



***DRIVEN BY PASSION  
BUILT ON EXCELLENCE***

**2024**  
Quarter Report



# CONTENTS

<b>02</b>	Company Information
<b>03</b>	Directors' Report
<b>05</b>	Statement Of Financial Position
<b>06</b>	Statement Of Profit or Loss
<b>07</b>	Statement Of Comprehensive Income
<b>08</b>	Statement Of Changes In Equity
<b>09</b>	Statement Of Cash Flows
<b>10</b>	Notes To The Financial Statements

# COMPANY INFORMATION

## **BOARD OF DIRECTORS**

Mr. Abdus Samad Habib – Chief Executive Officer  
Syed Najmudduja Jaffri – Chairman  
Mr. Kashif Habib – Director  
Mr. Ahsan Anis – Director  
Mrs. Anna Samad – Director  
Mr. Abdul Qadir – Director  
Mr. Muhammad Siddiq Khokhar – Director

## **AUDIT COMMITTEE**

Mr. Abdul Qadir – Chairman  
Mr. Kashif Habib – Member  
Mr. Ahsan Anis – Member

## **HUMAN RESOURCES & REMUNERATION COMMITTEE**

Mr. Muhammad Siddiq Khokhar – Chairman  
Mr. Kashif Habib – Member  
Syed Najmudduja Jaffri – Member

## **CHIEF FINANCIAL OFFICER**

Mr. Imran Haque

## **COMPANY SECRETARY**

Mr. Imran Haque

## **AUDITORS**

RAHMAN SARFARAZ RAHIM IQBAL RAFIQ  
CHARTERED ACCOUNTANTS

## **LEGAL ADVISOR**

ADVOCATE AHSAN-UL-HAQ ADVOCATES AND  
CORPORATE COUNCIL

## **BANKERS AND FINANCIAL INSTITUTIONS**

HABIB METROPOLITAN BANK  
THE BANK OF PUNJAB  
BANK ISLAMI PAKISTAN LIMITED  
BANK ALFALAH LIMITED  
SUMMIT BANK LIMITED / BANK MAKRAMAH LIMITED  
MEEZAN BANK LIMITED

## **REGISTERED OFFICE**

Plot # 1, Global Industry,  
Nusrat Bhutto Colony, North Nazimabad  
Karachi, Pakistan.  
Tel: 92 345 2025369  
[www.safemixlimited.com](http://www.safemixlimited.com)

## **SHARES REGISTRAR**

THK Associates (Private) Limited  
Plot # 32-C, Jami Commercial Street 2  
DHA Phase VII  
Karachi

# Directors' Review Report

The Board of Directors of your Company are pleased to present their review report on the financial and operational performance of your Company for the first quarter ended September 30, 2024.

The key financial highlights of the Company are as follows:

Particulars	Qtr Ended September 30	
	2024	2023
	-----Rupees-----	
Net Sales	307,894,740	282,124,608
Cost Of Sales	(250,891,174)	(213,995,888)
Gross Profit	57,003,566	68,128,720
Profit before Taxation	30,043,725	41,223,897
Taxation	(8,254,119)	(7,330,998)
Profit after Taxation	<u>21,789,607</u>	<u>33,892,898</u>
Earnings per Share- Basic and Diluted	<u>0.87</u>	<u>1.36</u>

## Financial and Operational Performance

The Company achieved a sales figure of PKR 307 million, compared to the corresponding year's PKR 282 million. The cost of sales for the year amounted to PKR 250.89 million, from PKR 213.99 million in the corresponding year. This led to a gross profit of PKR 57 million for the period. In terms of expenses, the Company incurred administrative and selling expenses of PKR 12.5 million during the period. Additionally, finance costs for the period amounted to PKR 11.4 million, while the Company earned other income totalling PKR 6.4 million over the same period.

## Future Outlook

Although slight improvement has been witnessed in the Pakistani economy, yet it continues to face various hurdles, including elevated inflation, high-interest rates, and diminished foreign exchange reserves. However, interest rates have started to come down and currently stood at around 17% per annum. Hence, we maintain a positive outlook on the nation's economic future, driven by the current administration's proactive measures. We anticipate a slow growth in medium term for the construction and real estate sector, higher input expenses, and slow-down in economic activities. However, in the long term, we foresee a boom in construction industry due to suppressed demand of the past few quarters, which is expected to give an impetus to growth of the construction industry in the long term.

