

# LEINER PAK GELATINE LIMITED



CORPORATE BRIEFING SESSION-2024

# Company Profile

**Leiner Pak Gelatine Limited, is a public limited company listed on Pakistan Stock Exchange Limited. The company was established in 1983 in collaboration with P. Leiner & Sons Great Britain Ltd. This was the first project to produce “HALAL” Gelatine throughout the Muslim world with the capacity of 2000 M.Ton annually.**

**Besides the production of Gelatine, Di-calcium phosphate as by product of the process is also catering the quality conscious customers, especially in the poultry feed producing industry.**

**It is the matter of privilege and great satisfaction that we are producing and exporting “HALAL” Gelatine derived from halal animals slaughtered in Islamic way.**

**Management is fully aware with the advancement in technology in Gelatine production and other allied products. The production process remains abreast with the latest procedures and machinery used in producing Gelatine. Use of latest technology ensures the quality production under the brand name of Leiner Pak Gelatine Limited throughout the world.**

**LEINER PAK GELATINE LIMITED****KEY OPERATING FINANCIAL DATA OF LAST SIX YEARS****ENDING ON JUNE 2024**

	<b>2024</b>	<b>2023</b>	<b>2022</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>
	<b>RUPEES</b>	<b>RUPEES</b>	<b>RUPEES</b>	<b>RUPEES</b>	<b>RUPEES</b>	<b>RUPEES</b>
	<b>(000)</b>	<b>(000)</b>	<b>(000)</b>	<b>(000)</b>	<b>(000)</b>	<b>(000)</b>
<b>Sales-net</b>	<b>3,344,534</b>	<b>2,335,021</b>	<b>1,012,393</b>	<b>941,515</b>	<b>660,888</b>	<b>779,659</b>
<b>Cost of sales</b>	<b>2,926,641</b>	<b>1,965,458</b>	<b>867,460</b>	<b>836,630</b>	<b>559,040</b>	<b>684,898</b>
<b>Gross profit</b>	<b>417,893</b>	<b>369,563</b>	<b>144,933</b>	<b>104,885</b>	<b>101,848</b>	<b>94,761</b>
<b>Other income</b>	<b>515</b>	<b>487</b>	<b>4,643</b>	<b>3,419</b>	<b>611</b>	<b>723</b>
	<b>418,408</b>	<b>370,050</b>	<b>149,576</b>	<b>108,304</b>	<b>102,459</b>	<b>95,484</b>
<b>Distribution cost</b>	<b>64,178</b>	<b>65,503</b>	<b>30,220</b>	<b>10,200</b>	<b>5,951</b>	<b>5,001</b>
<b>Administrative expenses</b>	<b>116,186</b>	<b>88,971</b>	<b>66,820</b>	<b>51,633</b>	<b>54,687</b>	<b>57,233</b>
<b>Other operating expenses</b>	<b>22,525</b>	<b>56,095</b>	<b>2,138</b>	<b>1,805</b>	<b>1,657</b>	<b>1,179</b>
<b>Finance cost</b>	<b>90,796</b>	<b>57,038</b>	<b>29,276</b>	<b>26,418</b>	<b>28,926</b>	<b>20,641</b>
<b>Profit before taxation</b>	<b>124,723</b>	<b>102,443</b>	<b>21,122</b>	<b>18,248</b>	<b>11,238</b>	<b>11,430</b>
<b>Taxation</b>	<b>43,204</b>	<b>35,770</b>	<b>12,846</b>	<b>13,244</b>	<b>9,310</b>	<b>8,883</b>
<b>Profit/Loss after taxation</b>	<b>81,519</b>	<b>66,673</b>	<b>8,276</b>	<b>5,004</b>	<b>1,928</b>	<b>2,547</b>
<b>Earning/Loss per share-basic and diluted (Rupees)</b>	<b>10.87</b>	<b>8.89</b>	<b>1.10</b>	<b>0.67</b>	<b>0.26</b>	<b>0.34</b>

