# JS investments for a Better Future

# Shaping Tomorrow's Solutions, Today!

QUARTERLY REPORT SEPTEMBER 30, 2024

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## **COMPANY INFORMATION**

#### **BOARD OF DIRECTORS**

- Mr. Suleman Lalani Ms. Iffat Zehra Mankani Mr. Hasan Shahid Mr. Mirza M. Sadeed Hassan Barlas Mr. Atif Salim Malik Ms. Aisha Fariel Salahuddin Ms. Mediha Kamal Afsar Mr. Farooq Ahmed Malik
- **Chief Executive Officer**

Ms. Iffat Zehra Mankani

Chief Financial Officer Mr. Raheel Rehman

Chief Investment Officer Syed Hussain Haider

Chief Operating Officer & Company Secretary Mr. Muhammad Khawar Iqbal

Statutory Auditors KPMG Taseer Hadi & Co, Chartered Accountants

Legal Advisors Bawaney and Partners

#### **BOARD COMMITTEES**

#### Audit Committee

Ms. Mediha Kamal Afsar (Chairperson) Mr. Hasan Shahid Mr. Mirza M. Sadeed H. Barlas

#### Human Resource & Remuneration Committee

Ms. Aisha Fariel Salahuddin (Chairperson) Mr. Suleman Lalani Ms. Iffat Zehra Mankani

- Non-Executive Director / Chairman
- Chief Executive Officer
- Non-Executive Director
- Non-Executive Director
- Non-Executive Director
- Non-Executive Independent Director
- Non-Executive Independent Director
- Non-Executive Independent Director

#### **Executive Risk Management Committee**

Mr. Suleman Lalani (Chairman) Ms. Iffat Zehra Mankani Mr. Atif Salim Malik

#### **Share Registrar**

CDC Share Registrar Services Limited (CDCRSL) CDC House, 99-B, Block-B, S.M.C.H.S., Main Shahrah-e-Faisal, Karachi

# Vision

To be the preferred choice of every investor, offering diverse and innovative investment solutions





# Mission

To establish a leadership position in bringing more investable asset classes and innovative products, while managing them with prudence and excellence

## **DIRECTORS REPORT TO THE SHAREHOLDERS**

FOR THE PERIOD ENDED SEPTEMBER 30, 2024

We are pleased to present the directors' report along with the unaudited financial statements of JS Investments Limited's (JSIL' or 'the Company') for the nine-month period ended September 30, 2024.

#### **ECONOMIC REVIEW:**

The economic conditions in Pakistan improved significantly during the first nine months of 2024. The country's growth started to recover, and inflation decreased notably. This improvement was reflected in key macroeconomic indicators, especially the twin deficits. Pakistan also secured a new, larger 37-month funding program with the IMF, amounting to \$7 billion. Furthermore, the monetary easing environment that began at the end of the previous year persisted, resulting in rate cuts, with the State Bank of Pakistan (SBP) reducing the policy rate by 450 basis points to 17.50%, signaling improved macroeconomic fundamentals.

The average inflation rate for the nine months ending in September 2024 decreased significantly to 15.35%, down from 31.59% during the same period last year. In September 2024, inflation dropped to 6.93%, compared to 31.44% in September 2023, mainly due to a decline in food inflation and supported by falling international commodity prices and a stable currency. However, the recent escalation in the Middle East poses a potential risk. If the situation doesn't escalate further, inflation could fall within the SBP's 5%-7% target range for FY25.

In the latest data, Pakistan's current account balance shifted from a deficit of \$321 million to a surplus of \$86 million in the first eight months of CY24. This positive change was driven by a 34% year-over-year increase in workers' remittances, totaling \$22.75 billion. The growth in remittances boosted the central bank's foreign exchange reserves to \$10.7 billion by the end of September 2024, further aided by the receipt of the first \$1 billion tranche from the newly approved IMF funding facility.

The fiscal deficit narrowed to 6.81% of GDP in FY24 from 7.70% last year. The primary balance moved into a surplus of 0.90% compared to a deficit of 0.82% in FY23. With the groundwork laid by the IMF program and the improved macroeconomic indicators, Pakistan's economy is poised for stabilization with the IMF program and improved macroeconomic indicators. Executing a comprehensive reform agenda will be vital to sustaining this momentum.

#### MONEY MARKET REVIEW

The nine months ending September 2024 were quite different from the same period last year. While rate hikes characterized the previous year, 2024 saw the beginning of a cycle of rate cuts, with the State Bank of Pakistan reducing the policy rate by 450 basis points over several Monetary Policy Committee (MPC) meetings. This anticipated shift was a welcome relief for the fixed-income market.

Compared to the end of 2023, secondary market yields experienced significant declines across key time periods. The 3-month, 12-month, 3-year, and 5-year yields fell by 576 basis points, 784 basis points, 424 basis points, and 371 basis points, closing at 15.52%, 13.48%, 12.30%, and 12.19%, respectively. The yield curve remains inverted, with shorter-term rates still higher than longer-term ones. However, further rate cuts expected from upcoming MPC meetings could help normalize the yield curve in the next calendar year.

As inflation trends continue to ease, the focus will shift to fiscal management and public debt policy to influence the future trajectory of interest rates. In this regard, the government's recent buyback program to reduce interest costs on public debt is a positive development.

#### **EQUITY MARKET REVIEW**

In the nine months leading up to September 2024, a positive outlook on inflation and monetary policy, influenced by the above economic conditions, led to a strong upward trend in the stock market. Following the momentum from the end of 2023, the KSE-100, KSE-30 (Total Return), and KMI-30 indices saw significant increases of 29.9%, 34.5%, and 19.1%, respectively. The average daily trading volumes surged by 126% year-on-year to 459 million shares, and the average traded value rose by 148% to Rs 17.2 billion.

The gains were primarily driven by the Commercial Banks, Fertilizers, and Exploration and production (E&P) sectors, while the Technology and Communication, Oil and gas Marketing, and Refinery sectors lagged. Foreign investors were net buyers, with inflows of \$65.9 million, and local insurance companies and mutual funds adding \$43.7 million and \$21.7 million respectively. While foreign buyers favored banking stocks, commercial banks were significant sellers.

The outlook for the equity market remains positive due to declining interest rates and attractive valuations. Investors are expected to focus on the government's macroeconomic reform agenda, which will play a crucial role in maintaining positive sentiment.

#### **REIT SEGMENT REVIEW**

Real Estate Investment Trusts (REITs) continue to be a highly attractive financial tool for real estate developers and owners, offering significant benefits such as diversification and liquidity. The total number of REIT Management Companies (RMCs) registered with the Securities and Exchange Commission of Pakistan (SECP) has grown to 39, with the aggregate REIT fund size rising to Rs 280 billion, up from PKR 168 billion. This impressive growth reflects stakeholders' confidence in REITs as a viable and lucrative investment option within the real estate sector, which has shown robust earnings potential. While introducing new taxes on property transfers, sales, and purchases in Pakistan's Budget 2024-25 presents challenges for the broader real estate market, REITs remain an appealing option for developers, owners, and investors. REITs offer access to institutional investment, which was previously challenging for developers due to unsophisticated investment structures. RMCs bring professionalism and a proven track record in raising funds for various asset classes, providing transparency and instilling stakeholder trust. Furthermore, REITs offer liquidity by allowing investors to trade units on the Pakistan Stock Exchange easily.

#### **COMPANY'S PERFORMANCE REVIEW**

JS Investments Limited posted a net profit before tax of PKR 299.42 million for the nine-month period ended September 30, 2024 compared to the profit before tax of PKR 127.56 million for the nine-month ended September 30, 2023.

JS Investments Limited posted after-tax profit of PKR 255.90 million (EPS of PKR 4.14) for the nine-month ended September 30, 2024, compared to a profit of PKR 116.86 million (EPS of 1.89 PKR) for the nine-month ended September 30, 2023, depicting a growth of 126.89% as compared to 9M-2023.

The assets under management (AUMs), including separately managed accounts (SMAs) and real estate investment trusts (REITs) but excluding funds of funds (FoF), have shown significant growth, closing at PKR 100.8 billion as of September 30, 2024, compared to PKR 69.71 billion as of September 30, 2023. We anticipate that the continued growth and the strength of our balanced portfolio, now consisting of both fixed-income and equity investments with favorable returns, will have a positive impact on our bottom line in the future.

