

The background of the slide is a photograph showing a person's hand holding a small amount of multi-colored fertilizer granules over a young green seedling growing in dark soil. Sunlight is visible in the upper left corner, creating a lens flare effect.

AGRITECH LIMITED

CORPORATE BRIEFING SESSION
For the period ended
Sep. 30, 2024

Nov. 13, 2024

COMPANY OVERVIEW



KEY FACTS:

<i>Incorporation:</i>	<i>1959</i>
<i>Sector</i>	<i>Chemical</i>
<i>Privatisation</i>	<i>2006</i>
<i>Acquisition of Hazara Phosphate</i>	<i>2009</i>
<i>PSX Listing</i>	<i>2010</i>
<i>Manufacturing facilities</i>	<i>Mianwali & Haripur</i>
<i>Production capacity</i>	<i>433KT Urea & 80KT SSP</i>
<i>Brand</i>	<i>TARA</i>
<i>Market capitalization (30th Sep. 2024)</i>	<i>Rs. 14.29 BILLION</i>

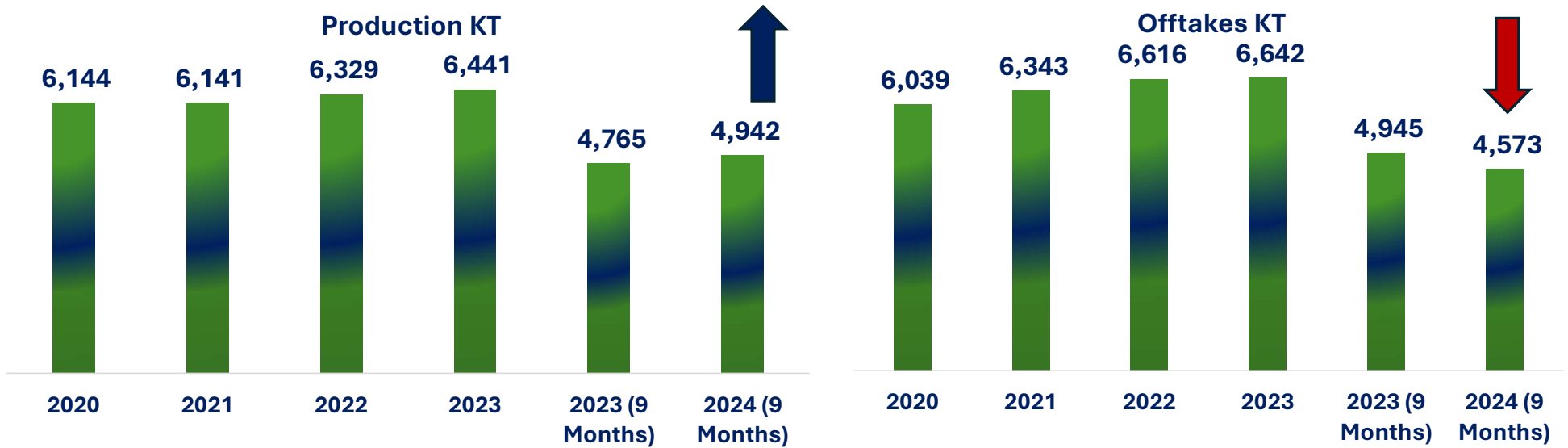
MISSION :

To develop into an innovative player among the **Farming Community** through **Quality Products and Services** contributing towards **National Food Security**

VISION :

