



GLOBAL CHAMPION  
**GLOBAL  
SUSTAINABILITY**

GLOBAL CHAMPION  
**GLOBAL  
TECHNOLOGY**

GLOBAL CHAMPION  
**GLOBAL  
PRESENCE**

GLOBAL CHAMPION  
**GLOBAL  
QUALITY**

GLOBAL CHAMPION  
**GLOBAL  
KNOW-HOW**



# KSB Pumps Company Limited

Corporate Briefing Session  
February, 2025





## KSB Worldwide

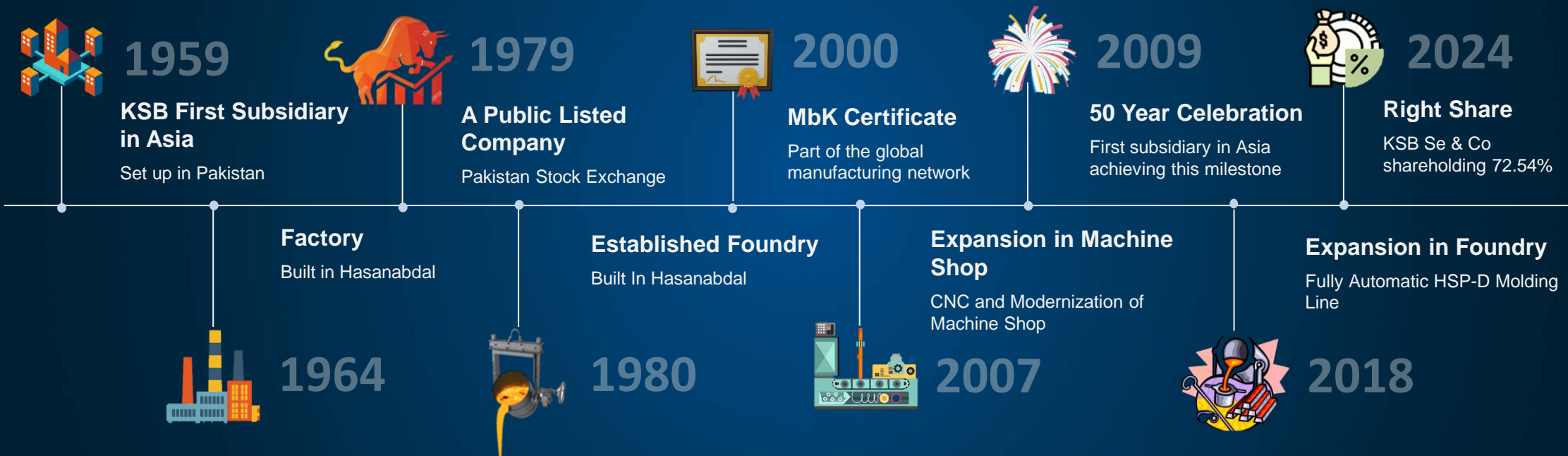
### Being Global Means Being Closer

KSB is one of the world's leading manufacturers of pumps and valves, providing a comprehensive range of products and service offerings.



# Mission Ten30 – KSB Pakistan Timeline

Company Legal Name	KSB Pumps Company Limited
KSB SE & Co Shareholding	72.54%



# Markets Areas

Products cover all Major Applications



Mining

Energy

Water

Petro-Chemical

Building Services

General Industry



# KSB Pumps Company Limited Product Portfolio



Etanorm



KWP



Fire Fighting Pump



OMEGA



RPH



WKL



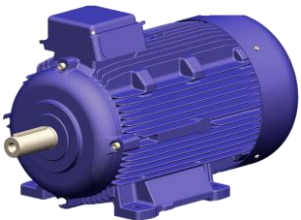
B Pump



SNW/PNW



Sewatec



Motors



Submersible



Sewage Treatment  
Plant



UF/RO Plants

# KSB Pumps Company Limited Manufacturing Facility



Office/Admin Block



Machine Shop



Pipe Fabrication

## Products:

- . Pumps
- . Castings (Pumps, Valves, Auto)
- . MCU
- . Filtration Plants



HSPD Foundry



Foundry



Test Bed Facility

## Premises:

- Total Plot: 89,070 m<sup>2</sup>
- Covered Area: 10,700 m<sup>2</sup>
- Pump Capacity (Nos.) – 5500 per annum
- Foundry Capacity (Tons) – 10,000 per annum