#### **ASSET MANAGER AND ENTITY RATING:**

Pakistan Credit Rating Agency Limited (PACRA) has maintained Management Company's asset manager rating of 'AM2+' with a 'stable outlook'. This rating underscores our dedication to maintaining high-quality management standards and positively reflecting our operations' overall performance and outlook.

#### **SUBSEQUENT EVENT:**

The members of the JS Investments Limited, in the Extraordinary General Meeting (EoGM) held on October 14, 2024, approved and authorized the Company to purchase/buy back its shares up to 4,630,000 issued ordinary shares of the face value of Rs. 10 each, i.e., around 7.5% of the total outstanding shares, through Pakistan Stock Exchange at the current price prevailing during the purchase period and acceptable to the company as recommended by its Board of Directors in its meeting held on 11th September 2024.

#### **ACKNOWLEDGMENT:**

The Board of Directors expresses gratitude to the Securities and Exchange Commission of Pakistan and the Trustees of Funds for their valuable support, assistance, and guidance. The Board also appreciates the JSIL employees for their dedication and hard work and the shareholders for their confidence in the management.

Director

October 22, 2024 Karachi



On behalf of the Board

**Chief Executive Officer** 

## شراکت داروں کے لیے ڈائریکٹرز رپورٹ برائے مختتمہ مدت 30 ستمبر 2024

ہم 30 ستمبر 2024 کوختم ہونے والی تیسری سہ ماہی کی مدت کے لیے جوالیں انویسٹمنٹس کمیٹڈ ( ' JSIL ' یا ' سمپنی ') کے غیر آڈٹ شدہ مالیاتی گوشوارے بمع ڈائر یکٹرزر پورٹ پیش کرتے ہوئے خوشی محسوس کرتے ہیں۔

### معيشت كاجائزه

تازہ ترین اعدادو شار کے مطابق ، کلینڈر سال 2024 کے پہلے آٹھ ماہ میں پاکستان کا کرنٹ اکاؤنٹ بیکنس 321 ملین ڈالر کے خسارے سے 86 ملین ڈالر سرپلس ہو گیا۔ یہ مثبت تبدیلی محنت کش طبقے کی ترسیلات زر میں سال بہ سال 34 فیصد اضافے کی وجہ سے ہوئی، جو مجموعی طور پر 22.75 ملین امریکی ڈالر بی ۔ترسیلات زر کے اضافے سے تمبر 2024 کے اختیام تک مرکزی بینک کے زرمبادلہ کے ذخائر 10.7 ملین امریکی ڈالر تک پہنچ گئے، جس میں آئی ایم ایف کی نظور شدہ فنڈ نگ سہولت سے پہلی 1 ملین امریکی ڈالر کی قسط کی وصولی سے مزید مدیلی۔

مالی سال 2024 میں مالیاتی خسارہ کم ہوکر جی ڈی پی کا 6.81 فیصدرہ گیا جوگزشتہ سال 7.70 فیصد تھا۔ پرائمری بیکنس مالی سال 2023 میں 0.82 فیصد کے خسارے کے مقابلے میں 0.90 فیصد سرچلس میں چلا گیا۔آئی ایم ایف پروگرام کے ذریعے رکھی گئی بنیاداور بہتر میکروا کنا مک اشاریوں کی بدولت پاکستان کی معیشت آئی ایم ایف پروگرام اور بہتر میکروا کنا مک اشاریوں کے ساتھا سخکام کی جانب گامزن ہے۔اس رفتارکو برقر ارر کھنے کے لیے ایک جامع اصلاحاتی ایجنڈ کے پڑھل درآمد بہت ضرور کی ہے۔

### منى ماركيث كا جائزه

2023 کے اختتام کے مقابلے میں، ثانوی مارکیٹ کی پیداوار میں اہم مدت کے دوران نمایاں کمی کا سامنا کرنا پڑا۔ 3 ماہ، 12 ماہ، 3 سالداور 5 سالہ پیداوار بالتر تیب 2023 فیصد، 13.48 فیصد، 13.48 فیصد، 576 ہیں۔ پر نیز ش کی کمی سے بالتر تیب 15.52 فیصد، 13.48 فیصد، 576 میں۔ 576 فیصد، 13.48 فیصد، 13.48 فیصد، 13.48 فیصد، 13.48 فیصد، 13.48 فیصد، 12.30 میں تو کنٹ کی کی سے بالتر تیب 15.52 فیصد، 13.48 فیصد، 12.30 میں۔ 576 میں۔ 12.30 میں۔ 576 میں۔ 576 میں۔ سو پر ننٹ کی کی سے بالتر تیب 15.52 فیصد، 13.48 فیصد، 12.30 میں۔ 576 میں۔ 57

## ايكيويٹي ماركيٹ كا جائزہ

ستمبر 2024 تک کی تیسری سدماہی (نوماہ ) میں افراطِ زرادر مانیٹری پالی پر مثبت منظرنامہ، مذکورہ بالا معاشی حالات سے متاثر ہوکر، اسٹاک مارکیٹ میں مضبوط اضافے کر بحان کاباعث بنا۔2023 کے اختتام سے تیزی کے بعد، 100 - KSE ( Total Return ) 30 - KSE اور 30 - KMI انڈیکس میں بالتر تیب 29.9 فیصد، 34.5 فیصد اور 19.1 فیصد کانمایاں اضافہ دیکھا گیا۔ اوسط یومیہ تجارتی حجم سال بہ سال 126 فیصد اضافے کے ساتھ 459 ملین تصوص تک پہنچ گیا اوراوسط تجارتی قدر 148 فیصد سے 17.2 بلین روپے تک پہنچ گئی۔

یداضافه بنیادی طور پر کمرشل بینکول، فر ٹیلائزرز اورا یکسپلوریشن ایند پروڈنشن ( E & P ) کے شعبول کی جانب سے ہوا جبکہ ٹیکنالوجی اور مواصلات، تیل اور گیس مارکیٹنگ اور یفائنز کی کے شعبول میں کی دیکھی گئی۔ غیر ملکی سرما بیکار 65.9 ملین ڈالر کی سرما بیکاری کے ساتھ نمایاں خریدار تھے، اور مقامی انشورنس کمپنیوں اور میوچل فنڈ ز نے بالتر تیب 43.7 ملین امریکی ڈالراور 21.7 ملین امریکی ڈالر کا اضافہ کیا۔ جبکہ غیر ملکی خریداروں نے بینکنگ اسٹاک کوتر جبح دی شرح سود میں کمی اور پر کشش ویلیوایشن کی وجہ سے ایکیویٹی مارکیٹ کا نقطہ نظر مثبت رہتا ہے۔ تو قع ہے کہ سرما بیکار حکومت کے میکروا کنا مک اصلاحات کے بینک پر خور کے مور کریں گے، جو شبت جذبات کو برقر ارر کھنے میں اہم کردارادا کر کے گا

