

Corporate Briefing 2024

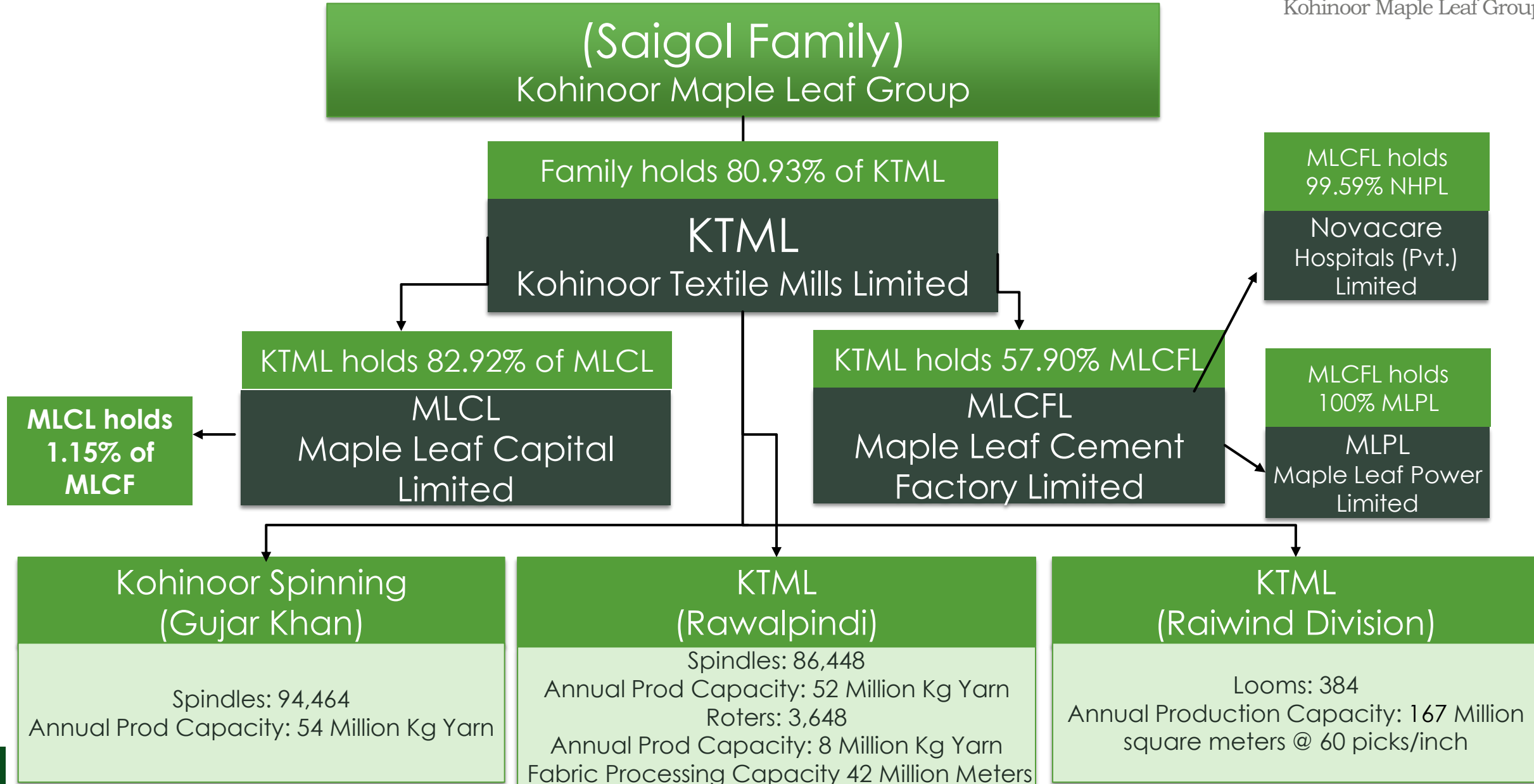


Who We Are

- “SAIGOLS” - pioneers of industrial and commercial development in Pakistan, having 89 years of management experience.
- Ranked amongst the top five groups of Pakistan both in the textile and cement sectors.
- Annual net revenues in excess of US\$ 448 million.
- Market capitalization worth of US\$ 256 million.

