

COMPANY INFORMATION

BOARD OF DIRECTORS Mr. Khawar Anwar Khawaja Chairman

Mr. Muhammad Tahir Butt Chief Executive

Mr. Khurram Anwar Khawaja Mr. Muhammad Ashraf Butt Mr. Omer Khawar Khawaja Mr. Muhammad Arshad

Mrs. Nuzhat Khawar Khawaja

AUDIT COMMITTEE Mr. Muhammad Arshad Chairman

Mr. Khurram Anwar Khawaja Mr. Omer Khawar Khawaja

AUDITORS Riaz Ahmad & Company

Chartered Accountants 10-B Saint Mary Park Main Boulevard, Gulberg III, Lahore 54660, Pakistan Phones: 92 (042) 35718137-9 E-mail: racolhr@racopk.com

COMPANY SECRETARY Muhammad Adil Munir

CHIEF FINANCIAL OFFICER Muhammad Faisal Azam

HEAD OF INTERNAL AUDIT

Saeed Ahmad Shaheen

HUMAN RESOURCE AND

REMUNERATION COMMITTEE Mr. Omer Khawar Khawaja Chairman

Mr. Muhammad Tahir Butt Mr. Khurram Anwar Khawaja

LEGAL ADVISOR Lexicon Law Firm

REGISTERED AND HEAD OFFICE 701-A, 7th Floor, City Towers

6-K, Main Boulevard, Gulberg - II, Lahore

Tel: (042) 35770381 - 2 Fax: (042) 35770389

E-mail: info@graysleasing.com Website: www.graysleasing.com

BANKERS Meezan Bank Limited

The Bank of Punjab Askari Bank Limited National Bank of Pakistan Habib Bank Limited State Bank of Pakistan Bank Al-Habib Limited

SHARE REGISTRAR CorpTec Associates (Pvt) Ltd.

503-E, Johar Town, Lahore.

DIRECTORS' REPORT

We are pleased to present the condensed interim financial information for the period ended 30 September 2024, together with report of the Board of Directors of the company.

During the period ended 30 September 2024, the company transacted business worth Rupees 12.775 million as compared to Rupees 36.971 million on 30 September 2023. During the period ended 30 September 2024, the company earned a profit before and after tax of Rupees 2.865 million and Rupees 2.378 million respectively as compared to profit before and after tax of Rupees 2.193 million and Rupees 1.821 million during the corresponding period of 2023. Net investment stands at Rupees 412.251 million as on 30 September 2024 as compared to Rupees 419.328 million as on June 30, 2024. During the period ended 30 September 2024, the equity of the company comes to Rupees 73.53 million.

In our country there is a huge demand of financing in SME sector which are still undiscovered, but the leasing sector is unable to cater the needs of the potential customers due to non availability of the funds from commercial banks. However, the company has emphasized on the recoveries from the stuck-up clients and the proceeds from stuck ups are directed to new leases. On the other hand, it is appreciable that equity of the Company is increasing, which reflects that the financial health of Company of improving with the passage of time. Moreover, decreasing KIBOR can also be a game changer in enhancing demand of car financing in the country.

Since Grays Leasing Limited is a non-deposit taking NBFC, therefore credit rating of Company has not been carried out.

At the end, we would like to thank our clients who provided us the opportunity to serve them. We also extend lot of appreciation to the company employees at all levels for their efforts.

For and on behalf of the board

Muhammad Tahir Butt Chief Executive

Lahore: 28 October 2024

ڈائز یکٹرزر پورٹ

ہم کمپنی کے بورڈ آف ڈائر کیٹرز کی جانب سے 30 ستبر 2024 کو اختتام پذیر ہونے والی عبوری مالی اسٹیٹنٹ بمعہ ڈائر کیٹرز رپورٹ مسرت سے پیش کرتے ہیں۔

مركزي كام اور مالى اعدا دوشار

زیرجائزہ 30 ستبر2024 کے دورانے کے اختتا م پر کمپنی نے 2.775 ملین روپے کا کاروبار کیا 30 ستبر2023 کے 2021 کے 36.971 ملین روپے کے مقابل میں مقابل میں مقابل میں ہوئی ہے۔ کہ مقابل میں 2024 کے دورانے کے اختتا م پر کمپنی نے ٹیکس سے قبل منافع 2.865 ملین اور بعد میں مابید 2.378 ملین رہا ہے۔ 30 ملین رہا ہے۔ 30 ملین رہا ہے۔ کاری 30 ستبر 2024 کو 1.821 ملین روپے کی 30 جون 2024 کے 2024 ملین کے مقابل 30 ستبر 2024 کے دوران کمپنی کی اکوئی 73.53 ملین پر ہے۔

