



SARDAR

# SARDAR CHEMICAL INDUSTRIES LIMITED

❖ Corporate Briefing Session 2024

❖ Including Latest Financials For the Year Ended JUNE 30, 2024

&

❖ Quarter Ended SEPTEMBER 30, 2024



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# COMPANY PROFILE

# INTRODUCTION

- ✓ We are one of the largest manufacturers and exporters of dyes for textile, leather and paper industries. Our Company was incorporated in 1989 as private limited company and converted in to public limited company on 30-12-1993. Our Head Office is in Lahore, factory and registered office in Gadoon Amazai Industrial Estate, TOPI District, Swabi, KPK with Sale Offices in Sialkot, Lahore, Karachi and Faisalabad.
- ✓ Sardar Chemical strictly adheres to the policy of green environment along with health and safety of its employees as well as end customers. Hence we believe in only manufacturing AZO-free dyes (cancerous particulars free).
- ✓ Our plant and Laboratory are operated under the expert guidance of qualified professionals and we have fully educated and trained Sales/ Technical Staff to provide the best possible services to our existing and potential clients.



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# COMPANY PROFILE MANAGEMENT

## BOARD OF DIRECTORS

- MRS. REEMA AYAZ
- MRS. TAYYBAH MAHMOOD SADIQ
- MR. NIAZ AHMED CHUGHTAI
- MR. ABDUL REHMAN QURESHI
- MR. AITZAZ AHMAD TARAR
- MR. FAYYAZ AHMED KHAN
- MR. SHAHID AZIZ (NIT NOMINEE)

CHIEF EXECUTIVE  
DIRECTOR  
DIRECTOR  
INDEPENDENT DIRECTOR  
INDEPENDENT DIRECTOR  
DIRECTOR  
DIRECTOR

## AUDIT COMMITTEE

- MR. AITZAZ AHMAD TARAR
- MRS. TAYYBAH MAHMOOD SADIQ
- MR. FAYYAZ AHMED KHAN

CHAIRMAN / MEMBER  
MEMBER  
MEMBER

## HR & REMUNERATION

- MR. AITZAZ AHMAD TARAR
- MRS. TAYYBAH MAHMOOD SADIQ
- MR. FAYYAZ AHMED KHAN

CHAIRMAN / MEMBER  
MEMBER  
MEMBER



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# OUR PRODUCTS

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- ✓ AZO FREE DIRECT DYES
- ✓ AZO FREE ACID DYES
- ✓ OPTICAL BRIGHTENER (LEUCOPHOR)
- ✓ REACTIVE DYES (PRINTING & DYEING)





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# COMPANY PROFILE PATTERN OF SHAREHOLDING as on 30<sup>th</sup> JUNE, 2024

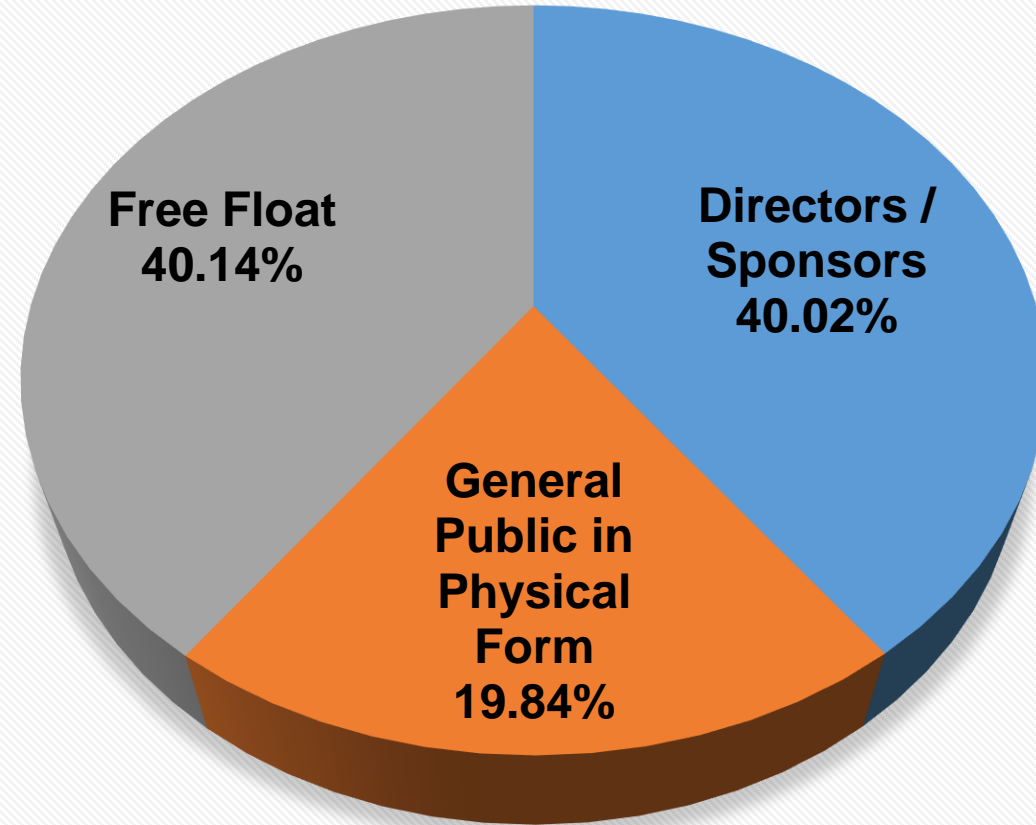
Category	Number Of Shareholders	Shares Held	Percentage
Individuals	1,660	4,180,162	69.66%
Directors	7	1,352,350	22.54%
Modaraba/ Mutual Funds	1	20,200	0.34%
Joint Stock Companies	6	244,601	4.08%
Financial Institutions	4	5,887	0.10%
Miscellaneous (NIT & ICP)	3	196,800	3.28%
Total	1,681	6,000,000	100.00%