We hold a strong belief that the Pakistani economy will surmount its present challenges and emerge more resilient. We eagerly anticipate our ongoing contributions to the country's prosperity.

## Acknowledgement

The management of your Company would like to thank all the shareholders, financial institutions, customers, individuals and staff members who have been associated with the Company for their support and cooperation. Further, we would also like to thank SECP and the management of PSX for their continued support and guidance.

For and on behalf of the board



Chief Executive Officer



Chairman

Karachi: October 29th, 2024



# STATEMENT OF FINANCIAL POSITION

As at September 30, 2024

		Unaudited 30 September 2024	Audited 30 June 2024
	Note	(Rupees)	
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property, plant and equipment	4	278,918,477	276,007,874
Right of use asset	5	3,830,581	4,085,953
Intangible Assets		177,859	182,942
Long term deposits		23,500	23,500
Long term advances to employees		493,546	493,546
Deferred taxation - net		44,737,693	43,420,333
		328,181,656	324,214,148
<b>Current assets</b>			
Stock-in-trade	6	27,455,513	29,610,514
Stores, spares and loose tools		17,766,177	15,904,146
Trade Debtors	7	398,822,848	347,516,161
Loans and advances	8	19,711,949	7,554,860
Prepayments and other receivables		3,593,505	3,041,634
Taxation - net		31,793,480	30,989,741
Cash and bank balances	9	27,905,369	46,796,567
		527,048,841	481,413,623
		855,230,497	805,627,771
<b>Total assets</b>			
<b>EQUITY AND LIABILITIES</b>			
<b>Share capital and reserves</b>			
Authorized capital 35,000,000 (June 30, 2022: 35,000,000) ordinary share of Rs. 10 each		350,000,000	350,000,000
Issued, subscribed and paid up capital		250,000,000	250,000,000
Capital reserve			
Share premium		14,728,576	14,728,576
Revenue reserve			
Accumulated profit		139,454,660	117,665,053
		404,183,236	382,393,629
<b>Non-current liabilities</b>			
Long term financing - secured	10	61,571,307	59,304,456
Right of use asset (Lease liability)	11	3,552,630	3,771,145
Staff retirement benefits		24,461,436	23,225,644
		89,585,373	86,301,245
<b>Current liabilities</b>			
Trade and other payables	12	221,050,015	191,651,678
Advance from customers		9,113,389	8,925,935
Current maturity of long term financing		20,527,333	23,392,865
Current Maturity of right of use asset (Lease liability)	11	798,433	750,486
Loan from related parties - unsecured		87,000,000	87,000,000
Accrued markup		22,972,718	25,211,933
		361,461,888	336,932,897
<b>Contingencies and commitments</b>			
	13		
		855,230,497	805,627,771
<b>Total equity and liabilities</b>			

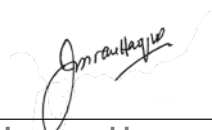
The annexed notes from 1 to 16 form an integral part of these condensed interim financial statement



**Samad Habib**  
CEO



**Kashif Habib**  
Director



**Imran Haque**  
CFO

# STATEMENT OF PROFIT OR LOSS

For the Quarter ended September 30, 2024

	Unaudited 30 September 2024	Unaudited 30 September 2023
Note	(Rupees)	
Revenue - net	307,894,740	282,124,608
Cost of revenue	(250,891,174)	(213,995,888)
<b>Gross profit</b>	<b>57,003,566</b>	<b>68,128,720</b>
Administrative expenses	(12,405,816)	(9,847,795)
Selling and distribution expenses	(178,246)	(1,277,614)
<b>Operating profit/(loss)</b>	<b>(12,584,062)</b>	<b>(11,125,409)</b>
	<b>44,419,504</b>	<b>57,003,311</b>
Other expenses	(9,393,258)	(2,293,228)
Other income	6,455,120	1,385,144
Finance costs	(2,938,138)	(908,084)
	(11,437,640)	(14,871,330)
<b>Profit / (loss) before taxation</b>	<b>30,043,725</b>	<b>41,223,897</b>
Taxation	(8,254,119)	(7,330,998)
<b>Profit / (loss) after taxation</b>	<b>21,789,607</b>	<b>33,892,898</b>
<b>Earning per share - basic and diluted</b>	<b>0.87</b>	<b>1.36</b>