رئیل اسٹیٹ انویسٹمنٹ ٹرسٹس ( REIT ) سیگمنٹ کا جائزہ

رئیل اسٹیٹ انویسٹنٹ ٹرسٹر ( REIT ) رئیل اسٹیٹ ڈویلپر زاور مالکان کے لیے ایک انتہائی پڑشش مالیاتی آلد کے طور پرر ہے گا، جو تنوع اوررو پے کی آمد ورفت جیسے اہم فوائدیثین کرتا ہے۔ سیکیور ٹیز اینڈ ایکی پنٹی آف پاکستان ( SECP ) میں رجٹر ڈ REIT مینجنٹ کمپنیوں ( RMC ) کی مجموعی تعداد 39 ہوگئی ہے، REIT فنڈ کا مجموعی تجم 168 بلین پاکستانی روپے سے بڑھر کر 280 بلین روپ تک پنٹے گیا ہے۔ یہ متاثر ٹن ترقی رئیل اسٹیٹ سیٹر کے اندرا یک قابل عمل اور منافع بخش مرما یے کاری آپشن کے طور پر REIT میں اسٹیک ہولڈرز کے اعتادی عکامی کرتی ہے ، اور آمدنی نشاندہی کرتی ہے۔ رئیل اسٹیٹ سیٹر کے اندرا یک قابل عمل اور منافع بخش مرما یے کاری آپشن کے طور پر REIT میں اسٹیک ہولڈرز کے اعتادی عکامی کرتی ہے ، اور آمدنی نشاندہی کرتی ہے۔ رئیل اسٹیٹ سیٹر نے غیر معمولی آمدنی کی صلاحیت کا مطاہرہ کیا ہے۔ آگرچہ پاکستان کے بچٹ 2025 - 2024 میں جائیدادی منتقلی، اور خریزاری وفر دخت پر منٹیکس متعارف کروانا وسیع تر زئیک اسٹیٹ سیٹر نے نیز معر محکولی آمدنی کی صلاحیت چیلنجز میش کرتا ہے، REIT ڈویلپر ز، مالکان اور سرما یہ کاروں پڑ شش اور خریزاری وفر دخت پر منٹیکس متعاد کروانا وسیع تر زئیل اسٹیٹ کار کی کے پیلیز دو طری خین کرتا ہے، REIT ڈویلپر ز، مالکان اور سرما یہ کاروں پڑ شش آپشن ہے۔ REIT ادارہ جاتی سرمایہ ماری تک رسائی فراہ م کرتے ہیں، جو پہلی غیر جد یر مایک کار ڈو ھا نچ کی کرتا ہے، REIT ڈویلپر ز، مالکان اور سرما یہ کاروں پڑ شش آپشن ہے۔ REIT ادارہ جاتی سرمایہ کار کے اور اسٹیک ڈو ھا پنے کی وجہ ہے ڈویلپر ز کے لیے مشکن تقا۔ RMCS پیڈو میں اور ختلف اخا شرجات کی کار میں ان کی دیں بھی پہلی غیر جد یر مار کار کی دیں ان ڈی کر کی میں ہو پہلی غیر جد یہ میں میں دیں کر کی دیں ڈی کر نے دیں میں میں میں کر نے میں ہو پہلی غیر جد میں ایک دی ڈول ہم کر نے دیں ایک کے لیے مولی ڈول ہم کر نے دیں میں دیں کی کی دیں کی دیں کر کی دیں دیں کی دیں کی دیں کی کی میں کی دی کر کی دیں میں ہو دیں کی دیں دیں دیں کر دیں ہو کی کر دیں ہو کی کی دیں دیں میں کر دیں ہو کی دیں دیں کی دی کر دیں ہو پر کی دی دیں کی دیں دیں دیک دیں ہو پر کی دیں دیں دیں دیں دی

## کمپنی کی کارکردگی کا جائزہ

### ایسیٹ مینجر او ر اینٹیٹی ریٹنگ

پاکستان کریڈٹ ریٹنگ ایجنسی کمیٹڈ ( PACRA ) نے ہماری مینجنٹ کمپنی کی " +2 AM " کی ایسیٹ مینجر ریٹنگ کو متحکم " stable " منظرنا مے کے ساتھ برقر اردکھا ہے۔ بیریٹنگ اعلیٰ معیار کے انتظامی معیارات کو برقر ارد کھنے کے لیے ہماری لگن کی نشاند ہی کرتی ہے، جو ہمارے آپریشنز کی مجموعی کارکردگی اور منظرنا مے پر مثبت عکاس کرتی ہے۔

30 ستمبر کے بعد رونما ہونے والامعاملات

ج الیں انویسٹمنٹس کمیٹر کے مبران، نے 14 اکتوبر 2024 کو منعقد ہونے والے غیر معمولی اجلاسِ عام ( EoGM ) میں 4,630,000 تک کے اپنے تصص، 10 روپے فی کس کی ظاہری قیمت کے جاری کردہ عومی تصف یعنی کل حصص کا تقریباً 7.5 فیصد کی خریداری / واپس خریداری کو منظور کیا اور کمپنی کو اختیار دیا کہ وہ پاکستان اسٹاک ایکیچینج کے ذریعے خریداری کی مدت کے دوران موروجہ موجودہ قیمت پر خریداری کے اہل ہیں، یہ فیصلہ مبران نے کمپنی کے بورڈ آف ڈار کیٹرز کی سفار شات کو مدِ نظر رکھتے ہوئے کیا۔

**اظھارِ تشکر** بورڈ آف ڈائر یکٹرز میش قدر معاونت ، مدداور رہنمائی پر سیکیو ریٹیز اینڈ ایکچینج نمیشن آف پا کستان ( SECP ) اور فنڈ ز کے ٹرسٹیز سے اظہارِ شنکر کرتے ہیں۔ بورڈ لگن اور سخت محنت پر JSIL کے ملاز مین اورا نظامیہ پراعتاد پر شیئر ہولڈرز کو بھی سراہتے ہے۔

بحانب بورڈ

marcai

جف الكَزيكيْواً فيسر

prif

ڈائر یکٹر

كراچى: 22 اكتوبر 2024



## Financial Position & Performance

#### CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

AS AT SEPTEMBER 30, 2024

|   |               | Un-audited<br>September 30,<br>2024 | Audited<br>December 31,<br>2023 |  |
|---|---------------|-------------------------------------|---------------------------------|--|
| ASSETS                                      | Note          | (Rupees)                            |                                 |  |
| Non - Current Assets                        |               |                                     |                                 |  |
| Property and equipment<br>Intangible assets | 7<br>8        | 264,134,023<br>2,222,732            | 238,962,606<br>3,655,853        |  |
| Long-term loans and prepayments             | 0             | 5,753,238                           | 1,899,600                       |  |
| Long-term investment                        | 10            | 265,000                             | 265,000                         |  |
| Deferred taxation - net                     | 12            | 102,305,288                         | 101,098,308                     |  |
| Current Assets                              |               | 374,680,281                         | 345,881,367                     |  |
| Balances due from funds under management    |               | 155,876,577                         | 125,531,519                     |  |
| Loans and advances                          |               | 15,773,391                          | 5,865,567                       |  |
| Deposits, prepayments and other receivables | _             | 214,458,563                         | 148,952,169                     |  |
| Other financial assets<br>Taxation - net    | 9             | 1,613,256,658<br>45,620,791         | 1,361,364,331<br>66,646,890     |  |
| Cash and bank balances                      | 11            | 20,448,031                          | 67,978,805                      |  |
|   | 11            | 2,065,434,011                       | 1,776,339,281                   |  |
| Total Assets                                |               | 2,440,114,292                       | 2,122,220,648                   |  |
| EQUITY AND LIABILITIES                      |               |                                     |                                 |  |
| Share capital                               |               |                                     |                                 |  |
| Authorised capital                          |               | 2,500,000,000                       | 2,500,000,000                   |  |
| Issued, subscribed and paid-up capital      |               | 617,742,560                         | 617,742,560                     |  |
| Unappropriated profit                       |               | 1,303,580,469                       | 1,047,678,821                   |  |
|   |               | 1,921,323,029                       | 1,665,421,381                   |  |
| LIABILITIES                                 |               |                                     |                                 |  |
| Non - Current Liabilities                   |               |                                     |                                 |  |
| Lease liabilities                           |               | 152,396,659                         | 157,085,116                     |  |
| Current Liabilities                         |               |                                     |                                 |  |
| Trade and other payables                    |               | 313,737,928                         | 267,608,528                     |  |
| Unclaimed dividend                          | 13            | 4,870,010                           | 4,872,885                       |  |
| Current maturity of lease liabilities       |               | 47,786,666                          | 27,232,738                      |  |
|   |               | 366,394,604                         | 299,714,151                     |  |
| Total Liabilities                           |               | 518,791,263                         | 456,799,267                     |  |
| Contingencies and commitments               |               | -                                   | -                               |  |
| Total Equity and Liabilities                | 14            | 2,440,114,292                       | 2,122,220,648                   |  |
| iotai Equity and Elabilities                | 2,770,114,232 | 2,122,220,040                       |                                 |  |

The annexed notes 1 to 20 form an integral part of these condensed interim financial statements

