



SAZGAR

# CORPORATE BRIEFING

ON THE BASIS OF  
AUDITED ANNUAL FINANCIAL STATEMENTS FOR THE YEAR ENDED  
JUNE 30, 2024



**OCTOBER 26, 2024**



**10:00 AM**



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## COMPANY OVERVIEW

- Incorporated on September 21, 1991 as a private limited company.
- Converted into a public limited company on November 21, 1994.
- Listed on the Stock Exchanges of Pakistan in September 1996.
- Face value of Company's share is PKR 10/-.
- Dealership network across the country consists of:
  - 16 dealers of four-wheeler
  - 50+ booking agents of three-wheeler
- The authorized share capital of the Company is PKR 1,000,000,000/-.
- The share is traded under the symbol of SAZEW.
- The market price of Company's share was 832.46 PKR as on June 30, 2024.
- Currently 1,392 employees are on the payroll.
- CREDIT RATING (by VIS Credit Rating Company Ltd.)
  - Medium to Long term rating: **A**
  - Short term rating: **A-2**



## COMPANY OVERVIEW

### Registered office:

- 88- Ali Town, Thokar Niaz Baig, Raiwind Road, Lahore.

### Manufacturing facilities:

- Unit – 1 - Located at 18 K.M Raiwind Road, Lahore.
- Unit – 2 - Located at Magrabi Tanki-1 Link Road, Near Ijtamah Chowk, Sundar-Raiwind Road, Raiwind, Lahore.



## BOARD OF DIRECTORS

### **Mrs. Saira Asad Hameed**

- Chairperson of Board
- Non-Executive Director

### **Mr. Mian Asad Hameed**

- Chief Executive
- Chairman of Nomination Committee
- Member of Human Resource & Remuneration Committee

### **Mr. Saeed Iqbal Khan**

- Executive Director
- Member of Nomination Committee

### **Mr. Mian Muhammad Ali Hameed**

- Executive Director
- Member of Risk Management Committee

### **Mr. Humza Amjad Wazir**

- Non-Executive Director
- Member of Human Resource & Remuneration Committee
- Member of Nomination Committee

### **Mrs. Sana Suleyman**

- Non-Executive Director
- Member of Audit Committee
- Member of Sustainability Committee

### **Mr. Taha Mahmood**

- Independent Director
- Chairman of Human Resource & Remuneration Committee
- Member of Risk Management Committee
- Member of Audit Committee

### **Mr. Umair Ejaz**

- Independent Director
- Chairman of Audit Committee
- Chairman of Risk Management Committee
- Member of Human Resource & Remuneration Committee
- Member of Sustainability Committee

### **Mr. Muhammad Omer Saeed**

- Independent Director
- Chairman of Sustainability Committee



## SCOPE OF BUSINESS

- Manufacturing of Four Wheeler Vehicles.
- Manufacturing of Three Wheeler Vehicles.
- Manufacturing of Automotive Parts – Tractor Wheel Rims.
- Import and sale of Home Appliances.



## STRATEGIC AND OPERATIONAL DEVELOPMENTS DURING THE YEAR 2023-24

- Introduction of locally manufactured new CKD model of HAVAL JOLION HEV.
- Introduction of new imported CBU models “ORA” and “Tank 500 HEV”.
- ISO Certification for Four Wheelers Project.
- Grant of first registration license in Punjab for Electric Auto Rickshaw (EV).



## FINANCIAL PERFORMANCE

<b>PARTICULARS</b>	<b>June 30, 2024 Rs.</b>	<b>June 30, 2023 Rs.</b>	<b>% Increase / (Decrease)</b>
<b>Turnover</b>	<b>57,642,468,564</b>	18,174,296,868	217.16 %
<b>Gross Profit</b>	<b>15,646,370,000</b>	2,549,476,211	513.71 %
<b>Net Profit After Tax</b>	<b>7,935,676,576</b>	995,076,624	697.49 %
<b>Total Assets</b>	<b>29,226,022,904</b>	7,685,132,987	280.29 %
<b>Long Term Liabilities</b>	<b>875,325,712</b>	744,514,524	17.57 %
<b>Equity</b>	<b>10,104,086,687</b>	2,915,048,062	246.62 %
<b>Net Increase in Cash and Cash Equivalents</b>	<b>6,732,877,580</b>	855,762,606	686.77 %





## FINANCIAL INFORMATION - KEY RATIOS

<b>PARTICULARS</b>	<b>2024</b>	<b>2023</b>
<b>Gross Profit Ratio %</b>	<b>27.14</b>	14.03
<b>Profit/(Loss) Before Tax Ratio %</b>	<b>22.75</b>	8.15
<b>Profit/(Loss) After Tax Ratio %</b>	<b>13.77</b>	5.48
<b>Earnings Per Share Rs.</b>	<b>131.29</b>	16.46
<b>Price Earning Ratio - Times</b>	<b>6.34</b>	3.09
<b>Market Value Per Share (PSX) Rs.</b>	<b>832.46</b>	50.85
<b>Break Up Value Per Share Rs.</b>	<b>167.16</b>	48.23
<b>Interim Cash Dividend %</b>	<b>80</b>	-
<b>Final Cash Dividend %</b>	<b>120</b>	40



## FUTURE PROSPECTS

- Expansion in Four Wheelers manufacturing facility with installation of solar system of 4 mega-watt.
- Introduction of new models of New Energy Vehicles.
- Exploring the new markets for exports business.
- Expansion in local dealership network.



# **QUESTION & ANSWER**



**THANK YOU**