



Corporate Briefing Session

for the Year Ended 30-06-2024

SEQUENCE OF PRESENTATION

- COMPANY'S PROFILE
- COMPANY'S FINANCIAL PERFORMANCE
- FUTURE OUTLOOK / CHALLENGES
- Q & A SESSION

CORPORATE INFORMATION

Board of Directors

Mrs. Samera Irfan	Chief Executive/ Executive Director
Mr. Rahat Ullah	Chairman/Non-Executive Director
Mr. Pir Waris Shah	Non-Executive Director
Barrister Shahzad Javed Panni	Independent Director
Mr. Zia Ur Rehman	Non-Executive Director
Mrs. Sonia Farooq	Independent Director
Mr. Khalil Ur Rehman	Non-Executive Director

Audit Committee

Barrister Shahzad Javed Panni	Chairman
Mr. Khalil Ur Rehman	Member
Mr. Rahat Ullah	Member
Mr. Zia Ur Rehman	Secretary

Human Resource Committee

Mrs. Sonia Farooq	Chairman
Mr. Pir Waris Shah	Member
Mr. Zia Ur Rehman	Secretary

Senior Management

Mrs. Samera Irfan	Chief Executive
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Company Secretary

Mr. Pir Farhan Shah

Bankers

National Bank of Pakistan
MCB Bank Limited
Askari Bank Limited
Habib Metropolitan Bank Limited
Habib Bank Limited
Bank of Khyber
Bank Alfalah Limited
Bank of Punjab
Samba Bank Limited

External Auditors

Yousuf Adil
Chartered Accountants

Internal Auditors

Shahid Ahmad & Co.
Chartered Accountants

Registered Office

Khyber Tobacco Company Limited
Nowshera Road, Mardan
Telephone: +92-937-844636,844639

Share Registrar

CDC
Share Registrar Services Limited
CDC House, 99-B, Block B
S.M.C.H.S., Main Shahreh e Faisal
Karachi



KHYBER TOBACCO COMPANY LIMITED
STATEMENT OF FINANCIAL POSITION
AS AT JUNE 30, 2024

	2024 Rupees	2023 Rupees
EQUITY AND LIABILITIES		
SHARE CAPITAL AND RESERVES		
Share capital	69,226,040	69,226,040
Unappropriated profit	2,342,162,638	3,352,438,743
Revenue reserves	3,312,465	3,312,465
Revaluation surplus on property, plant and equipment	281,742,430	368,963,006
	2,696,443,573	3,793,940,254
LIABILITIES		
NON CURRENT LIABILITIES		
Employee retirement benefits	120,231,933	87,810,788
Deferred taxation	179,827,028	105,942,415
Lease liabilities	133,674,327	-
	433,733,288	193,753,203
CURRENT LIABILITIES		
Current portion of lease liabilities	99,564,887	-
Trade and other payables	7,832,548,264	3,439,663,984
Unclaimed dividend	16,669,221	16,171,291
Loan from sponsors - unsecured	901,035,638	101,035,638
Accrued markup on loan from sponsors-un-secured	233,616,169	175,252,784
Provision for levy and taxation	44,530,446	126,065,096
	9,127,964,625	3,858,188,793
CONTINGENCIES AND COMMITMENTS		
TOTAL EQUITY AND LIABILITIES	12,258,141,486	7,845,882,250

NON CURRENT ASSETS

Property, plant and equipment	2,824,478,195	2,744,656,198
Right of use asset	147,311,167	-
Long term deposits and prepayments	30,980,190	6,237,411
	3,002,769,552	2,750,893,609

CURRENT ASSETS

Stock in trade	6,313,346,604	1,706,636,284
Stores, spare parts and loose tools	26,877,660	19,357,351
Trade debts	1,348,738,777	1,407,685,764
Advances, prepayments and other receivables	523,352,898	746,341,728
Prepaid levy	16,344,998	62,589,434
Advance income tax	82,025,802	65,899,896
Cash and bank balances	944,685,195	1,086,478,184
	9,255,371,934	5,094,988,641
TOTAL ASSETS	12,258,141,486	7,845,882,250

The annexed notes from 1 to 42 form an integral part of these financial statements.

