



First Quarterly Report

September **2024**



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CONTENTS

Page No.

Company Information	01
Directors` Review Report	02
ڈائریکٹرز کی جائزہ رپورٹ	04
Condensed Interim Statement of Financial Position	06
Condensed Interim Statement Profit or Loss Account (Unaudited)	07
Condensed Interim Statement of Comprehensive Income (Unaudited)	08
Condensed Interim Cash flow Statement (Unaudited)	09
Condensed Interim Statement of Changes in Equity (Unaudited)	10
Notes to and forming part of the Condensed Interim Financial Statements	11

Company Information

Board of Directors

Mr. Fakhir Ahmed	:	Chairman
Mr. Muhammad Atif	:	Chief Executive
Mr. Muhammad Siraj	:	Director
Mr. Salman Haroon	:	Director
Mr. Qazi Muhammad Imran	:	Director
Ms. Hina Faiyaz	:	Independent Director
Ms. Saba Irfan	:	Independent Director

Audit Committee

Ms. Hina Faiyaz	:	Chairperson
Mr. Muhammad Siraj	:	Member
Ms. Saba Irfan	:	Member

HR & Remuneration Committee

Ms. Saba Irfan	:	Chairperson
Ms. Hina Faiyaz	:	Member
Mr. Fakhir Ahmed	:	Member

Company Secretary

: Mr. Iqbal Shahid

Bankers

: United Bank Limited
: Habib Bank Limited
: Meezan Bank Limited
: Bank Alfalah Limited
: MCB Bank Limited
: Habib Metropolitan Bank Limited
: BankIslami Pakistan Limited

Auditor

: Aslam Malik & Co.
Chartered Accountants

Legal Advisor

: Ahmed & Qazi
Advocates & Legal Consultants

Share Registrar

: F.D.Registrar Services (Pvt.) Ltd
Office No. 1705, 17th Floor,
Saima Trade Tower-A,
I.I Chundrigar Road,
Karachi

Registered Office

: WS7, Mezzanine Floor
Madina Palace, Faran
Co-operative Housing Society
Dhoraji Colony
Karachi

Directors' Review Report

The Directors of Quice Food industries Limited (the "Company") are pleased to submit Interim Financial Statements of the Company for the 1st quarter ended September 30, 2024.

Financial Highlights

Description	September 30, 2024	September 30, 2023
	-----Rupees in million-----	
Sales	278.857	110.912
Gross profit	53.047	22.254
Profit/Loss after taxation	1.232	(3.629)
Earnings/Loss per share - Rs	0.013	(0.037)

Your Company delivered strong performance in the first quarter of 2024, inspite of high interest rate, high inflation and economic contraction.

During the period under review your Company achieved sales of Rs 278.857 million as compared to Rs 110.912 million over the same corresponding period last year resulting in a favorable variance of 151.42%.

The Company achieved this tremendous growth in sales due to increase in export sales and local sales, which was driven by surge in demand of our products locally and in international market.

Gross profit of the Company has also significantly improved by 138.37%, on account of cost optimization initiatives taken by the management of the Company.

In the 1st quarter, the Company has made a significant turnaround, and our efforts were rewarded with profit of Rs. 1.232 million against a loss of Rs. 3.629 million same period last year, this was mainly attributable due to our strategy driven to alleviate losses by curtailing cost across all operations of the Company.

The earnings per share of your Company for the first quarter ended 30 September 2024 is Re. 0.013 as compared to loss per share of Re. 0.037 during the same period last year.

FUTURE OUTLOOK

Finance bill 2024-2025 has imposed numerous taxes (direct and indirect), especially 20% Federal Excise Duty (FED) on juices, which has impacted our local business and operations. Further, incessant political instability, increase in electricity cost, wages, and raw material cost are some of factors which are putting pressure on margins. Moreover, economic conditions in coming months are likely to remain overwhelming.

Despite, this the Board and the management is hopeful at earning and consolidating our position and further improving margins through dedication and commitment and implementing cost efficiencies across manufacturing processes.

