



# **NADEEM TEXTILE MILLS LIMITED**

**CORPORATE BRIEFING SESSION 2024**  
**December 24, 2024, AT 03:30 Noon**



**W E L C O M E**

**We warmly welcome the participants at**

**Corporate Briefing Session**

**of Nadeem Textile Mills Limited  
for the year ended June 30, 2024**



# **DISCLAIMER**

Nadeem Textile Mills Limited has prepared this presentation for Corporate Briefing Session solely for discussion with the participants. Any investor or potential investor may not infer any information, statement, or representation made during the discussion as a recommendation to hold, buy, or sell securities without careful consideration.

It is suggested that before acting on any information shared or remarks made during the discussion process, one should confirm its appropriateness and accuracy.



# **CONTENTS**

- **INTRODUCTION**
- **VISION / MISSION STATEMENTS**
- **VISION 2025**
- **FINANCIAL HIGHLIGHTS**
- **FINANCIAL RESULTS 2024 VS 2023**
- **FUTURE PLANNINGS**
- **CORPORATE SOCIAL RESPONSIBILITY**



# **INTRODUCTION**

**Nadeem Textile Mills Limited is one of the most dynamic textile companies in Pakistan. The company was incorporated in 1984.**

**It is known and trusted as a producer of high quality spun yarn. It has a work-force of around 1,200 individuals including direct and indirect employees and has an annual turnover of over \$65 Million. The group is equipped with a total of 77,112 spindles.**

**In order to ensure uninterrupted power supply, Nadeem Textile Mills Limited has established its own power generation plants. The plants provide stable electric power supply to the mills. The mills are equipped with state of the art production equipment and testing equipment.**

**In addition to selling its yarn locally, the company supplies its yarns to Far East Asia, Europe, Turkey, South East Asia and South Asia markets.**



## **VISION STATEMENT**

**To be a dynamic, profitable and growth oriented Company.**

## **MISSION STATEMENT**

**The mission of the Company is to prudently utilize the human resources and plant and machinery in order to achieve high levels of sustainable profitability and growth by:**

- Offering high class products and services to all our customers.**
- Building a long term relationship with our customers, suppliers and other stake holders.**
- Continuously upgrading the latest production facilities to achieve higher levels of operational efficiency and develop potential as well as performance.**
- Nurturing a work culture that generates creativity, enthusiasm, professionalism and teamwork.**
- Maintaining the highest standards of ethics, safety and environment.**
- Contributing towards the economic development of the country.**
- Being a good corporate citizen by fulfilling our social responsibilities.**

# VISION-2025

## **Nadeem Textile Mills Limited**

**“To be a dynamic, profitable and growth oriented Company.”**

- Nadeem Textile Mills Limited has a plan to set up the following projects for the year 2025.
  - Solar System of 3MW
  - 5 Sets of Autocoro opendend machinery



