

# THE ART OF **INNOVATION**



Annual Report **2023 - 24**





TPLCorp  
Annual Report 2023 - 24

## The Art of Innovation

At TPL, we blend vision and technique to achieve extraordinary outcomes, much like the creative process in art. Combining strategic foresight with innovation, we deliver impactful solutions across various sectors. Just as talented artists bring unique perspectives to life, TPL transforms ideas into reality, driving growth, adaptability, and sustainability. Each project reflects our commitment to turning creative concepts into tangible results and keeping forward-thinking at our core.

Cover art by: **Hamra Abbas**  
Green Flag



**Shahzia Sikander**  
Double Sight

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**Imran Qureshi**  
This Leprous Brightness

# Vision

Tomorrow delivered today.

# Mission

To discover, redefine and lead in the markets we operate in.

# Core Values

Take Ownership

Pledge to Learn

Lead with Compassion





**Ghulam Rasul**  
Autumn in Saidpur

# Group Profile

## TPL Corp

TPL is one of the leading companies in Pakistan that is committed to providing solutions based on advanced technology, innovation and high quality. TPL has come a long way since its inception. Established in 2000, it has successfully diversified its portfolio, with TPL Corp as the parent company. Starting from asset management and tracking to real estate, security services, venture capital and general insurance.

## TPL Properties

TPL Properties was established in 2007 and became a PSX-listed company in 2016. Centrepoint, the first project and flagship office development was completed in 2013 and subsequently acquired in 2021 by a leading bank for its head office. The company is focused on sustainable development and is using the US Green Building Council's LEED certification to measure this across its portfolio. The company's projects focus on preserving Pakistan's heritage and integrating with coastal ecosystems. By partnering with top international and local design and engineering firms to deliver developments of the highest quality, TPL Properties is setting new standards in Pakistan's real estate sector.

## TPL Developments

TPL Developments (Pvt.) Limited is a wholly-owned subsidiary of TPL Properties Limited. The principal line of business of the company is the development and marketing of all types of real estate including developed or undeveloped land, housing or commercial projects such as multi-storied buildings (for commercial, residential, and industrial purposes), shopping centres, restaurants, hotels and recreational facilities.

## TPL RMC

TPL REIT Management Company Limited (TPL RMC), a leading provider of REIT management services in Pakistan, is a wholly owned subsidiary of TPL Properties and is regulated by the SECP. TPL RMC has established Pakistan's first and largest Shariah-compliant hybrid REIT Fund, 'TPL REIT Fund I', focused on investments in a diverse portfolio of environment-friendly, sustainable real estate development and yielding assets across the residential, commercial, hospitality, and retail sectors.



## TPL Investment

TPL Investment Management Ltd., an ADGM FSRA regulated fund management business is a wholly owned subsidiary of TPL REIT Management Company. The company advises on and manages investment funds in emerging and frontier markets, with a focus on real estate and infrastructure.

## TPL Trakker

TPL Trakker Limited, Pakistan's leading telematics and IoT provider, boasts 25 years of expertise. As the first company to receive vehicle tracking license in 1999, TPL Trakker offers comprehensive Vehicle, Personal, and Asset Tracking solutions, featuring advanced container tracking, providing real-time visibility and enhanced security, optimizing operational efficiency. Its innovative suite also features IoT-based services such as Fuel Monitoring, Vehicle Video Surveillance, and Smart Farm Systems. Known for tailored solutions that meet unique client needs, TPL Trakker is the only Pakistani firm in this sector to expand into the UAE, earning recognition for its innovation and leadership.

## TPL Insurance

Founded in 2005 as Pakistan's first Direct Insurance Company, TPL Insurance has reinsurance agreements with Hannover Re and holds an AA rating from PACRA. Leading the industry with advanced Insurtech, TPL Insurance offers a 24/7 Contact Center for claims and EVAC Roadside Assistance. Its comprehensive range includes Auto, Fire, Marine, Crop and Livestock, and Solar Insurance, with both Conventional and Takaful solutions. Known for fast claims and hassle-free processes, TPL Insurance also provides Buy Now, Pay Later Auto Insurance with interest-free installments and a digital app for easy claim filing.

## DAR ES SALAAM TEXTILE MILLS

Dar Es Salaam Textile Mills Limited (DSML)\* stands at the forefront of Pakistan's Insurtech landscape, delivering innovative life and global health insurance solutions that enhance quality of life and safeguard economic well-being. Its commitment to advanced technology and exploration of new market segments has led to the introduction of unique, tech-driven products, significantly boosting insurance penetration in Pakistan. DSML's digital app ensures a seamless customer experience, while the Muavin Program empowers individuals to become virtual life insurance agents, paving the way for financial independence.

\*Name to be changed to TPL Life Insurance Limited upon SECP's approval.



TPL Maps, a pioneering Pakistani tech startup, is dedicated to redefining the way businesses understand and use location data. By leveraging the power of AI and location intelligence, TPL Maps helps enterprises streamline their operations, make smarter decisions, and ultimately boost profitability. Our mission is to bring the value of location data and intelligence to the forefront, providing businesses with insights that drive real-world impact and success. At TPL Maps, we believe that understanding location data is key to unlocking new opportunities and fostering innovation across Pakistan's business landscape.



TPL e-Ventures, set up in 2017, is the venture capital investing arm of Pakistan's Tech driven conglomerate, TPL Corp. It has incubated and invested in several early stage tech enabled businesses that have subsequently rapidly grown and raised significant capital. These include the highly successful fintech Abhi and last mile logistic player, Rider. TPL e-Ventures aims to invest at a pre-seed and seed level, across industries where it can also strategically support the business, thus helping catalyze high potential high-impact entrepreneurs.

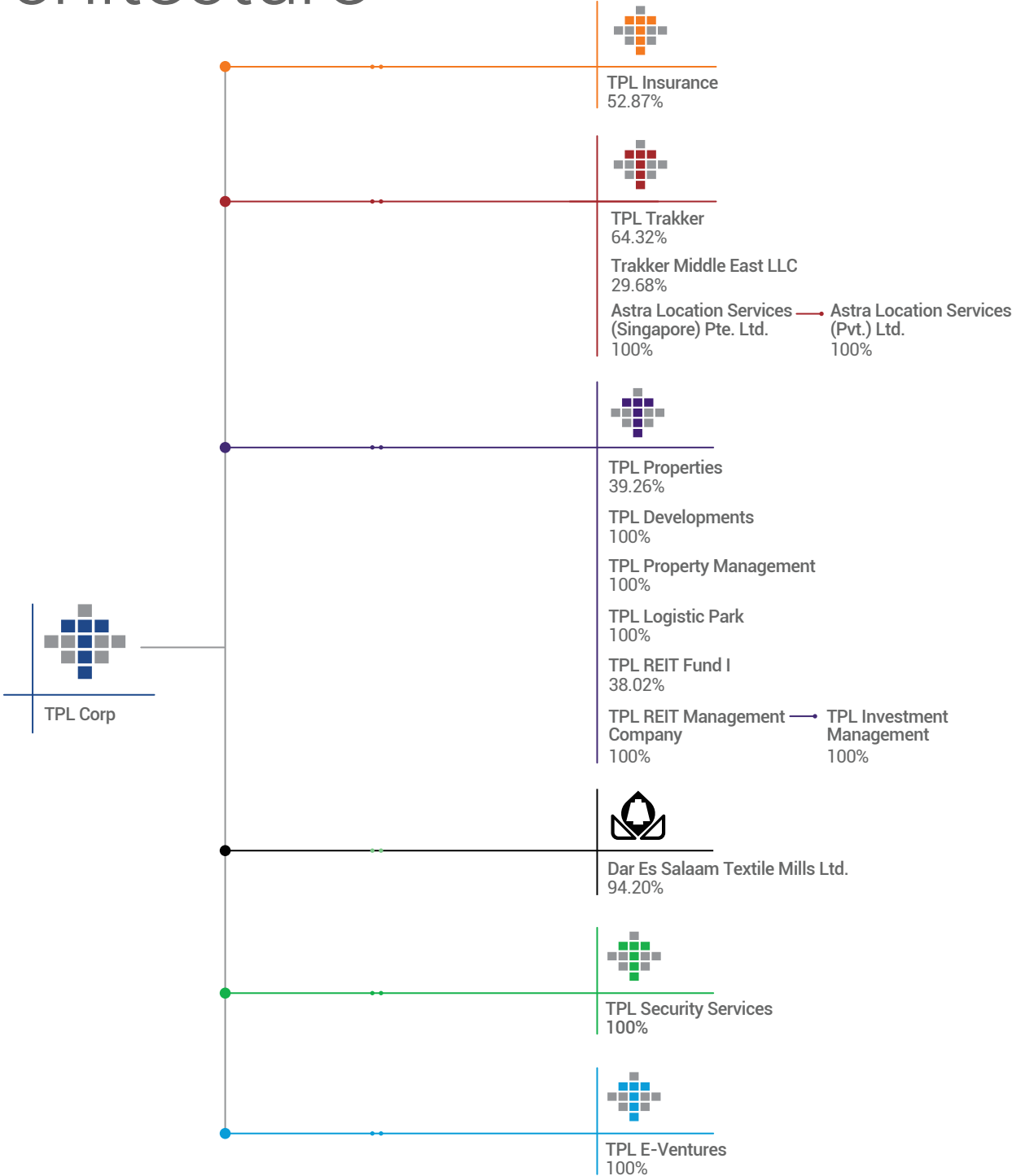


Established in 2000, TPL Security Services is a leading security company providing cutting-edge security equipment and services to clients. It takes pride in its local presence and has managed to create an extensive network of offices and institutions that are availing the company's services. It offers security equipment and services of the highest calibre which can manage and mitigate even the delicate of situations.



**Adeela Suleman**  
Strike for him when he cannot himself-2 (series)

# Our Architecture





**Abdullah M. I. Syed**  
Currency of Love, Composition-II



# Geographical Presence

2nd Floor Plot #15/5, Main Auto Bhan Road Railway Cooperative Housing Society, Hyderabad.  
 Phone: +92-22-3411023-24-26  
 Fax: +92-22-2783154



Pakistan

Hyderabad

**TPL Trakker Office:** Plot 18-B, 3rd Floor East Side, Chohan Plaza, G-8 Markaz, Islamabad.  
 Phone: +92-51-2895074-75-76

**TPL Insurance Office:** CBC Building Plot No. 12-A, 2nd Floor (East Side), G-8 Markaz, Islamabad.  
 Phone: +92-51-2895078-79

Islamabad

Tower 75, 4th Floor, L Block, Gulberg III, Kalma Chowk, Main Ferozpur Road, Lahore.  
 UAN: +92-42-111-000-300

Lahore

Office No. 2, 4th Floor, Mezan Executive Tower, Liaqat Road, Faisalabad.  
 UAN: +92-41-111-000-300

Faisalabad

House No. 2, Shalimar Colony, Haider Street, Bosan Road (Near Toyota Multan), Multan.  
 UAN: +92-61-111-000-300

Multan

**Corporate Office:** 20th Floor, Sky Tower, East Wing, Dolmen City, HC-3, Abdul Sattar Edhi Avenue, Block No. 4, Clifton, Karachi.

Phone: +92-21-37130227  
 Fax: +92-21-35184064

**TPL Trakker Office:** Plot No. 1, Sector #24, Near Shan Chowrangi, Korangi Industrial Area, Karachi.

Phone: +92-21-37130227  
 Fax: +92-21-35184064

**TPL Insurance and DSML Office:** 19-B, S.M.C.H.S, Near Roomi Masjid, Shahrah-e-Faisal, Karachi.

Phone: +92-21-37130227  
 Fax: +92-21-35184064

**TPL Security Services Office:** Bungalow No. R L/34 Block 2 & 8 Parsa Tower Street, Main Shakra-e-Faisal, Karachi.

Phone: +92-21-35316040

Karachi



United Arab Emirates

**TME Office:** Office No: 17, 1st Floor, Plot 05, Al Ain Property, Mussafah-35, Abu Dhabi.  
 Phone: +971-2-6767779

**TPL IM Office:** Unit. 4, Floor 6, Al Sarab Tower, Abu Dhabi Global Market Square, Al Maryah Island, Abu Dhabi.  
 Phone: +971-2-5832189

Abu Dhabi

**TME Office:** 1805, Sidra Tower, Al Sufouh 1, Dubai.  
 Phone: +971-4-3927710

**TPL IM Office:** The Offices 5, Suite 103, One Central, DWTC, Dubai.  
 Phone: +971-4-8828500

Dubai



**Adeel uz Zafar**  
Drawing Appendage- Conjunctive Symbiosis (Octopus)

# Company Information

## Board of Directors

### Mr. Jameel Yusuf S.St.

Non-Executive Director/Chairman

### Maj. General (R) Syed Zafar-ul-Hasan Naqvi

Non-Executive Director

### Mr. Ali Jameel

Executive Director/CEO

### Mr. Bilal Alibhai

Non-Executive Director

### Ms. Sabiha Sultan Ahmad

Non-Executive Director

### Mr. Mark Dean Rousseau

Independent Director

### Vice Admiral (R) Muhammad Shafi HI(M)

Non-Executive Director

### Mr. Nadeem Arshad Elahi

Independent Director

## Chief Executive Officer

Mr. Ali Jameel

## Chief Financial Officer

Mr. Junaid Jalil Khan

## Company Secretary

Ms. Shayan Mufti

## Chief Operating Officer

Mr. Sajid Farooqi

## Legal Advisor

Mohsin Tayebali & Co

## Auditor

M/s BDO Ebrahim & Co.  
Chartered Accountants

## Human Resource and Remuneration Committee

Mr. Nadeem Arshad Elahi  
Chairman

Maj. Gen (R) Zafar-ul-Hasan Naqvi  
Member

Mr. Ali Jameel  
Member

Mr. Nader Bashir Nawaz  
Secretary

## Audit Committee

Mr. Nadeem Arshad Elahi  
Chairman

Maj. Gen (R) Zafar-ul-Hasan Naqvi  
Member

Mr. Mark Dean Rousseau  
Member

Mr. Hashim Sadiq Ali  
Secretary

## Conventional Banks

Askari Bank Ltd.  
Bank AL Habib Ltd.  
Habib Metropolitan Bank Ltd.  
JS Bank Ltd.  
National Bank of Pakistan  
Silk Bank Ltd.  
Soneri Bank Ltd.  
Summit Bank  
The Bank of Punjab  
Bank Alfalah Limited

## Islamic Banks

Al Baraka Bank (Pakistan) Ltd.  
Bank Islami Pakistan Ltd.

## Share Registrar

THK Associates Plot No.  
32C, 2nd Jami  
Commercial Street,  
Phase VII, D.H.A.  
Karachi 75500  
Tel: 009221 35310191-6  
Fax: 009221 35310190  
Email: cst@thk.com.pk

## Registered Office

20th Floor, Sky Tower East Wing, Dolmen  
City, HC-3, Abdul Sattar Edhi Avenue,  
Block No. 4, Clifton, Karachi.

## Web Presence

www.tplcorp.com

# Board of Directors



**Mr. Jameel Yusuf S.St.**  
Non-Executive Director  
Chairman



**Mr. Ali Jameel**  
Executive Director  
Chief Executive Officer



**Ms. Sabiha Sultan Ahmad**  
Non-Executive Director



**Major General (R)  
Syed Zafar-ul-Hasan Naqvi**  
Non-Executive Director



**Mr. Bilal Alibhai**  
Non-Executive Director



**Mr. Mark Dean Rousseau**  
Independent Director



**Mr. Nadeem Arshad Elahi**  
Independent Director



**Vice Admiral (R)  
Muhammad Shafi HI(M)**  
Non-Executive Director



# Chairman's Review

**Jameel Yusuf S.St.**

I am pleased to share with our shareholders the performance of the Board of Directors of TPL Corp Limited ("the Company"). The Board has continually demonstrated a strong commitment to fulfilling its responsibilities with diligence and efficiency, ensuring the smooth and effective management of the Company. Even amid challenging market conditions, the Board has remained focused on addressing the concerns of stakeholders, guiding the Company with strategic insight and foresight. Their unwavering dedication has been instrumental in driving the Company's resilience and sustained growth.

During the year, the Company and its subsidiaries have excelled across various industries. TPL Corp Limited, along with Abhi (Private) Limited, signed a Share Purchase Agreement with FINCA Microfinance Coöperatief U. A to acquire FINCA Microfinance Bank Limited, enhancing PL's presence in the financial sector and advancing financial inclusion. Additionally, the Honourable High Court of Sindh approved the merger of TPL Life Insurance Limited with Dar Es Salaam Textile Mills Limited (DSML) on June 10, 2024, marking TPL Group's sixth listing and reinforcing its market presence and growth ambitions.

TPL Trakker Limited also secured a fresh equity injection in Trakker Middle East Limited, with UAE-based Gargash Group acquiring a 50.1% stake, accelerating Middle East growth and expanding the reach of its IoT products. The Board brings a diverse range of skills and experience, providing invaluable guidance to the Company's management. Their expertise and commitment have enabled the Company to navigate complex and rapidly changing markets with confidence and success. The Board is supported by its Committees to ensure regulatory compliance. The Audit Committee oversees financial reporting for transparency, while the Human Resource and Remuneration Committee focuses on attracting and retaining top executive talent. Together, they uphold strong governance practices.

The Board is committed to maintaining its determination while actively pursuing profitable opportunities in the future. I am optimistic that the Company will flourish under the skilled leadership of our esteemed Directors.

Jameel Yusuf S.St.  
Chairman  
As of June 30, 2024





# CEO's Message

**Ali Jameel**

I am pleased to present the Annual Report for the year 2023-24, reflecting a period of dynamic growth and transformation for TPL. Despite the rapidly evolving global business landscape, our Group has navigated the challenges and opportunities with agility, leveraging our diverse portfolio and strategic initiatives to deliver exceptional results.

This year has been marked by substantial progress and strategic advancements across our subsidiaries. TPL Properties, the real estate holding company of the group, continued its successful growth trajectory. Its fund management arm, TPL REIT Management Company, completed the IPO of REIT Fund I, which was oversubscribed by 1.4 times the base offer. This impressive level of investor confidence underscores the market's trust in TPL REIT's potential and commitment to delivering sustainable value in Pakistan's real estate sector. Additionally, its flagship project, One Hoshang, an ultra-luxury residential high-rise in Karachi, launched its sales last year and gained international recognition at an event in London, which was attended by diplomats, esteemed dignitaries, and international officials, significantly amplifying our global presence.

Building on this momentum, TPL Insurance has continued to redefine the insurance landscape with tailored solutions and strategic partnerships. Notable achievements include the enhancement of our Window Takaful services through the introduction of new coverage options and an expanded customer base, as well as the acquisition of the net assets of the Pakistani Branch of New Hampshire Insurance Company (NHIC), resulting in a surplus of PKR 1,079 million. TPL Insurance's Gross Written Premium (GWP) reached PKR 4.1 billion, reflecting a 7% growth rate. This year, TPL Insurance also launched a 360-degree campaign titled "Jiyo Befikr" (Live Worry Free), further emphasizing its commitment to providing lifestyle-focused insurance solutions.

Similarly, TPL Trakker has made significant strides in the IoT sector, achieving remarkable growth of 343% over the last fiscal year. Strategic partnerships with major corporations such as Shell Pakistan and Telenor Pakistan have been key drivers, contributing to approximately PKR 2.5 billion in revenue for the year. The company's collaboration with municipal committees in Punjab on waste management further showcases its expanding influence. As TPL Trakker continues to grow its B2B customer base, it remains focused on identifying industry needs and developing innovative solutions to help businesses reduce costs and optimize operations.

In parallel, during the year, the Honourable High Court of Sindh approved the reverse merger of TPL Life Insurance Ltd with Dar Es Salaam Textile Mills Ltd. (DSML) in June, 2024, marking the Group's sixth listing, reinforcing its market presence and growth ambitions. TPL Life Insurance Limited (presently named Dar Es Salaam Textile Mills Limited) accelerated its transformation into a retail-centric insurer, with retail initiatives now contributing over 80% of the topline, leading to a Gross Written Premium (GWP) of PKR 465 million. The company's commitment to innovation is evident through its successful collaborations with banking partners and the expansion of digital channels.

TPL Maps has solidified its position as Pakistan's leading AI and data company, achieving a remarkable 55% increase in Year-on-Year Revenue. The company's expansion into the MENA region underscores its growth and vision. This year, the company launched Pakistan's first expansion and sales planning platform, securing key industry players such as HBL and PTCL. The company has also supported environmental and social causes through initiatives like a tree plantation platform and a GIS-based polio eradication project.

As we reflect on our journey, we take immense pride in our progress and achievements, significantly contributing to various industries across Pakistan and building a lasting legacy of excellence. Looking ahead, we remain dedicated to our vision of innovation, growth, and sustainability. With deep gratitude for the support and trust of our stakeholders, we are inspired to continually push the boundaries of what's possible, shaping a future full of promise and potential.

Best,



Ali Jameel  
CEO, TPL Corp

# Sustainability Report 2024

## TPLCares

TPL Cares is the Group's CSR platform, devoted to making a lasting impact through initiatives in healthcare, education, gender equality, and environmental sustainability. We are committed to enriching lives and building a better community.



### 1. Annual Giving

Community Partners  
Patients' Aid Foundation (PAF)



### 2. Volunteer Program

Blood Donation Drive  
Karachi Down Syndrome Program  
Bait-ul-Sukoon Cancer Hospital & Hospice  
International Women's Day



### 3. Diversity and Inclusion

International Women Leaders' Summit  
Ramadan Exhibition



### 4. Awards

International CSR Award 2024  
GDEIB Awards 2024



### 5. Climate Action

TPL Insurance Digital App  
WWF Mangrove Plantation  
Green Karachi Plantation Drive  
TPL Mangrove Biodiversity Park  
TPL Tree Tracking Tool  
Sustainable Waste Management



### 6. Employee Well-being

Eye Screening  
Hepatitis C Re-Screening  
TPL Recharge 2.0  
Mobile Dental Clinic  
Chughtai Lab  
Global Wellness Day



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# 1

## Annual Giving

At TPL, we remain steadfast in our commitment to uplift the community. Through our annual giving, we continue to support numerous charitable causes and organizations. Over the years, we have dedicated resources to enrich communities, address societal challenges and driving substantial progress.



# a

## Community Partners

TPL's contributions are dedicated to uplifting lives. We proudly supported the following organizations, each adding value in their respective areas:

- Sindh Institute of Urology and Transplantation (SIUT)
- Zafar & Atia Foundation Charitable Trust
- JDC Welfare Organization
- The Health Foundation
- Patients Welfare Foundation (Creek General Hospital)
- Green Crescent Trust
- Daachi Foundation

Above PKR

**8.0mn** was contributed

# b

## Patients' Aid Foundation (PAF)

Our donation to the Patients' Aid Foundation (PAF) for renovation of the Accident & Emergency Ward at Jinnah Postgraduate Medical Center (JPMC) helps support the Foundation's work in providing essential care to less-privileged patients free of cost.

PKR

**10mn**



# 2

## Volunteer Program

Throughout the year, our employees have volunteered at NGOs and charitable institutions to bring a positive change in society. Since inception, this program has recorded over 525 volunteer hours showcasing our collective commitment to community service and empowerment.

# a

## Blood Donation Drive

In partnership with the Indus Hospital & Health Network (IHHN), we held a Blood Donation Drive at the TPL office in August which observed active participation from our employees.

### 21 lives saved



b

## Karachi Down Syndrome Program (KDSP)

The Head of Marketing at TPL conducted group sessions for parents of children at KDSP focused on improving self-regulation skills, alongside counseling for emotional support, group therapy, and guidance on coping strategies.

**08** volunteer hours

C

## Bait-ul-Sukoon Cancer Hospital & Hospice (BSCHH)

As part of Pinktober, TPL visited Bait-ul-Sukoon Cancer Hospital & Hospice to tour the facility and gain insights into the challenges faced by the healthcare sector in Pakistan. He also visited the ER to distribute exclusive gift bags to female cancer patients.

# d

## International Women's Day

On International Women's Day, the female team of TPL visited the women of Karachi Vocational Training Centre (KVTC) where they participated in a variety of activities including canvas painting, block printing, cooking, kickboxing, and screen printing. Additionally, they engaged in group activities with children who have cognitive or physical disabilities, teaching skills such as block printing to enable them to produce and sell items for revenue generation and financial sustainability. Subsequently, the TPL team visited Panah Shelter Home to empower women who have been subjected to social injustices. During the visit, the female employees interacted with the residents and toured the facility. This reflects our commitment towards gender equality and women empowerment.

# 120 volunteer hours





# 3

## Diversity & Inclusion

TPL actively promotes diversity and inclusion by taking various initiatives that ensure every individual feels valued irrespective of their socio-economic group, gender or ethnicity.

a

## International Women Leaders' Summit

TPL nominated 8 female employees to attend the 12<sup>th</sup> International Women Leaders' Summit, organized by New World Concepts which brought together a diverse group of global leaders and professionals, celebrating achievements and advocating for greater inclusivity and financial empowerment for women. The summit provided our female staff the opportunity to network with women from various industries and participate in building a narrative around greater inclusion of women in the workplace and broader societal roles.

b

## Ramadan Exhibition

Panah Shelter Home, Parents Voice Association - Ujala, and KVTC participated in a 3-day exhibition hosted by TPL during Ramadan at all our Karachi offices. Our employees actively supported the initiative by purchasing handcrafted items from these organizations.

Approx. PKR

**150,000**

revenue raised

# 4

## Awards

TPL is honored to have received awards recognizing our steadfast commitment and significant contributions to the community. These accolades reflect our ongoing dedication to making a positive impact and underscore the meaningful efforts we put into supporting and uplifting those around us.

# a

## International CSR Award 2024

TPL received the Partnership of the Year award at the 13th Annual CSR Awards ceremony organized by The Professionals Network (TPN) in Karachi. This award recognizes our synergistic partnerships aimed at driving positive socio-economic change in Pakistan.

# b

## GDEIB Awards 2024

The Global Diversity, Equity & Inclusion Benchmarks (GDEIB) Awards honored TPL for excellence in multiple categories:



### TPL Corp

- Job Design, Classification and Compensation
- Work-Life Integration, Flexibility and Benefits
- Recruitment



### TPL Insurance

- Connecting DEI and Sustainability
- Community, Government Relations and Philanthropy

# 5

## Climate Action

TPL is committed to addressing climate change through various initiatives aimed at reducing our carbon footprint and promoting environmental sustainability.

a

## TPL Insurance Digital App

TPL Insurance launched a one-stop digital solution to minimize paper usage by providing seamless access to insurance services. This application allows customers to buy insurance, view policies, lodge claims, receive status updates and chat with a representative.

Approx. PKR

**0.54 mn**  
application downloads

b

## TPL Tree Tracking Tool

TPL Properties' tree plantation CSR initiative included developing Pakistan's first online tree tracking platform. This digital app provides donors and sponsors with a GPS location, updates on their trees' progress, real-time tree height, carbon sequestration, and weather data.

# C

## WWF Mangrove Plantation

TPL collaborated with WWF for a plantation activity at their Wetland Centre Karachi, in October. The day included an awareness session on the importance of mangroves and coastal protection, a beach cleanup exercise, and mangrove plantation activity.

# 250

### Mangrove Saplings Planted





d

# TPL Mangrove Biodiversity Park

A Mangrove Biodiversity Park is being developed by TPL Properties in collaboration with the Sindh Forest Department, an eco-tourism destination committed to preserving a delicate ecosystem. Our primary goal is to enrich the biodiversity around the park, provide coastal resilience and encourage a return of wildlife into the area. As part of Environment Day, TPL Leadership planted mangrove trees, initiating the launch of our large scale plantation project in Korangi Creek. Moving forward, we plan to plant a total of 10,000 trees under the same project.

270

Rhizophora mangrove trees were planted



# e

## Green Karachi Plantation Drive

TPL Trakker donated Guava, Almond, GulMohar, and Neem trees for CPK Green Karachi projects across Karachi, including the IBA Urban Forest. As part of this effort, the Head of CSR and ESG along with the Head of Marketing visited the IBA campus to participate in the plantation drive.

Donated  
**2,000 trees**  
for CPK projects



f

# Sustainable Waste Management

TPL's partnership with GarbageCan (sustainable waste management vendor) is a strategic effort that ensures paper, glass and plastic waste generated at TPL Insurance's office in Karachi is sustainably disposed of in designated landfills or recycled when possible. This has allowed us in reducing our carbon footprint and promoting positive environmental practices in the city.

Approx.

**3,500+ kgs**  
waste collected since inception



# 6

## Employee Well-being

At TPL, we prioritize the well-being of our employees by implementing a variety of programs designed to promote positive physical, mental, and emotional health.

a

## Eye Screening

LRBT conducted an eye screening session in August at the TPL office, offering employees free eye check-ups and exclusive discounts on treatments.

Approx.  
**200**  
employees  
screened



b

## Hepatitis C Re-Screening

The Health Foundation (THF) facilitated a hepatitis re-screening session in November at TPL offices. The aim was to raise awareness for hepatitis, ensure early detection and timely intervention. Employees found to be hepatitis positive were directly connected to doctors, with all treatment and medication provided at no cost throughout the entire treatment process.

Approx.  
**150**  
employees  
re-screened



# C

## TPL Recharge 2.0

As part of the TPL Recharge program, we organized a cycling activity for employees to promote physical fitness and team spirit. After the activity, a nutritious organic breakfast was served to support healthy lifestyle choices.

Approx.  
**100**  
employees engaged



# d

## Mobile Dental Clinic

In May, TPL arranged mobile dental clinics at the branch offices with the support of ClearPath Orthodontics, providing employees with free oral check-ups and discounts on dental care.

Approx.  
**75**  
employees checked



e

## Chughtai Lab

TPL and Chughtai Lab collaborated to provide exclusive discounts on laboratory tests for TPL employees. Through this initiative, personalized digital codes were distributed to employees to avail discounts at branches nationwide, promoting affordable healthcare access.

**2,000+** one-time digital codes issued

f

## Global Wellness Day

On Global Wellness Day, TPL partnered with Hashmanis Hospital and RIMS Trauma Hospital to host a diabetes awareness session and offer complimentary on-site medical screenings at its offices in Karachi.

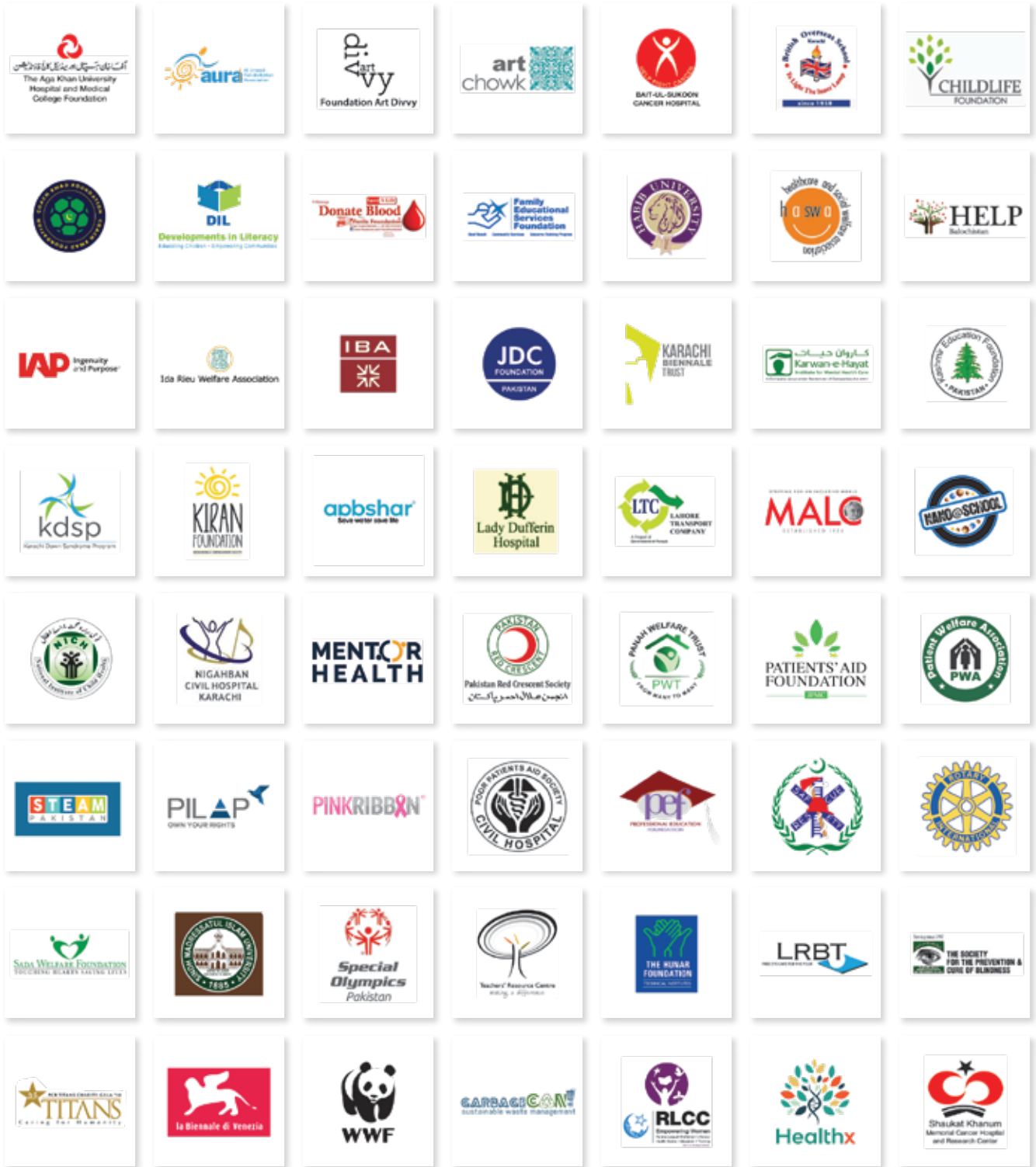
Approx.

**85** employees participated



# Scaling for Impact

Over the years, TPL has supported over 50 non-profit organizations, educational institutes, and charitable trusts across Pakistan, ranging from local charities to international NGOs and universities. At TPL, we believe a collective change begins with understanding the challenges faced by our communities.





**Ayaz Jokhio**  
Mao Zedong

# Horizontal Analysis Balance Sheet

Restated

|  | 2024            |            | 2023           |            | 2022           |            | 2021           |            | 2020           |            | 2019           |            |
|--|-----------------|------------|----------------|------------|----------------|------------|----------------|------------|----------------|------------|----------------|------------|
|  | Rupees          | Variance % | Rupees         | Variance % | Rupees         | Variance % | Rupees         | Variance % | Rupees         | Variance % | Rupees         | Variance % |
| Fixed Assets   | 1,232,616,712   | -18%       | 1,495,096,918  | -3%        | 1,547,102,195  | 2%         | 1,522,180,915  | 10%        | 1,390,115,661  | -50%       | 2,760,068,510  | 25%        |
| Intangible Assets                                    | 3,169,190,113   | 3%         | 3,079,974,569  | 1%         | 3,043,667,352  | -2%        | 3,095,595,393  | 9%         | 2,844,723,120  | 0%         | 2,846,548,546  | 7%         |
| Right of use asset                                   | 429,749,991     | -16%       | 511,533,451    | -15%       | 601,166,417    | 457%       | 1,07,971,195   | 49%        | 72,269,178     | 100%       | -              | -          |
| Investment Property                                  | -               | 0%         | -              | 0%         | -              | -100%      | 1,470,752,861  | 5096%      | 28,308,163     | -100%      | 5,909,238,595  | 11%        |
| Development property                                 | -               | 0%         | -              | 0%         | -              | -100%      | 1,833,175,473  | 28%        | 1,437,387,784  | 14%        | 1,265,142,970  | 16%        |
| Due from related parties                             | 600,799,000     | 25%        | 480,157,000    | 100%       | 9,281,822,960  | 410%       | 1,820,616,779  | 169%       | 677,647,347    | 579%       | 99,847,459     | 100%       |
| Long-term investments                                | 11,057,245,022  | -26%       | 14,954,322,925 | 61%        | 42,777,956     | 72%        | 24,903,469     | 877%       | 2,547,710      | 300%       | 637,436        | 46%        |
| Long term loans                                      | 59,531,312      | -3%        | 61,080,479     | 43%        | 42,777,956     | 72%        | 24,903,469     | 877%       | 2,547,710      | 300%       | 637,436        | 46%        |
| Long term deposits                                   | 76,664,236      | 8%         | 70,709,337     | 20%        | 58,714,980     | 35%        | 43,381,787     | 18%        | 36,740,882     | -33%       | 54,887,344     | -21%       |
| Deferred tax   | 77,698,146      | -38%       | 124,346,442    | -20%       | 155,178,928    | 130%       | 67,585,157     | -38%       | 108,404,040    | -27%       | 148,297,825    | 18%        |
| Interest Accrued                                     | 494,125,635     | 14%        | 431,867,171    | 51%        | 286,569,422    | 57%        | 182,242,296    | 52%        | 119,774,215    | 360%       | 26,064,633     | 100%       |
| Stock-in-trade                                       | 278,381,452     | -29%       | 390,960,169    | -3%        | 402,224,531    | -10%       | 247,185,472    | -8%        | 267,410,363    | -18%       | 267,410,363    | -18%       |
| Trade debts  | 786,682,575     | -31%       | 1,145,014,499  | 19%        | 966,252,181    | -28%       | 1,342,965,720  | 15%        | 1,164,282,072  | -17%       | 1,397,979,627  | 2%         |
| Short-term investments                               | 1,591,705,751   | 4%         | 1,526,138,490  | 33%        | 1,146,025,911  | -36%       | 1,781,748,812  | 109%       | 851,593,543    | -13%       | 979,694,307    | -38%       |
| Loan and advances                                    | 871,774,668     | -8%        | 949,899,532    | 443%       | 174,998,436    | -34%       | 264,486,669    | 33%        | 199,026,695    | -48%       | 385,175,061    | 123%       |
| Trade deposits and prepayments                       | 894,586,514     | 51%        | 590,911,600    | 24%        | 474,851,736    | 35%        | 351,209,873    | 27%        | 276,380,312    | -48%       | 528,155,490    | 20%        |
| Accrued mark-up                                      | -               | 0%         | -              | 0%         | -              | 0%         | -              | 0%         | -              | 0%         | -              | 0%         |
| Insurance and reinsurance receivables                | 1,855,996,868   | 38%        | 1,340,073,021  | 21%        | 1,103,603,502  | 12%        | 984,222,655    | 12%        | 878,436,357    | 62%        | 540,864,569    | 7%         |
| Other receivables                                    | 1,216,704,430   | 96%        | 622,194,444    | 44%        | 431,002,357    | -22%       | 555,372,269    | 87%        | 296,793,199    | 151%       | 118,205,314    | -16%       |
| Due from related parties                             | 452,935,332     | -52%       | 951,499,522    | -25%       | 1,275,628,983  | 70%        | 751,551,740    | 31%        | 574,764,579    | 617%       | 802,117,260    | 585%       |
| Premium due but unpaid                               | -               | 0%         | -              | 0%         | -              | 0%         | -              | 0%         | -              | 0%         | -              | 0%         |
| Deferred commission expense                          | 281,387,017     | 11%        | 254,117,876    | 27%        | 200,200,631    | 29%        | 155,763,662    | 29%        | 121,156,815    | -28%       | 169,248,562    | 36%        |
| Taxation- net  | 4,639,723,502   | 15%        | 4,027,903,925  | 11%        | 3,642,228,889  | -24%       | 4,801,025,667  | 226%       | 1,470,767,684  | 52%        | 179,807,632    | -5%        |
| Cash and bank balances                               | -               | 0%         | -              | 0%         | 2,915,292,476  | 100%       | -              | -          | 6,981,095,074  | 100%       | 965,791,935    | 11%        |
| Non-current asset held for sale                      | -               | 0%         | -              | -100%      | 27,770,822,114 | -          | -              | -          | 19,836,041,918 | -          | -              | 0%         |
| TOTAL ASSETS   | 30,067,498,276  | -          | 33,007,801,411 | -          | 33,007,801,411 | -          | 21,616,866,191 | -          | 19,836,041,918 | -          | 18,723,283,437 | -          |
| Issued, subscribed and paid-up capital               | 2,672,977,630   | 0%         | 2,672,977,630  | 0%         | 2,672,977,630  | 0%         | 2,672,977,630  | 0%         | 2,672,977,630  | 0%         | 2,672,977,630  | 13%        |
| Capital Reserve                                      | 60,855,762      | 0%         | 60,855,762     | 0%         | 60,855,762     | -48%       | 118,155,762    | 94%        | 60,855,762     | 0%         | 60,855,762     | 0%         |
| Revenue reserves                                     | (2,370,030,778) | -366%      | 890,897,919    | -9%        | 976,129,648    | 535%       | 153,724,086    | -136%      | (429,237,761)  | -295%      | 219,731,701    | -59%       |
| Other components of equity                           | 30,881,869      | 44%        | 21,397,370     | -68%       | 66,936,584     | -67%       | 204,832,408    | -37%       | 327,728,085    | -42%       | 566,082,175    | 161%       |
| Subordinated loan from parent company                | 2,000,000,000   | -          | -              | 0%         | -              | 0%         | -              | 0%         | -              | 0%         | -              | 0%         |
| Non-controlling interest                             | 6,193,107,362   | -27%       | 8,443,779,568  | 16%        | 7,249,496,564  | 62%        | 4,471,600,481  | -6%        | 4,766,383,687  | 3%         | 4,618,489,560  | 9%         |
| Participants' Takaful Fund (PTF)                     | (33,683,652)    | -7%        | (36,166,743)   | -59%       | (88,103,930)   | -769%      | 13,175,297     | -81%       | 69,048,465     | -159%      | (117,588,716)  | -45%       |
| Long term financing                                  | 3,668,851,644   | 0%         | 5,467,326,114  | -11%       | 6,128,661,693  | 39%        | 4,408,114,768  | 46%        | 269,014,488    | 81%        | 148,888,890    | -52%       |
| Deferred liabilities                                 | 60,020,597      | 9%         | 55,002,052     | 50%        | 36,731,635     | 70%        | 21,639,358     | 126%       | 9,570,575      | 46%        | 6,570,620      | 6%         |
| Gas Infrastructure Development Cess (GIDC) liability | -               | 0%         | -              | 0%         | -              | -100%      | 19,579,594     | 100%       | 31,530,021     | 0%         | -              | 0%         |
| Liabilities against assets subject to finance lease  | 320,185,877     | -21%       | 406,280,696    | -22%       | 522,308,349    | 538%       | 81,889,252     | 160%       | 1,982,561,038  | 31%        | 1,518,411,668  | 5%         |
| Trade and other payables                             | 5,653,561,116   | 15%        | 4,905,616,832  | 44%        | 3,400,136,252  | 32%        | 2,578,037,850  | 30%        | 1,982,561,038  | 31%        | 1,518,411,668  | 5%         |
| Accrued mark-up                                      | 843,522,558     | 77%        | 476,041,677    | 156%       | 186,046,282    | 1%         | 183,315,325    | -58%       | 438,546,881    | 84%        | 238,534,790    | 81%        |
| Running finance under mark-up arrangements           | 732,104,955     | -8%        | 794,368,862    | 4%         | 767,102,058    | -28%       | 1,062,507,117  | -4%        | 1,105,194,287  | 12%        | 988,025,014    | 5%         |
| Short-term financing                                 | 2,340,663,471   | 18%        | 1,991,047,151  | 310%       | 483,897,200    | -52%       | 1,018,938,067  | -48%       | 1,944,169,173  | 106%       | 946,017,222    | 126%       |
| Due to related parties                               | 553,771,129     | -72%       | 1,945,500,882  | 1072%      | 165,955,139    | -34%       | 252,252,923    | -74%       | 976,868,254    | -17%       | 1,173,751,929  | 132%       |
| Liabilities against insurance contracts              | 2,131,005,560   | 32%        | 1,618,265,265  | 32%        | 1,230,064,878  | -10%       | 1,367,253,961  | 56%        | 877,069,162    | -30%       | 1,249,626,397  | 7%         |
| Underwriting provisions                              | 2,432,686,343   | 20%        | 2,020,980,773  | 5%         | 1,926,648,600  | 37%        | 1,408,969,326  | 18%        | 1,197,304,214  | 85%        | 645,855,456    | -5%        |
| Unclaimed dividend                                   | 4,316,598       | -92%       | 51,558,214     | 2881%      | 1,729,583      | 0%         | 1,729,583      | 0%         | 1,729,583      | -48%       | 3,307,473      | 89%        |
| Unpaid dividend                                      | 3,000,000       | 0%         | 3,000,000      | 0%         | 3,000,000      | 0%         | 3,000,000      | 0%         | 3,000,000      | 0%         | 3,000,000      | 0%         |
| Current portion of non-current liabilities           | 2,598,671,055   | 136%       | 1,103,116,034  | 39%        | 792,855,362    | -42%       | 1,370,155,150  | 195%       | 465,149,706    | -62%       | 1,209,038,572  | -1%        |
| Taxation - net                                       | 75,438,142      | 52%        | 49,747,096     | 100%       | 88,367,248     | 145%       | 35,853,103     | -3%        | 37,140,162     | -20%       | 46,651,699     | 23%        |
| Advance monitoring fees                              | 95,591,038      | 44%        | 66,208,557     | -25%       | 1,091,595,576  | 100%       | -              | -          | -              | -          | -              | 0%         |
| Liabilities classified as held for sale              | -               | -          | -              | -100%      | 27,770,822,113 | -          | -              | -          | -              | -          | -              | 0%         |
| TOTAL EQUITY AND LIABILITIES                         | 30,067,498,276  | -          | 33,007,801,411 | -          | 33,007,801,411 | -          | 21,616,866,191 | -          | 19,836,041,918 | -          | 18,723,283,438 | -          |

# Horizontal Analysis Profit and Loss Account

|   | 2024                   |              | 2023                 |              | 2022                 |               | 2021                   |             | 2020                   |               | 2019                 |             |
|---|------------------------|--------------|----------------------|--------------|----------------------|---------------|------------------------|-------------|------------------------|---------------|----------------------|-------------|
|   | Rupees                 | Variance %   | Rupees               | Variance %   | Rupees               | Variance %    | Rupees                 | Variance %  | Rupees                 | Variance %    | Rupees               | Variance %  |
| Turnover - net  | 4,902,191,104          | -58%         | 11,756,590,252       | 1%           | 11,621,775,061       | 117%          | 5,362,331,992          | 8%          | 4,968,420,905          | -1%           | 5,013,470,487        | 44%         |
| Cost of sales   | (5,240,211,785)        | 18%          | (4,437,770,935)      | 10%          | (4,032,674,427)      | -6%           | (4,270,189,082)        | 12%         | (3,799,931,790)        | 23%           | (3,092,894,458)      | 58%         |
| <b>Gross profit</b>   | <b>(338,020,681)</b>   | <b>-105%</b> | <b>7,318,819,317</b> | <b>-4%</b>   | <b>7,589,100,634</b> | <b>95%</b>    | <b>1,092,142,910</b>   | <b>-7%</b>  | <b>1,168,489,115</b>   | <b>-39%</b>   | <b>1,920,576,029</b> | <b>27%</b>  |
| Distribution expenses   | (418,822,546)          | 111%         | (198,506,707)        | -5%          | (208,610,543)        | 43%           | (145,421,872)          | -22%        | (186,659,716)          | -47%          | (351,365,123)        | 24%         |
| Administrative expenses   | (3,350,400,690)        | -15%         | (3,954,909,252)      | 47%          | (2,685,522,016)      | 37%           | (1,960,902,705)        | 56%         | (1,254,271,443)        | -9%           | (1,375,337,150)      | 33%         |
| Other operating expenses  | (350,748,329)          | 33%          | (263,227,876)        | 374%         | (55,668,716)         | -33%          | (82,830,768)           | 11%         | (74,326,889)           | 141%          | (30,822,802)         | -68%        |
| <b>Operating profit</b>   | <b>(4,457,992,246)</b> | <b>-254%</b> | <b>2,902,175,482</b> | <b>-37%</b>  | <b>4,639,395,359</b> | <b>-523%</b>  | <b>(1,097,012,425)</b> | <b>216%</b> | <b>(346,768,933)</b>   | <b>-313%</b>  | <b>163,050,954</b>   | <b>64%</b>  |
| Finance costs   | (2,579,737,617)        | 47%          | (1,755,172,125)      | 64%          | (1,072,695,824)      | 22%           | (880,132,987)          | -30%        | (1,262,316,471)        | 70%           | (741,592,269)        | 46%         |
| Other Income  | 2,129,102,212          | 207%         | 693,527,391          | 83%          | 379,405,576          | -79%          | 1,813,847,321          | 144%        | 742,327,304            | -13%          | 863,003,202          | -25%        |
| Net loss/(profit) attributable to PTF                           | (2,483,091)            | -95%         | (51,872,206)         | -151%        | 101,279,221          | 81%           | 55,873,168             | -130%       | (189,216,313)          | 118%          | (86,855,158)         | 0%          |
| Share of (loss) / profit from investment in associates - net    | -                      | 0%           | -                    | -100%        | (36,516,734)         | 291%          | (9,349,375)            | -64%        | (25,649,189)           | 123%          | (11,491,773)         | -13%        |
| <b>Profit before taxation from continued operations</b>         | <b>(4,911,110,742)</b> | <b>-375%</b> | <b>1,788,658,542</b> | <b>-55%</b>  | <b>4,010,871,598</b> | <b>-3535%</b> | <b>(116,774,299)</b>   | <b>-89%</b> | <b>(1,081,623,802)</b> | <b>-697%</b>  | <b>181,114,956</b>   | <b>-75%</b> |
| Taxation  | (261,709,220)          | -37%         | (413,306,005)        | -8090%       | 5,172,839,95         | -107%         | (76,105,604)           | -45%        | (138,636,366)          | 40%           | (96,730,149)         | 66%         |
| <b>Profit / (loss) after taxation from continued operations</b> | <b>(5,172,819,962)</b> | <b>-476%</b> | <b>1,375,352,537</b> | <b>-66%</b>  | <b>4,016,044,438</b> | <b>-2182%</b> | <b>(192,879,902)</b>   | <b>-84%</b> | <b>(1,220,259,968)</b> | <b>-1581%</b> | <b>82,384,807</b>    | <b>-88%</b> |
| <b>Profit from discontinued operations</b>                      | <b>-</b>               | <b>-100%</b> | <b>(185,725,501)</b> | <b>-149%</b> | <b>378,198,484</b>   | <b>0%</b>     | <b>-</b>               | <b>-</b>    | <b>-</b>               | <b>-</b>      | <b>-</b>             | <b>-</b>    |
| <b>Profit / (loss) for the year</b>                             | <b>(5,172,819,962)</b> | <b>-535%</b> | <b>1,188,627,036</b> | <b>-73%</b>  | <b>4,394,242,922</b> | <b>-2378%</b> | <b>(192,879,902)</b>   | <b>-84%</b> | <b>(1,220,259,968)</b> | <b>-1581%</b> | <b>82,384,807</b>    | <b>-88%</b> |

Restated

# Vertical Analysis of Balance Sheet

Restated

|  | 2024                  |                | 2023                  |                | 2022                  |                | 2021                  |                | 2020                  |                | 2019                  |                |
|--|-----------------------|----------------|-----------------------|----------------|-----------------------|----------------|-----------------------|----------------|-----------------------|----------------|-----------------------|----------------|
|  | Rupees                | Variance %     | Rupees                | Variance %     | Rupees                | Variance %     | Rupees                | Variance %     | Rupees                | Variance %     | Rupees                | Variance %     |
| Fixed Assets   | 1,232,616,712         | 4.10%          | 1,495,096,918         | 4.53%          | 1,547,102,195         | 5.57%          | 1,522,180,915         | 7.04%          | 1,390,115,661         | 7.01%          | 2,760,068,510         | 14.74%         |
| Intangible Assets                                    | 3,169,190,113         | 10.54%         | 3,079,974,569         | 9.33%          | 3,043,667,352         | 10.96%         | 3,095,956,393         | 14.32%         | 2,844,723,120         | 14.34%         | 2,846,548,546         | 15.20%         |
| Right of use asset                                   | 429,749,991           | 1.43%          | 511,533,491           | 1.55%          | 601,166,417           | 2.16%          | 1,079,714,195         | 0.50%          | 72,269,178            | 0.36%          | -                     | 0.00%          |
| Investment Property                                  | -                     | 0.00%          | -                     | 0.00%          | -                     | 0.00%          | 1,470,752,861         | 6.80%          | 28,308,163            | 0.14%          | 5,909,238,695         | 31.56%         |
| Development property                                 | -                     | 0.00%          | -                     | 0.00%          | -                     | 0.00%          | 1,833,175,473         | 8.48%          | 1,437,387,784         | 7.25%          | 1,265,142,970         | 6.76%          |
| Due from related parties                             | 600,799,000           | 2.00%          | 480,157,000           | 1.45%          | -                     | -              | -                     | -              | -                     | -              | -                     | -              |
| Long-term investments                                | 11,057,245,022        | 36.77%         | 14,954,322,925        | 45.31%         | 9,281,822,960         | 33.42%         | 1,820,616,779         | 8.42%          | 677,647,347           | 3.42%          | 99,947,459            | 0.53%          |
| Long term loans                                      | 59,531,312            | 0.20%          | 61,080,479            | 0.19%          | 42,777,956            | 0.15%          | 24,903,459            | 0.12%          | 254,710               | 0.01%          | 637,436               | 0.00%          |
| Long term deposits                                   | 76,664,236            | 0.25%          | 70,709,337            | 0.21%          | 58,714,980            | 0.21%          | 43,381,787            | 0.20%          | 36,740,882            | 0.19%          | 54,887,344            | 0.29%          |
| Deferred tax   | 77,698,146            | 0.26%          | 124,346,442           | 0.38%          | 155,178,928           | 0.56%          | 67,585,157            | 0.31%          | 108,404,040           | 0.55%          | 148,297,825           | 0.79%          |
| Interest Accrued                                     | 494,125,635           | 1.64%          | 437,867,171           | 1.31%          | 286,569,422           | 1.03%          | 182,242,296           | 0.84%          | 119,774,215           | 0.60%          | 260,64,633            | 0.14%          |
| Stock-in-trade                                       | 278,381,452           | 0.93%          | 390,960,169           | 1.18%          | 402,224,531           | 1.45%          | 445,649,520           | 2.06%          | 247,185,472           | 1.25%          | 267,410,363           | 1.43%          |
| Trade debts  | 786,682,575           | 2.62%          | 1,145,014,499         | 3.47%          | 966,252,181           | 3.48%          | 1,342,965,720         | 6.21%          | 1,164,282,072         | 5.87%          | 1,397,979,627         | 7.47%          |
| Short-term investments                               | 1,591,705,751         | 5.29%          | 1,526,138,490         | 4.62%          | 1,146,025,911         | 4.13%          | 1,781,774,812         | 8.24%          | 851,593,543           | 4.29%          | 979,694,307           | 5.23%          |
| Loan and advances                                    | 871,774,668           | 2.90%          | 949,899,532           | 2.88%          | 1,74,998,436          | 0.63%          | 264,486,659           | 1.22%          | 199,026,895           | 1.00%          | 385,175,061           | 2.06%          |
| Trade deposits and prepayments                       | 894,586,514           | 2.98%          | 590,911,600           | 1.79%          | 474,851,736           | 1.71%          | 351,209,873           | 1.62%          | 276,380,312           | 1.39%          | 528,155,490           | 2.82%          |
| Accrued mark-up                                      | -                     | 0.00%          | -                     | 0.00%          | -                     | 0.00%          | -                     | 0.00%          | -                     | 0.00%          | -                     | 0.00%          |
| Insurance and reinsurance receivables                | 1,855,996,868         | 6.17%          | 1,340,073,021         | 4.06%          | 1,103,603,502         | 3.97%          | 984,222,655           | 4.55%          | 878,436,357           | 4.43%          | 540,864,569           | 2.89%          |
| Other receivables                                    | 1,216,704,430         | 4.05%          | 622,194,444           | 1.88%          | 431,002,357           | 1.55%          | 555,372,269           | 2.57%          | 296,793,199           | 1.50%          | 118,205,314           | 0.63%          |
| Due from related parties                             | 452,935,332           | 1.51%          | 951,499,522           | 2.88%          | 1,275,628,983         | 4.59%          | 751,551,740           | 3.48%          | 574,764,579           | 2.90%          | 802,17,260            | 0.43%          |
| Premium due but unpaid                               | -                     | 0.00%          | -                     | 0.00%          | -                     | 0.00%          | -                     | 0.00%          | -                     | 0.00%          | -                     | 0.00%          |
| Deferred commission expense                          | 281,387,017           | 0.94%          | 254,117,876           | 0.77%          | 200,200,631           | 0.72%          | 155,763,862           | 0.72%          | 121,156,685           | 0.61%          | 169,248,562           | 0.90%          |
| Taxation - net                                       | -                     | 0.00%          | -                     | 0.00%          | 21,572,270            | 0.08%          | 14,465,299            | 0.07%          | 56,641,726            | 0.29%          | 179,807,632           | 0.96%          |
| Cash and bank balances                               | 4,639,723,502         | 15.43%         | 4,027,903,925         | 12.20%         | 3,642,228,889         | 13.12%         | 4,801,025,667         | 22.21%         | 1,470,767,684         | 7.41%          | 965,791,935           | 5.16%          |
| Non-current asset held for sale                      | -                     | 0.00%          | -                     | 0.00%          | 2,915,292,476         | 10.50%         | -                     | -              | 6,981,095,074         | 35.19%         | -                     | -              |
| <b>Total Assets</b>                                  | <b>30,067,498,276</b> | <b>100.00%</b> | <b>33,007,801,411</b> | <b>100.00%</b> | <b>27,770,822,114</b> | <b>100.00%</b> | <b>21,616,866,191</b> | <b>100.00%</b> | <b>19,835,604,918</b> | <b>100.00%</b> | <b>18,723,283,437</b> | <b>100.00%</b> |
| Issued, subscribed and paid-up capital               | 2,672,977,630         | 8.89%          | 2,672,977,630         | 8.10%          | 2,672,977,630         | 9.63%          | 2,672,977,630         | 12.37%         | 2,672,977,630         | 13.48%         | 2,672,977,630         | 14.28%         |
| Capital Reserve                                      | 60,855,762            | 0.20%          | 60,855,762            | 0.18%          | 60,855,762            | 0.22%          | 118,155,762           | 0.55%          | 60,855,762            | 0.31%          | 60,855,762            | 0.33%          |
| Revenue Reserve - unappropriated profit              | (2,370,030,778)       | -7.88%         | 890,897,919           | 2.70%          | 976,129,648           | 3.51%          | 1,53,724,086          | 0.71%          | (49,237,761)          | -2.16%         | 219,31,701            | 1.17%          |
| Subordinated loan from parent company                | 2,000,000,000         | 6.65%          | -                     | 0.00%          | -                     | -              | -                     | 0.00%          | -                     | 0.00%          | -                     | 0.00%          |
| Non-Controlling Interest                             | 6,193,107,362         | 20.60%         | 8,443,779,568         | 25.58%         | 7,249,496,564         | 26.10%         | 4,471,600,481         | 20.69%         | 4,766,383,687         | 24.03%         | 4,618,489,560         | 24.67%         |
| Participants' Takful Fund (PTF)                      | (33,683,652)          | -0.11%         | (36,166,743)          | -0.11%         | (88,103,930)          | -0.32%         | 13,175,297            | 0.06%          | 69,048,465            | 0.35%          | (117,588,716)         | -0.63%         |
| Other components of equity                           | 30,881,869            | 0.10%          | 21,397,370            | 0.06%          | 66,936,584            | 0.24%          | 204,832,408           | 0.95%          | 327,728,085           | 1.65%          | 566,082,175           | 3.02%          |
| Long term loan                                       | -                     | 0.00%          | -                     | 0.00%          | -                     | 0.00%          | 169,165,150           | 0.78%          | 269,014,488           | 1.36%          | 148,888,890           | 0.80%          |
| Long term financing                                  | 3,668,851,644         | 12.20%         | 5,467,326,114         | 16.56%         | 6,128,661,693         | 22.07%         | 4,408,114,768         | 20.39%         | 3,029,423,466         | 15.27%         | 2,472,910,025         | 13.21%         |
| Deferred liabilities                                 | 60,020,597            | 0.20%          | 55,002,052            | 0.17%          | 36,731,635            | 0.13%          | 21,639,358            | 0.10%          | 95,70,576             | 0.05%          | 6,570,620             | 0.04%          |
| Gas Infrastructure Development Cess (GIDC) liability | -                     | 0.00%          | -                     | 0.00%          | -                     | -              | 19,579,594            | 0.09%          | -                     | 0.00%          | -                     | 0.00%          |
| Lease liabilities                                    | 320,185,877           | 1.06%          | 406,280,696           | 1.23%          | 522,306,349           | 1.88%          | 81,889,252            | 0.38%          | 31,530,021            | 0.16%          | 52,145,571            | 0.28%          |
| Trade and other payables                             | 5,653,561,116         | 18.80%         | 4,905,616,832         | 14.86%         | 3,400,136,252         | 12.24%         | 2,578,037,850         | 11.93%         | 1,982,561,038         | 9.99%          | 1,618,411,668         | 8.11%          |
| Accrued mark-up                                      | 843,522,558           | 2.81%          | 1,476,041,678         | 4.44%          | 1,86,046,283          | 0.67%          | 183,315,925           | 0.85%          | 438,546,881           | 2.21%          | 298,534,790           | 1.27%          |
| Running finance under mark-up arrangements           | 732,104,955           | 2.43%          | 794,368,862           | 2.41%          | 767,102,068           | 2.76%          | 1,062,507,117         | 4.92%          | 1,105,104,287         | 5.57%          | 988,025,014           | 5.28%          |
| Short-term financing                                 | 2,340,663,471         | 7.78%          | 1,991,047,151         | 6.03%          | 485,897,200           | 1.75%          | 1,018,938,067         | 4.71%          | 1,944,169,173         | 9.80%          | 946,017,222           | 5.05%          |
| Due to related parties                               | 553,771,129           | 1.84%          | 1,945,500,582         | 5.89%          | 1,65,955,139          | 0.60%          | 252,252,923           | 1.17%          | 976,883,004           | 4.92%          | 1,173,751,929         | 6.07%          |
| Liabilities against insurance contracts              | 2,131,005,560         | 7.09%          | 1,618,265,265         | 4.90%          | 1,230,064,878         | 4.43%          | 1,367,253,961         | 6.32%          | 877,009,162           | 4.42%          | 1,249,626,397         | 6.67%          |
| Underwriting provisions                              | 2,432,686,343         | 8.09%          | 2,020,980,773         | 6.12%          | 1,926,649,600         | 6.94%          | 1,408,969,326         | 6.52%          | 1,197,304,214         | 6.04%          | 645,855,456           | 3.45%          |
| Unclaimed dividend                                   | 4,316,598             | 0.01%          | 51,568,214            | 0.16%          | 1,729,583             | 0.01%          | 1,729,583             | 0.01%          | 3,000,000             | 0.02%          | 3,307,473             | 0.02%          |
| Unpaid dividend                                      | 3,000,000             | 0.01%          | 3,000,000             | 0.01%          | 3,000,000             | 0.01%          | 3,000,000             | 0.01%          | 3,000,000             | 0.02%          | 3,000,000             | 0.02%          |
| Current portion of non-current liabilities           | 2,598,671,055         | 8.64%          | 1,103,116,034         | 3.34%          | 79,285,362            | 0.29%          | 1,370,155,150         | 6.34%          | 465,149,706           | 2.34%          | 1,209,038,572         | 6.46%          |
| Taxation - net                                       | 75,438,142            | 0.25%          | 49,747,096            | 0.15%          | -                     | -              | -                     | -              | -                     | 0.00%          | -                     | 0.00%          |
| Advance monitoring fees                              | 95,591,038            | 0.32%          | 66,208,557            | 0.20%          | 88,367,248            | 0.32%          | 35,853,103            | 0.17%          | 37,140,162            | 0.19%          | 46,551,699            | 0.25%          |
| Liabilities classified as held for sale              | -                     | 0.00%          | -                     | 0.00%          | 1,097,595,676         | 3.95%          | -                     | -              | -                     | 0.00%          | -                     | 0.00%          |
| <b>TOTAL EQUITY AND LIABILITIES</b>                  | <b>30,067,498,276</b> | <b>100.00%</b> | <b>33,007,801,411</b> | <b>100.00%</b> | <b>27,770,822,114</b> | <b>100.00%</b> | <b>21,616,866,191</b> | <b>100.00%</b> | <b>19,835,604,918</b> | <b>100.00%</b> | <b>18,723,283,437</b> | <b>100.00%</b> |



# Vertical Analysis Profit and Loss Account

|   | 2024                   |              | 2023                 |            | 2022                 |            | 2021                   |             | 2020                   |             | 2019                 |            |
|---|------------------------|--------------|----------------------|------------|----------------------|------------|------------------------|-------------|------------------------|-------------|----------------------|------------|
|   | Rupees                 | Variance %   | Rupees               | Variance % | Rupees               | Variance % | Rupees                 | Variance %  | Rupees                 | Variance %  | Rupees               | Variance % |
| Turnover - net  | 4,902,191,104          | 100%         | 11,756,590,252       | 100%       | 11,621,775,061       | 100%       | 5,362,331,992          | 100%        | 4,968,420,905          | 100%        | 5,013,470,487        | 100%       |
| Cost of sales   | (5,240,211,785)        | -107%        | (4,437,770,935)      | -38%       | (4,032,674,427)      | -35%       | (4,270,189,082)        | -80%        | (3,799,931,790)        | -76%        | (3,092,894,458)      | -62%       |
| <b>Gross profit</b>   | <b>(338,020,681)</b>   | <b>-7%</b>   | <b>7,318,819,317</b> | <b>62%</b> | <b>7,589,100,634</b> | <b>65%</b> | <b>1,092,142,910</b>   | <b>20%</b>  | <b>1,168,489,115</b>   | <b>24%</b>  | <b>1,920,576,029</b> | <b>38%</b> |
| Distribution expenses   | (418,822,547)          | -9%          | (1,98,506,707)       | -2%        | (208,610,543)        | -2%        | (1,45,421,872)         | -3%         | (1,86,659,716)         | -4%         | (351,365,123)        | -7%        |
| Administrative expenses   | (3,350,400,690)        | -68%         | (3,954,909,252)      | -34%       | (2,685,522,016)      | -23%       | (1,960,902,705)        | -37%        | (1,254,271,443)        | -25%        | (1,375,337,150)      | -27%       |
| Other operating expenses  | (350,748,329)          | -7%          | (263,227,876)        | -2%        | (55,568,716)         | 0%         | (82,830,758)           | -2%         | (74,326,889)           | -1%         | (30,822,802)         | -1%        |
| <b>Operating profit</b>   | <b>(4,457,992,246)</b> | <b>-91%</b>  | <b>2,902,175,482</b> | <b>25%</b> | <b>4,639,395,359</b> | <b>40%</b> | <b>(1,097,012,425)</b> | <b>-20%</b> | <b>(346,788,933)</b>   | <b>-7%</b>  | <b>163,050,954</b>   | <b>3%</b>  |
| Finance costs   | (2,579,737,617)        | -53%         | (1,755,172,125)      | -15%       | (1,072,695,824)      | -9%        | (880,132,987)          | -16%        | (1,262,316,471)        | -25%        | (741,592,269)        | -15%       |
| Other Income  | 2,129,102,212          | 43%          | 693,527,391          | 6%         | 379,405,576          | 3%         | 1,813,847,321          | 34%         | 742,327,304            | -15%        | 863,003,202          | 17%        |
| Net loss/(profit) attributable to PTF                           | (2,483,091)            | 0%           | (51,872,006)         | 0%         | 101,279,221          | 1%         | 55,873,168             | 1%          | (189,216,313)          | -4%         | (86,855,158)         | -2%        |
| Share of (loss) / profit from investment in associates - net    | -                      | 0%           | -                    | 0%         | (365,16,734)         | 0%         | (9,349,375)            | 0%          | (25,649,89)            | -1%         | (11,491,773)         | 0%         |
| <b>Profit before taxation from continued operations</b>         | <b>(4,911,110,742)</b> | <b>-100%</b> | <b>1,788,658,542</b> | <b>15%</b> | <b>4,010,871,598</b> | <b>35%</b> | <b>(116,774,299)</b>   | <b>-2%</b>  | <b>(1,081,653,602)</b> | <b>-22%</b> | <b>181,114,956</b>   | <b>4%</b>  |
| Taxation  | (261,709,220)          | -5%          | (413,306,005)        | -4%        | 5,172,839,95         | 0%         | (76,105,604)           | -1%         | (138,636,366)          | -3%         | (98,730,149)         | -2%        |
| <b>Profit / (loss) after taxation from continued operations</b> | <b>(5,172,819,962)</b> | <b>-106%</b> | <b>1,375,352,537</b> | <b>12%</b> | <b>4,016,044,438</b> | <b>35%</b> | <b>(192,879,902)</b>   | <b>-4%</b>  | <b>(1,220,259,968)</b> | <b>-25%</b> | <b>82,384,807</b>    | <b>2%</b>  |
| Profit from discontinued operations                             | -                      | 0%           | (186,725,501)        | -2%        | 378,198,484          | 3%         | -                      | 0%          | -                      | 0%          | -                    | 0%         |
| <b>Profit / (loss) for the year</b>                             | <b>(5,172,819,962)</b> | <b>-106%</b> | <b>1,188,627,036</b> | <b>10%</b> | <b>4,394,242,922</b> | <b>38%</b> | <b>(192,879,902)</b>   | <b>-4%</b>  | <b>(1,220,259,968)</b> | <b>-25%</b> | <b>82,384,807</b>    | <b>2%</b>  |

Restated

# Cash Flow Analysis

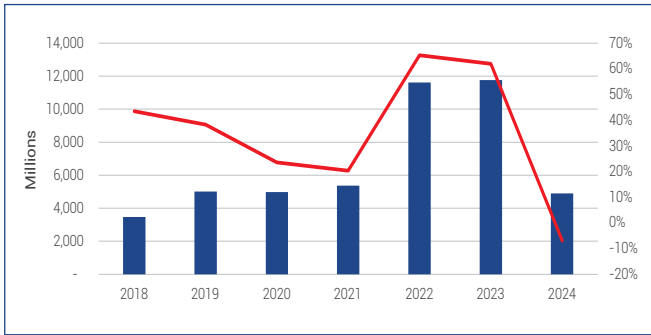
|   | 2024                   | 2023                   | 2022                   | 2021                   | 2020                 | 2019                 |
|---|------------------------|------------------------|------------------------|------------------------|----------------------|----------------------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                     |                        |                        |                        |                        |                      |                      |
| Net profit/(loss) before taxation                               | (4,911,110,742)        | 1,788,658,542          | 4,010,871,601          | (116,774,298)          | (1,081,623,602)      | 181,114,956          |
| <b>Adjustment for non cash charges and other items:</b>         |                        |                        |                        |                        |                      |                      |
| Depreciation  | 411,312,507            | 446,168,067            | 370,698,508            | 312,536,675            | 314,629,558          | 317,836,993          |
| Depreciation ROUA   | 165,251,169            | 137,442,222            | 165,545,759            | 66,938,503             | 79,814,409           | -                    |
| Dividend income   | -                      | (1,952,000)            | -                      | -                      | -                    | -                    |
| Bad debts written off   | -                      | -                      | -                      | -                      | -                    | -                    |
| Amortisation of intangible assets                               | 13,912,819             | 40,571,201             | 70,392,431             | 76,043,704             | 89,799,918           | 102,735,340          |
| Share based reserve   | -                      | -                      | (76,340,000)           | 237,347,500            | -                    | -                    |
| Finance cost  | 2,579,737,617          | 1,749,789,182          | 1,072,695,825          | 880,132,987            | 1,262,316,471        | 741,592,269          |
| Gain on sale of property, plant and equipment                   | -                      | (7,720,416)            | (21,726,491)           | -                      | -                    | -                    |
| Gain on disposal of property, plant and equipment               | -                      | -                      | -                      | (15,725,420)           | (540,383)            | (4,572,085)          |
| Gain on investment property                                     | -                      | -                      | -                      | (684,723,458)          | (286,315,367)        | (592,882,635)        |
| Exchange loss / (gain) - net                                    | -                      | -                      | 15,422,317             | 82,830,758             | 74,326,889           | 29,953,692           |
| Provision for SWWF  | 6,155,924              | 5,246,000              | 2,806,264              | -                      | -                    | -                    |
| Unrealised gain on investments                                  | -                      | (2,948,860,541)        | (8,878,588)            | -                      | -                    | -                    |
| Share of (profit)/loss from investment in associates - net      | -                      | -                      | 36,516,734             | 9,349,375              | 25,649,189           | 11,491,773           |
| Net profit/(loss) attributable to PTF                           | (2,483,091)            | 51,872,206             | (101,279,224)          | (55,873,168)           | 189,216,313          | 86,855,158           |
| Impairment loss on investment in associate                      | -                      | -                      | -                      | 11,531,207             | -                    | -                    |
| Provision for bad debts   | -                      | -                      | -                      | -                      | -                    | -                    |
| Loss on acquisition of TPL Insurance Limited                    | -                      | -                      | -                      | -                      | -                    | -                    |
| Reversal of provision for gratuity                              | 196,430,122            | 18,270,417             | 19,014,265             | 2,955,806              | 278,860              | 364,130              |
| Fair value gain on investment in TME                            | -                      | -                      | -                      | (33,327,406)           | -                    | -                    |
| Fair value gain on investment property                          | -                      | -                      | -                      | (645,949,089)          | -                    | -                    |
| Gain on Bargain Purchase  | -                      | -                      | -                      | (89,486,545)           | -                    | -                    |
| Reversal of provision for GIDC                                  | -                      | -                      | -                      | (29,822,466)           | -                    | -                    |
| Remeasurement gain on GIDC                                      | -                      | -                      | -                      | (4,675,267)            | -                    | -                    |
| Investment property written off                                 | -                      | -                      | -                      | 33,675,653             | -                    | -                    |
| Amortisation of government grant                                | -                      | (797,103)              | (8,863,524)            | (15,210,981)           | (3,692,836)          | -                    |
| Allowance for Expected Credit Losses                            | 26,929,281             | 37,287,417             | 79,126,748             | 18,863,151             | (30,076,185)         | 25,678,986           |
| Gain on investment in mutual fund                               | 9,081,338              | 55,036,911             | -                      | (44,730,791)           | (11,414,736)         | 51,097,948           |
| Unwinding of PTF  | -                      | -                      | -                      | (3,786,209)            | (4,604,005)          | -                    |
|   | <b>3,406,327,686</b>   | <b>(417,646,437)</b>   | <b>1,615,131,023</b>   | <b>112,680,728</b>     | <b>1,700,205,891</b> | <b>765,547,564</b>   |
| <b>Operating profit before working capital changes</b>          | <b>(1,504,783,056)</b> | <b>1,371,012,105</b>   | <b>5,626,002,624</b>   | <b>(4,093,570)</b>     | <b>618,582,289</b>   | <b>946,662,520</b>   |
| <b>(Increase) / decrease in current assets</b>                  |                        |                        |                        |                        |                      |                      |
| Stock-in-trade  | 112,578,717            | 11,264,362             | 43,424,989             | (214,274,896)          | 20,224,891           | (141,246,066)        |
| Trade debts   | 358,331,924            | (178,762,318)          | 376,713,540            | (178,683,649)          | 263,773,740          | (49,315,091)         |
| Deferred commission expense                                     | (27,269,141)           | (53,917,244)           | (44,436,969)           | (34,606,847)           | 48,091,747           | (45,157,963)         |
| Loans and advances  | 78,124,864             | (774,901,096)          | 89,488,223             | (65,459,764)           | 186,148,166          | (212,337,743)        |
| Trade deposits and prepayments                                  | (303,674,914)          | (116,059,864)          | (123,641,864)          | (74,829,560)           | 251,775,178          | (88,429,210)         |
| Other receivables   | (594,509,986)          | (191,192,087)          | 4,989,065              | (364,365,368)          | (516,159,673)        | (12,583,895)         |
| Interest accrued  | (62,258,463)           | (145,297,750)          | (104,327,126)          | (62,468,081)           | (93,709,582)         | (2,078,848)          |
| Short Term Investments  | -                      | -                      | -                      | -                      | -                    | -                    |
| Premium due but unpaid  | -                      | -                      | -                      | -                      | -                    | -                    |
| Due from related parties  | 498,564,190            | 324,129,461            | (524,077,243)          | (176,787,160)          | (494,547,319)        | (68,510,712)         |
|   | 59,887,191             | (1,124,736,535)        | (281,867,385)          | (1,171,475,326)        | (334,402,852)        | (619,659,528)        |
| <b>Increase / (decrease) in current liabilities</b>             |                        |                        |                        |                        |                      |                      |
| Trade and other payables  | 746,656,050            | 1,505,480,580          | 822,098,402            | 595,476,812            | 464,149,369          | 65,562,490           |
| Due to a related party  | (1,391,729,453)        | 1,779,545,442          | (86,297,783)           | (724,630,281)          | (196,868,725)        | 668,763,747          |
| Liabilities against insurance contracts                         | 512,740,295            | 388,200,387            | (137,189,083)          | 490,184,799            | (372,557,235)        | 85,898,994           |
| Underwriting provisions   | 411,705,570            | 94,332,173             | 517,679,274            | 211,665,112            | 551,448,758          | (36,844,248)         |
| Claims Paid   | -                      | -                      | -                      | -                      | -                    | -                    |
| Advance monitoring fees   | 29,382,481             | (22,158,692)           | 52,514,145             | (1,287,059)            | (9,511,537)          | 8,827,594            |
| Cash generated from operations                                  | (1,136,140,922)        | 3,991,675,460          | 6,512,940,194          | (604,159,513)          | 720,840,067          | 1,119,211,569        |
| Receipts / (payments) for:                                      | (2,212,256,736)        | (984,161,058)          | (1,032,387,581)        | (1,135,364,543)        | (1,124,319,551)      | (634,660,548)        |
| Finance cost  | -                      | (1,200,000)            | (2,593,710)            | (2,563,850)            | -                    | -                    |
| Gratuity paid   | (236,018,174)          | (342,046,640)          | (88,756,418)           | (77,666,396)           | 30,894,377           | (147,044,208)        |
| Income taxes  | (2,448,274,910)        | (1,327,407,698)        | (1,123,737,709)        | (1,215,594,789)        | (1,093,425,174)      | (781,704,756)        |
| <b>Net cash generated from operating activities</b>             | <b>(3,584,415,831)</b> | <b>2,664,267,762</b>   | <b>5,389,202,485</b>   | <b>(1,819,754,302)</b> | <b>(372,585,107)</b> | <b>337,506,813</b>   |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>                     |                        |                        |                        |                        |                      |                      |
| Purchase of - property and equipment                            | (279,521,797)          | (230,035,819)          | (906,533,469)          | (257,024,699)          | (58,385,225)         | (185,960,989)        |
| - capital work-in-progress                                      | (4,986,775)            | -                      | (27,066,623)           | (84,066,500)           | -                    | (50,888,577)         |
| - intangible  | (3,600,000)            | (258,638)              | (18,454,389)           | (27,322,976)           | (9,488,478)          | (14,923,910)         |
| - intangible assets under development                           | (99,528,363)           | (61,412,967)           | (25,205,354)           | (12,240,333)           | (78,486,014)         | (278,110,023)        |
| - investment properties   | 300,000,000            | 1,817,696,900          | 193,854,751            | (791,396,903)          | (87,836,349)         | (3,590,551)          |
| - development properties  | -                      | -                      | 1,833,175,473          | (395,787,689)          | (172,244,814)        | (174,995,550)        |
| Sale proceeds from disposal of property, plant and equipment    | 84,682,684             | 75,183,033             | 164,107,888            | -                      | -                    | -                    |
| Sale proceed from fixed assets                                  | -                      | -                      | -                      | 33,135,360             | 340,970,265          | 5,579,814            |
| Long-term deposits  | (5,954,899)            | (11,994,357)           | (15,333,193)           | 27,964,876             | 18,146,462           | 15,030,588           |
| Long-term loans   | (2,815,543)            | (112,666,793)          | (48,000,653)           | (99,849,338)           | (3,456,615)          | (200,859)            |
| Investments - mutual funds and listed securities                | -                      | -                      | -                      | -                      | -                    | -                    |
| Acquisition of a subsidiary, net of cash acquired               | -                      | -                      | -                      | 3,335,756              | -                    | -                    |
| Proceeds from disposal of investment properties                 | -                      | -                      | -                      | 7,362,500,000          | -                    | -                    |
| Purchase of shares of TPL Life, TPLI and TPLP                   | (285,700,000)          | (851,995,128)          | (851,995,128)          | (613,731,767)          | -                    | -                    |
| Proceeds from shares issued by TPLI                             | -                      | -                      | -                      | 466,500,000            | -                    | -                    |
| Proceeds from disposal of investment in TPLI                    | -                      | 99,807,687             | 99,807,687             | -                      | 462,580,400          | -                    |
| Long-term investments   | 2,996,827,754          | (2,227,962,206)        | (7,452,327,593)        | (1,202,566,484)        | (600,000,000)        | -                    |
| Sale proceeds from / (cost of investment) - net                 | 218,142,385            | (380,112,579)          | 635,718,900            | (930,151,268)          | 128,100,764          | 454,357,669          |
| <b>Net cash (used in) / generated from investing activities</b> | <b>2,917,545,446</b>   | <b>(1,883,750,867)</b> | <b>(6,418,261,703)</b> | <b>3,479,298,036</b>   | <b>(60,099,604)</b>  | <b>(233,702,388)</b> |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>                     |                        |                        |                        |                        |                      |                      |
| Lease liabilities - net   | (246,897,438)          | (165,686,584)          | (191,351,062)          | (70,205,689)           | (73,094,737)         | (18,754,320)         |
| Proceeds from share issue by TPL Properties Limited – net       | -                      | -                      | -                      | -                      | -                    | -                    |
| Proceeds from subordinated loan                                 | 2,000,000,000          | -                      | -                      | -                      | -                    | -                    |
| Dividend paid   | (280,508,678)          | (661,922,893)          | -                      | (203,795,468)          | (1,577,890)          | (18,379)             |
| Deferred liabilities  | (192,922,946)          | -                      | 6,759,922              | -                      | -                    | -                    |
| Long-term loans – net   | 1,495,555,021          | (399,881,477)          | (199,115,418)          | (84,382,193)           | (49,723,735)         | (152,252,399)        |
| Long-term Financing - net                                       | (1,798,474,472)        | (661,335,579)          | 1,092,659,050          | 2,259,978,505          | (53,264,402)         | (856,134,888)        |
| Short-term financing  | 349,616,320            | 1,505,149,952          | (533,040,867)          | (925,231,106)          | 998,151,951          | 526,836,017          |
| Proceeds from issuance of ordinary shares of TPLT               | -                      | -                      | -                      | 801,846,000            | -                    | -                    |
| Share issuance costs of TPLT                                    | -                      | -                      | -                      | (64,484,030)           | -                    | -                    |
| Proceeds from issuance of ordinary right shares                 | -                      | -                      | -                      | -                      | -                    | 300,000,000          |
| <b>Net cash generated (used in) / from financing activities</b> | <b>1,326,367,807</b>   | <b>(383,676,580)</b>   | <b>175,911,624</b>     | <b>1,713,726,019</b>   | <b>820,491,187</b>   | <b>(200,323,969)</b> |
| <b>Net (decrease) / increase in cash and cash equivalents</b>   | <b>659,497,422</b>     | <b>396,840,315</b>     | <b>(853,147,594)</b>   | <b>3,373,269,753</b>   | <b>387,806,476</b>   | <b>(96,519,544)</b>  |
| <b>Cash and cash equivalents at the beginning of the year</b>   | <b>3,233,535,063</b>   | <b>2,875,126,831</b>   | <b>3,738,518,550</b>   | <b>365,573,397</b>     | <b>(22,233,079)</b>  | <b>74,286,465</b>    |
| <b>Net foreign exchange differences</b>                         | <b>14,586,062</b>      | <b>(38,432,083)</b>    | <b>(10,244,125)</b>    | <b>(324,600)</b>       | <b>-</b>             | <b>-</b>             |
| <b>Cash and cash equivalents at the end of the year</b>         | <b>3,907,618,547</b>   | <b>3,233,535,063</b>   | <b>2,875,126,831</b>   | <b>3,738,518,550</b>   | <b>365,573,397</b>   | <b>(22,233,079)</b>  |

# Ratio Analysis Profit and Loss Account

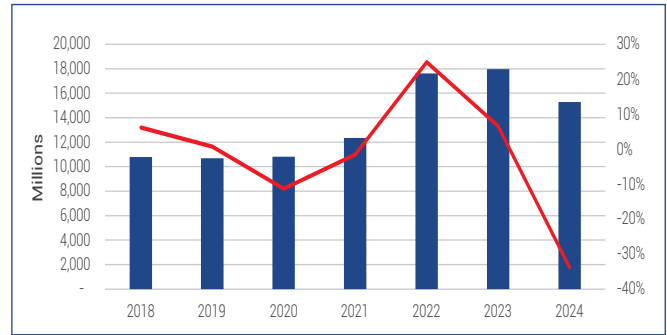
|   |                 | 2024    | 2023   | 2022 | 2021   | 2020   | 2019   |
|---|-----------------|---------|--------|------|--------|--------|--------|
| <b><u>Profitability Ratios</u></b>        |                 |         |        |      |        |        |        |
| Gross Profit to Sales                     | percent         | -7%     | 62%    | 65%  | 20%    | 24%    | 38%    |
| Net Profit to Sales                       | percent         | -106%   | 10%    | 38%  | -4%    | -25%   | 2%     |
| EBITDA Margin to sales                    | percent         | -36%    | 35%    | 49%  | 21%    | 14%    | 27%    |
| Return on Equity                          | percent         | -50%    | 10%    | 47%  | -3%    | -16%   | 1.08%  |
| Return on Capital Employed                | percent         | -18%    | 20%    | 29%  | -2%    | -11%   | 1%     |
| <b><u>Liquidity Ratios (Times)</u></b>    |                 |         |        |      |        |        |        |
| Current Ratio                             | Ratio           | 0.77    | 0.81   | 1.00 | 1.25   | 0.69   | 0.70   |
| Quick / Acid test ratio                   | Ratio           | 0.75    | 0.79   | 0.96 | 1.21   | 0.67   | 0.67   |
| Cash to Current Liabilities               | Ratio           | 0.22    | 0.22   | 0.28 | 0.40   | 0.04   | 0.00   |
| Cashflow from Operations to sales         | Ratio           | -0.73   | 0.23   | 0.46 | -0.34  | -0.07  | 0.067  |
| <b><u>Activity/ Turnover Ratios</u></b>   |                 |         |        |      |        |        |        |
| Inventory turnover                        | Number of times | 16      | 11     | 10   | 12     | 15     | 10     |
| No of days in inventory (Days)            | Number of days  | 23      | 33     | 38   | 30     | 25     | 35     |
| Debtor turnover                           | Number of times | 5       | 11     | 10   | 4      | 4      | 4      |
| No of days in Receivables (Days)          | Number of days  | 72      | 33     | 36   | 85     | 94     | 101    |
| Credit turnover                           | Number of times | 1.0     | 1.07   | 1.35 | 1.9    | 3      | 3      |
| No of days in Payables                    | Number of days  | 368     | 342    | 271  | 195    | 143    | 130    |
| Operating cycle                           | Number of days  | -273    | -276   | -196 | -80    | -24    | 6      |
| Total asset turnover                      | percent         | 48%     | 39%    | 47%  | 26%    | 26%    | 28%    |
| Fixed assets turnover                     | percent         | 359%    | 773%   | 757% | 368%   | 239%   | 202%   |
| <b><u>Investment Valuation Ratios</u></b> |                 |         |        |      |        |        |        |
| Earning per Share                         | Ratio           | (12.20) | (1.77) | 3.97 | (0.50) | (4.57) | (1.20) |
| <b><u>Capital structure Ratios</u></b>    |                 |         |        |      |        |        |        |
| Financial leverage Ratio                  | Ratio           | 1.13    | 0.81   | 0.80 | 1.06   | 0.92   | 0.73   |
| Debt Equity Ratio                         | Ratio           | 0.47    | 0.49   | 0.61 | 0.61   | 0.45   | 0.33   |
| Interest cover Ratio                      | Ratio           | 0.9     | 2.02   | 4.74 | 0.87   | 0.14   |        |

# Statement of Value Addition and its Distribution

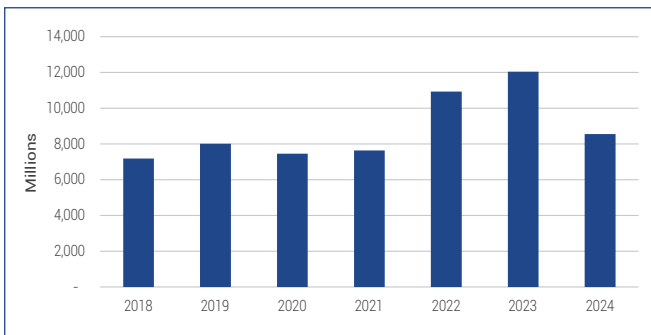
### Revenue vs Gross Profit



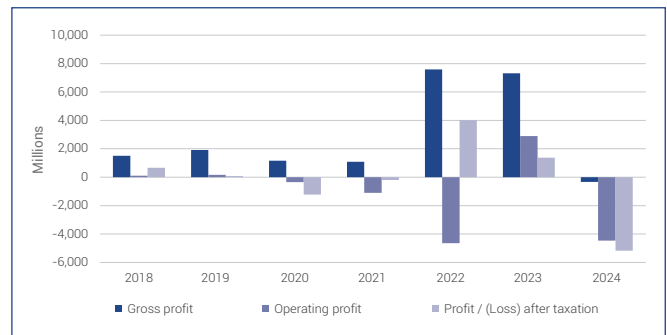
### Capital Employed vs Return



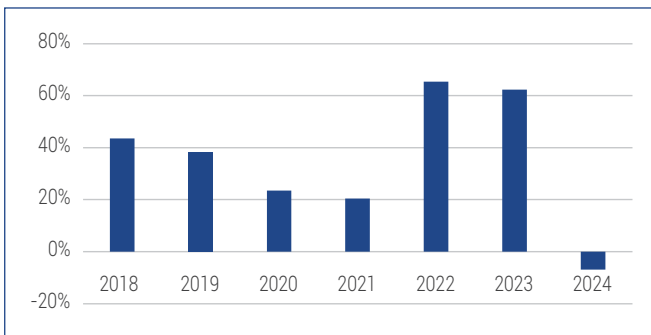
### Total Equity



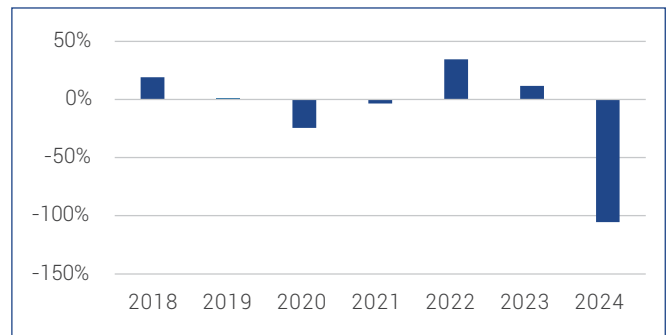
### Profitability Comparative



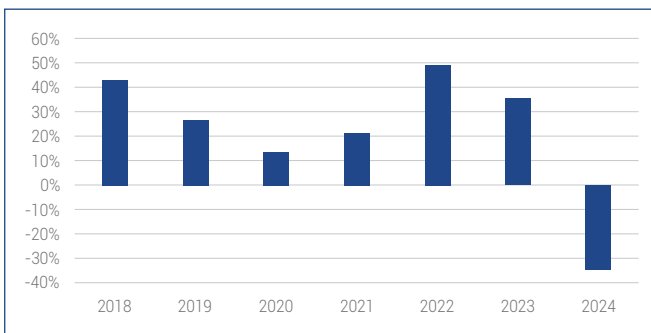
### Gross Profit



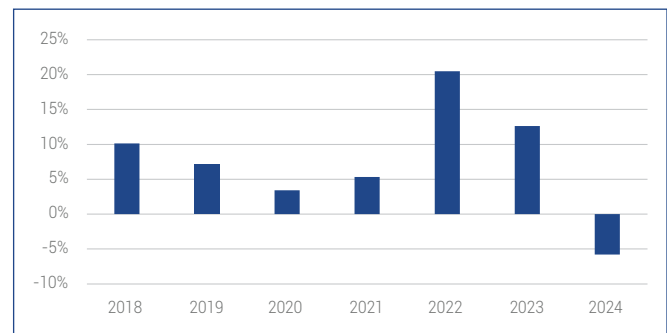
### Net Profit



### EBITDA Margin



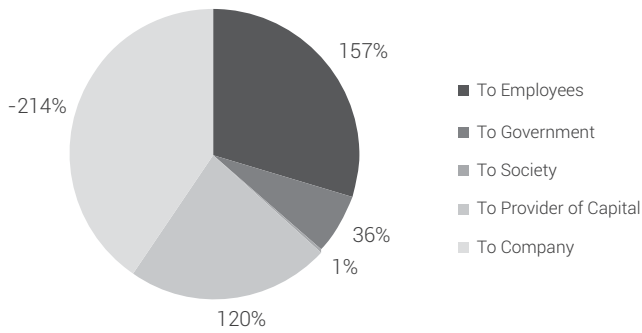
### Return (EBITDA) on Total Assets



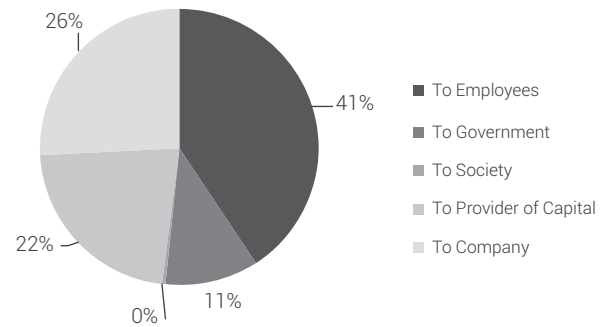
# Statement of Value Addition and its Distribution

|  | 2024<br>Amount in Rs | %     | 2023<br>Amount in Rs | %    | 2022<br>Amount in Rs |
|--|----------------------|-------|----------------------|------|----------------------|
| <b>WEALTH GENERATED</b>                            |                      |       |                      |      |                      |
| Total revenue inclusive of sales tax other income  | 7,536,604,517        |       | 12,887,544,145       |      | 12,339,149,674       |
| Cost of Sales and services                         | (5,396,192,564)      |       | (4,964,754,197)      |      | (3,766,153,061)      |
|  | <u>2,140,411,954</u> | 100%  | <u>7,922,789,948</u> | 100% | <u>8,572,996,614</u> |
| <b>WEALTH DISTRIBUTION</b>                         |                      |       |                      |      |                      |
| <b>To Employees</b>                                |                      |       |                      |      |                      |
| Salaries, benefits and other costs                 | 3,350,616,786        | 157%  | 3,243,720,673        | 41%  | 2,491,355,888        |
| <b>To Government</b>                               |                      |       |                      |      |                      |
| Income tax, sales tax, excise duty and others      | 767,020,420          | 36%   | 850,732,507          | 11%  | 332,796,197          |
| <b>To Society</b>                                  |                      |       |                      |      |                      |
| Donation towards education, health and environment | 31,323,703           | 1%    | 27,141,353           | 0%   | 138,621,562          |
| <b>To Provider of Capital</b>                      |                      |       |                      |      |                      |
| Dividend to shareholders                           | -                    |       | -                    | 0%   | -                    |
| Markup / Interest expenses on borrowed funds       | 2,571,311,419        | 120%  | 1,749,789,182        | 22%  | 1,052,304,318        |
| <b>To Company</b>                                  |                      |       |                      |      |                      |
| Depreciation, amortization & retained profit       | -4,579,860,375       | -214% | 2,051,406,233        | 26%  | 4,557,918,648        |
|  | <u>2,140,411,954</u> | 100%  | <u>7,922,789,948</u> | 100% | <u>8,572,996,614</u> |

Wealth Distribution 2024



Wealth Distribution 2023





**Naiza Khan**  
Building Terrain II

# Directors' Report

On behalf of the Directors of TPL Corp Limited (the 'Company'), we are pleased to present your Company's Annual Report together with the financial results, which include both stand-alone and consolidated audited financial statements, for the year ended June 30, 2024.