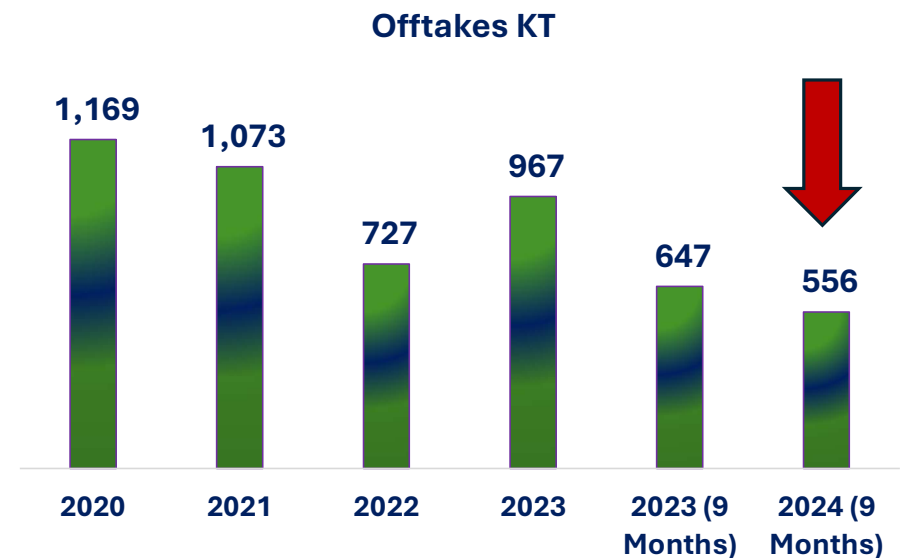
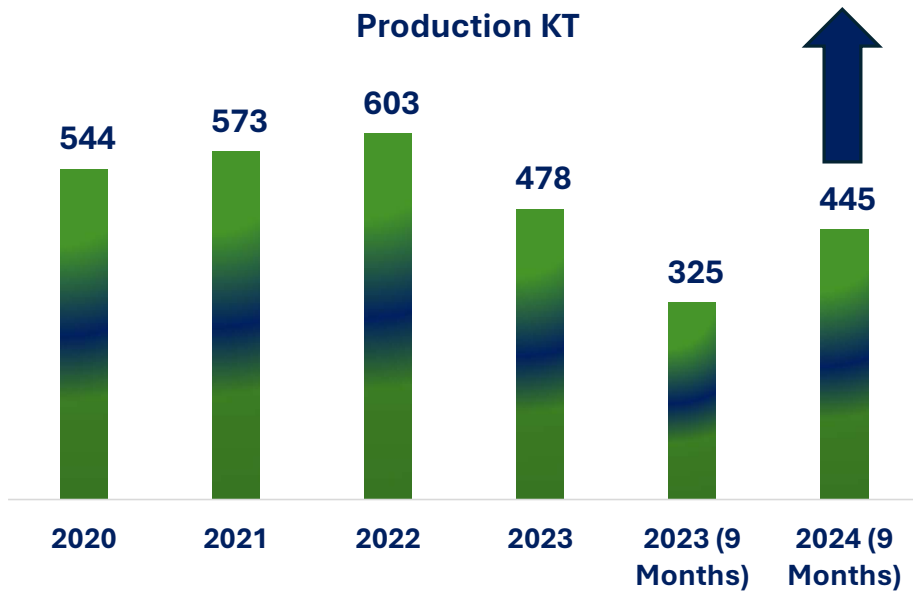
Transform into a **sustainable fertilizer company** boosting **agricultural performance** through local, integrated manufacturing of **all key nutrients**

UREA INDUSTRY UPDATES



- Production increased by 3.7% 2024 vs 2023 (Jan to Sep)
- Increase in production is due to continuous gas supply to the 02 plants at SNGPL and 01 plant on SSGC network.
- Urea offtakes declined by 7.5% 2024 vs 2023 (Jan to Sep).
- Key reasons of offtakes decline is poor farm economies of the wheat crop that negatively impacted farmer's liquidity, and declining maize and rice prices.

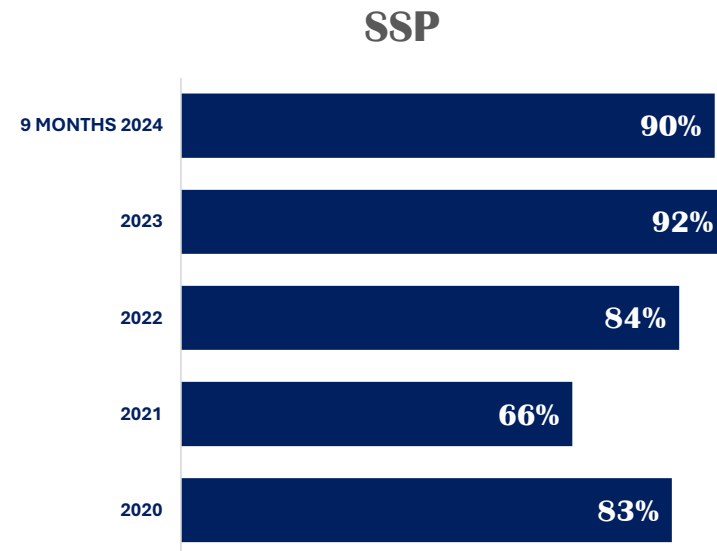
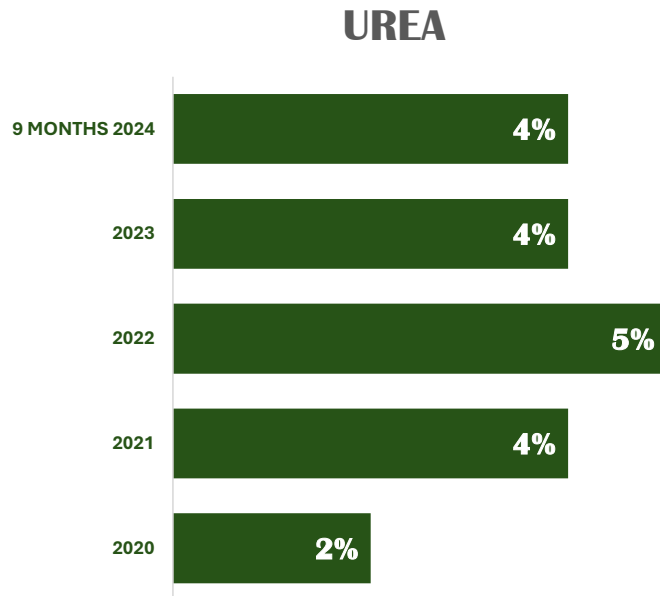
PHOSPHATE INDUSTRY UPDATES



