

AHMAD HASSAN TEXTILE MILLS LTD

Corporate Briefing Session for the Year 2023-2024



OVERVIEW

Ahmad Hassan Textile Mills Limited (the Company) was incorporated in Pakistan on December 03, 1989 as a Public Limited Company under the repealed Companies Ordinance, 1984 (now the Companies Act, 2017). Its shares are quoted on Pakistan Stock Exchange Limited. The Company is principally engaged in the manufacturing and sale of fabric. The Company is also engaged in yarn trading business. Registered/Head office of the Company is situated at 46-Hassan Parwana Colony, Multan.



BUSINESS SEGMENTS

WEAVING





UNIT LOCATIONS

• Weaving

M. M. Road, Chowk Sarwar Shaheed, District Muzaffargarh.

MAJOR PRODUCTS

WEAVING

Fabric

- Twills
- HB
- Panama
- BFC
- Satins
- CVC
- Canvas





KEY BUYERS

WEAVING

- Arshad Corporation (Pvt) Ltd.
- Dawood Fabrics
- US & Dynamo Mills (Pvt) Ltd.
- Meraj Fatima Fabrics (Pvt) Ltd.
- H. Y Enterprises
- SN International
- A.B. Export (Pvt) Ltd.
- Maypole (Pvt) Ltd.

PROFIT OR LOSS STATEMENT For the year ended June 30, 2024

Heads	2024	2023	Variance	Percentage
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Sales - net	5,078	4,327	751.22	17.36%
Cost of sales	-4,772	-3,958	(814.17)	-20.57%
Gross profit	306.63	369.58	62.95	17.03%
Other income	37.33	4.13	33.20	803.25%
Profit / (Loss) on trading	6.04	0.56	5.48	-986.73
Distribution cost	-33.03	-28.47	(4.55)	-15.99%
Administrative expenses	-75.50	-78.29	(2.79)	-3.57%
Other operating expenses	-7.75	-20.62	(12.87)	-62.42%
Finance cost	-132.40	-86.69	(45.70)	-52.72%
Profit before taxation	101.33	160.19	(58.86)	-36.74%
Taxation	-60.67	-67.28	(6.61)	33.54%
Profit after taxation for the year	40.66	92.92	(52.26)	-56.24%

BALNCE SHEETAs at June 30, 2024

Assets Side.. 1/2

Heads	2024 (Rs Million)	2023 (Rs Million)
Property, plant and equipment	1,705.01	1,636.47
Long term deposits	13.74	11.85
NON-CURRENT ASSETS (TOTAL)	1,718.75	1,648.31
Stores, spare parts and loose tools	64.43	50.78
Stock-in-trade	1,257.47	1,115.88
Trade debts	367.45	226.43
Loans and advances	80.59	55.20
Due from Government	374.63	207.58
Other receivables	3.30	3.34
Short term investment	28.23	18.38
Cash and bank balances	8.57	17.17
CURRENT ASSETS (TOTAL)	2,184.67	1,694.77
TOTAL ASSET	3,903.42	3,343.08