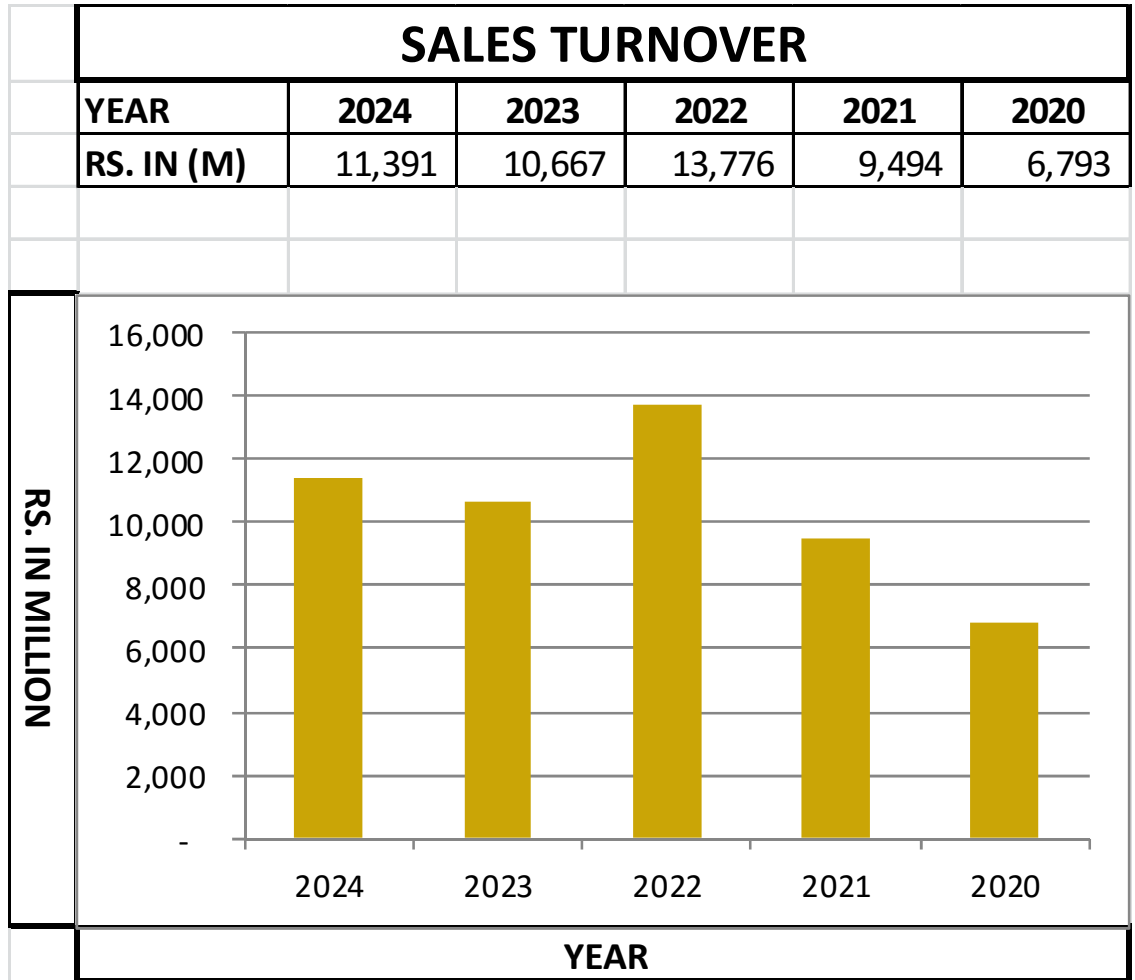


# **FINANCIAL HIGHLIGHTS**

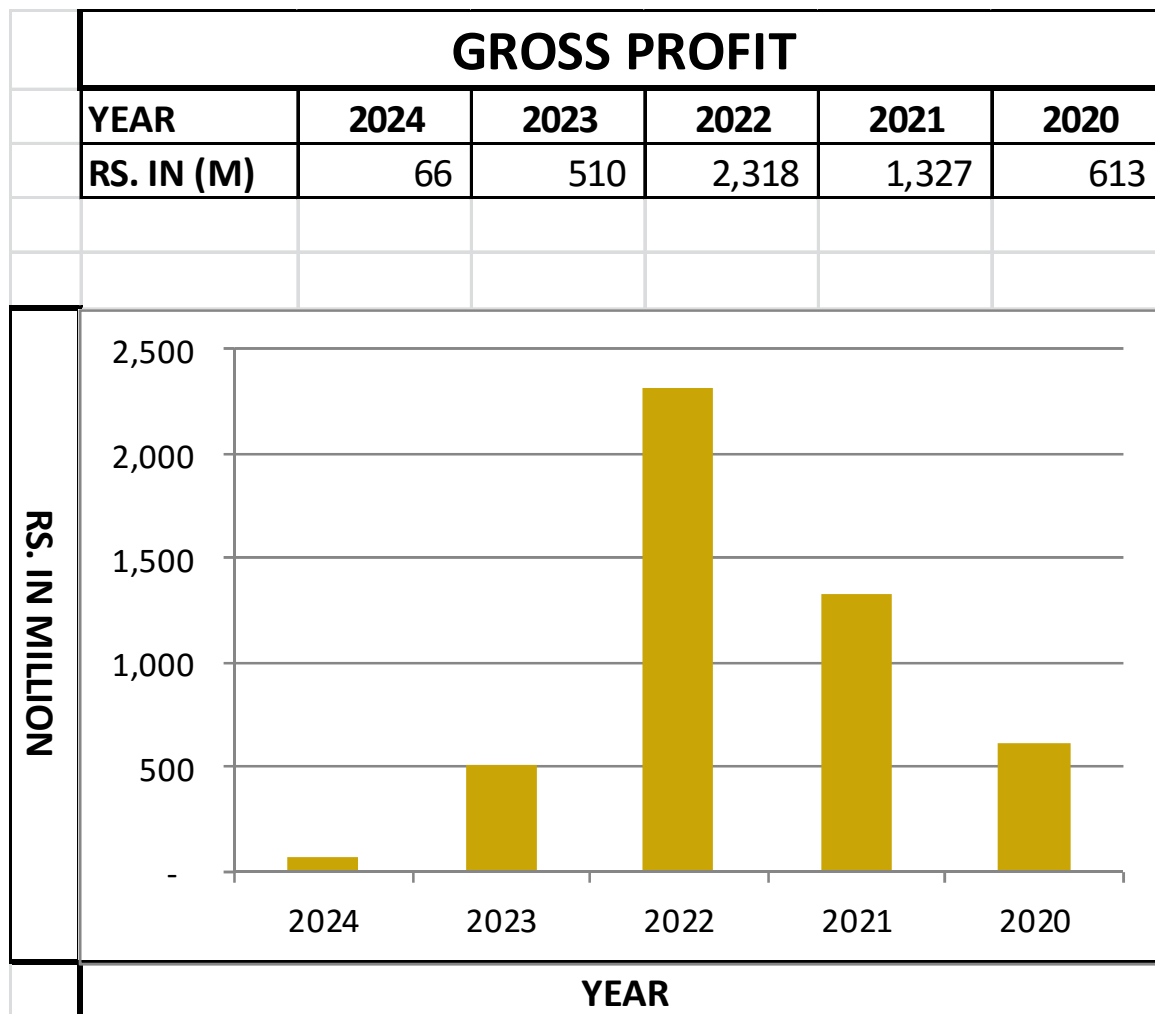
