

Ghani

Ghani Glass Limited

CORPORATE BRIEFING SESSION 2024

ABOUT US



Incorporation
December 31, 1992



Commencement of Business
February 14, 1993



Listing in Stock Exchange
1994 (PSX: GHGL)



Paid-up Capital
PKR 9.9 Billion



Shareholders' Equity
Rs. 34 Billion



Production Capacity
Over 500,000 tpa



Board Of Directors

Mr. Zaid Ghani

Mr. Imtiaz Ahmad
Khan

Mr. Anwaar Ahmad
Khan

Mr. Aftab Ahmed
Khan

Mrs. Reema
Anwaar

Mr. Junaid Ghani

Mr. Jubair Ghani

Mr. Hamza Ghani

Mr. Moeez Ghani

Mr. Ibrahim Ghani

Mr. Awais Ahmed

Mr. Shamim Ahmed

Mr. Zubair Shamim

Mr. Nouman
Shaukat

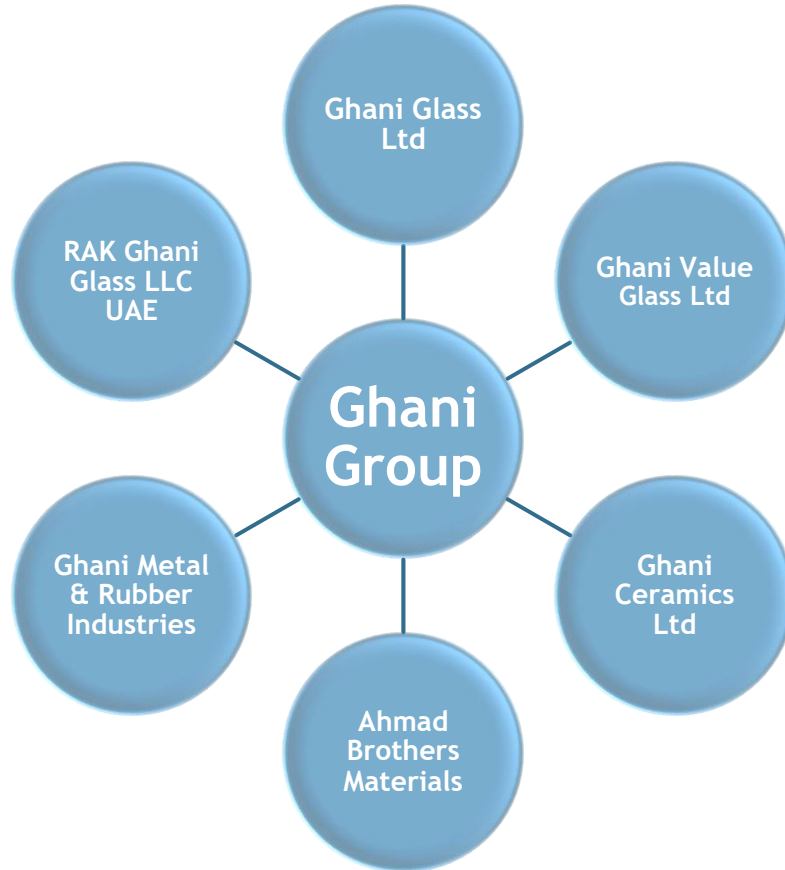
Mr. Waqar Zafar

Mr. Khalid Aslam
Butt

Mr. Muhammad
Zubair

Syed Wasi Haider
(Nominee EOBI)

GROUP PORTFOLIO



▶ *The Company is engaged in the business of Manufacturing & Sale of Glass containers & Float Glass.*



COMPANY OVERVIEW

- ↓ Flagship company of the group with two major divisions:
 - ❑ Float Glass
 - ❑ Container Glass
- ↓ Total 7 glass Furnaces producing 1,570 MT /day
- ↓ Over 2 Billion Bottles per annum
- ↓ First glass plant to achieve ISO 9001:2000, GMP Standards and 14001 certifications now upgraded.
- ↓ Pioneers to introduce Class 100,000 Clean Room Facility with automatic shrink wrap packaging.

FLOAT GLASS DIVISION, CONTAINER GLASS DIVISION & TABLEWARE DIVISION

↓ Float Glass Division

- ← Ghani Clear Glass
- ← Ghani Green Glass
- ← Ghani Brown Glass
- ← Ghani Blue / Ocean Blue Glass
- ← Ghani Grey Glass
- ← Reflective Glass

↓ Glass Containers Division

- ← Pharmaceutical glass containers (amber and clear)
- ← Beverages glass containers (flint and green)
- ← Food glass containers (clear)

FLOAT GLASS DIVISION, CONTAINER GLASS DIVISION & TABLEWARE DIVISION

↓ Tableware Division

- ← Flint clear
- ← Bronze Gold
- ← Brown Smoke
- ← Ocean Blue

INDUSTRY ANALYSIS

Estimated Capacities

➤ **Container Glass**

- ✓ GGL-1 Hattar KPK (Pharmaceutical, Food & Beverage)
2 modern furnaces
Capacity: 255 TPD
- ✓ GGL-2 Karachi (Pharmaceutical, Food & Beverage)
3 modern furnaces
Capacity: 315 TPD