## 1. MACRO ECONOMIC OUTLOOK

The Pakistani economy, which experienced a contraction in FY 2023, is displaying renewed stability with indications of recovery. This is evidenced by heightened confidence in the economy, a modest upturn in GDP growth, stable PKR/USD exchange rates, and a sustained and continued decline in inflation. The sound macroeconomic measures introduced by the government to broaden the tax base, pursue an ambitious privatization program, reform State-Owned Enterprises, and optimize the government's resources are reflective of the government's commitment towards this recovery, with benefits shared broadly across all sectors of the economy. The GDP has expanded by 2.4%, with robust growth of 6.3% in the agricultural sector.

Pakistan's foreign exchange reserves saw a significant increase, rising to \$14 billion in June 2024 from \$9 billion in June 2023. This enhancement in reserves, coupled with the successful conclusion of a USD 3 billion IMF program, a crackdown on currency smuggling, rising remittances, and the implementation of structural reforms in the currency exchange market, stabilized the PKR.

The continued downward trajectory of inflation since February 2024 led to a 250 basis points reduction in the policy rate by the SBP, bringing it to 19.5% in July 2024. FY 2024 also witnessed a prolonged bull run in the equity market, with the KSE 100 index surpassing the 80,000 mark in July 2024, establishing itself as one of the top-performing bourses globally.

## 2. FINANCIAL HIGHLIGHTS

The Group's consolidated revenue for the year ending June 30, 2024, was PKR 4,902 million, showing a decline of about PKR 6,854 million, or 58%, compared to the same period last year. This decrease is mainly due to TPL Properties recording an unrealized loss of PKR 2,167 million in 2024, in contrast to an unrealized gain of PKR 5,508 million in FY 2023. The aforementioned unrealized loss and gain is primarily a result of the movement in the NAV of the REIT units. The adverse movement in the NAV of the REIT units has paled the double-digit revenue growth achieved by other subsidiary companies.

The Group's finance cost increased by PKR 824 million to PKR 2,579 million in FY 2024, compared to PKR 1,755 million in FY 2023. This also contributed to the Group reporting a loss per share of PKR 12.20, compared to loss per share of PKR 1.77 in the corresponding period last year.

A brief highlight of the Group performance for the year ended June 30, 2024 is as follows:

|                       | Consolidated              |                   |             |
|-----------------------|---------------------------|-------------------|-------------|
|                       | For the year ended        |                   |             |
|                       | 30-Jun-24                 | 30-Jun-23         | Variance &  |
|                       | ----- PKR. In 000's ----- |                   |             |
| Revenue               |                           |                   |             |
| TPL Trakker           | 3,171,035                 | 2,731,710         | 16%         |
| TPL Insurance         | 3,154,293                 | 3,093,853         | 2%          |
| TPL Life              | 402,648                   | 224,745           | 79%         |
| TPL Security Services | 341,688                   | 197,788           | 73%         |
| <b>Sub Total</b>      | <b>7,069,664</b>          | <b>6,248,096</b>  | <b>13%</b>  |
| TPL Properties        | (2,167,473)               | 5,508,495         | -139%       |
| <b>Total Revenue</b>  | <b>4,902,191</b>          | <b>11,756,591</b> | <b>-58%</b> |



During the year FY24, the Company on standalone basis, incurred a loss amounting to PKR 1,399 million (June 2023: PKR 864 million), resultantly, its accumulated losses as at year-end amounted to PKR 3,363 million (June 2023: PKR 1,964.1 million). Therefore, the total equity reduced to PKR 805.2 million (June 2023: PKR 4,140.1 million). Further, the current liabilities of the Company exceeded its current assets by PKR 2,412.9 million (June 2023: PKR 1,194.6 million)

### 3. KEY FINANCIAL DATA FOR THE LAST SIX YEARS

|   | 2024              | 2023              | 2022              | 2021              | 2020              | Restated<br>2019  |
|---|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|   | PKR'000           | PKR'000           | PKR'000           | PKR'000           | PKR'000           | PKR'000           |
| <b>Balance Sheet</b>                    |                   |                   |                   |                   |                   |                   |
| Issued, subscribed and paid-up capital  | 2,672,978         | 2,672,978         | 2,672,978         | 2,672,978         | 2,672,978         | 2,672,978         |
| Capital Reserve                         | 60,856            | 60,856            | 60,856            | 118,156           | 60,856            | 60,858            |
| Revenue reserves                        | (2,370,031)       | 890,898           | 976,130           | 153,724           | (429,238)         | 219,732           |
| Other components of equity              | 30,882            | 21,397            | 66,937            | 204,832           | 327,728           | 566,082           |
| Subordinated loan from parent company   | 2,000,000         | -                 | -                 | -                 | -                 | -                 |
| Non-Controlling Interest                | 6,193,107         | 8,443,780         | 7,249,497         | 4,471,600         | 4,766,384         | 4,618,490         |
| <b>Total Shareholders' equity</b>       | <b>8,587,792</b>  | <b>12,089,908</b> | <b>11,026,396</b> | <b>7,621,290</b>  | <b>7,398,707</b>  | <b>8,138,137</b>  |
| Participants' Takaful Fund (PTF)        | (33,684)          | (36,167)          | (88,104)          | 13,175            | 69,048            | (117,589)         |
| <b>Total Equity</b>                     | <b>8,554,108</b>  | <b>12,053,742</b> | <b>10,938,292</b> | <b>7,634,466</b>  | <b>7,467,756</b>  | <b>8,020,548</b>  |
| <br>                                    |                   |                   |                   |                   |                   |                   |
| Long term Loan and short term           | 9,660,477         | 9,762,139         | 8,696,255         | 8,110,770         | 6,844,481         | 5,817,025         |
| Due to related parties                  | 553,771           | 1,945,501         | 165,955           | 252,253           | 976,883           | 1,173,752         |
| Liabilities classified as held for sale | -                 | -                 | 1,097,596         | -                 | -                 | -                 |
| Other Liabilities                       | 11,299,142        | 9,246,420         | 6,872,724         | 5,619,378         | 4,546,922         | 3,711,958         |
| <b>Total Liabilities</b>                | <b>21,513,390</b> | <b>20,954,060</b> | <b>16,832,530</b> | <b>13,982,401</b> | <b>12,368,286</b> | <b>10,702,735</b> |
| <b>Total Equity &amp; Liabilities</b>   | <b>30,067,498</b> | <b>33,007,801</b> | <b>27,770,822</b> | <b>21,616,866</b> | <b>19,836,042</b> | <b>18,723,283</b> |
| <br>                                    |                   |                   |                   |                   |                   |                   |
| <b>Total Assets</b>                     |                   |                   |                   |                   |                   |                   |
| Investment                              | 12,648,951        | 16,480,461        | 10,427,849        | 6,906,290         | 2,994,937         | 8,253,923         |
| Fixed Assets                            | 1,232,617         | 1,495,097         | 1,547,102         | 1,522,181         | 1,390,116         | 2,760,069         |
| Other non-current assets                | 4,413,633         | 4,327,801         | 3,901,506         | 3,339,440         | 3,064,685         | 3,050,371         |
| Trade debts                             | 786,683           | 1,145,014         | 966,252           | 1,342,966         | 1,164,282         | 1,397,980         |
| Stock-in-trade                          | 278,381           | 390,960           | 402,225           | 445,650           | 247,185           | 267,410           |
| Other current assets                    | 6,067,510         | 5,140,563         | 3,968,367         | 3,259,314         | 2,522,974         | 2,027,739         |
| Cash and bank balances                  | 4,639,724         | 4,027,904         | 3,642,229         | 4,801,026         | 1,470,768         | 965,792           |
| Non-current asset held for sale         | -                 | -                 | 2,915,292         | -                 | 6,981,095         | -                 |
| <b>Total Assets</b>                     | <b>30,067,498</b> | <b>33,007,801</b> | <b>27,770,822</b> | <b>21,616,866</b> | <b>19,836,042</b> | <b>18,723,283</b> |

|   | 2024        | 2023        | 2022        | 2021        | 2020        | Restated<br>2019 |
|---|-------------|-------------|-------------|-------------|-------------|------------------|
|   | PKR'000     | PKR'000     | PKR'000     | PKR'000     | PKR'000     | PKR'000          |
| Turnover – net  | 4,902,191   | 11,756,590  | 11,621,775  | 5,362,332   | 4,968,421   | 5,013,470        |
| Cost of sales   | (5,240,212) | (4,437,771) | (4,032,674) | (4,270,189) | (3,799,932) | (3,092,894)      |
| Gross profit  | (338,021)   | 7,318,819   | 7,589,101   | 1,092,143   | 1,168,489   | 1,920,576        |
| Distribution expenses   | (418,823)   | (198,507)   | (208,611)   | (145,422)   | (186,660)   | (351,365)        |
| Administrative expenses   | (3,350,401) | (3,954,909) | (2,685,522) | (1,960,903) | (1,254,271) | (1,375,337)      |
| Other operating expenses  | (350,748)   | (263,228)   | (55,569)    | (82,831)    | (74,327)    | (30,823)         |
| Operating profit / (loss)                                       | (4,457,992) | 2,902,175   | 4,639,399   | (1,097,012) | (346,769)   | 163,051          |
| Finance costs   | (2,579,738) | (1,755,172) | (1,072,696) | (880,133)   | (1,262,316) | (741,592)        |
| Other Income  | 2,129,102   | 693,527     | 379,406     | 1,813,847   | 742,327     | 858,003          |
| Net (deficit) / surplus<br>attributable to PTF                  | (2,483)     | (51,872)    | 101,279     | 55,873      | (189,216)   | (86,855)         |
| Share of (loss) / profit from<br>investment in associates – net | -           | -           | (36,517)    | (9,349)     | (25,649)    | (11,492)         |
| Profit / (loss) before taxation                                 | (4,911,111) | 1,788,659   | 4,010,872   | (116,774)   | (1,081,624) | 181,115          |
| Taxation  | (261,709)   | (413,306)   | 5,173       | (76,106)    | (138,636)   | (98,730)         |
| Profit / (Loss) after taxation<br>from continued operations     | (5,172,820) | 1,375,353   | 4,016,044   | (192,880)   | (1,220,260) | 82,385           |
| Profit from discontinued operations                             | -           | (186,726)   | 378,198     | -           | -           | -                |
| Profit / (Loss) after taxation                                  | (5,172,820) | 1,188,627   | 4,394,243   | (192,880)   | (1,220,260) | 82,385           |
| Other comprehensive income / (loss)                             | (15,728)    | (99,857)    | 149,826     | (48,543)    | 19,951      | 351,576          |
| Total comprehensive income / (loss)                             | (5,188,548) | 1,088,770   | 4,544,069   | (241,422)   | (1,200,309) | 433,961          |
| EPS / (LPS)   | (12.20)     | (1.77)      | 3.97        | (0.50)      | (4.57)      | (1.20)           |

#### 4. GROUP PERFORMANCE

##### a. TPL Trakker Limited

A performance summary for the year ended June 30th, 2024 is as follows:

|                          | Consolidated              |           |
|--------------------------|---------------------------|-----------|
|                          | For the year ended        |           |
|                          | 30-Jun-24                 | 30-Jun-24 |
|                          | ----- PKR. In 000's ----- |           |
| Revenue                  | 3,214,505                 | 2,784,560 |
| Gross Profit             | 1,413,992                 | 1,068,766 |
| Profit/(Loss) Before Tax | (112,234)                 | (245,107) |
| Loss After Tax           | (104,238)                 | (229,033) |

For the financial year ended June 30, 2024, the Company achieved consolidated revenue of PKR 3,214 million, reflecting a 15% increase compared to last year. On a consolidated basis, there were significant improvements in both gross and operating profits, which rose by 32% and 100%, respectively, while operating profit reached PKR 517 million (up from PKR 259 million). On an unconsolidated basis, operating profit reached PKR 602 million from PKR 340 million in the preceding year. The Company is placing special focus on being the market leader in the IoT segment and will continue its cost optimization efforts to enhance revenue and improve profitability.

#### Future Outlook - IIoT, Telematics & Trakker Middle East LLC (TME)

The high-interest rate environment and the increase in the cost of production continue to impact the automotive industry, leading to a downturn in the Telematics sector. However, the Company has expanded its market presence in the IOT industry by offering increasingly advanced solutions and analytics.

The strategic expansion in the IoT industry is driving revenue growth. The Company has introduced Genset solutions tailored to business needs, catering to financial institutions, retail businesses, and other entities. Further, fuel monitoring solutions have been customized to meet the needs of large corporations managing fleets of vehicles, such as distribution houses, logistics firms, and utility companies. This strategic focus has led to significant growth in the IOT revenue.

As part of our commitment to customer service, the Company is working on improving customer experience and accessibility by setting up facilitation centers across Pakistan. These centers will allow customers to visit on a walk-in basis and receive service based on availability and convenience. Five facilitation centers are in operation in Karachi, with plans for further expansion in other major cities of Pakistan.

#### Trakker Middle East (TME)

Trakker Middle East (TME) has entered into an agreement with Gargash Enterprises LLC (UAE) for an equity investment aligned with its expansion and diversification plans to advance its growth strategy. This collaboration will enable TME to explore new markets, particularly in the MENA region, and secure institutional business within the UAE market. This collaboration will further create synergy, leveraging Gargash's local marketing expertise alongside TME's technological capabilities to benefit both entities.

#### Future Outlook - Digital Mapping & Location-Based Services (Astra Location Services)

To increase its market outreach, TPL Maps has initiated the partner reseller program and onboarded a select group of resellers who will be pivotal in promoting and distributing TPL Maps products and services. This strategic move allows us to leverage our partners' expertise and networks to reach a broader audience and drive sales growth. During FY 2024, TPL Maps onboarded customers operating in the retail, delivery, food, and financial sectors.

#### b. TPL Insurance Limited

A performance summary for the year ended June 30th, 2024 is as follows:

|                       | For the year ended        |           |
|-----------------------|---------------------------|-----------|
|                       | 30-Jun-24                 | 30-Jun-24 |
|                       | ----- PKR. In 000's ----- |           |
| Gross Written Premium | 4,562,270                 | 3,990,194 |
| Net Premium           | 3,151,502                 | 3,092,958 |
| Profit Before Tax     | 1,114,357                 | 262,057   |
| Profit After Tax      | 1,068,365                 | 123,317   |

During the year, the Company reported a Gross Written Premium of PKR 4,562 million Vs. PKR 3,990 million in the preceding year (including Window Takaful Operations), registering 14% growth compared to the previous year. Automotive portfolio reported the GWP at Rs.3.0 billion compared to last year of PKR 2.8 billion. The Company continued to expand its footprint in other lines of business. Property portfolio registered growth of 26% at PKR 759 million (Last year - PKR 604 Million). The

Company recorded a profit before tax of PKR 1.1 billion (last year - profit of PKR 262 million), including the results of Window Takaful operations.

During the year, in accordance with Sections 279-282 and 285(8) of the Companies Act, 2017, the Honorable High Court of Sindh, at Karachi, sanctioned a Scheme of Arrangement under which all assets and liabilities of the Pakistan Branch of New Hampshire Insurance Company were transferred to and vested in TPL Insurance Company Limited as of September 22, 2023. The transaction resulted in a surplus of PKR 1.08 billion, which has been recognized in the income statement. During the year, the Company paid a cash dividend of @30%, i.e. Rs.3 per share.

The Company has strengthened its position as a market leader by introducing innovative insurance products in the agriculture and livestock sectors. The Company is confident that gradually improving economic conditions will generate more business opportunities, especially in retail and underserved sectors.

Pakistan Credit Rating Agency has maintained an Issuer Financial Strength Rating of "AA" with a stable outlook.

### Future Outlook

The future presents both exciting opportunities and significant challenges. Technological advancements offer immense potential. Continued investment in InsurTech can transform customer experience, enable data-driven underwriting, and unlock new markets through microinsurance and niche offerings. However, subdued growth, high inflation, fiscal constraints, and political and geographical uncertainty pose short-to-medium-term challenges. Additionally, cybersecurity threats and climate change require proactive measures.

The Company's future hinges on adapting to the contemporaneous environment. Embracing technology, diversifying offerings, and navigating industry changing shifts will be crucial for maintaining our growth trajectory and emerging as a stronger, more resilient insurance player in the time to come.

### c. TPL Properties Limited

A performance summary for the year ended June 30th, 2023 is as follows:

|  | <b>Consolidated</b>       |                  |
|--|---------------------------|------------------|
|  | <b>For the year ended</b> |                  |
|  | <b>30-Jun-24</b>          | <b>30-Jun-24</b> |
|  | ----- PKR. In 000's ----- |                  |
| (Loss) / Income Breakup                                      |                           | 4,311,450        |
| Un-realized (Loss) / gain on investment                      | (3,084,780)               | 120,000          |
| Development fee  | 262,731                   | 363,065          |
| Management fee   | 507,237                   |                  |
| Performance fee recognized using discounted cash flows - net | 120,642                   | 287,011          |
| Performance fee  | 17,327                    | 422,852          |
| Dividend Income  | 819                       | 1,952            |
| Profit on bank deposits                                      | 8,552                     | 2,165            |
| (Loss) / Income  | (2,167,473)               | 5,508,495        |
| (Loss) / Profit Before Tax                                   | (3,900,653)               | 3,308,157        |
| (Loss) / Profit After Tax                                    | (4,020,955)               | 2,908,843        |

The consolidated loss for the period stood at PKR 2,167 million, primarily due to the unrealized loss on investments due to a change in valuation methodology. The loss was partially offset by a combined revenue of PKR 939 million (FY23: PKR 1.2 billion) from consolidating entities. Furthermore, administration and general expenses declined 34% due to a decrease in salaries and Directors' fees in TPL RMC. The consolidated finance cost for the year was PKR 595 million, compared to PKR 170 million last year, which also contributed to the overall loss.

### Future Outlook

The Company's current structure consists of investments mainly held in REIT funds, which are managed by TPL REIT Management Company Limited (RMC), and projects are developed by TPL Developments (Pvt.) Limited. Both companies are wholly owned subsidiaries. Further, with its increasing expertise in REITs and Real Estate Development, the Company seeks to partner on other projects, which will likely lead these subsidiaries to generate additional revenue. TPL Properties is the Strategic Investor holding a 38.69% stake in TPL REIT Fund I, Pakistan's first Shariah Compliant Sustainable Development Impact REIT Fund. The fund's portfolio is focused on sustainable development projects in Pakistan across residential, commercial, retail, and hospitality asset classes.

The projects of TPL REIT Fund I continue to progress at a steady pace. One Hoshang is Pakistan's first LEED Gold residential project, seamlessly integrating and conserving a historic facade dating back 130 years with high-end modern amenities and architecture. The project is expected to be completed by December 2026.

On The Mangroves, a mixed-use development project spanning ~40 acres of waterfront property, detailed master planning has been completed by SSH International, an international design team renowned for their expertise in designing sustainable waterfront developments. The sustainable detailed master plan incorporates the project's pragmatic requirement of seamless blending of the project with the natural terrain of the surrounding vicinity. Further on the project, a Mangroves Biodiversity Park is constructed which is expected to be inaugurated by November '24.

In the future, TPL Properties seeks to diversify its real estate development and fund management businesses into international markets via TPL RMC's wholly owned UAE-based subsidiary, TPL Investment Management. This is the first Pakistani investment firm owned internationally under a 3-C license, regulated by Abu Dhabi Global Markets.

#### d. Dar-Es-Salam Textile Mills Limited (Name to be changed to "TPL Life Insurance Limited" Upon SECP Approval)

A performance summary for the year ended June 30th, 2024 is as follows:

|                           | For the year ended        |           |
|---------------------------|---------------------------|-----------|
|                           | 30-Jun-24                 | 30-Jun-24 |
|                           | ----- PKR. In 000's ----- |           |
| Gross Written Premium     | 482,430                   | 432,827   |
| Net Premium               | 310,502                   | 209,331   |
| Profit /(Loss) Before Tax | (272,994)                 | (207,315) |
| Profit/(Loss) After Tax   | (274,696)                 | (209,187) |

For the year ending June 30, 2024, the Gross Premium soared to PKR 482.43 million, marking a healthy 11% increase from the previous year's PKR 432.83 million. The business split between Health and Life is PKR 287 million and PKR 195 million, (60%:40%) respectively. The retail and corporate split stands at 87% and 13%, respectively, a significant shift from last year's 47% and 53%.

The Company's Takaful line of business has contributed 50% of the total premium revenue, a significant rise from 18% recorded last year. The growth was driven by strong demand for Shariah-compliant Takaful solutions in both the retail and corporate sectors.

During the year, the Company entered into a reverse merger with Dar-es-Salam Textile Mills (DSML) under the Scheme of the Arrangement sanctioned by the Honorable High Court of Sindh, at Karachi, effective June 10, 2024. DSML is a listed entity and the reverse merger will result in the listing of the Company on the Pakistan Stock Exchange.

The Company has maintained an IFS (Insurer Financial Strength) rating of Company A (Single A) by PACRA.

#### Future Outlook

The life insurance industry is currently facing significant challenges, particularly with the imposition of provincial sales taxes on life and health insurance premiums and agents' commissions. In response, the Company, in collaboration with other insurers, has taken a proactive stance by filing constitutional and writ petitions in Sindh and Lahore High Courts to challenge these taxes.

Our commitment to future growth is unwavering. We are dedicated to investing in technology and core systems, which will play a pivotal role in supporting our expansion through retail distribution channels, including Conventional and Takaful Unit-Linked businesses.

#### e. TPL e-Ventures

During the period, TPL e-ventures (TPLV) impaired its investment in Rider Logistics Singapore PTE Ltd. Rider failed to maintain its momentum and was acquired by another company in the logistics sector at a nominal valuation. The impairment recognized amounted to ~PKR 87 million (PKR 53 million & PKR 34 million on account of advances & investment respectively).

On a positive note, Abhi, TPLV's investee company, has shown strong growth in Pakistan and is making significant progress in its overseas markets, specifically in the UAE and Bangladesh. This growth is demonstrated by the company's impressive 117% increase in consolidated total revenue in FY24 (July 23 to June 2024) compared to the same period last year.

#### f. TPL Security Services

During the period, the Company achieved a significant 46% increase in revenues, reaching PKR 359.9 million, with a 7% surge in gross profit totaling PKR 51.7 million compared to the same period last year.

To enhance its revenue and boost profitability, the Company has started offering end-to-end security services solutions to its customers and has not limited its services to 'guarding' only.

### 5. INTERNAL CONTROL SYSTEM

The Company has an internal control system, commensurate with the size, scale and complexity of its operations. The scope and authority of the Internal Audit function is defined in the Internal Audit Charter. To maintain its objectivity, the Internal Audit function reports to the Chairman of the Audit Committee of the Board. The Internal Audit Department monitors and evaluates the efficiency and adequacy of internal control systems in the Company, its compliance with operating systems, accounting procedures and policies at all locations of the Company and its subsidiaries. Based on the report of the internal audit function, process owners undertake corrective action in their respective areas and thereby strengthen the controls. Significant audit observations and corrective actions thereon are presented to the Audit Committee of the Board.

### 6. CREDIT RATING

TPL Corp Limited has been assigned a long-term entity rating of "A" (Single A) and a short-term entity rating of A1 (A one) by Pakistan Credit Rating Agency Limited (PACRA). These ratings indicate the Company's strong credit standing and a stable outlook.

### 7. AUDITORS

M/s BDO Ebrahim & Co., Chartered Accountants have retired and M/s Grant Thornton Anjum Rehman Chartered Accountants have offered themselves for appointment as the Company's auditors for the year ending June 30, 2025. The Board of Directors have recommended their appointment as Auditors for the said period at a fee to be mutually agreed.

### 8. COMPOSITION OF THE BOARD AND THE BOARD COMMITTEES

The total number of Directors are eight (08) as per the following:

| Male | Female |
|------|--------|
| 7    | 1      |

The composition of the Board is as follows:

| Category                | Names   |
|-------------------------|---|
| Independent Director    | Mr. Nadeem Arshad Elahi<br>Mr. Mark Rousseau  |
| Executive Directors     | Mr. Mohammad Ali Jameel   |
| Non-Executive Directors | Mr. Jameel Yusuf S.St<br>Mr. Bilal Alibhai<br>Mr. Zafar-ul-Hassan Naqvi<br>Mr. Mohammad Shafi |
| Female Director         | Mrs. Sabiha Sultan Ahmed (Executive Director)   |

The Board has formed committees comprising of members given below:

|                                      |   |
|--------------------------------------|---|
| <b>Audit Committee</b>               | Mr. Nadeem Arshad Elahi - Chairman<br>Mr. Zafar-ul-Hassan Naqvi - Member<br>Mr. Mark Rousseau - Member<br>Mr. Hashim Sadiq Ali - Secretary  |
| <b>HR and Remuneration Committee</b> | Mr. Nadeem Arshad Elahi - Chairman<br>Mr. Zafar-ul-Hassan Naqvi - Member<br>Mr. Mohammad Ali Jameel - Member<br>Mr. Nader Nawaz - Secretary |

## 9. BOARD MEETINGS

The Board of Directors held 5 meetings during the financial year. Attendance of Directors is indicated below.

| Name of Director                        | Meetings Attended |
|---|-------------------|
| Mr. Jameel Yusuf Ahmed (S.St)           | 5                 |
| Mr. Muhammad Ali Jameel (CEO)           | 5                 |
| Mr. Nadeem Arshad Elahi                 | 1                 |
| Major General (R) Zafar-ul-Hassan Naqvi | 4                 |
| Mr. Mark Dean Rousseau                  | 3                 |
| Ms. Sabiha Sultan                       | 4                 |
| Mr. Bilal Alibhai                       | 3                 |
| Vice Admiral (R) Muhammad Shafi HI (M)  | 5                 |

## 10. DIRECTORS' REMUNERATION

A formal Directors' Remuneration Policy, approved by the Board of Directors, is in place. The policy includes a transparent procedure for remuneration of Directors in accordance with the Companies Act, 2017 and the Listed Companies Code of Corporate Governance 2019. Appropriate disclosure for remuneration/bonuses/incentives/stock options paid during the year to Directors and the Chief Executive has been provided in Note 31 to the unconsolidated financial statements.



## 11. DIRECTORS' TRAINING

As required under Regulation 19 of the Listed Companies Code of Corporate Governance, 2019, the majority of the Board members have completed their certification in DTP while one director was granted exemption by SECP based on prescribed qualification and experience. The directors, who do not hold the certification, are well conversant with their duties and responsibilities as directors of a listed company. The Company, however, aims to encourage the remaining directors, as the case may be, to complete their certification.

## 12. PATTERN OF SHAREHOLDING

| Shareholder's Category    | Number of Shares | Percentage of Shareholding |
|---------------------------|------------------|----------------------------|
| DIRECTORS, CEO & CHILDREN | 1,501            | 0.0006                     |
| ASSOCIATED COMPANIES      | 166,830,748      | 62.4138                    |
| MUTUAL FUNDS              | 2,510,046        | 0.9390                     |
| GENERAL PUBLIC (LOCAL)    | 81,028,034       | 30.138                     |
| GENERAL PUBLIC (FOREIGN)  | 5,432,828        | 2.0325                     |
| OTHERS                    | 11,494,606       | 4.3003                     |
| <b>TOTAL</b>              | <b>267297763</b> | <b>100</b>                 |

Pattern of holding shares held by the shareholders of the company as at June 30, 2024

| No. of Shareholders | From  | To    | Shares Held | Percentage |
|---------------------|-------|-------|-------------|------------|
| 399                 | 1     | 100   | 5062        | 0.0019     |
| 642                 | 101   | 500   | 307861      | 0.1152     |
| 615                 | 501   | 1000  | 604159      | 0.2260     |
| 1189                | 1001  | 5000  | 3490542     | 1.3059     |
| 479                 | 5001  | 10000 | 3888471     | 1.4547     |
| 192                 | 10001 | 15000 | 2486710     | 0.9303     |
| 146                 | 15001 | 20000 | 2715308     | 1.0158     |
| 98                  | 20001 | 25000 | 2320913     | 0.8683     |
| 44                  | 25001 | 30000 | 1276497     | 0.4776     |
| 27                  | 30001 | 35000 | 902000      | 0.3375     |
| 33                  | 35001 | 40000 | 1277500     | 0.4779     |
| 22                  | 40001 | 45000 | 936656      | 0.3504     |
| 42                  | 45001 | 50000 | 2074500     | 0.7761     |
| 12                  | 50001 | 55000 | 634500      | 0.2374     |
| 11                  | 55001 | 60000 | 635261      | 0.2377     |
| 5                   | 60001 | 65000 | 315200      | 0.1179     |
| 11                  | 65001 | 70000 | 756500      | 0.2830     |
| 10                  | 70001 | 75000 | 742500      | 0.2778     |
| 7                   | 75001 | 80000 | 550490      | 0.2059     |
| 10                  | 80001 | 85000 | 845500      | 0.3163     |
| 6                   | 85001 | 90000 | 539500      | 0.2018     |

| No. of Shareholders | From   | To     | Shares Held | Percentage |
|---------------------|--------|--------|-------------|------------|
| 3                   | 90001  | 95000  | 277000      | 0.1036     |
| 27                  | 95001  | 100000 | 2684650     | 1.0044     |
| 7                   | 100001 | 105000 | 718740      | 0.2689     |
| 5                   | 105001 | 110000 | 541000      | 0.2024     |
| 2                   | 110001 | 115000 | 224521      | 0.0840     |
| 3                   | 115001 | 120000 | 356000      | 0.1332     |
| 4                   | 120001 | 125000 | 496097      | 0.1856     |
| 1                   | 125001 | 130000 | 126000      | 0.0471     |
| 3                   | 130001 | 135000 | 399500      | 0.1495     |
| 2                   | 135001 | 140000 | 277500      | 0.1038     |
| 1                   | 140001 | 145000 | 141000      | 0.0528     |
| 6                   | 145001 | 150000 | 896000      | 0.3352     |
| 4                   | 150001 | 155000 | 612000      | 0.2290     |
| 1                   | 155001 | 160000 | 160000      | 0.0599     |
| 1                   | 165001 | 170000 | 167500      | 0.0627     |
| 2                   | 170001 | 175000 | 350000      | 0.1309     |
| 1                   | 175001 | 180000 | 180000      | 0.0673     |
| 1                   | 180001 | 185000 | 183500      | 0.0686     |
| 1                   | 185001 | 190000 | 188000      | 0.0703     |
| 3                   | 195001 | 200000 | 600000      | 0.2245     |
| 3                   | 220001 | 225000 | 667450      | 0.2497     |
| 1                   | 225001 | 230000 | 226000      | 0.0846     |
| 1                   | 240001 | 245000 | 241000      | 0.0902     |
| 2                   | 245001 | 250000 | 498500      | 0.1865     |
| 1                   | 260001 | 265000 | 262404      | 0.0982     |
| 2                   | 265001 | 270000 | 535500      | 0.2003     |
| 1                   | 280001 | 285000 | 280546      | 0.1050     |
| 1                   | 285001 | 290000 | 286000      | 0.1070     |
| 1                   | 290001 | 295000 | 295000      | 0.1104     |
| 4                   | 295001 | 300000 | 1200000     | 0.4489     |
| 2                   | 320001 | 325000 | 645002      | 0.2413     |
| 2                   | 335001 | 340000 | 680000      | 0.2544     |
| 1                   | 350001 | 355000 | 355000      | 0.1328     |
| 1                   | 355001 | 360000 | 356500      | 0.1334     |
| 2                   | 365001 | 370000 | 739000      | 0.2765     |
| 1                   | 380001 | 385000 | 385000      | 0.1440     |
| 1                   | 400001 | 405000 | 401000      | 0.1500     |
| 1                   | 415001 | 420000 | 418000      | 0.1564     |

| No. of Shareholders | From                 | To        | Shares Held        | Percentage      |
|---------------------|----------------------|-----------|--------------------|-----------------|
| 1                   | 435001               | 440000    | 440000             | 0.1646          |
| 1                   | 445001               | 450000    | 450000             | 0.1684          |
| 1                   | 460001               | 465000    | 464000             | 0.1736          |
| 1                   | 480001               | 485000    | 482500             | 0.1805          |
| 1                   | 490001               | 495000    | 493000             | 0.1844          |
| 1                   | 495001               | 500000    | 500000             | 0.1871          |
| 1                   | 510001               | 515000    | 515000             | 0.1927          |
| 1                   | 580001               | 585000    | 585000             | 0.2189          |
| 1                   | 595001               | 600000    | 600000             | 0.2245          |
| 2                   | 645001               | 650000    | 1300000            | 0.4863          |
| 1                   | 650001               | 655000    | 655000             | 0.2450          |
| 1                   | 655001               | 660000    | 660000             | 0.2469          |
| 1                   | 700001               | 705000    | 702500             | 0.2628          |
| 1                   | 845001               | 850000    | 850000             | 0.3180          |
| 1                   | 945001               | 950000    | 950000             | 0.3554          |
| 1                   | 995001               | 1000000   | 1000000            | 0.3741          |
| 1                   | 1015001              | 1020000   | 1018500            | 0.3810          |
| 1                   | 1195001              | 1200000   | 1200000            | 0.4489          |
| 1                   | 1410001              | 1415000   | 1413899            | 0.5290          |
| 1                   | 1495001              | 1500000   | 1500000            | 0.5612          |
| 1                   | 1640001              | 1645000   | 1641000            | 0.6139          |
| 1                   | 2125001              | 2130000   | 2125500            | 0.7952          |
| 1                   | 2585001              | 2590000   | 2589500            | 0.9688          |
| 1                   | 2795001              | 2800000   | 2796000            | 1.0460          |
| 1                   | 2845001              | 2850000   | 2850000            | 1.0662          |
| 1                   | 4195001              | 4200000   | 4200000            | 1.5713          |
| 1                   | 4800001              | 4805000   | 4803323            | 1.7970          |
| 1                   | 4995001              | 5000000   | 5000000            | 1.8706          |
| 1                   | 7335001              | 7340000   | 7336000            | 2.7445          |
| 1                   | 8395001              | 8400000   | 8400000            | 3.1426          |
| 1                   | 10995001             | 11000000  | 11000000           | 4.1153          |
| 1                   | 16495001             | 16500000  | 16500000           | 6.1729          |
| 1                   | 30425001             | 30430000  | 30425424           | 11.3826         |
| 1                   | 106495001            | 106500000 | 106495077          | 39.8414         |
| <b>4,141</b>        | <b>Company Total</b> |           | <b>267,297,763</b> | <b>100.0000</b> |

### 13. ADDITIONAL INFORMATION

| Details of Shareholder/Director  | No. of shares held<br>(June 30, 2024) |
|--|---------------------------------------|
| <b>Associated Companies, Undertakings and Related Parties (name wise details)</b>  |                                       |
| TPL Holdings (Private) Limited   | 166,830,401                           |
| Trustee TPL Direct Insurance Ltd-Employee Provident Fund   | 347                                   |
| <b>Mutual Funds (name wise details)</b>  |                                       |
| Trustee-First Dawood Inv. Bank Ltd. & Other Employees P.Fund   | 13,000                                |
| CDC - Trustee First Capital Mutual Fund  | 50,000                                |
| Multiline Securities Limited   | 200,000                               |
| Mohammad Munir Mohammad Ahmed Khanani Securities Ltd. - MF   | 1,000                                 |
| <b>Directors, CEO and their spouse and Minor Children ( name wise details)</b>   |                                       |
| Mr. Syed Nadir Shah  | 1,000                                 |
| <b>Following Directors are nominee directors of TPL Holdings (Private) Limited and do not hold any shares of the Company as of June 30, 2024</b> |                                       |
| Mr. Jameel Yusuf   |                                       |
| Mr. Bilal Alibhai  |                                       |
| <b>Following Directors are the Independent directors of the Company and do not have any shares of the Company as of June 30, 2024</b>            |                                       |
| Mr. Nadeem Arshad Elahi  |                                       |
| Mr. Mark Rousseau  |                                       |
| <b>Following Directors are the executive directors of the Company and do not have any shares of the Company as of June 30, 2024</b>              |                                       |
| Mr. Muhammad Ali Jameel  | 500                                   |
| Ms. Sabiha Sultan  | 1                                     |
| <b>Following Non-Executive directors of the company have shares of the company as of June 30, 2024 as follows:</b>                               |                                       |
| Mr. Syed Zafar-Ul-Hassan Naqvi   |                                       |
| Mr. Muhammad Shafi   |                                       |
| <b>Details of trading in the shares by the directors , CEO, CFO, Company Secretary and their Spouses and Minor Children</b>                      |                                       |
| None of Directors, CEO, CFO, Company Secretary and their Spouses and Minor Children traded in the shares of the Company during the year.         |                                       |

\*These exclude shares offered by TPL Holdings under REPO arrangement.

### 14. STATEMENT ON CORPORATE AND FINANCIAL REPORTING FRAMEWORK

The Board is fully aware of its corporate responsibilities as envisaged under the Code of Corporate Governance, prescribed by the Securities and Exchange Commission of Pakistan and is pleased to certify that:

- " The financial statements prepared by the Company present fairly its state of affairs, the result of its operations, cash flows and changes in equity.

- " The Company has maintained proper books of accounts as required under the Companies Act 2017.
- " The Company has followed consistently appropriate accounting policies in the preparation of Financial Statements and accounting estimates are based on reasonable and prudent judgment.
- " International Financial Reporting Standard as applicable in Pakistan has been followed in the preparation of the financial statements and any departure therefrom has been adequately disclosed.
- " The system of internal control is sound in design and has been effectively implemented monitored.
- " Fundamentals of the Company are strong and there are no doubts about Company's ability to continue as a going concern.
- " The Company has followed the best practices of the Corporate Governance as laid down under the Listed Companies Code of Corporate Governance, 2019 and there has been no material departure there from.
- " Key operating and financial data for the last six years in summarized form, is included in this annual report.

## 15. ENVIRONMENTAL SOCIAL AND GOVERNANCE

The Company has an Environmental, Social, and Governance ("ESG") policy explicating its responsible and impact investing, thereby demonstrating its commitment to sustainability and responsible governance. An ESG focused committee is being constituted together with development of frameworks to ensure the effective implementation in furtherance of these cardinal principles.

The Company possesses and has implemented a comprehensive Anti-Harassment policy to ensure a safe, respectful, and inclusive work environment for all employees irrespective of gender. A dedicated committee has also been established to oversee its enforcement and address any related issues that may arise. We are continuously working to enhance the frameworks and procedures in order to ensure that all reports of harassment are handled anonymously.

## 16. ACKNOWLEDGEMENT

We would like to thank our esteemed shareholders for their confidence in our Company. We also acknowledge the Government of Pakistan and the State Bank of Pakistan for their ongoing efforts in policy development. Our appreciation extends to the Securities and Exchange Commission of Pakistan, the Federal Board of Revenue, and the Pakistan Stock Exchange for their valued support and guidance. We would like to also thank our dedicated employees, strategic partners, reliable vendors, and our loyal customers for their steadfast support in our pursuit of corporate objectives.




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Jameel Yusuf S.St  
Director




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Ali Jameel  
Chief Executive Officer

# ڈائریکٹرز کی رپورٹ

TPL کارپ لمیٹڈ کے بورڈ آف ڈائریکٹرز کی جانب سے، ہم کمپنی کے 30 جون 2024 کو ختم ہونے والے سال کی سالانہ رپورٹ معہ مالیاتی نتائج جس میں دونوں واحد اور مجموعی نظر ثانی شدہ مالی گوشوارے شامل ہیں پیش کرتے ہوئے خوشی محسوس کرتے ہیں۔

## 1- میکرو اقتصادی نقطہ نظر

مالی سال 2023 میں سب سے پاکستانی معیشت بحالی کے اشاروں کے ساتھ نئے استحکام کا مظاہرہ کر رہی ہے۔ جو کہ معیشت پر بڑھتے ہوئے اعتماد، جی ڈی پی کی نمو میں معمولی اضافہ، پاکستانی روپیہ/ امریکی ڈالر کی مستحکم شرح تبادلہ اور افراط زر میں برقرار اور مسلسل کمی سے ثابت ہوتی ہے۔ حکومت کی جانب سے ٹیکس بنیاد کو وسیع کرنے، نجکاری پروگرام کو آگے بڑھانے، سرکاری ملکیت کے کاروباری اداروں میں اصلاحات اور حکومتی وسائل کو بہتر بنانے کے لیے متعارف کرائے گئے معیشت کے تمام شعبوں میں وسیع پیمانے پر مشترک فوائد کے حامل ٹھوس میکرو اکنامک اقدامات اس بحالی کے لیے حکومت کے عزم کی عکاسی کرتے ہیں۔ جی ڈی پی میں 2.4 فیصد اضافہ ہوا ہے جس میں زرعی شعبے میں 6.3 فیصد کی مضبوط نمو ہوئی ہے۔

پاکستان کے زرمبادلہ کے ذخائر میں نمایاں اضافہ دیکھا گیا جو جون 2023 میں 9 بلین ڈالر سے بڑھ کر جون 2024 میں 14 بلین ڈالر تک پہنچ گئے۔ ذخائر میں اس اضافے کے ساتھ ساتھ 3 بلین ڈالر کے آئی ایم ایف پروگرام کی کامیاب تکمیل، کرنسی اسٹریٹجی کے خلاف کریک ڈاؤن، ترسیلات زر میں اضافے اور کرنسی ایکٹیو مارکیٹ میں بنیادی اصلاحات کے نفاذ نے پاکستانی روپیہ کو مستحکم کیا۔

فروری 2024 سے افراط زر میں مسلسل کمی کے نتیجے میں اسٹیٹ بینک پاکستان کی جانب سے پالیسی ریٹ میں 250 بیس پوائنٹس کی کمی کی گئی جس سے جولائی 2024 میں یہ 19.5 فیصد تک پہنچ گئی۔ مالی سال 2024 میں بھی ایکویٹی مارکیٹ میں طویل تیزی دیکھی گئی، KSE-100 انڈیکس نے جولائی 2024 میں 80,000 پوائنٹس کی حد کو عبور کیا، جس نے خود کو عالمی سطح پر سب سے زیادہ کارکردگی کا مظاہرہ کرنے والے اسٹاک ایکسچینجوں میں سے ایک قائم کی گئی۔

## 2- مالی جھلکیاں

30 جون 2024 کو ختم ہونے والے سال کے دوران گروپ کی مجموعی آمدنی 4,902 ملین روپے رہی جو گزشتہ سال کے اسی عرصے کے مقابلے میں تقریباً 6,854 ملین روپے یا 58 فیصد کمی کو ظاہر کرتی ہے۔ اس کمی کی بنیادی وجہ TPL پر اپریل 2024 میں 2,167 ملین روپے کا غیر حتمی نقصان درج کرنا ہے جبکہ مالی سال 2023 میں 5,508 ملین روپے کا غیر حتمی منافع ہوا تھا۔ مذکورہ بالا غیر حتمی نقصان اور منافع بنیادی طور پر REIT یونٹوں کی NAV میں کمی پیشی کا نتیجہ ہے۔ REIT یونٹوں کی NAV میں منفی کمی پیشی نے دیگر ماتحت کمپنیوں کے ذریعہ حاصل کردہ دو ہندسوں کی آمدنی میں اضافے کو متاثر کیا ہے۔

گروپ کی مالی لاگت مالی سال 2024 میں 824 ملین روپے بڑھ کر 2,579 ملین روپے ہو گئی جو مالی سال 2023 میں 1,755 ملین روپے تھی۔ اس سے گروپ کو فی شخص 12.20 روپے کا نقصان ہوا جبکہ گزشتہ سال کے اسی عرصے میں 1.77 روپے فی شخص کا نقصان ہوا تھا۔

30 جون 2024 کو ختم ہونے والے سال کے لئے کمپنی کے مختلف کاروباری شعبوں کا مختصر جائزہ مندرجہ ذیل ہے:

| مجموعی                 |            | مختتمہ سال  |  |                         |
|------------------------|------------|-------------|--|-------------------------|
| Variance &             | 30-جون-23  | 30-جون-24   |  |                         |
| ---- روپے 000 میں ---- |            |             |  |                         |
|                        |            |             |  | آمدنی                   |
| 16%                    | 2,731,710  | 3,171,035   |  | ٹی پی ایل ٹریڈر         |
| 2%                     | 3,093,853  | 3,154,293   |  | ٹی پی ایل انشورنس       |
| 79%                    | 224,745    | 402,648     |  | ٹی پی ایل لائف          |
| 73%                    | 197,788    | 341,688     |  | ٹی پی ایل سکیورٹی سروسز |
| 13%                    | 6,248,096  | 7,069,664   |  | سب ٹوٹل                 |
| -139%                  | 5,508,495  | (2,167,473) |  | ٹی پی ایل پراپرٹیز      |
| -58%                   | 11,756,591 | 4,902,191   |  | مجموعی آمدنی            |

مالی سال 24ء کے دوران کمپنی کو 1,399 ملین روپے (جون 2023: 864 ملین روپے) کا نقصان ہوا، جس کے نتیجے میں سال کے اختتام پر اس کا مجموعی نقصان 3,363 ملین روپے (جون 2023: 1,964.1 ملین روپے) رہا۔ لہذا، کل ایکویٹی کم ہو کر 805.2 ملین روپے (جون 2023: 4,140.1 ملین روپے) ہوگئی۔ مزید برآں، کمپنی کے موجودہ واجبات اس کے موجودہ اثاثوں سے 2,412.9 ملین روپے (جون 2023: 1,194.6 ملین روپے) زیادہ ہیں۔

### 3۔ گزشتہ چھ سالوں کے کلیدی مالی اعداد و شمار

| Restated  |           |           |            |            |             |
|-----------|-----------|-----------|------------|------------|-------------|
| 2019      | 2020      | 2021      | 2022       | 2023       | 2024        |
| PKR'000   | PKR'000   | PKR'000   | PKR'000    | PKR'000    | PKR'000     |
| 2,672,978 | 2,672,978 | 2,672,978 | 2,672,978  | 2,672,978  | 2,672,978   |
| 60,858    | 60,856    | 118,156   | 60,856     | 60,856     | 60,856      |
| 219,732   | (429,238) | 153,724   | 976,130    | 890,898    | (2,370,031) |
| 566,082   | 327,728   | 204,832   | 66,937     | 21,397     | 30,882      |
| -         | -         | -         | -          | -          | 2,000,000   |
| 4,618,490 | 4,766,384 | 4,471,600 | 7,249,497  | 8,443,780  | 6,193,107   |
| 8,138,137 | 7,398,707 | 7,621,290 | 11,026,396 | 12,089,908 | 8,587,792   |
| (117,589) | 69,048    | 13,175    | (88,104)   | (36,167)   | (33,684)    |
| 8,020,548 | 7,467,756 | 7,634,466 | 10,938,292 | 12,053,742 | 8,554,108   |

#### بیلنس شیٹ

جزی، سہسکراپ کریں اور ادا شدہ سرمایہ  
 کچھ پلازیو  
 ریونیو ریو  
 بیرونی کمپنی سے ماتحت قرض  
 ایکویٹی کے دیگر اجزاء  
 بے قابو سود  
 شیئر ہولڈرز کی کل ایکویٹی  
 پارٹنرشپ ٹرانزیکشنز  
 کل ایکویٹی

|            |            |            |            |            |            |
|------------|------------|------------|------------|------------|------------|
| 5,817,025  | 6,844,481  | 8,110,770  | 8,696,255  | 9,762,139  | 9,660,477  |
| 1,173,752  | 976,883    | 252,253    | 165,955    | 1,945,501  | 553,771    |
| -          | -          | -          | 1,097,596  | -          | -          |
| 3,711,958  | 4,546,922  | 5,619,378  | 6,872,724  | 9,246,420  | 11,299,142 |
| 10,702,735 | 12,368,286 | 13,982,401 | 16,832,530 | 20,954,060 | 21,513,390 |
| 18,723,283 | 19,836,042 | 21,616,866 | 27,770,822 | 33,007,801 | 30,067,498 |

طویل مدتی اور قلیل مدتی قرضے  
 متعلقہ فریقین کے ذمے واجبات الادا  
 فروخت کے لیے رکھے گئے واجبات  
 دیگر سمداریاں  
 کل سمداریاں  
 کل ایکویٹی اور سمداریاں

|            |            |            |            |            |            |
|------------|------------|------------|------------|------------|------------|
| 8,253,923  | 2,994,937  | 6,906,290  | 10,427,849 | 16,480,461 | 12,648,951 |
| 2,760,069  | 1,390,116  | 1,522,181  | 1,547,102  | 1,495,097  | 1,232,617  |
| 3,050,371  | 3,064,685  | 3,339,440  | 3,901,506  | 4,327,801  | 4,413,633  |
| 1,397,980  | 1,164,282  | 1,342,966  | 966,252    | 1,145,014  | 786,683    |
| 267,410    | 247,185    | 445,650    | 402,225    | 390,960    | 278,381    |
| 2,027,739  | 2,522,974  | 3,259,314  | 3,968,367  | 5,140,563  | 6,067,510  |
| 965,792    | 1,470,768  | 4,801,026  | 3,642,229  | 4,027,904  | 4,639,724  |
| -          | 6,981,095  | -          | 2,915,292  | -          | -          |
| 18,723,283 | 19,836,042 | 21,616,866 | 27,770,822 | 33,007,801 | 30,067,498 |

کل اثاثے  
 سرمایہ کاری  
 مقررہ اثاثے  
 دیگر غیر موجودہ اثاثے  
 تجارتی قرضے  
 تجارت میں اسٹاک  
 دیگر غیر موجودہ اثاثے  
 نقدی اور بینک بیلنس  
 فروخت کے لیے لبرملکتی غیر موجودہ اثاثے  
 کل اثاثے



| Restated    |             |             |             |             |             |
|-------------|-------------|-------------|-------------|-------------|-------------|
| 2019        | 2020        | 2021        | 2022        | 2023        | 2024        |
| PKR'000     | PKR'000     | PKR'000     | PKR'000     | PKR'000     | PKR'000     |
| 5,013,470   | 4,968,421   | 5,362,332   | 11,621,775  | 11,756,590  | 4,902,191   |
| (3,092,894) | (3,799,932) | (4,270,189) | (4,032,674) | (4,437,771) | (5,240,212) |
| 1,920,576   | 1,168,489   | 1,092,143   | 7,589,101   | 7,318,819   | (338,021)   |
| (351,365)   | (186,660)   | (145,422)   | (208,611)   | (198,507)   | (418,823)   |
| (1,375,337) | (1,254,271) | (1,960,903) | (2,685,522) | (3,954,909) | (3,350,401) |
| (30,823)    | (74,327)    | (82,831)    | (55,569)    | (263,228)   | (350,748)   |
| 163,051     | (346,769)   | (1,097,012) | 4,639,399   | 2,902,175   | (4,457,992) |
| (741,592)   | (1,262,316) | (880,133)   | (1,072,696) | (1,755,172) | (2,579,738) |
| 858,003     | 742,327     | 1,813,847   | 379,406     | 693,527     | 2,129,102   |
| (86,855)    | (189,216)   | 55,873      | 101,279     | (51,872)    | (2,483)     |
| (11,492)    | (25,649)    | (9,349)     | (36,517)    | -           | -           |
| 181,115     | (1,081,624) | (116,774)   | 4,010,872   | 1,788,659   | (4,911,111) |
| (98,730)    | (138,636)   | (76,106)    | 5,173       | (413,306)   | (261,709)   |
| 82,385      | (1,220,260) | (192,880)   | 4,016,044   | 1,375,353   | (5,172,820) |
| -           | -           | -           | 378,198     | (186,726)   | -           |
| 82,385      | (1,220,260) | (192,880)   | 4,394,243   | 1,188,627   | (5,172,820) |
| 351,576     | 19,951      | (48,543)    | 149,826     | (99,857)    | (15,728)    |
| 433,961     | (1,200,309) | (241,422)   | 4,544,069   | 1,088,770   | (5,188,548) |
| (1.20)      | (4.57)      | (0.50)      | 3.97        | (1.77)      | (12.20)     |

آمدنی - خالص  
فروخت کی لاگت  
مجموعی منافع  
تقسیم کے اخراجات  
انتظامی اخراجات  
دیگر آپریٹنگ اخراجات  
آپریٹنگ منافع (نقصان)  
مالی اخراجات  
دیگر آمدنی  
پی ٹی ایف سے قابل منسوب خالص شمارہ (سرپلس)  
ٹرانزیکٹ اداروں میں سرمایہ کاری سے (نقصان) منافع کا حصہ - نیت  
منافع (نقصان) کا حصہ ٹیکس سے پہلے منافع  
تیسریشن  
ٹیکس کے بعد منافع (نقصان) جاری آپریٹنگ  
منقطع آپریٹنگ سے منافع  
ٹیکس کے بعد منافع (نقصان)  
دیگر جامع آمدنی (نقصان)  
کل جامع آمدنی (نقصان)  
ای ٹی ایس (ایل پی ایس)

#### 4۔ گروپ کی کارکردگی

##### a۔ ٹی ٹی ایل ٹریڈر لمیٹڈ

30 جون 2024ء کو ختم ہونے والے سال کے لئے مختصر جائزہ مندرجہ ذیل ہے:

| مجموعی           |           |                              |
|------------------|-----------|------------------------------|
| تین ماہ سال      |           |                              |
| 23-جون-30        | 24-جون-30 |                              |
| روپے 000 میں---- |           |                              |
| 2,784,560        | 3,214,505 | آمدنی                        |
| 1,068,766        | 1,413,992 | مجموعی منافع                 |
| (245,107)        | (112,234) | منافع / (نقصان) ٹیکس سے پہلے |
| (229,033)        | (104,238) | ٹیکس کے بعد نقصان            |



30 جون 2024 کو ختم ہونے والے سال کے لئے، کمپنی نے 3,214 ملین روپے کی مجموعی آمدنی حاصل کی جو گذشتہ سال کے مقابلہ میں 15 فیصد کا اضافہ ظاہر کرتی ہے۔ مجموعی بنیاد پر، دونوں مجموعی اور آپریٹنگ منافع جات میں نمایاں بہتری ہوئی، جو بالترتیب 32% اور 100% تک زیادہ ہوئے، جبکہ آپریٹنگ منافع (259 ملین روپے سے) 517 ملین روپے تک پہنچ گیا۔ غیر مجموعی بنیاد پر، آپریٹنگ منافع گزشتہ سال میں 340 ملین روپے سے بڑھ کر 602 ملین روپے تک پہنچ گیا۔ کمپنی IoT سیکٹس میں مارکیٹ لیڈر بننے پر خصوصی توجہ دے رہی ہے اور آمدنی کو بڑھانے اور منافع کو بہتر بنانے کے لئے اپنی لاگت کو کم از کم کرنے کی کوششیں جاری رکھے گی۔

مستقبل کا نقطہ نظر - IIoT، نیلی نیٹورنگ اور ریکرڈنگ ایسٹ ایل ایل سی (ٹی ایم ای)

زیادہ شرح سود کا ماحول اور پیداواری لاگت میں اضافہ آٹوموٹیو صنعت کو متاثر کرتا رہتا ہے، جس سے نیلی نیٹورنگ کے شعبے میں مندی پیدا ہوتی ہے۔ تاہم، کمپنی نے تیزی سے جدید حل اور تجربات پیش کر کے IOT صنعت میں اپنی مارکیٹ موجودگی کو بڑھایا ہے۔

IoT صنعت میں اسٹریٹجک توسیع آمدنی میں اضافے کو مزید بڑھا رہی ہے۔ کمپنی نے مالیاتی اداروں، خوردہ کاروباروں اور دیگر اداروں کی کاروباری ضروریات کو پورا کرنے کے لئے Genset سلیوشنز متعارف کرائے ہیں۔ مزید برآں، فیول مانیٹرنگ سلیوشنز کو گاڑیوں کا انتظام کرنے والی بڑی کارپوریشنوں، جیسے کہ ڈسٹری بیوشن ہاؤسز، لاجسٹکس فرمز، اور یوٹیلیٹی کمپنیوں کی ضروریات کو پورا کرنے کے لئے آگے مرضی کے مطابق بنایا گیا ہے۔ اس ترویجی توجہ سے IOT آمدنی میں نمایاں اضافہ ہوا ہے۔

کسٹمر سروس سے وابستگی کے ایک حصہ کے طور پر کمپنی پاکستان بھر میں سہولت مراکز قائم کر کے صارفین کے تجربے اور رسائی کو بہتر بنانے پر کام کر رہی ہے۔ یہ مراکز صارفین کو واگ ان کی بنیاد پر وزٹ اور دستیابی اور سہولت کی بنیاد پر خدمات حاصل کرنے کی اجازت دیں گے۔ کراچی میں پانچ سہولت مراکز قائم کر رہے ہیں اور پاکستان کے دیگر بڑے شہروں میں مزید توسیع کا منصوبہ ہے۔

ٹرکیٹرمڈل ایسٹ (ٹی ایم ای)

ٹرکیٹرمڈل ایسٹ (ٹی ایم ای) نے گرگاش انٹرنیشنل پر انٹرنیشنل ایسٹ ایل ایل سی (یو اے ای) کے ساتھ ایک یو ایٹو سرمایہ کاری کا ایک معاہدہ کیا ہے جو اس کی ترقی کی حکمت عملی کو آگے بڑھانے کے لئے اس کی توسیع اور تنوع کے منصوبوں کے ساتھ مطابقت رکھتا ہے۔ یہ تعاون ٹی ایم ای کو نئی مارکیٹوں کی تلاش کے قابل بنائے گا، خاص طور پر MENA خطے میں، اور متحدہ عرب امارات کی مارکیٹ کے اندر ادارہ جاتی کاروبار کو محفوظ بنانے گا۔ یہ تعاون دونوں اداروں کو فائدہ پہنچانے کے لئے ٹی ایم ای کی تکنیکی صلاحیتوں کے ساتھ ساتھ گرگاش کی مقامی مارکیٹنگ کی مہارت سے فائدہ اٹھاتے ہوئے ہم آہنگی کو مزید فروغ دے گا۔

مستقبل کا نقطہ نظر - ڈیجیٹل مینٹننس اور مقام پر مبنی خدمات (آسٹریٹوٹیکشن سروسز)

مارکیٹ تک اپنی رسائی کو بڑھانے کے لئے، ٹی ایم ای ایل مینٹننس نے پارٹنر ریسلر پروگرام کا آغاز کیا ہے اور ریسلرز کے ایک گروپ کا انتخاب کیا ہے جو ٹی ایم ای مینٹننس کی مصنوعات اور خدمات کو فروغ دینے اور تقسیم کرنے میں اہم کردار ادا کریں گے۔ یہ ترویجی اقدام ہمیں وسیع سامعین تک پہنچنے اور فروخت میں مزید اضافے کے لئے اپنے شراکت داروں کی مہارت اور نیٹ ورکس سے فائدہ اٹھانے کی اجازت دیتا ہے۔ مالی سال 2024 کے دوران ٹی ایم ای مینٹننس نے ریٹیل، ڈیلوری، فوڈ اور مالیاتی شعبوں میں کام کرنے والے صارفین کو بھر ڈ کیا۔

b۔ ٹی ایم ای ایل انشورنس لمیٹڈ

30 جون 2024 کو ختم ہونے والے سال کے لئے کارکردگی کا مختصر جائزہ مندرجہ ذیل ہے:

| تختہ سال                 |           |                      |
|--------------------------|-----------|----------------------|
| 23-30 جون                | 24-30 جون |                      |
| ----- روپے 000 میں ----- |           |                      |
| 3,990,194                | 4,562,270 | مجموعی تحریری پریمیم |
| 3,092,958                | 3,151,502 | خالص پریمیم          |
| 262,057                  | 1,114,357 | ٹیکس سے پہلے منافع   |
| 123,317                  | 1,068,365 | ٹیکس کے بعد منافع    |

اس عرصے کے دوران، کمپنی نے مجموعی تحریری پریمیم (بشمول ونڈ ویٹنگ اور کنفل آپریشنز) گزشتہ سال میں 3,990 ملین روپے کے مقابلے 4,562 ملین روپے درج کرایا، جو گزشتہ سال کے مقابلے 14 فیصد نمو ظاہر کر رہا ہے۔ آٹوموٹیو پورٹ فولیو نے GWP گزشتہ سال 2.8 ملین روپے کے مقابلے 3.0 ملین روپے درج کیا۔ پراپرٹی پورٹ فولیو نے 759 ملین روپے پر 26% کی نمو (گزشتہ سال 604 ملین روپے) درج کی۔ کمپنی نے ٹیکس سے قبل 1.1 ملین روپے (گزشتہ سال 262 ملین روپے ٹیکس سے قبل منافع) منافع درج کرایا، جس میں ونڈ ویٹنگ اور آپریشنز کے نتائج بھی شامل ہیں۔

سال کے دوران کمپنیز ایکٹ 2017 کی دفعہ 282-279 اور (8)285 کے مطابق معزز عدالت عالیہ سندھ، کراچی نے ایک اسکیم آف اربنجنٹ کی منظوری دی جس کے تحت نیو ہیپہا ٹرانز انشورنس کمپنی کی پاکستانی برانچ کے تمام اثاثے اور ذمہ داریاں 22 ستمبر 2023 کو ٹی بی ایل انشورنس کمپنی لمیٹڈ کو تفویض اور منتقل کر دی گئیں۔ ٹرانزیکشن کے نتیجے میں 1.08 بلین روپے کا سرپلس ہوا، جسے آمدنی کے بیان میں تسلیم کیا گیا ہے۔ سال کے دوران، کمپنی نے نقد ڈیویڈنڈ بشرح %30 یعنی 3 روپے فی شیئر ادا کیا۔

کمپنی نے زراعت اور لائیو سٹاک کے شعبوں میں جدید انشورنس مصنوعات متعارف کروا کر مارکیٹ لیڈر کی حیثیت سے اپنی پوزیشن مستحکم کی ہے۔ کمپنی کو یقین ہے کہ بتدریج معاشی حالات میں بہتری سے، خاص طور پر خوردہ اور پسماندہ شعبوں میں کاروبار کے مزید مواقع پیدا ہوں گے۔

پاکستان کریڈٹ ریٹنگ ایجنسی نے ایٹورنٹ نیشنل سٹیٹھ ریٹنگ کو مستحکم نقطہ نظر کے ساتھ AA پر برقرار رکھا ہے۔

مستقبل کا نظریہ  
مستقبل دونوں دلچسپ مواقع اور اہم مشکلات کی پیش کش کرتا ہے۔ تکنیکی ترقی بے پناہ امکانات پیش کرتی ہے۔ انشورٹیک میں مسلسل سرمایہ کاری صارفین کے تجربے کو تبدیل کر سکتی ہے، ڈیٹا سے چلنے والی انڈر رائٹنگ کو ممکن بنا سکتی ہے، اور مائیکرو انشورنس اور مخصوص پیشکشوں کے ذریعے نئی مارکیٹوں کو کھول سکتی ہے۔ تاہم سب سے شرح نمو، افراط زر میں اضافہ، مالی رکاوٹیں اور سیاسی و جغرافیائی غیر یقینی صورتحال مختصر سے درمیانی مدت کے چیلنجز کا باعث ہیں۔ مزید برآں، سائبر سیکورٹی کے خطرات اور آب و ہوا کی تبدیلی کے لئے فعال اقدامات کی ضرورت ہے۔

کمپنی کا مستقبل معاصر ماحول کے مطابق ڈھلنے پر منحصر ہے۔ ٹیکنالوجی کو اپنانا، پیشکشوں کو متنوع بنانا، اور صنعت کی تبدیلیوں کو نیوگیٹ کرنا ہماری ترقی کی راہ کو برقرار رکھنے اور آئندہ وقت میں ایک مضبوط، زیادہ چکدار انشورنس پلیئر بننے کے لئے اہم ہوگا۔

c۔ ٹی بی ایل پرائیویٹ لمیٹڈ

30 جون 2024 کو ختم ہونے والے سال کے لئے کارکردگی کا مختصر جائزہ مندرجہ ذیل ہے:

| مجموعی                 |             |   |
|------------------------|-------------|---|
| مختتم سال              |             |   |
| 30-جون-23              | 30-جون-24   |   |
| -----روپے 000 میں----- |             |   |
| 4,311,450              |             | (نقصان)/آمدنی بریک اپ   |
| 120,000                | (3,084,780) | غیر حقیقی (نقصان)/سرمایہ کاری پر منافع                          |
| 363,065                | 262,731     | ترقیاتی فیس   |
|                        | 507,237     | جینٹنٹ فیس  |
| 287,011                | 120,642     | رعایتی نقد بہاؤ - خالص استعمال کرتے ہوئے تسلیم شدہ کارکردگی فیس |
| 422,852                | 17,327      | کارکردگی فیس  |
| 1,952                  | 819         | ڈیویڈنڈ آمدنی   |
| 2,165                  | 8,552       | بینک ڈپازٹس پر منافع  |
| 5,508,495              | (2,167,473) | (نقصان)/آمدنی   |
| 3,308,157              | (3,900,653) | ٹیکس سے پہلے (نقصان)/منافع                                      |
| 2,908,843              | (4,020,955) | ٹیکس کے بعد (نقصان)/منافع                                       |

اس عرصے کے دوران مجموعی خسارہ 2,167 ملین روپے رہا، جس کی بنیادی وجہ ویلیو ایشن کے طریقہ کار میں تبدیلی کی وجہ سے سرمایہ کاری پر ناقابل فہم نقصان تھی۔ اس نقصان کو جزوی طور پر کنسو لیزڈ بینک اداروں سے 917 ملین روپے (مالی سال 2023-24 میں روپے) کی مشترکہ آمدنی سے پورا کیا گیا تھا۔ مزید برآں، ٹی پی ایل آرا ایم سی میں تخواہوں اور ڈائریکٹرز کی فیس میں کمی کی وجہ سے انتظامی اور عام اخراجات میں 34 فیصد کمی واقع ہوئی۔ سال کے لئے مجموعی مالیاتی لاگت 595 ملین روپے رہی، جو گزشتہ سال 170 ملین روپے تھی، جس کی وجہ سے مجموعی طور پر نقصان ہوا۔

#### مستقبل کا نقطہ نظر

کمپنی کا موجودہ ڈھانچہ بنیادی طور پر آرای آئی ٹی فنڈز میں سرمایہ کاری پر مشتمل ہے، جس کا انتظام ٹی پی ایل آرای آئی ٹی مینجمنٹ کمپنی لمیٹڈ (آرا ایم سی) کی طرف سے کیا جاتا ہے، اور منصوبے ٹی پی ایل ڈی وولپمنٹس (پرائیویٹ) لمیٹڈ کی طرف سے تیار کیے جاتے ہیں۔ دونوں کمپنیاں مکمل طور پر ماتحت ادارے ہیں۔ مزید برآں، آرای آئی ٹی اور رینیل اسٹیٹ ڈی وولپمنٹ میں اپنی بڑھتی ہوئی مہارت کے ساتھ، کمپنی دیگر منصوبوں پر شراکت داری کرنا چاہتی ہے، جس سے ممکن طور پر ان ماتحت اداروں کو اضافی آمدنی حاصل ہوگی۔ ٹی پی ایل پرائیویٹ سٹریٹجک انویسٹمنٹس جو ٹی پی ایل آرای آئی ٹی فنڈز میں 38.69 فیصد حصص رکھتا ہے، جو پاکستان کا پہلا شریعہ کمپلائٹ سسٹم اسٹیل ڈی وولپمنٹ ایمیکٹ آرای آئی ٹی فنڈ ہے۔ فنڈ کا پورٹ فولیو پاکستان میں رہائشی، کمرشل، ریشیل اور ہاسٹلٹی اثاثوں کی کلاسوں میں پائیدار ترقیاتی منصوبوں پر مرکوز ہے۔

ٹی پی ایل آرای آئی ٹی فنڈ کے منصوبے محکمہ رقبہ سے آگے بڑھ رہے ہیں۔ ون ہوشنگ پاکستان کا پہلا ایل ای ڈی گولڈ رہائشی منصوبہ ہے، جو 130 سال پرانے تاریخی منظر نامہ کو جدید سہولیات اور فن تعمیر کے ساتھ مربوط اور محفوظ کرتا ہے۔ توقع ہے کہ یہ منصوبہ دسمبر 2026 تک مکمل ہو جائے گا۔

140 ایکڑ رقبہ پر محیط ایک مخلوط استعمال کے ترقیاتی منصوبے مینگر ووز پرائس ایس ایچ انٹرنیشنل کی جانب سے تفصیلی ماسٹر پلاننگ مکمل کر لی گئی ہے جو پائیدار واٹر فرنٹ ڈی وولپمنٹ ڈیزائن کرنے میں مہارت کے لیے مشہور ہے۔ پائیدار تفصیلی ماسٹر پلان میں اردگرد کے قدرتی علاقے کے ساتھ منصوبے کے ہموار استخراج کی منصوبہ کی عملی ضرورت کو شامل کیا گیا ہے۔ اس منصوبے کے علاوہ مینگر ووز ہائیڈرو پاور پراجیکٹ تعمیر کیا گیا ہے جس کا افتتاح 24 نومبر تک متوقع ہے۔

مستقبل میں ٹی پی ایل پرائیویٹ اپنے رینیل اسٹیٹ ڈی وولپمنٹ اور فنڈ مینجمنٹ کاروبار کو ٹی پی ایل آرا ایم سی کی مکمل ملکیت والے متحدہ عرب امارات میں قائم ماتحت ادارے سے ٹی پی ایل انویسٹمنٹ مینجمنٹ کے ذریعے بین الاقوامی منڈیوں میں متنوع بنانا چاہتی ہے۔ یہ پہلی پاکستانی سرمایہ کاری فرم ہے جو تقریباً سی ایس ایس کے تحت بین الاقوامی سطح پر ملکیت رکھتی ہے، جسے ایف پی جی گلوبل مارکیٹس ریگولیٹ کرتی ہے۔

**d۔ دارالسلام ٹیکسٹائلز لمیٹڈ (ایس ای سی پی کی منظوری کے بعد نام "ٹی پی ایل اائف انشورنس لمیٹڈ" تبدیل کیا جائے گا)**  
30 جون 2024 کو ختم ہونے والے سال کے لئے کارکردگی کا مختصر جائزہ مندرجہ ذیل ہے:

| مختصر سال                    | مختصر سال                |           |
|------------------------------|--------------------------|-----------|
|                              | 30-جون-23                | 30-جون-24 |
|                              | ----- روپے 000 میں ----- |           |
| مجموعی تحریری پریمیم         | 432,827                  | 482,430   |
| خالص پریمیم                  | 209,331                  | 310,502   |
| ٹیکس سے پہلے منافع / (نقصان) | (207,315)                | (272,994) |
| ٹیکس کے بعد منافع / (نقصان)  | (209,187)                | (274,696) |

30 جون 2024 کو ختم ہونے والے سال کے دوران مجموعی پریمیم 482.4 ملین روپے تک پہنچ گیا جو گزشتہ سال کے 432.8 ملین روپے کے مقابلے میں 11 فیصد زیادہ ہے۔ صحت اور زندگی کے درمیان کاروبار کی تقسیم بالترتیب 287 ملین روپے اور 195 ملین روپے (40%:60%) ہے۔ ریشیل اور کارپوریٹ تقسیم بالترتیب 87 فیصد اور 13 فیصد ہے، جو گزشتہ سال کے 47 فیصد اور 53 فیصد کے مقابلے میں ایک اہم تبدیلی ہے۔

کمپنی کی تکافل لائن آف بزنس نئے کل پریمیم آمدنی کا 50 فیصد حصہ شامل کیا ہے، جو پچھلے سال درج کردہ 18 فیصد سے نمایاں اضافہ ہے۔ ریشیل اور کارپوریٹ دونوں شعبوں میں شریعت کے مطابق تکافل سلیوشنز کی زبردست طلب کی وجہ سے یہ نمو ہوئی۔

سال کے دوران کمپنی نے 10 جون 2024 سے معزز عدالت عالیہ سندھ، کراچی کی جانب سے منظور کردہ اسکیم آف آرٹھیمنٹ کے تحت دارالسلام ٹیکسٹائل ملز (ڈی ایس ایم ایل) کے ساتھ ریورس انضمام کیا۔ ڈی ایس ایم ایل ایک لسٹڈ ادارہ ہے اور ریورس انضمام کے نتیجے میں کمپنی پاکستان اسٹاک ایکسچینج میں لسٹنگ ہوگی۔

کمپنی نے PACRA کی جانب سے کمپنی اے (سنگل اے) کی آئی ایف ایس (انشورنس فیائل اسٹریٹجھ) ریٹنگ برقرار رکھی ہے۔

#### مستقبل کا نقطہ نظر

لائف انشورنس انڈسٹری کوئی الحال، خاص طور پر لائف اینڈ ہیلتھ انشورنس پر بیمہ اور ایجنٹس کمیشن پر صوبائی سیلز ٹیکس کے نفاذ کی اہم مشکلات کا سامنا ہے۔ اس کے جواب میں کمپنی نے دیگر انشورنس کمپنیوں کے ساتھ مل کر ان ٹیکسوں کو چیلنج کرنے کے لیے سندھ اور لاہور ہائی کورٹ میں آئینی اور رٹ پیشین دائر کر کے فعال موقف اختیار کیا ہے۔

مستقبل کی ترقی کے لئے ہمارا عزم غیر متزلزل ہے۔ ہم ٹیکنالوجی اور بنیادی نظاموں میں سرمایہ کاری کے لئے کوشاں ہیں، جو روایتی اور کفیل یونٹ سے منسلک کاروباروں سمیت خوردہ تقسیم کے شعبے کے ذریعے ہماری توسیع میں اہم معاون ہوں گے۔

#### e۔ ٹی پی ایل ای وینچرز

اس عرصے کے دوران، ٹی پی ایل ای وینچرز (ٹی پی ایل وی) نے رائیڈ لائسنسنگ سٹاک پور پی ٹی ای لمیٹڈ میں اپنی سرمایہ کاری کو متاثر کیا۔ رائیڈ راپنی رفتار برقرار رکھنے میں ناکام رہا اور لائسنسنگ کے شعبے میں ایک اور کمپنی نے اسے برائے نام قیمت پر حاصل کیا۔ یہ نقصان 787 ملین روپے (چیش ریفٹ اور سرمایہ کاری کی وجہ سے بالترتیب 53 ملین روپے اور 234 ملین روپے) تھا۔

ایک مثبت نوٹ پر، ٹی پی ایل وی کی سرمایہ کاری کرنے والی کمپنی Abhi نے پاکستان میں مضبوط نمونہ دکھائی ہے اور اپنی غیر ملکی مارکیٹوں، خاص طور پر متحدہ عرب امارات اور بنگلہ دیش میں نمایاں چیش ریفٹ کر رہا ہے۔ یہ اضافہ گزشتہ سال کے اسی عرصے کے مقابلے میں مالی سال 24 (23 جولائی سے جون 2024) میں کمپنی کی مجموعی آمدنی میں 117 فیصد کے متاثر کن اضافے سے ظاہر ہوتا ہے۔

#### f۔ ٹی پی ایل سکیورٹی سروسز

زیر جائزہ سال کے دوران، کمپنی نے آمدنی میں 46 فیصد کا نمایاں اضافہ حاصل کیا، جو 359.9 ملین روپے پر پہنچی، جبکہ پچھلے سال کے مقابلے میں مجموعی منافع 51.2 ملین روپے میں 6 فیصد کمی ہے۔

اپنی آمدنی کو بڑھانے اور منافع کو فروغ دینے کے لئے، کمپنی نے اپنے صارفین کو اینڈ ٹو اینڈ سیکورٹی سروسز سلیوشنز کی پیشکش کا آغاز کیا ہے اور اپنی سروسز کو 'گاؤنگ ٹک' تک محدود نہیں کیا ہے۔

#### 5۔ اندرونی کنٹرول سسٹم

کمپنی کے پاس ایک داخلی کنٹرول سسٹم ہے، جو اس کے کام کے سائز، اسکیل اور پیچیدگی کے مطابق ہے۔ داخلی آڈٹ فنکشن کا دائرہ کار انٹرنل آڈٹ چارٹر میں بیان کیا گیا ہے۔ اپنی معروضیت کو برقرار رکھنے کے لیے، انٹرنل آڈٹ فنکشن بورڈ کی آڈٹ کمیٹی کے چیئرمین کو رپورٹ کرتا ہے۔ اندرونی آڈٹ ڈیپارٹمنٹ کمپنی میں اندرونی کنٹرول سسٹم کی کارکردگی اور مناسبت، آپریٹنگ سسٹم کی تعمیل، کمپنی اور اس کے ذیلی اداروں کے تمام مقامات پر اکاؤنٹنگ کے طریقہ کار اور پالیسیوں پر نظر رکھتا ہے۔ اندرونی آڈٹ فنکشن کی رپورٹ کی بنیاد پر، پروسیس ماکان اپنے متعلقہ شعبوں میں اصلاحی کارروائی اور کنٹرول کو مضبوط کرتے ہیں۔ اہم آڈٹ مشاہدات اور اس پر اصلاحی اقدامات بورڈ کی آڈٹ کمیٹی کے سامنے پیش کیے جاتے ہیں۔

#### 6۔ کریڈٹ ریٹنگ

پاکستان کریڈٹ ریٹنگ ایجنسی لمیٹڈ (PACRA) نے ٹی پی ایل کارپوریشن لمیٹڈ کو طویل مدتی ایٹینیٹی کی درجہ بندی "اے" (سنگل اے) اور قلیل مدتی ریٹنگ کی درجہ بندی "اے 1" (اے ون) تفویض کی ہے۔ یہ درجہ بندی مستحکم آڈٹ اور اعلیٰ کریڈٹ معیار کی نشاندہی کرتی ہے۔

#### 7۔ آڈیٹرز

30 جون 2025 کو ختم ہونے والے سال کے لئے آڈیٹرز کا تقرر اور ان کے معاوضہ کا تعین کرنا۔ میسرز بی ڈی او ابراہیم اینڈ کو، چارٹرڈ اکاؤنٹنٹس ریٹائر ہو گئے اور آڈیٹ کمیٹی کی سفارش پر بورڈ آف ڈائریکٹرز نے میسرز گرانٹ تھارنٹن انجم رحمان اینڈ کمپنی، چارٹرڈ اکاؤنٹنٹس کو 30 جون 2025 کے لیے تقرر کیا گیا ہے۔

#### 8۔ بورڈ اور بورڈ کی کمیٹیوں کی ترتیب

مندرجہ ذیل کے مطابق ڈائریکٹرز کی کل تعداد آٹھ (08) ہے:

| مز | خواتین |
|----|--------|
| 7  | 1      |



بورڈ کی تشکیل حسب ذیل کے مطابق ہے:

| نام   | کننگری                                 |
|---|--|
| جناب ندیم ارشد الہی<br>Mr. Mark Roussea   | آزاد ڈائریکٹر                          |
| جناب محمد علی جمیل  | ایگزیکٹو ڈائریکٹر                      |
| جناب جمیل یوسف S.St<br>جناب ہلال علی بھائی<br>جناب ظفر الحسن نقوی<br>جناب محمد شفیع | نان ایگزیکٹو ڈائریکٹر                  |
| محترمہ صبیحہ سلطان احمد (ایگزیکٹو ڈائریکٹر)   | خاتون ڈائریکٹر (نان ایگزیکٹو ڈائریکٹر) |

بورڈ نے مندرجہ ذیل ارکان پر مشتمل کمیٹیاں تشکیل دی ہیں:

|   |                            |
|---|----------------------------|
| جناب ندیم ارشد الہی - چیئرمین<br>ممبر ظفر الحسن نقوی - ممبر<br>Mr. Mark Rousseau-Member<br>جناب ہاشم صادق علی - سیکرٹری | آڈٹ کمیٹی                  |
| جناب ندیم ارشد الہی - چیئرمین<br>جناب ظفر الحسن نقوی - ممبر<br>جناب محمد علی جمیل - ممبر<br>جناب نادر نواز - سیکرٹری    | ایچ آر اینڈ ریٹرنیشن کمیٹی |

9۔ بورڈ کے اجلاس

بورڈ آف ڈائریکٹرز نے مالی سال کے دوران 15 اجلاس منعقد کئے۔ ہر ایک ڈائریکٹر کی حاضری حسب ذیل ہے:

| نام ڈائریکٹر                                 | اجلاسوں میں حاضری |
|--|-------------------|
| جناب جمیل یوسف احمد (S.St)                   | 5                 |
| جناب محمد علی جمیل (سی ای او)                | 5                 |
| جناب ندیم ارشد الہی                          | 1                 |
| ممبر جنرل (ریٹائر) ظفر الحسن نقوی            | 4                 |
| Mr. Mark Dean Rousseau                       | 3                 |
| محترمہ صبیحہ سلطان                           | 4                 |
| جناب ہلال علی بھائی                          | 3                 |
| واکس ایڈمرل (ریٹائر) محمد شفیع ایچ آئی (ایم) | 5                 |

10۔ ڈائریکٹرز کا مشاہرہ

بورڈ آف ڈائریکٹرز کی طرف سے باضابطہ ڈائریکٹری اجرت کی پالیسی منظور کی گئی ہے۔ پالیسی میں کمینیز ایکٹ، 2017 اور سڈ کمینیز کوڈ آف کارپوریٹ گورننس، 2019 کے مطابق ڈائریکٹرز کے مشاہرہ کا شفاف طریقہ کار شامل ہے۔ ڈائریکٹرز اور چیف ایگزیکٹو کو سال کے دوران ادا کردہ معاوضہ/بونس/مراعات/اسٹاک آپشنز کا موزوں انکشاف غیر مجموعی مالی گوشواروں کے نوٹ 31 میں فراہم کیا گیا ہے۔

## 11۔ ڈائریکٹرز کی تربیت

لنڈکنیز کوڈ آف کارپوریٹ گورننس 2019 کے ریگولیشن 19 کے تحت بورڈ ممبران کی اکثریت نے ڈی ٹی بی میں سرٹیفیکیشن مکمل کر لی ہے جبکہ ایس ای سی پی نے ایک ڈائریکٹر کو مقررہ قابلیت اور تجربے کی بنیاد پر اسٹیٹی دیا ہے۔ وہ ڈائریکٹر، جن کے پاس سرٹیفیکیشن نہیں ہے، لنڈکنیز کے ڈائریکٹرز کی حیثیت سے اپنے فرائض اور ذمہ داریوں سے اچھی طرح واقف ہیں۔ تاہم، کمپنی جیسا کہ معاملہ ہو، اپنی سرٹیفیکیشن مکمل کرنے کے لئے باقی ڈائریکٹرز کی حوصلہ افزائی کرتی ہے