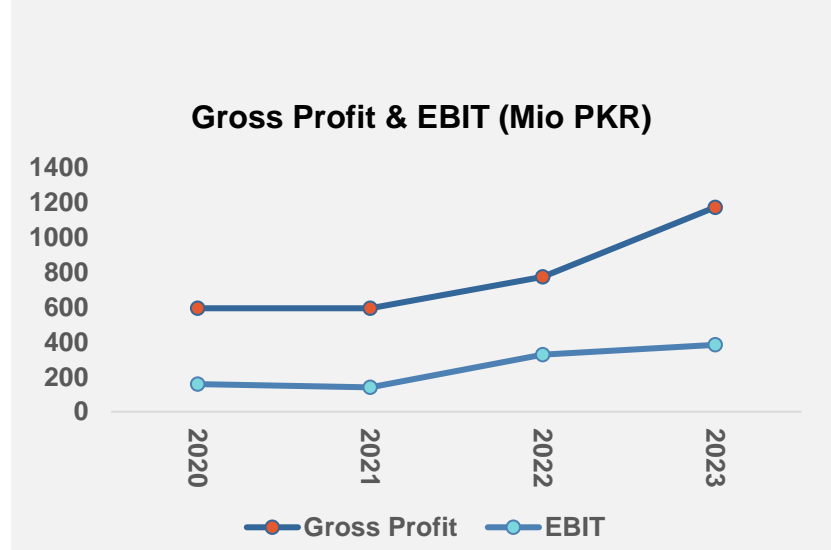
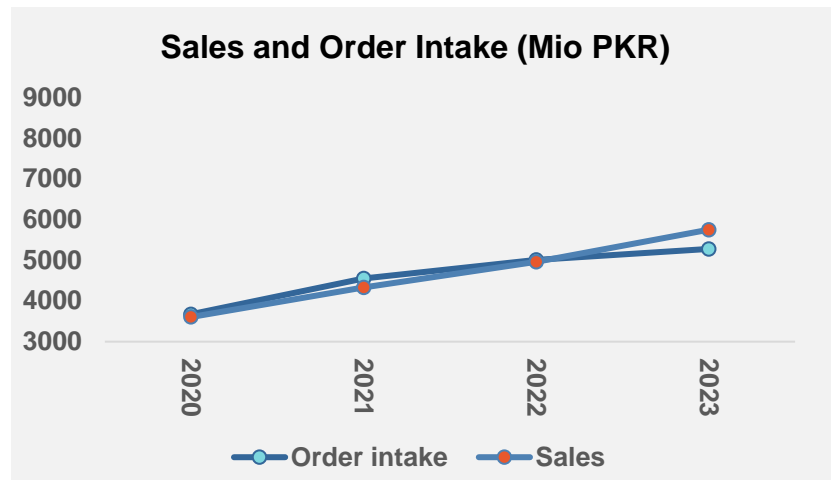
# KSB Pumps Company Limited

## Financial Overview (Mio PKR)



KPI (Million PKR)	Q3-2023	Q3-2024	%age Variance
Company Order Intake	4,359	5,245	20.5%
Sales	4,242	3,814	10%
Gross Profit	747	728	
	17.6%	19.1%	8.5%
EBIT	265	202	
Order In Hand	2,820	3,724	32%
Financial Cost	262	285	8.7%

	2020	2021	2022	2023
Maximum Share Price	402	470	186	149



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## Business Outlook

- Promising Business Outlook for 2024/25.
- Government sector public spending is on the rise, especially considering the focus on infrastructure projects in Water and Waste Water for Punjab and Sindh.
- The decrease in interest rates has added stimulus for the industrial/manufacturing sectors, and growth is expected in the sugar and automobile sectors, which have some very good prospects in these market areas.
- The export business is growing exponentially, with special projects in Saudi Arabia, Chile, Germany, and the Americas.
- Expansion in KSB Pakistan's market share with sustainable growth in the future will remain the key focal point while relying on effective corporate communication for the key growth initiatives.



# Q&A Session



Thank You