segments. The Company is striving to yield better volumes from its existing clientele as well as prospective foreign and domestic clients by expanding and growing relationships with them through the Company's premium suite of services. This includes offering novel products and services through supplementing the Company's high quality Research. The Management also foresees increased activity on account of new equity and debt listings for which the Investment Banking Division is well equipped.

Audit Committee



The Audit Committee of the Board continued to perform its duties and responsibilities in an effective manner as per its terms of reference duly approved by the Board.

### Ethics and Business Practices

As per the requirements of the Securities Brokers Licensing and Operations Regulations 2016, the Company has circulated a "Code of Ethics" for compliance. It has been signed by all directors and employees of the Company acknowledging their understanding and acceptance of the Code.

### **Related Party Transactions**

In order to comply with the requirements of Company Act 2017, the Company has presented all related party transactions before the Audit Committee and Board for their review and approval. These transactions have been approved by the Audit Committee and Board in their respective meetings. The details of all related party transactions have been provided in notes 7.3, 8.2, 15.1, 17.2, 17.3, 22.1, 22.2 & 35 of the annexed audited financial statements.

### Remuneration of Directors and Chief Executive Officer

The Company does not pay any remuneration to its non-executive Directors. The Independent Directors are entitled for meeting fee for attending the Board and its Committee meetings. The Independent Directors are also provided or reimbursed for travelling, boarding and lodging expenses incurred, if any, for attending the meetings. Disclosure of remuneration of all the directors and chief executive officer has been provided in detail in Note 35 of the annexed audited financial statements.

### **Financial Responsibility**

The management of the Company is responsible for the preparation of financial statements and the related notes contained therein. These financial statements are reviewed by the Audit Committee before being approved by the Board of Directors.

The Audit Committee assists the Board in monitoring and managing risks associated with the business and the internal controls put in place to mitigate these risks. The Committee operates in accordance with the requirements laid down in the Code of Corporate Governance and the terms of reference approved by the Board. The Committee comprises of three Non-Executive Directors with Chairman being an Independent Director and held four meetings during the year.

The Human Resource & Remuneration committee assists the Board in the Human Resources management including selection, evaluation and compensation of key management personnel. The

Committee operates in accordance with the requirements laid down in the Code of Corporate Governance. The Committee comprises of three Non-Executive Directors with Chairman being an Independent Director and held one meeting during the year.

### Appointment of External Auditors

The external auditors Messrs. RSM Avais Hyder Liauqat Nauman, Chartered Accountants stand retired following expiry of their tenure. As per the recommendations of the Audit Committee, the Board endorses the re-appointment of Messrs. RSM Avais Hyder Liauqat Nauman, Chartered Accountants as external auditors for the financial year 2025.

### Shareholding

The pattern of shareholding and categories of shareholders of the Company as on 30 June 2024 has been appended to this annual report.

### Dividends

In order to accumulate liquidity for expansion and growth prospectus, no dividend has been paid during the year.

### Acknowledgement

The Board of Directors of your company AKD Securities Limited wishes to recognize the efforts of all the stakeholders and employees of the company who contributed towards the betterment of the company.

- And allow

**Chief Executive Officer** 

Karachi: October 02, 2024



Director



# Financial Highlights

	Year ended June 30,	Year ended June 30,	Year ended June 30,	Year ended D	ecember 31,
	FY2024	FY2023	FY2022	FY2021	FY2020
Operating Performance					
(Rupees in '000)					
Revenue	2,632,693	1,500,782	1,075,312	654,823	501,703
Operating and administrative expenses	(927,075)	(902,774)	(999,047)	(384,678)	(344,149)
(Provision) / reversal of provision / impairment	77,981	(137,778)	(58,343)	244	4,255
Finance cost	(146,240)	(116,679)	(105,195)	(22,312)	(25,381)
Other income	28,411	15,533	4,851	3,062	1,568
profit/(Loss)before taxation	1,665,769	359,084	(82,422)	251,139	137,996
profit /(Loss)after taxation	1,259,395	406,756	(324,229)	179,730	94,000
Per Ordinary Share					
(Rupees)					
Earning / (loss) per share	2.26	0.78	(3.24)	1.80	0.94
Break-up value per share	16.86	14.62	73.07	9.30	7.82
Dividends (Percentage)					
Final dividend			-	5%	-
Assets and Liabilities					
(Rupees in '000)					
Total assets	14,211,710	10,934,777	11,163,189	2,108,374	2,680,713
Current assets	8,049,066	5,087,487	7,320,278	1,755,494	2,264,101
Current liabilities	4,783,293	2,253,889	3,670,390	1,026,297	1,744,281
Financial Position					
(Rupees in '000)					
Shareholders equity	9,405,319	8,154,081	7,307,044	930,319	782,199
Share capital	5,578,342	5,578,342	1,000,000	1,000,000	1,000,000
Share premium	2,302,906	2,302,906	2,302,906	-	-
Reserves	1,524,072	272,833	(574,203)	(69,681)	(217,801
Share outstanding (Number in '000)	557,834	557,834	100,000	100,000	100,000
Return on capital employed - (%)	17.71	4.40	(1.13)	26.99	17.64
Return on total assets - (%)	12.75	4.35	0.20	12.97	6.09
Current ratio-times	1.68	2.26	1.99	1.71	1.30
Interest cover ratio-times	12.39	4.08	0.22	12.26	6.44

# Graphical Presentation



# TOTAL ASSETS RUPEES IN MILLION

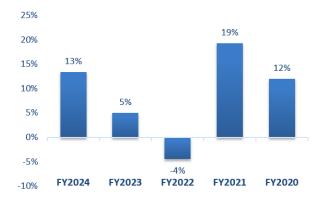


(LOSS) / PROFIT AFTER TAX RUPEES IN MILLION

SHARE HOLDERS EQUITY



RETURN ON EQUITY RUPEES IN MILLION



37 June 2024





# EARNINGS / (LOSS) PER SHARE IN RUPEES

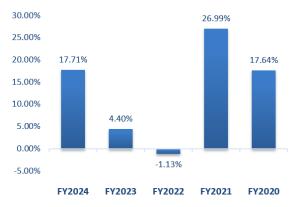


COST TO INCOME RATIO RUPEES IN MILLION



**RETURN ON ASSETS** 14.00% 12.97% 12.75% 12.00% 10.00% 8.00% 6.09% 6.00% 4.35% 4.00% 2.00% 0.20% 0.00% FY2024 FY2023 FY2022 FY2021 FY2020

**RETURN ON CAPITAL EMPLOYED** 



38 June 2024



T +92 (21) 35655975-6 W www.rsmpakistan.pk

RSM Avais Hyder Liaquat Nauman Chartered Accountants

407, Progressive plaza, Beaumont Road Karachi, 75530 - Pakistan

INDEPENDENT AUDITOR'S REVIEW REPORT TO THE MEMBERS OF AKD SECURITIES LIMITED

# Review Report on the Statement of Compliance contained in Listed Companies (Code of Corporate Governance) Regulations, 2019

We have reviewed the enclosed Statement of Compliance with the Listed Companies (Code of Corporate Governance) Regulations, 2019 (the Regulations) prepared by the Board of Directors of AKD Securities Limited for the year ended June 30, 2024 in accordance with the requirements of regulation 36 of the Regulations.

The responsibility for compliance with the Regulations is that of the Board of Directors of the Company. Our responsibility is to review whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Regulations and report if it does not and to highlight any non-compliance with the requirements of the Regulations. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with these Regulations.

As a part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Regulations require the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval, its related party transactions. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the requirements contained in the Regulations as applicable to the Company for the year ended June 30, 2024.

—\_\_\_\_\_Sd —\_\_\_

Chartered Accountants Karachi. Date: October 04, 2024 UDIN: CR202410239plbZigeBh

SSURANCE | TAX | CONSULTING

Avais Hyder Liaquat Nauman is a related entity of the RSM network and trades as RSM. RSM is the trading name used by the members 39 June 2024

# STATEMENT OF COMPLIANCE

STATEMENT OF COMPLIANCE WITH LISTED COMPANIES (CODE OF CORPORATE GOVERNANCE) REGULATIONS, 2019

AKD Securities Limited For the year ended June 30, 2024

The Company has complied with the requirements of the Regulations in the following manner:

- 1. The total numbers of directors are Seven (7) as per the following:
  - a. Male: Four (4)
  - b. Female: Three (3)
- 2. The composition of board is as follow:

Category	Names
Independent Directors	Mr. Kamal Uddin Tipu Mr. Sikander Kasim
Non-Executive Directors	Ms. Hina Junaid Ms. Ayesha Aqeel Dhedhi Ms. Afsheen Aqeel
Executive Director	Mr. Muhammad Farid Alam Mr. Tariq Ghumra
Female Director	Ms. Hina Junaid Ms. Ayesha Aqeel Dhedhi Ms. Afsheen Aqeel

The Board comprised of minimum number of members which is seven (7) hence it fulfills the requirement of minimum two (2) independent directors and the fraction (0.33) for independent directors has not been rounded up as one. Further, the existing independent directors have the requisite skills and knowledge to take independent decisions.

- 3. The directors have confirmed that none of them is serving as a director on more than seven listed companies, including this Company;
- The Company has prepared a Code of Conduct and has ensured that appropriate steps have been taken to disseminate it throughout the Company along with its supporting policies and procedures;
- 5. The Board has developed a vision/ mission statement, overall corporate strategy and significant policies of the Company. The Board has ensured that complete record of particulars of the significant policies along with their date of approval or updating is maintained by the company;
- 6. All the powers of the Board have been duly exercised and decisions on relevant matters have been taken by the Board/ shareholders as empowered by the relevant provisions of the Act and these Regulations;
- The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose. The board has complied with the requirements of Act and the Regulations with respect to frequency, recording and circulating minutes of meeting of the Board;
- 8. The Board have a formal policy and transparent procedures for remuneration of directors in accordance with the Act and these Regulations;
- 9. There are two directors from the Board have attended the Directors' Training Program.
  - Ms. Hina Junaid
  - Ms. Afsheen Aqeel
- 10. The Board has approved appointment of Chief Financial Officer, Company Secretary and Head of Internal Audit including their remuneration and terms and conditions of employment and complied with relevant requirements of the Regulations.
- 11. Chief Financial Officer and Chief Executive Officer duly endorsed the financial statements before approval of the Board;
- 12. The Board has formed committees comprising of members given below:

Audit Committee

Mr. Kamal Uddin Tipu – Chairman Ms. Ayesha Aqeel Dhedhi – Member Ms. Afsheen Aqeel – Member

<u>HR and Remuneration Committee</u> Mr. Sikander Kasim – Chairman Mr. Muhammad Farid Alam - Member Ms. Ayesha Aqeel Dhedhi – Member

- 13. The terms of reference of the aforesaid committees have been formed, documented and advised to the committees for compliance;
- 14. The frequency of meetings of the committee were as per following;
  - a) Audit Committee Quarterly
  - b) HR and Remuneration Committee at least yearly and as and when need arose
- 15. The Board has set up an internal audit function, comprising of personnel who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the company;
- 16. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the Quality Control Review Program of the Institute of Chartered Accountants of Pakistan and registered with Audit Oversight Board of Pakistan, that they and all their partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the Institute of Chartered Accountants of Pakistan and that they and the partners of the firm involved in the audit are not a close relative (spouse, parent, dependent and non-dependent children) of the chief executive officer, chief financial officer, head of internal audit, company secretary or director of the company;
- 17. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Act, these Regulations or any other regulatory requirement and the auditors have confirmed that they have observed IFAC guidelines in this regard;

18. We confirm that all requirements of regulations 3, 6, 7, 8, 27 32, 33 and 36 of the Regulations have been complied;

Ms. Hina Junaid Chairperson / Director

- And alau

Mr. Muhammad Farid Alam Chief Executive Officer / Director

Karachi: October 02, 2024



# COMPLIANCE OF CORPORATE GOVERNANCE CODE FOR THE SECURITIES AND FUTURE BROKERS\*

To the best of my knowledge and belief, there are no transaction entered into by the Company during the year, which are fraudulent, illegal or in violation of any securities and future market laws.

- And allow

Muhammad Farid Alam Chief Executive officer

\*This statement is given as per the requirements of the regulations of Securities Brokers (Licensing & operations) Regulations 2016 and Future Brokers (Licensing and Operations) Regulations 2018.





- Independent Auditor's Report to the Members
- Statement of Financial Position
- Statement of Profit and Loss Account and Other Comprehensive Income
- Statement of Changes in Equity
- Cashflow Statement
- Notes to the Financial Statement





**RSM Avais Hyder Liaguat Nauman Chartered Accountants** 

407, Progressive plaza, Beaumont Road Karachi, 75530 - Pakistan

Annual Report

T+92(21)35655975-6 W www.rsmpakistan.pk

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF AKD SECURITIES LIMITED REPORT ON THE AUDIT OF THE UNCONSOLIDATED FINANCIAL STATEMENTS

# Opinion

We have audited the annexed financial statements of AKD Securities Limited (the Company), which comprise the statement of financial position as at June 30, 2024, and the statement of profit or loss and other comprehensive income, the statement of changes in equity, the statement of cash flows for the year then ended, and notes to the financial statements, including a material accounting policies and other explanatory information, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2024 and of the profit, other comprehensive income, the changes in equity and its cash flows for the year then ended.

# **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

**HE POWER OF BEING UNDERSTOOD** SSURANCE | TAX | CONSULTING

RSMnety

The RSM net wick is partiteelf

Avais Hyder Liaquat Nauman is a related entity of the RSM network and trades as RSM. RSM is the trading name used by the members ident accounting and consulting firm which practices in its own right

RSM

Following are the key audit matters:

00

Sr. No.	Key Audit Matters	How the matter was addressed in our audit	
1	Advance against Properties:	Our audit procedures, amongst others included the following:	
	As disclosed in Note 7.3 the company has given advance against property amounting to Rs. 920 million to a related	Obtained agreements of sale to understand nature of transaction of such advance.	
	party. As the transactions are with a related	Obtained minutes of meetings of the board o directors to trace approval of such	
	party therefore by nature and significance of amounts involved in our course of audit this was considered as a	transactions. Traced the amount paid against such properties.	
	key audit matter.	Validated that the transactions were carried out at arm's length by obtaining independent reports for valuation of properties.	
		Obtained confirmation from related party fo the amount paid as advance against property.	
		Checked that appropriate disclosures were made in the financial statements.	
		Checked compliance of the Companies Act 2017 and obtained necessary documents in this respect.	
2	Valuation of Goodwill and its impairment	Our audit procedures, amongst others included the following:	
	As disclosed in note 9 the company has recorded goodwill amounting to Rs. 3,137.82 million on merger.	We obtained independent valuers' report used by the management to calculate the carrying value and recoverable amount of the cash generating units involved.	
	The valuation of goodwill was significant to the audit due to the amount involved and its valuation requires complex calculations therefore the matter was	Tested the data used by the valuer fo assessing the reasonableness o assumptions.	
addressed as a key audit matter.		Performed other audit procedures as per requirements of International Auditing Standards as applicable in Pakistan.	
*.		Checked that appropriate disclosures were made in the financial statements.	
3	Investment Property Revaluation.	Our audit procedures, amongst others included the following:	
	As disclosed in Note 8 the company recognized investment property for the first time and subsequently engaged an independent valuer to assess its fair value amounting to Rs. 361.651 million.	We evaluated the methodologies employed by the independent valuer, ensuring they align with applicable accounting standards and industry practices.	

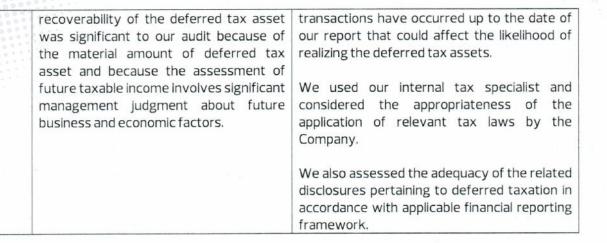
47 June 2024

		The valuation involved significant judgment regarding the identification and valuation of the property, which included determining the appropriate valuation methodology and assumptions used by the valuer, therefore the matter was addressed as a key audit matter.	Tested the data used by the valuer for assessing the reasonableness of assumptions. We checked the ownership of the property and conducted physical inspections, where feasible, to confirm the existence and condition of the investment property.
	4	Valuation of Al Jomaih Power Limited	We checked that the recognition and measurement of the investment property in the financial statements comply with relevant accounting standards and that any related disclosures are in accordance with respect of applicable law and accounting policy. Our audit procedures, amongst others,
		(AJPL).	included the following:
		As disclosed in Note 10.3.2 the company's financial statements include investment at fair value through other comprehensive income in unquoted foreign company AJPL amounting to Rs. 612.35 million.	We obtained confirmation of AJPL in respect of shareholding of the company in AJPL and net assets value per share as at year end, as per books and records of AJPL. We checked that the investment at the year-
		The valuation of investment in AJPL was significant to the audit due to foreign currency risk involved in the investment and the categorization of the investment is level 3 of the Fair Value hierarchy which uses input other than the observable	end has been translated using appropriate exchange rate. We checked that at the year end, the investment is adjusted for changes if any ir the net assets value on the basis of information received from AJPL.
a		market date.	We checked that basis of valuation of investment is adequately disclosed in the financial statements of the company.
	5	Recognition and realization of deferred tax asset:	Our audit procedures, amongst others included the following:
		As disclosed in note 13, the company has recognized deferred tax asset amounting to Rs. 80.964 million.	We obtained working of the deferred taxation and re-performed calculations.
		In order to ascertain that sufficient future taxable profit will be available, the management has prepared future projections of taxable profit by taking	We checked and examined components of deferred taxation from relevant tax records. We checked the realization of deductible temporary differences and unused tax losses
	- 2 L	into account various assumptions mainly comprising of expected future revenues, business and operational assumptions and timing of reversals.	during the year against current taxation. We tested and documented the process used by management to assess the likelihood of realizing the deferred tax asset.

48 June 2024

• •

NO0



# Information Other than the Financial Statements and Auditor's Report Thereon

Management is responsible for the other information. The other information comprises the information included in the annual report, but does not include the financial statements and our auditor's reports thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Responsibilities of Management and Board of Directors for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of the Companies Act, 2017 (XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of directors is responsible for overseeing the Company's financial reporting process.

# Auditor's Responsibilities for the Audit of the Financial Statements

49 June 2024

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if,

-Annual Report

-Annual Report

individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due
  to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
  evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
  detecting a material misstatement resulting from fraud is higher than for one resulting from
  error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the
  override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting
  and, based on the audit evidence obtained, whether a material uncertainty exists related to
  events or conditions that may cast significant doubt on the Company's ability to continue as a
  going concern. If we conclude that a material uncertainty exists, we are required to draw
  attention in our auditor's report to the related disclosures in the financial statements or, if such
  disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit
  evidence obtained up to the date of our auditor's report. However, future events or conditions
  may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the board of directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the board of directors, we determine those matters that were of most significance in the audit of the financial statements of the current year and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

50 June 2024

# Report on Other Legal and Regulatory Requirements

Based on our audit, we further report that in our opinion:

- (a) Proper books of account have been kept by the Company as required by the Companies Act, 2017 (XIX of 2017);
- (b) The statement of financial position, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns;
- Investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business;
- (d) No zakat was deductible at source under Zakat and Ushr Ordinance, 1980 (XVIII of 1980),
- (e) The Company was in compliance with the requirements of Section 78 of Securities Act, 2015 and Section 62 of the Futures Market Act, 2016, and the relevant requirements of Securities Brokers (Licensing and Operations) Regulations, 2016 as at the date on which the statement of financial position was prepared.

The engagement partner on the audit resulting in this independent auditor's report is Syed Naveed Abbas.

------Sd------Chartered Accountants Karachi Dated: October 4, 2024 UDIN: AR202410239n1BVUa0FG

51 June 2024

# AKD SECURITIES LIMITED STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2024

	Note	June-24	June-23
		(Rup	ees)
ASSETS Non-current assets			
Property and equipment	7	1,657,816,491	1,829,667,116
Investment property	8	339,519,781	1,029,007,110
Intangible assets	9	3,155,130,867	3,153,169,929
Long-term investments	9 10	632,884,468	641,077,326
Long-term loans and advances	10	256,780,000	
Long-term deposits and prepayments	11	39,548,541	39,879,051
Deferred tax asset - net	12		
Dereneu lax asset - net	15	80,964,020 6,162,644,168	183,496,225
Current assets		0,102,044,108	3,047,209,047
Short-term investments	14	2 101 509 206	2 210 202 207
		2,191,508,306	2,318,892,393
Trade debts	15	223,114,231	230,157,314
Deposits, prepayments and other receivables Loans and advances	16 17	3,893,681,007	1,117,041,837
		937,654,771	544,565,734
Cash and bank balances	18	803,108,217	876,830,002
TOTAL ASSETS		8,049,066,532	5,087,487,280
		14,211,710,700	10,934,776,927
EQUITY AND LIABILITIES			
Share capital and reserves			
Authorized Capital			
700,000,000 Ordinary shares of Rs. 10 each		7,000,000,000	7,000,000,000
Issued, subscribed and paid-up capital	19	5,578,341,710	5,578,341,710
Share premium		2,302,905,878	2,302,905,878
Fair value reserve		415,620,114	423,776,599
General reserve		18,752,260	18,752,260
Accumulated profit / (loss)		1,089,699,870	(169,695,675
		9,405,319,832	8,154,080,772
Non-current liabilities			
Long-term financing-secured	20	-	500,000,000
Lease liability	21	23,097,193	26,807,015
Current liabilities		23,097,193	526,807,015
	22	4,189,716,496	2,048,700,109
Trade and other payables			150,000,000
Short term financing-secured Current portion of lease liability	23	500,000,000	
Unclaimed dividend	21	12,415,405	16,542,970
		1,927,156	1,927,815
Taxation - net	0.4	78,309,770	35,460,383
Accrued mark-up	24	924,847	1,257,863
		4,783,293,675	2,253,889,140
TOTAL EQUITY AND LIABILITIES		14,211,710,700	10,934,776,927
Contingencies and Commitments	25		

The annexed notes 1 to 46 form an integral part of these financial statements.

- Kut alau

Chief Executive Officer

52 June 2024

Director

Chief Financial Officer

# AKD SECURITIES LIMITED STATEMENT OF PROFIT AND LOSS ACCOUNT AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2024

	Note	June-24	June-23
	-	(Rupe	es)
Operating revenue	26	1,269,670,699	627,360,171
Net gain on investments			
Gain on sale of short term investments 'at fair value through profit and	los 27	451,666,202	562,212,467
Unrealised loss on re-measurement of short term investments			
'at fair value through profit or loss' -net	14.1	(20,645,356)	(275,089,927)
	-	431,020,846	287,122,540
Dividend income		288,939,429	199,536,495
Mark-up / Profit On Bank Deposits And Other Income	28	643,062,926	386,762,670
	-	2,632,693,900	1,500,781,876
Operating and administrative expenses	29	(927,075,272)	(902,774,410
Impairment on long-term investment - subsidiary	10.2	(36,373)	(239,116
Reversal/(Allowance) against expected credit loss	15.2	78,017,491	(137,539,298)
		(849,094,154)	(1,040,552,824
Operating profit	_	1,783,599,746	460,229,052
Finance cost	30	(146,240,824)	(116,678,584
		1,637,358,922	343,550,468
Other income	31	28,411,009	15,533,039
Profit before income and final taxes	_	1,665,769,931	359,083,507
Final taxes	32.1	(4,823,914)	(4,333,174
Profit before Income Tax		1,660,946,017	354,750,333
Income tax	_		
Current Tax- For the year		(313,682,145)	(98,911,519
-Prior year		14,663,880	65,475,354
Deferred tax		(102,532,207)	85,441,553
	32.2	(401,550,472)	52,005,388
Profit for the year		1,259,395,545	406,755,721
Other comprehensive income for the year			
Items that will not be reclassified subsequently to profit or loss:			
Unrealized (loss) / gain arising on re-measurement of long term investment at fair value through other comprehensive income-net	10.3.4	(8,156,485)	440,280,713
Total comprehensive income for the year	-	1,251,239,060	847,036,434
Formation and the second still should	00	0.01	0.70
Earnings per share - basic and diluted	33	2.26	0.78
The annexed notes 1 to 46 form an integral part of these financial state	mente		

The annexed notes 1 to 46 form an integral part of these financial statements.

- Kut alau

**Chief Executive Officer** 

Director

**Chief Financial Officer** 



AKD SECURITIES LIMITED	<b>STATEMENT OF CHANGES IN EQUITY</b>	FOR THE YEAR ENDED 30 JUNE 2024
------------------------	---------------------------------------	---------------------------------

		Shares to be		Revenue reserves	reserves		
	Share capital	Share capital accordance with Share premium General reserve (	Share premium	General reserve	Accumulated (loss) / profit	Fair value reserve	Total
		merger					
Note				(Rupees)			

		iiiei dei					
Note				(Rupees)	Rupees)		
Balance as at July 01, 2022	1,000,000,000	4,578,341,710	4,578,341,710 2,302,905,878	18,752,260	(576,451,391)	(16,504,115)	(16,504,115) 7,307,044,342
Shares issued in accordance of scheme of merger	4,578,341,710	(4,578,341,710)			(2)		(2)
Profit for the year		'	'	ı	406,755,721	ı	406,755,721
Other comprehensive income for the year						440,280,713	440,280,713
Balance as at 30 June, 2023	5,578,341,710		2,302,905,878	18,752,260	(169,695,675)	423,776,599	423,776,599 8,154,080,772
Profit for the year		•			1,259,395,545	•	1,259,395,545
Other comprehensive loss for the year	•		•			(8,156,485)	(8,156,485)
Balance as at 30 June, 2024	5,578,341,710		2,302,905,878	18,752,260	18,752,260 1,089,699,870	415,620,114	415,620,114 9,405,319,832

The annexed notes 1 to 46 form an integral part of these financial statements.

- NNM ULU

**Chief Executive Officer** 

Ľ

Director

Chief Financial Officer

North

# AKD SECURITIES LIMITED STATEMENT OF CASH FLOW FOR THE YEAR ENDED 30 JUNE 2024

Not	te June-24	June-23
	(Rupe	ees)
CASH FLOW FROM OPERATING ACTIVITIES		
Profit before income and final taxes	1,665,769,931	359,083,507
Non-cash adjustments to reconcile loss before tax to net cash flows:		
Depreciation	121,919,782	72,258,868
Amortization	1,789,243	1,337,764
Loss on sale of short term investments 'at fair value through profit and loss' - net	(451,666,202)	(562,212,467)
Gain on sale of property and equipment	(5,564,446)	(12,517,722)
Unrealised loss on re-measurement of short term investments 'at		
fair value through profit or loss' - net	20,645,356	275,089,927
Impairment on long-term investment - subsidiary	36,373	239,116
(Reversal)/ Provision of doubtful debts-net	(78,017,491)	137,539,298
Impairment of BIPL Securities Limited- TREC	250,000	1,350,000
Finance cost Dividend income	146,240,824	116,678,584
Dividend income	(288,939,429) (533,305,988)	(199,536,495) (169,773,127)
	1,132,463,943	189,310,379
Working capital adjustments:	1,102,700,970	102,010,079
(Increase)/ decrease in current assets		
Trade debts	85,060,574	(45,804,157)
Deposits, prepayments and other receivables	(2,776,639,171)	375,571,146
Loan and advances	(393,089,037)	286,896,911
	(3,084,667,634)	616,663,900
Increase/ (Decrease) in current liabilities		
Trade and other payables	2,141,016,386	(584,988,253)
	188,812,695	220,986,027
Finance cost paid	(138,324,466)	(135,104,396)
Income and final tax paid	(260,992,793)	(130,042,497)
Net cash flows used in operating activities	(210,504,563)	(44,160,867
CASH FLOW FROM INVESTING ACTIVITIES		
Investments 'at fair value through profit or loss' - net	558,404,934	1,502,988,678
Purchase of property and equipment	58,324,514	(1,583,545,072)
Purchase of intangible assets	(3,750,181)	(687,554)
Proceeds from disposal of property and equipment	15,040,237	21,841,638
Additions to investment property	(357,389,243)	-
Dividend received	288,939,429	199,536,495
Net cash flows generated from investing activities	559,569,689	140,134,185
CASH FLOW FROM FINANCING ACTIVITIES		
Long-term loans and advances	(256,780,000)	341,000
Repayment of Loan	(150,000,000)	(515,000,000
Lease Payments	(16,086,761)	(14,753,773)
Long-term deposits and prepayments	80,510	19,892,800
Dividend paid	(659)	(7,891)
Net cash flows used in financing activities	(422,786,909)	(509,527,865)
Net decrease in cash and cash equivalents	(73,721,785)	(413,554,547)
Cash and cash equivalents at the beginning of the year	876,830,002	1,140,384,549
Cash and cash equivalents at the end of the year	803,108,217	726,830,002
Cash and cash equivalents comprises of:		
Cash and bank balances 18		876,830,002
Short term financing-secured 23		(150,000,000)
	803,108,217	726,830,002

- Kul alau

**Chief Executive Officer** 

Director



**Chief Financial Officer** 



# AKD SECURITIES LIMITED NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2024

#### **1 STATUS AND NATURE OF BUSINESS**

1.1 AKD Securities Limited (the company) was incorporated in Pakistan on 24 October 2000 under the Companies Ordinance, 1984 [(repealed with the enactment of Companies Act, 2017 (the Act)] and commenced its operations effective from 01 January 2003. On 03 June 2022 the transfer of assets and liabilities of AKD Securities Limited under a Scheme of Arrangement approved by the High Court of Sindh. The shares of the company are listed on the Pakistan Stock Exchange Limited (PSX). The company is licensed to operate as securities broker, consultant to the issue, and underwriter from the Securities Exchange Commission of Pakistan and holds a Trading Right Entitlement Certificate (TREC) of Pakistan Stock Exchange Limited and Membership card of Pakistan Mercantile Exchange Limited. The principal activities of the company are brokerage of shares and/or commodities/ money market / forex trading, financial research, book building, underwriting, investments in securities/commodities, corporate advisory and consultancy services. The registered office of the company is situated at 602 Continental Trade Center, Block-8, Clifton, Karachi.

The detail of immovable fixed assets / owned property are given below :

- Room No 501 to 508, 5th floor, Trade Centre, I.I. Chundrigar Road, Karachi. Covered Area 6,000 Sq. Ft.
- Room No 601 to 608, 6th floor, Trade Centre, I.I. Chundrigar Road, Karachi. Covered Area 6,500 Sq. Ft.
- Room No 1005 to 1008, 10th floor, Trade Centre, I.I. Chundrigar Road, Karachi. Covered Area 3,081 Sq. Ft.
- Room No 206 to 208, 214, 215, 2nd floor, Continental Trade Centre, Block-8, Clifton, Karachi. Covered Area 8,177 Sq. Ft.
- Room No 314, 3rd floor, Continental Trade Centre, Block-8, Clifton, Karachi. Covered Area 1,250 Sq. Ft.
- Room No 416 to 418, 4th floor, Continental Trade Centre, Block-8, Clifton, Karachi. Covered Area 3,607 Sq. Ft.
- Room No 506 to 507, 511 to 518, 5th floor, Continental Trade Centre, Block-8, Clifton, Karachi. Covered Area 11,738 Sq. Ft.
- Room No 601, 603 to 609, 617 to 618, 6th floor, Continental Trade Centre, Block-8, Clifton, Karachi. Covered Area 12,650 Sq. Ft.
- Room No 93 to 95, 2nd floor, PSX Building, Stock Exchange Road, Covered Area 690 Sq. Ft.
- Booth No. 25, 30 & 54, located in the Trading Hall of the Pakistan Stock Exchange.

The branch offices are situated at;

S.No	City	Address
1	Abbottabad	Office No.2, 2nd Floor, Zaman Plaza, Main Mansehra Road,
2	Faisalabad	Suit No. 3, 1st Floor, Mezaan Executive Tower, Liaquat Road
3	Gujranwala	Shop # 81, Ground Floor, Gujranwala Development Authority, Trust Plaza
4	Islamabad	Room No.302, 303, 3rd Floor, ISE Tower, Jinnah Avenue,
5	Islamabad	Office at 90-91, Razia Sharif Plaza, Jinnah Avenue, Blue Area,
6	Karachi	Room No. 529, 5th Floor, Room Nos. 93-95, 2nd Floor, Stock Exchange Building, Stock Exchange
		Road,
7	Karachi	Plot # D-1, 2nd Floor, J.F. Plaza, North Nazimabad,
8	Lahore	512, 513, 5th Floor, LSE Plaza, 19 Khayaban-e-Aiwan-e-Iqbal Road,
9	Lahore	64-A, 2nd Floor, Fountain Avenue Building, Main Boulevard Road, Gulberg,
10	Multan	Ground Floor, State Life Building, Abdali Road,
11	Peshawar	1st Floor, SLIC Building # 34, The Mall, Peshawar Cantt,
12	Rahim Yar Khan	Plot No.24, City Park Chowk, Model Town,
13	Sialkot	Ground Floor, City Tower, Shahab Pura Road,

- **1.2** The company is a subsidiary of AKD Group Holdings (Pvt) Limited (the Parent), who holds 95.87% (2023: AKD Securities Limited 95.87%) shares of the company.
- 1.3 These are separate Financial Statements of the company in which investment in subsidiary is reported on the basis of cost.

#### 2 BASIS OF PREPARATION

#### 2.1 Statement of compliance

These unconsolidated financial statements of the company for the year ended June 30, 2024 have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of such International Financial Reporting Standards (IFRS Standards) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Act, 2017 (the Act); and provisions of and directives issued under the Companies Act, 2017. Where provisions of and directives issued under the Companies Act, 2017 differ from the IFRS Standards, the provisions of and directives issued under the Companies Act, 2017 have been followed.

#### 2.2 Basis of measurement

These unconsolidated financial statements have been prepared under the historical cost convention, except for certain assets and liabilities as specified in the relevant notes.

#### 3 Functional and presentation currency

These unconsolidated financial statements are presented in Pakistani Rupees, which is company's functional and presentation currency.



# 4 NEW ACCOUNTING PRONOUNCEMENTS

#### 4.1 Initial application of a standard, amendment or an interpretation to an existing standard

# Amendments to accounting and reporting standards and interpretation / guidance which became effective during the year ended June 30, 2024

There were certain amendments that became applicable for the Company during the year but are not considered to be relevant or did not have any significant effect on the Company's operations and have, therefore, not been disclosed in these financial statements except that during the year certain amendments to IAS 1 'Presentation of Financial Statements' have become applicable to the Company which require entities to disclose their material accounting policy information rather than their significant accounting policies. These amendments to IAS have been introduced to help entities improve accounting policy disclosures so that they provide more useful information to investors and other primary users of the financial statements. These amendments have been incorporated in these financial statements with the primary impact that the material accounting policy information has been disclosed rather than the significant accounting policies.

During the year, the Institute of Chartered Accountants of Pakistan (ICAP) has withdrawn Technical release 27 'IAS 12, Income Taxes (Revised 2012)' and issued the 'IAS 12 Application Guidance on Accounting for Minimum Taxes and Final Taxes' (the Guidance). Accordingly, in accordance with the guidance, the Company has changed its accounting policy to recognize minimum and final taxes as 'Levy' under IAS 37 "Provisions, Contingent Liabilities and Contingent Assets" which were previously being recognized as 'Income tax'.

# 4.2 Standard, amendments to published accounting and reporting standards and interpretations that are not yet effective and have not been early adopted by the company

There is a standard and certain other amendments to accounting and reporting standards that are not yet effective and are considered either not to be relevant or to have any significant impact on the company's financial statements and operations and, therefore, have not been disclosed in these financial statements.

# 5 MATERIAL ACCOUNTING POLICY INFORMATION

#### 5.1 IFRS 8: Operating Segments

An operating segment is a component of the company that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the company's other components. An operating segment's operating results are reviewed regularly by the Board of Directors and Chief Executive Officer to make decisions about resources to be allocated to the segment and assess its performance, and for which discrete financial information is available.

The company applied IFRS 8 and presented income from its business segments as per the requirements of the standard. The main operating segments identified are:

#### (i) Brokerage

- (ii) Financial Advisory
- (iii) Underwriting
- (iv) Other Operations

These segments are based on the percentage of gross revenue.

#### Brokerage

The brokerage activities include services provided in respect of share brokerage, money market brokerage, forex brokerage, commodity brokerage and share subscription commission.

#### **Financial Advisory**

It consists of advisory and consultancy to various clients.

#### Underwriting

It consists of underwriting fee for shares issues, IPOs and debt securities etc.

#### **Other operations**

The activities include profit / mark-up on bank deposit, term deposit receipts, capital gains on equity and debt securities, mark-up income on margin financing, term finance certificates, profit and dividend income.

#### 5.2 Property and equipment

These are stated at cost less accumulated depreciation and impairment, if any. Such costs include the cost of replacing parts of property and equipment when that cost is incurred. Maintenance and normal repairs are charged to income as and when incurred. Depreciation is charged to income over the useful life of the asset on a systematic basis applying the straight line method at the rates specified in note 7 to the financial statements.

Property and equipment are assessed for impairment whenever there is an indication that the same are impaired. Depreciation is charged from the day of purchase and no depreciation is charged from the day of disposal.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal.



The asset's residual values, useful lives and methods are reviewed and adjusted, if appropriate at each financial year end.

Gains and losses on disposals, if any, of assets are included in income currently.

# 5.3 Intangible assets

# - Goodwill

Goodwill arising on the acquisition of business represents future economic benefits arising from assets that are not capable of being individually identified and separately recognized. Goodwill is initially recognized at a cost which is determined as the excess of the cost of the business combination over the net fair value of the identifiable assets, liabilities, and contingent liabilities of the acquire. Subsequent to initial recognition, goodwill is measured at cost less accumulated impairment losses, if any.

# - Other intangible assets

Intangible assets with definite useful lives are stated at cost less accumulated amortization and impairment, if any. Amortization is charged over the useful life of the asset on a systematic basis to income applying the straight line method at the rate specified in note 9 to the financial statements.

Intangible assets with indefinite useful lives are not amortized. These are annually tested for impairment to assess whether these are in excess of their recoverable amounts, and where the carrying amounts exceeds the estimated recoverable amounts, the carrying amounts are written down to the estimated recoverable amounts.

Intangible assets are assessed for impairment whenever there is an indication that the same are impaired. Costs associated with maintaining assets are recognized as an expense in the period in which these are incurred. Gains and losses on disposals, if any, of assets are included in income currently.

# 5.4 Investment properties

Investment properties are carried at cost less accumulated depreciation and accumulated impairment losses, if any. Depreciation is charged at specified rates. Subsequent expenditures, depreciation and gains or losses on disposals are accounted for in the same manner as property and equipment.

# 5.5 Financial Instruments

# 5.5.1 The company classifies its financial assets in the following three categories

- (a) financial assets measured at amortized cost;
- (b) financial assets measured at fair value through other comprehensive income (FVOCI); and
- (c) financial assets measured at fair value through profit or loss (FVTPL).

### (a) Financial assets measured at amortized cost

A financial asset is measured at amortized cost if it is held within business model whose objective is to hold assets to collect contractual cash flows, and its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on principal amount outstanding.

Such financial assets are initially measured at fair value plus transaction costs that are directly attributable to the acquisition or issue thereof.

# (b) Financial assets at FVOCI

A financial asset is classified as at fair value through other comprehensive income when either:

- (i) It is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets and its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding; or
- (ii) It is an investment in equity instrument which is designated as at fair value through other comprehensive income in accordance with the irrevocable election available to the company at initial recognition.

Such financial assets are initially measured at fair value plus transaction costs that are directly attributable to the acquisition or issue thereof.

# (c) Financial assets at FVTPL

A financial asset shall be measured at fair value through profit or loss unless it is measured at amortized cost or at fair value through other comprehensive income, as aforesaid.

Such financial assets are initially measured at fair value.

# 5.5.2 Initial recognition

Financial assets and liabilities, with the exception of bank balances, loans and advances to employees / counter parties and due to counterparties, are initially recognized on the settlement date, i.e., the date that the company settles the transaction. This includes regular way trades: purchases or sales of financial assets that require delivery of assets within the time frame generally established by regulation or convention in the market place.

All financial instruments are measured initially at their fair value plus transaction costs, except in the case of financial assets and financial liabilities recorded as 'at fair value through profit or loss'.

# 5.5.3 Subsequent measurement

# (a) Financial assets measured at amortized cost

These assets are subsequently measured at amortized cost (determined using the effective interest method) less accumulated impairment losses. Interest / markup income, foreign exchange gains and losses and impairment losses arising from such financial assets are recognized in the profit and loss account.

