### ATTOCK REFINERY LIMITED





CORPORATE
BRIEFING SESSION
FOR THE YEAR ENDED
JUNE 30, 2024



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# PROFILE OF COMPANY



# **Attock Group of Companies A Diversified Group**



THE ATTOCK OIL COMPANY LIMITED











**ATTOCK REFINERY** 









ATTOCK INFORMATION **TECHNOLOGY SERVICES** 



**Operational Profile** 



- Commissioned: February 1922
- Design Throughput: 53,400 BPD
- Distillation Units : Capacity BPD:

HBU-I 32,400 HBU-II 6,000 Lummus 5,000 HCU 10,000

Shareholding Structure:

AOC 61.06% APL 1.68% Other 37.26% • Major Products:

High Speed Diesel (HSD)

Premium Motor Gasoline (PMG)

Furnace Fuel Oil (FFO)

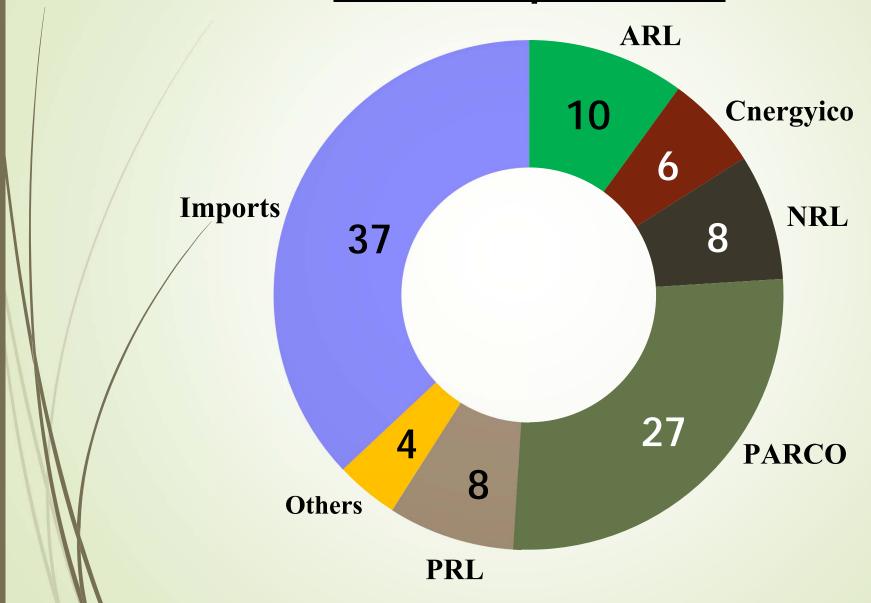
Jet Fuel (JP)

Kerosene Oil

Bitumen

ARL

# Market Share in Petroleum Products Consumption (%)





# Main Events 2023-24



### Main Events 2023-24

### Successful Implementation of Integrated Turnaround of Refinery

February 18 to March 18, 2024

### **Export of LSFO**

Export of LSFO 80,000 Tons enabling continuity of operations

### Pakistan Oil Refining Policy 2023 (amended 2024)

Delay in Execution of Agreements due to sales tax issue

### Non- uplifting of HSD

Issue of smuggling/unwarranted imports

### **Reduction in Crude Oil Supply**

Diversion and allocation of Southern Crude approved by ECC



# FINANCIAL HIGHLIGHTS



## 2023-24 Vs 2022-23



1,856

Production (M. Ton '000)

382,917

369,222

Net Sales (Rs in Million)

25,244

29,225

Net Profit (Rs in Million)

354,126

324,173

Cost of Sales (Rs in Million)

236.76

274.12

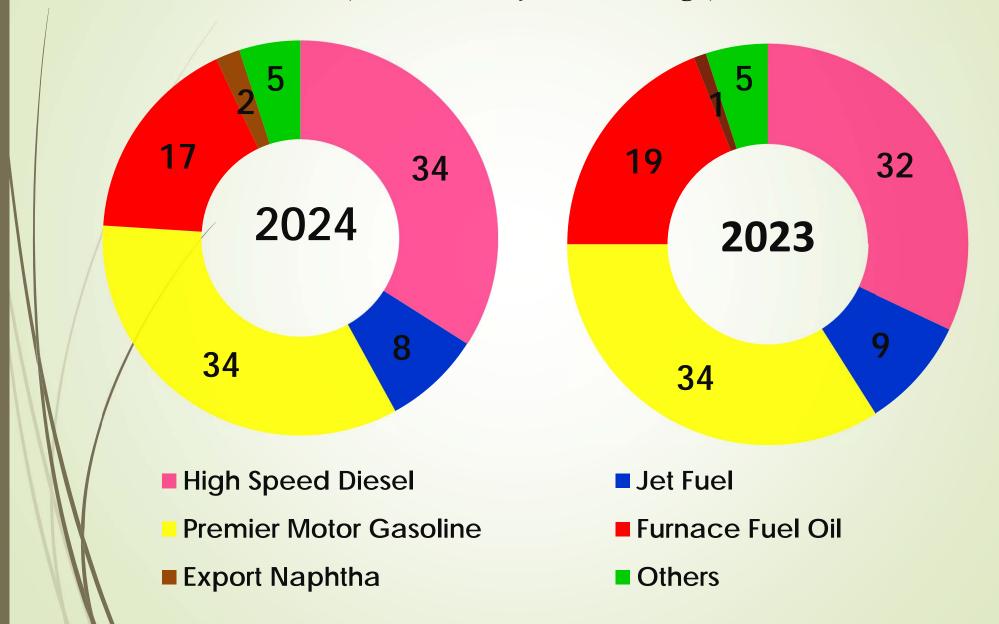
2023-24

2022-23

Earnings per share (Rs)



