

#### November 13, 2024

Executive Director Public Offering and Regulated Persons Department Securities Market Division Securities and Exchange Commission of Pakistan NIC Building, Jinnah Avenue, Blue Area, Islamabad

Ms. Asma Irfan Company Secretary Agritech Limited Askari Corporate Tower, 4th Floor, 75-76, Block D-1, Main Boulevard, Gulberg III, Lahore The General Manager Pakistan Stock Exchange Limited Stock Exchange Building Stock Exchange Road, Karachi

# Subject: Submission of Proposed Offer Letter with respect to the Public Announcement of Public Offer through Competitive Bid to acquire shares and control of Agritech Limited

Dear Sir / Madam,

Reference is made to the Public Announcement of Public Offer through competitive bid to acquire 160,762,209 shares and control of Agritech Limited (the "Target Company" or "AGL") made by Maple Leaf Cement Factory Limited (the "Acquirer" or "MLCF") and published in the newspapers on November 11, 2024 under the Securities Act, 2015 (the "Act") and the Listed Companies (Substantial Acquisition of Voting Shares and Takeovers) Regulations, 2017 (the "Regulations").

In accordance with regulation 24(4) of the Regulations, we, on behalf of the Acquirer, are pleased to submit a copy of the proposed Offer Letter along with necessary enclosures that will be sent to the eligible shareholders of the Target Company under section 117 of the Act.

Sincerely,

# For and on behalf of Next Capital Limited

Aamna Rasheed Analyst, Investment Banking

Encl: As above

+92 21 111 639 825

2<sup>nd</sup> Floor, Imperial Court Building, Dr. Ziauddin Ahmed Road, Karachi

www.nextcapital.com.pk

+92 42 3713 5843 - 8

63-A, Agora Eden City, DHA, Phase 8, Lahore

# **OFFER LETTER**

Date: December 25, 2024 To: [Name of the Eligible Shareholder] [Address Block] [Address Block] [Address Block] [Address Block]

# Subject: Purchase of Shares and Control of Agritech Limited ("the Target Company" or "AGL")

Dear Sir / Madam,

- In pursuance of the public announcement of public offer ("PAO") made by Maple Leaf Cement Factory Limited (herein referred to as the "Acquirer") and published in the daily Nawa-e-Waqt and The Nation on November 11, 2024, this is to inform you that the Acquirer intends to acquire 160,762,209 voting ordinary shares (comprising 37.86% of the paid-up capital) and control of AGL ("Public Offer"). Therefore, we are making an offer to you for the acquisition of your [number of shares] ordinary shares of AGL on the terms and subject to the conditions enclosed herewith.
- 2. In pursuance of our obligations under the Securities Act, 2015 and the Listed Companies (Substantial Acquisition of Voting Shares and Takeovers) Regulations, 2017, you are hereby, being made an offer to sell your [number of shares] share(s) of Agritech Limited at PKR 39.00/- per share (the "Offer Price") to Maple Leaf Cement Factory Limited on the terms and conditions attached herewith (the "Offer"). The public announcement of public offer containing detailed information can be viewed at the website of Manager to the Offer i.e. <a href="https://www.nextcapital.com.pk/">https://www.nextcapital.com.pk/</a>
- 3. The Offer is valid until Saturday, January 04, 2025 ("Closing Date"). You may accept the Offer between Sunday, December 29, 2024 to Saturday, January 04, 2025 ("Acceptance Period").
- 4. In case your shares are held in electronic form, you may accept the offer by transferring your shares to the CDC account of the Manager to the Offer ("Next Capital Limited" or "MTO") during the Acceptance Period as per the following details and submit the CDC transfer slip along with duly filled and signed Acceptance Letter and required documents to the Manager to the Offer, whose contact details are provided below, latest by 5:00 pm on the last day of the Acceptance Period:

CDC Account Title:	Manager to the Offer – Agritech Limited	
CDC Participant ID:	12484	
CDC Account No:	37853	
UIN:	0001107	
Transaction Reason Code:	• For Intra Account: A021	
	• For Inter Account: P015	

In case of physical shares, you may accept the offer by delivering the duly filled and signed Acceptance Letter (enclosed) along with physical share certificates, duly verified transfer deed(s) from the existing Share Registrar of Agritech Limited i.e. **Corplink (Private) Limited** and other required documents by courier or by hand to the Manger to the Offer, whose contact details are provided below, ensuring that they are delivered to the office of Manager to the Offer latest by 5:00 pm on the last day of the Acceptance Period.