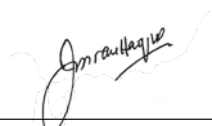
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CEO



**Kashif Habib**  
Director



**Imran Haque**  
CFO

# STATEMENT OF COMPREHENSIVE INCOME

For the Quarter ended September 30, 2024

Note	Unaudited 30 September 2024	Unaudited 30 September 2023
	(Rupees)	
Profit after taxation	21,789,607	33,892,898
Other comprehensive loss		
<i>Items that will not be reclassified subsequent to profit or loss</i>		
Remeasurements loss on defined benefit liability		
Tax thereon	-	-
Total comprehensive income for the year	21,789,607	33,892,898

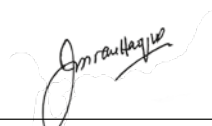
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CEO



Kashif Habib  
Director



Imran Haque  
CFO



# STATEMENT OF CHANGES IN EQUITY

For the Quarter ended September 30, 2024

	Issued subscribed and paid-up capital	Loan from related party	Capital reserve	Revenue reserve	Total
			Share premium	Accumulated losses	
(Rupees)					
<b>Balance as at June 30, 2023</b>	250,000,000	-	14,728,576	9,566,086	274,294,662
<i>Total comprehensive income for the year ended June 30, 2023</i>					
- Profit after taxation				111,605,625	111,605,625
- Other comprehensive loss	-	-	-	(3,506,658)	(3,506,658)
	-	-	-	108,098,967	108,098,967
<b>Balance as at June 30, 2024</b>	<b>250,000,000</b>	<b>-</b>	<b>14,728,576</b>	<b>117,665,053</b>	<b>382,393,629</b>
<i>Total comprehensive income for the period ended September 30, 2024</i>					
- Profit after taxation	-	-	-	21,789,607	21,789,607
- Other comprehensive loss	-	-	-	-	-
	-	-	-	21,789,607	21,789,607
<b>Balance as at September 30, 2024</b>	<b>250,000,000</b>	<b>-</b>	<b>14,728,576</b>	<b>139,454,660</b>	<b>404,183,236</b>

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statement

  
**Samad Habib**  
 CEO

  
**Kashif Habib**  
 Director

  
**Imran Haque**  
 CFO

# STATEMENT OF CASH FLOWS

For the Quarter ended September 30, 2024

## CASH FLOWS FROM OPERATING ACTIVITIES

Profit / (loss) before taxation

*Adjustments for non-cash items:*

- Depreciation on property, plant and equipment
- Provision for staff retirement benefit
- Provision for Workers' Profit Participation Fund
- Amortization Expense
- Profit on saving accounts
- Finance costs

**Cash generated from operating activities before working capital changes**

**Effect on cash flow due to working capital changes**

*(Increase) / decrease in current assets*

- Stock-in-trade
- Stores, spares and loose tools
- Trade debts
- Loan, advances, prepayments and other receivables