# (b) Equity investments at FVOCI

These assets are subsequently measured at fair value. Dividends are recognized as income in profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other net gains and losses are recognized in OCI and are never reclassified to profit or loss.

# (c) Debt investments at FVOCI

These assets are subsequently measured at fair value. Interest income is calculated using the effective interest method. Foreign exchange gains and losses and impairment are recognized in profit or loss. Other net gains and losses are recognized in OCI. On derecognition, gains and losses accumulated in OCI are reclassified to profit or loss.

# (d) Financial assets at FVTPL

These assets are subsequently measured at fair value. Net gains or losses arising from remeasurement of such financial assets as well as any interest income accruing thereon are recognized in profit and loss account.

# 5.5.4 Impairment of Financial assets

The company's financial assets that are subject to the impairment requirements of IFRS 9 are trade receivables, debt instruments accounted for at amortized cost or at FVTOCI, most loan commitments, financial guarantee contracts, and lease receivables under IFRS 16 Leases.

For trade and other receivables, the company has applied the standard's simplified approach and has calculated ECLs based on lifetime expected credit losses. The company has established a provision matrix that is based on the company's historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

# 5.6 Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than twelve months after the balance sheet date, which are classified as non-current assets.

# 5.7 Impairment

The carrying amount of assets are reviewed at each balance sheet date to determine whether there is any indication of impairment of any asset or a group of assets. If any such indication exists, the recoverable amount of that asset is estimated and impairment losses are recognized in the profit and loss account.

# 5.8 Off-setting of financial assets and financial liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the balance sheet if the company has a legally enforceable right to set-off the transaction and also intends either to settle on a net basis or to realize the asset and settle the liability simultaneously. Income and expenses arising from such assets and liabilities are also accordingly offset.

# 5.9 Revenue recognition

Revenue is recognized at an amount that reflects the consideration to which the company is expected to be entitled in exchange for transferring goods or services to a customer.

- Brokerage, consultancy and advisory fee, underwriting commission etc. are recognized as and when such services are provided.
- Capital gains and losses on sale of securities is recognized as and when transaction occurred.
- Mark-up income, return on bank deposits and balances are recognized on accrual basis.
- Dividend income is recorded when the right to receive the dividend is established.

# 5.10 Taxation

# Levy

In accordance with the Income Tax Ordinance, 2001, computation of final taxes is not based on taxable income. Therefore, as per IAS 12 Application Guidance on Accounting for Minimum Taxes and Final Taxes issued by the ICAP, these fall within the scope of IFRIC 21/IAS 37 and accordingly have been classified as levy in these unconsolidated financial statements, except for taxes on dividends on the Company's investments in subsidiaries and associates which are specifically within the scope of IAS 12 and hence these continue to be categorized as current income tax.

# Current

Provision for current taxation is based on taxable income at the current rates of taxation after taking into account tax credits, rebates and tax exemptions available, if any. The charge for the current tax also includes adjustments where necessary, relating to prior years which arise from assessment framed / finalized during the year.

# Deferred

Deferred tax is recognized using the balance sheet liability method on all temporary differences arising between tax bases of assets and liabilities and their carrying amounts appearing in the financial statements. A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefits will be realized.

Deferred tax is calculated at the rates that are expected to apply to the year when the differences reverse, based on tax rates that have been enacted or substantively enacted by the balance sheet date. Deferred tax is charged or credited to the profit and loss account.

Deferred tax, if any, on revaluation of investments is recognized as an adjustment to surplus arising on revaluation.

# 5.11 Dividend distributions and appropriations

Dividend distributions and appropriations are recorded in the period in which the distributions and appropriations are approved.



# 5.12 Employees' benefits

# **Defined contribution plan**

The company operates a defined contribution plan i.e. recognized provident fund ("the Fund") for all of its eligible employees in accordance with trust deed and rules made there under. Monthly contributions at the rate of 5% of basic salary are made to the Fund by the company and the employees. Whereas after sanction of merger scheme monthly contribution rate has been increased from 5% to 10% of basic salary.

# **Employee compensated absences**

The company allows its management and non-management employees' to avail 30 days annual earned leave. The unutilized portion of the earned leave is accumulated but not encashable.

# 5.13 Cash and cash equivalents

Cash in hand and at banks is carried at cost. For the purposes of cash flow statement, cash and cash equivalents consist of cash in hand and bank balances. For the purposes of statement of cash flows, cash and cash equivalents are presented net of short term borrowings which are repayable on demand or in the short term and form an integral part of the company's cash management.

#### 5.14 Foreign currency transactions

Foreign currency transactions are recorded at the exchange rates prevailing on the date of the transaction. Monetary assets and liabilities in foreign currencies are translated at the rates of exchange prevailing on the balance sheet date. Gains and losses on translation are taken into income currently. Non monetaryitems that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

#### 5.15 Provisions

Provisions are recognized when the company has the legal or constructive obligation as a result of past events, and it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of the amount can be made.

# 5.16 Trade and other receivables

Trade and other receivables are recognized and carried at transaction price less an allowance for impairment. A provision for impairment of trade receivables is established when there is objective evidence that the company will not be able to collect all amounts due according to the original terms of the receivables. The amount of the provision is recognized in the statement of profit or loss. Bad debts are written-off in the statement of profit or loss on identification.

The allowance for doubtful debts of the company is based on the ageing analysis and management's continuous evaluation of the recoverability of the outstanding receivables. In assessing the ultimate realization of these receivables, management considers, among other factors, the creditworthiness and the past collection history of each customer.

# 5.17 Trade and other payables

Trade and other payables are recognized initially at fair value plus directly attributable costs, if any, and subsequently measured at carrying value.

# 5.18 Ijarah

An agreement under Islamic mode in which a significant portion of the risks and rewards of ownership is retained by the Muj'ir is classified as Ijarah. Payments made under Ijarah are charged to profit or loss on a straight-line basis over the period of Ijarah.

# 5.19 Borrowing costs

Borrowing costs incurred on long term finances directly attributable for the construction / acquisition of qualifying assets are capitalized up to the date the respective assets are available for intended use. All other mark-up, interest and other related charges are taken to the statement of profit or loss directly.

#### 5.20 Right-of-use assets

The company recognizes right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognized, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Unless the company is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognized right-of-use assets are depreciated on a straight- line basis over the shorter of its estimated useful life and the lease term. Right-of-use assets are subject to impairment.

# 5.21 Lease liabilities

At the commencement date of the lease, the company recognizes lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees.

In calculating the present value of lease payments, the company uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

#### 5.22 Short term leases and leases of low-value assets

The company applies the short-term lease recognition exemption to its short-term leases of property and equipment (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases that are considered of low value. Lease payments on short term leases and leases of low-value assets are recognized as expense on a straight-line basis over the lease term.

# 5.23 Fiduciary Assets

Assets held in trust or in a fiduciary capacity by the company are not treated as assets of the company and accordingly are not included in these financial statements.

#### 5.24 Related Party Transactions

Related party transactions are carried out on an arm's length basis and exceptions are backed by the approval of board of directors. Pricing of these transactions are determined on the basis of comparable uncontrolled price methods, which sets the price by reference to the comparable goods and services sold

# 5.25 Investment in subsidiary

Investments in subsidiary are stated at cost less accumulated impairment losses, if any

# 6 ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of financial statements requires management to make judgments, estimates and assumptions that effect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making judgments about carrying values of assets and liabilities. The estimates and underlying assumptions are reviewed on an ongoing basis.

The estimates, judgments and assumptions that have significant effect on the financial statements are as

	<u>Notes</u>
Useful lives of property & equipment and methods of depreciation and impa	5.2 & 7
Useful lives of goodwill and other intangibles and methods of amortization	5.3 & 9
Classification of investments	5.5, 10 & 14
Provision for doubtful debts	5.15, 5.16 & 15
Deferred taxation and taxation	5.10, 13 & 32

			June-24	June-23
7	PROPERTY AND EQUIPMENT		(Ru	pees)
	Property and equipment	7.1	704,012,901	157,996,336
	Right to use asset under IFRS 16	7.2	33,803,590	42,370,780
	Advance against capital expenditure	7.3	920,000,000	1,629,300,000
			1,657,816,491	1,829,667,116

# 7.1 PROPERTY AND EQUIPMENT

				June-24		
		Office premises on lease hold land	Furniture and fixtures	Computers and office equipment	Motor vehicles	Total
	Note			(Rupees)		
As at July 01, 2023						
Cost		47,932,654	90,246,797	270,243,692	175,758,745	584,181,888
Accumulated depreciation		(37,428,446)	(59,725,567)	(210,538,627)	(118,492,913)	(426,185,552
Net book value at the beginning of the year		10,504,209	30,521,231	59,705,065	57,265,832	157,996,336
Changes during the year						
Additions during the year	7.3.1	612,610,757	6,852,111	13,104,418	345,522	632,912,808
Disposals during the year						
-Cost		-	(1,243,000)	(4,106,560)	(44,889,372)	(50,238,932
-Depreciation		-	1,051,506	3,305,841	36,405,794	40,763,141
		-	(191,494)	(800,719)	(8,483,579)	(9,475,791
Transferred from Lease						
-Cost		-	-	-	21,684,922	21,684,922
-Depreciation		-	-	-	(12,336,933)	(12,336,933
		-	-	-	9,347,989	9,347,989
Depreciation charge for the year		(32,341,524)	(6,796,216)	(27,051,531)	(20,579,170)	(86,768,441
		580,269,233	(135,600)	(14,747,832)	(19,369,237)	546,016,565
Net book value at the end of the year		590,773,442	30,385,631	44,957,233	37,896,595	704,012,901
Analysis of net book value						
As at June 30, 2024						
Cost		660,543,411	95,855,908	279,241,550	152,899,817	1,188,540,686
Accumulated depreciation		(69,769,969)	(65,470,277)	(234,284,317)	(115,003,222)	(484,527,785
Net book value		590,773,442	30,385,631	44,957,233	37,896,595	704,012,901
Depreciation rate (% per annum)		5	10	20-45	20	

			June-23		
	Office premises on	Furniture and fixtures	Computers and office	Motor vehicles	Total
	lease hold		equipment		
			(Rupees) -		
As at July 01, 2022					
Cost	47,932,654	89,785,143	265,179,809	170,641,834	573,539,440
Accumulated depreciation	(35,722,137)	(56,016,453)	(199,478,455)	(82,379,166)	(373,596,210)
Net book value at the beginning of the year	12,210,517	33,768,690	65,701,355	88,262,668	199,943,230
Changes during the year					
Additions during the year	-	1,065,606	13,880,191	272,400	15,218,197
Disposals during the year					
-Cost	-	(603,952)	(8,816,308)	(28,138,755)	(37,559,015)
-Depreciation	-	264,357	8,093,176	19,877,566	28,235,099
	-	(339,595)	(723,132)	(8,261,189)	(9,323,916)
Transferred from Lease					
-Cost	-	-	-	32,983,267	32,983,267
-Depreciation	-	-	-	(32,409,511)	(32,409,511)
	-		-	573,756	573,756
Depreciation charge for the year	(1,706,309)	(3,973,471)	(19,153,348)	(23,581,803)	(48,414,930)
	(1,706,309)	(3,247,460)	(5,996,290)	(30,996,836)	(41,946,893)
Net book value at the end of the year	10,504,209	30,521,231	59,705,065	57,265,832	157,996,337
As at June 30, 2023			*	·	,
Cost	47,932,654	90,246,797	270,243,692	175,758,745	584,181,889
Accumulated depreciation	(37,428,446)	(59,725,567)	(210,538,627)	(118,492,913)	(426,185,552)
Net book value	10,504,209	30,521,231	59,705,065	57,265,832	157,996,337
Depreciation rate (% per annum)	5	10	20-45	20	
· · · · · · · · · · · · · · · · · · ·					

7.1.1 During the year the Company has transferred its properties, comprising 14 offices of 14,119 square feet on the 4th & 5th Floor, Continental Trade Centre Block 8, Clifton, Karachi, Pakistan to investment properties, commencing from July 01, 2023.

#### 7.1.2 Disposal of Operating Assets

Net book value of assets disposed off during the current year having book value of Rs 5mn and individual book value of Rs 0.5mn

	-			2024			
Particular of Assets	Cost	Written Down Value	Sale Proceeds	Gain	Particulars of Buyers	Mode of Disposal	Relationship
			(R	upees)			
Vehicle	3,643,931	531,966	1,269,947	737,981	Khurram Kazmi	Company Policy	Ex- Employee
Vehicle	6,728,991	960,229	1,075,121	114,893	Khurram Shahid	Company Policy	Ex- Employee
Vehicle	5,656,000	3,880,584	6,000,000	2,119,416	Raheel Sawani	Company Policy	Ex- Employee
Vehicle	5,656,000	3,110,800	3,344,004	233,204	Faysal Dawood	Company Policy	Ex- Employee
-	21,684,922	8,483,579	11,689,072	3,205,494	_		

				2023			
Particular of Assets	Cost	Written Down Value	Sale Proceeds	Gain	Particulars of Buyers	Mode of Dis	sposal Relationsh
			(RI	upees)			
Vehicle	4,938,764	552,510	654,151	101,641	Muhammad Haris Asl	am Company	Policy Ex- Employ
Vehicle	5,881,000	4,704,800	6,400,000	1,695,200	Jawad Safdar	Negotia	tion Ex- Employ
Vehicle	3,305,000	2,038,083	4,950,000	2,911,917	Muhammad Ishaq	Negotia	tion Ex- Employ
_	14,124,764	7,295,393	12,004,151	4,708,758			
					_	June-24	June-23
7.2 RIGHT-OF-US	E ASSETS				_	(Rup	ees)
Opening balar	nce					42,370,780	56,035,043
Additions dur	ng the year-ne	t				19,306,605	17,262,712
	ng the year-net					(1,243,927)	(6,509,280)
Transferred to	Owned-Net					(9,347,989)	(573,756)
Depreciation f	or the year				29.2	(17,281,879)	(23,843,938)
Closing balan	ce				_	33,803,590	42,370,780
Depreciation r	ate (% per ann	um)			_	20 - 33.33	20 - 33.33
					_		
						June-24	June-23
7.3 ADVANCE AG	AINST CAPIT	AL EXPENDITU	JRE		_	(Rup	ees)
Opening					Г	1,629,300,000	71,726,556
Additions						260,700,000	1,557,573,444
Transfer to Pr	operty and Equ	uipment			7.3.1	(612,610,757)	
Transfer to Inv	estment Prop	erty			7.3.1	(357,389,243)	
	•	-			7.3.2	920,000,000	1,629,300,000



- 7.3.1 The Company has made full payment to Mr. Aqeel Karim Dhedhi (related party) against the purchase of office premises measuring 38,322 square feet at an agreed price of Rupees 970 million. During the year said office premises has transferred to own property and investment property (note7 and note 9 respectively). The title of these properties are held in the name of Mr. Aqeel Karim Dhedhi and it will be transferred to the company after its clearance from financial institution with which it is mortgaged against the financing used by the company. However, the rent collected on such properties will also be transferred to the company by the previous owner (Mr. Aqeel Karim Dhedhi).
- 7.3.2 This represent the advance paid to Mr. Aqeel Karim Dhedhi against purchase of office premises measuring 4,888 square feet for a total agreed price of Rs 920 million.

		June-24	June-23
8 INVESTMENT PROPERTY		(Rupees)	
As at July 01, 2023			
Cost		-	-
Accumulated depreciation		-	-
Net book value at the beginning of the year		-	-
Addition/Transfer during the year			
Additions (at Cost)	7.3.1	357,389,243	-
Depreciation charge for the year		(17,869,462)	: -
Carrying amount as at 30 June, 2024.		339,519,781	-
Analysis of net book value			
As at June 30, 2024			
Cost		357,389,243	-
Accumulated depreciation		(17,869,462)	
Net book value		339,519,781	
Depreciation rate (% per annum)		5	5
			1.

8.1 Investment property comprises 14 offices of 14,119 square feet on the 4th & 5th Floor, Continental Trade Centre Block 8, Clifton, Karachi, Pakistan, the fair value of which has been determined based on the valuation carried out by an independent professional valuer as of June 30, 2024 which amounting to Rs.361.651 million (2023: Nil) and has a forced sale value amounting to Rs 289.230 million (2023: Nil)

8.2 The said property is rented out by Mr. Aqeel Karim Dhedhi related party. The company has made an agreement with Mr. Aqeel Karim Dhedhi to receive the rent of the said property (refer note 31.1) from Mr. Aqeel Karim Dhedhi till the said property is transferred to the company's name after its clearance from financial institution with which it is mortgaged till June 30, 2025.

9

65 June 2024

9 INTANGIBLE ASSETS					June-24			
		Computer software	Membership and booth of PMEX	Booths at PSX	License and trademark	TREC -PSX (Note 9.1 & 9.2)	Goodwill	Total
					(Rupees)			
As at July 01, 2023 Cost		29,056,191	8,500,000	950,200	1,223,050	2,500,000	3,137,826,767	3,180,056,208
Accumulated amortization		(26,363,279)	-	-	(523,000)	_,000,000	-	(26,886,279)
Net book value at the begi Deletion / Surrender	nning of the year	2,692,912	8,500,000	950,200	700,050	2,500,000	3,137,826,767	3,153,169,929
- Cost - Accumulated amortizatio	n		(250,000)			-		(250,000) -
		-	(250,000)		- '	-	- ''	(250,000)
Addition during the year		4,000,181	-	-	-	-	-	4,000,181
Amortization for the year		(1,788,963)		-	(280)	-		(1,789,243)
Net book value at the end		4,904,130	8,250,000	950,200	699,770	2,500,000	3,137,826,767	3,155,130,867
Analysis of Net Book Value	e							
Cost Accumulated amortization		33,056,372 (28,152,242)	8,250,000	950,200	1,223,050 (523,280)	2,500,000	3,137,826,767	3,183,806,389 (28,675,522)
Net Book Value as at 30 Ju		4,904,130	8,250,000	950,200	699,770	2,500,000	3,137,826,767	3,155,130,867
Amortization rate (% per a		25-33.33			0 - 33.33		-	-,,,
	,				June-23			
		Computer software	Membership of PMEX	Booths at PSX	License and trademark	TREC -PSX (Note 9.1 & 9.2)	Goodwill	Total
					(Rupees)			
As at July 01, 2022 Cost		28,368,637	8,500,000	950,200	1,223,050	3,850,000	3,137,826,767	3,180,718,653
Accumulated amortization		(25,025,515)	-		(523,000)			(25,548,515)
Net book value at the begi Deletion / Surrender	nning of the year	3,343,122	8,500,000	950,200	700,050	3,850,000	3,137,826,767	3,155,170,139
-Cost -Accumulated amortizatio	_	-	-	-	-	(1,350,000)	-	(1,350,000)
-Accumulated amortization	1					(1,350,000)		(1,350,000)
Addition during the year		687,554	-	-	-	-	-	687,554
Amortization for the year		(1,337,764)	-	-	-	-	-	(1,337,764)
Net book value at the end	of the year	2,692,912	8,500,000	950,200	700,050	2,500,000	3,137,826,767	3,153,169,929
Analysis of Net Book Value	2						. •	
Cost		29,056,191	8,500,000	950,200	1,223,050	2,500,000	3,137,826,767	3,180,056,208
Accumulated amortization		(26,363,279)		-	(523,000)			(26,886,279)
Net book value as at June		2,692,912	8,500,000	950,200	700,050	2,500,000	3,137,826,767	3,153,169,929
Amortization rate (% per a	nnum)	33.33	-	-	0 - 33.33	-		

9.1 The company has pledged / hypothecated its TREC in favor of PSX to meet the requirement of Base Minimum Capital (BMC) under clause 19.2 of the Risk Management Regulation of PSX Rule Book.



During the period, Company engaged an independent valuer for determination of separately identifiable intangible assets. Based on the valuation report, provisional goodwill has been allocated to 'Goodwill' amounting to Rs. 3.138 billion.

#### 9.2 Impairment testing

Company engaged an independent valuer for impairment testing of the recoverable amount of goodwill amounting to Rs. 3.138 billion including intangible assets acquired through a business combination has been tested for impairment as at 30 June 2024. This represents excess over fair value of net assets of AKD Securities Limited (AKDSL) on its acquisition. The recoverable amount of goodwill was tested for impairment by allocating the amount of goodwill to respective assets on which it arose, based on value in use in accordance with IAS-36 "Impairment of Assets". The value in use calculations are based on cash flow projections. These are then extrapolated for a period of 5 years using a steady long term expected demand growth of 3% and terminal value determined based on long term earning multiples. The cash flows are discounted using a discount rate of 17.44%. Based on this calculation no impairment is required to be accounted for against the carrying amount of goodwill.

		Note	June-24	June-23
10	LONG TERM INVESTMENTS		(Rup	ees )
	Subsidiary company -Structured Venture (Private) Limited	10.2	-	36,373
	At fair value through Other Comprehensive Income	10.3	632,884,468	641,040,953
	Investment in other entity at amortized cost	10.4	-	-
			632,884,468	641,077,326

10.1 Structured Venture (Private) Limited (SVPL) is a subsidiary of the company. The total amount of investment approved by the shareholders of the Company in the extra-ordinary general meeting held on June 22, 2010 was Rs. 625 million. As of the balance sheet date, the Company has invested a total sum of Rs. 488.581 million.

#### 10.2 Subsidiary Company

Cost	488,581,200	488,581,200
Less: Provision for impairment	(488,581,200)	(488,544,827)
	-	36,373

The net assets of the subsidiary company have reduced due to full impairment of investment of Rs. 81.567 million in an associated company New Horizon Exploration and Production Limited (NHEPL), and provision against advance for purchase of land of Rs. 375 million.

Structured Venture (Private) Limited (SVPL) had given advance against purchase of property Rs. 375 million which was being developed as a Housing Scheme (the 'Project') by M/s. Noor Developer (Private) Limited (the 'Developer'), the majority shareholder of which is Mr. Arif Ali Shah Bukhari. This amount includes development charges of Rs. 75 million paid to the Developer. The Developer had communicated in the previous years that the Project was pending final approval from the Cantonment Board Korangi Creek (CBKC) for last few years due to modification and revision required by the CBKC in the Project.

During the year 2015, the Developer cancelled provisional booking vide its letter dated June 15, 2015 and in response, SVPL has filed legal suit for specific performance, declaration, injunction, partition and damages in the Sindh High Court.

In addition to the above, as per CBKC letter to Military Lands & Cantonments dated July 04, 2011, the land on which provisional booking was made is not eligible for the type of allotment made to SVPL as per sale agreement dated November 10, 2010 between SVPL and the Developer. Further, the development work on the Project, as communicated by the Developer vide their letter dated December 28, 2013, has also not been undertaken.

Moreover, verification from the Registrar of Housing Society has revealed that no record exists for the said Project, namely Noor Town, situated at survey number 288, 289 and 290 at Deh Korangi Township Karachi. Prima facia a fraud was committed with the Company against which, criminal and civil proceedings have already been initiated.

Considering the facts stated above, the history of this transaction and legal implications, SVPL as a matter of prudence, has fully provided this amount. Hence, the Company's investment in SVPL stands impaired.

On request of the Company for complaints against Criminal Acts of M/s. Noor Developers (Private) Limited, SECP vide its letter dated September 27, 2017, has informed that appropriate steps have been taken as to referring the matter to National Accountability Bureau (NAB) under Section 41-B of Securities and Exchange Commission of Pakistan (Amendment) Act, 2016. On the recommendation/ approval of SECP, NAB has initiated enquiry into the matter.

During the period, the Company has recognized further impairment as the net assets of SVPL has decreased due to operating losses.

#### 10.3 Investment 'at fair value through Other Comprehensive Income

66 June 2024

June-24	June-23		Note	Jun	e-24	Jun	e-23
Number	of shares	Name of the Investee Company		Cost	Carrying value	Cost	Carrying value
1,602,953	1,602,953	<b>Quoted shares</b> Pakistan Stock Exchange Limited	10.3.1, & 10.3.4	1,438,000	20,533,828	1,438,000	11,861,852
		Unquoted shares					
3,370	3,370	Al Jomaih Power Limited	10.3.2 & 10.3.4	184,196,957	612,350,640	184,196,957	629,179,100
		New Horizon Exploration and Production Limited (Related Party)	10.3.3				
14,760,000	14,760,000	- Class 'A' ordinary shares		31,628,571	-	31,628,571	
		Less: impairment		(31,628,571)	-	(31,628,571)	
				-			
				185,634,957	632,884,468	185,634,957	641,040,953

10.3.1 Fair value of the investment as the year end was Rs. 12.81 per share (2023: 7.40 per share) as per quoted market price.

10.3.2 The Company's investment in unquoted shares of Al Jomaih Power Limited (AJPL) incorporated in Cayman Island are valued at its fair value based on the net assets value of the investee Company as at June 30, 2023. The company holds 1.55% of total issued certificates of AJPL. To date company has received a return of Rs 72mn in forms of dividends and the total cost of investment is Rs 184.19mn (2023: 184.19mn).

10.3.3 In year 2015, the management recorded impairment of its investment in New Horizon Exploration and Production Limited (NHEPL) in accordance with IAS-36 which was again tested for impairment as required by IFRS 9 adopted by the company on January 01, 2019. The recoverable amount of investment was estimated using "Value in use" approach. In considering the impairment, various business assumptions for estimating cash flows were used, which includes but are not limited to, historical performance of the investment, development and production activity in NHEPL's working interests, recoverability of future cash flows from the investment etc. Based on such analysis, the Company fully impaired it's investment in NHEPL and an impairment loss of Rs. 31.63 million was recognized up to year 2016. As of reporting date there is no change in management assumption of recoverability of this investment, accordingly no impairment loss has been reversed.

10.3.4 Reconciliation of unrealized (loss) / gain on investment 'at fair value through Other	Note	June-24	June-23
		(Rup	ees )
Pakistan Stock Exchange Limited			
Opening		10,423,852	14,960,209
Unrealized Gain/(Loss) during year	10.3.1	8,671,976	(4,536,357)
Closing		19,095,828	10,423,852
Al Jomaih Power Limited			
Opening		444,982,143	165,073
Unrealized (loss) / gain during year	10.3.2	(16,828,460)	444,817,070
Closing		428,153,683	444,982,143
Total unrealized (loss) / gain during year		(8,156,485)	440,280,713
10.4 Investment in other entity - At amortized cost			
Kashaf Foundation PPTFC	10.4.1	-	833,334
Current portion	10.4.1	-	(833,334)
		-	-

10.4.1 The Company in pursuant of scheme of merger, has acquired privately placed term finance certificates (PPTFCs) with the face value of Rupees 10 million. These certificates carry profit equal to 3 month KIBOR plus 2.25% receivable quarterly in arrears with a grace period of one year and will mature in December 2023. The Company holds these certificates in the business model with the objective to collect cash flows (principal and interest) over the term of these certificates till maturity.

	Note	June-24	June-23
11 LONG-TERM LOANS AND ADVANCES - CONSIDERED GOOD		(Rupe	es )
Loans and advances to:			
Employees	11.1	722,344	4,310,435
Current maturity shown in current assets	17	(722,344)	(4,310,435)
Advance Against Investment			
Advance Against Investment - Park View REIT scheme	11.2	256,780,000	-
		256,780,000	-

11.1 These are given to employees for general purpose in accordance with their terms of employment. The loans and advances are secured against staff provident fund balance.

11.2 During the period company has purchased 25,678,000 units of Park View REIT scheme at a price of Rs. 10 per unit. However company received securities of Park View Apartment REIT in August 02, 2024 in CDC. The REIT is being managed by Arif Habib REIT Management Company Limited.

# 12 LONG-TERM DEPOSITS AND PREPAYMENTS

Deposits with:			
- Pakistan Stock Exchange Limited (PSX)	12.1	21,611,500	21,611,500
- National Clearing Company of Pakistan Limited (NCCPL)		-	-
<ul> <li>Pakistan Mercantile Exchange Limited (PMEX)</li> </ul>		4,000,000	4,000,000
- Central Depository Company of Pakistan Limited (CDC)		200,000	200,000
- Rent deposits against rented premises		7,359,277	5,932,640
- Others		6,537,715	8,294,862
		39,708,492	40,039,002
Prepayments		18,000	18,000
-Impact of expected credit loss	12.2	(177,951)	(177,951)
		39,548,541	39,879,051



12.1 It represents cash deposit with PSX to fulfill the Base Minimum Capital (BMC) requirement in Compliance with clause 19.2 of the Risk Management Regulation of PSX Rule Book.

(177,951)

(177,951)

-Annual Report

#### 12.2 Impact of expected credit loss

- Rent deposits

# 13 DEFERRED TAX ASSET - NET

	June-24				
	Opening balance	(Charge) / reversal to statement of profit / (loss)	(Charge) / reversal to statement of other comprehensive income	Closing balance	
		Ri	upees		
Deductible temporary differences					
Allowance for expected credit losses	86,445,128	(40,668,968)	-	45,776,161	
Re-measurement of investments	41,263,489	(38,166,686)	-	3,096,803	
Losses available for offsetting against future taxable incom	e				
-carry forward of minimum tax and ACT	61,966,266	(30,913,036)	-	31,053,230	
Taxable temporary differences					
Accelerated tax depreciation / amortization	(6,462,627)	7,004,840	-	542,213	
Lease liability net	283,969	211,643	-	495,612	
	183,496,225	(102,532,206)	-	80,964,019	

		June		
			(Charge) /	
		(Charge) /	reversal to	
	Opening balance	reversal to	statement of	
	Opening balance	statement of	other	
		profit / (loss)	comprehensive	
			income	
		Rup	ees	
Deductible temporary differences				
Allowance for expected credit losses	98,062,966	(11,617,838)	-	86,445,128
Re-measurement of investments	29,968,531	11,294,958	-	41,263,489
Losses available for offsetting against future taxable incor	me			
-carry forward of minimum tax and ACT	-	61,966,266	-	61,966,266
Taxable temporary differences				
Accelerated tax depreciation / amortization	(13,726,665)	7,264,038	-	(6,462,627)
Lease liability net	(16,250,162)	16,534,131	-	283,969
	98,054,670	85,441,556	-	183,496,225
SHORT-TERM INVESTMENTS				
'At fair value through profit or loss'				
- Quoted Equity Securities		14.1	2,186,008,306	2,318,059,059
- Term finance certificates - Pace Pakistan Ltd.		14.2	_,,,,	2,010,000,000
		11.2	2,186,008,306	
At amortized cost			_,,,	
Privately Placed Term Finance Certificate - Kashaf Founda	tion.	14.3	-	833,334
Term deposit receipts-Habib Metropolitan Bank Limited			5,500,000	-
			5,500,000	833,334
			2,191,508,306	2,318,892,393

# 14.1 Quoted Equity Securities

68 June 2024

14

	2024		2023		
	Cost Carrying value		Cost	Carrying value	
	(Rupees )		(Rupees )		
Investment In shares of quoted equity securities	2,206,653,662 2,186,008,306		2,593,148,987	593,148,987 2,318,059,059	

This includes shares with carrying value of Rs. 159.75 million (2023: 152.97 million) pledged with NCCPL against exposure margin.

14.2	Term finance certificates				
	2024 2023		Note	June-24	June-23
	Number of certificates	Name of Investee Company		(Rup	ees )
		Pace Pakistan Ltd. (Face value Rs. 5,000/- each)			
	<b>4,000</b> 4,000	Opening		18,147,464	18,147,464
		Less : Sold during the year			
		Closing		18,147,464	18,147,464
		Less : Provision for impairment	14.2.1	(18,147,464)	(18,147,464)
	<b>4,000</b> 4,000	-			E.
14.2.1	Impairment				
	Opening balance Impairment: balance written o	ff		18,147,464	18,147,464
				18,147,464	18,147,464
14.3	Privately placed term finance	certificate - at amortized cost			
	Current portion of PPTFC of K	ashaf Foundation	10.4	-	833,334
			Note	June-24	June-23
15	TRADE DEBTS			(Rup	ees )
	Receivable against purchase of	f marketable securities - net of provisions		105,974,780	191,511,678
	Receivable from National Clear	ing Company of Pakistan Limited		66,181,660	-
	Inter-bank brokerage			29,439,610	13,718,436
	Receivable against consultancy	y, advisory & underwriting		21,518,182	24,927,200
	Considered good	· · ·		223,114,231	230,157,314
	Considered doubtful			154,255,406	294,493,225
			15.1	377,369,637	524,650,539
	Less: Allowance against expec	ted credit loss	15.2	(154,255,406)	(294,493,225)
				223,114,231	230,157,314

15.1 These receivables include Rs. 105,215 (2023: Rs. 153,800,488) due from the related parties. The maximum aggregate amount outstanding during the year from such parties (with reference to month-end balances) amounted to Rs. 72,909,710 (2023: Rs. 153,800,488).

# 15.2 Reconciliation of provisions against trade debts

	Opening balance	294,493,225	334,554,733
	(Reversal) / Allowance against expected credit loss for the year	(78,017,491)	142,796,501
	Debts written off during the year	(62,220,329)	(182,858,009)
		(140,237,820)	(40,061,507)
		154,255,406	294,493,225
16	DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES		
	Deposits:		
	Exposure deposit with -NCCPL	3,834,986,346	1,053,530,734

Exposure deposit with PMEX	
Others	16.1
-Impact of expected credited loss	16.2

Prepayments:			
Insurance		2,816,449	3,623,481
Software development and maintenance		746,050	2,598,050
Rent		3,729,014	3,371,004
Others		4,888,080	12,780,622
		12,179,593	22,373,157
Other receivables:			
Profit on bank deposits		3,023,431	2,576,731
Rent receivable	7.3.1	16,943,712	-
Others		14,139,223	32,854,003
		34,106,366	35,430,735
-Impact of expected credited loss	16.2	(5,248,912)	(5,248,912)
		28,857,454	30,181,822
		3,893,681,007	1,117,041,837



-Annual Report

10,956,124

2,100,000

(2,100,000)

1,066,586,858

1,064,486,858

17,657,616 2,100,000

(2,100,000)

3,854,743,961

3,852,643,961

16.1 This includes amounts deposited with the Honorable District and Sessions Court Karachi South in the form of Defense Saving Certificates (DSCs) having face value Rs. 2.1 million. These DSCs carry yield of 7.34% per annum and will mature in August 2026 (June 30, 2023 :7.34%). These certificates are in name of ex-employee who, by a letter has accepted to surrender the principal amount and the interest accrued on them to the entity upon maturity.

# 16.2 Impact of credit loss

1

16.2	Impact of credit loss			
	Deposits		2,100,000	2,100,000
	Other receivables		5,248,912	5,248,912
			7,348,912	7,348,912
				,
17	LOANS AND ADVANCES	Note	June-24	June-23
			(Rup	ees )
	Advances to:			
	Current portion of long-term loans and advances to employees and executives	11	722,344	4,310,435
	Short term advances to employees against commission & expenses	17.1	14,847,236	28,536,619
			15,569,580	32,847,054
	Short term loan to:			
	Holding company	17.2	891,247,505	504,578,011
	Creek Developers (Private) Limited	17.3	28,074,855	5,799,426
			919,322,360	510,377,437
	Markup on short term loan to:			
	Holding company	17.2	1,738,822	1,326,003
	Creek Developers (Private) Limited	17.3	1,024,009	15,240
			· · · · · · · · · · · · · · · · · · ·	

**937,654,771** 544,565,734

17.1 These represent interest free loans to executives and staff for the purchase of vehicles and for other purposes in accordance with the terms of employment repayable over a year through deduction from salaries. These loans are secured against commission payable and balance of respective employees in Staff Provident Fund of respective employees.

17.2 The company has reclassified its balance receivable from holding company to short term loan receivable on demand under the authority of a special resolution passed in extra ordinary general meeting of the company held on 28 November 2015 whereby it was resolved that the company may lend its surplus funds to Aqeel Karim Dhedhi Securities (Private) Limited (Holding company). Mark-up on outstanding balance of such loan is 3MK+2% per annum receivable in arrears. The maximum aggregate amount outstanding during the year from such parties (with reference to month-end balances) amounted to Rs. 967,986,986 (2023: Rs. 989,053,990).

17.3 This represents loan provided to Creek Developers Private Limited (a related party) on request and is receivable on demand. This carries markup on outstanding balance of 3MK+2% per annum receivable in arrears. The maximum aggregate amount outstanding during the year from such parties (with reference to month-end balances) amounted to Rs.28,074,855 (2023: Rs. 41,770,253).

#### 18 CASH AND BANK BALANCES

18.1

Company accounts			
Current accounts		19,802,989	20,846,789
Saving accounts	18.1	2,943,205	3,015,663
		22,746,194	23,862,452
Client accounts			
Current accounts		737,922,328	829,234,355
		41,976,720	23,419,465
		779,899,048	852,653,820
		802,645,242	876,516,273
Cash in hand		459,678	310,432
Stamps in hand		3,297	3,297
		803,108,217	876,830,002
1 These carry profit at rates ranging from 4.69% to 20.5% (2023: 3.40% to 19.50%) pe	r		

#### 19 ISSUED, SUBSCRIBED AND PAID-UP CAPITAL

89,867,900 89,867,90	0 Ordinary shares of Rs. 10 each fully paid-up in cash	898,679,000	898,679,000
10,132,100 10,132,10	0 Ordinary shares of Rs. 10 each fully paid-up as part of the scheme of arrange	101,321,000	101,321,000
457,834,171 457,834,17	1 Ordinary shares of Rs. 10 each fully paid-up as part of the scheme of merger	4,578,341,710	4,578,341,710
<b>557,834,171</b> 557,834,17	1	5,578,341,710	5,578,341,710

The Company has single class of ordinary shares which carry no right to fixed income. The Holders are entitled to receive dividends as declared from time to time and are entitled to single vote at the Company. All shares rank equal with regards to the Company's residual assets.

70 June 2024

#### 20 LONG-TERM FINANCING - SECURED

Al-Baraka Bank Limited- Diminishing musharakah facility Less: Current Portion	20.1	500,000,000 (500,000,000)	500,000,000	
		-	500,000,000	

20.1 The AKD Securities Ltd obtained a diminishing musharakah facility from Al-Baraka Bank (Pakistan) Limited (ABPL) amounting to Rupees 500 million under mark-up arrangement at the rate of 3 months KIBOR + 2% to be charged and paid on quarterly basis. The principal is repayable quarterly in 2 years including grace period of 1 year. This loan is secured against the equitable mortgage of properties of the sponsor and pledge of shares and personal guarantees of the sponsor and director.

		Note	June-24	June-23
21	LEASE LIABILITIES		(Rupees )	
	Opening		43,349,984	52,965,412
	Additions during the year		19,306,605	17,262,712
	Deletions \ Transfers during the year		(10,591,916)	(6,509,280)
	Payments made during the year		(16,552,075)	(20,368,859)
			35,512,598	43,349,984
	Transferred to current maturity		(12,415,405)	(16,542,970)
			23.097.193	26.807.015

**21.1** The future minimum lease payments to which the company is committed to is as follows:

	Not later than one year	Later than one year not later than five years	More than five years
As at 30 June 2024			
Principal	12,415,405	23,097,193	-
Finance charges allocated to future years	7,899,169	9,270,409	-
	20,314,574	32,367,602	-
As at June 30, 2023			
Principal	16,542,970	26,807,015	-
Finance charges allocated to future years	5,687,038	6,472,779	-
	22,230,008	33,279,794	-

This represents present value of multiple lease commitments entered into with financial institutions and individuals for vehicles and office premises having a lease term ranging between 3 to 5 years. When measuring lease liability for office premises , the company discounted lease payments using an estimated incremental borrowing rate of 10% - 24.66%. However, monthly lease rentals of vehicles included finance charge ranging from 17.20% - 23.60% per annum which is used as discounting factor for vehicles.

Taxes, repairs and insurance costs are to be borne by the company. In case of early termination of lease of vehicles, the company shall pay entire amount of rentals for unexpired period of respective lease agreements.