BALANCE SHEETAs at June 30, 2024

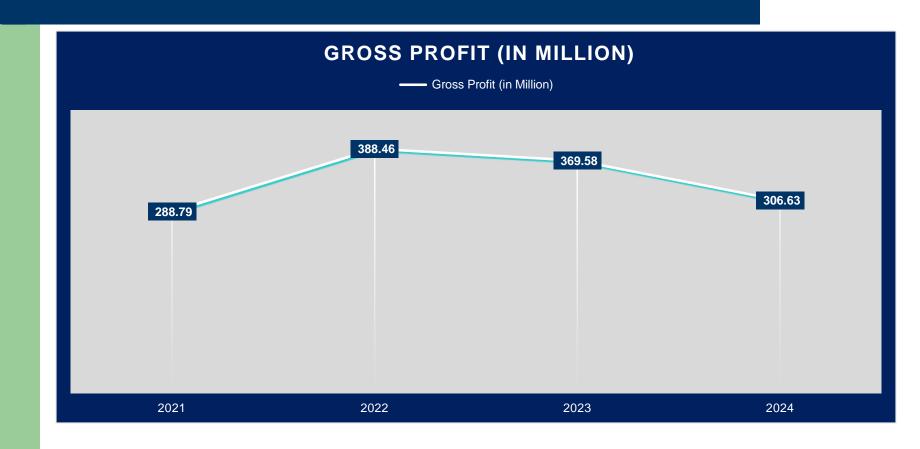
Equity and Liabilities Side...2/2

Heads	2024 (Rs Million)	2023 (Rs Million)
Issued, Subscribed and Paid up capital	84.72	84.72
Capital Reserve	32.75	32.75
Revaluation Surplus	508.05	527.31
Un appropriated profit	1,208.58	1,155.02
Subordinated loans	62.50	62.50
EQUITY (TOTAL)	1,896.60	1,862.29
Long term loans and financing	194.60	150.65
Lease liability	21.03	27.77
Deferred taxation	83.80	90.30
Gas infrastructure development Cess	-	12.95
Trade and other payables	747.30	700.38
Unclaimed dividend	4.11	3.72
Short Term Borrowings	699.13	343.63
Current portion of non-current liabilities	161.86	86.17
Accrued finance cost	32.17	16.83
Provision for taxation	62.83	48.38
LIABILITIES (TOTAL)	2,006.82	1,480.79
TOTAL EQUITY & LIABILITIES	3,903.42	3,443.08

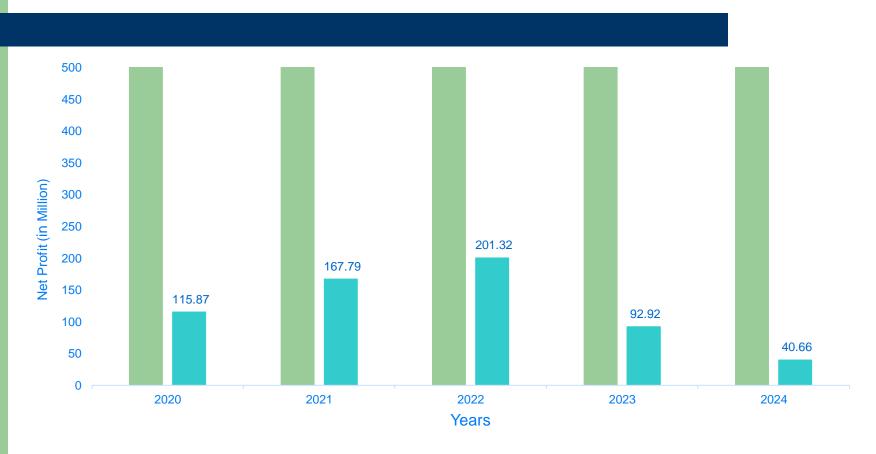
KEY FINANCIAL INDICATORS...

Ratio	2024	2023
Gross Profit (%)	6.04	8.54
Net Profit (%)	0.80	2.15
Inventory Turnover (times)	4.02	2.80
Total Assets Turnover (times)	3.04	1.29
Return on Capital Employed (%)	0.14	0.56
Debt to Equity Ratio (%)	1.13	1.86
Current Ratio (%)	1.28	1.41
Interest Coverage (times)	1.77	2.85

FLASH BACK.....GROSS PROFT (GP) %



FLASH BACK.....PROFIT/(LOSS) AFTER TAX(RS IN MILLION)



DEBT SUMMARY.....(RUPEES IN MILLION)



STRENGTH

- Experienced Board members
- Qualified Staff
- Latest machinery
- Reputed brand
- Economies of scale

WEAKNESSES

- Low export
- · Low GP %
- High taxation
- Market penetration
- Expensive raw material

OPPORTUNITY

- New local market
- Market trends
- Means of communication
- Staff commitment
- Severe competition

THREAT

- Change in laws
- Highly Fluctuation in exchange rates
- Emerging competitors
- Unpredictable economy
- IT obsolescence

CORPORATE SOCIAL RESPONSIBILITIES AND ENVIRONMENTAL CARE (CSR)

We have performed major CSR activities during the year...like

- Quality food to our staff at subsidize rates
- Free medical camps for employees and native populations
- Scholarships to talented children of the staff
- Sports tournaments
- Aftari in ramazan mubarak
- Tree plantation campaign
- Special insurance coverage



QUESTION ANSWER SESSION





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Thank you for your participation