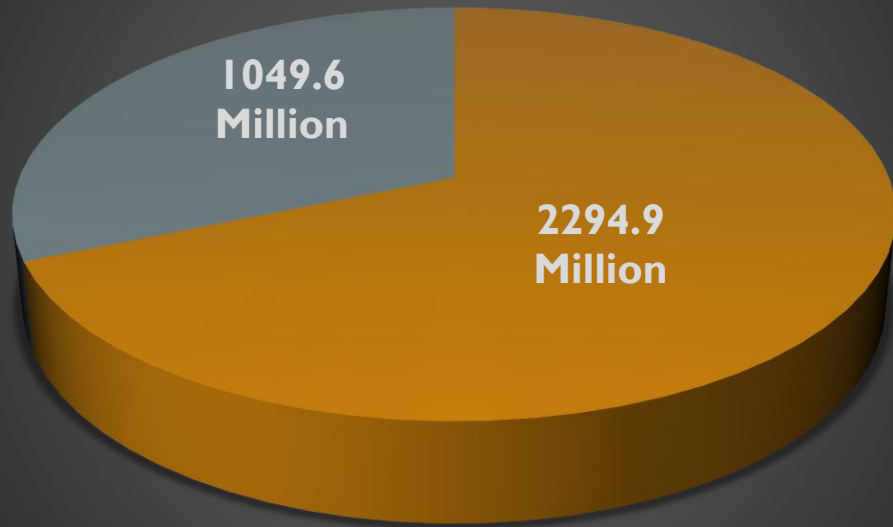
**LEINER PAK GELATINE LIMITED**

**COMPARISON OF LOCAL AND EXPORT SALES (LAST TWO YEARS)**

		2024 RUPEES		2023 RUPEES		INCREASE/ DECREASE RUPEES
	(%AGE)	(000)	(%AGE)	(000)	(%AGE)	(000)
<b>LOCAL SALES</b>						
GELATINE	13.1	439,644	16.19	378,161	6.09	61,483
DI-CALCIUM PHOSPHATE		609,944	20.17	470,891	13.77	139,053
	18.3	1,049,588		849,052		200,536
<b>EXPORTS</b>						
GELATINE	68.6	2,294,946	63.64	1,485,969	80.14	808,977
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		2,294,946		1,485,969		808,977
	<u>100</u>	<u>3,344,534</u>	<u>100</u>	<u>2,335,021</u>	<u>100</u>	<u>1,009,513</u>

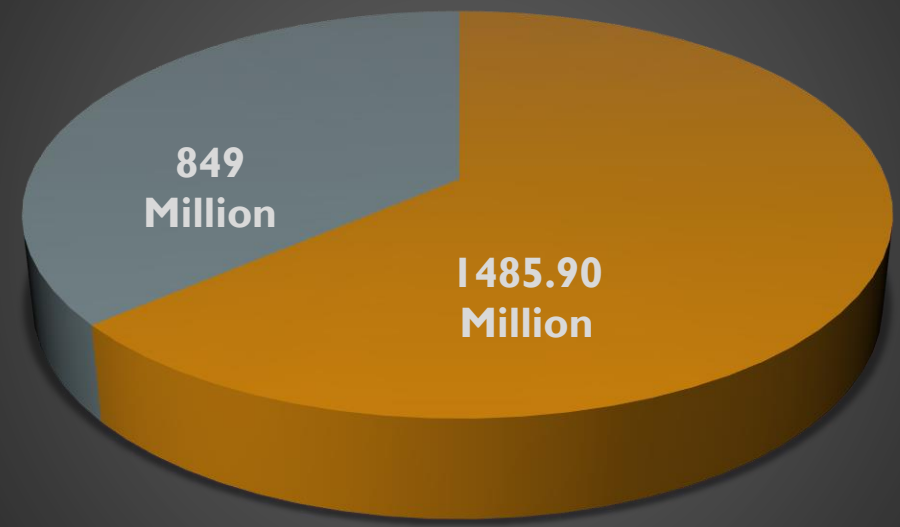
# COMPARISON OF SALES (LAST TWO YEARS)

