



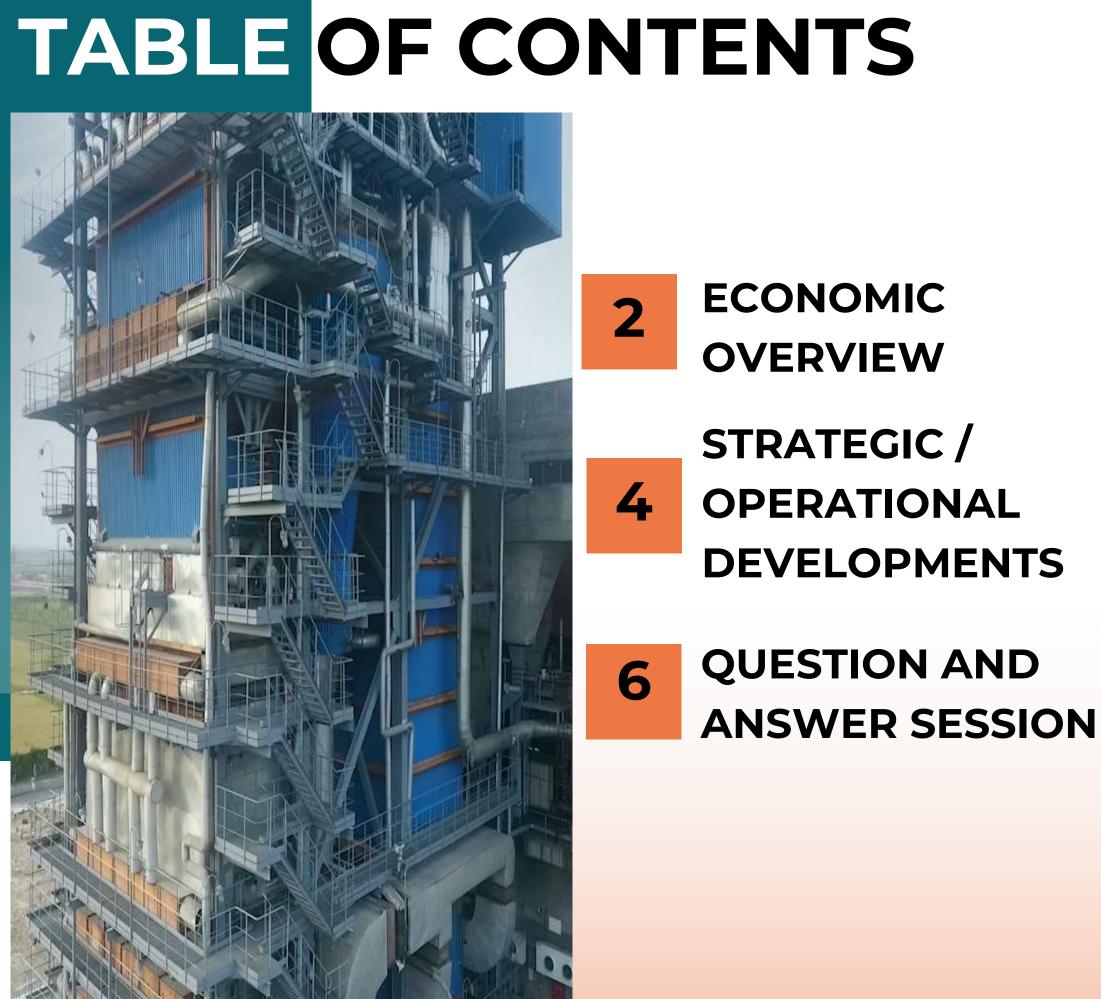
Sitara Chemical Industries Limited

EXCELLENCE, QUALITY, TRUST.

Corporate Briefing Session

For FY2024 and 3M FY2025

Date: November 22, 2024



COMPANY PROFILE

FINANCIAL **HIGHLIGHTS**

FUTURE OUTLOOK



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COMPANY PROFILE







- □ Sitara Chemical Industries Limited (SCIL) incorporated in **September 08, 1981** as public limited company under Companies Act 1913.
- Company got listing in Karachi Stock Exchange in June 10, 1987 and has corporate symbol "SITC"
- Auditors of the company are M/s. Yousuf Adil (Chartered Accountants)
- Company is a Shariah Compliant Company certified by SECP since March 14, 2019 under Shariah Governance Regulations 2023. The company's Shariah Advisor is M/s. Alhamd Shariah Advisory Services.
- Company is the largest Chlor-Alkali based chemical complex in Pakistan having Caustic soda manufacturing capacity of 630 MT per day.