- *Production of Phosphatic fertilizers increased by 37% 2024 vs 2023 (Jan to Sep).*
- *International DAP prices remained volatile during the period.*

- *Offtakes of Phosphate decreased by 14% 2024 vs 2023 (Jan to Sep).*
- *Main reason of decline is due to weak affordability of farmers.*

MARKET SHARE- AGL

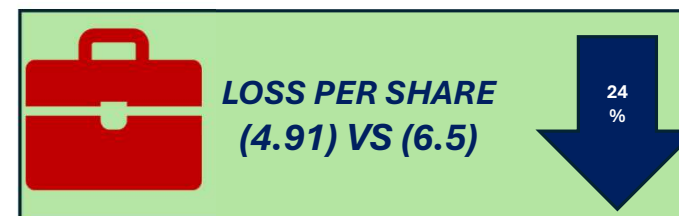
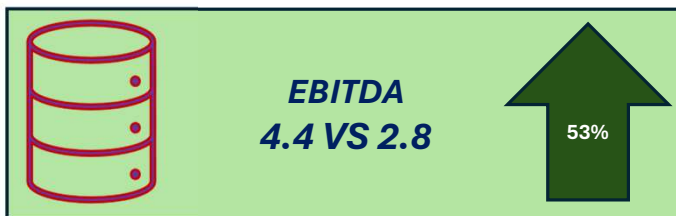
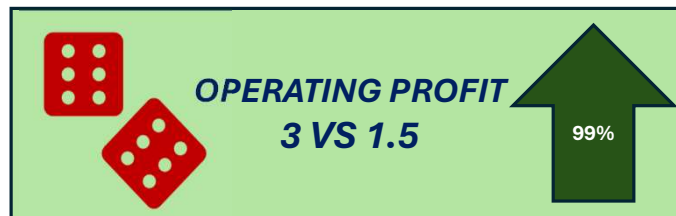
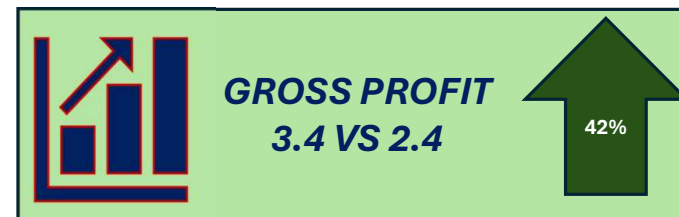


- Urea Market Share Dependent on Supply of Gas.
- 6% Share in overall Capacity of 6.8 million tons.
- We are market leader of SSP having more than 90% market share.