عزیز شیئر ہولڈرز ہمارے ملک میں ایس ایم ای شعبہ میں سرمایا کاری کی بڑی ما نگ ہے جوابھی بھی نا قابل دریافت ہے۔لیکن ایز یک شعبہ کرشل بنکوں سے فنڈ زکی عدم دستیابی کی وجہ سے مکمندگا ہموں کی ضروریات کو پورا کرنے کے قابل نہیں ہے۔تاہم کمپنی نے پھینے ہوئے گا ہموں سے وصولی پر زور دیا ہے، اور اس سلسلے میں قابل ذکر کامیابی حاصل کی ہے اور اس آمدنی سے نئی لیزز کی ہیں۔دوسری طرف بیقابل تعریف ہے کہ کمپنی کی مالی حالت وقت ہے۔ دوسری طرف بیقابل تعریف ہے کہ کمپنی کی ایکوٹی میں اضافہ ہور ہاہے، جواس بات کی عکاسی کرتا ہے کہ کمپنی کی مالی حالت وقت کے ساتھ بہتر ہورہی ہے۔مزید برآں KIBOR کا کم ہونا ملک میں کارفناننگ کی مانگ کو بڑھانے میں گیم چینج بھی ہوسکتا ہے۔

كريدكى درجه بندى

چونکه گریزلیزنگ لمیٹڈایک نان ڈپازٹ والی نان بنکنگ فائینشل کمپنی (NBFC) ہے اس لیئے کمپنی کی کریڈیٹ ریٹنگ نہیں کی گئ

اختتام میں ہم اُن کلائنٹس کے نہائت مشکور ہیں جضول نے ہمیں خدمت کا موقعہ دیا۔اور ہم کمپنی کے ایمپلا ئیز کے بھی بہت قدر دان ہیں جضول نے کمپنی کیلیے اس حد تک محنت کی۔

بجانب بورڈ

المسلم ا

لا ہور، 28 اکتوبر 2024

CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT 30 SEPTEMBER 2024

		UN-AUDITED	AUDITED
		30 SEPTEMBER	30 JUNE
		2024	2024
ASSETS	NOTE	Rupees	Rupees
Current assets			
Cash and bank balances		19,000,997	11,669,152
Advances and prepayments		1,129,674	1,037,659
Sales tax recoverable		500,843	493,424
Current maturity of non-current assets		151,544,785	155,001,990
Non-current assets		172,176,299	168,202,225
Net investment in lease finance	4	126,491,558	129,377,220
Long term security deposits and prepayments		2,500	2,500
Property, plant and equipment	5	501,371	534,699
		126,995,429	129,914,419
TOTAL ASSETS		299,171,728	298,116,644
LIABILITIES			
Current liabilities			
Loans from related parties	6	27,000,000	27,000,000
Accrued and other liabilities		5,056,245	5,250,959
Current maturity of non-current liabilities		104,370,745	104,617,634
Unclaimed dividend		777,785	777,785
Provision for taxation		5,935,449	5,698,384
Non-current liabilities		143,140,224	143,344,762
Deposits on lease contracts		78,692,506	79,823,027
Deferred income tax liability		1,970,440	1,970,440
Employees' retirement benefit		1,837,640	1,825,412
		82,500,586	83,618,879
TOTAL LIABILITIES		225,640,810	226,963,641
NET ASSETS		73,530,918	71,153,003
REPRESENTED BY:			
Authorized share capital 35,000,000 (30 June 2024: 35,000,000) ordinary shares of Rupees 10 each		350,000,000	350,000,000
Issued, subscribed and paid-up share capital		330,000,000	330,000,000
21,500,000 (30 June 2024: 21,500,000) ordinary shares of Rupees 10 each		215,000,000	215,000,000
Statutory reserve Accumulated loss		59,256,615	59,256,615
Shareholders' equity		(200,725,697) 73,530,918	(203,103,612) 71,153,003
• •	7	70,000,710	71,100,000
CONTINGENCIES AND COMMITMENTS	7	72 520 010	71 152 002
		73,530,918	71,153,003

The annexed notes form an integral part of these condensed interim financial statements.