**Chief Financial Officer** 

Chief Executive Officer

Director

**QUARTERLY REPORT 2024** 

## CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UN-AUDITED) >

FOR THE PERIOD ENDED SEPTEMBER 30, 2024

|   | Nine Months ended                          |  | Quarte                                     | r ended                                   |
|---|--|--|--|---|
|   | September<br>30, 2024                      | September<br>30, 2023                      | September<br>30, 2024                      | September<br>30, 2023                     |
| Income  | (Rup                                       | bees)                                      | (Rupees)                                   |   |
| Remuneration from funds under management - gross<br>Less: Sindh sales tax                                   | 387,152,449<br>(44,539,662)<br>342,612,787 | 192,891,748<br>(22,191,086)<br>170,700,662 | 138,806,763<br>(15,968,920)<br>122,837,843 | 100,034,614<br>(11,508,407)<br>88,526,207 |
| Commission from open end funds under management   | 2,946,378                                  | 16,703,177                                 | 1,606,099                                  | 15,703,231                                |
| Dividend income   | 14,573,642                                 | 5,496,355                                  | -  | 2,817,857                                 |
| Net unrealised gain on remeasurement of investments classified as at fair value through profit or loss      | 161,435,688                                | 84,179,535                                 | 58,914,824                                 | 30,066,553                                |
| Net gain on sale of investments classified as at fair value through profit or loss                          | 87,280,203                                 | 100,476,903                                | 22,899,102                                 | 40,288,323                                |
| Return on bank deposits   | 3,434,838                                  | 2,776,291                                  | 669,356                                    | 936,952                                   |
| Remuneration and share of profit from management<br>of discretionary and non discretionary client portfolio | 173,291                                    | 463,217                                    | 30,303                                     | 117,221                                   |
| Return on debt security   | 21,124,896                                 | 19,128,014                                 | 6,882,636                                  | 7,398,453                                 |
|   | 633,581,723                                | 399,924,154                                | 213,840,163                                | 185,854,797                               |
| Administrative expenses<br>Selling and distribution expenses  | (296,937,132)<br>(18,824,043)              | (236,125,261)<br>(22,816,692)              | (109,005,740)<br>(1,324,045)               | (80,195,122)<br>(21,745,544)              |
| Operating Profit  | 317,820,548                                | 140,982,201                                | 103,510,378                                | 83,914,131                                |
| Other expenses<br>Financial charges   | -<br>(21,746,290)<br>296,074,258           | (2,564,086)<br>(18,060,554)<br>120,357,561 | -<br>(7,733,043)<br>95,777,335             | (1,534,899)<br>(6,118,688)<br>76,260,544  |
| Other income  | 3,340,880                                  | 7,205,929                                  | 3,212,672                                  | 1,814,797                                 |
| Profit before Income and Minimum Taxes  | 299,415,138                                | 127,563,490                                | 98,990,007                                 | 78,075,341                                |
| Taxation - Minimum Taxes  | (15,846,595)                               | (9,740,989)                                | (5,745,471)                                | (6,813,907)                               |
| Profit before Income Tax  | 283,568,543                                | 117,822,501                                | 93,244,536                                 | 71,261,434                                |
| Taxation - net 15   | (27,666,895)                               | (958,799)                                  | (15,824,408)                               | (557,024)                                 |
| Profit for the period after tax   | 255,901,648                                | 116,863,702                                | 77,420,128                                 | 70,704,410                                |
| Earnings per share for the period - basic and diluted 16  | 4.14                                       | 1.89                                       | 1.25                                       | 1.14                                      |

The annexed notes 1 to 20 form an integral part of these condensed interim financial statements

**Chief Financial Officer** 

**JS investments** 

marcai

Chief Executive Officer

Director

## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) >

FOR THE PERIOD ENDED SEPTEMBER 30, 2024

|  | Nine Months ended                     |             | Quarter ended         |                       |
|--|---------------------------------------|-------------|-----------------------|-----------------------|
|  | September 30, 2024 September 30, 2024 |             | September<br>30, 2024 | September<br>30, 2024 |
|  | (Rup                                  | ees)        | (Rupees)              |                       |
| Profit for the period                    | 255,901,648                           | 116,863,702 | 77,420,128            | 70,704,410            |
| Other comprehensive income               | -                                     | -           | -                     | -                     |
|  | -                                     | -           | -                     | -                     |
| otal comprehensive income for the period | 255,901,648                           | 116,863,702 | 77,420,128            | 70,704,410            |

The annexed notes 1 to 20 form an integral part of these condensed interim financial statements.

**Chief Financial Officer** 

Chief Executive Officer

Director

## CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) >

FOR THE PERIOD ENDED SEPTEMBER 30, 2024

|   | Issued, subscribed<br>and paid-up capital | Unappropriated<br>profit | Total         |
|---|---|--------------------------|---------------|
|   |   | (Rupees)                 |               |
| Balance as at January 01, 2023  | 617,742,560                               | 737,654,383              | 1,355,396,943 |
| Total comprehensive income<br>for the period ended September 30, 2023 | _   | 116,863,702              | 116,863,702   |
|   | -   | 116,863,702              | 116,863,702   |
| Balance as at September 30, 2023 (Unaudited)                          | 617,742,560                               | 854,518,085              | 1,472,260,645 |
| Total comprehensive Profit for the period                             |   | []                       |               |
| from October 01, 2023 to December 31, 2023                            | -   | 193,160,736              | 193,160,736   |
|   | -   | 193,160,736              | 193,160,736   |
| Balance as at December 31, 2023 (Audited)                             | 617,742,560                               | 1,047,678,821            | 1,665,421,381 |
| Total comprehensive income  |   |                          |               |
| for the period ended September 30, 2024                               | -   | 255,901,648              | 255,901,648   |
|   | -   | 255,901,648              | 255,901,648   |
| Balance as at September 30, 2024 (Unaudited)                          | 617,742,560                               | 1,303,580,469            | 1,921,323,029 |

The annexed notes 1 to 20 form an integral part of these condensed interim financial statements

**Chief Financial Officer** 

**JS** investments

**Chief Executive Officer** 

Director

## STATEMENT OF CASH FLOWS (UN-AUDITED) > FOR THE PERIOD ENDED SEPTEMBER 30, 2024

|  | September 30,<br>2024   | September 30,<br>2023  |
|--|---|--|
| Note   | (Rup  | ees)   |
| CASH FLOWS FROM OPERATING ACTIVITIES<br>Profit for the period before taxation  | 283,568,543   | 117,822,501  |
| Adjustment for:<br>Remuneration from funds under management - net<br>Remuneration and share of profit from management<br>of discretionary and non discretionary client portfolio<br>Commission from open end funds under management<br>Dividend income<br>Dette accurities   | (342,612,787)<br>(173,291)<br>(2,946,378)<br>(14,573,642)   | (170,700,662)<br>(463,217)<br>(16,703,177)<br>(5,496,355)<br>(4,496,355)                                     |
| Return on debt securitiesDepreciation expense7Amortization expense8Financial charges8Return on bank deposits8Minimum tax8Net gain on sale of investments classified as 'at fair value  | (21,124,896)<br>43,170,110<br>1,433,121<br>21,746,290<br>(3,434,838)<br>15,846,595                                  | (19,128,014)<br>40,885,665<br>2,673,826<br>18,060,554<br>(2,776,291)<br>9,740,989                            |
| through profit or loss'<br>Net unrealised (gain)/loss on remeasurement of investments<br>classified as 'at fair value through profit or loss' 9.1<br>Gain on disposal of property and equipment  | (87,280,203)<br>(161,435,688)<br>(1,113,690)<br>(268,930,754)   | (100,476,903)<br>(84,179,535)<br>(210,740,619)   |
| Working capital changes<br>(Increase) / decrease in current assets :<br>Loans and advances - secured<br>Deposits, prepayments and other receivables<br>Increase / decrease in current liabilities:<br>Accrued and other liabilities  | (13,761,462)<br>(58,743,530)<br>44,559,509<br>(27,945,483)<br>(296,876,237)   | (210,740,013)<br>(1,550,354)<br>(25,865,195)<br>43,868,053<br>16,452,504<br>(194,288,115)                    |
| Taxes paid - net<br>Remuneration and commission received from funds under management<br><b>Net cash used in operating activities</b>   | (23,694,371)<br><u>315,409,354</u><br>(5,161,254)   | (10,002,204)<br><u>163,781,171</u><br>(40,509,148)   |
| CASH FLOWS FROM INVESTING ACTIVITIES<br>Investment made<br>Proceeds from sale of investments<br>Payments for purchase of property, equipment and intangible assets<br>Dividends received<br>Return on bank deposits received<br>Return on debt securities<br>Sale proceeds from disposal of property and equipment<br>Net cash generated from investing activities | (4,103,706,150)<br>4,100,529,714<br>(26,379,494)<br>14,573,642<br>3,434,838<br>14,340,076<br>1,400,000<br>4,192,626 | (7,106,717,658)<br>7,203,426,256<br>(13,721,676)<br>5,496,355<br>2,898,625<br>11,537,055<br>-<br>102,918,958 |
| CASH FLOWS FROM FINANCING ACTIVITIES<br>Unclaimed dividend paid<br>Lease rentals paid<br>Financial charges paid<br>Net cash used in financing activities   | (2,875)<br>(45,968,942)<br>(590,329)<br>(46,562,146)  | (19,871,905)<br>(10,705,379)<br>(30,577,284)   |
| Net increase/(decrease) in cash and cash equivalents   | (47,530,774)  | 31,832,526   |
| Cash and cash equivalents at beginning of the period   | 67,978,805  | 12,288,813   |
| Cash and cash equivalents at end of the period   | 20,448,031  | 44,121,339   |