## 12۔ نمونہ حصص داری

| شیرت ہولڈنگ کا فیصد | حصص کی تعداد | شیرت ہولڈرز کی کٹگری         |
|---------------------|--------------|------------------------------|
| 0.0006              | 1,501        | ڈائریکٹرز، سی ای او اور بیچے |
| 62.4138             | 166,830,748  | ایسوی اینڈ کمپنیاں           |
| 0.9390              | 2,510,046    | میو جیل فنڈ                  |
| 30.138              | 81,028,034   | عام عوام (مقامی)             |
| 2.0325              | 5,432,828    | عام عوام (غیر ملکی)          |
| 4.3003              | 11,494,606   | دیگر                         |
| 100                 | 267297763    | کل                           |

30 جون 2024 تک کمپنی کے شیرت ہولڈنگ کے پیٹرن کا بیان حسب ذیل ہے:

| شیرت ہولڈرز کا نمبر | از    | تا    | ملکتی حصص | فیصد   |
|---------------------|-------|-------|-----------|--------|
| 399                 | 1     | 100   | 5062      | 0.0019 |
| 642                 | 101   | 500   | 307861    | 0.1152 |
| 615                 | 501   | 1000  | 604159    | 0.2260 |
| 1189                | 1001  | 5000  | 3490542   | 1.3059 |
| 479                 | 5001  | 10000 | 3888471   | 1.4547 |
| 192                 | 10001 | 15000 | 2486710   | 0.9303 |
| 146                 | 15001 | 20000 | 2715308   | 1.0158 |
| 98                  | 20001 | 25000 | 2320913   | 0.8683 |
| 44                  | 25001 | 30000 | 1276497   | 0.4776 |
| 27                  | 30001 | 35000 | 902000    | 0.3375 |
| 33                  | 35001 | 40000 | 1277500   | 0.4779 |
| 22                  | 40001 | 45000 | 936656    | 0.3504 |
| 42                  | 45001 | 50000 | 2074500   | 0.7761 |
| 12                  | 50001 | 55000 | 634500    | 0.2374 |
| 11                  | 55001 | 60000 | 635261    | 0.2377 |
| 5                   | 60001 | 65000 | 315200    | 0.1179 |
| 11                  | 65001 | 70000 | 756500    | 0.2830 |
| 10                  | 70001 | 75000 | 742500    | 0.2778 |
| 7                   | 75001 | 80000 | 550490    | 0.2059 |
| 10                  | 80001 | 85000 | 845500    | 0.3163 |
| 6                   | 85001 | 90000 | 539500    | 0.2018 |

| شماره بولدرز کاغذ | از     | تا     | ملکیتی حصص | فیصد   |
|-------------------|--------|--------|------------|--------|
| 3                 | 90001  | 95000  | 277000     | 0.1036 |
| 27                | 95001  | 100000 | 2684650    | 1.0044 |
| 7                 | 100001 | 105000 | 718740     | 0.2689 |
| 5                 | 105001 | 110000 | 541000     | 0.2024 |
| 2                 | 110001 | 115000 | 224521     | 0.0840 |
| 3                 | 115001 | 120000 | 356000     | 0.1332 |
| 4                 | 120001 | 125000 | 496097     | 0.1856 |
| 1                 | 125001 | 130000 | 126000     | 0.0471 |
| 3                 | 130001 | 135000 | 399500     | 0.1495 |
| 2                 | 135001 | 140000 | 277500     | 0.1038 |
| 1                 | 140001 | 145000 | 141000     | 0.0528 |
| 6                 | 145001 | 150000 | 896000     | 0.3352 |
| 4                 | 150001 | 155000 | 612000     | 0.2290 |
| 1                 | 155001 | 160000 | 160000     | 0.0599 |
| 1                 | 165001 | 170000 | 167500     | 0.0627 |
| 2                 | 170001 | 175000 | 350000     | 0.1309 |
| 1                 | 175001 | 180000 | 180000     | 0.0673 |
| 1                 | 180001 | 185000 | 183500     | 0.0686 |
| 1                 | 185001 | 190000 | 188000     | 0.0703 |
| 3                 | 195001 | 200000 | 600000     | 0.2245 |
| 3                 | 220001 | 225000 | 667450     | 0.2497 |
| 1                 | 225001 | 230000 | 226000     | 0.0846 |
| 1                 | 240001 | 245000 | 241000     | 0.0902 |
| 2                 | 245001 | 250000 | 498500     | 0.1865 |
| 1                 | 260001 | 265000 | 262404     | 0.0982 |
| 2                 | 265001 | 270000 | 535500     | 0.2003 |
| 1                 | 280001 | 285000 | 280546     | 0.1050 |
| 1                 | 285001 | 290000 | 286000     | 0.1070 |
| 1                 | 290001 | 295000 | 295000     | 0.1104 |
| 4                 | 295001 | 300000 | 1200000    | 0.4489 |
| 2                 | 320001 | 325000 | 645002     | 0.2413 |
| 2                 | 335001 | 340000 | 680000     | 0.2544 |
| 1                 | 350001 | 355000 | 355000     | 0.1328 |
| 1                 | 355001 | 360000 | 356500     | 0.1334 |
| 2                 | 365001 | 370000 | 739000     | 0.2765 |
| 1                 | 380001 | 385000 | 385000     | 0.1440 |
| 1                 | 400001 | 405000 | 401000     | 0.1500 |
| 1                 | 415001 | 420000 | 418000     | 0.1564 |

| فیصد            | ملکتی حصص          | تا                | از        | شیر ہولڈرز کا نمبر |
|-----------------|--------------------|-------------------|-----------|--------------------|
| 0.1646          | 440000             | 440000            | 435001    | 1                  |
| 0.1684          | 450000             | 450000            | 445001    | 1                  |
| 0.1736          | 464000             | 465000            | 460001    | 1                  |
| 0.1805          | 482500             | 485000            | 480001    | 1                  |
| 0.1844          | 493000             | 495000            | 490001    | 1                  |
| 0.1871          | 500000             | 500000            | 495001    | 1                  |
| 0.1927          | 515000             | 515000            | 510001    | 1                  |
| 0.2189          | 585000             | 585000            | 580001    | 1                  |
| 0.2245          | 600000             | 600000            | 595001    | 1                  |
| 0.4863          | 1300000            | 650000            | 645001    | 2                  |
| 0.2450          | 655000             | 655000            | 650001    | 1                  |
| 0.2469          | 660000             | 660000            | 655001    | 1                  |
| 0.2628          | 702500             | 705000            | 700001    | 1                  |
| 0.3180          | 850000             | 850000            | 845001    | 1                  |
| 0.3554          | 950000             | 950000            | 945001    | 1                  |
| 0.3741          | 1000000            | 1000000           | 995001    | 1                  |
| 0.3810          | 1018500            | 1020000           | 1015001   | 1                  |
| 0.4489          | 1200000            | 1200000           | 1195001   | 1                  |
| 0.5290          | 1413899            | 1415000           | 1410001   | 1                  |
| 0.5612          | 1500000            | 1500000           | 1495001   | 1                  |
| 0.6139          | 1641000            | 1645000           | 1640001   | 1                  |
| 0.7952          | 2125500            | 2130000           | 2125001   | 1                  |
| 0.9688          | 2589500            | 2590000           | 2585001   | 1                  |
| 1.0460          | 2796000            | 2800000           | 2795001   | 1                  |
| 1.0662          | 2850000            | 2850000           | 2845001   | 1                  |
| 1.5713          | 4200000            | 4200000           | 4195001   | 1                  |
| 1.7970          | 4803323            | 4805000           | 4800001   | 1                  |
| 1.8706          | 5000000            | 5000000           | 4995001   | 1                  |
| 2.7445          | 7336000            | 7340000           | 7335001   | 1                  |
| 3.1426          | 8400000            | 8400000           | 8395001   | 1                  |
| 4.1153          | 11000000           | 11000000          | 10995001  | 1                  |
| 6.1729          | 16500000           | 16500000          | 16495001  | 1                  |
| 11.3826         | 30425424           | 30430000          | 30425001  | 1                  |
| 39.8414         | 106495077          | 106500000         | 106495001 | 1                  |
| <b>100.0000</b> | <b>267,297,763</b> | <b>کمپنی ٹوٹل</b> |           | <b>4,141</b>       |



13۔ اضافی معلومات

| ملکیتی حصص کی تعداد<br>(30 جون 2024) | شیرز ہولڈرز / ڈائریکٹرز کی تفصیلات   |
|--------------------------------------|--|
|                                      | ایسوسی ایٹڈ کمپنیاں، انڈر ٹیکنگ اور متعلقہ فریق (نام کے مطابق تفصیلات)   |
| 166,830,401                          | TPL ہولڈنگز (پرائیویٹ) لمیٹڈ   |
| 347                                  | ٹرسٹی TPL ڈائریکٹ انشورنس لمیٹڈ - اسپلائز پرائیویٹ فنڈ   |
|                                      | میو چل فنڈز (نام کے مطابق تفصیلات)   |
| 13,000                               | ٹرسٹی فرسٹ ڈاؤن اسٹیمٹ - بینک لمیٹڈ اور دیگر ملازمین پرائیویٹ فنڈ  |
| 50,000                               | CDC - ٹرسٹی فرسٹ کپٹل میو چل فنڈ   |
| 200,000                              | ملٹی لائن سیکورٹیز لمیٹڈ   |
| 1,000                                | محمد منیر محمد احمد خانانی سیکورٹیز لمیٹڈ - MF   |
|                                      | ڈائریکٹرز ہی ای او اور ان کی شریک حیات اور نابالغ بچے (نام کے مطابق تفصیلات)   |
| 1,000                                | جناب سید نادر شاہ  |
|                                      | مندرجہ ذیل ڈائریکٹرز TPL ہولڈنگز (پرائیویٹ) لمیٹڈ کے نامزد ڈائریکٹرز ہیں اور ان کے پاس 30 جون 2024 تک کمپنی کے کوئی شیرز نہیں ہیں۔ |
|                                      | جناب جمیل یوسف   |
|                                      | جناب بلال علی بھائی  |
|                                      | مندرجہ ذیل ڈائریکٹرز کمپنی کے آزاد ڈائریکٹرز ہیں اور ان کے پاس 30 جون 2024 تک کمپنی کے کوئی شیرز نہیں ہیں۔                         |
|                                      | جناب ندیم ارشاد الہی   |
|                                      | مسٹر مارک روسیو  |
|                                      | مندرجہ ذیل ڈائریکٹرز کمپنی کے ایگزیکٹو ڈائریکٹرز ہیں اور ان کے پاس 30 جون 2024 تک کمپنی کے کوئی شیرز نہیں ہیں۔                     |
| 500                                  | جناب محمد علی جمیل   |
| 1                                    | محترمہ صبیحہ سلطان   |
|                                      | کمپنی کے مندرجہ ذیل نان ایگزیکٹو ڈائریکٹرز کے پاس 30 جون 2024 تک کمپنی کے حصص درج ذیل ہیں:   |
|                                      | جناب ظفر الحسن نقوی  |
|                                      | جناب محمد شفیع   |
|                                      | ڈائریکٹرز ہی ای او ہی ایف او، کمپنی سیکرٹری، اور ان کی شریک حیات اور نابالغ بچوں کے حصص کی تجارت کی تفصیلات                        |
|                                      | سال کے دوران کسی بھی ڈائریکٹرز ہی ای او، کمپنی سیکرٹری، اور ان کے شریک حیات اور نابالغ بچوں نے کمپنی کے حصص میں لین دین نہیں کیا۔  |

\* ان میں REPO انتظامات کے تحت TPL ہولڈنگز کے پیش کردہ حصص شامل نہیں ہیں۔

14۔ کارپوریٹ اور فنانشل رپورٹنگ فریم ورک کا بیان

بورڈ کوڈ آف کارپوریٹ گورننس کے مطابق سیکورٹیز اینڈ ایکسچینج کمیشن آف پاکستان کی تجویز کردہ اپنی کارپوریٹ ڈیٹا رپورٹ سے پوری طرح آگاہ ہے اور اس بات کی بخوشی تصدیق کرتے ہیں:

- کمپنی کی انتظامیہ کی طرف سے تیار کردہ مالیاتی حسابات، اس کے امور، آپریشنز کے نتائج، نقدی بہاؤ اور ایکویٹی میں تبدیلیوں کو منصفانہ طور پر ظاہر کرتے ہیں۔
- کمپنیز ایکٹ 2017 کے تحت ضروریات کے مطابق کمپنی کے کھاتہ جات بالکل صحیح طور سے بنائے گئے ہیں۔
- مالی حسابات کی تیاری میں مناسب اکاؤنٹنگ پالیسیوں کو تسلسل کے ساتھ لاگو کیا گیا ہے اور اکاؤنٹنگ کے تخمینہ جات مناسب اور دانشمندانہ فیصلوں پر مبنی ہیں۔
- مالی حسابات کی تیاری میں پاکستان میں لاگو بین الاقوامی مالیاتی رپورٹنگ کے معیارات کی پیروی کی گئی ہے اور کسی انحراف کی وضاحت اور انکشاف کیا گیا ہے۔
- اندرونی کنٹرول کے نظام کا ڈیزائن مستحکم ہے اور اسکی مؤثر طریقے سے عملدرآمد اور نگرانی کی جاتی ہے۔
- کمپنی کے بنیادی اصول مضبوط ہیں اور کمپنی کے گونگ کنسرن ہونے کی صلاحیت پر کوئی قابل ذکر شکوک و شبہات نہیں ہیں۔
- فہرستی قواعد و ضوابط میں تفصیلی کارپوریٹ گورننس کے بہترین عمل سے کوئی مادی انحراف نہیں کیا گیا ہے۔
- گزشتہ پانچ سال کا کلیدی آپریشننگ اور مالیاتی ڈیٹا سائلائیڈ رپورٹ ہذا میں منسلک ہے۔

#### 15۔ ماحولیات سماجی اور گورننس

کمپنی کے پاس ایک ماحولیات، سماجی اور گورننس ("ای ایس جی") پالیسی ہے جو اس کی ذمہ دارانہ اور مؤثر سرمایہ کاری کو بڑھاتی ہے، اس طرح استحکام اور ذمہ دارانہ گورننس کے لئے اس کے عزم کا مظاہرہ کرتی ہے۔ ان بنیادی اصولوں کو بہتر بنانے میں مؤثر نفاذ کو یقینی بنانے کے لئے فریم ورک کی بہتری اور ایک ای ایس جی پرمیوٹیو کمیٹی تشکیل دی جارہی ہے۔

کمپنی کے پاس ایک جامع اسناد ہر اسانی پالیسی ہے اور اس پر عمل درآمد کیا جاتا ہے تاکہ صنف سے قطع نظر تمام ملازمین کے لئے محفوظ، قابل احترام اور جامع کام کے ماحول کو یقینی بنایا جاسکے۔ اس کے نفاذ کی نگرانی اور پیدا ہونے والے کسی بھی متعلقہ مسئلے کو حل کرنے کے لئے ایک مخصوص کمیٹی بھی قائم کی گئی ہے۔ ہم فریم ورک اور طریقہ کار کو بہتر بنانے کے لئے مسلسل کام کر رہے ہیں تاکہ اس بات کو یقینی بنایا جاسکے کہ ہر اسانی کی تمام رپورٹس کو خفیہ طریقے سے ہینڈل کیا جائے۔

#### 16۔ اظہار تشکر

ہم کمپنی کے شیئر ہولڈرز کا کمپنی پر اعتماد کا شکریہ ادا کرتے ہیں۔ ہم سیکورٹیز اینڈ ایکسچینج کمیشن آف پاکستان، فیڈرل بورڈ آف ریونیو اور پاکستان اسٹاک ایکسچینج کی طرف سے فراہم کردہ قابل قدر حمایت اور رہنمائی کو بھی سراہتے ہیں۔ ہم کارپوریٹ مقاصد کے حصول میں ملازمین، اسٹریٹجک شراکت داروں، وینڈرز، سپلائرز اور صارفین کی مخلصانہ حمایت کا بھی شکریہ ادا کرتے ہیں۔



علی جمیل  
چیف ایگزیکٹو آفیسر



جمیل یوسف (ایس ایس جی)  
ڈائریکٹر

# INDEPENDENT AUDITOR'S REVIEW REPORT

## TO THE MEMBERS OF TPL CORP LIMITED ON THE STATEMENT OF COMPLIANCE CONTAINED IN LISTED COMPANIES (CODE OF CORPORATE GOVERNANCE) REGULATIONS, 2019

We have reviewed the enclosed Statement of Compliance with the Listed Companies (Code of Corporate Governance) Regulations, 2019 (the Regulations) prepared by the Board of Directors of TPL Corp Limited (the Company) for the year ended June 30, 2024 in accordance with the requirements of Regulation 36 of the Regulations.

The responsibility for compliance with the Regulations is that of the Board of Directors of the Company. Our responsibility is to review whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Regulations and report if it does not and to highlight any non-compliance with the requirements of the Regulations. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Regulations.

As part of our audit of the financial statements, we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Regulations require the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval, its related party transactions and also ensure compliance with the requirements of section 208 of the Companies Act, 2017. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee.

Based on our review, nothing has come to our attention, which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the requirements contained in the Regulations as applicable to the Company for the year ended June 30, 2024.

KARACHI  
DATE: NOVEMBER 6, 2024  
UDIN: CR202410067dn2qYiJdc



**BDO EBRAHIM & CO.**  
**CHARTERED ACCOUNTANTS**  
Engagement Partner: Zulfikar Ali Causer

# Statement of Compliance With Listed Companies (Code Of Corporate Governance) Regulations, 2019

Name of company: TPL Corp Limited  
Year ended: June 30, 2024

The company has complied with the requirements of the Regulations in the following manner:

1. The total number of Directors are eight (08) as per the following:

| Male | Female |
|------|--------|
| 7    | 1      |

2. The composition of the Board is as follows:

| Category                | Names   |
|-------------------------|---|
| Independent Director    | Mr. Mark Dean Rousseau<br>Mr. Nadeem Arshad Elahi   |
| Executive Directors     | Mr. Ali Jameel  |
| Non-Executive Directors | Mr. Jameel Yusuf Ahmed<br>Vice Admiral (Retd) Muhammad Shafi<br>Major General (Retd) Zafar-ul-Hassan Naqvi<br>Mr. Bilal Alibhai |
| Female Director         | Ms. Sabiha Sultan   |

**NOTE:** With regard to compliance with Regulation 6 of the CCG, it may be noted that the Company has not rounded up the fraction, as one, since the Board considers it already has a satisfactory representation of Independent Directors. There are currently seven non-executive directors, who are not involved in the day-to-day management of the company, compared to only one executive director who hold executive positions within the company. By highlighting this distinction, the company aims to emphasize the significant presence of independent perspectives on the Board, ensuring a balanced and diverse decision-making process that takes into account the interests of various stakeholders.

3. The directors have confirmed that none of them is serving as a director on more than seven listed companies, including this Company.
4. The Company has prepared a Code of Conduct and has ensured that appropriate steps have been taken to disseminate it throughout the Company along with its supporting policies and procedures.
5. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Company. The Board has ensured that complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained by the Company.
6. All the powers of the Board have been duly exercised and decisions on relevant matters have been taken by Board/ Shareholders as empowered by the relevant provisions of the Companies Act, 2017 ("Act") and the Listed Companies (Code of Corporate Governance), 2019 ("Regulations").
7. The meetings of the Board were presided over by the Chairman. The Board has complied with the requirements of Act and the Regulations with respect to frequency, recording and circulating minutes of meeting of Board.
8. The Board of Directors has a formal policy and transparent procedures for remuneration of directors in accordance with the Act and these Regulations.
9. The Board has duly complied with the Directors' Training Program as required under Regulation 19 of the Listed Companies Code of Corporate Governance, 2019. Six of the Board members have completed their certification while one director was granted exemption by SECP and one Director is exempted based on prescribed qualification and experience. All directors are well conversant with their duties and responsibilities as directors of a listed company.

10. The Board has approved appointment of Chief Financial Officer, Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment and complied with relevant requirements of the Code. During the year there was change in the position of the Company Secretary.
11. The Chief Financial Officer and Chief Execution Officer have duly endorsed the financial statements before approval of the Board.
12. The Board has formed committees comprising of members given below:

|                                      |   |
|--------------------------------------|---|
| <b>Audit Committee</b>               | Mr. Nadeem Arshad Elahi - Chairman<br>Mr. Zafar-ul-Hassan Naqvi - Member<br>Mr. Mark Rousseau - Member<br>Mr. Hashim Sadiq Ali - Secretary  |
| <b>HR and Remuneration Committee</b> | Mr. Nadeem Arshad Elahi - Chairman<br>Mr. Zafar-ul-Hassan Naqvi - Member<br>Mr. Mohammad Ali Jameel - Member<br>Mr. Nader Nawaz - Secretary |

13. The terms of reference of the aforesaid Committees have been formed, documented and advised to the Committee for compliance.
14. The frequency of meetings (quarterly/half yearly/ yearly) of the committee were as per following:

| <b>Name of Committee</b>             | <b>Frequency of Meeting</b>  |
|--------------------------------------|--|
| <b>Audit Committee</b>               | 4 meetings were held during the Year. The meetings of the Audit Committee are held on a quarterly basis                |
| <b>HR and Remuneration Committee</b> | 2 meetings were held during the Year. The meeting of the HR and Remuneration Committee is held on a half-yearly basis. |

15. The Board has set up an effective internal audit function which is considered suitably qualified and experienced for the purpose and is conversant with the policies and procedures of the company.
16. The statutory auditors of the company have confirmed that they have been given a satisfactory rating under the quality control review program of the ICAP and registered with Audit Oversight Board of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP and that they and the partners of the firm involved in the audit are not close relative (spouse, parents, dependent and non-dependent children) of the chief executive officer, chief financial officer, head of internal audit, company secretary or director of the Company.
17. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Act, these regulations or any other regulatory requirement and the auditors have confirmed that they have observed IFAC guidelines in this regard.
18. We confirm that all other requirements of the Regulations 3,6,7,8,27,32,33 and 36 of the Regulations have been complied with.



Signature (s)  
Jameel Yusuf S.St  
Chairman

# INDEPENDENT AUDITOR'S REPORT

## TO THE MEMBERS OF TPL CORP LIMITED

### Report on the Audit of the Unconsolidated Financial Statements

#### Opinion

We have audited the annexed unconsolidated financial statements of TPL CORP LIMITED (the Company), which comprise the unconsolidated statement of financial position as at June 30, 2024, the unconsolidated statement of profit or loss and other comprehensive income, the unconsolidated statement of changes in equity, the unconsolidated statement of cash flows for the year then ended, and notes to the unconsolidated financial statements, including material accounting policies information, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the unconsolidated statement of financial position, the unconsolidated statement of profit or loss and other comprehensive income, the unconsolidated statement of changes in equity and the unconsolidated statement of cash flows together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2024 and of the loss and other comprehensive loss, its changes in equity and the cash flows for the year then ended.

#### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Unconsolidated Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the unconsolidated financial statements of the current period. These matters were addressed in the context of our audit of the unconsolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Following are the Key audit matters:

| S.No. | Key audit matters   | How the matter was addressed in our audit  |
|-------|---|--|
| 1.    | Going concern assessment  |  |
|       | As disclosed in note 1.4 of these financial statements, the Company has incurred net loss of Rs. 1,398.865 million (2023: Rs. 863.705 million) during the year ended June 30, 2024 and, as of that date, the accumulated losses amounted to Rs. 3,363.01 million (2023: Rs. 1,964.145 million) and the Company's current liabilities exceeded its current assets by Rs. 2,412.875 million | <p>Our audit procedures amongst others, comprised of following:</p> <ul style="list-style-type: none"> <li>We reviewed the financial projections prepared by the management and critically evaluated the assumptions and estimations used in preparation of such projections.</li> </ul> |

#### BDO Ebrahim & Co. Chartered Accountants

BDO Ebrahim & Co., a Pakistan registered partnership firm, is a member of BDO International Limited, a UK company limited by guarantee, and forms part of the international BDO network of independent member firms.

| S.No. | Key audit matters   | How the matter was addressed in our audit   |
|-------|---|---|
|       | <p>(2023: Rs. 1,194.572 million). Further, the principal repayment of two installments against Term Finance Certificate and Sukuk amounting to Rs. 742.5 million each are due by December 31, 2024 and June 30, 2025, respectively.</p> <p>These events or conditions indicate conditions that may cast significant doubt on the Company's ability to continue as going concern.</p> <p>The management believes that no material uncertainty exists for the Company to continue as a going concern due to the arrangements and steps taken by the management which include commitment for fresh facility lines from financial institutions, collaboration with various parties and advisors for the sale of strategic asset of the Company and availability of financial support from its holding company and sponsors in order to discharge the Company's obligation as and when due during the foreseeable future that is at least next 12 months.</p> <p>Due to significance of the matter, we have considered this as a key audit matter.</p> | <ul style="list-style-type: none"> <li>• We evaluated the actions and arrangements made by the Company and obtained sufficient appropriate audit evidence in this regard.</li> <li>• We evaluated management's plan and assessed whether the plans are likely to improve the feasibility in meeting its cash requirements for liabilities due to be paid in next 12 months.</li> <li>• We obtained written representations from management and Board of Directors regarding their plans for future actions and the feasibility of these plans.</li> <li>• We reviewed communications with parties and the advisors for the sale of strategic asset of the Company and discussed it with those charged with governance for their consideration in this respect.</li> <li>• We assessed the adequacy and appropriateness of disclosures made in the financial statements in respect of going concern assumption used by the management as required by the applicable financial reporting framework.</li> </ul>  |
| 2.    | <p><b>Valuation of investment in Subsidiaries</b></p>   |   |
|       | <p>(Refer 9 and 33.4 to the accompanying Unconsolidated financial statements)</p> <p>The Company's investment in subsidiaries represent the significant portion of its assets. These investments are measured at fair value on the basis of observable market prices, where such prices are available, and by applying valuation techniques, where quoted prices are not available.</p> <p>We considered the valuation of subsidiaries as a key audit matter due to volatility in the quoted equity prices and the significant judgment involved in estimating future cash flows and other assumptions based on valuation model in relation to the subsidiaries for the purpose of applying valuation techniques.</p>   | <p>Our audit procedures amongst others, comprised of following:</p> <ul style="list-style-type: none"> <li>• Obtained understanding of the management's process for valuation of investments, considering whether the application of methodologies is consistent with generally accepted valuation methodologies, and that assumptions and inputs used are consistent, in all material respects, with the business's historical information and management's business strategy.</li> <li>• Checked the market prices for quoted investments in subsidiaries to be used by the management to determine the fair value of the investment in quoted securities.</li> <li>• Involved our internal specialist to assess the appropriateness of the methodology and assumptions used by the management to determine the fair value of the investment in unquoted subsidiaries. As part of these audit procedures, our specialist:             <ul style="list-style-type: none"> <li>• assessed whether, for a selection of models, the model valuation methodology is appropriate; and</li> <li>• checked the accuracy of key inputs used in the valuation such as the expected cash flows, discount, and inflation rates used by benchmarking them with external data.</li> </ul> </li> </ul> |



| S.No. | Key audit matters | How the matter was addressed in our audit   |
|-------|-------------------|---|
|       |                   | <ul style="list-style-type: none"> <li>• Checked the allocation of investments to the correct level (1, 2, and 3) within the fair value hierarchy in line with the requirements of IFRS-13.</li> <li>• Assessed the adequacy of the related disclosures in the unconsolidated financial statements in accordance with the financial reporting standards.</li> </ul> |

### Information Other than the Unconsolidated Financial Statements and Auditor’s Report Thereon

Management is responsible for the other information. The other information comprises the information included in the annual report but does not include the unconsolidated financial statements and our auditor’s report thereon.

Our opinion on the unconsolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the unconsolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the unconsolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Responsibilities of Management and Board of Directors for the Unconsolidated Financial Statements

Management is responsible for the preparation and fair presentation of the unconsolidated financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of Companies Act, 2017(XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of unconsolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the unconsolidated financial statements, management is responsible for assessing the Company’s ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of directors are responsible for overseeing the Company’s financial reporting process.

### Auditor’s Responsibilities for the Audit of the Unconsolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the unconsolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor’s report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these unconsolidated financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the unconsolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

### BDO Ebrahim & Co. Chartered Accountants

BDO Ebrahim & Co., a Pakistan registered partnership firm, is a member of BDO International Limited, a UK company limited by guarantee. and forms part of the international BDO network of independent member firms.



- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the unconsolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the unconsolidated financial statements, including the disclosures, and whether the unconsolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the board of directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the board of directors, we determine those matters that were of most significance in the audit of the unconsolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Report on Other Legal and Regulatory Requirements

Based on our audit, we further report that in our opinion:

- a) proper books of account have been kept by the Company as required by the Companies Act, 2017 (XIX of 2017);
- b) the unconsolidated statement of financial position, the unconsolidated statement of profit or loss and other comprehensive income, the unconsolidated statement of changes in equity and the unconsolidated statement of cash flows together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns;
- c) investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business; and
- d) no zakat was deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980).

The engagement partner on the audit resulting in this independent auditor's report is Zulfikar Ali Causer.

KARACHI  
DATE: NOVEMBER 6, 2024  
UDIN: AR202410067dbs89n410



**BDO EBRAHIM & CO.**  
**CHARTERED ACCOUNTANTS**

#### BDO Ebrahim & Co. Chartered Accountants

BDO Ebrahim & Co., a Pakistan registered partnership firm, is a member of BDO International Limited, a UK company limited by guarantee. and forms part of the international BDO network of independent member firms.

# Unconsolidated Statement of Financial Position

As at June 30, 2024

|  |      | 2024                        | 2023                         |
|--|------|-----------------------------|------------------------------|
|  | Note | (Rupees)                    |                              |
| <b>ASSETS</b>  |      |                             |                              |
| <b>NON-CURRENT ASSETS</b>                                      |      |                             |                              |
| Property and equipment   | 7    | 133,980,560                 | 203,849,638                  |
| Intangible assets  | 8    | -                           | -                            |
| Long-term investments  | 9    | 6,203,180,728               | 9,853,459,528                |
| Long-term deposit  | 10   | 14,600,000                  | 14,600,000                   |
|  |      | <u>6,351,761,288</u>        | <u>10,071,909,166</u>        |
| <b>CURRENT ASSETS</b>  |      |                             |                              |
| Loans and advances   | 11   | 94,131,968                  | 58,458,092                   |
| Trade deposits and prepayments                                 | 12   | 68,994,289                  | 52,264,546                   |
| Interest accrued   | 13   | 13,997,979                  | 29,684,455                   |
| Due from related parties                                       | 14   | 107,695,169                 | 261,753,542                  |
| Taxation – net   | 15   | 17,897,222                  | 17,419,562                   |
| Cash and bank balances   | 16   | 16,795,770                  | 172,928,957                  |
|  |      | <u>319,512,397</u>          | <u>592,509,154</u>           |
| <b>TOTAL ASSETS</b>  |      | <u><u>6,671,273,685</u></u> | <u><u>10,664,418,320</u></u> |
| <b>EQUITY AND LIABILITIES</b>                                  |      |                             |                              |
| <b>CAPITAL AND RESERVES</b>                                    |      |                             |                              |
| Authorized capital   |      |                             |                              |
| 330,000,000 (2023: 330,000,000) ordinary shares of Rs. 10 each |      | <u>3,300,000,000</u>        | <u>3,300,000,000</u>         |
| Issued, subscribed and paid-up capital                         | 17   | 2,672,977,630               | 2,672,977,630                |
| Capital reserve  |      | 60,855,762                  | 60,855,762                   |
| Revenue reserve  |      | (3,363,010,319)             | (1,964,145,451)              |
| Other component of equity                                      |      |                             |                              |
| Fair value reserve of financial assets designated at FVOCI     |      | (565,611,485)               | 3,370,367,315                |
| Subordinated Loan From Parent Company                          | 17.5 | <u>2,000,000,000</u>        | <u>-</u>                     |
|  |      | <u>805,211,588</u>          | <u>4,140,055,256</u>         |
| <b>NON-CURRENT LIABILITIES</b>                                 |      |                             |                              |
| Long-term financing  | 18   | 3,047,911,512               | 4,581,656,889                |
| Lease liabilities  | 19   | 85,763,167                  | 155,625,366                  |
|  |      | <u>3,133,674,679</u>        | <u>4,737,282,255</u>         |
| <b>CURRENT LIABILITIES</b>                                     |      |                             |                              |
| Trade and other payables                                       | 20   | 432,108,268                 | 322,044,362                  |
| Accrued mark-up  | 21   | 550,576,432                 | 276,701,543                  |
| Short-term financing   | 22   | 85,352,223                  | 88,236,381                   |
| Current portion of non-current liabilities                     | 23   | 1,634,929,512               | 120,190,029                  |
| Due to related parties   | 24   | 24,691,400                  | 975,178,912                  |
| Unclaimed dividend   |      | 1,729,583                   | 1,729,583                    |
| Dividend payable   |      | 3,000,000                   | 3,000,000                    |
|  |      | <u>2,732,387,418</u>        | <u>1,787,080,810</u>         |
| <b>TOTAL EQUITY AND LIABILITIES</b>                            |      | <u><u>6,671,273,685</u></u> | <u><u>10,664,418,321</u></u> |
| <b>CONTINGENCIES AND COMMITMENTS</b>                           | 25   |                             |                              |

The annexed notes from 1 to 41 form an integral part of these unconsolidated financial statements.

  
CHIEF EXECUTIVE OFFICER

  
DIRECTOR

  
CHIEF FINANCIAL OFFICER

# Unconsolidated Statement of Profit or Loss and Other Comprehensive Income

For the year ended June 30, 2024

|   |      | 2024                   | 2023                   |
|---|------|------------------------|------------------------|
|   | Note | (Rupees)               |                        |
| Dividend income   | 26   | 314,674,710            | 444,620,004            |
| Administrative expenses   | 27   | (170,293,939)          | (185,422,593)          |
| Operating income  |      | 144,380,771            | 259,197,411            |
| Finance cost  | 28   | (1,488,137,645)        | (1,094,603,607)        |
| Other income  | 29   | 19,635,815             | 75,388,316             |
| Other expenses  | 30   | (26,354,506)           | (40,879,234)           |
| Loss before taxation  |      | (1,350,475,565)        | (800,897,114)          |
| Taxation  | 31   | (48,389,303)           | (62,808,175)           |
| Loss for the year   |      | (1,398,864,868)        | (863,705,289)          |
| <b>Other comprehensive income</b>   |      |                        |                        |
| Items that will not be reclassified to statement of profit or loss in subsequent years    |      |                        |                        |
| Fair value loss on investment designated at fair value through other comprehensive income |      | (3,935,978,800)        | (1,314,743,222)        |
| <b>Total comprehensive loss for the year</b>  |      | <b>(5,334,843,668)</b> | <b>(2,178,448,511)</b> |
| <b>Loss per share - basic &amp; diluted</b>   | 32   | <b>(5.23)</b>          | <b>(3.23)</b>          |

The annexed notes from 1 to 41 form an integral part of these unconsolidated financial statements.

  
CHIEF EXECUTIVE OFFICER

  
DIRECTOR

  
CHIEF FINANCIAL OFFICER

# Unconsolidated Statement of Changes in Equity

For the year ended June 30, 2024

|   | Capital reserve                       | Revenue reserve                              | Other component of equity |  | Total reserves       | Total equity           |                                       |
|---|---------------------------------------|--|---------------------------|--|----------------------|------------------------|---------------------------------------|
|   | Issued subscribed and paid-up capital | Created under Scheme Arrangement (note 17.2) | Accumulated loss          | Fair value reserve of financial assets designated at FVOCI |                      |                        | Subordinated loan from parent Company |
| ----- (Rupees) -----                    |                                       |  |                           |  |                      |                        |                                       |
| <b>Balance as at July 01, 2022</b>      | 2,672,977,630                         | 60,855,762                                   | (1,175,020,162)           | 4,759,690,537  | -                    | 3,645,526,137          | 6,318,503,767                         |
| Loss for the year                       | -                                     | -  | (863,705,289)             | -  | -                    | (863,705,289)          | (863,705,289)                         |
| Other comprehensive loss - net of tax   | -                                     | -  | -                         | (1,314,743,222)  | -                    | (1,314,743,222)        | (1,314,743,222)                       |
| Total Comprehensive Loss for the year   | -                                     | -  | (863,705,289)             | (1,314,743,222)  | -                    | (2,178,448,511)        | (2,178,448,511)                       |
| Transfer to revenue reserve on disposal | -                                     | -  | 74,580,000                | (74,580,000)   | -                    | -                      | -                                     |
| <b>Balance as at June 30, 2023</b>      | <u>2,672,977,630</u>                  | <u>60,855,762</u>                            | <u>(1,964,145,451)</u>    | <u>3,370,367,315</u>                                       | <u>-</u>             | <u>1,467,077,626</u>   | <u>4,140,055,256</u>                  |
| <b>Balance as at July 01, 2023</b>      | 2,672,977,630                         | 60,855,762                                   | (1,964,145,451)           | 3,370,367,315  | -                    | 1,467,077,626          | 4,140,055,256                         |
| Loss for the year                       | -                                     | -  | (1,398,864,868)           | -  | -                    | (1,398,864,868)        | (1,398,864,868)                       |
| Other comprehensive loss                | -                                     | -  | -                         | (3,935,978,800)  | -                    | (3,935,978,800)        | (3,935,978,800)                       |
| Total Comprehensive Loss for the year   | -                                     | -  | (1,398,864,868)           | (3,935,978,800)  | -                    | (5,334,843,668)        | (5,334,843,668)                       |
| Reclassification to subordinated loan   | -                                     | -  | -                         | -  | 2,000,000,000        | 2,000,000,000          | 2,000,000,000                         |
| <b>Balance as at June 30, 2024</b>      | <u>2,672,977,630</u>                  | <u>60,855,762</u>                            | <u>(3,363,010,319)</u>    | <u>(565,611,485)</u>                                       | <u>2,000,000,000</u> | <u>(1,867,766,042)</u> | <u>805,211,588</u>                    |

The annexed notes from 1 to 41 form an integral part of these unconsolidated financial statements.

  
CHIEF EXECUTIVE OFFICER

  
DIRECTOR

  
CHIEF FINANCIAL OFFICER

# Unconsolidated Statement of Cash Flows

For the year ended June 30, 2024

|  |             | 2024                   | 2023                   |
|--|-------------|------------------------|------------------------|
|  |             | (Rupees)               |                        |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>            | <b>Note</b> |                        |                        |
| Loss before taxation for the year                      |             | (1,350,475,565)        | (800,897,114)          |
| Adjustment for non-cash items:                         |             |                        |                        |
| Depreciation   | 7           | 69,869,078             | 70,402,053             |
| Amortization   | 8           | -                      | -                      |
| Finance costs  |             | 1,506,353,690          | 1,117,765,281          |
| Loss on investment                                     | 30          | 1,953,121              | -                      |
|  |             | <u>1,578,175,889</u>   | <u>1,188,167,334</u>   |
| Operating profit before working capital changes        |             | 227,700,324            | 387,270,220            |
| Decrease / (increase) in current assets                |             |                        |                        |
| Advances   | 11          | (37,626,996)           | (53,205,725)           |
| Trade deposits and prepayments                         | 12          | (16,729,744)           | (51,864,546)           |
| Interest accrued                                       | 13          | 15,686,476             | (11,547,041)           |
| Due from related parties                               | 14          | 154,058,373            | 115,482,219            |
|  |             | 115,388,109            | (1,135,093)            |
| Increase in current liabilities                        |             |                        |                        |
| Trade and other payables                               | 20          | 110,063,906            | (15,449,751)           |
| Due to related parties                                 | 24          | (950,487,512)          | 833,963,114            |
|  |             | <u>(840,423,606)</u>   | <u>818,513,363</u>     |
| <b>Net cash generated from operations</b>              |             | <u>(497,335,173)</u>   | <u>1,204,648,490</u>   |
| Payments for:  |             |                        |                        |
| Finance costs  |             | (1,214,262,755)        | (993,990,618)          |
| Income taxes – net                                     |             | (48,866,963)           | (71,868,304)           |
| Long-term deposits                                     |             | -                      | (200,000)              |
|  |             | <u>(1,263,129,718)</u> | <u>(1,066,058,922)</u> |
| Net cash generated from operating activities           |             | <u>(1,760,464,891)</u> | <u>138,589,568</u>     |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>            |             |                        |                        |
| Purchase of property and equipment                     |             | -                      | (1,413,667)            |
| Proceeds from disposal of investment in TPL Properties |             | -                      | 104,443,912            |
| Advances given for future issuance of ordinary shares  |             |                        |                        |
| - TPL E-Ventures (Private) Limited                     |             | (115,700,000)          | (17,500,000)           |
| Purchase of investment in:                             |             |                        |                        |
| - TPL Properties Limited                               |             | -                      | (55,321,530)           |
| - TPL Life Insurance Limited                           |             | (170,000,000)          | (125,000,000)          |
| Net cash used in investing activities                  |             | <u>(285,700,000)</u>   | <u>(94,791,285)</u>    |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>            |             |                        |                        |
| Long-Term financing – net                              | 18          | (32,741,738)           | 54,375,507             |
| Repayment of lease liabilities                         | 19          | (74,342,400)           | (67,584,000)           |
| Proceeds from Subordinate Loan                         |             | 2,000,000,000          | -                      |
| Short term financing – net                             | 22          | (2,884,158)            | (159,018,265)          |
| Net cash flows from financing activities               |             | <u>1,890,031,704</u>   | <u>(172,226,758)</u>   |
| Net (decrease) in cash and cash equivalents            |             | (156,133,187)          | (128,428,475)          |
| Cash and cash equivalents at the beginning of the year |             | 172,928,957            | 301,357,432            |
| Cash and cash equivalents at the end of the year       |             | <u>16,795,770</u>      | <u>172,928,957</u>     |

The annexed notes from 1 to 41 form an integral part of these unconsolidated financial statements.



CHIEF EXECUTIVE OFFICER



DIRECTOR



CHIEF FINANCIAL OFFICER

# Notes to the Unconsolidated Financial Statements

For the year ended June 30, 2024

## 1 NATURE AND STATUS OF BUSINESS

1.1 TPL Corp Limited, formerly known as TPL Trakker Limited (the Company) was incorporated in Pakistan on December 04, 2008 as a private limited company under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). In year 2009, the Company was converted into a public company and was listed on Pakistan Stock Exchange Limited effective from July 16, 2012. The registered office of the Company is situated on 20th Floor, Sky Tower - East Wing, Dolmen City, Block 4, Clifton, Karachi. The principal activity of the Company is to make investments in group and other companies.

### 1.2 Geographical location and address of business unit is as under:

| Location                  | Address   |
|---------------------------|---|
| Corporate office, Karachi | 20th Floor, Sky Tower - East Wing, Dolmen City, Block 4, Clifton, Karachi |

1.3 TPL Holdings (Private) Limited is the Parent Company, which holds 166,830,748 (2023: 166,830,401) ordinary shares of the Company representing 62.41 percent (2023: 62.41 percent) shareholding as of the reporting date.

1.4 "The Company has incurred net loss of Rs. 1,398.865 million (2023: Rs. 863.705 million) during the year ended June 30, 2024 and, as of that date, the accumulated losses amounted to Rs. 3,363.01 million (2023: Rs. 1,964.145 million) and the Company's current liabilities exceeded its current assets by Rs. 2,412.875 million (2023: Rs. 1,194.572 million). Further, the principal repayment of two installments against Term Finance Certificate and Sukuk amounting to Rs. 742.5 million each are due by December 31, 2024 and June 30, 2025, respectively.

These matters represent events or conditions indicate which may cast significant doubt on the Company's ability to continue as going concern including meeting its current obligations.

However, the management has been thoroughly reviewing and managing the risk of any possible default in the payment of liabilities that are due within a period of next 12 months. The management has demonstrated the same through the forward looking financial projections approved by the Board and based on arrangements made which include the following:"

The Company is in collaboration with various parties and advisors for the sale of strategic asset of the Company;

Commitments from the Holding Company and sponsors have been obtained for financial support to the Company in order to discharge the Company's obligations including servicing of debts of term finance certificate and sukuk as and when due during the foreseeable future that is at least next 12 months. In this respect, one of the sponsors of the Company has obtained fresh facility lines from financial institutions and has provided his commitment to the Company that these facility lines will be made available to the Company directly or through Holding Company if required.

In view of the above, the management believes that no material uncertainty exists for the Company to continue as a going concern due to the arrangements and steps taken by the management for availability of sufficient cash flows as and when required and needed during next financial year and, accordingly, these financial statements have been prepared on going concern basis.

1.5 Subsequent to the year end, the Company along with Abhi (Private) Limited have entered into a Share Purchase Agreement, dated September 20, 2024, with Finca Microfinance Coöperatief U.A., company formed under the laws of the Netherlands, to acquire up to 94.8% shareholding in the FINCA Microfinance Bank Limited. The transaction is subject to the final approval from the State Bank of Pakistan and compliance with all applicable laws, rules and regulations.

1.6 These unconsolidated financial statements are the separate financial statements of the Company, in which investments in the below mentioned subsidiaries and associates have been accounted for at fair value and cost less accumulated impairment losses, if any, respectively. As of the reporting date, the Company has the following subsidiaries and associates:

### Name of Company

| Subsidiaries                            | Notes | 2024   | 2023   |
|---|-------|--------|--------|
| TPL Insurance Limited                   | 9.1   | 52.87  | 52.87  |
| TPL Security Services (Private) Limited | 9.5   | 99.99  | 99.99  |
| Dar-es-Salaam Textile Mills Limited     | 9.4   | 94.20  | -      |
| TPL Life Insurance Limited              | 9.4   | -      | 97.49  |
| TPL E-Ventures (Private) Limited        | 9.6   | 100    | 100    |
| TPL Trakker Limited                     | 9.3   | 64.32  | 64.32  |
| TPL Properties Limited                  | 9.2   | 39.26* | 39.01* |
| TPL Tech Pakistan (Private) Limited     | 9.7   | 100    | 100    |

\*Subsidiary by virtue of defacto control by majority shareholding of 52.95% (2023: 56.27%).

# Notes to the Unconsolidated Financial Statements

For the year ended June 30, 2024

## 2 BASIS OF PREPARATION

### 2.1 Statement of compliance

These unconsolidated financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:

- International Financial Reporting Standards (IFRS Standards) issued by the International Accounting Standards Board (IASB) and ;
- Islamic Financial and Accounting standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as notified under the Companies Act, 2017 (the Act) and;
- Provisions of and directives issued under the Companies Act, 2017.

Where provisions of and directives issued under the Act differ from IFRSs or IFAs, the provisions of and directives issued under the Act have been followed.

### 2.2 Basis of measurement

These unconsolidated financial statements have been prepared under the historical cost convention unless stated otherwise.

### 2.3 Functional and presentation currency

The financial statements are presented in Pakistani Rupee ('Rupees' or 'Rs.'), which is the Company's functional and presentation currency.

## 3 STANDARDS, INTERPRETATIONS AND AMENDMENTS TO PUBLISHED APPROVED ACCOUNTING STANDARDS THAT ARE NOT YET EFFECTIVE

### 3.1 New accounting standards, amendments and IFRS interpretations that are effective for the year ended June 30, 2024

The following standards, amendments and interpretations are effective for the year ended June 30, 2024. These standards, amendments and interpretations are either not relevant to the Company's operations or did not have significant impact on the financial statements other than certain additional disclosures.

|  | Effective date (annual periods beginning on or after) |
|--|---|
| Amendments to IAS 1 'Presentation of Financial Statements' and IFRS Practice Statement 2 Making Materiality Judgements- Disclosure of Accounting Policies      | January 01, 2023                                      |
| Amendments to IAS 8 'Accounting Policies, Changes in Accounting Estimates and Errors' -Definition of Accounting Estimates                                      | January 01, 2023                                      |
| Amendments to IAS 12 'Income Taxes' - Deferred Tax related to Assets and Liabilities arising from a single transaction   | January 01, 2023                                      |
| Amendments to IAS 12 'Income Taxes' - Temporary exception to the requirements regarding deferred tax assets and liabilities related to pillar two income taxes | January 01, 2023                                      |

The Company adopted the narrow-scope amendments to the International Accounting Standard (IAS) 1, Presentation of Financial Statements which have been effective for annual reporting periods beginning on or after 1 January 2023. Although the amendments did not result in any changes to accounting policy themselves, they impacted the accounting policy information disclosed in the financial statements.

The amendments require the disclosure of 'material' rather than 'significant' accounting policies. The amendments also provide guidance on the application of materiality to disclosure of accounting policies, assisting the Company to provide useful entity-specific accounting policy information that users need to understand other information in the financial statements.

# Notes to the Unconsolidated Financial Statements

For the year ended June 30, 2024

Management reviewed the accounting policies and updates to the information disclosed in Note 5 Material accounting policies information (2023: Summary of significant accounting policies) in certain instances in line with the amendments and concluded that all its accounting policies are material for disclosure.

## 3.2 New accounting standards, amendments and interpretations that are not yet effective

The following standards, amendments and interpretations are only effective for accounting periods, beginning on or after the date mentioned against each of them. These standards, amendments and interpretations are either not relevant to the Company's operations or are not expected to have significant impact on the Company's financial statements other than certain additional disclosures.

|  | Effective date (annual periods beginning on or after) |
|--|---|
| Amendments to IFRS 7 'Financial Instruments: Disclosures' - Supplier finance arrangements  | January 01, 2024                                      |
| Amendments to IFRS 7 'Financial Instruments: Disclosures' - Amendments regarding the classification and measurement of financial instruments | January 01, 2026                                      |
| Amendments to IFRS 9 'Financial Instruments' - Amendments regarding the classification and measurement of financial instruments              | January 01, 2026                                      |
| Amendments to IFRS 16 'Leases' - Amendments to clarify how a seller-lessee subsequently measures sale and leaseback transactions             | January 01, 2024                                      |
| Amendments to IAS 1 'Presentation of Financial Statements' - Classification of liabilities as current or non-current                         | January 01, 2024                                      |
| Amendments to IAS 1 'Presentation of Financial Statements' - Non-current liabilities with covenants  | January 01, 2024                                      |
| Amendments to IAS 7 'Statement of Cash Flows' - Supplier finance arrangements  | January 01, 2024                                      |
| Amendments to IAS 21 'The Effects of Changes in Foreign Exchange Rates' - Lack of Exchangeability  | January 01, 2025                                      |
| IFRS 17 Insurance Contracts  | January 01, 2026                                      |

IFRS 1 'First-time Adoption of International Financial Reporting Standards' has been issued by IASB effective from July 01, 2009. However, it has not been adopted yet locally by Securities and Exchange Commission of Pakistan (SECP).

IFRS 18 'Presentation and Disclosures in Financial Statements' has been issued by IASB effective from January 01, 2027. However, it has not been adopted yet locally by SECP.

IFRS 19 'Subsidiaries without Public Accountability: Disclosures' has been issued by IASB effective from January 01, 2027. However, it has not been adopted yet locally by SECP.

## 4 KEY JUDGEMENT AND ESTIMATES

The preparation of financial statements in conformity with accounting and reporting standards, as applicable in Pakistan, requires management to make estimates, assumptions and use judgments that affect the application of policies and the reported amounts of assets, liabilities, income and expenses.

The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.



# Notes to the Unconsolidated Financial Statements

For the year ended June 30, 2024

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the year in which the estimate is revised if the revision affects only that year or in the period of the revision and future periods if the revision affects both current and future periods. In the process of applying the Company's accounting policies, management has made the following accounting estimates and judgments which are significant to the financial statements and estimates with a significant risk of material adjustment in future periods are discussed below:

- i) Depreciation (note 7);
- ii) Right of Use Assets (ROUA) and Lease liability (notes 7 and 19);
- iii) Classification, valuation and impairment of investments (notes 5.5 and 9);
- iv) Impairment of non-financial assets (note 5.7),
- v) Provision for taxation and deferred tax (notes 5.13, 15 and 31); and
- vi) Contingencies (note 25.1).

## Investment in subsidiaries

The Company value its investment in subsidiaries at fair value using fair value hierarchy; Level 1 - quoted prices (unadjusted) in active markets, Level 2 - valuations based on directly or indirectly observable market input and Level 3 - valuations based on unobservable market input. The determination of fair value of unquoted subsidiaries involves inherent subjectivity, key assumptions (such as future cash flow forecasts, discount and growth rates and volatility), and estimation relation to valuation inputs and techniques. Any change in these assumptions and estimates may have significant impact on the fair value of investments with corresponding impact in other comprehensive income.

Other areas where judgements, estimates and assumptions involved are discloses in respective notes to these unconsolidated financial statements.

## 5 MATERIAL ACCOUNTING POLICIES INFORMATION

The material accounting policies applied in the preparation of these unconsolidated financial statements are set out below:

### 5.1 Property and equipment

#### Recognition and measurement

Items of property and equipment are measured at cost less accumulated depreciation and accumulated impairment losses, if any.

If significant parts of an item of property and equipment have different useful lives, then they are accounted for as separate items (major components) of property and equipment.

#### Subsequent expenditure

Subsequent expenditure is capitalised only if the future economic benefits associated will flow to the entity. The cost of the day to day servicing of property and equipment are recognised in the unconsolidated statement of profit or loss as incurred.

#### Depreciation

Depreciation is calculated on cost of property and equipment less their estimated residual values using the straight-line method over their useful lives and is recognised in the unconsolidated statement of profit and loss account. The estimated useful lives of property and equipment are disclosed in note 7 to the financial statements. Depreciation on additions to property and equipment is charged from the month the asset is available for use up to the month prior to the month of disposal.

Depreciation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

#### Gains and losses on disposal

Any gain or loss on disposal of an item of property and equipment is recognised in the unconsolidated statement of profit or loss.

# Notes to the Unconsolidated Financial Statements

For the year ended June 30, 2024

## 5.2 Intangible assets

### Recognition and measurement

Intangible assets arising from the development expenditure is capitalised only if the expenditure can be measured reliably, the product or process is technically and commercially feasible, future economic benefits are probable and the company intends to and has sufficient resources to complete development and to use or sell the asset. Otherwise, it is recognised in the unconsolidated statement of profit or loss as incurred. Subsequent to initial recognition, development expenditure is measured at cost less accumulated amortisation and any accumulated impairment losses. Other intangibles acquired by the Company and have finite useful lives are measured at cost less accumulated amortization and any accumulated impairment losses.

### Subsequent expenditure

Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates.

### Amortization

Amortization on additions to intangible assets is charged from the month in which an asset is acquired or capitalized while no amortization is charged for the month in which that asset is disposed off.

## 5.3 Business combinations and goodwill

The Company uses acquisition method of accounting for acquisition of assets or class of assets, whereby, the purchase consideration is allocated to the identifiable assets, liabilities and contingent liabilities assumed based on the fair value at the date of acquisition. Acquisition related costs are expensed, as incurred and included in administrative expenses.

**Goodwill is initially measured at the acquisition date, being the excess of:**

- a) the aggregate of consideration transferred, the amount of any non-controlling interest in the acquire and in a business combination achieved in stages, the acquisition date fair value of the previously held equity interest in the acquire; and
- b) the net of the acquisition date amounts of the identifiable assets acquired and the liabilities assumed.

In case the fair value attributable to the Company's interest in the identifiable net assets exceeds the fair value of consideration, the Company recognises the resulting gain in the unconsolidated statement of profit or loss on the acquisition date.

Goodwill acquired in a business combination is measured subsequent to initial recognition, at cost less accumulated impairment losses, if any, and is tested annually or whenever, there is an indication of impairment. Impairment loss in respect of goodwill is recognised in the unconsolidated statement of profit or loss.

## 5.4 Right-of-use assets and leases liabilities - Company as a lessee

The Company assess at contract inception whether a contract is, or contain a lease. That is, if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. The Company acts as a lessee and applies a single recognition and measurement approach for all the leases except for short-term leases and leases of low value assets (if any). The Company recognises lease liability to make lease payments and right-of-use assets representing the right to use the underlying assets.

### i) Right-of-use assets

The Company recognises right-of-use assets (ROU assets) at the commencement date of the lease (i.e., the date the underlying asset is available for use). ROU assets are measured at cost less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities, if any. The cost of ROU assets includes the amount of lease liabilities recognised, initial direct costs incurred, if any, and lease payments made at or before the commencement date less any lease incentives received. Unless the Company is reasonably certain to obtain ownership of the leased

# Notes to the Unconsolidated Financial Statements

For the year ended June 30, 2024

asset at the end of the lease term, the recognised ROU assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term. ROU assets are subject to impairment.

## ii) Lease liabilities

At the commencement date of the lease, the Company recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option (if any) reasonably certain to be exercised by the Company and payments of penalties for terminating a lease, if the lease term reflects the Company exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognised as expense in the period on which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Company uses the incremental borrowing rate at the lease commencement date. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

The Company determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised.

The Company applies judgement in evaluating whether it is reasonably certain to exercise the option to renew. That is, it considers all relevant factors that create an economic incentive for it to exercise the renewal. After the commencement date, the Company reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise (or not to exercise) the option to renew (e.g., a change in business strategy). Any change is accounted for change in estimate and applied prospectively with corresponding change in ROU assets and lease liabilities.

## 5.5 Investments in subsidiaries and associates

### 5.5.1 Investments in subsidiaries

Investment in subsidiaries and associates are stated at fair value through other comprehensive income.

### 5.5.2 Investments in associates

Investments in associates are stated at cost less accumulated impairment losses, if any, in the value of such investments. A reversal of impairment loss on associates is recognised as it arises provided the increased carrying value does not exceed cost.

## 5.6 Financial instruments

### 5.6.1 Recognition and initial measurement

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

Trade receivables are initially recognised when they are originated. All other financial assets and financial liabilities are initially recognised when the Company becomes a party to the contractual provisions of the instrument.

A financial asset (unless it is a trade receivable without a significant financing component) or financial liability is initially measured at fair value plus, for an item not at Fair value through profit or loss (FVTPL), transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction price.

# Notes to the Unconsolidated Financial Statements

For the year ended June 30, 2024

## 5.6.2 Classification and subsequent measurement

### Financial assets

On initial recognition, a financial asset is classified as measured at: amortised cost, Fair value through other comprehensive income (FVOCI) - debt investment, FVOCI -equity investment, or FVTPL.

Financial assets are not reclassified subsequent to their initial recognition unless the Company changes its business model for managing financial assets in which case all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

**A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:**

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

**A debt investment is measured at FVOCI if it meets both of the following conditions and is not designated as at FVTPL:**

- it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling.
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

All financial assets not classified as measured at amortised cost or FVOCI as described above are measured at FVTPL on initial recognition. The Company may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or at FVOCI or at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

### Financial assets- Business model assessment:

The Company makes an assessment of the objective of the business model in which a financial asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice. These include whether management's strategy focuses on earning contractual interest income, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of any related liabilities or expected cash outflows or realising cash flows through the sale of the assets;
- how the performance of the portfolio is evaluated and reported to the Company's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- how managers of the business are compensated - e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales of financial assets in prior periods, the reasons for such sales and expectations about future sales activity.

Transfers of financial assets to third parties in transactions that do not qualify for derecognition are not considered sales for this purpose, consistent with the Company's continuing recognition of the assets.

Financial assets that are held for trading or are managed and whose performance is evaluated on a fair value basis are measured at FVTPL.

# Notes to the Unconsolidated Financial Statements

For the year ended June 30, 2024

## Financial assets - Assessment whether contractual cash flows are solely payments of principal and interest:

For the purposes of this assessment, 'Principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as a profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Company considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making this assessment, the Company considers:

- contingent events that would change the amount or timing of cash flows;
- terms that may adjust the contractual coupon rate, including variable-rate features;
- prepayment and extension features; and
- terms that limit the Company's claim to cash flows from specified assets (e.g. non-recourse features).

A prepayment feature is consistent with the solely payments of principal and interest criterion if the prepayment amount substantially represents unpaid amounts of principal and interest on the principal amount outstanding, which may include reasonable additional compensation for early termination of the contract. Additionally, for a financial asset acquired at a discount or premium to its contractual par amount, a feature that permits or requires prepayment at an amount that substantially represents the contractual par amount plus accrued (but unpaid) contractual interest (which may also include reasonable additional compensation for early termination) is treated as consistent with this criterion if the fair value of the prepayment feature is insignificant at initial recognition.

## Financial assets - Subsequent measurement and gains and losses:

Based on business model of the Company, the Company has classified its financial assets at amortised cost and fair value through other comprehensive income.

|                                   |  |
|-----------------------------------|--|
| <b>Financial assets at FVTOCI</b> | These assets are subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognized in the unconsolidated statement of other comprehensive income. |
|-----------------------------------|--|

|   |   |
|---|---|
| <b>Financial assets at Amortized Cost</b> | These assets are subsequently measured at amortized cost using the effective interest method. The amortized cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognized in statement of profit or loss. Any gain or loss on derecognition is recognized in unconsolidated statement of profit or loss. |
|---|---|

## Financial liabilities - Classification, subsequent measurement and gains and losses

Financial liabilities are classified as measured at amortised cost or FVTPL. A financial liability is classified as at FVTPL if it is classified as held-for-trading. Financial liabilities at FVTPL are measured at fair value and net gains and losses, including any interest expense, are recognised in statement of profit or loss. Other financial liabilities are subsequently measured at amortised cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognised in the unconsolidated statement of profit or loss. Any gain or loss on derecognition is also recognised in the unconsolidated statement of profit or loss.

### 5.6.3 Impairment of financial assets

The Company recognises loss allowances for Expected Credit Losses (ECLs) on financial assets measured at amortised cost.

The Company measures loss allowances at an amount equal to lifetime ECLs, except for the following, which are measured at 12-month ECLs:

# Notes to the Unconsolidated Financial Statements

For the year ended June 30, 2024

- debt securities that are determined to have low credit risk at the reporting date;
- other debt securities and bank balances for which credit risk (i.e. the risk of default occurring over the expected life of the financial instrument) has not increased significantly since initial recognition.

Loss allowances for trade receivables are always measured at an amount equal to lifetime ECLs.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Company considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Company's historical experience and informed credit assessment and inducing forward-looking information.

The Company assumes that the credit risk on a financial asset has increased significantly if it is more than 30 days past due.

The Company considers a financial asset to be in default when:

- the borrower is unlikely to pay its credit obligations to the Company in full, without recourse by the Company to actions such as realising security (if any is held); or
- the financial asset is more than 90 days past due.

Lifetime ECLs are the ECLs that result from all possible default events over the expected life of a financial instrument.

The maximum period considered when estimating ECLs is the maximum contractual period over which the Company is exposed to credit risk.

## Measurement of ECLs

ECLs are probability-weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Company expects to receive).

ECLs are discounted at the effective interest rate of the financial asset.

## Credit impaired financial assets

At each reporting date, the Company assesses whether financial assets carried at amortised cost are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default or being more than 90 days past due;
- the restructuring of a loan or advance by the Company on terms that the Company would not consider otherwise;
- it is probable that the borrower will enter bankruptcy or other financial reorganization; or
- the disappearance of an active market for a security because of financial difficulties.

## Presentation of allowance for ECLs in the statement of financial position

Loss allowances for financial assets measured at amortised cost are deducted from the gross carrying amount of the assets.

# Notes to the Unconsolidated Financial Statements

For the year ended June 30, 2024

## 5.7 Non-financial assets

The carrying amounts of non-financial assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. The Company's corporate assets do not generate separate cash inflows. If there is an indication that a corporate asset may be impaired, then the recoverable amount is determined for the CGU to which the corporate asset belongs. The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessment of the time value of money and the risks specific to the asset or CGU. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or Company's of assets (the "cash-generating unit, or CGU").

An impairment loss is recognised if the carrying amount of an asset or its CGU exceeds its estimated recoverable amount. Impairment losses are recognised in the unconsolidated statement of profit or loss.

## 5.8 Loans, advances, deposits and other receivables

Loans, advances, deposits and other receivables are recognised initially at fair value and subsequently measured at amortised cost less provision for impairment, if any. A provision for impairment is established when there is an objective evidence that the Company will not be able to collect all amounts due according to the original terms of receivables.

## 5.9 Cash and cash equivalents

Cash and cash equivalents comprise of cash in hand and deposits held with banks. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

## 5.10 Provisions

A provision is recognised in the statement of financial position when the Company has a legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation. The amount recognised as a provision reflects the best estimate of the expenditure to settle the present obligation at the reporting date.

## 5.11 Staff retirement benefits - Defined contribution plan

The Company operates a recognised provident fund (defined contribution scheme) for its permanent employees who have completed the minimum qualifying period of service. Equal monthly contributions are made, both by the Company and the employees at the rate of 10% of the employee's basic salary. The contribution of the Company for the year is charged to the unconsolidated statement of profit or loss.

## 5.12 Accrued and other liabilities

Accrued and other liabilities are recognised initially at fair value plus directly attributable cost, if any, and subsequently measured at amortised cost.

## 5.13 Taxation

### 5.13.1 Income tax

Income tax expense comprises current and final tax. Income tax expense is recognised in statement of profit or loss except to the extent that it relates to items recognised directly in other comprehensive income in which case it is recognised in the statement of comprehensive income.

The Institute of Chartered Accountants of Pakistan has issued International Accounting Standard (IAS-12) "Income Taxes" Application Guidance on Accounting for Minimum Taxes and Final Taxes. The final tax paid according to the guidelines is classified as levy and not income tax in the statement of profit or loss as per the requirements of IFRIC-21 / IAS-37as contained in the above guidance, therefore, it does not affect the overall presentation of the financial statements. According to the guidelines the final tax paid is classified as levy and not income tax in the statement of profit or loss.

# Notes to the Unconsolidated Financial Statements

For the year ended June 30, 2024

## a) Current

Provision for current taxation is based on taxable income at the enacted or substantively enacted rates of taxation after taking into account available tax credits and rebates, if any. The charge for current tax includes adjustments to charge for prior years which arises from assessments / developments made during the year, if any.

### 5.13.2 Levy

In accordance with the Income Tax Ordinance, 2001, computation of final taxes is not based on taxable income. Therefore, as per IAS 12 Application Guidance on Accounting for Minimum Taxes and Final Taxes issued by the ICAP, these fall within the scope of IFRIC 21 / IAS 37 and accordingly have been classified as levy in these unconsolidated financial statements, except for taxes on dividends on the Company's investments in subsidiaries and associates which are specifically within the scope of IAS 12 and hence these continue to be categorised as current income tax.

### 5.14 Revenue recognition

- a) Dividend income is recognised when the right to receive the dividend is established.
- b) Income on bank accounts are recognised using effective interest rate.
- c) Other income, if any, is recognised on accrual basis.

### 5.15 Foreign currency translation

Transactions in foreign currencies are translated into Pak Rupees at the rates of exchange prevailing on the date of transactions. Monetary assets and liabilities in foreign currencies are translated into Pakistan Rupees at the rates of exchange ruling on the balance sheet date. Exchange differences are included in the statement of profit and loss account.

### 5.16 Dividend and appropriation to reserves

Dividend and appropriation to reserves are recognised in the unconsolidated financial statements in the period, in which these are approved. However, if these are approved after the reporting period but before the unconsolidated financial statements are authorised for issue, they are disclosed in the notes to these unconsolidated financial statements.

### 5.17 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the Chief Operating Decision Maker (i.e. a single segment at the Company level). Segment results, assets and liabilities include items directly attributable to a segment. Segment capital expenditure is the total cost incurred during the year to acquire property and equipment and intangible assets.

### 5.18 Earnings per share

The Company presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares.

### 5.19 Functional and presentation currency

Items included in these unconsolidated financial statements are measured using the currency of the primary economic environment in which the Company operates. The financial statements are presented in Pak Rupees, which is the Company's functional and presentation currency.



# Notes to the Unconsolidated Financial Statements

For the year ended June 30, 2024

## 5.20 Change in Accounting Policy

The accounting policies adopted and methods of computation followed in the preparation of these condensed interim financial statements are same as those for the preceding annual financial statements for the year ended June 30, 2024, except for as disclosed below:

During the period, the Company has changed its accounting policy of recognizing the portion of income tax paid or payable for the period under the Income Tax Ordinance 2001, not based on the taxable profits of the Company, as a Levy under IFRIC-21/IAS-37 instead of the current income tax for the period under IAS-12.

The management believes that the new policy provides reliable and more relevant information to the users of the financial statements.

During the period the Institute of Chartered Accountant of Pakistan has issued the guidance for accounting of minimum and final taxes through circular No. 7/2024 dated May 15, 2024 and defined following two approaches:

Approach 1: Designate the amount calculated as tax on gross amount of revenue or other basis as a levy within the scope of IFRIC 21/IAS 37 and recognize it as an operating expense. Any excess over the amount designated as a levy is then recognized as current income tax expense falling under the scope of IAS 12.

Approach 2: Designate the amount of tax calculated on taxable income using the notified tax rate as an income tax within the scope of IAS 12 'Income Taxes' and recognize it as current income tax expense. Any excess over the amount designated as income tax, is then recognized as a levy falling under the scope of IFRIC 21/IAS 37.

The change in accounting policy has been accounted for retrospectively in accordance with International Accounting Standard 8: 'Accounting Policies, Changes in Accounting Estimates and Errors'. There is, however, no material impact on the financial statements of the prior periods.

## 6 DETAILS OF RELATED PARTIES

| Name of a related party                          | Basis of relationship                                      | Shareholding |
|--|--|--------------|
| TPL Holdings (Private) Limited                   | Parent company   | -            |
| TPL Trakker Limited (TPLT)                       | Subsidiary   | 64.32%       |
| TPL Security Services (Private) Limited          | Subsidiary   | 99.99%       |
| TPL Insurance Limited                            | Subsidiary   | 52.87%       |
| Dar-es-Salaam Textile Mills Limited              | Subsidiary   | 94.20%       |
| TPL E-Ventures (Private) Limited (TPLE)          | Subsidiary   | 100.00%      |
| TPL Tech Pakistan (Private) Limited              | Subsidiary   | 100.00%      |
| TPL Properties Limited (TPLP)                    | Subsidiary   | 39.62%       |
| TPL Property Management (Private) Limited        | Subsidiary of TPLP   | 39.62%       |
| TPL Logistic Park (Private) Limited              | Subsidiary of TPLP   | 39.62%       |
| TPL REIT Management Company Limited              | Subsidiary of TPLP   | 39.62%       |
| TPL Developments (Private) Limited               | Subsidiary of TPLP   | 39.62%       |
| Astra Location Services (Private) Limited        | Subsidiary of TPLT   | 29.68%       |
| Astra Location Services (Singapore) Pte. Limited | Subsidiary of TPLT   | 64.32%       |
| Compareon Pakistan (Private) Limited             | Associated company by virtue of 37.7% of holdings of TPLE  | 37.70%       |
| Trakker Middle East LLC                          | Associated company by virtue of 29.68% of holdings of TPLT | -            |
| Sapphire Fibres Limited                          | Common directorship  | -            |
| IBEX Global Solutions (Private) Limited          | Common directorship  | -            |
| Virtual World (Private) Limited                  | Common directorship  | -            |

# Notes to the Unconsolidated Financial Statements

For the year ended June 30, 2024

| Name of a related party  | Basis of relationship   | Shareholding |
|--|-------------------------|--------------|
| Digital Globe Services (Private) Limited                       | Common directorship     | -            |
| Afiniti Software Solutions (Private) Limited                   | Common directorship     | -            |
| HKC (Private) Limited  | Common directorship     | -            |
| National Management and Consultancy services (Private) Limited | Common directorship     | -            |
| TPL Technology Zone Phase-1 (Private) Limited                  | Common directorship     | -            |
| TPL Direct Insurance Limited - Employees' Provident Fund       | Retirement benefit fund | -            |
| TPL Properties Limited - Employees' Provident Fund             | Retirement benefit fund | -            |
| Trakker (Private) Limited Staff Provident Fund                 | Retirement benefit fund | -            |

## 7 PROPERTY AND EQUIPMENT

The following is the statement of property and equipment:

| Description          | Owned                  |                        |        |                       |              |          |             | Leased              | Total |
|----------------------|------------------------|------------------------|--------|-----------------------|--------------|----------|-------------|---------------------|-------|
|                      | Leasehold Improvements | Furniture and Fittings | Laptop | Electrical Equipments | Mobile Phone | Vehicles | Total Owned | Right of use assets |       |
| ----- (Rupees) ----- |                        |                        |        |                       |              |          |             |                     |       |

### Year ended June 30, 2024

#### Net carrying value basis

|                              |             |             |             |             |   |             |              |              |              |
|------------------------------|-------------|-------------|-------------|-------------|---|-------------|--------------|--------------|--------------|
| Opening net book value (NBV) | 11,537,584  | 6,962,171   | 3,184,612   | 2,494,766   | - | 5,342,356   | 29,521,489   | 174,328,149  | 203,849,638  |
| Depreciation charge          | (3,433,395) | (2,171,297) | (1,959,500) | (1,905,917) | - | (2,289,581) | (11,759,690) | (58,109,388) | (69,869,078) |
| Closing net book value       | 8,104,189   | 4,790,874   | 1,225,112   | 588,849     | - | 3,052,775   | 17,761,799   | 116,218,761  | 133,980,560  |

#### Gross carrying value basis

|                          |             |             |             |             |           |             |              |               |               |
|--------------------------|-------------|-------------|-------------|-------------|-----------|-------------|--------------|---------------|---------------|
| Cost                     | 17,166,976  | 10,856,487  | 10,523,551  | 6,988,282   | 330,300   | 10,875,510  | 56,741,106   | 290,546,923   | 347,288,029   |
| Accumulated depreciation | (9,062,787) | (6,065,613) | (9,298,439) | (6,399,433) | (330,300) | (7,822,735) | (38,979,307) | (174,328,162) | (213,307,469) |
| Net book value           | 8,104,189   | 4,790,874   | 1,225,112   | 588,849     | -         | 3,052,775   | 17,761,799   | 116,218,761   | 133,980,560   |

### Year ended June 30, 2023

#### Net carrying value basis

|                              |             |             |             |             |          |             |              |              |              |
|------------------------------|-------------|-------------|-------------|-------------|----------|-------------|--------------|--------------|--------------|
| Opening net book value (NBV) | 14,970,979  | 9,133,468   | 3,957,957   | 4,668,167   | 37,979   | 7,631,937   | 40,400,487   | 232,437,537  | 272,838,024  |
| Additions (at cost)          | -           | -           | 1,278,667   | 135,000     | -        | -           | 1,413,667    | -            | 1,413,667    |
| Depreciation charged         | (3,433,395) | (2,171,297) | (2,052,012) | (2,308,401) | (37,979) | (2,289,581) | (12,292,665) | (58,109,388) | (70,402,053) |
| Closing net book value       | 11,537,584  | 6,962,171   | 3,184,612   | 2,494,766   | -        | 5,342,356   | 29,521,489   | 174,328,149  | 203,849,638  |

#### Gross carrying value basis

|                          |             |             |             |             |           |             |              |               |               |
|--------------------------|-------------|-------------|-------------|-------------|-----------|-------------|--------------|---------------|---------------|
| Cost                     | 17,166,976  | 10,856,487  | 10,523,551  | 6,988,282   | 330,300   | 10,875,510  | 56,741,105   | 290,546,923   | 347,288,028   |
| Accumulated depreciation | (5,629,392) | (3,894,316) | (7,338,939) | (4,493,516) | (330,300) | (5,533,154) | (27,219,616) | (116,218,774) | (143,438,390) |
| Net book value           | 11,537,584  | 6,962,171   | 3,184,612   | 2,494,766   | -         | 5,342,356   | 29,521,489   | 174,328,149   | 203,849,638   |

|                               |     |     |        |     |     |     |  |     |  |
|-------------------------------|-----|-----|--------|-----|-----|-----|--|-----|--|
| Depreciation rate % per annum | 20% | 20% | 33.33% | 33% | 50% | 20% |  | 20% |  |
|-------------------------------|-----|-----|--------|-----|-----|-----|--|-----|--|

7.1 Depreciation for the year has been charged to administrative expenses (note 27).

# Notes to the Unconsolidated Financial Statements

For the year ended June 30, 2024

7.2 The cost and accumulated depreciation of fully depreciated property and equipment still in use at the year end are as follows:

|                       | 2024                   | 2023             |
|-----------------------|------------------------|------------------|
| Note                  | ----- ( Rupees ) ----- |                  |
| Mobile phone          | 182,300                | 182,300          |
| Laptop                | 3,379,950              | 1,142,950        |
| Electrical Equipments | 2,457,210              | 130,163          |
|                       | <u>6,019,460</u>       | <u>1,455,413</u> |

## 8 INTANGIBLE ASSETS

|                   |   |   |
|-------------------|---|---|
| Intangible assets | - | - |
|-------------------|---|---|

### 8.1 Net carrying value basis

|                                   |             |             |
|-----------------------------------|-------------|-------------|
| Opening net book value            | -           | -           |
| Amortization charge               | -           | -           |
| Closing net book value            | -           | -           |
| <b>Gross carrying value basis</b> |             |             |
| Cost                              | 1,100,000   | 1,100,000   |
| Accumulated amortization          | (1,100,000) | (1,100,000) |
| Net book value                    | -           | -           |
| Amortization rate per annum       | 33.33%      | 33.33%      |

8.2 The cost and accumulated amortisation of fully amortised intangible assets still in use at the year end is Rs.1.1 million (2023: Rs.1.1 million).

## 9 LONG-TERM INVESTMENTS

Equity instruments at fair value through other comprehensive income (FVOCI)

### Investment in subsidiaries:

#### Quoted securities:

|  |     |                      |                      |
|--|-----|----------------------|----------------------|
| TPL Insurance Limited [TPLI]               | 9.1 | 1,504,145,114        | 2,172,304,415        |
| TPL Properties Limited [TPLP]              | 9.2 | 1,942,989,417        | 2,769,982,625        |
| TPL Trakker Limited [TPLT]                 | 9.3 | 746,744,046          | 1,064,712,478        |
| Dar-es-Salaam Textile Mills Limited [DSML] | 9.4 | 1,527,001,120        | -                    |
|  |     | <u>5,720,879,697</u> | <u>6,006,999,518</u> |

#### Unquoted securities:

|   |     |                    |                      |
|---|-----|--------------------|----------------------|
| TPL Life Insurance Limited [TPLL]               | 9.4 | -                  | 2,345,351,200        |
| TPL Security Services (Private) Limited [TPLSS] | 9.5 | 126,111,255        | 126,111,255          |
| TPL E-Ventures (Private) Limited [TPLE]         | 9.6 | 351,447,514        | 1,181,953,866        |
| TPL Tech Pakistan (Private) Limited             | 9.7 | 100                | 100                  |
|   |     | <u>477,558,869</u> | <u>3,653,416,421</u> |

### Other Investment

#### Unquoted securities:

|  |     |                      |                      |
|--|-----|----------------------|----------------------|
| Rider Logistics (Singapore) Pte. Ltd [Rider] | 9.8 | 4,742,162            | 193,043,589          |
|  |     | <u>6,203,180,728</u> | <u>9,853,459,528</u> |

# Notes to the Unconsolidated Financial Statements

For the year ended June 30, 2024

9.1 As of the reporting date, the Company holds 104,891,570 (2023: 104,891,570) ordinary shares of Rs.10/- each, representing 52.87% (2023: 52.87%) of the share capital of TPLI. The market value per share of TPLI is Rs. 14.34 (2023: Rs. 20.71). Out of 104,891,570 (2023: 104,891,570) ordinary shares of TPLI held by the Company, 104,609,537 (2023: 102,488,650) ordinary shares are pledged with financial institutions against various financing facilities availed by itself and group companies.

9.2 As of the reporting date, the Company holds 222,325,002 (2023: 222,310,002) ordinary shares of Rs.10/- each, including 2 million shares held under margin financing arrangement, cumulatively representing 39.62% (2023: 39.01%) of the share capital of TPLP. The market value per share of TPLP is Rs. 8.74 (2023: Rs.12.46). Out of 222,325,002 (2023: 222,310,002) ordinary shares of TPLP held by the Company, 220,310,002 (2023: 219,210,002) ordinary shares are pledged with financial institutions against various financing facilities availed by the Company and other group companies.

As of the reporting date, the Company has reassessed its defacto control over TPLP and based on such assessment, the management has concluded that the Company along with other related parties has a defacto control over TPLP having the majority shareholding i.e. 52.95% (2023: 56.27%) and representation on the Board of directors of TPLP (i.e. 04 out of 08 directors) to appoint majority of the directors on the Board of TPLP. Accordingly, as of June 30, 2024, the Company continues to account for TPLP as it's subsidiary in these unconsolidated financial statements. During the year, Company had sold (in ready market) 5.610 million shares (2023: 5.625 million shares) and repurchased (in future market) 5.625 million shares (2023: 5.625 million shares)

9.3 As of the reporting date, the Company holds 120,442,588 (2023: 120,442,588) ordinary shares of Rs.10/- each, representing 64.32% (2023: 64.32%) of the share capital of TPLT. The market value per share of TPLT is Rs. 6.20 (2023: Rs. 8.84). Out of 120,442,588 (2023: 120,442,588) ordinary shares of TPLT held by the Company, 120,442,588 (2023: 73,300,000) ordinary shares are pledged with financial institutions against various financing facilities availed by the Company and other group companies and NIL (2023: 46,815,774) shares are freezed under Regulation 5 of Public Offering Regulations, 2017, respectively.

9.4 During the year, pursuant to the Scheme of arrangement dated November 29, 2023 duly sanctioned by the Honorable High Court of Sindh under order dated June 10, 2024, TPL Life Insurance Limited entered into a reverse merger with Dare-es-Salaam Textile Mills Limited (DSML), resulting in the full integration of TPL Life Insurance Limited's entire business operations, assets, liabilities, and obligations into DSML as of the effective date of June 10, 2024.

As per the agreed SWAP ratio of 1:1, the Company obtained 211,496,000 ordinary shares of Rs. 10/- each, in DSML (equivalent to number of shares held in TPL Life Insurance Limited). However, due to the merger, the ownership percentage in the newly formed entity has been adjusted to 94.21% (97.49% in TPLL).

During the year, the Company has acquired 17 million ordinary shares of TPLL against right issue on various dates.

As at the reporting date, the company is in process of making compliance with PSX regulations which will enable the shares of DSML to be traded as regular script on the stock market. The fair value of its shares for valuation of investment has not been taken as it does not fulfill the requirements of Level 1 as per IFRS-13 'Fair Value Measurement.' The Company has calculated the fair value of its investment based on the share price as per the last transaction of shares swap agreement (2023: discounted cashflow method).

9.5 As of the reporting date, the Company holds 2,099,900 (2023: 2,099,900) ordinary shares of Rs.10/- each, representing 99.99% (2023: 99.99%) of the share capital of TPLSS.

The Company has calculated the fair value of its investment based on discounted cash flow method and the discount rate applied to cash flow projections is 23.1% (2023: 24%) and the growth rate used to extrapolate the cash flows beyond the five-year period is 3% (2023: 3%).

9.6 As of the reporting date, the Company holds 22,219,918 (2023: 10,649,918) ordinary shares of TPLE as of the reporting date representing 100% (2023: 100%) of the share capital of TPLE. During the year, the Company has acquired 11.57 million ordinary shares of TPLE against right issue. The Company has calculated the fair value of its investment based on the valuations used in latest funding rounds and by applying DLOM % to it.

During the year, Rider Logistics (Singapore) Pte. Ltd. [Rider] was acquired by Truck It In, a Singapore incorporated company operating in the domain of logistics. As part of the arrangement, TPLE-Ventures (which holds investment in Rider Logistics) has received SAFE notes amounting to USD 22,910 based on its shareholding in Rider Logistics. The Company has impaired its investment in TPLE by Rs. 946.2 million as Rider Logistics failed to procure funds required to continue its operations which led to the acquisition of the Rider Logistics by another Singapore incorporated company.

# Notes to the Unconsolidated Financial Statements

For the year ended June 30, 2024

9.7 As of the reporting date, the Company holds 10 (2023: 10) ordinary shares of Rs. 10/- each, representing 100% (2023: 100%) of the share capital of TPL Tech Pakistan (Private) Limited.

9.8 As of the reporting date, the Company directly holds NIL (2023: 46,312) ordinary shares of Rider Logistics [Singapore] Pte. Ltd. representing 0% (2023: 4.63%). The Company has calculated the fair value of its investment based on Post funding valuation method and SAFE notes.

During the year, Rider Logistics [Singapore] Pte. Ltd. (Rider Logistics) was acquired by Truck It In, a Singapore incorporated company operating in the domain of logistics. As part of the arrangement, the Company and TPLE-Ventures has received SAFE notes amounting to USD 14,479 and USD 22,910 respectively based on their respective shareholding in Rider Logistics. The Company has impaired its direct investment in Rider Logistics by Rs.187.88 million and its indirect investment through TPLE by Rs. 946.2 million as.

9.9 During the year, the Company has recorded net loss of Rs. 3,935.979 million on its equity investments designated at FVOCI in other comprehensive income, which will not be reclassified to the profit or loss in subsequent years, break up of this is as follows:

|   | 2024                   | 2023                   |
|---|------------------------|------------------------|
| Note  | ----- ( Rupees ) ----- |                        |
| <b>Subsidiaries companies:</b>                  |                        |                        |
| <b>Quoted securities:</b>                       |                        |                        |
| TPL Trakker Limited [TPLT]                      | (317,968,432)          | 22,884,092             |
| TPL Insurance Limited [TPLI]                    | (668,159,301)          | (449,207,886)          |
| TPL Properties Limited [TPLP]                   | (826,993,207)          | (1,293,521,518)        |
| <b>Unquoted securities:</b>                     |                        |                        |
| TPL Life Insurance Limited [TPLL]               | (988,350,080)          | -                      |
| TPL E-Ventures (Private) Limited [TPLE]         | (946,206,351)          | 332,729,693            |
| TPL Security Services (Private) Limited [TPLSS] | -                      | 17,284,250             |
| <b>Other Investment</b>                         |                        |                        |
| <b>Unquoted securities:</b>                     |                        |                        |
| Rider Logistics (Singapore) Pte. Ltd [Rider]    | (188,301,429)          | 55,088,147             |
|   | <u>(3,935,978,800)</u> | <u>(1,314,743,222)</u> |

## 10 LONG-TERM DEPOSIT

Against rental property  
Other deposit

| 2024              | 2023              |
|-------------------|-------------------|
| 14,400,000        | 14,400,000        |
| 200,000           | 200,000           |
| <u>14,600,000</u> | <u>14,600,000</u> |

## 11 LOANS AND ADVANCES

-unsecured, considered good

**Advances to related parties:**

TPL Logistics (Private) Limited

| 2024              | 2023              |
|-------------------|-------------------|
| -                 | 1,953,120         |
| 90,000,000        | 55,000,000        |
| 3,685,220         | 715,220           |
| 446,748           | 789,752           |
| <u>94,131,968</u> | <u>56,504,972</u> |
| <u>94,131,968</u> | <u>58,458,092</u> |

**Other advances:**

Against issuance of shares to Dar-Es-Salaam Textile Mills  
Employees  
Others

11.1

# Notes to the Unconsolidated Financial Statements

For the year ended June 30, 2024

## 11.1 Movement of Advance against issuance of shares to DSML

|                        | 2024                   | 2023              |
|------------------------|------------------------|-------------------|
| Note                   | ----- ( Rupees ) ----- |                   |
| Opening balance        | 55,000,000             | -                 |
| Additions for the year | 260,000,000            | 55,000,000        |
| Converted into shares  | (225,000,000)          | -                 |
| Closing balance        | <u>90,000,000</u>      | <u>55,000,000</u> |

## 12 TRADE DEPOSITS AND PREPAYMENTS

### Security deposits - unsecured, considered good

|                                  |      |                   |                   |
|----------------------------------|------|-------------------|-------------------|
| Margin financing                 | 12.1 | 18,650,000        | 11,000,000        |
| Against ready future transaction | 12.2 | 47,981,702        | 38,481,702        |
| Others                           |      | 300,000           | 300,000           |
|                                  |      | <u>66,931,702</u> | <u>49,781,702</u> |
| Prepayments                      |      | 2,062,587         | 2,482,844         |
|                                  |      | <u>68,994,289</u> | <u>52,264,546</u> |

12.1 It represents the security deposit paid against the margin financing against which shares of TPL Properties Limited are held as collateral.

12.2 It represents the security deposit paid against ready future transaction.

## 13 INTEREST ACCRUED -

### unsecured, considered good

|                                  | 2024                   | 2023              |                   |
|----------------------------------|------------------------|-------------------|-------------------|
| Note                             | ----- ( Rupees ) ----- |                   |                   |
| TPL E-Ventures (Private) Limited | 13.1                   | 7,744,144         | 29,684,455        |
| TPL Trakker                      | 13.2                   | 6,253,835         | -                 |
|                                  |                        | <u>13,997,979</u> | <u>29,684,455</u> |

13.1 The maximum aggregate amount outstanding at any time during the year calculated by reference to month end balances is Rs. 36.215 million (2023: Rs. 29.684 million).

13.2 The maximum aggregate amount outstanding at any time during the year calculated by reference to month end balances is Rs. 6.254 million (2023: Rs. Nil).