ACKNOWLEDGEMENT

The Board appreciates the hard work and the efforts put in by the employees of the Company.

We also like to thank our Shareholders for their unfaltering support and confidence in the Company.

FOR AND ON BEHALF OF THE BOARD OF DIRECTORS



Chief Executive



Chairman

Date: October 28, 2024

Karachi.

ڈائریکٹرز کی جائزہ رپورٹ

کوئٹہ فوڈ انڈسٹریز لمیٹڈ ("کمپنی") کے ڈائریکٹرز 30 ستمبر 2024 کو ختم ہونے والی پہلی سہ ماہی کے لیے کمپنی کے عبوری مالیاتی بیانات پیش کرنے پر خوش ہیں۔

مالیاتی جھلکیاں

30 ستمبر 2023	30 ستمبر 2024	تفصیل
ملین روپے میں		
110.91	278.857	آمدنی
22.25	53.047	مجموعی منافع
(3.63)	1.232	ٹیکس کے بعد منافع/نقصان
(0.04)	0.013	فی حصص آمدنی/نقصان

آپ کی کمپنی نے 2024 کی پہلی سہ ماہی میں اعلیٰ شرح سود، مہنگائی اور اقتصادی سکڑاؤ کے باوجود مضبوط کارکردگی پیش کی

زیر جائزہ مدت کے دوران آپ کی کمپنی نے 278.857 ملین روپے کی فروخت حاصل کی جو کہ گزشتہ سال کی اسی مدت کے دوران 110.912 ملین روپے کے مقابلے میں 151.42 فیصد کے موافق تغیرات کے نتیجے میں ہوئی۔

کمپنی نے فروخت میں یہ زبردست ترقی برآمدی فروخت اور مقامی فروخت میں اضافے کی وجہ سے حاصل کی، جو کہ مقامی اور بین الاقوامی مارکیٹ میں ہماری مصنوعات کی مانگ میں اضافے کی وجہ سے ہے۔

کمپنی کے مجموعی منافع میں بھی 138.37 فیصد نمایاں بہتری آئی ہے، کمپنی کی انتظامیہ کی طرف سے لاگت کو بہتر بنانے کے اقدامات کی وجہ سے۔

پہلی سہ ماہی میں، کمپنی نے ایک اہم تبدیلی لائی ہے، اور ہماری کوششوں کو 1.232 ملین روپے کے منافع سے نوازا گیا تھا جو کہ پچھلے سال کے اسی عرصے کے 3.629 ملین روپے کے نقصان کے مقابلے میں تھا، یہ بنیادی طور پر ہماری حکمت عملی کی وجہ سے تھا جو نقصانات کو کم کرنے کے لیے چلائی گئی تھی۔ کمپنی کے تمام آپریشنز کی لاگت۔

ستمبر 2024 کو ختم ہونے والی پہلی سہ ماہی کے لیے آپ کی کمپنی کی فی حصص آمدنی 0.013 روپے ہے جبکہ 30 پچھلے سال کی اسی مدت کے دوران 0.037 روپے کے فی شیئر نقصان کے مقابلے میں۔

مستقبل کا آؤٹ لک

فنانس بل 2024-2025 نے متعدد ٹیکس (براہ راست اور بالواسطہ)، خاص طور پر جوس پر 20% فیڈرل ایکسائز، ڈیوٹی عائد کی ہے، جس نے ہمارے مقامی کاروبار اور آپریشنز کو متاثر کیا ہے۔ مزید، مسلسل سیاسی عدم استحکام بجلی کی قیمت میں اضافہ، اجرت، اور خام مال کی قیمت کچھ ایسے عوامل ہیں جو مارجن پر دباؤ ڈال رہے ہیں۔ مزید برآں، آنے والے مہینوں میں معاشی حالات زبردست رہنے کا امکان ہے۔