5. All payments through pay order / crossed cheque / electronic transfer against shares accepted by the Acquirer will be made within a period of not more than 10 days from date of closure of the Acceptance Period. For making payments against the accepted shares, initially electronic transfer will be processed for each shareholder on the IBAN available with the share registrar of AGL. In case electronic transfer could not be processed due to any reason, pay order in the name of the shareholder will be issued and dispatched to the address provided in the Acceptance Letter.

6. In case of any query regarding the public announcement of offer, you may contact the Acquirer or the Manager to the Offer at the following addresses:

Manager to the Offer:	Acquirer:
Investment Banking Team, Next Capital Limited 2nd Floor Imperial Court Building,	Company Secretary Maple Leaf Cement Factory Limited
Dr. Ziauddin Ahmed Road, Karachi, Pakistan	42- Lawrence Road, Lahore
Contact: +92 21 3522 2207	Contact: +92 42 36278904-5
Email: <u>cf@nextcapital.com.pk</u>	Email: muhammad.ashraf@kmlg.com

The Acquirer and its Directors accept all responsibility for the information contained in this Offer Letter.

Yours truly,

-sd-

Zeeshan Ahmad General Manager Finance Maple Leaf Cement Factory Limited

Enclosed:

- 1) Public Offer Terms and Conditions and Procedures
- 2) Acceptance Letter
- 3) Annexure 1 to Acceptance Letter Draft of Transfer Deed
- 4) Annexure 2 to Acceptance Letter Share Splitting Authorization Letter
- 5) Annexure 3 to Acceptance Letter Authority to pick-up excess shares

PUBLIC OFFER – TERMS & CONDITIONS AND PROCEDURES							
Procedure for accepting the Public Offer	1. In order to accept the Public Offer, the shareholders are required to send the Acceptance Letter (attached to this Offer Letter), duly completed and signed, along with the required documents (as set out below) by or before <b>5:00 PM on the Closing Date</b> as per the following:						
	For CDC Shareholders:						
	Available Modes	<b>Email Submission:</b> CDC shareholders can submit their Acceptance Letter and required documents through email to <u>cf@nextcapital.com.pk</u> during the Acceptance Period.					
		<b>In-Person Submission or Courier:</b> Acceptance Letter and required documents can also be couriered, or hand delivered to 2 <sup>nd</sup> Floor Imperial Court Building, Dr. Ziauddin Ahmed Road, Karachi, Pakistan, ensuring that they are delivered to the office of Manager to the Offer latest by 5:00 pm on the Closing Date.					
	МТО	CDC Account Title: Manager to the Offer - Agritech Limited					
	Account Details	CDC Participant ID: 12484 CDC Account No: 37853					
		UIN: 0001107					
		Transaction Reason Codes: For Intra Account: A021 For Inter Account: P015					
	Procedure	<b>Shares Transfer from CDC Participant Account:</b> Investors maintaining CDC sub-accounts with participants/brokers shall request the concerned participant/broker to transfer shares to the MTO's account (details above) during the Acceptance Period. The participant should clearly mention the name of the account holder in the remarks column of the CDC shares transfer transaction.					
		<b>Shares Transfer from CDC Investor Account:</b> Investor maintaining CDC Investor account shall deposit shares transfer slip(s) to CDC Investor Account Services requesting them to transfer the shares to the MTO account (details above) during the Acceptance Period.					
	For Sharehol	ders holding Physical Shares:					
	Available	• In-Person Submission or Courier: Acceptance Letter and requisite					
	Mode	documents must be couriered, or hand delivered to 2 <sup>nd</sup> Floor Imperial Court Building, Dr. Ziauddin Ahmed Road, Karachi, Pakistan, ensuring that they are delivered to the office of Manager to the Offer latest by 5:00 pm on the Closing Date.					
	Procedure	<ul> <li>Shareholders with physical share certificate(s) are requested to submit the Acceptance Letter along with original physical share certificate(s) and duly verified transfer deed(s) to the office of the MTO during the Acceptance Period. Transfer deed(s) must be verified from the existing Share Registrar of Agritech Limited i.e. Corplink (Private) Limited.</li> <li>In case of courier, the shareholders must ensure that it reaches the MTO office by or before the Closing Date.</li> </ul>					