*Increase in current liabilities*

- Trade and others payables
- Advance from customers

**Cash generated from / (used in) operations**

tax (paid) / received

Staff retirement benefit paid

Finance cost paid

**Net cash generated from / (used in) operating activities**

## CASH FLOWS FROM INVESTING ACTIVITIES

Capital expenditure incurred

Profit on saving accounts

Net cash used in investing activities

## CASH FLOWS FROM FINANCING ACTIVITIES

Net receipt / (payment) to bank against financing

**Net cash generated from financing activities**

**Net decrease in cash and cash equivalents**

Cash and cash equivalents at the beginning of the year

**Cash and cash equivalents at the end of the quarter**

Note	Unaudited 30 September 2024	Unaudited 30 September 2023
	(Rupees)	
	30,043,725	41,223,897
	5,444,769	5,540,823
	1,710,993	1,164,872
	1,581,249	2,293,228
	5,082	5,082
	(1,028,573)	(633,727)
	11,437,640	14,871,330
	19,151,160	23,241,608
	49,194,885	64,465,505
	2,155,001	5,800,650
	(1,862,031)	(3,979,377)
	(51,306,687)	(60,879,578)
	(12,708,960)	(3,197,021)
	(63,722,677)	(62,255,326)
	28,092,776	12,468,706
	187,454	(606,916)
	28,280,230	11,861,790
	13,752,438	14,071,969
	(10,375,218)	(8,971,499)
	(750,888)	-
	(13,676,855)	(9,603,182)
	(24,802,961)	(18,574,681)
	(11,050,523)	(4,502,712)
	(8,100,000)	(241,250)
	1,028,573	633,727
	(7,071,427)	392,477
	(769,249)	(6,809,815)
	(769,249)	(6,809,815)
	(18,891,199)	(10,920,050)
	46,796,567	16,431,416
	27,905,368	5,511,366

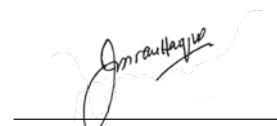
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Samad Habib  
CEO



Kashif Habib  
Director



Imran Haque  
CFO

# NOTES TO THE FINANCIAL STATEMENTS

For the Quarter ended September 30, 2024

## 1 STATUS AND NATURE OF BUSINESS

- 1.1 Safe Mix Concrete Limited ("the Company") was incorporated on 04 April 2005 as Private Limited Company. Subsequently, it was converted into Public Limited Company on 21 February 2007 in accordance with the provisions of section 45 read with section 41(3) of the Companies Ordinance, 1984 (now repealed with the enactment of the Companies Act, 2017 on May 30, 2017). On 16 March 2010 the Company was listed on Karachi Stock Exchange. The principal activity of the Company is production and supply of ready mix concrete.
- 1.2 "The registered office as well as the manufacturing unit of the Company is situated at Plot no. 1, Global Industry, Nusrat Bhutto Colony , North Nazimabad, Karachi."

## 2 BASIS OF PREPARATION

- 2.1 The preparation of these condensed interim financial information require management to make judgements, estimates and assumptions that effect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.
- 2.2 In preparing these condensed interim financial statements, the significant judgements made by the management in applying the Company's accounting policies and areas where assumptions and estimates are significant are same as those applied to the annual financial statements of the Company as at and for the year ended June 30, 2024. The Company's financial risk management objectives and policies are consistent with those disclosed in the annual financial statements of the Company as at and for the year ended June 30, 2024.
- 2.3 These condensed interim financial information are presented in Pakistani Rupees which is also the Company's functional currency and all financial information presented has been rounded off to the nearest rupees, otherwise stated.

## 3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of these condensed interim financial information are the same as those applied in the preparation of the annual financial statements for the year ended June 30, 2024.

## 4 PROPERTY, PLANT AND EQUIPMENT

Operating fixed assets

Note	Unaudited 30 September 2024	Audited 30 June 2024
	(Rupees)	
4.1	<u>278,918,477</u>	<u>276,007,874</u>

# NOTES TO THE FINANCIAL STATEMENTS

For the Quarter ended September 30, 2024

## 4.1 Operating Assets- at the book value

	Building	Plant And Machinery	Furniture And Fixture	Computers	Electrical Equipment	Office Equipment	Vehicles	Total
----- Rupees -----								
<b>As At June 30, 2024</b>								
Cost	9,715,878	396,170,128	1,014,665	2,077,702	508,576	4,644,642	6,577,828	420,709,419
Accumulated Depreciation	(1,195,813)	(134,167,004)	(554,176)	(1,369,430)	(383,485)	(2,324,737)	(4,706,900)	(144,701,545)
Net Book Value	8,520,065	262,003,124	460,489	708,272	125,091	2,319,905	1,870,928	276,007,874
<b>Movement During The Year Ended June 30, 2024</b>								
Opening Net Book Value	8,520,065	262,003,124	460,489	708,272	125,091	2,319,905	1,870,928	276,007,874
- Additions							8,100,000	8,100,000
Depreciation for the Period	(106,501)	(4,456,749)	(11,512)	(54,686)	(3,127)	(58,276)	(498,546)	(5,189,397)
Closing Net Book Value	8,413,564	257,546,375	448,977	653,586	121,964	2,261,629	9,472,382	278,918,477
<b>As at Sep 30, 2024</b>								
Cost	9,715,878	396,170,128	1,014,665	2,077,702	508,576	4,644,642	14,677,828	428,809,419
Accumulated Depreciation	(1,302,314)	(138,623,753)	(565,688)	(1,424,116)	(386,612)	(2,383,013)	(5,205,446)	(149,890,942)
Net Book Value	8,413,564	257,546,375	448,977	653,586	121,964	2,261,629	9,472,382	278,918,477
<b>Annual Rates Of Depreciation</b>	5%	10% & Units Of Production / Transported	10%	30%	10%	10%	20%	