The annexed notes 1 to 20 form an integral part of these condensed interim financial statements

**Chief Financial Officer** 

(a)

Chief Executive Officer

Director

FOR THE PERIOD ENDED SEPTEMBER 30, 2024

#### 1 STATUS AND NATURE OF BUSINESS

1.1 JS Investments Limited (the Company) is a public listed company incorporated in Pakistan on February 22, 1995 under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). The shares of the Company are quoted on the Pakistan Stock Exchange Limited since April 24, 2007. The registered office of the Company is located at The Centre, 19th Floor, Plot No. 28, SB-5, Abdullah Haroon Road, Saddar, Karachi. The Company is a subsidiary of JS Bank Limited (which has 84.56 percent direct holding in the Company) which is a subsidiary of JSCL (Jahangir Siddiqui & Co. Ltd.), the Ultimate Parent.

The Company has obtained the license of an "Investment Advisor" and "Asset Management Company" (AMC) under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules) and the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations). In addition, the Company also acts as Pension Fund Manager under the Voluntary Pension System Rules, 2005. The Company has also acquired the Private Equity and Venture Capital Fund Management Services license and REIT Management Services license from Securities and Exchange Commission of Pakistan (SECP)

Pakistan Credit Rating Agency Limited (PACRA) has maintained Management Company's asset manager rating of 'AM2+' with a 'stable outlook' to JS Investments Limited.

Geographical location and addresses of business units of the Company are as under:

| Location  | Address   | Purpose       |
|-----------|---|---------------|
| Karachi   | The Centre, 19th Floor, Plot No. 28, SB-5 Abdullah Haroon Road Saddar, Karachi.   | Head Office   |
| Karachi   | Ground Floor, Plot # 97-C, Main Khayaban-e-Shaheen, DHA Phase VIII, Karachi.      | Branch Office |
| Lahore    | Ground Floor, No 25, Block 13, Plot No.1-4, Usman Block, New Garden Town, Lahore. | Branch Office |
| Islamabad | Office # 414, 4th Floor, PSX Building, Jinnah Avenue, Islamabad.                  | Branch Office |

**1.2** The Company is an asset management company, pension fund and private equity and venture capital manager for the following funds for the period ended September 30, 2024.

#### **Open-end mutual funds**

- JS Growth Fund
- Unit Trust of Pakistan
- JS Income Fund
- JS Islamic Fund
- JS Fund of Funds
- JS Islamic Income Fund
- JS Cash Fund
- JS Large Cap. Fund
- JS Money Market Fund
- JS Fixed Term Munafa Fund
- JS Islamic Money Market Fund (Formerly: JS Islamic Daily Dividend Fund)
- JS Momentum Factor Exchange Traded Fund
- JS Microfinance Sector Fund
- JS Islamic Premium Fund
- JS Government Securities Fund

#### **Closed-end mutual funds**

- JS Rental REIT Fund

#### Private Equity and Venture Capital Fund

- JS Motion Picture Fund



FOR THE PERIOD ENDED SEPTEMBER 30, 2024

#### **Pension funds**

- JS Pension Savings Fund
- JS Islamic Pension Savings Fund
- JS KPK Pension Fund
- JS KPK Islamic Pension Fund

#### 2 BASIS OF PREPARATION

#### 2.1 Statement of compliance

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards applicable in

- International Accounting Standard 34 Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017 (the Act);
- Provisions of and directives issued under the Act;
- Provisions of the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations); and
- Directives issued by the Securities and Exchange Commission of Pakistan (SECP).

Where the provisions and directives issued under the Companies Act, 2017, part VIIIA of the repealed Companies Ordinance, 1984, the NBFC Rules and the NBFC Regulations differ from the International Financial Reporting Standards, the provisions of and directives issued under the Companies Act, 2017, part VIIIA of the repealed Companies Ordinance, 1984, the NBFC Rules and the NBFC Regulations have been followed.

The Securities and Exchange Commission of Pakistan (SECP) vide SRO 56 (1) / 2016 dated January 28, 2016, has notified that the requirements of IFRS 10 (Consolidated Financial Statements) and Section 237 of the repealed Companies Ordinance, 1984 (Section 228 of Companies Act 2017), are not applicable in case of investments made by companies in mutual funds established under Trust structure. Accordingly, the Company has not consolidated the financial position and result of operations of mutual funds managed by it in their condensed interim financial statements.

These condensed interim financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the annual audited financial statements of the Company as at December 31, 2023.

- 2.2 The comparative condensed interim statement of financial position presented in these condensed interim financial statements have been extracted from the audited annual financial statements of the Company for the year ended December 31, 2023, whereas the comparative condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of changes in equity, condensed interim statement
- **2.3** These condensed interim financial statements are un-audited and are being submitted to the shareholders as required under section 237 of the Act.

#### 2.4 Basis of measurement

These condensed interim financial statements have been prepared under historical cost convention except for certain investments which are stated at fair value.

#### 2.5 Functional and presentation currency

These condensed interim financial statements have been presented in Pakistani Rupee, which is the functional and presentation currency of the Company and rounded off to nearest rupee.

#### 3 MATERIAL ACCOUNTING POLICY INFORMATION

The accounting policies and the methods of computation adopted in the preparation of these condensed interim financial statements are same as those applied in the preparation of the annual audited financial statements of the Company for the year ended December 31, 2023.

#### 4 SIGNIFICANT ACCOUNTING JUDGMENTS, ESTIMATES AND ASSUMPTIONS AND FINANCIAL RISK MANAGEMENT

The preparation of these condensed interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

In preparing these condensed interim financial statements, the significant judgments made by the management in applying the Company's accounting policies and areas where assumptions and estimates are significant are same as those applied to the annual audited financial statements for the year ended December 31, 2023. The Company's financial risk management objectives and policies are consistent with those disclosed in the annual audited financial statements for the year ended December 31, 2023.

#### 5 STANDARDS, ACCOUNTING JUDGEMENT, ESTIMATES, ASSUMPTIONS AND FINANCIAL RISK MANAGEMENT.

The preparation of these condensed interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

In preparing these condensed interim financial statements, the significant judgments made by the management in applying the Company's accounting policies and areas where assumptions and estimates are significant are same as those applied to the annual audited financial statements for the year ended December 31, 2023. The Company's financial risk management objectives and policies are consistent with those disclosed in the annual audited financial statements for the year ended December 31, 2023.

#### 6 STANDARDS, INTERPRETATIONS AND AMENDMENTS TO PUBLISHED APPROVED ACCOUNTING STANDARDS THAT ARE NOT YET EFFECTIVE

## 6.1 Standard, interpretations and amendments to publish accounting and reporting standards that are effective in the current period

There are certain amendments to the published accounting and reporting standards that are mandatory for the Company's accounting periods beginning on or after January 01, 2024. However these do not have any significant impact on the Company's operations and, therefore, have not been detailed in these condensed interim financial statements.

#### 6.2 Standard, interpretations and amendments to publish accounting and reporting standards that are not yet effective

There are certain new standards and amendments to the accounting and reporting standards that are mandatory for the company's accounting periods beginning on or after January 01, 2024. However, these do not have any significant impact on the Company's operations and, therefore, have not been detailed in these condensed interim financial statements.