**FY 2020 to 2024**



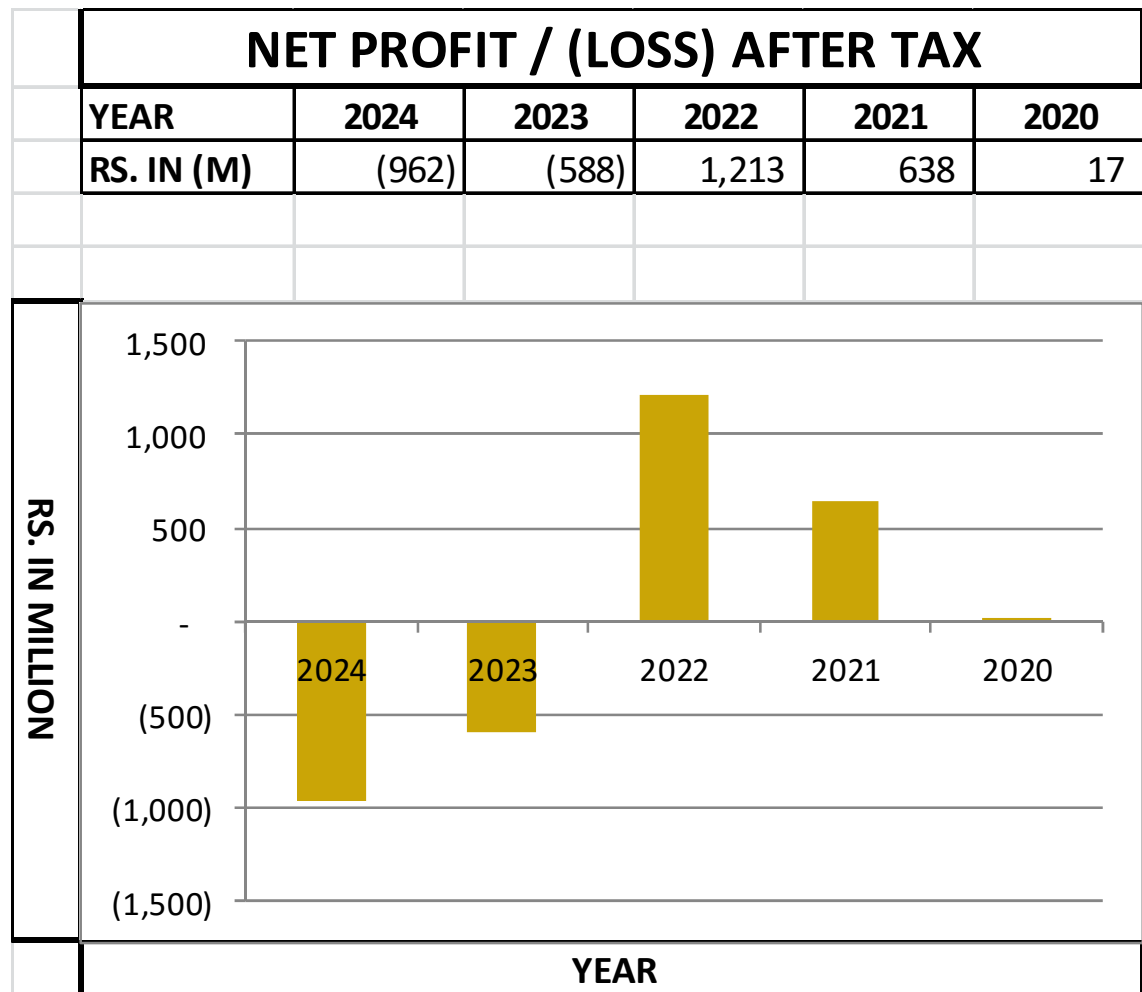
**Sales turnover  
increased by 68%  
over the period  
from 2020 to 2024**



