



SP&E

CORPORATE BRIEFING

ANNUAL ACCOUNTS
2024

30 October 2024
Karachi



PARTNER YOU CAN TRUST

- ❑ **Company formed 42 years back in 1982**
- ❑ **Company Listed in 2015**
- ❑ **Manufacturer and Exporter of Technology Intensive Plastic Products for the Food & Personal Care Packaging and for the Auto Industry**
- ❑ **Blue Chip Clientele including FMCG Companies e.g. Unilever, Nestle, Pakistan Tobacco Co, Colgate Palmolive, KFC etc.**
- ❑ **First Tier supplier to Automotive Industry including INDU, PSMC, HCAR, MTL etc.**
- ❑ **Largest Private Sector Mold Making Company in Pakistan**
- ❑ **Winner of many Awards from Indus Motor, Honda Atlas, Pak Suzuki etc.**
- ❑ **Multiple Manufacturing units in Lahore, Rahim Yar Khan and Karachi**
- ❑ **Certifications: ISO 14001, ISO 9001, ISO 22000, PAS 2060, HALAL etc**

Customers in Food and Personal Care Products Industry



Products for Food and Personal Care Products Industry

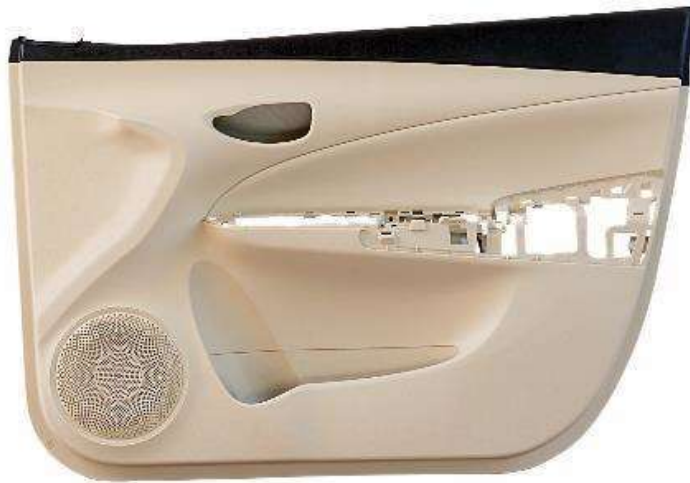


Products for Food and Personal Care Products Industry

SPEL













Mr. Almas Hyder
Chairman



Mr. Haroon Sharif
Independent Director



Mr. Ameen Ahsan
Independent Director



Dr. S. Sohail H. Naqvi
Independent Director



Mr. Zia Hyder Naqi
Chief Executive Officer

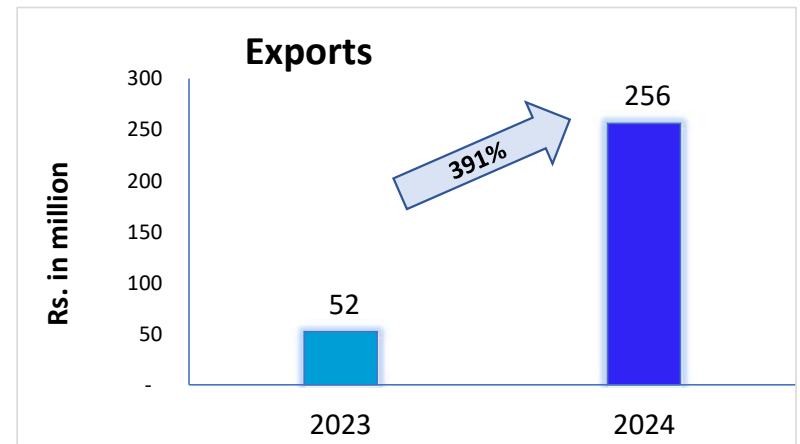
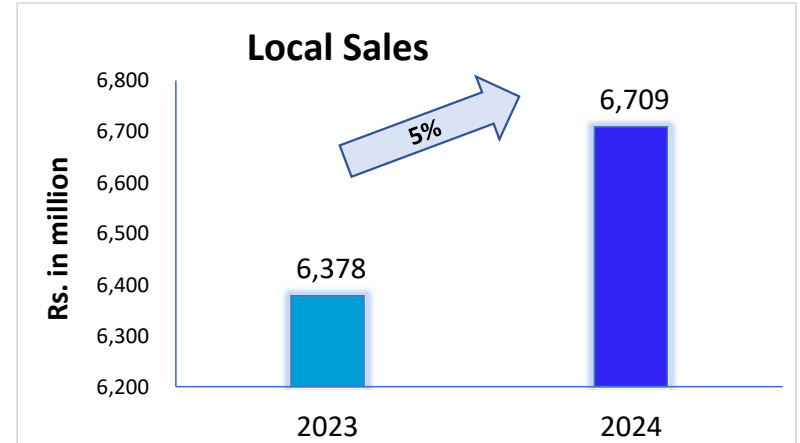
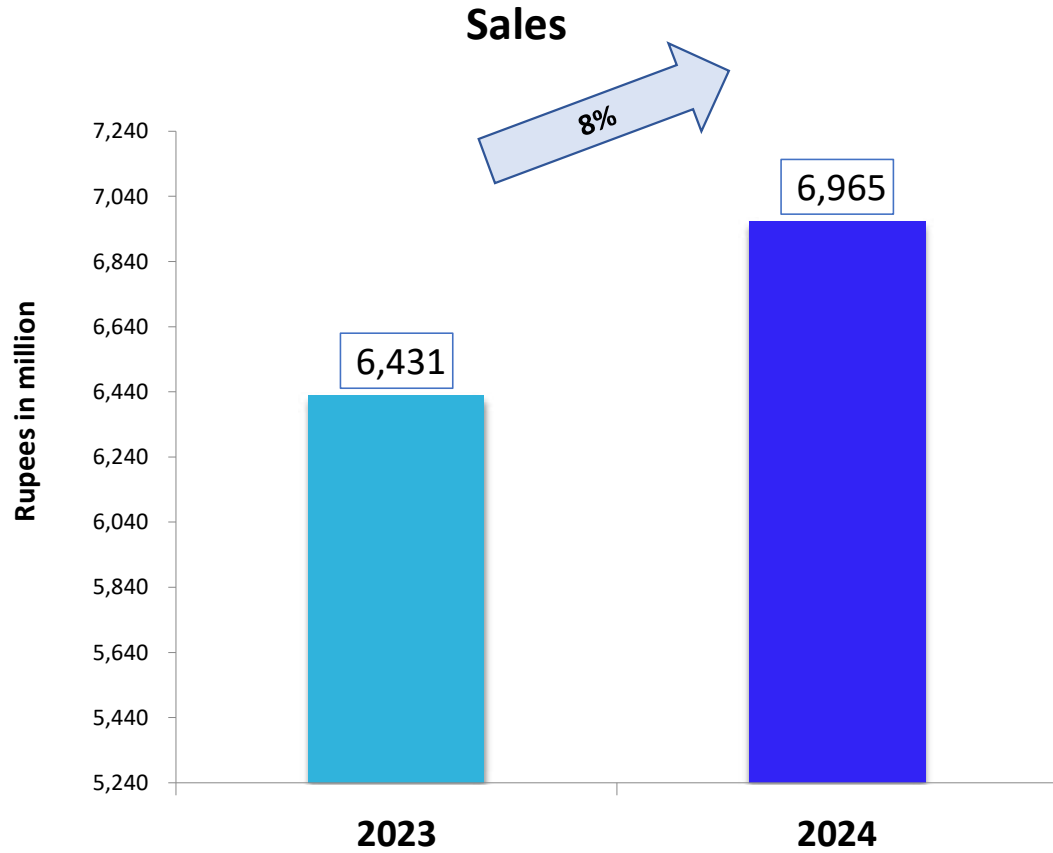