FOR THE PERIOD ENDED SEPTEMBER 30, 2024

|   |  | (Un-Audited)<br>September 30,<br>2024 | (Audited)<br>December 31,<br>2023 |
|---|--|---------------------------------------|-----------------------------------|
| 7 | PROPERTY AND EQUIPMENT   | (Rup                                  | ees)                              |
|   |  |                                       |                                   |
|   | Operating Fixed Assets   |                                       |                                   |
|   | Opening written down value   | 111,890,675                           | 113,205,609                       |
|   | Additions during the period/year   | 15,328,681                            | 21,196,619                        |
|   | Disposals during the period/year   | (286,310)                             | (24,106)                          |
|   | Depreciation for the period/year   | (17,589,608)                          | (22,487,447)                      |
|   |  | 109,343,438                           | 111,890,675                       |
|   | Right of use of assets   |                                       |                                   |
|   | Opening written down value   | 127,071,931                           | 162,061,005                       |
|   | Additions during the period/year   | 41,962,034                            | 20,380,531                        |
|   | Disposals during the period/year   | -                                     | (29,586,570)                      |
|   | Depreciation for the period/year   | (25,580,502)                          | (25,783,035)                      |
|   |  | 143,453,462                           | 127,071,931                       |
|   | Capital work-in-progress   | 11,337,123                            | -                                 |
|   |  | 264,134,023                           | 238,962,606                       |
|   | <b>7.1</b> The following additions were made to tangible - property and equipment during the period/year : |                                       |                                   |
|   | Leasehold improvement  | 1,003,000                             | 11,074,970                        |
|   | Furniture and fixtures   | 75,000                                | 1,630,742                         |
|   | Vehicles   | 6,890,890                             | -                                 |
|   | Office equipment   | 7,359,791                             | 8,490,907                         |
|   |  | 15,328,681                            | 21,196,619                        |

7.2 The cost of fully depreciated assets as at September 30, 2024 is Rs. 85.08 million (December 31, 2023: Rs. 83.42 million)

|   |                                    |      | (Un-Audited)<br>September 30,<br>2024 | (Audited)<br>December 31,<br>2023 |
|---|------------------------------------|------|---------------------------------------|-----------------------------------|
| 8 | INTANGIBLE ASSETS                  | Note | (Ru                                   | ipees)                            |
|   |                                    |      |                                       |                                   |
|   | Opening written down value         |      | 3,655,853                             | 6,469,897                         |
|   | Additions during the period / year |      | -                                     | 420,000                           |
|   | Amortization for the period / year |      | (1,433,121)                           | (3,234,044)                       |
|   |                                    |      | 2,222,732                             | 3,655,853                         |

8.1 The cost of fully amortized assets as at September 30, 2024 is Rs. 56.83 million (December 31, 2023: Rs. 53.22 million)

FOR THE PERIOD ENDED SEPTEMBER 30, 2024

| 9 | 9 OTHER FINANCIAL ASSETS   |     | (Un audited)<br>September 30,<br>2024 | (Audited)<br>December 31,<br>2023 |
|---|--|-----|---------------------------------------|-----------------------------------|
|   | Investments by category  |     | (Ru                                   | ipees)                            |
|   | At fair value through profit or loss                                   |     |                                       |                                   |
|   | Investment in units of mutual funds under management - related parties | 9.1 | 1,486,569,158                         | 1,234,676,831                     |
|   | Investment in Debt Security - Term Finance Certificate                 | 9.2 | 126,687,500                           | 126,687,500                       |
|   |  |     | 1,613,256,658                         | 1,361,364,331                     |

#### 9.1 Units of mutual funds - Related Parties

| Number of Units |              |   | (Un-Audited)          |               | (Audited)            |  |
|-----------------|--------------|---|-----------------------|---------------|----------------------|--|
|                 | December 31, |   | September 30,<br>2024 |               | December 31,<br>2023 |  |
| 2024            | 2023         |   | Average Cost          | Fair value    | Fair value           |  |
|                 |              |   |                       | (Rupees)      |                      |  |
| 1,000,000       | 1,000,000    | JS Motion Picture Fund                                  | 74,830,000            | 79,290,000    | 74,830,0             |  |
| 5,000           | 5,000        | JS KPK Islamic Pension Fund - Equity Sub Fund           | 500,000               | 500,000       | 500,0                |  |
| 5,000           | 5,000        | JS KPK Islamic Pension Fund -Equity Index Sub Fund      | 500,000               | 500,000       | 500,0                |  |
| 5,000           | 5,000        | JS KPK Pension Fund - Equity Sub Fund                   | 500,000               | 500,000       | 500,0                |  |
| 5,000           | 5,000        | JS KPK Pension Fund -Equity Index Sub Fund              | 500,000               | 500,000       | 500,0                |  |
| -               | 1,633,564    | JS Islamic Income Fund                                  | -                     | -             | 190,832,9            |  |
| -               | 150,631      | JS MicroFinance Sector Fund                             | -                     | -             | 15,302,              |  |
| -               | 710,649      | JS Government Securities Fund                           | -                     | -             | 78,285,              |  |
| -               | 2,626,050    | JS Money Market Fund                                    | -                     | -             | 275,577,             |  |
| 3,840,903       | 1,307,196    | JS Cash Fund  | 423,795,626           | 424,304,535   | 135,177,             |  |
| 305,626         | 305,626      | JS KPK Islamic Pension Fund - MM Sub Fund               | 30,819,329            | 35,247,850    | 30,819,              |  |
| 305,626         | 305,626      | JS KPK Pension Fund - MM Sub Fund                       | 30,819,329            | 35,920,227    | 30,819,              |  |
| 5,000           | 5,000        | JS KPK Islamic Pension Fund - Debt Sub Fund             | 500,000               | 500,000       | 500,                 |  |
| 5,000           | 5,000        | JS KPK Pension Fund - Debt Sub Fund                     | 500,000               | 500,000       | 500,0                |  |
| -               | 22,727       | JS Islamic Pension Savings Fund Debt                    | -                     | -             | 7,493,               |  |
| -               | 1,976        | JS Islamic Pension Savings Fund MM                      | -                     | -             | 603,4                |  |
| -               | 890          | JS Pension Savings Fund Debt                            | -                     | -             | 386,4                |  |
| -               | 11,674       | JS Pension Savings Fund MM                              | -                     | -             | 4,179,               |  |
| 193,715         | -            | Unit Trust Of Pakistan                                  | 45,000,000            | 46,702,755    |                      |  |
| 7,824,503       | 4,550,325    | JS Fund of Funds  | 716,869,186           | 862,103,790   | 387,369,             |  |
|                 |              |   | 1,325,133,470         | 1,486,569,158 | 1,234,676,           |  |
|                 |              | Unrealized gain on<br>remeasurement at fair value - net | 161,435,688           | <u> </u>      |                      |  |
|                 |              |   | 4 400 500 4 50        |               | 1 00 1 0 00 0        |  |

1,486,569,158 1,486,569,158 1,234,676,831

#### 9.2 Investment in Debt Security - Term Finance Certificate

This represents investment in AA+ rated, unsecured, subordinated, perpetual and non-cumulative term finance certificate of Bank AL Habib Limited, having face value of Rs.125 million and carries profit at the rate of 6 Months KIBOR + 1.50% per annum since 2018.

FOR THE PERIOD ENDED SEPTEMBER 30, 2024

|   | (Un audited)<br>September 30,<br>2024 | (Audited)<br>December 31,<br>2023 |
|---|---------------------------------------|-----------------------------------|
| 10 LONG-TERM INVESTMENT   | (Ru                                   | pees)                             |
| <b>At fair value through profit or loss</b><br>Shares of Mutual Funds Association of Pakistan | 265,000                               | 265,000                           |

"Mutual Funds Association of Pakistan (MUFAP) has converted into a Self-Regulatory Organization (SRO) upon the directive of SECP and thus, is required to be registered under Section 42 of the Companies Act, 2017. Since it was converted into a SRO, the capital requirements were met from all the Asset Management Companies (AMCs) who are also the members of MUFAP. All AMCs contributed equally towards the share capital of MUFAP by subscribing for 26,500 shares at a par value of Rs. 10 each, the Company also subscribed for the shares of MUFAP being its member."

|                           |      | (Un-Audited)<br>September 30,<br>2024 | (Audited)<br>December 31,<br>2023 |
|---------------------------|------|---------------------------------------|-----------------------------------|
| 11 CASH AND BANK BALANCES | Note | (Rup                                  | bees)                             |
| Cash in hand              |      | 482,711                               | 134,361                           |
| Cash at bank in:          |      |                                       |                                   |
| Current accounts          |      | 549,733                               | 549,733                           |
| Savings accounts          | 11.1 | 19,415,587                            | 67,294,711                        |
|                           |      | 19,965,320                            | 67,844,444                        |
|                           |      | 20,448,031                            | 67,978,805                        |

**11.1** These carry mark-up at the rates ranging from 18.00% to 20.82%(December 31, 2023: 14.50% to 20.82%). It includes Rs. 16.973 million (December 31, 2023: Rs. 65.220 million) held with JS Bank Limited.