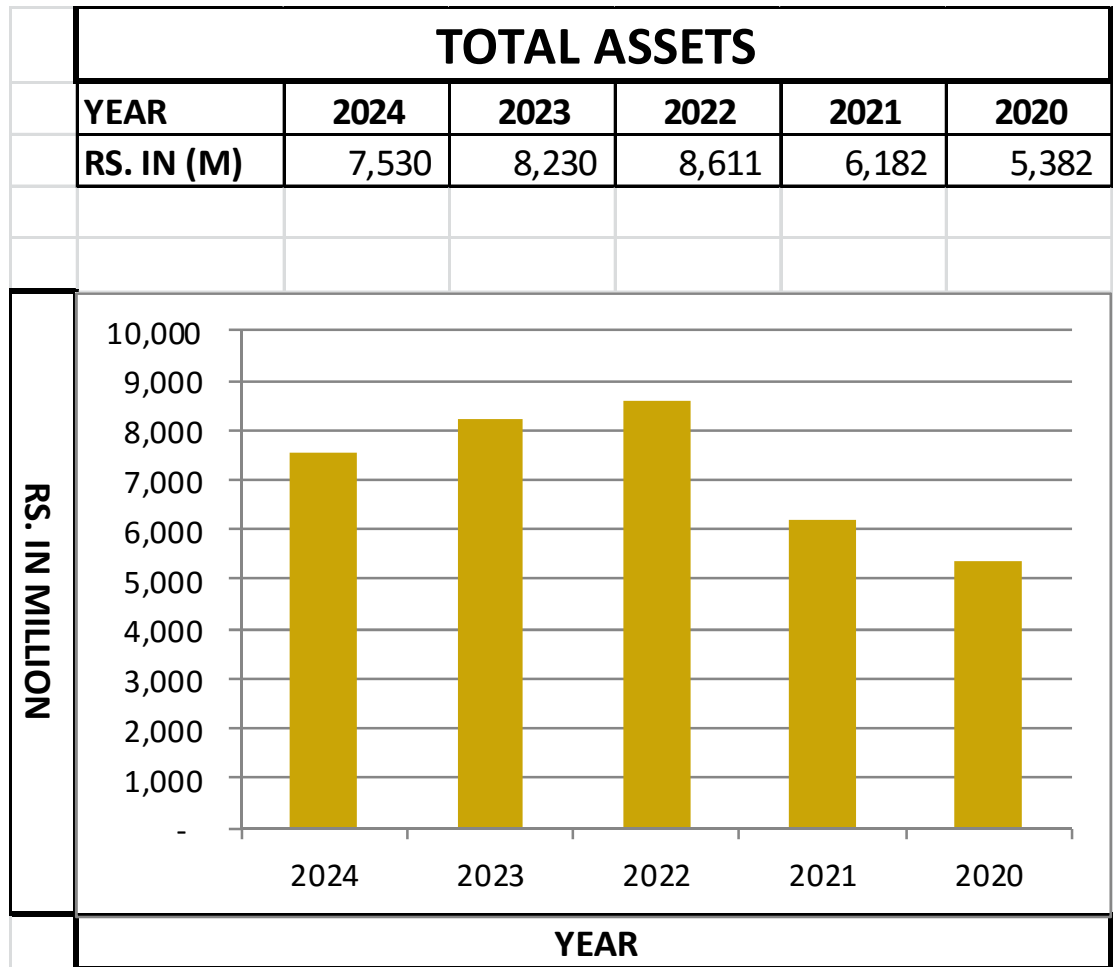
**The company managed to achieve gross profit of Rs. 66 million during the year ended June 30, 2024**