Dr. Nighat Arshad
Non-Executive Director

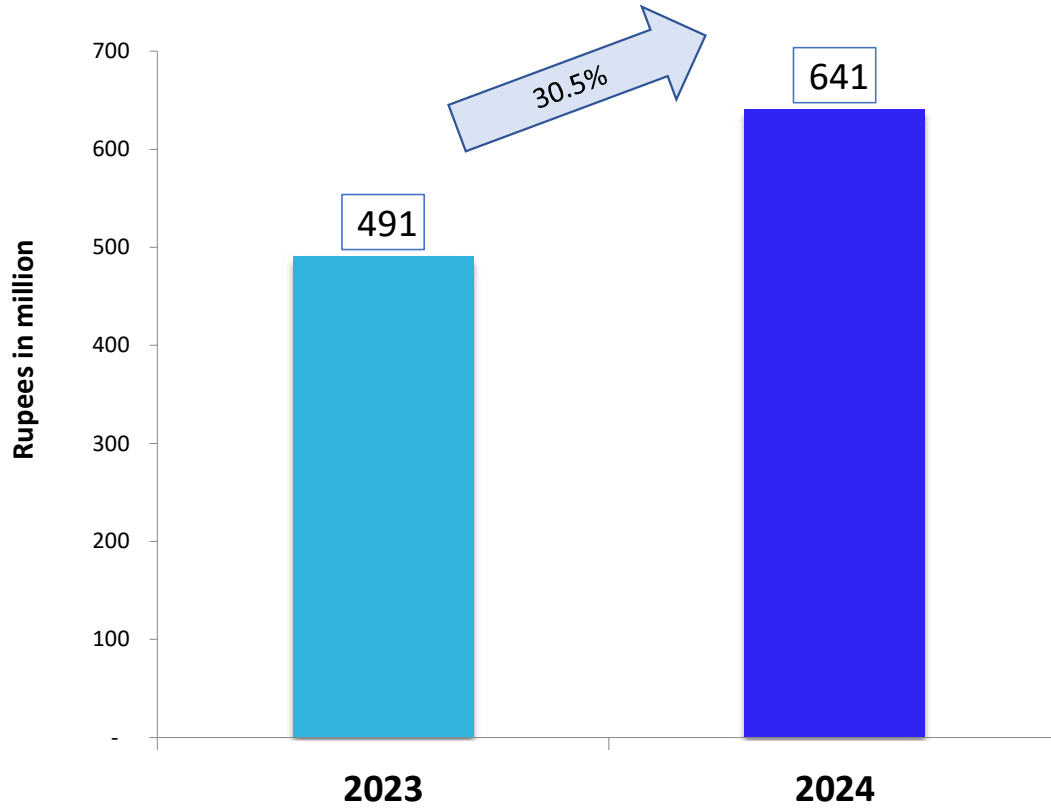


Mr. Abid Saleem Khan
Executive Director

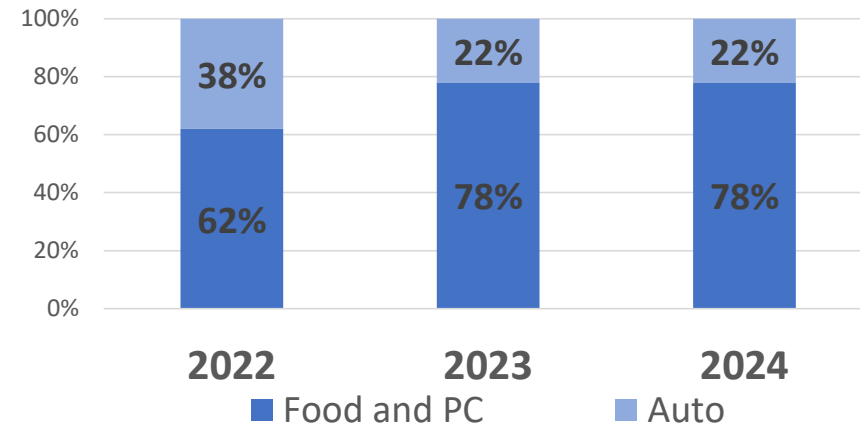