#### 12 DEFERRED TAXATION

|  | (en / laantea) | () talancea) |
|--|----------------|--------------|
|  | September 30,  | December 31, |
|  | 2024           | 2023         |
|  | (Rup           | oees)        |
| Deductible Temporary Differences on:         |                |              |
| Right-of-use asset and lease liability - net | 17,018,959     | 16,601,318   |
| Intangible assets                            | 32,518         | 712,716      |
| Brought forward business losses              | 55,398,722     | 51,113,803   |
| Unabsorbed tax depreciation and amortization | 64,528,165     | 55,225,098   |
|  | 136,978,364    | 123,652,935  |
| Taxable Temporary Differences on:            |                |              |
| Property and equipment                       | (5,117,297)    | (5,353,903)  |
| Investments                                  | (29,555,779)   | (17,200,724) |
|  | (34,673,076)   | (22,554,627) |
|  | 102,305,288    | 101,098,308  |

(Un-Audited) (Audited)

FOR THE PERIOD ENDED SEPTEMBER 30, 2024

#### 13 TRADE AND OTHER PAYABLES

- **13.1** This includes Rs. 92.245 million (December 31, 2023: Rs. 92.245 million) payable against Federal Excise Duty (FED) on management fees received / receivable from the Funds under management. There is no change in the status of the appeal filed by the Federal Government in the HonorableSupreme Court of Pakistan in respect of levy of Federal Excise Duty as reported in note 17.1 to the annual audited financial statements of the Company for the year ended December 31, 2023.
- **13.2** This includes Rs. 22.349 million (December 31, 2023 : Rs. 16.36 million) payable against Sindh Workers' Welfare Fund. The status of Sindh Workers' Welfare Fund (SWWF) is same as disclosed in note 17.2 to the annual audited financial statements for the year ended December 31, 2023.

#### 14 CONTINGENCIES AND COMMITMENTS

#### 14.1 Contingencies

**14.1.1** There is no change in the status of contingencies as disclosed in note 18.1 to the annual audited financial statemer of the Company for the year ended December 31, 2023.

#### 14.2 Commitments

**14.2.1** The Company does not have any commitments that are required to be disclosed in these condensed interim financ statements.

|                             | (Un-Audited)  |               |               |               |  |
|-----------------------------|---------------|---------------|---------------|---------------|--|
|                             |               |               | September 30, | September 30, |  |
|                             |               |               | 2024          | 2023          |  |
|                             |               |               | (Rup          | bees)         |  |
| 15 TAXATION - NET           |               |               |               |               |  |
| Current                     |               |               | (28,873,875)  | (958,799)     |  |
| Deferred                    |               |               | 1,206,980     | (555,755)     |  |
|                             |               |               | (27,666,895)  | (958,799)     |  |
|                             |               |               |               |               |  |
|                             |               | (Un-A         | udited)       |               |  |
|                             | Nine Mont     | hs ended      | Quarter       | ended         |  |
|                             | September 30, | September 30, | September 30, | September 30, |  |
|                             | 2024          | 2023          | 2024          | 2023          |  |
|                             |               | (Ru           | pees)         |               |  |
| 16 EARNINGS PER SHARE       |               |               |               |               |  |
|                             |               |               |               | 70 704 440    |  |
| Profit for the period       | 255,901,648   | 116,863,702   | 77,420,128    | 70,704,410    |  |
|                             |               | (Numbor       | of shares)    |               |  |
| Weighted average number of  |               | (Number       | of shares)    |               |  |
| ordinary shares outstanding |               |               |               |               |  |
| during the period           | 61,774,256    | 61,774,256    | 61,774,256    | 61,774,256    |  |
|                             |               |               |               |               |  |
|                             |               | <u>(Ru</u>    | pees)         |               |  |
|                             |               |               |               |               |  |
| Earnings per share          | 4.14          | 1.89          | 1.25          | 1.14          |  |
|                             |               |               |               |               |  |

**16.1** Diluted earnings per share has not been presented as the Company does not have any convertible instruments in issue as at September 30, 2024 (December 31, 2023 : Nil) which would have any effect on the earnings per share if the option to convert is exercised.



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FOR THE PERIOD ENDED SEPTEMBER 30, 2024

#### 17 TRANSACTIONS AND OUTSTANDING BALANCES WITH RELATED PARTIES

Related parties comprise of JS Bank Limited (Parent Company), Jahangir Siddiqui & Co. Ltd. (Ultimate Parent Company), JS Global Capital Limited, BankIslami Pakistan Limited, the Funds under management and other companies with common directorship, staff provident fund and key management employees. Contributions to the accounts in respect of staff retirement benefits are made in accordance with terms of the contribution plans. Remuneration of the key management personnel are in accordance with the terms of their employment. Other transactions are carried out as per agreed terms. Transactions and balances with related parties can be summarized below:

|  | (Un-Audited)   |  |
|--|--|--|
|  | September 30,<br>2024  | September 30,<br>2023  |
| 17.1 Transactions during the period  | (Ruj   | pees)  |
| The mansactions during the period  |  |  |
| 17.1.1 Funds under management  |  |  |
| Remuneration - net of tax<br>Commission received<br>Expenses incurred on behalf of the funds<br>Expenses reimbursed from the funds<br>Dividends received<br>Investments made<br>Investments disposed off / matured<br>JS Rental REIT Fund - Rent expense | 342,612,787<br>2,946,378<br>363,662,272<br>308,722,252<br>14,573,642<br>(4,103,706,150)<br>4,100,529,714<br>24,723,350 | 170,700,662<br>16,703,177<br>154,335,155<br>141,789,497<br>5,496,355<br>(7,106,717,658)<br>7,203,426,256<br>12,484,787 |
| 17.1.2 Jahangir Siddiqui & Co. Ltd.<br>Basis of relationship - Ultimate parent company   |  |  |
| Reimbursement of annual subscription<br>fee paid by JSCL to World Economic<br>Forum on behalf of the Company<br>Rent paid  | 7,051,500<br>400,000   | -<br>375,000   |
| 17.1.3 JS Bank Limited<br>Basis of relationship - Parent company   |  |  |
| Rent Paid<br>Return on bank deposits<br>Management fee sharing on distribution of mutual fund<br>Bank charges  | 6,590,691<br>3,031,081<br>4,941,695<br>585,882   | 2,612,746<br>-<br>74,320   |
| ASSOCIATED COMPANIES, FUNDS AND OTHER RELATED PARTIES  |  |  |
| 17.1.4 EFU General Insurance<br>Basis of relationship - Common directorship of ultimate<br>parent company<br>Insurance premium paid  | 2,427,173  | 1,489,645  |
| 17.1.5 EFU Life Assurance<br>Basis of relationship - Common directorship of ultimate<br>parent company<br>Insurance premium paid   | 2,443,509  | 1,743,677  |
|  | 2,440,000  | 1,170,011  |