## 5 Right of use asset

	Unaudited 30 September 2024	Audited 30 June 2024
	(Rupees)	
Opening book value	4,085,953	-
Additions during the period	-	5,107,441
	4,085,953	5,107,441
Less: Depreciation for the period	(255,372)	(1,021,488)
	3,830,581	4,085,953
<b>Depreciation rate (per annum)</b>	20%	20%

## 6 STOCK-IN-TRADE

Cement	10,656,091	6,607,673
Fly Ash	390,000	387,854
Sand	4,833,220	7,053,182
Crush	7,816,847	10,060,953
Chemical	3,759,355	5,500,852
	27,455,513	29,610,514

# NOTES TO THE FINANCIAL STATEMENTS

For the Quarter ended September 30, 2024

	Unaudited 30 September 2024	Audited 30 June 2024
	(Rupees)	
<b>7 TRADE DEBTORS</b>		
Total trade debts outstanding	544,287,073	489,491,060
Less : provision for expected credit loss	<u>(145,464,225)</u>	<u>(141,974,899)</u>
	<u>398,822,848</u>	<u>347,516,161</u>
<b>8 LOANS AND ADVANCES</b>		
Advances to suppliers	16,646,908	5,575,103
Advances to Staff for purchases	128,642	165,752
Loans to employees	2,936,399	1,814,005
	<u>19,711,949</u>	<u>7,554,860</u>
<b>9 CASH AND BANK BALANCES</b>		
Cash in hand	31,080	162,677
Cash at bank:		
- Balance held In current accounts	3,656,000	3,699,713
- Balances held in saving accounts	24,218,289	42,934,177
	<u>27,874,289</u>	<u>46,633,890</u>
	<u>27,905,369</u>	<u>46,796,567</u>
<b>10 LONG TERM FINANCING – SECURED</b>		
Details of long term financing are as follows:		
Diminishing Musharka Facility – I	10.1 82,098,640	82,697,321
Less: Current portion of long term finance shown under current liabilities	<u>(20,527,333)</u>	<u>(23,392,865)</u>
	<u>61,571,307</u>	<u>59,304,456</u>
<b>10.1 Diminishing Musharka Facility – I</b>		
Opening Carrying Amount	82,697,321	112,148,263
Add: Facilities received during the period	4,755,000	-
Less: Installments paid during the period	<u>(5,353,681)</u>	<u>(29,450,942)</u>
	<u>82,098,640</u>	<u>82,697,321</u>

There are no major changes in the terms and conditions of long-term financings as disclosed in note 16 to the annual audited financial statements of the Company for the year ended June 30, 2024

# NOTES TO THE FINANCIAL STATEMENTS

For the Quarter ended September 30, 2024

		Unaudited 30 September 2024	Audited 30 June 2024
<b>11</b>	<b>RIGHT OF USE ASSET (LEASE LIABILITY)</b>		
			(Rupees)
	Opening balance	4,521,631	-
	Additions during the period	-	5,107,441
		4,521,631	5,107,441
	Finance cost	279,432	1,214,190
		4,801,063	6,321,631
	Rental payment during the period	(450,000)	(1,800,000)
		4,351,063	4,521,631
	Less: Current maturity shown under current liabilities	(798,433)	(750,486)
		<u>3,552,630</u>	<u>3,771,145</u>
<b>12</b>	<b>TRADE AND OTHER PAYABLES</b>		
	Trade creditors	145,062,687	121,518,273
	Withholding tax payable	10,058,085	1,594,877
	Accrued expenses	7,989,433	14,736,886
	Worker's Profit Participation Fund Payable	51,531,266	48,762,550
	Worker's Welfare Fund payable	1,715,311	1,715,311
	Other payables	4,693,233	3,323,781
		<u>221,050,015</u>	<u>191,651,678</u>
<b>13</b>	<b>CONTINGENCIES AND COMMITMENTS</b>		
	The status and nature of contingencies and commitments are same as those disclosed in an annual audited financial statements of the Company for the year ended June 30, 2024		
		Unaudited 30 September 2024	Unaudited 30 September 2023
			(Rupees)
<b>14</b>	<b>REVENUE - NET</b>		
	Sale of concrete mix	354,078,951	318,800,807
	Less: Sindh Sales Tax revenue	46,184,211	36,676,199
		<u>307,894,740</u>	<u>282,124,608</u>