➤ **Float Glass**

- ✓ GGL-3 Sheikhpura
2 State of the art Furnaces
Capacity: 1000 TPD

OUR CLIENTS

Food, Beverages & Pharmaceuticals containers



SEARLE



MITCHELL'S



Wyeth



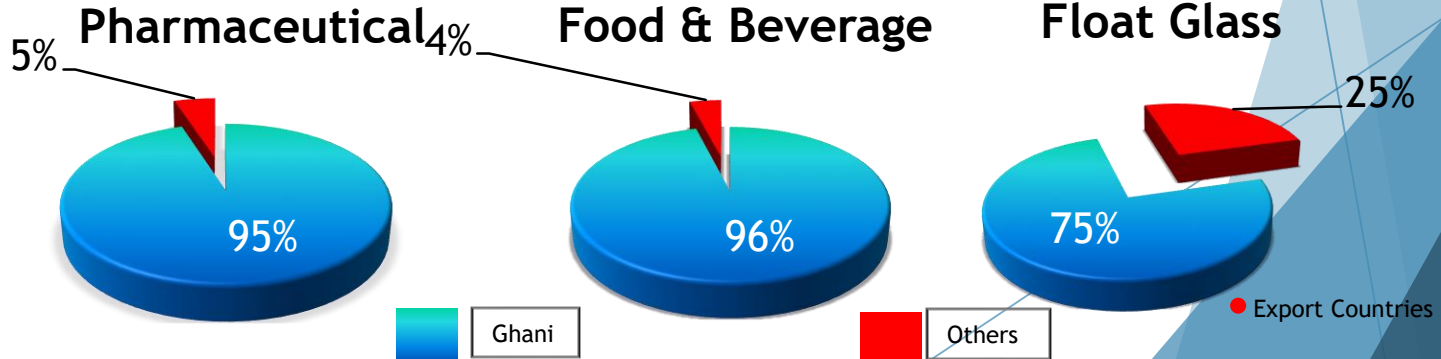
Johnson & Johnson



Global Reach - 52 Major Export Countries

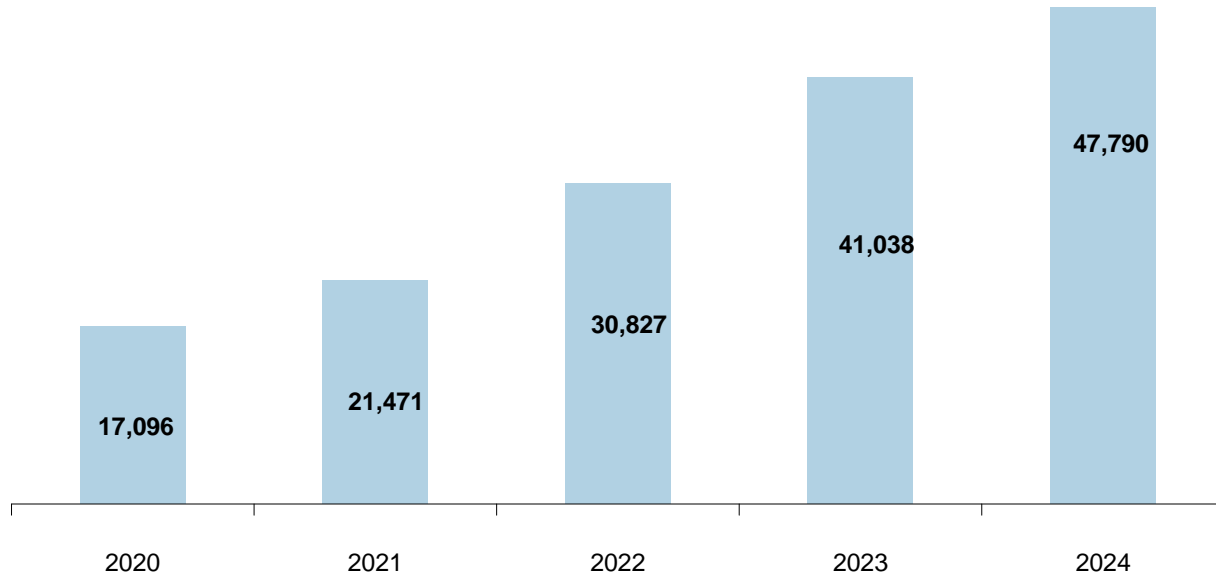
- Mozambique
- Nepal
- Nigeria
- Philippines
- Saudi Arabia
- South Africa
- South Korea
- Srilanka
- Tanzania
- Turkey
- UAE
- Yemen
- Zambia
- Afghanistan
- Bangladesh
- Congo
- Ghana
- Greece
- India
- Iraq
- Iran
- Indonesia
- Kuwait
- Kenya
- Malawi
- Mauritius
- Peru
- Maldives
- Brazil
- USA
- Colombia
- Jordan
- Ecuador
- Algeria
- Lebanon
- China
- United Kingdom
- Uruguay
- Dominican Republic
- Argentina
- Paraguay
- Bolivia
- Honduras
- Venezuela
- Taiwan
- Bulgaria
- Spain
- Libya
- Albania
- Kuwait
- Egypt
- Bosnia