	Please ensure that the Acceptance Letter is duly filled and signed.
	riease ensure that the Acceptance Letter is duly lined and signed.
	2. In the event that the Acceptance Letter and the requisite information are delivered within the stipulated time, the Manager to the Offer will issue confirmation of the receipt of documents (Provisional Receipt).
	3. Completed Letters of Acceptance once submitted cannot be revoked by shareholders selling in the Public Offer.
	4. Copies of the Acceptance Letter shall also be available at the registered office of Next Capital Limited (2 <sup>nd</sup> Floor Imperial Court Building, Dr. Ziauddin Ahmed Road, Karachi, Pakistan) and on its website i.e. <u>https://www.nextcapital.com.pk/</u>
Eligibility	• The Public Offer is valid for all shareholders whether they are holding physical shares in the form of share certificate or book-entry securities in the Central Depository System of the Central Depository Company of Pakistan Limited ("CDC").
	• This must be noted that only those shareholders whose names appear on the shareholding list generated at the close of business on <b>December 16, 2024</b> will be eligible to tender their shares and in the same quantity they held on that date.
	• If an eligible shareholder does not receive the Offer Letter due to logistical reasons, they may contact the Manager to the Offer to confirm eligibility. They can also download the Acceptance Letter from the MTO's website and submit it during the Acceptance Period following the procedures provided.
Key Considerations	• In the event, the number of shares in acceptance of this Offer exceed 160,762,209 shares, the Acquirer shall, in consultation with the Manager to the Offer, accept the public offer or offers received from the shareholders on a proportional basis as prescribed by clause 112(2) of the Act, provided that acquisition of shares from a shareholder shall not be less than the minimum marketable lot or the entire holding if it is less than the marketable lot, and any excess surrendered shares for each shareholder shall be returned / re-transferred (as the case may be) to the relevant shareholder.
	• Shares successfully tendered in the manner described above will be acquired by the Acquirer free from all liens, charges and encumbrances and with all rights attaching to and / or deriving from them, including the right to receive all dividends, any other distributions declared, made or paid and / or any entitlement to subscribe for or receive any securities resolved by the Target Company to be issued to the members of the Target Company pro rata to their holdings of shares or otherwise.
	• The Public Offer and the obligation of the Acquirer to accept the shares and payment of the Offer Price is subject to the conditions stipulated in the PAO.
	• For physical shares, excess shares will need to be collected in person (or by an authorized representative) from the Manager to the Offer's office at 2nd Floor Imperial Court Building, Dr. Ziauddin Ahmed Road, Karachi, Pakistan during 9 am to 5 pm. If shareholders want the shares to be couriered, at their risk, they need to mark as such on the Acceptance Letter.
	• Four (4) months after close of the Public Offer, excess shares which have not been collected or couriered, will be delivered to the Company Secretary of AGL.
	• No interest, mark-up surcharge or other increment for any cause or reason shall be payable on the payment for the shares purchased by the Acquirer from any shareholder.

• The Public Offer shall be governed by the provisions of Part IX of the Securities Act, 2015 and Listed Companies (Substantial Acquisition of Voting Shares and Takeovers) Regulations, 2017. Shareholders should not construe the content of this Offer Letter as legal, tax or financial advice and should consult with their own advisors as to the matters described in this Offer Letter.
• Acceptance Letter furnished by the shareholder(s) without the requisite documents may be rejected by the Manager to the Offer as being incomplete and invalid.
• The above form of Offer Letter is based on the format of Offer Letter provided in Schedule-I of the Takeover Regulations. Suitable and necessary additional information has been inserted for the facilitation and convenience of the shareholders regarding background of Public Offer and the procedure for acceptance.

# FIRM FINANCIAL ARRANGEMENTS

The Acquirer has made adequate financial arrangements for fulfillment of its obligations under the Public Offer to the satisfaction of the Manager to the Offer. This includes creation of security by the Acquirer in the form of a Bank Guarantee amounting to PKR 6,320 million/-. If the Acquirer fails to pay in response to the Public Offer as required under the Act and the Regulations, the Manager to the Offer can realize the security to meet the payment obligations of the Acquirer under the Public Offer.