Chemical division has also number of specialty chemical and Liquid CO2 etc.

- Chemical division has also a European Technology based Soap Noodles manufacturing plant having production capacity of **35,000 M. Ton** per year.
- Textile segment of the company has installed capacity of 28,512 number of spindles for producing quality yarn. Company has also marketed its own suiting brand "Rajah's"

Company also has two independent power plants to meet its energy requirements: (1) Gas Fired Power Plant having rated capacity of **29** MW. (2) Coal Fired Power Plant having rated capacity of **38** MW.



Board of Directors

Chairman **Chief Executive Officer Directors**

Audit Committee

Chairman **Members**

Mr. Ahmad Hassan Mr. Muhammad Adrees Mr. Haseeb Ahmad Mr. Haroon Ahmad Zuberi Mr. Ahmad Nawaz Mr. Najmul Hoda Khan Mrs. Shala Waheed Sher

Mr. Haroon Ahmad Zuberi Mr. Najmul Hoda Khan Mr. Ahmad Nawaz

Human Resource and Remuneration Committee

Chairman **Members**

Chief Financial Officer Company Secretary Head of Internal Audit

Mr. Ahmad Hassan Mr. Muhammad Adrees Mrs. Shala Waheed Sher

Mr. Zakir Hussain (FCA)

Mr. Mazhar Ali Khan

Mr. Asghar Ali (ACMA)

(Independent Director) (Executive Director) (Executive Director) (Independent Director) (Non-executive Director) (Non-executive Director) (Non-executive Director)



OUR PRODUCTS

Basic Chemicals

- □ Caustic Soda Liquid (32% 50 %)
- □ Caustic Soda Flakes
- Sodium Hypochlorite
- Hydrochloric Acid
- Liquid Chlorine
- □ Bleaching Powder

Oleo Chemicals

- □ Soap Noodles (80:20 & 90:10)
- **Glycerin**
- □ Stearic Acid

Gases

Major Specialty Chemicals

- Magnesium Sulphate
- Magnesium Chloride
- Ferric Chloride
- □ Fly-Ash Bricks and Tuff Tiles

Textile Division

- □ Yarn
- □ Fabric (Rajah's)

□ Liquid Carbon Dioxide (CO2)

□ Calcium Chloride (77% & 94%)

² ECONOMIC OVERVIEW





Challenges in FY 2023-24:

- > The economy of Pakistan faced significant challenges, primarily driven by high interest rates and inflation.
- > These factors dampened demand and led to a slowdown in large-scale manufacturing.

Industrial Sector Performance:

After a downturn in FY 2023, the industrial sector rebounded with a growth of 1.21% in FY 2024 (FY 2023: -3.74%).

Textile Sector Performance:

> The textile sector contracted by 8.3% during July-March 2024, showing improvement compared to a contraction of -16.0% during the same period in the previous year.

Overall GDP Growth:

GDP growth was recorded at 2.38% during FY 2024, compared to 0.29% in FY 2023.

Monetary Policy:

The SBP continued monetary tightening, with the policy rate remaining at 22% for most of FY 2024.

In June 2024, the policy rate was reduced to 20.5%



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FINANCIAL HIGHLIGHTS



Growth
FY2024
(% age

SITARA Financial Performance (FY2024 V	s. FY2023)		
	Growth FY2024	Jun-2024	Jun-2023
	(% age)	(Rs. in million)	(Rs. in million)
Revenue from contracts with customers – net	13.16%	31,112	27,493
Gross profit	9.80%	4,919	4,480
Gross profit - %		15.81%	16.30%
Earning Before Financial Cost and Tax (EBIT)	13.05%	3,491	3,088
Earning Before Financial Cost and Tax (EBIT) - %		11.22%	11.23%
Profit before income tax and final tax	-22.63%	1,142	1,476
Profit before income tax and final tax -%		3.67%	5.37%
Profit after tax		586	993
Earnings per share (Rupees)	-41.06%	27.32	46.35
Cash dividend per share (Rupees)	00.0%	10.00	10.00



Financial Position (FY2024 Vs. FY2023)

Property, plant and equipment

Other non-current assets

Current assets

Total Assets

Equity including surplus on revaluation of PP&E

- Non-current liabilities
- **Current liabilities**
- **Total Equity & Liabilities**