22	TRADE AND OTHER PAYABLES	Note	June-24	June-23
			(Rupees )	
	Trade creditors	22.1	3,622,749,573	1,755,799,710
	Payable to National Clearing Company of Pakistan Limited		3,170	-
	Accrued liabilities		198,444,089	164,974,886
	Withholding tax		48,611,352	35,680,901
	Provision for Workers' Welfare Fund - Sindh		49,495,122	17,769,394
	Payable to Staff Provident Fund		11,635,611	15,862,590
	Unclaimed deposits by clients		31,311,642	29,132,842
	Others	22.2	227,465,936	29,479,786
			4,189,716,496	2,048,700,109

-Annual Report

22.1 This includes Rs. 4,380,998 (2023: 16,237,903) payable to related parties.

**22.2** This includes Rs. 7,522,671 (2023: 1,049,453) payable to related parties.

71 June 2024

22.2 This includes clients Capital Gain Tax Payable to NCCPL amounting to Rs.205,320,877 (2023: Nil)

		Note	June-24	June-23
23	SHORT TERM FINANCING- SECURED		(Rupees )	
	Loan from Financial Institution	23.1	-	150,000,000
	Current Portion of Loan of Diminishing musharakah facility	20.1	500,000,000	-
			500,000,000	150,000,000

- 23.1 This represents long-term financing was obtained from Bank Islami Pakistan Ltd on December 31, 2015. The financing was secured by way of Exclusive Charge over DM Assets along with equitable mortgage over all other commercial properties of the Company as disclosed in note 7. The said financing had been rescheduled according to which company will pay off the financing as a bullet payment in December 2023, keeping other terms and conditions same. The same has been repaid by the company during the current year.
- 23.2 The AKD Securities Ltd obtained a diminishing musharakah facility from Al-Baraka Bank (Pakistan) Limited (ABPL) amounting to Rupees 500 million under mark-up arrangement at the rate of 3 months KIBOR + 2% to be charged and paid on quarterly basis. The principal is repayable quarterly in 2 years including grace period of 1 year. This loan is secured against the equitable mortgage of properties of the sponsor and pledge of shares and personal guarantees of the sponsor and director.

# 24 ACCRUED MARK-UP:

Accrued mark-up 924,847

# 25 CONTINGENCIES AND COMMITMENTS

# 25.1 Contingencies:

- 25.1.1 For tax year 2013, an amended assessment order has been passed under section 122(5A) of the Income Tax Ordinance, 2001 by the Additional Commissioner Inland Revenue (ACIR), raised a demand of Rs 17.39 million dated June 28, 2019. In pursuance of such order, Company filed an appeal before CIR-A, Upon Appeal filed, CIR-Appeal maintained the order of ACIR's order vide its order No. 97 dated October 23, 2020. In pursuance of the order of CIR-A, the Company has filed appeal before ATIR which is pending for hearing.
- **25.1.2** The Securities and Exchange Commission of Pakistan served a show cause notice dated 25 February 2016 wherein several alleged contravention of the laws of SECP are leveled against the Company. The Company filed suit against the show cause in the Honourable High Court of Sindh. The Honourable High Court of Sindh via order dated 03 March 2016 directed SECP to refrain from taking any coercive action against the Company in relation to the instant matter. No further progress on the matter has been made during the year. The management and legal counsel of the Company are of the view that ultimate outcome will be in our favour.
- 25.1.3 Burj Bank Limited (previously, Dawood Islamic Bank Limited) filed a Suit against the number of brokers including the Company in Sindh High Court on the termination of "Underwriting Agreement" in the year 2008 and prayed to declare the act of the Company as unlawful / unauthorized, to pass judgment for damages to the tune of Rupees 200 million with applicable mark-up at the State Bank Rate, to recover the cost of the Suit and for any other relief. The management and the legal counsel of the Company are confident that the suit will be decided in the favor of the Company; therefore, no provision has been made in these financial statements.
- 25.1.4 Order in original No. 23/34/2015 dated 27 June 2015 was passed by the Deputy Commissioner Sindh Revenue Board and demand of Rupees 90,542,868 as sales tax for the tax years 2010 to 2013 has been raised. The Company along with other stock brokers has instituted a Writ Petition before the Honourable Sindh High Court, Karachi, which has been pleased to direct the respondents to restrain from initiating any coercive action against the petitioners (including the Company) on the basis of impugned order till the next date of hearing.
- 25.1.5 Return of Income for the tax year 2012 has been selected for tax audit of the Company's income tax affairs under section 177 of the Ordinance by the learned Commissioner Inland Revenue, Zone 1, Regional Tax Office, Karachi. The Company has filed a Writ Petition under Article 199 of the Constitution of the Islamic Republic of Pakistan, 1973 challenging the vires of selection of case for tax audit of income tax affairs of the company under aforesaid section vide C.P No. D-2867/2014 dated May 27,2014 which is subjudice before the Honourable Sindh High Court, Karachi. However, the amended assessment order has been passed by the learned Deputy Commissioner Inland Revenue, Audit Unit 01, Zone 1, Corporate Regional Tax Office, Karachi vide his order bearing D/C No.15/15 dated April 5, 2017. The Company being dissatisfied of the aforesaid order has instituted an appeal before the Hounourable Commissioner Inland Revenue (Appeals III), Regional Tax Office, Karachi, which is subjudice.

1.257.863

- **25.1.6** Return of Income for the tax year 2015 has been selected for tax audit of the Company's income tax affairs under section 177 of the Ordinance. In this regard, the Company has complied with the notices received from the department from time to time and the proceedings are pending. However, at this stage, as per the tax advisor of the Company, it is not possible to assess the outcome of the aforesaid proceedings.
- **25.1.7** The Securities and Exchange Commission of Pakistan (SECP) has imposed penalties of Rs. 2,075,000 on the company for contravening the provisions of Anti Money Laundering Regulations & Licensing Regulations. The management of the company has filed an appeal against the order in the Appellate Tribunal of SECP. The hearing of the tribunal is yet to be started but the management is confident that the ultimate outcome will be in favour of the company.

SECP has imposed penalty of Rs. 100,000 on the company for contravening the provisions of Anti Money Laundering Regulations and Licensing Regulations. The management of the company has filed an appeal against the order in the Appellate Tribunal of SECP and the Appellate Tribunal upheld the order of SECP. The Company is filing an appeal with the High Court against the order of the Appellate Tribunal. The management is confident that the ultimate outcome will be in favour of the company.

**25.1.8** For the tax year 2016, an amended assessment order passed under section 122(1) of the Income Tax Ordinance, 2001 by the Deputy Commissioner Inland Revenue (DCIR), raised a demand of Rs. 194,845,167/- dated June 30, 2022. In pursuance of such order, the company filed an appeal before CIR-A, Upon Appeal filed, CIR- Appeal passed appellate order dated December 22, 2022, through which the company was granted partial relief, As a result, the tax payable was reduced from Rs. 194,845,167/- to Rs. 155,682,240/-. That being aggrieved of the appellate order issued by CIR-Appeals, the company has filed an appeal before the Appellate Tribunal Inland Revenue (ATIR) dated January 13, 2013, against which ATIR granted a stay subsequent to the balance sheet date on August 03, 2023, against recovery of impugned tax demand. However, ATIR has passed the order dated 06-11-2023 by disposing off the case and remand back the case to the assessing officer for fresh proceeding and subsequently the re-examination / re-verification of the facts are now in field and have been responded accordingly. However, no response have been received from the department till yet.

25.2	Commitments:	Note	June-24	June-23
			(Rupe	ees )
	Advance Against Capital Expenditure	7.3		260,700,000
26	OPERATING REVENUE			
	Brokerage		1,311,486,635	669,849,832
	Financial advisory fee		110,505,201	19,649,575
	Underwriting commission		12,736,054	19,417,588
	Less: sales tax on services		(165,057,191)	(81,556,822)
			1,269,670,699	627,360,171
27	GAIN ON SALE OF SHORT TERM INVESTMENTS 'AT FAIR VALUE THROUGH PROFIT AND LOSS' - NET			
	Quoted equity securities		450,809,086	556,859,349
	Debt securities		857,116	5,353,118
			451,666,202	562,212,467
28	MARK-UP / PROFIT ON BANK DEPOSITS AND OTHER INCOME			
	Profit on bank deposits		374,271,756	190,317,480
	Margin finance income		-	14,074,988
	Mark up on loan to related parties		222,378,649	163,975,799
	Profit on PPTFCs		52,847	535,884
	Custody charges		46,108,269	17,624,353
	Others		251,405	234,166
			643,062,926	386,762,670
		Note	June-24	June-23
29	OPERATING AND ADMINISTRATIVE EXPENSES		(Rupe	es )
	Salaries, allowances and other benefits	29.1	364,483,929	428,277,209
	Commission expense		95,626,267	63,637,227
	Rent, rates and taxes		12,408,895	14,861,958
	Insurance charges		3,671,525	2,938,122
	Depreciation	29.2	121,919,782	72,258,868
	Amortization of intangible assets		1,789,243	1,337,764



Repairs and maintenance		23,042,346	19,185,070
Power and utilities		36,657,030	20,410,796
Communication		35,547,801	43,682,509
Trading costs		53,275,594	64,317,845
Information technology related cost		13,772,339	23,071,875
Fees and subscription		17,100,377	63,359,819
Director fee		720,000	1,248,000
Printing and stationery		6,658,671	5,017,881
Papers and periodicals		421,984	315,215
Advertisement and business promotion		3,840,450	1,903,198
Sales and marketing		11,859,565	3,376,324
Travelling and conveyance		5,917,276	10,762,131
Entertainment		1,264,251	3,618,201
Legal and professional charges		4,487,229	4,597,850
Auditor's remuneration	29.3	6,672,119	5,825,101
Stamp charges		-	4,567
Donations	29.4	10,600,000	4,197,000
Workers' welfare fund		33,995,305	7,328,235
Kitchen expenses		8,355,778	7,794,643
Profit -paid to clients	29.5	51,144,152	26,508,886
TREC impairment		250,000	1,350,000
Others		1,593,363	1,588,117
		927,075,272	902,774,410

29.1 Salaries, allowances and benefits include company's contribution to provident fund amount to Rs 15.26 million (2023:

29.2 Depreciation			- (
Property and equipment	7.1	86,768,441	48,414,930
Right-of-use assets	7.2	17,281,879	23,843,938
Investment Property	8	17,869,462	-
		121,919,782	72,258,868
29.3 Auditor's Remuneration (inclusive of sales tax)			
Statutory audit		2,300,000	2,300,000
Half yearly review		550,000	550,000
Review of compliance with COCG		75,000	75,000
Other Certifications		2,738,658	2,111,908
Out of pocket expenses and Sales tax on Services		1,008,461	788,193
		6,672,119	5,825,101

**29.4** None of the directors or their spouses had any interest in donee. The particulars of the donees are as under:

National University of Science & Technology	5,000,000	-
Millions Smile Foundation	5,100,000	4,197,000
Others	500,000	-
	10,600,000	4,197,000

**29.5** This relates to share of client in mark-up income earned against their unutilized fund balances in PLS bank accounts of the Company as per the notice no. KSE/N-1479 dated March 17, 2015 of Pakistan Stock Exchange Limited .The gross markup earned is recorded as profit on bank deposits and client share is charged as expense.

		Note	June-24	June-23
30	FINANCE COST		(Rup	ees )
	Mark-up on:			
	Long-term loan		137,727,532	111,046,828
	Short-term Ioan-RF		-	282,264
	Lease liabilities		8,249,374	5,138,347
	Bank charges		263,918	211,146
			146,240,824	116,678,584

31	OTHER INCOME			
	Gain on disposal of property and equipment		5,564,446	12,517,722
	Mark up staff loan		-	86,249
	Rental Income	7.3.1	16,943,712	- `
	Others		5,902,851	2,929,068
			28,411,009	15,533,039
32	LEVIES AND INCOME TAXATION			
	Levy	32.1	4,823,914	4,333,174
	Taxation	32.2	401,550,472	(52,005,388)
	Net Levy and Taxation charged		406,374,386	(47,672,214)

32.1 This represents final taxes paid under sections 150 of Income Tax Ordinance, 2001, representing levy in terms of requirements of IFRIC 21 and IAS 37.

# 32.2 TAXATION

Current		
for the year	313,682,145	98,911,519
for the prior year	(14,663,880)	(65,475,354)
Deferred	102,532,207	(85,441,553)
	401,550,472	(52.005.388)

32.3 Income tax assessments of the company have been finalized up to and including the tax year 2023 (income year ended June 30, 2023). Tax returns filed with the revenue authority are deemed to be assessed under the provisions of section 120 of the Income Tax Ordinance, 2001 unless a return is selected for re-assessment by the revenue authority. The Commissioner of Inland Revenue may, at any time during a period of five years from the date of filing of return, select a deemed assessment order for the purpose of issuing an amended assessment order.

#### 32.4 Relationship between income tax expense and accounting profit:

33	EARNINGS PER SHARE-BASIC AND DILUTED		(Rupe	es )
		Note	June-24	June-23
			406,374,386	(47,672,214)
	Others		180,355,807	(462,427)
	Tax effect of Super Tax u/s 4C		92,951,741	4,768,116
	Tax effect of prior year charges		(14,663,880)	(65,475,354)
	Exempt Income		(74,466,201)	(49,488,114)
	Tax effect of Minimum Tax and Alternative		(146,504,142)	(43,740,894)
	Tax effect of Income at		(112,035,857)	(21,205,928)
	Tax effect of non-		(2,336,361)	23,798,169
	Tax at the applicable rate of 29% (2023 :		483,073,280	104,134,217
	Profit before income and final taxes		1,665,769,931	359,083,507

#### 33.1 Basic earnings per share

 Profit for the year attributable to ordinary shareholders
 1,259,395,545
 406,755,721

 Number of Shares
 Number of Shares

 Weighted average number of ordinary shares
 557,834,171
 519,681,323

 Note
 June-24
 June-23

 -------(Rupees)------ 33.2
 2.26
 0.78

#### 33.2 Diluted earnings per share

Diluted earnings per share has not been presented as the company does not have any convertible instruments in issue as at 30 June 2024 (2023: Nil) which would have any effect on the earnings per share if the option to convert is exercised.

#### 34 REMUNERATION OF DIRECTORS AND EXECUTIVES

The aggregate amounts charged in these financial statements for remuneration, including all benefits, to the Chief Executive, Directors and Executives of the Company are as follows:

		2024			2023	
	Chief Executive	Directors	Executives	Chief Executive	Directors	Executives
		(Rupees )			(Rupees )	_
Managerial remuneration	9,000,000	9,000,000	91,644,168	12,138,372	10,075,627	154,495,437
Fee (note 34.2)	-	720,000	-	-	1,248,000	
Bonus / commission	8,000,000	870,686	15,751,846	3,399,046	466,383	25,600,252
Contribution to provident fun	545,496	545,496	5,431,172	545,496	545,496	6,642,561
-	17,545,496	11,136,182	112,827,186	16,082,914	12,335,506	186,738,250
Number of persons	1	1	25	1	3	31

34.1 Certain executives of the Company are provided Company owned and maintained car.

**34.2** The fee was paid to the independent Directors for attending the Board of Directors, Audit Committee and HR&R committee meetings of the Company.

**34.3** The change in Directors' offices during the year has been disclosed in the Statement of Compliance with the Code of Corporate Governance.

**34.4** As per the requirement under Regulation 5(4) of Research Analyst Regulation 2015, following are the details of Research Analyst employed by the Company;

		2024	2023
		(Rupe	ees )
Managerial remuneration	_	15,659,720	19,182,750

All Research Analyst reports to Head of Research who in turn reports to the Chief Executive Officer of the company.

#### 35 RELATED PARTY TRANSACTIONS

Related parties comprise of Parent company, major shareholders, associated companies with or without common directors, other companies with common directors, retirement benefit fund, directors, key management personnel and their close family members. Contribution to defined contribution plan (provident fund) are made as per the terms of employment. Remuneration of key management personnel are in accordance with their terms of engagements. Transactions with other related parties are entered into at rates negotiated with them (agreed terms).

luma 04

Details of transactions and balances at year end with related parties, other than those which have been disclosed elsewhere in these financial statements, are as follows:

		June-24	June-23
Relationship with the Company	Nature of transactions / balances	Rupees	Rupees
Holding Company	Opening balance/ balance acquired though merger	505,904,014	771,626,846
(AKD Group Holding (Pvt.) Limited)	Mark up accrued on loan during the year	218,969,493	157,454,846
	Mark up received on loan during the year	(218,556,675)	(200,234,151)
	Rent paid	(2,949,600)	(2,949,600)
	Disbursement during the year	1,229,371,441	3,204,139,994
	Receipts during the year	(839,752,346)	(3,424,133,920)
	Balance receivable at year end	892,986,327	505,904,014
Other Related Parties	Opening balance/ balance acquired though merger	(13,954,114)	15,098,510
	Mark up accrued on loan during the year	3,409,156	6,520,953
	Mark up received on loan during the year	(2,400,388)	(7,555,736)
	Rent paid	(360,000)	(360,000)
	Brokerage earned	3,629,025	264,278
	Company contribution to provident fund	(15,256,638)	(17,396,678)
	Disbursement / adjustments during the year	1,637,495,878	226,628,085
	Receipts / adjustment during the year	(1,576,770,501)	(237,153,526)
	Balance payable / receivable at year end	35,792,418	(13,954,114)
Key Personnel	Brokerage earned	2,262,683	11,632,891
	Managerial and commission	30,221,271	32,379,428
	Meeting fee	720,000	1,248,000
	company contribution to provident fund	1,283,800	1,472,830
	Balance receivable at year end	-	153,798,628
	Balance payable at year end	(1,421,482)	

Particulars relating to remuneration of Chief Executive Officer, Directors and Executives who are key management personnel are disclosed in note 34.



-Annual Report

Following are the name of associated companies, related parties and associated undertakings with whom the Company had entered into transactions or had agreements in place during the year:

Name of Related parties	Relationship	% equity interest
AKD Group Holdings (Private) Limited	Parent company	95.87%
AKD Investment Management Limited	Associate	
Ageel Karim Dhedhi Securities (Private)	Post Employment Benefit plan o	
Limited - Staff Provident Fund	the Company	-
KAOD Freedowers Describert Freed	Post Employment Benefit plan of	
KASB Employees Provident Fund	the Company	-
Structure Venture (Private) Limited	Subsidiary	-
Oil & Gas investments Limited	Associate	-
AKD Capital Limited	Associate	-
DVCOM Limited	Associate	-
Post Amazar (Private) Limited	Associate	-
TMT Ventures Limited	Associate	-
AKD REITS Management company Limited	Associate	-
AKD Commodities (Private) Limited	Associate	-
Creek Developers (Private) Limited	Associate	-
AKD Farms (Private) Limited	Associate	-
AKD Analytics (Private) Limited	Associate	-
AKD-ICA (Private) Limited	Associate	-
Transgas Limited	Associate	-
Mr. Aqeel Karim Dhedhi	Ultimate Beneficial Owner	-
Ms. Anum Dhedhi	Ultimate Beneficial Owner	-
Ms. Ayesha Dhedhi	Non-Executive Director	-
Ms. Hina Junaid	Non-Executive Director	-
Ms. Afsheen Dhedhi	Non-Executive Director	-
Mr. Tariq Adam Ghumra	Executive Director	-
Mr. Junaid Balagham Wala	Spouse of Director	-
Mr. Muhammad Farid Alam	Chief Executive	-
Ms. Sadaf Farid	Spouse of CEO	-

#### 36 PROVIDENT FUND RELATED DISCLOSURE

36.1 The following information is based on latest un-audited Financial Statements of the KASB Employees Provident Fund:

		Note	Un-Audited 2024	Un-Audited 2023
			(Rupe	es )
Size of the fund-Net assets			51,814,146	45,419,628
Cost of investments made		-	44,830,778	37,355,092
Percentage of investments made		-	95.56%	99.95%
Fair value of investments		36.1.1	49,515,408	45,396,793
36.1.1Break-up value of fair value of investments is:				
	2024 (Un-Au	udited)	2023 (Un-	Audited)
	(Rs. )	%	(Rs. )	%
Investments in various Funds / Government Securities	46,907,381	94.73%	40,487,382	89.19%
Saving accounts	2,608,026	5.27%	4,909,411	10.81%

The investments out of provident fund have been made in accordance with the provisions of section 218 of the Companies Act, 2017 and the rules formulated for this 36.1.2 purpose. The above figures are unaudited.

49,515,408

100.00%

45,396,793

100.00%

#### 36.2 PROVIDENT FUND RELATED DISCLOSURE

3

The following information is based on latest un-audited Financial Statements of the Ageel Karim Dhedhi Securities (Private) Limited - Staff Provident Fund:

			Un-Audited	Un-Audited
		Note	2024	2023
			(Rupe	es )
Size of the fund-Net assets		_	341,166,664	213,124,096
Cost of investments made		-	269,082,900	208,847,423
Percentage of investments made		-	90.11%	78.78%
Fair value of investments		36.2.1	307,421,388	167,890,639
36.2.1Break-up value of fair value of investments is:				
	2024 (Un-Au	dited)	2023 (Un-	Audited)
	(Rs. )	%	(Rs. )	%
Investments in various Funds / Government Securities	-	0.00%	-	0.00%
Saving accounts	2,728,081	0.89%	16,362,281	9.75%
Term finance certificates (PPTFC)	-	0.00%	416,667	0.25%
Mutual funds units	75,187,370	24.46%	25,657,875	15.28%
Listed shares	229,505,937	74.66%	125,453,816	74.72%
	307,421,388	100.00%	167,890,639	100.00%

36.2.2 The above investment / placement of funds has not been made in accordance with the provisions of section 218 of the Companies Act, 2017 and the rules formulated for this purpose. These investments / placements shall be regularized in due course. Further, the above figures are unaudited.



OPERATING SEGMENTS			2024		
	Brokerage	Financial Advisory	Underwriting	Other Operation	Total
Segment revenues	1,311,486,635	110,505,201	12,736,054	1,385,869,763	2,820,597,652
Administrative and operating expenses (other than depreciation and amortization)	(373,539,308)	(31,474,233)	(3,627,499)	(394,725,206)	(803,366,246)
Impairment on long-term investment - subsidiary	(36,373)	ı	I	ı	(36,373)
(Provision) / reversal against doubtful debts-net	78,017,491	•		I	78,017,491
Depreciation	(56,688,754)	(4,776,566)	(550,513)	(59,903,950)	(121,919,782)
Amortisation of intangible assets	(831,940)	(660'02)	(8,079)	(879,125)	(1,789,243)
Finance cost	(67,997,251)	(5,729,414)	(660,332)	(71,853,827)	(146,240,824)
Sales Tax on Services	(150,878,993)	(12,712,988)	(1,465,210)		(165,057,191)
	739,531,507	55,741,901	6,424,420	858,507,655	1,660,205,484
Gain on sale of operating assets					5,564,446
Taxation					(406,374,386)
Profit after taxation					1,259,395,545
Segment assets	4,345,126,933	285,898,484	32,950,653	9,547,734,630	14,211,710,700
Segment liabilities	3,940,190,629	26,747,423	3,082,720	836,370,096	4,806,390,868
			2023		
	Brokerage	Financial Advisory	Underwriting	Other Operation	Total
Segment revenues	669,849,832	19,649,575	19,417,588	876,350,773	1,585,267,767
Administrative and operating expenses (other than	(350 366 422)	(10 277 753)	(10156412)	(458 377 101)	(277 77 1 068)
depreciation and amortization)			(7) 100 101		(
Impairment on long-term investment - subsidiary	(239,116)	ı	1	I	(239,116)
(Provision) / reversal against doubtful debts-net	(137,539,298)	'	•	I	(137,539,298)
Depreciation	(30,532,754)	(895,657)	(885,083)	(39,945,375)	(72,258,868)
Amortisation of intangible assets	(565,268)	(16,582)	(16,386)	(739,528)	(1,337,764)
Finance cost	(49,302,163)	(1,446,244)	(1,429,170)	(64,501,007)	(116,678,584)
Sales Tax on Services	(77,062,370)	(2,260,571)	(2,233,882)		(81,556,822)
	24,242,441	4,752,768	4,696,656	312,787,672	346,479,537
Gain on sale of operating assets					12,517,722
Mark up staff loan					86,249
Taxation					47,672,214
Profit after taxation					406,755,722
Segment assets	2,654,729,093	46,842,332	46,289,302	8,186,916,200	10,934,776,927
Segment liabilities	1,913,679,499	4,631,293	4,576,615	857,808,748	2,780,696,155
NUMBER OF EMPLOYEES					
Average number of employees during the year				226	256
Total number of employees as at year end				221	244

78 June 2024

37

38

#### **39 FINANCIAL INSTRUMENTS**

#### **Financial Risk Factors**

The company's activities expose it to a variety of financial risks: market risk (interest/mark-up rate risk, foreign currency and price risk), liquidity risk and credit risk. The company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the financial performance. Overall, risks arising from the company's financial assets and liabilities are limited. The company consistently manages its exposure to financial risk without any material change from previous periods in the manner described in notes below.

The Board of Directors has overall responsibility for the establishment and oversight of Company's risk management framework. All treasury related transactions are carried out within the parameters of these policies.

#### 39.1 Market risk

Market risk means that the future cash flows of a financial instrument will fluctuate because of changes in market prices such as foreign exchange rates, equity prices and interest rates. The objective is to manage and control market risk exposures within acceptable parameters, while optimizing the return. The Company's market risk comprises of three types of risk: interest/markup rate risk, foreign exchange or currency risk and equity price risk. The market risks associated with the Company's business activities are discussed as under:

#### (i) Interest rate risk

Interest rate risk arises from the possibility that changes in interest rates will affect the value of the financial instruments. As of the balance sheet date, the company is exposed to such risk mainly in respect of bank balances, lease liabilities, short term and long term loan. Effective interest rates on such instruments are disclosed in respective notes to the financial statements.

With 1% increase / (decrease) in the market interest rate, with all other factors remaining constant, would decrease the company's total comprehensive income by Rs. 4.906 million (2023: Rs. 6.699 million).

#### (ii) Foreign currency risk

Foreign currency risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The company's exposure to the risk of change in foreign exchange rates relates only to the investment in Al Jomaih Power Limited maintained in US dollars amounting to Rs.612.35 million (2023: Rs. 629.17 million) [US dollars 2.2 million (2023: US dollars 2.2 million)].

With 10% increase / (decrease) in the exchange rate between US dollars and Pak Rupees, comprehensive income of the company would have increased / (decreased) by Rs. 61.24 million (2023: Rs. 62.91 million).

#### (iii) Equity price risk

Equity price risk is the risk of volatility in share prices resulting from their dependence on market sentiments, speculative activities, supply and demand for shares and liquidity in the market. The management believes that 10% increase or decrease in the value of investments at fair value through profit and loss, with all other factors remaining constant would result in increase or decrease of the company's profit by Rs. 218.60 million (2023: Rs. 231.81) and 10% of such increase or decrease would result in increase or decrease of unrealized gain on remeasurement of long term investment at fair value through other comprehensive income by Rs. 2.053 million (2023: Rs 1.186 million).

#### 39.2 Liquidity risk

Liquidity risk is the risk that an enterprise may encounter difficulty in raising funds to meet commitments associated with financial instruments. The Company manages liquidity risk by following internal guidelines of the company executive committee such as monitoring maturities of financial assets and financial liabilities and investing in liquid financial assets.

On the reporting date, the company has liquid asset of Rs. 808.61 million (2023:Rs. 877.63 million), unutilized credit lines nil (2023: nil) to manage the liquidity issues (details of credit facility as under) and liquid assets in the form of short term securities Rs. 2,186 million (2023: 2,318.89 million).

The following are the contractual maturities of financial liabilities, including estimated interest payments:

The table below summaries the maturity profile of the Company's financial liabilities:

	F	2024						
	On Demand	Up to three months	More than three months and up to one year	More than one year	Total			
			(Rupees )-					
Long-term loan	-	-	-	-	-			
Trade and other payables	4,141,105,143	-	-	-	4,141,105,143			
Lease liability	-	-	12,415,406	23,097,193	35,512,599			
Accrued mark-up	924,847	-	-	-	924,847			
Short term loan	-	-	500,000,000	-	500,000,000			
	4,142,029,990	-	512,415,406	23,097,193	4,677,542,589			

			2023		
	On Demand	Up to three months	More than three months and up to one year	More than one year	Total
			(Rupees )		
Long-term loan	-	-	-	500,000,000	500,000,000
Trade and other payables	2,013,019,208	-	-	-	2,013,019,208
Lease liability	-	-	16,542,970	26,807,015	43,349,984
Accrued mark-up	1,257,863	-	-	-	1,257,863
Short term loan	-	150,000,000	-	-	150,000,000
	2,014,277,071	150,000,000	16,542,970	526,807,015	2,707,627,055

#### 39.3 Credit risk

Credit risk is the risk that a party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Company attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counterparties and continuously assessing the credit worthiness of counter parties. The Company seeks to minimize the credit risk exposure through having exposures only to customers considered credit worthy and obtaining securities where applicable. The table below analyses the Company's maximum exposure to credit risk:

	Note	June-24	June-23
		(Rupees )	
Short term investments in debt securities		5,500,000	833,334.00
Trade debts	39.3.1	377,369,637	524,650,539
Bank balances	39.3.2	802,645,242	876,516,273
Long-term deposits and prepayments		39,708,492	40,039,002
Deposits, prepayments and other receivables		3,881,501,415	1,094,668,680
Loans and advances		937,654,771	544,565,734
		6,301,159,557	3,081,273,563

#### **39.3.1** The aging analysis of trade debts are as follows:

Gross	Impairment	Gross	Impairment
145,510,831	9,028,396	94,328,860	18,547,293
35,420,152	6,186,874	108,817,626	40,474,922
19,967,400	5,798,055	190,931,403	140,823,489
176,471,253	133,242,080	130,572,651	94,647,521
377,369,637	154,255,405	524,650,539	294,493,225
	(Rupe Gross 145,510,831 35,420,152 19,967,400 176,471,253	145,510,831         9,028,396           35,420,152         6,186,874           19,967,400         5,798,055           176,471,253         133,242,080	Gross         Impairment         Gross           145,510,831         9,028,396         94,328,860           35,420,152         6,186,874         108,817,626           19,967,400         5,798,055         190,931,403           176,471,253         133,242,080         130,572,651

**39.3.2** The analysis below summarizes the credit quality of the Company's bank balances with banks / financial institutions:

	2024	2023
Rating (short-term) of Banks and Financial Institutions*	(Rupee	ıs )
A-1	34,051,195	507,981,856
A-1+	768,318,379	367,519,758
Unrated	275,669	1,014,658
	802,645,243	876,516,272

\*Rating of banks performed by PACRA & JCR - VIS

#### 39.4 Financial instruments by categories

		As at Jur	ne 30, 2024	
Financial assets as per balance sheet	Asset at fair value through profit and loss	Asset at fair value through OCI	Amortized cost	Total
		(Ru	pees )	
Long term investment	-	632,884,468	-	632,884,468
Long term deposits	-	-	39,708,492	39,708,492
Long term loans an advances	-	-	256,780,000	256,780,000
Short term investments	2,186,008,306	-	5,500,000	2,191,508,306
Trade debts	-	-	223,114,231	223,114,231
Deposits, prepayments and other receivables	-	-	3,881,501,415	3,881,501,415
Loans and advances	-	-	937,654,771	937,654,771
Cash and bank balances	-	-	803,104,920	803,104,920
	2,186,008,306	632,884,468	6,147,363,830	8,966,256,603

#### As at June 30, 2024

#### Financial liabilities as per balance sheet

Short-term loan-secured Lease liability Trade and other payables Accrued mark-up Financial liabilities at amortized cost

------ Rupees ------500,000,000 35,512,599 4,141,105,143 924,847 4,677,542,589

Asset at fair value through	Asset at fair		
profit and loss	value through OCI	Amortized cost	Total
	(Ruj	oees )	
-	641,040,953	36,373	641,077,326
-	-	40,039,002	40,039,002
2,318,059,059	833,334	-	2,318,892,393
-	-	230,157,314	230,157,314
-	-	1,094,668,680	1,094,668,680
-	-	544,565,734	544,565,734
-		876,826,705	876,826,705
2,318,059,059	641,874,287	2,786,293,808	5,746,227,154
	profit and loss  - 2,318,059,059 - - - - -	profit and loss         OCI          (Rug           -         641,040,953           -         -           2,318,059,059         833,334           -         -           -         -           -         -           -         -           -         -           -         -           -         -           -         -           -         -           -         -	profit and loss         OCI

#### As at June 30, 2023 Financial liabilities at amortized cost

	Rupees
Long-term loan-secured	500,000,000
Short-term loan-secured	150,000,000
Lease liability	43,349,984
Trade and other payables	2,013,019,208
Accrued mark-up	1,257,863
	2,707,627,055

#### 40 CAPITAL RISK MANAGEMENT

Financial liabilities as per balance sheet

The Company's objectives when managing capital include :

- Reinforcing Company's ability to continue as a going concern in order to provide returns to all its stakeholders with their corresponding risk profiles;

- Maintaining a strong capital base - resulting in enhancement of Company's business operations.

In order to maintain the balance of its capital structure, the Company may consider adjusting its dividend payouts, controlling nondevelopmental cash outflows and issuing fresh debt or capital instruments.

The Company monitors capital on the basis of the gearing ratio and its related profitability ratios. Gearing is calculated as debt divided by debt plus equity. Debt represents redeemable capital and other long-term borrowings, if any, as shown in the balance sheet. Equity represents paid-up capital of the Company, general reserve and unappropriated profit and loss.

Net capital requirements of the Company are set and regulated by PSX. These requirements are put in place to ensure sufficient solvency margins and are based on excess of current assets over current liabilities. the Company manages its net capital requirements by assessing its capital structure against required capital level on a regular basis.

#### 41 FAIR VALUE OF FINANCIAL INSTRUMENT

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction. Consequently, differences can arise between carrying value and fair value estimates. The carrying values of all the financial assets and liabilities reflected in the financial statements approximate their fair values.

Under the definition of fair value is the presumption that the Company is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

#### 41.1 Financial Assets Fair Value Hierarchy

All financial instruments carried at fair value are categorized in three categories defined as follows:

Level 1 - quoted prices in active markets for identical assets.

Level 2 - other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly.

Level 3 - techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.



As at year end, the Company held the following financial instruments measured at fair value:

		202	24	
	Total	Level 1	Level 2	Level 3
		(F	Rupees )	
Financial assets at fair value through profit or loss				
Short Term Investment	2,191,508,306	2,191,508,306	-	-
Fair value through other comprehensive income				
Long Term Investment	632,884,468	20,533,828	-	612,350,640
		202	23	
	Total	Level 1	Level 2	Level 3
		(F	Rupees )	
Financial assets at fair valuethrough profit or loss				
Short Term Investment	2,318,059,059	2,318,059,059	-	-
Fair value through othercomprehensive income				
Long Term Investment	641,874,287	11,861,852	-	630,012,434

41.1.1 The company's investment in unquoted shares of Al Jomaih Power Limited (AJPL) incorporated in Cayman Island are valued at its fair value based on the net assets value of the investee company as at June 30, 2023. The reconciliation from the beginning to ending balances for assets measured at fair value using level 3 valuation technique is given below:

	2024 (Rupe	2023 ees )
Opening balance	629,179,100	184,362,030
Unrealized (loss) / gain arising on re-measurement of long		
term investment at fair value through OCI	(16,828,460)	444,817,070
Closing balance	612,350,640	629,179,100
Total outstanding shares	217,217	217,217
NAV per share	181,706	186,700
AKDSL Holding	3,370	3,370
AKDSL % of holding	1.55%	1.55%

#### 42 OTHER DISCLOSURES UNDER REGULATION 34(2) OF THE SECURITIES BROKER (LICENSING AND OPERATIONS) REGULATION 2016:

The disclosures under the regulation 34(2), other than disclosed elsewhere in these annual financial statements are as follows: 42.1 Person holding more than 5% of shares

	2024	2023	2024	2023
	% of ho	lding	No. of sl	nares
M/s. AKD Group Holdings (Pvt) Ltd. ( the Parent)	95.87%	95.87%	534,806,196	534,806,196

**42.2** As at June 30, 2024, the value of shares pledged with financial institutions amounted to Rs. 589.92 million out of which the value of company's shares pledged with banks amounted to Rs. 408.19 million (2023: 579.26) and the value of customer shares maintained with the company pledged with financial institution is Rs. 181.73 million (2023:Rs. 484.83 million).

**42.3** As at June 30, 2024, the value of customer shares maintained with the company sub-Accounts held in the Central Depository company of Pakistan Limited is Rs.60,778.47million (June 30, 2023: Rs. 42,466.88 million).

#### 43 CAPITAL ADEQUACY

Following is the Level of Capital Adequacy as required under clause 6.8.3 of CDC Regulations:

	Note	2024	2023
		(Rupe	es )
Total Assets		14,211,710,700	10,934,776,928
Adjustment for Notional value of TRE Certificate	9	-	-
Less: Total Liabilities		(4,806,390,868)	(2,780,696,155)
Less: Revaluation Reserves (created upon Revaluation of fixed assets)		-	-
		9,405,319,832	8,154,080,773

**43.1** While determining the value of the total assets of the TREC Holder, Notional value of the TRE certificate held by the company as at the year ended June 30, 2024 as determined by Pakistan Stock Exchange has been considered.

# MONTHLY STATEMENTS OF LIQUID CAPITAL WITH THE COMMISSION AND THE SECURITIES EXCHANGE 44 LIQUID CAPITAL BALANCE

The below statement has been prepared in accordance with regulation 6(3) and schedule III of the Securities Brokers (Licensing and Operations) Regulations, 2016.