KHYBER TOBACCO COMPANY LIMITED
STATEMENT OF PROFIT OR LOSS
FOR THE YEAR ENDED JUNE 30, 2024

	2024 Rupees	2023 Rupees
Revenue from contracts with customers - net	3,113,760,068	7,434,547,887
Cost of sales	(2,957,784,962)	(4,662,752,405)
Gross profit	155,975,106	2,771,795,482
Administrative expenses	(411,115,046)	(237,124,008)
Selling and distribution expenses	(206,347,167)	(293,248,789)
Impairment loss on financial assets	(77,590,728)	(61,954,517)
	(695,052,941)	(592,327,314)
Operating (loss) / profit	(539,077,835)	2,179,468,168
Other income	3,246,824	399,196,718
	(535,831,011)	2,578,664,886
Other expenses	(167,826,505)	(177,871,122)
Finance cost	(269,978,815)	(276,640,353)
	(437,805,320)	(454,511,475)
(Loss) / profit before income tax, final tax and minimum tax differential	(973,636,331)	2,124,153,411
Final tax and minimum tax differential	(44,463,206)	(88,971,015)
(Loss) / profit before tax	(1,018,099,537)	2,035,182,396
Taxation	(3,897,489)	(36,781,539)
(Loss) / profit for the year	(1,021,997,026)	1,998,400,857
Earnings per share - basic and diluted	(147.63)	288.68

KHYBER TOBACCO COMPANY LIMITED
STATEMENT OF COMPREHENSIVE INCOME
FOR THE YEAR ENDED JUNE 30, 2024

	2024 Rupees	2023 Rupees
(Loss) / Profit for the year	(1,021,997,026)	1,998,400,857
Items that will not be reclassified to profit or loss:		
Surplus on revaluation of property, plant and equipment	-	-
Impact of change in tax rate on revaluation surplus	(71,651,878)	39,503,113
Remeasurement gain / (loss) on post retirement benefits liability	1,362,833	(8,984,073)
Related deferred tax	1,731,994	771,033
	(68,557,051)	31,290,073
Total comprehensive income for the year	(1,090,554,077)	2,029,690,930

HYBER TOBACCO COMPANY LIMITED
 STATEMENT OF CHANGES IN EQUITY
 FOR THE YEAR ENDED JUNE 30, 2024

Share capital	Reserves				Total
	Capital reserves	Revenue reserves		Total	
	Revaluation surplus on property, plant and equipment	General reserves	Unappropriated profit		
-----Rupees-----					
Balance as at July 01, 2022	48,073,640	360,188,752	3,312,465	1,352,674,467	1,764,249,324
Total comprehensive income for the year					
Profit for the year	-	-	-	1,998,400,857	1,998,400,857
Other comprehensive income for the year	-	39,503,113	-	(8,213,040)	31,290,073
	-	39,503,113	-	1,990,187,817	2,029,690,930
Transfer from surplus on revaluation of property, plant and equipment - net of tax					
- on account of incremental depreciation	-	(20,319,913)	-	20,319,913	-
- on account of disposal	-	(10,408,946)	-	10,408,946	-
	-	(30,728,859)	-	30,728,859	-
Transactions with owners:					
Shares issued as fully paid bonus shares	21,152,400	-	-	(21,152,400)	-
Balance as at June 30, 2023	69,226,040	368,963,006	3,312,465	3,352,438,743	3,793,940,254
Total comprehensive income for the year					
(Loss) / Profit for the year	-	-	-	(1,021,997,026)	(1,021,997,026)
Other comprehensive income for the year	-	(71,651,878)	-	3,094,827	(68,557,051)
	-	(71,651,878)	-	(1,018,902,199)	(1,090,554,077)
Transfer from surplus on revaluation of property, plant and equipment - net of tax					
- on account of incremental depreciation	-	(15,568,698)	-	15,568,698	-
Transactions with owners:					
-Dividend distributed during the year	-	-	-	(6,942,604)	(6,942,604)
Balance as at June 30, 2024	69,226,040	281,742,430	3,312,465	2,342,162,638	2,696,443,573

KHYBER TOBACCO COMPANY LIMITED
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED JUNE 30, 2024

