

YOUSAF WEAVING MILLS
LIMITED

Corporate Briefing Session
For the Year Ended
June 30, 2024

Presentation Outlines

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Question/Answer Session

Company Information

- Incorporated on January 17, 1988
- Registered Office: **7/1, E-3, Main Boulevard, Gulberg III, Lahore**
- Mills:
 - (i) Weaving Unit: **49-Km, Multan Road, Bhai Phero.**
 - (ii) Spinning Unit: **7-Km, Multan Road, Pattoki.**
- Listed on Pakistan Stock Exchange on 1988
- Company Symbol: **YOUW**
- Member of All Pakistan Textile Mills Association and Lahore Chamber of Commerce
- Auditors : **M/s. Aslam Malik & Company, Chartered Accountants**
- Share Registrar : **M/s. Corplink (Pvt) Limited**
- Legal Advisor : **M/s. Irshad & Irshad Advocates**

Company Information

CORE MANAGEMENT

- **Khawaja Mohammad Nadeem, CEO**
- **Chaudhary Mohammad Amjad, Executive Director**

Company Information

The company initially commenced operations with SULZER looms and gradually expanded its production capacity. In 2006, the management implemented a BMR plan, replacing the existing SULZER looms with advanced air jet looms. Over the years, the company has consistently modernized its machinery, with ongoing financial support from its directors, who have provided both long-term and short-term loans to facilitate capital expenditures and ensure adequate cash flow management.