# Notes to the Unconsolidated Financial Statements

For the year ended June 30, 2024

|   |      | 2024                   | 2023        |
|---|------|------------------------|-------------|
|   | Note | ----- ( Rupees ) ----- |             |
| <b>14 DUE FROM RELATED PARTIES - unsecured, considered good</b> |      |                        |             |
| <b>Subsidiary and associated companies</b>                      |      |                        |             |
| Dar-Es-Salaam Textile Mills Limited                             | 14.1 | 2,224,962              | 38,072,749  |
| TPL Trakker Limited   | 14.2 | 2,478,603              | 14,229,380  |
| TPL E-Ventures (Private) Limited                                | 14.3 | -                      | 60,272,036  |
| TPL Tech Pakistan (Private) Limited                             | 14.1 | 720,056                | 636,856     |
| TPL Security Services (Private) Limited                         | 14.1 | 86,482,669             | 95,377,078  |
| TPL Insurance Limited   | 14.1 | -                      | 4,161,717   |
| TPL Properties Limited  | 14.1 | -                      | 38,871,474  |
| TPL REIT Management Company Limited                             | 14.1 | 12,733,184             | 10,132,252  |
| Astra Location Services (Private) Limited                       | 14.1 | 3,055,695              | -           |
|   |      | 107,695,169            | 261,753,542 |

14.1 It represents interest free current account balances which are repayable on demand and this is neither past due nor impaired.

14.2 It represents current account balance carrying mark-up at the variable rate of 3 months KIBOR plus 3% (2023: 3 months KIBOR plus 3%) per annum and is repayable on demand. This is neither past due nor impaired.

14.3 It represents current account balance carrying mark-up at the variable rate of 6 months KIBOR plus 3% (2023: 6 months KIBOR plus 3%) per annum and is repayable on demand.

14.4 The maximum aggregate amount outstanding at any time during the year calculated by reference to month end balances are as follows:

|   | 2024                   | 2023        |
|---|------------------------|-------------|
|   | ----- ( Rupees ) ----- |             |
| <b>Subsidiary companies</b>               |                        |             |
| Dar-Es-Salaam Textile Mills Limited       | 41,387,388             | 62,143,660  |
| TPL Trakker Limited                       | 75,095,488             | 411,535,620 |
| TPL E-Ventures (Private) Limited          | 60,272,661             | 60,276,726  |
| TPL Tech Pakistan (Private) Limited       | 720,056                | 636,856     |
| TPL Security Services (Private) Limited   | 99,304,308             | 95,377,078  |
| TPL Insurance Limited                     | 14,289,062             | 26,641,087  |
| TPL Properties Limited                    | 57,756,810             | 74,837,946  |
| TPL REIT Management Company Limited       | 12,733,183             | 17,909,955  |
| Astra Location Services (Private) Limited | 3,055,695              | -           |

## 15 TAXATION – NET

|  |              |              |
|--|--------------|--------------|
| Opening balance                        | 17,419,562   | 8,328,157    |
| Provision for current tax              | (47,201,207) | (62,808,175) |
| Income tax deducted and paid at source | 47,678,867   | 71,899,580   |
| Closing balance                        | 17,897,222   | 17,419,562   |

# Notes to the Unconsolidated Financial Statements

For the year ended June 30, 2024

|                                  |             | 2024                   | 2023               |
|----------------------------------|-------------|------------------------|--------------------|
| <b>16 CASH AND BANK BALANCES</b> | <b>Note</b> | ----- ( Rupees ) ----- |                    |
| Current accounts                 |             | 6,399,073              | 124,047,399        |
| Saving accounts - Conventional   | 16.1        | 895,308                | 1,181,300          |
| Saving accounts - Islamic        | 16.2        | 9,501,389              | 47,700,258         |
|                                  |             | <u>16,795,770</u>      | <u>172,928,957</u> |

16.1 These carry mark-up at the rate of 14.5% to 20.25% (2023: 12.25% to 19.5%) per annum.

16.2 These carry mark-up at the rate of 18.01% to 19.93% (2023: 10.04% to 18.25%) per annum.

## 17 ISSUED, SUBSCRIBED AND PAID-UP CAPITAL

|  |  | 2024               | 2023               |                                |      | 2024                   | 2023                 |
|--|--|--------------------|--------------------|--------------------------------|------|------------------------|----------------------|
|  |  | (Number of shares) |                    |                                |      | ----- ( Rupees ) ----- |                      |
|  |  | 60,009,900         | 60,009,900         | Ordinary shares Rs. 10 each    |      |                        |                      |
|  |  | 207,287,863        | 207,287,863        | Issued for cash consideration  | 17.1 | 600,099,000            | 600,099,000          |
|  |  | <u>267,297,763</u> | <u>267,297,763</u> | Issued for other consideration | 17.2 | 2,072,878,630          | 2,072,878,630        |
|  |  |                    |                    |                                |      | <u>2,672,977,630</u>   | <u>2,672,977,630</u> |

17.1 During the year ended June 30, 2009, the shareholders of the Company, namely Ali Bhai Group (AB), Ali Jameel Group (AJ) and Digicore International (Pty) Limited (DL) entered into a Scheme of Arrangement, in respect of transfer of entire operations and exchange of assets of Trakker (Private) Limited into a new company in consideration for 187,239,063 ordinary shares of the Company.

17.2 During the year ended June 30, 2018, TPL Corp Limited (the Parent Company) had transferred net assets of Rs. 383.291 million and Rs. 607.771 million related to its Maps and Tracking businesses to the wholly owned subsidiaries namely TPL Maps (Private) Limited and TPL Trakker Limited, respectively, effective from July 01, 2017 under the Scheme of Arrangement (the Scheme) sanctioned / approved by Honourable High Court of Sindh vide its order No. J.C.M. Petition No. 48 of 2016 dated November 17, 2017, in consideration for 38,329,080 and 60,177,125 ordinary shares of these entities.

Under the said Scheme, the Company has also acquired 21.104 million ordinary shares of TPL Properties Limited (a subsidiary company) from TPL Holdings (Private) Limited (the Ultimate Parent Company) in consideration of issuance of 20.048 million ordinary shares of the Company at par in a swap ratio 0.95. Resultantly, the capital reserve of Rs. 60.856 million was created under the said Scheme.

17.3 All ordinary shares carry equal voting rights and dividend rights.

17.4 Reconciliation between ordinary shares in issue at beginning and end of year is as follows:

|                                      | 2024                   | 2023               |
|--------------------------------------|------------------------|--------------------|
|                                      | ----- ( Rupees ) ----- |                    |
| At the beginning of the year         | 267,297,863            | 267,297,863        |
| Issuance of shares during the year   | -                      | -                  |
| Redemption of shares during the year | -                      | -                  |
| At the end of the year               | <u>267,297,863</u>     | <u>267,297,863</u> |

17.5 During the financial year 2023-24, TPL Holdings (Private) Limited (the parent company of TPL Corp Limited) entered into an agreement with TPL Corp Limited to enhance the company's financial stability. Under this agreement, loan/advance amounting to PKR. 2,000 million, previously classified as a short term liability, has been reclassified as a subordinated loan (deemed equity) within financial statements of TPL Corp limited.



# Notes to the Unconsolidated Financial Statements

For the year ended June 30, 2024

The loan is repayable at the discretion of TPL Corp limited and only after the full settlement of all outstanding borrowings of the company. The loan bears interest at a rate of 6-month KIBOR + 3%.

Any additional amounts lent by TPL Holdings (Private) Limited may be subordinated under the same terms through mutual consent, either by signing an addendum to the existing agreement or by entering into a new agreement.

| 18 LONG-TERM FINANCING                                | Note | 2024                   | 2023                 |
|---|------|------------------------|----------------------|
|   |      | ----- ( Rupees ) ----- |                      |
| Term Loan   | 18.1 | 203,125,000            | 250,000,000          |
| Term Finance Certificates                             | 18.2 | 2,247,496,793          | 2,241,630,328        |
| Sukuk   | 18.3 | 2,158,762,106          | 2,148,244,598        |
| Diminishing musharika                                 | 18.4 | 3,594,925              | 5,845,636            |
|   |      | <u>4,612,978,824</u>   | <u>4,645,720,562</u> |
| Less: Current portion shown under current liabilities |      | <u>(1,565,067,312)</u> | <u>(64,063,673)</u>  |
|   |      | <u>3,047,911,512</u>   | <u>4,581,656,889</u> |

18.1 During the year 2022, the Company availed financing facility from a commercial bank amounting to Rs. 250 million. This carries mark-up at the rate of 3 month KIBOR plus 3% (2023: 3 month KIBOR plus 3%) per annum and is repayable in 16 quarterly instalments starting after the grace period of one year. The loan is maximum payable by September 2027. This facility is secured against pledge over shares and/or units of various quoted securities held by the Company and its associated companies.

18.2 During the year 2022, the Company has issued privately placed Term Finance Certificates (TFCs) of Rs. 2,265 million divided into 22,650 certificates of Rs. 100,000 each for a period of 5 years inclusive of grace period of 2 years under an agreement dated December 29, 2021. The said certificates are redeemable in semi-annual instalments (6 instalments) after the grace period of 2 years and maximum payable by June 2027. The markup rate is 3 months KIBOR plus 2.5% (2023: 3 months KIBOR plus 2.5%) per annum. These are secured by way of pledge of quoted securities (held by the company and its associated companies), lien and right of set off over the debt payment and an insurance guarantee. These TFCs were listed on September 26, 2022.

18.3 During the year 2022, the Company has issued privately placed Sukuks of Rs. 2,190 million divided into 21,900 certificates of Rs. 100,000 each for a period of 5 years inclusive of grace period of 2 years under an agreement dated December 27, 2021. The said certificates are redeemable in semi-annual instalments (6 instalments) after the grace period of 2 years and maximum payable by June 2027. The markup rate is 3 months KIBOR plus 2.25% (2023: 3 months KIBOR plus 2.25%) per annum. These are secured by way of pledge of quoted securities (held by the Company and its associated companies), lien and right of set off over the debt payment and an insurance guarantee. These Sukuks were listed on September 22, 2022.

18.4 The Company obtained two vehicles under diminishing musharika from a financial institution for a tenor of 5 years in June 30, 2021. The facility carries mark-up at the rate of 6 month KIBOR plus 3.5% (2023: 6 month KIBOR plus 3.5%) per annum.

| 19 LEASE LIABILITIES               | Note | 2024                   | 2023               |
|------------------------------------|------|------------------------|--------------------|
|                                    |      | ----- ( Rupees ) ----- |                    |
| Lease liabilities                  | 19.1 | 155,625,367            | 211,751,722        |
| Current portion                    |      | (69,862,200)           | (56,126,356)       |
|                                    |      | <u>85,763,167</u>      | <u>155,625,366</u> |
| 19.1 Movement of lease liabilities |      |                        |                    |
| Opening balance                    |      | 211,751,723            | 256,174,049        |
| Additions for the year             |      | -                      | -                  |
| Interest expense for the year      |      | 18,216,044             | 23,161,674         |
| Payments during the year           |      | (74,342,400)           | (67,584,000)       |
| Closing balance                    |      | <u>155,625,367</u>     | <u>211,751,723</u> |

# Notes to the Unconsolidated Financial Statements

For the year ended June 30, 2024

## 19.2 Maturity analysis - contractual cash flows

Less than one year  
One to five year  
Net present value

|  | 2024                   | 2023               |
|--|------------------------|--------------------|
|  | ----- ( Rupees ) ----- |                    |
|  | 69,862,200             | 44,422,326         |
|  | 85,763,167             | 211,751,722        |
|  | <u>155,625,367</u>     | <u>256,174,048</u> |

19.3 When measuring lease liabilities, the Company discounted lease payments using its incremental borrowing rate which is 9.93% per annum and recorded corresponding right of use asset as disclosed in note 7 of these unconsolidated financial statements.

## 20 TRADE AND OTHER PAYABLES

Trade creditors  
Accrued liabilities  
Derivative liability against ready future  
Withholding tax payable  
Sales tax payable  
Payable to provident fund

|      | 2024                   | 2023               |
|------|------------------------|--------------------|
|      | ----- ( Rupees ) ----- |                    |
| Note |                        |                    |
| 20.1 | 161,849,661            | 128,438,747        |
|      | 40,474,128             | 30,415,353         |
|      | 72,951,515             | 40,879,234         |
|      | 142,158,568            | 116,367,632        |
|      | 2,667,688              | 2,408,514          |
|      | 12,006,708             | 3,534,882          |
|      | <u>432,108,268</u>     | <u>322,044,362</u> |

20.1 This includes Rs. 22.7 million (2023: Rs. 22.7 million) payable to JS Global Capital Limited against margin financing.

## 21 ACCRUED MARK-UP

Long-term financing  
Short term financing  
Due to related parties

|      | 2024                   | 2023               |
|------|------------------------|--------------------|
|      | ----- ( Rupees ) ----- |                    |
| Note |                        |                    |
|      | 48,300,970             | 75,191,175         |
|      | 29,049,855             | 19,973,545         |
|      | 473,225,607            | 181,536,823        |
|      | <u>550,576,432</u>     | <u>276,701,543</u> |

## 22 SHORT-TERM FINANCING

Unsecured  
Payroll financing

|      |                   |                   |
|------|-------------------|-------------------|
| Note |                   |                   |
| 22.1 | <u>85,352,223</u> | <u>88,236,381</u> |

### 22.1 Movement of Short-term financing

Opening  
Addition  
Repayment  
Closing

|  |                   |                   |
|--|-------------------|-------------------|
|  | 88,236,381        | 247,254,646       |
|  | 21,615,842        | 239,376,765       |
|  | (24,500,000)      | (398,395,030)     |
|  | <u>85,352,223</u> | <u>88,236,381</u> |

22.2 This represents the payroll financing obtained by the Company from a Fintech Company, Abhi (Private) Limited. The markup rate is 3 months KIBOR plus 2% (2023: 3 months KIBOR plus 2%).

# Notes to the Unconsolidated Financial Statements

For the year ended June 30, 2024

|  |             | 2024                   | 2023        |
|--|-------------|------------------------|-------------|
| <b>23 CURRENT PORTION OF NON-CURRENT LIABILITIES</b> | <b>Note</b> | ----- ( Rupees ) ----- |             |
| Long-term financing                                  | 18          | 1,565,067,312          | 64,063,673  |
| Lease liabilities                                    | 19          | 69,862,200             | 56,126,356  |
|  |             | 1,634,929,512          | 120,190,029 |

## 24 DUE TO RELATED PARTIES

### Holding company

TPL Holdings (Private) Limited

|      |            |             |
|------|------------|-------------|
| 24.1 | 5,157,129  | 958,833,582 |
|      | 16,330,329 | 16,345,330  |
|      | 2,616,175  | -           |
|      | 587,767    | -           |
|      | 24,691,400 | 975,178,912 |

### Subsidiary company

TPL Property Management (Private) Limited

TPL Insurance Limited

TPL Properties Limited

24.1 It represents current account balance carrying mark-up at a variable rate of 6 months KIBOR plus 3% (2023: 6 months KIBOR plus 3%) per annum and is repayable on demand.

## 25 CONTINGENCIES AND COMMITMENTS

### 25.1 Contingencies

#### 25.1.1 Corporate guarantees

|  | 2024                   | 2023       |
|--|------------------------|------------|
|  | ----- ( Rupees ) ----- |            |
|  | 60,000,000             | 60,000,000 |

25.1.2 During the year, the Company received Show Cause Notice (SCN) u/s 11(B) of the Sales tax Act, 1990 in respect of remand back proceedings for tax periods from July 2015 to June 2016. The learned DCIR compared the revenue declared in audited financial statements for the year ended June 30, 2016, and sales tax returns filed with Federal Board of Revenue (FBR) during the same period. Management in response to the notice submitted that Company's primary activity previously was to provide vehicle tracking and monitoring services which are subject to provincial sales tax. Tracking devices sold to customers are subject to federal sales tax. Therefore, revenue as disclosed in the financial statements cannot be compared alone with sales tax returns filed with FBR. The learned officer accepted the contentions except for rental of equipment charged. Further explanation with documentary evidence were given that rental of equipment was not subject to Federal or provincial sales tax therefore cannot be found in any of the returns filed. This service became taxable from July 01, 2019 under Sindh Sales Tax on Services Act, 2011. However, the learned officer charged the amount of sales tax @ 17% on the revenue earned from rental of equipment and passed the order amounting to Rs 95.428 million including penalty. The management of Company has preferred appeal before Appellate Tribunal Inland Revenue which is pending for hearing on the date of this communication. On the basis of the assessment and opinion of tax consultant, the Company believes that merits of the case are in favour of the Company therefore expect favourable outcome.

### 25.2 Commitments

There were no commitments at reporting date (2023: nil).

# Notes to the Unconsolidated Financial Statements

For the year ended June 30, 2024

|                           | 2024                   | 2023        |
|---------------------------|------------------------|-------------|
| <b>26 DIVIDEND INCOME</b> | ----- ( Rupees ) ----- |             |
| Dividend income           | 314,674,710            | 444,620,004 |

26.1 During the year TPL Insurance Limited has announced an interim cash dividend of Rs. 3 per share (30%) on equity / ordinary shares.

|                                   | 2024                   | 2023               |
|-----------------------------------|------------------------|--------------------|
| <b>27 ADMINISTRATIVE EXPENSES</b> | ----- ( Rupees ) ----- |                    |
| Salaries and other benefits       | 91,810,563             | 97,125,830         |
| Legal and professional            | 25,810,506             | 24,493,903         |
| Amortisation of debt issue cost   | 16,383,973             | 16,289,168         |
| Depreciation owned assets         | 7 11,759,690           | 12,292,666         |
| Auditors' remuneration            | 27.1 6,197,620         | 5,634,200          |
| Donations                         | -                      | 1,426,129          |
| Net impact of IFRS-16             | 27.2 1,983,032         | 13,687,062         |
| Travelling and conveyance         | 403,869                | 1,370,596          |
| Vehicle running and maintenance   | 3,092,335              | 2,298,502          |
| Fees and subscription             | 2,640,926              | 2,679,384          |
| Insurance                         | 548,275                | 1,638,601          |
| Training                          | 210,000                | 117,487            |
| License fee                       | 387,182                | 304,200            |
| Computer expenses                 | 54,910                 | 37,483             |
| Telephone                         | 291,668                | 625,202            |
| Consultancy expense               | 4,119,780              | -                  |
| Entertainment                     | 307,334                | 398,329            |
| Printing and stationery           | 2,132,870              | 1,444,098          |
| Repairs and maintenance           | 89,585                 | 658,675            |
| Directors' fee                    | 1,500,000              | 1,600,000          |
| Publicity                         | 264,515                | 1,022,307          |
| Others                            | 305,306                | 278,771            |
|                                   | <u>170,293,939</u>     | <u>185,422,593</u> |

## 27.1 AUDITOR'S REMUNERATION

|   |                  |                  |
|---|------------------|------------------|
| Audit fee – standalone                    | 1,138,500        | 1,035,000        |
| Audit fee – consolidated                  | 1,897,500        | 1,725,000        |
| Code of corporate governance              | 316,250          | 287,500          |
| Half yearly review fee and other services | 2,281,950        | 2,074,500        |
| Out of pocket expenses                    | 563,420          | 512,200          |
|   | <u>6,197,620</u> | <u>5,634,200</u> |

# Notes to the Unconsolidated Financial Statements

For the year ended June 30, 2024

27.2 This represents depreciation, finance cost and reimbursement received against shared cost on rental premises.

|                                    |      | 2024                   | 2023         |
|------------------------------------|------|------------------------|--------------|
|                                    | Note | ----- ( Rupees ) ----- |              |
| Depreciation on Right of use asset | 7    | 58,109,388             | 58,109,388   |
| Finance cost                       |      | 18,216,044             | 23,161,674   |
| Reimbursement received             |      | (74,342,400)           | (67,584,000) |
|                                    |      | 1,983,032              | 13,687,062   |

## 28 FINANCE COST

Mark-up on:

Long-term financing

Short term financing

Due to related parties

Bank and other charges

|               |               |
|---------------|---------------|
| 1,156,284,786 | 933,942,868   |
| 27,240,689    | 28,550,433    |
| 304,596,158   | 132,083,620   |
| 1,488,121,633 | 1,094,576,921 |
| 16,012        | 26,686        |
| 1,488,137,645 | 1,094,603,607 |

## 29 OTHER INCOME

**Income from financial assets:**

Mark-up on saving accounts

Other

markup on balances with related parties

|      |            |            |
|------|------------|------------|
| 16.1 | 3,180,892  | 4,449,725  |
|      | -          | 37,607     |
| 14   | 16,454,923 | 70,900,984 |
|      | 19,635,815 | 75,388,316 |

## 30 OTHER EXPENSES

Loss on future transactions

Other

Bad Debts - Written Off

|      |            |            |
|------|------------|------------|
| 30.1 | 24,380,456 | 40,879,234 |
|      | 20,929     | -          |
| 30.2 | 1,953,121  | -          |
|      | 26,354,506 | 40,879,234 |

30.1 During the year, the Company entered into sale of 5,610,000 and future repurchase transaction of 5,625,000 shares of TPL Properties Limited.

30.2 This represents written off an advance given to TPL Logistics Private Limited.

## 31 TAXATION

Current

|  | 2024                   | 2023       |
|--|------------------------|------------|
|  | ----- ( Rupees ) ----- |            |
|  | 48,389,303             | 62,808,175 |

31.1 The major income of the Company falls under final tax regime, therefore, no deferred tax asset and liabilities are recorded in these unconsolidated financial statements.

# Notes to the Unconsolidated Financial Statements

For the year ended June 30, 2024

## 32 LOSS PER SHARE - BASIC AND DILUTED

Loss attributable to the ordinary shareholders

| 2024                   | 2023 |
|------------------------|------|
| ----- ( Rupees ) ----- |      |

|                 |               |
|-----------------|---------------|
| (1,398,864,868) | (863,705,289) |
|-----------------|---------------|

----- Number of shares -----

Weighted average number of ordinary shares

|             |             |
|-------------|-------------|
| 267,297,763 | 267,297,763 |
| (5.23)      | (3.23)      |

Loss per share - basic

32.1 There is no dilution effect on the basic loss per share of the company.

## 33 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Company finances its operations through equity, borrowings and management of working capital with a view of maintaining an appropriate mix between various sources of finance to minimize risks. Taken as a whole, the Company is exposed to market risk (including currency risk, interest rate and other price risks), credit risk and liquidity risk. The Company's overall risk management policies focus on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Company's financial performance. No changes were made in the risk and capital management framework and objectives, policies or processes and assumptions during the year ended June 30, 2024. The policies for managing each of these risks are summarised below:

### Risk management framework

The Board of Directors has overall responsibility for the establishment and over sight of the Company's risk management framework. The executive management team is responsible for developing and monitoring the Company's risk management policies. The team regularly meets and any changes and compliance issues are reported to the Board of Directors through the audit committee.

Risk management systems are reviewed regularly by the executive management team to reflect changes in market conditions and the Company's activities. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations. The audit committee oversees compliance by management with the Company's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Company.

### 33.1 Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate due to changes in market prices. Market risk comprises of three types of risks: interest rate risk, currency risk and other price risk.

#### 33.1.1 Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of the financial instruments will fluctuate because of changes in market interest rates. The Company's exposure to the risk of changes in market interest rates relates primarily to the Company's long-term and short-term financing arrangements at floating interest rates to meet its business operations and working capital requirements.

#### 33.1.2 Interest rate sensitivity

The following table demonstrates the sensitivity to a reasonably possible change in interest rates, with all other variables held constant, on the Company's loss before tax (through impact on floating rate borrowings). There is no direct impact on Company's equity. This analysis excludes the impact of movement in market variables on the carrying values of provisions and on non-financial assets and liabilities of the Company.

# Notes to the Unconsolidated Financial Statements

For the year ended June 30, 2024

|               | (Increase) /<br>decrease in<br>basis points | Effect on loss<br>before tax |
|---------------|---|------------------------------|
| June 30, 2024 | +100  | 47,010,096                   |
|               | -100  | (47,010,096)                 |
| June 30, 2023 | +100  | 56,182,891                   |
|               | -100  | (56,182,891)                 |

### 33.1.3 Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. As of reporting date, the Company exposed to Rs. 4,742,162 (2023: Rs. 193,043,589) amount as currency risk. The sensitivity analysis of balance subject to currency risk is as follows:

|               | Appreciation /<br>(depreciation)<br>of 1 percent | Effect on loss<br>before tax |
|---------------|--|------------------------------|
| June 30, 2024 | +100   | 47,422                       |
|               | -100   | (47,422)                     |
| June 30, 2023 | +100   | 1,930,436                    |
|               | -100   | (1,930,436)                  |

### 33.1.4 Other price risk

Other price risk is the risk that the fair value of future cash flows of the financial instruments will fluctuate because of changes in market prices such as equity price risk. Equity price risk is the risk arising from uncertainties about future values of investments securities. As at reporting date, the Company is exposed to equity price risk to the extent of its investment in its listed subsidiaries (note 9).

### 33.2 Credit risk

33.2.1 Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharging an obligation and cause the other party to incur a financial loss without taking into account the fair value of any collateral. The financial assets excludes statutory assets and comprise of investments, deposits, interest accrued, due from related parties and other receivables, cash and bank balances. Out of the total financial assets of Rs. 7,451.51 million (2023: Rs. 10,443 million), the financial assets which are subject to credit risk amounted to Rs. 16.796 million (2023: Rs. 172.928 million). The Company's credit risk attributable to its bank balances are assessed as low.

33.2.2 The credit quality of Company's bank balances can be assessed with reference to external credit ratings as follows:

| Bank Balances by<br>short-term rating category | Rating Agency | 2024                   | 2023        |
|--|---------------|------------------------|-------------|
|  |               | ----- ( Rupees ) ----- |             |
| A-1+   | PACRA / VIS   | 5,555,861              | 123,490,176 |
| AA+  | PACRA         | -                      | -           |
| A-1  | PACRA / VIS   | 9,501,388              | 47,693,147  |
| A-2  | JCR-VIS       | 8,938                  | -           |
| A-3  | JCR-VIS       | 1,729,583              | -           |
| Unrated  | VIS           | -                      | 1,745,634   |
|  |               | 16,795,770             | 172,928,957 |



# Notes to the Unconsolidated Financial Statements

For the year ended June 30, 2024

33.2.3 As at reporting date, there are no financial assets that would otherwise be past due or impaired whose terms have been renegotiated.

## 33.3 Liquidity risk

Liquidity risk represents the risk that a Company will encounter difficulties in meeting obligations with the financial liabilities. The Company's objective is to maintain a balance between continuity of funding and flexibility through the management of working capital and financing facilities.

The table below summarises the maturity profile of the Company's financial liabilities (excluding statutory liabilities) at June 30, 2024 and June 30, 2023 based on contractual undiscounted payment dates and present market interest rates:

|                          | On demand         | Less than<br>3 months | 3 to 12<br>months    | 1 to 5<br>years      | Total                |
|--------------------------|-------------------|-----------------------|----------------------|----------------------|----------------------|
| ----- (Rupees) -----     |                   |                       |                      |                      |                      |
| <b>June 30, 2024</b>     |                   |                       |                      |                      |                      |
| Long-term financings     | -                 | 31,691,135            | 1,533,376,177        | 3,047,911,512        | 4,612,978,824        |
| Trade and other payables | -                 | 432,108,268           | -                    | -                    | 432,108,268          |
| Accrued mark-up          | -                 | 550,576,432           | -                    | -                    | 550,576,432          |
| Lease liabilities        | -                 | 15,517,456            | 54,344,744           | 85,763,167           | 155,625,367          |
| Short term financings    | -                 | 85,352,223            | -                    | -                    | 85,352,223           |
| Due to related parties   | 24,691,400        | -                     | -                    | -                    | 24,691,400           |
| Unclaimed dividend       | 1,729,583         | -                     | -                    | -                    | 1,729,583            |
| Unpaid dividend          | 3,000,000         | -                     | -                    | -                    | 3,000,000            |
|                          | <u>29,420,983</u> | <u>1,115,245,514</u>  | <u>1,587,720,921</u> | <u>3,133,674,679</u> | <u>5,866,062,097</u> |

|                          | On demand          | Less than<br>3 months | 3 to 12<br>months | 1 to 5<br>years      | Total                |
|--------------------------|--------------------|-----------------------|-------------------|----------------------|----------------------|
| ----- (Rupees) -----     |                    |                       |                   |                      |                      |
| <b>June 30, 2023</b>     |                    |                       |                   |                      |                      |
| Long-term financings     | -                  | 16,029,652            | 48,034,021        | 4,581,656,889        | 4,645,720,562        |
| Trade and other payables | -                  | 322,044,362           | -                 | -                    | 322,044,362          |
| Accrued mark-up          | -                  | 276,701,543           | -                 | -                    | 276,701,543          |
| Lease liabilities        | -                  | 12,263,757            | 43,862,599        | 155,625,366          | 211,751,722          |
| Short term financings    | -                  | 88,236,381            | -                 | -                    | 88,236,381           |
| Due to related parties   | 975,178,912        | -                     | -                 | -                    | 975,178,912          |
| Unclaimed dividend       | 1,729,583          | -                     | -                 | -                    | 1,729,583            |
| Unpaid dividend          | 3,000,000          | -                     | -                 | -                    | 3,000,000            |
|                          | <u>979,908,495</u> | <u>715,275,695</u>    | <u>91,896,620</u> | <u>4,737,282,255</u> | <u>6,524,363,065</u> |

## 33.4 Fair value of financial instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- in the principal market for the asset or liability; or
- in the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible by the Company.

# Notes to the Unconsolidated Financial Statements

For the year ended June 30, 2024

The fair value of an asset or a liability is measure using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants at in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participants ability to generate economic benefit by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

## 33.4.1 Fair value hierarchy

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs. All assets and liabilities for which fair value is measured or disclosed in the unconsolidated financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

Level 1: Quoted prices in active markets for identical items (unadjusted)

Level 2: Observable direct or indirect inputs other than Level 1 inputs

Level 3: Unobservable inputs (i.e. not derived from market data).

## 33.4.2 The Company held the following financial instruments measured at fair value:

|  | Total              | Level 1       | Level 2       | Level 3       |
|--|--------------------|---------------|---------------|---------------|
|  | ----- Rupees ----- |               |               |               |
| <b>Financial assets - Designated at FV</b> |                    |               |               |               |
| June 30, 2024                              | 6,203,180,728      | 4,193,878,577 | 356,189,776   | 1,653,112,375 |
| June 30, 2023                              | 9,853,459,428      | 6,006,999,518 | 1,374,997,455 | 2,471,462,455 |

## 33.4.3 Description of significant unobservable inputs to valuation

The significant unobservable inputs used in the fair value measurements categorised within Level 3 of the fair value hierarchy, as at 30 June 2024 are shown below:

### Non-listed equity investments - TPL Security Services (Private) Limited

The model used for the valuation of TPL Security Services (Private) Limited is Discounted Cashflow method The assumptions used and related sensitivity are mentioned below:

| Significant unobservable inputs | 2024  | 2023 | Sensitivity of the input to fair value   |
|---------------------------------|-------|------|--|
| Discount rate                   | 23.1% | 24%  | 1% increase in the discount rate could result in decrease in fair value by Rs. 10.555 million.<br>1% decrease in the discount rate could result in increase in fair value by Rs. 11.052 million. |
| Terminal growth rate            | 3%    | 3%   | 1% increase in the growth rate could result in increase in fair value by Rs. 8.332 million.<br>1% decrease in the growth rate could result in decrease in fair value by Rs. 9.202 million.       |

### Non-listed equity investments - TPL Life Insurance Limited

The valuation of TPL Life Insurance Limited is based on the share price as per the last transaction of shares swap agreement.

# Notes to the Unconsolidated Financial Statements

For the year ended June 30, 2024

## 33.5 Capital management

The primary objective of the Company's capital management is to ensure that it maintains healthy capital ratios in order to support its business sustain future development of the business and maximise shareholders value. No changes were made in the objectives, policies or processes during the year ended June 30, 2024.

The Company manages its capital structure and makes adjustment to it in the light of changes in economic conditions. The Company monitors capital using a debt equity ratio, which is net debt divided by total capital plus net debt. Equity comprises of share capital and revenue reserves. The gearing ratio as at June 30, 2024 and June 30, 2023 are as follows:

|                                     | Note | 2024<br>----- ( Rupees ) ----- | 2023                  |
|-------------------------------------|------|--------------------------------|-----------------------|
| Long-term financings                | 18   | 4,612,978,824                  | 4,645,720,562         |
| Accrued mark-up                     | 21   | 550,576,432                    | 276,701,543           |
| Short term financings               | 22   | 85,352,223                     | 88,236,381            |
| Due to related parties              | 24   | 24,691,400                     | 975,178,912           |
| Lease liabilities                   | 19   | 155,625,367                    | 211,751,722           |
| <b>Total debts</b>                  |      | <b>5,429,224,246</b>           | <b>6,197,589,120</b>  |
| Less: Cash and bank balances        | 16   | (16,795,770)                   | (172,928,957)         |
| <b>Net debt</b>                     |      | <b>5,412,428,476</b>           | <b>6,024,660,163</b>  |
| Share capital                       | 17   | 2,672,977,630                  | 2,672,977,630         |
| Capital reserve                     |      | 60,855,762                     | 60,855,762            |
| Revenue reserve                     |      | (3,363,010,319)                | (1,964,145,451)       |
| Other component of equity           |      | (565,611,485)                  | 3,370,367,315         |
| Subordinated loan from TPL Holdings |      | 2,000,000,000                  | -                     |
| <b>Total equity</b>                 |      | <b>805,211,588</b>             | <b>4,140,055,256</b>  |
| <b>Total capital</b>                |      | <b>6,217,640,064</b>           | <b>10,164,715,419</b> |
| <b>Gearing ratio</b>                |      | <b>87%</b>                     | <b>59%</b>            |

## 34 REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

The aggregate amounts charged in these unconsolidated financial statements for the year are as follows:

|                            | Chief Executive                |                   | Directors                      |                  | Executives                     |                   |
|----------------------------|--------------------------------|-------------------|--------------------------------|------------------|--------------------------------|-------------------|
|                            | 2024<br>----- ( Rupees ) ----- | 2023              | 2024<br>----- ( Rupees ) ----- | 2023             | 2024<br>----- ( Rupees ) ----- | 2023              |
| Basic salary               | 38,712,000                     | 38,712,276        | -                              | 3,074,400        | 37,550,640                     | 36,464,168        |
| Allowances and benefits:   |                                |                   |                                |                  |                                |                   |
| - house rent               | 17,420,400                     | 17,420,400        | -                              | 1,388,676        | 16,897,788                     | 16,408,818        |
| - medical                  | 3,867,600                      | 3,867,324         | -                              | 308,286          | 3,751,572                      | 3,642,885         |
| - vehicle allowance        | -                              | -                 | -                              | -                | 5,100,000                      | 5,347,757         |
| Provision for ESOP-        | -                              | -                 | -                              | -                | -                              | -                 |
| Bonus                      | -                              | 11,250,000        | -                              | -                | -                              | -                 |
| Staff retirement benefits: |                                |                   |                                |                  |                                |                   |
|                            | -                              | 3,224,736         | -                              | 257,062          | 2,354,040                      | 2,692,036         |
|                            | <b>60,000,000</b>              | <b>74,474,736</b> | <b>-</b>                       | <b>5,028,424</b> | <b>65,654,040</b>              | <b>64,555,664</b> |
| Number of person(s)        | <b>1</b>                       | <b>1</b>          | <b>-</b>                       | <b>1</b>         | <b>30</b>                      | <b>30</b>         |

# Notes to the Unconsolidated Financial Statements

For the year ended June 30, 2024

34.1 In addition, the Chief Executive and certain executives of the Company have also been provided with Company's owned and maintained cars and other benefits in accordance with their entitlement as per rules of the Company.

34.2 In addition to the remuneration disclosed above, the Company has paid Rs. 1.5 million (2023: 1.6 million) to four non-executive Directors and two Independent Directors on account of board meeting fees.

## 35 TRANSACTIONS AND BALANCES WITH RELATED PARTIES

35.1 Related parties comprise ultimate holding company, subsidiaries, associates and companies where directors hold common directorship, key management personnel and their close family members and staff retirement benefit funds. Transactions and balances with related parties other than those disclosed elsewhere in these unconsolidated financial statements are as follows:

|   | 2024                   | 2023          |
|---|------------------------|---------------|
|   | ----- ( Rupees ) ----- |               |
| <b>TPL Holdings (Private) Limited – (Holding Company)</b>                                     |                        |               |
| Amount received by the Company from TPLH  | 1,534,661,910          | 1,601,759,888 |
| Mark-up paid by the Company   | 10,352,940             | -             |
| Mark-up on current account (net)  | 304,596,158            | 132,083,620   |
| Expenses incurred by the Company on behalf of TPLH  | -                      | 11,411        |
| Tri Partie Agreement  | -                      | 400,000,000   |
| Amount paid / repaid by the Company to TPLH   | 488,338,363            | 367,785,363   |
| <b>TPL Security Services (Private) Limited (Subsidiary Company)</b>                           |                        |               |
| Expenses incurred by the Company on behalf of TPLSS   | 13,509,923             | 16,066,717    |
| Amount paid by the Company to TPLSS   | 2,100,000              | 200,000       |
| Income against reimbursement  | -                      | 654,720       |
| Expenses incurred by TPL SS for Company   | -                      | 135,354       |
| Amount received by the Company from TPLSS   | 24,504,332             | 1,000,000     |
| <b>TPL Insurance Limited – (Subsidiary Company)</b>   |                        |               |
| Expense paid / payable on behalf of TPLI  | 79,241,836             | 89,718,596    |
| Amount received by the Company  | 85,888,436             | 127,784,499   |
| Amount paid / repaid by the Company to TPLI   | -                      | 38,000,000    |
| Expenses incurred on behalf of the Company  | 131,292                | 715,046       |
| <b>TPL Life Insurance Limited / Dar-es-Salaam Textile Mills Limited- (Subsidiary Company)</b> |                        |               |
| Advance against issue of shares paid to TPLL  | 170,000,000            | -             |
| Amount paid by the Company to TPLL  | 10,500,000             | -             |
| Amount received by the Company from TPLL  | 13,025,000             | 48,360,000    |
| Transfer of Asset from TPL Life to TPL Corp   | -                      | 452,667       |
| Right shares issued by TPLL against the balance   | 40,000,000             | -             |
| Amount paid/payable against services obtained from TPLL                                       | -                      | 2,246,704     |
| Expenses incurred on behalf of the Company  | -                      | 16,138        |
| Expenses incurred by the Company on behalf of TPLL  | 6,677,250              | 36,375,715    |
| Loan Transferred to TPL Life  | -                      | 130,351       |

# Notes to the Unconsolidated Financial Statements

For the year ended June 30, 2024

|  | 2024                   | 2023        |
|--|------------------------|-------------|
|  | ----- ( Rupees ) ----- |             |
| <b>TPL Trakker Limited - (Subsidiary Company)</b>                        |                        |             |
| Expenses incurred by TPLT on behalf of the Company                       | 2,972,738              | 2,920,840   |
| Expenses incurred by the Company on behalf of TPLT                       | 35,499,961             | 98,677,194  |
| Amount received by the Company   | 138,478,000            | 64,684,278  |
| Amount paid / repaid to the Company                                      | 94,200,000             | 217,535,000 |
| Tri-Party Agreement  | -                      | 400,000,000 |
| Loan Transferred to TPL Tracker  | -                      | 1,300,000   |
| Mark-up on current account - net   | 8,808,270              | 58,258,929  |
| <b>TPL Properties Limited - (Subsidiary Company)</b>                     |                        |             |
| Funds received by the Company from TPLP                                  | 86,413,858             | 21,562,462  |
| Expenses incurred by TPLP on behalf of the Company                       | 384,091                | 489,577     |
| Expenses incurred by the Company on behalf of TPLP                       | 43,838,708             | 60,273,514  |
| Amount Paid by the Company to TPLP                                       | 3,500,000              | -           |
| Loan transferred to TPLP   | -                      | 650,000     |
| <b>TPL Tech Pakistan (Private) Limited - (Common directorship)</b>       |                        |             |
| Expenses incurred by the Company on behalf of TPL Tech                   | 83,200                 | 61,365      |
| <b>TPL REIT (Private) Limited – (Common directorship)</b>                |                        |             |
| Funds received from TPL REIT   | 21,898,488             | 28,000,000  |
| Expenses incurred by TPL RIET on behalf of Company                       | -                      | 270,675     |
| Expenses incurred by the Company on behalf of TPL REIT                   | 24,499,419             | 23,481,200  |
| <b>TPL E-venture (Private) Limited – (Subsidiary Company)</b>            |                        |             |
| Funds received by the Company from TPL E-ventures                        | 113,400                | -           |
| Expenses incurred by the Company on behalf of TPLE                       | 254,399                | 4,065       |
| Advance against issue of shares paid to TPLE                             | 25,700,000             | -           |
| Right shares issued by TPLE against the balance                          | 90,000,000             | -           |
| Expenses incurred by TPL E Venture on behalf of Company                  | -                      | 4,690       |
| Mark-up on current account   | 7,646,654              | 11,547,041  |
| <b>TPL Property Management (Private) Limited - (Common Directorship)</b> |                        |             |
| Expenses incurred by the Company on behalf of TPL Property Management    | 15,000                 | -           |
| <b>Astra Location Services (Private) Limited</b>                         |                        |             |
| Expenses incurred by the Company on behalf of Astra Location Services    | 3,055,695              | -           |
| <b>Staff retirement benefit</b>  |                        |             |
| Staff Provident Fund - employer contribution                             | 12,832,830             | 15,202,282  |
| <b>Key management personnel</b>  |                        |             |
| Salaries and other benefits  | 79,027,337             | 80,634,516  |
| Post employment benefits   | 3,429,518              | 3,929,982   |

# Notes to the Unconsolidated Financial Statements

For the year ended June 30, 2024

35.2 All transactions with related parties are entered into at agreed terms duly approved by the Board of Directors of the Company. The related parties status of outstanding receivables / payables as at June 30, 2024 and June 30, 2023 is disclosed in respective notes to these unconsolidated financial statements.

35.3 Certain employees of the Company also provide services to the group companies and their cost are proportionately charged to the group companies on agreed terms. In addition, certain common expenses (inclusive of salaries and related benefits) are also allocated within the group companies on agreed basis and terms.

## 36 SEGMENT REPORTING

For management purposes, the activities of the Company are organised into one operating segment i.e. to make investment in group and other companies. The Company operates in the said reportable operating segment based on the nature of the products, risks and returns, organisational and management structure and internal financial reporting systems. The operating interests of the Company are confined to Pakistan. Accordingly, the information and figures reported in these unconsolidated financial statements are related to the Company's only reportable segment in Pakistan.

## 37 DISCLOSURE RELATING TO SHARIAH COMPLIANCE AND COMPANY'S LISTING ON ISLAMIC INDEX:

|  | 2024                   | 2023          |
|--|------------------------|---------------|
|  | ----- ( Rupees ) ----- |               |
| Shariah compliant bank balances as at year end                     | 9,501,389              | 47,700,258    |
| Financing arrangements as per Islamic mode                         | 2,162,357,031          | 2,154,090,234 |
| Profit earned from Shariah Compliant bank balances during the year | 1,941,730              | 430,474       |
| Markup paid on Islamic mode of financing during the year           | 533,833,551            | 431,444,929   |
| Interest paid on conventional financing during the year            | 644,941,089            | 530,352,229   |

## 38 NUMBER OF EMPLOYEES

|   |   |    |
|---|---|----|
| Total number of employees as at June 30     | 5 | 7  |
| Average number of employees during the year | 7 | 74 |

## 39 CORRESPONDING FIGURES

Corresponding figures have been rearranged wherever necessary; however, there are no material reclassifications to report. However, there were no material reclassifications to report during the year.

## 40 DATE OF AUTHORISATION OF ISSUE

These unconsolidated financial statements were authorised for issue on October 02, 2024 by the Board of Directors of the Company.

## 41 GENERAL

All figures have been rounded off to the nearest rupees, unless otherwise stated.

  
CHIEF EXECUTIVE OFFICER

  
DIRECTOR

  
CHIEF FINANCIAL OFFICER

# INDEPENDENT AUDITOR'S REPORT

## TO THE MEMBERS OF TPL CORP LIMITED

### Report on the Audit of the Consolidated Financial Statements

#### Opinion

We have audited the annexed consolidated financial statements of TPL CORP LIMITED (the Holding Company) and its subsidiaries (collectively referred to as "the Group"), which comprise the consolidated statement of financial position as at June 30, 2024, and the consolidated statement of the profit or loss and other comprehensive income, the consolidated statement of changes in equity, the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including material accounting policy information.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at June 30, 2024 and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with the accounting and reporting standards as applicable in Pakistan.

#### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Emphasis of matter

We draw attention to note 38.1.7 to the consolidated financial statements which describe the significant uncertainty related to the outcome of a contingency of a subsidiary for which no provision is considered necessary in these consolidated financial statements for the reasons disclosed in the said note. Our opinion is not modified in respect of this matter.

#### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current year. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Following are the Key audit matters:

| S.No. | Key audit matters   | How the matter was addressed in our audit  |
|-------|---|--|
| (i)   | Going concern assessment  |  |
|       | As disclosed in note 1.4 of the consolidated financial statements, the Group has incurred net loss of Rs. 5,172.820 million (2023: Rs. 1,375.352 million) during the year ended June 30, 2024 and, as of that date, the accumulated losses amounted to Rs. 2,370.030 million (2023: unappropriated profit of Rs. 890.898 million) and the Group's current liabilities exceeded its current assets | <p>Our audit procedures amongst others, comprised of following:</p> <ul style="list-style-type: none"> <li>We reviewed the financial projections prepared by the management and critically evaluated the assumptions and estimations used in preparation of such projections.</li> </ul> |

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| S.No. | Key audit matters   | How the matter was addressed in our audit  |
|-------|---|--|
|       | <p>by Rs. 4,100.328 million (2023: Rs. 2,794.870 million). Further, the principle repayment of two installments by the Holding Company against Term Finance Certificate and Sukuk amounting to Rs. 742.5 million each are due by December 31, 2024 and June 30, 2025, respectively.</p> <p>These events or conditions are indicators that may cast significant doubt on the Group's ability to continue as a going concern.</p> <p>The management believes that no material uncertainty exists for the Group to continue as a going concern due to the arrangements and steps taken by the management which include commitment for fresh facility lines from financial institutions, collaboration with various parties and advisors for the sale of strategic asset of the Group and availability of financial support from its Parent Company and sponsors in order to discharge the Holding Company's obligation as and when due during the foreseeable future that is at least next 12 months.</p> <p>Due to significance of the matter, we have considered this as a key audit matter.</p> | <ul style="list-style-type: none"> <li>We evaluated the actions and arrangements made by the Group and obtained sufficient appropriate audit evidence in this regard.</li> <li>We evaluated management's plan and assessed whether the plans are likely to improve the feasibility in meeting its cash requirements for liabilities due to be paid in next 12 months.</li> <li>We obtained written representations from management and Board of Directors regarding their plans for future actions and the feasibility of these plans.</li> <li>We reviewed communications with parties and the advisors for the sale of strategic asset of the Group and discussed it with those charged with governance for their consideration in this respect.</li> <li>We assessed the adequacy and appropriateness of disclosures made in the financial statements in respect of going concern assumption used by the management as required by the applicable financial reporting framework.</li> </ul> |
| (ii)  | <b>Revenue recognition</b>  |  |
|       | <p>(Refer note 39 to the accompanying consolidated financial statements)</p> <p>One of the Group's subsidiary has four main streams of revenue which are equipment installation and sales, monitoring fees, rentals from tracking devices and navigation revenue.</p> <p>The recognition of revenue against such streams involved complex IT systems including system integration. In addition, the amount of revenue recognized is material to the consolidated financial statements.</p> <p>Based on the above factors, we have considered revenue recognition as a key audit matter.</p>   | <p>Our audit procedures include the following:</p> <ul style="list-style-type: none"> <li>Obtained an understanding of the process of revenue recognition including the design and implementation of internal controls.</li> <li>Tested the operating effectiveness of the controls to ensure that they operated throughout the year as designed and implemented.</li> <li>Involved our internal IT department to perform tests on IT general controls.</li> <li>Performed test of details by obtaining a sample of transaction of revenue stream and checked the agreements with customers for terms and conditions.</li> <li>Performed procedures on revenue to ensure that revenue is recognized according to policy and cut off procedures to ensure that revenue has been recorded in the correct accounting period.</li> </ul>   |
| (ii)  | <b>Impairment of goodwill and other intangible assets</b>   |  |
|       | <p>Refer note 7 to the accompanying consolidated financial Statements)</p> <p>One of the subsidiary's intangible assets include goodwill, intangible assets with indefinite life and intangible assets under development having carrying value aggregating to Rs. 2,530.769 million as of June 30, 2024 and tested for impairment at least on an annual basis.</p>  | <p>Our audit procedures include the following:</p> <ul style="list-style-type: none"> <li>Evaluating the Group's assumptions used in assessing the recoverability of intangible assets, in particular, revenue and cash flow projections, useful economic lives and discount rates.</li> <li>Assessing the methodologies used by the management in the impairment analysis and determination of CGUs, to which it relates.</li> </ul>  |

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| S.No. | Key audit matters  | How the matter was addressed in our audit   |
|-------|--|---|
|       | <p>The determination of recoverable amount requires judgement in both identifying and then valuing the relevant Cash Generating Units (CGUs). The impairment assessment for such assets involves significant judgments and estimates about future business performance, with key assumptions including cash flows, inflation rates, the overall long-term growth rates, discount rates used and to the extent relevant, the fair value less costs to dispose. Changes in these assumptions might lead to a significant change in the carrying values of the related assets. Based on the above factors we considered this as a key audit matter.</p> | <ul style="list-style-type: none"> <li>• involved our specialist to:           <ul style="list-style-type: none"> <li>• assess the key assumptions and methodologies used in the impairment analysis, in particular growth rates, inflation rate and discount rate applied;</li> <li>• examine the approved business plans and assumptions used by management, including forecasted revenue base, profit from operations, capital calculations and cash flows necessary for the continuing use of the CGU's assets and allocated goodwill; and</li> <li>• evaluate the sensitivity analysis performed by management around the key assumptions for various CGU's as well as performing break-even analysis on key assumptions and challenged the outcomes of the assessment.</li> </ul> </li> </ul> |

#### Information Other than the Consolidated Financial Statements and Auditor's Report Thereon

Management is responsible for the other information. The other information comprises the information included in the annual report but does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of Management and Board of Directors for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of Companies Act, 2017 (XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are responsible for overseeing the Group's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

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As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current year and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Zulfikar Ali Causer.



**BDO EBRAHIM & CO.**  
**CHARTERED ACCOUNTANTS**

**KARACHI**  
**DATE: NOVEMBER 6, 2024**  
**UDIN: AR202410067QJ196iFCy**

**BDO Ebrahim & Co. Chartered Accountants**

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# Consolidated Statement of Financial Position

As at June 30, 2024

|   |      | 2024                         | 2023                         |
|---|------|------------------------------|------------------------------|
|   | Note | Rupees                       | Rupees                       |
| <b>ASSETS</b>   |      |                              |                              |
| <b>NON-CURRENT ASSETS</b>                                       |      |                              |                              |
| Property, plant and equipment                                   | 6    | 1,232,616,712                | 1,495,096,918                |
| Intangible assets   | 7    | 3,169,190,113                | 3,079,974,569                |
| Right-of-use assets   | 8    | 429,749,991                  | 511,533,491                  |
| Due from related parties  | 9    | 600,799,000                  | 480,157,000                  |
| Long-term investments   | 10   | 11,057,245,022               | 14,954,322,925               |
| Long-term loans   | 11   | 59,531,312                   | 61,080,479                   |
| Long-term deposits  | 12   | 76,664,236                   | 70,709,337                   |
| Deferred tax asset - net  | 13   | 77,698,146                   | 124,346,442                  |
|   |      | <u>16,703,494,532</u>        | <u>20,777,221,161</u>        |
| <b>CURRENT ASSETS</b>   |      |                              |                              |
| Stock-in-trade  | 14   | 278,381,452                  | 390,960,169                  |
| Trade debts   | 15   | 786,682,575                  | 1,145,014,499                |
| Loans and advances  | 16   | 871,774,668                  | 949,899,532                  |
| Trade deposits and prepayments                                  | 17   | 894,586,514                  | 590,911,600                  |
| Interest accrued  | 18   | 494,125,635                  | 431,867,171                  |
| Insurance and reinsurance receivables                           | 19   | 1,855,996,868                | 1,340,073,021                |
| Other receivables   | 20   | 1,216,704,430                | 622,194,444                  |
| Short-term investments  | 21   | 1,591,705,751                | 1,526,138,490                |
| Due from related parties  | 22   | 452,935,332                  | 951,499,522                  |
| Deferred commission expense                                     |      | 281,387,017                  | 254,117,876                  |
| Cash and bank balances  | 23   | 4,639,723,502                | 4,027,903,925                |
|   |      | <u>13,364,003,744</u>        | <u>12,230,580,249</u>        |
| <b>TOTAL ASSETS</b>   |      | <u><u>30,067,498,276</u></u> | <u><u>33,007,801,410</u></u> |
| <b>EQUITY AND LIABILITIES</b>                                   |      |                              |                              |
| <b>SHARE CAPITAL AND RESERVES</b>                               |      |                              |                              |
| Authorised share capital  |      |                              |                              |
| 330,000,000 (2023: 330,000,000) ordinary shares of Rs.10/- each |      | <u>3,300,000,000</u>         | <u>3,300,000,000</u>         |
| Issued, subscribed and paid-up capital                          | 24   | 2,672,977,630                | 2,672,977,630                |
| Capital reserves  |      | 60,855,762                   | 60,855,762                   |
| Revenue reserves  |      | (2,370,030,778)              | 890,897,919                  |
| Other components of equity                                      |      | 30,881,869                   | 21,397,370                   |
| Subordinated loan from parent company                           | 24.4 | 2,000,000,000                | -                            |
| Equity attributable to equity holders of the parent             |      | 2,394,684,483                | 3,646,128,681                |
| Non-controlling interest  |      | 6,193,107,362                | 8,443,779,568                |
| <b>Total Equity</b>   |      | <u>8,587,791,845</u>         | <u>12,089,908,249</u>        |
| <b>Participant's Takaful Fund</b>                               |      |                              |                              |
| Ceded Money   |      | 2,000,000                    | 2,000,000                    |
| Accumulated deficit   |      | (35,683,652)                 | (38,166,743)                 |
|   |      | <u>(33,683,652)</u>          | <u>(36,166,743)</u>          |
| <b>Total shareholder's equity</b>                               |      | <u>8,554,108,193</u>         | <u>12,053,741,506</u>        |

# Consolidated Statement of Financial Position

As at June 30, 2024

|  |      | 2024           | 2023           |
|--|------|----------------|----------------|
|  | Note | Rupees         | Rupees         |
| <b>NON-CURRENT LIABILITIES</b>             |      |                |                |
| Long-term financing                        | 25   | 3,668,851,644  | 5,467,326,115  |
| Lease liabilities                          | 26   | 320,185,877    | 406,280,696    |
| Deferred liabilities                       | 27   | 60,020,597     | 55,002,052     |
|  |      | 4,049,058,118  | 5,928,608,862  |
| <b>CURRENT LIABILITIES</b>                 |      |                |                |
| Trade and other payables                   | 28   | 5,653,561,116  | 4,905,616,832  |
| Accrued mark-up                            | 29   | 843,522,558    | 476,041,677    |
| Short-term financing                       | 30   | 2,340,663,471  | 1,991,047,151  |
| Liabilities against insurance contracts    | 31   | 2,131,005,560  | 1,618,265,265  |
| Underwriting provisions                    | 32   | 2,432,686,343  | 2,020,980,773  |
| Running finance under mark-up arrangements | 33   | 732,104,955    | 794,368,862    |
| Current portion of non-current liabilities | 34   | 2,598,671,055  | 1,103,116,034  |
| Due to related parties                     | 35   | 553,771,129    | 1,945,500,582  |
| Taxation – net                             | 36   | 75,438,142     | 49,747,096     |
| Unclaimed dividend                         |      | 4,316,598      | 51,558,214     |
| Unpaid dividend                            |      | 3,000,000      | 3,000,000      |
| Advance monitoring fees                    | 37   | 95,591,038     | 66,208,557     |
|  |      | 17,464,331,965 | 15,025,451,042 |
| Liabilities classified as held for sale    | 25   |                | -              |
| <b>TOTAL EQUITY AND LIABILITIES</b>        |      | 30,067,498,276 | 33,007,801,410 |
| <b>CONTINGENCIES AND COMMITMENTS</b>       | 38   |                |                |

The annexed notes from 1 to 55 form an integral part of these consolidated financial statements.



CHIEF EXECUTIVE OFFICER



DIRECTOR



CHIEF FINANCIAL OFFICER

# Consolidated Statement of Profit or Loss and Other Comprehensive Income

For the year ended June 30, 2024

|   |      | 2024                   | 2023                   |
|---|------|------------------------|------------------------|
|   | Note | Rupees                 | Rupees                 |
| Turnover - net  | 39   | 4,902,191,104          | 11,756,590,252         |
| Cost of sales and services  | 40   | <u>(5,240,211,785)</u> | <u>(4,437,770,935)</u> |
| Gross profit  |      | (338,020,681)          | 7,318,819,317          |
| Distribution expenses   | 41   | (418,822,546)          | (198,506,707)          |
| Administrative expenses   | 42   | <u>(3,350,400,690)</u> | <u>(3,954,909,252)</u> |
| Operating profit  |      | (4,107,243,917)        | 3,165,403,358          |
| Other expenses  | 43   | (350,748,329)          | (263,227,876)          |
| Finance costs   | 44   | (2,579,737,617)        | (1,755,172,125)        |
| Other income  | 45   | 2,129,102,212          | 693,527,391            |
| (Loss)/gain attributable to PTF   |      | (2,483,091)            | (51,872,206)           |
| (Loss) / profit before income tax and minimum tax differential  |      | (4,911,110,742)        | 1,788,658,542          |
| Minimum tax differential  | 46.1 | <u>(55,662,627)</u>    | <u>(65,221,909)</u>    |
| (Loss) / profit before income tax   |      | (4,966,773,369)        | 1,723,436,633          |
| Taxation  | 46.2 | <u>(206,046,593)</u>   | <u>(348,084,096)</u>   |
| Profit after taxation - from continued operations   |      | (5,172,819,962)        | 1,375,352,537          |
| (Loss)/profit from discontinued operations  |      | -                      | (186,725,501)          |
| Profit for the year   |      | <u>(5,172,819,962)</u> | <u>1,188,627,036</u>   |
| Other comprehensive income not to be reclassified to profit or loss in subsequent periods (net of tax): |      |                        |                        |
| Fair value gain on equity instruments designated at FVOCI   |      | 14,711,840             | 54,203,681             |
| Other comprehensive income to be reclassified to profit or loss in subsequent periods (net of tax):     |      |                        |                        |
| Exchange differences on translation of foreign operations   |      | <u>(30,439,506)</u>    | <u>(154,061,127)</u>   |
| Other comprehensive (loss) for the year, net of tax   |      | <u>(15,727,666)</u>    | <u>(99,857,446)</u>    |
| Total comprehensive (loss)/income for the year  |      | <u>(5,188,547,628)</u> | <u>1,088,769,590</u>   |
| (Loss) / earnings per share – basic and diluted   | 47   | <u>(12.20)</u>         | <u>(1.77)</u>          |
| Earnings per share - basic and diluted - continued operations   |      | <u>(12.20)</u>         | <u>(1.07)</u>          |
| Profit / (loss) for the year attributable to:   |      |                        |                        |
| Owners of the Holding Company   |      | (3,260,928,697)        | (471,830,835)          |
| Non-controlling interest  |      | <u>(1,911,891,265)</u> | <u>1,660,457,871</u>   |
|   |      | <u>(5,172,819,962)</u> | <u>1,188,627,036</u>   |
| Other comprehensive (loss)/income for the year attributable to:   |      |                        |                        |
| Owners of the Holding Company   |      | (3,251,444,198)        | (45,295,671)           |
| Non-controlling interest  |      | <u>(1,937,103,430)</u> | <u>(54,561,775)</u>    |
|   |      | <u>(5,188,547,628)</u> | <u>(99,857,446)</u>    |

The annexed notes from 1 to 55 form an integral part of these consolidated financial statements.

  
CHIEF EXECUTIVE OFFICER

  
DIRECTOR

  
CHIEF FINANCIAL OFFICER

# Consolidated Statement of Changes in Equity

For the year ended June 30, 2024

|  | Issued, subscribed and paid-up capital | Capital reserve | Unappropriated profit | Fair value reserve of fixed asset designated at fair value through OCI | Foreign exchange translation reserve | Surplus on revaluation of property, plant and equipment | Total reserves  | Subordinated loan from parent company | Non-controlling interest | Total Equity    |
|--|--|-----------------|-----------------------|--|--------------------------------------|---|-----------------|---------------------------------------|--------------------------|-----------------|
| ----- (Rupees) -----   |  |                 |                       |  |                                      |   |                 |                                       |                          |                 |
| <b>Balance as at June 30, 2023</b>   | 2,672,977,630                          | 60,855,762      | 976,129,661           | 78,213,888   | (11,520,817)                         | -   | 1,103,678,454   | -                                     | 7,249,740,107            | 11,026,396,191  |
| (Loss)/profit for the year   | -                                      | -               | (471,830,835)         | -  | -                                    | -   | (471,830,835)   | -                                     | 1,660,457,871            | 1,188,627,036   |
| Other comprehensive loss for the year, net of tax                                      | -                                      | -               | -                     | (45,295,671)   | -                                    | -   | (45,295,671)    | -                                     | (64,561,775)             | (99,857,446)    |
| Total comprehensive loss for the year  | -                                      | -               | (471,830,835)         | (45,295,671)   | -                                    | -   | (517,126,506)   | -                                     | 1,605,896,096            | 1,088,769,590   |
| Shareholding change in subsidiaries due to change in non-controlling interest          | -                                      | -               | 386,599,103           | -  | -                                    | -   | 386,599,103     | -                                     | 250,066,258              | 636,665,361     |
| Dividend Paid  | -                                      | -               | -                     | -  | -                                    | -   | -               | -                                     | (661,922,893)            | (661,922,893)   |
| <b>Balance as at June 30, 2023</b>   | 2,672,977,630                          | 60,855,762      | 890,897,919           | 32,918,187   | (11,520,817)                         | -   | 973,151,051     | -                                     | 8,443,779,568            | 12,089,908,249  |
| ----- (Rupees) -----   |  |                 |                       |  |                                      |   |                 |                                       |                          |                 |
| <b>Balance as at June 30, 2024</b>   | 2,672,977,630                          | 60,855,762      | 890,897,919           | 32,918,187   | (11,520,817)                         | -   | 973,151,051     | -                                     | 8,443,779,568            | 12,089,908,249  |
| (Loss)/profit for the year   | -                                      | -               | (3,260,928,697)       | -  | -                                    | -   | (3,260,928,697) | -                                     | (1,911,891,265)          | (5,172,819,962) |
| Other comprehensive loss for the year, net of tax Addition / (Settlement)              | -                                      | -               | -                     | 9,484,499  | -                                    | -   | 9,484,499       | -                                     | (25,212,165)             | (15,727,666)    |
| Total comprehensive loss for the year  | -                                      | -               | -                     | 9,484,499  | -                                    | -   | 9,484,499       | 2,000,000,000                         | -                        | 2,000,000,000   |
| Increase shareholding change in subsidiaries due to change in non-controlling interest | -                                      | -               | (3,260,928,697)       | 9,484,499  | -                                    | -   | (3,251,444,198) | 2,000,000,000                         | (1,937,103,430)          | (3,188,547,627) |
| Decrease in shareholding in subsidiaries due to change in non-controlling interest     | -                                      | -               | -                     | -  | -                                    | -   | -               | -                                     | (113,060,099)            | (113,060,099)   |
| Dividend Paid  | -                                      | -               | -                     | -  | -                                    | -   | -               | -                                     | 80,000,000               | 80,000,000      |
| <b>Balance as at June 30, 2024</b>   | 2,672,977,630                          | 60,855,762      | (2,370,030,778)       | 42,402,686   | (11,520,817)                         | -   | (2,278,293,147) | 2,000,000,000                         | 6,193,107,362            | 8,587,791,845   |

The annexed notes from 1 to 55 form an integral part of these consolidated financial statements.



CHIEF EXECUTIVE OFFICER



DIRECTOR



CHIEF FINANCIAL OFFICER



# Consolidated Statement of Changes in Equity

For the year ended June 30, 2024

|                                    | Participants' Takaful Fund |                                 |                     |
|------------------------------------|----------------------------|---------------------------------|---------------------|
|                                    | Ceded money                | Accumulated deficit<br>(Rupees) | Total               |
| <b>Participants' Takaful Fund:</b> |                            |                                 |                     |
| Balance as at July 1, 2022         | 2,000,000                  | (90,103,930)                    | (88,103,930)        |
| Total surplus for the year         | -                          | 51,937,187                      | 51,937,187          |
| <b>Balance as at June 30, 2023</b> | <b>2,000,000</b>           | <b>(38,166,743)</b>             | <b>(36,166,743)</b> |
| Balance as at July 1, 2023         | 2,000,000                  | (38,166,743)                    | (36,166,743)        |
| Total surplus for the year         | -                          | 2,483,091                       | 2,483,091           |
| <b>Balance as at June 30, 2024</b> | <b>2,000,000</b>           | <b>(35,683,652)</b>             | <b>(35,683,652)</b> |



CHIEF EXECUTIVE OFFICER



DIRECTOR



CHIEF FINANCIAL OFFICER

# Consolidated Statement of Cash Flows

For the year ended June 30, 2024

|  | 2024                   | 2023                 |
|--|------------------------|----------------------|
| Note   | Rupees                 | Rupees               |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>            |                        |                      |
| Net profit before taxation                             | (4,911,110,742)        | 1,788,658,542        |
| Adjustment for non-cash items:                         |                        |                      |
| Depreciation on owned assets                           | 411,312,507            | 446,168,067          |
| Dividend income  | -                      | (1,952,000)          |
| Depreciation on right-of-use-assets                    | 165,251,169            | 137,442,222          |
| Amortization of intangible assets                      | 13,912,819             | 40,571,201           |
| Allowance for expected credit losses                   | 26,929,281             | 37,287,417           |
| Charge for gratuity provision                          | 196,430,122            | 18,270,417           |
| Finance cost   | 2,579,737,617          | 1,749,789,182        |
| Gain on disposal of property, plant and equipment      | -                      | (7,720,416)          |
| Gain/(loss) on investments in mutual funds             | 9,081,338              | 55,036,911           |
| Provision for SWWF                                     | 6,155,924              | 5,246,000            |
| Unrealised gain on investments                         | -                      | (2,948,860,541)      |
| Net loss/(gain) attributable to PTF                    | (2,483,091)            | 51,872,206           |
| Amortization of government grant                       | -                      | (797,103)            |
|  | 3,406,327,686          | (417,646,437)        |
| <b>Operating profit before working capital changes</b> | <b>(1,504,783,056)</b> | <b>1,371,012,105</b> |
| <b>(Increase) / decrease in current assets</b>         |                        |                      |
| Stock-in-trade   | 112,578,717            | 11,264,362           |
| Trade debts  | 358,331,924            | (178,762,318)        |
| Loans and advances                                     | 78,124,864             | (774,901,096)        |
| Trade deposits and prepayments                         | (303,674,914)          | (116,059,864)        |
| Interest accrued                                       | (62,258,463)           | (145,297,750)        |
| Other receivables                                      | (594,509,986)          | (191,192,087)        |
| Due from related parties                               | 498,564,190            | 324,129,461          |
| Deferred commission expense                            | (27,269,141)           | (53,917,244)         |
|  | 59,887,191             | (1,124,736,535)      |
| <b>Increase / (decrease) in current liabilities</b>    |                        |                      |
| Trade and other payables                               | 746,656,050            | 1,505,480,580        |
| Liabilities against reinsurance contracts              | 512,740,295            | 388,200,387          |
| Underwriting provisions                                | 411,705,570            | 94,332,173           |
| Due to related parties                                 | (1,391,729,453)        | 1,779,545,442        |
| Advance monitoring fees                                | 29,382,481             | (22,158,692)         |
|  | 308,754,943            | 3,745,399,890        |
| <b>Net cash flows from operations</b>                  | <b>(1,136,140,922)</b> | <b>3,991,675,460</b> |
| Finance cost paid                                      | (2,212,256,736)        | (984,161,058)        |
| Gratuity paid  | -                      | (1,200,000)          |
| Income taxes paid -net                                 | (236,018,174)          | (342,046,640)        |
|  | (2,448,274,910)        | (1,327,407,698)      |
| <b>Net cash generated from operating activities</b>    | <b>(3,584,415,831)</b> | <b>2,664,267,762</b> |

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# Consolidated Statement of Cash Flows

For the year ended June 30, 2024

|  | 2024                 | 2023                   |
|--|----------------------|------------------------|
| Note   | Rupees               | Rupees                 |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>                  |                      |                        |
| Purchase of - property, plant and equipment                  | (279,521,797)        | (230,035,819)          |
| - capital work-in-progress                                   | (4,986,775)          | -                      |
| - intangible assets  | (3,600,000)          | (258,638)              |
| - intangible assets under development                        | (99,528,363)         | (61,412,967)           |
| - investment properties - net                                | 300,000,000          | 1,817,696,900          |
| Sale proceeds from disposal of property, plant and equipment | 84,682,684           | 75,183,033             |
| Sale proceeds (cost of)/from investment - net                | 218,142,385          | (380,112,579)          |
| Long-term investments  | 2,996,827,754        | (2,227,962,206)        |
| Purchase of shares of TPLL, TPLI and TPLP                    | (285,700,000)        | (851,995,128)          |
| Disposal of shares of TPLI                                   | -                    | 99,807,687             |
| Long-term loans - net  | (2,815,543)          | (112,666,793)          |
| Long-term deposits - net                                     | (5,954,899)          | (11,994,357)           |
| <b>Net cash used in investing activities</b>                 | <b>2,917,545,446</b> | <b>(1,883,750,867)</b> |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>                  |                      |                        |
| Long-term loans – net  | 1,495,555,021        | (399,881,477)          |
| Deferred liabilities   | (192,922,946)        | -                      |
| Dividend Paid  | (280,508,678)        | (661,922,893)          |
| Proceeds from subordinated loan                              | 2,000,000,000        | -                      |
| Long-term financing - net                                    | (1,798,474,472)      | (661,335,579)          |
| Short-term financing – net                                   | 349,616,320          | 1,505,149,952          |
| Lease liabilities - net                                      | (246,897,438)        | (165,686,584)          |
| Net cash generated from financing activities                 | 1,326,367,807        | (383,676,580)          |
| Net decrease in cash and cash equivalents                    | 659,497,422          | 396,840,315            |
| Cash and cash equivalents at the beginning of the year       | 3,233,535,063        | 2,875,126,831          |
| Net foreign exchange differences                             | 14,586,062           | (38,432,083)           |
| Cash and cash equivalents at the end of the year             | 3,907,618,547        | 3,233,535,063          |

The annexed notes from 1 to 55 form an integral part of these consolidated financial statements.

  
CHIEF EXECUTIVE OFFICER

  
DIRECTOR

  
CHIEF FINANCIAL OFFICER

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

## 1 LEGAL STATUS AND OPERATIONS

### 1.1 The "Group" consists of:

#### Holding company

- TPL Corp Limited

| Subsidiary companies                        | Effective ownership (%) | Nature of business (Note) |
|---|-------------------------|---------------------------|
| - TPL Insurance Limited                     | 52.87                   | 1.3.1                     |
| - TPL Properties Limited                    | 41.19                   | 1.3.2                     |
| - TPL Property Management (Private) Limited | 41.19*                  | 1.3.2.1                   |
| - TPL REIT Management Company Limited       | 41.19*                  | 1.3.2.2                   |
| - TPL Developments (Private) Limited        | 41.19*                  | 1.3.2.3                   |
| - TPL Logistic Park (Private) Limited       | 41.19*                  | 1.3.2.4                   |
| - TPL Investment Management Limited         | 41.19*                  | 1.3.2.5                   |
| - TPL Security Services (Private) Limited   | 100                     | 1.3.3                     |
| - Dar-es-Salam Textile Mill Limited         | 94.2                    | 1.3.4                     |
| - TPL E-Ventures (Private) Limited          | 100                     | 1.3.5                     |
| - TPL Trakker Limited                       | 64.32                   | 1.3.6                     |
| - Trakker Middle East LLC                   | 19.09                   | 1.3.6.1                   |
| - Astra location Services (Private) Limited | 64.32**                 | 1.3.6.2                   |
| <b>Associated companies</b>                 |                         |                           |
| Compareon Pakistan (Private) Limited        | 37.70*                  | -                         |

\* Subsidiary of TPLP as at reporting date.

\*\* Subsidiary of TPLT as at reporting date.

\*\*\* Indirect associates by virtue of TPLE

### 1.2 Holding Company

TPL Trakker Limited (the Company) was incorporated in Pakistan on December 04, 2008 as a private limited company under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). In year 2009, the Company was converted into a public company and was listed on Pakistan Stock Exchange Limited effective from July 16, 2012. The name of the Company was changed to TPL Corp Limited effective from November 24, 2017. The principal activity of the Company is to make investments in group and other companies.

TPL Holdings (Private) Limited is the Parent Company, which holds 166,830,401 (2023: 166,830,401) ordinary shares of the Company representing 62.41 percent (2023: 62.41 percent) shareholding as of the reporting date.

### 1.3 Subsidiary companies

#### 1.3.1 TPL Insurance Limited [TPLI]

TPLI was incorporated in Pakistan in 1992 as a public limited company under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). The principal activity of TPLI is to carry on general insurance business. TPLI was allowed to

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

work as Window Takaful operator on September 04, 2014 by Securities and Exchange Commission of Pakistan (SECP) under SECP Takaful Rules, 2012 to carry on General Window Takaful operations in Pakistan. In this regard, TPLI has formed a Waqf/Participant Takaful Fund (PTF), which is managed by TPLI under the waqf deed. TPLI is listed on Pakistan Stock Exchange Limited with effect from September 22, 2011. The financial year end of TPLI is December 31.

In terms of the requirements of the Takaful Rules 2012, read with SECP Circular 25 of 2015 dated July 09, 2015, the assets, liabilities and profit and loss of the Operator's Fund of the Window Takaful Operations (WTO) of the Company were presented as a single line item in the condensed interim Statement of Final and profit and loss account of the Company for the year ended December 31, 2018 respectively. Further, the PTF was not consolidated with the conventional insurance business. The similar requirements have been prescribed by General Takaful Accounting Regulations 2020 issued by SECP. However, as per SECP letter number ID/PRDD/ GTR/2024/3161 dated April 15, 2024, the Company has been granted relaxation from the above requirements and has been allowed line by line consolidation of financial statements of conventional and WTO (including PTF) unto the period ended December 31, 2024. Accordingly, these condensed interim financial statements represent the consolidated financial position, results of operations and cash flows of the conventional business and WTO (including PTF) for the period ended June 30, 2024.

## 1.3.2 TPL Properties Limited [TPLP]

TPLP was incorporated in Pakistan as a private limited company on February 14, 2007 under the repealed Companies Ordinance, 1984. In 2016, the Company had changed its status from private limited company to public company and was listed on the Pakistan Stock Exchange Limited. The principal activity of the TPLP is to invest, purchase, develop and build real estate and to sell, rent out or otherwise dispose of in any manner the real estate including commercial and residential buildings, houses, shops, plots or other premises. The financial year end of TPLP is June 30.

As of reporting date, the Holding Company has reassessed its defacto control over TPLP and based on such assessment, the management has concluded that the Holding Company along with other related parties has a defacto control over TPLP having the majority shareholding of 52.9 percent (2023: 56.27 percent) and representation on the board of directors of TPLP (i.e. 04 out of 08 directors) to appoint majority of the directors on Board of TPLP. Accordingly, as of June 30, 2024, the Holding Company continues to account for TPLP as it's subsidiary in these consolidated financial statements.

### 1.3.2.1 TPL Property Management (Private) Limited [TPL PM]

TPL PM was incorporated in Pakistan on April 10, 2020 as a private company, limited by shares under the Act. The principal business of TPLPM is to carry on the business of providing all types of facilities management, maintenance and execution of contracts of all kinds and of structure including but not limited to residential, commercial, mixed use, hotel or any other real estate developments.

### 1.3.2.2 TPL REIT Management Company Limited [TPL REIT]

TPL REIT was incorporated in Pakistan as a public limited company on October 12, 2018 under the Act. The principal activity of the entity is to carry on all or any business permitted to be carried out by a 'REIT management company' including but not limited to providing 'REIT Management Services' in accordance with the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003. However, as of the reporting date, TPL REIT has commenced its operations.

### 1.3.2.3 TPL Developments (Private) Limited

TPL Development (Private) Limited (the Company) was incorporated in Pakistan on April 13, 2022 as a Private Company, limited by shares under the Companies Act, 2017 (the Act). The principal business of the entity is to carry on the business of providing all types of facilities management, maintenance and execution of contracts of all kinds and of structure including but not limited to residential, commercial, mixed use, hotel or any other real estate developments. The registered office of the Company is 20th Floor, Sky Tower - East Wing, Dolmen City, Block 4, Clifton, Karachi.

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

## 1.3.2.4 TPL Logistics Park (Private) Limited [TPL LP]

TPL LP was incorporated in Pakistan on December 11, 2019 as a private company, limited by shares under the Companies Act, 2017 (the Act). The principal business of TPL LP is to carry on the business of TPLP and to coordinate and regulate the administration, finances, activities and business of the subsidiaries, shareholding interests in other companies and to undertake and carry out all such services in connection therewith. However, as of the reporting date, TPL LP has not commenced its business operations.

## 1.3.2.5 TPL Investment Management Limited

TPL Investment Management Limited was incorporated in the Abu Dhabi Global Markets as a Private Company Limited by Shares on April 28, 2022 pursuant to the Abu Dhabi Global Market Companies (Amendment No. 1) Regulations, 2020. The principal activity of the entity is to manage collective investment funds and assets.

## 1.3.3 TPL Security Services (Private) Limited [TPLSS]

TPLSS is a private limited company incorporated on May 01, 2000 in Pakistan under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). The principal activity of TPLSS is to provide security services and other surveillance related services. The financial year end of TPLSS is June 30.

## 1.3.4 Dar-es-Salam Textile Mill Limited [DSML]

Dar Es Salaam Textile Mills Limited (the Company) was incorporated in Pakistan on September 28, 1989 as public listed company under the repealed Companies Ordinance, 1984 (now the Companies Act, 2017). Pursuant to the Scheme of arrangement dated November 29, 2023 duly sanctioned by the Honorable high court of Sindh under order dated June 10, 2024, all assets, rights liabilities, and obligations of TPL Life Insurance Limited, here now been an transferred to and vested in Dar Es Salaam Textile Mills Limited. TPL Life Insurance Limited was incorporated on March 19, 2008 under the Repealed Companies Ordinance, 1984 (now Companies Act, 2017) as public limited company and is registered as a life insurance company by the Securities and Exchange Commission of Pakistan (SECP) under the Insurance Ordinance, 2000. The Company obtained license to carry on life and related lines of insurance business on March 2, 2009. The registered office of the Company is situated at 20th Floor, Sky Tower-East Wing, Dolmen City, HC-3, Block-4, Abdul Sattar Edhi Avenue, Clifton – Karachi. The Company is a subsidiary of TPL Corp Limited - the Holding Company. The Company is owned 94.21% by TPL Corp Limited.

During the year, TPL Life entered into a reverse merger with the company, resulting in the full integration of TPL Life's entire business operations, assets, liabilities, and obligations into the company as of the Effective Date, June 10, 2024. This merger was executed through the transfer, merger, and vesting of TPL Life into the company in exchange for shares allotted and issued to TPL Life's shareholders based on the swap ratio as per the Scheme of Arrangement. The scheme has been duly approved and sanctioned by the Honorable High Court.

As consideration for the amalgamation, the company issued shares, credited as fully paid, to the shareholders of TPL Life on a 1:1 swap ratio, meaning 1 share of the company for every 1 share of TPL Life with a face value of PKR 10/- each. This ratio was approved by the Boards of Directors of both the company and TPL Life.

Following the merger, the company's principal line of business, memorandum of association, and financial year have been revised to align with those of TPL Life. Consequently, TPL Life has ceased operations, and all future activities will be conducted under the company name. The financial year-end for the company has also been changed from June 30 to December 31.

## 1.3.5 TPL E-Ventures (Private) Limited [TPLE]

TPL E-Ventures (Private) Limited (TPLE) was incorporated in Pakistan on November 21, 2017 as a private limited company under the Companies Act, 2017. The principal activity of TPLE is to explore business and other opportunities in fintech and

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

start-ups, facilitate start-ups in realizing business opportunities, establish and run data processing centers, computer centers, software development centers, offices and to provide consultancy and data processing software development services, both application packages and operating systems and other services, to impart training of electronic data processing, computer software and hardware to customers and others and to buy, sell, export, import and develop software, hardware, computer systems integration, network solution services and establishment of incidental infrastructural facilities, subject to permission of relevant authorities. The financial year end of TPLE is June 30.

## 1.3.6 TPL Trakker Limited [TPLT]

TPL Vehicle Tracking (Private) Limited (TPLV) was incorporated in Pakistan on December 27, 2016 as a private limited company under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). On November 30, 2017, the name of TPLV changed to TPL Trakker (Private) Limited and on January 17, 2018, the status was changed into a public company. Accordingly the name of TPLV was changed to TPL Trakker Limited (TPLT). On August 10, 2020, TPLT got listed on Pakistan Stock Exchange Limited at the strike price of Rs.12 per share. The principal activity of the TPLT is installation and sale of tracking devices, vehicle tracking and fleet management and other services. The financial year end of TPLT is June 30.

### 1.3.6.1 Trakker Middle East L.L.C. (TME) (sub-subsidiary)

TME is a limited liability company registered in Abu Dhabi, United Arab Emirates. The principal activities of TME are selling, marketing and distribution of products and services in the field of wireless, fleet management, tracking and telemetry services.

### 1.3.6.2 Astra Location Services (Private) Limited (sub-subsidiary)

Astra Location Services (Private) Limited was incorporated in Pakistan as a Private limited Company. Currently, the principal activity of the Company include digital mapping & location based services.

The geographical location and addresses of business units of the Group are as under:

| Location   | Addresses   |
|--|---|
| <b>a) Holding Company</b>                                  |   |
| Corporate office, Karachi                                  | 20th Floor, Sky Tower-East Wing, Dolmen City, HC-3? Abdul Sattar Edhi Avenue, Block 4 Clifton, Karachi, Sindh 75500 |
| <b>b) Subsidiary companies</b>                             |   |
| <b>Corporate / registered office at Karachi</b>            |   |
| TPL Insurance Limited                                      | 20th Floor, Sky Tower-East Wing, Dolmen City, HC-3, Abdul Sattar Edhi Avenue, Block 4 Clifton, Karachi              |
| TPL Properties Limited                                     | 20th Floor, Sky Tower-East Wing, Dolmen City, HC-3, Abdul Sattar Edhi Avenue, Block 4 Clifton, Karachi              |
| TPL Property Management (Private) Limited (sub-subsidiary) | 20th Floor, Sky Tower-East Wing, Dolmen City, HC-3, Abdul Sattar Edhi Avenue, Block 4 Clifton, Karachi              |
| TPL Logistic Park (Private) Limited (sub-subsidiary)       | 20th Floor, Sky Tower-East Wing, Dolmen City, HC-3, Abdul Sattar Edhi Avenue, Block 4 Clifton, Karachi              |
| TPL REIT Management Company Limited (sub-subsidiary)       | 20th Floor, Sky Tower-East Wing, Dolmen City, HC-3, Abdul Sattar Edhi Avenue, Block 4 Clifton, Karachi              |

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

| Location  | Addresses  |
|---|--|
| <b>Corporate / registered office at Karachi</b>               |  |
| Dar-es-Salam Textile Mills Limited                            | 20th Floor, Sky Tower-East Wing, Dolmen City, HC-3, Abdul Sattar Edhi Avenue, Block 4 Clifton, Karachi |
| TPL Trakker Limited   | 20th Floor, Sky Tower-East Wing, Dolmen City, HC-3, Abdul Sattar Edhi Avenue, Block 4 Clifton, Karachi |
| Trakker Middle East L.L.C.<br>(sub-subsidiary)                | 1805, Sidra Tower, Al Sufouh 1, Sheikh Zayed Road, Dubai, United Arab Emirates                         |
| Astra Location services (Singapore) Pte. Ltd (Sub-subsidiary) | Astra Location Services PTE Limited (Singapore) 68 Circular Road # 02-01, Singapore (049422)           |
| Astra Location services Private Ltd                           | 20th Floor, Sky Tower-East Wing, Dolmen City, HC-3, Abdul Sattar Edhi Avenue, Block 4 Clifton, Karachi |
| TPL Security Services (Private) Limited                       | 20th Floor, Sky Tower-East Wing, Dolmen City, HC-3, Abdul Sattar Edhi Avenue, Block 4 Clifton, Karachi |
| TPL E-Ventures (Private) Limited                              | 20th Floor, Sky Tower-East Wing, Dolmen City, HC-3, Abdul Sattar Edhi Avenue, Block 4 Clifton, Karachi |
| TPL Investment Management                                     | 4,6,AL Sarab Tower, Abu Dhabi Global Market Sq., Al Maryah Island, Abu Dhabi, UAE.                     |
| <b>Regional offices:</b>                                      |  |
| Hyderabad office  | A-8 District Council Complex, Hyderabad.   |
| Lahore office   | Tower 75, 4th Floor, L Block, Gulberg III, Kalma Chow, Main Ferozpur Road, Lahore.                     |
| Islamabad office  | 10th floor (South) ISE Towers, 55-B, Jinnah Avenue, Blue Area, Islamabad.                              |
| Faisalabad office   | Office No. 2, 4th Floor, Mezan Executive Tower, Liaquat Road, Faisalabad.                              |
| Multan office   | House No. 2, Shalimar Colony, Haider Street, Bosan Road (near Toyota Multan), Multan.                  |

## 1.4 Going Concern assessment

"During the year, the Group has incurred losses during the year amounting to Rs. 5,170.337 million (2023: Profit of Rs. 1,375.352 million) and its accumulated losses as at year end amounting to Rs. 2,368.718 million (2023: Unappropriated profit of Rs. 890.898 million). Further, the current liabilities of the Group exceeded its current assets by Rs. 4,100.238 million (2023: Rs. 2,794.871 million). Further, the principal repayment of two installments against Term Finance Certificate and Sukuk amounting to Rs. 742.5 million each are due by December 31, 2024 and June 30, 2025, respectively.

These matters represent events or conditions which may cast significant doubt on the Group's ability to continue as going concern including meeting its current obligations.

However, the management has been thoroughly reviewing and managing the risk of any possible default in the payment of liabilities that are due within a period of next 12 months. The management has demonstrated the same through the forward looking financial projections approved by the Board and based on arrangements made which include the following:



# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

- The Holding Company is in collaboration with various parties and advisors for the sale of strategic asset of the Group;
- Commitments from the Parent Company and sponsors have been obtained for financial support to the Holding Company in order to discharge the Holding Company's obligations including servicing of debts of term finance certificate and sukuk as and when due during the foreseeable future that is at least next 12 months. In this respect, one of the sponsors of the Holding Company has obtained fresh facility lines from financial institutions and has provided his commitment to the Holding Company that these facility lines will be made available to the Holding Company directly or through Parent Company if required."

In view of the above, the management believes that no material uncertainty exists for the Group to continue as a going concern due to the arrangements and steps taken by the management for availability of sufficient cash flows as and when required and needed during next financial year and, accordingly, these consolidated financial statements have been prepared on going concern basis.

- 1.5 Subsequent to the year end, the Company along with Abhi (Private) Limited have entered into a Share Purchase Agreement, dated September 20, 2024, with Finca Microfinance Coöperatief U.A., company formed under the laws of the Netherlands, to acquire up to 94.8% shareholding in the FINCA Microfinance Bank Limited. The transaction is subject to the final approval from the State Bank of Pakistan and compliance with all applicable laws, rules and regulations.

## 2 BASIS OF CONSOLIDATION

These consolidated financial statements comprise the financial statements of the Holding Company and its subsidiaries and its associate as at and for the year ended June 30, 2024.

### 2.1 Subsidiaries

Subsidiaries are those entities over which the Group has the power to govern the financial and operating policies generally acting as Holding Company, a shareholding of more than one half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity. Subsidiaries are consolidated from the date on which the control is transferred to the Group. They are derecognised from the date control ceases.

The purchase method of accounting is used to account for the acquisition of subsidiaries. The consideration transferred for the acquisition is the fair value of the assets transferred, equity instruments issued and liabilities incurred or assumed at the date of exchange. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisition related costs are expensed as incurred.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. The Group recognises any non-controlling interest in the acquiree on an acquisition-by-acquisition basis, either at fair value or at the non-controlling interest's proportionate share of the recognised amounts of acquiree's identifiable net assets.

