

NAYA NAZIMABAD

A Mark of Pride

A project of



Corporate Briefing Session 2024



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Company History:

- The Company was incorporated in Pakistan on June 08 1961 as a Public Limited Company under the repealed Companies Act 1913 (now Companies Act 2017) and is listed on Pakistan Stock Exchange.
- The Company ceased its cement business since 01 July 2010 and the management has developed business diversification strategy for utilizing Company's Land having an area of 1,367 acres for developing a housing scheme "Naya Nazimabad".
- The Master Plan has been approved by Lyari Development Authority, NOC for Sale and Advertisement has been issued by Sindh Building Control Authority and Board of Revenue is land authority.
- Naya Nazimabad Project was launched in November 2011.

Revenue Stream of the Company:

- Revenue from Sale of Open Plots (Residential & Commercial) Constructed Units in Naya Nazimabad
- Return from Investment in REIT Scheme (REIT Project in Naya Nazimabad and Other Projects)
- Naya Nazimabad Gymkhana

NAYA NAZIMABAD, the largest Master-planned, Gated community in Karachi that will house more than 50,000 families at its completion

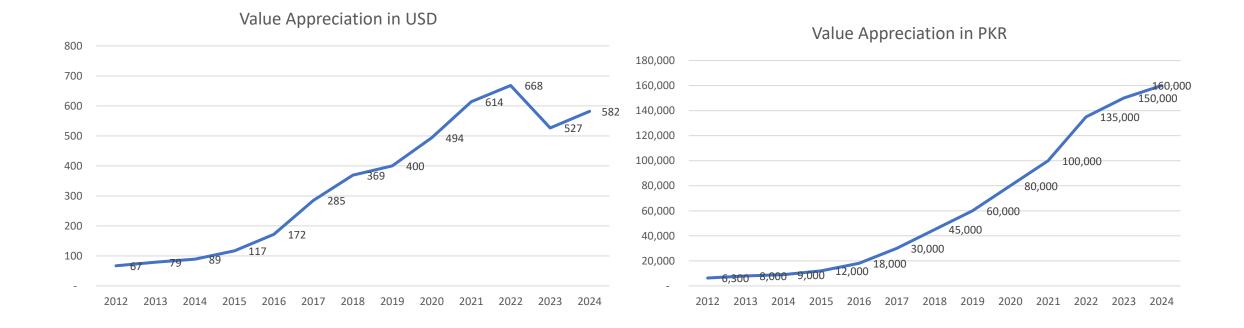




Successful Track Record of Naya Nazimabad:

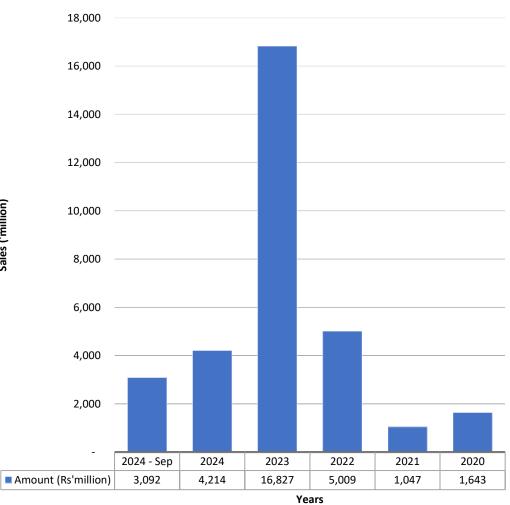
Bank in 2012 the project was launched at <u>PKR 6,300 [USD 67 per Sq Yds</u> (at an average exchange rate of 2012 has been taken)] and over the periods the Average Rate / Sq Yds has increased to <u>PKR 160,000 per Sq Yds (USD 582 per sq yds</u> (an average exchange rate of 24 has been taken) resulting in cumulative annual growth rate of 30% in PKR and 20% in USD.