S. No.		Value in	Hair Cut /	Net Adjusted
		Pak Rupees	Adjustments	Value
. Ass				
	Property & Equipment	1,997,336,271	100%	-
	Intangible Assets	3,155,130,867	100%	-
	Investment in Govt. Securities	-		
	Investment in Debt. Securities			
	If listed than:			
	i. 5% of the balance sheet value in the case of tenure upto 1 year.			
	ii. 7.5% of the balance sheet value, in the case of tenure from 1-3 years.			
	<ul><li>iii. 10% of the balance sheet value, in the case of tenure of more than 3 years.</li></ul>			
	If unlisted than:			
	i. 10% of the balance sheet value in the case of tenure upto 1 year.	5,500,000	550,000	4,950,000
	ii. 12.5% of the balance sheet value, in the case of tenure from 1-3 years.	-	-	-
	iii. 15% of the balance sheet value, in the case of tenure of more than 3 years.		-	-
	Investment in Equity Securities			
1.5	i. If listed 15% or VaR of each securities on the cutoff date as computed by the Securities Exchange for respective securities whichever is higher. (Provided that if any of these securities are pledged with the securities exchange for base minimum capital requirement, 100% haircut on the value of eligible securities to the extent of minimum required value of Base minimum capital	2,169,928,227	798,121,899	1,371,806,328
	ii. If unlisted, 100% of carrying value.	612,350,640	612,350,640	-
	Investment in subsidiaries	-	-	-
	Investment in associated companies/undertaking			
1.7	i. If listed 20% or VaR of each securities as computed by the Securities Exchange for respective securities whichever is higher.	36,613,907	9,336,546	27,277,36
	ii. If unlisted, 100% of net value.	-	-	-
	Statutory or regulatory deposits/basic deposits with the exchanges, clearing house or central depository or any other entity.			
1.8	(i) 100% of net value, however any excess amount of cash deposited with securities exchange to comply with requirements of base minimum capital may be taken in the calculation of LC			-
	Margin deposits with exchange and clearing house.	3,852,643,961	-	3,852,643,96
	Deposit with authorized intermediary against borrowed securities under SLB.			
	Other deposits and prepayments	51,750,656	51,750,656	-
	Accrued interest, profit or mark-up on amounts placed with financial		01,700,000	
1.12	institutions or debt securities etc.(Nil)	3,023,431		3,023,43
	100% in respect of markup accrued on loans to directors, subsidiaries and other related parties	2,762,830	2,762,830	-
1.13	Dividends receivables.	-	0%	-
	Amounts receivable against Repo financing. Amount paid as purchaser under the REPO agreement. (Securities purchased under repo arrangement shall not be included in the			
	investments.)			
	Advances and receivables other than trade Receivables;			

	Advances and receivables other than trade Receivables;			
	(i) No haircut may be applied on the short term loan to employees			
	provided these loans are secured and due for repayments within 12	15,569,580	-	15,569,58
1.15	months.			
	(ii) No haircut may be applied to the advance tax to the extent it is			
	netted with provision of taxation .			
	(iii) In all other cases 100% of net value	1,257,066,380	1,257,066,380	-
	Receivables from clearing house or securities exchange(s)			
1.16	100% value of claims other than those on account of entitlements			
• • •	against trading of securities in all markets including MtM gains.			
	Receivables from customers			
	i. In case receivables are against margin financing, the aggregate if (i)			
	value of securities held in the blocked account after applying VAR			
	based Haircut, (ii) cash deposited as collateral by the finance (iii)			
	market value of any securities deposited as collateral after applying	-	-	-
	VaR based haircut.			
	i. Lower of net balance sheet value or value determined through			
-	adjustments.			
	ii. Incase receivables are against margin trading, 5% of the net			
	balance sheet value.			
-	ii. Net amount after deducting haircut			
	iii. Incase receivables are against securities borrowings under SLB, the			
	amount paid to NCCPL as collateral upon entering into contract,			
	iii. Net amount after deducting haircut			
	iv. Incase of other trade receivables not more than 5 days overdue, 0%			
	of the net balance sheet value.	34,583,925	-	34,583,92
	iv. Balance sheet value			
	v. Incase of other trade receivables are overdue, or 5 days or more, the			
	aggregate of (i) the market value of securities purchased for			
	customers and held in sub-accounts after applying VAR based			
	haircuts, (ii) cash deposited as collateral by the respective customer	188,425,092	84,223,163	84,223,16
	and (iii) the market value of securities held as collateral after applying	100,420,002	04,220,100	04,220,10
	VaR based haircuts.			
	v. Lower of net balance sheet value or value determined through			
_	adjustments			
	vi. In the case of amount of receivables from related parties, values			
	determined after applying applicable haircuts on underlying securities			
	readily available in respective CDS account of the related party in the			
	following manner;			
	(a) Up to 30 days, values determined after applying var based			
	haircuts.	105,215	105,215	
	(b) Above 30 days but upto 90 days, values determined after applying			
	50% or VaR based haircuts whichever is higher.			
	(c) above 90 days 100% haircut shall be applicable.			
	vi. Lower of net balance sheet value or value determined through			
	adjustments			
-	Cash and Bank balances			
. 18 -	i. Bank Balance-proprietary accounts	22,746,194	-	22,746,19
-	ii. Bank balance-customer accounts	779,899,048	-	779,899,04
	iii. Cash in hand	462,975	-	462,97
	Subscription money against investment in IPO/ offer for sale			
	(asset)			
	(i)No haircut may be applied in respect of amount paid as			
	subscription money provided that shares have not been allotted or are			
	not included in the investments of securities broker.			
	(ii) In case of Investment in IPO where shares have been allotted but			
	not yet credited in CDS Account, 25% haircuts will be applicable on			
_	the value of such securities.			
	(iii) In case of subscription in right shares where the shares have not			
	yet been credited in CDS account, 15% or VAR based haircut			
	whichever is higher, will be applied on Right Shares.			

	ilities			
	Trade Payables			
2.1	i. Payable to exchanges and clearing house	3,170	-	3,170
	ii. Payable against leveraged market products	-		
	iii. Payable to customers Current Liabilities	3,622,749,573	-	3,622,749,573
		40 (11 050		40 (11 ) 5(
	i. Statutory and regulatory dues	48,611,352	-	48,611,352
	ii. Accruals and other payables	518,352,400	-	518,352,40
	iii. Short-term borrowings iv. Current portion of subordinated loans	-	-	500.000.00
2.2	v. Current portion of long term liabilities	500,000,000		500,000,00
ŀ	vi. Deferred Liabilities	12,415,405	-	12,415,40
ŀ	vi. Provision for taxation	78,309,770	-	78,309,77
ŀ	viii. Other liabilities as per accounting principles and included in the	70,309,770		70,309,77
	financial statements	2,852,007	-	2,852,00
	Non-Current Liabilities			
ŀ	i. Long-Term financing	23,097,193	23,097,193	
ŀ	ii. Other liabilities as per accounting principles and included in the	23,097,193	23,097,193	
	financial statements			
	iii. Staff retirement benefits			
	Note: (a) 100% haircut may be allowed against long term portion of			
	financing obtained from a financial institution including amount due			
	against finance leases.			
	(b) Nil in all other cases			
	Subordinated Loans			
2.4	i. 100% of Subordinated loans which fulfill the conditions specified by			
	SECP are allowed to be deducted:			
	Advance against shares for Increase in Capital of Securities broker:			
ŀ	100% haircut may be allowed in respect of advance against shares if:			
	a. The existing authorized share capital allows the proposed enhanced			
	share capital			
	b. Board of Directors of the company has approved the increase in			
	capital			
	c. Relevant Regulatory approvals have been obtained			
	d. There is no unreasonable delay in issue of shares against advance			
	and all regulatory requirements relating to the increase in paid up			
	capital have been completed.			
	e. Auditor is satisfied that such advance is against the increase of			
	capital.			
		4 000 000 000		4 700 000 (7
	Total Liabilities	4,806,390,868		4,783,293,67
	nking Liabilities Relating to :			
ľ	Concentration in Margin Financing			
	The amount calculated client-to- client basis by which any amount			
	receivable from any of the finances exceed 10% of the aggregate of			
	amounts receivable from total finances. (Provided that above			
	prescribed adjustments shall not be applicable where the aggregate		_	
	amount of receivable against margin financing does not exceed Rs 5			
	million) Note: Only amount exceeding by 10% of each			
	finance from aggregate amount shall be include in the ranking			
	liabilities			
	Concentration in securities lending and borrowing			
	The amount by which the aggregate of:			
	(i) Amount deposited by the borrower with NCCPL			
	(ii) Cash margins paid and			
	(iii) The market value of securities pledged as margins exceed the			
2.7				
3.2	110% of the market value of shares borrowed			
3.2				

85 June 2024

N	let underwriting Commitments		
le th	a) in the case of right issues : if the market value of securities is ess than or equal to the subscription price; ne aggregate of: ) the 50% of Haircut multiplied by the underwriting commitments		
3.3 ar (ii	nd i) the value by which the underwriting commitments exceeds the narket price of the securities.		
gı ne	the case of rights issues where the market price of securities is reater than the subscription price, 5% of the Haircut multiplied by the et underwriting commitment		
	<ul> <li>b) in any other case : 12.5% of the net underwriting commitments</li> <li>legative equity of subsidiary</li> </ul>		
3.4 TI ar	he amount by which the total assets of the subsidiary (excluding ny amount due from the subsidiary) exceed the total liabilities of the ubsidiary	161,662	161,662
Fo	oreign exchange agreements and foreign currency positions		
3.5 Cl	% of the net position in foreign currency.Net position in foreign urrency means the difference of total assets denominated in foreign urrency less total liabilities denominated in foreign currency		
3.6 A	mount Payable under REPO		
	P		
In Ro 3.7 In af ar	epo adjustment the case of financier/purchaser the total amount receivable under epo less the 110% of the market value of underlying securities. In the case of finance/seller the market value of underlying securities fter applying haircut less the total amount received ,less value of ny securities deposited as collateral by the purchaser after applying aircut less any cash deposited by the purchaser.		
	oncentrated proprietary positions	I	
3.8 to m	the market value of any security is between 25% and 51% of the ball proprietary positions then 5% of the value of such security .If the narket of a security exceeds 51% of the proprietary position, then 0% of the value of such security	150,045,115	150,045,115
	pening Positions in futures and options	 F	
re <u>3.9</u> כו	In case of customer positions, the total margin requirements in espect of open positions less the amount of cash deposited by the ustomer and the value of securities held as collateral/ pledged with ecurities exchange after applying VaR haircuts	-	-
	. In case of proprietary positions , the total margin requirements in espect of open positions to the extent not already met	-	-
S	hort sell positions		
in th 3 10	Incase of customer positions, the market value of shares sold short n ready market on behalf of customers after increasing the same with ne VaR based haircuts less the cash deposited by the customer as ollateral and the value of securities held as collateral after applying AR based Haircuts		
sł V/ af	. Incase of proprietary positions, the market value of shares sold hort in ready market and not yet settled increased by the amount of AR based haircut less the value of securities pledged as collateral fter applying haircuts.		
3.11 T	otal Ranking Liabilities	150,206,777	150,206,777

#### **Calculations Summary of Liquid Capital**

(i) Adjusted value of Assets (serial number 1.20)(ii) Less: Adjusted value of liabilities (serial number 2.6)(iii) Less: Total ranking liabilities (series number 3.11)

6,197,185,966 (4,783,293,675) (150,206,777) 1,263,685,515

#### **45 DATE OF AUTHORISATION**

These financial statements have been authorized for issue by the Board of Directors of the Company on October 02, 2024.

#### **46 SUBSEQUENT EVENT AND GENERAL**

#### **46 A SUBSEQUENT EVENT**

The Board of Directors in its meeting held on October 02, 2024, has recommended a final cash divident of PKR 2/- per share for the year ended June 30, 2024 to minority shareholders (other than sponsors). This will amount to rupees 46,055,950/- which represents 20% on a minority interest/shares basis. These unconsolidated financial statements do not reflect the effect of dividend payable.

#### 46 B GENERAL

- 46 B.1 Corresponding figures have been rearranged and reclassified, wherever necessary.
- 46 B.2 Figures have been rounded off to the nearest Rupees.

- And allow

Chief Executive Officer

87 June 2024

Director

Zn Mr

Chief Financial Officer

# **Gender Pay Gap Statement**

**AKD Securities Ltd** 

Gender Pay Gap Statament under Securities and Exchange Commission of Pakistan (SECP) Circular 10 of 2024

Following is gender pay gap calculated for the year ended June 30, 2024

(i) Mean Gender Pay Gap: 49.51%

(ii) Median Gender Pay Gap: 25.62%

(iii) Any other data/detail as deemed relevent: The above ratios reflect the overall emplyee gender pay gap across the organization. The Company ensures equitable compensation for female members in their respective roles, based on experience, qualifications and performance.

For and behalf of the ML Board of Directors

Karachi: October 02, 2024

Muhammad Farid Alam Chief Executive Officer

88 | June 2024

# Consolidated Financial Statements

- Independent Auditor's Report to the Members
- Statement of Financial Position
- Statement of Profit and Loss Account and Other
   Comprehensive Income
- Statement of Changes in Equity
- Cashflow Statement
- Notes to the Financial Statement



# DIRECTORS' REPORT ON THE CONSOLIDATED FINANCIAL STATEMENTS

The Board of Directors presents the report on consolidated financial statements of AKD Securities Limited and its wholly owned subsidiary, Structured Venture (Private) Limited, for the year ending June 30, 2024.

The consolidated financial results of the group for the year ended June 30, 2024, under review, are summarized as follows:

	2024 (Dur	2023	
	(Kut	oees in '000) 	-
Operating revenue Operating profit Profit before income and final tax Profit after tax	1,269,671 1,783,438 1,665,608 1,259,234	627,360 460,229 359,084 406,756	
		(Rupees)	
Earnings per share	2.26	0.78	

# Summary of changes in equity

The Group's profit after tax was PKR 1,259 Million, with earnings per share of 2.26 in FY24 compared to profit after tax of PKR 406.76 million, with earnings per share of 0.78 in FY 23.

# Pattern of Shareholding

The pattern of shareholding as of June 30, 2024, along with disclosure required under the code of Corporate Governance is annexed to the report.

On behalf of the Board of Directors

**Director** Karachi: October 02, 2024

- Mind allow

**Chief Executive Officer** 





RSM Avais Hyder Liaquat Nauman Chartered Accountants

407, Progressive plaza, Beaumont Road Karachi, 75530 – Pakistan

Annual Report

T +92 (21) 35655975-6 W www.rsmpakistan.pk

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF AKD SECURITIES LIMITED REPORT ON THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

## Opinion

We have audited the annexed consolidated financial statements of **AKD Securities Limited** and its subsidiary (the Group), which comprise the consolidated statement of financial position as at **June 30**, **2024** and the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including material accounting policies and other explanatory information.

In our opinion, consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at June 30, 2024 and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with the accounting and reporting standards as applicable in Pakistan.

#### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of the Chartered Accountants of Pakistan (the Code), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Following are the key audit matters:

HE POWER OF BEING UNDERSTOOD SSURANCE | TAX | CONSULTING

SM Avais Hyder Liaquat Nauman is a related entity of the RSM network and trades as RSM. RSM is the trading name used by the members of the RSM network. Each member of the RSM network is an independent accounting and consulting firm which practices in its own right. The RSM network is not itself a spherath legalence in any jurisdiction.



S.No.	Key Audit Matters	How the matter was addressed in our audit
1.	Advance against Properties:	Our audit procedures, amongst others, included the following:
	As disclosed in Note 7.3 the company has given advance against property amounting to Rs. 920 million to a related party.	Obtain agreements of sale to understand nature of transaction of such advance.
	As the transactions are with a related party therefore by nature and significance	Obtained minutes of meetings of board of director to trace approval of such transactions.
	of amounts involved in our course of audit this was considered as a key audit matter.	Traced the amount paid against such properties.
		Validated that the transactions were carried out a arm's length by obtaining independent reports for valuation of properties.
		Obtained confirmation from related party for the amount paid as advance against property.
		Checked that appropriate disclosures were made in the financial statements.
		Checked compliance of the Companies Act, 2017 and obtain necessary documents in this respect.
2.	Valuation of Goodwill and its impairment	Our audit procedures, amongst others, include the following:
	As disclosed in note 9 the company has recorded goodwill amounting to Rs. 3,137.82 million on merger.	We obtained independent valuers' report used by the management to calculate the carrying value are recoverable amount of the cash generating unit
	The valuation of goodwill was significant to the audit due to the amount involved and	involved.
	its valuation requires complex calculations therefore the matter was addressed as a key audit matter.	Test the data used by the valuer for assessing the reasonableness of assumptions.
		Perform other audit procedures as per requirement of International Auditing Standards as applicable Pakistan.
1.0		
		Checked that appropriate disclosures were made in the financial statements.

. . .



З.	Valuation of Al Jomaih Power Limited (AJPL).	Our audit procedures, amongst others, included the following:
	As disclosed in Note 10.3.2 the company's financial statements include investment at fair value through other comprehensive income in unquoted foreign company AJPL amounting to Rs. 612.35 million.	We obtained confirmation of AJPL in respect of shareholding of the company in AJPL and net assets value per share as at year end, as per books and records of AJPL.
	The valuation of investment in AJPL was significant to the audit due to foreign	We checked that the investment at the year-end has been translated using appropriate exchange rate.
currency risk involved in the investment and the categorization of the investment is level 3 of the Fair Value hierarchy which uses input other than the observable		We checked that at the year end, the investment is adjusted for changes if any in the net assets value on the basis of information received from AJPL.
	market date.	We checked that basis of valuation of investment is adequately disclosed in the financial statements of the group.
4.	Recognition and realization of deferred tax asset:	Our audit procedures, amongst others, included the following:
	As disclosed in note 13, the company has recognized deferred tax asset amounting to Rs. 80.964 million.	We obtained working of the deferred taxation and re-performed calculations.
	In order to ascertain that sufficient future taxable profit will be available, the	We checked and examined components of deferred taxation from relevant tax records.
	management has prepared future projections of taxable profit by taking into account various assumptions mainly comprising of expected future revenues,	We checked the realization of deductible temporary differences and unused tax losses during the year against current taxation.
	business and operational assumptions and timing of reversals.	We tested and documented the process used by management to assess the likelihood of realizing the deferred tax asset.
	The analysis of the recognition and recoverability of the deferred tax asset was significant to our audit because of the material amount of deferred tax asset and because the assessment of future taxable income involves significant management	We tested whether any subsequent events or transactions have occurred up to the date of our report that could affect the likelihood of realizing the deferred tax assets.
	judgment about future business and economic factors.	We used our internal tax specialist and considered the appropriateness of the application of relevant tax laws by the Group.
		We also assessed the adequacy of the related

....

-

I



		disclosures pertaining to deferred taxation in accordance with applicable financial reporting framework.
5.	Investment Property Revaluation.	Our audit procedures, amongst others, included the following:
	As disclosed in Note 8 the company recognized investment property for the first time and subsequently engaged an independent valuer to assess its fair value amounting to Rs. 361.651 million.	We evaluated the methodologies employed by the independent valuer, ensuring they align with applicable accounting standards and industry practices.
	The valuation involved significant judgment regarding the identification and valuation of the property, which included determining the appropriate valuation methodology and assumptions used by the valuer, therefore the matter was addressed as a key audit matter.	Tested the data used by the valuer for assessing the reasonableness of assumptions. We checked the ownership of the property and conducted physical inspections, where feasible, to confirm the existence and condition of the investment property. We checked that the recognition and measurement of the investment property in the financial statements comply with relevant accounting standards and that any related disclosures are in accordance with respect of applicable law and accounting policy.

# Information Other than the Financial Statements and Auditor's Report Thereon

94 June 2024

Management is responsible for other information. The other information comprises the information included in the annual report, but does not include the unconsolidated and consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.



Annual Report

# Responsibilities of Management and the Board of Directors for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting and reporting standards as applicable in Pakistan and Companies Act, 2017 and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Group's financial reporting process.

# Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's

95 June 2024



report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing , the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors with the statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the consolidated financial statement of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulations precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public benefits of such communications.

The engagement partner on the audit resulting in this independent auditor's report is Syed Naveed Abbas.

-------Sd-------Chartered Accountants Karachi Dated: October 04, 2024 UDIN: AR2024102390hNodaAnb

96 June 2024

## **AKD SECURITIES LIMITED CONSOLIDATED STATEMENT OF FINANCIAL POSITION** AS AT 30 JUNE 2024

	Note	June-24	June-23
ASSETS		(Rup	ees)
Non-current assets			
Property and equipment	7	1,657,816,491	1,829,667,116
Investment property	8	339,519,781	-
Intangible assets	9	3,155,130,867	3,153,169,929
Long-term investments	10	632,884,468	641,040,953
Long-term loans and advances	11	256,780,000	-
Long-term deposits and prepayments	12	39,548,541	39,879,051
Deferred tax asset - net	13	80,964,020	183,496,225
		6,162,644,168	5,847,253,274
Current assets			
Short-term investments	14	2,191,508,306	2,318,892,393
Trade debts	15	223,114,231	230,157,314
Deposits, prepayments and other receivables	16	3,893,682,902	1,117,043,837
Loans and advances	17	937,654,771	544,565,734
Cash and bank balances	18	803,415,126	877,396,098
		8,049,375,336	5,088,055,376
TOTAL ASSETS		14,212,019,504	10,935,308,650
EQUITY AND LIABILITIES			
Share capital and reserves			
Authorized Capital			
700,000,000 Ordinary shares of Rs. 10 each		7,000,000,000	7,000,000,000
Issued, subscribed and paid-up capital	19	5,578,341,710	5,578,341,710
Share premium		2,302,905,878	2,302,905,878
Fair value reserve		372,249,233	380,405,718
General reserve		18,752,260	18,752,260
Accumulated profit / (loss)		1,132,909,089	(126,324,794)
		9,405,158,170	8,154,080,772
Non-current liabilities			
Long-term financing-secured	20	-	500,000,000
Lease liability	21	23,097,193	26,807,015
		23,097,193	526,807,015
Current liabilities			
Trade and other payables	22	4,190,421,396	2,049,462,157
Short term financing-secured	23	500,000,000	150,000,000
Current portion of lease liability	21	12,415,406	16,542,970
Unclaimed dividend		1,927,157	1,927,815
Taxation - net		78,075,335	35,230,058
Accrued mark-up	24	924,847	1,257,863
		4,783,764,141	2,254,420,863
TOTAL EQUITY AND LIABILITIES		14,212,019,504	10,935,308,650
Contingencies and Commitments	25		

The annexed notes 1 to 46 form an integral part of these financial statements.

- Knda In

**Chief Executive Officer** 

Director

**Chief Financial Officer** 

97 June 2024

# AKD SECURITIES LIMITED CONSOLIDATED STATEMENT OF PROFIT AND LOSS ACCOUNT AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2024

	Note	June-24	June-23
	_	(Rupees)	
Operating revenue	26	1,269,670,699	627,360,171
Net gain on investments			
Gain on sale of short term investments 'at fair value through profit and loss' - ne Unrealised loss on re-measurement of short term investments	27	451,666,202	562,212,467
'at fair value through profit or loss' -net	14.1	(20,645,356)	(275,089,927)
	L	431,020,846	287,122,540
Dividend income		288,939,429	199,536,495
Mark-up / Profit On Bank Deposits And Other Income	28	643,090,213	386,785,709
	_	2,632,721,187	1,500,804,915
Operating and administrative expenses	29	(927,300,594)	(903,036,565)
Reversal/(Allowance) against expected credit loss	15.2	78,017,491	(137,539,298)
	_	(849,283,103)	(1,040,575,863)
Operating profit		1,783,438,084	460,229,052
Finance cost	30 _	(146,240,824)	(116,678,584)
		1,637,197,260	343,550,468
Other income	31	28,411,009	15,533,039
Profit before income and final taxes		1,665,608,269	359,083,507
Final taxes	32.1	(4,823,914)	(4,333,174)
Profit before Income Tax		1,660,784,355	354,750,333
Income tax			
Current Tax- For the year	Γ	(313,682,145)	(98,911,519)
-Prior year		14,663,880	65,475,354
Deferred tax		(102,532,207)	85,441,553
	32.2	(401,550,472)	52,005,388
Profit for the year	_	1,259,233,883	406,755,721
Other comprehensive income for the year			
Items that will not be reclassified subsequently to profit or loss:			
Unrealized (loss) / gain arising on re-measurement of long term investment at fair value through other comprehensive income-net	10.1.4	(8,156,485)	440,280,713
Total comprehensive income for the year	=	1,251,077,398	847,036,434
Earnings per share - basic and diluted	33	2.26	0.78
The annexed notes 1 to 46 form an integral part of these financial statements.	-		

The annexed notes 1 to 46 form an integral part of these financial statements.

- And alau

**Chief Executive Officer** 

Director

Chief Financial Officer

98 June 2024

AND SECURITIES LIMITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2024	FOR THE YEAR ENDED 30 JUNE 2024
AND SECURITIES LIMITED CONSOLIDATED STATEMENT OF CHANGE FOR THE YEAR FNDED 30 JUINE 2024	FOR THE YEAR ENDED 30 JUNE 2024

		Shares to be		Revenue reserves	reserves		
	Share capital	issued in accordance with scheme of merger	Share premium	General reserve	Accumulated (loss) / profit	Fair value reserve	Total
Note				(Rupees)	(Rupees)		
Balance as at July 01, 2022	1,000,000,000	4,578,341,710 2,302,905,878	2,302,905,878	18,752,260	(533,080,510)	(59,874,996)	(59,874,996) 7,307,044,342
Shares issued in accordance of scheme of merger	4,578,341,710	(4,578,341,710)	,		(2)		(2)
Profit for the year	ı		ı	ı	406,755,721	'	406,755,721
Other comprehensive income for the year	•	I	I	·	ı	440,280,714	440,280,714
Balance as at 30 June, 2023	5,578,341,710		2,302,905,878	18,752,260	(126,324,794)	380,405,718	380,405,718 8,154,080,772
Profit for the year			•		1,259,233,883		1,259,233,883
Other comprehensive loss for the year						(8,156,485)	(8,156,485)

The annexed notes 1 to 46 form an integral part of these financial statements.

- Nord aldres

Chief Executive Officer

Director

Chief Financial Officer

No the

372,249,233 9,405,158,170

18,752,260 1,132,909,089

2,302,905,878

.

5,578,341,710

Balance as at 30 June, 2024

#### AKD SECURITIES LIMITED CONSOLIDATED STATEMENT OF CASH FLOW FOR THE YEAR ENDED 30 JUNE 2024

	Note	June-24	June-23
	-	(Rupe	es)
CASH FLOW FROM OPERATING ACTIVITIES	_		
Profit before income and final taxes		1,665,608,269	359,083,507
Non-cash adjustments to reconcile loss before tax to net cash flows:	-		
Depreciation		121,919,782	72,258,868
Amortization		1,789,243	1,337,764
Amortization of asset under lease			
Loss on sale of short term investments 'at fair value through profit and loss' - net		(451,666,202)	(562,212,467)
Gain on sale of property and equipment		(5,564,446)	(12,517,722)
Unrealised loss on re-measurement of short term investments 'at		00 ( 45 05 (	075 000 007
fair value through profit or loss' - net		20,645,356	275,089,927
Impairment on long-term investment - subsidiary (Reversal)/ Provision of doubtful debts-net		- (78,017,491)	- 137,539,298
Bad debts written off during the year		(70,017,491)	137,339,290
Impairment of BIPL Securities Limited- TREC		250,000	1,350,000
Finance cost		146,240,824	116,678,584
Dividend income		(288,939,429)	(199,536,495)
	L	(533,342,363)	(170,012,243)
	-	1,132,265,906	189,071,264
Working capital adjustments:		1,102,200,700	105,071,201
(Increase)/ decrease in current assets			
Trade debts	Г	85,060,574	(45,804,157)
Deposits, prepayments and other receivables		(2,776,639,065)	375,570,782
Loan and advances		(393,089,037)	286,896,911
	-	(3,084,667,528)	616,663,536
Increase/ (Decrease) in current liabilities			
Trade and other payables	_	2,140,959,238	(584,791,413)
		188,557,616	220,943,387
Finance cost paid		(138,324,466)	(135,104,396)
Income and final tax paid	-	(260,996,902)	(130,045,897)
Net cash flows used in operating activities		(210,763,752)	(44,206,906)
CASH FLOW FROM INVESTING ACTIVITIES			
Investments 'at fair value through profit or loss' - net	ſ	558,404,932	1,502,988,678
Purchase of property and equipment		58,324,514	(1,583,545,072)
Purchase of intangible assets		(3,750,181)	(687,554)
Net Cash Flows from Merger		-	-
Proceeds from disposal of property and equipment		15,040,237	21,841,638
Additions to investment property		(357,389,243)	-
Dividend received		288,939,429	199,536,495
Net cash flows generated from investing activities		559,569,688	140,134,185
CASH FLOW FROM FINANCING ACTIVITIES			
Long-term loans and advances	Γ	(256,780,000)	341,000
Long-term Financing		-	_
Repayment of Loan		(150,000,000)	(515,000,000)
Lease Payments		(16,086,760)	(14,753,773)
Long-term deposits and prepayments		80,510	19,892,800
Dividend paid		(659)	(7,891)
Net cash flows used in financing activities	_	(422,786,909)	(509,527,865)
Net decrease in cash and cash equivalents	-	(73,980,972)	(413,600,588)
Cash and cash equivalents at the beginning of the year		877,396,098	1,140,996,686
Cash and cash equivalents at the end of the year	-	803,415,126	727,396,098
Cash and cash equivalents comprises of:	•		
Casu and cash enuivalents comprises of			877,396,098
	10	803/15136	
Cash and bank balances	18 23	803,415,126 -	
	18 23	803,415,126 	(150,000,000) 727,396,098

Note

June-24

June-23

The annexed notes 1 to 46 form an integral part of these financial statements.

MM allu

Chief Executive Officer

Director

C

**Chief Financial Officer** 

100 June 2024

#### AKD SECURITIES LIMITED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2024

#### **1 STATUS AND NATURE OF BUSINESS**

#### The Group comprises of:

-Holding Company - AKD Securities Limited - AKDSL -Subsidiary Company - Structured Venture (Private) Limited (SVPL)

1.1 AKD Securities Limited (the Holding Company) was incorporated in Pakistan on 24 October 2000 under the Companies Ordinance, 1984 [(repealed with the enactment of Companies Act, 2017 (the Act)] and commenced its operations effective from 01 January 2003. On 03 June 2022 the transfer of assets and liabilities of AKD Securities Limited under a Scheme of Arrangement approved by the High Court of Sindh. The shares of the company are listed on the Pakistan Stock Exchange Limited (PSX). The company is licensed to operate as securities broker, consultant to the issue, and underwriter from the Securities Exchange Commission of Pakistan and holds a Trading Right Entitlement Certificate (TREC) of Pakistan Stock Exchange Limited and Membership card of Pakistan Mercantile Exchange Limited. The principal activities of the company are brokerage of shares and/or commodities/ money market / forex trading, financial research, book building, underwriting, investments in securities/commodities, corporate advisory and consultancy services. The registered office of the company is situated at 602 Continental Trade Center, Block-8, Clifton, Karachi.

The detail of immovable fixed assets / owned property are given below :

- Room No 501 to 508, 5th floor, Trade Centre, I.I. Chundrigar Road, Karachi. Covered Area 6,000 Sq. Ft.
- Room No 601 to 608, 6th floor, Trade Centre, I.I. Chundrigar Road, Karachi. Covered Area 6,500 Sq. Ft.
- Room No 1005 to 1008, 10th floor, Trade Centre, I.I. Chundrigar Road, Karachi. Covered Area 3,081 Sq. Ft.
- Room No 206 to 208, 214, 215, 2nd floor, Continental Trade Centre, Block-8, Clifton, Karachi. Covered Area 8,177 Sq. Ft.
- Room No 314, 3rd floor, Continental Trade Centre, Block-8, Clifton, Karachi. Covered Area 1,250 Sq. Ft.
- Room No 416 to 418, 4th floor, Continental Trade Centre, Block-8, Clifton, Karachi. Covered Area 3,607 Sq. Ft.
- Room No 506 to 507, 511 to 518, 5th floor, Continental Trade Centre, Block-8, Clifton, Karachi. Covered Area 11,738 Sq. Ft.
- Room No 601, 603 to 609, 617 to 618, 6th floor, Continental Trade Centre, Block-8, Clifton, Karachi. Covered Area 12,650 Sq. Ft.
- Room No 93 to 95, 2nd floor, PSX Building, Stock Exchange Road, Covered Area 690 Sq. Ft.

- Booth No. 25, 30 & 54, located in the Trading Hall of the Pakistan Stock Exchange.

The branch offices are situated at;

City

#### S.No

#### Address

1	Abbottabad	Office No.2, 2nd Floor, Zaman Plaza, Main Mansehra Road,
2	Faisalabad	Suit No. 3, 1st Floor, Mezaan Executive Tower, Liaquat Road
3	Gujranwala	Shop # 81, Ground Floor, Gujranwala Development Authority, Trust Plaza
4	Islamabad	Room No.302, 303, 3rd Floor, ISE Tower, Jinnah Avenue,
5	Islamabad	Office at 90-91, Razia Sharif Plaza, Jinnah Avenue, Blue Area,
6	Karachi	Room No. 529, 5th Floor, Room Nos. 93-95, 2nd Floor, Stock Exchange Building, Stock Exchange
7	Karachi	Plot # D-1, 2nd Floor, J.F. Plaza, North Nazimabad,
8	Lahore	512, 513, 5th Floor, LSE Plaza, 19 Khayaban-e-Aiwan-e-Iqbal Road,
9	Lahore	64-A, 2nd Floor, Fountain Avenue Building, Main Boulevard Road, Gulberg,
10	Multan	Ground Floor, State Life Building, Abdali Road,
11	Peshawar	1st Floor, SLIC Building # 34, The Mall, Peshawar Cantt
12	Rahim Yar Khan	Plot No.24, City Park Chowk, Model Town,
13	Sialkot	Ground Floor, City Tower, Shahab Pura Road

1.2 The group is a subsidiary of AKD Group Holdings (Pvt) Limited (the Parent), who holds 95.87% (2023: AKD Securities Limited 95.87%) shares of the company.

1.3 These are separate Financial Statements of the company in which investment in subsidiary is reported on the basis of cost.

#### 2 BASIS OF PREPARATION

#### 2.1 Statement of compliance

These consolidated financial statements of the company for the year ended June 30, 2024 have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of such International Financial Reporting Standards (IFRS Standards) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Act, 2017 (the Act); and provisions of and directives issued under the Companies Act, 2017. Where provisions of and directives issued under the Companies Act, 2017 and the Companies Act, 2017 differ from the IFRS Standards, the provisions of and directives issued under the Companies Act, 2017 have been followed.

#### 2.2 Basis of measurement

101 June 2024

These consolidated financial statements have been prepared under the historical cost convention, except for certain assets and liabilities as specified in the relevant notes.

#### 3 Functional and presentation currency

These consolidated financial statements are presented in Pakistani Rupees, which is company's functional and presentation currency.

#### 4 NEW ACCOUNTING PRONOUNCEMENTS

- 4.1 Initial application of a standard, amendment or an interpretation to an existing standard
  - Amendments to accounting and reporting standards and interpretation / guidance which became effective during the year ended June 30, 2024

There were certain amendments that became applicable for the Company during the year but are not considered to be relevant or did not have any significant effect on the Company's operations and have, therefore, not been disclosed in these financial statements except that during the year certain amendments to IAS 1 'Presentation of Financial Statements' have become applicable to the Company which require entities to disclose their material accounting policy information rather than their significant accounting policies. These amendments to IAS have been introduced to help entities improve accounting policy disclosures so that they provide more useful information to investors and other primary users of the financial statements. These amendments have been incorporated in these financial statements with the primary impact that the material accounting policy information has been disclosed rather than the During the year, the Institute of Chartered Accountants of Pakistan (ICAP) has withdrawn Technical release 27 'IAS 12, Income Taxes

During the year, the Institute of Chartered Accountants of Pakistan (ICAP) has withdrawn Technical release 27 TAS 12, Income Taxes (Revised 2012)' and issued the 'IAS 12 Application Guidance on Accounting for Minimum Taxes and Final Taxes' (the Guidance). Accordingly, in accordance with the guidance, the Company has changed its accounting policy to recognize minimum and final taxes as 'Levy' under IAS 37 "Provisions, Contingent Liabilities and Contingent Assets" which were previously being recognized as 'Income tax'.

# 4.2 Standard, amendments to published accounting and reporting standards and interpretations that are not yet effective and have not been early adopted by the company

There is a standard and certain other amendments to accounting and reporting standards that are not yet effective and are considered either not to be relevant or to have any significant impact on the company's financial statements and operations and, therefore, have not been disclosed in these financial statements.

#### 5 MATERIAL ACCOUNTING POLICY INFORMATION

#### 5.1 IFRS 8: Operating Segments

An operating segment is a component of the company that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the company's other components. An operating segment's operating results are reviewed regularly by the Board of Directors and Chief Executive Officer to make decisions about resources to be allocated to the segment and assess its performance, and for which discrete financial information is available.

The company applied IFRS 8 and presented income from its business segments as per the requirements of the standard. The main operating segments identified are:

- (i) Brokerage
- (ii) Financial Advisory
- (iii) Underwriting
- (iv) Other Operations

These segments are based on the percentage of gross revenue.

#### Brokerage

The brokerage activities include services provided in respect of share brokerage, money market brokerage, forex brokerage, commodity brokerage and share subscription commission.

#### **Financial Advisory**

It consists of advisory and consultancy to various clients.

#### Underwriting

It consists of underwriting fee for shares issues, IPOs and debt securities etc.

#### **Other operations**

The activities include profit / mark-up on bank deposit, term deposit receipts, capital gains on equity and debt securities, mark-up income on margin financing, term finance certificates, profit and dividend income.

#### 5.2 Property and equipment

These are stated at cost less accumulated depreciation and impairment, if any. Such costs include the cost of replacing parts of property and equipment when that cost is incurred. Maintenance and normal repairs are charged to income as and when incurred. Depreciation is charged to income over the useful life of the asset on a systematic basis applying the straight line method at the rates specified in note 7 to the financial statements.

Property and equipment are assessed for impairment whenever there is an indication that the same are impaired. Depreciation is charged from the day of purchase and no depreciation is charged from the day of disposal.



An item of property and equipment is derecognized upon disposal or when no future economic benefits The asset's residual values, useful lives and methods are reviewed and adjusted, if appropriate at each Gains and losses on disposals, if any, of assets are included in income currently.

#### 5.3 Intangible assets

#### - Goodwill

Goodwill arising on the acquisition of business represents future economic benefits arising from assets that are not capable of being individually identified and separately recognized. Goodwill is initially recognized at a cost which is determined as the excess of the cost of the business combination over the net fair value of the identifiable assets, liabilities, and contingent liabilities of the acquire. Subsequent to initial recognition, goodwill is measured at cost less accumulated impairment losses, if any.

#### - Other intangible assets

Intangible assets with definite useful lives are stated at cost less accumulated amortization and impairment, if any. Amortization is charged over the useful life of the asset on a systematic basis to income applying the straight line method at the rate specified in note 9 to the financial statements. Intangible assets with indefinite useful lives are not amortized. These are annually tested for impairment to assess whether these are in excess of their recoverable amounts, and where the carrying amounts exceeds the estimated recoverable amounts, the carrying amounts are written down to the estimated recoverable amounts.

Intangible assets are assessed for impairment whenever there is an indication that the same are impaired. Costs associated with maintaining assets are recognized as an expense in the period in which these are incurred. Gains and losses on disposals, if any, of assets are included in income currently.

#### 5.4 Investment properties

Investment properties are carried at cost less accumulated depreciation and accumulated impairment losses, if any. Depreciation is charged at specified rates. Subsequent expenditures, depreciation and gains or losses on disposals are accounted for in the same manner as property and equipment.

#### 5.5 Financial Instruments

103 June 2024

#### 5.5.1 The group classifies its financial assets in the following three categories

- (a) financial assets measured at amortized cost;
- (b) financial assets measured at fair value through other comprehensive income (FVOCI); and
- (c) financial assets measured at fair value through profit or loss (FVTPL).

#### (a) Financial assets measured at amortized cost

A financial asset is measured at amortized cost if it is held within business model whose objective is to hold assets to collect contractual cash flows, and its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on principal amount outstanding.

Such financial assets are initially measured at fair value plus transaction costs that are directly attributable to the acquisition or issue thereof.

#### (b) Financial assets at FVOCI

A financial asset is classified as at fair value through other comprehensive income when either:

- (i) It is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets and its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding; or
- (ii) It is an investment in equity instrument which is designated as at fair value through other comprehensive income in accordance with the irrevocable election available to the group at initial

Such financial assets are initially measured at fair value plus transaction costs that are directly attributable to the acquisition or issue thereof.

#### (c) Financial assets at FVTPL

A financial asset shall be measured at fair value through profit or loss unless it is measured at amortized cost or at fair value through other comprehensive income, as aforesaid.

Such financial assets are initially measured at fair value.

#### 5.5.2 Initial recognition

Financial assets and liabilities, with the exception of bank balances, loans and advances to employees / counter parties and due to counterparties, are initially recognized on the settlement date, i.e., the date that the group settles the transaction. This includes regular way trades: purchases or sales of financial assets that require delivery of assets within the time frame generally established by regulation or convention in the market place.

All financial instruments are measured initially at their fair value plus transaction costs, except in the case of financial assets and financial liabilities recorded as 'at fair value through profit or loss'.

#### 5.5.3 Subsequent measurement

#### (a) Financial assets measured at amortized cost

These assets are subsequently measured at amortized cost (determined using the effective interest method) less accumulated impairment losses. Interest / markup income, foreign exchange gains and losses and impairment losses arising from such financial assets are recognized in the profit and loss

#### (b) Equity investments at FVOCI

These assets are subsequently measured at fair value. Dividends are recognized as income in profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other net gains and losses are recognized in OCI and are never reclassified to profit or loss.

#### (c) Debt investments at FVOCI

These assets are subsequently measured at fair value. Interest income is calculated using the effective interest method. Foreign exchange gains and losses and impairment are recognized in profit or loss. Other net gains and losses are recognized in OCI. On derecognition, gains and losses accumulated in OCI are reclassified to profit or loss.

#### (d) Financial assets at FVTPL

These assets are subsequently measured at fair value. Net gains or losses arising from remeasurement of such financial assets as well as any interest income accruing thereon are recognized in profit and loss account.

#### 5.5.4 Impairment of Financial assets

The group's financial assets that are subject to the impairment requirements of IFRS 9 are trade receivables, debt instruments accounted for at amortized cost or at FVTOCI, most loan commitments, financial guarantee contracts, and lease receivables under IFRS 16 Leases.

For trade and other receivables, the group has applied the standard's simplified approach and has calculated ECLs based on lifetime expected credit losses. The group has established a provision matrix that is based on the group's historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

#### 5.6 Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than twelve months after the balance sheet date, which are classified as non-current assets.

#### 5.7 Impairment

The carrying amount of assets are reviewed at each balance sheet date to determine whether there is any indication of impairment of any asset or a group of assets. If any such indication exists, the recoverable amount of that asset is estimated and impairment losses are recognized in the profit and loss account.

#### 5.8 Off-setting of financial assets and financial liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the balance sheet if the group has a legally enforceable right to set-off the transaction and also intends either to settle on a net basis or to realize the asset and settle the liability simultaneously. Income and expenses arising from such assets and liabilities are also accordingly offset.

#### 5.9 Revenue recognition

Revenue is recognized at an amount that reflects the consideration to which the group is expected to be entitled in exchange for transferring goods or services to a customer.

- Brokerage, consultancy and advisory fee, underwriting commission etc. are recognized as and when such services are provided.
- Capital gains and losses on sale of securities is recognized as and when transaction occurred.
- Mark-up income, return on bank deposits and balances are recognized on accrual basis.
- Dividend income is recorded when the right to receive the dividend is established.

#### 5.10 Taxation

#### Levy

In accordance with the Income Tax Ordinance, 2001, computation of final taxes is not based on taxable income. Therefore, as per IAS 12 Application Guidance on Accounting for Minimum Taxes and Final Taxes issued by the ICAP, these fall within the scope of IFRIC 21/IAS 37 and accordingly have been classified as levy in these unconsolidated financial statements, except for taxes on dividends on the group's investments in subsidiaries and associates which are specifically within the scope of IAS 12 and hence these continue to be categorized as current income tax.