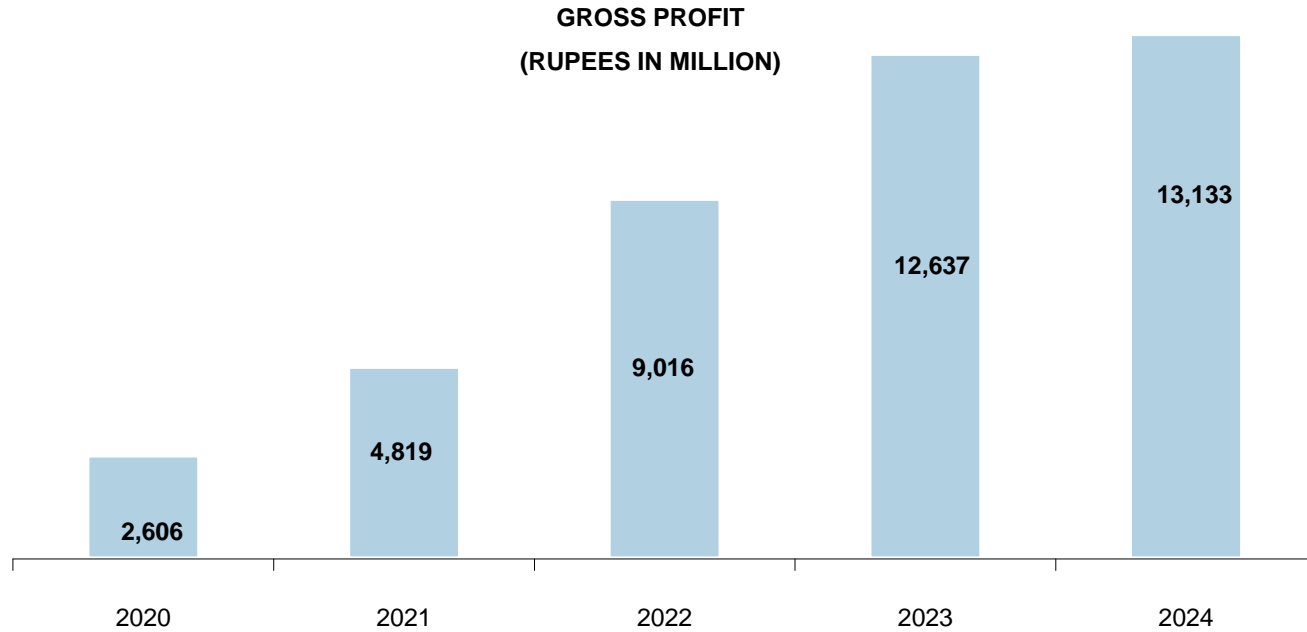
Local Market Share



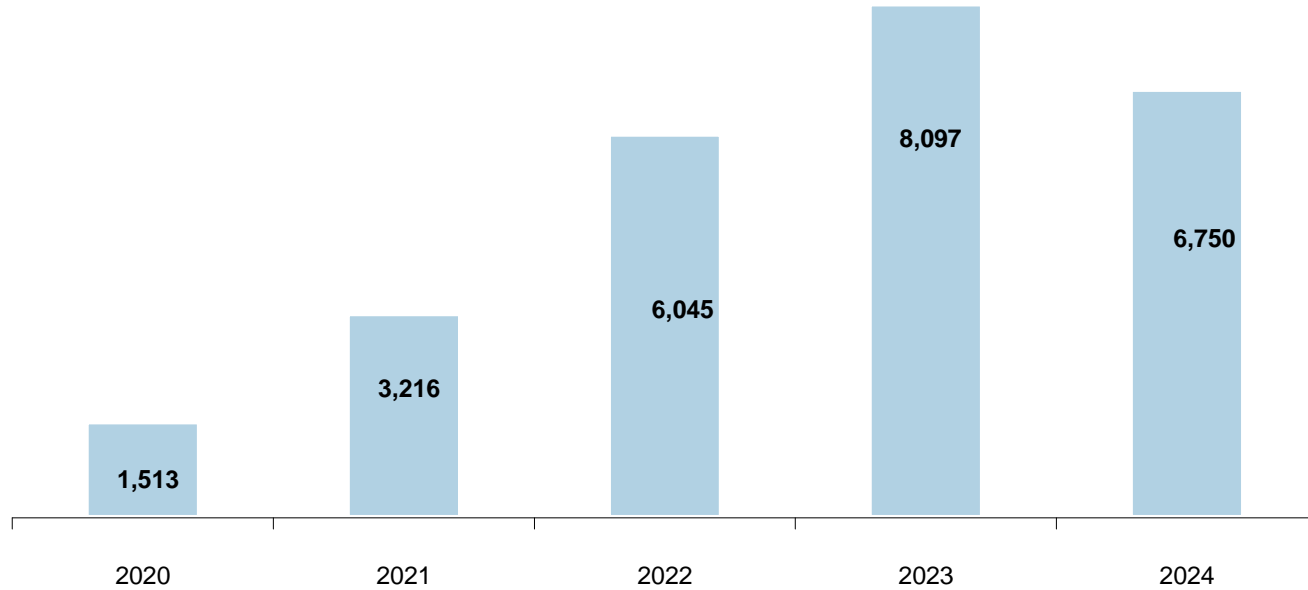
KEY FINANCIAL INDICATORS

**NET REVENUE
(RUPEES IN MILLION)**



