



D.G. KHAN CEMENT COMPANY LIMITED
Head Office & Registered Office: Nishat House, 53 - A, Lawrence Road, Lahore - Pakistan.
UAN: (92 - 42) 111 113 333, Tel: (92 - 42) 36360154, Fax: (92 - 42) 36367414
E-mail: info@dgcement.com

SECY/PSX/123

November 13, 2024

The General Manager,
Pakistan Stock Exchange Ltd (PSX),
Stock Exchange Building,
Stock Exchange Road,
KARACHI.

**Subject: Holding of Corporate Briefing Session of D. G. Khan Cement Co. Ltd. FY 2024
in Compliance with the requirements of Clause 5.7.3 of the Rule Book**

Submission of Presentation for CBS 2024

Dear Sir,

In continuation of our letter No. SECY/PSX/ dated November 11, 2024 for holding of Corporate Briefing Session (CBS) of D. G. Khan Cement Company Limited ("the Company") on November 14, 2024 at 3:30 p.m. through Zoom, we are pleased to submit herewith Presentation for the said CBS for information of all concerned.

You may please circulate the same to all concerned.

Yours' sincerely,


Khalid Mahmood Chohan
Company Secretary

Factory Sites:

- Khofli Sattai, Distt. Dera Ghazi Khan - Pakistan. UAN: (92 - 64) 111 - 113 - 333 Tel: (92 - 42) 36360153, Fax: (92 - 64) 2585010
- Khairpur, Tehsil, Kallar Kahar. Distt. Chakwal - Pakistan UAN: (92 - 42) 111 - 113 - 333 Tel: (92 - 42) 36360153 Fax: (92 - 42) 650231
- 44 km RCD Highway Hub Balochistan. Pakistan UAN: (92 - 42) 111 - 113 - 333 Tel: (92 - 42) 36360153

