



بِسْمِ اللَّهِ الرَّحْمَنِ الرَّحِيمِ

In the name of Allah, the most gracious, the most merciful

Pakistan Hotels Developers Ltd.

6th Corporate Briefing – 2024

Dated: 09 -12-2024

Company

Pakistan Hotels Developers Ltd. a Public Limited Company since 1981 and quoted on Pakistan Stock Exchange having Paid-up Capital of Rs.180 million, Ordinary Shares of Rs.10/= each. The registered office of the company has been shifted from Regent Plaza Hotel Building to Office No. 202, 2nd Floor, Marium Complex, Bihar Muslim Co-operative Housing Society, Block – 3, Sharfabad, Karachi on September 10, 2024.

The company (PHDL) was principally engaged in hotel business and was owns and operates a Five Star Hotel known as Regent Plaza Hotel & Convention Centre, Karachi.

The company (PHDL) entered into an agreement with Sindh Institute of Urology and Transplantation Trust (SIUT Trust) on November 13, 2023 for the sale of hotel building (M/s. Regent Plaza Hotel) and subsequently the sale deed was executed between PHDL and SIUT Trust on July 30, 2024. The Business Operations of the company was closed on July 19, 2024 upon the sale of the hotel property.

Founder of the Company



(Late) Shaikh Ferozuddin Baweja
(1935-2013)

(Late) Shaikh Ferozuddin Baweja was the Founder of the Company, having vast experience of Hotel Industry and also well-known person in the stock market. Before this company he built and operated different Hotels and Hospital.

Corporate Profile

BOARD OF DIRECTORS:

- | | |
|----------------------------|---------------------------|
| 1) MR. ZAHEER BAWEJA | - CHAIRMAN |
| 2) MR. MUZAFFAR F.BAWEJA | - CHIEF EXECUTIVE OFFICER |
| 3) MR. ZUBAIR BAWEJA | - MANAGING DIRECTOR |
| 4) MRS. SHAHINA KHALID | - DIRECTOR |
| 5) MRS. SHAZIA JAMAL | - DIRECTOR |
| 6) MR. QAZI AHMED SAEED | - INDEPENDENT DIRECTOR |
| 7) MR. NADEEM UL HAQ NAJMI | - INDEPENDENT DIRECTOR |

AUDIT COMMITTEE:

- | | |
|-------------------------|------------|
| MR. QAZI AHMED SAEED | - CHAIRMAN |
| MRS. SHAHINA KHALID | - MEMBER |
| MR. NADEEM UL HAQ NAJMI | - MEMBER |

HR & R COMMITTEE

- | | |
|-------------------------|---------------|
| MRS. SHAHINA KHALID | - CHAIRPERSON |
| MR. QAZI AHMED SAEED | - MEMBER |
| MR. NADEEM UL HAQ NAJMI | - MEMBER |

COMPANY SECRETARY:

MASOOD ANWER

CHIEF FINANCIAL OFFICER:

M. TAHA ALI KHAN

AUDITORS:

CLARKSON HYDE SAUD ANSARI
CHARTERED ACCOUNTANTS

PHDL
ON
STOCK MARKET

- **608** **SHARE HOLDERS**
- **15.69%** **FREE FLOAT OF SHARES**
- **1,110,700** **SHARES TRADING DURING THE YEAR**
- **RS.80/=** **SHARE PRICE AT THE BEGINNING DAY OF THE YEAR**
- **RS.595.86/=** **SHARE PRICE AT CLOSING DAY OF THE YEAR**
- **RS.596.40/=** **MAXIMUM RATE DURING THE YEAR**
- **RS.75/=** **MINIMUM RATE DURING THE YEAR**

**HOTEL INDUSTRY
IN
KARACHI**

	<u>AVAILABLE ROOMS</u>	<u>MARKET SHARE</u>
• REGENT PLAZA	400	19%
• MOVEN PICK	407	20%
• PEARL CONTINENTAL	288	14%
• MARRIOT	217	11%
• AVARI TOWER	224	11%
• RAMADA	198	10%
• MEHRAN	182	9%
• BEACH LUXURY	82	4%
• RAMADA CREEK	48	2%