# Segmental Review of Business Performance (Sales Quantity in Percentage)

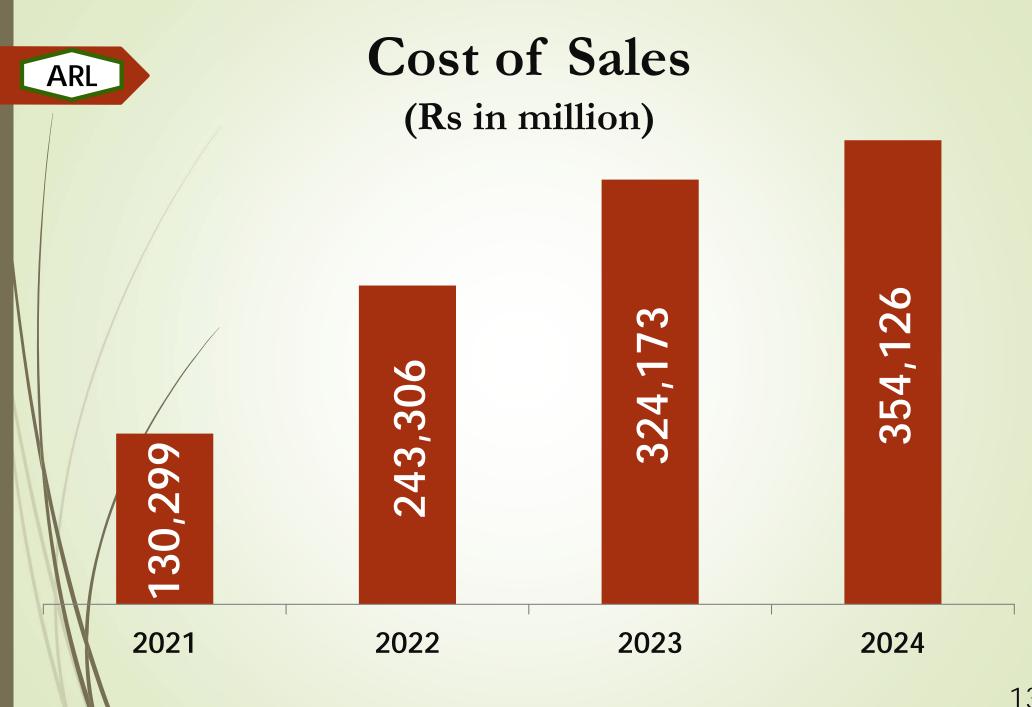


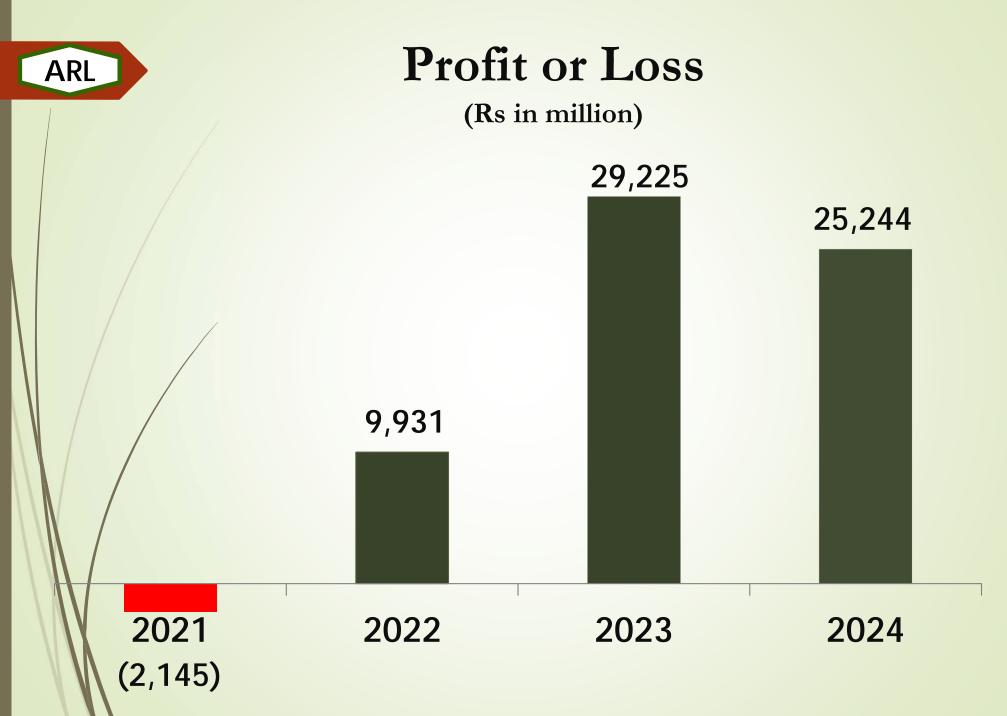


### Sales

(Rs in million)









# CORPORATE AWARDS





Corporate Excellence Award 2024
Management Association of Pakistan
(Refinery Sector)





Diamond Recognition Award 2024 Employers' Federation of Pakistan





Best Practice Award in OSHE 2023 Employers' Federation of Pakistan





Certificate of Merit Best Corporate Report Award 2023



# WAY FORWARD



## Way Forward

### **Upgradation Projects:**

- Continuous Catalyst Regeneration (CCR) Unit which will further improve PMG pool octane. This project aims to enhance PMG production by 25% and to meet Euro-V specifications.
- Revamping of ARL's DHDS unit for production of Euro-V specification (10 ppm Sulphur max) diesel.

### **Refining Policy**



# Q & A SESSION



# THANK YOU