# ENQUIRIES

All queries and correspondence relating to the Offer should be addressed to the Manager to the Offer at the following address:

The Manger to the Offer Investment Banking Team, Next Capital Limited 2nd Floor Imperial Court Building, Dr. Ziauddin Ahmed Road, Karachi, Pakistan. Contact: +92 21 3522 2207 Email: <u>cf@nextcapital.com.pk</u>

#### ACCEPTANCE LETTER

The Manger to the Offer Next Capital Limited Investment Banking Team 2<sup>nd</sup> Floor Imperial Court Building, Dr. Ziauddin Ahmed Road, Karachi, Pakistan. Contact: +92 21 3522 2207 Email: <u>cf@nextcapital.com.pk</u>

## Subject: Irrevocable Acceptance of Offer to Purchase Shares of Agritech Limited

Dear Sir / Madam,

I / We, the undersigned, refer to the letter dated December 25, 2024 ("Offer Letter") received from Next Capital Limited ("Manager to the Offer" or "Manager") on behalf of Maple Leaf Cement Factory Limited (the "Acquirer") pursuant to the Public Announcement of Offer made by the Acquirer to purchase 160,762,209 shares of **Agritech Limited ("AGL")** (representing 37.86% of the total issued and paid up share capital of AGL) at **PKR 39.00/- per share** (the "**Offer Price**").

I / We, the undersigned, do hereby communicate my/our Irrevocable acceptance of the offer made by the Acquirer with respect to the sale of the shares of AGL tendered below ("Tendered Shares") to the Acquirer at Offer Price on the terms and conditions set out in the Offer Letter, the Securities Act, 2015 ("Act"), and the Listed Companies (Substantial Acquisitions and Takeovers) Regulations, 2017 ("Regulations").

Details of my/our shareholding in AGL is/are as under:

1. <u>Details of Shareholder</u>	1.1. Joint Registered Holders (if any)
Name:	1. Name:
(as shown on the share certificate / CDC account title)	(as shown on the share certificate / CDC account title)
Address:	2. Name:
	(as shown on the share certificate / CDC account title)
Note: Payment for the shares acquired shall be dispatched to this address, where required.	
Contact No:	
Email:	
CNIC No	
UIN (for corporates):	
2. Details of Shares	
a) No. of shares to be tendered	
b) Form of shares (Please tick and fill the appropriate bo	xes)
Physical Shares Folio No.	Certificate No.
CDC Participant ID – Sub Account No.	
CDC Participant ID – Sub Account No.	
Investor Account No.	

3. <u>Sign</u>	atures	
1	2 3	
	of individuals: Signature of shareholder(s) and any joint account holder(s)	
	of corporates: Signature of Director / Secretary / Authorized signatory(s) along with company stamp	
4. <u>Requ</u>	ired Documents to be attached with Acceptance Letter	
For Ind	ividual Applicants:	
1.	An attested copy of Computerized National Identity Card ("CNIC")	
2.	Copy of CDC transfer slip submitted with CDC investor account services (for CDC shareholders only)	
3.	Original share certificates (for physical shareholders only)	
4.	Duly executed and verified transfer deeds <b>from the existing Share Registrar</b> of Agritech Limited i.e. <b>Corplink (Private) Limited</b> (for physical shareholders only)	
5.	Duly completed and signed authorization to split share(s) certificate letter as per the attached format (for physical shareholders only)	
For Cor	porate Applicants:	
1.	Copy of CDC transfer slip submitted with CDC investor account services (for CDC shareholders only)	
2.	Memorandum and Articles of Association	
3.	Certified copy of certificate of incorporation (and for public companies, certificate of commencement of business)	
4.	Certified copies of CNICs of signatories	
5.	Certified copy of board resolution authorizing persons to sell the shares with specimen signatures of such authorized persons	
6.	Original share certificates (for physical shareholders only)	
7.	Duly executed and verified transfer deeds from the existing Share Registrar of Agritech Limited i.e. <b>Corplink (Private) Limited</b> (for physical shareholders only)	
8.	Duly completed and signed authorization to split share(s) certificate letter as per the attached format (for physical shareholders only)	
	onfirm understand and acknowledge that if this Acceptance Letter is furnished without the requisite docur nay be rejected by the Manager to the Offer as being incomplete and invalid.	nents, the

#### **ANNEXURE 1**

## **TRANSFER DEED**

 $^{**}$  only to be filled by Shareholders submitting physical shares  $^{**}$ 

Folio No		A	Applicatio	on No			Cert	tificate/s No			
				(Fi			Transfer of Sl the Compani	hares ies Act, 2017)			
The											
r/o						(here	inafter calle	d "the transfe	ror") in considerat	ion of the sum	of rupees
					paid						
					•				(hereinafter ca		
									distinctive		from
uie											-
		to			_inclusiv	e, in th	e		, to ho	ld unto the said t	ransferee,
As witnes		nis			day	/ of			es) subject to the c		id.
Transfero							Transferee (k				
Full Name	<u>.</u>										
Father's /	Husband's Na	ame									
	Photocopy of							otocopy of CNIC			
	f foreigner, Pa								rt #)		
•	al Address										
Cell No						Ċ	Cell No				
Landline _							_andline				
Email Add	lress							S			
Witness 1		Data	J				Witness 2		a to d		
-					_				ated		
							Name: CNIC:				
Enclosed:	Photocopy of					E	nclosed: Pho	tocopy of CNIC			