ANNUAL RESULTS FY 2024



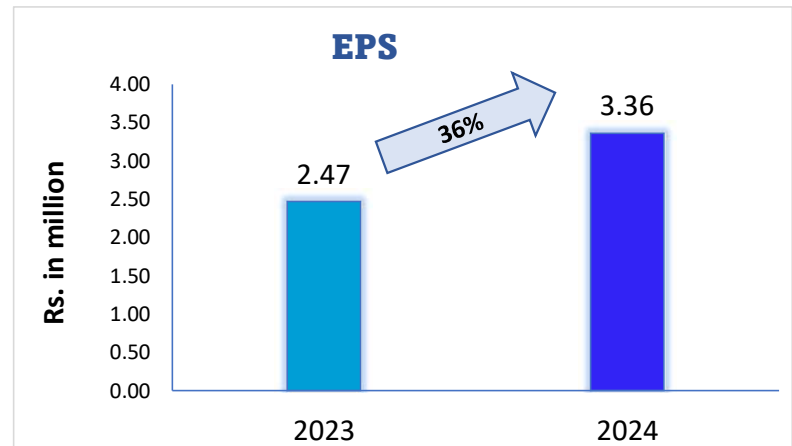
Net Profit After Tax



Sales Mix

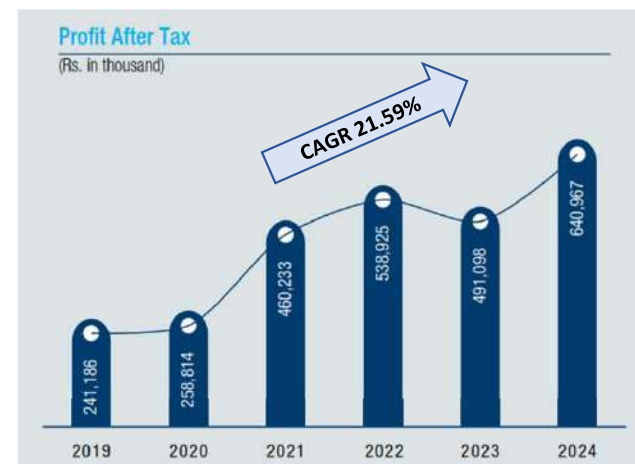
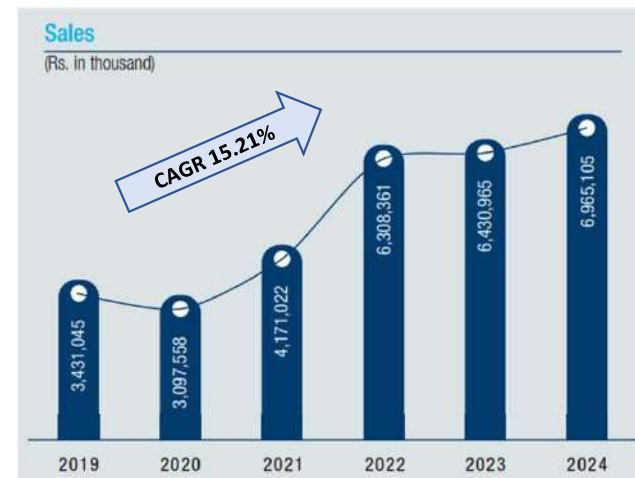