اس کے باوجود، بورڈ اور انتظامیہ ہماری پوزیشن کو کمزور اور مضبوط کرنے اور لگن اور عزم کے ذریعے مارجن کو مزید بہتر بنانے اور مینوفیکچرنگ کے عمل میں لاگت کی استعداد کو لاگو کرنے کے لیے پرامید ہے۔

اعتراف

بورڈ کمپنی کے ملازمین کی محنت اور کوششوں کو سراہتا ہے۔
ہم اپنے شیئر ہولڈرز کا بھی شکریہ ادا کرنا چاہتے ہیں کہ کمپنی میں ان کی غیر متزلزل حمایت اور اعتماد کے لیے۔

بورڈ آف ڈائریکٹرز کی جانب سے



چیف ایگزیکٹو



چیئرمین

تاریخ 28 اکتوبر 2024

کراچی

QUICE FOOD INDUSTRIES LIMITED
CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION (UNAUDITED)
AS AT SEPTEMBER 30, 2024

	Note	Unaudited Sep-30, 2024	Audited June-30, 2024
---- Rupees ----			
ASSETS			
NON-CURRENT ASSETS			
Fixed Assets			
Property, Plant and Equipment	5	339,679,417	328,594,122
Long term deposits		6,603,800	6,603,800
		346,283,217	335,197,922
CURRENT ASSETS			
Stores and spares		47,580,667	50,317,272
Stock-in-trade	6	566,226,201	666,424,912
Trade debts		63,931,592	54,647,587
Advances, deposits, prepayments & other receivables		163,262,176	147,337,700
Taxation - net		22,097,531	18,146,998
Cash and bank balances		1,082,229	2,115,761
		864,180,396	938,990,230
		1,210,463,613	1,274,188,152
TOTAL ASSETS			
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Authorized share capital			
105,100,000 (30 June 2024: 105,100,000) ordinary shares of Rs 10 each		1,051,000,000	1,051,000,000
Issued, subscribed and paid up share capital and reserves			
98,461,828 (June 2024 : 98,461,828) ordinary shares of Rs.10 each		984,618,280	984,618,280
Reserves		(281,025,748)	(282,573,536)
Discount on issuance of shares		(282,788,556)	(282,788,556)
Surplus on revaluation of property, plant and equipment		27,186,605	27,457,615
Total equity		447,990,581	446,713,803
LIABILITIES			
NON-CURRENT LIABILITIES			
Deferred liabilities		13,226,894	12,384,567
Security deposit payables		144,500,000	144,500,000
		157,726,894	156,884,567
CURRENT LIABILITIES			
Trade and other payables		604,746,138	670,589,782
CONTINGENCIES AND COMMITMENTS			
	7	-	-
TOTAL EQUITY AND LIABILITIES		1,210,463,613	1,274,188,152

The annexed notes form an integral part of these condensed interim financial Statements.



Chief Executive Officer



Director



Chief Financial Officer

QUICE FOOD INDUSTRIES LIMITED
CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UNAUDITED)
FOR THE QUARTER ENDED SEPTEMBER 30, 2024

	Note	Quarter Ended	
		(Restated)	
		Sep-30, 2024	Sep-30, 2023
		----- Rupees -----	
SALES		278,857,082	110,912,474
Cost of Sales		<u>(225,809,699)</u>	<u>(88,657,916)</u>
GROSS PROFIT		53,047,383	22,254,558
Distribution Cost		(34,584,710)	(13,852,218)
Administrative Expenses		(12,779,240)	(11,435,471)
		<u>(47,363,950)</u>	<u>(25,287,689)</u>
Operating Profit / Loss		5,683,433	(3,033,131)
Other Operating Income		652,623	568,284
		<u>6,336,056</u>	<u>(2,464,847)</u>
Finance Cost		(3,804)	(4,796)
PROFIT / LOSS BEFORE LEVIES AND TAXATION		6,332,252	(2,469,643)
Levies		(5,100,376)	(1,159,584)
PROFIT / LOSS BEFORE TAXATION		1,231,876	(3,629,227)
Taxation		-	-
PROFIT / LOSS AFTER TAXATION		<u>1,231,876</u>	<u>(3,629,227)</u>
EARNING / LOSS PER SHARE		<u>0.013</u>	<u>(0.037)</u>

The annexed notes form an integral part of these condensed interim financial Statements.