	Net Revenue FY 2024	Market Capitalization Nov 12, 2024
	US\$ in Millions	
Kohinoor Textile Mills Ltd.	209	99
Maple Leaf Cement Factory Ltd.	239	157
Total	448	256

KMLG - Current Structure



Why MLCF ?



One of the largest single cement production sites of Pakistan with huge economies of scale.



Offering over 330 days/year run factor with emissions conforming to EU standards.



Own power generation. Cheapest source of power i.e. Waste Heat Recovery Plant, 40 MW Coal Fired Power Plant and Dual fuel (Gas & HFO) engines.



Energy efficient plants consuming only 720 Kilo Calories per kg of clinker. Only Company in Pakistan using Pet coke which is cheaper than coal. New Line III currently has 80% Pet coke usage.



Excellent Infrastructure and state of the art European technology from FLSmidth.



Abundant clean water supply: one of the few sites in Pakistan who has put up coal power plant.



Streamlined and operational logistical network to dispatch 19,500 tons per day.



White Cement, a premium product for which MLCF holds more than 90% of the market share in local market.

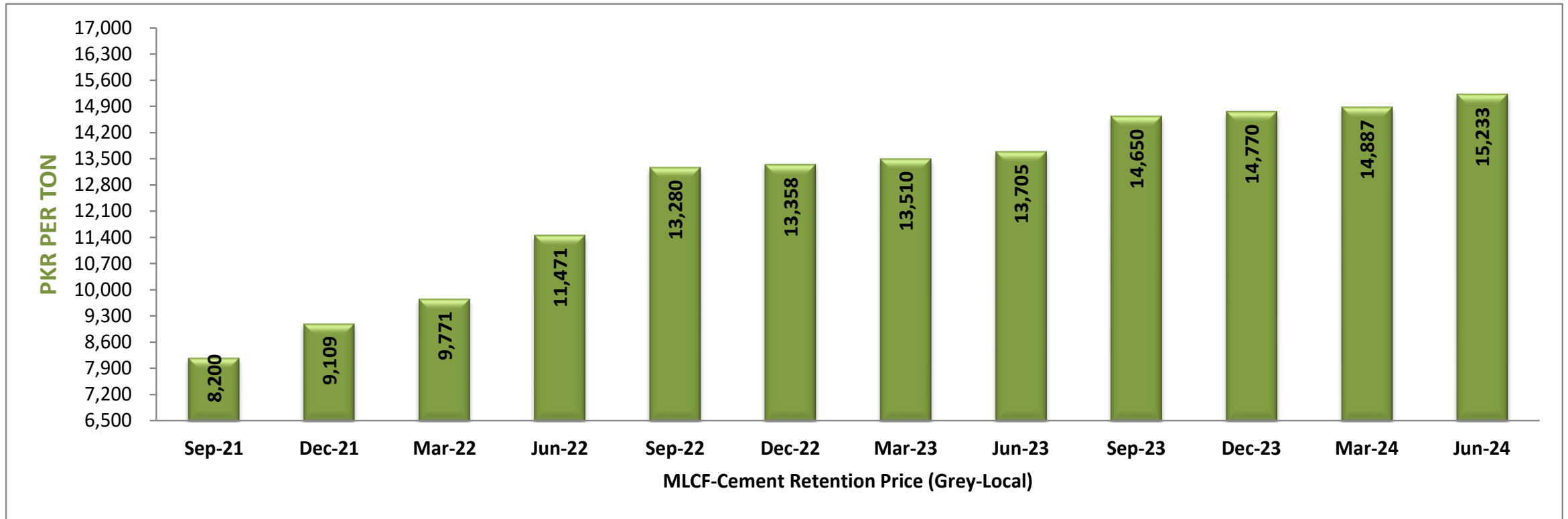


Only Company having effective branding of cement products and selling the premium Brands both locally and regionally.