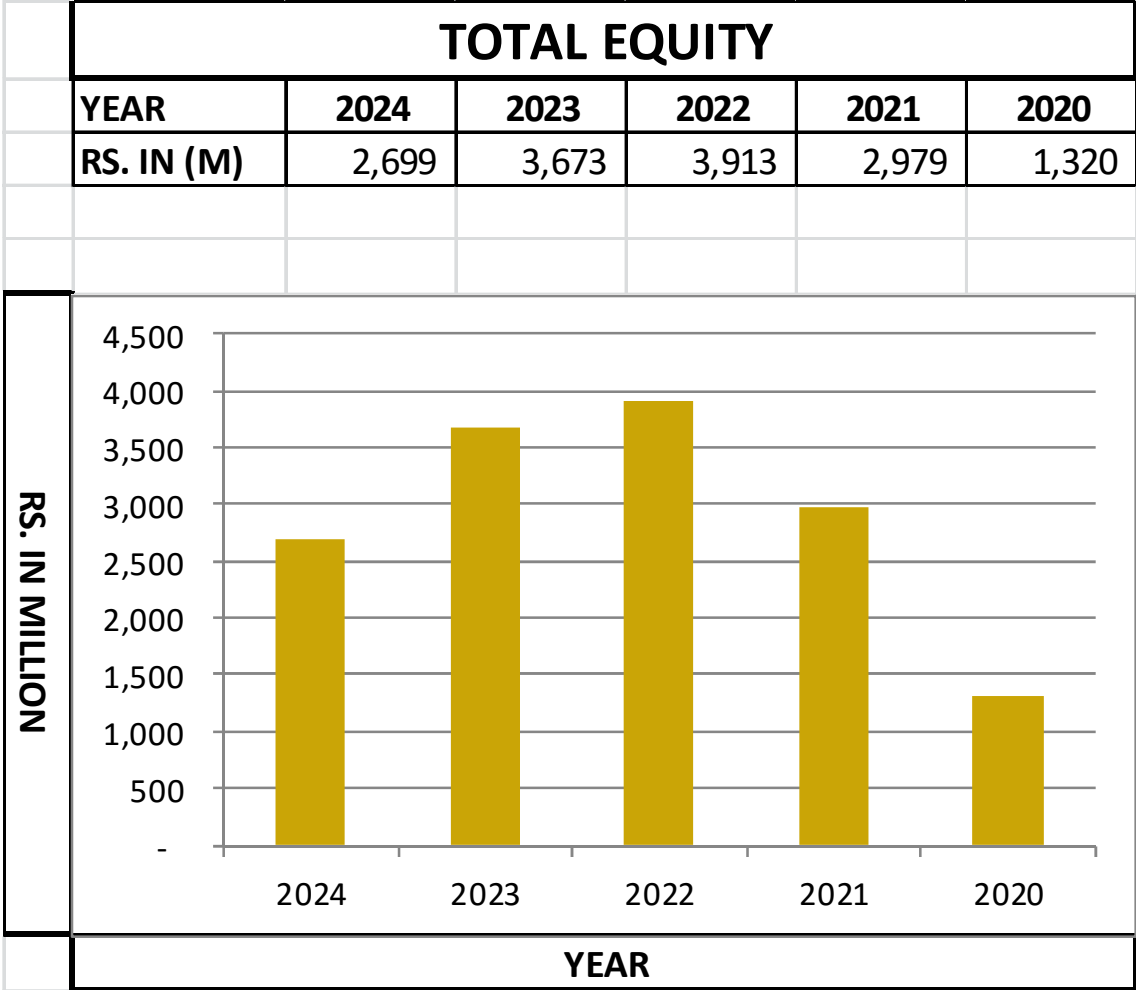
**During The FY  
2023-2024 The  
Company observed  
a net loss after tax  
of Rs. 962 million.**