#### Current

Provision for current taxation is based on taxable income at the current rates of taxation after taking into account tax credits, rebates and tax exemptions available, if any. The charge for the current tax also includes adjustments where necessary, relating to prior years which arise from assessment framed / finalized during the year.

#### Deferred

Deferred tax is recognized using the balance sheet liability method on all temporary differences arising between tax bases of assets and liabilities and their carrying amounts appearing in the financial statements. A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefits will be realized.

Deferred tax is calculated at the rates that are expected to apply to the year when the differences reverse, based on tax rates that have been enacted or substantively enacted by the balance sheet date. Deferred tax is charged or credited to the profit and loss account.

Deferred tax, if any, on revaluation of investments is recognized as an adjustment to surplus arising on revaluation.

# 5.11 Dividend distributions and appropriations

Dividend distributions and appropriations are recorded in the period in which the distributions and appropriations are approved.

#### 5.12 Employees' benefits

#### Defined contribution plan

The group operates a defined contribution plan i.e. recognized provident fund ("the Fund") for all of its eligible employees in accordance with trust deed and rules made there under. Monthly contributions at the rate of 5% of basic salary are made to the Fund by the group and the employees. Whereas after sanction of merger scheme monthly contribution rate has been increased from 5% to 10% of basic

#### **Employee compensated absences**

The group allows its management and non-management employees' to avail 30 days annual earned leave. The unutilized portion of the earned leave is accumulated but not encashable.

#### Cash and cash equivalents

**5.13** Cash in hand and at banks is carried at cost. For the purposes of cash flow statement, cash and cash equivalents consist of cash in hand and bank balances. For the purposes of statement of cash flows, cash and cash equivalents are presented net of short term borrowings which are repayable on demand or in the short term and form an integral part of the group's cash management.

#### 5.14 Foreign currency transactions

106 June 2024

Foreign currency transactions are recorded at the exchange rates prevailing on the date of the transaction. Monetary assets and liabilities in foreign currencies are translated at the rates of exchange prevailing on the balance sheet date. Gains and losses on translation are taken into income currently. Non monetary-items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date using the exchange rates at the date when the fair value was determined.

#### 5.15 Provisions

Provisions are recognized when the group has the legal or constructive obligation as a result of past events, and it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of the amount can be made.

#### 5.16 Trade and other receivables

Trade and other receivables are recognized and carried at transaction price less an allowance for impairment. A provision for impairment of trade receivables is established when there is objective evidence that the group will not be able to collect all amounts due according to the original terms of the receivables. The amount of the provision is recognized in the statement of profit or loss. Bad debts are written-off in the statement of profit or loss on identification.

The allowance for doubtful debts of the group is based on the ageing analysis and management's continuous evaluation of the recoverability of the outstanding receivables. In assessing the ultimate realization of these receivables, management considers, among other factors, the creditworthiness and the past collection history of each customer.

#### 5.17 Trade and other payables

Trade and other payables are recognized initially at fair value plus directly attributable costs, if any, and subsequently measured at carrying value.

#### 5.18 Ijarah

An agreement under Islamic mode in which a significant portion of the risks and rewards of ownership is retained by the Muj'ir is classified as Ijarah. Payments made under Ijarah are charged to profit or loss on a straight-line basis over the period of Ijarah.

#### 5.19 Borrowing costs

Borrowing costs incurred on long term finances directly attributable for the construction / acquisition of qualifying assets are capitalized up to the date the respective assets are available for intended use. All other mark-up, interest and other related charges are taken to the statement of profit or loss directly.

#### 5.20 Right-of-use assets

107 June 2024

The group recognizes right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognized, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Unless the group is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognized right-of-use assets are depreciated on a straight- line basis over the shorter of its estimated useful life and the lease term. Right-of-use assets are subject to impairment.

#### 5.21 Lease liabilities

At the commencement date of the lease, the group recognizes lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees.

In calculating the present value of lease payments, the group uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

#### 5.22 Short term leases and leases of low-value assets

The group applies the short-term lease recognition exemption to its short-term leases of property and equipment (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases that are considered of low value. Lease payments on short term leases and leases of low-value assets are recognized as expense on a straight-line basis over the lease term.

#### 5.23 Fiduciary Assets

Assets held in trust or in a fiduciary capacity by the group are not treated as assets of the group and accordingly are not included in these financial statements.

## 5.24 Related Party Transactions

Related party transactions are carried out on an arm's length basis and exceptions are backed by the approval of board of directors. Pricing of these transactions are determined on the basis of comparable uncontrolled price methods, which sets the price by reference to the comparable goods and services sold in an economical comparable market to the buyer unrelated to the seller.

#### 5.25 Investment in subsidiary

Investments in subsidiary are stated at cost less accumulated impairment losses, if any

#### 6 ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of financial statements requires management to make judgments, estimates and assumptions that effect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making judgments about carrying values of assets and liabilities. The estimates and underlying assumptions are reviewed on an ongoing basis.

The estimates, judgments and assumptions that have significant effect on the financial statements are as follows:

<u></u>	<u>otes</u>
Useful lives of property & equipment and methods of depreciation and impage 5.2	& 7
Useful lives of goodwill and other intangibles and methods of amortization 5.3	& 9
Classification of investments 5.5, 1	0 & 14
Provision for doubtful debts 5.15, 5	.16 & 15
Deferred taxation and taxation 5.10,	13 & 32

#### 7

PROPERTY AND EQUIPMENT		(Ru	pees)
Property and equipment	7.1	704,012,901	157,996,336
Right to use asset under IFRS 16	7.2	33,803,590	42,370,780
Advance against capital expenditure	7.3	920,000,000	1,629,300,000
		1 (57 01( 401	1000((711)

#### PROPERTY AND EQUIPMENT

7.1

June-24	June-23
(Rup	ees)
704,012,901	157,996,336
33,803,590	42,370,780
920,000,000	1,629,300,000
1,657,816,491	1,829,667,116

			June-24		
	Office premi on lease ho land	Furniture and	Computers and office equipment	Motor vehicles	Total
	Note		· (Rupees)		
As at July 01, 2023 Cost Accumulated depreciation	47,932,65 (37,428,44	6) (59,725,567)	270,243,692 (210,538,627)	175,758,745 (118,492,913)	584,181,888 (426,185,552)
Net book value at the beginning of the year	10,504,20	9 30,521,231	59,705,065	57,265,832	157,996,336
Changes during the year					
Additions during the year Disposals during the year	7.3.1 <b>612,610,75</b>	7 6,852,111	13,104,418	345,522	632,912,808
-Cost	-	(1,243,000)	(4,106,560)	(44,889,372)	(50,238,932)
-Depreciation	-	1,051,506	3,305,841	36,405,794	40,763,141
	-	(191,494)	(800,719)	(8,483,579)	(9,475,791)
Transferred from Lease					
-Cost			1 -	21,684,922	21,684,922
-Depreciation				(12,336,933)	(12,336,933)
Depreciation	-		-	9,347,989	9,347,989
Depresiation charge for the year	(22.241.52	-	-		
Depreciation charge for the year	(32,341,52		(27,051,531)	(20,579,170)	(86,768,441)
Net healt value at the and of the year	580,269,23		(14,747,832)	(19,369,237)	546,016,565
Net book value at the end of the year Analysis of net book value	590,773,44	2 30,385,631	44,957,233	37,896,595	704,012,901
•					
As at June 30, 2024					
Cost	660,543,41		279,241,550	152,899,817	1,188,540,686
Accumulated depreciation	(69,769,96		(234,284,317)	(115,003,222)	(484,527,785)
Net book value	590,773,44	2 30,385,631	44,957,233	37,896,595	704,012,901
Depreciation rate (% per annum)	5	10	20-45	20	
			June-23		
	Office premis on lease hol	Furniture and	June-23 Computers and office equipment	Motor vehicles	Total
		+ Furniture and	Computers and	Motor vehicles	Total
As at July 01, 2022	on lease hol	+ Furniture and	Computers and office equipment	Motor vehicles	Total
As at July 01, 2022 Cost	on lease hol	d Furniture and fixtures	Computers and office equipment	Motor vehicles	Total
Cost Accumulated depreciation	on lease hol	Furniture and fixtures           54         89,785,143           37)         (56,016,453)	Computers and office equipment (Rupees) – 265,179,809 (199,478,455)	170,641,834 (82,379,166)	573,539,440 (373,596,210)
Cost Accumulated depreciation Net book value at the beginning of the year	on lease hol land 47,932,6	Furniture and fixtures           54         89,785,143           37)         (56,016,453)	Computers and office equipment (Rupees)	170,641,834	573,539,440
Cost Accumulated depreciation Net book value at the beginning of the year Changes during the year Additions during the year	on lease hol	Furniture and fixtures           54         89,785,143           37)         (56,016,453)	Computers and office equipment (Rupees) – 265,179,809 (199,478,455)	170,641,834 (82,379,166)	573,539,440 (373,596,210)
Cost Accumulated depreciation Net book value at the beginning of the year Changes during the year Additions during the year Disposals during the year	on lease hol	Furniture and fixtures           54         89,785,143           37)         (56,016,453)           17         33,768,690           1,065,606	Computers and office equipment (Rupees) 265,179,809 (199,478,455) 65,701,355 13,880,191	170,641,834 (82,379,166) 88,262,668 272,400	573,539,440 (373,596,210) 199,943,230 15,218,197
Cost Accumulated depreciation Net book value at the beginning of the year Changes during the year Additions during the year Disposals during the year -Cost	on lease hol	Furniture and fixtures           54         89,785,143           37)         (56,016,453)           17         33,768,690           1,065,606         (603,952)	Computers and office equipment (Rupees) 265,179,809 (199,478,455) 65,701,355 13,880,191 (8,816,308)	170,641,834 (82,379,166) 88,262,668 272,400 (28,138,755)	573,539,440 (373,596,210) 199,943,230 15,218,197 (37,559,015)
Cost Accumulated depreciation Net book value at the beginning of the year Changes during the year Additions during the year Disposals during the year -Cost -Depreciation	on lease hol land 47,932,6 (35,722,1	Furniture and fixtures           54         89,785,143           37)         (56,016,453)           17         33,768,690           1,065,606	Computers and office equipment (Rupees) 265,179,809 (199,478,455) 65,701,355 13,880,191	170,641,834 (82,379,166) 88,262,668 272,400	573,539,440 (373,596,210) 199,943,230 15,218,197
Cost Accumulated depreciation Net book value at the beginning of the year Changes during the year Additions during the year Disposals during the year -Cost -Depreciation Transferred from Lease	on lease hol	Furniture and fixtures           54         89,785,143           37)         (56,016,453)           17         33,768,690           1,065,606         (603,952)           264,357         (339,595)	Computers and office equipment (Rupees) 265,179,809 (199,478,455) 65,701,355 13,880,191 (8,816,308) 8,093,176	170,641,834 (82,379,166) 88,262,668 272,400 (28,138,755) 19,877,566 (8,261,189)	573,539,440 (373,596,210) 199,943,230 15,218,197 (37,559,015) 28,235,099 (9,323,916)
Cost Accumulated depreciation Net book value at the beginning of the year Changes during the year Additions during the year Disposals during the year -Cost -Depreciation Transferred from Lease -Cost	on lease hol land 47,932,6 (35,722,1	Furniture and fixtures           54         89,785,143           37)         (56,016,453)           17         33,768,690           1,065,606         (603,952)           264,357         (339,595)	Computers and office equipment (Rupees) 265,179,809 (199,478,455) 65,701,355 13,880,191 (8,816,308) 8,093,176	170,641,834 (82,379,166) 88,262,668 272,400 (28,138,755) 19,877,566 (8,261,189) 32,983,267	573,539,440 (373,596,210) 199,943,230 15,218,197 (37,559,015) 28,235,099 (9,323,916) 32,983,267
Cost Accumulated depreciation Net book value at the beginning of the year Changes during the year Additions during the year Disposals during the year -Cost -Depreciation Transferred from Lease	on lease hol	Furniture and fixtures           54         89,785,143           37)         (56,016,453)           17         33,768,690           1,065,606         (603,952)           264,357         (339,595)	Computers and office equipment (Rupees) 265,179,809 (199,478,455) 65,701,355 13,880,191 (8,816,308) 8,093,176	170,641,834 (82,379,166) 88,262,668 272,400 (28,138,755) 19,877,566 (8,261,189) 32,983,267 (32,409,511)	573,539,440 (373,596,210) 199,943,230 15,218,197 (37,559,015) 28,235,099 (9,323,916) 32,983,267 (32,409,511)
Cost Accumulated depreciation Net book value at the beginning of the year Changes during the year Additions during the year -Cost -Depreciation Transferred from Lease -Cost -Depreciation	on lease hol	Humiture and fixtures           54         89,785,143           37)         (56,016,453)           17         33,768,690           1,065,606         (603,952)           264,357         (339,595)           -         -	Computers and office equipment (Rupees) 265,179,809 (199,478,455) 65,701,355 13,880,191 (8,816,308) 8,093,176 (723,132)	170,641,834 (82,379,166) 88,262,668 272,400 (28,138,755) 19,877,566 (8,261,189) 32,983,267 (32,409,511) 573,756	573,539,440 (373,596,210) 199,943,230 15,218,197 (37,559,015) 28,235,099 (9,323,916) 32,983,267 (32,409,511) 573,756
Cost Accumulated depreciation Net book value at the beginning of the year Changes during the year Additions during the year Disposals during the year -Cost -Depreciation Transferred from Lease -Cost	on lease hol land 47,932,6 (35,722,1 12,210,5	Furniture and fixtures           54         89,785,143           37)         (56,016,453)           17         33,768,690           1,065,606         (603,952)           264,357         (339,595)           -         -           -         -           09)         (3,973,471)	Computers and office equipment 	170,641,834 (82,379,166) 88,262,668 272,400 (28,138,755) 19,877,566 (8,261,189) 32,983,267 (32,409,511) 573,756 (23,581,803)	573,539,440 (373,596,210) 199,943,230 15,218,197 (37,559,015) 28,235,099 (9,323,916) 32,983,267 (32,409,511) 573,756 (48,414,930)
Cost Accumulated depreciation Net book value at the beginning of the year Changes during the year Additions during the year Disposals during the year -Cost -Depreciation Transferred from Lease -Cost -Depreciation Depreciation	on lease hol land 47,932,6 (35,722,1 12,210,5 (1,706,3 (1,706,3 (1,706,3	Hurniture and fixtures         54       89,785,143         37)       (56,016,453)         17       33,768,690         1,065,606       (603,952)         264,357       (339,595)         -       -         09)       (3,973,471)         09)       (3,247,460)	Computers and office equipment 	170,641,834 (82,379,166) 88,262,668 272,400 (28,138,755) 19,877,566 (8,261,189) 32,983,267 (32,409,511) 573,756 (23,581,803) (30,996,836)	573,539,440 (373,596,210) 199,943,230 15,218,197 (37,559,015) 28,235,099 (9,323,916) 32,983,267 (32,409,511) 573,756 (48,414,930) (41,946,893)
Cost Accumulated depreciation Net book value at the beginning of the year Changes during the year Additions during the year Disposals during the year -Cost -Depreciation Transferred from Lease -Cost -Depreciation Depreciation Depreciation charge for the year Net book value at the end of the year	on lease hol land 47,932,6 (35,722,1 12,210,5	Furniture and fixtures           54         89,785,143           37)         (56,016,453)           17         33,768,690           1,065,606         (603,952)           264,357         (339,595)           -         -           09)         (3,973,471)           09)         (3,247,460)	Computers and office equipment 	170,641,834 (82,379,166) 88,262,668 272,400 (28,138,755) 19,877,566 (8,261,189) 32,983,267 (32,409,511) 573,756 (23,581,803)	573,539,440 (373,596,210) 199,943,230 15,218,197 (37,559,015) 28,235,099 (9,323,916) 32,983,267 (32,409,511) 573,756 (48,414,930)
Cost Accumulated depreciation Net book value at the beginning of the year Changes during the year Additions during the year Disposals during the year -Cost -Depreciation Transferred from Lease -Cost -Depreciation Depreciation	on lease hol land 47,932,6 (35,722,1 12,210,5 (1,706,3 (1,706,3 (1,706,3	Furniture and fixtures           54         89,785,143           37)         (56,016,453)           17         33,768,690           1,065,606         (603,952)           264,357         (339,595)           -         -           09)         (3,247,460)           09         (3,247,460)	Computers and office equipment 	170,641,834 (82,379,166) 88,262,668 272,400 (28,138,755) 19,877,566 (8,261,189) 32,983,267 (32,409,511) 573,756 (23,581,803) (30,996,836)	573,539,440 (373,596,210) 199,943,230 15,218,197 (37,559,015) 28,235,099 (9,323,916) 32,983,267 (32,409,511) 573,756 (48,414,930) (41,946,893)
Cost Accumulated depreciation Net book value at the beginning of the year Changes during the year Additions during the year Disposals during the year -Cost -Depreciation Transferred from Lease -Cost -Depreciation Depreciation Depreciation charge for the year Net book value at the end of the year As at June 30, 2023	on lease hol land 47,932,6 (35,722,1 12,210,5 (35,722,1 12,210,5 (35,722,1 12,210,5 (35,722,1 (35,722,1 (35,722,1) (35,722,1 (35,722,1)) (35,722,1) (35,722,1)) (35,722,1)) (35,722,1)) (35,722,1)) (3	Hurniture and fixtures         54       89,785,143         37)       (56,016,453)         17       33,768,690         1,065,606       (603,952)         264,357       (339,595)         -       -         09)       (3,973,471)         09)       (3,247,460)         30,521,231       54	Computers and office equipment (Rupees) 265,179,809 (199,478,455) 65,701,355 13,880,191 (8,816,308) 8,093,176 (723,132) (723,132) (19,153,348) (5,996,290) 59,705,065 270,243,692	170,641,834 (82,379,166) 88,262,668 272,400 (28,138,755) 19,877,566 (8,261,189) 32,983,267 (32,409,511) 573,756 (23,581,803) (30,996,836) 57,265,832	573,539,440 (373,596,210) 199,943,230 15,218,197 (37,559,015) 28,235,099 (9,323,916) 32,983,267 (32,409,511) 573,756 (48,414,930) (41,946,893) 157,996,337 584,181,889
Cost Accumulated depreciation Net book value at the beginning of the year Changes during the year Additions during the year Disposals during the year -Cost -Depreciation Transferred from Lease -Cost -Depreciation Depreciation Depreciation charge for the year Net book value at the end of the year As at June 30, 2023 Cost	on lease hol land 47,932,6 (35,722,1 12,210,5 (1,210,5 (1,706,3 (1,706,3 (1,706,3 10,504,2 47,932,6	Hurniture and fixtures         54       89,785,143         37)       (56,016,453)         17       33,768,690         1,065,606       (603,952)         264,357       (339,595)         -       -         09)       (3,973,471)         09)       (3,247,460)         09       30,521,231         54       90,246,797         46)       (59,725,567)	Computers and office equipment (Rupees) 265,179,809 (199,478,455) 65,701,355 13,880,191 (8,816,308) 8,093,176 (723,132) (723,132) (19,153,348) (5,996,290) 59,705,065 270,243,692	170,641,834 (82,379,166) 88,262,668 272,400 (28,138,755) 19,877,566 (8,261,189) 32,983,267 (32,409,511) 573,756 (23,581,803) (30,996,836) 57,265,832 175,758,745	573,539,440 (373,596,210) 199,943,230 15,218,197 (37,559,015) 28,235,099 (9,323,916) 32,983,267 (32,409,511) 573,756 (48,414,930) (41,946,893) 157,996,337

7.1.1 During the year the Company has transferred its properties, comprising 14 offices of 14,119 square feet on the 4th & 5th Floor, Continental Trade Centre Block 8, Clifton, Karachi, Pakistan to investment properties, commencing from July 01, 2023.

#### 7.1.2 Disposal of Operating Assets

110 June 2024

Net book value of assets disposed off during the current year having book value of Rs 5mn and individual book value of Rs 0.5mn each is as follows:

Particular of assets	Cost	Written Down Value	Sale Proceeds	2024 Gain	Particulars of Buyers	Mode of Disposal	Relationship
		value					
Vehicle	3,643,931	531,966	1,269,947	737,981	Khurram Kazmi	Company Policy	Ex-Employee
Vehicle	6,728,991	960,229	1,075,121	114,893	Khurram Shahid	Company Policy	Ex-Employee
Vehicle	5,656,000	3,880,584	6,000,000	2,119,416	Raheel Sawani	Company Policy	Ex-Employee
Vehicle	5,656,000	3,110,800	3,344,004	233,204	Faysal Dawood	Company Policy	Ex-Employee
	21,684,922	8,483,579	11,689,072	3,205,494			1 /
				2023			
Particular of assets	Cost	Written Down Value	Sale Proceeds	Gain	Particulars of Buyers	Mode of Disposal	Relationship
Vehicle	4,938,764	552,510	654,151	101,641	Muhammad Haris Aslam	Company Policy	Ex- Employee
Vehicle	5,881,000	4,704,800	6,400,000	1,695,200	Jawad Safdar	Negotiation	Independent Buy
Vehicle	3,305,000	2,038,083	4,950,000	2,911,917	Muhammad Ishaq	Negotiation	Independent Buy
	14,124,764	7,295,393	12,004,151	4,708,758			
						June-24	June-23
2 RIGHT-OF-USE ASSETS						(Rupe	es)
Opening balance						42,370,780	56,035,04
Additions during the year	-net					19,306,605	17,262,7
Deletions during the year-						(1,243,927)	(6,509,2
Transferred to Owned- Ne	et					(9,347,989)	(573,7
Depreciation for the year					29.2	(17,281,879)	(23,843,93
Closing balance						33,803,590	42,370,78
Depreciation rate (% per a	annum)					20 - 33.33	20 - 33.33
						June-24	June-23
3 ADVANCE AGAINST CAP	PITAL EXPEN	IDITURE				(Rupe	,
Opening						1,629,300,000	71,726,5
Additions						260,700,000	1,557,573,4
Transfer to Property and					7.3.1	(612,610,757)	
Transfer to Investment P	roperty				7.3.1	(357,389,243)	

7.3.1 The Company has made full payment to Mr. Aqeel Karim Dhedhi (related party) against the purchase of office premises measuring 38,322 square feet at an agreed price of Rupees 970 million. During the year said office premises has transferred to own property and investment property (note7 and note 9 respectively). The title of these properties are held in the name of Mr. Aqeel Karim Dhedhi and it will be transferred to the company after its clearance from financial institution with which it is mortgaged against the financing used by the company. However, the rent collected on such properties will also be transferred to the company by the previous owner (Mr. Ageel Karim Dhedhi).

7.3.2 This represent the advance paid to Mr. Aqeel Karim Dhedhi against purchase of office premises measuring 4,888 square feet for a total agreed price of Rs 920 million.

7.3.2

920,000,000

1,629,300,000

			June-24	June-23
8	INVESTMENT PROPERTY		(Rupees	s)
	As at July 01, 2023			
	Cost		-	-
	Accumulated depreciation		-	-
	Net book value at the beginning of the year		-	-
	Addition/Transfer during the year			
	Additions (at Cost)	7.3.1	357,389,243	-
	Depreciation charge for the year		(17,869,462)	-
	Carrying amount as at 30 June, 2024.		339,519,781	-
	Analysis of net book value			
	As at June 30, 2024			
	Cost		357,389,243	-
	Accumulated depreciation		(17,869,462)	-
	Net book value		339,519,781	-
	Depreciation rate (% per annum)		5	5

8.1 Investment property comprises 14 offices of 14,119 square feet on the 4th & 5th Floor, Continental Trade Centre Block 8, Clifton, Karachi, Pakistan, the fair value of which has been determined based on the valuation carried out by an independent professional valuer as of June 30, 2024 which amounting to Rs.361.651 million (2023: Nil ) and has a forced sale value amounting to Rs 289.230 million (2023: Nil)

8.2 The said property is rented out by Mr. Aqeel Karim Dhedhi related party. The company has made an agreement with Mr. Aqeel Karim Dhedhi to receive the rent of the said property (refer note 31.1) from Mr. Ageel Karim Dhedhi till the said property is transferred to the company's name after its clearance from financial institution with which it is mortgaged till June 30, 2025.

#### q

INTANGIBLE ASSETS				June-24			
	Computer software	Membership and booth of PMEX	Booths at PSX	License and trademark	TREC -PSX (Note 9.1 & 9.2)	Goodwill	Total
				(Rupees)			<i>-</i>
As at July 01, 2023							
Cost	29,056,191	8,500,000	950,200	1,223,050	2,500,000	3,137,826,767	3,180,056,208
Accumulated amortization	(26,363,279)	-	-	(523,000)	<u> </u>	· · ·	(26,886,279)
Net book value at the beginning of the year	2,692,912	8,500,000	950,200	700,050	2,500,000	3,137,826,767	3,153,169,929
Deletion / Surrender						10	
- Cost - Accumulated amortization		(250,000)			-		(250,000) -
	-	(250,000)	-	-		- 1	(250,000)
Addition during the year	4,000,181	-	-	-	-	-	4,000,181
Amortization for the year	(1,788,963)	-	-	(280)	-	-	(1,789,243)
Net book value at the end of the year	4,904,130	8,250,000	950,200	699,770	2,500,000	3,137,826,767	3,155,130,867
Analysis of Net Book Value							
Cost	33,056,372	8,250,000	950,200	1,223,050	2,500,000	3,137,826,767	3,183,806,389
Accumulated amortization	(28,152,242)	-	-	(523,280)		-	(28,675,522)
Net Book Value as at 30 June 2024	4,904,130	8,250,000	950,200	699,770	2,500,000	3,137,826,767	3,155,130,867
Amortization rate (% per annum)	25-33.33	-	-	0 - 33.33	-	-	
				June-23			
	Computer software	Membership of PMEX	Booths at PSX	License and trademark	TREC -PSX (Note 9.1 & 9.2)	Goodwill	Total
				(Rupees)			
As at July 01, 2022							
Cost	28,368,637	8,500,000	950,200	1,223,050	3,850,000	3,137,826,767	3,180,718,653
Accumulated amortization	(25,025,515)	-	<u> </u>	(523,000)			(25,548,515)
Net book value at the beginning of the year Deletion / Surrender	3,343,122	8,500,000	950,200	700,050	3,850,000	3,137,826,767	3,155,170,139
-Cost	-	-	-	-	(1,350,000)	-	(1,350,000)
-Accumulated amortization	-	-	-	-	-	-	-
	-	-	-	-	(1,350,000)	-	(1,350,000)
Addition during the year	687,554	-	-	-	-	-	687,554
Amortization for the year	(1,337,764)	8,500,000	950,200	700,050	2,500,000	3,137,826,767	(1,337,764)
Net book value at the end of the year	2,692,912	8,500,000	950,200	/00,050	2,500,000	3,137,826,767	3,153,169,929
Analysis of Net Book Value							
Cost	29,056,191	8,500,000	950,200	1,223,050	2,500,000	3,137,826,767	3,180,056,208
Accumulated amortization	(26,363,279)			(523,000)			(26,886,279)
Net book value as at June 30, 2023	2,692,912	8,500,000	950,200	700,050	2,500,000	3,137,826,767	3,153,169,929
Amortization rate (% per annum)	33.33		-	0 - 33.33	<u> </u>	-	

9.1 The company has pledged / hypothecated its TREC in favor of PSX to meet the requirement of Base Minimum Capital (BMC) under clause 19.2 of the Risk Management Regulation of PSX Rule During the period, Company engaged an independent valuer for determination of separately identifiable intangible assets. Based on the valuation report, provisional goodwill has been allocated to 'Goodwill' amounting to Rs. 3.138 billion.

#### 9.2 Impairment testing

Company engaged an independent valuer for impairment testing of the recoverable amount of goodwill amounting to Rs. 3.138 billion including intangible assets acquired through a business combination has been tested for impairment as at 30 June 2024. This represents excess over fair value of net assets of AKD Securities Limited (AKDSL) on its acquisition. The recoverable amount of goodwill was tested for impairment by allocating the amount of goodwill to respective assets on which it arose, based on value in use in accordance with IAS-36 "Impairment of Assets". The value in use calculations are based on cash flow projections. These are then extrapolated for a period of 5 years using a steady long term expected demand growth of 3% and terminal value determined based on long term earning multiples. The cash flows are discounted using a discount rate of 17.44%. Based on this calculation no impairment is required to be accounted for against the carrying amount of goodwill.

			Note	June-24	June-2
10	LONG TERM INVESTMENTS			(Rupee:	s )
	At fair value through Other Comprehensive Income		10.1	632,884,468	641,040,
	Investment in other entity at amortized cost		10.2	-	

#### 10.1 Investment 'at fair value through Other Comprehensive Income

111 June 2024

June	e-24	June-23		Note	Jun	ie-24	June	-23
Nu	umber o	f shares	Name of the Investee Company		Cost	Carrying value	Cost	Carrying value
			Quoted shares					,
1,60	2,953	1,602,953	Pakistan Stock Exchange Limited	10.1.1, & 10.1.4	1,438,000	20,533,828	1,438,000	11,861,852
			Unquoted shares					
	3,370	3,370	Al Jomaih Power Limited	10.1.2 & 10.1.4	184,196,957	612,350,640	184,196,957	629,179,100
			New Horizon Exploration and Production Limited (Related Party)	10.1.3				
14,76	50,000	14,760,000	- Class 'A' ordinary shares Less: impairment		75,000,000 (75,000,000)	-	75,000,000 (75,000,000)	
					-	-		
					185,634,957	632,884,468	185,634,957	641,040,953

June-23

641,040,953

641,040,953

-

632,884,468

10.1.1 Fair value of the investment as the year end was Rs. 12.81 per share (2023: 7.40 per share) as per quoted market price.

- 10.1.2 The Company's investment in unquoted shares of Al Jomaih Power Limited (AJPL) incorporated in Cayman Island are valued at its fair value based on the net assets value of the investee Company as at June 30, 2023. The company holds 1.55% of total issued certificates of AJPL. To date company has received a return of Rs 72mn in forms of dividends and the total cost of investment is Rs 184.19mn (2023: 184.19mn).
- 10.1.3 In year 2015, the management recorded impairment of its investment in New Horizon Exploration and Production Limited (NHEPL) in accordance with IAS-36 which was again tested for impairment as required by IFRS 9 adopted by the company on January 01, 2019. The recoverable amount of investment was estimated using "Value in use" approach. In considering the impairment, various business assumptions for estimating cash flows were used, which includes but are not limited to, historical performance of the investment, development and production activity in NHEPL's working interests, recoverability of future cash flows from the investment etc. Based on such analysis, the Company fully impaired it's investment in NHEPL and an impairment loss of Rs. 31.63 million was recognized up to year 2016. As of reporting date there is no change in management assumption of recoverability of this investment, accordingly no impairment

10.1.4 Reconciliation of unrealized (loss) / gain on investment 'at fair value through Other	Note	June-24	June-23
		(Rupe	es )
Pakistan Stock Exchange Limited			
Opening		10,423,852	14,960,209
Unrealized Gain/(Loss) during year	10.1.1	8,671,976	(4,536,357)
Closing		19,095,828	10,423,852
Al Jomaih Power Limited			
Opening		444,982,143	165,073
Unrealized (loss) / gain during year	10.1.2	(16,828,460)	444,817,070
		428,153,683	444,982,143
Total unrealized (loss) / gain during year		(8,156,485)	440,280,713
10.2 Investment in other entity - At amortized cost			
Kashaf Foundation PPTFC	10.2.1	-	833,334
Current portion	10.2.1	-	(833,334)
		-	-

10.2.1 The Company in pursuant of scheme of merger, has acquired privately placed term finance certificates (PPTFCs) with the face value of Rupees 10 million. These certificates carry profit equal to 3 month KIBOR plus 2.25% receivable quarterly in arrears with a grace period of one year and will mature in December 2023. The Company holds these certificates in the business model with the objective to collect cash flows (principal and interest) over the term of these certificates till maturity.

		Note	June-24	June-23
11	LONG-TERM LOANS AND ADVANCES - CONSIDERED GOOD		(Rup	ees )
	Loans and advances to:			
	Employees	11.1	722,344	4,310,435
	Current maturity shown in current assets	17	(722,344)	(4,310,435)
	Advance Against Investment			
	Advance Against Investment - Park View REIT scheme	11.2	256,780,000	-
			256,780,000	-

- 11.1 These are given to employees for general purpose in accordance with their terms of employment. The loans and advances are secured against staff provident fund balance.
- **11.2** During the period company has purchased 25,678,000 units of Park View REIT scheme at a price of Rs. 10 per unit. However company received securities of Park View Apartment REIT in August 02, 2024 in CDC. The REIT is being managed by Arif Habib REIT Management Company Limited.

#### 12 LONG-TERM DEPOSITS AND PREPAYMENTS

#### Deposits with:

Deposito mai.			
- Pakistan Stock Exchange Limited (PSX)	12.1	21,611,500	21,611,500
- National Clearing Company of Pakistan Limited (NCCPL)		-	-
- Pakistan Mercantile Exchange Limited (PMEX)		4,000,000	4,000,000
- Central Depository Company of Pakistan Limited (CDC)		200,000	200,000
- Rent deposits against rented premises		7,359,277	5,932,640
- Ijarah deposits			
- Others		6,537,715	8,294,862
		39,708,492	40,039,002
Prepayments		18,000	18,000
-Impact of expected credit loss	12.2	(177,951)	(177,951)
		39,548,541	39,879,051



12.1 It represents cash deposit with PSX to fulfill the Base Minimum Capital (BMC) requirement in Compliance with clause 19.2 of the Risk Management Regulation of PSX Rule Book.

#### 12.2 Impact of expected credit loss - Rent deposits

(177,951) (177,951)

#### 13 DEFERRED TAX ASSET - NET

	June-24			
	Opening balance	(Charge) / reversal to statement of profit / (loss)	(Charge) / reversal to statement of other comprehensive income	Closing balance
		Ruj	bees	
Deductible temporary differences				
Allowance for expected credit losses	86,445,128	(40,668,968)	-	45,776,161
Re-measurement of investments	41,263,489	(38,166,686)	-	3,096,803
Losses available for offsetting against future taxable income				
-carry forward of minimum tax and ACT	61,966,266	(30,913,036)	-	31,053,230
Taxable temporary differences				
Accelerated tax depreciation / amortization	(6,462,627)	7,004,840	-	542,213
Lease liability net	283,969	211,643	-	495,612
	183,496,225	(102,532,206)	-	80,964,019

			Jur	ne-23	
		Opening balance	(Charge) / reversal to statement of profit / (loss)	(Charge) / reversal to statement of other comprehensive income	Closing balance
			Rup	Dees	
	Deductible temporary differences				
	Allowance for expected credit losses	98,062,966	(11,617,838)	-	86,445,128
	Re-measurement of investments	29,968,531	11,294,958	-	41,263,489
	Losses available for offsetting against future taxable income -carry forward of minimum tax and ACT	-	61,966,266	-	61,966,266
	Taxable temporary differences				
	Accelerated tax depreciation / amortization	(13,726,665)	7,264,038	-	(6,462,627)
	Lease liability net	(16,250,162)	16,534,131	-	283,969
		98,054,670	85,441,556	-	183,496,225
14	SHORT-TERM INVESTMENTS				
	'At fair value through profit or loss'				
	- Quoted Equity Securities		14.1	2,186,008,306	2,318,059,059
	- Term finance certificates - Pace Pakistan Ltd.		14.2		-
				2,186,008,306	-
	At amortized cost				
	Privately Placed Term Finance Certificate - Kashaf Foundation.		14.3	-	833,334
	Term deposit receipts-Habib Metropolitan Bank Limited			5,500,000	-
				5,500,000	833,334
				2,191,508,306	2,318,892,393
14.1	Quoted Equity Securities				
		20	24	20	23
		Cost		Cost	Corrying volue

				220	
	Cost	Carrying value	Cost	Carrying value	
	(Ru	oees )	(Ruj	pees )	
equity securities	2,206,653,662	2,186,008,306	2,593,148,987	2,318,059,059	

This includes shares with carrying value of Rs. 159.75 million (2023: 152.97 million) pledged with NCCPL against exposure margin.

14.2	Term financ	e certificate	es			
	2024	2023		Note	June-24	June-23
	Number of	certificates	Name of Investee Company		(Rup	ees )
			Pace Pakistan Ltd. (Face value Rs. 5,000/- each)			
	4,000	4,000	Opening		18,147,464	18,147,464
			Less : Sold during the year		-	-
			Closing		18,147,464	18,147,464
			Less : Provision for impairment	14.2.1	(18,147,464)	(18,147,464)
	4,000	4,000	-			-
14.2.1	Impairment					
	Opening bal	ance			18,147,464	18,147,464
	Impairment	balance wr	itten off		-	-
					18,147,464	18,147,464
14.3	Privately pla	ced term fi	nance certificate - at amortized cost			
	Current port	ion of PPTF	C of Kashaf Foundation	10.2	- <u>-</u>	833,334
				Note	June-24	June-23
15	TRADE DEBT	S			(Rup	ees )
	Receivable a	gainst purch	nase of marketable securities - net of provisions		105,974,780	191,511,678
		5 1	I Clearing Company of Pakistan Limited		66,181,660	-
	Inter-bank br				29,439,610	13,718,436
	Receivable a	gainst cons	ultancy, advisory & underwriting		21,518,182	24,927,200
	Considered g	jood			223,114,231	230,157,314
	Considered of	loubtful			154,255,406	294,493,225
				15.1	377,369,637	524,650,539
	Less: Allowa	nce against	expected credit loss	15.2	(154,255,406)	(294,493,225)
					223,114,231	230,157,314

15.1 These receivables include Rs. 105,215 (2023: Rs. 153,800,488) due from the related parties. The maximum aggregate amount outstanding during the year from such parties (with reference to month-end balances) amounted to Rs. 72,909,710 (2023: Rs. 153,800,488).

#### 15.2 Reconciliation of provisions against trade debts

Opening helenee		204 402 225	224 554 722
Opening balance		294,493,225	334,554,733
(Reversal) / Allowance against expected credit loss for the year		(78,017,491)	142,796,501
Debts written off during the year		(62,220,329)	(182,858,009)
		(140,237,820)	(40,061,507)
		154,255,406	294,493,225
16 DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES			
Deposits:			
Exposure deposit with -NCCPL		3,834,986,346	1,053,530,734
Exposure deposit with -PMEX		17,657,616	10,956,124
Others	16.1	2,100,000	2,100,000
		3,854,743,961	1,066,586,858
-Impact of expected credited loss	16.2	(2,100,000)	(2,100,000)
		3,852,643,961	1,064,486,858
Prepayments:			
Insurance		2,816,449	3,623,481
Software development and maintenance		746,050	2,598,050
Rent		3,729,014	3,371,004
Others		4,888,080	12,780,622
		12,179,593	22,373,157
Other receivables:			
Profit on bank deposits		3,025,325	2,578,731
Rent receivable	7.3.1	16,943,712	-
Others		14,139,223	32,854,003
		34,108,260	35,432,735
-Impact of expected credited loss	16.2	(5,248,912)	(5,248,912)
• •		28,859,348	30,183,822
		3,893,682,902	1,117,043,837

16.1 This includes amounts deposited with the Honorable District and Sessions Court Karachi South in the form of Defense Saving Certificates (DSCs) having face value Rs. 2.1 million. These DSCs carry yield of 7.34% per annum and will mature in August 2026 (June 30, 2023 :7.34%). These certificates are in name of ex-employee who, by a letter has accepted to surrender the principal amount and the interest accrued on them to the entity upon maturity.