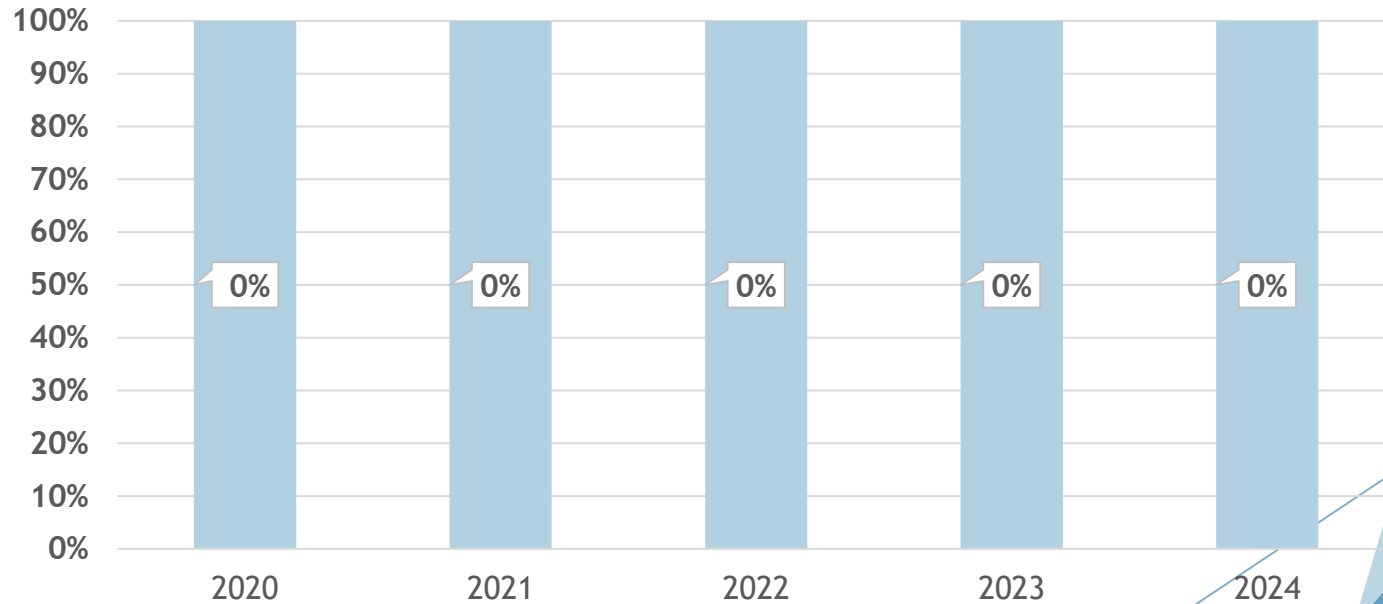


**PROFIT AFTER TAX
(RUPEES IN MILLION)**

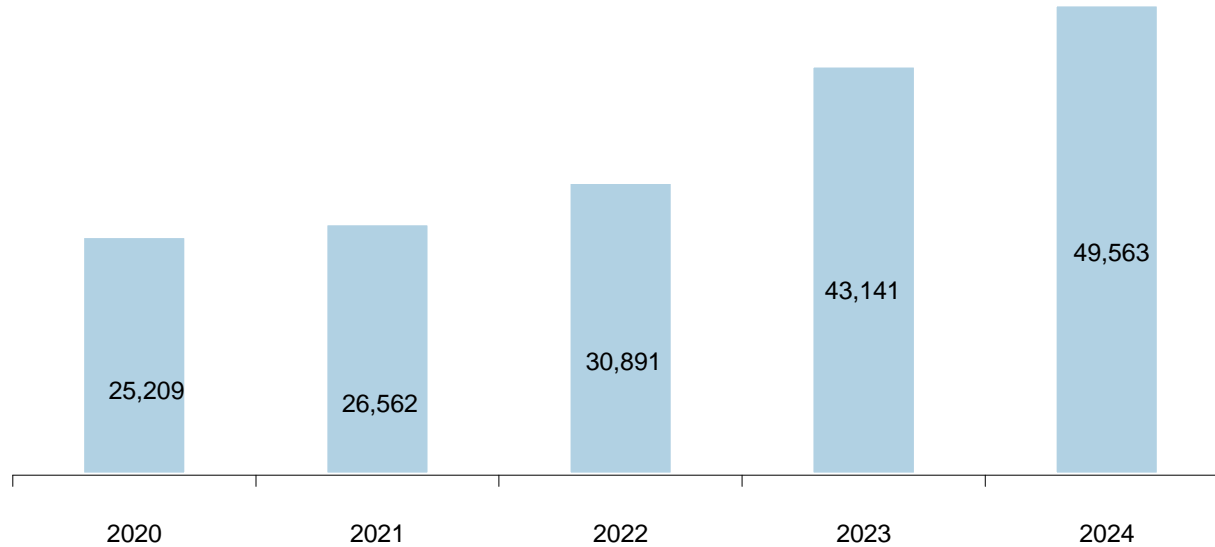


Debt to Equity Ratio (%)