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# Company profile free float shares detail as on 30<sup>th</sup> SEPTEMBER, 2024

**Free Float** shares are 2,408,200 out of total outstanding shares of 6,000,000 which make up 40.14%.



- Directors / Sponsors
- General Public in Physical Form
- Free Float

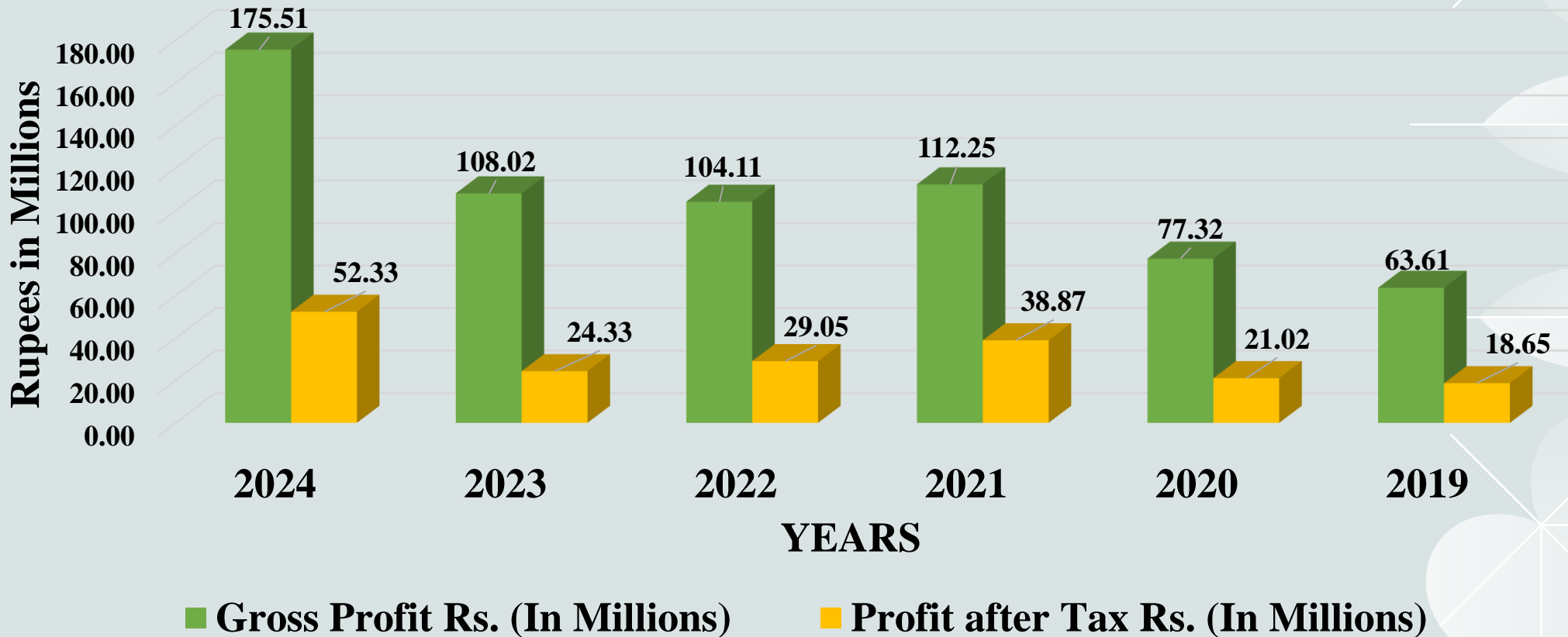


# FINANCIAL PERFORMANCE HIGHLIGHTS

<b>PARTICULARS</b>		<b>2024</b>	<b>2023</b>	<b>2022</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>
<b>Net Sales</b>	Rs. (Million)	503.87	366.29	412.69	340.49	257.96	268.43
<b>Gross Profit</b>	Rs. (Million)	175.51	108.02	104.11	112.25	77.32	63.61
<b>Operating Profit/ (Loss)</b>	Rs. (Million)	90.32	42.92	47.63	60.38	32.13	26.39
<b>Profit/ (Loss) before Tax</b>	Rs. (Million)	76.98	30.88	40.35	53.99	26.21	23.42
<b>Profit/ (Loss) after Tax</b>	Rs. (Million)	52.33	24.33	29.05	38.87	21.02	18.65
<b>Paid - Up Capital</b>	Rs. (Million)	60.00	60.00	60.00	60.00	60.00	60.00
<b>Net Worth</b>	Rs. (Million)	304.16	251.83	227.50	201.45	162.58	141.53
<b>FINANCIAL POSITION</b>							
<b>Fixed Assets</b>	Rs. (Million)	86.19	29.88	35.25	39.44	27.85	27.41
<b>Total Assets</b>	Rs. (Million)	429.07	330.47	317.75	242.05	205.33	175.91
<b>Long Term Liabilities</b>	Rs. (Million)	44.31	9.66	14.41	17.96	6.11	5.85
<b>RATIOS</b>							
<b>Gross Profit</b>	%age	34.83%	29.49%	25.23%	32.97%	29.97%	23.70%
<b>Profit/ (Loss) before Tax</b>	%age	15.28%	8.43%	9.78%	15.86%	10.16%	8.72%
<b>Profit/ (Loss) after Tax</b>	%age	10.39%	6.64%	7.04%	11.42%	8.15%	6.95%
<b>RETURN ON SHAREHOLDER</b>							
<b>ROCE before Tax</b>	%age	25.36%	15.90%	22.51%	26.11%	6.20%	16.54%
<b>ROCE after Tax</b>	%age	18.28%	13.40%	14.55%	19.22%	12.93%	13.18%
<b>Earning Per Share</b>	Rs.	8.72	4.05	4.84	6.48	3.50	3.11
<b>LIQUIDITY/LEVERAGE</b>							
<b>Current Ratio</b>	Rs.	4.20	4.26	3.63	8.64	4.77	5.13
<b>Break Up Value Per Share</b>	Rs.	50.69	41.97	37.92	33.58	22.10	18.59
<b>Total Liabilities to Equity (Times)</b>	Rs.	1.41	1.31	1.40	0.83	0.55	0.24
<b>ACTIVITY</b>							
<b>Sales to Total Assets</b>	Rs.	1.17	1.11	1.30	1.41	1.26	1.53
<b>Sales to Fixed Assets</b>	Rs.	5.85	12.26	11.71	8.63	9.26	9.79