The excess of the consideration transferred and the acquisition date fair value of any previous equity interest in the acquiree over the fair value of the Group's share of the identifiable net assets acquired is recorded as goodwill. If this is less than the fair value of the net assets of the subsidiary acquired in case of a bargain purchase, the difference is recognised in consolidated statement of profit or loss.

The assets and liabilities of subsidiary companies have been consolidated on a line by line basis and the carrying value of investments held by the Holding Company is eliminated against the subsidiaries' shareholders' equity in the consolidated financial statements. All material intra-group transactions and balances are eliminated in full.

The financial statements of the subsidiaries are not prepared for the same reporting year as the Holding Company. The accounting policies for subsidiary companies have been changed to ensure consistency with the policies adopted by the Holding Company, where necessary.

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

Non - controlling interests represent the portion of profit or loss and net assets that is not held by the Group and are presented separately in the consolidated statement of profit or loss and within equity in the consolidated statement of financial position, separately from Holding Company shareholders' equity. Transactions with non - controlling interests that do not result in loss of control are accounted for as equity transactions – that is, as transactions with the owners in their capacity as owners. The difference between fair value of any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity.

## 2.2 Associates

Associated companies are those entities in which the Group has significant influence, but not control, over the financial and operating policies. Significant influence is presumed to exist when the Group holds between 20% and 50% of the voting rights of another entity.

The associate of the Group is accounted for using the equity method (equity accounted investees) and is recognised initially at cost. The Group's investment includes goodwill identified on acquisition, net of any accumulated impairment loss. The consolidated financial statements include the Group's share of the income and expenses and equity movements of equity accounted investees, after adjustments to align with the accounting policies with those of the Group, from the date that significant influence commences until the date that significant influence ceases. When the Group's share of loss exceeds its interest in an equity accounted investee, the carrying amount of that interest (including any long-term investments) is reduced to nil and the recognition of further loss is discontinued except to the extent that the Group has an obligation or has made payments on behalf of the investee.

The carrying amount of investment in associate is reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the recoverable amount of the investment is estimated which is higher of its value in use and its fair value less costs to sell. An impairment loss is recognized if the carrying amount exceeds its recoverable amount and is charged to the consolidated statement of profit or loss. An impairment loss is reversed if there has been a change in estimates used to determine the recoverable amount but limited to the extent of carrying amount that would have been determined if no impairment loss had been recognized. A reversal of impairment loss is recognized in the consolidated statement of profit or loss.

## 3 BASIS OF PREPARATION

### 3.1 Statement of compliance

These consolidated financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:

- International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Islamic Financial and Accounting standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as notified under the Companies Act, 2017 and;
- Provision of and directives issued under the Companies Act, 2017.

Where provisions of and directives issued under the Companies Act, 2017 differ from the IFRSs or IFAs, the provisions of and directives issued under the Companies Act, 2017 have been followed.

### 3.2 Basis of measurement

These consolidated financial statements have been prepared under the historical cost convention except that:

- certain items of property, plant and equipment are stated at revalued amount;
- certain financial assets are carried at fair value;
- liability on account of frequent flyer programme is recognised at fair value;
- defined benefit obligations are stated at present value; and

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

## 3.3 Functional and presentation currency

Items included in the consolidated financial statements relating to each entity of the Group are measured using the currency of the primary economic environment in which that entity operates. The consolidated financial statements are presented in Pakistani ('Rupees' or 'Rs.')

which is the Holding Company functional and presentation currency. The US Dollar/Euro amounts reported in the consolidated statement of financial position, consolidated statement of profit or loss and other comprehensive income, consolidated changes in equity and consolidated statement of cash flows are stated as additional information, solely for the convenience of the users of these consolidated financial statements.

## 4 APPLICATION OF NEW STANDARDS, AMENDMENTS AND INTERPRETATIONS TO PUBLISHED APPROVED ACCOUNTING AND REPORTING STANDARDS

### 4.1 New accounting standards, amendments and IFRS interpretations that are effective for the year ended June 30, 2024

The following standards, amendments and interpretations are effective for the year ended June 30, 2024. These standards, amendments and interpretations are either not relevant to the Company's operations or are not expected to have significant impact on the consolidated financial statements other than certain additional disclosures.

|  | "Effective date (annual periods beginning on or after)" |
|--|---|
| Amendments to IAS 1 'Presentation of Financial Statements' and IFRS Practice Statement 2 Making Materiality Judgements- Disclosure of Accounting Policies      | January 01, 2023  |
| Amendments to IAS 8 'Accounting Policies, Changes in Accounting Estimates and Errors' -Definition of Accounting Estimates                                      | January 01, 2023  |
| Amendments to IAS 12 'Income Taxes' - Deferred Tax related to Assets and Liabilities arising from a single transaction   | January 01, 2023  |
| Amendments to IAS 12 'Income Taxes' - Temporary exception to the requirements regarding deferred tax assets and liabilities related to pillar two income taxes | January 01, 2023  |

The Company adopted the narrow-scope amendments to the International Accounting Standard (IAS) 1, Presentation of Financial Statements which have been effective for annual reporting periods beginning on or after 1 January 2023. Although the amendments did not result in any changes to accounting policy themselves, they impacted the accounting policy information disclosed in the financial statements.

The amendments require the disclosure of 'material' rather than 'significant' accounting policies. The amendments also provide guidance on the application of materiality to disclosure of accounting policies, assisting the Company to provide useful entity-specific accounting policy information that users need to understand other information in the financial statements.

Management reviewed the accounting policies and updates to the information disclosed in Note 5 Material accounting policies information (2023: Summary of significant accounting policies) in certain instances in line with the amendments and concluded that all its accounting policies are material for disclosure.

### 4.2 New accounting standards, amendments and interpretations that are not yet effective

The following standards, amendments and interpretations are only effective for accounting periods, beginning on or after the date mentioned against each of them. These standards, amendments and interpretations are either not relevant to the Company's operations or are not expected to have significant impact on the Company's consolidated financial statements other than certain additional disclosures.

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

|  | "Effective date (annual periods beginning on or after)" |
|--|---|
| Amendments to IFRS 7 'Financial Instruments: Disclosures' - Supplier finance arrangements  | January 01, 2024  |
| Amendments to IFRS 7 'Financial Instruments: Disclosures' - Amendments regarding the classification and measurement of financial instruments   | January 01, 2026  |
| Amendments to IFRS 9 'Financial Instruments' - Amendments regarding the classification and measurement of financial instruments  | January 01, 2026  |
| Amendments to IFRS 16 'Leases' - Amendments to clarify how a seller-lessee subsequently measures sale and leaseback transactions   | January 01, 2024  |
| Amendments to IAS 1 'Presentation of Financial Statements' - Classification of liabilities as current or non-current   | January 01, 2024  |
| Amendments to IAS 1 'Presentation of Financial Statements' - Non-current liabilities with covenants  | January 01, 2024  |
| Amendments to IAS 7 'Statement of Cash Flows' - Supplier finance arrangements  | January 01, 2024  |
| Amendments to IAS 21 'The Effects of Changes in Foreign Exchange Rates' - Lack of Exchangeability  | January 01, 2025  |
| IFRS 17 Insurance Contracts  | January 01, 2026  |
| IFRS 1 'First-time Adoption of International Financial Reporting Standards' has been issued by IASB effective from July 01, 2009. However, it has not been adopted yet locally by Securities and Exchange Commission of Pakistan (SECP). |   |
| IFRS 18 'Presentation and Disclosures in Financial Statements' has been issued by IASB effective from January 01, 2027. However, it has not been adopted yet locally by SECP.  |   |
| IFRS 19 'Subsidiaries without Public Accountability: Disclosures' has been issued by IASB effective from January 01, 2027. However, it has not been adopted yet locally by SECP.   |   |

## 4.3 Significant accounting judgments, estimates and assumptions

The preparation of these consolidated financial statements in conformity with approved accounting standards, as applicable in Pakistan, requires management to make estimates, assumptions and use judgements that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

In the process of applying the Group's accounting policies, management has made the following estimates and judgments which are significant to these consolidated financial statements:

### a) Operating fixed assets and intangible assets

The Group reviews the useful lives, methods of depreciation / amortisation and residual values of operating fixed assets and intangible assets on the reporting date. Any change in the estimates in future years might affect the carrying amounts

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

of the respective items of operating fixed assets and intangible assets with a corresponding effect on the depreciation/ amortisation charge and impairment. The Group assesses at each reporting date whether there is any indication that assets may be impaired. If such indication exists, the carrying amounts of such assets are reviewed to assess whether they are recorded in excess of their recoverable amount. Where carrying value exceeds recoverable amount, assets are written down to the recoverable amounts and the resulting impairment loss is recognized as expense in the consolidated statement of profit or loss, unless the asset is carried at revalued amount. Any impairment loss of revalued assets is treated as revaluation decrease.

## b) Stock-in-trade / development properties

The Group reviews the net realisable value of stock-in-trade / development properties to assess any diminution in the respective carrying values. Net realisable value is determined with reference to estimated selling price less estimated expenditure to make the sales.

## c) Allowance for expected credit losses

The Group has established a provision matrix that is based on the Group's historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment. However, in certain cases, the Group may also consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group. The Group will calibrate the matrix to adjust the historical credit loss experience with forward-looking information.

The amount of expected credit losses (ECL) is sensitive to changes in circumstances and of forecast economic conditions. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future. At each reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analysed. Any change might affect the carrying value and amount of expected credit loss charge to the consolidated statement of profit or loss.

## d) Recognition of tax and deferred tax

The provision for taxation is accounted for by the Group after taking into account the relevant laws and decisions taken by appellate authorities. Instances, where the Group's view differs from the view taken by the tax authorities at the assessment stage and where the Group considers that its view on items of material nature is in accordance with law, the amounts are shown as contingent liabilities / assets.

Significant management judgement is required to determine the amount of deferred tax that can be recognised, based upon the likely timing and the level of future taxable profits, together with future tax planning strategies. The management consider tax consequences that would follow from the manner in which the entity expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

## g) Policyholders liabilities

Policyholders' liabilities are calculated by the appointed actuary on the basis of assumptions. Calculation for premium deficiency reserve and claims incurred but not reported (IBNR) is calculated by the appointed actuary on the basis of assumptions that the claim lag patterns will follow the historical trend experience. If for any policy the reserve is negative, the negative value is excluded and the reserves for the policies is set equal to zero.

## (i) Mortality, morbidity and interest bases adopted

SECP vide its Circular 17/2013 dated September 13, 2013 has stipulated that SLIC(2001?05) individual life mortality table published by Pakistan Society of Actuaries be used as the minimum valuation basis prescribed under SECP's notification S.R.O 16(1)/2012. A test was previously conducted to compare the existing valuation basis i.e. EFU (1961?66) mortality table with the minimum valuation basis SLIC (2001?05) for the relevant reserves. The test revealed that the existing valuation basis was more prudent than the minimum valuation basis and therefore, it was considered to be more appropriate to continue with the existing valuation basis.

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

The rate of discount was taken as 3.75% in line with the requirements under SECP's notification S.R.O 16(1)/2012, for determining reserves of traditional products and supplementary coverage. Any differential between the assumed rate and the actual rate is intended to be available to the Group for meeting its administrative expenses. The general principles adopted in the actuarial valuation to estimate policyholders' liabilities includes following:

- a) In respect of Unit Linked policies, the reserve for bid value of allocated units is calculated using the latest bid value of units and the total number of units belonging to policyholders' accounts as at the valuation date. The amount is held as a reserve since it represents the current value of amounts that will be payable to policyholders at the time when a maturity, death or surrender claim is filed. The latest bid value is the last "announced" bid price at the valuation date.
- b) group life insurance, individual accident & health insurance and group accident & health have been valued using unearned gross premium.
- c) unearned premium reserves have been maintained for all riders.
- d) reinsurance premium reserves have been maintained on an unearned premium basis.
- e) reserves have been maintained for Incurred But Not Reported (IBNR) claims, using the chain ladder method for IBNR reserves.
- f) For unit linked policies unearned premium reserves has been calculated for mortality charges only.
- g) If for any policy the reserve is negative, the negative value is excluded and the reserves for the policies is set equal to zero.

## ii) Surrenders

For the purpose of conventional business, no provision has been made for lapses and surrenders. This gives prudence to the value placed on the liability by not taking any credits for the profits made on surrenders.

## iii) Claims provision

- a) Provisions have been made in respect of all intimated claims. Most claims require lump sum payments, and reserves have been maintained in each Statutory Fund, where applicable.
- b) Adequate reserves have also been maintained for Incurred But Not Reported (IBNR) claims. The IBNR is determined based on chain ladder method that analyses the time lag between the claim occurrence date and claim reported date from the Group's own experience.

Other areas where judgments, estimates and assumptions involved are disclosed in respective notes to these consolidated financial statements.

## 5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### 5.1 Property, plant and equipment

#### 5.1.1 Owned

Property, plant and equipment (except for leasehold land and buildings on leasehold land) are stated at cost less accumulated depreciation and accumulated impairment losses, if any. Leasehold land and buildings on leasehold land are stated at revalued amounts, which are the fair value at the date of revaluation. Subsequently, these are stated at revalued amounts

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

less subsequent accumulated depreciation and subsequent accumulated impairment losses, if any. Depreciation is charged to the consolidated statement of profit or loss applying the straight-line method. Depreciation on additions during the year is charged from the month of addition when the asset is available for use, whereas, depreciation on disposals is charged upto the month in which the disposal takes place.

Rates of depreciation which are disclosed in note 6.1 to these consolidated financial statements are designed to write-off the cost over the estimated useful lives of the assets. Major renewals and improvements for assets are capitalised and the assets so replaced, if any, are retired. Maintenance and normal repairs are charged to the consolidated statement of profit or loss, as and when incurred.

Assets residual values, useful lives and method of depreciation are reviewed and adjusted, if appropriate at each reporting date. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Valuations are performed frequently enough to ensure that the fair value of a revalued asset does not differ materially from its carrying amount at the reporting date. Accumulated depreciation at the date of the revaluation is eliminated against the gross carrying amount of the asset and the net amount restated to the revalued amount of the asset.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Gains or losses on disposal or retirement of an asset represented by the difference between the sale proceeds and the carrying amount of the asset is charged to the consolidated statement of profit or loss.

## 5.1.2 Capital work-in-progress

Capital work-in-progress is stated at cost less accumulated impairment loss, if any, and consists of expenditure incurred and advances made in respect of operating fixed assets in the course of their acquisition, construction and installation. The assets are transferred to relevant category of operating fixed assets when they are available for use.

## 5.2 Intangible assets

Intangible assets other than goodwill, management rights, customers related intangible assets and marketing related intangible assets are stated at cost less accumulated amortisation and accumulated impairment losses, if any. Goodwill, management rights, customers related intangible assets and marketing related intangible assets are stated at cost less accumulated impairment losses, if any, as their useful life is indefinite and are tested for impairment annually. For other intangibles, amortisation is charged to the consolidated statement of profit or loss applying the straight line method, whereby, the cost of intangible asset is written off over its useful economic life. The amortisation rate of the intangible assets are stated in note 7.1 to these consolidated financial statements. Full month's amortisation is charged in the month of addition when the asset is available for use, whereas, amortisation on disposals is charged upto the month in which the disposal takes place.

### 5.2.1 Intangible assets under development

Intangible assets under development are stated at cost less accumulated impairment losses, if any, and are tested for impairment annually. It consists of expenditure incurred and advances made in respect of intangible assets under development in the course of their acquisition, development and installation. The assets are transferred to relevant category of intangible assets when they are available for use.

### 5.2.2 Business combinations and Goodwill

The Group uses acquisition method of accounting for acquisition of assets or class of assets, whereby, the purchase consideration is allocated to the identifiable assets, liabilities and contingent liabilities assumed based on the fair value at the date of acquisition. Acquisition related costs are expensed as incurred and included in administrative expenses.



# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

Goodwill is initially measured at the acquisition date, being the excess of:

- a) the aggregate of consideration transferred, the amount of any non-controlling interest in the acquiree and in a business combination achieved in stages, the acquisition date fair value of the previously held equity interest in the acquiree; and
- b) the net of the acquisition date amounts of the identifiable assets acquired and the liabilities assumed.

In case the fair value attributable to the Group's interest in the identifiable net assets exceeds the fair value of consideration, the Group recognises the resulting gain in the consolidated statement of profit or loss on the acquisition date.

Goodwill acquired in a business combination is measured subsequent to initial recognition, at cost less accumulated impairment losses, if any, and is tested annually or whenever, there is an indication of impairment. Impairment loss in respect of goodwill is recognised in the consolidated statement of profit or loss.

## 5.3 Leases

The Group assess at contract inception whether a contract is, or contain a lease. That is, if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

### 5.3.1 Group as a lessee

The Group acts as a lessee and applies a single recognition and measurement approach for all the leases except for short-term leases and leases of low value assets (if any). The Group recognises lease liability to make lease payments and right-of-use assets representing the right to use the underlying assets.

#### a) Right-of-use assets

The Group recognises right-of-use assets (ROUA) at the commencement date of the lease (i.e. the date the underlying asset is available for use). ROUA are measured at cost less any accumulated depreciation and accumulated impairment losses, and adjusted for any remeasurement of lease liabilities, if any. The cost of ROUA includes the amount of lease liabilities recognised, initial direct costs incurred, if any, and lease payments made at or before the commencement date less any lease incentives received. Unless the group is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognised ROUA are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term, on the rates as disclosed in the note 8 to these consolidated financial statements. ROUA are subject to impairment.

#### b) Lease liabilities

At the commencement date of the lease, the group recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option (if any) reasonably certain to be exercised by the Group and payments of penalties for terminating a lease, if the lease term reflects the group exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognised as expense in the period on which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses the incremental borrowing rate at the lease commencement date. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.



# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

The Group determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised.

The Group has the option, under its lease arrangements to lease the assets for additional term under the contract. The Group applies judgement in evaluating whether it is reasonably certain to exercise the option to renew. That is, it considers all relevant factors that create an economic incentive for it to exercise the renewal.

After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise (or not to exercise) the option to renew (e.g. a change in business strategy). Any change is accounted for change in estimate and applied prospectively with corresponding change in ROUA and lease liabilities.

## c) Short-term leases and leases of low-value assets

The Group applies the short-term lease recognition exemption to its short-term leases (i.e. those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases that are considered of low value. Lease payments on short-term leases and leases of low-value assets are recognised as expense on a straight-line basis over the lease term.

## 5.3.2 Group as a lessor

Leases in which the Group does not transfer substantially all the risks and rewards incidental to ownership of an asset are classified as operating leases. Rental income arising is accounted for on a straight-line basis over the lease terms and is included in revenue in the consolidated statement of profit or loss due to its operating nature. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised over the lease term on the same basis as rental income. Contingent rents are recognised as revenue in the period in which they are earned.

## 5.4 Stock-in-trade

Stock-in-trade is valued at the lower of cost, determined on a first-in-first-out basis and net realisable value. Items in transit are valued at cost comprising invoice value plus other charges incurred thereon.

Spare parts and loose tools are valued at lower of weighted average cost and net realisable value, except items in transit, which are stated at cost. Spare parts and loose tools are charged to cost of goods sold on an estimated consumption pattern.

Net realisable value is the estimated selling price in the ordinary course of business less estimated costs of completion and estimated costs necessarily to be incurred to make the sale.

## 5.5 Development properties

Property acquired, constructed or in the course of construction for sale in the ordinary course of business, rather than to be held for rental or capital appreciation, is classified as development properties. The Group will sell the completed housing units and not providing any construction services as a contractor engaged by the buyer. In addition, the buyer of housing units does not have an ability to specify the major structural elements of the design or major structural changes before construction and / or construction is in progress.

All project costs incurred or to be incurred till the completion of project are capitalised as development properties and is stated in lower of cost and net realisable value. Accordingly, the cost of development properties under construction includes:

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

- a) cost of leasehold land;
- b) amounts paid to contractors for construction; and
- c) planning and design costs, cost of site preparation, professional fee for legal services, property transfer taxes, development charges, construction overheads and other related costs necessary to bring the premises in saleable condition.
- d) contractors for developing inner perimeter, including but not limited to road development, amenities and utilities and other infrastructure.

Net realisable value is the estimated selling price in the ordinary course of business, based on market prices less costs to completion and the estimated costs of sale.

## 5.6 Financial instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

### 5.6.1 Financial assets

#### 5.6.1.1 Initial recognition and measurement

Under IFRS-9, 'Financial Instruments' are classified, on initial recognition, financial assets are measured at amortised cost, fair value through other comprehensive income (FVOCI), and fair value through profit or loss (FVTPL).

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them. With the exception of trade debts, the Group initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs. Trade debts are measured at the transaction price determined under IFRS 15.

In order for a financial asset to be classified and measured at amortised cost or fair value through OCI, it needs to give rise to cash flows that are 'solely payments of principal and interest (SPPI)' on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level. The Group's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognised on the trade date, i.e., the date that the Group commits to purchase or sell the asset.

#### 5.6.1.2 Subsequent measurement

For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortised cost (debt instruments);
- Financial assets at fair value through OCI with recycling of cumulative gains and losses (debt instruments);
- Financial assets designated at fair value through OCI with no recycling of cumulative gains and losses upon derecognition (equity instruments); and
- Financial assets at fair value through profit or loss.

# Notes to the Consolidated Financial Statements

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## a) Financial assets at amortised cost (debt instruments)

The Group measures financial assets at amortised cost if both of the following conditions are met:

- the financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets at amortised cost are subsequently measured using the effective interest (EIR) method and are subject to impairment. Gains and losses are recognised in the consolidated statement of profit or loss when the asset is derecognised, modified or impaired.

## b) Financial assets designated at fair value through OCI with recycling of cumulative gains and losses (debt instruments)

The Group measures debt instruments at fair value through OCI if both of the following conditions are met:

- the financial asset is held within a business model with the objective of both holding to collect contractual cash flows and selling; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

For debt instruments at fair value through OCI, interest income, foreign exchange revaluation and impairment losses or reversals are recognised in the profit or loss and computed in the same manner as for financial assets measured at amortised cost. The remaining fair value changes are recognised in the consolidated statement of profit or loss and other comprehensive income. Upon derecognition, the cumulative fair value change recognised in OCI is recycled to profit or loss.

## c) Financial assets designated at fair value through OCI with no recycling of cumulative gains and losses upon derecognition (equity instruments)

Upon initial recognition, the Group can elect to classify irrevocably its equity investments as equity instruments designated at fair value through OCI when they meet the definition of equity under IAS 32 Financial Instruments: Presentation and are not held for trading. The classification is determined on an instrument-by-instrument basis.

Gains and losses on these financial assets are never recycled to the consolidated statement of profit or loss. Dividends are recognised as dividend income in the consolidated statement of profit or loss when the right of payment has been established, except when the Group benefits from such proceeds as a recovery of part of the cost of the financial asset, in which case, such gains are recorded in OCI. Equity instruments designated at fair value through OCI are not subject to impairment assessment.

The Group elected to classify irrevocably its listed and non-listed equity investments, if any, under this category.

## d) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading, financial assets designated upon initial recognition at fair value through profit or loss, or financial assets mandatorily required to be measured at fair value. Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments. Financial assets with cash flows that are not solely payments

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

of principal and interest are classified and measured at fair value through profit or loss, irrespective of the business model. Notwithstanding the criteria for debt instruments to be classified at amortised cost or at fair value through OCI, as described above, debt instruments may be designated at fair value through profit or loss on initial recognition if doing so eliminates, or significantly reduces, an accounting mismatch.

Financial assets at fair value through profit or loss are carried in the consolidated statement of financial position at fair value with net changes in fair value recognised in the consolidated statement of profit or loss.

This category includes listed equity investments which the Group had not irrevocably elected to classify at fair value through OCI. Dividends on listed equity investments are also recognised as dividend income in the consolidated statement of profit or loss when the right of payment has been established.

The Group has designated investment in mutual funds at fair value through profit or loss.

## 5.6.1.3 Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised (i.e., removed from the Group's consolidated statement of financial position) when:

- the rights to receive cash flows from the asset have expired; or
- the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement? and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership.

When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Group continues to recognise the transferred asset to the extent of its continuing involvement. In that case, the Group also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

## 5.6.1.4 Impairment

### (i) Impairment of financial assets

IFRS 9 replaces the 'incurred loss' model in IAS 39 with an 'expected credit loss' (ECL) model. The new impairment model applies to financial assets measured at amortised cost, contract assets and debt investments at fair value through other comprehensive income, but not to investments in equity instruments.

ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Company expects to receive. The shortfall is then discounted at an approximation to the asset's original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms. However, in certain cases, the Company may also consider a financial asset to be in default when internal or external information indicates that the Company is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Company.

# Notes to the Consolidated Financial Statements

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At each reporting date, the Group assesses whether financial assets are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred. Loss allowances for financial assets measured at amortised cost are deducted from the gross carrying amount of the respective asset.

The Group uses the standard's simplified approach and calculates ECL based on life time ECL on its financial assets. The Group has established a provision matrix that is based on the Company's historical credit loss experience, adjusted for forward-looking factors specific to the financial assets and the economic environment.

## (ii) Impairment of non-financial assets

The carrying amounts of non-financial assets are assessed at each reporting date to ascertain whether there is any indication of impairment. If such an indication exists, the asset's recoverable amount is estimated to determine the extent of impairment loss, if any. An impairment loss is recognised, as an expense in consolidated statement of profit or loss. The recoverable amount is the higher of an asset's fair value less cost to disposal and value-in-use. Value-in-use is ascertained through discounting of the estimated future cash flows using a discount rate that reflects current market assessments of the time value of money and the risk specific to the assets for which the estimate of future cash flow have not been adjusted. For the purpose of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units).

An impairment loss is reversed if there is a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognised previously. Reversal of an impairment loss is recognised immediately in the consolidated statement of profit or loss.

## 5.6.2 Financial liabilities

### 5.6.2.1 Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

### 5.6.2.2 Subsequent measurement

The measurement of financial liabilities depends on their classification, as described below:

#### a) Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss.

Gains or losses on liabilities held for trading are recognised in the consolidated statement of profit or loss. Financial liabilities designated upon initial recognition at fair value through profit or loss are designated at the initial date of recognition, and only if the criteria in IFRS 9 are satisfied.

#### b) Loans and borrowings

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost using the EIR method. Gains and losses are recognised in consolidated statement of profit or loss when the liabilities are derecognised as well as through the EIR amortisation process.

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included as finance costs in the consolidated statement of profit or loss.

## 5.6.2.3 Derecognition

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the consolidated statement of profit or loss.

## 5.6.3 Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

For life insurance business, the Group has adopted for temporary exemption to apply IFRS 9 'Financial Instruments' with IFRS 17 'Insurance Contracts'. However, for the general insurance businesses through the group, initially elected to apply temporary exemption from IFRS 9, however in previous year the Group adopted and applied IFRS 9 using the modified retrospective method of adoption. The adoption of IFRS 9 by general insurance business does not have any impact on opening retained earnings and the only change relates to classification and measurement of financial assets and financial liabilities as follows:

- i) all the investments in units of mutual funds previously classified as 'available-for-sale' will be re-classified as 'at fair value through profit or loss' as such investments are managed on a fair value basis and are held for trading purposes in accordance with the objectives of the Company. Further, return on mutual funds is not considered as solely payments of principal and interest.
- ii) The investment in term finance certificates previously classified as "available-for-sale" will be reclassified as FVOCI as per the business model of TIL and characteristics of the financial instrument.

Considering the nature of the financial assets related to general insurance business, the Group has applied the simplified approach allowed under IFRS 9 and has calculated ECL based on life time ECL. For this purpose, the Group has conducted an exercise to assess the impairment of its financial assets relating to general insurance business using credit rating of the counterparties/instruments and the related probability of default factors. Based on the above approach, the impact of ECL is not considered as material to these consolidated financial statements.

## 5.7 Impairment of non-financial assets, goodwill and investments in associates

The Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's fair value less costs to sell and its value in use. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. The fair value less costs to sell calculation is based on available data from binding sales transactions, conducted at arm's length, for similar assets or observable market prices less incremental costs to sell of the asset.

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

In determining fair value less costs to sell, the recent market transactions are taken into account. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded companies or other fair value indicators.

Goodwill is tested for impairment annually at year end and when the circumstances indicate that the carrying value may be impaired. Impairment is determined for goodwill by assessing the recoverable amount of each cash generating unit (CGU) or group of CGUs to which the goodwill relates. When the recoverable amount of CGU is less than its carrying amount, an impairment loss is recognised.

Intangible assets with indefinite useful lives are tested for impairment annually at year end either individually or at the CGU level, as appropriate, and when circumstances indicate that the carrying value may be impaired.

For assets excluding goodwill, an assessment is made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such indication exists, the Group estimates the asset's recoverable amount.

A previously recognised impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognised. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in the consolidated statement of profit or loss.

Impairment losses relating to goodwill are not reversed in future periods.

## 5.8 Cash and cash equivalents

Cash and cash equivalents are stated at cost and are defined as cash in hand, cash at banks and short-term highly liquid investments that are readily convertible to known amounts of cash and subject to insignificant risk of changes in value. For the purpose of cash flow statement, cash and cash equivalents comprise cash in hand, bank balances, short-term running finance and bank overdraft, if any.

## 5.9 Staff retirement benefits

### 5.9.1 Defined contribution plan

The Group operates a recognised provident fund (defined contribution scheme) for its permanent employees who have completed the minimum qualifying period of service. Equal monthly contributions are made, both by the Group and the employees at the rate of 8.33 percent of the basic salary. The contribution of the Group for the year is charged to the consolidated statement of profit or loss.

### 5.9.2 Defined benefit plan

- a) TPL Security Services (Private) Limited (TPLSS) operates an unfunded gratuity scheme covering all its employees completing the minimum qualifying period of 1 year of service under the scheme.
- b) Trakker Middle East LLC. (TME) operates an unfunded gratuity scheme covering all its employees in United Arab Emirates on the basis prescribed in the United Arab Emirates labour law, for the accumulated period of service at the date of the consolidated statement of financial position.

## 5.10 Taxation

### 5.10.1 Income Tax

Income tax expense comprises current and final tax. Income tax expense is recognised in statement of profit or loss except to the extent that it relates to items recognised directly in other comprehensive income in which case it is recognised in the statement of comprehensive income.

# Notes to the Consolidated Financial Statements

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The Institute of Chartered Accountants of Pakistan has issued International Accounting Standard (IAS-12) "Income Taxes" Application Guidance on Accounting for Minimum Taxes and Final Taxes. The final tax paid according to the guidelines is classified as levy and not income tax in the statement of profit or loss as per the requirements of IFRIC-21 / IAS-37.

## 5.10.1.1 Current

Provision for current taxation is computed on taxable income at the current rates of taxation, after taking into account tax credits and rebates available, if any, in accordance with the provision of the Income Tax Ordinance, 2001. It also includes any adjustment to tax payable in respect of prior years. However, for income covered under final tax regime, taxation is based on applicable tax rates under such regime.

## 5.10.1.2 Deferred

Deferred tax is recognised using the balance sheet method, on all temporary differences arising at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences, while deferred tax assets are recognised for all deductible temporary differences, carry-forward of unused tax losses and unused tax credits, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, carry forwards of unused tax losses and unused tax credits can be utilised.

The carrying amount of deferred tax asset is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at each reporting date and are recognised to the extent that it has become probable that future taxable profits will allow deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantially enacted at the reporting date. Deferred tax is charged or credited to the consolidated statement of profit or loss.

Deferred tax relating to items recognised directly in the other comprehensive income is recognised in the other comprehensive income and not in profit or loss.

Deferred tax assets and deferred tax liabilities are offset only if there is a legally enforceable right to offset current tax assets and liabilities and they relate to the income tax levied by the same tax authority.

## 5.10.2 Levy

In accordance with the Income Tax Ordinance, 2001, computation of final taxes is not based on taxable income. Therefore, as per IAS 12 Application Guidance on Accounting for Minimum Taxes and Final Taxes issued by the ICAP, these fall within the scope of IFRIC 21 / IAS 37 and accordingly have been classified as levy in these unconsolidated financial statements, except for taxes on dividends on the Company's investments in subsidiaries and associates which are specifically within the scope of IAS 12 and hence these continue to be categorised as current income tax.

## 5.11 Provisions

Provisions are recognised when the Group has a present (legal or constructive) obligation as a result of past events and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the obligation can be made. Provisions are reviewed at each reporting date and accordingly adjusted to reflect current best estimates.

## 5.12 Operating leases / Ijarah agreements

Leases, where a significant portion of the risks and rewards of ownership are retained by the lessor, are classified as operating lease. Payments made under operating leases (net of any incentives received from the lessor) / ijarah agreements are charged to the consolidated statement of profit or loss on a straight line basis over the lease / ijarah term.



# Notes to the Consolidated Financial Statements

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## 5.13 Revenue recognition

### 5.13.1 Revenue from Contract with Customers

Revenue from contracts with customers is recognised when control of the goods and services are transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods and services. The Group has generally concluded that it is the principal in its revenue arrangements because it typically controls the goods and services before transferring them to the customer.

- a) Revenue from sale of goods is recognised at the point in time when control of the goods is transferred to the customer i.e. when goods are installed / delivered. Revenue from rendering of monitoring services is recognised over the time i.e. as and when services are rendered. Revenue from rendering of other associated services are recognised at the point in time when services are rendered.
- b) Revenue from sale of goods and rendering of maps navigation services is recognised at the point in time when control of the goods and services are transferred to the customer, generally on delivery of goods and rendering services for installation of goods.
- c) Revenue from rendering e-ticketing services is recognised at point in time i.e. when services are rendered to the customers.
- d) Revenue for providing security services is recognised over the time, when services are rendered to the customers.
- e) Revenue from rendering of escort rental services is recognised over the time i.e. when services are rendered to the customer.

The Group considers whether there are other promises in the contract that are separate performance obligations to which a portion of the transaction price needs to be allocated (e.g. right of returns, volume rebates). In determining the transaction price for the sale of goods and maps navigation services, the Group considers the effects of variable consideration, the existence of significant financing components, non-cash consideration, and consideration payable to the customer (if any).

#### Contract assets

A contract asset is the right to consideration in exchange for goods transferred to the customer. If the Group performs by transferring goods to a customer before the customer pays consideration or before payment is due, a contract asset is recognised for the earned consideration that is conditional.

#### Trade debts

Trade debts is recognised if an amount of consideration that is unconditional is due from the customer (i.e. only the passage of time is required before payment of the consideration is due).

#### Contract liabilities

A contract liability is recognised if a payment is received or a payment is due (whichever is earlier) from a customer before the Group transfers the related goods or services. Contract liabilities are recognised as revenue when the Group performs under the contract (i.e. transfers control of the related goods to the customer).

### 5.13.2 Other revenues

- a) Revenue from sale of residential property is recognised when both: (i) construction is complete; and (ii) legal title to the property has been transferred.

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

- b) The revenue recognition policies for premium and commission from reinsurer are given under the notes 5.17.6 below.
- c) Gain / loss on sale / redemption of investments is taken to the consolidated statement of profit or loss in the year of sale / redemption.
- d) Income from held to maturity investments is recognised on a time proportionate basis taking account the effective yield on the investments.
- e) Dividend income is recognised when the right to receive the dividend is established.
- f) Income on bank accounts is recorded using effective interest rate.
- g) Other income, if any, is recognized on accrual basis.

## 5.14 Insurance related policies

### 5.14.1 Insurance contracts

Insurance contracts are those contracts where the Group (the insurer) has accepted significant insurance risk from another party (the policy holders) by agreeing to compensate the policyholders if a specified uncertain future event (the insured event) adversely affects the policyholders.

#### General Insurance

The Group underwrites non-life insurance contracts that can be categorized into fire and property damage, marine, aviation and transport, health, motor and miscellaneous contracts. Contracts may be concluded for a fixed term of one year, for less than one year and in some cases for more than one year. However, most of the contracts are for twelve months duration. Insurance contracts entered into by the Group under which the contract holder is another insurer (inwards reinsurance) of a facultative nature are included within the individual category of insurance contracts, other than those which fall under Treaty. The insurance risk involved in these contracts is similar to the contracts undertaken by the Group as insurer.

Fire and property insurance contracts mainly compensate the customers for damage suffered to their property. Customers who undertake commercial activities on their premises could also receive compensation for the loss of earnings caused by the inability to use the insured properties in their business activities (business interruption cover).

Marine, aviation and transport class of business provides coverage against loss and damage to goods in transit by any means of conveyance, physical loss or damage to aircraft, ships and liabilities to third parties and passengers arising from their use.

Motor insurance covers physical loss or damage to the vehicle and liabilities to third parties as provided under the requirements of the Motor Vehicle Ordinance, 1965.

All other insurances like cash in hand, cash in transit, personal accident, travel are included under miscellaneous insurance cover.

The Group neither issues investments contracts nor does it issue insurance contracts with discretionary participation features (DPF).

These contracts are made with group companies, corporate clients and individuals residing or located in Pakistan.

#### Life insurance

Insurance contracts represent contracts with policy holders and reinsurers.

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Those contracts where the Group (the insurer) accepts significant insurance risk from another party (the policyholder) by agreeing to compensate the policyholders if a specified uncertain future event (the insured event) adversely affects the policyholders.

Those insurance contracts that are issued by one insurer (the reinsurer) to compensate another insurer (the cedant) for losses on one or more contracts issued by the cedant are reinsurance contracts.

The Group enters into insurance contracts with policyholders which are divided into following two major categories:

## Group insurance contracts

The Group offers group life and group health to its clients. The risk underwritten is mainly death, hospitalization and disability. The group insurance contracts are issued typically on yearly renewable term basis.

## Individual insurance contracts

Individual life unit linked policies are regular life policies, where policy value is determined as per the underlying assets' value. Various types of riders (Accidental Death, Family Income Benefit, etc.) are also sold along with the basic policies.

Individual health contracts are mainly protection policies sold to a wide cross-section of population with different income levels. The risk underwritten is medical expenses related to outpatient services and hospitalization.

### 5.14.2 Premium

#### General insurance

Premium income under a policy is recognized, evenly over the period of insurance from the date of issuance of the policy till the date of its expiry. Administrative surcharge is recognised as income at the time policies are written.

Revenue from premiums is determined after taking into account the unearned portion of premium by applying 1/24th method as prescribed by the Insurance Rules, 2017. The unearned portion of premium income is recognised as liability.

Premium due but unpaid under insurance contracts are recognised when due, at the fair value of the consideration receivable less provision for doubtful debts, if any. If there is objective evidence that the receivable is impaired, the Group reduces the carrying amount of the receivable accordingly and recognizes it as impairment loss.

#### Life insurance

First year individual life and individual accident & health premiums are recognized once the related policy have been issued and premiums received. Renewal premiums are recognized upon receipt of premium provided the policy is still in force.

Premiums for group life, group health business are recognized as and when due. Receivables under insurance contracts are recognized when due, at the fair value of the consideration receivable less provision for doubtful debts, if any. If there is objective evidence that the receivable is impaired, the Group reduces the carrying amount of the receivable accordingly and recognizes it as impairment loss.

### 5.14.3 Reinsurance contracts

#### General Insurance

Insurance contracts entered into by the Group with reinsurers for compensation of losses suffered on insurance contracts issued are reinsurance contracts. These reinsurance contracts include both facultative and treaty arrangement contracts and are classified in same categories of insurance contracts for the purpose of these consolidated financial statements. The Group recognises the entitled benefits under the contract as various reinsurance assets. Outward reinsurance premiums are accounted for in the same period as the related premiums for the direct or accepted reinsurance business being reinsured.

# Notes to the Consolidated Financial Statements

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Reinsurance liabilities represent balances due to reinsurance companies. Amounts payable are estimated in a manner consistent with the related reinsurance contract. Reinsurance assets represent balances due from reinsurance companies. Amounts recoverable from reinsurers are estimated in a manner consistent with the provision for outstanding claims or settled claims associated with the reinsurance policies and are in accordance with the related reinsurance contract.

The deferred portion of reinsurance premium ceded is recognised as a prepayment which is calculated by using 1/24 method as prescribed by the Insurance Rules, 2017.

Reinsurance assets are not offset against related insurance liabilities. Income or expenses from reinsurance contract are not offset against expenses or income from related insurance assets.

The Group assesses its reinsurance assets for impairment on reporting date. If there is an objective evidence that the reinsurance asset is impaired, the Group reduces the carrying amount of the reinsurance asset to its recoverable amount and recognises that impairment loss in the consolidated statement of profit or loss.

## Life insurance

Reinsurance premiums are recognised at the same time when the premium income is recognised. It is measured in line with the terms and condition of the reinsurance treaties.

Reinsurance liabilities represents balances due to reinsurance companies. Reinsurance liabilities are estimated in a manner consistent with the related reinsurance contract. Reinsurance assets represent balance due from reinsurance companies which are stated on the basis of amount receivable under the respective contract after considering any impairment in the value of such assets.

Reinsurance assets are not offset against related insurance liabilities. Income or expenses from reinsurance contract are not offset against expenses or income from related insurance assets as required by Insurance Ordinance, 2000.

## 5.14.4 Claims expense

### General insurance

Insurance claims include all claims incurred during the year, whether reported or not, related internal and external claims handling costs that are directly related to the processing and settlement of claims, and any adjustments to claims outstanding from previous years.

The Group recognises liability in respect of all claims incurred upto the reporting date which is measured at the undiscounted value of the expected future payments. The claims are considered to be incurred at the time of the incident giving rise to the claim except as otherwise expressly indicated in an insurance contract.

The liability for claims include amounts relating to unpaid reported claims, claims incurred but not reported (IBNR) and expected claims settlement costs. Provision for liability in respect of unpaid reported claims is made on the basis of individual case estimates.

The provision for claims incurred but not reported (IBNR) is made at the reporting date. In accordance with SECP circular no. 9 of 2016, the Group takes actuarial advice for the determination of IBNR claims. Provision for IBNR claims have been determined by analyzing the lag between the incurrence and reporting of motor and health business claims.

### Life insurance

Claim expenses are recognized on the date the insured event is intimated except for individual life unit linked where claim expenses are recognized earlier of the date the policy cease to participate in the earnings of the fund and the date insured event is intimated. A liability for outstanding claims is recognized in respect of all claims incurred up to the reporting period,

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

as soon as reliable estimates of the claim amount can be made. The liability for claims "Incurred But Not Reported"(IBNR) is included in policyholders' liabilities. Claims recoveries receivable from reinsurers are recognized as assets at the same time when the corresponding claims are recorded in accordance with the terms of the re-insurance contracts.

Experience refund of premium payable / receivable to / from Group policy holders is included in outstanding claims.

## 5.14.5 Reinsurance recoveries against outstanding claims

Claims recoveries against outstanding claims from the reinsurer and salvage are recognised as an asset at the same time as the claims which give rise to the right of recovery are recognised as a liability and are measured at the amount expected to be received.

## 5.14.6 Commission

Commission expense incurred in obtaining and recording policies is deferred and recognised in the consolidated statement of profit or loss as an expense in accordance with the pattern of recognition of premium revenue. Commission income from reinsurers is recognised at the time of issuance of the underlying insurance policy. These are deferred and recognised as liability and recognised in the consolidated statement of profit or loss as revenue in accordance with the pattern of recognition of the reinsurance premiums.

## 5.14.7 Premium deficiency reserve

The Group is required as per Insurance Rules, 2017, SEC (Insurance) Rules, 2002 and IFRS-4, to maintain a provision in respect of premium deficiency for the class of business where the unearned premium reserve is not adequate to meet the expected future liability, after reinsurance, from claims and other expenses, including reinsurance expense, commissions and other underwriting expenses, expected to be incurred after the reporting date in respect of the unexpired policies in that class of business at the reporting date. The charge for premium deficiency reserve is recorded as an expense in the consolidated statement of profit or loss.

## 5.14.8 Acquisition cost

Acquisition cost comprise of commission and other costs incurred in acquiring insurance policies and include without limitation all forms of remuneration paid to insurance agents. These are recognized as an expense in the earlier of the financial year in which they are paid and financial year in which they become due and payable, except those which are directly referable to the acquisition or renewal of specific contracts that are recognised not later than the period in which the premium to which they refer is recognized as revenue.

## 5.14.9 Policyholders' liabilities

Policyholders' liabilities including IBNR are stated at a value determined by the appointed actuary through an actuarial valuation / advice carried out at each reporting date, in accordance with Section 50 of the Insurance Ordinance, 2000. In determining the value both acquired policy values as well as estimated values which will be payable against risks which the Group underwrites are considered.

The basis used are applied consistently from year to year. Calculation for premium deficiency reserve and claims incurred but not reported (IBNR) is calculated by the appointed actuary on the basis of assumptions that the claim pattern will follow the historical trend experience.

## 5.14.10 Receivables and payables related to insurance contract

Receivables and payables are recognised when due. These include amounts due to and from agents and policyholders.

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

## 5.14.11 Liability adequacy test

At each reporting date, liability adequacy tests are performed to ensure the adequacy of the contract liabilities. Any deficiency is immediately charged to the consolidated statement of profit or loss initially by writing off the deferred policy acquisition costs, if any, and by subsequently establishing a provision for losses arising from liability adequacy tests.

## 5.14.12 Statutory funds

The Group maintains statutory funds for accident and health businesses, conventional business and individual life unit linked. Assets, liabilities, revenues and expenses are recorded in the fund, if referable or, on the basis of actuarial advice if not referable. Other assets, liabilities, revenue and expenses are allocated to shareholders' funds. Policyholders' liabilities have been included in statutory funds on the basis of actuarial valuation carried out by the appointed actuary of the Group on the reporting date as required by Section 50 of the Insurance Ordinance, 2000. A capital transfer provided to statutory funds by the shareholders' funds is recorded as a reduction in the shareholders' equity. However, such capital transfers are eliminated at the entity level.

## 5.14.13 Management expenses

Underwriting expense has been allocated to various classes of business on a basis deemed equitable by the management. Expenses not attributable to the underwriting business are charged as administrative expenses.

## 5.14.14 Investments (Life Insurance business)

### Investment at fair value through profit or loss

At the time of acquisition, quoted investments which are acquired principally for the purpose of generating profit from short term fluctuations in price or are part of portfolio for which there is a recent actual pattern of short term profit taking are classified as held for trading. Subsequent to initial recognition these are remeasured at fair value by reference to quoted market prices with the resulting gain or loss being included in net profit or loss for the period in which it arises.

### Available-for-sale

Available-for-sale investments are those non-derivative instruments /contracts that are designated as available for sale or are not classified in any other category. At the time of acquisition, investments which are intended to be held for an undefined period of time but may be sold in response to the need for liquidity or changes in interest rates are classified as available for sale.

### Quoted

Subsequent to initial measurement, these are remeasured at fair value. Surplus / (deficit) on revaluation from one reporting date to other is taken to the consolidated statement of profit or loss and other comprehensive income. On derecognition or impairment of available-for-sale investments, the cumulative gain or loss previously reported in other comprehensive income is transferred to the consolidated statement of profit or loss for the period.

These are reviewed for impairment at year end. The Group considers that available-for-sale equity investments and mutual funds are impaired when there has been a significant or prolonged decline in the fair value below its cost. This determination of what is significant or prolonged requires judgment. The Group considers that a decline of 30% in the market value of any scrip below its cost shall constitute as a significant decline and where market value remains below the cost for a period of one year shall constitute as a prolonged decline. Any losses arising from impairment in values are charged to the consolidated statement of profit or loss.

### Held-to-maturity

At the time of acquisition, investments with fixed maturity, where management has both the intent and the ability to hold to maturity, are classified as held-to-maturity.

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

Subsequently, these are measured at amortised cost less provision for impairment in value, if any. Amortised cost is calculated by taking into account any discount or premium on acquisition by using the effective yield method.

The difference between the redemption value and the purchase price of the held-to-maturity investments is amortised and taken to the consolidated statement of profit or loss account over the term of the investment.

These are reviewed for impairment at year end and any losses arising from impairment in values are charged to the consolidated statement of profit or loss.

## 5.14.15 Financial instruments

Financial assets and financial liabilities within the scope of IAS - 39 are recognised at the time when the Group becomes a party to the contractual provisions of the instrument. Financial assets are de-recognised when the contractual right to future cash flows from the asset expire or is transferred along with the risk and reward of the asset. Financial liabilities are de-recognised when obligation specified in the contract is discharged, cancelled or expired. Any gain or loss on de-recognition of the financial asset and liabilities is recognised in the consolidated statement of profit or loss of the current year.

## 5.14.16 Offsetting of financial assets and financial liabilities

A financial asset and a financial liability is offset and the net amount is reported in the statement of financial position, if the Group has a legally enforceable right to set off the transaction and also intends either to settle on a net basis or to realise the asset and settle the liability simultaneously. Income and expenses arising from such assets and liabilities are also offset accordingly.

## 5.14.17 Impairment of financial assets

The Group assesses at each reporting date whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Any impairment losses on financial assets including financial assets carried at amortised cost are recognised in the consolidated statement of profit or loss.

Liabilities for trade and other payables are carried at cost which is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the Group.

## 5.15 Employees share option scheme

Eligible employees of the Group receive remuneration in the form of share-based payments, whereby employees render services as consideration for equity instruments (equity-settled transactions). The cost of share option transactions is determined using intrinsic value method. That cost is recognised in salaries and benefits expense, together with a corresponding increase in equity (other capital reserves) and non-controlling interest with respect to employees of Holding Company and its subsidiaries respectively, over the period in which the service and, where applicable, the service conditions are fulfilled (the vesting period).

The cumulative expense recognised for equity-settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Group's best estimate of the number of equity instruments that will ultimately vest. The expense or credit in the consolidated statement of profit or loss for the year represents the movement in cumulative expense recognised as at the beginning and end of that year. The dilutive effect of outstanding options is reflected as additional share dilution in the computation of diluted earnings per share, where applicable.

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

## 5.16 Foreign currency translation

Transactions in foreign currencies are translated into Pakistani Rupee at the rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the exchange rate ruling at the reporting date. Exchange gains and losses are recognised in the consolidated statement of profit or loss. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

On consolidation, the assets and liabilities of foreign operations are translated into Pakistani Rupee at the rate of exchange prevailing at the reporting date and their statement of profit or loss and other comprehensive income are translated at exchange rates prevailing at the dates of the transactions. The exchange differences arising on translation for consolidation are recognised in other comprehensive income (OCI). On disposal of a foreign operation, the component of OCI relating to that particular foreign operation is reclassified to the consolidated statement of profit or loss.

Any goodwill arising on acquisition of a foreign operation and any fair value adjustments to the carrying amounts of assets and liabilities arising on the acquisition are treated as assets and liabilities of the foreign operation and translated at the spot rate of exchange at the reporting date.

## 5.17 Borrowing costs

Borrowing and other related costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use. All other borrowing costs are recognised as an expense in the period in which they are incurred.

## 5.18 Dividend and appropriation to reserves

Dividend and appropriation to reserves are recognised in the consolidated financial statements in the period, in which these are approved. However, if these are approved after the reporting period but before the consolidated financial statements are authorised for issue, they are disclosed in the notes to the consolidated financial statements.

## 5.19 Contingencies

Contingencies are disclosed when the Group has possible obligation that arises from past event and whose existence will be confirmed only by occurrence or non-occurrence of one or more uncertain future events not wholly within the control of entity, or a present obligation that arises from past event but is not recognised because it is not probable that an outflow of recourse embodying economic benefit will be required to settle the obligation or, when amount of obligation cannot be measured with sufficient reliability. Contingencies are reviewed at each reporting date and adjusted to reflect the current estimate.

## 5.20 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the Chief Operating Decision Maker. Segment results, assets and liabilities include items directly attributable to a segment. Segment capital expenditure is the total cost incurred during the year to acquire property, plant and equipment and intangible assets. Segment results, assets and liabilities include items directly attributable to a segment as well as those allocated on a reasonable basis.

## 5.21 Earnings per share

The Group presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Group by the weighted average number of ordinary



# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares.

## 5.22 Investment in associates

After application of the equity method, the Group determines whether it is necessary to recognise an impairment loss on its investment in its associate. At each reporting date, the Group determines whether there is objective evidence that the investment in the associate is impaired. If there is such evidence, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value.

### Details of related parties

| Name of a related party  | Basic of Relationship                                     | Shareholding |
|--|---|--------------|
| TPL Holdings (Private) Limited                                 | Parent company  | -            |
| TPL Trakker Limited (TPLT)                                     | Subsidiary  | 64.32%       |
| TPL Security Services (Private) Limited                        | Subsidiary  | 100.00%      |
| TPL Insurance Limited  | Subsidiary  | 52.87%       |
| TPL Life Insurance Limited                                     | Subsidiary  | 0.00%        |
| Dar-es-Salam Textile Mills Limited (DSML)                      | Subsidiary  | 94.20%       |
| TPL E-Ventures (Private) Limited (TPLE)                        | Subsidiary  | 100.00%      |
| TPL Properties Limited (TPLP)                                  | Subsidiary  | 41.19%       |
| TPL Tech Pakistan (Private) limited                            | Subsidiary  | 50.00%       |
| TPL Property Management (Private) Limited                      | Subsidiary of TPLP  | 41.19%       |
| TPL Logistic Park (Private) Limited                            | Subsidiary of TPLP  | 41.19%       |
| TPL REIT Management Company Limited                            | Subsidiary of TPLP  | 41.19%       |
| TPL Developments (Private) Limited                             | Subsidiary of TPLP  | 41.19%       |
| TPL Investment Management                                      | Subsidiary of TPLP  | 41.19%       |
| Trakker Middle East LLC  | Associate of subsidiary                                   | 19.09%       |
| Rider Logistic (Singapore) Pte Ltd                             | Investment  | 3.74%        |
| Compareon Pakistan (Private) Limited                           | Associated company by virtue of 37.7% of holdings of TPLE | 37.70%       |
| Astra location Services (Private) Ltd.                         | Subsidiary of TPLT  | 64.32%       |
| Astra Location Services (Singapore) Pte. Limited               | Subsidiary of TPLT  | 64.32%       |
| TPL Technology Zone Phase-1 (Private) Limited                  | Common directorship                                       | -            |
| Sapphire Fibres Limited  | Common directorship                                       | -            |
| IBEX Global Solutions (Private) Limited                        | Common directorship                                       | -            |
| Virtual World (Private) Limited                                | Common directorship                                       | -            |
| Digital Globe Services (Private) Limited                       | Common directorship                                       | -            |
| Afiniti Software Solutions (Private) Limited                   | Common directorship                                       | -            |
| HKC (Private) Limited  | Common directorship                                       | -            |
| National Management and Consultancy services (Private) Limited | Common directorship                                       | -            |

\* Associated companies by virtue of common directorship in subsidiaries / associate

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

| 6 PROPERTY, PLANT AND EQUIPMENT | Note | 2024                 | 2023                 |
|---------------------------------|------|----------------------|----------------------|
|                                 |      | Rupees               | Rupees               |
| Operating fixed assets          | 6.1  | 1,030,937,097        | 1,217,790,973        |
| Capital work-in-progress        | 6.2  | 201,679,615          | 277,305,945          |
|                                 |      | <u>1,232,616,712</u> | <u>1,495,096,918</u> |

## 6.1 Operating fixed assets

|                                  | COST / REVALUED AMOUNT |   |                                      | ACCUMULATED DEPRECIATION |  |  |                                      | WRITTEN DOWN         |                      |                   |
|----------------------------------|------------------------|---|--------------------------------------|--------------------------|--|--|--------------------------------------|----------------------|----------------------|-------------------|
|                                  | As at July 01, 2023    | Addition / (disposals) / transfers / write off  | Foreign currency translation reserve | As at June 30, 2024      | As at July 01, 2023  | Charge for the year / (On transfers / write off  | Foreign currency translation reserve | As at June 30, 2024  | As at June 30, 2024  | Depreciation rate |
|                                  | ----- (Rupees) -----   |   |                                      |                          |  |  |                                      |                      |                      |                   |
| <b>Owned</b>                     |                        |   |                                      |                          |  |  |                                      |                      |                      | %                 |
| Computers and accessories        | 643,715,076            | 18,721,210<br>(801,279)   | (5,322,621)                          | 656,312,387              | 572,830,881  | 52,571,704<br>(5,696,610)  | (5,251,329)                          | 614,454,645          | 41,857,742           | 33-33.33          |
| Generators                       | 5,855,540              | -<br>(850,000)  | -                                    | 5,005,540                | 3,935,429  | 645,870<br>(850,000)   | -                                    | 3,731,299            | 1,274,241            | 20                |
| Electrical equipment and devices | 1,599,216,262          | 104,563,315<br>(4,804,606)<br>*(38,651,939)<br>**28,731,203                               | (3,059,739)                          | 1,685,994,496            | 979,055,477  | 58,134,654<br>(4,455,623)<br>*(21,782,268)<br>**146,202,676                                | (1,393,494)                          | 1,155,761,423        | 530,233,073          | 3.33-33.33        |
| Furniture and fittings           | 282,008,355            | 4,181,875<br>(10,555,256)   | -                                    | 275,634,974              | 203,802,822  | 27,588,897<br>(7,792,844)  | -                                    | 223,598,875          | 52,036,099           | 16.67-20          |
| Vehicles                         | 400,140,542            | 61,301,679<br>(29,869,604)  | (82,932,299)                         | 348,640,318              | 231,911,707  | 70,033,309<br>(73,674,661)   | (1,594,003)                          | 226,676,352          | 121,963,965          | 20                |
| Mobile phones                    | 10,160,047             | 1,632,290   | -                                    | 11,792,337               | 7,623,024  | 1,583,840<br>(399,344)   | -                                    | 8,807,520            | 2,984,817            | 33.33-50          |
| Weapons                          | 9,064,843              | 560,000   | -                                    | 9,624,843                | 5,766,508  | 939,149  | -                                    | 6,705,657            | 2,919,186            | 10-20             |
| ICOM based station               | 25,000                 | 320,500   | -                                    | 345,500                  | 25,000   | 46,739   | -                                    | 71,739               | 273,761              | 25                |
| Leasehold improvements           | 347,304,205            | 59,509,725<br>(1,106,000)   | -                                    | 405,707,930              | 74,748,049   | 53,565,668   | -                                    | 128,313,717          | 277,394,213          | 10-33             |
|                                  | <u>3,297,489,870</u>   | <u>250,790,595</u><br><u>(46,030,745)</u><br><u>*28,731,203</u><br><u>** (38,651,939)</u> | <u>(91,314,659)</u>                  | <u>3,399,058,324</u>     | <u>2,079,698,897</u><br><u>(29,968,667)</u><br><u>83,075,833</u> | <u>265,109,830</u><br><u>(92,869,083)</u><br><u>* (21,782,268)</u><br><u>**146,202,676</u> | <u>(8,238,826)</u>                   | <u>2,368,121,227</u> | <u>1,030,937,097</u> |                   |

\* Represents transfer from owned assets to stock-in-trade

\*\* Represents transfers from stock-in-trade to owned assets

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

## 6.1 Operating fixed assets

|                                  | COST / REVALUED AMOUNT |   |                                      | ACCUMULATED DEPRECIATION |                     |   |                                      | WRITTEN DOWN        |                     |                   |
|----------------------------------|------------------------|---|--------------------------------------|--------------------------|---------------------|---|--------------------------------------|---------------------|---------------------|-------------------|
|                                  | As at July 01, 2022    | Addition / (disposals) / transfers / write off                | Foreign currency translation reserve | As at June 30, 2023      | As at July 01, 2022 | Charge for the year / (On transfers / write off             | Foreign currency translation reserve | As at June 30, 2023 | As at June 30, 2023 | Depreciation rate |
| ----- (Rupees) ----- %           |                        |   |                                      |                          |                     |   |                                      |                     |                     |                   |
| <b>Owned</b>                     |                        |   |                                      |                          |                     |   |                                      |                     |                     |                   |
| Computers and accessories        | 577,714,717            | 34,356,884<br>(23,495,452)                                    | 55,138,927                           | 643,715,076              | 476,015,712         | 64,922,038<br>(22,830,267)                                  | 54,723,398                           | 572,830,881         | 70,884,195          | 33-33.33          |
| Generators                       | 7,583,705              | (1,728,165)   | -                                    | 5,855,540                | 5,016,490           | 647,104<br>(1,728,165)                                      | -                                    | 3,935,429           | 1,920,111           | 20                |
| Electrical equipment and devices | 1,328,275,288          | 84,825,044<br>(20,735,034)<br>*(19,446,050)<br>**203,191,946  | 23,105,069                           | 1,599,216,262            | 814,266,641         | 153,651,724<br>(20,115,143)<br>*(7,982,585)<br>**26,792,741 | 12,442,098                           | 979,055,477         | 620,160,785         | 3.33-33.33        |
| Furniture and fittings           | 264,287,320            | 12,977,358<br>(1,921,323)                                     | 6,665,000<br>-                       | 282,008,355              | 177,807,819         | 27,892,576<br>(1,897,573)                                   | -                                    | 203,802,822         | 78,205,533          | 16.67-20          |
| Vehicles                         | 381,434,203            | 9,106,500<br>(14,129,506)                                     | 23,729,245                           | 400,140,542              | 162,544,622         | 68,281,659<br>(13,413,247)                                  | 14,498,673                           | 231,911,707         | 168,228,835         | 20                |
| Mobile phones                    | 13,542,672             | 2,070,512<br>(5,453,137)                                      | -                                    | 10,160,047               | 11,716,451          | 1,263,482<br>(5,356,909)                                    | -                                    | 7,623,024           | 2,537,023           | 33.33-50          |
| Weapons                          | 6,577,343              | 2,487,500   | -                                    | 9,064,843                | 5,026,989           | 739,519   | -                                    | 5,766,508           | 3,298,335           | 10-20             |
| ICOM based station               | 25,000                 | -   | -                                    | 25,000                   | 25,000              | -   | -                                    | 25,000              | -                   | 25                |
| Leasehold improvements           | 249,302,284            | 84,211,921  | 13,790,000                           | 347,304,205              | 27,642,252          | 47,105,797  | -                                    | 74,748,049          | 272,556,156         | 10-33             |
|                                  | 2,828,742,532          | 230,035,819<br>(67,462,617)<br>*203,191,946<br>**(19,446,050) | 122,428,241                          | 3,297,489,870            | 1,680,061,977       | 364,503,898<br>(65,341,303)<br>*(7,982,585)<br>**26,792,741 | 81,664,169                           | 2,079,698,897       | 1,217,790,973       |                   |

\* Represents transfer from owned assets to stock-in-trade

\*\* Represents transfers from stock-in-trade to owned assets

### 6.1.1 Depreciation charge for the year has been allocated as follows:

|                            | Note | 2024<br>Rupees | 2023<br>Rupees |
|----------------------------|------|----------------|----------------|
| Cost of sales and services | 40   | 195,922,698    | 202,651,889    |
| Distribution expenses      | 41   | 5,655,887      | 6,108,519      |
| Administrative expenses    | 42   | 209,733,922    | 237,407,659    |
|                            |      | 411,312,507    | 446,168,067    |

6.1.2 During the year, the Group has transferred tracking devices from stock-in-trade at a cost of Rs. 94 million (2023: Rs. 172.386 million) to owned assets. As of the reporting date, assets costing Rs. 21.78 billion (2023: Rs. 892.101 billion) are in possession of third parties, on rental basis. The particulars of these assets have not been disclosed due to several numbers of parties involved.

# Notes to the Consolidated Financial Statements

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6.1.3 This includes fully depreciated operating fixed assets having cost of Rs. 147.348 million (2023: Rs. 84.743 million).

6.1.4 During the year, the Group has written off fully depreciated assets costing Rs. 43.72 million. (2023: Rs 27.309 million).

6.1.5 The immoveable assets of the Group are placed as security against various financing facilities obtained from commercial banks.

6.1.6 The details of operating fixed assets disposed off during the year are as follows:

|   | Original /<br>revalued<br>cost | Accumulated<br>depreciation | Written<br>down value | Sale<br>proceeds  | Gain /<br>(loss) on<br>disposals | Mode of<br>disposal | Particulars<br>of buyers | Location |
|---|--------------------------------|-----------------------------|-----------------------|-------------------|----------------------------------|---------------------|--------------------------|----------|
|   | ----- (Rupees) -----           |                             |                       |                   |                                  |                     |                          |          |
| Aggregate amount of assets disposed off not having WDV more than Rs. 5,000,000 each |                                |                             |                       |                   |                                  |                     |                          |          |
| Computers and accessories   | 801,279                        | (801,279)                   | -                     | -                 | -                                | As per policy       | Various                  | Karachi  |
| Electrical devices  | 4,804,606                      | (4,455,623)                 | 348,983               | 6,500             | (342,483)                        | As per policy       | Various                  | Karachi  |
| Vehicles  | 29,869,604                     | (18,996,681)                | 10,872,923            | 11,591,089        | 718,166                          | As per policy       | Various                  | Karachi  |
| Furniture and fittings  | 10,555,256                     | (7,792,844)                 | 2,762,412             | -                 | (2,762,412)                      | As per policy       | Various                  | Karachi  |
| <b>2024</b>   | <b>46,030,745</b>              | <b>(32,046,427)</b>         | <b>13,984,318</b>     | <b>11,597,589</b> | <b>(2,386,729)</b>               |                     |                          |          |
| <b>2023</b>   | <b>45,559,089</b>              | <b>43,741,468</b>           | <b>1,817,621</b>      | <b>8,407,157</b>  | <b>6,589,536</b>                 |                     |                          |          |

## 6.2 Capital work-in-progress

Opening balance  
Additions during the year  
Less: Transferred to operating fixed assets  
Closing balance

Note

|   | 2024               | 2023               |
|---|--------------------|--------------------|
|   | Rupees             | Rupees             |
| Opening balance                             | 277,305,945        | 389,607,192        |
| Additions during the year                   | 4,986,775          | 34,343,150         |
| Less: Transferred to operating fixed assets | (80,613,105)       | (146,644,397)      |
| <b>Closing balance</b>                      | <b>201,679,615</b> | <b>277,305,945</b> |

6.2.1

6.2.1 This represents expenditure in respect of leasehold improvements and renovation of office premises, procurement of computer equipment and software, office equipment, furnitures and fixtures.

## 7 INTANGIBLE ASSETS

Intangible assets  
Intangible assets under development

Note

|                                     | 2024                 | 2023                 |
|-------------------------------------|----------------------|----------------------|
|                                     | Rupees               | Rupees               |
| Intangible assets                   | 2,078,182,602        | 2,088,495,422        |
| Intangible assets under development | 1,091,007,511        | 991,479,148          |
|                                     | <b>3,169,190,113</b> | <b>3,079,974,569</b> |

7.1

7.3

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

## 7.1 INTANGIBLE ASSETS

| COST                |                         |                     | ACCUMULATED AMORTISATION / IMPAIRMENT |                                   |                     | WRITTEN DOWN VALUE  | Amortisation rate |
|---------------------|-------------------------|---------------------|---------------------------------------|-----------------------------------|---------------------|---------------------|-------------------|
| As at July 01, 2023 | Additions / (disposals) | As at June 30, 2024 | As at July 01, 2023                   | Charge for the year / (disposals) | As at June 30, 2024 | As at June 30, 2024 |                   |

### Owned

|  | (Rupees)             |                  |                      |                    |                   |                    |                      | %        |
|--|----------------------|------------------|----------------------|--------------------|-------------------|--------------------|----------------------|----------|
| Goodwill                               | 874,148,027          | -                | 874,148,027          | -                  | -                 | -                  | 874,148,027          | -        |
| Management rights                      | 108,155,997          | -                | 108,155,997          | -                  | -                 | -                  | 108,155,997          | -        |
| Customer related assets                | 740,987,917          | -                | 740,987,917          | -                  | -                 | -                  | 740,987,917          | -        |
| Marketing related intangible assets    | 289,021,582          | -                | 289,021,582          | -                  | -                 | -                  | 289,021,582          | -        |
| Customer relationships                 | 222,585,519          | -                | 222,585,519          | 222,585,519        | -                 | 222,585,519        | -                    | 20       |
| Internally generated computer software | 25,840,000           | -                | 25,840,000           | 25,840,000         | -                 | 25,840,000         | -                    | 13.33    |
| Maps database                          | 147,858,790          | -                | 147,858,790          | 105,878,367        | 7,525,188         | 113,403,555        | 34,455,235           | 5        |
| Software                               | 436,534,969          | 3,600,000        | 440,134,969          | 402,333,494        | 6,387,632         | 408,721,126        | 31,413,843           | 20-33.33 |
| PTA license                            | 1,000,500            | -                | 1,000,500            | 1,000,500          | -                 | 1,000,500          | -                    | 6.67     |
| Decarta maps                           | 22,884,695           | -                | 22,884,695           | 22,884,695         | -                 | 22,884,695         | -                    | 20       |
| <b>2024</b>                            | <b>2,869,017,996</b> | <b>3,600,000</b> | <b>2,872,617,996</b> | <b>780,522,574</b> | <b>13,912,820</b> | <b>794,435,394</b> | <b>2,078,182,602</b> |          |

### Owned

|  |                      |                |                      |                    |                   |                    |                      |          |
|--|----------------------|----------------|----------------------|--------------------|-------------------|--------------------|----------------------|----------|
| Goodwill                               | 874,148,027          | -              | 874,148,027          | -                  | -                 | -                  | 874,148,027          | -        |
| Management rights                      | 108,155,997          | -              | 108,155,997          | -                  | -                 | -                  | 108,155,997          | -        |
| Customer related assets                | 740,987,917          | -              | 740,987,917          | -                  | -                 | -                  | 740,987,917          | -        |
| Marketing related intangible assets    | 289,021,582          | -              | 289,021,582          | -                  | -                 | -                  | 289,021,582          | -        |
| Customer relationships                 | 222,585,519          | -              | 222,585,519          | 200,326,968        | 22,258,551        | 222,585,519        | -                    | 20       |
| Internally generated computer software | 25,840,000           | -              | 25,840,000           | 25,840,000         | -                 | 25,840,000         | -                    | 13.33    |
| Maps database                          | 147,858,790          | -              | 147,858,790          | 98,353,179         | 7,525,188         | 105,878,367        | 41,980,423           | 5        |
| Software                               | 436,276,331          | 258,638        | 436,534,969          | 391,546,031        | 10,787,462        | 402,333,494        | 34,201,475           | 20-33.33 |
| PTA license                            | 1,000,500            | -              | 1,000,500            | 1,000,500          | -                 | 1,000,500          | -                    | 6.67     |
| Decarta maps                           | 22,884,695           | -              | 22,884,695           | 22,884,695         | -                 | 22,884,695         | -                    | 20       |
| <b>2023</b>                            | <b>2,868,759,358</b> | <b>258,638</b> | <b>2,869,017,996</b> | <b>739,951,373</b> | <b>40,571,201</b> | <b>780,522,574</b> | <b>2,088,495,422</b> |          |

## 7.2 Impairment testing of goodwill and intangibles with indefinite lives

The Group has performed its annual impairment test on the following cash generating units as at June 30, 2024.

### Tracking business

Goodwill acquired through business combinations and intangibles with indefinite useful lives have been allocated and monitored at the Group level (tracking business - excluding non-operating assets). Intangible assets with indefinite useful lives include customer and marketing related intangibles assets. The Group has performed its annual impairment test as at June 30, 2024. The recoverable amount of the Group is determined based on using cash flow projections from financial

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

budgets approved by the senior management covering a five year period. The discount rate applied to cash flow projections is 26.3% (2023: 22.9%). The growth rate used to extrapolate the cash flows beyond the five-year period is 5.9% (2023: 8%). As a result of this assessment, the management did not identify any impairment for the cash generating unit to which these assets are allocated.

## Insurance business

Goodwill acquired through business combinations have been allocated and monitored at the Group level (general insurance business). The Group performs its impairment test annually at year end (i.e. 30 June 2024). The Group calculated the recoverable amount of its cash generating unit (CGU) to which goodwill relates based on the fair value less costs to sell using observable market prices i.e. market capitalisation, using the Level 1 input of the fair value hierarchy, as prescribed under "Impairment of Assets" (IAS-36), which was higher than the carrying value. As a result of this analysis, the management did not identify any impairment for the cash generating unit to which goodwill and intangible assets with indefinite useful lives of Rs. 311,280,133/- are allocated.

## Other business

Goodwill acquired through business combinations have been allocated and monitored at the Group level (other business i.e. security). The recoverable amount of security services is determined based on discounted cash flow method calculations, which was higher than the carrying value. The discount rate applied to cash flow projections is 23.1 percent (2023: 19.92 percent). The growth rate use to extrapolate the cash flows beyond the five-year period is 3 percent (2023: 5 percent).

## Key assumptions used in value-in-use calculations

The calculation of value-in-use is most sensitive to the following assumptions:

- Discount rates
- Key business assumptions

## Discount rates

The discount rate reflects current market assessment of the rate of return required for the business and is calculated using the Capital Asset Pricing Model. The discount rate reflects the target Weighted Average Cost of Capital of the Group.

## Key business assumptions

These assumptions are based on industry data for growth rates, management assess how the unit's position might change over the projected period. Management expects revenues and margins to improve on the basis of multiple strategies planned including increase in vehicle tracking sales volume, greater focus on container tracking and development of new databases, applications and solutions, and expected increase in navigation business.

## Sensitivity to changes in assumptions

Management believes that after considering the various scenarios no reasonably possible change in any of the above key assumptions would cause the carrying value of the unit to materially exceed its recoverable amount.

7.2.1 The Group has also determined the recoverable amount based on fair value less cost to sell considering the relationship between its market capitalisation, using the Level 1 input of the fair value hierarchy - quoted prices of the Group, and its book value, among other factors. As a result of this analysis also, the management did not identify any impairment for the cash generating unit to which goodwill and intangible asset with indefinite useful lives are allocated.

## 7.3 Intangible assets under development

Note

|                           | 2024                 | 2023               |
|---------------------------|----------------------|--------------------|
|                           | Rupees               | Rupees             |
| Opening balance           | 991,479,148          | 940,064,721        |
| Additions during the year | 99,528,363           | 51,414,427         |
| Closing balance           | <u>1,091,007,511</u> | <u>991,479,148</u> |

7.3.1 & 7.3.2

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

7.3.1 This represents expenditure incurred for development of map database including business intelligence and application solutions, SaaS Platform encompassing the SaaS Core System, Fleet Telematics and IoT Platform, APIs, and Mobile Apps for both Android and iOS etc. which has completed in the last quarter of the fiscal year 2023-2024. The Group has estimated that the total cost required to complete the development of these intangible assets aggregates to Rs. 1,740 million, out of which Rs. 1,001 million has been incurred by the Group as of the reporting date.

7.3.2 The management has carried out an annual impairment assessment for intangible assets under development based on the discounted cashflow calculations. The discount rate applied to the cashflow projections is 26.3% (2023:26.91%) and the growth rate used to extrapolate the cashflows beyond the five year period is 8% (2023: 5%). As a result of this assessment, the management did not identify any impairment in the carrying value of intangible assets under development as of reporting date.

## Key assumptions used in value-in-use calculations

The calculation of value-in-use is most sensitive to the following assumptions:

- Discount rates
- Key business assumptions

## Discount rates

The discount rate reflects current market assessment of the rate of return required for the business and is calculated using the Capital Asset Pricing Model. The discount rate reflects the target Weighted Average Cost of Capital of the Group.

## Key business assumptions

These assumptions are based on industry data for growth rates, management assess how the technology might change over the projected period. Management expects revenues and margins to improve on the basis of multiple strategies planned including, greater focus on development of new databases, applications and solutions, and expected increase in navigation business.

## Sensitivity to changes in assumptions

Management believes that after considering the various scenarios no reasonably possible change in any of the above key assumptions would cause the carrying value of the unit to materially exceed its recoverable amount.

7.3.3 The Group has also determined the recoverable amount based on fair value less cost to sell considering the relationship between its market capitalisation, using the Level 1 input of the fair value hierarchy - quoted prices of the Group, and its book value, among other factors. As a result of this analysis also, the management did not identify any impairment for the cash generating unit to which intangible assets under development are allocated.

7.4 Amortisation charge for the year has been allocated as follows:

|                            | Note | 2024<br>Rupees    | 2023<br>Rupees    |
|----------------------------|------|-------------------|-------------------|
| Cost of sales and services | 40   | 6,860,407         | 9,534,226         |
| Distribution expenses      | 41   | 221,304           | 307,556           |
| Administrative expenses    | 42   | 6,831,109         | 31,036,975        |
|                            |      | <u>13,912,820</u> | <u>40,878,757</u> |

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

## 8 RIGHT-OF-USE ASSETS

| Vehicles             | Computers and accessories | Head office | Regional office | Total |
|----------------------|---------------------------|-------------|-----------------|-------|
| ----- (Rupees) ----- |                           |             |                 |       |

### Net carrying value basis - 2024

Opening net book value - July 01, 2023  
The carrying amounts of right-of-use assets recognized and movement during the year is as follows:

Additions/Disposals during the year

Less: Depreciation charge for the year

Closing net book value - June 30,

Depreciation rate(%)

|             |             |              |               |               |
|-------------|-------------|--------------|---------------|---------------|
| 7,295,112   | 4,217,526   | 159,624,970  | 340,395,883   | 511,533,491   |
| -           | -           | -            | 83,467,669    | 83,467,669    |
| (1,459,022) | (1,405,701) | (31,924,994) | (130,461,451) | (165,251,169) |
| 5,836,090   | 2,811,825   | 127,699,976  | 293,402,101   | 429,749,991   |
| 20%         | 33.33%      | 20%          | 10%           |               |

### Net carrying value basis - 2023

Opening net book value - July 01, 2022  
The carrying amounts of right-of-use assets recognized and movement during the year is as follows:

Additions/Disposals during the year

Less: Depreciation charge for the year

Closing net book value - June30,

Depreciation rate(%)

|             |             |              |              |               |
|-------------|-------------|--------------|--------------|---------------|
| 17,028,714  | 5,394,616   | 231,538,434  | 356,019,100  | 609,980,864   |
| (7,456,027) | -           | -            | 82,538,073   | 75,082,046    |
| (2,277,574) | (1,177,090) | (71,913,464) | (98,161,290) | (173,529,418) |
| 7,295,112   | 4,217,526   | 159,624,970  | 340,395,883  | 511,533,491   |
| 20%         | 33.33%      | 20%          | 10%          |               |

### 8.1 Gross carrying value basis

Cost

Less: Accumulated depreciation

Net book value

Note

2024

Rupees

2023

Rupees

1,053,501,397

623,751,405

429,749,992

970,033,728

422,413,041

547,620,687

### 8.2 Depreciation charge for the year has been allocated as follows:

Cost of sales and services

Distribution expenses

Administrative expenses

40

41

42

56,482,543

1,822,018

106,946,608

165,251,169

44,018,963

1,419,967

92,003,292

137,442,222

## 9 DUE FROM RELATED PARTIES

TPL REIT Fund I

600,799,000

480,157,000

9.1 This represents non-current portion of the performance fee carrying markup at the rate one year KIBOR as the base rate and 225 basis points to arrive at the discount rate.



# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

|   |      | 2024                  | 2023                  |
|---|------|-----------------------|-----------------------|
| 10 LONG-TERM INVESTMENTS                                      | Note | Rupees                | Rupees                |
| <b>Related parties</b>  |      |                       |                       |
| <b>Financial assets at fair value through profit and loss</b> |      |                       |                       |
| TPL REIT Fund I   | 10.1 | 10,463,977,500        | 13,766,900,000        |
| <b>Advance against issue of shares</b>                        |      |                       |                       |
| Security Packers (Private) Limited                            | 10.2 | 300,000,000           | 600,000,000           |
| Abhi (Private) Limited  | 10.3 | 97,035,990            | 99,695,800            |
| TPL Logistics [Rider]   | 10.4 | 10,406,899            | -                     |
| Compareon (Private) Limited                                   | 10.5 | 11,531,207            | 11,531,207            |
|   |      | 418,974,096           | 711,227,007           |
| <b>Others</b>   |      |                       |                       |
| <b>Financial assets at amortised cost</b>                     |      |                       |                       |
| Treasury Bills  | 10.6 | 38,260,216            | 38,349,669            |
| Pakistan Investment Bonds (PIBs)                              | 10.7 | 136,033,210           | 437,846,249           |
|   |      | 174,293,426           | 476,195,918           |
|   |      | <u>11,057,245,022</u> | <u>14,954,322,925</u> |

## 10.1 TPL REIT Fund I

|                           |        |                       |                       |
|---------------------------|--------|-----------------------|-----------------------|
| Opening fair value        |        | 13,766,900,000        | 8,348,050,000         |
| Additions                 |        | -                     | 162,500,000           |
| Un-realized loss / (gain) |        | (3,084,780,115)       | 5,256,350,000         |
| Sale of investment        | 10.1.1 | (218,142,385)         | -                     |
| Closing fair value        |        | <u>10,463,977,500</u> | <u>13,766,900,000</u> |

10.1.1 During the year, the company has sold pro rata along with other investors, 12,401,500 units through offer for sale @ Rs. 17.59 per unit.

10.1.2 The investments in TPL REIT Fund I have been made in accordance with the requirements of the Companies Act, 2017. During the year the investments has reclassified from Level 3 to Level 1 in the fair value hierarchy following its listing on the Pakistan Stock Exchange (PSX). This represents investment in 697.598 million units of REIT Fund I having market price of Rs. 15.00 and NAV of Rs.17.87 as at June 30, 2024 (2023: 710 million units having NAV of Rs. 19.39).

10.2 The Group entered into a joint venture through an agreement dated June 28, 2019 to invest PKR 800,000,000/-. The JV partners were to invest through a piece of land measuring 10 acres at Port Qasim to commence a container freight station and warehouse on the project land. The company were to receive 50% shareholding which has not yet been issued as the land transfer is pending. During the year the company called upon PKR 300m from the joint venturer and the balnce to be received in FY 2025.

10.3 The Group holds 137 (2023:137) ordinary shares of USD 1 each, representing 0.542% (2023: 0.542%) of the share capital of Abhi (Private) Limited as of the reporting date, purchased at a premium of USD 1,450.94. Current price per share stood at USD 3561.13 per share.

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

- 10.4 The Group has impaired its investment in Rider Logistics Singapore PTE Ltd, which failed to procure funds required to continue its operations which led to the acquisition of the Rider Logistics by another Singapore incorporated company operating in the domain of logistics. The group has received SAFE note equivalent to USD 37,389 in the surviving entity.
- 10.5 The Group holds 10,754 (2023: 10,754) ordinary shares of Rs. 1,072 each, representing 37.7% (2023: 37.7%) of the share capital of Compareon Pakistan (Private) Limited as of the reporting date.
- 10.6 These carry yield of 21.32% (June 30, 2023: 21.25%) and are deposited with State Bank of Pakistan under Section 29 of Insurance Ordinance, 2000.
- 10.7 The Company has deposited 1 year, 3 year and 5 years Pakistan Investment Bonds / Sukuks having face value of Rs.19.4 million, Rs. 33 million and Rs. 85.8 million respectively (December 31, 2023: 3 years and 5 years Pakistan Investment Bonds having face value of Rs.16 million and Rs. 71.3 million respectively) with State Bank of Pakistan under Section 29 of Insurance Ordinance, 2000.

The market value of held-to-maturity securities was Rs.133.914 million (June 30, 2023: Rs.77.999 million) as at period end.

|  |      | 2024               | 2023               |
|--|------|--------------------|--------------------|
|  | Note | Rupees             | Rupees             |
| <b>11 LONG-TERM LOANS – secured, considered good</b>                     |      |                    |                    |
| Executives   | 11.2 | 1,220,048          | 110,451            |
| Employees  | 11.3 | 3,225,447          | 3,869,976          |
| Promissory note  | 11.4 | 57,608,112         | 59,241,088         |
|  |      | <u>62,053,607</u>  | <u>63,221,515</u>  |
| Less: Current portion  |      | <u>(2,522,295)</u> | <u>(2,141,036)</u> |
|  |      | <u>59,531,312</u>  | <u>61,080,479</u>  |
| <b>11.1 Reconciliation of the carrying amount of loans to executives</b> |      |                    |                    |
| Balance on July 01,  |      | 110,451            | 122,076            |
| Disbursements  |      | 2,350,000          | 120,980            |
| Less: Repayments / adjustments   |      | <u>(1,240,403)</u> | <u>(132,605)</u>   |
| Balance as on June 30,   |      | <u>1,220,048</u>   | <u>110,451</u>     |
| <b>Reconciliation of the carrying amount of loans to employees</b>       |      |                    |                    |
| Balance on July 01,  |      | 3,869,976          | 2,738,896          |
| Disbursements  |      | 547,840            | 3,345,171          |
| Less: Repayments / adjustments   |      | <u>(1,192,369)</u> | <u>(2,214,091)</u> |
| Balance as on June 30,   |      | <u>3,225,447</u>   | <u>3,869,976</u>   |

11.2 The maximum aggregate amount of loans due from the executives and employees at the end of any month during the year were Rs. 1.220 million and Rs 3.225 respectively (2023: Rs. 0.120 million and Rs 3.869 million respectively).

11.3 The loans are provided to employees of the Group for the purchase of furniture and fixtures, renovation of house and marriage of self / children in accordance with the terms of employment and carrying mark up at the rate of 5% (2023: 5%)

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

per annum. Further, it also includes loans provided on interest free basis amounting to Rs. 1.875 million (2023: Rs. 1.875 million).

All loans are repayable over a period of two years in equal monthly instalments and are secured against salaries and provident fund balances of the employees. The management of the Group has not discounted these loans to their present value, as they consider the impact is immaterial to these consolidated financial statements taken as whole.

11.4 TPL E-Ventures (Private) Limited holds a convertible promissory note issued by Tilism Technologies (Private) Limited. As per the terms of the convertible promissory note TPL E-Ventures has paid \$ 207,000 (2023: 207,000) to Tilism Technologies (Private) Limited and the amount is to be received from TelloTalk with simple interest at the rate of 4% per annum in exchange for value received by the Parent Company Tilism Technologies (Private) Limited.

| 12 LONG-TERM DEPOSITS                        | Note | 2024              | 2023              |
|--|------|-------------------|-------------------|
|  |      | Rupees            | Rupees            |
| Security deposits - leased and ijarah assets |      | 24,900,981        | 19,187,900        |
| Utilities                                    |      | 7,007,369         | 6,625,551         |
| Rent deposits                                |      | 19,137,756        | 19,277,756        |
| Cash margin against guarantees               | 12.1 | 25,618,130        | 25,618,130        |
|  |      | <u>76,664,236</u> | <u>70,709,337</u> |

12.1 This represents cash margin on guarantee issued by a commercial bank on behalf of the Group.

| 13 DEFERRED TAX ASSET - NET                             | 2024               | 2023               |
|---|--------------------|--------------------|
|   | Rupees             | Rupees             |
| Deferred tax asset on deductible temporary differences: |                    |                    |
| unused tax losses                                       | 219,645,268        | 192,046,161        |
| lease liabilities                                       | 40,144,344         | 28,735,275         |
| trade debts   | 42,505,845         | 31,803,456         |
| precommencement expenditure                             | 520,000            | 661,000            |
| unrealised loss on available-for-sale investments       | (12,887,827)       | (2,718,356)        |
| gratuity  | -                  | -                  |
| accelerated tax depreciation                            | -                  | 3,096,030          |
|   | <u>288,456,629</u> | <u>253,623,566</u> |

Deferred tax liabilities on taxable temporary differences:

Accelerated tax depreciation on:

|  |                      |                      |
|--|----------------------|----------------------|
| property, plant and equipment                        | 58,375,288           | 57,323,162           |
| right-of-use asset                                   | (34,598,877)         | (23,326,504)         |
| intangible assets                                    | (222,895)            | (408,782)            |
| performance fee recognized using discounted cashflow | (234,312,000)        | (162,865,000)        |
|  | <u>(210,758,484)</u> | <u>(129,277,124)</u> |
|  | <u>77,698,146</u>    | <u>124,346,442</u>   |

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

13.1 The movement in deferred tax assets is as follows:

- on account of incremental depreciation for the year
- reversal to other comprehensive income
- (Reversal) / charge - net to profit or loss

| Note | 2024                | 2023                |
|------|---------------------|---------------------|
|      | Rupees              | Rupees              |
|      | -                   | -                   |
|      | -                   | -                   |
| 46   | (55,565,726)        | (80,659,080)        |
|      | <u>(55,565,726)</u> | <u>(80,659,080)</u> |

## 14 STOCK-IN-TRADE

- Tracking devices
- Spare parts

|      |                    |                    |
|------|--------------------|--------------------|
| 14.1 | 184,201,181        | 259,318,349        |
| 14.3 | 94,180,271         | 131,641,820        |
|      | <u>278,381,452</u> | <u>390,960,169</u> |

14.1 This includes stock of Rs. 29.32 million (2023: Rs. 9.710 million) held with third parties.

14.2 Stock written off during the year amounting to Rs. 10.68 million (2023: Rs. 27.31 million).

14.3 This represents bonnet locks, window motors etc. which are held for sale.

## 15 TRADE DEBTS - unsecured

- Tracking devices
- Security services
- Other services

Less: Allowance for expected credit losses

| Note | 2024               | 2023                 |
|------|--------------------|----------------------|
|      | Rupees             | Rupees               |
| 15.1 | 759,631,674        | 1,093,356,119        |
| 15.2 | 100,786,501        | 114,620,744          |
|      | 16,156,045         | -                    |
|      | <u>876,574,220</u> | <u>1,207,976,863</u> |
| 15.4 | (89,891,645)       | (62,962,364)         |
|      | <u>786,682,575</u> | <u>1,145,014,499</u> |

15.1 This represents amount receivable from various customers on account of sale and installation of tracking devices and vehicle tracking services provided by the Group. These are unsecured, interest free and generally on 30 to 60 days terms.