**During the period from FY 2020 to FY2024, total assets increased from Rs. 5,382 M to Rs. 7,530 M**



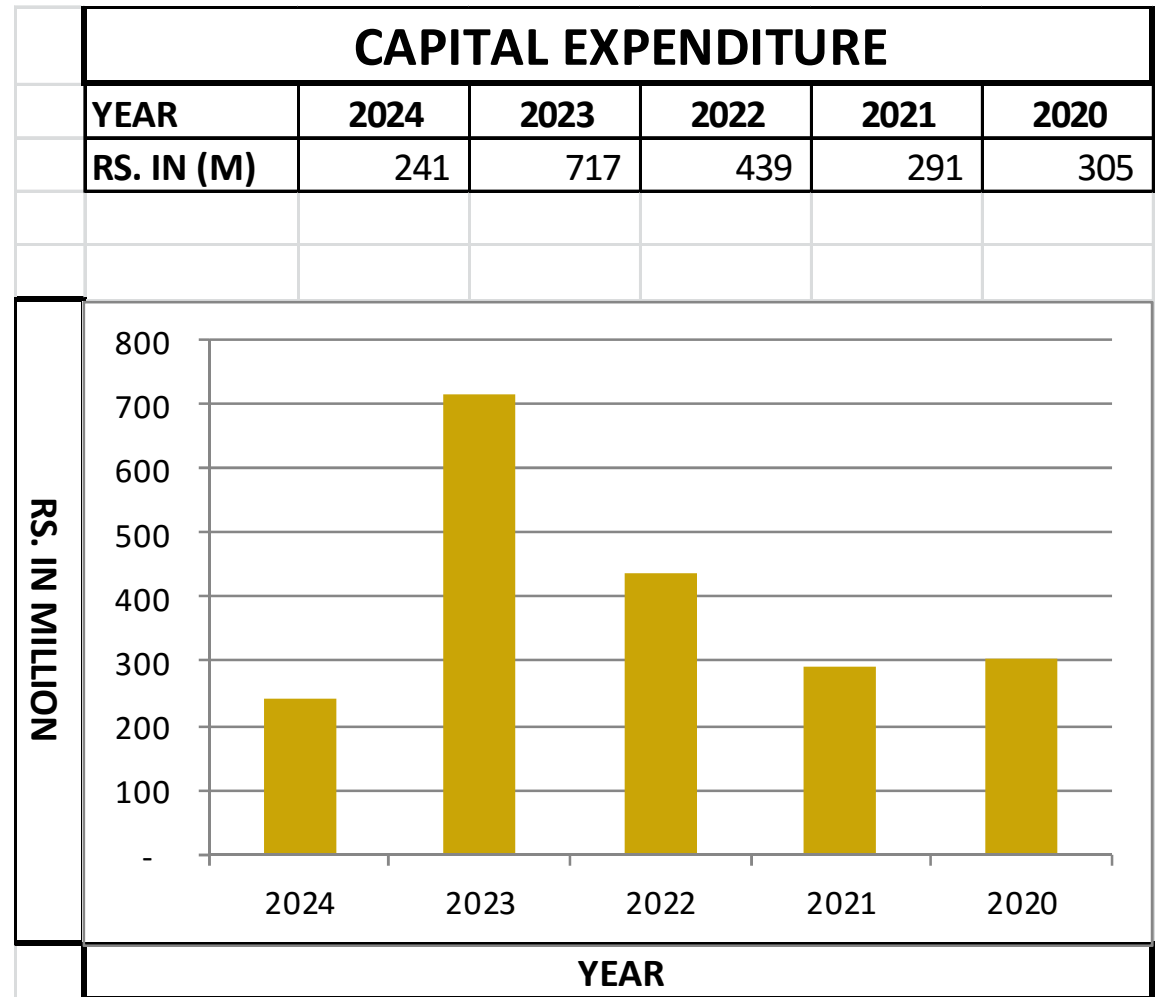
**Total Equity of the Company increased from Rs. 1,320M to Rs. 2,699 M from 2020 to 2024**




The Company is continuing its BMR policy. State of the art machinery have been installed.

