



Popular Islamic Modaraba

An Islamic Financial Institution

PIM/CS/PSX//CBS/148/2024

October 11, 2024

The General Manager,
Pakistan Stock Exchange (Guarantee) Limited,
Pakistan Stock Exchange Building,
I.I.Chundrigar Road,
Karachi.

Dear Sir,

CORPORATE BRIEFING SESSION (CBS)

In compliance with the PSX Notices No. PSX/N-92 dated January 28, 2019 and PSX/N-249 dated March 04, 2019. We would like to inform you that Popular Islamic Modaraba has planned to conduct the Corporate Briefing Session for the year 2023-2024 on Monday October 28, 2024 at 11:00 a.m at 901-903 9th Floor, Chapal Plaza, Hasrat Mohani Road, Off. I. I. Chundrigar Road, Karachi.

Interested participants are requested to confirm their participation through an email to info@popularislamicmodaraba.com, so that the arrangements can be made accordingly. Participants can also join the CBS through the following link:

Join Zoom Meeting

<https://us04web.zoom.us/j/71300454264?pwd=STcZqpTbZaaTPbgMj66BXVRPCa7pkL.1>

Meeting ID: 713 0045 4264

Passcode: 0sCUm7


We would appreciate your assistance in communicating this information to all the concerned.

Thanking you,

Yours sincerely,

(Aisha Mughal)
Company Secretary

Enclosed: Presentation of CBS for the year 2023-2024



Corporate Briefing Session
POPULAR ISLAMIC MODARABA
for the Year ended June 30, 2024

The logo of Popular Islamic Modaraba Group is centered at the top of the slide. It features a circular emblem with a gear and a brick wall, surrounded by a laurel wreath. The word 'INDUSTRIES' is written below the emblem. Below the emblem is a banner with the words 'POPULAR' and 'GROUP' separated by three stars. The background of the slide is white with a blue geometric pattern on the right side.

Corporate Briefing

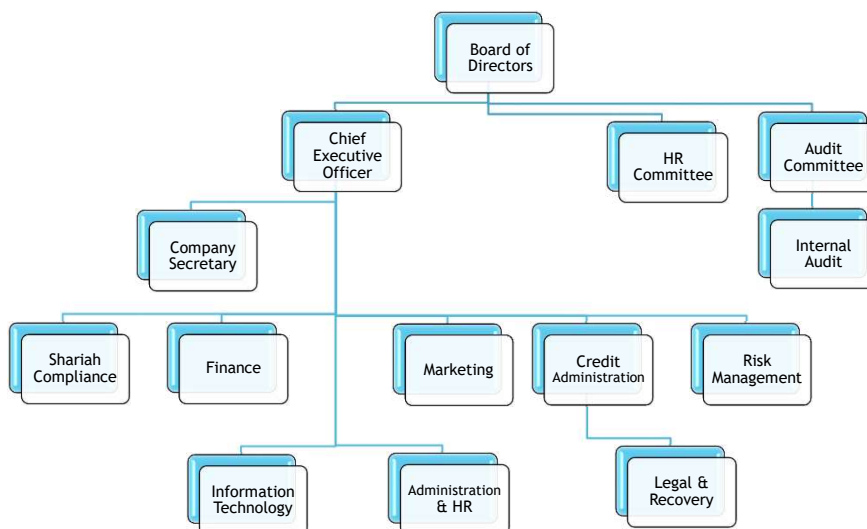
- **About Popular Islamic Modaraba**
- **Operational Activities**
- **Financial Performance**
- **Future Outlook**

About Popular Islamic Modaraba

Brief of Popular Islamic Modaraba (PIM)

- ❖ Popular Islamic Modaraba (PIM) was established in 1994 and floated under the Modaraba Ordinance of 1980. Popular Islamic Modaraba is a multipurpose, perpetual and multi dimensional Modaraba. It is listed on the Pakistan Stock Exchange, and is a member of NBFI & Modaraba Association of Pakistan.
- ❖ PIM has been acquired in 2013 by Popular Islamic Modaraba Management Company (Pvt.) Limited. Popular Group of Industries is its main sponsors. The Popular Group of Industries is a conglomerate having different Industries such as Fruit Juices, Textile, Sugar, Plastic, Packaging, Cement etc, The Group has now entered the field of Islamic Financing in order to play a vital role in the development of Islamic Financing in the country.
- ❖ PIM is offering various modes of Islamic Financing viz., Ijarah, Diminishing Musharaka, Murahaba, Musharaka.

Organizational Structure



OPERATIONAL ACTIVITIES

Products of PIM

- ❖ Ijarah (Leasing) Financing:
On Rental basis for Motor Vehicle, Machinery, Generators and Equipment.
- ❖ Diminishing Musharakah Financing:
Diminishing Musharakah (DM) is a form of co-ownership between the Financial Institution (FI) and the customer on fixed asset. Customer gradually buy the ownership units from FI through pre-agreed installments.
- ❖ Consumer Car Financing:
Auto Financing for Individuals and SMEs for Commercial purpose.
- ❖ Murabaha:
Working Capital for purchase of raw materials for industrial units.

