

CORPORATE
BRIEFING SESSION

FEBRUARY 26, 2025





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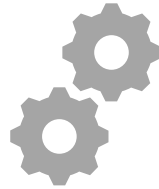
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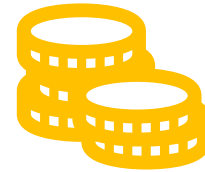
Corporate Briefing - Contents



Company Brief



Operational
Development



Financial results of year
ended June 30, 2024



Question and Answer
Session



Company Brief



Company Brief

Our Vision

The Company wishes to forge ahead, experiment with new ideas and challenge new frontiers. It will endeavor to achieve excellence in all undertaking and intends to provide customer satisfaction by being efficient and competitive.

Our Mission

To become a profitable organization that exceeds the expectations of our customers and stakeholders by producing and marketing high quality products at competitive prices through concentration on quality, business value and fair play. To develop and promote the best use of human talent in a safe environment, as an equal opportunity employer while using advance technology for efficient and cost-effective operations.



Company Brief

Husein Industries Limited (the “HIL”) was established in 1951 as a Textile Manufacturing Company that over time became a fully integrated from fiber to fabric and later a pioneer of Home Textiles in Pakistan.

Husein Industries Limited has a rich and successful history, that went hand in hand with the swift industrialization of a young Pakistan in the 1950s and 1960s. The HIL was considered a Blue-Chip Company at the Karachi Stock Exchange and had a very enviable track record for over six decades.

Change of Object Clause in 2018 to become a Real Estate developer, builder and manager of properties.

Company Brief

PHILANTHROPIC ENDEAVORS:

Donations to Education

- HEJ Research Institute of Chemistry
- NED University LEJ Campus
- LEJ National Science Center
- LEJ Nanotechnology Institute

Donations to Community Building

- Development of township of Hussainabad
- Management of affordable education through network schools
- Hospitals and Clinics
- HEJ Sports Complex and recreational facilities
- Vocational Training Centers





Operations / Business



Operations / Business

Post 2018, HIL implemented a business diversification strategy whereby it identified two streams of income:

- Lease Income derived from leasing out its industrial Property
- Income derived from its Construction Activities

Jamal Garden:

HIL's First Real Estate Project

- Developed over approximately 8 Acres of Company owned Land
- Gated Community with 113 Residential Plots
- With Mosque, multiple parks, educational building and medical facility
- 2 Commercial plots to be developed later



Operations / Business

Jamal Garden – Development & Progress

- Initiated in 2018, Jamal Garden Residential Society will be completed in FY2025
- Fully functional School run by the Smart School System
- Medical Facility building under construction
- Mosque with capacity for 1000 worshippers to be open in FY2025
- Society has been electrified through K Electric and Gas provisioning expected to be completed within FY2025
- Completion and handover to be concluded in FY2025