TOTAL AVAILABLE ROOMS	2046	
	=====	

FINANCIAL RESULTS 2023 - 24

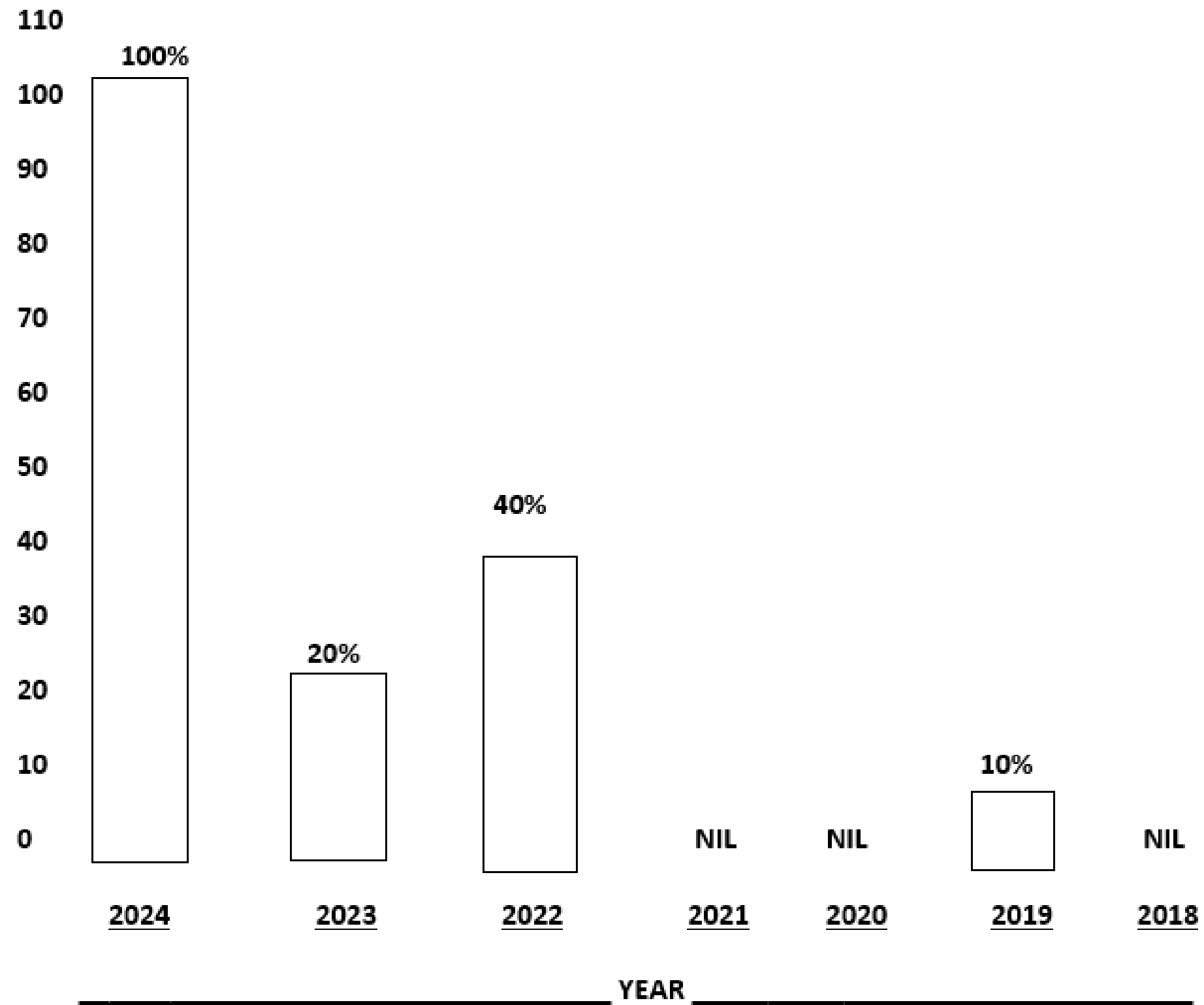
	<u>Amount Rs.</u>	
• From Guest Rooms	435,796,000/=	(60% of total Revenue)
• From Food & Beverages	191,100,000/=	(26% of total Revenue)
• From Shops & Offices	1,991,000/=	(0.27% of total Revenue)
• From Other Departments	99,637,000/=	(13.73% of total Revenue)

Total Net Revenues	728,524,000/=	
	=====	
• Profit before tax	297,753,000/=	
• Profit after tax	446,877,000/=	
• Earnings per share (Rs.)	24.83	

Financial Comparison from last Year

	<u>2023 – 24</u> <u>Rs.</u>	<u>2022 – 23</u> <u>Rs.</u>	
- NET REVENUE	728,524,000	559,042,000	↑ Increase 30%
- PROFIT BEFORE TAX	297,753,000	58,807,000	↑ Increase 406%
- PROFIT AFTER TAX	446,877,000	44,129,000	↑ Increase 913%
- EARNING PER SHARE	24.83	2.45	↑ Increase 913%

**CASH DIVIDEND
TO
SHAREHOLDERS**



FUTURE PLAN

As the Hotel Sale Transaction with M/S. SIUT Trust executed, therefore Board of Directors recommended to the members of the Company for winding up of the Company (PHDL).

THANK YOU

PHDL

PAKISTAN HOTELS DEVELOPERS LIMITED