EPS



Profit and Loss Account

Nomenclature	Year Ended	
	30-Jun-24 Rupees	30-Jun-23 Rupees
Sales - net	6,965,104,667	6,430,965,444
Cost of sales	(5,643,031,815) <i>-81%</i>	(5,117,718,987) <i>-80%</i>
Gross profit	1,322,072,852 <i>19%</i>	1,313,246,457 <i>20%</i>
Administrative expenses	(325,482,587) <i>-5%</i>	(263,712,146) <i>-4%</i>
Selling and distribution expenses	(58,565,460) <i>-1%</i>	(47,301,484) <i>-1%</i>
Operating profit	938,024,805 <i>13%</i>	1,002,232,827 <i>16%</i>
Other income	187,834,600 <i>3%</i>	61,275,166 <i>1%</i>
Other charges	(82,204,920) <i>-1%</i>	(68,433,167) <i>-1%</i>
Finance cost	(133,274,247) <i>-2%</i>	(135,480,743) <i>-2%</i>
Profit before income taxes and final taxes	910,380,238 <i>13%</i>	859,594,083 <i>13%</i>
Final taxes	(2,561,370)	-
Profit before taxation	907,818,868 <i>13%</i>	859,594,083 <i>13%</i>
Taxation	(266,851,728) <i>-4%</i>	(368,496,543) <i>-6%</i>
Profit after taxation	640,967,140 <i>9%</i>	491,097,540 <i>8%</i>
Earnings per share	3.36	2.47