The price appreciation over the years is depicted below:

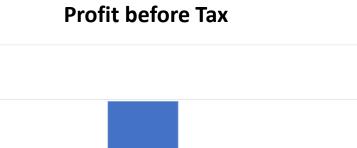


FINANCIAL PERFORMANCE

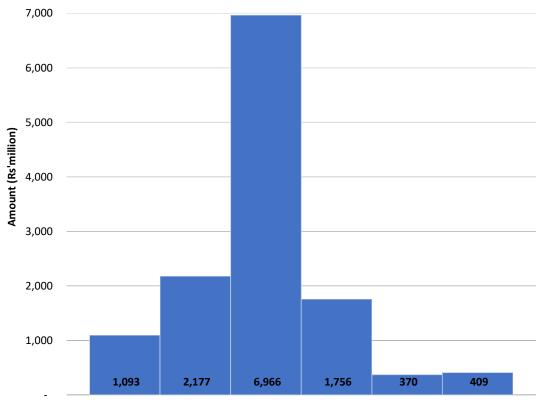
Financial Highlights				
Particulars	30 Sept 24	30 June 24	30 June 23	30 June 2022
Balance Sheet				
Total Non-Current Assets	18,205,165	17,892,861	13,880,215	9,171,477
Total Current Assets	22,631,968	22,420,870	29,002,931	24,089,168
Share Capital & Reserves	24,725,648	25,339,236	25,921,678	19,354,900
Total Non-Current Liabilities	4,463,056	4,363,747	6,744,035	7,637,072
Total Current Liabilities	11,648,430	10,610,748	10,217,433	6,268,673
Profit or Loss				
Sales Revenue	3,092,228	4,214,923	16,827,214	5,009,539
Gross Profit	1,252,037	2,507,005	9,033,484	2,415,273
Profit After Taxation	909,855	1,703,627	6,741,951	1,505,145
Earning Per Share (In Rupees)	2.39	4.47	17.70	3.95



Net Turnover



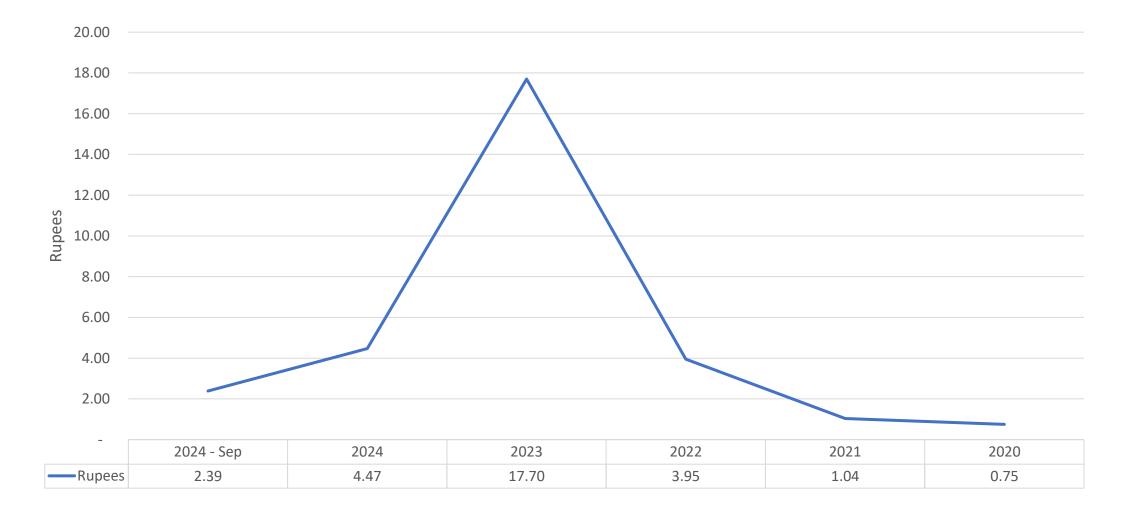
8,000



■ 2024 - Sep ■ 2024 ■ 2023 ■ 2022 ■ 2021 ■ 2020

Sales ('million)

Earning per share



Question & Answer Session