MUHAMMAD TAHIR BUTT CHIEF EXECUTIVE OFFICER MUHAMMAD ARSHAD DIRECTOR MUHAMMAD FAISAL AZAM CHIEF FINANCIAL OFFICER

CONDENSED INTERIM PROFIT OR LOSS (UN-AUDITED) FOR THE PERIOD ENDED 30 SEPTEMBER 2024

		PERIOD	ENDED
		30 SEPTEMBER	30 SEPTEMBER
		2024	2023
	NOTE	Rupees	Rupees
REVENUE			
Income from lease operations		6,283,024	5,644,128
Other income		680,006	444,457
		6,963,030	6,088,585
EXPENDITURE			
Administrative and other operating expenses		(4,096,959)	(3,933,704)
Financial and other charges		(1,113)	(4,333)
Reversal of potential lease losses	4.1	-	42,839
		(4,098,072)	(3,895,198)
PROFIT BEFORE TAXATION		2,864,958	2,193,387
Taxation		(487,043)	(372,876)
PROFIT AFTER TAXATION		2,377,915	1,820,511
Profit per share - basic and diluted		0.111	0.085

The annexed notes form an integral part of these condensed interim financial statements.

MUHAMMAD TAHIR BUTT CHIEF EXECUTIVE OFFICER MUHAMMAD ARSHAD DIRECTOR

MUHAMMAD FAISAL AZAM CHIEF FINANCIAL OFFICER

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE PERIOD ENDED 30 SEPTEMBER 2024

	PERIOD	ENDED
	30 SEPTEMBER	30 SEPTEMBER
	2024	2023
	Rupees	Rupees
PROFIT AFTER TAXATION	2,377,915	1,820,511
OTHER COMPREHENSIVE INCOME:		
Items that will not be reclassified to profit or loss	-	-
Items that may be reclassified subsequently to profit or loss	-	-
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	2,377,915	1,036,912

The annexed notes form an integral part of these condensed interim financial statements.

MUHAMMAD TAHIR BUTT CHIEF EXECUTIVE OFFICER MUHAMMAD ARSHAD DIRECTOR

MUHAMMAD FAISAL AZAM CHIEF FINANCIAL OFFICER

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CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED) FOR THE PERIOD ENDED 30 SEPTEMBER 2024

	PERIOD	ENDED
	30 SEPTEMBERR	30 SEPTEMBERR
	2024	2023
	Rupees	Rupees
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit / (loss) before taxation	2,864,958	2,193,387
Adjustments for non-cash charges and other items:		
Depreciation	33,328	30,550
Provision for gratuity	112,228	70,894
Financial charges	1,113	4,333
Reversal for potential lease losses		(42,839)
Profit on bank deposits	(526,068)	(160,121)
0 (1/4) (1/4) (1/4) (1/4) (1/4)	(379,399)	(97,183)
Operating profit / (loss) before working capital changes	2,485,559	2,096,204
Increase in advances and prepayments	(92,015)	(404,414)
Increase in sales tax recoverable	(7,419)	(71,200)
Decrease in accrued and other liabilities	(194,715)	(1,149,893)
Cash generated from / (used in) operations	2,191,411	470,697
Financial charges paid	(1,113)	(4,333)
Income tax paid	(249,977)	(178,683)
Gratuity paid	(100,000)	-
Net cash generated from / (used in) operating activities	1,840,320	287,681
CASH FLOWS FROM INVESTING ACTIVITIES		
Net Investment in lease finance	6,342,867	(47,054,560)
Fixed asset acquired	-	(12,500)
Profit on bank deposits	526,068	160,121
Net cash from / (used in) investing activities	6,868,935	(46,906,939)
CASH FLOWS FROM FINANCING ACTIVITIES		
Deposits on lease contracts - net	(1,377,410)	23,249,787
Acquisition of loan from related party	-	15,000,000
Net cash from / (used in) financing activities	(1,377,410)	38,249,787
Net increase / (decrease) in cash and cash equivalents	7,331,845	(8,369,471)
Cash and cash equivalents at the beginning of the period	11,669,152	13,916,514
Cash and cash equivalents at the end of the period	19,000,997	5,547,043

The annexed notes form an integral part of these condensed interim financial statements.

MUHAMMAD TAHIR BUTT CHIEF EXECUTIVE OFFICER MUHAMMAD ARSHAD DIRECTOR MUHAMMAD FAISAL AZAM CHIEF FINANCIAL OFFICER



CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE PERIOD ENDED 30 SEPTEMBER 2024

ISSUED, SUBSCRIBED AND	CAPITAL RESERVE	ACCUMULATED	SHAREHOLDERS
PAID-UP SHARE CAPITAL	STATUTORY RESERVE	SSOT	EQUITY
Rupees	Rupees	Rupees	Rupees
215,000,000	59,256,615	(211,154,627)	63,101,988
	•	1,820,511	1,820,511
•	•	1,820,511	1,820,511
215,000,000	59,256,615	(209,334,115)	64,922,500
	,	5,941,572	5,941,572
		288,931	288,931
	ı	6,230,503	6,230,503
215,000,000	59,256,615	(203,103,612)	71,153,003
		2,377,915	2,377,915
	•	1	
•	1	2,377,915	2,377,915
215,000,000	59,256,615	(200,725,697)	73,530,918