15.2 These are unsecured, interest free and generally on 30 to 60 days terms.

15.3 The ageing analysis of trade debts are as follows:

|   | Total       | Current     | Days past due                          |                             |                       |
|---|-------------|-------------|--|-----------------------------|-----------------------|
|   |             |             | > 30 days upto<br>120 days<br>(Rupees) | > 121 days upto<br>180 days | 180 days and<br>above |
| <b>2024</b>   |             |             |  |                             |                       |
| Expected credit loss rate                           | 10.25%      | 9.84%       | 8.48%                                  | 13.35%                      | 22.20%                |
| Estimated total gross<br>carrying amount at default | 876,574,220 | 246,580,328 | 509,903,224                            | 48,535,915                  | 71,554,754            |
| Expected credit loss                                | 89,891,645  | 24,270,744  | 43,255,860                             | 6,481,188                   | 15,883,854            |

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

|   | Total          | Current     | Days past due                          |                             |                       |
|---|----------------|-------------|--|-----------------------------|-----------------------|
|   |                |             | > 30 days upto<br>120 days<br>(Rupees) | > 121 days upto<br>180 days | 180 days and<br>above |
| <b>2023</b>   |                |             |  |                             |                       |
| Expected credit loss rate                           | 3.93%          | 1.25%       | 1.49%                                  | 15.29%                      | 22.38%                |
| Estimated total gross<br>carrying amount at default | 16,003,434,873 | 450,232,640 | 931,039,068                            | 88,613,557                  | 133,549,608           |
| Expected credit loss                                | 62,962,364     | 5,927,908   | 13,900,969                             | 13,549,013                  | 29,884,474            |

|  | Note | 2024<br>Rupees | 2023<br>Rupees |
|--|------|----------------|----------------|
| <b>15.4 Allowance for expected credit losses</b> |      |                |                |
| Opening balance                                  |      | 62,962,364     | 49,784,981     |
| Add: Charge during the year                      |      | 15,706,146     | 10,438,607     |
| Less: Reversal during the year                   |      | (8,742,160)    | (3,469,111)    |
| Foreign currency translation reserve             |      | 19,965,295     | 6,207,887      |
| Closing balance                                  |      | 89,891,645     | 62,962,364     |

## 16 LOANS AND ADVANCES

### Loans – secured, considered good Related party

TPL Logistics (Private) Limited [TPLL]

|      |   |           |
|------|---|-----------|
| 16.1 | - | 1,953,120 |
|------|---|-----------|

### Others

Current portion of long-term loans

|    |           |           |
|----|-----------|-----------|
| 11 | 2,522,295 | 2,141,036 |
|----|-----------|-----------|

Advance against purchase of property

|  |             |             |
|--|-------------|-------------|
|  | 800,000,000 | 800,000,000 |
|--|-------------|-------------|

|  |             |             |
|--|-------------|-------------|
|  | 802,522,295 | 802,141,036 |
|--|-------------|-------------|

|  |             |             |
|--|-------------|-------------|
|  | 802,522,295 | 804,094,156 |
|--|-------------|-------------|

### Advances – unsecured, considered good

Suppliers

|      |            |             |
|------|------------|-------------|
| 16.3 | 53,422,149 | 108,006,638 |
|------|------------|-------------|

Employees

|  |            |           |
|--|------------|-----------|
|  | 15,830,224 | 9,738,938 |
|--|------------|-----------|

Advances against issue of shares

|      |   |            |
|------|---|------------|
| 16.4 | - | 28,059,800 |
|------|---|------------|

|  |            |             |
|--|------------|-------------|
|  | 69,252,373 | 145,805,376 |
|--|------------|-------------|

|  |             |             |
|--|-------------|-------------|
|  | 871,774,668 | 949,899,532 |
|--|-------------|-------------|

16.1 This represents short term loan given by TPLE to TPL Logistics (Private) Limited to meet the capital requirements. It carries mark-up at the rate of 3 months KIBOR plus 3 percent per annum.

16.2 This represent the upfront amount paid by TPL Properties Limited against the purchase of land.

16.3 This represents non-interest bearing advance generally on an average of 1-12 months

16.4 This represents advance paid to Rider Logistics (Singapore) Pte. Limited for future issuance of shares. The movement as follows;

|                             | Note | 2024<br>Rupees | 2023<br>Rupees |
|-----------------------------|------|----------------|----------------|
| Opening balance             |      | 28,059,800     | 28,059,800     |
| Add: Charge during the year |      | 25,000,000     | -              |
| Less: Written off           |      | (53,059,800)   | -              |
| Closing balance             |      | -              | 28,059,800     |

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

16.5 The maximum aggregate amount outstanding from related party at any time during the year calculated by reference to month end balances was as follows:

|                                 | 2024      | 2023       |
|---------------------------------|-----------|------------|
|                                 | Rupees    | Rupees     |
| TPL Logistics (Private) Limited | 1,953,120 | 15,489,493 |

## 17 TRADE DEPOSITS AND PREPAYMENTS

### Trade deposits

|   |             |            |
|---|-------------|------------|
| Security deposits                             | 151,572,162 | 31,573,469 |
| Security deposits on futures transaction      | 47,981,702  | 38,481,702 |
| Security deposits on margin financing         | 18,650,000  | -          |
| Suppliers and contractors                     | 62,248,091  | 895,000    |
| Hospital enlistment                           | 8,890,000   | 7,890,000  |
| LC margin and cash margin against guarantee   | 377,546     | 377,546    |
| Current portion of leased and ijarah deposits | 2,286,826   | 2,286,826  |
| Others  | 15,271,502  | 711,516    |
|   | 307,277,829 | 82,216,059 |

17.1

### Prepayments

|              |             |             |
|--------------|-------------|-------------|
| Insurance    | 17,033,652  | 21,836,897  |
| Rent         | 121,190     | 317,800     |
| Subscription | 11,023,720  | 10,223,381  |
| Maintenance  | 463,682     | 992,283     |
| Reinsurance  | 528,433,837 | 428,898,576 |
| Others       | 30,232,604  | 46,426,614  |
|              | 587,308,685 | 508,695,551 |
|              | 894,586,514 | 590,911,610 |

17.1 These are non-interest bearing and generally on an average term of 1 to 6 months.

## 18 INTEREST ACCRUED - unsecured, considered good

### Mark-up accrued on due from related parties

#### Ultimate parent company

TPL Holdings (Private) Limited

2024

2023

Rupees

Rupees

446,050,643

367,175,449

#### Associates

TPL Direct Finance (Private) Limited

1,454,419

1,454,420

TRG Pakistan Limited

10,263,564

10,263,564

Tilism Technologies (Private) Limited

6,137,053

4,943,055

TPL Logistics (Private) Limited

54,621,863

48,030,685

Less: Provision against due from Associate company

(24,401,906)

-

494,125,635

431,867,171

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

|   |      | 2024                 | 2023                 |
|---|------|----------------------|----------------------|
|   | Note | Rupees               | Rupees               |
| <b>19 INSURANCE AND REINSURANCE RECEIVABLE</b>    |      |                      |                      |
| Insurance / reinsurance receivables               |      | 1,246,556,573        | 1,010,333,285        |
| Reinsurance recoveries against outstanding claims |      | 609,440,295          | 329,739,736          |
|   |      | <u>1,855,996,868</u> | <u>1,340,073,021</u> |

## 20 OTHER RECEIVABLES – unsecured, considered good

|  |      |                      |                    |
|--|------|----------------------|--------------------|
| Earnest money                              |      | 20,824,980           | 22,641,024         |
| Claims receivable from insurance companies |      | 4,952,935            | 4,963,495          |
| Funds in process of floatation             |      | 265,535,000          | -                  |
| Salvage recoveries accrued                 |      | 307,462,557          | 257,561,403        |
| Others                                     |      | 617,928,958          | 337,028,522        |
|  | 20.1 | <u>1,216,704,430</u> | <u>622,194,444</u> |

20.1 These are non-interest bearing receivables which are neither past due nor impaired, and generally on an average term of 1 to 6 months.

|   |      | 2024                 | 2023                 |
|---|------|----------------------|----------------------|
|   | Note | Rupees               | Rupees               |
| <b>21 SHORT-TERM INVESTMENTS</b>                            |      |                      |                      |
| <b>Financial assets at amortised cost</b>                   |      |                      |                      |
| Pakistan Investment Bonds (PIBs)                            |      | -                    | -                    |
| Term deposit receipts (TDRs)                                | 21.1 | 1,107,594,970        | 1,052,673,470        |
| Pakistan Investment Bonds (PIBs)                            |      | 244,702,188          | -                    |
| Corporate sukuk   |      | 6,355,000            | -                    |
| Term deposit receipts (TDRs)                                |      | -                    | 250,000,000          |
| <b>Financial assets designated at FVOCI - listed equity</b> |      | 41,266,516           | 11,024,292           |
| <b>Financial assets designated at FVTPL - listed equity</b> |      |                      |                      |
| Find My Doctor (Private) Limited                            |      | 44,409,504           | 44,404,029           |
| <b>Financial assets designated at FVTPL - mutual funds</b>  | 21.2 | <u>147,377,573</u>   | <u>168,036,699</u>   |
|   |      | <u>1,591,705,751</u> | <u>1,526,138,490</u> |

21.1 Deposits maturing within 12 months - at the rate of 16.25% to 21.20% per annum (2023: 14.25% to 20% per annum).

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

21.2 The Group has the following investment in open ended mutual funds:

|  | Financial assets designated at FVTPL |           |                |             |
|--|--------------------------------------|-----------|----------------|-------------|
|  | ----- Rupees -----                   |           |                |             |
|  | No. of Units                         |           | Carrying value |             |
|  | 2024                                 | 2023      | 2024           | 2023        |
| ABL Stock Fund                         | -                                    | 122,140   | -              | 1,545,803   |
| Atlas Stock Market Fund                | -                                    | 1,538     | -              | 1,402,012   |
| AKD Islamic Income Fund                | 98                                   | 840,828   | 6,000          | 27,984,504  |
| AKD Islamic Stock Fund                 | 1,922,523                            | 819,091   | 53,830,651     | 73,207,903  |
| AKD Security Limited                   | 2,609                                | -         | 134,241        | -           |
| MCB Pakistan Stock Market Fund         | -                                    | 7,558     | -              | 678,806     |
| Lakson Equity Fund                     | -                                    | 3,884     | -              | 2,225,254   |
| Meezan Islamic Income Fund             | -                                    | 124,146   | -              | 1,220,017   |
| AKD Aggressive Income                  | 2,533                                | 358,667   | 152,000        | 25,224,903  |
| AKD Opportunity                        | 3,096,825                            | 7,370     | 92,904,742     | 31,385      |
| Askari High Yield Scheme               | -                                    | 18,403    | -              | 1,545,627   |
| Alfalah GHP Stock Fund                 | -                                    | 10,204    | -              | 697,624     |
| Faysal Money Market                    | -                                    | 27,191    | -              | 559,341     |
| HBL Equity Fund                        | -                                    | 198,952   | -              | 2,684,974   |
| Pak Oman Advantage Islamic Income Fund | 6,550                                | -         | 349,940        | -           |
| Faysal Cash Fund                       | -                                    | 285,743   | -              | 29,028,546  |
|  | 5,031,138                            | 2,825,715 | 147,377,573    | 168,036,699 |

| 22 DUE FROM RELATED PARTIES – unsecured, considered good | Note | 2024        | 2023        |
|--|------|-------------|-------------|
|  |      | Rupees      | Rupees      |
| TPL Holdings (Private) Limited                           | 22.1 | 254,957,181 | 313,694,371 |
| Others related parties                                   |      |             |             |
| TPL Direct Finance (Private) Limited                     |      | 850,070     | 850,070     |
| TPL REIT FUND I  |      | 186,404,000 | 626,232,000 |
| TRG Pakistan Limited                                     |      | 9,380,446   | 9,380,446   |
| TPL Rupiyah (Private) Limited                            |      | 1,000       | -           |
| TPL Logistic (Pvt) Limited                               |      | 1,342,635   | 1,342,635   |
|  |      | 197,978,151 | 637,805,151 |
|  | 22.2 | 452,935,332 | 951,499,522 |

22.1 This represents current account balances carrying mark-up at the variable rate of 3 months to 6 months KIBOR plus 3 percent (2023: 3 months to 6 months KIBOR plus 3 percent) per annum and are repayable on demand.

22.2 These are neither past due nor impaired.

22.3 The maximum aggregate amount outstanding at any time during the year calculated by reference to month end balances are as follows:



# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

22.3 The maximum aggregate amount outstanding at any time during the year calculated by reference to month end balances are as follows:

|  | 2024        | 2023        |
|--|-------------|-------------|
| Note                                     | Rupees      | Rupees      |
| TPL Holdings (Private) Limited           | 254,957,181 | 313,694,371 |
| Trakker Direct Finance (Private) Limited | 850,070     | 850,070     |
| TRG Pakistan Limited                     | 9,380,446   | 9,380,446   |
| TPL REIT Fund I                          | 626,232,000 | 626,232,000 |

## 23 CASH AND BANK BALANCES

|  |               |               |
|--|---------------|---------------|
| Cash in hand                           | 712,480       | 660,666       |
| Policy and revenue stamps, bond papers | 830,969       | 98,362        |
| At banks in local currency:            |               |               |
| - current accounts                     | 1,493,896,810 | 2,852,740,697 |
| - foreign currency accounts            | 138,940,000   | 259,987,000   |
| - saving accounts                      | 3,005,343,244 | 914,417,200   |
|  | 4,638,180,053 | 4,027,144,897 |
|  | 4,639,723,502 | 4,027,903,925 |

23.1 These carry markup ranging from 12.25% to 19.5% (2023: 5.53% to 17.5%) per annum.

## 24 ISSUED, SUBSCRIBED AND PAID-UP CAPITAL

| 2024             | 2023             |   | 2024          | 2023          |
|------------------|------------------|---|---------------|---------------|
| Number of shares | Number of shares | Note  | Rupees        | Rupees        |
| 60,009,900       | 60,009,900       | Ordinary shares of Rs.10/- each issued for cash | 600,099,000   | 600,099,000   |
| 207,287,863      | 207,287,863      | issued for consideration other than cash        | 2,072,878,630 | 2,072,878,630 |
| 267,297,763      | 267,297,763      |   | 2,672,977,630 | 2,672,977,630 |

24.1 During the year ended June 30, 2009, the shareholders of the Company, namely Ali Bhai Group (AB), Ali Jameel Group (AJ) and Digidore International (Pty) Limited (DL) entered into a Scheme of Arrangement, in respect of transfer of entire operations and exchange of assets of Trakker (Private) Limited into a new company in consideration for 187,239,063 ordinary shares of the Company.

24.2 During the year ended June 30, 2018, TPL Corp Limited (the Parent Company) had transferred net assets of Rs. 383.291 million and Rs. 607.771 million related to its Maps and Tracking businesses to the wholly owned subsidiaries namely TPL Maps (Private) Limited and TPL Trakker Limited, respectively, effective from July 01, 2017 under the Scheme of Arrangement (the Scheme) sanctioned / approved by Honourable High Court of Sindh vide its order No. J.C.M. Petition No. 48 of 2016 dated November 17, 2017, in consideration for 38,329,080 and 60,177,125 ordinary shares of these entities.

Under the said Scheme, the Company has also acquired 21.104 million ordinary shares of TPL Properties Limited (a subsidiary company) from TPL Holdings (Private) Limited (the Ultimate Parent Company) in consideration of issuance of 20.048 million ordinary shares of the Company at par in a swap ratio 0.95. Resultantly, the capital reserve of Rs. 60.856 million was created under the said Scheme.

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

24.3 All ordinary shares carry one vote per share and right to dividend.

24.4 During the financial year 2023-24, TPL Holdings (Private) Limited (the parent company of TPL Corp Limited) entered into an agreement with TPL Corp Limited to enhance the company's financial stability. Under this agreement, a loan/advance amounting to PKR 2,000 million, previously classified as a short-term liability, has been reclassified as a subordinated loan (deemed equity) within the financial statements of TPL Corp Limited.

The loan is repayable at the discretion of TPL Corp Limited and only after the full settlement of all outstanding borrowings of the company. The loan bears interest at a rate of 6-month KIBOR + 3%.

Any additional amounts lent by TPL Holdings (Private) Limited may be subordinated under the same terms through mutual consent, either by signing an addendum to the existing agreement or by entering into a new agreement.

| 25 LONG-TERM FINANCING – secured                      | Note  | 2024                   | 2023                 |
|---|-------|------------------------|----------------------|
|   |       | Rupees                 | Rupees               |
| Term finance certificates I                           | 25.1  | 2,247,496,793          | 2,241,630,328        |
| Term finance II                                       | 25.2  | 203,125,000            | 250,000,000          |
| Term finance VII                                      | 25.3  | 500,000,000            | 500,000,000          |
| Diminishing musharika I                               | 25.4  | 763,935                | 9,769,208            |
| Diminishing musharika II                              | 25.5  | 24,592,611             | 8,564,943            |
| Diminishing musharika III                             | 25.6  | 7,568,105              | 1,712,354            |
| Diminishing musharika IV                              | 25.7  | 44,708,772             | 95,740,216           |
| Diminishing musharika V                               | 25.8  | 3,594,925              | 5,845,636            |
| Sukuk financing II                                    | 25.9  | 479,285,896            | 893,135,679          |
| Sukuk financing III                                   | 25.10 | 2,158,762,106          | 2,148,244,598        |
| Loan from financial institutions (TME)                |       | 88,426,294             | -                    |
| Loan from Director                                    | 25.11 | 313,453,580            | 244,397,903          |
|   |       | <u>6,071,778,017</u>   | <u>6,399,040,864</u> |
| Less: Current portion shown under current liabilities | 34    | <u>(2,402,926,373)</u> | <u>(931,714,750)</u> |
|   |       | <u>3,668,851,644</u>   | <u>5,467,326,115</u> |

25.1 During the year 2022, the Holding Company has issued privately placed Term Finance Certificates (TFCs) of Rs. 2,265 million divided into 22,650 certificates of Rs. 100,000 each for a period of 5 years inclusive of grace period of 2 years under an agreement dated December 29, 2021. The said certificates are redeemable in semi-annual installments (6 installments) after the grace period of 2 years and maximum payable by June 2027. The markup rate is 3 months KIBOR plus 2.5% (2023: 3 months KIBOR plus 2.5%) per annum. These are secured by way of pledge of shares, lien and right of set off over the debt payment and an insurance guarantee. These TFCs were listed on September 26, 2022.

25.2 During the year 2022, the Holding Company availed financing facility from a commercial bank amounting to Rs. 250 million. This carries mark-up at the rate of 3 month KIBOR plus 3% (2023: 3 month KIBOR plus 3%) per annum and is repayable in 16 quarterly installments starting after the grace period of one year. The loan is maximum payable by September 2027. This facility is secured against pledge over shares and/or units of various quoted securities of the Company.

25.3 TPLP made an agreement with the Commercial bank to raise a term finance facility for a period of 2 years to the extent of Rs. 500 million. The loan is repayable in bullet repayment and markup being repayable semiannually. This is secured by creating a charge by way of hypothecated assets in favour of the Bank in the amount of up to Rs.666.667 million inclusive of a margin of 25%, in terms of a letter of hypothecation in form and substance acceptable to the Bank, which charge shall

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

initially constitute a ranking charge and shall be upgraded to a first pari passu with the charges created in the existing creditors, within 90 days from the date of first drawdown.

- 25.4 This represents diminishing musharaka facility obtained by TPLT to finance the purchase of computer servers and related accessories aggregating to Rs 58.615 million from an Islamic bank for a period of 5 years [2021: 5 years (after deferment of 1 year)] and carries mark-up at the rate of 1 month KIBOR plus 2% per annum. The musharaka units are to be purchased by January 2024. The facility is secured by exclusive charge over the diminishing musharaka assets, first charge over all present and future current and fixed assets of TPLT and corporate guarantee of the Parent Company.
- 25.5 This represents diminishing musharaka facility obtained by TPLT to finance the purchase of vehicle aggregating to Rs 11.484 million from Islamic Financial Institution for a period of 5 years and carries mark-up at the rate of 3 month KIBOR plus 3.5% per annum. The musharaka units are to be purchased this November 2026. The facility is secured by post-dated cheques of all instalments and corporate guarantee of the Parent Company.
- 25.6 This represents diminishing musharaka facility obtained by TPLT to finance the purchase of vehicles aggregating to Rs 3.133 million from Islamic Financial Institution for a period of 3 years and carries mark-up at the rate of 6 month KIBOR plus 3.5% per annum. The musharaka units are to be purchased this November 2024. The facility is secured by post-dated cheques of all instalments and corporate guarantee of the Parent Company.
- 25.7 Musharika agreements pertain to TPL Properties Limited, executed with commercial bank dated July 30, 2021 for the purchase of vehicles on operating lease amounting to Rs. 94 million. The amount received is repayable in equal quarterly installments over a period of 5 years at mark-up of 3 months KIBOR plus 1.90% per annum. The facility has been secured against the following:
- Title and ownership of DM assets under HPA/ Lien marking in favor of the bank with excise and taxation authority (motor/ vehicles);
  - Minimum 10% equity contribution made by the Holding Company towards the price of DM Asset;
  - Exclusive Charge over DM vehicle in favor of ABPL to be registered with SECP; and
  - Post-dated cheques to be provided for quarterly DM installments (principal + profit) to be provided.
- 25.8 The Holding Company obtained two vehicles under diminishing musharaka from a financial institution for a tenor of 5 years in June 30, 2021. The facility carries mark-up at the rate of 6 month KIBOR plus 3.5% (2023: 6 month KIBOR plus 3.5%) per annum.
- 25.9 Represents amount received by TPLT in lieu of Sukuk certificates issued of Rs. 1,250 million divided into 1,250 certificates of Rs 1 million each for a period of 5 years under an agreement dated December 22, 2020. The said certificates are redeemable in periodic instalments by March 2026 and carries markup at the rate of 3 months KIBOR plus 3% per annum. These certificates are secured against first pari passu charge of Rs. 70 million on present and future moveable fixed assets of the Company inclusive of 25% margin, first pari passu hypothecation charge of Rs. 340 million on present and future current assets of the Company inclusive of 25% margin, first pari passu charge of upto Rs.1,500 million on present and future long-term investments of TPL Corp Limited (the Parent Company) inclusive of 25% margin, first charge over lien, set off against facility payment and facility service reserve accounts to the extent of Rs. 1,855 million.
- 25.10 During the year 2022, the Holding Company has issued privately placed Sukuks of Rs. 2,190 million divided into 21,900 certificates of Rs. 100,000 each for a period of 5 years inclusive of grace period of 2 years under an agreement dated December 27, 2021. The said certificates are redeemable in semi-annual installments (6 installments) after the grace period of 2 years and maximum payable by June 2027. The markup rate is 3 months KIBOR plus 2.25% (2023: 3 months KIBOR plus 2.25%) per annum. These are secured by way of pledge of shares, lien and right of set off over the debt payment and an insurance guarantee. These Sukuks were listed on September 22, 2022.
- 25.11 Represents loan obtained from director of TME by TME which is interest free and repayable on demand.

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

| 26 LEASE LIABILITIES                      | Note | 2024               | 2023               |
|---|------|--------------------|--------------------|
|   |      | Rupees             | Rupees             |
| Current maturity of lease liabilities     |      | 195,744,682        | 171,401,206        |
| Non-current maturity of lease liabilities |      | 320,185,877        | 406,280,696        |
|   | 26.1 | <u>515,930,559</u> | <u>577,681,901</u> |

## 26.1 Reconciliation of total lease liabilities:

|   |                    |                    |
|---|--------------------|--------------------|
| Opening balance                             | 577,681,901        | 650,774,613        |
| Additions for the year - net                | 147,524,203        | 47,803,493         |
| Interest expense for the year               | 41,635,067         | 46,146,484         |
| Payments / adjustments made during the year | (246,897,438)      | (165,686,584)      |
| Reassessment Adjustments                    | (4,013,174)        | (1,356,105)        |
| Closing balance                             | <u>515,930,559</u> | <u>577,681,901</u> |

26.2 This includes present value of lease liabilities discounted at the incremental borrowing rate ranging from 16.25% to 21.2% (2023: 9.25% to 21.5%) per annum.

26.3 The following are the amounts recognised in the consolidated statement of profit or loss in respect of leases:

|   | Note | 2024               | 2023               |
|---|------|--------------------|--------------------|
|   |      | Rupees             | Rupees             |
| Depreciation expense of right-of-use assets | 8.2  | 165,251,169        | 137,442,222        |
| Interest expense on lease liabilities       | 44   | 41,635,067         | 46,146,484         |
| Total amount recognised in profit or loss   |      | <u>206,886,237</u> | <u>183,588,706</u> |

26.4 The maturity analysis of lease liabilities is presented in note 50.4 to these consolidated financial statements.

26.5 The Group had total cash outflows for leases of Rs. 246.897 million (2023: Rs. 165.687 million) as of the reporting date. The Group also had non-cash additions to right-of-use assets and lease liabilities of Rs. 147.524 million (2023: Rs. 47.803 million). The Group do not have any future cashflows relating leases other than as disclosed in these consolidated financial statements.

| 27 DEFERRED LIABILITIES                     | 2024              | 2023              |
|---|-------------------|-------------------|
|   | Rupees            | Rupees            |
| Deferred Liabilities against staff gratuity | <u>60,020,597</u> | <u>55,002,052</u> |

27.1 As of the reporting date, no actuarial valuation of gratuity has been carried out by the Group since the management believes that effect of actuarial valuation would not be materially different. Further, provision of gratuity has been made at the year end.

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

| 28 TRADE AND OTHER PAYABLES                | Note | 2024          | 2023          |
|--|------|---------------|---------------|
|  |      | Rupees        | Rupees        |
| Creditors                                  |      | 1,756,302,730 | 1,041,697,976 |
| Accrued liabilities                        |      | 1,383,354,193 | 1,679,283,618 |
| Unearned income                            | 28.1 | 144,176,238   | 133,289,926   |
| Retention money                            |      | 609,251       | 609,251       |
| Margin deposit from customers              |      | 87,905,181    | 65,405,038    |
| Book overdraft                             |      | 2,469,415     | 59,016,231    |
| Payable against payroll financing          |      | 16,200,000    | 19,000,000    |
| Dividend payable                           |      | 2,799,606     | 1,511,369     |
| Other liabilities:                         |      |               |               |
| Sales commission                           |      | 36,644,882    | 18,347,328    |
| Commission payable                         |      | 160,261,573   | 114,638,084   |
| Amounts due to other insurers / reinsurers |      | 264,177,000   | 284,400,621   |
| Federal insurance fee                      |      | 7,512,357     | 3,294,469     |
| Sales tax                                  |      | 122,967,374   | 96,506,222    |
| Withholding tax                            |      | 1,189,319,211 | 1,076,286,628 |
| Workers' Welfare Fund                      |      | 16,847,191    | 10,690,267    |
| Provident fund                             |      | 246,267,766   | 182,356,234   |
| Advance tax on premium                     |      | 475,986       | 475,984       |
| Advance against operating rentals          |      | 42,522,560    | 5,907,591     |
| Zakat payable                              |      | 4,981,417     | 4,981,417     |
| Against ready future                       |      | 72,951,515    | 40,879,234    |
| Others                                     |      | 94,815,668    | 67,039,344    |
|  |      | 2,259,744,502 | 1,905,803,424 |
|  | 28.2 | 5,653,561,116 | 4,905,616,832 |

28.1 Equipment rentals transferred to revenue during the year amounts to Rs. 1,931.90 million (2023: Rs. 1,305.69 million).

28.2 These are non-interest bearing and generally on a term of 1 to 6 months except for creditors which are on a credit term of 30 days.

| 29 ACCRUED MARK-UP                        | Note | 2024        | 2023        |
|---|------|-------------|-------------|
|   |      | Rupees      | Rupees      |
| Long-term loans / financing               | 29   | 143,157,830 | 162,062,418 |
| Short-term financing                      | 30   | 179,446,485 | 66,152,290  |
| Running finance under mark-up arrangement | 33   | 45,873,512  | 67,230,988  |
| Due to related parties                    | 35   | 475,044,731 | 180,595,981 |
|   |      | 843,522,558 | 476,041,677 |

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

| 30 SHORT-TERM FINANCING          | Note | 2024                 | 2023                 |
|----------------------------------|------|----------------------|----------------------|
|                                  |      | Rupees               | Rupees               |
| Payable against letter of credit | 30.1 | 10,754,443           | 50,169,482           |
| Short term financing             | 30.2 | 469,579,418          | -                    |
| Term finance facility            | 30.3 | 1,540,754,434        | -                    |
| Bridge financing                 | 30.4 | -                    | 1,500,000,000        |
| Abhi payroll financing           | 30.5 | 319,575,176          | 440,877,669          |
|                                  |      | <u>2,340,663,471</u> | <u>1,991,047,151</u> |

**30.1** This represents payable against FATR (Finance against trust receipt) facility obtained by TPLT from various commercial banks having an aggregate limit of Rs. 70 million (2023: Rs. 135 million). It carries mark-up ranging from 3 months KIBOR plus 2.5% to 3.5% and is secured against first pari passu hypothecation charge of Rs. 826 million (2023: Rs.826 million) over all present and future stocks, book debts and fixed assets excluding land and buildings of TPLT with cash margins ranging from nil to 15%. As of the reporting date, Rs. 60.245 million (2023: Rs. 84.830 million) remains unutilized.

**30.2** During the year, TPLP entered into an agreement with a commercial bank to raise short term finance for a period of 1 year to the extent of Rs. 400 million. The facility carry markup at the rate of 1 month KIBOR plus 2% per annum. The facility has been secured against the following:

- 1st Pari Passu hypo charge over non-current assets (exc. Land and buildings) of Rs. 534 million with 25% margin. Recourse of the charge to be built up against additional pledge over investments units of TPL REIT Fund-1 of Rs. 534 million against published NAV.

Disbursement to be allowed against ranking charge, which shall be upgraded to pari passu charge within 120 days from the date of disbursement"

- 1st Pari Passu Hypo charge over receivables and short term investments of Rs.534 million with 25% margin. Disbursement to be allowed against ranking charge, which shall be upgraded to pari passu charge within 120 days from the date of disbursement.

**30.3** During the year, TPLP issued Term Finance Certificates (TFCs) at a face value of Rs. 1 million each on dated December 29, 2023 upto the amount of Rs. 1,575 million for a period of 1 year. The facility carries quarterly markup payment at the rate of 3 months KIBOR plus 2%.

**30.4** During the year, the Group raised a syndicated bridge finance facility for a period of 3 months to the extent of Rs. 1,500,000,000 for the purposes of making investment in purchase of property and capital injection in subsidiary. This facility carry mark-up at the rate of 3 months Kibor plus 2% per annum. The entire facility amount along with the markup will be repaid as a bullet payment at the end of the tenor. The facility has been secured against the following:

**30.5** This represents the payroll financing obtained by the Group from a Fintech Company, Abhi (Private) Limited. During the year, the markup rate is revised from 1 months KIBOR plus 2% per annum to 3 months KIBOR plus 1.83% per annum.

| 31 LIABILITIES AGAINST INSURANCE CONTRACTS | 2024                 | 2023                 |
|--|----------------------|----------------------|
|  | Rupees               | Rupees               |
| Provisions against outstanding claims      | 1,252,944,617        | 851,895,692          |
| Insurance liabilities                      | 878,060,943          | 766,369,573          |
|  | <u>2,131,005,560</u> | <u>1,618,265,265</u> |

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

|                                   | 2024                 | 2023                 |
|-----------------------------------|----------------------|----------------------|
|                                   | Rupees               | Rupees               |
| <b>32 UNDERWRITING PROVISIONS</b> |                      |                      |
| Unearned premium reserves         | 2,319,651,941        | 1,943,832,730        |
| Unearned reinsurance commission   | 113,034,402          | 77,148,043           |
|                                   | <u>2,432,686,343</u> | <u>2,020,980,773</u> |

|  | 2024               | 2023               |
|--|--------------------|--------------------|
| <b>33 RUNNING FINANCE UNDER MARK-UP ARRANGEMENTS</b> |                    |                    |
| Running Finance                                      | <u>732,104,955</u> | <u>794,368,862</u> |

These facilities are obtained from various financial institutions having an aggregate limit of Rs. 795 million (2023: Rs. 795 million) out of which Rs. 6.425 million (2023: Rs. 8.222 million) was un-utilised as of the reporting date. The facilities carry mark-up ranging between 3 months KIBOR plus 1.5% to 5% (2023: 3 months KIBOR plus 1.5% to 5%) per annum. These are secured by way of:

- registered hypothecation over stocks and book debts aggregating to Rs. 1,186 million (2023: Rs. 1,186 million) and pledge of the shares of TPL Insurance Limited, TPL Properties Limited (associated companies) and TPL Corp Limited (the Parent) having market value of Rs. 300 million.
- personal guarantees of sponsors/directors of the Holding Company, 100% liquid security in shape of lien over Holding Company / related Company account/ lien over term deposit account on account of TPL Life Insurance Limited, 100% cash collateral under lien in the form of term deposit receipt or depository participants account (to be marked in group companies) / minimum 60% cash in shape of lien over term deposit receipt or depository participants account (to be marked lien in group associate Company i.e. TPL Life Insurance Limited) and maximum 40% to be placed in investor portfolio securities account of TPL Life Insurance Limited with 10% margin.
- cash collateral in the form of lien over deposits held under Islamic bank of Rs. 100 million in the name of TPL Insurance Limited and cross corporate guarantee of TPL Insurance Limited.

|  | 2024                 | 2023                 |
|--|----------------------|----------------------|
|  | Rupees               | Rupees               |
| <b>34 CURRENT PORTION OF NON-CURRENT LIABILITIES</b> |                      |                      |
| Long term financing                                  | 2,402,926,373        | 931,714,828          |
| Lease liabilities                                    | 195,744,682          | 171,401,206          |
|  | <u>2,598,671,055</u> | <u>1,103,116,034</u> |

|  | 2024               | 2023                 |
|--|--------------------|----------------------|
|  | Rupees             | Rupees               |
| <b>35 DUE TO RELATED PARTIES - unsecured</b> |                    |                      |
| TPL Holdings (Private) Limited               | 409,157,129        | 1,758,833,582        |
| Gate Capital                                 | 54,338,000         | 54,338,000           |
| Loan from Director                           | -                  | 76,264,000           |
| Directors remuneration payable               | 90,276,000         | 56,065,000           |
|  | <u>553,771,129</u> | <u>1,945,500,582</u> |

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

35.1 It represents current account balance carrying mark-up at a variable rate of 6 months KIBOR plus 3% (2023: 6 months KIBOR plus 3%) per annum and is repayable on demand.

| 36 TAXATION - NET                              | Note | 2024          | 2023          |
|--|------|---------------|---------------|
|  |      | Rupees        | Rupees        |
| Opening balance                                |      | (49,747,096)  | 21,512,270    |
| Less: Provision for current and prior taxation | 46   | (261,709,220) | (413,306,006) |
| Add: Advance tax withheld                      |      | 236,018,174   | 342,046,640   |
| Closing balance                                |      | (75,438,142)  | (49,747,096)  |

## 37 ADVANCE MONITORING FEES

|  |      |               |               |
|--|------|---------------|---------------|
| Opening balance                              |      | 66,208,557    | 88,367,248    |
| Additions during the year                    |      | 590,839,161   | 493,221,910   |
| Less: Transferred to revenue during the year | 39   | (561,456,680) | (515,380,602) |
| Closing balance                              | 37.1 | 95,591,038    | 66,208,557    |

37.1 This represents monitoring fee invoiced in advance, which is taken to income as per the appropriate monitoring period.

## 38 CONTINGENCIES AND COMMITMENTS

### 38.1 Contingencies

38.1.1 TPLT is defending various suits filed against it in various courts in Pakistan for sums, aggregating to Rs. 13.279 million (2023: 13.279 million), related to its business operations. The legal counsel is confident that these suits are expected to be decided in the favor of TPLT and, accordingly, no provision has been made for any liability against these law suits in these financial statements. Details of these legal cases are given below:

| Court                             | Factual Description  | Party   | Relief Sought   |
|-----------------------------------|--|---|---|
| High Court of Sindh               | Dispute arising on the reimbursement on return of tracking device and un-utilised monitoring charges | Geofizyka Krakow Limited vs TPL Trakker Limited | Reimbursement of Rs.10.929 million being the price paid for the equipment in respect of returned units and un-utilised monitoring charges |
| District and Session Court (East) | Dispute arising due to the non-functionality of tracking device                                      | Muhammad Aziz Khan vs TPL Trakker Limited       | Recovery of Rs. 1.350 million being the cost of the car and Rs.1 million as damages   |

38.1.2 The Deputy Commissioner, Inland Revenue has passed an Order-in-Original u/s 11 (2) of the Sales Tax Act, 1990, dated June 05, 2023, where the difference between sales revenue as declared in financial statements for the year ended June 30, 2017 and the returns filed by the company for the same tax periods was made taxable, after considering reconciliation submitted by TPLT and has raised tax demand of Rs. 56.869 million.



# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

TPLT has filed an appeal to Commission Appeals (CIR-A) against the aforesaid order, whose hearing is affixed after the reporting year. Based on the advice of the legal advisor, management is confident that the outcome of the case will be in favour of the company.

38.1.3 During the year, the Holding Company received Show Cause Notice (SCN) u/s 11(B) of the Sales tax Act, 1990 in respect of remand back proceedings for tax periods from July 2015 to June 2016. The learned DCIR compared the revenue declared in audited financial statements for the year ended June 30, 2016, and sales tax returns filed with FBR during the same period. The management of the company through us, explained that difference is due to the fact that company's primary activity is to provide vehicle tracking and monitoring services which are subject to provincial sales tax. Tracking devices sold to customers are subject to federal sales tax. Therefore, revenue as disclosed in the financial statements cannot be compared alone with sales tax returns filed with FBR. Therefore, we provide provincial sales tax returns filed to bridge the gap. The learned officer accepted our contentions except for rental of equipment charged. We explained along with documentary evidence that rental of equipment was not subject to Federal or provincial sales tax therefore cannot be found in any of the returns filed. This service became taxable from July 01, 2019 under Sindh Sales Tax on Services Act, 2011.

However, the learned officer charged the amount of sales tax @ 17% on the revenue earned from rental of equipment and passed the order amounting to Rs 95.428 million including penalty. The management of company has preferred appeal before Appellate Tribunal Inland Revenue which is pending for hearing on the date of this communication. On the basis of the assessment and opinion of tax consultant the company believe that merits of the case are in Favor of the company therefore expect favourable outcome

38.1.4 During the year 2019, Sindh Revenue Board (SRB) vide notification no. SRB 3-4/5/2019 dated May 08, 2019 extended the exemption on life insurance till June 30, 2019. Subsequent to it, life insurance was made taxable from July 1, 2019 at the rate of 3% per annum and group life insurance at the rate of 13% per annum. However, during the year 2020, SRB vide notification no. SRB 3-4/13/2020, extended the exemption on life insurance till June 30, 2020, after which sales tax will be applicable on the said businesses at the same rates as directed in the previous notification. Further, SRB extended exemption on health insurance till June 30, 2022 vide notification no. SRB-3-4/17/2021. With effect from November 1, 2018, the Punjab Revenue Authority (PRA) withdrew its exemption on life and health insurance and made the same subject to Punjab Sales Tax (PST). The Company collectively through the forum of Insurance Association of Pakistan ("IAP") had filed a constitutive petition in the Lahore High Court (LHC) and in the High Court of Sindh at Karachi on September 28, 2019 and November 28, 2019 against PRA and SRB respectively, the proceedings of which are still ongoing.

According to the grounds of the petition the Insurance premium does not fall under the definition of service rather an insurance policy is a financial arrangement, which is in the nature of a contingent contract, and not a service upon which sales tax can be levied (and that an insurance company is not rendering a service).

In view of the above DSML has not started billing sales tax to its customers.

38.1.5 On January 30, 2020, DSML received a show cause notice from SRB for sales tax demand aggregating to Rs. 0.460 million against reinsurance premium ceded in years 2012-13, falling under the tariff heading 98.13. DSML was able to obtain extension against this notice up till February 2022. However, on January 18, 2022, DSML has received another show cause notice for sales tax demand aggregating to Rs. 0.458 million against reinsurance premium ceded in years 2014-15, falling under the same tariff.

On February 10, 2022, SRB passed an order for deposit of SST amounting to Rs. 0.458 million against which DSML filed an appeal with the Commissioner (Appeals). The final hearing before the Commissioner (Appeals), SRB, was conducted and an order No. 19/2023 was passed by the Commissioner (Appeals-II). Through the said order, the Commissioner (Appeals), SRB upheld the stance of the department. Being aggrieved, DSML filed an appeal before the Appellate Tribunal, Sindh Revenue Board against the order passed by Commissioner (Appeals), SRB.

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

38.1.6 DSML, based on a legal opinion, has not recognized a liability of Rs. 5.032 million related to the Workers' Welfare Fund (WWF) under the Punjab Workers Welfare Fund Act, 2019, applicable in the Province of Punjab. The legal counsel is of the view that the likelihood of an outflow in this regard is not reasonably certain.

38.1.7 The Additional Commissioner- Inland Revenue (ADIR) of the Income Tax Department (the Department) had passed an order dated February 27, 2023 u/s 122(5A) of the Income Tax Ordinance, 2001 (the Ordinance) and created a demand of Rs. 1,235.176 million (total demand Rs. 1263.643 million net of tax already paid, Rs. 28.466 million) for the income tax year 2021, based on the premise that a gain on disposal of immovable property is normal income u/s 18 instead of capital gain u/s 37 (1A) and deduction of interest u/s 15A on loan borrowed for investment in property from total income.

An appeal was filed with Commissioner Inland Revenue (Appeal –IV) (CIR Appal) by the Company, contesting on various grounds and considering the facts of the case being unlawful/bad in law. The CIR Appeals had disposed the case and passed an order dated April 18, 2023 by maintaining gain on disposal of immovable property as normal income u/s 18 instead of capital gain u/s 37 (1A). However, the deduction of interest 15A is remanded back by CIR Appeals in the said order. The Company filed an Appeal with Appellate Tribunal Inland Revenue (ATIR), against the Appellate Order of CIR appeals, based on the grounds that the gain on disposal of immovable property is a capital gain u/s 37 (1A) rather than normal income u/s 18. Further, the Assistant/Deputy Director of the department had raised a notice to pay dated June 08, 2023 u/s 138 (1) of the Ordinance against the order 122 (5A) amounting to Rs. 1,112 .029 million, according to which the Company has to deposit the said amount.

Subsequent to the year end, the ATIR had disposed of appeal by passing the order no. ITA No. 1262/KB/2023 dated August 07, 2023 against the Company and restored the original order. The Company has filed a reference in Sindh High Court against the decision of ATIR on August 15, 2023 and obtained stay order. During the year and till date various hearing were being conducted and the case is in progress and stay order is maintained as given earlier last year. However, the management is confident that the outcome of the case will be in favour of the Company based on legal and tax opinions obtained.

## 38.2 Commitments

### 38.2.1 Ijarah agreements

TPLT has ijarah agreement with islamic financial institution in respect of purchase computer equipment for a period upto three years. As of the reporting date, total ijarah payments due under the agreements are Rs. 17.149 million (2023: Rs. 53.502 million) .Taxes and repairs are to be borne by TPLT (lessee), however, major repairs and insurance costs are to be borne by the lessors. These payments are secured against promissory notes in favor of the lessors for the entire amount of the ijarah rentals and security deposits of Rs. 18.7 million (2023: Rs. 18.7 million). Future minimal rentals payable under ijarah agreements as at the reporting date are as follows:

|  | 2024       | 2023       |
|--|------------|------------|
|  | Rupees     | Rupees     |
| Not later than one year                                  | 46,907,866 | 32,837,976 |
| Later than one year but not later than five years        | 70,753,334 | 20,664,205 |
| 38.2.2 Corporate guarantee issued by the Holding Company | 60,000,000 | 60,000,000 |
| 38.2.3 Guarantees issued by banks on behalf of TPLT      | 25,618,130 | 25,618,130 |
| 38.2.4 Revolving letter of credits                       | -          | 16,854,000 |

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

|   |       | 2024            | 2023           |
|---|-------|-----------------|----------------|
|   | Note  | Rupees          | Rupees         |
| <b>39 TURNOVER - NET</b>  |       |                 |                |
| Equipment installation and sales  |       | 769,775,601     | 643,790,719    |
| Monitoring fees   |       | 719,518,222     | 608,939,548    |
| Rental income   |       | 1,888,437,143   | 1,695,330,773  |
| Premium   |       | 3,556,940,824   | 3,318,598,230  |
| Profit on bank deposits   |       | 8,551,564       | 2,165,000      |
| Dividend income   |       | 819,000         | 1,952,000      |
| Fair value gain on investments  |       | (3,084,780,115) | 4,311,450,000  |
| Service income:   |       |                 |                |
| - security  |       | 479,657,366     | 197,787,645    |
| - navigation  |       | 293,134,881     | 217,557,803    |
| - development fees  |       | 262,730,533     | 120,000,000    |
| - performance fee   |       | 507,237,000     | 1,072,927,800  |
| - others  |       | 5,480,285       | 3,517,236      |
|   |       | 1,548,240,065   | 1,611,790,484  |
|   |       | 5,407,502,304   | 12,194,016,754 |
| Less: Sales tax   |       | (505,311,200)   | (437,426,502)  |
|   |       | 4,902,191,104   | 11,756,590,252 |
| <b>40 COST OF SALES AND SERVICES</b>  |       |                 |                |
| <b>Cost of equipment sold</b>   |       |                 |                |
| Opening stock   | 14    | 390,960,169     | 402,224,531    |
| Purchases   |       | 318,146,638     | 553,274,201    |
|   |       | 709,106,807     | 955,498,732    |
| Less: Units transferred to operating fixed assets given under rental arrangements |       | (94,000,400)    | (198,784,744)  |
| Closing stock   | 14    | (278,381,452)   | (390,960,169)  |
|   |       | 336,724,955     | 365,753,819    |
| <b>Direct expenses</b>  |       |                 |                |
| Salaries, wages and other benefits  | 40.1  | 1,685,025,997   | 1,196,895,422  |
| Net insurance claims / deficit  |       | 1,784,538,831   | 1,520,813,743  |
| Commission  |       | 406,229,682     | 439,458,195    |
| Unrealized loss on investment in REIT Fund I                                      |       | -               | 42,600,000     |
| Activation and connection charges   |       | 335,931,117     | 319,253,652    |
| Insurance   |       | 16,402,170      | 13,404,241     |
| Repairs and maintenance   |       | 19,733,577      | 16,877,242     |
| Vehicle running and maintenance   |       | 69,561,676      | 69,797,172     |
| Depreciation  | 6.1.1 | 195,922,698     | 202,651,889    |
| Depreciation on ROUA  |       | 56,482,543      | 44,018,963     |
| Amortisation  | 7.4   | 6,860,407       | 9,534,226      |
| Postage and courier   |       | 48,221,386      | 23,234,110     |
| Printing and stationery   |       | 2,906,442       | 3,210,221      |
| License renewal fee   |       | 2,804,378       | 3,092,129      |
| Communication   |       | 7,964,532       | 8,594,624      |
| Travelling and conveyance   |       | 39,015,843      | 34,330,919     |
| Utilities   |       | 24,313,004      | 20,484,036     |
| Rent, rates and taxes   |       | 19,362,865      | 29,488,268     |
| Uniform and liveries  |       | 3,993,991       | 1,381,914      |
| Computer expenses   |       | 174,697,522     | 64,799,232     |
| Others  |       | 3,518,169       | 8,096,917      |
|   |       | 4,903,486,830   | 4,072,017,116  |
|   |       | 5,240,211,785   | 4,437,770,935  |

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

40.1 It includes Rs.16.433 million (2023: Rs.12.341 million) in respect of staff retirement benefits (provident fund contribution).

| 41 DISTRIBUTION EXPENSES           | Note  | 2024               | 2023               |
|------------------------------------|-------|--------------------|--------------------|
|                                    |       | Rupees             | Rupees             |
| Salaries, wages and other benefits | 41.1  | 88,376,357         | 78,683,503         |
| Depreciation                       | 6.1.1 | 5,655,887          | 6,108,519          |
| Depreciation on ROUA               | 8.2   | 1,822,018          | 1,419,967          |
| Amortisation                       |       | 221,303            | 307,556            |
| Sales promotion and publicity      |       | 226,124,352        | 34,254,673         |
| Computer expenses                  |       | 12,908,875         | 12,500,041         |
| Utilities                          |       | 2,234,464          | 3,083,206          |
| Printing and stationery            |       | 457,603            | 505,430            |
| Communication                      |       | 1,910,706          | 2,061,866          |
| Rent, rates and taxes              |       | 2,168,678          | 2,383,642          |
| Vehicle running and maintenance    |       | 3,161,733          | 3,189,550          |
| Insurance                          |       | 1,773,417          | 1,449,279          |
| Outsourcing                        |       | 68,325,149         | 51,385,966         |
| Repairs & maintenance              |       | 1,403,838          | -                  |
| Others                             |       | 2,278,166          | 1,173,509          |
|                                    |       | <u>418,822,546</u> | <u>198,506,707</u> |

41.1 It includes Rs.3.306 million (2023: Rs.1.05 million) in respect of staff retirement benefits (provident fund contribution).

| 42 ADMINISTRATIVE EXPENSES           | Note        | 2024                 | 2023                 |
|--------------------------------------|-------------|----------------------|----------------------|
|                                      |             | Rupees               | Rupees               |
| Salaries, wages and other benefits   | 42.1        | 1,577,214,432        | 1,968,141,748        |
| Legal and professional               |             | 335,449,943          | 663,428,605          |
| Depreciation                         | 6.1.1       | 209,733,922          | 237,407,659          |
| Depreciation on ROUA                 | 8.2         | 106,946,608          | 92,003,292           |
| Amortisation                         | 7.4         | 6,831,109            | 31,036,975           |
| Allowance for expected credit losses |             | 26,929,282           | 3,474,621            |
| Advance written off                  | 16.4        | 53,059,800           | -                    |
| Bad debt expense                     |             | 59,683,508           | 33,812,796           |
| Utilities                            |             | 55,455,772           | 109,249,941          |
| Rent, rates and taxes                |             | 123,085,636          | 132,871,355          |
| Travelling and conveyance            |             | 67,302,700           | 90,324,856           |
| Directors Fees                       |             | 72,689,701           | -                    |
| Repairs and maintenance              |             | 100,531,669          | 95,544,434           |
| Vehicle running and maintenance      |             | 105,029,213          | 87,584,987           |
| Computer expenses                    |             | 103,962,457          | 104,544,466          |
| Communication                        |             | 35,450,788           | 44,339,005           |
| Training                             |             | 8,047,405            | 2,678,675            |
| Auditor's remuneration               | 42.2        | 30,580,948           | 26,415,659           |
| Insurance                            |             | 42,567,993           | 37,863,521           |
| Entertainment                        |             | 10,539,224           | 8,628,368            |
| Printing and stationery              |             | 25,244,653           | 18,652,584           |
| Postage and courier                  |             | 4,072,258            | 1,650                |
| Donations                            | 42.3 & 42.4 | 31,323,703           | 27,141,353           |
| Ijarah rentals                       |             | 39,308,390           | 19,503,819           |
| Subscription                         |             | 34,070,803           | 27,180,992           |
| Fire, safety and security            |             | 14,960,698           | -                    |
| Publicity                            |             | 13,309,738           | 87,037,809           |
| Staff welfare                        |             | 2,708,543            | 2,342,478            |
| Others                               |             | 54,309,794           | 3,697,603            |
|                                      |             | <u>3,350,400,690</u> | <u>3,954,909,252</u> |

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

42.1 It includes Rs.29.187 million (2023: Rs.20.271 million) in respect of staff retirement benefits (provident fund contribution).

## 42.2 Auditor's remuneration

Audit fees (Holding company and its subsidiaries)  
Half yearly review fee, CCG and other assurance services  
Out of pocket expenses

| Note | 2024<br>Rupees    | 2023<br>Rupees    |
|------|-------------------|-------------------|
|      | 15,974,398        | 15,565,979        |
|      | 8,769,866         | 8,101,559         |
|      | 5,836,685         | 2,748,121         |
|      | <u>30,580,948</u> | <u>26,415,659</u> |

42.3 None of the directors of the Group or their spouse had any interest in any of the donee.

42.4 Donation to donees equal to or exceeds Rs.1 million or 10 percent of the Group's total amount of donation, whichever is higher are as follows:

Patent Aid Foundation  
Sindh Institute Of Urology And Transplantation  
JDC Foundation Pakistan  
Zafar and Atia foundation  
Karwan-e-Hayat

|  | 2024<br>Rupees    | 2023<br>Rupees    |
|--|-------------------|-------------------|
|  | 15,000,000        | 10,000,000        |
|  | 2,500,000         | 2,500,000         |
|  | -                 | 3,000,000         |
|  | 1,500,000         | 1,500,000         |
|  | 1,000,000         | -                 |
|  | <u>20,000,000</u> | <u>17,000,000</u> |

42.5 Investments out of provident fund has been made in accordance with the provisions of Section 218 of the Companies Act, 2017, and the conditions specified thereunder.

## 43 OTHER EXPENSES

Business partner engagement  
Research and development  
Loss on disposal on fixed assets  
Worker Welfare Fund  
Allowance against the associated company  
Exchange loss – net  
Others

|  | 2024<br>Rupees     | 2023<br>Rupees     |
|--|--------------------|--------------------|
|  | 121,375,934        | 126,673,954        |
|  | 93,179,163         | -                  |
|  | 2,386,729          | -                  |
|  | 6,155,924          | 5,246,000          |
|  | 24,401,906         | -                  |
|  | 14,586,062         | -                  |
|  | 88,662,610         | 131,307,922        |
|  | <u>350,748,329</u> | <u>263,227,876</u> |

## 44 FINANCE COSTS

Mark-up on:  
- long-term financing  
- lease liabilities  
- long-term loans  
- due to related parties  
- short-term financing  
- running finance under mark-up arrangements  
Bank and other charges

|  | 2024                 | 2023                 |
|--|----------------------|----------------------|
|  | 1,482,073,718        | 1,232,803,840        |
|  | 41,635,067           | 46,146,484           |
|  | 196,624,373          | 27,134,475           |
|  | 304,427,184          | 131,928,190          |
|  | 347,801,205          | 155,547,807          |
|  | 198,749,872          | 156,228,386          |
|  | 8,426,198            | 5,382,943            |
|  | <u>2,579,737,617</u> | <u>1,755,172,125</u> |

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

|  |      | 2024          | 2023         |
|--|------|---------------|--------------|
|  | Note | Rupees        | Rupees       |
| <b>45 OTHER INCOME</b>                                 |      |               |              |
| <b>Income from financial assets:</b>                   |      |               |              |
| Interest income on loan given to employees             | 11.3 | 52,402        | 108,202      |
| Income on term deposits receipts                       | 21   | 145,462,320   | 113,502,175  |
| Markup on saving accounts                              |      | 340,242,775   | 175,440,890  |
| Markup on long-term loan                               |      | 16,030,806    | 185,702,164  |
| Markup on related parties                              |      | 101,247,157   | 170,578,955  |
| Dividend income  |      | -             | 268,859      |
| Reversal of expected credit loss                       |      | 323,862,550   | -            |
| Unrealized gain/(loss) on investment in mutual funds   | 21   | 9,081,338     | (55,036,911) |
|  |      | 935,979,348   | 590,564,334  |
| <b>Income from assets other than financial assets:</b> |      |               |              |
| Amortisation of government grant                       | 30.1 | -             | 797,103      |
| Surplus on merger                                      |      | 1,078,861,009 | -            |
| Gain on disposal of property, plant and equipment      |      | -             | 7,720,416    |
| Exchange gain  |      | -             | 38,432,083   |
| Others   |      | 114,261,855   | 56,013,455   |
|  |      | 1,193,122,864 | 102,963,057  |
|  |      | 2,129,102,212 | 693,527,391  |

## 46 TAX

### 46.1 MINIMUM TAX DIFFERENTIAL

This represents portion of minimum tax paid under section 113 of Income Tax Ordinance (ITO,2001), representing levy in terms of requirements of IFRIC 21/IAS 37.

|                      | 2024        | 2023        |
|----------------------|-------------|-------------|
|                      | Rupees      | Rupees      |
| <b>46.2 TAXATION</b> |             |             |
| Current              | 139,517,634 | 244,697,361 |
| Prior                | 10,963,234  | 22,727,655  |
|                      | 150,480,868 | 267,425,016 |
| Deferred             | 55,565,726  | 80,659,080  |
|                      | 206,046,593 | 348,084,096 |

46.2.1 The returns of the total income of the Holding Company have been filed for and upto tax year 2023 which are considered as deemed assessments, except for tax years 2016 and 2017. In respect of tax year 2016, the Holding Company had received an order from Deputy Commissioner Inland Revenue (DCIR) whereby, a demand of Rs. 1.08 million was raised on account of disallowance of certain expenses. Being aggrieved the Holding Company filed an appeal before Commissioner Inland Revenue (Appeals) CIR(A) against which appeal effect order was issued by CIR(A) in favour of the Holding Company. Thereafter, the Tribunal has filed an appeal against the said order which is pending adjudication.

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

## 46.2.2 Relationship between accounting profit and tax expense

(Loss)/Profit before taxation  
 Applicable tax rate  
 Tax effect of prior year tax  
 Tax effect of income subject to lower tax rate

|  | 2024            | 2023          |
|--|-----------------|---------------|
|  | Rupees          | Rupees        |
| (Loss)/Profit before taxation                  | (4,911,110,742) | 1,788,658,542 |
| Applicable tax rate                            | 29%             | 29%           |
| Tax effect of prior year tax                   | 10,963,234      | 22,727,655    |
| Tax effect of income subject to lower tax rate | 195,083,359     | 325,356,441   |
|  | 206,046,593     | 348,084,096   |

## 47 EARNINGS PER SHARE – basic and diluted

(Loss)/profit attributable to the ordinary shareholders of parent (Rupees)  
 Weighted average number of ordinary shares in issue (in numbers)  
 (Loss) /earning per share – basic and diluted (Rupees)  
 Profits attributable to the ordinary shareholders of parent (Rupees)- from continued operation  
 Weighted average number of ordinary shares in issue (in numbers)  
 (Loss) /earning per share – basic and diluted (Rupees)

|  |                 |               |
|--|-----------------|---------------|
| (Loss)/profit attributable to the ordinary shareholders of parent (Rupees)                     | (3,260,928,697) | (471,830,835) |
| Weighted average number of ordinary shares in issue (in numbers)                               | 267,297,763     | 267,297,763   |
| (Loss) /earning per share – basic and diluted (Rupees)   | (12.20)         | (1.77)        |
| Profits attributable to the ordinary shareholders of parent (Rupees)- from continued operation | (3,260,928,697) | (285,105,334) |
| Weighted average number of ordinary shares in issue (in numbers)                               | 267,297,763     | 267,297,763   |
| (Loss) /earning per share – basic and diluted (Rupees)   | (12.20)         | (1.07)        |

## 48 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group finances its operations through equity, borrowings and management of working capital with a view of maintaining and appropriate mix between various sources of finance to minimize risks. Taken as a whole, the Group is exposed to market risk (including currency, interest rate and other price risks), credit risk and liquidity risk. The Group overall risk management policies focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance. No changes were made in the risk and capital management framework and objectives, policies or processes and assumptions during the year ended June 30, 2024. The policies for managing each of these risks are summarised below:

### 48.1 Risk management framework

The Board of Directors has overall responsibility for the establishment and over sight of the Group's risk management framework. The executive management team is responsible for developing and monitoring the Group's risk management policies. The team regularly meets and any changes and compliance issues are reported to the Board of Directors through the audit committee.

Risk management systems are reviewed regularly by the executive management team to reflect changes in market conditions and the Group's activities. The Group, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The audit committee oversees compliance by management with the Group's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Group.

The Group finances its operations through equity, borrowings and management of working capital with a view of maintaining and appropriate mix between various sources of finance to minimize risks. Taken as a whole, the Group is exposed to market risk, credit risk, and liquidity risk. No changes were made in the objectives, policies or processes and assumptions during the year ended June 30, 2024. The policies for managing each of these risks are summarised below.

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

## 48.2 Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market prices comprise three types of risk: interest rate risk, currency risk and other price risk. The sensitivity analyses in the following sections relate to the position as at June 30, 2023 and 2024.

### 48.2.1 Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of the financial instruments will fluctuate because of changes in market interest rates. The Group's exposure to the risk of changes in market interest rates relates primarily to the Group's long-term and short-term financing arrangements at floating interest rates to meet its business operations and working capital requirements.

#### Interest rate sensitivity

The following table demonstrates the sensitivity to a reasonably possible change in interest rates, with all other variables held constant, on the Group's profit before tax (through impact on floating rate borrowings). There is no direct impact on Group's equity. This analysis excludes the impact of movement in market variables on the carrying values of provisions and on non-financial assets and liabilities of the Group.

|               | (Increase) /<br>decrease in<br>basis points | Effect on (loss) /<br>profit before tax<br>(Rupees) |
|---------------|---|---|
| June 30, 2024 | +100  | 100,696,341   |
|               | -100  | (100,696,341)                                       |
| June 30, 2023 | +100  | 115,209,724   |
|               | -100  | (115,209,724)                                       |

### 48.2.2 Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Group's exposure to the risk of changes in foreign currency exchange rates primarily relates to the group's advances, suppliers and others. The group manages its currency risk by effective fund management and timely repayment. The Group, however, has not hedged its foreign currency liabilities as the management has assessed that it will not be cost beneficial.

|                        | 2024             | 2023             | 2024                          | 2023                |
|------------------------|------------------|------------------|-------------------------------|---------------------|
|                        | Foreign Currency | Foreign Currency | ----- Equivalent Rupees ----- |                     |
| <b>Assets</b>          |                  |                  |                               |                     |
| Advances (USD)         | -                | -                | -                             | 8,878,522           |
| Long term loan (USD)   | 207,000          | 207,000          | 57,608,112                    | 59,241,088          |
| <b>Liabilities</b>     |                  |                  |                               |                     |
| Trade creditors (USD)  | (455,987)        | (468,506)        | (127,032,031)                 | (133,988,051)       |
| Trade creditors (EURO) | (31,500)         | (45,000)         | (9,384,628)                   | (14,081,850)        |
|                        | <u>(280,487)</u> | <u>(306,506)</u> | <u>(78,808,547)</u>           | <u>(79,950,292)</u> |

The exchange rates applied during the year and at year end were as follows:

|           | Average rate |        | Spot rate |        |
|-----------|--------------|--------|-----------|--------|
|           | 2024         | 2023   | 2024      | 2023   |
|           | Rupees       | Rupees | Rupees    | Rupees |
| US Dollar | 283.84       | 245.59 | 278.59    | 285.99 |
| Euro      | 308.01       | 263.66 | 297.92    | 312.93 |



# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

## Sensitivity analysis

Every 5% increase or decrease in exchange rate, with all other variables held constant, will decrease or increase profit before tax for the year by Rs. 6.820 million (2023: Rs 7.418 million).

### 48.2.3 Other price risk

Other price risk is the risk that the fair value of future cash flows of the financial instruments will fluctuate because of changes in market prices such as equity price risk. Equity price risk is the risk arising from uncertainties about future values of investments securities. The Group manages the price risk through diversification and placing limits on individual and total equity instruments and continuous monitoring of developments in equity market. As of reporting date, the Group is exposed to equity price risk in respect of investment in listed securities. Change of 1 percent in equity prices of quoted securities will result in change in price of respective equity instruments by Rs. 16.609 million (2023: Rs. 17.906 million).

### 48.3 Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharging an obligation. The financial assets excludes statutory assets and includes deposits, trade and other receivables, interest accrued, investments, due from related parties and cash and bank balances. Out of the total financial assets of Rs. 19,958.751 million (2023: Rs. 27,151.771 million), the financial assets which are subject to credit risk amounted to Rs. 3,569.927 million (2023: Rs. 5,981.785 million).

The Group's credit risk is primarily attributable to its trade debts and bank balances. The Group has large number of customers, including corporate and individuals, due to large number and diversity of its customer base, concentration of credit risk with respect to trade debtors is limited. Further, the Group manages its credit risk by obtaining advance monitoring fee for device and service charges and effective implementation of credit policy for its customers.

The credit quality of financial assets that are past due but not impaired is disclosed in note 15.3 to these consolidated financial statements. As at the reporting date, there are no financial assets that would otherwise be past due or impaired whose terms have been re-negotiated.

48.3.1 The Group monitors the credit policy of its financial assets with reference to historical performance of such assets and available external credit ratings. The carrying values of financial assets which are neither past due nor impaired are as under:

|                                       |      | 2024                  | 2023                 |
|---------------------------------------|------|-----------------------|----------------------|
|                                       | Note | Rupees                | Rupees               |
| Long term investment                  | 10   | 136,033,210           | 437,846,249          |
| Loans                                 | 11   | 59,531,312            | 61,587,840           |
| Long-term deposits                    | 12   | 76,664,236            | 70,709,337           |
| Trade debts                           | 15   | 246,580,328           | 353,971,879          |
| Trade deposits                        | 17   | 307,277,829           | 82,216,059           |
| Interest accrued                      | 18   | 494,125,635           | 431,867,171          |
| Insurance and reinsurance receivables | 19   | 1,855,996,868         | 1,340,073,021        |
| Other receivables                     | 20   | 1,216,704,430         | 622,194,444          |
| Short-term investments                | 21   | 1,591,705,751         | 1,526,138,490        |
| Due from related parties              | 22   | 452,935,332           | 951,499,522          |
| Cash and bank balances                | 23   | 4,639,723,502         | 4,027,903,925        |
|                                       |      | <u>11,077,278,434</u> | <u>9,906,007,937</u> |

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

48.3.2 The credit quality of Group's bank balances can be assessed with reference to external credit ratings as follows:

| Bank Balances by short-term rating category | Rating Agency   | 2024                 | 2023                 |
|---|-----------------|----------------------|----------------------|
|   |                 | Rupees               | Rupees               |
| A-1+  | PACRA / JCR-VIS | 1,045,835,948        | 907,755,150          |
| A-1   | PACRA / JCR-VIS | 118,068,108          | 102,479,680          |
| A-2   | PACRA / JCR-VIS | 141,528,610          | 122,842,713          |
| A-2   | JCR-VIS         | 19,605,150           | 17,016,699           |
| A-3   | JCR-VIS         | 655,140,168          | 568,642,589          |
| A-4   | JCR-VIS         | 116,537,971          | 101,151,565          |
| A1  | PACRA           | 4,716,344            | 4,093,649            |
| A1+   | PACRA           | 1,999,186,849        | 1,735,235,972        |
| A-  | JCR-VIS         | 160,389              | 139,213              |
|   | Unrated         | 538,943,965          | 467,787,668          |
|   |                 | <u>4,639,723,502</u> | <u>4,027,144,897</u> |

## 48.4 Liquidity risk

Liquidity risk represents the risk that a Group will encounter difficulties in meeting obligations with the financial liabilities. The financial liabilities excludes statutory liabilities and provisions and includes long-term and short-term financing, trade and other payables, accrued markup and due to related parties. The Group's objective is to maintain a balance between continuity of funding and flexibility through the use of various financing facilities. The table below summarises the maturity profile of the Group's financial liabilities at June 30, 2024 and 2023 based on contractual undiscounted payment dates and present market interest rates:

|   | On demand            | Less than 3 months   | 3 to 12 months       | 1 to 5 years         | Total                 |
|---|----------------------|----------------------|----------------------|----------------------|-----------------------|
|   | ----- (Rupees) ----- |                      |                      |                      |                       |
| <b>June 30, 2024</b>                      |                      |                      |                      |                      |                       |
| Long-term financings                      | -                    | 814,257,466          | 1,588,668,907        | 3,668,851,644        | 6,071,778,017         |
| Lease liabilities                         | -                    | -                    | 195,744,682          | 320,185,877          | 515,930,559           |
| Due to related parties                    | 553,771,129          | -                    | -                    | -                    | 553,771,129           |
| Trade and other payables                  | -                    | 2,259,744,502        | 3,393,816,614        | -                    | 5,653,561,116         |
| Accrued markup                            | 843,522,558          | -                    | -                    | -                    | 843,522,558           |
| Running finance under markup arrangements | 732,104,955          | -                    | -                    | -                    | 732,104,955           |
| Short-term financings                     | -                    | 1,099,909,037        | 1,240,754,434        | -                    | 2,340,663,471         |
| Liabilities against insurance contracts   | 2,131,005,560        | -                    | -                    | -                    | 2,131,005,560         |
| Unclaimed dividend                        | 4,316,598            | -                    | -                    | -                    | 4,316,598             |
| Unpaid dividend                           | 3,000,000            | -                    | -                    | -                    | 3,000,000             |
|   | <u>4,267,720,801</u> | <u>4,173,911,005</u> | <u>6,418,984,637</u> | <u>3,989,037,521</u> | <u>18,849,653,963</u> |
| <b>June 30, 2023</b>                      |                      |                      |                      |                      |                       |
| Long-term financings                      | 92,105,300           | 13,279,133           | 947,703,468          | 4,414,238,212        | 5,467,326,114         |
| Lease liabilities                         | -                    | -                    | 113,000,147          | 293,280,549          | 406,280,696           |
| Due to related parties                    | 1,945,500,582        | -                    | -                    | -                    | 1,945,500,582         |
| Trade and other payables                  | -                    | 1,499,651,063        | 3,337,933,011        | -                    | 4,837,584,074         |
| Accrued markup                            | 476,041,677          | -                    | -                    | -                    | 476,041,677           |
| Running finance under markup arrangements | 794,368,862          | -                    | -                    | -                    | 794,368,862           |
| Short-term financings                     | -                    | 781,378,631          | 1,209,668,520        | -                    | 1,991,047,151         |
| Liabilities against insurance contracts   | 1,618,265,265        | -                    | -                    | -                    | 1,618,265,265         |
| Unclaimed dividend                        | 51,558,214           | -                    | -                    | -                    | 51,558,214            |
| Unpaid dividend                           | 3,000,000            | -                    | -                    | -                    | 3,000,000             |
|   | <u>4,980,839,900</u> | <u>2,294,308,827</u> | <u>5,608,305,146</u> | <u>4,707,518,761</u> | <u>17,590,972,635</u> |

# Notes to the Consolidated Financial Statements

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## 48.5 Fair value of financial instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- in the principal market for the asset or liability; or
- in the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible by the Group.

The fair value of an asset or a liability is measure using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants at in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participants ability to generate economic benefit by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs. All assets and liabilities for which fair value is measured or disclosed in these consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

Level 1: Quoted market price

Level 2: Valuation techniques (market observable)

Level 3: Valuation techniques (non- market observables)

The Group held the following financial instruments measured at fair value other than those disclosed in notes 10 and 20 to these consolidated financial statements are as follows:

|                              | Total                 | Level 1            | Level 2               | Level 3  |
|------------------------------|-----------------------|--------------------|-----------------------|----------|
| ----- Rupees '000 -----      |                       |                    |                       |          |
| <b>Financial assets</b>      |                       |                    |                       |          |
| <b>June 30, 2024</b>         |                       |                    |                       |          |
| Government securities        | 1,352,297,158         | -                  | 1,352,297,158         | -        |
| Term deposit receipts (TDRs) | -                     | -                  | -                     | -        |
| Listed securities            | 92,031,020            | 85,676,020         | 6,355,000             | -        |
| Mutual funds                 | 10,611,355,073        | 147,377,573        | 10,463,977,500        | -        |
|                              | <u>12,055,683,251</u> | <u>233,053,593</u> | <u>11,822,629,658</u> | <u>-</u> |
| <b>June 30, 2023</b>         |                       |                    |                       |          |
| Government securities        | -                     | -                  | -                     | -        |
| Term deposit receipts (TDRs) | 250,000,000           | -                  | 250,000,000           | -        |
| Listed securities            | 55,428,321            | 55,428,321         | -                     | -        |
| Mutual funds                 | 168,036,699           | 168,036,699        | -                     | -        |
|                              | <u>473,465,020</u>    | <u>223,465,020</u> | <u>250,000,000</u>    | <u>-</u> |

## 48.6 Risk related to general insurance business

### 48.6.1 Insurance risk

The risk under any insurance contract is the possibility that the insured event occurs and the uncertainty of the amount of compensation to the insured. Generally most insurance contracts carry the insurance risk for a period of one year. The Group's major insurance contracts are in respect of motor vehicles through issuance of general insurance contracts relating to motor insurance. For these contracts the most significant risks arise from theft, accidents and terrorist activities.

# Notes to the Consolidated Financial Statements

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The Group's risk exposure is mitigated by employing a comprehensive framework to identify, assess, manage and monitor risk. This framework includes implementation of underwriting strategies which aim to ensure that the underwritten risks are well diversified in terms of type and amount of the risk.

Adequate reinsurance is arranged to mitigate the effect of the potential loss to the Group from individual to large or catastrophic insured events. Further, the Group adopts strict claim review policies including active management and prompt pursuing of the claims and regular detailed review of claim handling procedures and frequent investigation of possible false claims to reduce the insurance risk.

## 48.6.2 Frequency and severity of claims

Risk associated with general insurance contracts includes the reasonable possibility of significant loss as well as the frequent occurrence of the insured events. This has been managed by having in place underwriting strategy, reinsurance arrangements and proactive claim handling procedures. The reinsurance arrangements against major risk exposure include excess of loss, quota share, surplus arrangements and catastrophic coverage. The objective of having such arrangements is to mitigate adverse impacts of severe losses on Group's net retentions.

## 48.6.3 Uncertainty in the estimation of future claim payments

Claims on motor insurance contracts are payable on a claim occurrence basis. The Group is liable for all insured events that occur during the term of the insurance contracts respectively, including the event reported after the expiry of the insurance contract term. An estimated amount of the claim is recorded immediately on the intimation to the Group. The estimation of the amount is based on management judgment or preliminary assessment by the independence surveyor appointed for the purpose. The initial estimates include expected settlement cost of the claims. Provision for incurred but not reported (IBNR) is based on the management's best estimate which takes into account expected future patterns of reporting of claims and the claim actually reported subsequent to the reporting date. There are several variable factors which affect the amount and timing of recognized claim liabilities. The Group takes all reasonable measures to mitigate the factors affecting the amount and timing of claim settlements. However, uncertainty prevails with estimated claim liabilities and it is likely that final settlement of these liabilities may be different from initial recognized amount. Outstanding claims are reviewed on a periodic basis.

## 48.6.4 Key assumptions

The process used to determine the assumptions for calculating the outstanding claim reserve is intended to result in neutral estimates of the most likely or expected income. The nature of the business makes it very difficult to predict with certainty the likely outcome of any particular claim and the ultimate cost of notified claims. Each notified claim is assessed on a separate case to case basis with due regard to the claim circumstances, information available from surveyors and historical evidence of the size of similar claims. Core estimates are reviewed regularly and are updated as and when new information is available.

The principal assumption underlying the liability estimation of IBNR and premium deficiency reserves is that the Group's future claim development will follow similar historical pattern for occurrence and reporting. The management uses qualitative judgment to assess the extent to which past occurrence and reporting pattern will not apply in future. The judgment includes external factors e.g. treatment of one-off occurrence claims, changes in market factors, economic conditions, etc. During the year, the Group has not changed its assumptions for the insurance contracts.

## 48.6.5 Sensitivity analysis

The risks associated with the insurance contracts are complex and subject to a number of variables which complicate quantitative sensitivity analysis. The Group makes various assumptions and techniques based on past claims development experience. This includes indications such as average claims cost, ultimate claims numbers and expected loss ratios. The Group considers that the liability for claims recognized in the statement of financial position is adequate. However, actual experience may differ from the expected outcome.

The claim liabilities are sensitive to the incidence of insured events and severity / size of claims. As the Group enters into short term insurance contracts, it does not assume any significant impact of changes in market conditions on unexpired risks. However, some results of sensitivity testing are set out below, showing the impact on profit before tax net of reinsurance. The impact of 10 percent increase / decrease in incidence of insured events on loss before tax and shareholder's equity is as follows:

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

|                              | Loss before tax    |                    | Shareholder's equity |                    |
|------------------------------|--------------------|--------------------|----------------------|--------------------|
|                              | 2024               | 2023               | 2024                 | 2023               |
|                              | Rupees             | Rupees             | Rupees               | Rupees             |
| <b>Average claim cost</b>    |                    |                    |                      |                    |
| Motor business               | 3,725,777          | 1,548,611          | 2,645,301            | 1,099,514          |
| Marine, aviation & transport | 2,174,027          | 685,770            | 1,543,559            | 486,896            |
| Fire and property damage     | 114,903,193        | 102,024,328        | 81,581,267           | 72,437,273         |
| Health                       | 36,899,059         | 36,296,196         | 26,198,332           | 25,770,299         |
| Miscellaneous                | 1,342,759          | 4,076,990          | 953,359              | 2,894,663          |
|                              | <u>159,044,815</u> | <u>144,631,895</u> | <u>112,921,819</u>   | <u>102,688,645</u> |

## 48.6.6 Concentration of risk

To optimize benefits from the principle of average and law of large numbers, geographical spread of risk is of extreme importance. There are a number of parameters which are significant in assessing the accumulation of risk with reference to the geographical location, the most important of which is risk survey.

Risk surveys are carried out on a regular basis for the evaluation of physical hazards associated with the insured property.

The adequate event limit is a multiple of the treaty capacity or the primary recovery from excess of loss treaty, which is very much in line with the risk management philosophy of the Group.

Reinsurance ceded does not relieve the Group from its obligation towards policy holders and, as a result the Group remains liable for the portion of outstanding claims reinsured to the extent that reinsurer fails to meet the obligation under the reinsurance agreements.

The Group minimises its exposure to significant losses by obtaining reinsurance from a number of reinsurers, who are dispersed over several geographical regions. The concentration of risk by type of contracts based on single risk with maximum exposure is summarised below:

|                              | Gross sum insured     |                       | Reinsurance           |                       | Net               |                    |
|------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-------------------|--------------------|
|                              | 2024                  | 2023                  | 2024                  | 2023                  | 2024              | 2023               |
|                              | ----- (Rupees) -----  |                       |                       |                       |                   |                    |
| Fire and property damage     | 11,398,500,000        | 18,017,520,000        | 11,387,250,000        | 17,987,520,000        | 11,250,000        | 30,000,000         |
| Marine, aviation & transport | 1,026,124,810         | 1,658,646,278         | 1,020,994,186         | 1,638,646,278         | 5,130,624         | 20,000,000         |
| Motor business               | 100,000,000           | 67,077,050            | 73,845,500            | 46,229,769            | 26,154,500        | 20,847,281         |
| Health                       | 2,150,000             | 1,800,000             | -                     | -                     | 2,150,000         | 1,800,000          |
| Miscellaneous                | 1,829,000,000         | 2,646,000,000         | 1,792,420,000         | 2,593,080,000         | 36,580,000        | 52,920,000         |
|                              | <u>14,355,774,810</u> | <u>22,391,043,328</u> | <u>14,274,509,686</u> | <u>22,265,476,047</u> | <u>81,265,124</u> | <u>125,567,281</u> |

## 48.7 Risk related to life insurance business

The Group's overall risk management seeks to minimize potential adverse effects on the Group's financial performance of such risk. The Board of Directors has the overall responsibility for the establishment and oversight of the Group's risk management framework. There are Board Committees and Management Committees for developing risk management policies and its monitoring.

The risks involved with financial instruments and the Group's approach to managing such risks are discussed below.

### 48.7.1 Insurance risk

The risk under an insurance contract is the possibility that the insured event occurs and the uncertainty of the amount of the resulting claim. By the very nature of an insurance contract, this risk is random and therefore unpredictable. The principal

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

risk that the Group faces under such contracts is that the occurrence of the insured events and the severity of reported claims. The Group's risk profile is improved by diversification of these risks of losses to a large portfolio of contracts as a diversified portfolio is less likely to be affected by an unexpected event in single subset.

## 48.7.2 Individual life unit linked

The risk underwritten is mainly death and sometimes disability and/or critical illness. The risk of death and disability will vary from region to region. The Group may get exposed to poor risks due to unexpected experience in terms of claim severity or frequency. This can be a result of anti-selection, fraudulent claims, a catastrophe or poor persistency. The Group may also face the risk of poor investment return, inflation of business expenses and liquidity issues on monies invested in the fund. The Group faces the risk of under-pricing particularly due to the fact that these contracts are long term. Additionally, the risk of poor persistency may result in the Group being unable to recover expenses incurred at policy acquisition.

The Group manages these risks through its underwriting, reinsurance, claims handling policy and other related controls. The Group has a well defined medical under-writing policy and avoids selling policies to high risk individuals. This puts a check on anti-selection. Profit testing is conducted on an annual basis to ensure reasonableness of premiums charged. Reinsurance contracts have been purchased by the Group to limit the maximum exposure on any one policyholder. To avoid poor persistency the Group applies quality controls on the standard of service provided to policyholders and has placed checks to curb mis-selling and improvement in standard of service provided to the policyholders. For this, a regular monitoring of lapsation rates is conducted. On the claims handling side, the Group has procedures in place to ensure that payment of any fraudulent claims is avoided. For this, claims committee with variable materiality limits review all claims for verification and specific and detailed investigation of all apparently doubtful claims (particularly of high amounts) is conducted. The Group maintains adequate liquidity in each unit fund to cater for potentially sudden and high cash requirement. The Group reserves the right to review the charges deductible under the contracts, thus limiting the risk of under-pricing.

### a) Frequency and severity of claims

The Group charges for mortality risk on a monthly basis for all insurance contracts. It has the right to alter these charges based on its mortality experience and hence minimises its exposure to mortality risk. Delays in implementing increases in charges and market or regulatory restraints over the extent of the increases may reduce its mitigating effect. The Group manages these risks through its underwriting strategy and reinsurance arrangements.

### b) Sources of uncertainty in the estimation of future benefit payments and premium receipts

Uncertainty in the estimation of future benefit payments and premium receipts for long-term unit linked insurance contracts arises from the unpredictability of long-term changes in overall levels of mortality and variability in policyholder's behavior.

### c) Process used to decide on assumptions

For long-term unit linked insurance contracts, assumptions are made in two stages. At inception of the contract, the Group determines assumptions on future mortality, persistency, administrative expenses and investment returns. At regular intervals, profit testing is conducted on main policies.

### d) Changes in assumptions

There has been no change in assumptions during the year.

The main risk written by the Group is mortality. The Group may be exposed to the risk of unexpected claim severity or frequency. This can be a result of writing business with higher than expected mortality (such as mining or other hazardous industries), writing high cover amounts without adequate underwriting, difficulty of verification of claims, fraudulent claims

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

or a catastrophe. The Group also faces risk such as that of under-pricing to acquire business in a competitive environment and of non-receipt of premium in due time. There also exists a potential risk of asset liability term mismatch due to liabilities being very short term in nature.

The Group manages these risks through underwriting, reinsurance, effective claims handling and other related controls. The Group has a well defined medical under-writing policy and avoids writing business for groups with overly hazardous exposure. Pricing is done in line with the actual experience of the Group. The premium charged takes into account the actual experience of the client and the nature of mortality exposure the group faces. The rates are certified by the appointed actuary for large groups. The Group also maintains an MIS to track the adequacy of the premium charged. Reinsurance contracts have been purchased by the Group to limit the maximum exposure to any life. At the same time, due caution is applied in writing business in areas of high probability of terrorism. The Group ensures writing business with good geographical spread and tries to maintain a controlled exposure to large groups which generally have poor claim experience. Writing business of known hazardous groups is also avoided. On the claims handling side, the Group ensures that payment of any fraudulent claims is avoided. For this, a claims committee reviews all large claims for verification. Strict monitoring is in place in order to keep the outstanding balances of premium at a minimum, especially the ones that are overdue. The bulk of the assets held against liabilities of this line of business have a short duration, thus mitigating the risk of asset value deterioration.

## a) Frequency and severity of claims

The risk is affected by several factors e.g. age, occupation, benefit structure and life style. The Group attempts to manage this risk through its underwriting, claims handling and reinsurance policy. Concentration of risk arising from geographical area is not a factor of concern due to spread of risks across various parts of the country.

## b) Sources of uncertainty in the estimation of future benefits payments and premium receipts

Other than conducting a liability adequacy for Unexpired Risk Reserves (URR), there is no need to estimate mortality for future years because of the short duration of the contracts.

## c) Process used to decide on assumptions

Statistical methods are used to adjust the rates to a best estimate of mortality. Where data is sufficient to be statistically credible, the statistics generated by the data is assigned appropriate credibility factors to account for the group's experience.

## d) Changes in assumptions

There has been no change in assumptions during the year.

### 48.7.4 Accident and health

The main risk written by the Group is morbidity. The Group may be exposed to the risk of unexpected claim severity or frequency. This can be a result of high exposure in a particular geographical areas, medical expense inflation, fraudulent claims and catastrophic event. The Group potentially faces the risk of lack of adequate claims control (such as for very large groups). The Group also faces a risk of under-pricing to acquire business in a competitive environment and of non-receipt of premium in due time.

The Group manages these risks through its underwriting, reinsurance, claims handling policy and other related controls. The Group has a well defined medical under-writing policy and avoids writing business for groups with potentially high health related risk exposure such as Government Schemes. Any pre-existing conditions are screened at this stage. Pricing is done as per actual experience of the Group's portfolio. The premium charged takes into account the actual experience of the client and an MIS is maintained to track the adequacy of the premium charged.

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

## a) Frequency and severity of claims.

Group measures risk accumulation in terms of potentially high exposure concentration in a particular geographical area (such as micro insurance policy in northern areas).

## b) Sources of uncertainty in the estimation of future benefit payments and premium receipts

Other than conducting a liability adequacy for Unexpired Risk Reserves (URR), there is no need to estimate morbidity for future years because of the short duration of the contracts.

## c) Process used to decide on assumptions

An investigation into Group's experience is performed periodically, and statistical methods are used to adjust the rates to a best estimate of morbidity. Where data is sufficient to be statistically credible, the statistics generated by the data are assigned appropriate credibility factors to account for the group's experience.

## d) Changes in assumptions

There has been no change in assumptions.

Reserve risks are controlled by constantly monitoring the provisions for insurance claims that have been submitted but not yet settled and by amending the provision, if deemed necessary. There are several variable factors that affect the amount and timing of recognized claim liabilities. However the management considers that uncertainty about the amount and timing of claim payments is generally resolved within a year. As the Group enters into short term insurance contracts, it does not assume any significant impact of changes in market conditions on unexpired risks. However, some results of sensitivity testing are set out below:

|                              | Change in claims assumption | Impact on loss before taxation<br>Rupees |
|------------------------------|-----------------------------|--|
| <b>June 30, 2024</b>         |                             |  |
| Provision for current claims | +10%                        | 4,905,000                                |
|                              | -10%                        | <u>(4,905,000)</u>                       |
| <b>June 30, 2023</b>         |                             |  |
| Provision for current claims | +10%                        | 4,141,000                                |
|                              | -10%                        | <u>(4,141,000)</u>                       |

## 48.8 Capital management

The primary objective of the Group's capital management is to ensure that it maintains healthy capital ratios in order to support its business sustain future development of the business and maximize shareholders value. No changes were made in the objectives, policies or processes during the year ended June 30, 2024. The parent Group is committed to provide full support to the Group, as and when required. The Group manages its capital structure and makes adjustment to it in the light of changes in economic conditions. The Group monitors capital using a debt equity ratio, which is net debt divided by total capital plus net debt. Equity comprises of share capital and revenue reserves. The gearing ratio as at June 30, 2024 and 2023 are as follows:



# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

|  |      | 2024                  | 2023                  |
|--|------|-----------------------|-----------------------|
|  | Note | Rupees                | Rupees                |
| Long-term financings                       | 25   | 6,071,778,017         | 6,399,040,864         |
| Lease liabilities                          | 26   | 515,930,559           | 577,681,901           |
| Accrued mark-up                            | 29   | 843,522,558           | 476,041,677           |
| Trade and other payables                   | 28   | 1,776,230,456         | 288,002,455           |
| Short-term financings                      | 30   | 2,340,663,471         | 1,991,047,151         |
| Running finance under mark-up arrangements | 33   | 732,104,955           | 794,368,862           |
| Trade payable                              |      | -                     | 324,169,198           |
| Due to related parties                     | 35   | 553,771,129           | 1,945,500,582         |
| <b>Total debts</b>                         |      | <b>12,834,001,145</b> | <b>12,795,852,690</b> |
| Less: Cash and bank balances               | 23   | (4,639,723,502)       | (4,027,903,925)       |
| <b>Net debt</b>                            |      | <b>8,194,277,643</b>  | <b>8,767,948,765</b>  |
| Share capital                              | 24   | 2,672,977,630         | 2,672,977,630         |
| Reserves - total                           |      | (2,278,293,147)       | 973,151,051           |
| Subordinated loan from parent company      |      | 2,000,000,000         | -                     |
| Participants' Takaful Fund (PTF)           |      | (33,683,652)          | (36,166,743)          |
| <b>Total equity</b>                        |      | <b>2,361,000,831</b>  | <b>3,609,961,938</b>  |
| <b>Total capital</b>                       |      | <b>10,555,278,474</b> | <b>12,377,910,703</b> |
| <b>Gearing ratio</b>                       |      | <b>77.63%</b>         | <b>70.84%</b>         |

## 49 REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

The aggregate amounts charged in these consolidated financial statements for the year are as follows:

|                           | Chief Executive    |                   | Directors |                  | Executives         |                    |
|---------------------------|--------------------|-------------------|-----------|------------------|--------------------|--------------------|
|                           | 2024               | 2023              | 2024      | 2023             | 2024               | 2023               |
|                           | Rupees             | Rupees            | Rupees    | Rupees           | Rupees             | Rupees             |
| Basic salary              | 119,396,419        | 38,712,276        | -         | 3,074,400        | 445,401,560        | 300,911,057        |
| Allowances and benefits   |                    |                   |           |                  |                    |                    |
| -House rent allowance     | 247,286,996        | 17,420,400        | -         | 1,388,676        | 234,157,764        | 170,833,095        |
| -Medical                  | 24,583,524         | 3,867,324         | -         | 308,286          | 46,384,046         | 1,902,859          |
| -Vehicle allowances       | 739,474            | -                 | -         | -                | 95,322,000         | 29,103,757         |
| Provision for ESOP        | -                  | -                 | -         | -                | -                  | (28,337,141)       |
| Bonus                     | 4,000,000          | 11,250,000        | -         | -                | 16,743,750         | 48,391,000         |
| Staff retirement benefits | 16,917,553         | 3,224,736         | -         | 257,062          | 35,679,100         | 21,341,308         |
| Others                    | 10,863             | -                 | -         | -                | 303,326            | 33,337,532         |
|                           | <b>412,934,829</b> | <b>74,474,736</b> | <b>-</b>  | <b>5,028,424</b> | <b>873,991,546</b> | <b>577,483,467</b> |
| Number of person(s)       | <b>1</b>           | <b>1</b>          | <b>1</b>  | <b>1</b>         | <b>165</b>         | <b>159</b>         |

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

49.1 In addition, the Chief Executive, directors and certain executives of the Group have also been provided with the Group owned and maintained cars and other benefits in accordance with their entitlements as per rules of the Group.