The Company has added the following machinery during the year:

- 1 Set Tiamen Draw Frame Breaker
- 2 Sets Savio Pulsar Autoconer
- 1 Set MTU gas genset 1.5MW





# **FINANCIAL RESULTS 2024 VS 2023**



**HORIZONTAL ANALYSIS**  
**STATEMENT OF PROFIT OR LOSS**  
**FOR THE YEAR ENDED JUNE 30, 2024 V/S 2023**

	2024	2023	VARIANCE	%
Sales	11,391,093,507	10,666,652,889	724,440,618	6.79%
Cost of sales	(11,325,471,764)	(10,156,646,606)	(1,168,825,158)	11.51%
<b>Gross Profit</b>	<b>65,621,743</b>	<b>510,006,283</b>	<b>(444,384,540)</b>	
<b>G.P. %</b>	<b>0.58%</b>	<b>4.78%</b>		<b>-4.21%</b>
Admin. expenses	(186,026,693)	(175,166,361)	(10,860,332)	6.20%
Distribution expenses	(175,988,320)	(181,348,392)	5,360,072	-2.96%
	<b>(362,015,013)</b>	<b>(356,514,753)</b>	<b>(5,500,260)</b>	<b>1.54%</b>
Other operating income	95,376,161	49,511,738	45,864,423	92.63%
Other operating expenses	(17,299,649)	(123,607,472)	106,307,823	-86.00%
Financial cost	(676,498,925)	(663,462,755)	(13,036,170)	1.96%
	<b>(598,422,413)</b>	<b>(737,558,489)</b>	<b>139,136,076</b>	<b>-18.86%</b>
Profit / (Loss) before taxation	(894,815,683)	(584,066,959)	(310,748,724)	
<b>N.P. %</b>	<b>-7.86%</b>	<b>-5.48%</b>		<b>-2.38%</b>
Levies	(146,199,863)	(122,333,714)		
Taxation	79,234,852	137,110,634	(57,875,782)	-42.21%
<b>Profit / (Loss) after taxation</b>	<b>(961,780,694)</b>	<b>(569,290,039)</b>	<b>(392,490,655)</b>	
<b>Profit / (Loss) after tax %</b>	<b>-8.44%</b>	<b>-5.34%</b>		<b>-3.11%</b>
Remeasurement of defined benefit obligation	(15,365,413)	(16,917,019)		
Deferred tax on remeasurement on defined benefit obligation	2,906,098	2,043,853		
Surplus on revaluation of leasehold land, factory building and office premises	-	-		
Increase in fair value of non-factory building disposed of during the year	-	-		
Deferred tax charge on above	-	-		
<b>Other comprehensive income</b>	<b>(12,459,315)</b>	<b>(14,873,166)</b>		
<b>Total comprehensive income for the year</b>	<b>(974,240,009)</b>	<b>(584,163,205)</b>	<b>(390,076,804)</b>	

**VERTICAL ANALYSIS**  
**STATEMENT OF PROFIT OR LOSS**  
**FOR THE YEAR ENDED JUNE 30, 2024 V/S 2023**

	2024	%	2023	%
Sales	11,391,093,507	100.00%	10,666,652,889	100.00%
Cost of sales	(11,325,471,764)	-99.42%	(10,156,646,606)	-95.22%
<b>Gross Profit</b>	<b>65,621,743</b>	<b>0.58%</b>	<b>510,006,283</b>	<b>4.78%</b>
Admin. expenses	(186,026,693)	-1.63%	(175,166,361)	-1.64%
Distribution expenses	(175,988,320)	-1.54%	(181,348,392)	-1.70%
	<b>(362,015,013)</b>		<b>(356,514,753)</b>	
Other operating income	95,376,161	0.84%	43,452,671	0.41%
Other operating expenses	(17,299,649)	-0.15%	(117,548,405)	-1.10%
Financial cost	(676,498,925)	-5.94%	(663,462,755)	-6.22%
	<b>(598,422,413)</b>		<b>(737,558,489)</b>	
Profit / (Loss) before levies and taxation	(894,815,683)	-7.86%	(584,066,959)	-5.48%
Levies	(146,199,863)		(122,333,714)	
Taxation	79,234,852	0.70%	137,110,634	1.29%
	<b>(961,780,694)</b>	<b>-8.44%</b>	<b>(569,290,039)</b>	<b>-5.34%</b>
Remeasurement of defined benefit obligation	(15,365,413)		(16,917,019)	
Deferred tax on remeasurement on defined benefit obligation	2,906,098		2,043,853	
Surplus on revaluation of leasehold land, factory building and office premises	-		-	
Increase in fair value of non-factory building disposed of during the year	-		-	
Deferred tax charge on above	-		-	
<b>Other comprehensive income</b>	<b>(12,459,315)</b>		<b>(14,873,166)</b>	
<b>Total comprehensive income for the year</b>	<b>(974,240,009)</b>		<b>(584,163,205)</b>	



