

CORPORATE BRIEFING SESSION 2025

30th JANUARY 2025 at 12:00 pm

Contents



- Company Profile
- Financial Review
- Future Outlook

Company Profile - Introduction



The Company:

Baba Farid Sugar Mills Limited ("the Company") was incorporated in 1978 under the Companies Act 1913 (now Companies Act, 2017) as a Public Limited Company, and its shares are quoted at Pakistan Stock Exchange. It is principally engaged in the manufacturing and sale of sugar including its by-products i.e. molasses and V. Filter cake.

Capacity:

The Company has 10,000 M. Tons crushing capacity.

Location:

The crushing facility of the company is located at 5-Km Faisalabad Road Okara.

Company Profile – Board of Directors



CHAIRPERSON

Mrs. Qaiser Shamim Khan

INDEPENDENT DIRECTORS

Mr. Farid ud Din Ahmed

Mr. Malik Manzoor Hussain

Humayoon

CHIEF EXECUTIVE

Mr. Adnan Ahmed Khan

AUDIT COMMITTEE

Mr. Farid ud Din Ahmed (Chairman)

Mrs. Sara Hajra Khan (Member)

Mr. Malik Manzoor Hussain Humayoon (Member)

NON-EXECUTIVE DIRECTORS

Mr. Nauman Ahmed Khan Mrs. Sara Hajra Khan

COMPANY SECRETARY

Mr. Muhammad Imran

CHIEF FINANCIAL OFFICER

Mr. Wasif Mahmood

Company Profile – Production Units & Products



Designated sugarcane crushing capacity of 10,000 TCD

Bagasse based power generation capacity of more than 8MW



Products



White Refined Sugar



Molasses

Company Profile – Associated Businesses & Certifications















THALINDUSTRIES

CORPORATION







Moiz Textile Mills Ltd

Naubahar Bottling Company (Pvt) Ltd.