**SALES-2024**  
**Rs.3,344.5 Million**



■ EXPORTS ■ LOCAL

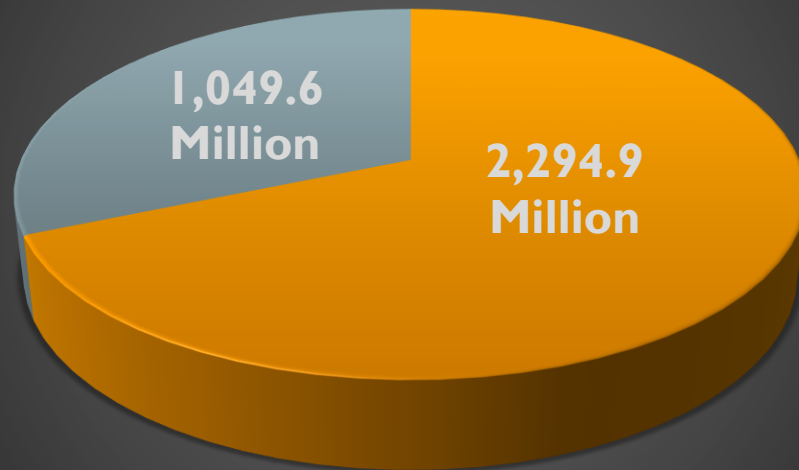
**SALES-2023**  
**Rs. 2,334.9 Million**



■ EXPORTS ■ LOCAL

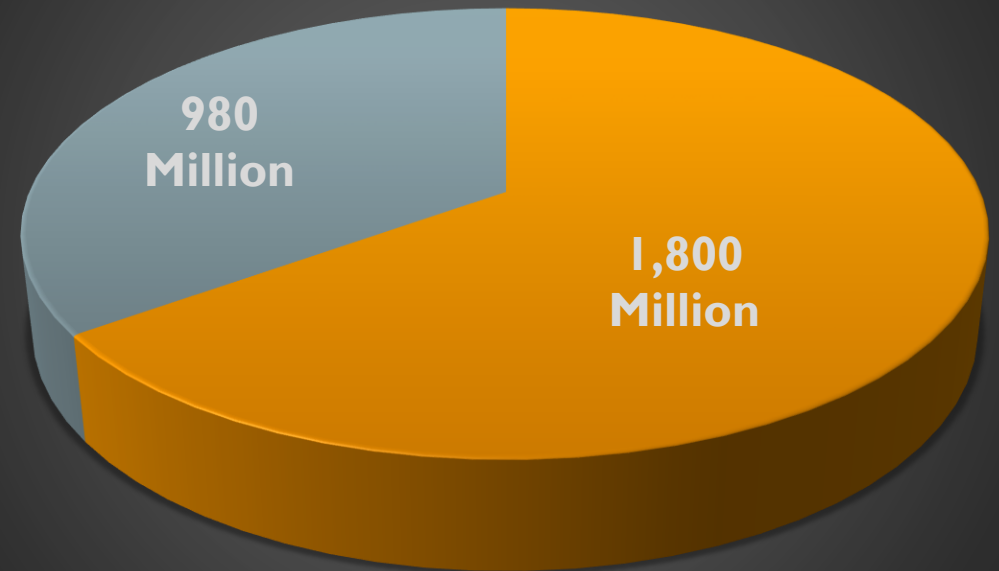
# ACTUAL SALES VS PROJECTED SALES (2024)

## SALES REALISED-2024 Rs. 3,344.5 Million



■ EXPORT SALES ■ LOCAL SALES

## PROJECTED SALES-2024 Rs. 2,800 Million



■ EXPORT SALES ■ LOCAL SALES

# PROJECTED SALES -2025

## PROJECTED SALES RS. 2,300 MILLION