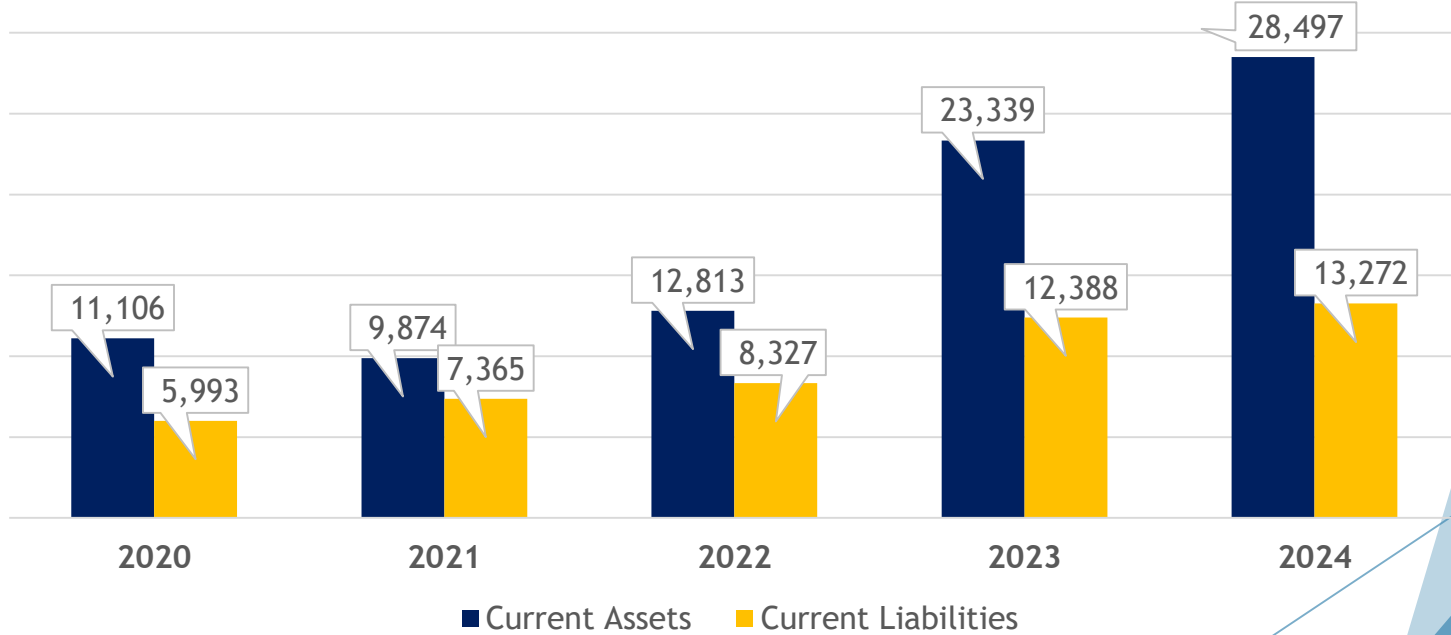
■ Debt ■ Equity



TOTAL ASSETS (RUPEES IN MILLION)