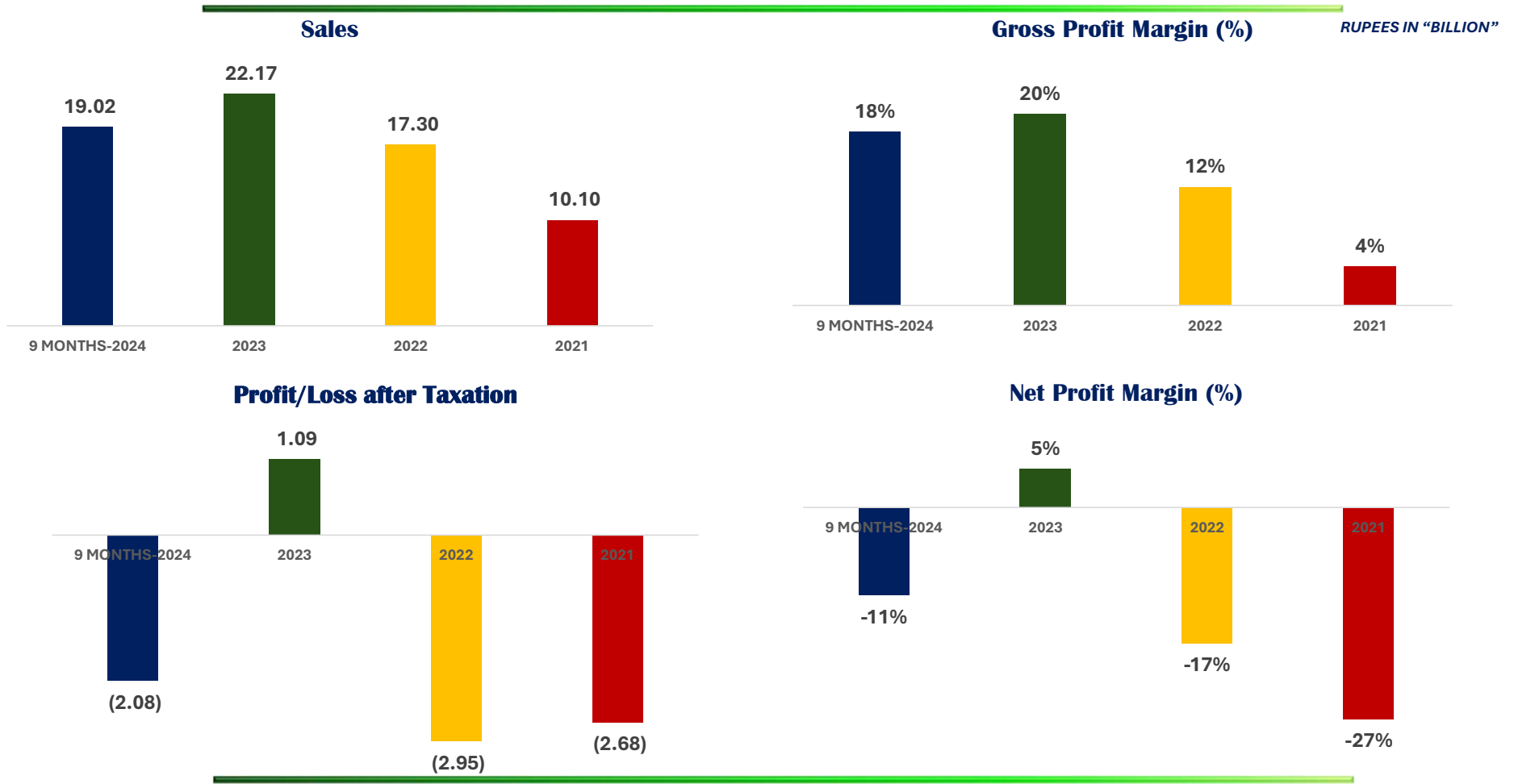
FINANCIAL HIGHLIGHTS VS 2023 (SPLY)



RUPEES IN "BILLION"