# FINANCIAL PERFORMANCE HIGHLIGHTS

## Gross Profit and Profit after Tax



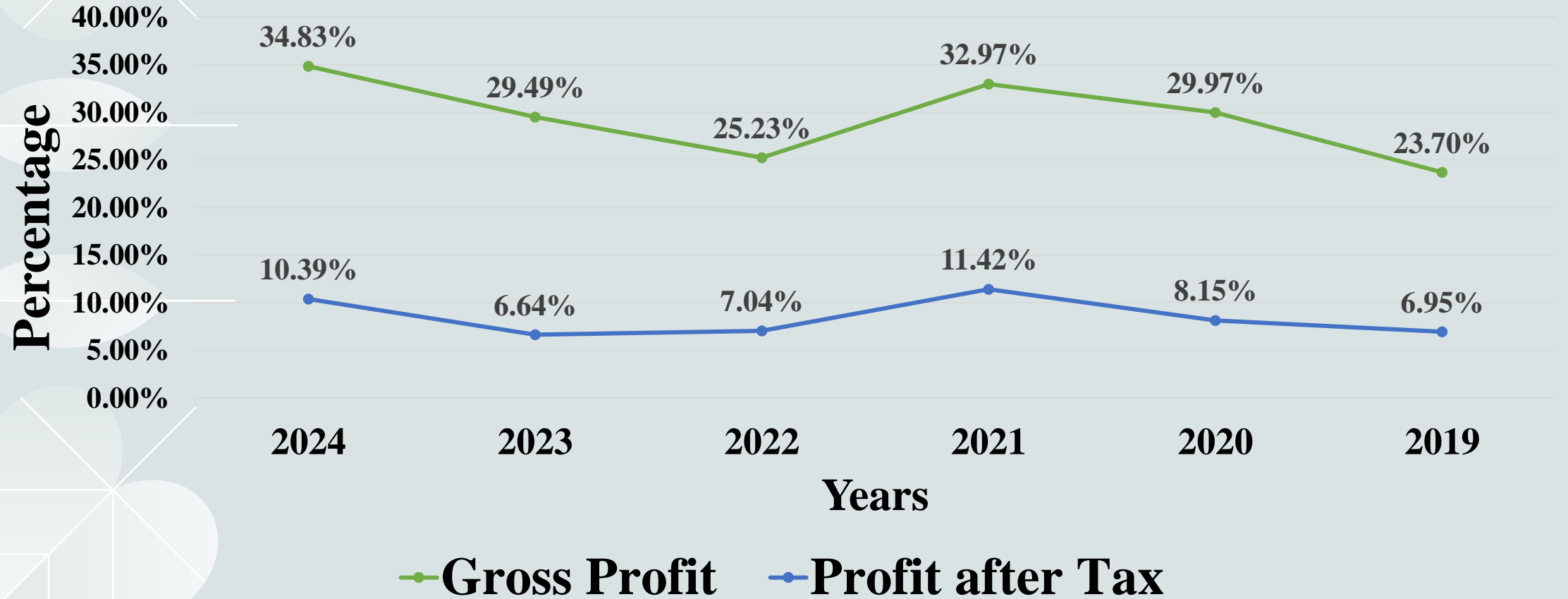




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# FINANCIAL PERFORMANCE HIGHLIGHTS