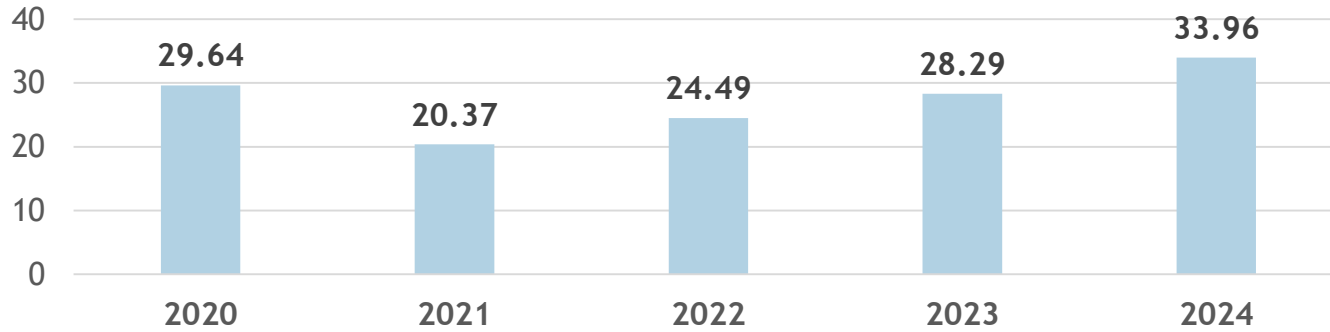


Current Assets VS Liabilities

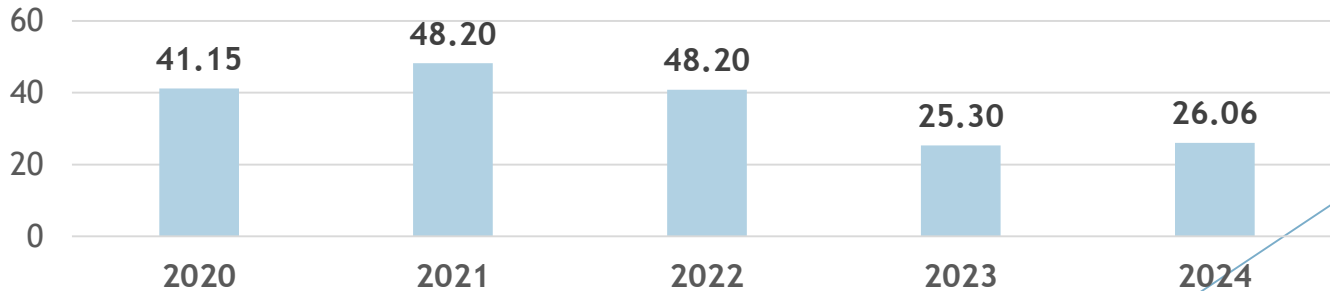


Financial Performance

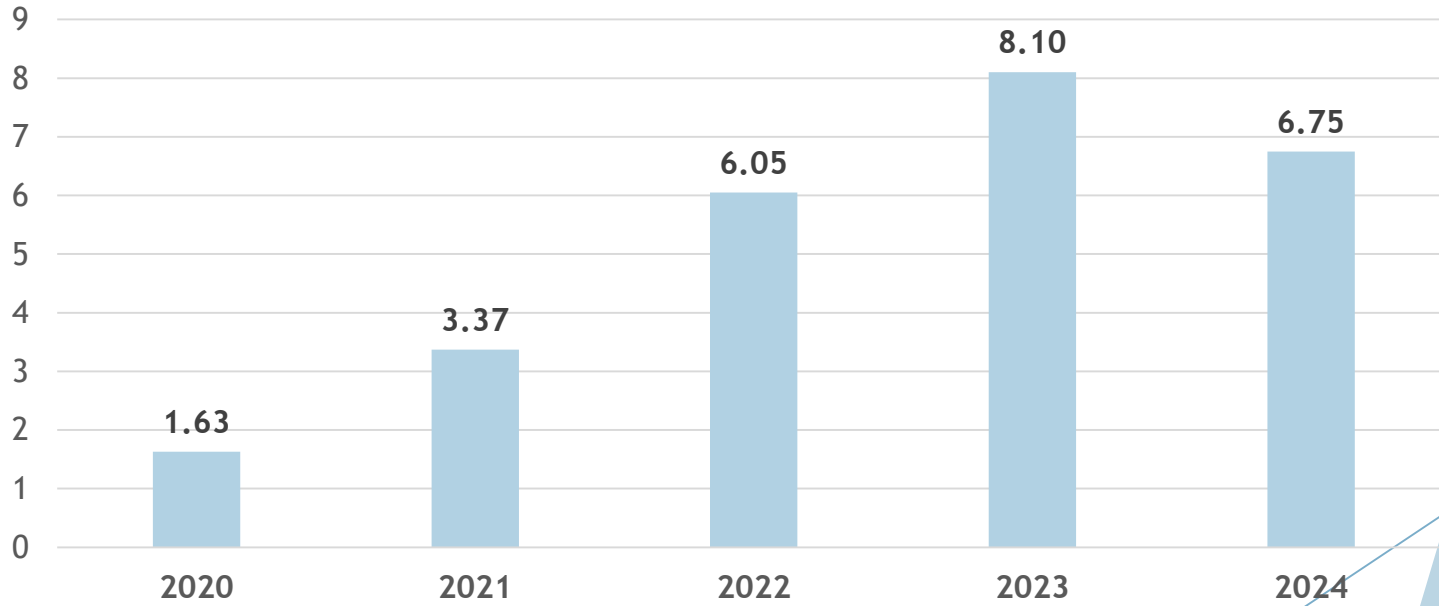
Break up Value (Rupees)