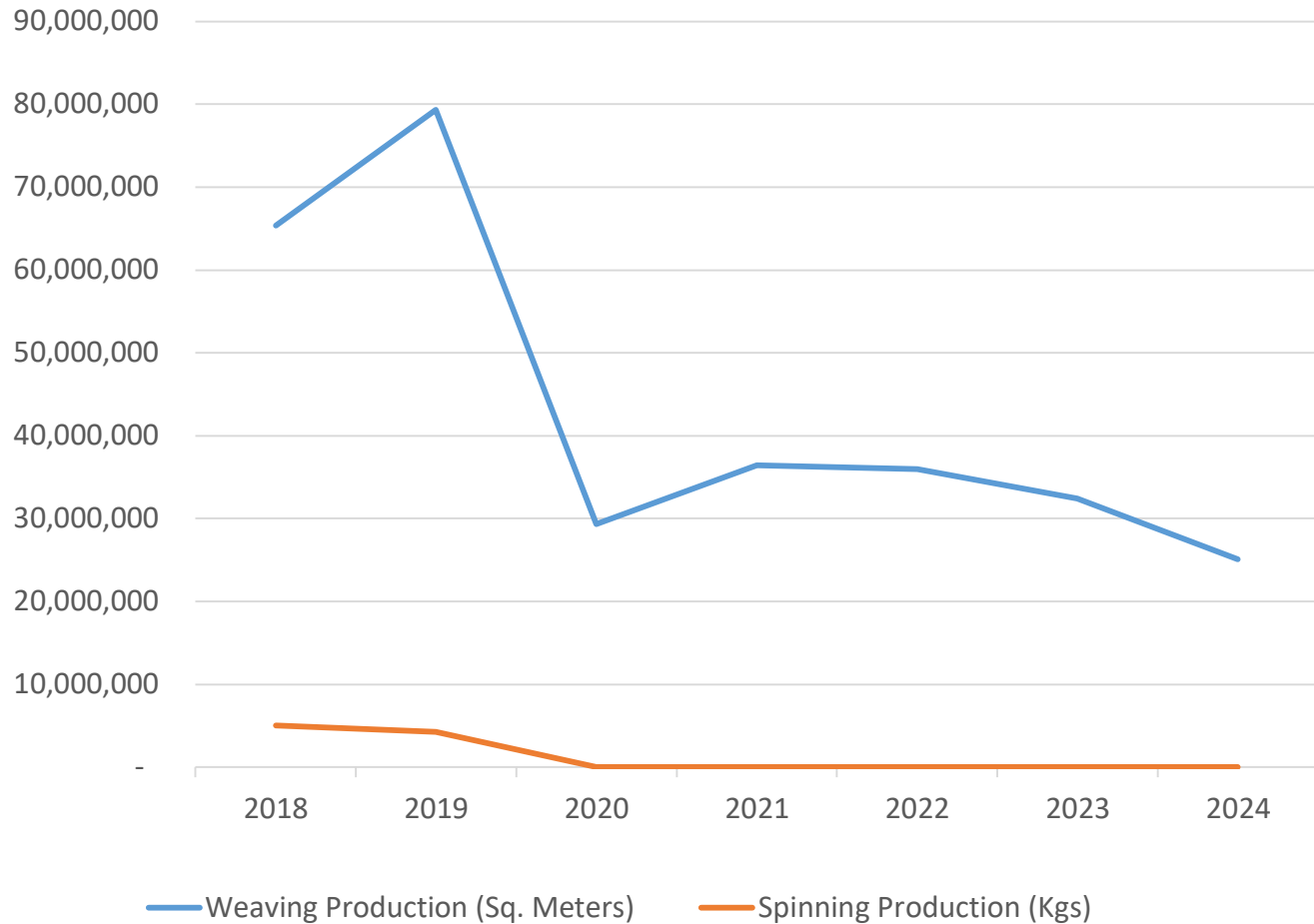
Operational Performance

Weaving Segment

The current financial year proved to be a tough one and the company could not perform well, due to certain factors like:

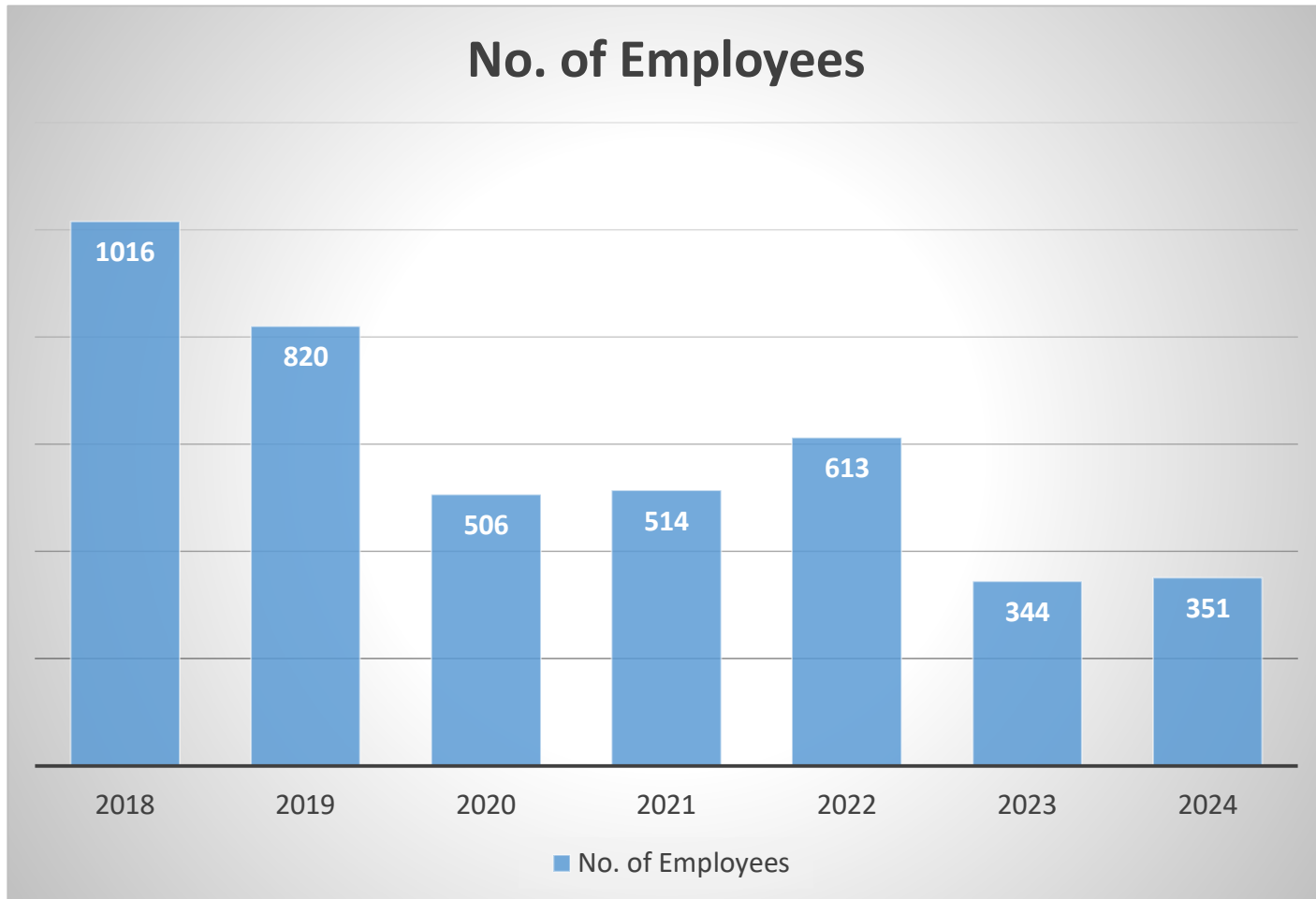
- Inflation,
- Economic and political instability,
- Uncertain economic environment,
- Lack of demand in local market,
- Exorbitant energy prices