## Gross Profit and Profit after Tax to Revenue Ratios

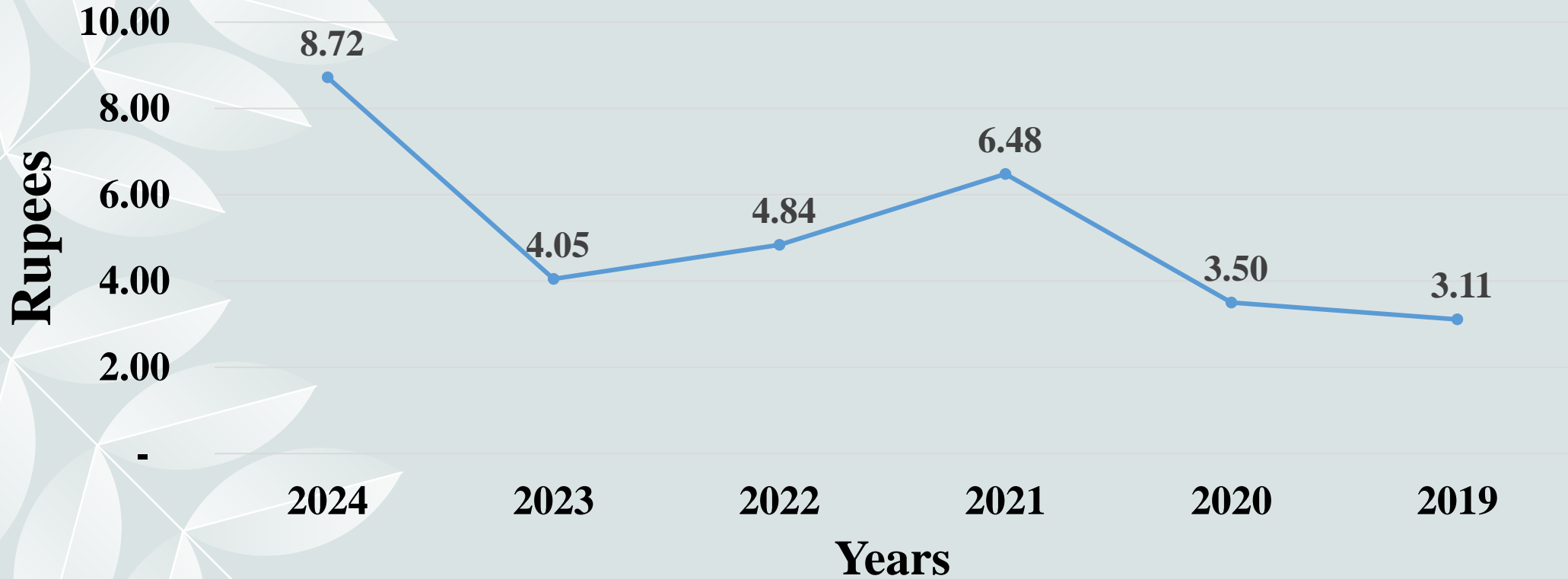




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# FINANCIAL PERFORMANCE HIGHLIGHTS

## Earning Per Share





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# LATEST FINANCIAL RESULTS for the year ended 30<sup>th</sup> JUNE, 2024

	June 30, 2024	June 30, 2023
	----- Rupees -----	
<b>Sales Revenue</b>	<b>503,869,911</b>	<b>366,290,799</b>
<b>Cost of Sales</b>	<b>(328,355,551)</b>	<b>(258,271,168)</b>
<b>Gross Profit</b>	<b>175,514,360</b>	<b>108,019,631</b>
<b>Administrative Expenses</b>	<b>(64,975,880)</b>	<b>(48,961,852)</b>
<b>Selling &amp; Distribution Expenses</b>	<b>(20,219,066)</b>	<b>(16,136,150)</b>
	<b>(85,194,946)</b>	<b>(65,098,002)</b>
<b>Operating Profit for the Period</b>	<b>90,319,414</b>	<b>42,921,629</b>
<b>Other Expenses</b>	<b>(5,708,827)</b>	<b>(2,288,395)</b>
<b>Other Operating Income</b>	<b>3,754,303</b>	<b>949,223</b>
<b>Finance Cost</b>	<b>(11,387,801)</b>	<b>(10,705,702)</b>
<b>Profit/ (Loss) Before Taxation</b>	<b>76,977,090</b>	<b>30,876,754</b>
<b>Taxation</b>	<b>(24,647,661)</b>	<b>(6,547,903)</b>
<b>Profit/ (Loss) after Taxation</b>	<b>52,329,429</b>	<b>24,328,852</b>
<b>Earning/ (Loss) per Share</b>	<b>8.72</b>	<b>4.05</b>
<b>Gross Profit Margin (% of Revenue)</b>	<b>34.83%</b>	<b>29.49%</b>