Chief Executive Officer



Director



Chief Financial Officer

QUICE FOOD INDUSTRIES LIMITED
CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)
FOR THE QUARTER ENDED SEPTEMBER 30, 2024

Quarter Ended	
Sep-30, 2024	Sep-30, 2023

---- Rupees ----

PROFIT / LOSS AFTER TAXATION 1,231,876 (3,629,227)

Other comprehensive income that cannot be classified through profit and loss

- -

TOTAL COMPREHENSIVE INCOME / LOSS FOR THE PERIOD 1,231,876 (3,629,227)

The annexed notes form an integral part of these condensed interim financial Statements.



Chief Executive Officer



Director



Chief Financial Officer

QUICE FOOD INDUSTRIES LIMITED
CONDENSED INTERIM STATEMENT OF CASH FLOWS (UNAUDITED)
FOR THE QUARTER ENDED SEPTEMBER 30, 2024

Note	Quarter Ended	
	Sep-30, 2024	Sep-30, 2023
	(Restated)	
	---- Rupees ----	
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit / Loss before taxation	6,332,252	(2,469,643)
Adjustment for non cash items:		
Depreciation	6,908,579	7,533,575
Provision for gratuity	887,229	1,143,598
	7,795,808	8,677,173
Net cash used in from operations before working capital changes	14,128,060	6,207,530
Working capital changes		
(Increase) / decrease in current assets		
Stores and spares	2,736,605	739,123
Stock-in-trade	100,198,711	38,724,459
Trade debts	(9,284,005)	23,431,256
Advances, deposits, prepayments & other receivables	(15,924,476)	1,473,367
	77,726,835	64,368,205
Increase / (decrease) in current liabilities		
Trade and other payables	(65,843,644)	(66,315,351)
Net working capital changes	11,883,191	(1,947,147)
Levies paid	(9,050,909)	(4,397,085)
Net cash flow from operating activities	16,960,342	(136,702)
CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisition of property, plant and equipment	(17,993,874)	-
Net cash used in investing activities	(17,993,874)	-
CASH FLOWS FROM FINANCING ACTIVITIES		
	-	(802,960)
Net decrease in cash and cash equivalents	(1,033,532)	(939,662)
Cash and cash equivalents at the beginning of the period	2,115,761	10,685,820
Cash and cash equivalents at the end of the period	1,082,229	9,746,158

The annexed notes form an integral part of these condensed interim financial Statements.



Chief Executive Officer



Director



Chief Financial Officer

QUICE FOOD INDUSTRIES LIMITED
CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY
FOR THE QUARTER ENDED SEPTEMBER 30, 2024

PARTICULARS	SHARE CAPITAL	RESERVES						SHAREHOLDERS' EQUITY
		CAPITAL				REVENUE	TOTAL	
		Premium on issue of share capital	Discount on issue of share capital	Surplus on revaluation of PPE	Subtotal	Accumulated loss		
Rupees	Rupees	Rupees	Rupees	Rupees	Rupees	Rupees	Rupees	
Balance as at July 01, 2023	984,618,280	6,875,000	(282,788,556)	28,773,960	(247,139,596)	(266,139,823)	(513,279,419)	471,338,861
Incremental depreciation transferred to retained earnings	-	-	-	(784,294)	(784,294)	922,251	137,957	137,957
Net loss for the period ended	-	-	-	-	-	(3,629,227)	(3,629,227)	(3,629,227)
Balance as at September 30, 2023	984,618,280	6,875,000	(282,788,556)	27,989,666	(247,923,890)	(268,846,799)	(516,770,689)	467,847,591
Balance as at July 01, 2024	984,618,280	6,875,000	(282,788,556)	27,457,615	(248,455,941)	(289,448,536)	(537,904,477)	446,713,803
Incremental depreciation transferred to retained earnings	-	-	-	(271,010)	(271,010)	315,912	44,902	44,902
Net Profit for the period ended	-	-	-	-	-	1,231,876	1,231,876	1,231,876
Balance as at September 30, 2024	984,618,280	6,875,000	(282,788,556)	27,186,605	(248,726,951)	(287,900,748)	(536,627,699)	447,990,581

The annexed notes form an integral part of these condensed interim financial Statements.