FINANCIAL PERFORMANCE

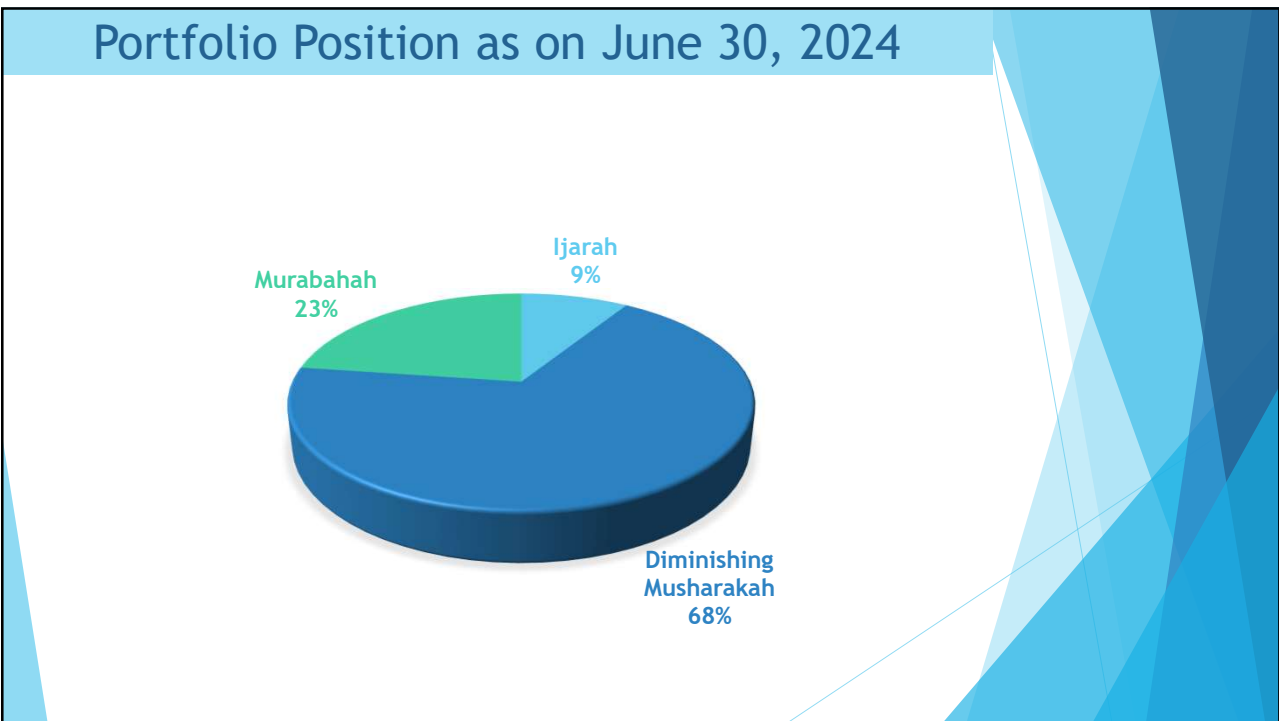
Key Financial Data of Five Years

Key Financial Data	2024	2023	2022	2021	2020
Total Assets	232,653,757	168,629,000	152,086,435	129,502,705	131,956,639
Total Liabilities	19,022,065	33,313,517	19,503,918	37,823,816	43,832,709
Certificate Holders' Equity	213,631,692	135,315,483	132,582,517	91,678,889	88,123,930
Net Profit	24,696,010	7,974,566	6,551,228	7,589,959	5,543,182
Earning Per Certificate	1.76	0.57	0.47	0.76	0.55
Cash Dividend (Re per certificate)	1.000	0.456	0.374	0.403	0.404
Return on Equity	11.56%	5.89%	4.94%	8.28%	6.29%
Return on Assets	10.61%	4.73%	4.31%	5.86%	4.20%
Breakup Value	15.26	9.67	9.47	9.17	8.81

Graphical View of Financial Performance



Portfolio Position as on June 30, 2024



FUTURE PROSPECTS

Future Prospects

Keeping in view of present economic and business circumstances, we have devised our future business strategy Business Outlook & Future Strategy in cautious and more prudent manner. Key points of our strategy would be as follows:

- ❖ Carefully move forward with our existing and new business engagements for new assets booking and financing, specially focus on SMEs to support economy.
- ❖ Need to enhance tools of risk management, appraisals & evaluation of credit proposals.
- ❖ Further strengthen risk assessment and internal controls parameters.
- ❖ Further strengthen compliance culture particularly regulatory and AML/CFT related compliances.
- ❖ Enhance capacity building and improve professional grooming of our team members.

CONCLUSION:

By the Grace of Almighty Allah, the performance of Popular Islamic Modaraba during the period under review continued to be strong. The Modaraba achieved the income of Rs.45.693 million as compared to Rs 27.721 million showing 64.83% increase over the same period of last year. The Modaraba has successfully recovered inherited bad debt of Rs.7.0 million through out of court settlement. The profit after tax increased from Rs. 7.974 million to Rs. 24.696 million as compared to the profit of corresponding period. The Earning Per Certificate has been worked out at Rs. 1.76 as compared to the EPC of corresponding period of last year that was Re. 0.57. The Modaraba has increased its Authorized Capital and Paid up Capital from Rs.140 million to Rs. 200 Million. The Modaraba has declared Dividend of Rs.1/- per Certificate of Rs. 10/- i.e 10%. The above performance was achieved in difficult business operating environment and we are hopeful that Insha'Allah, we will be able to deliver more improved results in 2024-25 as well.