49.2 During the year, the Group has paid Rs. 4.160 million (2023: Rs. 9.380 million) to the non-executive directors on account of board meeting fees.

## 50 TRANSACTIONS WITH RELATED PARTIES

Related parties comprise of ultimate parent company, subsidiaries, associated companies, where directors hold common directorship, key management personnel and their close family members and staff retirement benefit funds. Transactions and balances with related parties other than those disclosed elsewhere in these consolidated financial statements are as follows:

|  | 2024                 | 2023               |
|--|----------------------|--------------------|
|  | Rupees               | Rupees             |
| <b>TPL Holdings (Private) Limited (Ultimate Parent Company)</b>      |                      |                    |
| Amount received by the Holding Company, TPLP and TPLT                | 2,061,136,910        | 2,477,759,888      |
| Expenditure incurred / paid by TPLT on behalf of TPLH                | 737,810              | 20,906,119         |
| Mark-up Payable to TPLH  | 305,102,061          | 133,697,209        |
| Mark-up Receivable from TPLH   | -                    | 142,077,515        |
| Expenditure paid by TPLH on behalf of the Company                    | 737,810              | -                  |
| Amount paid / repaid by the Holding Company and TPLT                 | <u>1,351,338,363</u> | <u>836,957,341</u> |
| <b>Trakker Direct Finance Private) Limited (Common directorship)</b> |                      |                    |
| Mark-up on current account   | <u>-</u>             | <u>163,365</u>     |
| <b>Staff retirement benefits</b>                                     |                      |                    |
| Employer contribution  | <u>45,396,303</u>    | <u>54,524,994</u>  |
| <b>Key management personnel</b>                                      |                      |                    |
| Salaries and other benefits  | 171,505,838          | 123,553,764        |
| Post employment benefits   | 7,923,547            | 3,929,982          |
| Loan received by TPLP from a Director                                | -                    | 76,264,000         |
| Loan received by TME from a Director                                 | <u>7,651,178</u>     | <u>-</u>           |

50.1 All transactions with related parties are entered into at agreed terms duly approved by the Board of Directors of the Holding Group. The related parties' status of outstanding receivables and payables as at June 30, 2024 and 2023 are disclosed in respective notes to these consolidated financial statements.

50.2 Certain employees of the group companies provides services to the Holding Company, subsidiaries and associates and accordingly, their cost are proportionately charged on agreed terms. In addition, certain common expenses (other than salaries and other benefits) are also allocated within the group companies on agreed basis and terms.

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

| 51 CASH AND CASH EQUIVALENTS               | Note | 2024                 | 2023                 |
|--|------|----------------------|----------------------|
|  |      | Rupees               | Rupees               |
| Cash and bank balances                     | 23   | 4,639,723,502        | 4,027,903,925        |
| Running finance under mark-up arrangements | 33   | (732,104,955)        | (794,368,862)        |
|  |      | <u>3,907,618,547</u> | <u>3,233,535,063</u> |

## 52 INFORMATION ABOUT OPERATING SEGMENTS

52.1 For management purposes, the activities of the Group are organised into business units based on their services, nature of the products, risks and returns, services, organisational and management structure and internal financial reporting systems. The operating interests of the Group are confined to Pakistan and UAE in terms of its business operations. Accordingly, the information and figures reported in these consolidated financial statements are related to the Group's reportable segment in Pakistan and UAE. The Group has three reportable operating segments as follows:

- The 'Tracking and other digital services' segment relates to installation and sales of tracking devices, vehicle tracking and fleet management and services of monitoring, navigation and e-ticketing.
- The 'Insurance' segment includes activities relating to general and life insurance business.
- The 'Real estate and related services' includes premises given on rent and its related maintenance, electricity and air conditioning services provided to tenants.
- Other segments represents security services and road side assistance services of providing vehicle assistance in emergency.

Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on certain key performance indicators, including business volume, gross and operating profit and reduction in operating cost.

| 52.2 Geographical information | 2024                 | 2023                  |
|-------------------------------|----------------------|-----------------------|
|                               | Rupees               | Rupees                |
| <b>Revenues</b>               |                      |                       |
| Pakistan                      | 4,471,483,439        | 11,803,063,443        |
| United Arab Emirates          | 430,707,664          | 390,953,311           |
|                               | <u>4,902,191,103</u> | <u>12,194,016,754</u> |

52.2.1 The revenue information is based on the location of customers.

| 52.2.2 Non-current assets | 2024                  | 2023                  |
|---------------------------|-----------------------|-----------------------|
|                           | Rupees                | Rupees                |
| Pakistan                  | 16,621,626,812        | 20,689,055,604        |
| United Arab Emirates      | 81,867,720            | 88,165,557            |
|                           | <u>16,703,494,532</u> | <u>20,777,221,161</u> |

52.2.3 Non-current assets of the Group are confined within Pakistan and UAE, and consist of property, plant and equipment, intangibles assets, right-of-use assets, long-term loans and deposits.

52.3 No customer of the Group constitutes more than 10% of the Group's total revenue relating to aforesaid segments.

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

52.4 The segment wise break-up are as follows:

|                                     | Tracking and other digital services | Insurance     | Real estate and related services | Others          | Total                  |
|-------------------------------------|-------------------------------------|---------------|----------------------------------|-----------------|------------------------|
| June 30, 2024                       | ----- (Rupees) -----                |               |                                  |                 |                        |
| TURNOVER - NET                      | 3,214,505,005                       | 3,579,916,402 | (2,167,473,018)                  | 275,242,714     | 4,902,191,104          |
| RESULT - (segment results)          | (72,820,786)                        | 833,072,784   | (3,900,652,773)                  | (1,770,709,966) | (4,911,110,741)        |
| Taxation                            |                                     |               |                                  |                 | (261,709,220)          |
| Profit for the year                 |                                     |               |                                  |                 | <u>(5,172,819,961)</u> |
| OTHER INFORMATION                   |                                     |               |                                  |                 |                        |
| Total capital expenditure           | 218,348,032                         | 45,293,142    | 17,564,544                       | (26,815,123)    | 254,390,595            |
| Total depreciation and amortisation | 259,647,777                         | 55,651,574    | 66,951,301                       | (103,228,002)   | 279,022,650            |
| ASSETS AND LIABILITIES              |                                     |               |                                  |                 |                        |
| Total segment assets                | 5,865,439,670                       | 9,104,024,774 | 14,674,686,070                   | 423,347,762     | 30,067,498,276         |
| Total segment liabilities           | 4,555,792,227                       | 6,128,408,223 | 5,220,896,441                    | 5,608,293,192   | 21,513,390,083         |
| June 30, 2023                       | ----- (Rupees) -----                |               |                                  |                 |                        |
| TURNOVER - NET                      | 2,731,709,576                       | 3,318,598,230 | 5,508,494,800                    | 197,787,645     | 11,756,590,252         |
| RESULT - (segment results)          | (161,989,002)                       | 32,106,191    | 3,352,503,729                    | (1,433,962,377) | 1,788,658,542          |
| Taxation                            |                                     |               |                                  |                 | (413,306,005)          |
| Profit for the year                 |                                     |               |                                  |                 | <u>1,375,352,537</u>   |
| OTHER INFORMATION                   |                                     |               |                                  |                 |                        |
| Total capital expenditure           | 501,262,816                         | 32,761,235    | 100,220,861                      | 3,949,167       | 638,194,079            |
| Total depreciation and amortisation | 295,558,108                         | 101,946,611   | 113,812,641                      | 72,155,523      | 583,472,883            |
| ASSETS AND LIABILITIES              |                                     |               |                                  |                 |                        |
| Total segment assets                | 5,348,903,938                       | 5,350,282,671 | 14,155,138,878                   | 8,153,475,922   | 33,007,801,410         |
| Total segment liabilities           | 4,637,722,776                       | 4,530,461,822 | 5,288,237,103                    | 6,497,638,203   | 20,954,059,904         |

# Notes to the Consolidated Financial Statements

For the year ended June 30, 2024

## Segment assets and liabilities

Segment assets include all operating assets by a segment and consist principally of property and equipment, stock-in-trade, trade debts and loans and advances net of impairment and provisions, if any. Segment liabilities include all operating liabilities and consist principally of trade and other payables.

## 53 NUMBER OF EMPLOYEES

Number of employees as at June 30, 2024 were 2,204 (2023: 2,039) and average number of employees during the year was 1,998 (2023: 1,967).

## 54 GENERAL

54.1 Corresponding figures have been re-arranged, where necessary, for the purpose of comparison, however there is no material reclassification to report.

54.2 All figures were been rounded off to the nearest rupee, unless otherwise stated.

## 55 DATE OF AUTHORISATION OF ISSUE

These consolidated financial statements were authorised for issue on October 02, 2024 by the Board of Directors of the Holding Company.



CHIEF EXECUTIVE OFFICER



DIRECTOR



CHIEF FINANCIAL OFFICER

# Notice of Annual General Meeting

## For the year ended June 30, 2024

Notice is hereby given that the Annual General Meeting ("AGM") of TPL Corp Limited ("Company") will be held on Wednesday, November 27, 2024 at 12.00 Noon. at the Institute of Chartered Accountants of Pakistan (ICAP) Auditorium, Chartered Accountants Avenue, Block 8 Clifton, Karachi, to transact the following business:

### ORDINARY BUSINESS:

1. To approve the minutes of the Annual General Meeting held on October 23, 2023.

**"RESOLVED THAT** the minutes of Annual General Meeting of TPL Corp Limited held on October 23, 2023 at 12:00 noon be and are hereby approved."

2. To receive, consider and adopt the Annual Standalone and Consolidated Audited Financial Statements of the Company together with the Directors', Auditors' and Chairman's Review Report thereon for the year ended June 30, 2024.

**"RESOLVED THAT** the Annual Audited Financial Statements of TPL Corp Limited, together with the Chairman's Review Report, Directors' and Auditors' Report thereon for the year ended June 30, 2024 be and are hereby approved."

3. To appoint Auditors for the year ending June 30, 2025, and fix their remuneration. M/s. BDO Ebrahim & Co., Chartered Accountants have retired. The Board of Directors, on the recommendation of the Audit Committee, proposes the appointment of M/s. Grant Thornton Anjum Rahman, Chartered Accountants, as the auditors of the Company for the year ending 30 June, 2025.

**"RESOLVED THAT** M/s. Grant Thornton Anjum Rahman, Chartered Accountants be and are hereby appointed as Auditors of M/s. TPL Corp Limited on the basis of consent received from them, at a fee mutually agreed for the period ending June 30, 2025."

4. To elect directors of the Company for a three-year term. The Board of the directors in its meeting fixed the number of directors at Eight (8). The term of the following Eight (8) directors, in pursuance to the Section 158 of the Companies Act, 2017, stands expired.

1. Mr. Jameel Yusuf Ahmed S.St
2. Mr. Muhammad Ali Jameel
3. Mr. Bilal Alibhai
4. Ms. Sabiha Sultan Ahmad
5. Mr. Nadeem Arshad Elahi
6. Vice Admiral (R) Muhammad Shafi HI(M)
7. Major General (R) Syed Zafar-ul-Hassan Naqvi
8. Mr. Mark Dean Rousseau

### SPECIAL BUSINESS:

5. To consider and if thought fit, to pass with or without modification, special resolution in terms of Section 199 of the Companies Act 2017 to authorize the Company for the equity investment of up to Rs.350 Million and an advance of up to Rs.150 Million to the subsidiary company, Dar Es Salaam Textile Mills Limited.\*

**"RESOLVED THAT** pursuant to Section 199 of the Companies Act 2017, the Company be and is hereby authorized for an equity investment up to 350 Million and an advance of up to Rs. 150 Million to the subsidiary company, Dar Es Salaam Textile Mills Limited.

6. To consider and, if thought fit, pass with or without modification, special resolution in terms of Section 199 of the Companies Act 2017, to authorize the Company for the advance of up to Rs.500 Million to the holding company, TPL Holdings (Private) Limited.

**"RESOLVED THAT** pursuant to Section 199 of the Companies Act 2017, the Company be and is hereby authorized for an advance of up to Rs 500 Million to the holding company i.e. TPL Holdings (Private) Limited."

7. To consider and, if thought fit, pass with or without modification, special resolution in terms of Section 199 of the Companies Act 2017, to authorize the Company for an advance of up to Rs 500 Million to the Subsidiary company, TPL Trakker Limited.

**"RESOLVED THAT** pursuant to Section 199 of the Companies Act 2017, the Company be and is hereby authorized for an advance of up to Rs.500 Million to TPL Trakker Limited."

8. To consider and, if thought fit, pass with or without modification, special resolution in terms of Section 199 of the Companies Act 2017, to authorize the Company for an advance and/or an equity investment of up to Rs 250 Million in the subsidiary company, TPL E-Ventures (Private) Limited.

**"RESOLVED THAT** pursuant to Section 199 of the Companies Act 2017, the Company be and is hereby authorized for an advance and/or an equity investment of up to Rs. 250 Million in TPL E-Ventures (Private) Limited."

9. To consider and, if thought fit, pass with or without modification, special resolution in terms of Section 199 of the Companies Act 2017, to authorize the Company for an advance and/ or equity investment up to Rs. 150 Million to the subsidiary, TPL Security Services (Private) Limited.

**"RESOLVED THAT** pursuant to Section 199 of the Companies Act 2017, the Company be and is hereby authorized for an advance and/ or equity investment of up to Rs.150 Million to TPL Security Services (Private) Limited."

10. To consider and, if thought fit, pass with or without modification, special resolution in terms of Section 199 of the Companies Act 2017, to authorize the Company for an advance of up to Rs.50 million to the associated company, TPL REIT Management Company Limited.

**"RESOLVED THAT** pursuant to Section 199 of the Companies Act 2017, the Company be and is hereby authorized for an advance of up to Rs. 50 Million to TPL REIT Management Company Limited."

11. To consider and, if thought fit, pass with or without modification, special resolution in terms of Section 199 of the Companies Act 2017, to authorize the Company for an advance of up to Rs. 200 Million to the subsidiary company, TPL Insurance Limited.

**"RESOLVED THAT** pursuant to Section 199 of the Companies Act 2017, the Company be and is hereby authorized for an advance of up to Rs. 200 Million to TPL Insurance Limited."

12. To consider and, if thought fit, pass with or without modification, special resolution in terms of Section 199 of the Companies Act 2017, to authorize the Company for an advance of up to Rs.200 Million to the associated company, TPL Properties Limited.

**"RESOLVED THAT** pursuant to Section 199 of the Companies Act 2017, the Company be and is hereby authorized for an advance of up to Rs.200 Million to TPL Properties Limited."

13. To consider and, if thought fit, pass with or without modification, special resolution in terms of Section 199 of the Companies Act 2017, to authorize the Company for an advance of up to Rs.50 million to the associated company, Astra Location Services (Private) Limited.

**"RESOLVED THAT** pursuant to Section 199 of the Companies Act 2017, the Company be and is hereby authorized for an advance of up to Rs. 50 Million to Astra Location Services (Private) Limited."

14. To consider and if thought fit, to pass with or without modification, ordinary resolution for revision of remuneration of non-executive directors, as determined by the Board of Directors of the Company, from PKR 100,000/- to PKR 150,000/- per meeting (including sub-committee meetings).

"**RESOLVED THAT** pursuant to Section 170 of the Companies Act, 2017 read along with Articles of Association of the Company, approval of the members be and is hereby accorded to the Board of Directors of the Company, for the revision of remuneration of non-executive directors of the Company from PKR 100,000/- to PKR 150,000/- per meeting (including sub-committee meetings)."

\* Name to be changed as TPL Life Insurance Limited

**ANY OTHER BUSINESS:**

15. To transact any other business with the permission of the Chairman.

By Order of the Board

Shayan Mufti  
Company Secretary

Karachi, November 06, 2024



**Notes:**

1. Registration to attend Annual General Meeting through Electronic Means:

- a. In the light of relevant guidelines issued by the Securities and Exchange Commission of Pakistan (SECP) from time to time, including vide letter No. SMD/SE/2/(20)/2021/117 date December 15, 2021, members are encouraged to participate in the Annual General Meeting ("AGM") through electronic facility organized by the Company.
- b. To attend the AGM through electronic means, the Members are requested to register themselves by providing the following information through email at [company.secretary@tplholdings.com](mailto:company.secretary@tplholdings.com) at least forty-eight (48) hours before the AGM.

| Name of Shareholder | CNIC/NTN No. | Folio No/CDC A/c No. | Cell Number | Email Address |
|---------------------|--------------|----------------------|-------------|---------------|
|                     |              |                      |             |               |

- c. Members will be registered, after necessary verification as per the above requirement, and will be provided a video-link by the Company via email.
- d. The login facility will remain open from 11:50 AM till the end of AGM.

2. **Closure of Share Transfer Books:**

The Share Transfer Book of the Company will remain closed from November 21, 2024 to November 27, 2024 (both days inclusive). Share Transfers received at THK Associates (Pvt.) Limited, Plot No. 32-C, Jami Commercial Street 2, D.H.A., Phase VII, Karachi-75500, Pakistan by the close of business hours (5:00 PM) on November 20, 2024, will be treated as being in time for the purpose of above entitlement to the transferees.

3. **Participation in the AGM:**

All members, whose names appear in the register of members of the Company as on November 20, 2024, are entitled to attend (in person or by video link facility or through Proxy) the AGM and vote there at. A proxy duly appointed shall have such rights as respect to the speaking and voting at the AGM as are available to a member. Duly filled and signed Proxy Form must be received at the Registrar of the Company, THK Associates (Pvt.) Limited, Plot No. 32-C, Jami Commercial Street 2, D.H.A., Phase VII, Karachi-75500, Pakistan, not less than 48 hours before the AGM.

4. **For Attending the AGM:**

- i. In case of individual, the Account holder and/or Sub-account holder whose registration details are uploaded as per the CDC regulations, shall authenticate his/her identity by providing copy of his/her valid CNIC or passport along with other particulars (Name, Folio/CDS Account Number, Cell Phone Number) via email to aforementioned ID and in case of proxy must enclose copy of his/her CNIC or passport.
- ii. In case of corporate entity, the Board of Directors' resolution / power of attorney with specimen signature of the nominee shall be provided via email to aforementioned ID.

5. **Change of Address:**

Members are requested to immediately notify the change, if any, in their registered address to the Share Registrar, THK Associates (Pvt.) Limited, Plot No. 32-C, Jami Commercial Street 2, D.H.A., Phase VII, Karachi-75500, Pakistan.

6. **Conversion of Physical Shares into the Book Entry Form:**

The SECP through its letter No. CSD/ED/Misc/2016- 639-640 dated March 26, 2021 has advised listed companies to adhere to provisions of Section 72 of the Companies Act, 2017 by replacing physical shares issued by them into book entry form.

The shareholders of the Company having physical folios / share certificates are requested to convert their shares from physical form into book-entry form as soon as possible. The shareholders may contact their Broker, CDC Participant or CDC Investor Account Service Provider for assistance in opening a CDS Account and subsequent conversion of the physical shares into book-entry form. It would facilitate the shareholders in many ways including safe custody of shares, avoidance of formalities required for the issuance of duplicate shares, etc. For further information and assistance, the shareholders may contact our Share Registrar, THK Associates (Private) Limited.

## **7. Video Conferencing Facility**

The Company shall provide video conference facility to its members for attending the AGM at places other than the town in which the AGM is taking place, provided that if members, collectively holding 10% (ten percent) or more shareholding residing at a geographical location, provide their consent to participate in the meeting through video conference at least 7 days prior to date of the AGM, the Company shall arrange video conference facility in that city, subject to availability of such facility in that city.

In this regard, please fill the enclosed form and submit the same to the registered address of the Company 7 days before holding of the AGM. The Company will, if such facility is available, intimate members regarding venue of video conference facility at least 5 days before the date of AGM along with complete information necessary to enable them to access such facility.

Pursuant to the Regulation 4 of the Companies (Postal Ballot) Regulation 2018, the right to vote through electronic voting facility and voting by post in respect of Election of Directors shall be provided to the members, if the number of person who offer themselves to be elected is more than the number of directors fixed by board of Directors of the Company.

## **8. For Voting for Special Agenda Items:**

### **a. Voting through Ballot Paper:**

In accordance with regulation 8(2) of the Companies (Postal Ballot) Regulations, 2018, Members have the option to cast their votes using the enclosed ballot paper, a copy of which is also accessible on the Company's website. The duly filled in ballot paper should reach the chairman of the meeting through email at chairman@tplcorp.com or through post to 20th Floor, Sky Tower-East Wing, Dolmen City, HC-3, Block 4, Abdul Sattar Edhi Avenue, Clifton, Karachi, no later than one day prior to the AGM, during working hours.

### **b. Electronic Voting:**

In accordance with Regulation 4(4) of the Companies (Postal Ballot) Regulations, 2018, Members also have the option to cast their votes through e-voting. To facilitate this, THK Associates (Private) Limited, the e-voting service provider, will send an email on November 21, 2024, to members containing the web address, login details, password, and other necessary information. The facility for e-voting shall open on November 21, 2024 and shall close at 1700 hours (Pakistan Standard Time) on November 26, 2024.

Pursuant to the Regulation 4 of the Companies (Postal Ballot) Regulation 2018, the right to vote through electronic voting facility and voting by post in respect of Election of Directors shall be provided to the members, if the number of persons who offer themselves to be elected is more than the number of directors fixed by the board of directors of the Company.

## **9. For Election of Directors:**

In accordance with Section 159(1) of the Companies Act, 2017, the number of directors to be elected has been fixed at Eight (8) by the Board of Directors of the Company. In terms of section 159 (3) of the Companies Act, 2017, any person who seeks to contest election to the office of a director, whether he is a retiring director or otherwise, shall file with the Company at its Registered Office, not later than fourteen (14) days before the date of this meeting, the following documents:

- a. Notice of his/her intention to offer himself/ herself for election as a Director under any of the following category in which he/ she intend to contest.
  - i. Independent Director

ii. Female Director

iii. Other Director

Provided that any such person may, at any time before the holding of election, withdraw such notice.

- b. Consent to act as a Director u/s 167 of the Companies Act, 2017, along with the copy of the valid CNIC/ Passport and Taxpayer Registration Certificate.
- c. A detailed profile along with office address.
- d. A Declaration confirming that:
  - i. He/ she is aware of the duties of directors under the Companies Act, 2017, the Memorandum and Article of Association and all applicable laws and regulations.
  - ii. He/ she does not violate any of the provisions or conditions prescribed by SECP for holding such office and further that such person shall fully comply with all the SECP directives issued or to be issued by the SECP in the form of circulars, notifications, directions, letters, instructions, and other orders.
  - iii. He/ she is not ineligible to become a director of the Company under any applicable laws and regulations.
  - iv. He/ she is not serving as a director of more than seven listed companies including this Company and excluding directorships in listed subsidiaries of listed holding companies.

No Director have direct or indirect interest in the above said business other than as shareholders of the Company and they are eligible to contest the election for directorship.

# Statement of Material Facts

under Section 134(3) of the Companies Act, 2017 relating to the said Special Business:

Agenda Item No. 5 to 14:

## Equity investment of up to PKR 350 Million and advance of up to 150 Million to Dar Es Salaam Textile Mills Limited (DSML):

The Company is desirous of making an equity investment of up to Rs. 350 Million and advance of up to Rs. 150 Million in Dar Es Salaam Textile Mills Limited. The same has been approved/recommended by the Board of Directors of the Company in its meeting held on October 02, 2024.

The information required to be annexed to the Notice by Notification No. S. R. O. 1240(I)/2017 dated December 06, 2017 is set out below:

| S.No.                                  | Requirement  | Information  |               |        |                    |         |              |           |                     |                  |                          |                  |                                 |           |                              |        |                 |   |                    |              |  |   |               |                |                        |  |                                     |           |                   |          |                        |           |          |         |                       |                  |
|--|--|--|---------------|--------|--------------------|---------|--------------|-----------|---------------------|------------------|--------------------------|------------------|---------------------------------|-----------|------------------------------|--------|-----------------|---|--------------------|--------------|--|---|---------------|----------------|------------------------|--|-------------------------------------|-----------|-------------------|----------|------------------------|-----------|----------|---------|-----------------------|------------------|
| i.                                     | Name of the associated company or associated undertaking   | Dar Es Salaam Textile Mills Limited  |               |        |                    |         |              |           |                     |                  |                          |                  |                                 |           |                              |        |                 |   |                    |              |  |   |               |                |                        |  |                                     |           |                   |          |                        |           |          |         |                       |                  |
| ii.                                    | Basis of relationship  | Subsidiary Company   |               |        |                    |         |              |           |                     |                  |                          |                  |                                 |           |                              |        |                 |   |                    |              |  |   |               |                |                        |  |                                     |           |                   |          |                        |           |          |         |                       |                  |
| iii.                                   | Earnings / (Loss) per share for the last three years of the Associated Company   | FY2023-24: PKR. (1.44) per share<br>FY2022-23: PKR. (1.05) per share<br>FY2021-22: PKR. (3.07) per share   |               |        |                    |         |              |           |                     |                  |                          |                  |                                 |           |                              |        |                 |   |                    |              |  |   |               |                |                        |  |                                     |           |                   |          |                        |           |          |         |                       |                  |
| iv.                                    | Break-up value per share, based on latest reviewed financial statements  | As at June 30, 2024: PKR. 1.41 per Share   |               |        |                    |         |              |           |                     |                  |                          |                  |                                 |           |                              |        |                 |   |                    |              |  |   |               |                |                        |  |                                     |           |                   |          |                        |           |          |         |                       |                  |
| v.                                     | Financial position (main items of statement of financial position and profit and loss account on the basis of latest financial statements) of the associated company | <p>The extracts of the reviewed balance sheet and profit and loss account of the associated company as at and for the period ended June 30, 2024 is as follows:</p> <table border="1"> <thead> <tr> <th>Balance Sheet</th> <th>Rupees</th> </tr> </thead> <tbody> <tr> <td>Non-current assets</td> <td>218,744</td> </tr> <tr> <td>Other assets</td> <td>1,107,091</td> </tr> <tr> <td><b>Total Assets</b></td> <td><b>1,325,836</b></td> </tr> <tr> <td><b>Total Liabilities</b></td> <td><b>1,010,192</b></td> </tr> <tr> <td>Represented by :Paid up capital</td> <td>2,245,000</td> </tr> <tr> <td>Advance against right shares</td> <td>90,000</td> </tr> <tr> <td>Capital Reserve</td> <td>-</td> </tr> <tr> <td>Accumulated (loss)</td> <td>(2,519,728 )</td> </tr> <tr> <td>Surplus on Revaluation of Fixed Assets</td> <td>-</td> </tr> <tr> <td><b>Equity</b></td> <td><b>315,642</b></td> </tr> <tr> <td><b>Profit and Loss</b></td> <td></td> </tr> <tr> <td>(Loss) before interest and taxation</td> <td>(375,641)</td> </tr> <tr> <td>Financial charges</td> <td>(21,599)</td> </tr> <tr> <td>(Loss) before taxation</td> <td>(394,240)</td> </tr> <tr> <td>Taxation</td> <td>(1,944)</td> </tr> <tr> <td>(Loss) after taxation</td> <td><b>(399,184)</b></td> </tr> </tbody> </table> | Balance Sheet | Rupees | Non-current assets | 218,744 | Other assets | 1,107,091 | <b>Total Assets</b> | <b>1,325,836</b> | <b>Total Liabilities</b> | <b>1,010,192</b> | Represented by :Paid up capital | 2,245,000 | Advance against right shares | 90,000 | Capital Reserve | - | Accumulated (loss) | (2,519,728 ) | Surplus on Revaluation of Fixed Assets | - | <b>Equity</b> | <b>315,642</b> | <b>Profit and Loss</b> |  | (Loss) before interest and taxation | (375,641) | Financial charges | (21,599) | (Loss) before taxation | (394,240) | Taxation | (1,944) | (Loss) after taxation | <b>(399,184)</b> |
| Balance Sheet                          | Rupees   |  |               |        |                    |         |              |           |                     |                  |                          |                  |                                 |           |                              |        |                 |   |                    |              |  |   |               |                |                        |  |                                     |           |                   |          |                        |           |          |         |                       |                  |
| Non-current assets                     | 218,744  |  |               |        |                    |         |              |           |                     |                  |                          |                  |                                 |           |                              |        |                 |   |                    |              |  |   |               |                |                        |  |                                     |           |                   |          |                        |           |          |         |                       |                  |
| Other assets                           | 1,107,091  |  |               |        |                    |         |              |           |                     |                  |                          |                  |                                 |           |                              |        |                 |   |                    |              |  |   |               |                |                        |  |                                     |           |                   |          |                        |           |          |         |                       |                  |
| <b>Total Assets</b>                    | <b>1,325,836</b>   |  |               |        |                    |         |              |           |                     |                  |                          |                  |                                 |           |                              |        |                 |   |                    |              |  |   |               |                |                        |  |                                     |           |                   |          |                        |           |          |         |                       |                  |
| <b>Total Liabilities</b>               | <b>1,010,192</b>   |  |               |        |                    |         |              |           |                     |                  |                          |                  |                                 |           |                              |        |                 |   |                    |              |  |   |               |                |                        |  |                                     |           |                   |          |                        |           |          |         |                       |                  |
| Represented by :Paid up capital        | 2,245,000  |  |               |        |                    |         |              |           |                     |                  |                          |                  |                                 |           |                              |        |                 |   |                    |              |  |   |               |                |                        |  |                                     |           |                   |          |                        |           |          |         |                       |                  |
| Advance against right shares           | 90,000   |  |               |        |                    |         |              |           |                     |                  |                          |                  |                                 |           |                              |        |                 |   |                    |              |  |   |               |                |                        |  |                                     |           |                   |          |                        |           |          |         |                       |                  |
| Capital Reserve                        | -  |  |               |        |                    |         |              |           |                     |                  |                          |                  |                                 |           |                              |        |                 |   |                    |              |  |   |               |                |                        |  |                                     |           |                   |          |                        |           |          |         |                       |                  |
| Accumulated (loss)                     | (2,519,728 )   |  |               |        |                    |         |              |           |                     |                  |                          |                  |                                 |           |                              |        |                 |   |                    |              |  |   |               |                |                        |  |                                     |           |                   |          |                        |           |          |         |                       |                  |
| Surplus on Revaluation of Fixed Assets | -  |  |               |        |                    |         |              |           |                     |                  |                          |                  |                                 |           |                              |        |                 |   |                    |              |  |   |               |                |                        |  |                                     |           |                   |          |                        |           |          |         |                       |                  |
| <b>Equity</b>                          | <b>315,642</b>   |  |               |        |                    |         |              |           |                     |                  |                          |                  |                                 |           |                              |        |                 |   |                    |              |  |   |               |                |                        |  |                                     |           |                   |          |                        |           |          |         |                       |                  |
| <b>Profit and Loss</b>                 |  |  |               |        |                    |         |              |           |                     |                  |                          |                  |                                 |           |                              |        |                 |   |                    |              |  |   |               |                |                        |  |                                     |           |                   |          |                        |           |          |         |                       |                  |
| (Loss) before interest and taxation    | (375,641)  |  |               |        |                    |         |              |           |                     |                  |                          |                  |                                 |           |                              |        |                 |   |                    |              |  |   |               |                |                        |  |                                     |           |                   |          |                        |           |          |         |                       |                  |
| Financial charges                      | (21,599)   |  |               |        |                    |         |              |           |                     |                  |                          |                  |                                 |           |                              |        |                 |   |                    |              |  |   |               |                |                        |  |                                     |           |                   |          |                        |           |          |         |                       |                  |
| (Loss) before taxation                 | (394,240)  |  |               |        |                    |         |              |           |                     |                  |                          |                  |                                 |           |                              |        |                 |   |                    |              |  |   |               |                |                        |  |                                     |           |                   |          |                        |           |          |         |                       |                  |
| Taxation                               | (1,944)  |  |               |        |                    |         |              |           |                     |                  |                          |                  |                                 |           |                              |        |                 |   |                    |              |  |   |               |                |                        |  |                                     |           |                   |          |                        |           |          |         |                       |                  |
| (Loss) after taxation                  | <b>(399,184)</b>   |  |               |        |                    |         |              |           |                     |                  |                          |                  |                                 |           |                              |        |                 |   |                    |              |  |   |               |                |                        |  |                                     |           |                   |          |                        |           |          |         |                       |                  |

| S.No. | Requirement   | Information  |
|-------|---|--|
| vi.   | <p>In case of investment in a project of an associated company / undertaking that has not commenced operations, in addition to the information referred to above, the following further information is also required:</p> <ul style="list-style-type: none"> <li>a) a description of the project and its history since conceptualization;</li> <li>b) starting date and expected date of completion;</li> <li>c) time by which such project shall become commercially operational;</li> <li>d) expected return on total capital employed in the project; and</li> <li>e) funds invested or to be invested by the promoters distinguishing between cash and non-cash amounts;</li> </ul> | <p>DSML has already commenced its operations; accordingly, this section is not applicable.</p>   |
| vii.  | <p>Maximum amount of investment to be made</p>  | <p>PKR. 350M as Equity &amp; PKR. 150 as Advance</p>   |
| viii. | <p>Purpose, benefits likely to accrue to the investing company and its members from such investment and period of investment;</p>   | <p><b>Purpose:</b> To meet the funding requirement of the subsidiary company<br/><b>Benefits:</b> Value appreciation of the investment</p>   |
| ix.   | <p>Sources of funds to be utilized for investment and where the investment is intended to be made using borrowed funds,-</p> <ul style="list-style-type: none"> <li>(i) justification for investment through borrowings;</li> <li>(ii) detail of collateral, guarantees provided and assets pledged for obtaining such funds; and</li> <li>(iii) cost benefit analysis;</li> </ul>  | <p>Own and/or borrowed:</p> <ul style="list-style-type: none"> <li>i) To meet the funding requirement of the subsidiary company</li> <li>ii) Shares of group companies</li> <li>iii) <ul style="list-style-type: none"> <li>a). Estimated 3 month KIBOR + 2.5%;</li> <li>b). markup equivalent to borrowing cost + projected returns in shape of dividend and / or value appreciation is expected to be much higher</li> </ul> </li> </ul>   |
| x.    | <p>Salient features of the agreement(s), if any, with associated company or associated undertaking with regards to the proposed investment;</p>   | <p>The Agreement was executed between TPL Corp Limited and Dar Es Salaam Textile Mills Limited on October 02, 2024 for an equity investment of PKR 350 Million and Advance of PKR 150 Million as per the rate given at serial No. XXII, repayable as per repayment schedule given at serial No. XXV of this material fact.</p> <p>The validity of the Agreement is one year and shall be renewed as per the mutual consent of both parties.</p> <p>In case of any dispute between the Companies, the Companies shall first be referred to Arbitration which will be conducted in accordance with the Arbitration Act 1940.</p> |

| S.No.            | Requirement   | Information  |                  |                      |                      |               |   |     |            |   |     |
|------------------|---|--|------------------|----------------------|----------------------|---------------|---|-----|------------|---|-----|
| xi.              | Direct or indirect interest, of directors, sponsors, majority shareholders and their relatives, if any, in the associated company/ undertaking or the transaction under consideration                                       | <p>The directors of the Company are solely interested to the extent of their directorships and shareholdings in the Company.</p> <p>Following are the common directors of Dar Es Salaam Textile Mills Limited and the Company:</p> <table border="1"> <thead> <tr> <th>Name of Director</th> <th>Shareholding in TPLC</th> <th>Shareholding in DSML</th> </tr> </thead> <tbody> <tr> <td>Jameel Yususf</td> <td>0</td> <td>500</td> </tr> <tr> <td>Ali Jameel</td> <td>0</td> <td>500</td> </tr> </tbody> </table> | Name of Director | Shareholding in TPLC | Shareholding in DSML | Jameel Yususf | 0 | 500 | Ali Jameel | 0 | 500 |
| Name of Director | Shareholding in TPLC  | Shareholding in DSML   |                  |                      |                      |               |   |     |            |   |     |
| Jameel Yususf    | 0   | 500  |                  |                      |                      |               |   |     |            |   |     |
| Ali Jameel       | 0   | 500  |                  |                      |                      |               |   |     |            |   |     |
| xii.             | In case any investment in associated company or associated undertaking has already been made, the performance review of such investment including complete information/ justification for any impairment or write offs; and | <p>Equity Investment 2023-24: PKR. 165 Million</p> <p><b>Advances as at June 30, 2024</b> PKR. 2.22 Million</p> <p><b>Performance Review:</b></p> <ul style="list-style-type: none"> <li>● Technological &amp; Business developments: Muavin virtual agent platform launched - 75,000+ sign ups within first six month of launch</li> </ul> <p>Also refer to Serial # V above</p> <p>Impairment/Write-Off: NIL</p>   |                  |                      |                      |               |   |     |            |   |     |
| xiii.            | Any other important details necessary for the members to understand the transaction;  | No additional information  |                  |                      |                      |               |   |     |            |   |     |
| xiv.             | maximum price at which securities will be acquired;   | At par value   |                  |                      |                      |               |   |     |            |   |     |
| xv.              | In case the purchase price is higher than market value in case of listed securities and fair value in case of unlisted securities, justification thereof  | At Par value   |                  |                      |                      |               |   |     |            |   |     |
| xvi.             | maximum number of securities to be acquired   | 35 Million shares  |                  |                      |                      |               |   |     |            |   |     |
| xvii.            | number of securities and percentage thereof held before and after the proposed investment   | Before : 211,496,000 shares (94.21%)<br>After: 246,496,000 shares (94.99%)   |                  |                      |                      |               |   |     |            |   |     |
| xviii.           | Current and preceding twelve weeks' weighted average market price where investment is proposed to be made in listed securities;   | Not Applicable as the investment/advance is proposed in an unlisted company  |                  |                      |                      |               |   |     |            |   |     |
| xix.             | Fair value determined in terms of sub-regulation (1) of regulation 5 for investments in unlisted securities   | PKR. 7.22 per share  |                  |                      |                      |               |   |     |            |   |     |
| xx.              | Category-wise amount of investment;   | Equity Investment: Upto PKR. 350 Million<br>Advances: Up to PKR. 150 Million   |                  |                      |                      |               |   |     |            |   |     |
| xxi.             | Average borrowing cost of the investing company or in case of absence of borrowing the KIBOR (Karachi Inter Bank Offered Rate) for the relevant period.   | The average estimated borrowing cost of the company is 3 months KIBOR + 2.5% per annum   |                  |                      |                      |               |   |     |            |   |     |

| S.No.   | Requirement   | Information   |
|---------|---|---|
| xxii.   | Rate of interest, mark up, profit, fees or commission etc. to be charged by investing company;  | Equity Investment: NIL<br>Advances: Markup / Profit @ 3 months KIBOR + 2.5% per annum   |
| xxiii.  | Particulars of collateral or security to be obtained in relation to the proposed investment;  | The advance is unsecured  |
| xxiv.   | If the investment carries conversion feature i.e. it is convertible into securities, this fact along with terms and conditions including conversion formula, circumstances in which the conversion may take place and the time when the conversion may be exercisable; and                | Equity: None, as the approval is to directly inject into equity/purchase shares of investee company<br>Advances: May be converted into equity at par value/exercise price, subject to the approvals (if any) and at the option of investing company |
| xxv.    | Repayment schedule and terms and conditions of loans or advances to be given to the associated company or associated undertaking.   | Repayment in 1 year or earlier as per the availability of funds with the investee company and on demand by the investing company  |
| xxvi.   | Sources of funds from where loans or advances will be given   | Own and/or borrowed funds   |
| xxvii.  | Where loans or advances are being granted using borrowed funds:<br>a) justification for granting loan or advance out of borrowed funds;<br>b) detail of guarantees / assets pledged for obtaining such funds, if any; and<br>c) repayment schedules of borrowing of the investing company | a. To meet the funding requirement of the subsidiary company<br>b. Shares of group companies<br>c. Quarterly payments   |
| xxviii. | Particulars of collateral or security to be obtained in relation to the proposed investment;  | The loan/advance is unsecured   |
| xxix.   | If the loans or advances carry conversion feature i.e. it is convertible into securities, this fact along with complete detail including conversion formula, circumstances in which the conversion may take place and the time when the conversion may be exercisable;                    | Advances: May be converted into equity at par value/exercise price, subject to the approvals (if any) and at the option of investing company  |
| xxx.    | Repayment schedule and terms of loans or advances to be given to the investee company   | Repayment in 1 year or earlier as per the availability of funds with the investee company and on demand by the investing company  |

**Advance of up to Rs. 500 Million to TPL Holdings (Private) Limited:**

TPL Corp Limited (the "Company") is desirous to extend an advance to TPL Holdings (Private) Limited. The advance of up to Rs. 500 Million has been approved/recommended by the Board of Directors of the Company in its meeting held on October 02, 2024.

The information required to be annexed to the Notice by Notification No. S. R. O. 1240(I)/2017 dated December 06, 2017 is set out below:

| S.No.                                      | Requirement  | Information  |               |        |                    |  |              |  |                     |  |                          |  |                 |  |                 |  |                       |  |                 |  |                    |  |               |  |                        |  |  |  |                   |  |                        |  |          |  |                                     |  |
|--|--|--|---------------|--------|--------------------|--|--------------|--|---------------------|--|--------------------------|--|-----------------|--|-----------------|--|-----------------------|--|-----------------|--|--------------------|--|---------------|--|------------------------|--|--|--|-------------------|--|------------------------|--|----------|--|-------------------------------------|--|
| i.   | Name of the associated company or associated undertaking                       | TPL Holdings (Private) Limited   |               |        |                    |  |              |  |                     |  |                          |  |                 |  |                 |  |                       |  |                 |  |                    |  |               |  |                        |  |  |  |                   |  |                        |  |          |  |                                     |  |
| ii.  | Basis of relationship  | Holding Company  |               |        |                    |  |              |  |                     |  |                          |  |                 |  |                 |  |                       |  |                 |  |                    |  |               |  |                        |  |  |  |                   |  |                        |  |          |  |                                     |  |
| iii.                                       | Earnings / (Loss) per share for the last three years of the Associated Company | FY2023-24:<br>FY2022-23:       PKR. 6.19 per share;<br>FY-2021-22:       PKR. (34.90) per share  |               |        |                    |  |              |  |                     |  |                          |  |                 |  |                 |  |                       |  |                 |  |                    |  |               |  |                        |  |  |  |                   |  |                        |  |          |  |                                     |  |
| iv.  | Break-up value per share, based on latest financial statements                 | As at June 30, 2024:   |               |        |                    |  |              |  |                     |  |                          |  |                 |  |                 |  |                       |  |                 |  |                    |  |               |  |                        |  |  |  |                   |  |                        |  |          |  |                                     |  |
| v.   | Financial position of the associated company                                   | <p>The extracts of the balance sheet and profit and loss account of the associated company as at and for the period ended June 30, 2024 is as follows:</p> <table border="1"> <thead> <tr> <th>Balance Sheet</th> <th>Rupees</th> </tr> </thead> <tbody> <tr> <td>Non-current assets</td> <td></td> </tr> <tr> <td>Other assets</td> <td></td> </tr> <tr> <td><b>Total Assets</b></td> <td></td> </tr> <tr> <td><b>Total Liabilities</b></td> <td></td> </tr> <tr> <td>Represented by:</td> <td></td> </tr> <tr> <td>Paid up capital</td> <td></td> </tr> <tr> <td>Share Premium Reserve</td> <td></td> </tr> <tr> <td>Capital Reserve</td> <td></td> </tr> <tr> <td>Accumulated (loss)</td> <td></td> </tr> <tr> <td><b>Equity</b></td> <td></td> </tr> <tr> <td><b>Profit and Loss</b></td> <td></td> </tr> <tr> <td>Profit/(Loss) before interest and taxation</td> <td></td> </tr> <tr> <td>Financial charges</td> <td></td> </tr> <tr> <td>(Loss) before taxation</td> <td></td> </tr> <tr> <td>Taxation</td> <td></td> </tr> <tr> <td><b>Profit/(Loss) after taxation</b></td> <td></td> </tr> </tbody> </table> | Balance Sheet | Rupees | Non-current assets |  | Other assets |  | <b>Total Assets</b> |  | <b>Total Liabilities</b> |  | Represented by: |  | Paid up capital |  | Share Premium Reserve |  | Capital Reserve |  | Accumulated (loss) |  | <b>Equity</b> |  | <b>Profit and Loss</b> |  | Profit/(Loss) before interest and taxation |  | Financial charges |  | (Loss) before taxation |  | Taxation |  | <b>Profit/(Loss) after taxation</b> |  |
| Balance Sheet                              | Rupees   |  |               |        |                    |  |              |  |                     |  |                          |  |                 |  |                 |  |                       |  |                 |  |                    |  |               |  |                        |  |  |  |                   |  |                        |  |          |  |                                     |  |
| Non-current assets                         |  |  |               |        |                    |  |              |  |                     |  |                          |  |                 |  |                 |  |                       |  |                 |  |                    |  |               |  |                        |  |  |  |                   |  |                        |  |          |  |                                     |  |
| Other assets                               |  |  |               |        |                    |  |              |  |                     |  |                          |  |                 |  |                 |  |                       |  |                 |  |                    |  |               |  |                        |  |  |  |                   |  |                        |  |          |  |                                     |  |
| <b>Total Assets</b>                        |  |  |               |        |                    |  |              |  |                     |  |                          |  |                 |  |                 |  |                       |  |                 |  |                    |  |               |  |                        |  |  |  |                   |  |                        |  |          |  |                                     |  |
| <b>Total Liabilities</b>                   |  |  |               |        |                    |  |              |  |                     |  |                          |  |                 |  |                 |  |                       |  |                 |  |                    |  |               |  |                        |  |  |  |                   |  |                        |  |          |  |                                     |  |
| Represented by:                            |  |  |               |        |                    |  |              |  |                     |  |                          |  |                 |  |                 |  |                       |  |                 |  |                    |  |               |  |                        |  |  |  |                   |  |                        |  |          |  |                                     |  |
| Paid up capital                            |  |  |               |        |                    |  |              |  |                     |  |                          |  |                 |  |                 |  |                       |  |                 |  |                    |  |               |  |                        |  |  |  |                   |  |                        |  |          |  |                                     |  |
| Share Premium Reserve                      |  |  |               |        |                    |  |              |  |                     |  |                          |  |                 |  |                 |  |                       |  |                 |  |                    |  |               |  |                        |  |  |  |                   |  |                        |  |          |  |                                     |  |
| Capital Reserve                            |  |  |               |        |                    |  |              |  |                     |  |                          |  |                 |  |                 |  |                       |  |                 |  |                    |  |               |  |                        |  |  |  |                   |  |                        |  |          |  |                                     |  |
| Accumulated (loss)                         |  |  |               |        |                    |  |              |  |                     |  |                          |  |                 |  |                 |  |                       |  |                 |  |                    |  |               |  |                        |  |  |  |                   |  |                        |  |          |  |                                     |  |
| <b>Equity</b>                              |  |  |               |        |                    |  |              |  |                     |  |                          |  |                 |  |                 |  |                       |  |                 |  |                    |  |               |  |                        |  |  |  |                   |  |                        |  |          |  |                                     |  |
| <b>Profit and Loss</b>                     |  |  |               |        |                    |  |              |  |                     |  |                          |  |                 |  |                 |  |                       |  |                 |  |                    |  |               |  |                        |  |  |  |                   |  |                        |  |          |  |                                     |  |
| Profit/(Loss) before interest and taxation |  |  |               |        |                    |  |              |  |                     |  |                          |  |                 |  |                 |  |                       |  |                 |  |                    |  |               |  |                        |  |  |  |                   |  |                        |  |          |  |                                     |  |
| Financial charges                          |  |  |               |        |                    |  |              |  |                     |  |                          |  |                 |  |                 |  |                       |  |                 |  |                    |  |               |  |                        |  |  |  |                   |  |                        |  |          |  |                                     |  |
| (Loss) before taxation                     |  |  |               |        |                    |  |              |  |                     |  |                          |  |                 |  |                 |  |                       |  |                 |  |                    |  |               |  |                        |  |  |  |                   |  |                        |  |          |  |                                     |  |
| Taxation                                   |  |  |               |        |                    |  |              |  |                     |  |                          |  |                 |  |                 |  |                       |  |                 |  |                    |  |               |  |                        |  |  |  |                   |  |                        |  |          |  |                                     |  |
| <b>Profit/(Loss) after taxation</b>        |  |  |               |        |                    |  |              |  |                     |  |                          |  |                 |  |                 |  |                       |  |                 |  |                    |  |               |  |                        |  |  |  |                   |  |                        |  |          |  |                                     |  |



| S.No. | Requirement   | Information   |
|-------|---|---|
| vi    | <p>In case of investment in a project of an associated company / undertaking that has not commenced operations, in addition to the information referred to above, the following further information is also required:</p> <ul style="list-style-type: none"> <li>a) a description of the project and its history since conceptualization;</li> <li>b) starting date and expected date of completion;</li> <li>c) time by which such project shall become commercially operational;</li> <li>d) expected return on total capital employed in the project; and</li> <li>e) funds invested or to be invested by the promoters distinguishing between cash and non-cash amounts;</li> </ul> | <p>TPL Holdings (Private) Limited has already commenced its operations, accordingly this section is not applicable.</p>   |
| vii.  | Maximum amount of investment to be made   | PKR. 500 Million  |
| viii. | Purpose, benefits likely to accrue to the investing company and its members from such investment and period of investment;  | <p><b>Purpose:</b> To make investments</p> <p><b>Benefits:</b> Markup on advances at the rate of 6 month KIBOR + 3% per annum</p>   |
| ix.   | <p>Sources of funds to be utilized for investment and where the investment is intended to be made using borrowed funds,-</p> <ul style="list-style-type: none"> <li>(i) justification for investment through borrowings;</li> <li>(ii) detail of collateral, guarantees provided and assets pledged for obtaining such funds; and</li> <li>(iii) cost benefit analysis;</li> </ul>  | <p>Own and/or borrowed:</p> <ul style="list-style-type: none"> <li>i) To bridge the funding requirement gap / timing difference for operational requirements</li> <li>ii) Shares of group companies</li> <li>iii) a). Estimated 3 month KIBOR + 2.5%;</li> <li>iv) b). Estimated Markup/Profit on advances at the rate of 6 month KIBOR + 3%</li> </ul>   |
| x.    | Salient features of the agreement(s), if any, with associated company or associated undertaking with regards to the proposed investment;  | <p>The Agreement was executed between TPL Corp Limited and TPL Holdings (Private) Limited on October 02, 2024 for the Advance of PKR 500 Million as per the rate given at serial No. XVI, repayable as per repayment schedule given at serial No. XIX of this material fact.</p> <p>The validity of the Agreement is one year and shall be renewed as per the mutual consent of both parties.</p> <p>In case of any dispute between the Companies, the Companies shall first be referred to Arbitration which will be conducted in accordance with the Arbitration Act 1940</p> |

| S.No.            | Requirement  | Information  |                  |                      |                      |              |   |         |            |   |           |
|------------------|--|--|------------------|----------------------|----------------------|--------------|---|---------|------------|---|-----------|
| xi.              | Direct or indirect interest, of directors, sponsors, majority shareholders and their relatives, if any, in the associated company/ undertaking or the transaction under consideration  | <p>The directors of the Company are solely interested to the extent of their directorships and shareholdings in the Company.</p> <p>Following are the common directors of TPL Holdings (Private) Limited and the Company:</p> <table border="1"> <thead> <tr> <th>Name of Director</th> <th>Shareholding in TPLC</th> <th>Shareholding in TPLH</th> </tr> </thead> <tbody> <tr> <td>Jameel Yusuf</td> <td>0</td> <td>388,570</td> </tr> <tr> <td>Ali Jameel</td> <td>0</td> <td>3,061,030</td> </tr> </tbody> </table> | Name of Director | Shareholding in TPLC | Shareholding in TPLH | Jameel Yusuf | 0 | 388,570 | Ali Jameel | 0 | 3,061,030 |
| Name of Director | Shareholding in TPLC   | Shareholding in TPLH   |                  |                      |                      |              |   |         |            |   |           |
| Jameel Yusuf     | 0  | 388,570  |                  |                      |                      |              |   |         |            |   |           |
| Ali Jameel       | 0  | 3,061,030  |                  |                      |                      |              |   |         |            |   |           |
| xii.             | In case any investment in associated company or associated undertaking has already been made, the performance review of such investment including complete information/ justification for any impairment or write offs; and  | No such investment has been made during the year   |                  |                      |                      |              |   |         |            |   |           |
| xiii.            | Any other important details necessary for the members to understand the transaction;   | no other information   |                  |                      |                      |              |   |         |            |   |           |
| xiv.             | Category-wise amount of investment;  | Advances: PKR. 500 Million   |                  |                      |                      |              |   |         |            |   |           |
| xv.              | Average borrowing cost of the investing company or in case of absence of borrowing the KIBOR (Karachi Inter Bank Offered Rate) for the relevant period   | The average estimated borrowing cost of the company is 3 months KIBOR + 2.5% per annum   |                  |                      |                      |              |   |         |            |   |           |
| xvi.             | Rate of interest, mark up, profit, fees or commission etc. to be charged by investing company;   | Advances: Estimated Markup/profit @ 6 months KIBOR + 3% per annum  |                  |                      |                      |              |   |         |            |   |           |
| xvii.            | Particulars of collateral or security to be obtained in relation to the proposed investment;   | The advance is unsecured   |                  |                      |                      |              |   |         |            |   |           |
| xviii.           | If the investment carries conversion feature i.e. it is convertible into securities, this fact along with terms and conditions including conversion formula, circumstances in which the conversion may take place and the time when the conversion may be exercisable; and | The said investment does not carry conversion feature  |                  |                      |                      |              |   |         |            |   |           |
| xix.             | Repayment schedule and terms and conditions of loans or advances to be given to the associated company or associated undertaking.  | Repayment in 1 year or earlier as per the availability of funds with the investee company and on demand by the investing company   |                  |                      |                      |              |   |         |            |   |           |
| xx.              | Sources of funds from where loans or advances will be given  | Own and/or borrowed funds  |                  |                      |                      |              |   |         |            |   |           |

| S.No.  | Requirement  | Information   |
|--------|--|---|
| xxi.   | <p>Where loans or advances are being granted using borrowed funds:</p> <p>a) justification for granting loan or advance out of borrowed funds;</p> <p>b) detail of guarantees / assets pledged for obtaining such funds, if any; and</p> <p>c) repayment schedules of borrowing of the investing company</p> | <p>a. To bridge the funding requirement gap / timing difference for operational requirements</p> <p>b. Shares of group companies</p> <p>c. Quarterly Payments</p> |
| xxii.  | Particulars of collateral or security to be obtained in relation to the proposed investment;   | Advance is unsecured  |
| xxiii. | If the loans or advances carry conversion feature i.e. it is convertible into securities, this fact along with complete detail including conversion formula, circumstances in which the conversion may take place and the time when the conversion may be exercisable;                                       | The said investment does not carry conversion feature   |
| xxiv   | Repayment schedule and terms of loans or advances to be given to the investee company  | Repayment in 1 year or earlier as per the availability of funds with the investee company and on demand by the investing company                                  |

**Advance of up to Rs. 500 Million to TPL Trakker Limited:**

TPL Corp Limited (the "Company") is desirous to extend an advance to TPL Trakker Limited. The advance of up to Rs. 500 Million has been approved/recommended by the Board of Directors of the Company in its meeting held on October 02, 2024.

The information required to be annexed to the Notice by Notification No. S. R. O. 1240(I)/2017 dated December 06, 2017 is set out below:

| S.No.                               | Requirement  | Information  |               |        |                    |           |              |           |                     |                  |                          |                  |                 |  |                 |           |                 |         |                             |         |               |                  |                        |  |                                     |           |                   |           |                        |         |          |        |                                     |                |
|-------------------------------------|--|--|---------------|--------|--------------------|-----------|--------------|-----------|---------------------|------------------|--------------------------|------------------|-----------------|--|-----------------|-----------|-----------------|---------|-----------------------------|---------|---------------|------------------|------------------------|--|-------------------------------------|-----------|-------------------|-----------|------------------------|---------|----------|--------|-------------------------------------|----------------|
| i.                                  | Name of the associated company or associated undertaking                       | TPL Trakker Limited  |               |        |                    |           |              |           |                     |                  |                          |                  |                 |  |                 |           |                 |         |                             |         |               |                  |                        |  |                                     |           |                   |           |                        |         |          |        |                                     |                |
| ii.                                 | Basis of relationship  | Subsidiary Company   |               |        |                    |           |              |           |                     |                  |                          |                  |                 |  |                 |           |                 |         |                             |         |               |                  |                        |  |                                     |           |                   |           |                        |         |          |        |                                     |                |
| iii.                                | Earnings / (Loss) per share for the last three years of the Associated Company | FY-2023-24: PKR.0.72 per share<br>FY-2022-23: PKR. (0.23) per share<br>FY-2021-22: PKR. 1.05 per share   |               |        |                    |           |              |           |                     |                  |                          |                  |                 |  |                 |           |                 |         |                             |         |               |                  |                        |  |                                     |           |                   |           |                        |         |          |        |                                     |                |
| iv.                                 | Break-up value per share, based on latest audited financial statements         | As at June 30, 2024: PKR. 13.39 per share  |               |        |                    |           |              |           |                     |                  |                          |                  |                 |  |                 |           |                 |         |                             |         |               |                  |                        |  |                                     |           |                   |           |                        |         |          |        |                                     |                |
| v.                                  | Financial position of the associated company                                   | <p>The extracts of the Audited balance sheet and profit and loss account of the associated company as at and for the period ended June 30, 2024 is as follows:</p> <table border="1"> <thead> <tr> <th>Balance Sheet</th> <th>Rupees</th> </tr> </thead> <tbody> <tr> <td>Non-current assets</td> <td>3,680,056</td> </tr> <tr> <td>Other assets</td> <td>2,549,857</td> </tr> <tr> <td><b>Total Assets</b></td> <td><b>6,229,913</b></td> </tr> <tr> <td><b>Total Liabilities</b></td> <td><b>3,722,635</b></td> </tr> <tr> <td>Represented by:</td> <td></td> </tr> <tr> <td>Paid up capital</td> <td>1,872,631</td> </tr> <tr> <td>Capital Reserve</td> <td>202,650</td> </tr> <tr> <td>Accumulated (loss) / Profit</td> <td>136,978</td> </tr> <tr> <td><b>Equity</b></td> <td><b>2,507,278</b></td> </tr> <tr> <td><b>Profit and Loss</b></td> <td></td> </tr> <tr> <td>(Loss) before interest and taxation</td> <td>(380,705)</td> </tr> <tr> <td>Financial charges</td> <td>(515,041)</td> </tr> <tr> <td>Profit before taxation</td> <td>134,336</td> </tr> <tr> <td>Taxation</td> <td>68,842</td> </tr> <tr> <td><b>Profit/(Loss) after taxation</b></td> <td><b>135,024</b></td> </tr> </tbody> </table> | Balance Sheet | Rupees | Non-current assets | 3,680,056 | Other assets | 2,549,857 | <b>Total Assets</b> | <b>6,229,913</b> | <b>Total Liabilities</b> | <b>3,722,635</b> | Represented by: |  | Paid up capital | 1,872,631 | Capital Reserve | 202,650 | Accumulated (loss) / Profit | 136,978 | <b>Equity</b> | <b>2,507,278</b> | <b>Profit and Loss</b> |  | (Loss) before interest and taxation | (380,705) | Financial charges | (515,041) | Profit before taxation | 134,336 | Taxation | 68,842 | <b>Profit/(Loss) after taxation</b> | <b>135,024</b> |
| Balance Sheet                       | Rupees   |  |               |        |                    |           |              |           |                     |                  |                          |                  |                 |  |                 |           |                 |         |                             |         |               |                  |                        |  |                                     |           |                   |           |                        |         |          |        |                                     |                |
| Non-current assets                  | 3,680,056  |  |               |        |                    |           |              |           |                     |                  |                          |                  |                 |  |                 |           |                 |         |                             |         |               |                  |                        |  |                                     |           |                   |           |                        |         |          |        |                                     |                |
| Other assets                        | 2,549,857  |  |               |        |                    |           |              |           |                     |                  |                          |                  |                 |  |                 |           |                 |         |                             |         |               |                  |                        |  |                                     |           |                   |           |                        |         |          |        |                                     |                |
| <b>Total Assets</b>                 | <b>6,229,913</b>   |  |               |        |                    |           |              |           |                     |                  |                          |                  |                 |  |                 |           |                 |         |                             |         |               |                  |                        |  |                                     |           |                   |           |                        |         |          |        |                                     |                |
| <b>Total Liabilities</b>            | <b>3,722,635</b>   |  |               |        |                    |           |              |           |                     |                  |                          |                  |                 |  |                 |           |                 |         |                             |         |               |                  |                        |  |                                     |           |                   |           |                        |         |          |        |                                     |                |
| Represented by:                     |  |  |               |        |                    |           |              |           |                     |                  |                          |                  |                 |  |                 |           |                 |         |                             |         |               |                  |                        |  |                                     |           |                   |           |                        |         |          |        |                                     |                |
| Paid up capital                     | 1,872,631  |  |               |        |                    |           |              |           |                     |                  |                          |                  |                 |  |                 |           |                 |         |                             |         |               |                  |                        |  |                                     |           |                   |           |                        |         |          |        |                                     |                |
| Capital Reserve                     | 202,650  |  |               |        |                    |           |              |           |                     |                  |                          |                  |                 |  |                 |           |                 |         |                             |         |               |                  |                        |  |                                     |           |                   |           |                        |         |          |        |                                     |                |
| Accumulated (loss) / Profit         | 136,978  |  |               |        |                    |           |              |           |                     |                  |                          |                  |                 |  |                 |           |                 |         |                             |         |               |                  |                        |  |                                     |           |                   |           |                        |         |          |        |                                     |                |
| <b>Equity</b>                       | <b>2,507,278</b>   |  |               |        |                    |           |              |           |                     |                  |                          |                  |                 |  |                 |           |                 |         |                             |         |               |                  |                        |  |                                     |           |                   |           |                        |         |          |        |                                     |                |
| <b>Profit and Loss</b>              |  |  |               |        |                    |           |              |           |                     |                  |                          |                  |                 |  |                 |           |                 |         |                             |         |               |                  |                        |  |                                     |           |                   |           |                        |         |          |        |                                     |                |
| (Loss) before interest and taxation | (380,705)  |  |               |        |                    |           |              |           |                     |                  |                          |                  |                 |  |                 |           |                 |         |                             |         |               |                  |                        |  |                                     |           |                   |           |                        |         |          |        |                                     |                |
| Financial charges                   | (515,041)  |  |               |        |                    |           |              |           |                     |                  |                          |                  |                 |  |                 |           |                 |         |                             |         |               |                  |                        |  |                                     |           |                   |           |                        |         |          |        |                                     |                |
| Profit before taxation              | 134,336  |  |               |        |                    |           |              |           |                     |                  |                          |                  |                 |  |                 |           |                 |         |                             |         |               |                  |                        |  |                                     |           |                   |           |                        |         |          |        |                                     |                |
| Taxation                            | 68,842   |  |               |        |                    |           |              |           |                     |                  |                          |                  |                 |  |                 |           |                 |         |                             |         |               |                  |                        |  |                                     |           |                   |           |                        |         |          |        |                                     |                |
| <b>Profit/(Loss) after taxation</b> | <b>135,024</b>   |  |               |        |                    |           |              |           |                     |                  |                          |                  |                 |  |                 |           |                 |         |                             |         |               |                  |                        |  |                                     |           |                   |           |                        |         |          |        |                                     |                |

| S.No. | Requirement  | Information  |
|-------|--|--|
| vi    | <p>In case of investment in a project of an associated company / undertaking that has not commenced operations, in addition to the information referred to above, the following further information is also required:</p> <p>a) a description of the project and its history since conceptualization;</p> <p>b) starting date and expected date of completion;</p> <p>c) time by which such project shall become commercially operational;</p> <p>d) expected return on total capital employed in the project; and</p> <p>e) funds invested or to be invested by the promoters distinguishing between cash and non-cash amounts;</p> | <p>TPL Trakker has already commenced its operations, accordingly this section is not applicable.</p>   |
| vii.  | <p>Maximum amount of investment / Advance to be made</p>   | <p>PKR. 500 Million</p>  |
| viii. | <p>Purpose, benefits likely to accrue to the investing company and its members from such investment and period of investment;</p>  | <p>To facilitate the subsidiary company, meet its operating requirements</p> <p>Benefits: Markup on advances at the rate of 3 month KIBOR + 2.5% and/or Value appreciation</p>   |
| ix.   | <p>Sources of funds to be utilized for investment and where the investment is intended to be made using borrowed funds,-</p> <p>(i) justification for investment through borrowings;</p> <p>(ii) detail of collateral, guarantees provided and assets pledged for obtaining such funds; and</p> <p>(iii) cost benefit analysis;</p>  | <p>Own and/or borrowed:</p> <p>i) To facilitate the subsidiary company, meet its operating requirements</p> <p>ii) Shares of group companies</p> <p>iii) a. Estimated 3 month KIBOR + 2.5%;<br/>b. markup equivalent to borrowing cost + projected returns in shape of dividend or value appreciation is expected to be much higher</p>  |
| x.    | <p>Salient features of the agreement(s), if any, with associated company or associated undertaking with regards to the proposed investment;</p>  | <p>The Agreement was executed between TPL Corp Limited and TPL Trakker Limited on October 02, 2024 for the Advance of PKR 500 Million as per the rate given at serial No. XVI, repayable as per repayment schedule given at serial No. XIX of this material fact.</p> <p>The validity of the Agreement is one year and shall be renewed as per the mutual consent of both parties.</p> |

| S.No.            | Requirement  | Information   |                  |                      |                      |              |   |   |
|------------------|--|---|------------------|----------------------|----------------------|--------------|---|---|
| xi.              | Direct or indirect interest, of directors, sponsors, majority shareholders and their relatives, if any, in the associated company/ undertaking or the transaction under consideration  | <p>In case of any dispute between the Companies shall first be referred to Arbitration which will be conducted in accordance with the Arbitration Act 1940</p> <p>The directors of the Company are solely interested to the extent of their directorships and shareholdings in the Company.</p> <p>Following are the common directors of TPL Trakker and the Company.</p> <table border="1"> <thead> <tr> <th>Name of Director</th> <th>Shareholding in TPLC</th> <th>Shareholding in TPLT</th> </tr> </thead> <tbody> <tr> <td>Jameel Yusuf</td> <td>0</td> <td>1</td> </tr> </tbody> </table> | Name of Director | Shareholding in TPLC | Shareholding in TPLT | Jameel Yusuf | 0 | 1 |
| Name of Director | Shareholding in TPLC   | Shareholding in TPLT  |                  |                      |                      |              |   |   |
| Jameel Yusuf     | 0  | 1   |                  |                      |                      |              |   |   |
| xii.             | In case any investment in associated company or associated undertaking has already been made, the performance review of such investment including complete information/ justification for any impairment or write offs; and  | <p><b>Advances 2023-24:</b> PKR. 2.5Million;</p> <p>TPL Trakker along with its subsidiary companies has managed to register revenue growth of ~15%, despite severe economic challenges. Operating profit has improved by 100% compared to previous year. Significant progress has been made not only on clientele front but it also introduced new technological products and features, While keeping focus on cost optimization.</p> <p>Also refer to Serial # V above</p> <p>Impairment/Write-Off: NIL</p>  |                  |                      |                      |              |   |   |
| xiii.            | Any other important details necessary for the members to understand the transaction;   | No additional information   |                  |                      |                      |              |   |   |
| xiv.             | Category-wise amount of investment;  | <b>Advance:</b> PKR. 500 Million  |                  |                      |                      |              |   |   |
| xv.              | Average borrowing cost of the investing company or in case of absence of borrowing the KIBOR (Karachi Inter Bank Offered Rate) for the relevant period   | The average estimated borrowing cost of the company is 3 months KIBOR + 2.5% per annum  |                  |                      |                      |              |   |   |
| xvi.             | Rate of interest, mark up, profit, fees or commission etc. to be charged by investing company;   | 3 months KIBOT + 2.5% per annum   |                  |                      |                      |              |   |   |
| xvii.            | Particulars of collateral or security to be obtained in relation to the proposed investment;   | The advance is unsecured  |                  |                      |                      |              |   |   |
| xviii.           | If the investment carries conversion feature i.e. it is convertible into securities, this fact along with terms and conditions including conversion formula, circumstances in which the conversion may take place and the time when the conversion may be exercisable; and | The said investment does not carry conversion feature   |                  |                      |                      |              |   |   |

| S.No.  | Requirement  | Information  |
|--------|--|--|
| xix.   | Repayment schedule and terms and conditions of loans or advances to be given to the associated company or associated undertaking.  | Repayment in 1 year or earlier as per the availability of funds with the investee company and on demand by the investing company                 |
| xx.    | Sources of funds from where loans or advances will be given  | Owned and/or borrowed  |
| xxi.   | <p>Where loans or advances are being granted using borrowed funds:</p> <p>a) justification for granting loan or advance out of borrowed funds;</p> <p>b) detail of guarantees / assets pledged for obtaining such funds, if any; and</p> <p>c) repayment schedules of borrowing of the investing company</p> | <p>A. To facilitate the subsidiary company, meet its operating requirements</p> <p>B. Shares of group companies</p> <p>C. Quarterly Payments</p> |
| xxii.  | Particulars of collateral or security to be obtained in relation to the proposed investment;   | The advance is unsecured   |
| xxiii. | If the loans or advances carry conversion feature i.e. it is convertible into securities, this fact along with complete detail including conversion formula, circumstances in which the conversion may take place and the time when the conversion may be exercisable;                                       | The said investment does not carry conversion feature  |
| xiv    | Repayment schedule and terms of loans or advances to be given to the investee company  | Repayment in 1 year or earlier as per the availability of funds with the investee company and on demand by the investing company                 |

**Advance and/or investment of up to PKR 250 Million in TPL E-Ventures (Private) Limited:**

The Company is desirous to extend an advances and/or to make equity investment in TPL E-Ventures (Private) Limited. The advances and/or equity investment of upto Rs.250 Million has been approved/recommended by the Board of Directors of the Company in its meeting held on October 02, 2024.

The information required to be annexed to the Notice by Notification No. S. R. O. 1240(I)/2017 dated December 06, 2017 is set out below:

| S.No.                                  | Requirement  | Information   |               |        |                    |         |              |       |                     |                |                          |              |                 |  |                 |         |                 |   |                           |          |  |   |               |                |                 |  |                                     |          |                   |         |                        |          |          |   |                              |                 |
|--|--|---|---------------|--------|--------------------|---------|--------------|-------|---------------------|----------------|--------------------------|--------------|-----------------|--|-----------------|---------|-----------------|---|---------------------------|----------|--|---|---------------|----------------|-----------------|--|-------------------------------------|----------|-------------------|---------|------------------------|----------|----------|---|------------------------------|-----------------|
| i.                                     | Name of the associated company or associated undertaking   | TPL E-Ventures Private Limited  |               |        |                    |         |              |       |                     |                |                          |              |                 |  |                 |         |                 |   |                           |          |  |   |               |                |                 |  |                                     |          |                   |         |                        |          |          |   |                              |                 |
| ii.                                    | Basis of relationship  | Subsidiary Company  |               |        |                    |         |              |       |                     |                |                          |              |                 |  |                 |         |                 |   |                           |          |  |   |               |                |                 |  |                                     |          |                   |         |                        |          |          |   |                              |                 |
| iii.                                   | Earnings / (Loss) per share for the last three years of the Associated Company   | FY-2023-24: PKR. (4.22) per share<br>FY-2022-23: PKR. 0.56 per share<br>FY-2021-22: PKR. 0.534 per share<br>FY-2020-21: PKR. (1.74) per share   |               |        |                    |         |              |       |                     |                |                          |              |                 |  |                 |         |                 |   |                           |          |  |   |               |                |                 |  |                                     |          |                   |         |                        |          |          |   |                              |                 |
| iv.                                    | Break-up value per share, based on latest financial statements   | PKR. 7.55 per share   |               |        |                    |         |              |       |                     |                |                          |              |                 |  |                 |         |                 |   |                           |          |  |   |               |                |                 |  |                                     |          |                   |         |                        |          |          |   |                              |                 |
| v.                                     | Financial position (main items of statement of financial position and profit and loss account on the basis of latest financial statements) of the associated company | <p>The extracts of the balance sheet and profit and loss account of the associated company as at and for the period ended June 30, 2024 is as follows:</p> <table border="1"> <thead> <tr> <th>Balance Sheet</th> <th>Rupees</th> </tr> </thead> <tbody> <tr> <td>Non-current assets</td> <td>179,242</td> </tr> <tr> <td>Other assets</td> <td>6,762</td> </tr> <tr> <td><b>Total Assets</b></td> <td><b>186,004</b></td> </tr> <tr> <td><b>Total Liabilities</b></td> <td><b>9,649</b></td> </tr> <tr> <td>Represented by:</td> <td></td> </tr> <tr> <td>Paid up capital</td> <td>222,199</td> </tr> <tr> <td>Capital Reserve</td> <td>-</td> </tr> <tr> <td>Accumulated (loss)/profit</td> <td>(45,844)</td> </tr> <tr> <td>Surplus on Revaluation of Fixed Assets</td> <td>-</td> </tr> <tr> <td><b>Equity</b></td> <td><b>176,355</b></td> </tr> <tr> <td>Profit and Loss</td> <td></td> </tr> <tr> <td>(Loss) before interest and taxation</td> <td>(53,936)</td> </tr> <tr> <td>Financial charges</td> <td>(7,647)</td> </tr> <tr> <td>(Loss) before taxation</td> <td>(85,481)</td> </tr> <tr> <td>Taxation</td> <td>-</td> </tr> <tr> <td><b>(Loss) after taxation</b></td> <td><b>(85,481)</b></td> </tr> </tbody> </table> | Balance Sheet | Rupees | Non-current assets | 179,242 | Other assets | 6,762 | <b>Total Assets</b> | <b>186,004</b> | <b>Total Liabilities</b> | <b>9,649</b> | Represented by: |  | Paid up capital | 222,199 | Capital Reserve | - | Accumulated (loss)/profit | (45,844) | Surplus on Revaluation of Fixed Assets | - | <b>Equity</b> | <b>176,355</b> | Profit and Loss |  | (Loss) before interest and taxation | (53,936) | Financial charges | (7,647) | (Loss) before taxation | (85,481) | Taxation | - | <b>(Loss) after taxation</b> | <b>(85,481)</b> |
| Balance Sheet                          | Rupees   |   |               |        |                    |         |              |       |                     |                |                          |              |                 |  |                 |         |                 |   |                           |          |  |   |               |                |                 |  |                                     |          |                   |         |                        |          |          |   |                              |                 |
| Non-current assets                     | 179,242  |   |               |        |                    |         |              |       |                     |                |                          |              |                 |  |                 |         |                 |   |                           |          |  |   |               |                |                 |  |                                     |          |                   |         |                        |          |          |   |                              |                 |
| Other assets                           | 6,762  |   |               |        |                    |         |              |       |                     |                |                          |              |                 |  |                 |         |                 |   |                           |          |  |   |               |                |                 |  |                                     |          |                   |         |                        |          |          |   |                              |                 |
| <b>Total Assets</b>                    | <b>186,004</b>   |   |               |        |                    |         |              |       |                     |                |                          |              |                 |  |                 |         |                 |   |                           |          |  |   |               |                |                 |  |                                     |          |                   |         |                        |          |          |   |                              |                 |
| <b>Total Liabilities</b>               | <b>9,649</b>   |   |               |        |                    |         |              |       |                     |                |                          |              |                 |  |                 |         |                 |   |                           |          |  |   |               |                |                 |  |                                     |          |                   |         |                        |          |          |   |                              |                 |
| Represented by:                        |  |   |               |        |                    |         |              |       |                     |                |                          |              |                 |  |                 |         |                 |   |                           |          |  |   |               |                |                 |  |                                     |          |                   |         |                        |          |          |   |                              |                 |
| Paid up capital                        | 222,199  |   |               |        |                    |         |              |       |                     |                |                          |              |                 |  |                 |         |                 |   |                           |          |  |   |               |                |                 |  |                                     |          |                   |         |                        |          |          |   |                              |                 |
| Capital Reserve                        | -  |   |               |        |                    |         |              |       |                     |                |                          |              |                 |  |                 |         |                 |   |                           |          |  |   |               |                |                 |  |                                     |          |                   |         |                        |          |          |   |                              |                 |
| Accumulated (loss)/profit              | (45,844)   |   |               |        |                    |         |              |       |                     |                |                          |              |                 |  |                 |         |                 |   |                           |          |  |   |               |                |                 |  |                                     |          |                   |         |                        |          |          |   |                              |                 |
| Surplus on Revaluation of Fixed Assets | -  |   |               |        |                    |         |              |       |                     |                |                          |              |                 |  |                 |         |                 |   |                           |          |  |   |               |                |                 |  |                                     |          |                   |         |                        |          |          |   |                              |                 |
| <b>Equity</b>                          | <b>176,355</b>   |   |               |        |                    |         |              |       |                     |                |                          |              |                 |  |                 |         |                 |   |                           |          |  |   |               |                |                 |  |                                     |          |                   |         |                        |          |          |   |                              |                 |
| Profit and Loss                        |  |   |               |        |                    |         |              |       |                     |                |                          |              |                 |  |                 |         |                 |   |                           |          |  |   |               |                |                 |  |                                     |          |                   |         |                        |          |          |   |                              |                 |
| (Loss) before interest and taxation    | (53,936)   |   |               |        |                    |         |              |       |                     |                |                          |              |                 |  |                 |         |                 |   |                           |          |  |   |               |                |                 |  |                                     |          |                   |         |                        |          |          |   |                              |                 |
| Financial charges                      | (7,647)  |   |               |        |                    |         |              |       |                     |                |                          |              |                 |  |                 |         |                 |   |                           |          |  |   |               |                |                 |  |                                     |          |                   |         |                        |          |          |   |                              |                 |
| (Loss) before taxation                 | (85,481)   |   |               |        |                    |         |              |       |                     |                |                          |              |                 |  |                 |         |                 |   |                           |          |  |   |               |                |                 |  |                                     |          |                   |         |                        |          |          |   |                              |                 |
| Taxation                               | -  |   |               |        |                    |         |              |       |                     |                |                          |              |                 |  |                 |         |                 |   |                           |          |  |   |               |                |                 |  |                                     |          |                   |         |                        |          |          |   |                              |                 |
| <b>(Loss) after taxation</b>           | <b>(85,481)</b>  |   |               |        |                    |         |              |       |                     |                |                          |              |                 |  |                 |         |                 |   |                           |          |  |   |               |                |                 |  |                                     |          |                   |         |                        |          |          |   |                              |                 |



| S.No. | Requirement   | Information  |
|-------|---|--|
| vi    | <p>In case of investment in a project of an associated company / undertaking that has not commenced operations, in addition to the information referred to above, the following further information is also required:</p> <ul style="list-style-type: none"> <li>a) a description of the project and its history since conceptualization;</li> <li>b) starting date and expected date of completion;</li> <li>c) time by which such project shall become commercially operational;</li> <li>d) expected return on total capital employed in the project; and</li> <li>e) funds invested or to be invested by the promoters distinguishing between cash and non-cash amounts;</li> </ul> | <p>TPL E-Venture has already commenced its operations, accordingly this section is not applicable.</p>   |
| vii.  | <p>Maximum amount of investment to be made</p>  | <p>PKR. 250 Million (advance &amp;/or equity investment)</p>   |
| viii. | <p>Purpose, benefits likely to accrue to the investing company and its members from such investment and period of investment;</p>   | <p><b>Purpose:</b> To make investment in Startups</p> <p><b>Benefits:</b> Value appreciation of the investment; Markup equivalent to the borrowing cost of the investing company</p>   |
| ix.   | <p>Sources of funds to be utilized for investment and where the investment is intended to be made using borrowed funds,-</p> <ul style="list-style-type: none"> <li>i) justification for investment through borrowings;</li> <li>ii) detail of collateral, guarantees provided and assets pledged for obtaining such funds; and</li> <li>iii) cost benefit analysis;</li> </ul>   | <p>Own and/or borrowed:</p> <ul style="list-style-type: none"> <li>i) To facilitate the subsidiary company, meet its investing/operational requirements</li> <li>ii) Shares of group companies</li> <li>iii) <ul style="list-style-type: none"> <li>a. Estimated 3 month KIBOR + 2.5%;</li> <li>b. markup equivalent to borrowing cost + projected returns in shape of dividend or value appreciation is expected to be much higher</li> </ul> </li> </ul>   |
| x.    | <p>Salient features of the agreement(s), if any, with associated company or associated undertaking with regards to the proposed investment;</p>   | <p>The Agreement was executed between TPL Corp Limited and TPL E-Ventures (Private) Limited on October 02, 2024 for the Advance and or investment of PKR 250 Million as per the rate given at serial No. XXII, repayable as per repayment schedule given at serial No. XXV of this material fact.</p> <p>The validity of the Agreement is one year and shall be renewed as per the mutual consent of both parties and agreement also includes a conversion feature.</p> <p>In case of any dispute between the Companies shall first be referred to Arbitration which will be conducted in accordance with the Arbitration Act 1940</p> |

| S.No.  | Requirement   | Information   |
|--------|---|---|
| xi.    | Direct or indirect interest, of directors, sponsors, majority shareholders and their relatives, if any, in the associated company/ undertaking or the transaction under consideration                                       | The directors of the Company are solely interested to the extent of their directorships and shareholdings in the Company.<br><br>There is no common directorship  |
| xii.   | In case any investment in associated company or associated undertaking has already been made, the performance review of such investment including complete information/ justification for any impairment or write offs; and | <b>Equity Investment 2023-24:</b> PKR. 25.7 Million<br><br><b>Advances 2023-24:</b> PKR. Nil<br><br><b>Markup Earned as of now:</b> PKR. 7.7Million<br><br>During the year, TPL E-Venture opted careful strategy (in line with the ongoing economic situations) and instead of making new investments, it has decided to make on follow-on investments in existing portfolios.<br><br>Also refer to serial # V above<br><br>Impairment/Write-Off: 997.7 M |
| xiii.  | Any other important details necessary for the members to understand the transaction;  | No additional information   |
| xiv.   | maximum price at which securities will be acquired;   | At Par Value  |
| xv.    | In case the purchase price is higher than market value in case of listed securities and fair value in case of unlisted securities, justification thereof  | At Par value  |
| xvi.   | maximum number of securities to be acquired   | 25 Million Shares   |
| xvii.  | number of securities and percentage thereof held before and after the proposed investment   | <b>Before:</b> 22,219,938 shares (100%)<br><b>After:</b> 47,219,938 shares (100%)   |
| xviii. | Current and preceding twelve weeks' weighted average market price where investment is proposed to be made in listed securities;   | Not Applicable as the investment/advance is proposed in an unlisted company   |
| xix.   | Fair value determined in terms of sub-regulation (1) of regulation 5 for investments in unlisted securities   | PKR. 13.5 per share   |
| xx.    | Category-wise amount of investment;   | Equity and/or Advance: PKR. 250 Million   |
| xxi.   | Average borrowing cost of the investing company or in case of absence of borrowing the KIBOR (Karachi Inter Bank Offered Rate) for the relevant period  | The average estimated borrowing cost of the company is 3 months KIBOR + 2.5% per annum  |

| S.No.   | Requirement   | Information   |
|---------|---|---|
| xxii.   | Rate of interest, mark up, profit, fees or commission etc. to be charged by investing company;  | Equity Investment: NIL<br>Advances: Markup / Profit @ 3 months KIBOR + 2.5% per annum   |
| xxiii.  | Particulars of collateral or security to be obtained in relation to the proposed investment;  | The advance is unsecured  |
| xiv.    | If the investment carries conversion feature i.e. it is convertible into securities, this fact along with terms and conditions including conversion formula, circumstances in which the conversion may take place and the time when the conversion may be exercisable; and                            | Advances: Can be converted into equity at par value, subject to the approvals (if any) and at the option of investing company                             |
| xxv.    | Repayment schedule and terms and conditions of loans or advances to be given to the associated company or associated undertaking.   | Repayment in 1 year or earlier as per the availability of funds with the investee company and on demand by the investing company                          |
| xxvi.   | Sources of funds from where loans or advances will be given   | Own and/or borrowed   |
| xxvii.  | Where loans or advances are being granted using borrowed funds:<br><br>a) justification for granting loan or advance out of borrowed funds;<br><br>b) detail of guarantees / assets pledged for obtaining such funds, if any; and<br><br>c) repayment schedules of borrowing of the investing company | i) To facilitate the subsidiary company, meet its investing/ operational requirements<br><br>ii) Shares of group companies<br><br>iii) Quarterly Payments |
| xxviii. | Particulars of collateral or security to be obtained in relation to the proposed investment;  | The advance is unsecured  |
| xxix.   | If the loans or advances carry conversion feature i.e. it is convertible into securities, this fact along with complete detail including conversion formula, circumstances in which the conversion may take place and the time when the conversion may be exercisable;                                | Advances: Can be converted into equity at par value, subject to the approvals (if any) and at the option of investing company                             |
| xxx.    | Repayment schedule and terms of loans or advances to be given to the investee company   | Repayment in 1 year or earlier as per the availability of funds with the investee company and on demand by the investing company                          |

**Advance and/or Equity of up to Rs. 150 Million to TPL Security Services (PVT) Limited:**

TPL Corp Limited (the "Company") is desirous to advance to TPL Security Services (PVT) Limited. Advance and/or Equity of up to Rs. 150 Million has been approved/recommended by the Board of Directors of the Company in its meeting held on October 02, 2024.