Chief Executive Officer



Director



Chief Financial Officer

QUICE FOOD INDUSTRIES LIMITED

NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2024

1. THE COMPANY AND ITS OPERATIONS

1.1 The Company was incorporated in Pakistan on 12 March 1990 as a Private Limited Company and was converted into Public Limited Company on 13 December 1993. The Company was listed on Pakistan Stock Exchange on 18 July 1995. The Principal activities of the Company are manufacturing and sale of Jam, Jelly, Syrups, Custard powder, Pickles, Essence, Juices and Aerated drinks and its Allied Products. Currently, the Company operates its units in SWAT and HUB. The principle office of the company is situated at WS7, Madina Palace, Mezzanine Floor, Faran Co-operative Society, Dhoraji Karachi, Pakistan.

2. BASIS OF PREPARATION

2.1 These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting, which comprises of :

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017
- Provisions of and directives issued under the Companies Act, 2017.
- Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

2.2 These condensed interim financial statements are prepared in Pak Rupees, which is the functional currency of the Company.

2.3 These condensed interim financial statements do not include all the information and the disclosures required in the annual audited financial statements and should be read in conjunction with annual audited financial statements of the Company for the year ended 30 June 2024.

3 SUMMARY OF MATERIAL ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual financial statements of the Company for the year ended June 30, 2024.

4 ACCOUNTING ESTIMATES, JUDGEMENTS AND ASSUMPTIONS

In preparation of these condensed interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses.

The estimates and associated assumptions and judgments are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which forms the basis of making judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

	Unaudited Sep-30, 2024	Audited June 30, 2024
	----- Rupees-----	
Operating Assets - note 5.1	321,685,543	328,594,122
Capital Work-in-Progress	17,993,874	-
	339,679,417	328,594,122

5. PROPERTY, PLANT AND EQUIPMENT

Operating Assets - note 5.1
Capital Work-in-Progress

	Unaudited Sep-30, 2024	Audited June 30, 2024
	----- Rupees-----	
5.1 Opening book value	328,594,122	318,174,034
Add: Cost of additions during the period / year	-	39,565,901
Less: Depreciation charged during the period / year	(6,908,579)	(29,145,813)
Disposal during the period / year	-	-
	(6,908,579)	(29,145,813)
	321,685,543	328,594,122

5.2 All the non-current assets of the company are located in Pakistan

6. STOCK IN TRADE

Raw and packing materials	456,491,240	561,154,418
Finished goods	180,374,842	175,910,375
Provision for slow moving items	(70,639,881)	(70,639,881)
	566,226,201	666,424,912

7. CONTINGENCIES AND COMMITMENTS

7.1 Contingencies

There are no known material contingencies as reported in the annual financial statement for the year ended June 30, 2024.

7.2 There were no capital or other commitments at the balance sheet date (30 June 2024 : Nil).

8. TRANSACTIONS WITH RELATED PARTIES

There were no related parties during the period September 30, 2024 (2023: NIL).

9. SEASONALITY

The Company's business is subject to seasonal fluctuation, with demand of its product increasing in the summer season and in the month of Ramadan and other events. Therefore, revenues and profits are not necessarily indicative of results to be expected for the full year.


10. DATE OF AUTHORIZATION

This condensed interim financial Statement was authorised for issue on October 28, 2024 by the Board of Directors.

11. GENERAL

11.1 Figures have been rounded of the nearest Pak Rupees.

11.2 Corresponding figures and balances / or reclassified where necessary, for the purpose of comparison and better Presentation.



Chief Executive Officer



Director



Chief Financial Officer