CHIEF EXECUTIVE OFFICER MUHAMMAD TA^MIR BUTT Dolut

The annexed notes form an integral part of these condensed interim financial statements

Other comprehensive income for the period ended 30 September 2024 Total comprehensive income for the period ended 30 September 2024

Profit for the period ended 30 September 2024

Balance as at 30 June 2024 (Audited)

Balance as at 30 Septemberr 2024 (Un-Audited)

Total comprehensive income for the period ended 30 June 2024 Other comprehensive profit for the period ended 30 June 2024

MUHAMMAD ARSHAD DIRECTOR

MUHAMMAD FAISAL AZAM CHIEF FINANCIAL OFFICER

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Total comprehensive income for the half year ended 30 September 2023 Other comprehensive income for the period ended 30 September 2023

Profit for the period ended 30 September 2023

Balance as at 30 June 2023 (Audited)

Balance as at 30 September 2023 (Un-Audited)

Profit for the period ended 30 June 2024

SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE PERIOD ENDED 30 SEPTEMBER 2024

1 LEGAL STATUS AND NATURE OF BUSINESS

Grays Leasing Limited ("the Company") is a public limited Company incorporated in Pakistan under the Companies Ordinance, 1984 (Now Companies, 2017). The Company's shares are listed on Pakistan Stock Exchange Limited. The Company is engaged in leasing business. It has been classified as a Non-Banking Finance Company (NBFC). Its registered office is situated at 701-A, 7th Floor, City Towers, 6-K, Main Boulevard, Gulberg-II, Lahore.

2 BASIS OF PREPARATION

- 2.1 These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:
 - International Accounting Standard (IAS) 34, 'Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017;
 - Provisions of and directives issued under the Companies Act, 2017 along with part VIIIA of the repealed Companies Ordinance, 1984; and
 - Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003 (the NBFC Rules), Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations).
 - Where provisions of and directives issued under the Companies Act, 2017, part VIIIA of the repealed Companies Ordinance, 1984, the NBFC Rules, and the NBFC Regulations differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017, part VIIIA of the repealed Companies Ordinance, 1984, the NBFC Rules, and the NBFC Regulations have been followed.
- 2.3 These condensed interim financial statements do not include all the information and disclosures required in annual financial statements and should be read in conjunction with the annual audited financial statements of the Company for the year ended 30 June 2024. These condensed interim financial statements are unaudited.

3 ACCOUNTING POLICIES

The accounting policies and methods of computations adopted for the preparation of these condensed interim financial statements are the same as applied in the preparation of the preceding audited annual published financial statements of the Company for the year ended 30 June 2024.

3.1 ACCOUNTING CONVENTION

These condensed interim financial statements have been prepared under historical cost convention except for employee benefit liability at present value and certain financial instruments carried at fair value.

3.2 CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of these condensed interim financial statements in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. During preparation of these condensed interim financial statements, the significant judgments made by the management in applying the Company's accounting policies and the key sources of estimation and uncertainty were the same as those that applied in the preceding audited annual published financial statements of the Company for the year ended 30 June 2024.

SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE PERIOD ENDED 30 SEPTEMBER 2024

		Un-Audited 30 September 2024 Rupees	Audited 30 June 2024 Rupees
4	NET INVESTMENT IN LEASE FINANCE		
	Lease rentals receivable Add: Guaranteed residual value of leased assets Gross investment in lease finance	300,784,661 183,063,251 483,847,912	312,413,472 184,440,661 496,854,133
	Less: Unearned finance income	(71,596,585) 412,251,327	(77,526,081) 419,328,052
	Less: Allowance for potential lease losses (Note 4.1) Net investment in lease finance - net off provision Less: Current maturity shown under current assets	(134,214,984) 278,036,343 (151,544,785) 126,491,558	(134,948,842) 284,379,210 (155,001,990) 129,377,220
4.1	Allowance for potential lease losses		
	Balance as at 01 July 2024 Less: Reversal of Allowance for potential lease losses during the period / year Less: Written off against allowance for potential lease losses Balance as at 30 September 2024	134,948,842 - (733,858) 134,214,984	154,448,285 (2,394,704) (17,104,739) 134,948,842
5	PROPERTY, PLANT AND EQUIPMENT		
	Owned Assets (Note 5.1)	501,371 501,371	534,699 534,699
5.1	Owned Assets		
	Opening book value Add: Cost of additions during the period / year (5.1.1)	534,699	655,512 12,500 668,012
	Less: Depreciation charged during the period / year Closing book value	33,328 501,371	133,313

SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE PERIOD ENDED 30 SEPTEMBER 2024

Un-Audited Audited 30 September 30 June 2024 2024 Rupees Rupees

5.1.1 Cost of additions

Computer equipment - 12,500

6 LOAN FROM RELATED PARTY

Anwar Khawaja Industries (Private) Limited - holding company (Note 6.1) 27,000,000 25,000,000

- **6.1** This unsecured loan is obtained from Anwar Khawaja Industries (Private) Limited holding company under mark up arrangements for working capital requirements. This form part of total credit facilities of Rupees 50 million (30 June 2024: Rupees 50 million). This loan is interest free and is repayable till 30 June 2025.
- 6.2 As on the reporting date, un-utilized credit facilities from related parties comprise of Rupees 23 million (30 June 2024: Rupees 23 million).

7 CONTINGENCIES AND COMMITMENTS

There are no reportable contingencies and commitments as at 30 September 2024 (30 June 2024: NIL).

8 TRANSACTIONS WITH RELATED PARTIES

i)

The related parties comprise of holding company, associated undertakings, other related group companies, directors of the Company, Chief Executive Officer of the Company and key management personnel. The Company in the normal course of business carries out transactions with various related parties. Detail of transactions with related parties is as follows:

		udited ENDED
	30 September 2024	30 September 2023
Transactions	Rupees	Rupees
Holding company		
Rent of office building	75,000	75,000
Other Related Parties Director Lease rentals received against net investment in finance lease	181,800	-
Chief Financial Officer Advance given Lease rentals received against net investment in finance lease Remuneration	10,000 98,200 416,760	- 70,270 595,665

SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE PERIOD ENDED 30 SEPTEMBER 2024

ii)	Period end balances Holding company	Un-Audited 30 September 2024 Rupees	Audited 30 June 2024 Rupees
	Loan	27,000,000	27,000,000
	Director		
	Net investment in lease finance	706,472	1,198,196
	Deposit against lease contract	664,200	664,200
	Chief Financial Officer		
	Loan	500,000	490,000
	Net investment in lease finance	598,024	649,456
	Deposit against lease contract	360,000	360,000

9 FINANCIAL RISK MANAGEMENT

The Company's financial risk management objectives and policies are consistent with those disclosed in the preceeding audited annual published financial statements of the Company for the year ended 30 June 2024.

10 RECOGNIZED FAIR VALUE MEASUREMENTS - FINANCIAL INSTRUMENTS

Fair value hierarchy

Certain financial assets and financial liabilities are not measured at fair value if the carrying amounts are a reasonable approximation of fair value. Due to short term nature, carrying amounts of certain financial assets and financial liabilities are considered to be the same as their fair value. For the majority of the non-current receivables, the fair values are also not significantly different to their carrying amounts. Judgements and estimates are made in determining the fair values of the financial instruments that are recognised and measured at fair value in these condensed interim financial statements. To provide an indication about the reliability of the inputs used in determining fair value, the Company classify its financial instruments into the following three levels. However, as at the reporting date,

Level 1: The fair value of financial instruments traded in active markets (such as publicly traded derivatives and equity securities) is based on quoted market prices at the end of the reporting period. The quoted market price used for financial assets held by the Company is the current bid price. These instruments are included in level 1.

Level 2: The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined using valuation techniques which maximize the use of observable market data and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

Level 3: If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3. This is the case for unlisted equity securities.

SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE PERIOD ENDED 30 SEPTEMBER 2024

11 DATE OF AUTHORIZATION FOR ISSUE

These condensed interim financial statements were approved by the Board of Directors and authorized for issue on 28-Oct-2024.

12 CORRESPONDING FIGURES

In order to comply with the requirements of International Accounting Standard (IAS) 34 "Interim Financial Reporting", the condensed interim statement of financial position and condensed interim statement of changes in equity have been compared with the balances of annual audited financial statements of preceding financial year, whereas, the condensed interim statement of profit or loss, condensed interim statement of comprehensive income and condensed interim statement of cash flows have been compared with the balances of comparable period of immediately preceding financial year.

Corresponding figures have been rearranged or reclassified wherever necessary for the purpose of comparison. However, no significant rearrangements or reclassifications have been made.

13 GENERAL

Figures have been rounded off to nearest of Rupee.

MUHAMMAD TAHIR BUTT CHIEF EXECUTIVE OFFICER MUHAMMAD ARSHAD DIRECTOR

MUHAMMAD FAISAL AZAM CHIEF FINANCIAL OFFICER

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