**VERTICAL ANALYSIS**  
**STATEMENT OF FINANCIAL POSITION**  
**AS AT JUNE 30, 2024 V/S 2023**

	2024	%	2023	%
<b>ASSETS</b>				
Current Assets	3,916,793,071	52.02%	4,551,240,382	55.30%
Long term deposits	33,303,456	0.44%	33,031,245	0.40%
Fixed Asset	3,579,775,573	47.54%	3,646,539,873	44.30%
Deffered taxation		0.00%		0.00%
<b>Total Assets</b>	<b>7,529,872,100</b>	<b>100.00%</b>	<b>8,230,811,500</b>	<b>100%</b>
<b>LIABILITIES</b>				
Current Liabilities	4,175,368,172	55.5%	3,694,962,728	44.89%
Long Term Liabilities	654,983,336	8.7%	862,088,171	10.47%
Loan from Related Parties	-	0.0%	-	0.00%
Deferred Liabilities		0.0%		0.00%
<b>Total Liabilities</b>	<b>4,830,351,508</b>	<b>64.1%</b>	<b>4,557,050,899</b>	<b>55.37%</b>
<b>EQUITY</b>				
Paid up Capital	212,667,350	2.8%	212,667,350	2.58%
Share Premium	388,683,536	5.2%	388,683,536	4.72%
Revaluation surplus	1,184,716,919	15.7%	1,198,656,838	14.56%
Contribution from associated undertaking	340,000,000		340,000,000	
Unappropriated Profit	573,452,787	7.6%	1,533,752,877	18.63%
<b>Total Equity</b>	<b>2,699,520,592</b>	<b>35.9%</b>	<b>3,673,760,601</b>	<b>44.63%</b>
<b>Liabilities + Equity</b>	<b>7,529,872,100</b>	<b>100.00%</b>	<b>8,230,811,500</b>	<b>100.00%</b>



# **FUTURE OUTLOOK**

**The management is dedicated to achieving enhanced financial performance while improving and diversifying the quality of its products and services. Plans are in place to drive sales through volumetric growth and to enhance profitability by implementing cost efficiencies and optimizing the product mix.**



# CORPORATE SOCIAL RESPONSIBILITY

The company has a strong commitment to corporate social responsibility. The Company believes in contributing to the society and environment by promoting a better working environment and contributing regularly to the national exchequer as per law.

- **Health, Safety and Environment:**

We work continuously to ensure that our employees work in a safe and healthy working environment. The Company regularly contributes towards the health facility and retirement benefits available for the workers of the Company.

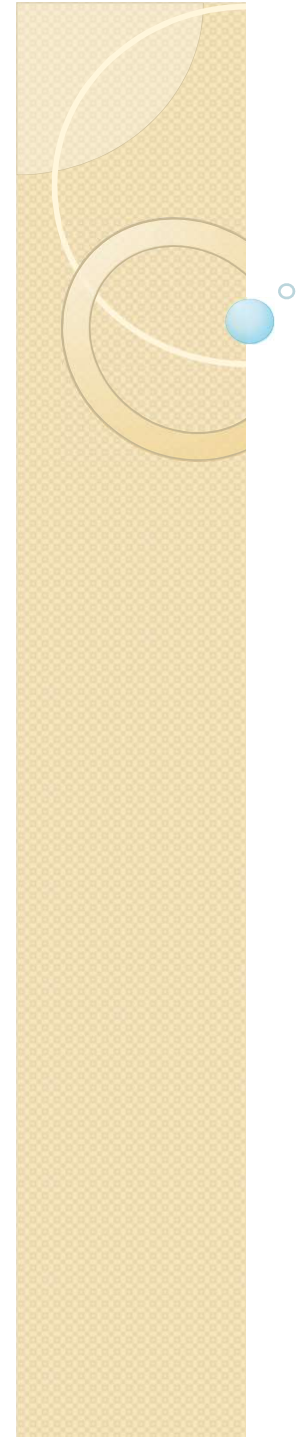
- **Business Ethics:**

The Management is committed to conducting all business activities with integrity, honesty, and observance of laws and regulations. A Code of Conduct detailing policies concerning the same has been developed and approved by the Board.

- **Energy Savings:**

The Management focuses on energy conservation. Many preventive measures have been adopted by fixing energy-conserving devices to save energy. Workers are also made aware of various energy conservation methods to curtail the unnecessary consumption of energy.

# Q&A SESSION







**Thank you.....**