The information required to be annexed to the Notice by Notification No. S. R. O. 1240(I)/2017 dated December 06, 2017 is set out below:

| S.No.                               | Requirement   | Information  |               |        |                    |        |              |        |                     |                |                          |                |                 |  |                 |        |                 |  |                    |           |               |                 |                        |  |                                     |          |                   |         |                        |          |          |         |                                     |                 |
|-------------------------------------|---|--|---------------|--------|--------------------|--------|--------------|--------|---------------------|----------------|--------------------------|----------------|-----------------|--|-----------------|--------|-----------------|--|--------------------|-----------|---------------|-----------------|------------------------|--|-------------------------------------|----------|-------------------|---------|------------------------|----------|----------|---------|-------------------------------------|-----------------|
| i.                                  | Name of the associated company or associated undertaking            | TPL Security Services (PVT) Limited  |               |        |                    |        |              |        |                     |                |                          |                |                 |  |                 |        |                 |  |                    |           |               |                 |                        |  |                                     |          |                   |         |                        |          |          |         |                                     |                 |
| ii.                                 | Basis of relationship   | Subsidiary Company   |               |        |                    |        |              |        |                     |                |                          |                |                 |  |                 |        |                 |  |                    |           |               |                 |                        |  |                                     |          |                   |         |                        |          |          |         |                                     |                 |
| iii.                                | (Loss) per share for the last three years of the Associated Company | FY-2023-24: PKR. (3.96) per share<br>FY-2022-23: PKR. (3.19) per share<br>FY-2021-22: PKR. (9.97) per share  |               |        |                    |        |              |        |                     |                |                          |                |                 |  |                 |        |                 |  |                    |           |               |                 |                        |  |                                     |          |                   |         |                        |          |          |         |                                     |                 |
| iv.                                 | Break-up value per share, based on latest financial statements      | PKR. (34.02) per share   |               |        |                    |        |              |        |                     |                |                          |                |                 |  |                 |        |                 |  |                    |           |               |                 |                        |  |                                     |          |                   |         |                        |          |          |         |                                     |                 |
| v.                                  | Financial position of the associated company                        | <p>The extracts of the balance sheet and profit and loss account of the associated company as at and for the period ended June 30, 2024 is as follows:</p> <table border="1"> <thead> <tr> <th>Balance Sheet</th> <th>Rupees</th> </tr> </thead> <tbody> <tr> <td>Non-current assets</td> <td>11,670</td> </tr> <tr> <td>Other assets</td> <td>98,794</td> </tr> <tr> <td><b>Total Assets</b></td> <td><b>110,494</b></td> </tr> <tr> <td><b>Total Liabilities</b></td> <td><b>177,214</b></td> </tr> <tr> <td>Represented by:</td> <td></td> </tr> <tr> <td>Paid up capital</td> <td>21,000</td> </tr> <tr> <td>Capital Reserve</td> <td></td> </tr> <tr> <td>Accumulated (loss)</td> <td>(102,796)</td> </tr> <tr> <td><b>Equity</b></td> <td><b>(81,797)</b></td> </tr> <tr> <td><b>Profit and Loss</b></td> <td></td> </tr> <tr> <td>(Loss) before interest and taxation</td> <td>(18,160)</td> </tr> <tr> <td>Financial charges</td> <td>(7,175)</td> </tr> <tr> <td>(Loss) before taxation</td> <td>(10,985)</td> </tr> <tr> <td>Taxation</td> <td>(7,312)</td> </tr> <tr> <td><b>Profit/(Loss) after taxation</b></td> <td><b>(18,297)</b></td> </tr> </tbody> </table> | Balance Sheet | Rupees | Non-current assets | 11,670 | Other assets | 98,794 | <b>Total Assets</b> | <b>110,494</b> | <b>Total Liabilities</b> | <b>177,214</b> | Represented by: |  | Paid up capital | 21,000 | Capital Reserve |  | Accumulated (loss) | (102,796) | <b>Equity</b> | <b>(81,797)</b> | <b>Profit and Loss</b> |  | (Loss) before interest and taxation | (18,160) | Financial charges | (7,175) | (Loss) before taxation | (10,985) | Taxation | (7,312) | <b>Profit/(Loss) after taxation</b> | <b>(18,297)</b> |
| Balance Sheet                       | Rupees  |  |               |        |                    |        |              |        |                     |                |                          |                |                 |  |                 |        |                 |  |                    |           |               |                 |                        |  |                                     |          |                   |         |                        |          |          |         |                                     |                 |
| Non-current assets                  | 11,670  |  |               |        |                    |        |              |        |                     |                |                          |                |                 |  |                 |        |                 |  |                    |           |               |                 |                        |  |                                     |          |                   |         |                        |          |          |         |                                     |                 |
| Other assets                        | 98,794  |  |               |        |                    |        |              |        |                     |                |                          |                |                 |  |                 |        |                 |  |                    |           |               |                 |                        |  |                                     |          |                   |         |                        |          |          |         |                                     |                 |
| <b>Total Assets</b>                 | <b>110,494</b>  |  |               |        |                    |        |              |        |                     |                |                          |                |                 |  |                 |        |                 |  |                    |           |               |                 |                        |  |                                     |          |                   |         |                        |          |          |         |                                     |                 |
| <b>Total Liabilities</b>            | <b>177,214</b>  |  |               |        |                    |        |              |        |                     |                |                          |                |                 |  |                 |        |                 |  |                    |           |               |                 |                        |  |                                     |          |                   |         |                        |          |          |         |                                     |                 |
| Represented by:                     |   |  |               |        |                    |        |              |        |                     |                |                          |                |                 |  |                 |        |                 |  |                    |           |               |                 |                        |  |                                     |          |                   |         |                        |          |          |         |                                     |                 |
| Paid up capital                     | 21,000  |  |               |        |                    |        |              |        |                     |                |                          |                |                 |  |                 |        |                 |  |                    |           |               |                 |                        |  |                                     |          |                   |         |                        |          |          |         |                                     |                 |
| Capital Reserve                     |   |  |               |        |                    |        |              |        |                     |                |                          |                |                 |  |                 |        |                 |  |                    |           |               |                 |                        |  |                                     |          |                   |         |                        |          |          |         |                                     |                 |
| Accumulated (loss)                  | (102,796)   |  |               |        |                    |        |              |        |                     |                |                          |                |                 |  |                 |        |                 |  |                    |           |               |                 |                        |  |                                     |          |                   |         |                        |          |          |         |                                     |                 |
| <b>Equity</b>                       | <b>(81,797)</b>   |  |               |        |                    |        |              |        |                     |                |                          |                |                 |  |                 |        |                 |  |                    |           |               |                 |                        |  |                                     |          |                   |         |                        |          |          |         |                                     |                 |
| <b>Profit and Loss</b>              |   |  |               |        |                    |        |              |        |                     |                |                          |                |                 |  |                 |        |                 |  |                    |           |               |                 |                        |  |                                     |          |                   |         |                        |          |          |         |                                     |                 |
| (Loss) before interest and taxation | (18,160)  |  |               |        |                    |        |              |        |                     |                |                          |                |                 |  |                 |        |                 |  |                    |           |               |                 |                        |  |                                     |          |                   |         |                        |          |          |         |                                     |                 |
| Financial charges                   | (7,175)   |  |               |        |                    |        |              |        |                     |                |                          |                |                 |  |                 |        |                 |  |                    |           |               |                 |                        |  |                                     |          |                   |         |                        |          |          |         |                                     |                 |
| (Loss) before taxation              | (10,985)  |  |               |        |                    |        |              |        |                     |                |                          |                |                 |  |                 |        |                 |  |                    |           |               |                 |                        |  |                                     |          |                   |         |                        |          |          |         |                                     |                 |
| Taxation                            | (7,312)   |  |               |        |                    |        |              |        |                     |                |                          |                |                 |  |                 |        |                 |  |                    |           |               |                 |                        |  |                                     |          |                   |         |                        |          |          |         |                                     |                 |
| <b>Profit/(Loss) after taxation</b> | <b>(18,297)</b>   |  |               |        |                    |        |              |        |                     |                |                          |                |                 |  |                 |        |                 |  |                    |           |               |                 |                        |  |                                     |          |                   |         |                        |          |          |         |                                     |                 |

| S.No. | Requirement  | Information   |
|-------|--|---|
| vi.   | <p>In case of investment in a project of an associated company / undertaking that has not commenced operations, in addition to the information referred to above, the following further information is also required:</p> <p>a) a description of the project and its history since conceptualization;</p> <p>b) starting date and expected date of completion;</p> <p>c) time by which such project shall become commercially operational;</p> <p>d) expected return on total capital employed in the project; and</p> <p>e) funds invested or to be invested by the promoters distinguishing between cash and non-cash amounts;</p> | <p>TPL Security Services (Private) Limited has already commenced its operations, accordingly this section is not applicable.</p>  |
| vii.  | <p>Maximum amount of investment to be made</p>   | <p>PKR. 150 Million (including conversion of advance of PKR. 80 Million into equity).</p>   |
| viii. | <p>Purpose, benefits likely to accrue to the investing company and its members from such investment and period of investment;</p>  | <p>To facilitate the subsidiary company, meet its operating requirements</p> <p><b>Benefits:</b> Markup on advances at the rate of 3 month KIBOR + 2.5% per annum and/or Value appreciation</p>   |
| ix.   | <p>Sources of funds to be utilized for investment and where the investment is intended to be made using borrowed funds,-</p> <p>(i) justification for investment through borrowings;</p> <p>(ii) detail of collateral, guarantees provided and assets pledged for obtaining such funds; and</p> <p>(iii) cost benefit analysis;</p>  | <p>Own and/or borrowed:</p> <p>i) To facilitate the subsidiary company, meet its operating requirements</p> <p>ii) Shares of group companies</p> <p>iii) a. Estimated 3 month KIBOR + 2.5%;</p> <p>b. markup equivalent to borrowing cost + projected returns in shape of dividend or value appreciation is expected to be much higher</p>  |
| x.    | <p>Salient features of the agreement(s), if any, with associated company or associated undertaking with regards to the proposed investment;</p>  | <p>The Agreement was executed between TPL Corp Limited and TPL Security Services (Private) Limited on October 02, 2024 for the Advance of PKR 150 Million as per the rate given at serial No. XXII, repayable as per repayment schedule given at serial No. XXV of this material fact.</p> <p>The validity of the Agreement is one year and shall be renewed as per the mutual consent of both parties and agreement also includes a conversion feature.</p> <p>In case of any dispute between the Companies shall first be referred to Arbitration which will be conducted in accordance with the Arbitration Act 1940</p> |

| S.No.            | Requirement   | Information  |                  |                      |                       |            |   |    |
|------------------|---|--|------------------|----------------------|-----------------------|------------|---|----|
| xi.              | Direct or indirect interest, of directors, sponsors, majority shareholders and their relatives, if any, in the associated company/ undertaking or the transaction under consideration                                       | <p>The directors of the Company are solely interested to the extent of their directorships and shareholdings in the Company.</p> <p>Following are the common directors of TPL Security Services (Private) Limited and the Company:</p> <table border="1"> <thead> <tr> <th>Name of Director</th> <th>Shareholding in TPLC</th> <th>Shareholding in TPLSS</th> </tr> </thead> <tbody> <tr> <td>Ali Jameel</td> <td>0</td> <td>98</td> </tr> </tbody> </table> | Name of Director | Shareholding in TPLC | Shareholding in TPLSS | Ali Jameel | 0 | 98 |
| Name of Director | Shareholding in TPLC  | Shareholding in TPLSS  |                  |                      |                       |            |   |    |
| Ali Jameel       | 0   | 98   |                  |                      |                       |            |   |    |
| xii.             | In case any investment in associated company or associated undertaking has already been made, the performance review of such investment including complete information/ justification for any impairment or write offs; and | <p><b>Advances 2023-24:</b> PKR. 86 Million</p> <p>TPL Security Services Limited has registered a revenue growth of 46% compared to previous year. Not only the product range is expanded but also the company has explored new business avenues including government and private tenders.</p> <p>Also refer to Serial # V above</p> <p>Impairment/Write-Off: NIL</p>  |                  |                      |                       |            |   |    |
| xiii.            | Any other important details necessary for the members to understand the transaction;  | No other information   |                  |                      |                       |            |   |    |
| xiv.             | maximum price at which securities will be acquired;   | At par value   |                  |                      |                       |            |   |    |
| xv.              | In case the purchase price is higher than market value in case of listed securities and fair value in case of unlisted securities, justification thereof  | At par value   |                  |                      |                       |            |   |    |
| xvi.             | maximum number of securities to be acquired   | 15 Million shares  |                  |                      |                       |            |   |    |
| xvii.            | number of securities and percentage thereof held before and after the proposed investment   | <p><b>Before:</b> 2,099,900 (100%)</p> <p><b>After:</b> 17,099,900 (100%)</p>  |                  |                      |                       |            |   |    |
| xviii.           | Current and preceding twelve weeks' weighted average market price where investment is proposed to be made in listed securities;   | Not Applicable, as the company is an unlisted entity   |                  |                      |                       |            |   |    |
| xix.             | Fair value determined in terms of sub-regulation (1) of regulation 5 for investments in unlisted securities   | PKR. 60.05 per share   |                  |                      |                       |            |   |    |
| xx.              | Category-wise amount of investment;   | PKR. 150 Million (including conversion of advance of PKR. 80 Million into equity.)   |                  |                      |                       |            |   |    |
| xxi.             | Average borrowing cost of the investing company or in case of absence of borrowing the KIBOR (Karachi Inter Bank Offered Rate) for the relevant period  | The average estimated borrowing cost of the company is 3 months KIBOR + 2.5% per annum   |                  |                      |                       |            |   |    |
|                  | Rate of interest, mark up, profit, fees or commission etc. to be charged by investing company;  | 3 months KIBOR + 2.5% per annum  |                  |                      |                       |            |   |    |

| S.No.   | Requirement   | Information  |
|---------|---|--|
| xxii.   | Particulars of collateral or security to be obtained in relation to the proposed investment;  | The advance is unsecured   |
| xxiii.  | If the investment carries conversion feature i.e. it is convertible into securities, this fact along with terms and conditions including conversion formula, circumstances in which the conversion may take place and the time when the conversion may be exercisable; and                            | Advances: Can be converted into equity at par value, subject to the approvals (if any) and at the option of investing company                |
| xxiv.   | Repayment schedule and terms and conditions of loans or advances to be given to the associated company or associated undertaking.   | Repayment in 1 year or earlier as per the availability of funds with the investee company and on demand by the investing company             |
| xxv.    | Sources of funds from where loans or advances will be given   | Owned and/or borrowed  |
| xxvi.   | Where loans or advances are being granted using borrowed funds:<br><br>a) justification for granting loan or advance out of borrowed funds;<br><br>b) detail of guarantees / assets pledged for obtaining such funds, if any; and<br><br>c) repayment schedules of borrowing of the investing company | i) To facilitate the subsidiary company, meet its operating requirements<br><br>ii) Shares of group companies<br><br>iii) Quarterly Payments |
| xxvii.  | Particulars of collateral or security to be obtained in relation to the proposed investment;  | The advance is unsecured   |
| xxviii. | If the loans or advances carry conversion feature i.e. it is convertible into securities, this fact along with complete detail including conversion formula, circumstances in which the conversion may take place and the time when the conversion may be exercisable;                                | Advances: Can be converted into equity at par value, subject to the approvals (if any) and at the option of investing company                |
| xxix.   | Repayment schedule and terms of loans or advances to be given to the investee company   | Repayment in 1 year or earlier as per the availability of funds with the investee company and on demand by the investing company             |

**Advance of up to Rs.50 Million to TPL REIT Management Company Limited:**

TPL Corp Limited (the "Company") is desirous to extend advance to TPL REIT Management Company Limited. The advance of up to Rs. 50 Million has been approved/recommended by the Board of Directors of the Company in its meeting held on October 02, 2024.

The information required to be annexed to the Notice by Notification No. S. R. O. 1240(I)/2017 dated December 06, 2017 is set out below:

| S.No.                                      | Requirement  | Information   |               |        |                    |           |              |         |                     |                  |                          |                |                 |  |                 |         |                        |     |                           |         |               |                  |                        |  |  |         |                   |       |                                |         |          |           |                                     |                |
|--|--|---|---------------|--------|--------------------|-----------|--------------|---------|---------------------|------------------|--------------------------|----------------|-----------------|--|-----------------|---------|------------------------|-----|---------------------------|---------|---------------|------------------|------------------------|--|--|---------|-------------------|-------|--------------------------------|---------|----------|-----------|-------------------------------------|----------------|
| i.   | Name of the associated company or associated undertaking               | TPL REIT Management Company Limited   |               |        |                    |           |              |         |                     |                  |                          |                |                 |  |                 |         |                        |     |                           |         |               |                  |                        |  |  |         |                   |       |                                |         |          |           |                                     |                |
| ii.  | Basis of relationship  | Associated Company  |               |        |                    |           |              |         |                     |                  |                          |                |                 |  |                 |         |                        |     |                           |         |               |                  |                        |  |  |         |                   |       |                                |         |          |           |                                     |                |
| iii.                                       | Earnings per share for the last three years of the Associated Company  | FY-2023-24: PKR. 1.47 per share<br>FY-2022-23: PKR. 6.59 per share<br>FY-2021-22: PKR. 5.89 per share   |               |        |                    |           |              |         |                     |                  |                          |                |                 |  |                 |         |                        |     |                           |         |               |                  |                        |  |  |         |                   |       |                                |         |          |           |                                     |                |
| iv.  | Break-up value per share, based on latest audited financial statements | As at June 30, 2024: PKR. 17.39 per share   |               |        |                    |           |              |         |                     |                  |                          |                |                 |  |                 |         |                        |     |                           |         |               |                  |                        |  |  |         |                   |       |                                |         |          |           |                                     |                |
| v.   | Financial position of the associated company                           | <p>The extracts of the audited balance sheet and profit and loss account of the associated company as at and for the period ended June 30, 2024 is as follows:</p> <table border="1"> <thead> <tr> <th>Balance Sheet</th> <th>Rupees</th> </tr> </thead> <tbody> <tr> <td>Non-current assets</td> <td>1,714,627</td> </tr> <tr> <td>Other assets</td> <td>472,626</td> </tr> <tr> <td><b>Total Assets</b></td> <td><b>2,187,253</b></td> </tr> <tr> <td><b>Total Liabilities</b></td> <td><b>698,520</b></td> </tr> <tr> <td>Represented by:</td> <td></td> </tr> <tr> <td>Paid up capital</td> <td>856,300</td> </tr> <tr> <td>Advance Against shares</td> <td>Nil</td> </tr> <tr> <td>Accumulated (loss)/Profit</td> <td>632,433</td> </tr> <tr> <td><b>Equity</b></td> <td><b>1,488,733</b></td> </tr> <tr> <td><b>Profit and Loss</b></td> <td></td> </tr> <tr> <td>Profit/(Loss) before interest and taxation</td> <td>236,548</td> </tr> <tr> <td>Financial charges</td> <td>(342)</td> </tr> <tr> <td>Profit /(Loss) before taxation</td> <td>236,329</td> </tr> <tr> <td>Taxation</td> <td>(110,642)</td> </tr> <tr> <td><b>Profit/(Loss) after taxation</b></td> <td><b>125,687</b></td> </tr> </tbody> </table> | Balance Sheet | Rupees | Non-current assets | 1,714,627 | Other assets | 472,626 | <b>Total Assets</b> | <b>2,187,253</b> | <b>Total Liabilities</b> | <b>698,520</b> | Represented by: |  | Paid up capital | 856,300 | Advance Against shares | Nil | Accumulated (loss)/Profit | 632,433 | <b>Equity</b> | <b>1,488,733</b> | <b>Profit and Loss</b> |  | Profit/(Loss) before interest and taxation | 236,548 | Financial charges | (342) | Profit /(Loss) before taxation | 236,329 | Taxation | (110,642) | <b>Profit/(Loss) after taxation</b> | <b>125,687</b> |
| Balance Sheet                              | Rupees   |   |               |        |                    |           |              |         |                     |                  |                          |                |                 |  |                 |         |                        |     |                           |         |               |                  |                        |  |  |         |                   |       |                                |         |          |           |                                     |                |
| Non-current assets                         | 1,714,627  |   |               |        |                    |           |              |         |                     |                  |                          |                |                 |  |                 |         |                        |     |                           |         |               |                  |                        |  |  |         |                   |       |                                |         |          |           |                                     |                |
| Other assets                               | 472,626  |   |               |        |                    |           |              |         |                     |                  |                          |                |                 |  |                 |         |                        |     |                           |         |               |                  |                        |  |  |         |                   |       |                                |         |          |           |                                     |                |
| <b>Total Assets</b>                        | <b>2,187,253</b>   |   |               |        |                    |           |              |         |                     |                  |                          |                |                 |  |                 |         |                        |     |                           |         |               |                  |                        |  |  |         |                   |       |                                |         |          |           |                                     |                |
| <b>Total Liabilities</b>                   | <b>698,520</b>   |   |               |        |                    |           |              |         |                     |                  |                          |                |                 |  |                 |         |                        |     |                           |         |               |                  |                        |  |  |         |                   |       |                                |         |          |           |                                     |                |
| Represented by:                            |  |   |               |        |                    |           |              |         |                     |                  |                          |                |                 |  |                 |         |                        |     |                           |         |               |                  |                        |  |  |         |                   |       |                                |         |          |           |                                     |                |
| Paid up capital                            | 856,300  |   |               |        |                    |           |              |         |                     |                  |                          |                |                 |  |                 |         |                        |     |                           |         |               |                  |                        |  |  |         |                   |       |                                |         |          |           |                                     |                |
| Advance Against shares                     | Nil  |   |               |        |                    |           |              |         |                     |                  |                          |                |                 |  |                 |         |                        |     |                           |         |               |                  |                        |  |  |         |                   |       |                                |         |          |           |                                     |                |
| Accumulated (loss)/Profit                  | 632,433  |   |               |        |                    |           |              |         |                     |                  |                          |                |                 |  |                 |         |                        |     |                           |         |               |                  |                        |  |  |         |                   |       |                                |         |          |           |                                     |                |
| <b>Equity</b>                              | <b>1,488,733</b>   |   |               |        |                    |           |              |         |                     |                  |                          |                |                 |  |                 |         |                        |     |                           |         |               |                  |                        |  |  |         |                   |       |                                |         |          |           |                                     |                |
| <b>Profit and Loss</b>                     |  |   |               |        |                    |           |              |         |                     |                  |                          |                |                 |  |                 |         |                        |     |                           |         |               |                  |                        |  |  |         |                   |       |                                |         |          |           |                                     |                |
| Profit/(Loss) before interest and taxation | 236,548  |   |               |        |                    |           |              |         |                     |                  |                          |                |                 |  |                 |         |                        |     |                           |         |               |                  |                        |  |  |         |                   |       |                                |         |          |           |                                     |                |
| Financial charges                          | (342)  |   |               |        |                    |           |              |         |                     |                  |                          |                |                 |  |                 |         |                        |     |                           |         |               |                  |                        |  |  |         |                   |       |                                |         |          |           |                                     |                |
| Profit /(Loss) before taxation             | 236,329  |   |               |        |                    |           |              |         |                     |                  |                          |                |                 |  |                 |         |                        |     |                           |         |               |                  |                        |  |  |         |                   |       |                                |         |          |           |                                     |                |
| Taxation                                   | (110,642)  |   |               |        |                    |           |              |         |                     |                  |                          |                |                 |  |                 |         |                        |     |                           |         |               |                  |                        |  |  |         |                   |       |                                |         |          |           |                                     |                |
| <b>Profit/(Loss) after taxation</b>        | <b>125,687</b>   |   |               |        |                    |           |              |         |                     |                  |                          |                |                 |  |                 |         |                        |     |                           |         |               |                  |                        |  |  |         |                   |       |                                |         |          |           |                                     |                |



| S.No. | Requirement  | Information  |
|-------|--|--|
| vi.   | <p>In case of investment in a project of an associated company / undertaking that has not commenced operations, in addition to the information referred to above, the following further information is also required:</p> <p>a) a description of the project and its history since conceptualization;</p> <p>b) starting date and expected date of completion;</p> <p>c) time by which such project shall become commercially operational;</p> <p>d) expected return on total capital employed in the project; and</p> <p>e) funds invested or to be invested by the promoters distinguishing between cash and non-cash amounts;</p> | <p>TPL REIT Management Company Limited has already launched REIT Fund, accordingly this section is not applicable.</p>   |
| vii.  | <p>Maximum amount of investment to be made</p>   | <p>PKR. 50 Million</p>   |
| viii. | <p>Purpose, benefits likely to accrue to the investing company and its members from such investment and period of investment;</p>  | <p>To facilitate the Associated company, meet its operating requirements</p>   |
| ix.   | <p>Sources of funds to be utilized for investment and where the investment is intended to be made using borrowed funds,-</p> <p>(i) justification for investment through borrowings;</p> <p>(ii) detail of collateral, guarantees provided and assets pledged for obtaining such funds; and</p> <p>(iii) cost benefit analysis;</p>  | <p>Own and/or borrowed:</p> <p>i) To facilitate the Associated company, meet its operating requirements</p> <p>ii) Shares of group companies</p> <p>iii) a. Estimated 3 month KIBOR + 2.5%;</p> <p>b. markup equivalent to borrowing cost + projected returns in shape of dividend or value appreciation is expected to be much higher</p>   |
| x.    | <p>Salient features of the agreement(s), if any, with associated company or associated undertaking with regards to the proposed investment;</p>  | <p>The Agreement was executed between TPL Corp Limited and TPL REIT Management Company Limited on October 02, 2024 for the Advance of PKR 50 Million as per the rate given at serial No. XIV, repayable as per repayment schedule given at serial No. XIX of this material fact.</p> <p>The validity of the Agreement is one year and shall be renewed as per the mutual consent of both parties.</p> <p>In case of any dispute between the Companies shall first be referred to Arbitration which will be conducted in accordance with the Arbitration Act 1940</p> |

| S.No.               | Requirement  | Information  |                  |                      |                         |                     |   |   |
|---------------------|--|--|------------------|----------------------|-------------------------|---------------------|---|---|
| xi.                 | Direct or indirect interest, of directors, sponsors, majority shareholders and their relatives, if any, in the associated company/ undertaking or the transaction under consideration  | <p>The directors of the Company are solely interested to the extent of their directorships and shareholdings in the Company.</p> <p>Following are the common directors of TPL RMC and the Company:</p> <table border="1"> <thead> <tr> <th>Name of Director</th> <th>Shareholding in TPLC</th> <th>Shareholding in TPL RMC</th> </tr> </thead> <tbody> <tr> <td>Muhammad Ali Jameel</td> <td>0</td> <td>1</td> </tr> </tbody> </table> | Name of Director | Shareholding in TPLC | Shareholding in TPL RMC | Muhammad Ali Jameel | 0 | 1 |
| Name of Director    | Shareholding in TPLC   | Shareholding in TPL RMC  |                  |                      |                         |                     |   |   |
| Muhammad Ali Jameel | 0  | 1  |                  |                      |                         |                     |   |   |
| xii.                | In case any investment in associated company or associated undertaking has already been made, the performance review of such investment including complete information/ justification for any impairment or write offs; and  | <p><b>Advance 2023-24:</b> PKR. 12.7 Million</p> <p>Total income of the company is PKR 636.8 million compared to PKR 1,052 million during the comparative period last year.</p> <p>Also refer to serial # V above</p> <p>Impairment/Write-Off: NIL</p>   |                  |                      |                         |                     |   |   |
| xiii.               | Any other important details necessary for the members to understand the transaction;   | No additional information  |                  |                      |                         |                     |   |   |
| xiv.                | Category-wise amount of investment;  | Advance: PKR. 50 Million   |                  |                      |                         |                     |   |   |
| xv.                 | Average borrowing cost of the investing company or in case of absence of borrowing the KIBOR (Karachi Inter Bank Offered Rate) for the relevant period   | The average estimated borrowing cost of the company is 3 months KIBOR + 2.5% per annum   |                  |                      |                         |                     |   |   |
| xvi.                | Rate of interest, mark up, profit, fees or commission etc. to be charged by investing company;   | 3 months KIBOR + 2.5% per annum  |                  |                      |                         |                     |   |   |
| xvii.               | Particulars of collateral or security to be obtained in relation to the proposed investment;   | The advance is unsecured   |                  |                      |                         |                     |   |   |
| xviii.              | If the investment carries conversion feature i.e. it is convertible into securities, this fact along with terms and conditions including conversion formula, circumstances in which the conversion may take place and the time when the conversion may be exercisable; and | The said investment does not carry conversion feature  |                  |                      |                         |                     |   |   |
| xix.                | Repayment schedule and terms and conditions of loans or advances to be given to the associated company or associated undertaking.  | Repayment in 1 year or earlier as per the availability of funds with the investee company and on demand by the investing company   |                  |                      |                         |                     |   |   |
| xx.                 | Sources of funds from where loans or advances will be given  | Owned and/or borrowed  |                  |                      |                         |                     |   |   |

| S.No.  | Requirement  | Information   |
|--------|--|---|
| xxi.   | <p>Where loans or advances are being granted using borrowed funds:</p> <p>a) justification for granting loan or advance out of borrowed funds;</p> <p>b) detail of guarantees / assets pledged for obtaining such funds, if any; and</p> <p>c) repayment schedules of borrowing of the investing company</p> | <p>i) To facilitate the subsidiary company, meet its operating requirements</p> <p>ii) Shares of group companies</p> <p>iii) Quarterly Payments</p> |
| xxii.  | Particulars of collateral or security to be obtained in relation to the proposed investment;   | The advance is unsecured  |
| xxiii. | If the loans or advances carry conversion feature i.e. it is convertible into securities, this fact along with complete detail including conversion formula, circumstances in which the conversion may take place and the time when the conversion may be exercisable;                                       | The said investment does not carry conversion feature   |
| xxiv.  | Repayment schedule and terms of loans or advances to be given to the investee company  | Repayment in 1 year or earlier as per the availability of funds with the investee company and on demand by the investing company                    |

**Advance of up to Rs. 200 Million to TPL Insurance Limited:**

The Company is desirous to extend advance to TPL Insurance Limited. The advances of up to Rs. 200 Million has been approved/recommended by the Board of Directors of the Company in its meeting held on October 02, 2024

The information required to be annexed to the Notice by Notification No. S. R. O. 1240(I)/2017 dated December 06, 2017 is set out below:

| S.No.                               | Requirement  | Information  |               |        |                    |           |              |           |                     |                  |                          |                  |                                 |           |               |        |                 |         |                           |         |                                    |        |                                   |                 |               |                  |                        |  |                                     |        |                   |         |                               |           |          |          |                                     |                  |
|-------------------------------------|--|--|---------------|--------|--------------------|-----------|--------------|-----------|---------------------|------------------|--------------------------|------------------|---------------------------------|-----------|---------------|--------|-----------------|---------|---------------------------|---------|------------------------------------|--------|-----------------------------------|-----------------|---------------|------------------|------------------------|--|-------------------------------------|--------|-------------------|---------|-------------------------------|-----------|----------|----------|-------------------------------------|------------------|
| i.                                  | Name of the associated company or associated undertaking   | TPL Insurance Limited  |               |        |                    |           |              |           |                     |                  |                          |                  |                                 |           |               |        |                 |         |                           |         |                                    |        |                                   |                 |               |                  |                        |  |                                     |        |                   |         |                               |           |          |          |                                     |                  |
| ii.                                 | Basis of relationship  | Subsidiary Company   |               |        |                    |           |              |           |                     |                  |                          |                  |                                 |           |               |        |                 |         |                           |         |                                    |        |                                   |                 |               |                  |                        |  |                                     |        |                   |         |                               |           |          |          |                                     |                  |
| iii.                                | Earnings per share for the last three years of the Associated Company  | FY-2023-24: PKR. 5.40 per share<br>FY-2022-23: PKR. 0.89 per share<br>FY-2021-22: PKR. 0.03 per share  |               |        |                    |           |              |           |                     |                  |                          |                  |                                 |           |               |        |                 |         |                           |         |                                    |        |                                   |                 |               |                  |                        |  |                                     |        |                   |         |                               |           |          |          |                                     |                  |
| iv.                                 | Break-up value per share, based on latest audited financial statements   | As at June 30, 2024: PKR. 13.577 per share   |               |        |                    |           |              |           |                     |                  |                          |                  |                                 |           |               |        |                 |         |                           |         |                                    |        |                                   |                 |               |                  |                        |  |                                     |        |                   |         |                               |           |          |          |                                     |                  |
| v.                                  | Financial position (main items of statement of financial position and profit and loss account on the basis of latest financial statements) of the associated company | <p>The extracts of the audited balance sheet and profit and loss account of the associated company as at and for the period ended June 30, 2024 is as follows:</p> <table border="1"> <thead> <tr> <th>Balance Sheet</th> <th>Rupees</th> </tr> </thead> <tbody> <tr> <td>Non-current assets</td> <td>2,419,398</td> </tr> <tr> <td>Other assets</td> <td>5,358,790</td> </tr> <tr> <td><b>Total Assets</b></td> <td><b>7,778,189</b></td> </tr> <tr> <td><b>Total Liabilities</b></td> <td><b>5,118,215</b></td> </tr> <tr> <td>Represented by: Paid up capital</td> <td>1,983,945</td> </tr> <tr> <td>Share Premium</td> <td>42,798</td> </tr> <tr> <td>Capital Reserve</td> <td>124,635</td> </tr> <tr> <td>Accumulated (loss)/Profit</td> <td>510,630</td> </tr> <tr> <td>Other comprehensive income reserve</td> <td>31,649</td> </tr> <tr> <td><b>Participant's Takaful Fund</b></td> <td><b>(33,684)</b></td> </tr> <tr> <td><b>Equity</b></td> <td><b>2,659,974</b></td> </tr> <tr> <td><b>Profit and Loss</b></td> <td></td> </tr> <tr> <td>Profit before interest and taxation</td> <td>44,549</td> </tr> <tr> <td>Financial charges</td> <td>(9,053)</td> </tr> <tr> <td>Profit/(Loss) before taxation</td> <td>1,114,357</td> </tr> <tr> <td>Taxation</td> <td>(43,510)</td> </tr> <tr> <td><b>Profit/(Loss) after taxation</b></td> <td><b>1,070,847</b></td> </tr> </tbody> </table> | Balance Sheet | Rupees | Non-current assets | 2,419,398 | Other assets | 5,358,790 | <b>Total Assets</b> | <b>7,778,189</b> | <b>Total Liabilities</b> | <b>5,118,215</b> | Represented by: Paid up capital | 1,983,945 | Share Premium | 42,798 | Capital Reserve | 124,635 | Accumulated (loss)/Profit | 510,630 | Other comprehensive income reserve | 31,649 | <b>Participant's Takaful Fund</b> | <b>(33,684)</b> | <b>Equity</b> | <b>2,659,974</b> | <b>Profit and Loss</b> |  | Profit before interest and taxation | 44,549 | Financial charges | (9,053) | Profit/(Loss) before taxation | 1,114,357 | Taxation | (43,510) | <b>Profit/(Loss) after taxation</b> | <b>1,070,847</b> |
| Balance Sheet                       | Rupees   |  |               |        |                    |           |              |           |                     |                  |                          |                  |                                 |           |               |        |                 |         |                           |         |                                    |        |                                   |                 |               |                  |                        |  |                                     |        |                   |         |                               |           |          |          |                                     |                  |
| Non-current assets                  | 2,419,398  |  |               |        |                    |           |              |           |                     |                  |                          |                  |                                 |           |               |        |                 |         |                           |         |                                    |        |                                   |                 |               |                  |                        |  |                                     |        |                   |         |                               |           |          |          |                                     |                  |
| Other assets                        | 5,358,790  |  |               |        |                    |           |              |           |                     |                  |                          |                  |                                 |           |               |        |                 |         |                           |         |                                    |        |                                   |                 |               |                  |                        |  |                                     |        |                   |         |                               |           |          |          |                                     |                  |
| <b>Total Assets</b>                 | <b>7,778,189</b>   |  |               |        |                    |           |              |           |                     |                  |                          |                  |                                 |           |               |        |                 |         |                           |         |                                    |        |                                   |                 |               |                  |                        |  |                                     |        |                   |         |                               |           |          |          |                                     |                  |
| <b>Total Liabilities</b>            | <b>5,118,215</b>   |  |               |        |                    |           |              |           |                     |                  |                          |                  |                                 |           |               |        |                 |         |                           |         |                                    |        |                                   |                 |               |                  |                        |  |                                     |        |                   |         |                               |           |          |          |                                     |                  |
| Represented by: Paid up capital     | 1,983,945  |  |               |        |                    |           |              |           |                     |                  |                          |                  |                                 |           |               |        |                 |         |                           |         |                                    |        |                                   |                 |               |                  |                        |  |                                     |        |                   |         |                               |           |          |          |                                     |                  |
| Share Premium                       | 42,798   |  |               |        |                    |           |              |           |                     |                  |                          |                  |                                 |           |               |        |                 |         |                           |         |                                    |        |                                   |                 |               |                  |                        |  |                                     |        |                   |         |                               |           |          |          |                                     |                  |
| Capital Reserve                     | 124,635  |  |               |        |                    |           |              |           |                     |                  |                          |                  |                                 |           |               |        |                 |         |                           |         |                                    |        |                                   |                 |               |                  |                        |  |                                     |        |                   |         |                               |           |          |          |                                     |                  |
| Accumulated (loss)/Profit           | 510,630  |  |               |        |                    |           |              |           |                     |                  |                          |                  |                                 |           |               |        |                 |         |                           |         |                                    |        |                                   |                 |               |                  |                        |  |                                     |        |                   |         |                               |           |          |          |                                     |                  |
| Other comprehensive income reserve  | 31,649   |  |               |        |                    |           |              |           |                     |                  |                          |                  |                                 |           |               |        |                 |         |                           |         |                                    |        |                                   |                 |               |                  |                        |  |                                     |        |                   |         |                               |           |          |          |                                     |                  |
| <b>Participant's Takaful Fund</b>   | <b>(33,684)</b>  |  |               |        |                    |           |              |           |                     |                  |                          |                  |                                 |           |               |        |                 |         |                           |         |                                    |        |                                   |                 |               |                  |                        |  |                                     |        |                   |         |                               |           |          |          |                                     |                  |
| <b>Equity</b>                       | <b>2,659,974</b>   |  |               |        |                    |           |              |           |                     |                  |                          |                  |                                 |           |               |        |                 |         |                           |         |                                    |        |                                   |                 |               |                  |                        |  |                                     |        |                   |         |                               |           |          |          |                                     |                  |
| <b>Profit and Loss</b>              |  |  |               |        |                    |           |              |           |                     |                  |                          |                  |                                 |           |               |        |                 |         |                           |         |                                    |        |                                   |                 |               |                  |                        |  |                                     |        |                   |         |                               |           |          |          |                                     |                  |
| Profit before interest and taxation | 44,549   |  |               |        |                    |           |              |           |                     |                  |                          |                  |                                 |           |               |        |                 |         |                           |         |                                    |        |                                   |                 |               |                  |                        |  |                                     |        |                   |         |                               |           |          |          |                                     |                  |
| Financial charges                   | (9,053)  |  |               |        |                    |           |              |           |                     |                  |                          |                  |                                 |           |               |        |                 |         |                           |         |                                    |        |                                   |                 |               |                  |                        |  |                                     |        |                   |         |                               |           |          |          |                                     |                  |
| Profit/(Loss) before taxation       | 1,114,357  |  |               |        |                    |           |              |           |                     |                  |                          |                  |                                 |           |               |        |                 |         |                           |         |                                    |        |                                   |                 |               |                  |                        |  |                                     |        |                   |         |                               |           |          |          |                                     |                  |
| Taxation                            | (43,510)   |  |               |        |                    |           |              |           |                     |                  |                          |                  |                                 |           |               |        |                 |         |                           |         |                                    |        |                                   |                 |               |                  |                        |  |                                     |        |                   |         |                               |           |          |          |                                     |                  |
| <b>Profit/(Loss) after taxation</b> | <b>1,070,847</b>   |  |               |        |                    |           |              |           |                     |                  |                          |                  |                                 |           |               |        |                 |         |                           |         |                                    |        |                                   |                 |               |                  |                        |  |                                     |        |                   |         |                               |           |          |          |                                     |                  |

| S.No. | Requirement   | Information  |
|-------|---|--|
| vi.   | <p>In case of investment in a project of an associated company / undertaking that has not commenced operations, in addition to the information referred to above, the following further information is also required:</p> <ul style="list-style-type: none"> <li>a) a description of the project and its history since conceptualization;</li> <li>b) starting date and expected date of completion;</li> <li>c) time by which such project shall become commercially operational;</li> <li>d) expected return on total capital employed in the project; and</li> <li>e) funds invested or to be invested by the promoters distinguishing between cash and non-cash amounts;</li> </ul> | <p>TPL Insurance Limited has already commenced its operations, accordingly this section is not applicable.</p>   |
| vii.  | <p>Maximum amount of investment to be made</p>  | <p>PKR. 200 Million</p>  |
| viii. | <p>Purpose, benefits likely to accrue to the investing company and its members from such investment and period of investment;</p>   | <p>To facilitate the Subsidiary company, meet its operating requirements</p>   |
| ix.   | <p>Sources of funds to be utilized for investment and where the investment is intended to be made using borrowed funds,-</p> <ul style="list-style-type: none"> <li>(i) justification for investment through borrowings;</li> <li>(ii) detail of collateral, guarantees provided and assets pledged for obtaining such funds; and</li> <li>(iii) cost benefit analysis;</li> </ul>  | <p>Own and/or borrowed:</p> <ul style="list-style-type: none"> <li>i) To facilitate the Subsidiary company, meet its operating requirements</li> <li>ii) Shares of group companies</li> <li>iii) <ul style="list-style-type: none"> <li>a. Estimated 3 month KIBOR + 2.5%;</li> <li>b. markup equivalent to borrowing cost + projected returns in shape of dividend or value appreciation is expected to be much higher</li> </ul> </li> </ul>   |
| x.    | <p>Salient features of the agreement(s), if any, with associated company or associated undertaking with regards to the proposed investment;</p>   | <p>The Agreement was executed between TPL Corp Limited and TPL Insurance Limited on October 02, 2024 for the Advance of PKR 200 Million as per the rate given at serial No. XXII, repayable as per repayment schedule given at serial No. XXV of this material fact.</p> <p>The validity of the Agreement is one year and shall be renewed as per the mutual consent of both parties.</p> <p>In case of any dispute between the Companies shall first be referred to Arbitration which will be conducted in accordance with the Arbitration Act 1940</p> |

| S.No.               | Requirement   | Information  |                  |                      |                      |              |   |     |                     |   |     |
|---------------------|---|--|------------------|----------------------|----------------------|--------------|---|-----|---------------------|---|-----|
| xi.                 | Direct or indirect interest, of directors, sponsors, majority shareholders and their relatives, if any, in the associated company/ undertaking or the transaction under consideration                                       | <p>The directors of the Company are solely interested to the extent of their directorships and shareholdings in the Company.</p> <p>Following are the common directors of TPL Insurance Limited and the Company:</p> <table border="1"> <thead> <tr> <th>Name of Director</th> <th>Shareholding in TPLC</th> <th>Shareholding in TPLI</th> </tr> </thead> <tbody> <tr> <td>Jameel Yusuf</td> <td>0</td> <td>837</td> </tr> <tr> <td>Muhammad Ali Jameel</td> <td>0</td> <td>837</td> </tr> </tbody> </table> | Name of Director | Shareholding in TPLC | Shareholding in TPLI | Jameel Yusuf | 0 | 837 | Muhammad Ali Jameel | 0 | 837 |
| Name of Director    | Shareholding in TPLC  | Shareholding in TPLI   |                  |                      |                      |              |   |     |                     |   |     |
| Jameel Yusuf        | 0   | 837  |                  |                      |                      |              |   |     |                     |   |     |
| Muhammad Ali Jameel | 0   | 837  |                  |                      |                      |              |   |     |                     |   |     |
| xii.                | In case any investment in associated company or associated undertaking has already been made, the performance review of such investment including complete information/ justification for any impairment or write offs; and | <p><b>Advance 2023-24:</b> PKR. 4 Million</p> <p>TPL Insurance Limited registered a revenue growth of 2% compared to previous year, while the profit before tax has registered a growth of 3x. Increase in interest rates and resultantly investment income has also contributed in profitability growth.</p> <p>Also refer to serial # V above</p> <p>Impairment/Write-Off: NIL</p>   |                  |                      |                      |              |   |     |                     |   |     |
| xiii.               | Any other important details necessary for the members to understand the transaction;  | No additional information  |                  |                      |                      |              |   |     |                     |   |     |
| xiv.                | maximum price at which securities will be acquired;   | Not applicable as the approval is for Advance only.  |                  |                      |                      |              |   |     |                     |   |     |
| xv.                 | In case the purchase price is higher than market value in case of listed securities and fair value in case of unlisted securities, justification thereof  | Not applicable as the approval is for Advance only.  |                  |                      |                      |              |   |     |                     |   |     |
| xvi.                | maximum number of securities to be acquired   | Not applicable as the approval is for Advance only.  |                  |                      |                      |              |   |     |                     |   |     |
| xvii.               | number of securities and percentage thereof held before and after the proposed investment   | Not applicable as the approval is for Advance only.  |                  |                      |                      |              |   |     |                     |   |     |
| xviii.              | Current and preceding twelve weeks' weighted average market price where investment is proposed to be made in listed securities;   | <p>Current market price (as at June 28th 2024): PKR. 14.34 per share</p> <p>Weighted Average Price (for preceding 12 weeks): PKR. 15.98 per share</p>  |                  |                      |                      |              |   |     |                     |   |     |
| xix.                | Fair value determined in terms of sub-regulation (1) of regulation 5 for investments in unlisted securities   | Not applicable as this is a listed entity  |                  |                      |                      |              |   |     |                     |   |     |
| xx.                 | Category-wise amount of investment;   | Advance: PKR. 200 Million  |                  |                      |                      |              |   |     |                     |   |     |
| xxi.                | Average borrowing cost of the investing company or in case of absence of borrowing the KIBOR (Karachi Inter Bank Offered Rate) for the relevant period  | The average estimated borrowing cost of the company is 3 months KIBOR + 2.5% per annum   |                  |                      |                      |              |   |     |                     |   |     |

| S.No.   | Requirement   | Information  |
|---------|---|--|
| xxii.   | Rate of interest, mark up, profit, fees or commission etc. to be charged by investing company;  | 3 months KIBOR + 2.5% per annum  |
| xxiii.  | Particulars of collateral or security to be obtained in relation to the proposed investment;  | The advance is unsecured   |
| xxiv.   | If the investment carries conversion feature i.e. it is convertible into securities, this fact along with terms and conditions including conversion formula, circumstances in which the conversion may take place and the time when the conversion may be exercisable; and                            | The said investment does not carry conversion feature  |
| xxv.    | Repayment schedule and terms and conditions of loans or advances to be given to the associated company or associated undertaking.   | Repayment in 1 year or earlier as per the availability of funds with the investee company and on demand by the investing company             |
| xxvi.   | Sources of funds from where loans or advances will be given   | Owned and/or borrowed  |
| xxvii.  | Where loans or advances are being granted using borrowed funds:<br><br>a) justification for granting loan or advance out of borrowed funds;<br><br>b) detail of guarantees / assets pledged for obtaining such funds, if any; and<br><br>c) repayment schedules of borrowing of the investing company | i) To facilitate the subsidiary company, meet its operating requirements<br><br>ii) Shares of group companies<br><br>iii) Quarterly Payments |
| xxviii. | Particulars of collateral or security to be obtained in relation to the proposed investment;  | The advance is unsecured   |
| xxix.   | If the loans or advances carry conversion feature i.e. it is convertible into securities, this fact along with complete detail including conversion formula, circumstances in which the conversion may take place and the time when the conversion may be exercisable;                                | The said investment does not carry conversion feature  |
| xxx     | Repayment schedule and terms of loans or advances to be given to the investee company   | Repayment in 1 year or earlier as per the availability of funds with the investee company and on demand by the investing company             |

**Advance of up to Rs. 200 Million to TPL Properties Limited:**

TPL Corp Limited (the "Company") is desirous to extend an advance to TPL Properties Limited. The advances of up to Rs. 200 Million has been approved/recommended by the Board of Directors of the Company in its meeting held on October 02, 2024

The information required to be annexed to the Notice by Notification No. S. R. O. 1240(I)/2017 dated December 06, 2017 is set out below:

| S.No.                                      | Requirement  | Information   |               |        |                    |            |              |           |                     |                   |                          |                  |                                 |           |                 |           |                           |           |               |                  |                        |  |  |             |                   |           |                        |             |          |   |                              |                    |
|--|--|---|---------------|--------|--------------------|------------|--------------|-----------|---------------------|-------------------|--------------------------|------------------|---------------------------------|-----------|-----------------|-----------|---------------------------|-----------|---------------|------------------|------------------------|--|--|-------------|-------------------|-----------|------------------------|-------------|----------|---|------------------------------|--------------------|
| i.   | Name of the associated company or associated undertaking               | TPL Properties Limited  |               |        |                    |            |              |           |                     |                   |                          |                  |                                 |           |                 |           |                           |           |               |                  |                        |  |  |             |                   |           |                        |             |          |   |                              |                    |
| ii.  | Basis of relationship  | Associated Company  |               |        |                    |            |              |           |                     |                   |                          |                  |                                 |           |                 |           |                           |           |               |                  |                        |  |  |             |                   |           |                        |             |          |   |                              |                    |
| iii.                                       | Earnings per share for the last three years of the Associated Company  | FY-2023-24: PKR. (6.47) per share<br>FY-2022-23: PKR. (6.23) per share<br>FY-2022-23: PKR. 7.50 per share   |               |        |                    |            |              |           |                     |                   |                          |                  |                                 |           |                 |           |                           |           |               |                  |                        |  |  |             |                   |           |                        |             |          |   |                              |                    |
| iv.  | Break-up value per share, based on latest audited financial statements | As at June 30, 2024: PKR. 17.79 per share   |               |        |                    |            |              |           |                     |                   |                          |                  |                                 |           |                 |           |                           |           |               |                  |                        |  |  |             |                   |           |                        |             |          |   |                              |                    |
| v.   | Financial position of the associated company                           | <p>The extracts of the Audited balance sheet and profit and loss account of the subsidiary as at and for the period ended June 30, 2024 is as follows:</p> <table border="1"> <thead> <tr> <th>Balance Sheet</th> <th>Rupees</th> </tr> </thead> <tbody> <tr> <td>Non-current assets</td> <td>11,629,592</td> </tr> <tr> <td>Other assets</td> <td>2,419,292</td> </tr> <tr> <td><b>Total Assets</b></td> <td><b>14,048,884</b></td> </tr> <tr> <td><b>Total Liabilities</b></td> <td><b>4,065,513</b></td> </tr> <tr> <td>Represented by :Paid up capital</td> <td>5,610,869</td> </tr> <tr> <td>Capital Reserve</td> <td>(225,869)</td> </tr> <tr> <td>Accumulated (loss)/profit</td> <td>4,598,371</td> </tr> <tr> <td><b>Equity</b></td> <td><b>9,983,371</b></td> </tr> <tr> <td><b>Profit and Loss</b></td> <td></td> </tr> <tr> <td>Profit/(Loss) before interest and taxation</td> <td>(4,233,354)</td> </tr> <tr> <td>Financial charges</td> <td>(603,201)</td> </tr> <tr> <td>(Loss) before taxation</td> <td>(3,630,153)</td> </tr> <tr> <td>Taxation</td> <td>-</td> </tr> <tr> <td><b>(Loss) after taxation</b></td> <td><b>(3,630,153)</b></td> </tr> </tbody> </table> | Balance Sheet | Rupees | Non-current assets | 11,629,592 | Other assets | 2,419,292 | <b>Total Assets</b> | <b>14,048,884</b> | <b>Total Liabilities</b> | <b>4,065,513</b> | Represented by :Paid up capital | 5,610,869 | Capital Reserve | (225,869) | Accumulated (loss)/profit | 4,598,371 | <b>Equity</b> | <b>9,983,371</b> | <b>Profit and Loss</b> |  | Profit/(Loss) before interest and taxation | (4,233,354) | Financial charges | (603,201) | (Loss) before taxation | (3,630,153) | Taxation | - | <b>(Loss) after taxation</b> | <b>(3,630,153)</b> |
| Balance Sheet                              | Rupees   |   |               |        |                    |            |              |           |                     |                   |                          |                  |                                 |           |                 |           |                           |           |               |                  |                        |  |  |             |                   |           |                        |             |          |   |                              |                    |
| Non-current assets                         | 11,629,592   |   |               |        |                    |            |              |           |                     |                   |                          |                  |                                 |           |                 |           |                           |           |               |                  |                        |  |  |             |                   |           |                        |             |          |   |                              |                    |
| Other assets                               | 2,419,292  |   |               |        |                    |            |              |           |                     |                   |                          |                  |                                 |           |                 |           |                           |           |               |                  |                        |  |  |             |                   |           |                        |             |          |   |                              |                    |
| <b>Total Assets</b>                        | <b>14,048,884</b>  |   |               |        |                    |            |              |           |                     |                   |                          |                  |                                 |           |                 |           |                           |           |               |                  |                        |  |  |             |                   |           |                        |             |          |   |                              |                    |
| <b>Total Liabilities</b>                   | <b>4,065,513</b>   |   |               |        |                    |            |              |           |                     |                   |                          |                  |                                 |           |                 |           |                           |           |               |                  |                        |  |  |             |                   |           |                        |             |          |   |                              |                    |
| Represented by :Paid up capital            | 5,610,869  |   |               |        |                    |            |              |           |                     |                   |                          |                  |                                 |           |                 |           |                           |           |               |                  |                        |  |  |             |                   |           |                        |             |          |   |                              |                    |
| Capital Reserve                            | (225,869)  |   |               |        |                    |            |              |           |                     |                   |                          |                  |                                 |           |                 |           |                           |           |               |                  |                        |  |  |             |                   |           |                        |             |          |   |                              |                    |
| Accumulated (loss)/profit                  | 4,598,371  |   |               |        |                    |            |              |           |                     |                   |                          |                  |                                 |           |                 |           |                           |           |               |                  |                        |  |  |             |                   |           |                        |             |          |   |                              |                    |
| <b>Equity</b>                              | <b>9,983,371</b>   |   |               |        |                    |            |              |           |                     |                   |                          |                  |                                 |           |                 |           |                           |           |               |                  |                        |  |  |             |                   |           |                        |             |          |   |                              |                    |
| <b>Profit and Loss</b>                     |  |   |               |        |                    |            |              |           |                     |                   |                          |                  |                                 |           |                 |           |                           |           |               |                  |                        |  |  |             |                   |           |                        |             |          |   |                              |                    |
| Profit/(Loss) before interest and taxation | (4,233,354)  |   |               |        |                    |            |              |           |                     |                   |                          |                  |                                 |           |                 |           |                           |           |               |                  |                        |  |  |             |                   |           |                        |             |          |   |                              |                    |
| Financial charges                          | (603,201)  |   |               |        |                    |            |              |           |                     |                   |                          |                  |                                 |           |                 |           |                           |           |               |                  |                        |  |  |             |                   |           |                        |             |          |   |                              |                    |
| (Loss) before taxation                     | (3,630,153)  |   |               |        |                    |            |              |           |                     |                   |                          |                  |                                 |           |                 |           |                           |           |               |                  |                        |  |  |             |                   |           |                        |             |          |   |                              |                    |
| Taxation                                   | -  |   |               |        |                    |            |              |           |                     |                   |                          |                  |                                 |           |                 |           |                           |           |               |                  |                        |  |  |             |                   |           |                        |             |          |   |                              |                    |
| <b>(Loss) after taxation</b>               | <b>(3,630,153)</b>   |   |               |        |                    |            |              |           |                     |                   |                          |                  |                                 |           |                 |           |                           |           |               |                  |                        |  |  |             |                   |           |                        |             |          |   |                              |                    |



| S.No. | Requirement   | Information  |
|-------|---|--|
| vi.   | <p>In case of investment in a project of an associated company / undertaking that has not commenced operations, in addition to the information referred to above, the following further information is also required:</p> <ul style="list-style-type: none"> <li>a) a description of the project and its history since conceptualization;</li> <li>b) starting date and expected date of completion;</li> <li>c) time by which such project shall become commercially operational;</li> <li>d) expected return on total capital employed in the project; and</li> <li>e) funds invested or to be invested by the promoters distinguishing between cash and non-cash amounts;</li> </ul> | <p>TPL Properties has already commenced its operations, accordingly this section is not applicable.</p>  |
| vii.  | <p>Maximum amount of investment to be made</p>  | <p>PKR. 200 Million</p>  |
| viii. | <p>Purpose, benefits likely to accrue to the investing company and its members from such investment and period of investment;</p>   | <p>To facilitate the Subsidiary company, meet its operating requirements</p>   |
| ix.   | <p>Sources of funds to be utilized for investment and where the investment is intended to be made using borrowed funds,-</p> <ul style="list-style-type: none"> <li>(i) justification for investment through borrowings;</li> <li>(ii) detail of collateral, guarantees provided and assets pledged for obtaining such funds; and</li> <li>(iii) cost benefit analysis;</li> </ul>  | <p>Own and/or borrowed:</p> <ul style="list-style-type: none"> <li>i) To facilitate the Subsidiary company, meet its operating requirements</li> <li>ii) Shares of group companies</li> <li>iii) <ul style="list-style-type: none"> <li>a. Estimated 3 month KIBOR + 2.5%;</li> <li>b. markup equivalent to borrowing cost + projected returns in shape of dividend or value appreciation is expected to be much higher</li> </ul> </li> </ul>   |
| x.    | <p>Salient features of the agreement(s), if any, with associated company or associated undertaking with regards to the proposed investment;</p>   | <p>The Agreement was executed between TPL Corp Limited and TPL Properties Limited on October 02, 2024 for the Advance of PKR 200 Million as per the rate given at serial No. XVI, repayable as per repayment schedule given at serial No. XIX of this material fact.</p> <p>The validity of the Agreement is one year and shall be renewed as per the mutual consent of both parties.</p> <p>In case of any dispute between the Companies shall first be referred to Arbitration which will be conducted in accordance with the Arbitration Act 1940</p> |

| S.No.            | Requirement  | Information   |                  |                      |                      |              |   |           |            |   |            |              |   |   |                |   |   |
|------------------|--|---|------------------|----------------------|----------------------|--------------|---|-----------|------------|---|------------|--------------|---|---|----------------|---|---|
| xi.              | Direct or indirect interest, of directors, sponsors, majority shareholders and their relatives, if any, in the associated company/ undertaking or the transaction under consideration  | <p>The directors of the Company are solely interested to the extent of their directorships and shareholdings in the Company.</p> <p>Following are the common directors of TPL Properties Limited and the Company:</p> <table border="1"> <thead> <tr> <th>Name of Director</th> <th>Shareholding in TPLC</th> <th>Shareholding in TPLP</th> </tr> </thead> <tbody> <tr> <td>Jameel Yusuf</td> <td>0</td> <td>3,035,775</td> </tr> <tr> <td>Ali Jameel</td> <td>0</td> <td>50,175,014</td> </tr> <tr> <td>Sabha Sultan</td> <td>0</td> <td>0</td> </tr> <tr> <td>Muhammad Shafi</td> <td>1</td> <td>1</td> </tr> </tbody> </table> | Name of Director | Shareholding in TPLC | Shareholding in TPLP | Jameel Yusuf | 0 | 3,035,775 | Ali Jameel | 0 | 50,175,014 | Sabha Sultan | 0 | 0 | Muhammad Shafi | 1 | 1 |
| Name of Director | Shareholding in TPLC   | Shareholding in TPLP  |                  |                      |                      |              |   |           |            |   |            |              |   |   |                |   |   |
| Jameel Yusuf     | 0  | 3,035,775   |                  |                      |                      |              |   |           |            |   |            |              |   |   |                |   |   |
| Ali Jameel       | 0  | 50,175,014  |                  |                      |                      |              |   |           |            |   |            |              |   |   |                |   |   |
| Sabha Sultan     | 0  | 0   |                  |                      |                      |              |   |           |            |   |            |              |   |   |                |   |   |
| Muhammad Shafi   | 1  | 1   |                  |                      |                      |              |   |           |            |   |            |              |   |   |                |   |   |
| xii.             | In case any investment in associated company or associated undertaking has already been made, the performance review of such investment including complete information/ justification for any impairment or write offs; and  | <p>Advance 2023-24: PKR. Nil</p> <p>Also refer to serial # V above</p> <p>Impairment/Write-Off: NIL</p>   |                  |                      |                      |              |   |           |            |   |            |              |   |   |                |   |   |
| xiii.            | Any other important details necessary for the members to understand the transaction;   | No Additional information   |                  |                      |                      |              |   |           |            |   |            |              |   |   |                |   |   |
| xiv.             | Category-wise amount of investment;  | Advance: PKR. 200 Million   |                  |                      |                      |              |   |           |            |   |            |              |   |   |                |   |   |
| xv.              | Average borrowing cost of the investing company or in case of absence of borrowing the KIBOR (Karachi Inter Bank Offered Rate) for the relevant period   | The average estimated borrowing cost of the company is 3 months KIBOR + 2.5% per annum  |                  |                      |                      |              |   |           |            |   |            |              |   |   |                |   |   |
| xvi.             | Rate of interest, mark up, profit, fees or commission etc. to be charged by investing company;   | 3 months KIBOR + 2.5% per annum   |                  |                      |                      |              |   |           |            |   |            |              |   |   |                |   |   |
| xvii.            | Particulars of collateral or security to be obtained in relation to the proposed investment;   | The advance is unsecured  |                  |                      |                      |              |   |           |            |   |            |              |   |   |                |   |   |
| xviii.           | If the investment carries conversion feature i.e. it is convertible into securities, this fact along with terms and conditions including conversion formula, circumstances in which the conversion may take place and the time when the conversion may be exercisable; and | The said investment does not carry conversion feature   |                  |                      |                      |              |   |           |            |   |            |              |   |   |                |   |   |
| xix.             | Repayment schedule and terms and conditions of loans or advances to be given to the associated company or associated undertaking.  | Repayment in 1 year or earlier as per the availability of funds with the investee company and on demand by the investing company  |                  |                      |                      |              |   |           |            |   |            |              |   |   |                |   |   |
| xx.              | Sources of funds from where loans or advances will be given  | Owned and/or borrowed   |                  |                      |                      |              |   |           |            |   |            |              |   |   |                |   |   |

| S.No.  | Requirement  | Information   |
|--------|--|---|
| xxi    | <p>Where loans or advances are being granted using borrowed funds:</p> <p>a) justification for granting loan or advance out of borrowed funds;</p> <p>b) detail of guarantees / assets pledged for obtaining such funds, if any; and</p> <p>c) repayment schedules of borrowing of the investing company</p> | <p>i) To facilitate the subsidiary company, meet its operating requirements</p> <p>ii) Shares of group companies</p> <p>iii) Quarterly payments</p> |
| xxii.  | Particulars of collateral or security to be obtained in relation to the proposed investment;   | The advance is unsecured  |
| xxiii. | If the loans or advances carry conversion feature i.e. it is convertible into securities, this fact along with complete detail including conversion formula, circumstances in which the conversion may take place and the time when the conversion may be exercisable;                                       | The said investment does not carry conversion feature   |
| xxiv.  | Repayment schedule and terms of loans or advances to be given to the investee company  | Repayment in 1 year or earlier as per the availability of funds with the investee company and on demand by the investing company                    |

**Advance of up to Rs. 50 Million to Astra Location Services (Private) Limited:**

TPL Corp Limited (the "Company") is desirous to extend an advance to Astra Location Services (Private) Limited. The advance of up to Rs. 50 Million has been approved/recommended by the Board of Directors of the Company in its meeting held on October 02, 2024

The information required to be annexed to the Notice by Notification No. S. R. O. 1240(I)/2017 dated December 06, 2017 is set out below:

| S.No.                               | Requirement  | Information   |               |        |                    |           |              |        |                     |                  |                          |                  |                                 |       |                             |         |                    |           |               |               |                        |  |                                     |          |                   |         |                        |          |          |         |                              |                 |
|-------------------------------------|--|---|---------------|--------|--------------------|-----------|--------------|--------|---------------------|------------------|--------------------------|------------------|---------------------------------|-------|-----------------------------|---------|--------------------|-----------|---------------|---------------|------------------------|--|-------------------------------------|----------|-------------------|---------|------------------------|----------|----------|---------|------------------------------|-----------------|
| i.                                  | Name of the associated company or associated undertaking   | Astra Location Services (Private) Limited   |               |        |                    |           |              |        |                     |                  |                          |                  |                                 |       |                             |         |                    |           |               |               |                        |  |                                     |          |                   |         |                        |          |          |         |                              |                 |
| ii.                                 | Basis of relationship  | Associated Company  |               |        |                    |           |              |        |                     |                  |                          |                  |                                 |       |                             |         |                    |           |               |               |                        |  |                                     |          |                   |         |                        |          |          |         |                              |                 |
| iii.                                | Earnings per share for the last three years of the Associated Company  | FY-2023-24: PKR. (469.60) per share<br>FY-2022-23: PKR. (610.27) per share  |               |        |                    |           |              |        |                     |                  |                          |                  |                                 |       |                             |         |                    |           |               |               |                        |  |                                     |          |                   |         |                        |          |          |         |                              |                 |
| iv.                                 | Break-up value per share, based on latest audited financial statements   | As at June 30, 2024: PKR. 860.16 per share  |               |        |                    |           |              |        |                     |                  |                          |                  |                                 |       |                             |         |                    |           |               |               |                        |  |                                     |          |                   |         |                        |          |          |         |                              |                 |
| v.                                  | Financial position (main items of statement of financial position and profit and loss account on the basis of latest financial statements) of the associated company | <p>The extracts of the audited/reviewed balance sheet and profit and loss account of the associated company as at and for the period ended June 30, 2024 is as follows:</p> <table border="1"> <thead> <tr> <th>Balance Sheet</th> <th>Rupees</th> </tr> </thead> <tbody> <tr> <td>Non-current assets</td> <td>1,056,077</td> </tr> <tr> <td>Other assets</td> <td>92,023</td> </tr> <tr> <td><b>Total Assets</b></td> <td><b>1,148,100</b></td> </tr> <tr> <td><b>Total Liabilities</b></td> <td><b>1,062,084</b></td> </tr> <tr> <td>Represented by :Paid up capital</td> <td>1,000</td> </tr> <tr> <td>Share Premium/Other Reserve</td> <td>193,003</td> </tr> <tr> <td>Accumulated (loss)</td> <td>(107,987)</td> </tr> <tr> <td><b>Equity</b></td> <td><b>86,016</b></td> </tr> <tr> <td><b>Profit and Loss</b></td> <td></td> </tr> <tr> <td>(Loss) before interest and taxation</td> <td>(31,511)</td> </tr> <tr> <td>Financial charges</td> <td>(8,142)</td> </tr> <tr> <td>(Loss) before taxation</td> <td>(39,653)</td> </tr> <tr> <td>Taxation</td> <td>(7,307)</td> </tr> <tr> <td><b>(Loss) after taxation</b></td> <td><b>(46,960)</b></td> </tr> </tbody> </table> | Balance Sheet | Rupees | Non-current assets | 1,056,077 | Other assets | 92,023 | <b>Total Assets</b> | <b>1,148,100</b> | <b>Total Liabilities</b> | <b>1,062,084</b> | Represented by :Paid up capital | 1,000 | Share Premium/Other Reserve | 193,003 | Accumulated (loss) | (107,987) | <b>Equity</b> | <b>86,016</b> | <b>Profit and Loss</b> |  | (Loss) before interest and taxation | (31,511) | Financial charges | (8,142) | (Loss) before taxation | (39,653) | Taxation | (7,307) | <b>(Loss) after taxation</b> | <b>(46,960)</b> |
| Balance Sheet                       | Rupees   |   |               |        |                    |           |              |        |                     |                  |                          |                  |                                 |       |                             |         |                    |           |               |               |                        |  |                                     |          |                   |         |                        |          |          |         |                              |                 |
| Non-current assets                  | 1,056,077  |   |               |        |                    |           |              |        |                     |                  |                          |                  |                                 |       |                             |         |                    |           |               |               |                        |  |                                     |          |                   |         |                        |          |          |         |                              |                 |
| Other assets                        | 92,023   |   |               |        |                    |           |              |        |                     |                  |                          |                  |                                 |       |                             |         |                    |           |               |               |                        |  |                                     |          |                   |         |                        |          |          |         |                              |                 |
| <b>Total Assets</b>                 | <b>1,148,100</b>   |   |               |        |                    |           |              |        |                     |                  |                          |                  |                                 |       |                             |         |                    |           |               |               |                        |  |                                     |          |                   |         |                        |          |          |         |                              |                 |
| <b>Total Liabilities</b>            | <b>1,062,084</b>   |   |               |        |                    |           |              |        |                     |                  |                          |                  |                                 |       |                             |         |                    |           |               |               |                        |  |                                     |          |                   |         |                        |          |          |         |                              |                 |
| Represented by :Paid up capital     | 1,000  |   |               |        |                    |           |              |        |                     |                  |                          |                  |                                 |       |                             |         |                    |           |               |               |                        |  |                                     |          |                   |         |                        |          |          |         |                              |                 |
| Share Premium/Other Reserve         | 193,003  |   |               |        |                    |           |              |        |                     |                  |                          |                  |                                 |       |                             |         |                    |           |               |               |                        |  |                                     |          |                   |         |                        |          |          |         |                              |                 |
| Accumulated (loss)                  | (107,987)  |   |               |        |                    |           |              |        |                     |                  |                          |                  |                                 |       |                             |         |                    |           |               |               |                        |  |                                     |          |                   |         |                        |          |          |         |                              |                 |
| <b>Equity</b>                       | <b>86,016</b>  |   |               |        |                    |           |              |        |                     |                  |                          |                  |                                 |       |                             |         |                    |           |               |               |                        |  |                                     |          |                   |         |                        |          |          |         |                              |                 |
| <b>Profit and Loss</b>              |  |   |               |        |                    |           |              |        |                     |                  |                          |                  |                                 |       |                             |         |                    |           |               |               |                        |  |                                     |          |                   |         |                        |          |          |         |                              |                 |
| (Loss) before interest and taxation | (31,511)   |   |               |        |                    |           |              |        |                     |                  |                          |                  |                                 |       |                             |         |                    |           |               |               |                        |  |                                     |          |                   |         |                        |          |          |         |                              |                 |
| Financial charges                   | (8,142)  |   |               |        |                    |           |              |        |                     |                  |                          |                  |                                 |       |                             |         |                    |           |               |               |                        |  |                                     |          |                   |         |                        |          |          |         |                              |                 |
| (Loss) before taxation              | (39,653)   |   |               |        |                    |           |              |        |                     |                  |                          |                  |                                 |       |                             |         |                    |           |               |               |                        |  |                                     |          |                   |         |                        |          |          |         |                              |                 |
| Taxation                            | (7,307)  |   |               |        |                    |           |              |        |                     |                  |                          |                  |                                 |       |                             |         |                    |           |               |               |                        |  |                                     |          |                   |         |                        |          |          |         |                              |                 |
| <b>(Loss) after taxation</b>        | <b>(46,960)</b>  |   |               |        |                    |           |              |        |                     |                  |                          |                  |                                 |       |                             |         |                    |           |               |               |                        |  |                                     |          |                   |         |                        |          |          |         |                              |                 |

| S.No. | Requirement   | Information  |
|-------|---|--|
| vi.   | <p>In case of investment in a project of an associated company / undertaking that has not commenced operations, in addition to the information referred to above, the following further information is also required:</p> <ul style="list-style-type: none"> <li>a) a description of the project and its history since conceptualization;</li> <li>b) starting date and expected date of completion;</li> <li>c) time by which such project shall become commercially operational;</li> <li>d) expected return on total capital employed in the project; and</li> <li>e) funds invested or to be invested by the promoters distinguishing between cash and non-cash amounts;</li> </ul> | <p>Astra Locations Services Pvt Ltd has already commenced its operations; accordingly, this section is not applicable.</p>   |
| vii.  | <p>Maximum amount of investment to be made</p>  | <p>PKR 50 Million</p>  |
| viii. | <p>Purpose, benefits likely to accrue to the investing company and its members from such investment and period of investment;</p>   | <p><b>Purpose:</b> To meet the funding requirement of the sub-subsidiary company</p> <p><b>Benefits:</b> Value appreciation of the investment</p>  |
| ix.   | <p>Sources of funds to be utilized for investment and where the investment is intended to be made using borrowed funds,-</p> <ul style="list-style-type: none"> <li>(i) justification for investment through borrowings;</li> <li>(ii) detail of collateral, guarantees provided and assets pledged for obtaining such funds; and</li> <li>(iii) cost benefit analysis;</li> </ul>  | <p>Own and/or borrowed:</p> <ul style="list-style-type: none"> <li>i) TPL Corp limited being holding company, has to inject equity in the subsidiary / sub-subsidiary in the initial year of operation</li> <li>ii) Shares of group companies <ul style="list-style-type: none"> <li>a). Estimated 3 month KIBOR + 2.5%;</li> <li>b). markup equivalent to borrowing cost + projected returns in shape of dividend and / or value appreciation is expected to be much higher</li> </ul> </li> </ul>  |
| x.    | <p>Salient features of the agreement(s), if any, with associated company or associated undertaking with regards to the proposed investment;</p>   | <p>The Agreement was executed between TPL Corp Limited and Astra Location Services (Private) Limited on October 02, 2024 for the Advance of PKR 50 Million as per the rate given at serial No. XVI, repayable as per repayment schedule given at serial No. XIX of this material fact.</p> <p>The validity of the Agreement is one year and shall be renewed as per the mutual consent of both parties.</p> <p>In case of any dispute between the Companies shall first be referred to Arbitration which will be conducted in accordance with the Arbitration Act 1940</p> |

| S.No.  | Requirement   | Information  |
|--------|---|--|
| xi.    | Direct or indirect interest, of directors, sponsors, majority shareholders and their relatives, if any, in the associated company/ undertaking or the transaction under consideration   | The directors of the Company are solely interested to the extent of their directorships.<br><br>There is no common directorship  |
| xii.   | In case any investment in associated company or associated undertaking has already been made, the performance review of such investment including complete information/ justification for any impairment or write offs; and   | No such investment has been made during the year   |
| xiii.  | Any other important details necessary for the members to understand the transaction;  | No additional information  |
| xiv.   | Category-wise amount of investment;   | Advances: PKR. 50 Million  |
| xv.    | Average borrowing cost of the investing company or in case of absence of borrowing the KIBOR (Karachi Inter Bank Offered Rate) for the relevant period  | The average estimated borrowing cost of the company is 3 months KIBOR + 2.5% per annum   |
| xvi.   | Rate of interest, mark up, profit, fees or commission etc. to be charged by investing company;  | Advances: Estimated Markup/profit @ 6 months KIBOR + 3% per annum  |
| xvii.  | Particulars of collateral or security to be obtained in relation to the proposed investment;  | The advance is unsecured   |
| xviii. | If the investment carries conversion feature i.e. it is convertible into securities, this fact along with terms and conditions including conversion formula, circumstances in which the conversion may take place and the time when the conversion may be exercisable; and                            | The said investment does not carry conversion feature  |
| xix.   | Repayment schedule and terms and conditions of loans or advances to be given to the associated company or associated undertaking.   | Repayment in 1 year or earlier as per the availability of funds with the investee company and on demand by the investing company   |
| xx.    | Sources of funds from where loans or advances will be given   | Own and/or borrowed funds  |
| xxi.   | Where loans or advances are being granted using borrowed funds:<br><br>a) justification for granting loan or advance out of borrowed funds;<br><br>b) detail of guarantees / assets pledged for obtaining such funds, if any; and<br><br>c) repayment schedules of borrowing of the investing company | a. TPL Corp limited being holding company, has to inject equity in the subsidiary / sub-subsidiary in the initial year of operation<br><br>b. N/A<br><br>c. Repayment in 1 year or earlier as per the availability of funds with the investee company and on demand by the investing company |

| S.No.  | Requirement  | Information  |
|--------|--|--|
| xxii.  | Particulars of collateral or security to be obtained in relation to the proposed investment;   | Advance is unsecured   |
| xxiii. | If the loans or advances carry conversion feature i.e. it is convertible into securities, this fact along with complete detail including conversion formula, circumstances in which the conversion may take place and the time when the conversion may be exercisable; | The said investment does not carry conversion feature  |
| xxiv.  | Repayment schedule and terms of loans or advances to be given to the investee company  | Repayment in 1 year or earlier as per the availability of funds with the investee company and on demand by the investing company |

**Agenda No. 14:**

**To approve revision of remuneration of non-executive directors from PKR 100,000/- to PKR 150,000/- per meeting (including sub-committee meetings):**

The Board of Directors of the Company, in its meeting held on October 02, 2024, approved and recommended to shareholders a revision in the Directors' remuneration for attending Board and Committee meetings. The proposed revision increases the remuneration from PKR 100,000 to PKR 150,000 per meeting (including sub-committee meetings) pursuant to Section 170 of the Companies Act, 2017.

# Postal Ballot Paper

Postal Ballot Paper for Special Business Items to be transacted at the Annual General Meeting ("AGM") of TPL Corp Limited ("Company") to be held on Wednesday, November 27, 2024 at 12:00 Noon, at Institute of Chartered Accountants of Pakistan (ICAP) Auditorium, Chartered Accountants Avenue, Block 8 Clifton, Karachi.

This is in accordance with regulation 8(2) of the Companies (Postal Ballot) Regulations, 2018. Members have the option to cast their votes using the ballot paper, a copy of which is also accessible on the Company's website. The duly filled in ballot paper should reach the chairman of the meeting through email at chairman@tplcorp.com or through post to 20 Floor, Sky Tower-East Wing, Dolmen City, HC-3, Block 4, Abdul Sattar Edhi Avenue, Clifton, Karachi, no later than one day prior to the AGM, during working hours.

|  |  |
|--|--|
| Name of shareholder/joint shareholders   |  |
| Registered Address   |  |
| Number of shares held and folio number   |  |
| CNIC Number (copy to be attached)  |  |
| Additional Information and enclosures (In case of representative of body corporate, corporation and Federal Government.) |  |

I/we hereby exercise my/our vote in respect of the following resolution through postal ballot by conveying my/our assent or dissent to the following resolution by placing tick (✓) mark in the appropriate box below (delete as appropriate):

| Sr. No. | Nature and Description of Resolutions   | No. of ordinary shares for which votes cast | I/We assent to the Resolutions (FOR) | I/We dissent to the Resolutions (AGAINST) |
|---------|---|---|--------------------------------------|---|
| 1.      | To consider and if thought fit, to pass with or without modification, special resolution in terms of Section 199 of the Companies Act 2017 to authorize the Company for the equity investment of up to Rs.350 Million and an advance of up to Rs.150 Million to the subsidiary company, Dar-Es-Salaam Textile Mills Limited (DSML)*.<br><br>" <b>RESOLVED THAT</b> pursuant to Section 199 of the Companies Act 2017, the Company be and is hereby authorized for an equity investment up to 350 Million and an advance of up to Rs. 150 Million to the subsidiary company, Dar-Es-Salaam Textile Mills Limited (DSML). |   |                                      |   |
| 2.      | To consider and, if thought fit, pass with or without modification, special resolution in terms of Section 199 of the Companies Act 2017, to authorize the Company for the advance of up to Rs.500 Million to the holding company, TPL Holdings (Private) Limited.<br><br>" <b>RESOLVED THAT</b> pursuant to Section 199 of the Companies Act 2017, the Company be and is hereby authorized for an advance of up to Rs 500 Million to the holding company i.e. TPL Holdings (Private) Limited."   |   |                                      |   |
| 3.      | To consider and, if thought fit, pass with or without modification, special resolution in terms of Section 199 of the Companies Act 2017, to authorize the Company for an advance of up to Rs 500 Million to the Subsidiary company, TPL Trakker Limited.<br><br>" <b>RESOLVED THAT</b> pursuant to Section 199 of the Companies Act 2017, the Company be and is hereby authorized for an advance of up to Rs.500 Million to TPL Trakker Limited."  |   |                                      |   |
| 4.      | To consider and, if thought fit, pass with or without modification, special resolution in terms of Section 199 of the Companies Act 2017, to authorize the Company for an advance and/or an equity investment of up to Rs 250 Million in the subsidiary company, TPL E-Ventures (Private) Limited.<br><br>" <b>RESOLVED THAT</b> pursuant to Section 199 of the Companies Act 2017, the Company be and is hereby authorized for an advance and/or an equity investment of up to Rs. 250 Million in TPL E-Ventures (Private) Limited."   |   |                                      |   |
| 5.      | To consider and, if thought fit, pass with or without modification, special resolution in terms of Section 199 of the Companies Act 2017, to authorize the Company for an advance and/ or equity investment up to Rs. 150 Million to the subsidiary, TPL Security Services (Private) Limited.<br><br>" <b>RESOLVED THAT</b> pursuant to Section 199 of the Companies Act 2017, the Company be and is hereby authorized for an advance and/ or equity investment of up to Rs.150 Million to TPL Security Services (Private) Limited."  |   |                                      |   |
| 6.      | To consider and, if thought fit, pass with or without modification, special resolution in terms of Section 199 of the Companies Act 2017, to authorize the Company for an advance of up to Rs.50 million to the associated company, TPL REIT Management Company Limited.<br><br>" <b>RESOLVED THAT</b> pursuant to Section 199 of the Companies Act 2017, the Company be and is hereby authorized for an advance of up to Rs. 50 Million to TPL REIT Management Company Limited."   |   |                                      |   |



| Sr. No. | Nature and Description of Resolutions   | No. of ordinary shares for which votes cast | I/We assent to the Resolutions (FOR) | I/We dissent to the Resolutions (AGAINST) |
|---------|---|---|--------------------------------------|---|
| 7.      | To consider and, if thought fit, pass with or without modification, special resolution in terms of Section 199 of the Companies Act 2017, to authorize the Company for an advance of up to Rs. 200 Million to the subsidiary company, TPL Insurance Limited.<br><br>" <b>RESOLVED THAT</b> pursuant to Section 199 of the Companies Act 2017, the Company be and is hereby authorized for an advance of up to Rs. 200 Million to TPL Insurance Limited."  |   |                                      |   |
| 8.      | To consider and, if thought fit, pass with or without modification, special resolution in terms of Section 199 of the Companies Act 2017, to authorize the Company for an advance of up to Rs.200 Million to the associated company, TPL Properties Limited.<br><br>" <b>RESOLVED THAT</b> pursuant to Section 199 of the Companies Act 2017, the Company be and is hereby authorized for an advance of up to Rs.200 Million to TPL Properties Limited."  |   |                                      |   |
| 9.      | To consider and, if thought fit, pass with or without modification, special resolution in terms of Section 199 of the Companies Act 2017, to authorize the Company for an advance of up to Rs.50 million to the associated company, Astra Location Services (Private) Limited.<br><br>" <b>RESOLVED THAT</b> pursuant to Section 199 of the Companies Act 2017, the Company be and is hereby authorized for an advance of up to Rs. 50 Million to Astra Location Services (Private) Limited."   |   |                                      |   |
| 10.     | To consider and if thought fit, to pass with or without modification, ordinary resolution for revision of remuneration of non-executive directors, as determined by the Board of Directors of the Company, from PKR 100,000/- to PKR 150,000/- per meeting (including sub-committee meetings).<br><br>" <b>RESOLVED THAT</b> pursuant to Section 170 of the Companies Act, 2017 read along with Articles of Association of the Company, approval of the members be and is hereby accorded to the Board of Directors of the Company, for the revision of remuneration of non-executive directors of the Company from PKR 100,000/- to PKR 150,000/- per meeting (including sub-committee meetings)." |   |                                      |   |

\*Name to be changed to TPL Life Insurance Limited

Signature of Shareholder(s) \_\_\_\_\_

Place: \_\_\_\_\_

Date: \_\_\_\_\_

#### Notes

1. Dully filled postal ballot should be sent to chairman at chairman@tplcorp.com or through post to Mr. Jameel Yusuf Ahmed, TPL Corp Limited, 20 Floor, Sky Tower-East Wing, Dolmen City, HC-3, Block Abdul Sattar Edhi Avenue, Clifton, Karachi.
2. Copy of CNIC should be enclosed with the postal ballot form.
3. Postal ballot forms should reach chairman of the meeting on or before November 26, 2024. Any postal ballot received after this date, will not be considered for voting.
4. Signature on postal ballot should match with signature on CNIC.
5. Incomplete, unsigned, incorrect, defaced, torn, mutilated, over written ballot paper will be rejected.

# Video Conferencing Facility Request Form

## For Annual General Meeting of TPL Corp Limited

I/We \_\_\_\_\_ S/o / D/o / W/o \_\_\_\_\_ resident of (full address)

\_\_\_\_\_ being a member(s) of TPL Corp Limited ("the Company"), holding

\_\_\_\_\_ ordinary shares, hereby opt for video conference facility at \_\_\_\_\_ to attend the Annual General

Meeting of the Company to be held on **Wednesday, 27 November, 2024** and/or adjournment thereof.

Folio No. / CDC Account No.

Signature on Revenue Stamp of  
Appropriate Value.

The signature should agree with the  
specimen registered with the Company

# Form of Proxy

## Annual General Meeting of TPL Corp Limited

I/We \_\_\_\_\_ S/o / D/o / W/o \_\_\_\_\_ resident of (full address)

\_\_\_\_\_ being a member(s) of **TPL Corp Limited** ("the Company"), holding

\_\_\_\_\_ ordinary shares, hereby appoint \_\_\_\_\_ S/o / D/o / W/o \_\_\_\_\_

resident of (full address) \_\_\_\_\_ or failing him / her \_\_\_\_\_

S/o / D/o / W/o \_\_\_\_\_ resident of (full address) \_\_\_\_\_ as my / our

proxy in my / our absence to attend and vote for me / us on my / our behalf at Annual General Meeting of the Company to be

held on **Wednesday, 27 November, 2024** and/or adjournment thereof.

As witness my / our hand (s) seal this on the \_\_\_\_\_ day of \_\_\_\_\_ 2024.

Signed by the said:

Folio No. / CDC Account No.

Signature on Revenue Stamp of  
Appropriate Value.

The signature should agree with the specimen registered with the Company

**In presence of:**

1. Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Address: \_\_\_\_\_

CNIC or Passport No: \_\_\_\_\_

2. Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Address: \_\_\_\_\_

CNIC or Passport No: \_\_\_\_\_

**Important Instructions:**

1. The Proxy form, duly completed and signed, must be received at the Registrar's Office of the Company not less than forty eight (48) hours before the time of holding the meeting.
2. If a member appoints more than one proxy and more than one instrument of proxy are deposited by a member with the Company, all such instruments of proxy shall be rendered invalid.
3. In case of a proxy for an individual CDC shareholder, attested copies of CNIC or the passport, account and participant's ID number of the beneficial owner and along with the proxy is required to be furnished with the proxy form.
4. In case of a corporate entity, the Board of Directors' resolution / power of attorney with the specimen signature shall be submitted (unless it has been provided earlier) along with the proxy form of the Company.

# پراکسی فارم

## سالانہ اجلاس عام ٹی پی ایل کارپ لمیٹڈ

میں/ہم \_\_\_\_\_ ولد/بنت ازوجہ \_\_\_\_\_ ساکن (مکمل پتہ) \_\_\_\_\_

بجائیت رکن/ارکان ٹی پی ایل کارپ لمیٹڈ کے \_\_\_\_\_

\_\_\_\_\_ عمومی شیئرز کے حامل ہیں، بذریعہ ہذا محترم/محترمہ \_\_\_\_\_ ولد/بنت ازوجہ \_\_\_\_\_

\_\_\_\_\_ ساکن (مکمل پتہ) \_\_\_\_\_ یا ان کی غیر موجودگی میں محترم/محترمہ \_\_\_\_\_

\_\_\_\_\_ ولد/بنت ازوجہ \_\_\_\_\_ ساکن (مکمل پتہ) \_\_\_\_\_ کو میرا/ہمارا

پراکسی مقرر کرتے ہیں جنہیں کمپنی کے سالانہ اجلاس عام مورخہ 27 نومبر، 2024 بروز بدھ، میں میری/ہماری جانب سے بجائیت مختار (پراکسی) حاضر ہونے، بولنے اور ووٹ دینے کا اختیار ہوگا اور اجلاس ملتوی ہونے کی صورت میں بھی یہی میرے مختار (پراکسی) ہوں گے۔

آج بروز \_\_\_\_\_ مورخہ \_\_\_\_\_ 2024 کو بطور گواہ دستخط کئے۔

فولیو نمبر CDC/کاؤنٹ نمبر

مناسب مالیت کے ریویونیو اسٹیٹمنٹ پر دستخط  
دستخط کمپنی کے پاس جمع کرائے گئے

دستخط کے نمونہ سے ملنا ضروری ہے۔

گواہ:

\_\_\_\_\_ 2- دستخط

\_\_\_\_\_ نام:

\_\_\_\_\_ پتہ:

\_\_\_\_\_ کمپیوٹرائزڈ قومی شناختی کارڈ یا پاسپورٹ نمبر

\_\_\_\_\_ 1- دستخط

\_\_\_\_\_ نام:

\_\_\_\_\_ پتہ:

\_\_\_\_\_ کمپیوٹرائزڈ قومی شناختی کارڈ یا پاسپورٹ نمبر

نوٹ:

1- اس فارم کو مکمل اور دستخط کرنے کے بعد اجلاس شروع ہونے سے کم از کم 48 گھنٹے قبل کمپنی کے شیئر رجسٹر کے آفس کے پتے پر ارسال کر دیں۔

2- اگر کوئی ممبر ایک سے زیادہ پراکسی اور ایک ممبر ایک سے زیادہ پراکسی فارم کمپنی میں جمع کراتا ہے تو ایسے تمام پراکسی فارم باطل ہو جائیں گے۔

3- اگر پراکسی ایک انفرادی CDC شیئر ہولڈر ہے تو CNIC یا پاسپورٹ کی مصدقہ نقل، انتفاعی مالک اور پراکسی کا کاؤنٹ اور شریک کار ID نمبر پراکسی فارم کے ساتھ پیش کئے جائیں گے۔

4- کارپوریٹ انٹیلیٹی کی صورت میں بورڈ آف ڈائریکٹرز کی قرارداد/مختیار نامہ بمع نمونہ دستخط پراکسی فارم کے ساتھ کمپنی کو پیش کئے جائیں گے (اگر پہلے فراہم نہ کئے گئے ہوں)۔



## Annual Report 2023 - 24

20th Floor, Sky Tower - East Wing, Dolmen City, HC-3, Abdul Sattar  
Edhi Avenue, Block No. 4, Clifton, Karachi.

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📘 TPL Corp    📷 tpLcorp    🏢 TPL Corp Ltd.    ✂ TPL\_Corp    📺 TPL Corp