#### 16.2 Impact of credit loss

17

Impact of credit loss					
Deposits			2,100,000	2,100,000	
Other receivables			5,248,912	5,248,912	
			7,348,912	7,348,912	
7 LOANS AND ADVANCES		Note	June-24	June-23	
			(Rupe	5,248,912 7,348,912 June-23 es ) 4,310,435 28,536,619 32,847,054 504,578,011 5,799,426 510,377,437 1,326,003	
Advances to:					
Current portion of long-te	erm loans and advances to employees and executives	11	722,344	4,310,435	
Short term advances to e	mployees against commission & expenses	17.1	14,847,236	28,536,619	
			15,569,580	32,847,054	
Short term loan to:					
Holding company		17.2	891,247,505	504,578,011	
Creek Developers (Privat	e) Limited	17.3	28,074,855	5,799,426	
			919,322,360	510,377,437	
Markup on short term lo	an to:				
Holding company		17.2	1,738,822	1,326,003	
Creek Developers (Privat	e) Limited	17.3	1,024,009	15,240	
			2,762,830	1,341,244	
			937,654,771	544,565,734	

- 17.1 These represent interest free loans to executives and staff for the purchase of vehicles and for other purposes in accordance with the terms of employment repayable over a year through deduction from salaries. These loans are secured against commission payable and balance of respective employees in Staff Provident Fund of respective employees.
- 17.2 The company has reclassified its balance receivable from holding company to short term loan receivable on demand under the authority of a special resolution passed in extra ordinary general meeting of the company held on 28 November 2015 whereby it was resolved that the company may lend its surplus funds to Aqeel Karim Dhedhi Securities (Private) Limited (Holding company). Mark-up on outstanding balance of such loan is 3MK+2% per annum receivable in arrears. The maximum aggregate amount outstanding during the year from such parties (with reference to month-end balances) amounted to Rs. 967,986,986 (2023: Rs. 989,053,990).
- 17.3 This represents loan provided to Creek Developers Private Limited (a related party) on request and is receivable on demand. This carries mark-up on outstanding balance of 3MK+2% per annum receivable in arrears. The maximum aggregate amount outstanding during the year from such parties (with reference to month-end balances) amounted to Rs.28,074,855 (2023: Rs. 41,770,253).

#### 18 CASH AND BANK BALANCES

Saving accounts       18.1       3,250,114       3,581,74         23,053,103       24,428,54         Client accounts       737,922,328       829,234,33         Current accounts       18.1       41,976,720       23,419,44         Saving accounts       18.1       41,976,720       23,419,44         Cash in hand       802,952,151       877,082,33         Stamps in hand       3,297       3,2	Company accounts			
Client accounts       23,053,103       24,428,54         Current accounts       737,922,328       829,234,33         Saving accounts       18.1       41,976,720       23,419,44         779,899,048       852,653,83         802,952,151       877,082,33         Cash in hand       459,678       310,43         Stamps in hand       3,297       3,2	Current accounts		19,802,989	20,846,789
Client accounts         737,922,328         829,234,3           Current accounts         18.1         41,976,720         23,419,44           Saving accounts         18.1         779,899,048         852,653,83           Cash in hand         802,952,151         877,082,33           Stamps in hand         459,678         310,43           Stamps in hand         3,297         3,2	Saving accounts	18.1	3,250,114	3,581,759
Current accounts         737,922,328         829,234,3           Saving accounts         18.1         41,976,720         23,419,4           779,899,048         852,653,83           802,952,151         877,082,33           Cash in hand         459,678         310,43           Stamps in hand         3,297         3,2			23,053,103	24,428,548
Saving accounts         18.1         41,976,720         23,419,44           779,899,048         852,653,83           802,952,151         877,082,33           Cash in hand         459,678         310,43           Stamps in hand         3,297         3,2	Client accounts			
779,899,048         852,653,83           802,952,151         877,082,33           Cash in hand         459,678         310,43           Stamps in hand         3,297         3,2	Current accounts		737,922,328	829,234,355
802,952,151         877,082,3           Cash in hand         459,678         310,43           Stamps in hand         3,297         3,2	Saving accounts	18.1	41,976,720	23,419,465
Cash in hand         459,678         310,43           Stamps in hand         3,297         3,2			779,899,048	852,653,820
Stamps in hand 3,297 3,2			802,952,151	877,082,369
	Cash in hand		459,678	310,432
<b>803,415,126</b> 877,396,0'	Stamps in hand		3,297	3,297
			803,415,126	877,396,098

**18.1** These carry profit at rates ranging from 4.69% to 20.5% (2023: 3.40% to 19.50%) per

#### 19 ISSUED, SUBSCRIBED AND PAID-UP CAPITAL

115 | June 2024

89,867,900	89,867,900	Ordinary shares of Rs. 10 each fully paid-up in cash	898,679,000	898,679,000
10,132,100	10,132,100	Ordinary shares of Rs. 10 each fully paid-up as part of the scheme of arranger	101,321,000	101,321,000
457,834,171	457,834,171	Ordinary shares of Rs. 10 each fully paid-up as part of the scheme of merger	4,578,341,710	4,578,341,710
557,834,171	557,834,171		5,578,341,710	5,578,341,710

The group has single class of ordinary shares which carry no right to fixed income. The Holders are entitled to receive dividends as declared from time to time and are entitled to single vote at the Company. All shares rank equal with regards to the Company's residual assets.

20	LONG-TERM FINANCING - SECURED			
	Al-Baraka Bank Limited- Diminishing musharakah facility	20.1	500,000,000	500,000,000
	Less: Current Portion		(500,000,000)	
			<u> </u>	500.000.000

20.1 The AKD Securities Ltd obtained a diminishing musharakah facility from Al-Baraka Bank (Pakistan) Limited (ABPL) amounting to Rupees 500 million under mark-up arrangement at the rate of 3 months KIBOR + 2% to be charged and paid on quarterly basis. The principal is repayable quarterly in 2 years including grace period of 1 year. This loan is secured against the equitable mortgage of properties of the sponsor and pledge of shares and personal guarantees of the sponsor and director.

		Note	June-24	June-23
21	LEASE LIABILITIES		(Rupe	es )
	Opening		43,349,984	52,965,412
	Additions during the year		19,306,605	17,262,712
	Deletions \ Transfers during the year		(10,591,916)	(6,509,280)
	Payments made during the year		(16,552,075)	(20,368,859)
			35,512,598	43,349,984
	Transferred to current maturity		(12,415,406)	(16,542,970)
			23,097,193	26,807,015

**21.1** The future minimum lease payments to which the company is committed to is as follows:

	Not later than one year	Later than one year not later than five years	More than five years
As at 30 June 2024			
Principal	12,415,406	23,097,193	-
Finance charges allocated to future years	7,899,168	9,270,409	-
	20,314,574	32,367,602	-
As at June 30, 2023			
Principal	16,542,970	26,807,015	-
Finance charges allocated to future years	5,687,038	6,472,779	-
	22,230,008	33,279,794	-

This represents present value of multiple lease commitments entered into with financial institutions and individuals for vehicles and office premises having a lease term ranging between 3 to 5 years. When measuring lease liability for office premises, the company discounted lease payments using an estimated incremental borrowing rate of 10% - 24.66%. However, monthly lease rentals of vehicles included finance charge ranging from 17.20% - 23.60% per annum which is used as discounting factor for vehicles.

Taxes, repairs and insurance costs are to be borne by the company. In case of early termination of lease of vehicles, the company shall pay entire amount of rentals for unexpired period of respective lease agreements.

-Annual Report

#### 22 TRADE AND OTHER PAYABLES

116 June 2024

2	TRADE AND OTHER PAYABLES	Note	June-24	June-23
			(Rup	ees )
	Trade creditors	22.1	3,622,749,573	1,755,799,710
	Payable to National Clearing Company of Pakistan Limited		3,170	-
	Accrued liabilities		199,148,989	165,736,934
	Withholding tax		48,611,352	35,680,901
	Provision for Workers' Welfare Fund - Sindh		49,495,122	17,769,394
	Payable to Staff Provident Fund		11,635,611	15,862,590
	Unclaimed deposits by clients		31,311,642	29,132,842
	Others	22.2	227,465,936	29,479,786
			4,190,421,396	2,049,462,157

22.1 This includes Rs. 4,380,998 (2023: 16,237,903) payable to related parties.

22.2 This includes Rs. 7,522,671 (2023: 1,049,453) payable to related parties.

22.2 This includes clients Capital Gain Tax Payable to NCCPL amounting to Rs.205,320,877 (2023: Nil)

		Note	June-24	June-23
23	SHORT TERM FINANCING- SECURED		(Rup	ees )
	Loan from Financial Institution	23.1	-	150,000,000
	Current Portion of Loan of Diminishing musharakah facility	20.1	500,000,000	
			500,000,000	150,000,000

- 23.1 This represents long-term financing was obtained from Bank Islami Pakistan Ltd on December 31, 2015. The financing was secured by way of Exclusive Charge over DM Assets along with equitable mortgage over all other commercial properties of the Company as disclosed in note 7. The said financing had been rescheduled according to which company will pay off the financing as a bullet payment in December 2023, keeping other terms and conditions same. The same has been repaid by the company during the current year.
- 23.2 The AKD Securities Ltd obtained a diminishing musharakah facility from Al-Baraka Bank (Pakistan) Limited (ABPL) amounting to Rupees 500 million under mark-up arrangement at the rate of 3 months KIBOR + 2% to be charged and paid on quarterly basis. The principal is repayable quarterly in 2 years including grace period of 1 year. This loan is secured against the equitable mortgage of properties of the sponsor and pledge of shares and personal guarantees of the sponsor and director.

#### 24 ACCRUED MARK-UP:

Accrued mark-up

924,847	1,257,863

#### 25 CONTINGENCIES AND COMMITMENTS

#### 25.1 Contingencies:

117 June 2024

25.1.1 For tax year 2013, an amended assessment order has been passed under section 122(5A) of the Income Tax Ordinance, 2001 by the Additional Commissioner Inland Revenue (ACIR), raised a demand of Rs 17.39 million dated June 28, 2019. In pursuance of such order, Company filed an appeal before CIR-A, Upon Appeal filed, CIR-Appeal maintained the order of ACIR's order vide its order No. 97 dated October 23, 2020. In pursuance of the order of CIR-A, the Company has filed appeal before ATIR which is pending for hearing.

In response to SVPL's Suit filed against Noor Developers (NDPL) & others, as referred in Note 9.2 of the financial statements, Arif Ali Shah Bukhari & Noor Developers filed Suit No.714/2018 against the Company & others. This Suit is basically a counterblast to the criminal and civil proceedings initiated by the Subsidiary Company against Mr. Bukhari and NDPL. The said Suit is inter-alia for cancellation of the Sale Agreement referred in Note 9.2 of the financial statements and for recovery of Rs.275 million along with special damages of Rs.4.355 billion and general damages of Rs.4 billion. In addition, Mr. Arif Ali Shah has filed another Suit (1829/2019) against the Company & others, stating amongst other things that his claim alleged in Suit No.714/2018 is a contingent liability. As per management's view, the claim of Mr. Bukhari is baseless, therefore, it does not required to be disclosed as contingent liability, however, as a matter of abundant caution, the subject case has been disclosed in the financial statements.

As per the opinion of the Company's legal counsel, the assertions made by Mr Bukhari in the suits are not likely to be upheld by the Court and the management based on the opinion of its legal counsel is confident that these Suits are likely to be dismissed by the Honorable Court. However, the said suit has been unconditionally withdrawn by the petitioner.

- 25.1.2 The Securities and Exchange Commission of Pakistan served a show cause notice dated 25 February 2016 wherein several alleged contravention of the laws of SECP are leveled against the Company. The Company filed suit against the show cause in the Honourable High Court of Sindh. The Honourable High Court of Sindh via order dated 03 March 2016 directed SECP to refrain from taking any coercive action against the Company in relation to the instant matter. No further progress on the matter has been made during the year. The management and legal counsel of the Company are of the view that ultimate outcome will be in our favour.
- 25.1.3 Burj Bank Limited (previously, Dawood Islamic Bank Limited) filed a Suit against the number of brokers including the Company in Sindh High Court on the termination of "Underwriting Agreement" in the year 2008 and prayed to declare the act of the Company as unlawful / unauthorized, to pass judgment for damages to the tune of Rupees 200 million with applicable mark-up at the State Bank Rate, to recover the cost of the Suit and for any other relief. The management and the legal counsel of the Company are confident that the suit will be decided in the favor of the Company; therefore, no provision has been made in these financial statements.

- **25.1.4** Order in original No. 23/34/2015 dated 27 June 2015 was passed by the Deputy Commissioner Sindh Revenue Board and demand of Rupees 90,542,868 as sales tax for the tax years 2010 to 2013 has been raised. The Company along with other stock brokers has instituted a Writ Petition before the Honourable Sindh High Court, Karachi, which has been pleased to direct the respondents to restrain from initiating any coercive action against the petitioners (including the Company) on the basis of impugned order till the next date of hearing.
- 25.1.5 Return of Income for the tax year 2012 has been selected for tax audit of the Company's income tax affairs under section 177 of the Ordinance by the learned Commissioner Inland Revenue, Zone 1, Regional Tax Office, Karachi. The Company has filed a Writ Petition under Article 199 of the Constitution of the Islamic Republic of Pakistan, 1973 challenging the vires of selection of case for tax audit of income tax affairs of the company under aforesaid section vide C.P No. D-2867/2014 dated May 27,2014 which is subjudice before the Honourable Sindh High Court, Karachi. However, the amended assessment order has been passed by the learned Deputy Commissioner Inland Revenue, Audit Unit 01, Zone 1, Corporate Regional Tax Office, Karachi vide his order bearing D/C No.15/15 dated April 5, 2017. The Company being dissatisfied of the aforesaid order has instituted an appeal before the Hounourable Commissioner Inland Revenue (Appeals III), Regional Tax Office, Karachi, which is subjudice.
- **25.1.6** Return of Income for the tax year 2015 has been selected for tax audit of the Company's income tax affairs under section 177 of the Ordinance. In this regard, the Company has complied with the notices received from the department from time to time and the proceedings are pending. However, at this stage, as per the tax advisor of the Company, it is not possible to assess the outcome of the aforesaid proceedings.
- 25.1.7 The Securities and Exchange Commission of Pakistan (SECP) has imposed penalties of Rs. 2,075,000 on the company for contravening the provisions of Anti Money Laundering Regulations & Licensing Regulations. The management of the company has filed an appeal against the order in the Appellate Tribunal of SECP. The hearing of the tribunal is yet to be started but the management is confident that the ultimate outcome will be in favour of the company.

SECP has imposed penalty of Rs. 100,000 on the company for contravening the provisions of Anti Money Laundering Regulations and Licensing Regulations. The management of the company has filed an appeal against the order in the Appellate Tribunal of SECP and the Appellate Tribunal upheld the order of SECP. The Company is filing an appeal with the High Court against the order of the Appellate Tribunal. The management is confident that the ultimate outcome will be in favour of the company.

25.1.8 For the tax year 2016, an amended assessment order passed under section 122(1) of the Income Tax Ordinance, 2001 by the Deputy Commissioner Inland Revenue (DCIR), raised a demand of Rs. 194,845,167/- dated June 30, 2022. In pursuance of such order, the company filed an appeal before CIR-A, Upon Appeal filed, CIR- Appeal passed appellate order dated December 22, 2022, through which the company was granted partial relief, As a result, the tax payable was reduced from Rs. 194,845,167/- to Rs. 155,682,240/-. That being aggrieved of the appellate order issued by CIR-Appeals, the company has filed an appeal before the Appellate Tribunal Inland Revenue (ATIR) dated January 13, 2013, against which ATIR granted a stay subsequent to the balance sheet date on August 03, 2023, against recovery of impugned tax demand. However, ATIR has passed the order dated 06-11-2023 by disposing off the case and remand back the case to the assessing officer for fresh proceeding and subsequently the reexamination / re-verification of the facts are now in field and have been responded accordingly. However, no response have been received from the department till yet.

118 June 2024

25	2 Commitments:	June-24	June-23
	Advance Anningt Constal Fun on ditum	(Rupe	
	Advance Against Capital Expenditure		260,700,000
20	5 OPERATING REVENUE		
	Brokerage	1,311,486,635	669,849,832
	Financial advisory fee	110,505,201	19,649,575
	Underwriting commission	12,736,054	19,417,588
	Less: sales tax on services	(165,057,191)	(81,556,822
		1,269,670,699	627,360,171
2	GAIN ON SALE OF SHORT TERM INVESTMENTS 'AT FAIR VALUE 7 THROUGH PROFIT AND LOSS' - NET	E	
	Quoted equity securities	450,809,086	556,859,349
	Debt securities	857,116	5,353,118
		451,666,202	562,212,467
28	MARK-UP / PROFIT ON BANK DEPOSITS AND OTHER INCOME	<u> </u>	
_	Profit on bank deposits	374,299,043	190,340,519
	Margin finance income	-	14,074,988
	Mark up on loan to related parties	222,378,649	163,975,799
	Profit on PPTFCs	52,847	535,884
	Custody charges	46,108,269	17,624,353
	Others	251,405	234,166
		643,090,213	386,785,709
			l
29	OPERATING AND ADMINISTRATIVE EXPENSES	June-24 (Rupe	June-23
2			
	Salaries, allowances and other benefits	364,483,929	428,277,209
	Commission expense	95,626,267	63,637,227
	Rent, rates and taxes	12,507,395	14,963,458
	Insurance charges	3,671,525	2,938,122
	Depreciation	121,919,782	72,258,868
	Amortization of intangible assets	1,789,243	1,337,764
	Repairs and maintenance	23,042,346	19,185,070
	Power and utilities	36,657,030	20,410,796
	Communication	35,547,801	43,682,509
	Trading costs	53,275,594	64,317,845
	Information technology related cost	13,772,339	23,071,875
	Fees and subscription	17,128,847	63,367,834
	Director fee	720,000	1,248,000
	Printing and stationery	6,658,671	5,017,881
	Papers and periodicals	421,984	315,215
	Advertisement and business promotion	3,840,450	1,903,198
	Sales and marketing	11,859,565	3,376,324
	Travelling and conveyance	5,917,276	10,762,131
	Entertainment	1,264,251	3,618,201
	Legal and professional charges	4,523,229	4,633,850
	Auditor's remuneration	6,734,759	5,887,741
	Stamp charges	-	4,567
	Donations	10,600,000	4,197,000
		33,995,305	7,328,235
	Workers' welfare fund		
	Workers' welfare fund Kitchen expenses	8,355,778	
	Kitchen expenses Profit -paid to clients		7,794,643
	Kitchen expenses	8,355,778	7,794,643 26,508,886 1,350,000
	Kitchen expenses Profit -paid to clients	8,355,778 51,144,152	7,794,643 26,508,886



**29.1** Salaries, allowances and benefits include company's contribution to provident fund amount to Rs 15.26 million (2023: Rs 17.40 million).

29.2	Depreciation		
	Property and equipment	86,768,441	48,414,930
	Right-of-use assets	17,281,879	23,843,938
	Investment Property	17,869,462	-
		121,919,782	72,258,868
29.3	Auditor's Remuneration (inclusive of sales tax)		
	Statutory audit	2,362,640	2,362,640
	Half yearly review	550,000	550,000
	Review of compliance with COCG	75,000	75,000
	Other Certifications	2,738,658	2,111,908
	Out of pocket expenses and Sales tax on Services	1,008,461	788,193
		6,734,759	5,887,741

29.4 None of the directors or their spouses had any interest in donee. The particulars of the donees are as unde

National University of Science & Technology	5,000,000	-
Millions Smile Foundation	5,100,000	4,197,000
Others	500,000	-
	10,600,000	4,197,000

**29.5** This relates to share of client in mark-up income earned against their unutilized fund balances in PLS bank accounts of the Company as per the notice no. KSE/N-1479 dated March 17, 2015 of Pakistan Stock Exchange Limited .The gross markup earned is recorded as profit on bank deposits and client share is charged as expense.

		Note	June-24	June-23
30	FINANCE COST		(Rupees )	
	Mark-up on:			
	Long-term loan		137,727,532	111,046,828
	Short-term Ioan-RF		-	282,264
	Lease liabilities		8,249,374	5,138,347
	Bank charges		263,918	211,146
			146,240,824	116,678,584
31	OTHER INCOME			
	Gain on disposal of property and equipment		5,564,446	12,517,722
	Mark up staff Ioan		-	86,249
	Rental Income	7.3.1	16,943,712	-
	Others		5,902,851	2,929,068
			28,411,009	15,533,039
32	LEVIES AND INCOME TAXATION			
	Levy	32.1	4,823,914	4,333,174
	Taxation	32.2	401,550,472	(52,005,388)
	Net Levy and Taxation charged		406,374,386	(47,672,214)

**32.1** This represents final taxes paid under sections 150 of Income Tax Ordinance, 2001, representing levy in terms of requirements of IFRIC 21 and IAS 37.

120 June 2024

32.2 TAXATION		
Current		
for the year	313,682,145	98,911,519
for prior year	(14,663,880)	(65,475,354)
Deferred	102,532,207	(85,441,553)
	401,550,472	(52,005,388)

**32.3** Income tax assessments of the group have been finalized up to and including the tax year 2023 (income year ended June 30, 2023). Tax returns filed with the revenue authority are deemed to be assessed under the provisions of section 120 of the Income Tax Ordinance, 2001 unless a return is selected for re-assessment by the revenue authority. The Commissioner of Inland Revenue may, at any time during a period of five years from the date of filing of return, select a deemed assessment order for the purpose of issuing an amended assessment order.

#### 32.4 Relationship between income tax expense and accounting profit:

	Profit before income and final taxes		1,665,608,269	359,083,507
	Tax at the applicable rate of 29% (2023 : 29%)		483,026,398	104,134,217
	Tax effect of non-		(2,336,361)	23,798,169
	Tax effect of Income at		(112,035,857)	(21,205,928)
	Tax effect of Minimum Tax and		(146,504,142)	(43,740,894)
	Exempt Income		(74,466,201)	(49,488,114)
	Tax effect of prior year charges		(14,663,880)	(65,475,354)
	Tax effect of Super Tax u/s 4C		92,932,010	4,768,116
	Others		180,422,419	(462,427)
			406,374,386	(47,672,214)
		Note	June-24	June-23
33	EARNINGS PER SHARE-BASIC AND DILUTED		(Rupe	es )
33.1	Basic earnings per share			
	Profit for the year attributable to ordinary shareholders		1,259,233,883	406,755,721
			Number of	Shares
	Weighted average number of ordinary shares		557,834,171	519,681,323
		Note	June-24	June-23
			(Rupe	es )
	Earnings per share - Basic and diluted	33.2	2.26	0.78

#### 33.2 Diluted earnings per share

Diluted earnings per share has not been presented as the group does not have any convertible instruments in issue as at 30 June 2024 (2023: Nil) which would have any effect on the earnings per share if the option to convert is exercised.

#### 34 REMUNERATION OF DIRECTORS AND EXECUTIVES

The aggregate amounts charged in these financial statements for remuneration, including all benefits, to the Chief Executive, Directors and Executives of the Company are as follows:

-		2024		*	2023	
_	Chief Executive	Directors	Executives	Chief Executive	Directors	Executives
_		(Rupees )			(Rupees )	-
Managerial remuneration	9,000,000	9,000,000	91,644,168	12,138,372	10,075,627	154,495,437
Fee (note 34.2)	-	720,000	-	-	1,248,000	
Bonus / commission	8,000,000	870,686	15,751,846	3,399,046	466,383	25,600,252
Contribution to provident fund	545,496	545,496	5,431,172	545,496	545,496	6,642,561
_	17,545,496	11,136,182	112,827,186	16,082,914	12,335,506	186,738,250
Number of persons	1	1	25	1	3	31

- 34.1 Certain executives of the Company are provided Company owned and maintained car.
- **34.2** The fee was paid to the independent Directors for attending the Board of Directors, Audit Committee and HR&R committee meetings of the Company.
- 34.3 The change in Directors' offices during the year has been disclosed in the Statement of Compliance with the Code of
- **34.4** As per the requirement under Regulation 5(4) of Research Analyst Regulation 2015, following are the details of Research Analyst employed by the Company;

	2024	2023	
	(Ri	upees )	
Managerial remuneration	15,659,720	19,182,750	

All Research Analyst reports to Head of Research who in turn reports to the Chief Executive Officer of the company.

#### 35 RELATED PARTY TRANSACTIONS

Related parties comprise of ultimate parent company, major shareholders, associated companies with or without common directors, other companies with common directors, retirement benefit fund, directors, key management personnel and their close family members. Contribution to defined contribution plan (provident fund) are made as per the terms of employment. Remuneration of key management personnel are in accordance with their terms of engagements. Transactions with other related parties are entered into at rates negotiated with them (agreed terms).

The related parties of the group comprise of Ultimte parent company, associated undertakings including companies under common directorship, employee benefit plans and its key management personnel. The balances with related parties as at June 30, 2024 and June 30, 2023 and transactions with related parties during the year ended June 30, 2024 and June 30, 2023 are as follows:

Details of transactions and balances at year end with related parties, other than those which have been disclosed elsewhere in these financial statements, are as follows:

Ultimate ParentOpening balance/ balance acquired though merger505,904,014771,626,846(AKD Group Holding (Pvt.) Limited)Mark up accrued on loan during the year218,969,493157,454,846Mark up received on loan during the year(218,556,675)(200,234,151)Rent paid(2,949,600)(2,949,600)(2,949,600)Disbursement during the year1,229,371,4413,204,139,994Receipts during the year(839,752,346)(3,424,133,920)Balance receivable at year end892,986,327505,904,014Other Related PartiesOpening balance/ balance acquired though merger(13,954,114)15,098,510
Mark up received on loan during the year       (218,556,675)       (200,234,151)         Rent paid       (2,949,600)       (2,949,600)         Disbursement during the year       1,229,371,441       3,204,139,994         Receipts during the year       (839,752,346)       (3,424,133,920)         Balance receivable at year end       892,986,327       505,904,014
Rent paid(2,949,600)(2,949,600)Disbursement during the year1,229,371,4413,204,139,994Receipts during the year(839,752,346)(3,424,133,920)Balance receivable at year end892,986,327505,904,014
Disbursement during the year       1,229,371,441       3,204,139,994         Receipts during the year       (839,752,346)       (3,424,133,920)         Balance receivable at year end       892,986,327       505,904,014
Receipts during the year(839,752,346)(3,424,133,920)Balance receivable at year end892,986,327505,904,014
Receipts during the year         (839,752,346)         (3,424,133,920)           Balance receivable at year end         892,986,327         505,904,014
Other Related Parties Opening balance/ balance acquired though merger (13.954.114) 15.098.510
Mark up accrued on loan during the year <b>3,409,156</b> 6,520,953
Mark up received on loan during the year         (2,400,388)         (7,555,736)
Rent paid (360,000) (360,000)
Brokerage earned <b>3,629,025</b> 264,278
Company contribution to provident fund (15,256,638) (17,396,678)
Disbursement / adjustments during the year <b>1,637,495,878</b> 226,628,085
Receipts / adjustment during the year (1,576,770,501) (237,153,526)
Balance payable / receivable at year end         35,792,418         (13,954,114)
Key Personnel         Brokerage earned         2,262,683         11,632,891
Managerial and commission <b>30,221,271</b> 32,379,428
Meeting fee <b>720,000</b> 1,248,000
company contribution to provident fund <b>1,283,800</b> 1,472,830
Balance receivable at year end - 153,798,628
Balance payable at year end (1,421,482) -

Particulars relating to remuneration of Chief Executive Officer, Directors and Executives who are key management personnel are disclosed in note 34.

#### **35.1 RELATED PARTY RELATIONSHIP**

Following are the name of associated companies, related parties and associated undertakings with whom the Company had entered into transactions or had agreements in place during the year:

Name of Related parties	Relationship	% equity interest
AKD Group Holdings (Private) Limited	Ultimate parent company	95.87%
AKD Investment Management Limited		
Aqeel Karim Dhedhi Securities (Private)	Post Employment Benefit plan of the company	
Limited - Staff Provident Fund	Employment	
KASB Employess Provident Fund	Post Employment Benefit plan of the company	
Oil & Gas investments Limited	Associate	
AKD Capital Limited	Associate	
DVCOM Limited	Associate	
Post Amazar (Private) Limited	Associate	
TMT Ventures Limited	Associate	
AKD REITS Management company Limited	Associate	
AKD Commodities (Private) Limited	Associate	
Creek Developers (Private) Limited	Associate	
AKD Farms (Private) Limited	Associate	
AKD Analytics (Private) Limited	Associate	
AKD-ICA (Private) Limited	Associate	
Transgas Limited	Associate	
Mr. Aqeel Karim Dhedhi	Ultimate Beneficial Owner	
Ms. Anum Dhedhi	Ultimate Beneficial Owner	
Ms. Ayesha Dhedhi	Non-Executive Director	
Ms. Hina Junaid	Non-Executive Director	
Ms. Afsheen Dhedhi	Non-Executive Director	
Mr. Tariq Adam Ghumra	Executive Director	
Mr. Junaid Balagham Wala	Spouse of Director	
Mr. Muhammad Farid Alam	Chief Executive	
Ms. Sadaf Farid	Spouse of CEO	

#### 36 PROVIDENT FUND RELATED DISCLOSURE

36.1 The following information is based on latest un-audited Financial Statements of the KASB Employees Provident Fund:

			Un-Audited	Un-Audited
		Note	2024	2023
			(Rup	ees )
Size of the fund-Net assets			51,814,146	45,419,628
Cost of investments made			44,830,778	37,355,092
Percentage of investments made			95.56%	99.95%
Fair value of investments		36.1.1	49,515,408	45,396,793
.1.1Break-up value of fair value of investments is:				
	2024 (Un-Audi	ted)	2023 (Un	-Audited)
	(Rs. )	%	(Rs. )	%
Investments in various Funds / Government Securities	46,907,381	94.73%	40,487,382	89.19%

36.1.2The investments out of provident fund have been made in accordance with the provisions of section 218 of the Companies Act, 2017 and the rules formulated for this purpose. The above figures are unaudited.

2,608,026

49,515,408

5.27%

100.00%

4,909,411

45,396,793

10.81%

100.00%

#### 36.2 PROVIDENT FUND RELATED DISCLOSURE

Saving accounts

36.1

The following information is based on latest un-audited Financial Statements of the Aqeel Karim Dhedhi Securities (Private) Limited - Staff Provident Fund:

		Un-Audited	Un-Audited
	Note	2024	2023
		(Rup	ees )
Size of the fund-Net assets		341,166,664	213,124,096
Cost of investments made		269,082,900	208,847,423
Percentage of investments made		90.11%	78.78%
Fair value of investments	36.2.1	307,421,388	167,890,639



#### 36.2.1 Break-up value of fair value of investments is:

	2024 (Un-Audited)		2023 (Un-Audited)	
	(Rs. )	%	(Rs. )	%
Investments in various Funds / Government Securities	-	0.00%	-	0.00%
Saving accounts	2,728,081	0.89%	16,362,281	9.75%
Term finance certificates (PPTFC)	-	0.00%	416,667	0.25%
Mutual funds units	75,187,370	24.46%	25,657,875	15.28%
Listed shares	229,505,937	74.66%	125,453,816	74.72%
	307,421,388	100.00%	167,890,639	100.00%
	307,421,388	100.00%	107,890,039	100.00%

**36.2.2** The above investment / placement of funds has not been made in accordance with the provisions of section 218 of the Companies Act, 2017 and the rules formulated for this purpose. These investments / placements shall be regularized in due course. Further, the above figures are unaudited.

#### 37 **OPERATING SEGMENTS** 2024 Brokerage **Financial Advisory** Underwriting **Other Operation** Total Segment revenues 1,311,486,635 110,505,201 12,736,054 1,385,897,051 2,820,624,941 Administrative and operating expenses (394,839,870) (373,640,460) (31, 482, 756)(3, 628, 482)(803,591,568) (other than depreciation and amortization) Impairment on long-term investment - subsidiary (Provision) / reversal against doubtful debts-net 78,017,491 78,017,491 Depreciation (56,688,205) (4,776,519)(550, 508)(59,904,550) (121, 919, 782)(8,079) (879,134) Amortisation of intangible assets (831,932) (70,098) (1,789,243)Finance cost (67,996,593) (5,729,359)(660,326) (71, 854, 547)(146,240,824) Sales Tax on Services (150,878,993) (12,712,988) (1,465,210) (165,057,191) 858,418,951 739.467.942 55.733.480 6.423.450 1.660.043.823 Gain on sale of operating assets 5,564,446 Taxation (406,374,386) Profit after taxation 1,259,233,883 14,212,019,504 Segment assets 4,345,237,689 285,907,816 32,951,728 9,547,922,270 Segment liabilities 3,940,406,307 26,765,596 3,084,815 836,604,616 4,806,861,334 2023 Brokerage **Financial Advisory** Underwriting **Other Operation** Total Segment revenues 669,849,832 19,649,575 19,417,588 876,350,773 1,585,267,767 Administrative and operating expenses (350,366,422) (10, 277, 753)(10, 156, 412)(458,377,191) (829, 177, 777)(other than depreciation and amortization) Impairment on long-term investment - subsidiary (239,116) (239,116) (137, 539, 298)(137, 539, 298)(Provision) / reversal against doubtful debts-net Depreciation (30, 532, 754)(895,657) (885,083) (39,945,375) (72,258,868) Amortisation of intangible assets (565,268) (16, 582)(16, 386)(739,528) (1,337,764)(1,446,244) (49,302,163) (1,429,170)(64,501,007) (116, 678, 584)Finance cost (81,556,822) Sales Tax on Services (77,062,370) (2,260,571) (2,233,882) 24,242,441 4,752,768 4,696,656 312,787,672 346,479,537 Gain on sale of operating assets 12 517 722 Mark up staff loan 86.249 Taxation 47,672,214 Profit after taxation 406.755.722 2,654,729,093 46,842,332 8,186,916,200 10,934,776,927 Segment assets 46.289.302 1,913,679,499 857,808,748 2,780,696,155 Segment liabilities 4,631,293 4,576,615 38 NUMBER OF EMPLOYEES Number Average number of employees during the year 228 256 Total number of employees as at year end 221 244

#### **39 FINANCIAL INSTRUMENTS**

#### **Financial Risk Factors**

124 June 2024

The group's activities expose it to a variety of financial risks: market risk (interest/mark-up rate risk, foreign currency and price risk), liquidity risk and credit risk. The group's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the financial performance. Overall, risks arising from the group's financial assets and liabilities are limited. The group consistently manages its exposure to financial risk without any material change from previous periods in the manner described in notes below.

The Board of Directors has overall responsibility for the establishment and oversight of group's risk management framework. All treasury related transactions are carried out within the parameters of these policies.

#### 39.1 Market risk

Market risk means that the future cash flows of a financial instrument will fluctuate because of changes in market prices such as foreign exchange rates, equity prices and interest rates. The objective is to manage and control market risk exposures within acceptable parameters, while optimizing the return. The group's market risk comprises of three types of risk: interest/markup rate risk, foreign exchange or currency risk and equity price risk. The market risks associated with the group's business activities are discussed as under:

#### (i) Interest rate risk

Interest rate risk arises from the possibility that changes in interest rates will affect the value of the financial instruments. As of the balance sheet date, the group is exposed to such risk mainly in respect of bank balances, lease liabilities, short term and long term loan. Effective interest rates on such instruments are disclosed in respective notes to the financial statements.

With 1% increase / (decrease) in the market interest rate, with all other factors remaining constant, would decrease the company's total comprehensive income by Rs. 4.906 million (2023: Rs. 6.699 million).

#### (ii) Foreign currency risk

Foreign currency risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The group's exposure to the risk of change in foreign exchange rates relates only to the investment in Al Jomaih Power Limited maintained in US dollars amounting to Rs.612.35 million (2023: Rs. 629.17 million) [US dollars 2.2 million (2023: US dollars 2.2 million)].

With 10% increase / (decrease) in the exchange rate between US dollars and Pak Rupees, comprehensive income of the group would have increased / (decreased) by Rs. 61.24 million (2023: Rs. 62.91 million).

#### (iii) Equity price risk

Equity price risk is the risk of volatility in share prices resulting from their dependence on market sentiments, speculative activities, supply and demand for shares and liquidity in the market. The management believes that 10% increase or decrease in the value of investments at fair value through profit and loss, with all other factors remaining constant would result in increase or decrease of the group's profit by Rs. 218.60 million (2023: Rs. 231.81) and 10% of such increase or decrease would result in increase or decrease or decrease of unrealized gain on re-measurement of long term investment at fair value through other comprehensive income by Rs. 2.053 million (2023: Rs 1.186 million).

#### 39.2 Liquidity risk

Liquidity risk is the risk that an enterprise may encounter difficulty in raising funds to meet commitments associated with financial instruments. The group manages liquidity risk by following internal guidelines of the company executive committee such as monitoring maturities of financial assets and financial liabilities and investing in liquid financial assets.

On the reporting date, the group has liquid asset of Rs. 808.61 million (2023:Rs. 877.63 million), unutilized credit lines nil (2023: nil) to manage the liquidity issues (details of credit facility as under) and liquid assets in the form of short term securities Rs. 2,186 million (2023: 2,318.89 million).

The following are the contractual maturities of financial liabilities, including estimated interest payments:

The table below summaries the maturity profile of the group's financial liabilities:

	r		2024		
	On Demand	Up to three months	More than three months and up to one year	More than one year	Total
			(Rupees )		
Long-term loan	-	-	-	-	-
Trade and other payables	4,141,810,043	-	-	-	4,141,810,043
Lease liability	-	-	12,415,406	23,097,193	35,512,599
Accrued mark-up	924,847	-	-	-	924,847
Short term loan	-	-	500,000,000	-	500,000,000
	4,142,734,890	-	512,415,406	23,097,193	4,678,247,489

			2023		
	On Demand	Up to three months	More than three months and up to one year	More than one year	Total
			(Rupees )		
Long-term loan	-	-	-	500,000,000	500,000,000
Trade and other payables	2,013,019,208	-	-	-	2,013,019,208
Lease liability	-	-	16,542,970	26,807,015	43,349,984
Accrued mark-up	1,257,863	-	-	-	1,257,863
Short term loan	-	150,000,000		-	150,000,000
	2,014,277,071	150,000,000	16,542,970	526,807,015	2,707,627,055

#### 39.3 Credit risk

Credit risk is the risk that a party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The group attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counterparties and continuously assessing the credit worthiness of counter parties. The group seeks to minimize the credit risk exposure through having exposures only to customers considered credit worthy and obtaining securities where applicable. The table

	Note	June-24	June-23
		(Rupees )	
Short term investments in debt securities		5,500,000	833,334.00
Trade debts	39.3.1	377,369,637	524,650,539
Bank balances	39.3.2	802,952,151	877,082,369
Long-term deposits and prepayments		39,708,492	40,039,002
Deposits, prepayments and other receivables		3,881,503,309	1,094,670,681
Loans and advances		937,654,771	544,565,734
		6,301,468,360	3,081,841,659

#### 39.3.1 The aging analysis of trade debts are as follows:

	2024		2023		
	(Rupe	(Rupees )		(Rupees )	
	Gross	Impairment	Gross	Impairment	
Past due 1 - 30 days	145,510,831	9,028,396	94,328,860	18,547,293	
Past due 31 - 180 days	35,420,152	6,186,874	108,817,626	40,474,922	
Past due 181 days - 1 year	19,967,400	5,798,055	190,931,403	140,823,489	
More than one year	176,471,253	133,242,080	130,572,651	94,647,521	
	377,369,637	154,255,405	524,650,539	294,493,225	

39.3.2 The analysis below summarizes the credit quality of the group's bank balances with banks / financial institutions:

	2024	2023
Rating (short-term) of Banks and Financial Institutions*	(Rupe	es )
A-1	34,051,195	507,981,856
A-1+	768,318,379	367,519,758
Unrated	275,669	1,014,658
	802,645,243	876,516,272

\*Rating of banks performed by PACRA & JCR - VIS

#### **39.4 Financial instruments by categories**

126 June 2024

, ,					
		As at Jur	ne 30, 2024		
Financial assets as per balance sheet	Asset at fair value through profit and loss	Asset at fair value through OCI	Amortized cost	Total	
	(Rupees )				
Long term investment	-	632,884,468	-	632,884,468	
Long term deposits	-	-	39,708,492	39,708,492	
Long term loans an advances	-	-	256,780,000	256,780,000	
Short term investments	2,186,008,306	-	5,500,000	2,191,508,306	
Trade debts	-	-	223,114,231	223,114,231	
Deposits, prepayments and other receivables	-	-	3,881,503,309	3,881,503,309	
Loans and advances	-	-	937,654,771	937,654,771	
Cash and bank balances	-	-	803,411,829	803,411,829	
	2,186,008,306	632,884,468	6,147,672,634	8,966,565,407	

#### As at June 30, 2024

Financial liabilities at amortized cost

#### Financial liabilities as per balance sheet

Short-term loan-secured Lease liability Trade and other payables Accrued mark-up ------ Rupees ------500,000,000 35,512,599 4,141,810,043 924,847 4,678,247,489

	As at June 30, 2023			
Financial assets as per balance sheet	Asset at fair value through profit and loss	Asset at fair value through OCI	Amortized cost	Total
		(Rup	oees )	
Long term investment	-	641,040,953	-	641,040,953
Long term deposits	-	-	40,039,002	40,039,002
Short term investments	2,318,059,059	833,334	-	2,318,892,393
Trade debts	-	-	230,157,314	230,157,314
Deposits, prepayments and other receivables	-	-	1,094,670,681	1,094,670,681
Loans and advances	-	-	544,565,734	544,565,734
Cash and bank balances	-	-	877,392,801	877,392,801
	2,318,059,059	641,874,287	2,786,825,532	5,746,758,878

Financial liabilities as per balance sheet	As at June 30, 2023 Financial liabilities at amortized cost Rupees
Long-term loan-secured	500,000,000
Short-term loan-secured	150,000,000
Lease liability	43,349,984
Trade and other payables	2,013,019,208
Accrued mark-up	1,257,863
	2,707,627,055

#### 40 CAPITAL RISK MANAGEMENT

The group's objectives when managing capital include :

- Reinforcing group's ability to continue as a going concern in order to provide returns to all its stakeholders with their corresponding risk profiles;

- Maintaining a strong capital base - resulting in enhancement of group's business operations.