Operational Performance



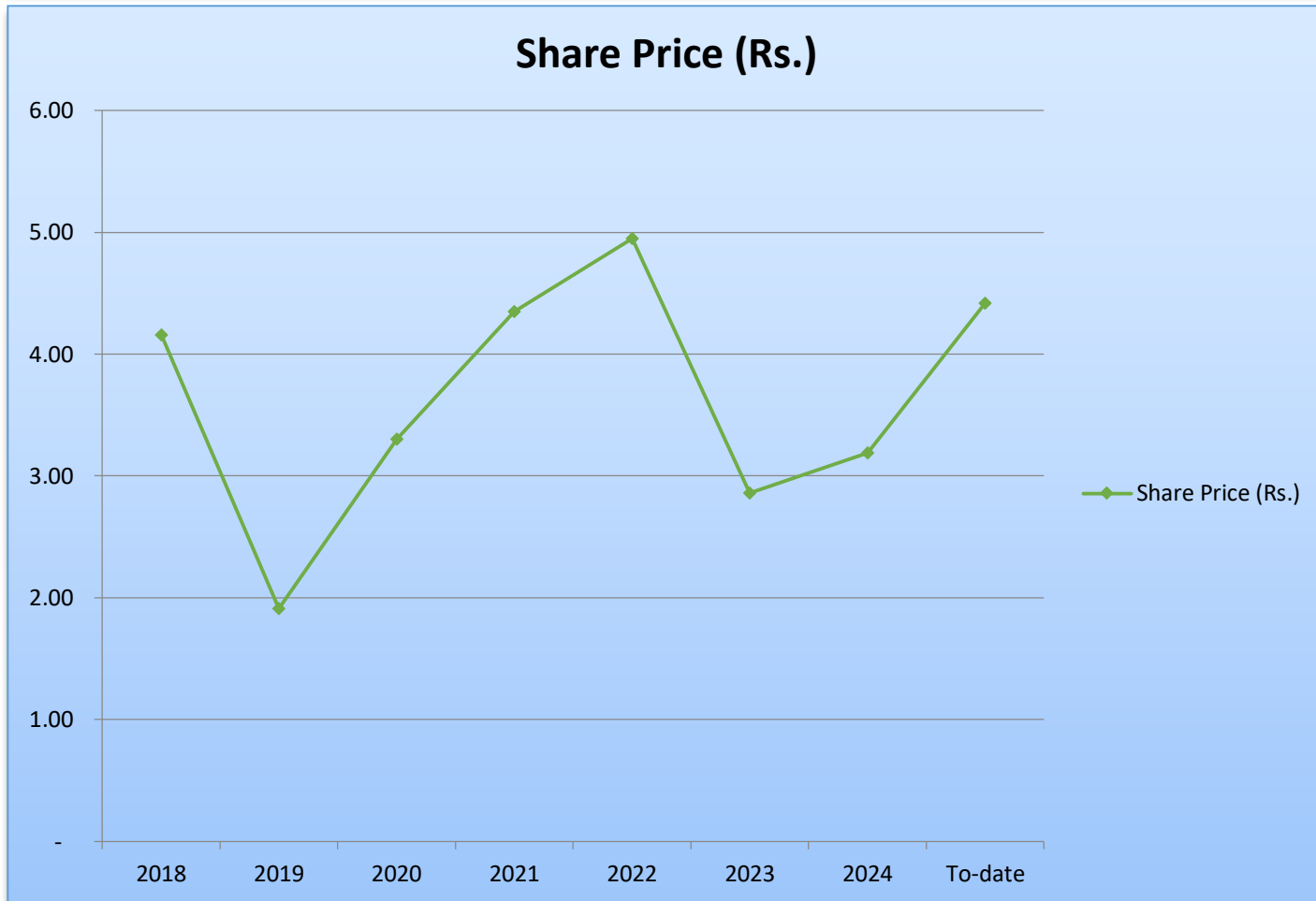
Actual Production Per Annum

Operational Performance



Number of Employees

Operational Performance



Share Price Over the Years

YOUSAF WEAVING MILLS LIMITED : 2023 VS 2022

2024



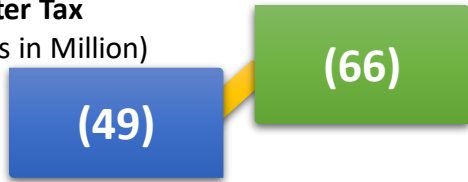
2023



Sales Revenue
(Rs in Million)



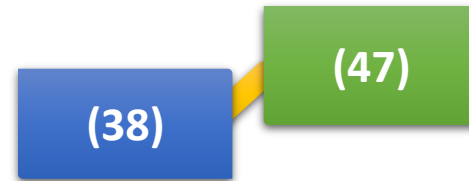
**Profit / (Loss)
After Tax**
(Rs in Million)



Equity
(Rs in Million)



Operating Profit / (Loss)
(Rs in Million)



Earning per Share
(Rs/Share)



Return on Equity
(%)



Financial Performance of Five Years

	2024	2023	2022	2021	2020
	Rupees in "000"				
Sales	527,640	860,825	1,244,911	723,253	415,495
Cost of Sales	(524,590)	(849,760)	(1,147,284)	(639,115)	(447,000)
Gross Profit (Loss)	3,050	11,065	97,627	84,138	(31,505)
Operating Profit / (Loss)	(38,035)	(46,904)	44,963	30,646	(71,677)
Profit / (Loss) before Tax	(42,610)	(54,196)	37,977	28,092	(69,177)
Profit / (Loss) after Tax	(49,205)	(66,467)	22,379	17,180	(75,481)
Paid up Capital	1,360,000	1,360,000	900,000	900,000	900,000
Equity	498,513	266,612	306,604	(48,554)	(314,018)
Non-Current Liabilities	52,976	51,068	97,889	35,553	32,431
Current Liabilities	1,371,976	1,200,031	1,148,030	1,166,897	1,073,900
Non-Current Assets	1,226,820	1,006,485	1,048,674	1,003,877	853,739
Current Assets	696,645	511,226	503,849	150,020	131,984
Earning / Loss per Share (Rs.)	(0.39)	(0.74)	0.25	0.19	(0.84)
Break-up value per share (Rs.)	3.67	1.96	3.41	(0.54)	(3.49)
Current Ratio	0.51 : 1	0.43 : 1	0.44 : 1	0.13 : 1	0.10 : 1
Gearing Ratio	56%	71%	68%	108%	187%

Future Outlook

The management team is focused on minimizing losses and improving efficiency while maintaining workforce stability. However, the removal of energy subsidies for export industries has raised energy costs, exacerbating inflation and squeezing margins. The management urges the government to address inflation, restore energy subsidies, foster political stability, and ensure affordable access to raw materials. These steps are essential to prevent further economic challenges and support recovery.

Future Challenges

Political instability

Exorbitant tariff of electricity and gas

Short term borrowings from banks

Effect of inflation

Revival of exports

Question & Answer Session

Thank You