<b>Net Profit/ (Loss) Margin (% of Revenue)</b>	<b>10.39%</b>	<b>6.64%</b>



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# LATEST FINANCIAL RESULTS for the year ended 30<sup>th</sup> SEPTEMBER, 2024

	Quarter Ended	
	30-Sep-24	30-Sep-23
	----- Rupees -----	
Sales Revenue	118,140,241	150,041,486
Cost of Sales	(81,737,800)	(86,921,684)
Gross Profit	36,402,441	63,119,802
Administrative Expenses	(14,128,339)	(11,963,207)
Selling & Distribution Expenses	(5,063,934)	(4,117,244)
	<u>(19,192,273)</u>	<u>(16,080,451)</u>
Operating Profit for the Period	17,210,168	47,039,351
Other Expenses	-	-
Other Operating Income	934,767	884,581
Finance Cost	<u>(2,114,366)</u>	<u>(3,109,541)</u>
Profit/ (Loss) Before Taxation	16,030,569	44,814,391
Taxation	<u>(3,258,297)</u>	<u>(2,907,980)</u>
Profit/ (Loss) after Taxation	<u>12,772,271</u>	<u>41,906,411</u>
Earning/ (Loss) per Share	2.13	6.98
Gross Profit Margin (% of Revenue)	30.81%	42.07%
Net Profit/ (Loss) Margin (% of Revenue)	10.81%	27.92%



# DECLARATION OF DIVIDEND

- For the year ended on June 30, 2024, the Company has declared and paid dividend of 20% i.e. Rs. 2/- per share to our public shareholders except directors and sponsors.
- This was applicable to any one holding shares as at October 21, 2024.



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# QUESTIONS / ANSWERS SESSION



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THANK YOU

