

# ZEPHYR

TEXTILES LIMITED

**Corporate Briefing Session  
2024**

# Outlines

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The Board of directors of the Company consist of 7 Directors, including chairperson, chief executive, independent, non executive director as required in CCG 2019.

## Board of Directors

- Ms. Tehniyat Mussaid
- Mr. Mussaid Hanif
- Mr. Arbab Muhammad Khan
- Mr. Sheikh Muhammad Iqbal
- Ms. Ayesha Naweed
- Ms. Sabah Burhan
- Ms. Sarah Naviwala

## Audit Committee:

- Ms. Ayesha Naweed
- Mr. Sarah Naviwala
- Ms. Tehniyat Mussaid

## HR & Remuneration Committee:

- Ms. Ayesha Naweed
- Mr. Arbab Muhammad Khan
- Ms. Sabah Burhan

## 4 Quarterly Meetings

- Chairperson
- CEO
- Executive Director
- Independent Director
- Independent Director
- Non-Executive Director
- Non-Executive Director

## 4 Quarterly Meetings

- Chairperson / Member
- Member
- Member

## 1 Annual Meeting

- Chairperson / Member
- Member
- Member

## Chief Financial Officer

- Mr. Naveed Aleem FCMA, Certified Director

## Company Secretary:

- Mr. Abdul Jabbar FCIS, Certified Director

## Auditors:

- BDO Ebrahim & Company Chartered Accountants

## Mills:

- 1 km, Balloki Bhai Pheru Road  
Bhai Pheru Weaving Unit & Power Plant
- 63 Km, Multan Road Gulshan Adda,  
Jumber Khurd, District Kasur. Towel Unit

## Registered & Head office:

- 3<sup>rd</sup>, Floor, IEP Building, 97-B/D-1, Gulber-III, Lahore

[www.zephyr.com.pk](http://www.zephyr.com.pk)

# Financial Highlights

## Key Operating and Financial Data of Last Six Years

	June 30, 2024	June 30, 2023	June 30, 2022	June 30, 2021	June 30, 2020	June 30, 2019
<b>Rupees in Million</b>						
<b>PROFIT AND LOSS</b>						
Sales	8,394	8,103	7,384	6,129	4,326	5,091
Cost of Sales	7,497	6,881	6,645	5,321	3,924	4,567
Gross Profit	897	1,222	739	808	402	524
Operating Profit	444	560	359	473	198	293
EBITDA	647	756	545	652	368	462
Financial & Other charges	293	190	98	112	122	144
Taxation and levy	106	133	79	59	21	31
<b>Net Profit after tax</b>	<b>46</b>	<b>238</b>	<b>182</b>	<b>302</b>	<b>55</b>	<b>118</b>
<b>BALANCE SHEET</b>						
Capital	594	594	594	594	594	594
Reserves	1,494	1,362	1,141	979	716	667
Surplus on revaluation of fixed assets	487	574	368	389	303	326
<b>Net worth</b>	<b>2,575</b>	<b>2,530</b>	<b>2,103</b>	<b>1,962</b>	<b>1,613</b>	<b>1,587</b>
Long Term Liabilities	57	88	123	242	350	305
Deferred liabilities	214	227	210	195	254	241
Current Liabilities	2,855	3,029	2,740	2,803	2,263	2,024
<b>Total Liabilities</b>	<b>3,125</b>	<b>3,345</b>	<b>3,074</b>	<b>3,239</b>	<b>2,867</b>	<b>2,570</b>
<b>Total Equity &amp; Liabilities</b>	<b>5,700</b>	<b>5,875</b>	<b>5,177</b>	<b>5,201</b>	<b>4,480</b>	<b>4,157</b>
Fixed Assets	2,771	2,534	2,170	2,036	1,903	1,910
Capital Work in Progress	55	75	40	33	63	31
Long Term Deposits	25	26	25	23	22	22
Current Assets	2,849	3,240	2,943	3,111	2,490	2,194
<b>Total Assets</b>	<b>5,700</b>	<b>5,875</b>	<b>5,177</b>	<b>5,201</b>	<b>4,480</b>	<b>4,157</b>
<b>INVESTOR INFORMATION</b>						
Break up value per share (Rs.)	43.33	42.57	35.39	33.01	27.14	26.70
Bonus/Cash dividend (Rs. In Million)	-	29.71	-	29.71	29.71	-
Earning Per Share (Rs.)	0.77	4.00	3.07	5.08	0.93	1.98
Return on Equity (%)	1.77	9.41	8.66	15.40	3.41	7.43
Return on Assets (%)	0.80	4.05	3.52	5.81	1.23	2.83
<b>FINANCIAL RATIOS</b>						
Gross Margin (%)	10.68	15.08	10.01	13.18	9.29	10.29
Net Margin (%)	0.54	2.94	2.47	4.93	1.27	2.31
EBITDA (%)	7.71	9.33	7.39	10.64	8.51	9.08
Current Ratio	1.00	1.07	1.07	1.11	1.10	1.08
Long Term Debt to Equity ratio (%)	03:97	04:96	14:86	26:74	29:71	36:64
Interest cover ratio (Times)	1.52	2.96	3.66	4.22	1.63	2.03
Gearing ratio (%)	36:64	36:64	43:47	47:53	52:48	52:48

# Financial Highlights

Description	2024	2023 (Restated)	% Increase / (Decrease)
Net sales	8,393,875,256	8,103,079,029	3.59
Gross profit	896,667,273	1,221,628,812	(26.60)
EBITDA	354,460,746	566,747,254	(37.46)
Depreciation	203,018,840	196,094,225	3.53
Finance cost	293,003,323	189,581,100	54.55
Pre-tax profit	151,441,906	370,653,029	(59.14)
After tax profit	45,653,646	237,958,441	(80.81)
EPS	0.77	4.00	(80.81)

Sales revenue represents PKR 5.729 billion and PKR 998 million direct and indirect exports respectively. Whereas local sales stand at PKR 1.606 billion in the period under review. Other income witnessed notable increase due to gain on sale of fixed assets and dividend from investment in CDC trustee NBP income fund.

This proves the effectiveness of Company's investment policy which contributes to the profitability. The major reason for declining gross margins is high cost of fuel and power along with high borrowing cost for working capital which is life blood of every company. The third component is continuous increase in minimum wage by the government which is 28% (2023: 25%). The fuel cost increased from PKR 902.306 million to PKR 1,061.996 which is 17.71% higher than last corresponding period. The other major cost component is ocean freight which increased by PKR 38.440 million which is 21.74% higher than last corresponding period. Finance cost on short term borrowing increased from PKR 149.796 million to PKR 241.030 million, an increase of 60.91%. Provisions has been made for expected credit loss of PKR 15.80 million against DLTL and receivable from debtors and the Government as required by the IAS12, although the Company believes it to be recoverable in near future.

### ▶ Capital Expenditures

The Company invested PKR 535.36 million in fixed capital expenditure (CAPEX) with cash generated from business operations, which is 44.84% above last year's CAPEX. This includes purchase of 20.29 acre land from its directors and family members of directors, adjacent to the factory premises at Jumber. Total 56 acres land acquired. This land is being used for constructing additional production area and godowns for new garment business as well as expansion of existing manufacturing facility. Other CAPEX includes building of PKR 11.66 million, plant & machinery of PKR 388.19 million and solar power plant of PKR 30.30 etc.



## Key Highlights of upcoming projects;

- Knitted & Garments Projects
- Solar System
- Yarn Dyeing

# QUESTIONS And Answers



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