Company Profile – Our Vision & Values

ADVANCING THROUGH TECHNOLOGY



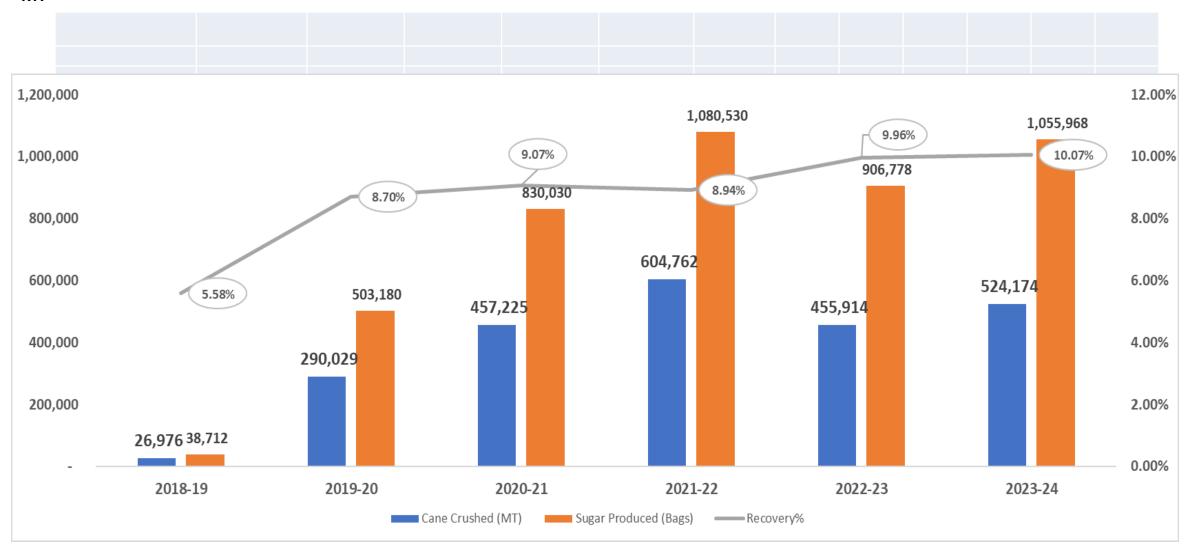




Financial Review – Operational Highlights

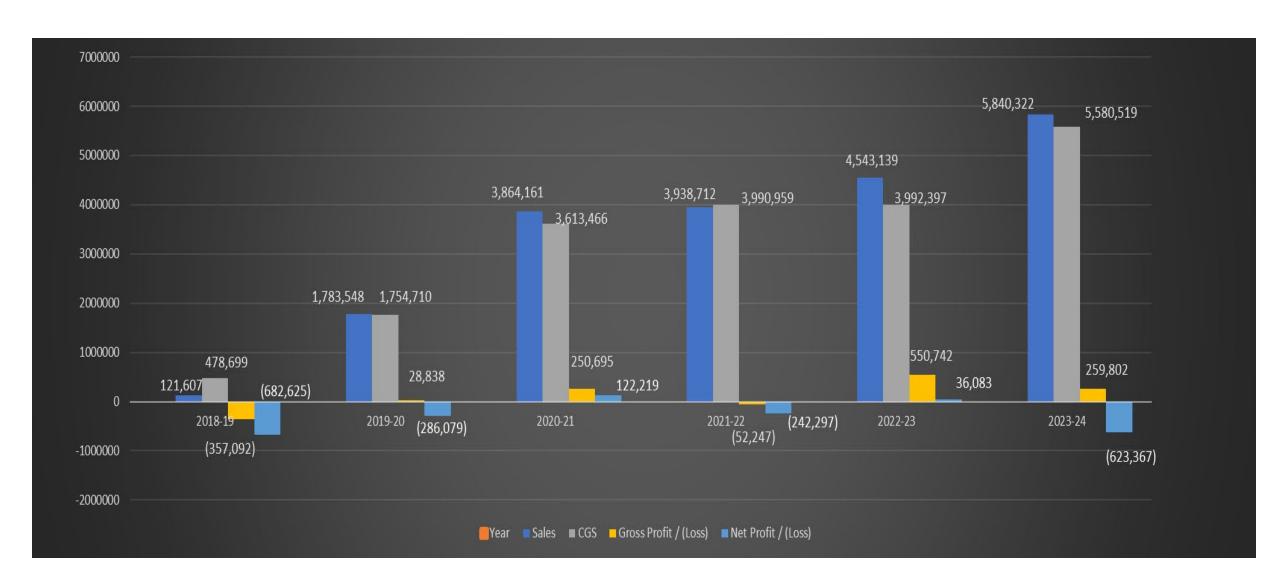


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Six Years' Profitability





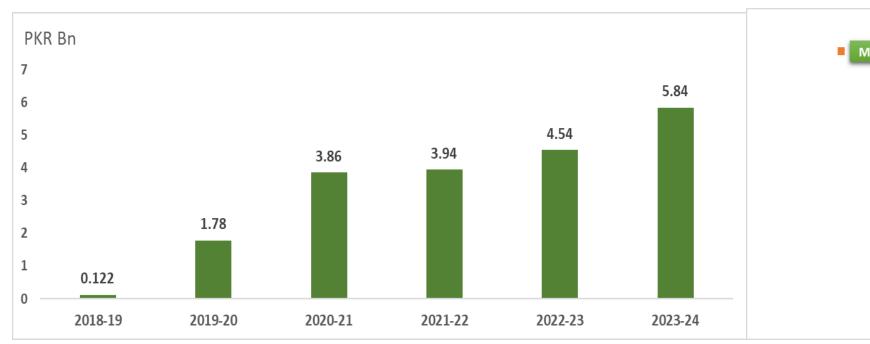
Financial Review – Net Sales

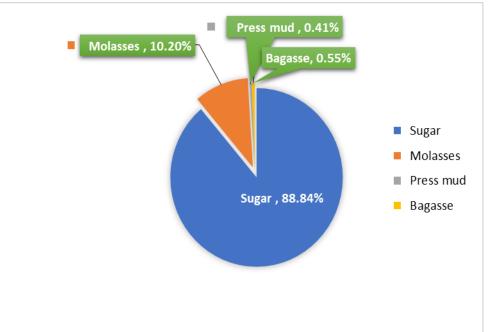


Six Year's Sales Comparison

Revenue Breakup 2023-24

PKR Bn





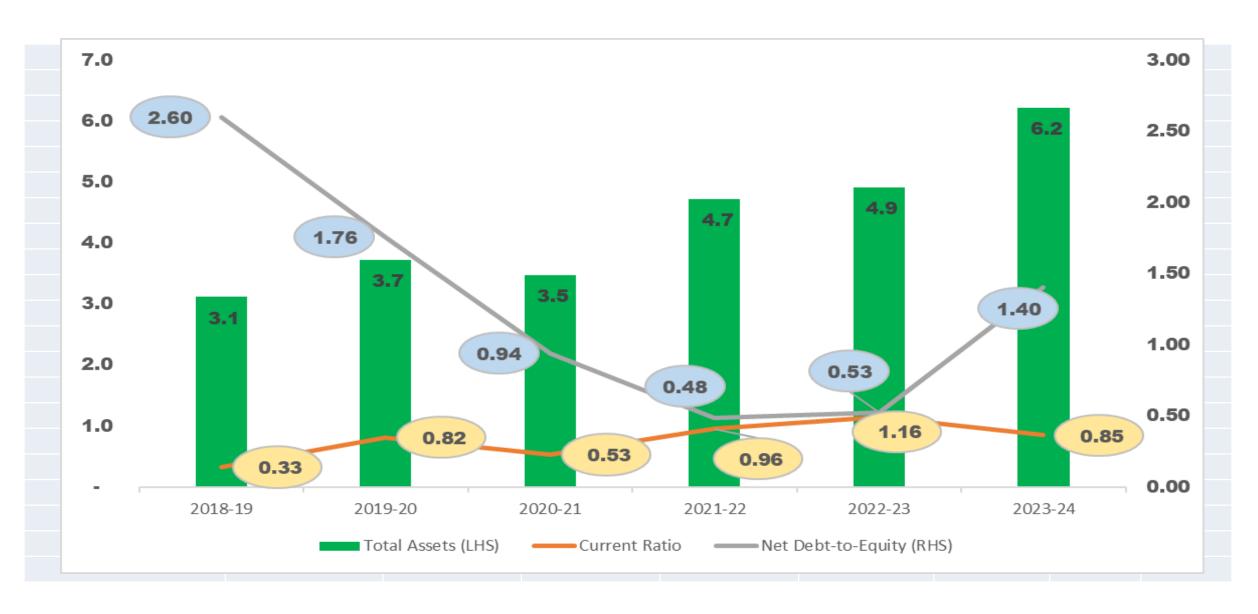
Financial Review – Gross Profit & Net Profit Margins





Financial Review – Total Assets, Current Ratio & Net Debt/Equity

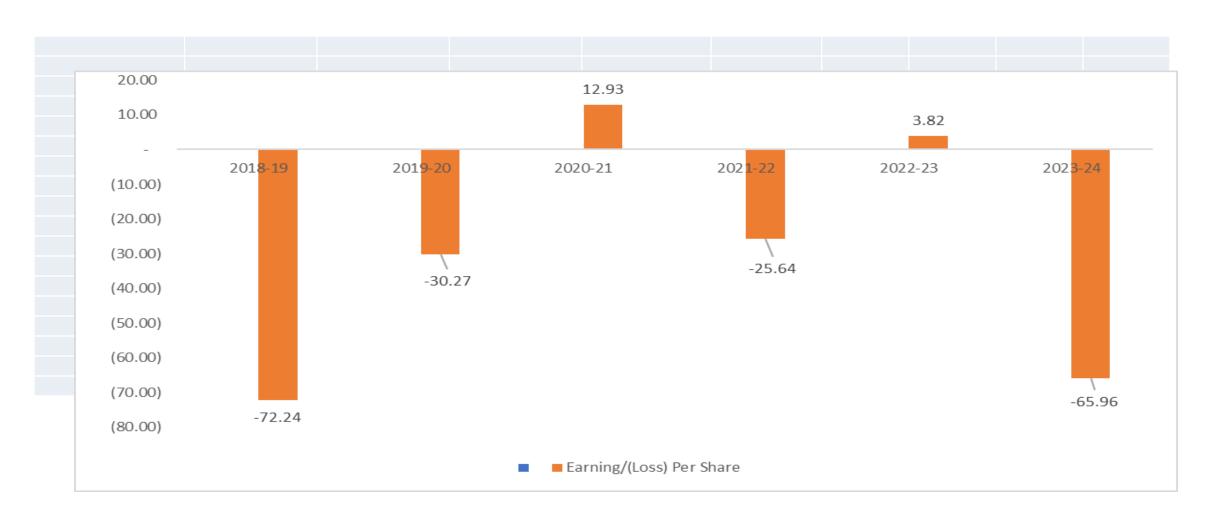




Financial Review – EPS



PKR/Share



Future Outlook



FUTURE OUTLOOK

After a period of decline, Large Scale Manufacturing (LSM) is showing signs of stability. This resurgence is expected to be supported by a favorable external environment, a stable exchange rate, and easing inflationary pressures. Additionally, the reducing SBP policy rates, growing investor confidence, and global market recovery are poised to reinforce sustainable industrial growth.

The Company continues to face challenges of increased sugarcane procurement prices despite of the fact that for the current crushing season the Govt. had not fixed the minimum support price. But, due to competition in the area among the mills, the company is expected to purchase the sugarcane with increased price to meet the targets.

The government must ensure the price of sugar is reflective of the price of sugarcane and other costs in line with prevailing inflation to create a conducive business environment for the industry as well as develop policies to promote agriculture by providing seeds to farmers those are better in yield and recovery.



Questions & Answers



Thank You!