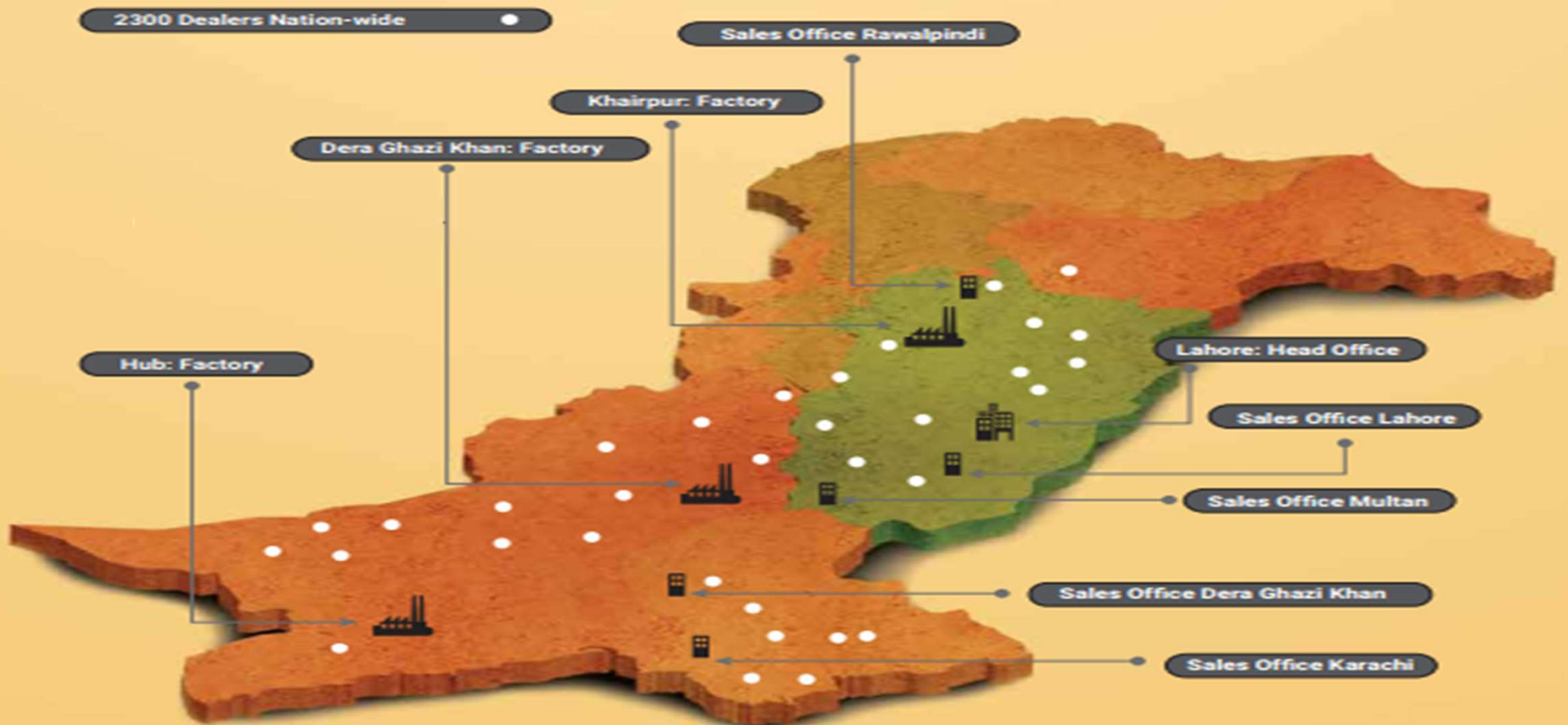


Opportunities

Unlimited

COMPANY PROFILE

- Incorporated in Pakistan in 1978 as limited liability company.
- Acquired by Nishat Group in 1992 under privatization initiated by the government.
- Primarily engaged in production and sale of Clinker and Cement.
- Production capacity of 22,400 tons per day (6.72 million tons/annum)
- Approx. 1,900 regular employees.
- Operating locally through more than 2,300 dealers.
- As at June 30, 2024; total market capitalization was about PKR 39.5 billion
- Total market share of the company (local and export) is about 11%.



China



Srilanka



Bangladesh



Afghanistan



Africa



USA

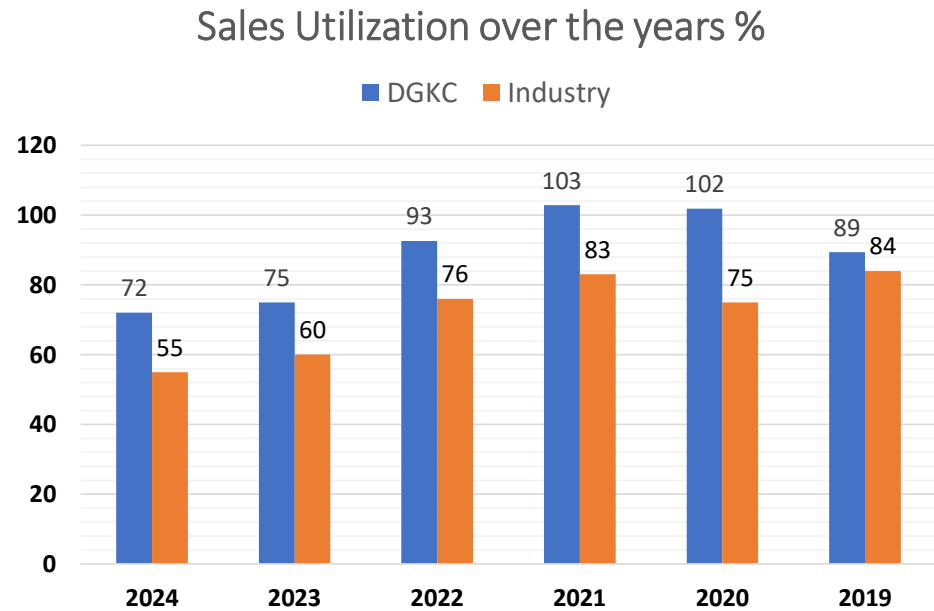


ANALYSIS OF PAKISTAN CEMENT INDUSTRY

- Fiscal constraints slowed down the construction sector in FY 2024
- Sales utilization of industry declined to 55% against 60% in last year.
- Sales quantity witnessed a modest growth of 1.6% (YOY basis) to 45.3 million tons.
- North zone experienced negative growth of 0.8 million tons (-2.5%) while South Zone flourished with considerable increase of 1.6 million tons (14.5%).
- Decline in sales utilization is attributable largely to lower domestic sales, which accounted for 46% (2023: 54%) of total utilization while export sales utilization was at 9% (2023: 6%).