In order to maintain the balance of its capital structure, the group may consider adjusting its dividend payouts, controlling nondevelopmental cash outflows and issuing fresh debt or capital instruments.

The group monitors capital on the basis of the gearing ratio and its related profitability ratios. Gearing is calculated as debt divided by debt plus equity. Debt represents redeemable capital and other long-term borrowings, if any, as shown in the balance sheet. Equity represents paid-up capital of the group, general reserve and unappropriated profit and loss.

Net capital requirements of the group are set and regulated by PSX. These requirements are put in place to ensure sufficient solvency margins and are based on excess of current assets over current liabilities. the group manages its net capital requirements by assessing its capital structure against required capital level on a regular basis.

#### 41 FAIR VALUE OF FINANCIAL INSTRUMENT

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction. Consequently, differences can arise between carrying value and fair value estimates. The carrying values of all the financial assets and liabilities reflected in the financial statements approximate their fair values.

Under the definition of fair value is the presumption that the group is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.



#### 41.1 Financial Assets Fair Value Hierarchy

All financial instruments carried at fair value are categorized in three categories defined as follows:

Level 1 - quoted prices in active markets for identical assets.

Level 2 - other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly.

Level 3 - techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

As at year end, the Company held the following financial instruments measured at fair value:

	2024				
	Total	Level 1	Level 2	Level 3	
		(Ri	upees )		
Financial assets at fair value through profit or loss					
Short Term Investment	2,191,508,306	2,191,508,306	-	-	
Fair value through other comprehensive income					
Long Term Investment	632,884,468	20,533,828	-	612,350,640	
	2023				
	Total	Level 1	Level 2	Level 3	
		(Ri	upees )		
Financial assets at fair valuethrough profit or loss					
Short Term Investment	2,318,059,059	2,318,059,059	-	-	
Fair value through othercomprehensive income					
Long Term Investment	641,874,287	11,861,852	-	630,012,434	

**41.1.1** The company's investment in unquoted shares of Al Jomaih Power Limited (AJPL) incorporated in Cayman Island are valued at its fair value based on the net assets value of the investee company as at June 30, 2023. The reconciliation from the beginning to ending balances for assets measured at fair value using level 3 valuation technique is given below:

	2024(Ruped	2023 es )
Opening balance Unrealized (loss) / gain arising on re-measurement of long	629,179,100	184,362,030
term investment at fair value through OCI	(16,828,460)	444,817,070
Closing balance	612,350,640	629,179,100
Total outstanding shares	217,217	217,217
NAV per share	181,706	186,700
AKDSL Holding	3,370	3,370
AKDSL % of holding	1.55%	1.55%

#### 42 OTHER DISCLOSURES UNDER REGULATION 34(2) OF THE SECURITIES BROKER (LICENSING AND OPERATIONS) REGULATION 2016:

The disclosures under the regulation 34(2), other than disclosed elsewhere in these annual financial statements are as follows: 42.1 Person holding more than 5% of shares

	2024		2023	2024		2023
	% <b>o</b> f	f holding	J	No.	of shar	es
M/s. AKD Group Holdings (Private) Limited (the Parent)	95.87%		95.87%	534,806,19	6	534,806,196

**42.2** As at June 30, 2024, the value of shares pledged with financial institutions amounted to Rs. 589.92 million out of which the value of company's shares pledged with banks amounted to Rs. 408.19 million (2023: 579.26) and the value of customer shares maintained with the company pledged with financial institution is Rs. 181.73 million (2023:Rs. 484.83 million).

**42.3** As at June 30, 2024, the value of customer shares maintained with the company sub-Accounts held in the Central Depository company of Pakistan Limited is Rs.60,778.47million (June 30, 2023: Rs. 42,466.88 million).

#### 43 CAPITAL ADEQUACY

Following is the Level of Capital Adequacy as required under clause 6.8.3 of CDC Regulations: ۳ 2023 2024 Note -----(Rupees )------**Total Assets** 14,212,019,504 10,935,308,650 Adjustment for Notional value of TRE Certificate 9 Less: Total Liabilities (4,806,861,334) (2,781,227,878) Less: Revaluation Reserves (created upon Revaluation of fixed assets) 9,405,158,170 8,154,080,772

**43.1** While determining the value of the total assets of the TREC Holder, Notional value of the TRE certificate held by the company as at the year ended June 30, 2024 as determined by Pakistan Stock Exchange has been considered.

129 June 2024

# MONTHLY STATEMENTS OF LIQUID CAPITAL WITH THE COMMISSION AND THE SECURITIES EXCHANGE 44 LIQUID CAPITAL BALANCE

The below statement has been prepared in accordance with regulation 6(3) and schedule III of the Securities Brokers (Licensing and Operations) Regulations, 2016.

S. No	Head of Account	Value in Pak Pupper	Hair Cut /	Net Adjusted Value
		Pak Rupees	Adjustments	value
. As		1 007 006 070	100%	
1.1 1.2	Property & Equipment Intangible Assets	1,997,336,272 3,155,130,867	100% 100%	-
1.2	Investment in Govt. Securities	3,155,130,607	100%	-
1.5	Investment in Debt. Securities	-		
	If listed than:			
	i. 5% of the balance sheet value in the case of tenure upto 1 year.			
	ii. 7.5% of the balance sheet value, in the case of tenure drift year.			
	vears.			
	iii. 10% of the balance sheet value, in the case of tenure of more than			
1.4	3 years.			
	If unlisted than:			
	i. 10% of the balance sheet value in the case of tenure upto 1 year.	5,500,000	550,000	4,950,00
	ii. 12.5% of the balance sheet value, in the case of tenure from 1-3	0,000,000	000,000	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	vears.	-	-	-
	iii. 15% of the balance sheet value, in the case of tenure of more than			
	3 years.		-	-
	Investment in Equity Securities			
	i. If listed 15% or VaR of each securities on the cutoff date as			
	computed by the Securities Exchange for respective securities			
	whichever is higher. (Provided that if any of these securities are			
1.5	pledged with the securities exchange for base minimum capital	2,169,928,227	798,121,899	1,371,806,32
	requirement, 100% haircut on the value of eligible securities to the			
	extent of minimum required value of Base minimum capital			
		(10.050.(40	(10.050.(40	
1.0	ii. If unlisted, 100% of carrying value.	612,350,640	612,350,640	-
1.6	Investment in subsidiaries	-	-	-
	Investment in associated companies/undertaking i. If listed 20% or VaR of each securities as computed by the			
1.7	Securities Exchange for respective securities whichever is higher.	36,613,907	9,336,546	27,277,36
	ii. If unlisted, 100% of net value.			
	Statutory or regulatory deposits/basic deposits with the exchanges,			
	clearing house or central depository or any other entity.			
1.8	(i) 100% of net value, however any excess amount of cash deposited			
	with securities exchange to comply with requirements of base	25,811,500	25,811,500	-
	minimum capital may be taken in the calculation of LC	20,011,000	20,011,000	
1.9	Margin deposits with exchange and clearing house.	3,852,643,961	-	3,852,643,96
	Deposit with authorized intermediary against borrowed securities	0,002,010,201		0,002,010,00
1.10	under SLB.	-		
1.11	Other deposits and prepayments	51,752,551	51,752,551	-
	Accrued interest, profit or mark-up on amounts placed with financial		- , - ,	0.000.40
1 1 0	institutions or debt securities etc.(Nil)	3,023,431	-	3,023,43
1.12	100% in respect of markup accrued on loans to directors, subsidiaries	2,762,830	2,762,830	_
	and other related parties	2,702,830	2,702,830	
1.13	Dividends receivables.	-	0%	-
	Amounts receivable against Repo financing.			
1.14	Amount paid as purchaser under the REPO agreement. (Securities	-	-	-
	purchased under repo arrangement shall not be included in the			
	Advances and receivables other than trade Receivables;			
	(i) No haircut may be applied on the short term loan to employees	15,569,580	-	15,569,58
1.15	provided these loans are secured and due for repayments within 12	,,		,,
	(ii) No haircut may be applied to the advance tax to the extent it is			
	netted with provision of taxation .			
	(iii) In all other cases 100% of net value	1,257,064,486	1,257,064,486	
	Receivables from clearing house or securities exchange(s)			
1.16	100% value of claims other than those on account of entitlements			
	against trading of securities in all markets including MtM gains.			

0009	Receivables from customers			
	i. In case receivables are against margin financing, the aggregate if (i)			
	value of securities held in the blocked account after applying VAR			
	based Haircut, (ii) cash deposited as collateral by the finance (iii)			
	market value of any securities deposited as collateral after applying	-	-	_
	VaR based haircut.	-	-	
	i. Lower of net balance sheet value or value determined through			
	adjustments.			
	ii. Incase receivables are against margin trading, 5% of the net			
	balance sheet value.			
•	ii. Net amount after deducting haircut			
	iii. Incase receivables are against securities borrowings under SLB, the			
	<b>.</b>			
	amount paid to NCCPL as collateral upon entering into contract,			
	iii. Net amount after deducting haircut			
	iv. Incase of other trade receivables not more than 5 days overdue, 0%			
	of the net balance sheet value.	34,583,925	-	34,583,925
	iv. Balance sheet value			
	v. Incase of other trade receivables are overdue, or 5 days or more, the			
1.17	-			
	aggregate of (i) the market value of securities purchased for			
	customers and held in sub-accounts after applying VAR based			
	haircuts, (ii) cash deposited as collateral by the respective customer	100 405 000	04 000 160	04 000 160
	and (iii) the market value of securities held as collateral after applying	188,425,092	84,223,163	84,223,163
	VaR based haircuts.			
	v. Lower of net balance sheet value or value determined through			
	adjustments			
	vi. In the case of amount of receivables from related parties, values			
	determined after applying applicable haircuts on underlying securities			
	readily available in respective CDS account of the related party in the			
	•			
	(a) Up to 30 days, values determined after applying var based			
ļ	haircuts.	105,215	105,215	-
	(b) Above 30 days but upto 90 days, values determined after applying			
	50% or VaR based haircuts whichever is higher.			
	(c) above 90 days 100% haircut shall be applicable.			
	vi. Lower of net balance sheet value or value determined through			
	adjustments			
	Cash and Bank balances			
1 1 0	i. Bank Balance-proprietary accounts	22,746,194	-	22,746,194
1.18	ii. Bank balance-customer accounts	779,899,048	-	779,899,048
	iii. Cash in hand	462,975	-	462,975
		402,973		402,973
	Subscription money against investment in IPO/ offer for sale			
	(asset)			
	(i)No haircut may be applied in respect of amount paid as			
	subscription money provided that shares have not been allotted or are			
	not included in the investments of securities broker.			
1 10	(ii) In case of Investment in IPO where shares have been allotted but			
1.19	()			
	not yet credited in CDS Account, 25% haircuts will be applicable on			
	the value of such securities.			
	(iii) In case of subscription in right shares where the shares have not			
	yet been credited in CDS account, 15% or VAR based haircut			
	whichever is higher, will be applied on Right Shares.			
1 20	Total Assets	14,211,710,701		6,197,185,966
	I Otal Assets	14,211,710,701		0,197,100,900
12 I Iai				
2. 2.0	bilities			
2. 2101	Trade Payables			
		3,170		3,170
2.1	Trade Payables	3,170 -	-	3,170
	Trade Payables i. Payable to exchanges and clearing house ii. Payable against leveraged market products	-		
	Trade Payables i. Payable to exchanges and clearing house ii. Payable against leveraged market products iii. Payable to customers	3,170 - 3,622,749,573	-	3,170 3,622,749,573
	Trade Payables i. Payable to exchanges and clearing house ii. Payable against leveraged market products iii. Payable to customers Current Liabilities	3,622,749,573	-	3,622,749,573
	Trade Payables         i. Payable to exchanges and clearing house         ii. Payable against leveraged market products         iii. Payable to customers         Current Liabilities         i. Statutory and regulatory dues	- 3,622,749,573 48,611,352		3,622,749,573 48,611,352
	Trade Payables         i. Payable to exchanges and clearing house         ii. Payable against leveraged market products         iii. Payable to customers         Current Liabilities         i. Statutory and regulatory dues         ii. Accruals and other payables	3,622,749,573	-	3,622,749,573
	Trade Payables         i. Payable to exchanges and clearing house         ii. Payable against leveraged market products         iii. Payable to customers         Current Liabilities         i. Statutory and regulatory dues	- 3,622,749,573 48,611,352		3,622,749,573 48,611,352
2.1	Trade Payables         i. Payable to exchanges and clearing house         ii. Payable against leveraged market products         iii. Payable to customers         Current Liabilities         i. Statutory and regulatory dues         ii. Accruals and other payables         iii. Short-term borrowings	- 3,622,749,573 48,611,352 518,352,400 -	- - - - - -	3,622,749,573 48,611,352 518,352,400
	Trade Payables         i. Payable to exchanges and clearing house         ii. Payable against leveraged market products         iii. Payable to customers         Current Liabilities         i. Statutory and regulatory dues         iii. Accruals and other payables         iii. Short-term borrowings         iv. Current portion of subordinated loans	- 3,622,749,573 48,611,352 518,352,400 - 500,000,000	-	3,622,749,573 48,611,352 518,352,400 - 500,000,000
2.1	Trade Payables         i. Payable to exchanges and clearing house         ii. Payable against leveraged market products         iii. Payable to customers         Current Liabilities         i. Statutory and regulatory dues         iii. Accruals and other payables         iii. Short-term borrowings         iv. Current portion of subordinated loans         v. Current portion of long term liabilities	- 3,622,749,573 48,611,352 518,352,400 -	- - - - - - -	3,622,749,573 48,611,352 518,352,400
2.1	Trade Payables         i. Payable to exchanges and clearing house         ii. Payable against leveraged market products         iii. Payable to customers         Current Liabilities         i. Statutory and regulatory dues         iii. Accruals and other payables         iii. Short-term borrowings         iv. Current portion of subordinated loans         v. Current portion of long term liabilities         vi. Deferred Liabilities	- 3,622,749,573 48,611,352 518,352,400 - 500,000,000 12,415,406	-	3,622,749,573 48,611,352 518,352,400 
2.1	Trade Payables         i. Payable to exchanges and clearing house         ii. Payable against leveraged market products         iii. Payable to customers         Current Liabilities         i. Statutory and regulatory dues         iii. Accruals and other payables         iii. Short-term borrowings         iv. Current portion of subordinated loans         v. Current portion of long term liabilities	- 3,622,749,573 48,611,352 518,352,400 - 500,000,000	-	3,622,749,573 48,611,352 518,352,400 500,000,000
2.1	Trade Payables         i. Payable to exchanges and clearing house         ii. Payable against leveraged market products         iii. Payable to customers         Current Liabilities         i. Statutory and regulatory dues         iii. Accruals and other payables         iii. Short-term borrowings         iv. Current portion of subordinated loans         v. Current portion of long term liabilities         vi. Deferred Liabilities	- 3,622,749,573 48,611,352 518,352,400 - 500,000,000 12,415,406	-	3,622,749,573 48,611,352 518,352,400 

	Non-Current Liabilities			
	i. Long-Term financing	23,097,193	23,097,193	
	ii. Other liabilities as per accounting principles and included in the	23,097,193	23,097,193	
009	iii. Staff retirement benefits			
23 L	Note: (a) 100% haircut may be allowed against long term portion of			
	financing obtained from a financial institution including amount due			
	against finance leases.			
	(b) Nil in all other cases			
	Subordinated Loans			
5 A A A	i. 100% of Subordinated loans which fulfill the conditions specified by			
	SECP are allowed to be deducted:			
4	Advance against shares for Increase in Capital of Securities broker:			
	100% haircut may be allowed in respect of advance against shares if:			
á	a. The existing authorized share capital allows the proposed enhanced			
2.5	share capital			
ł	b. Board of Directors of the company has approved the increase in			
0	capital			
c	c. Relevant Regulatory approvals have been obtained			
0	d. There is no unreasonable delay in issue of shares against advance			
2.6	Total Liabilities	4,806,390,868		4,783,293,67
. Ran	king Liabilities Relating to :			
(	Concentration in Margin Financing			
-	The amount calculated client-to- client basis by which any amount			
r	receivable from any of the finances exceed 10% of the aggregate of			
á	amounts receivable from total finances. (Provided that above			
3.1	prescribed adjustments shall not be applicable where the aggregate			
	amount of receivable against margin financing does not exceed Rs 5		-	
	million) Note: Only amount exceeding by 10% of each			
	finance from aggregate amount shall be include in the ranking			
	liabilities			
	Concentration in securities lending and borrowing			
-	concentration in securities lending and borrowing			
	The amount by which the aggregate of:			
(	(i) Amount deposited by the borrower with NCCPL			
3.2	(ii) Cash margins paid and			
3.2	(iii) The market value of securities pledged as margins exceed the			
	110% of the market value of shares borrowed			
(	(Note only amount exceeding by 110% of each borrower from market			
Ņ	value of shares borrowed shall be included in the ranking liabilities)			
_	Net underwriting Commitments			
	(a) in the case of right issues : if the market value of securities is			
	less than or equal to the subscription price;			
	the aggregate of:			
	(i) the 50% of Haircut multiplied by the underwriting commitments			
	and			
	(ii) the value by which the underwriting commitments exceeds the			
	market price of the securities.			
	In the case of rights issues where the market price of securities is			
	greater than the subscription price, 5% of the Haircut multiplied by the			
-	net underwriting commitment			
	(b) in any other case : 12.5% of the net underwriting commitments			
	Negative equity of subsidiary			
3.4	The amount by which the total assets of the subsidiary ( excluding			
5.4	any amount due from the subsidiary) exceed the total liabilities of the		161,662	161,6
	subsidiary			
	Foreign exchange agreements and foreign currency positions			
_				
11	5% of the net position in foreign currency.Net position in foreign			
3 5 1				
3.5	currency means the difference of total assets denominated in foreign			
3.5	currency means the difference of total assets denominated in foreign currency less total liabilities denominated in foreign currency			



	Repo adjustment			
	In the case of financier/purchaser the total amount receivable under			
	Repo less the 110% of the market value of underlying securities.			
3.7	In the case of finance/seller the market value of underlying securities			
	after applying haircut less the total amount received ,less value of			
	any securities deposited as collateral by the purchaser after applying			
	haircut less any cash deposited by the purchaser.			
	Concentrated proprietary positions			
	If the market value of any security is between 25% and 51% of the			
3.8	total proprietary positions then 5% of the value of such security .If the		50,045,115	150,045,115
	market of a security exceeds 51% of the proprietary position, then		50,045,115	150,045,115
	10% of the value of such security			
	Opening Positions in futures and options			
	i. In case of customer positions, the total margin requirements in			
	respect of open positions less the amount of cash deposited by the		-	_
3.9	customer and the value of securities held as collateral/ pledged with		-	-
	securities exchange after applying VaR haircuts			
	ii. In case of proprietary positions, the total margin requirements in			_
	respect of open positions to the extent not already met		_	_
	Short sell positions			
	i. Incase of customer positions, the market value of shares sold short			
	in ready market on behalf of customers after increasing the same with			
	the VaR based haircuts less the cash deposited by the customer as			
3.10	collateral and the value of securities held as collateral after applying			
3.10	VAR based Haircuts			
	ii. Incase of proprietary positions, the market value of shares sold			
	short in ready market and not yet settled increased by the amount of			
	VAR based haircut less the value of securities pledged as collateral			
	after applying haircuts.			
3.11	Total Ranking Liabilities	1	50,206,777	150,206,777

#### **Calculations Summary of Liquid Capital**

(i) Adjusted value of Assets (serial number 1.20) (ii) Less: Adjusted value of liabilities (serial number 2.6) (iii) Less: Total ranking liabilities (series number 3.11)

#### 45 DATE OF AUTHORISATION

These financial statements have been authorized for issue by the Board of Directors of the Company on October 02, 2024.

#### 46 SUBSEQUENT EVENT AND GENERAL

#### 46 A SUBSEQUENT EVENT

The Board of Directors in its meeting held on October 02, 2024, has recommended a final cash divident of PKR 2/- per share for the year ended June 30, 2024 to minority shareholders (other than sponsors). This will amount to rupees 46,055,950/- which represents 20% on a minority interest/shares basis. These consolidated financial statements do not reflect the effect of dividend payable.

#### 46 B GENERAL

46 B.1 Corresponding figures have been rearranged and reclassified, wherever necessary.

**46 B.2** Figures have been rounded off to the nearest Rupees.

- Malau

Chief Executive Officer

Director

6,197,185,966

(4,783,293,675)

(150,206,777) 1,263,685,514

**Chief Financial Officer** 



# PATTERN OF SHAREHOLDING

# AS ON 30 JUNE 2024

No. of Shareholders	From	То	Shares Held	Percentage
608	1	100	9,678	0.0017
3283	101	500	726,463	0.1302
284	501	1,000	237,525	0.0426
398	1,001	5,000	1,110,864	0.1991
138	5,001	10,000	1,100,629	0.1973
57	10,001	15,000	748,397	0.1342
30	15,001	20,000	549,978	0.0986
24	20,001	25,000	558,645	0.1001
13	25,001	30,000	376,909	0.0676
9	30,001	35,000	298,620	0.0535
5	35,001	40,000	197,000	0.0353
7	40,001	45,000	293,974	0.0527
19	45,001	50,000	921,940	0.1653
1	50,001	55,000	51,495	0.0092
5	55,001	60,000	298,000	0.0534
6	60,001	65,000	380,400	0.0682
3	70,001	75,000	218,905	0.0392
2	75,001	80,000	151,418	0.0271
3	80,001	85,000	249,146	0.0447
3	85,001	90,000	265,650	0.0476
4	90,001	95,000	371,630	0.0666
9	95,001	100,000	898,000	0.1610
3	100,001	105,000	303,903	0.0545
2	105,001	110,000	220,000	0.0394
2	110,001	115,000	226,752	0.0406
1	130,001	135,000	131,000	0.0235
1	135,001	140,000	140,000	0.0255
1	140,001	145,000	144,000	0.0251
4	145,001	150,000	597,500	0.1071
2	150,001	155,000	310,000	0.0556
8	195,001	200,000	1,597,392	0.2864
1	200,001	205,000	205,000	0.0367
1	245,001	250,000	250,000	0.0448
1	265,001	270,000	270,000	0.0448
1	295,001	300,000	298,200	0.0535
2	300,001	305.000	609,500	0.1093
1	320,001	325,000	325,000	0.0583
1	370,001	375,000	375,000	0.0585
1	395,001	400,000	400,000	0.0717
1	445,001	450,000	450,000	0.0807
2	443,001	455,000	908,847	0.1629
1	565,001	570,000	568,000	0.1029
1	,	595,000	,	0.1018
	590,001	-	593,076	0.1063
1	975,001 1,305,001	980,000 1,310,000	979,540 1,310,000	0.1756
1			, ,	0.0007
1	1,795,001	1,800,000	1,800,000	
1	78,975,001	78,980,000	78,979,795	14.1583
<u>⊥</u>	455,825,001	455,830,000	455,826,400	81.7136
			557,834,171	100.0000

# PATTERN OF SHAREHOLDING

# AS ON 30 JUNE 2024

CATEGORIES OF SHAREHOLDERS	SHAREHOLDERS	SHARES HELD	PERCENTAGE
Directors and their Spouse (s) & Minor Children:			
1. Ms. Hina Junaid (Director)	1	3,885	0.0007
2. Mr. Muhammad Farid Alam (CEO / Director)	1	1,295	0.0002
3. Mr. Tariq Ghumra (Director)	1	1,295	0.0002
4. Mr. Kamal Uddin Tipu (Director)	1	500	0.0001
5. Mr. Sikander (Director)	1	5,000	0.0009
6. Ms. Afsheen Aqeel (Director)	1	500	0.0001
7. Ms. Ayesha Aqeel Dhedhi (Director)	1	500	0.0001
Associated Companies, Undertaking and Related Parties.	1	534,806,196	95.8719
Executives.	-	-	-
Public Sector Companies and Corporations.	-	-	-
Banks, development finance institutions, nonbanking,			
finance companies, insurance companies, takaful,	1	41,009	0.0037
modarabas and pension funds.			
Others.	4,083	22,973,991	4.1221
Total	4,092	557,834,171	100.00

Shareholders holding 5% or more voting rights in the Company.

NAME	SHARES HELD	PERCENTAGE
AKD Group Holdings (Private) Limited	534,806,196	95.8719%

135 June 2024

# NOTICE OF 25TH ANNUAL GENERAL MEETING

**NOTICE IS HEREBY GIVEN** that the 25<sup>th</sup> Annual General Meeting ("AGM") of AKD Securities Limited ("the Company") will be held on Monday, October 28, 2024 at 1:00 p.m. at the Institute of Chartered Accountants of Pakistan ("ICAP") Auditorium Hall, Chartered Accountants Avenue, Clifton, Karachi along with audio/video facility to transact the following businesses:

#### ORDINARY BUSINESS

- 1. To confirm the minutes of the Annual General Meeting held on October 28, 2023.
- 2. To receive, consider and adopt the audited financial statements of the Company for the year ended June 30, 2024 together with the Directors' Report and Auditors' Report thereon.

In accordance with Section 223 of the Companies Act, 2017, and pursuant to S.R.O. 389(I)/2023 dated March 21, 2023, the financial statements of the Company have been uploaded on the website of the Company which can be downloaded from the following web link and QR enabled code:

S.No	URL	QR Code
1.	https://www.akdsl.com/InvestorRelations/AnnualAccounts	

- 3. To declare and approve final cash dividend at Rs. 2/- i.e 20% per ordinary share of PKR 10/- each, for the year ended June 30, 2024, to minority shareholders (other than sponsor) as recommended by the Board of Directors. The board aims to foster goodwill among minority shareholders by ensuring that smaller investors receives a return on their investments. The sponsor have graciously accepted not to take any dividends this year in order to maintain adequate margins within the company for:
  - (i) Executing large-sized trades to scale up operations
  - (ii) Invest in stocks to earn capital gains
  - (iii) Agility to gain first-mover advantages
  - (iv) Capitalize on opportunities offered by declining interest rates in order to maintain
- 4. To appoint Auditors of the Company and fix their remuneration for the year ending June 30, 2025. The Board of Directors, on the recommendation of Audit Committee of the Company, has proposed reappointment of M/s RSM Avais Hyder Liaquat Nauman, Chartered Accountants as external auditors, for the year ending June 30, 2025.
- 5. To present any other business with the permission of the Chairperson.

By order of the Board

Dabeer Ullah Shiekh Company Secretary October 07, 2024



#### Notes:

- The Share Transfer Books of the Company will remain closed from October 22, 2024 to October 28, 2024 (both days inclusive). Transfers received by the Share Registrar of the Company, M/s THK Associates (Private) Limited, Plot No. 32-C, Jami Commercial Street 2, D.H.A., Phase VII, Karachi till the close of business on October 21, 2024 will be treated in time for the purpose of cash dividend and attending the Annual General Meeting.
- A member entitled to attend, speak and vote at the above meeting may appoint a person/ representative as proxy to attend, speak and vote on his behalf at the Meeting. Proxies in order to be effective must be received at the office of Share Registrar of the Company, THK Associates (Pvt.) Limited, Plot No. 32-C, Jami Commercial Street-2, D.H.A., Phase VII, Karachi, Pakistan not less than 48 hours before the time of holding of the meeting.

#### 3. Participation via Physical presence or through video conferencing facility

In order to comply with the requirement of circular 4 of 2021 issued by the Securities and Exchange Commission of Pakistan, the Company has also arranged the video conference facility for those shareholders who are interested to participate virtually via video link facility.

The shareholders interested in attending the AGM through ZOOM application are requested to get themselves registered on the email: agm@akdsl.com by providing the information as per below format for registration:

S. No	Shareholder name	CNIC Number and Copy*	Folio Number	Cell No.	Email Address

\*along with snapshot of CNIC (both side)

Upon receipt of the above information from interested shareholders, Login credentials will be shared with those shareholders on their email addresses. The login facility will be opened at 30 minutes before the meeting to enable the participants to join the meeting after identification/verification process.

- 4. In case of corporate entity, the Board of Directors' resolution/power of attorney with specimen signature of the nominee shall be produced (unless it has been provided earlier) at the time of the meeting.
- 5. In case of individuals, the account holder and/or sub-account holder whose registration details are uploaded as per the CDC Regulations, shall submit the proxy form as per above requirements.
- 6. The proxy form shall be witnessed by two persons, whose names, addresses and CNIC numbers shall be mentioned on the form.
- 7. Attested copies of the CNIC or the passport of beneficial owners and the proxy shall be furnished with the proxy form.
- 8. The proxy shall produce his original CNIC or original passport at the time of the Meeting.

- 9. Beneficial owners of physical shares and the shares registered in the name of Central Depository Company of Pakistan Limited (CDC) and/or their proxies are required to produce their original Computerized National Identity Cards (CNICs) or Passports for identification purpose at the time of attending the meeting. The Proxy Form(s) must be submitted with the Company within the time stipulated (mentioned in note no.2 above), duly signed and witnessed by two persons whose names, addresses and CNIC numbers must be mentioned on the Proxy Form(s), along with attested copy(ies) of the CNICs or the Passport(s) of the beneficial owners and the proxy(ies). In case of corporate entity, the Board of Directors' Resolution/Power of Attorney with specimen signature shall be submitted (unless it has been provided earlier) along with the proxy(ies) Form(s) to the Company.
- 10. Shareholders are requested to notify any changes in their registered address immediately to the Company's Share Registrar, M/s. THK Associates (Private) Limited.

#### 11. Notice to Shareholders who have not yet provided CNIC:

The shareholders who have not yet provided copies of their CNICs are once again advised to provide at earliest the attested copies of their CNICs (if not already provided) directly to our Independent Share Registrar at the address given in note no.1 above.

#### 12. Distribution of Financial Statement through Email (Optional)

Pursuant to the provisions of section 223(6) of the Companies Act, 2017, the companies are permitted to circulate their annual financial statements, along with auditor's report, directors' review report etc. ("Annual Report") and the notice of Annual General Meeting ("Notice"), to its shareholders by email. Shareholders , who wish to receive the Company's Annual Report and Notice of Annual General Meeting by email are requested to provide the completed "Electronic Communication Consent Form" (available on the Company's Share Registrar.

The audited financial statements of the Company for the year ended June 30, 2024 have also been made available on the Company's website.

#### https://www.akdsl.com/InvestorRelations/AnnualAccounts

#### 13. Electronic Dividend Mandate

Under Section 242 of the Act, it is mandatory for all listed companies to pay cash dividend to its shareholders through electronic mode directly into the bank account designated by the entitled shareholders. To receive dividend directly into their bank account, shareholders are requested (if not already provided) to fill in the Shareholder Information Form for Electronic Credit of Cash Dividend available on the Company's website and send it duly signed along with a copy of valid CNIC to the Share Registrar, M/s. THK Associates (PVT) Limited, in case of physical shares. In case of shares held in CDC, Electronic Dividend Mandate Form must be directly submitted to shareholder's brokers / participant / CDC account services. In case of non-receipt of information, the Company will be constrained to withhold payment of dividend to Shareholders.

#### 14. Withholding Tax on Dividend

In compliance with Section 150 read with Division I of Part III of the First Schedule of the Income Tax Ordinance, 2001 withholding tax on dividend income will be deducted for "filer" and "non-filer" shareholders at 15% and 30% respectively. A "filer" is a taxpayer whose name appears in the Active Taxpayers List (ATL) issued by the FBR from time to time and a "non-filer" is a person other than a filer. To enable the Company to withhold tax at 15% for filers, all shareholders are advised to ensure that their names appear in the latest available ATL on FBR website, otherwise tax on their cash dividend will be deducted at 30% for non-filers. Withholding tax exemption from the dividend income shall only be allowed if a copy of a valid tax exemption certificate is made available to the Share Registrar, M/s. THK Associates (PVT) Limited, of the Company by the first day of book closure.

#### 15. Unclaimed Dividend

As per the provision of section 244 of the Act, any shares issued, or dividend declared by the Company which have remained unclaimed / unpaid for a period of 3 years from the date on which it was due and payable are required to be deposited with SECP for the credit of Federal Government after issuance of notices to the shareholders to file their claim. The details of the shares issued, and dividend declared by the Company which have remained due for more than 3 years were sent to shareholders.

Shareholders are requested to ensure that their claims for unclaimed dividend and shares are lodged promptly. In case, no claim is lodged with the Company in the given time, the Company shall, after giving notice in the newspaper, proceed to deposit the unclaimed / unpaid amount and shares with the Federal Government pursuant to the provision of Section 244(2) of the Act.

#### 16. Zakat Declaration (CZ-50)

In order to claim exemption from compulsory deduction of Zakat, shareholders are requested to submit a notarized copy of Zakat Declaration Form "CZ-50" on NJSP of Rs.50/- to the Share Registrar, M/s. THK Associates (PVT) Limited, of the Company by first day of book closure. In case shares are held in scripless form such Zakat Declaration Form (CZ -50) must be uploaded in the CDC account of the shareholder, through their Participant / Investor Account Services.

Further, Non-Muslim Shareholders are also required to file Solemn Affirmation with the Share Registrar of the Company in case shares are held in physical certificates or with CDC Participant / Investor Account Services in case shares are in scripless form. No exemption from deduction of zakat will be allowed unless the above documents complete in all aspects have been made available as above.

## اراكين كيليحة انزيكرزكى ريورث

اے کے ڈی سیکورٹیز لمیٹڈ کے بورڈ آف ڈائر یکٹرز 30 جون، 2024 کواختنام پذیر ہونے والے سال کیلئے کمپنی کے پڑتال شدہ مالی گوشوارے بشمول آڈیٹررپورٹ پیش کرنے میں خوشی محسوں کرتے ہیں۔

30 جون، 2024 كواختام پذير مالى سال كے پڑتال شدہ نتائج بمواز نه گزشتہ سال درج ذيل ہے۔

2023	2024	
پ <sup>2</sup> 000' <i>ي</i> ں	رو	
627,360,171	1,269,670,699	آ پریٹنگ محاصل
460,229,052	1,783,599,746	آ پریٹنگ منافع
359,083,507	1,665,769,931	قبل از فیکس آمدن اور حتمی فیکس
406,755,721	1,259,395,545	بعداذنيكس منافع
ـــرو بچ		
0.78	2.26	في حصص آمدن

سمپنی کا آپریٹنگ محاصل 1,269.67 ملین روپے رہا جو گزشتہ سال کے 627.36 ملین روپے کے مقابلہ میں سالانہ بنیادوں پر 102 فیصد زیادہ ہے۔

بر دکرت ڈویژن نے بہتر کار کردگی دکھاتے ہوئے 1,161 ملین روپے کی بر دکرت کہ آمدن حاصل ہوئی (مالی سال 2023 592.79 ملین روپے )جو 96% فیصد اضافہ کو ظاہر کرتا ہے۔

ا یکویٹ بروکر بخ آ پریٹنگ محاصل کابنیا دی عضرر ہاجبکہ نبی مارکیٹ اور کموڈیٹ بروکر بنج سیگمنٹ نے بھی اسی مدت کیلئے متاثر کن نمو کا مظاہرہ کیا۔

مخضرالمدت کیلئے سرمایہ کاری پورٹ فولیو نے اچھی کارکردگی دکھائی اور مالی سال 2023 کے 287 ملین کے منافع کے مقابلے میں مالی سال 2024 میں 431 کا منافع کمایا۔

**معاشی جائزہ** مالی سال 2024 میں پاکستان کی معیشت میں ایتحکام نظر آ رہا ہے جس کی وجہ بنیادی مالی سرپلس ، حسابات جاریہ کا کنٹرول خسارہ اور متحکم شرح مبادلہ ہے <sup>حقی</sup>قی معیشت کی طرف نظر ڈالیں تو زرعی شعبہ نے غیر معمولی کارکردگی کا مظاہرہ کیا جبکہ بڑی پیداواری صنعتیں بھی نمو کیلئے تیار ہیں۔ جون 2024 میں

140 June 2024

سی پی آئی افراط زرتفریباسنگل ڈیجٹ تک آگئ۔ بیرونی حسابات فعال مالی اورزری پالیسیوں کی بدولت کم درآمدات کی دجہ سے بہتر ہوئے۔جاری استحکام کوتفویت دینے کیلئے حکومت نے آئی ایم ایف کے ساتھ 37 ماہ کا7 بلین ڈالر کا توسیع فنڈ سہولت کا سٹاف لیول معاہدہ کیا

مالی محاذ پر مالی سال 2024 کیلئے حکومتی محاصل 13.3 ٹریلین تک پنچ گئے جبکہ مالی خسارہ 2.7 ٹریلین یا جی ڈی پی کے 6.8 فیصدر ہا۔قابل ذکر بات بیر ہے کہ بنیا دی توازن بیس سال میں پہلی مرتبہ مثبت رہا جس کی وجہ حکومت کی طرف سے مالی استحکام کے حصول کیلئے کوششیں ہیں۔ مالی سال 2023 کے 825 بلین روپے کے خسارے کے مقابلے میں 953 بلین روپے کا بنیا دی سرچلس رہا

مالی سال 2024 میں حسابات جاریہ کا خسارہ کم ہوکر 0.7 بلین ڈالر ہو گیا جبکہ گزشتہ سال یہ خسارہ 3.3 بلین ڈالرتھا۔اشیا کی برآ مدات میں 11.6 فیصد سالا نہ اضافہ ہوا جو 1.11 بلین ڈالرتک پنچ گئیں جبکہ درآ مدات 53.2 بلین ڈالر پر متحکم رہیں جبکہ مالی سال 2023 میں درآ مدات 75.7 بلین ڈالر تقییں نیت جنًا اشیا کی تجارت کا خسارہ گزشہ سال سے 24 بلین ڈالر کے مقابلے میں کم ہوکر 22.1 بلین ڈالرتک پنچ گیا۔ترسیلات زمیں بھی 10.7 فیصد سالا نہ اضافہ ہوا جو مالی سال 2024 میں 30.3 بلین ڈالر سے تجاوز کر گئیں۔

مالی سال 2024 میں جی ڈی پی کی شرح نمو 2.4 فیصدتک پنچ گئی جس کی وجہ مضبوط پالیسی مینجنٹ، زرع کارکردگی میں بہتری اور کشر اکملکی اور دوطر فیہ مالی معاونت کی بحالیتھی۔ زرعی شعبہ بالخصوص ترقی کا کلیدی محرک تھا جس کی نمو 19 سالوں میں 6.2 فیصد تک پنچ گئی صنعتی اور خدمات کے شعبے نے بھی 1.21 فیصد کی معمولی نمود کھائی۔ فی کس آمدن گزشتہ سال میں 1551 ڈالر کے مقابلے میں 129 ڈالراضافہ کے ساتھ 1680 ڈالرتک پنچ گئی جس میں بہتر اقتصادی سرگرمی اور شرح مبادلہ میں اضافہ کی معاونت حاصل رہی۔

ایکویٹ مارکیٹ کا جائز ہ

حکومت کی طرف سے تخت زری اور مالی پالیسیوں اورا قتد ارکی ہموار منتقلی کے دوران بروقت ہیرونی ادائیگیوں نے رواں سال مالی سال کے دوران کے ایس ای ۔ 100 انڈیکس کی مضبوط کار کردگی میں اہم کر دارا داکیا۔ نینجناً کے ایس ای 100 انڈیکس مالی سال 2003 کے بعد بلند ترین سطح پر آیا اور مالی سال 2024 میں 2024 کے بعد بلند ترین سطح پر آیا اور مالی سال 2024 میں 2024 کے بعد بلند ترین سطح پر آیا اور مالی سال 2024 میں 2024 کے بعد بلند ترین سطح پر آیا در مالی سال 2024 میں 2024 کے بعد بلند ترین سطح پر آیا اور مالی سال 2024 میں 2024 کے بعد بلند ترین سطح پر آیا اور مالی سال 2024 میں 2024 کے بعد بلند ترین سطح پر آیا اور مالی سال 2024 میں 2025 میں 2025 میں 2025 میں 2025 میں 2024 میں 2025 میں 2025