FOR THE PERIOD ENDED SEPTEMBER 30, 2024

|            |  | (Un-Audited)       |                       |
|------------|--|--------------------|-----------------------|
|            |  | September 30, 2024 | September 30,<br>2023 |
|            |  | (Ru                | pees)                 |
| 17.1.6     | JS Investments Staff Provident Fund                        |                    |                       |
|            | Employee benefit plan                                      |                    | 0.050.000             |
|            | Provident Fund contributions made                          | 10,550,015         | 8,356,669             |
| 17 1 7     | JS Global Capital Limited                                  |                    |                       |
|            | Basis of relationship - Subsidiary of the Parent Company   |                    |                       |
|            | Expenses paid on behalf of the Company                     | 774,671            | 465,773               |
|            | Reimbursment of expenses from the Company                  | 1,147,665          | 492,571               |
|            | Rent Paid  | 13,039,446         | 12,418,584            |
| 17.1.8     | JS Lands (Private) Limited                                 |                    |                       |
|            | Basis of relationship - Common Substantial                 |                    |                       |
|            | Shareholder  |                    |                       |
|            | Miscellaneous expenses paid                                | 23,665,740         | 21,408,247            |
|            | Refund of rent to JSIL                                     | -                  | 14,378,133            |
| 17.1.9     | Decibel BPO Private Limited                                |                    |                       |
|            | Basis of relationship - common directorship of the Company |                    |                       |
|            | Service Charges  | 169,500            | -                     |
| 17.1.10    | Future Trust   |                    |                       |
|            | Basis of relationship - common directorship of the Company |                    |                       |
|            | Donation Paid  | 1,000,000          | -                     |
| 17 1 11    | Transactions with substantial shareholder of the           |                    |                       |
| 17.1.11    | Ultimate Parent Company                                    |                    |                       |
|            | Use of name and advisory for the period                    | 14,000,000         | 11,250,000            |
|            |  |                    |                       |
| 17.1.12    | Transactions made with Directors and key personnel         |                    |                       |
|            | Remuneration   | 129,113,411        | 103,396,919           |
|            | Directors fee  | 659,997            | 659,997               |
|            | Disbursement of personal loans and advances                | 7,214,218          | 1,361,033             |
|            | Repayments of loans and advances                           | 1,854,016          | 1,083,042             |
| 7.2 Balano | ce outstanding with related parties                        |                    |                       |

#### 17.2 Balance outstanding with related parties

| September 30, |   |
|---------------|---|
| September 30, | December 31,  |
| 2024          | 2023  |
| (Rup          | bees)   |
|               |   |
|               |   |
| 301,020,588   | 213,497,341   |
| 666,985       | 13,915,880  |
|               |   |
|               |   |
| 16,973,139    | 65,220,361  |
| 1,465,064     | 1,465,064   |
| 2,409,149     | 2,409,149   |
|               | (Rup<br>301,020,588<br>666,985<br>16,973,139<br>1,465,064 |

(Audited) (Audited)



FOR THE PERIOD ENDED SEPTEMBER 30, 2024

| S<br>17.2.3 Jahangir Siddiqui & Sons Limited<br>Basis of relationship - Common ownership of the<br>substantial shareholder<br>Rent receivable | September 30,<br>2024<br>(Rup<br>2,486,352 | December 31,<br>2023<br>Dees)<br>2,486,352 |
|---|--|--|
| Basis of relationship - Common ownership of the substantial shareholder   | (Rup                                       | bees)                                      |
| Basis of relationship - Common ownership of the substantial shareholder   |  |  |
| substantial shareholder   | 2,486,352                                  | 2 496 252                                  |
|   | 2,486,352                                  | 2 496 252                                  |
| Rent receivable   | 2,486,352                                  | 2 106 252                                  |
|   |  | 2,400,302                                  |
| 17.2.4 Jahangir Siddiqui Securities Services Ltd  |  |  |
| Basis of relationship - Common ownership of the   |  |  |
| substantial shareholder   |  |  |
| Rent receivable   | 94,429                                     | 94,429                                     |
| 17.2.5 Associated company - Mahvash & Jahangir Siddiqui Foundation  |  |  |
| Basis of relationship - Common directorship of the group  |  |  |
| Rent receivable   | 379,929                                    | 379,929                                    |
| 17.2.6 Associated company - JS Global Capital Limited   |  |  |
| Basis of relationship - Subsidiary of the Parent Company  |  |  |
| Other Receivable  | 1,620,292                                  | 1,378,468                                  |
| Rent receivable   | 181,957                                    | 181,957                                    |
| 17.2.7 JS Lands (Private) Limited   |  |  |
| Basis of relationship - Common Substantial Shareholder  |  |  |
| Other Payable   | 3,239,015                                  | 2,271,851                                  |
| Rent payable  | 51,044                                     | 9,815                                      |
| 17.2.8 Outstanding from key management personnel  |  |  |
| Receivable against loans and advances   | 6,018,702                                  | 542,501                                    |
| Directors' fee payable  | 259,997                                    | 604,997                                    |

#### 17.2.9 Key management personnel and directors hold 5,000 shares in the Company

17.3 Other balances outstanding with related parties as at reporting date have been disclosed in the relevant balance sheet notes

**17.4** Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Company. Management considers all members of the management team, including the Chief Executive Officer and Directors to be key management personnel.

#### 18 FAIR VALUE OF FINANCIAL AND OTHER ASSETS

IFRS 13 - 'Fair Value Measurement' establishes a single source of guidance under IFRS for all fair value measurements and disclosures about fair value measurement where such measurements are required as permitted by other IFRSs. It defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (i.e. an exit price).

Financial assets which are tradable in an open market are revalued at the market prices prevailing on the balance sheet date. The estimated fair value of all other financial assets and liabilities is considered not significantly different from book value.

The following table shows financial instruments recognised at fair value, analysed between those whose fair value is based on:

Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.

FOR THE PERIOD ENDED SEPTEMBER 30, 2024

- Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: Fair value measurements using inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

The table below analyse financial instruments measured at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorised:

|   | September 30, 2024 (Un-Audited) |               |         |               |
|---|---------------------------------|---------------|---------|---------------|
|   | Level 1                         | Level 2       | Level 3 | Total         |
|   | (Rupees)                        |               |         |               |
| Financial assets at fair value through profit or loss |                                 |               |         |               |
| Units of mutual funds - Related Parties               | -                               | 1,486,569,158 | -       | 1,486,569,158 |
| Term finance certificate                              | -                               | 126,687,500   | -       | 126,687,500   |
| Shares of Mutual Funds Association of Pakistan        | -                               | -             | 265,000 | 265,000       |
|   | -                               | 1,613,256,658 | 265,000 | 1,613,521,658 |

|   | December 31, 2023 (Audited) |               |         |               |
|---|-----------------------------|---------------|---------|---------------|
|   | Level 1                     | Level 2       | Level 3 | Total         |
|   |                             | (Rup          | ees)    |               |
| Financial assets at fair value through profit or loss |                             |               |         |               |
| Units of mutual funds - Related Parties               | -                           | 1,234,676,831 | -       | 1,234,676,831 |
| Term finance certificate                              | -                           | 126,687,500   | -       | 126,687,500   |
| Shares of Mutual Funds Association of Pakistan        | -                           | -             | 265,000 | 265,000       |
|   | -                           | 1,361,364,331 | 265,000 | 1,361,629,331 |

**18.1** During the period, there were no transfers between level 1 and level 2 fair value measurements, and no transfer into and out of level 3 fair value measurements.

#### **19 Subsequent Event**

The members of the JS Investments Limited, in the Extraordinary General Meeting (EoGM) held on October 14, 2024, approved and authorized the Company to purchase/buy back its shares up to 4,630,000 issued ordinary shares of the face value of Rs. 10 each, i.e., around 7.5% of the total outstanding shares, through Pakistan Stock Exchange at the current price prevailing during the purchase period and acceptable to the company as recommended by its Board of Directors.

FOR THE PERIOD ENDED SEPTEMBER 30, 2024

#### 20 GENERAL

- **20.1** In compliance of the NBFC Rules read with SRO 1002(1)/2015 dated October 15, 2015 of SECP, the management would like to report that the Company has sufficient insurance coverage from an insurance company, rated AA++ by a rating agency registered with the Commission, against financial losses that may be caused as a result of gross negligence of its employees.
- **20.2** Corresponding figures have been re-arranged / re-classified, wherever necessary, to facilitate comparison in the presentation in the current period. However, there are no material re-arrangements / re-classifications to report.
- **20.3** These condensed interim financial information were authorised for issue on October 22, 2024 by the Board of Directors of the Company.

**Chief Financial Officer** 

Director

Chief Executive Officer



#### **JS INVESTMENTS OFFICES**

#### Head Office - Karachi

19th Floor, The Centre, Plot No. 28, SB-5, Abdullah Haroon Road, Saddar, Karachi.

#### Wealth Centre

Ground Floor, Plot No. 97-C, Main Khayaban-e-Shaheen, DHA Phase 8, Karachi

- Regional Office Lahore Ground Floor, No. 25, Block 13, Plot No.1-4, Usman Block, New Garden Town, Lahore
- Regional Office Islamabad Office No. 414, 4th Floor, PSX Building, Jinnah Avenue, Islamabad





in http://www.linkedin.com/company/js-investment-limited

QR Code for website access