DGKC vs Industry: Sales Utilization Comparison

Year	DGKC	Industry
2024	72	55
2023	75	60
2022	93	76
2021	103	83
2020	102	75
2019	89	84



PRODUCTION AND POWER GENERATION CAPACITY

	DGP	KHP	HUB	Total
Clinker Production Capacity (Tons/day)	6,700	6,700	9,000	22,400
Furnace Oil Power plant (MW)			23.84	23.84
Gas Power Plant (MW)	24.60			24.60
Dual Fuel Power Plant (MW)		33.00		33.00
Solar Power Plant (MW)		9.90 [*]	1.02	10.92
WHR Power Plant (MW)	10.40	12.00	10.00	32.40
Coal Fired power plant	30.00		30.00	60.00
Total Power Generation capacity (MW)	65.00	54.90	64.86	184.76
Total Electricity Requirement (MW)	42	31	40	113



KEY PERFORMANCE INDICATORS



SUBSIDIARIES

Nishat Paper Products Company Limited (NPPCL)

- Incorporated in Pakistan on July 23, 2004.
- Principally engaged in the manufacture and sale of paper products and packaging material, primarily in meeting cement industry requirement.
- Located at Khairpur on the parent company's land.
- Company has 3 main production lines with 220 million bags per annum production capacity.
- In FY 2024, NPPCL produced 43.3 million paper bags.
- DGKC holds 55% shares in NPPCL.
- Revenue and Loss for the FY 2024 are PKR 2,497 Million and PKR 285 Million respectively.
- The PP Bag Plant, currently being installed at Quaid-e-Azam Business Park in Sheikhupura, is set to be commissioned soon. In FY 2024, DGKC consumed over 30 million PP bags for cement packaging, representing more than 40% of the total packaging bag consumption for the year.

SUBSIDIARIES

Nishat Dairy (Private) Limited (NDPL)

- Incorporated In Pakistan on October 28, 2011.
- Engaged in the business of production and sale of raw milk.
- As at June 30, 2024 the Company has 3,406 mature milking animals.
- DGKC owns 55.1% holding in NDPL.
- Nishat Group has entered into a joint venture agreement with Turkish brand, Sutas and launched the product 'Milkfield'; NDPL is a major supplier of the said venture.
- Revenue and Profits for the FY 2024 are PKR 5,622 Million and PKR 759 Million respectively.
- NDPL repurchased 24.5 million shares in FY 2024 @ PKR 10/share, including 13.5 million shares held by DGKC (resulting in a gain of PKR 18 million for DGKC); post year-end, a similar transaction took place involving 23.3 million shares, with 12.825 million shares held by DGKC.

FUTURE OUTLOOK

- Continued focus on export opportunities;
- Restrictive public sector spending resulting in limited large-scale construction projects locally;
- Dealing with High Energy Costs;
- New IMF agreement and related uncertainties (including news reports of a potential mini-budget under discussion);
- Political turmoil and economic uncertainty (shrinking local market);



THANK YOU



AKD Securities Limited



D.G. KHAN CEMENT COMPANY LTD. (DGKC) CORPORATE BRIEFING SESSION FY24

Date & Time:
14th Nov. 2024
at 03:30 pm
(Thursday)

INTRODUCTORY REMARKS

Muhammad Farid Alam, FCA
CEO, AKD Securities Limited

MANAGEMENT

Mr. Farid Noor Ali Director
Dr. Arif Bashir Director
(Technical & Operations)
Mr. Inayat Ullah Niazi Director Finance / CFO
Mr. Khalid Mahmood Company Secretary

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Zoom Meeting: **856 8409 7530**



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