

January 29, 2025

The General Manager
Pakistan Stock Exchange Limited,
Stock Exchange Building
Stock Exchange Road
Karachi.

Subject: Financial Results for the Quarter Ended December 31, 2024

Dear Sir,

We wish to inform you that the Board of Directors of the Company in their meeting held on January 29, 2025, at 1:30 p.m. at the registered office of the Company situated at D-2, SITE, Manghopir Road, Karachi, has approved the unaudited condensed interim financial statements of the Company for the quarter ended December 31, 2024 and recommended the following:

Cash Dividend Nil

The unaudited condensed interim financial statements of the Company for the quarter ended December 31, 2024 are appended here as Annexures A – D.

The Quarterly Report of the Company for the quarter ended December 31, 2024 will be transmitted through PUCARS separately, within the specified time.

Yours Sincerely,
For Hinopak Motors Limited

MUHAMMAD ZAHID HASAN COMPANY SECRETARY

## CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE NINE MONTHS ENDED DECEMBER 31, 2024 - (UNAUDITED)

|   |      | Quarter ended        |                                    | Nine months ended                |                                    |  |
|---|------|----------------------|------------------------------------|----------------------------------|------------------------------------|--|
| *   | Note | December 31,<br>2024 | December 31.<br>2023<br>(Restated) | December 31,<br>2024<br>es '000) | December 31,<br>2023<br>(Restated) |  |
|   |      | 4                    | (Ivupe                             | sa 000)                          | ,                                  |  |
| Revenue from contracts with customers                                       | 14   | 2,013,121            | 1,700,649                          | 6,635,470                        | 5,481,718                          |  |
| Cost of sales   |      | (1,827,105)          | (1,507,372)                        | (5,834,595)                      | (4,967,705)                        |  |
| Gross profit  |      | 186,016              | 193,277                            | 800,875                          | 514,013                            |  |
| Distribution cost   |      | (99,850)             | (132,069)                          | (292,024)                        | (327,646)                          |  |
| Administration expenses   |      | (114,212)            | (142,566)                          | (338,316)                        | (371,855)                          |  |
| Other income  | 15   | 32,848               | 24,292                             | 59,678                           | 114,587                            |  |
| Other expenses Reversal of impairment on trade receivables and deposits     | 16   | -                    | (225)                              |                                  | (225)                              |  |
|   |      | 1,273                | 1,955                              | 1,273                            | 4,340                              |  |
| Operating profit / (loss)   |      | 6,075                | (55,336)                           | 231,486                          | (66,786)                           |  |
| Finance cost  | 17   | (17,712)             | (62,757)                           | (245,098)                        | (105,107)                          |  |
| Loss before income tax and levies   |      | (11,637)             | (118,093)                          | (13,612)                         | (171,893)                          |  |
| Levy - minimum tax  | 18   | (25,784)             | (22,068)                           | (85,848)                         | (70,880)                           |  |
| Loss before income tax  |      | (37,421)             | (140,161)                          | (99,460)                         | (242,773)                          |  |
| Income tax expense  | 19   | 454                  | 297                                | 15,249                           | (1,033)                            |  |
| Loss after income tax   |      | (36,967)             | (139,864)                          | (84,211)                         | (243,806)                          |  |
| Other comprehensive income for the period:                                  |      |                      |                                    |                                  |                                    |  |
| Items that will not be reclassified subsequently to Profit or Loss          |      |                      |                                    |                                  |                                    |  |
| Remeasurement of post employment benefit obligations Impact of deferred tax |      | - 1                  |                                    |                                  | -                                  |  |
| Gain on revaluation of land and buildings<br>Impact of deferred tax         |      | -                    | -                                  | -                                | -                                  |  |
| Other comprehensive income for the period                                   |      | -                    | -                                  | -                                | -                                  |  |
| Total comprehensive loss for the period                                     |      | (36,967)             | (139,864)                          | (84,211)                         | (243,806)                          |  |
| Loss per share - basic and diluted  | 20   | Rs. (1.49)           | Rs. (5.64)                         | Rs. (3.40)                       | Rs. (9.83)                         |  |

The annexed notes 1 to 24 form an integral part of the soundensed interim financial statements.

MUHAMMAD ZAHID HASAN Company Secretary

## CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2024

| ASSETS  | Note        | (Unaudited) December 31, 2024 (Rupees   | (Audited)<br>March 31,<br>2024<br>'000)   |
|---|-------------|---|---|
| Non-current assets  |             |   |   |
| Property, plant and equipment Intangible assets Long-term investments Long-term loans and advances Long-term deposits Employee benefit prepayment   | 5<br>6<br>7 | 3,732,770<br>6,350<br>-<br>42,759<br>8,801<br>-<br>3,790,680                                    | 3,937,236<br>9,026<br>-<br>35,274<br>8,792<br>-<br>37,023<br>-<br>4,027,351                       |
| Current assets  |             | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,   | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,   |
| Inventories Trade receivables Loans and advances Trade deposits and prepayments Refunds due from the government - sales tax Other receivables Taxation - payments less provision Cash and bank balances | 9           | 3,586,092<br>201,649<br>38,007<br>287,285<br>166,004<br>333<br>1,226,111<br>13,289<br>5,518,770 | 4,145,840<br>75,395<br>29,118<br>126,479<br>213,525<br>1,054<br>1,172,306<br>165,755<br>5,929,472 |
| TOTAL ASSETS  |             | 9,309,450   | 9,956,823   |
| EQUITY AND LIABILITIES  |             |   |   |
| Share capital and reserve Issued, subscribed and paid-up capital Capital Reserve Revaluation surplus on land and buildings Share premium  | 11          | 248,011<br>2,333,284<br>2,771,525   | 248,011<br>2,399,541<br>2,771,525   |
| Revenue Reserve  General reserve  Accumulated loss  TOTAL SHAREHOLDER'S EQUITY  LIABILITIES   |             | 291,000<br>(432,326)<br>5,211,494   | 291,000<br>(414,372)<br>5,295,705   |
| Non-current liabilities   |             |   |   |
| Deferred taxation Employee benefit obligations  |             | 172,951<br>60,138   | 188,200<br>42,156   |
| Current liabilities   |             | 233,089   | 230,356   |
| Trade and other payables Short-term borrowings - secured Advances from customers Unclaimed dividend   | 12          | 2,553,526<br>247,987<br>1,050,478<br>12,876<br>3,864,867  | 1,912,048<br>2,285,314<br>220,524<br>12,876<br>4,430,762  |
| TOTAL LIABILITIES   |             | 4,097,956   | 4,661,118   |
| Contingency and commitments   | 13          |   |   |
| TOTAL EQUITY AND LIABILITIES  |             | 9,309,450   | 9,956,823   |