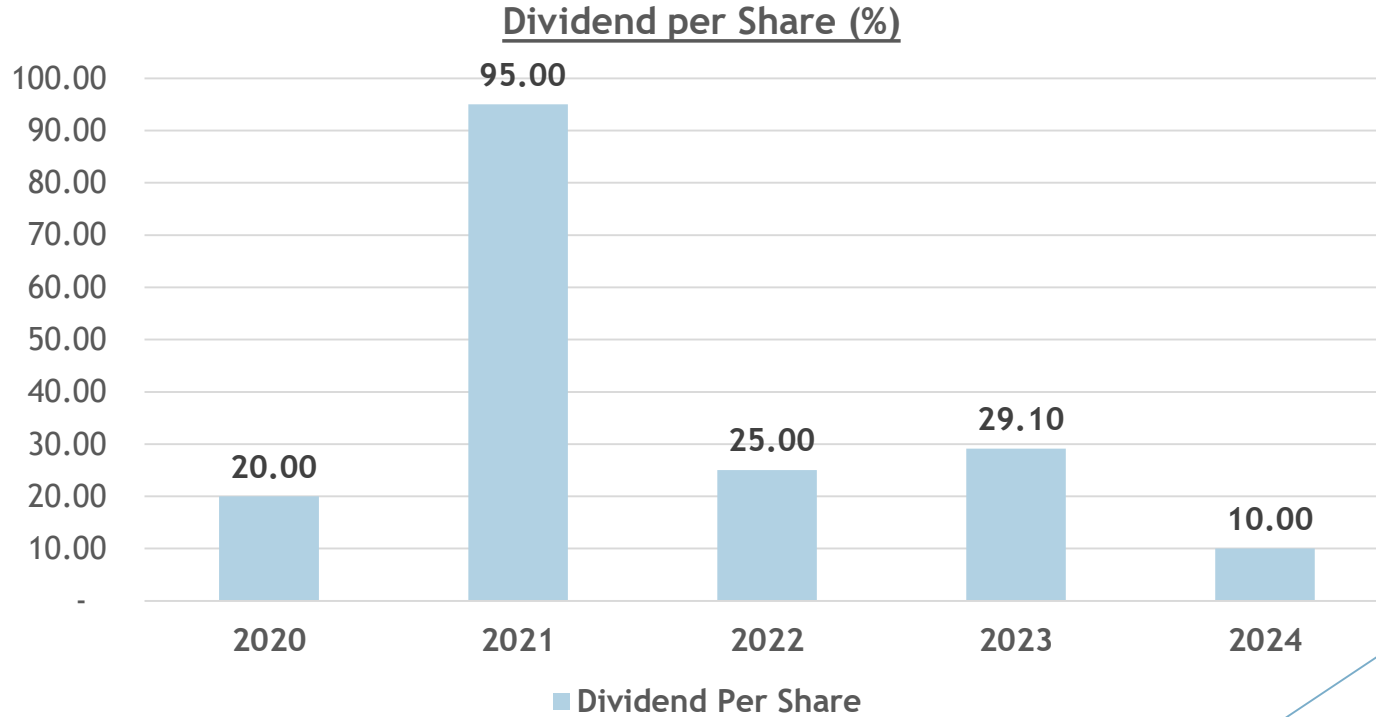


Market Price (Rupees)