# NOTES TO THE FINANCIAL STATEMENTS

For the Quarter ended September 30, 2024

15 COST OF REVENUE	Unaudited 30 September 2024	Unaudited 30 September 2023
	(Rupees)	
Raw materials and stores consumed	171,782,886	152,726,964
Store consume	11,132,488	7,307,920
Fuel and power	26,531,815	24,234,547
Salaries, wages and other benefits	25,267,172	20,303,806
Repair and maintenance	8,051,035	2,268,657
Equipment hiring charges	1,693,300	260,008
Depreciation	4,987,232	5,288,475
Site preparation and sample testing	740,816	768,996
Insurance expense	704,430	836,515
	<b>250,891,174</b>	<b>213,995,888</b>

## 16 TRANSACTIONS WITH RELATED PARTIES

The related parties comprise associated undertakings, directors of the Company and key management personnel. The Company in the normal course of business carries out transactions with various related parties at arm's length basis, unless otherwise disclosed. Transactions with related parties are as follows

### 16.1 Transactions with related parties

			Unaudited 30 September 2024	Unaudited 30 September 2023
			(Rupees)	
<i>Power Cement limited</i>	Company under common	Purchases made during the period	104,737,065	82,222,792
<i>Javedan Corporation Limited</i>	Company under common	Sales made during the period	23,396,494	4,111,642
<i>Mr. Abdus Samad</i>	Chief Executive Officer	Interest accrued during the period	4,819,608	5,460,264
<i>Mr. Abdus Samad</i>	Chief Executive Officer	Payment of Markup	7,058,824	
<i>Global Residency REIT</i>	Company under common control	Sales made during the period	106,578,238	97,683,010
<i>Rahat Residency REIT</i>	Company under common control	Sales made during the period	17,998,467	8,021,474
<i>Signature Residency REIT</i>	Company under common control	Sales made during the period	8,722,628	29,740,152

# NOTES TO THE FINANCIAL STATEMENTS

For the Quarter ended September 30, 2024

## 16.2 Balances with Related Parties

Name of related party	Nature of relationship	Particulars	Unaudited	Audited
			30 September 2024	30 June 2024
			(Rupees)	
<i>Power Cement limited</i>	Company under common control	Amount payable as at period end	24,444,595	9,572,738
<i>Javedan Corporation Limited</i>	Company under common control	Advances as at period end	-	4,704,966
<i>Mr. Abdus Samad</i>	Chief Executive Officer	Loan payable as at period end	87,000,000	87,000,000
<i>Mr. Abdus Samad</i>	Chief Executive Officer	Interest Payable	22,639,448	24,878,663
<i>Javedan Corporation Limited</i>	Company under common control	Amount receivable as at period end	18,344,067	-
<i>Global Residency REIT</i>	Company under common control	Amount receivable as at period end	172,969,929	182,712,203
<i>Rahat Residency Reit</i>	Company under common control	Amount receivable as at period end	22,544,583	11,400,808
<i>Silk Islamic Development Reit</i>	Company under common control	Amount receivable as at period end	5,483	5,483
<i>Signature Residency Reit</i>	Company under common control	Amount receivable as at period end	10,687,164	10,736,530

## 17 DATE OF AUTHORIZATION FOR ISSUE

The financial statements were authorized for issue on October 29, 2024 by the Board of Directors of the Company.

  
 \_\_\_\_\_  
 Samad Habib  
 CEO

  
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 Kashif Habib  
 Director

  
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 Imran Haque  
 CFO

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**SAFE MIX CONCRETE LIMITED**

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