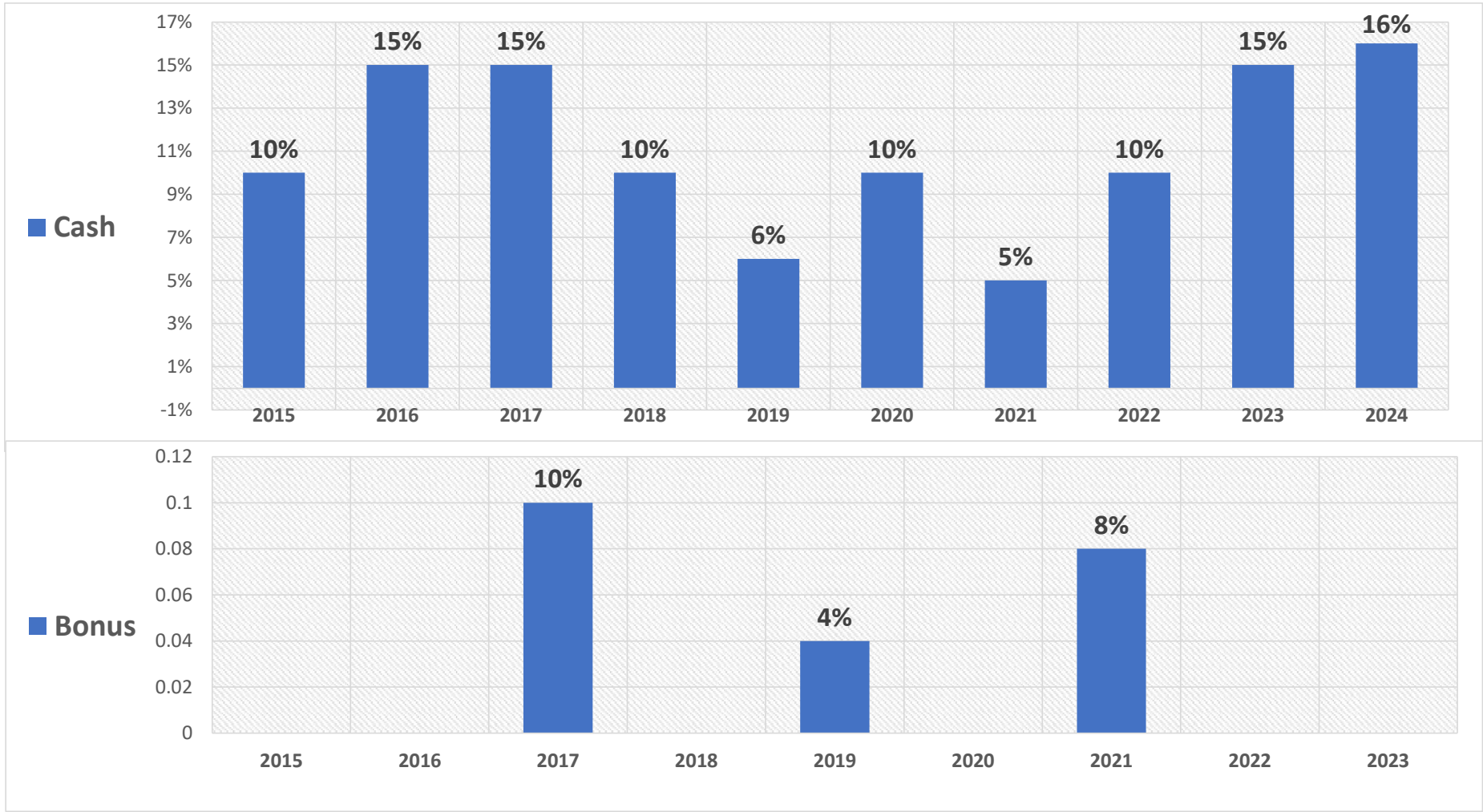


Statement of Financial Position



EQUITY AND LIABILITIES	30 Jun 2024 Rupees	30 Jun 2023 Rupees	ASSETS	30 Jun 2024 Rupees	30 Jun 2023 Rupees
Share capital and reserves			Non-current assets		
Paid up capital	998,680,080	998,680,080	Operating fixed assets	3,798,403,398	4,026,511,265
Treasury shares	(114,905,038)	(55,362,743)	Capital work in progress	141,906,550	94,686,807
Share premium	358,627,893	358,627,893	Right of use assets	226,377,906	74,502,000
Accumulated profit	3,052,276,831	2,506,184,337	Advances to suppliers	19,993,000	-
Revaluation surplus on land	827,709,345	827,709,345	Intangible assets	208,549	372,553
	5,122,389,111	4,635,838,912	Long term deposits	17,829,242	26,284,517
Non-current liabilities				4,204,718,645	4,222,357,142
Long term loans	353,624,878	500,752,181	Current assets		
Deferred income -Government grants	65,536,099	84,783,158	Stores, spares and loose tools	64,025,147	64,226,737
Lease liabilities	11,941,731	18,931,971	Stock-in-trade	1,571,703,297	1,528,409,077
Deferred taxation	433,203,097	452,801,701	Trade debts	712,937,157	628,874,655
	864,305,805	1,057,269,011	Income tax - net	108,171,128	69,507,738
Current liabilities			Deposits and prepayments	93,018,028	87,219,759
Trade and other payables	600,343,233	530,019,851	Short term investments	387,693,281	210,417,567
Short term borrowings	210,207,336	371,575,980	Cash and bank balances	161,134,406	37,653,390
Contract Liabilities	93,515,854	11,226,518		3,098,682,444	2,626,308,923
Current maturity of long term liabilities	353,037,211	203,475,618			
Unclaimed dividend	5,025,308	4,425,800			
Accrued mark up	54,577,231	34,834,375			
	1,316,706,173	1,155,558,142			
	7,303,401,089	6,848,666,065		7,303,401,089	6,848,666,065