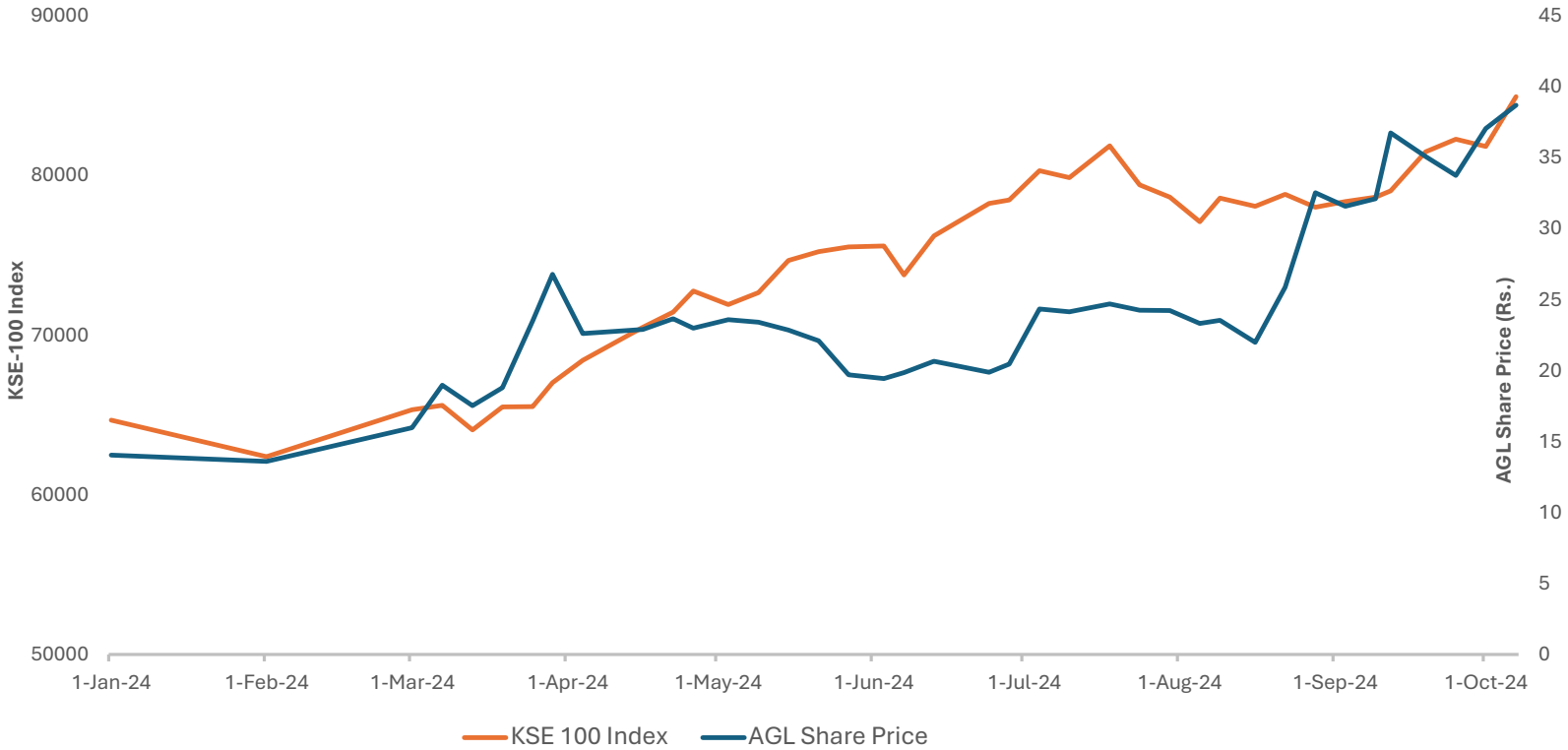
KEY FINANCIAL DATA TRENDS



OPTIMIZING SHAREHOLDERS' RETURN



**140% INCREASE IN SHARE PRICE FROM JAN 24 TO SEP 24 VS
27% INCREASE IN KSE-100 INDEX**



A Way Forward

A photograph of a long, straight road stretching into the distance, flanked by water. The road is paved and has a yellow center line. The water is dark blue and reflects the sky. The horizon is low, and the sky is a pale, clear blue. The overall mood is one of a clear path forward.

Driving Sustainable Growth through Innovation, Operational Efficiency, and Enhanced Fertilizer Solutions.

FUTURE OUTLOOK



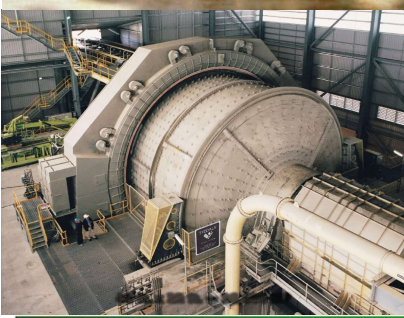
Implementation of Scheme of Arrangement to streamline the company's debt structure. CDC induction of Preference shares, TFCs & Sukuks is expected by year end.



Settlements with short-term lenders to improve debt profile.



Expansion of the SSP Plant with the increase in Granulation Capacity of SSP plant and a new Sulphuric Acid Plant.



CAPEX will be allocated to improve production and energy efficiency at UREA Plant in coming year.



QUESTION & ANSWERS SESSION

INTERACTIVE SESSION