	2024 Rupees	2023 Rupees
A. CASH FLOWS FROM OPERATING ACTIVITIES		
(Loss) / Profit before income tax	(1,018,099,537)	2,035,182,396
Adjustments for:		
Depreciation on property, plant and equipment	302,642,763	168,355,772
Final tax and minimum tax differential	44,463,206	88,971,015
Provision for staff retirement benefits	38,936,080	25,147,539
Accrued liabilities written back	(3,246,824)	(23,025,824)
Advance from customer written back	-	(3,375,000)
Advance to supplier written off	65,012,237	560,343
Write off sales tax not to be claimed	-	9,035,649
Gain on disposal of property, plant and equipment	-	(1,671,651)
Impairment loss on financial assets	77,590,728	61,954,517
Exchange loss / (gain)	21,739,923	(371,124,243)
Finance cost	269,978,815	276,640,353
	817,116,928	231,468,470
Cash flows from operating activities before working capital char	(200,982,609)	2,266,650,866

Effect on cash flows due to working capital changes

(Increase) / decrease in stock in trade	(4,606,710,320)	163,340,695
Increase in store and spares	(7,520,309)	(3,004,119)
Increase in trade debts	(40,383,664)	(267,888,264)
Decrease / (Increase) in advances and prepayments	161,223,417	(491,592,578)
Increase in trade and other payables	4,350,796,588	1,405,184,515
	(142,594,288)	806,040,249

Cash (used in) / generated from operations

Gratuity paid	(5,152,102)	(9,349,751)
Income tax paid	(21,064,763)	(17,607,536)
Levy's paid	(16,344,998)	(88,971,015)
Finance cost paid	(186,105,739)	(257,598,255)
Lease rentals paid	(5,000,000)	-
WWF paid	-	(12,671,798)
Unclaimed dividend paid	(6,444,674)	(6,392)
	(240,112,276)	(386,204,747)

Net Cash (used in) / generated from operating activities.

	(583,689,173)	2,686,486,368
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B. CASH FLOWS FROM INVESTING ACTIVITIES

Additions to property, plant and equipment	(333,361,037)	(908,212,669)
Security deposits	(24,742,779)	(1,290,000)
Net cash used in investing activities	(358,103,816)	(909,502,669)

C. CASH FLOWS FROM FINANCING ACTIVITIES

Receipt of loan	800,000,000	33,000,000
Repayment of loan	-	(1,402,864,362)
Net cash generated from / (used in) financing activities	800,000,000	(1,369,864,362)
Net (decrease) / increase in cash and cash equivalents	(141,792,989)	407,119,337
Cash and cash equivalents at beginning of the year	1,086,478,184	679,358,847
Cash and cash equivalents at end of the year	944,685,195	1,086,478,184

FUTURE OUTLOOK FOR KHYBER TOBACCO COMPANY IN THE TOBACCO INDUSTRY

4. Focus on Regulatory Compliance:

Acknowledging the evolving regulatory landscape in the tobacco industry, KTC remains committed to strict adherence to all relevant regulations. Proactive engagement with regulatory bodies and a commitment to ethical business practices will strengthen the company's reputation and foster positive relationships with stakeholders.

5. Strengthening Partnerships:

Building on its wealth of experience and expertise, KTC will actively seek collaborations and partnerships within the industry. By fostering strategic alliances, the company aims to share knowledge, access new markets, and collectively address challenges faced by the tobacco sector.

6. Brand Building on a Global Scale:

Exporting tobacco and cigarettes will be accompanied by a focused effort on brand building at the global level. KTC will invest in marketing strategies that resonate with diverse audiences, strengthening brand recognition and loyalty on an international scale.

In essence, the future outlook for KTC is characterized by a dual commitment to both domestic and international growth. By strategically exporting tobacco and cigarettes, the company aims to diversify its revenue streams and establish itself as a formidable force in the global tobacco market. This forward-looking approach underscores KTC's dedication to excellence, innovation, and responsible business practices on a worldwide scale.

In conclusion, the future outlook for KTC is characterized by a commitment to excellence, sustainability, and adaptability. The company's proactive approach to industry trends positions it as a key player in the global tobacco market, ready to embrace opportunities and overcome challenges in the years to come.

Questions & Answers

THE END