Only site with direct railway links resulting in significant freight savings.

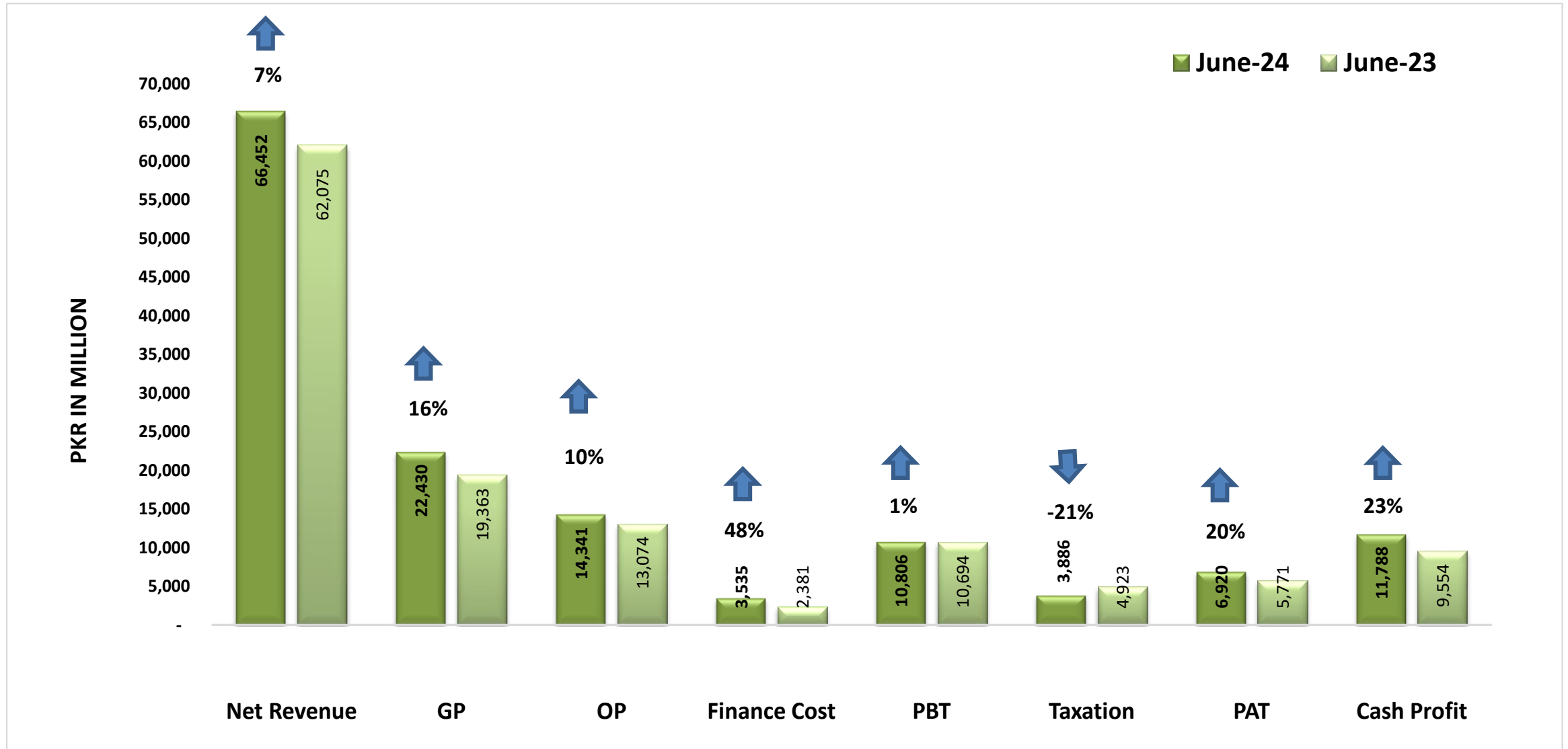
MLCF-Quarterly Cement Retention (Grey-Local)