شعبہ کی کارکردگی کے تناظر میں پاور، بینک اور فر ٹیلائزر کے شعبوں نے منافع منقسمہ اورا ثانوں کی کم قدر کی وجہ سے مضبوط منافع حاصل کیا جبکہ ای اینڈ پی ک کارکردگی نے بھی بہتر کیش فلوظا ہر کیا۔ پاور جزیشن نے مالی سال 2024 میں 119 فیصد منافع کمایا جنکہ بینکوں، ای اینڈ پی اور فر ٹیلائز رکا منافع بلتر تیب 115 فیصد، 73 فیصد اور 65 فیصدر ہا۔ مالی سال 2024 کے دوران کے ایس ای 100 انڈیکس میں 13,262 پو اُنٹس کے ساتھ بینکوں کی کارکردگ سب سے بہتر رہی جس کے بعد فر ٹیلائز ر 5074 پو اُنٹس، ای اینڈ پی 4300 پو اُنٹس اور پاور 4192 پو اُنٹس کے ساتھ بینکوں کی کارکردگ

141 June 2024

کے ایس ای 100 انڈیکس منفی 52 پوائنٹس کے ساتھ منفی کارکردگی دکھائی۔

سرمایدکاری کے حوالے سے مالی سال 2024 میں مسلسل دوسرے سال بھی غیر ملیوں کی طرف سے 140.8 ملین ڈالر کی سرماید کی گئی جس میں 157.4 ملین ڈالر کے قرضے شامل نہیں۔ بیگز شتہ سال کے معمولی خالص سرمایدکاری کے ساتھ متفاد ہے جو 1.6 ملین امریکی ڈالرتھی جب کرنسی کے دبا و میں کمی آئی تھی۔ بیربات قابل ذکر ہے مالی سال 2016 اور مالی سال 2022 کے دوران غیر ملیوں کی طرف سے سرمایدکاری میں 2.5 بلین رو پے کمی ک گئی۔ مالی سال 2024 میں دیگر شعبوں کے بعد بیکوں میں 59.8 ملین ڈالرکا سب سے زیادہ سرمایدلگایا گیا۔ فرٹیلائز رمیں 1.61 ملین ڈالر اور 18.4 ملین ڈالر کا بلتر تیب سرمایدلگایا گیا۔ اس کے علاوہ پاور، سینٹ ، فوڈ، اوا کم سیز اورای اینڈ پی شعبوں میں بالتر تیب تر ماید گاری ملین ڈالر، 18.4 ملین ڈالر کا بلتر تیب سرمایدلگایا گیا۔ اس کے علاوہ پاور، سینٹ ، فوڈ، اوا کم سیز اورای اینڈ پی شعبوں میں بالتر تیب 16.5 ملین ڈالر، 2.0 ملین ڈالر کا بلتر تیب سرمایدلگایا گیا۔ اس کے علاوہ پاور، سینٹ ، فوڈ، اوا کم سیز اورای اینڈ پی شعبوں میں بالتر تیب 16.5 ملین ڈالر، 2.0 ملین ڈالر کا بلتر تیب سرمایدلگایا گیا۔ اس کے علاوہ پاور، سینٹ ، فوڈ، اوا کم سیز اورای اینڈ پی شعبوں میں بالتر تیب 16.5 ملین ڈالر، 2.0 ملین ڈالر، 2.0 ملین ڈالر کا بلتر کا سرمایدلگایا گیا۔ اس کے علاوہ پاور، سینٹ ، فوڈ، اوا کم سیز اورای اینڈ پی شعبوں میں بالتر تیب مین ڈالر اور 3.3 ملین ڈالر کا سرمایدلگایا گیا۔ قابل ذکر بات ہی ہے کہ ٹیکنا لوجی کے شعبوں میں بالتر تیب 16.5 ملین ڈالر کی سرمایدکاری کی ڈالر، 4.4

ڈیبٹ اور کرن<mark>ی مار کیٹ کا جائزہ</mark>

مالی سال 2024 میں حسابات جار بیکا خسارہ بہت تیزی سے کم ہوااوراسٹیٹ بینک آف پا کستان کے غیر ملکی زرمبادلہ کے ذ خائر بھی نمایاں بہتری کے ساتھ جون 2023 میں 4.4 بلین ڈالر سے بڑھ کر 9.0 بلین ڈالر ہو گئے ۔اس کے علاوہ پا کستان نے 7 بلین ڈالر کے توسیع سہولت فنڈ کیلئے آئی ایم ایف کے ساتھ سٹاف لیول معاہدہ طے ہوگیا۔

اسٹیٹ بینک آف پاکستان نے ایک سال تک تاریخ کی بلندترین شرح سود 22 فیصد تک برقر ارر کھنے کے بعد افراط زرکی شرح میں کمی ، بیرونی حسابات اور مالیاتی استحکام کی دجہ سے پالیسی ریٹ میں کمی کی ۔ہم توقع کرتے ہیں کہ مالی سال 2025 میں پالیسی ریٹ میں مزید کمی ہوگی کیونکہ سود کی حقیقی شرح تقریباً 800 بی پی ایس مثبت ہے اور حسابات جاریہ کا خسارہ بھی کنٹرول میں ہے۔ آئی ایم ایف کے ساتھ کا میاب معاہدہ سے پاکستان کودیگر شرا کند اروں سے مالی معاونت ملتی رہے گی جو بیرونی ادائیکیوں اور غیر کلی زرمبادلہ کے ذخائر میں اضافہ کیلئے کافی ہے۔

کموڈیٹی مارکیٹ کاجائزہ علاقائی تناوادر بیفینی صورتحال کے باعث کموڈیٹیز پورا سال اتار چڑھاؤ کا شکاررہی۔ مشرق وسطی وافریقہ میں تنازعات کے ابتدائی مرحلے کے دوران برینٹ آئل کی قیمتیں 5.50 ڈالر فی بیرل کی بلندترین سطح پر پنچی کئیں تاہم سال کے اختتام پر طلب میں کمی اور بڑھتی ہوئی انونٹریز کے باعث سے قیمت 8.48 ڈالر بی بی ایل پر آگئی۔ مجموعی طور پر بڑے کروڈ بنچی مارکس بشمول ڈبلیوٹی آئی اور عرب لائیٹ سال کے اختتام پر تک پنچی گئی جو سالا نہ بنیا دوں پر 15 اور 12 فیصدزیا دہ ہے۔ خلاصہ سے کہ مسلسل معاشی چیلنجوں کے باوجود عالمی سطح پر مالیاتی زمی کی تو قعات اور او پی کی گئی کی گئی کی کھ کی جانب سے سپلائی میں کٹو تیوں کو بڑھانے پر اصرار کے نتیج میں پیدا ہونے والی سپلائی کی کی اور اس کی اتو قیات اور او پک

142 June 2024

اختيام تك تيل كى طلب ميں سلسل اضافہ برقر ارر ہا۔

عالمی زری پالیسیوں میں نرمی کی روشن میں مالی سال 2024 میں سونے کی قیمت 2,438 \$ ڈالر فی ٹرائے اونس کی بلندترین سطح پر رہی۔ قیمتی دھاتوں کی تشش عام طور پرامریکی ڈالرکی قدر میں کمی کے ساتھ بڑھ جاتی ہے اوراسی رجحان کے تحت اس سال کے اختتام پر سونے کی قیمت 2,440 ڈالر فی ٹرائے اونس پر ہوا جو سالا نہ 21 فیصد کا اضافہ خاہر کرتا ہے۔ جون 2024 تک دیگر بڑی کمیو ڈیڑ کی خرید وفر وخت کے رجحانات درج ذیل رہے کول 108 ڈالر فی ٹن (5 فیصد اضافہ )، آرایل این جی 13 ڈالر فی ایم ایم بی ٹی یو (5 فیصد اضافہ ) یوریا 345 ڈالر فی ٹن (12 فیصد اضافہ )، پی وی سی 50.5 فی ٹن (9 فیصد اضافہ )، آرایل این جی 13 ڈالر فی ایم ایم بی ٹی یو (5 فیصد اضافہ ) یوریا 345 ڈالر فی ٹن (12 فیصد اضافہ )، پی وی سی 50.5 فی ٹن (9 فیصد اضافہ ) اور کاٹن 869 ڈالر فی آئی بی (16 فیصد اضافہ ) شامل ہے۔

مستقتبل کی پیش بنی افراط زرمیں کمی جوتین سال میں پہلی مرتبہ سنگل ڈیجنہ تک آگئ کے تناظر میں اسٹیٹ بینک آف پا کستان کی طرف سے زری پالیسی اقد امات میں نرمی کے تسلسل سے بالصوص منعتی اور خدمات کے هبعوں میں اقتصادی سرگر می بڑھنے کی توقع ہے۔ تاہم پیداوار کی لاگت میں اضافہ کی وجہ سے زرعی شعبہ کو مشکلات کا سامنا کرنے کا امکان ہے۔ ڈیبٹ سروسنگ کی زیادہ لاگت ک باوجود مالی سال 2025 کیلئے ایف بی آرکی ٹیکس وصولی میں سالا نہ بنیا دوں پر 40 فیصد کے حصول کیلئے کی جانے والی کو ششوں کے باعث مالی خسارہ گزشتہ سال کی سطح کے قریب تر رہنے کی توقع ہے۔ بیرونی حساب سے بھی مشتول ہے۔ فرعی متحکم رہنے کی توقع کے میں میں میں میں الا نہ بنیا دوں پر 40 فیصد سے حصول کیلئے کی جانے والی کو ششوں کے باعث مالی خسارہ گزشتہ سال کی سطح کے قریب تر رہنے کی توقع ہے۔ بیرونی حسابات سے بھی مشتحکم رہنے کی توقع کی جارہتی ہے جس کی وجہ بیرون ملک سے مشحکم تر سیلات زر کی آمد ، برآ مدات میں اضافہ آئی ایم ایف توضع نے فنڈ سہولت پر دگر ام میں شمولیت اور دوست اور تر قیاتی شراکت داروں کی طرف سے معاونت ہے۔ اس کے علادہ زری پالیسی اقد امات میں جاری زمی کے بی خان میں شرمی میں تو

کار پوریٹ گور من رویز دیل کے تاظریس سیکور ٹیز اینڈ ایکس چینج کمیشن آف پاکستان (ایس ای ی پی) کے کار پوریٹ اینڈ فنانش ر پورنگ فریم ورک کی تقمیل کی تقدر ی کرتے ہیں تصدیق کرتے ہیں سی کمینی کے کھا توں کی مناسب کتا ہیں برقر ارد کھی گئی ہیں۔ سی کمینی کی طرف سے تیار کردہ مالی تنائج کمپنی کے معلامات، اس کے آپریشنز کے تنائج ، کیش فلواورا کیویٹ میں تبدیلیوں کو شفاف انداز میں پیش کرتے میں مالی گو شواروں کی تیار کی میں اکاؤ منٹک کے حوالے سے مناسب پالیسیاں تو اتر سے لاگو کی گئی ہیں اور اکاؤ منٹک کے تحذیذ محقول اوردا نف پی کرتے میں مالی گو شواروں کی تیار کی میں اکاؤ منٹک کے حوالے سے مناسب پالیسیاں تو اتر سے لاگو کی گئی ہیں اور اکاؤ منٹک کے تحذیذ محقول اوردا نف مداند فیصلہ ک میں مالی گو شواروں کی تیار کی میں اکاؤ منٹک کے حوالے سے مناسب پالیسیاں تو اتر سے لاگو کی گئی ہیں اور اکاؤ منٹک کے تحذیذ محقول اوردا نف مداند فیصلہ ک میں مالی گو شواروں کی تیار کی میں پاکستان میں قابل اطلاق منظورہ شدہ اکاؤ منٹک معیارات کی نیز ایک ، 2002 اور کی ملی کے میں ہے کہ میں کی طرف سے جاری ہدایا ت پر

🖈 انٹرنل کنٹرول کے نظام کوموثر انداز میں نافذ کیا گیااوراس کامسلسل جائزہ اورنگرانی کی جارہی ہے۔ السمینی کی مالی حالت مضبوط ہےاور کمپنی کے کا روبار جاری کی صلاحت پر کسی قتم کے کوئی شک دشبہمات نہیں ہیں۔ 🛠 کارپوریٹ گورنٹس کے بہترین طرزعمل میں کسی بھی مادی حقائق کوحذف نہیں کیا گیا جیسا کہ سٹنگ ریگولیشنز میں درج ہے۔ ا بورڈ آف ڈائر یکٹرز کی تشکیل کوڈ آف کار بوریٹ گورنٹ کے بہترین طریقہ کاروں کے مطابق کی گئی ہے۔ 🛠 ا گیزیکٹوڈائر کیٹرز کی تعداد منتخب ڈائر کیٹرز کےایک چوتھائی سے زیادہ نہیں۔ بورڈ آف ڈائر کیٹرز کی تشکیل کی تفصیلات پنچے دی گئی ہے۔ الارز اف ڈائر یکٹرز نے اس بات کویقینی بنایا ہے کہ ڈائر یکٹرز کی ذمہ داریوں ، اختیارات اور کام کے حوالے سے قواعد دضوابط پراحتیاط کے ساتھ خور کے 🖈 بعد ممل درآ مد کیا گیا۔اس کےعلاوہ کمپنی سیکرٹری، سی ایف اداور ہیڈ آف انٹرنل آ ڈٹ کی تقرری ضابطہ میں درج تقاضوں کے مطابق کی گئی ہے۔ الرشتة سالوں کے اہم آپریٹنگ اور مالی اعداد وشار مالی گوشواروں میں بیان کئے گئے ہیں 🛠 🖈 ئ سیسوں، ڈیوٹیوں، لیویز اور چارجز کے حوالے سے کوئی قانونی ادائیگیاں ہیں جو 30 جون، 2024 تک قابل ادا ہیں سوائے ان کے جنہیں مالی گوشواروں میں بیان کیا گیا۔ 🛠 متعلقہ مارٹی کے ساتھ لین دین آڈٹ کمیٹی کے سامنے پیش کئے گئے ہیں اور کمیٹی کی سفار شات کو بورڈ آف ڈائر یکٹر کے سامنے پیش کیا گیا ہے۔ 😽 بروکر کی طرف سے سال کے دوران ایسی کوئی ٹرانزیکشن نہیں کی گئی جو دھو کہ رمینی ہو، غیر قانونی یا سیکور ٹیز مارکیٹ کے سی بھی قانون کی خلاف ورزی

میں کی گئی۔ 🔧 سمینی نے ملاز مین کے پرویڈنٹ فنڈ میں 15.27 ملین روپے کی رقم ادا کی ہے۔ کمپنی میں اہل ملاز مین کیلئے منظور شدہ کنٹری بیوٹری پرویڈنٹ فنڈ موجودے السمینی کی مالی حیثیت کومتاثر کرنے والے کسی قشم کی مادی تبدیلیاں اور وعد نے نہیں کئے گئے جو بیلنس شیٹس کی تاریخ اور ڈائریکٹرریورٹ کی تاریخ کے 😽 سمپنی کی مالی حیثیت کومتاثر کرنے والے کسی قسم کی مادی تبدیلیاں اور وعد نے نہیں کئے گئے جو بیلنس شیٹس کی تاریخ اور ڈائریکٹرریورٹ کی تاریخ کے درمیان ہوئے ہیں۔

> بورد مندرجہذیل کے مطابق ڈائر کیٹرز کی کل تعداد سات (7) ہے۔ 4 مرد: خواتين: 3 بورڈ کی مندرجہذیل تشکیل کی گئی آزاد ڈائر یکٹرز: 2 نان ایگزیکٹوڈ ایزیکٹرز 3 ا يَكْزِيكُودْائْرَيكُمْ:

2

چیئر مین اور چیف ا گیزیکٹوآ فیسر کی حیثیت گورنٹ کے بہترین طریقہ کار کے مطابق علیحدہ رکھی گئی ہے۔ چیئر مین کا انتخاب نان ا گیزیکٹوڈ ائریکٹرز کی طرف ے کیا جاتا ہے۔ بورڈ نے اپنے فنکشنز کی کارکردگی میں بورڈ کی معادنت کیلئے ایک علیحدہ آ ڈٹ کمیٹی اورانسانی وسائل اور معاوضہ کمیٹی تشکیل دی ہے۔مزید 144 June 2024 Annual Report

برآں کوئی بھی ڈائر بکٹرسات سےزائدلسٹڈ کمپنیوں میں منتخب یا نامز دنہیں کیاجا تا۔

بورد اجلاس اور شركت

سال کے دوران بورڈ آف ڈائر یکٹرز کے چارا جلاس منعقد ہوئے کوڈ آف کار پوریٹ گورننس کے تقاضوں کے مطابق اجلاس کے انعقاد کیلئے 7 یوم کا پیشگی نوٹس جاری کیا گیا۔ بورڈ اجلاس میں ڈائر یکٹرز کی شرکت درج ذیل ہے:

2024 کے دوران اجلاس میں شرکت	2024 کے دوران منعقدہ اجلاسوں میں شرکت کی دعوت	ڈائر یکٹرز کانام
3	4	حناجاويد_چيئر مين
4	4	فريدعالم-چيف الكيزيكٹو
		٦فيسر
3	4	كمال الدين ٹيپو
4	4	سكندرقاسم
-	4	عائشه غيل ڈھيڑي
4	4	افشين عقيل
4	4	طارق آ دم

\* غیر حاضری سے چھوٹ کی منظوری بورڈ آف ڈائر کیٹرز کی طرف سے دی گئی

آ ڈٹ کمیٹ<u>ی</u>

کوڈ آفکار پوریٹ گورنٹس کے نقاضوں کے مطابق آ ڈٹ کمیٹی نان ایگزیکٹوڈائر کیٹرز پرشتمل ہے جس میں چیئر مین ایک آ زادڈائر کیٹر ہوتا ہے۔کمیٹی کے اجلاس میں ڈائر کیٹرز کی شرکت درج ذیل ہے

2024 کے دوران اجلاس میں شرکت	2024 کے دوران منعقدہ اجلاسوں میں شرکت	ڈائر <i>یکٹر</i> زکانام
	کی دعوت	
3	4	كمالالدين ٹيپو۔چيئر مين
-	4	عائشته قيل ڈھيڈي
4	4	افشين عقيل

145 June 2024

\* غیر جاضری سے جھوٹ کی منظوری کمیٹی کی طرف سے دی گئی

**انسانی دسائل اورمعادضہ کی میٹی** انسانی دسائل اورمعادضہ کی میٹی کمل طور پرنان ایگزیکٹوڈ ائریکٹرز پ<sup>رش</sup>تل ہے جس میں چیئر مین ایک آ زادڈ ائریکٹر ہوتا ہے۔کمیٹی کے اجلاس میں ڈائریکٹرز کی شرکت درج ذیل ہے

2024 کے دوران اجلاس میں شرکت	2024 کے دوران منعقدہ اجلاسوں میں شرکت کی دعوت	سمیٹی اراکین کا نام
1	1	سكندرقاسم_چيتر مين
-	1	عائشه فيل دهيدي
1	1	محمد فريدعالم

\* غیر حاضری سے چھوٹ کی منظور کی میٹی کی طرف سے دی گئی

سمپنی سے ڈائر یکٹرز، ایگزیکٹوزاوران کی شریک حیات اور کمن بچوں کی شیئرز میں ٹریڈنگ سمپنی سے ڈائر یکٹرز، ایگزیکٹوز اوران کی شریک حیات اور کمن بچوں نے 30 جون، 2024 کوختم ہونے والے سال کے دوران کمپنی سے شیئرز میں کوئی ٹریڈ نگ نہیں کی سوائے ان سے جو پاکستان اسٹاک ایکس چینج میں درج ہیں

انٹرنل مالیاتی <sup>س</sup>نٹرول بورڈ آف ڈائر یکٹرز نے کمپنی کے آپریشنز میں موثریت اوراعلیٰ کارکردگی کے حصول، قابل بھروسہ رپورٹنگ اور مروجہ قوانین اور ریگولیشنز کی تغمیل کیلئے انٹرنل مالیاتی <sup>س</sup>نٹرول کا ایک موثر نظام نافذ کیا ہوا ہے۔انٹرنل آڈٹ با قاعدگی کے ساتھ مالی کنٹرولز پڑمل درآ مدکی نگرانی کرتی ہے جبکہ آڈٹ کمیٹی سہ ماہی بنیا دوں پر انٹرنل کنٹرول فریم ورک کی موثریت اور مالی گوشواروں کا جائزہ لیتی ہے۔

کریڈٹ ریٹنگ وی آئی ایس کریڈٹ ریٹنگ کمپنی کمیٹی لیٹڈ نے AKD کی ریٹنگ AK-۱-۸-(ڈبل اے مائنس/اےون دوبارہ تفویض کی ہے۔ AA کی ریٹنگ کریڈٹ کے بہتر معیار، مناسب تحفظ کے عوامل اور متعدل رسک کی عکاسی کرتی ہے۔معیشت میں تبدیلیوں کے ساتھ بیدرسک عوامل مختلف ہو سکتے ہیں۔ A-1 کی قلیل مدتی ریٹنگ بروقت ادائیگی کے اعلیٰ یقین اور بہترین کیکویڈ پٹی عوامل کی نشا ندہی کرتی ہے جن کی تائیدا چھے بنیادی تحفظ کے عوامل اور خطرے کے عوامل معمولی ہیں۔

146 June 2024

#### مينجمنث ريلنك

وی آئی ایس ریٹنگ کمپنی لمیٹڈ ( وی آئی ایس ) نے اے کے ڈی سیکورٹیز کی بروکر مینجنٹ ریٹنگ کو'بی ایم آرون' دوبارہ تفویض کی ہے۔تفویض کردہ ریٹنگ پرآ ؤٹ لک مثبت ہے۔ریٹنگ ریگولیٹری پرمضبوط مل درآمد، مالیاتی انتظام بقمیل اوررسک کی سطح،مضبوط سٹمرسروں، ایچ اراورآئی ٹی انفر اسٹر پچر کی نشاند ہی کرتی ہے۔جبکہ مالیاتی انتظام انٹزل کنٹرول ماحول بقمیل اوررسک منیجنٹ اورریگولیٹری فریم مضبوط سمجھے جاتے ہیں

# **بروکر فیڈیوشری دین**نگ وی آئی ایس کریڈٹ دیٹنگ کمپنی لمیٹڈ (وی آئی ایس )نے <sup>د</sup>بی ایف آرٹو پلس پلس<sup>،</sup> کی بروکر فیڈیو شری ریٹنگ دوبارہ تفویض کی ہے۔تفویض کردہ ریٹنگ کا آؤٹ لک۔ مثبت ہے۔

انسانی وسائل کسی بھی ادارے کے ملاز مین ریڑھ کی ہڑی کی حیثیت رکھتے ہیں۔اے کے ڈی ایس ایل اپنے ملاز مین کی مہارتوں کونکھارنے ،سر ماید لگانے اورتر قی دینے کے ساتھ ساتھ باصلاحیت افر ادکو بھر تی کرنے پر پختہ یقین رکھتی ہے جس کا حتمی مقصد ملاز مین کی کارکردگی اور اطمینان کی اعلیٰ سطح کو یقینی بنانا ہے تا کہ صارف کو بھی اعلیٰ سطح کا اطمینان حاصل ہو۔ مینجہنٹ ملاز مین کے مقاصد کو کار پوریٹ اہداف کو بہم آ ہنگ انداز میں سمجھنے اور انہیں مر بوط بنانے کیلئے کا م جاری رکھے گی۔

رسک مینجمنٹ ہمارے کاروبار بھی بھی خطرات سے میرانہیں ہوتے جن میں لیکویڈیٹی، مارکٹ، کریڈٹ، آپریشنل، قانونی، ریگولیڑی اور ساکھ کو در پیش خطرات شامل ہیں۔اے کے ڈی ایس ایل کی رسک مینجمنٹ گورنٹ کا آغاز ہمارے بورڈ سے ہوتا ہے جو رسک مینجمنٹ پالیسیوں اور طریقوں کا جائزہ لینے اور منظوری دینے میں اہم کر دارا داکر تا ہے۔ ہمارار سک مینجمنٹ فریم ورک اور نظام طویل المدت، معیاری اور مضبوط بنیا دوں پر استوار ہے۔ ہمارا یقین ہے کہ موثر رسک مینجمنٹ کمپنی کی کا میابی کیلئے بنیا دی اہمیت رکھتا ہے۔ اسی مناسبت سے ہم نے رسک مینجمنٹ کے جامع میں شروع کے ہیں جن کے ذریعے ہما پن سرگر میوں کے انعقاد لاحق خطرات کی نظر ای میں سرکھتا ہے۔ اسی مناسبت سے ہم نے رسک مینجمنٹ کے جامع میں شروع کیے ہیں جن کے ذریعے ہم اپنی سرگر میوں کے انعقاد لاحق خطرات کی نگرانی اور جائزہ کے ساتھ ساتھ ان ظام کرتے ہیں۔ متعدد لین دین، مصنوعات، کاروبار اور مارکیٹوں میں خطر کو کنٹر ول کرنے کے لیے مدد کا ایک بخت فریم ورک لاکو کیا جاتا ہے۔ اسی مناسبت سے ہم نے رسک مینجمنٹ کی میں مصنوعات، کاروبار اور مارکیٹوں میں خطر کو کنٹر ول کرنے کے لیے مدد کا ایک تخت فریم ورک لاکو کیا جاتا ہے۔ اسی میں مختلف سطحوں پر کریڈ ہی اور مارکیٹ کے خطر کی میں خطر کو

### كارپورين ساجى ذمەدارياں

اے کے ڈی ساجی طور پر ذمہ دار ادارے کے طور پر فلاح وبہبود کی متعدد سرگرمیوں کے ذریعے معاشرے اور بزنس کمیونٹی میں اپنا کردار جاری رکھے ہوئے۔اے کے ڈی ایس ایل اپنی کار پوریٹ ساجی ذمہ داری کو پورا کرنے کیلئے پرعزم ہے اور صحت ، ماحول اور طبقات کی فلاح و بہبود پر توجہ مرکوز کرنے والے منصوبوں میں اپنی شمولیت جاری رکھے گا۔ ہمارا مقصد منتقبل میں بھی ہم اس طرح کے اہم کاز میں شمولیت اور کر دارجاری رکھنا ہے

14t7 June 2024

قومى خزانے ميں حصہ رسد: دوران مالی سال کمپنی نے اُنگم ٹیکس ،سلز ٹیکس ، ڈیوٹیز اور لیویز کی شکل میں قومی خزانے میں 311,828,925 روپے جمع کرائے

# مستقتل کا کاروباری جائزہ کمپنی کے کاروباری ترقی کے حوالے سے منتقبل کے امکانات پوری طرح حوصلدا فزاء ہیں جس کی وجہ انتظامیہ کی طرف سے کمپنی کے مارکیٹ شیئر میں مسلسل اضافہ اور اس کے تمام کاروباری حصوں میں وسیع تر شرکت کے ذریعے کی جانے والی کوششیں ہیں۔ کمپنی اپنے موجودہ کل کنٹس کے ساتھ ساتھ مزید مکنہ غیر ملکی اور ملکی کل کنٹس اپنے تعلقات کوتو سیع دے کراپنی پریمیم سروسز کے ذریعے سے بہتر حجم حاصل کرنے کیلیے کوشاں ہے۔ اس میں کمپنی کی اعلیٰ معیار کی تحقیق کے ذریعے نئی مصنوعات اور خدمات کی چینے کش شامل ہے۔ انتظامیہ نگا اور ڈیبٹ کسٹ کی بروات بڑھتی میں اضافہ حک کے لیے انوسٹمنٹ بینکنگ ڈویژن اچھی طرح سے لیس ہے۔

**آڈٹ سمیٹی** آڈٹ سمیٹی بورڈ کی طرف سے منظور کردہ ٹرمزآف ریفرنس کے مطابق موثر انداز میں اپنے فرائض اورذ مہداریاں نبھار ہی ہے۔

# **اخلاقیات اورکاروباری طریقے** سیکورٹیز بر وکرز لائسنسنگ اینڈ آ پریشنز ریگولیشنز 2016 کے تقاضوں کے مطابق کمپنی نے تعمیل کیلیے'' ضابطہ اخلاق' جاری کیا ہے جس پر کمپنی کے تمام ڈائر کیٹرز اور ملاز مین نے ضابطہ کو تبحہ بوجھ کرد شخط کئے ہیں۔

متعلقہ پارٹی کے ساتھ لین دین کمپنیزا یکٹ 2017 کے تقاضوں کی تعمیل کرتے ہوئے کمیٹی نے متعلقہ پارٹی کے ساتھ تمام لین دین کے جائزہ اور منظوری کیلئے آڈٹ کمیٹی اور بورڈ آف ڈائر یکٹر کے سامنے پیش کئے ہیں۔آڈٹ کمیٹی اور بورڈ نے اپنے اجلاسوں میں ان لین دین کی منظوری دی۔متعلقہ پارٹی کے ساتھ لین دین ک تفصیلات پڑتال شدہ مالی گوشواروں کے نوٹس 25.28, 22.1, 22.28, 25.1, 25.1, 25.1, 25.2

## ذائر يكثرزاور چيف ايگزيكٹوآ فيسر كامعاوضه

سمپنی اپنے نان ایگزیکٹوڈ ائر کیٹرز کو معاوضہ ادانہیں کرتی۔ آزاد ڈائر کیٹرز بورڈ اوراس کی کمیٹی کے اجلاس میں شرکت کیلئے اجلاس فیس کے حقدار ہیں۔ آزاد ڈائر کیٹرز کواجلاس میں شرکت کیلئے ہونے والے سفری، بورڈ نگ اورلوجنگ اخراجات ، اگر کوئی ہے، کی واپس ادائیگی کی جاتی ہے۔تمام ڈائر کیٹرز اور چیف ایگزیکٹو آفیسر کے معاوضے کی تفصیلا تپڑ تال شدہ مالی گوشواروں کے نوٹ 35 میں بیان کی گئی ہیں۔

**مالی ذمدداری** کمپنی کی انتظامیہ مالی گوشواروں اور متعلقہ نوٹس کی تیاری کی ذمہ دار ہے۔ان مالی گوشواروں کا بورڈ آف ڈائر کیٹرز کی منظوری سے پہلے آڈٹ کمیٹی کی طرف Annual Report

- جائز دلياجا تا - -

آڈٹ کمیٹی کاروبارے منسلک خطرات کی نگرانی اورا نتظام میں بورڈ کی معاونت کرتی ہے جبکہ ان خطرات کو کم کرنے کیلئے انٹرنل کنٹرولز نافذ کیے جاتے ہیں۔کمیٹی کوڈ آف کارپوریٹ گورننس کے نقاضوں اور بورڈ کی طرف سے منظوری کردہ ٹرمزآف ریفرنس کے مطابق کام کرتی ہے۔کمیٹی تین نان ایگز کیٹو ڈائر کیٹرز پرشتمل ہوتی ہے جس میں چیئر مین ایک آزادڈائر کیٹر ہوتا ہے۔کمیٹی کے سال میں چارا جلاس منعقد ہوتے ہیں ۔

انسانی وسائل اور معاوضہ کمیٹی بورڈ کوانسانی وسائل کے انتظام میں معاونت دیتی ہے جس میں مینجہنٹ کے کلیدی اہلکاروں کا انتخاب، جائزہ اوران کے معاوضہ کانعین شامل ہے۔ کمیٹی کوڈ آف کارپوریٹ گورننس میں بیان کردہ نقاضوں کے مطابق کام کرتی ہے۔ کمیٹی تین نان ایگزیکٹوڈ ائر یکٹرز پرمشتمل ہے جس کا چیئر مین ایک آزادڈ ائر یکٹر ہوتا ہے۔کمیٹی کا سال کے دوران ایک اجلاس منعقد ہوتا ہے۔

ا یکسٹرنل آڈیٹرز کی تقرری ا یکسٹرنل آڈیٹرز میسرز آ رایس ایم اویس حیدرلیافت نعمان ، چارٹرڈ ا کاونٹنٹس مدت کے اختنام پر سبکدوش ہو گئے۔ آڈٹ سمیٹی کی سفارشات پر بورڈ نے میسرز آ رایس ایم اولیس حیدرلیافت نعمان ، چارٹرڈ ا کاونٹنٹس کی بطورا یکسٹرنل آڈیٹر مالی سال 2025 کے لیے دوبارہ تقرری کی توثیق کی۔

> شیئر ہولڈنگ 30جون،2024 کتک کمپنی کے شیئر ہولڈنگ کا پیٹرن اور شیئر ہولڈرز کی کیچگر یاں سالا نہ رپورٹ کے ساتھ منسلک ہے۔

منافع منقسمہ ڈائر یکٹرز 30جون،2024 کوشتم ہونے دالےسال کیلئے اقلیتی صص یافتگان کیلئے2روپے فی حصص یعنی20 فیصد کے حتی نفذ منافع منقسمہ تجویز کرنے

اظہارتشکر اے کے ڈی سیکور ٹیز لمیٹڈ کے بورڈ آف ڈائر یکٹرز کمپنی کی بہتری اور ترقی کیلئے تمام سٹیک ہولڈرز اور کمپنی کے ملازم سے ان کی کوششوں اور کردار کا اعتراف کرتے ہوئے ان سے اظہارتشکر کرتے ہیں۔

- MM allu of ڈائر یکٹر چيف الكيزيكثوا فيسر

كراچى:21 كتوبر، 2024

Annual Report

149 June 2024

حتمى مالى نتائج يرد ائر يكٹرز كى ريورٹ

بورڈ آف ڈائر یکٹرز 30 جون، 2024 کوختم ہونے والےسال کیلئے AKD سیکورٹیز لمیٹڈاوراس کی زیر ملکیت ذیلی کمپنی اسٹر کچرڈ و خچر( پرائیوٹ ) لمیٹڈ کے حتمی مالی نتائج پر رپورٹ پیش کرتے ہیں۔

30 جون، 2024 كوختم ہونے والے زیر جائزہ سال كيليّے گروپ كے حتمى مالى نتائج كاخلاصہ درج ذيل ہے۔

2023	2024			
روپے 000 °میں				
627,360	1,269,671	آ پریٹنگ آمدن		
460,229	1,783,438	آ پریٹنگ آمدن آ پریٹنگ منافع		
359,084	1,665,608	قبل از ٹیکس آمدن اور حتمی ٹیکس		
406,756	1,259,234	بعداز ٿيكس منافع		
دو پےد				
0.78	2.26	في حصص آمدن		

ا یکویٹی میں تبدیلیوں کا خلاصہ مالی سال میں گروپ کا بعداز ٹیکس منافع مالی سال 2023 کے 406.76 ملین روپے کے بعداز ٹیکس منافع یعنی 0.78 روپے فی حصص آمدنی کے مقابلے میں 1,259 ملین روپے یعنی 2.26 روپے فی حصص آمدنی رہا۔

> شیئر ہولڈنگ کا پٹرن 30 جون، 2024 تک شیئر ہولڈنگ کا پٹرن اور کاریوریٹ گورننس کے ضابطہ کے تحت درکاراس کا اظہارریورٹ کے ساتھ منسلک ہے۔

of ڈ ائر یکٹر

- Mul allu چيف ايگزيکٹوآ فيسر

بورڈ آف ڈائر یکٹرز کی طرف سے

كراچى:02 كتوبر، 2024

150 June 2024

پچپيواں سالانه اجلاس عام اے-کر-ڈی سیکیورٹیز لمیٹڈ سمپنی سیکرٹری اے کے ڈی سیکیور ٹیز لمیٹڈ سوئيك 602، كاننى نينتك تريد سينر بلاك 8 كلفتن، كراجي-75600 باكستان میں/ہم۔۔۔۔۔ماکن ۔۔۔۔دلد/بیٹی/بیوی۔۔۔۔۔شاختیکارڈنمبر۔۔۔۔۔ساکن ۔۔۔۔۔اب-کے-ڈی سیکیور میز کمیشر ے رکن /اراکین ہیں،ادر۔۔۔۔۔ عمومی حصص رکھتے ہیں،بذریعہ ہذا۔۔۔۔۔ ولد / بیٹی / بیوی۔۔۔۔۔ شاختی کارڈنمبر۔۔۔۔۔ یاان کی عدم موجودگی کی صورت میں۔۔۔۔۔دولد/بیٹی/بیوی۔۔۔۔۔جوخود بھی اے۔ کے -ڈی سیکیور ٹیزلمیٹد کار کن ہے /کوبطور مخار پراکسی مقرر کرتا/کرتی ہوں تا کہ دہ میر ی جگہ ادر میر ی طرف سے کمپنی کے پچیبویں سالانہ اجلاس عام جو 28 اکتوبر ، 2024 بروز پیر 1:00 بجانسٹی ٹیوٹ آف چارٹر ڈاکا نونٹنٹس آف پاکستان ادڈیٹور سم ہال جارٹرڈاکائونٹنٹس ایونیو کلفٹن کراچی میں آڈیو ویڈیوادر/بلاس کے کسی ملتوی شدہ نشست میں میر ی/ہماری طرف سے شرکت کر سکیں گے اور دوٹ ڈال سکیں گے۔

پرانسی فارم

حصص يافتة كافوليونمبر گواہان ى دى ي پارىشىين آ ئى دى نمبر سب اكائونٹ نمبر د ستخط بعوض 10 روپے ریونیواسٹیمپ پر دستخط د ستخط کمپنی میں رجسٹر ڈنمونے کے دستخط کے مطابق ہونے چاہئے اہم نکات: 1. ركن سے در خواست كى جاتى ہے: (a) اور نشان کرده جگه بر 10 روپے کار بونیواسٹیمی چسیاں کیاجائے (b) ریونیواسٹیمپ پر کمپنی جسٹرار دستخط کے نمونے کے مطابق دستخط کئے جائیں اور (c) اپنافوليونمبر لکھيں 2. پیراکسی فارم اجلاس سے 48 کھنٹے قبل تک کمپنی کے شیئر رجسٹرار آفس میں مکمل پور پر ٹراور دستخط کے ساتھ موصول ہوجاناچا بیئے 3. کوئی بھی شخص اس دقت پراکس کے طور پر کام کرے گاجب دہ خود کمپنی کاایک رکن ہو،ماسوائے کارپوریش کے جو کسی ایسے شخص کا تقرر کر سکتی ہے جو کمپنی کارکن نہ ہو۔ 4. سی ڈی سی حصص یافتگان یان کی پراکسیوں کو اپنی شاخت ظاہر کرنے کیلیج اپنے ساتھ اصل کمپیوٹر ائز ڈشاختی کار ڈیا پاسپورٹ معہ پار ٹیسیپینٹ آئی ڈی نمبر اور اپنے اکا کونٹ نمبر لانالاز می ہے۔

151 June 2024

	TWENT	FORI Y-FIFTH AN	M OF PROX NUAL GEN	-	TING	K	
		Centre, Bloc	k 8 Clifton,			AKD Securities	Limited
I / We #	Reside	S/o, ent of urities Limited	D/o, W/o_			Holding	CNIC
	. ,		ordinary	shares	hereby who is/ar	appoint e also memb	Name er(s) of
my/our behal beheld on Mo (ICAP), Audit	es Limited as my f at the Twenty- nday October 28 orium Hall, Char any adjournmer	//our proxy ir Fifth Annual 3, 2024 1:00 p tered Accou	n my/our abs General Me om at the ins	ence to att eting of titute of Cha	end and vo the AKD S artered Acc	te for me/us ecurities Lim ountants of Pa	and or ited to akistar

Signed this	day of	2024.	
Witness			
1			
2			Signature on Ten Rupees
Shareholder Folio No. Or CDC Participant ID No. & Sub Acct. No.			Revenue Stamp
Notes:			The Signature should agree with the specimen registered with the Company's Registrar

1. The Member is requested:

152 June 2024

- a. To affix the revenue stamp of Rs. 10 at the place indicated above;
- b. To sign across the revenue stamp in the same style of signature as is registered with company's registrar; and
- c. to write down his folio number.
- 2. This proxy form, duly complete and singed, must be received at the office of our registrar not later than 48 hours before time of the meeting.
- 3. No person shall as a proxy unless he/she himself him/herself is the member of the company, except that a corporate body may appoint person who is not a member.
- 4. CDC shareholders and their proxies should bring their original Computerized National Identity Card or Passport along with the Participant's ID Number and their account number to facilitate their identification.

# AKD Securities Limited



info@akdsl.com | www.akdsl.com | +92 21 111 253 111

0

Suite-602, Continental Trade Centre, Block 8 Clifton, Karachi - 75600 Pakistan.