The annexed notes 1 to 24 form an integral period asse condensed interim financial statements.



## CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE NINE MONTHS ENDED DECEMBER 31, 2024 - (UNAUDITED)

|  |               | Capital Reserve        |                  | Revenue Reserve    |                     | Total     |
|--|---------------|------------------------|------------------|--------------------|---------------------|-----------|
|  | Share Capital | Revaluation<br>Surplus | Share<br>Premium | General<br>Reserve | Accumulated<br>loss |           |
|  |               |                        | ,                |                    |                     |           |
| Balance as at April 1, 2023  | 248,011       | 2.222,132              | 2.771 525        | 291,000            | (377,958)           | 5,154,710 |
| Transferred from surplus on revaluation of land and building on account of |               | 450.050)               |                  |                    | 50.052              |           |
| incremental depreciation - net of deferred tax                             | -             | (59,056)               | -                | -                  | 59,056              |           |
| Total comprehensive loss for the nine months ended December 31, 2023       |               |                        |                  |                    |                     |           |
| - Loss for the nine months ended<br>December 31, 2023                      | -             | -                      | ~                | -                  | (243,806)           | (243,806) |
| Balance as at December 31, 2023  | 248,011       | 2,163,076              | 2,771,525        | 291,000            | (562,708)           | 4,910,904 |
| Balance as at April 1, 2024  | 248,011       | 2,399,541              | 2,771,525        | 291,000            | (414,372)           | 5,295,705 |
| Transferred from surplus on revaluation of land and building on account of |               |                        |                  |                    |                     |           |
| incremental depreciation - net of deferred tax                             | -             | (66,257)               | -                | -                  | 66,257              |           |
| Total comprehensive loss for the nine months ended December 31, 2024       |               |                        |                  |                    |                     |           |
| - Loss for the nine months ended<br>December 31, 2024                      | -             | -                      |                  | 1.                 | (84,211)            | (84,211)  |
| Balance as at December 31, 2024  | 248,011       | 2,333,284              | 2,771,525        | 291,000            | (432,326)           | 5,211,494 |

The annexed notes 1 to 24 form an integral part of these condensed interim financial statements.

MUHAMMAD ZAHID HASAN Company Secretary

## CONDENSED INTERIM STATEMENT OF CASH FLOWS FOR THE NINE MONTHS ENDED DECEMBER 31, 2024 - (UNAUDITED)

|  | Note | December 31,<br>2024<br>(Rupees | December 31,<br>2023<br>5 '000) |
|--|------|---------------------------------|---------------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES                     |      |                                 | ,                               |
| Cash generated from / (used in) operations               | 21   | 2,375,295                       | (1,883,012)                     |
| Return on savings accounts and deposits                  |      | 8,118                           | 16,610                          |
| Income tax and levies paid                               |      | (139,653)                       | (169,141)                       |
| Mark-up paid on short-term borrowings                    |      | (341,258)                       | (42,164)                        |
| Employee benefits paid                                   |      | (30,154)                        | (59,302)                        |
| Increase in long-term deposits                           |      | (9)                             | (125)                           |
| (Increase) / decrease in long-term loans and advances    |      | (7,485)                         | 9,207                           |
| Net cash generated from / (used in) operating activities |      | 1,864,854                       | (2,127,927)                     |
| CASH FLOWS FROM INVESTING ACTIVITIES                     |      |                                 |                                 |
| Purchases of property, plant and equipment               |      | (22,631)                        | (63,078)                        |
| Purchase of intangible assets                            |      | (2,891)                         | -                               |
| Proceeds from sale of property, plant and equipment      |      | 45,529                          | 74,435                          |
| Net cash generated from investing activities             |      | 20,007                          | 11,357                          |
| CASH FLOWS FROM FINANCING ACTIVITIES                     |      |                                 |                                 |
| Dividend paid  |      |                                 | (14)                            |
| Net cash used in financing activities                    |      |                                 | (14)                            |
| Net increase / (decrease) in cash and cash equivalents   |      | 1,884,861                       | (2,116,584)                     |
| Cash and cash equivalents at beginning of the period     |      | (2,119,559)                     | 329,976                         |
| Cash and cash equivalents at end of the period           | 22   | (234,698)                       | (1,786,608)                     |

The annexed notes 1 to 24 form an integral part of these condensed interim financial statements.

MUHAMMAD ZAHID HASAN Company Secretary