Dividend History

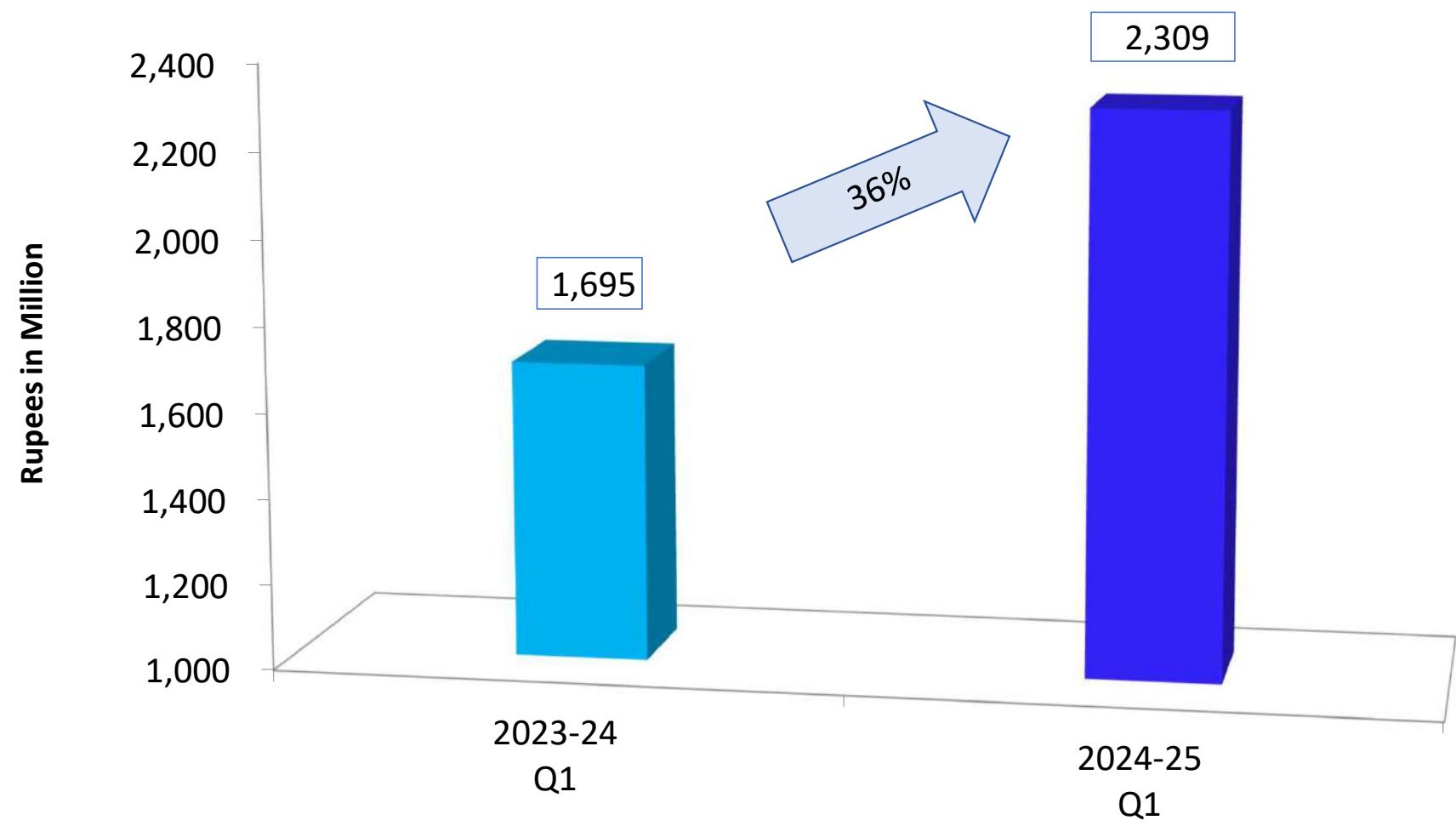


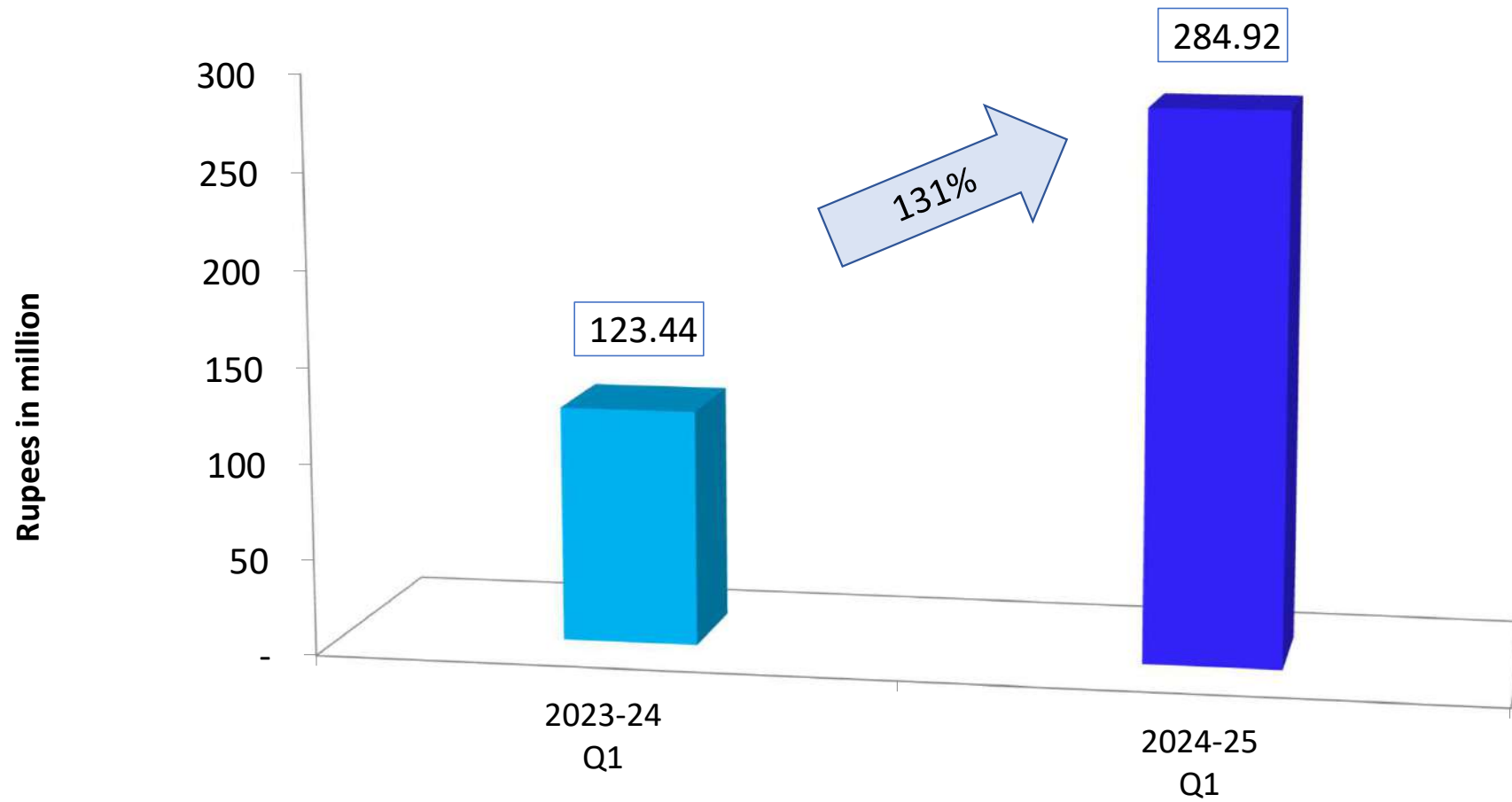
Sustainability and Corporate Social Responsibility



**SEP 2024
QUARTERLY
RESULTS**

Nomenclature	Quarter Ended	
	30-Sep-24 Rupees	30-Sep-23 Rupees
Sales - net	2,309,075,985	1,694,783,771
Cost of sales	(1,739,239,641) <i>-75%</i>	(1,377,091,148) <i>-81%</i>
Gross profit	569,836,344 <i>25%</i>	317,692,623 <i>19%</i>
Administrative expenses	(96,753,756) <i>-4%</i>	(79,607,685) <i>-5%</i>
Selling and distribution expenses	(17,787,527) <i>-1%</i>	(13,750,579) <i>-1%</i>
Operating profit	455,295,061 <i>20%</i>	224,334,359 <i>13%</i>
Other income	42,249,018 <i>2%</i>	24,932,731 <i>1%</i>
Other charges	(31,626,990) <i>-1%</i>	(16,773,324) <i>-1%</i>
Finance cost	(36,402,092) <i>-2%</i>	(27,961,069) <i>-2%</i>
Profit before taxation	429,514,997 <i>19%</i>	204,532,697 <i>12%</i>
Taxation	(144,591,582) <i>-6%</i>	(81,093,929) <i>-5%</i>
Profit after taxation	284,923,415 <i>12%</i>	123,438,768 <i>7%</i>
Earnings per share	1.50	0.64







THANK YOU!