In (De

ncrease/ ecrease)	Jun-2024	Jun-2023
(% age)	(Rs. in million)	(Rs. in million)
24.45 %	22,973	18,459
-20.45 %	3,805	4,783
17.40 %	13,734	11,698
15.94 %	40,511	34,940
9.79 %	18,064	16,604
17.90 %	6,870	5,827
24.53 %	15,577	12,509
15.94 %	40,511	34,940



Financial Performance (1st Quarter 2024 Vs. 1st Quarter 2023)

	Growth 1st Quarter FY2025	Sep-2024	Sep-2023
	(% age)	(Rs. in million)	(Rs. in million)
Revenue from contracts with customers – net	-0.08%	7,607	7,613
Gross profit	-1.10%	1,172	1,185
Gross profit - %		15.41%	15.57%
Earning Before Financial Cost and Tax (EBIT)	-0.97%	813	821
Earning Before Financial Cost and Tax (EBIT) - %		10.69%	10.78%
Profit before income tax and final tax	-32.34%	205	303
Profit after taxation		155	202
Earnings per share (Rupees)	-22.95%	7.25	9.41



Financial Position (September 2024 Vs. June 2024)

In (De

(

- Property, plant and equipment
- Other non-current assets
- Current assets

Total Assets

- Equity including surplus on revaluation of PP&E
- Non-current liabilities
- **Current liabilities**
- **Total Equity & Liabilities**

ncrease/ ecrease)	Sep-2024	Jun-2024
(% age)	(Rs. in million)	(Rs. in million)
3.38 %	23,749	22,973
-0.11 %	3,801	3,805
1.59 %	13,952	13,734
2.45 %	41,502	40,511
0.79 %	18,207	18,064
11.16 %	7,637	6,870
0.51 %	15,657	15,577
2.45 %	41,502	40,511



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STRATEGIC / OPERATIONAL DEVELOPMENTS









50 MW Coal-Fired Power Plant Expansion:

- **Erection activity** for the new plant is in full swing.
- Civil work of Main Power House and Cooling Towers will be completed by end of December 2024.
- > Boiler mechanical erection work has been completed, and its hydro-test has also been completed successful. Refractory work is in progress.

Shipments:

- Full shipments of turbine and generator have already arrived at the site and their installation work is in progress.
- All the LCs of Balance of Plant (BoP) Equipment have been opened. Most of the shipments have arrived at SCIL while some shipments shall arrive before end of February 2025.

Project Timeline:

The project is expected to be completed by June 2025.







FUTURE OUTLOOK





SBP Policy Rate Reduction:

- Expected further reduction in FY 2025
- Benefit: Relief in financial costs for the company and potential boost to industrial growth.

Key Challenges:

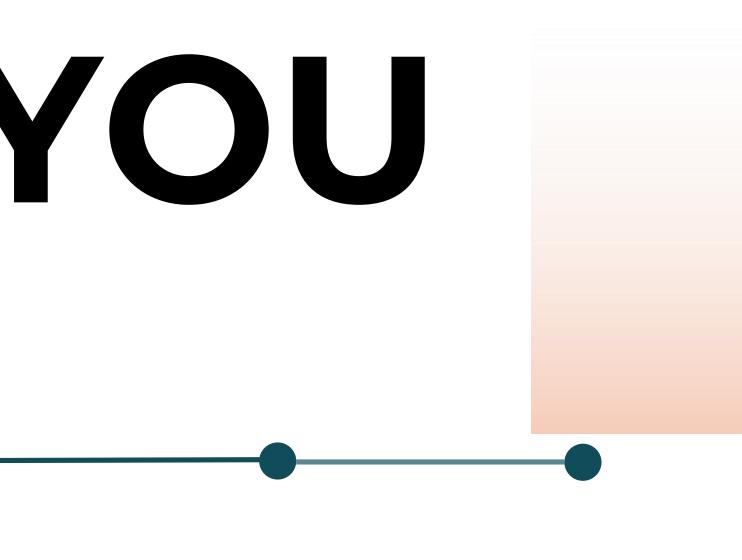
- Recent announcement of Winter Electricity Package (Bijli Sahulat Package) as announced by Govt. of Pakistan may spur some industrial growth during Winter (December 2024 till February 2025).
- **Geo-political Risks:** Instability in the Middle East may disrupt supply chains and increase energy costs.
- **Currency Depreciation:** Possible decline of the PKR against the US Dollar could increase import costs.
- **Global Demand:** Low demand for chemicals and textile products due to global economic contraction.

THANK YOU



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QUESTION AND ANSWER SESSION