	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24
Average Retention	7,052	7,015	6,946	6,443	6,688	5,095	6,613	9,655	13,464	14,887
%age Change		-0.5%	-1.0%	-7.2%	3.8%	-23.8%	29.8%	46.0%	39.5%	10.6%

Profit & Loss Highlights - Consolidated

(Financial Year 2024 Vs. 2023)



STATEMENT OF FINANCIAL POSITION

(Consolidated)



ASSETS	30 June 2024	%	30 June 2023	%
Non - current assets	-----Rs. '000'-----		-----Rs. '000'-----	
Property, plant and equipment	72,786,438	72.54	66,746,105	74.51
Intangible assets	84,810	0.08	6,946	0.01
Long term loans to employees - secured	31,228	0.03	18,089	0.02
Long term deposits	66,635	0.07	58,401	0.07
	72,969,111	72.72	66,829,542	74.60
Current assets				
Stores, spare parts and loose tools	12,836,410	12.79	10,462,363	11.68
Stock-in-trade	3,176,688	3.17	3,814,163	4.26
Trade debts	4,188,745	4.17	2,600,988	2.90
Loans and advances	513,922	0.51	900,460	1.01
Short term investment	4,231,462	4.22	3,698,556	4.13
Short term deposits and prepayments	998,350	0.99	497,930	0.56
Accrued profit	20,400	0.02	9,118	0.01
Other receivables	129,474	0.13	21,905	0.02
Advance income tax - net of provision	-	-	-	-
Cash and bank balances	1,279,424	1.28	750,252	0.84
	27,374,875	27.28	22,755,735	25.40
TOTAL ASSETS	100,343,986	100.00	89,585,276	100.00

STATEMENT OF FINANCIAL POSITION

(Consolidated)



EQUITY AND LIABILITIES	30 June 2024	%	30 June 2023	%
Equity	-----Rs. '000'-----		-----Rs. '000'-----	
Issued, subscribed and paid-up share capital	10,475,626	10.44	10,733,462	11.98
Capital reserves	33,197,422	33.08	6,363,952	7.10
Accumulated profit	9,543,934	9.51	28,921,425	32.28
Non-controlling interest	28,713	0.03	-	-
Surplus on revaluation of fixed assets - net of tax	4,397,948	4.38	1,900,302	2.12
	57,643,643	57.45	47,919,141	53.49
Non-current liabilities				
Long term loans from financial institutions - secured	9,785,786	9.75	15,233,337	17.00
Deferred grant	450,487	0.45	605,926	0.68
Long term liability against right of use asset	50,881	0.05	31,408	0.04
Deferred taxation	13,048,262	13.00	8,707,481	9.72
Retention money payable	-	-	1,752,988	1.96
Retirement benefits	328,527	0.33	278,492	0.31
Long term deposits	8,214	0.01	8,214	0.01
	23,672,157	23.59	26,617,845	29.71
Current liabilities				
Current portion of:				
- Long term loans from financial institutions - secured	3,407,702	3.40	2,599,401	2.90
- Deferred grant	155,439	0.15	179,766	0.20
- Liability against right of use assets	31,828	0.03	10,257	0.01
Trade and other payables	13,083,068	13.04	11,445,190	12.78
Provision for taxation	68,857	0.07	21,341	0.02
Unclaimed dividend	27,255	0.03	27,378	0.03
Mark-up accrued on borrowings	608,721	0.61	764,955	0.85
Short term borrowings	1,645,316	1.64	-	-
	19,028,186	18.96	15,048,289	16.80
TOTAL EQUITY AND LIABILITIES	100,343,986	100.00	89,585,276	100.00

Thank You

Presenter:

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