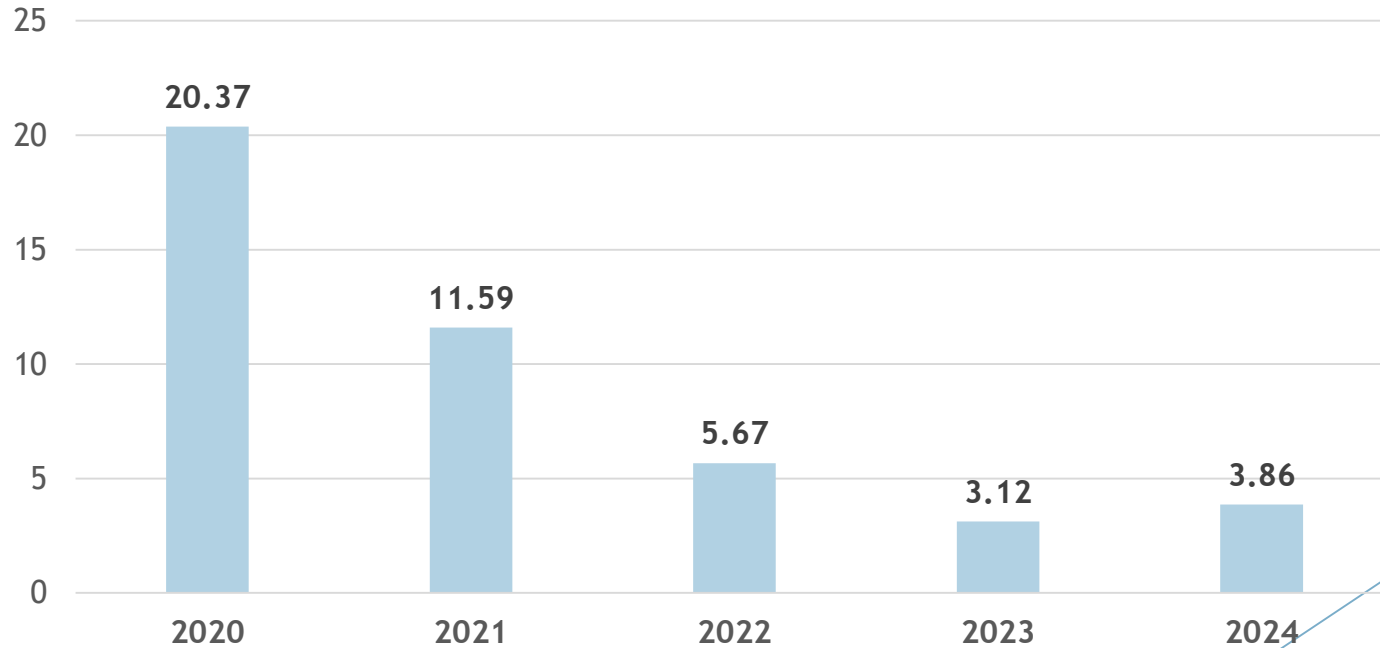


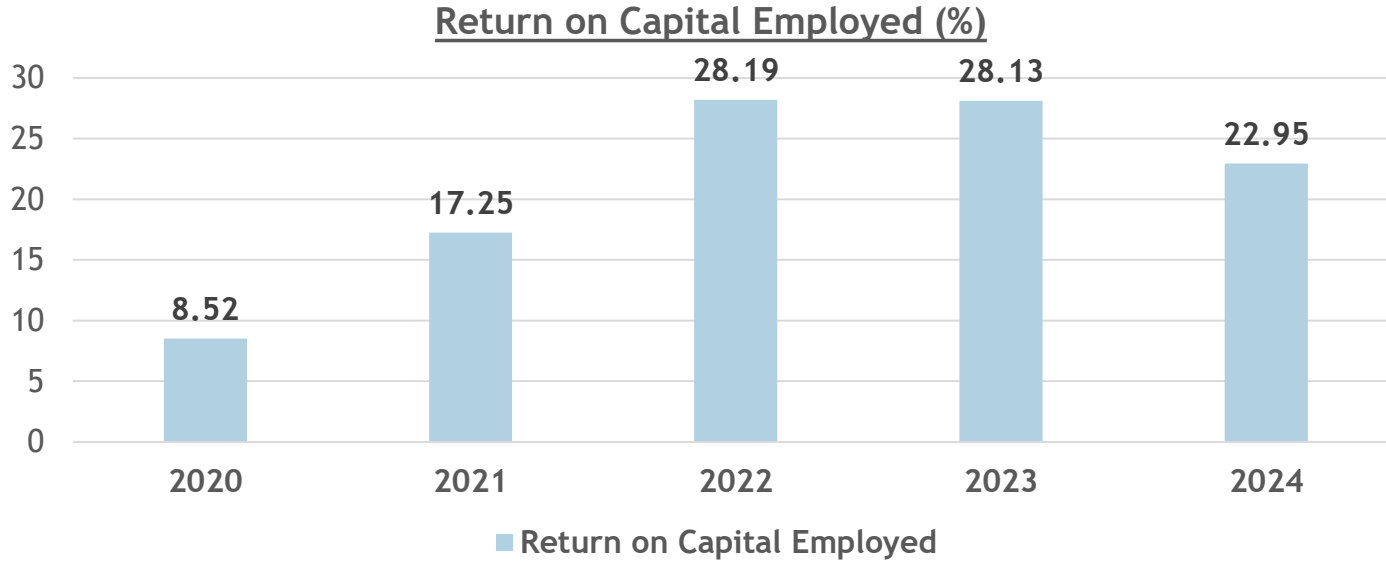
Earnings Per Share (Rupees)





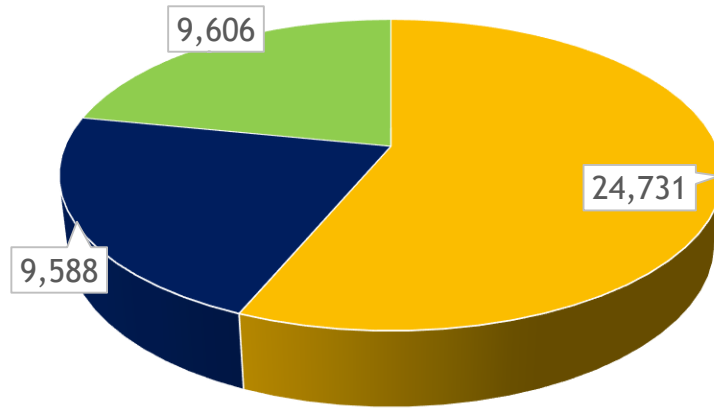
Price Earnings Ratio (Rupees)





Financial Performance

Contribution to National Exchequer (Rupees in Million)



- Reduction in Import Bills
- Direct & Indirect Taxes
- Exports

Ghani

FUTURE OUTLOOK

FUTURE OUTLOOK

- Ghani Glass has been playing its vital role in creating job opportunities, saving foreign exchange by producing import substitute, developing the country by fetching foreign exchange, by exporting globally, by using indigenous raw material;
- Economic activity is expected to remain subdued. Output growth is expected to increase at a very low pace over FY24-25 for the reason of continued tight macroeconomic policy, import controls, high inflation and continued policy uncertainty. The International Monetary Fund (IMF) has projected Pakistan's economy to grow by 3.5% in the fiscal year 2024-25 (FY25). This forecast is just below the Government's target of 3.6% announced in the latest budget, amidst sluggish global economic activity;
- However, we are optimistic for our future. With our strong momentum and improving outlook for sustained growth through the decades, we are confident in our ability to deliver to the all stakeholders. We are committed to getting ahead of obstacles that matter for the sustainability of our company. The management remains fully committed towards managing forthcoming challenges and delivering sustainable profitable growth capitalizing its strength, proved capabilities and operational excellence with continuous Excellence mindset. It will also continue to proactively adapt in order to ensure optimum performance by your Company.



Ghani

Thank You