# Bank Account Details of Transferee for Payment of Cash Dividend

(Mandatory in case of a listed company or optional for any other company) It is requested that all my cash dividend amounts declared by the company, may be credited into the following bank account:

International Bank Account Number (IBAN) - Mandatory	РК
Bank Account Number	
Bank's Name	
Branch Name and Address	

It is stated that the above-mentioned information is correct and that I will intimate the changes in the above-mentioned information to the company and the concerned Share Registrar as soon as these occur.

## **ANNEXURE 2**

# SHARE SPLITTING AUTHORIZATION LETTER

\*\* only to be filled by Shareholders submitting physical shares\*\*

Date: \_\_\_\_\_

The Manger to the Offer Next Capital Limited Investment Banking Team 2<sup>nd</sup> Floor Imperial Court Building Dr. Ziauddin Ahmed Road, Karachi, Pakistan

## Subject: Authorization to Split and Conversion of Share Certificate(s)

Dear Sirs,

To be filled out by Next Capital Limited (Manager to the Offer):

Number of Share Certificates	<u>Quantity (Shares)</u>

Total Shares to be allocated to Acquirer \_\_\_\_\_

Total Shares to be returned to me/us

I / we hereby authorize Next Capital Limited to undertake and file any and all necessary documentation to initiate physical share conversion into electronic book entry securities for the shares accepted by the Acquirer.

Name(s):

Signature(s):

Folio No.:

Enclosed:

Original Share Certificate(s)

Verified Transfer Deed(s) from the existing Share Registrar of Agritech Limited i.e. Corplink (Private) Limited

## **ANNEXURE 3**

# AUTHORITY LETTER FOR COLLECTION OF EXCESS SHARES

\*\* only to be filled by Shareholders submitting physical shares\*\*

Date:\_\_\_\_\_

The Manger to the Offer Next Capital Limited Investment Banking Team 2<sup>nd</sup> Floor Imperial Court Building (New Block) Dr. Ziauddin Ahmed Road, Karachi, Pakistan

## Subject: Authorization to Collect Excess Physical Shares

Dear Sir / Madam,

This is with reference to the \_\_\_\_\_\_ physical shares of **Agritech Limited ("AGL")** submitted by me / us to Next Capital Limited (as the Manager to the Offer) pursuant to the Public Offer made by Maple Leaf Cement Factory Limited ("Acquirer") to purchase the shares of AGL.

I / We, \_\_\_\_\_\_, holding CNIC No. \_\_\_\_\_\_ (OR [insert name of the company], duly incorporated under the laws of Pakistan and having its registered office at \_\_\_\_\_\_) hereby authorize \_\_\_\_\_\_)

holding CNIC No. \_\_\_\_\_\_, to pick-up on my/our behalf from Next Capital Limited, 2<sup>nd</sup> Floor Imperial Court Building, Dr. Ziauddin Ahmed Road, Karachi, Pakistan, any left-over physical shares of AGL that were not purchased by the Acquirer under the Public Offer and continue to be owned by me / us.

Regards,

Name (s):

Signature (s): \_\_\_\_\_

CNIC: \_\_\_\_\_

Enclosed:

- 1. Copy of CNIC of Shareholder
- 2. Copy of Board Resolution / Power of Attorney in favor of assignee, if shareholder is a body corporate
- 3. Copy of CNIC of Assignee

# NEXT CAPITAL LIMITED

# Provisional Receipt Public Offer to Acquire Shares and Control of Agritech Limited December 29, 2024 to January 04, 2025

Receipt No:	Date of Receipt:
Provisional acknowledgement of receipt of Public O	ffer Acceptance form and supporting documents from
holding C	NIC No
Type of Shares Tendered:	
CDC Shares	
Physical Shares	
Quantity of Shares:	Signature and Stamp of Manager to the Public Offer

Disclaimer: Please note that issuance of this Provisional Receipt does not mean that your shares have been accepted. It is just an acknowledgement of receipt of the documents and acceptance will remain subject to the conditions mentioned in the Offer Letter.