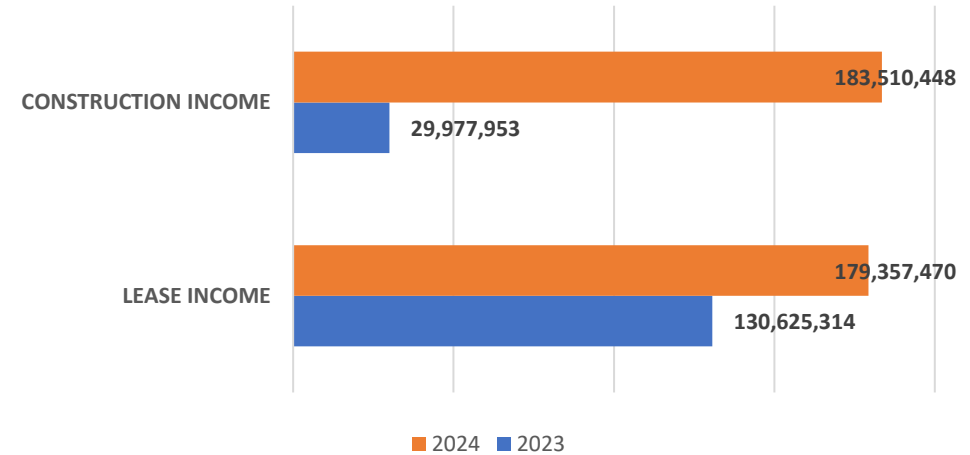
Financial Highlights

Financial Highlights

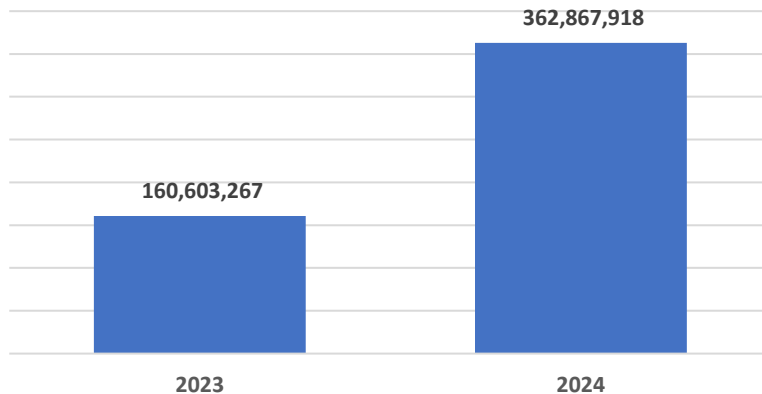


FY '000	2024	2023	Change
Revenue	362,868	160,613	125.94%
Gross Profit	127,165	94,732	4.24%
EBITDA	117,116	95,077	23.18%
Net Profit	30,347	21,067	44.05%
EPS	2.86	1.98	44.44%

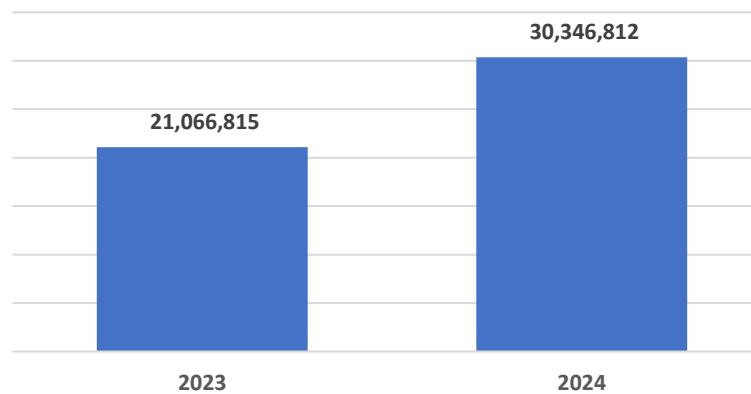
REVENUE DISTRIBUTION



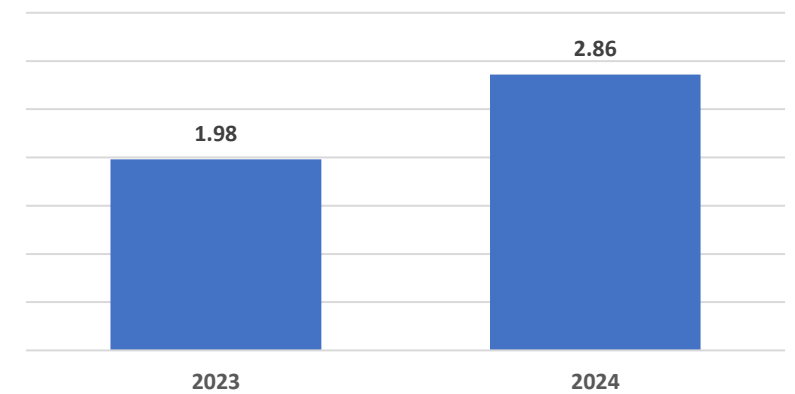
REVENUE



NET PROFIT



EPS





Future outlook

Future Outlook



Future Strategy

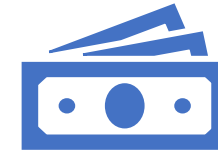
Complete and deliver Jamal Garden Society in FY25

To construct state of the art warehouses for Lease

Construct Multi Purpose buildings including a market and offices at the two Commercial Properties

Explore the sale of Land parcel situation at Mauza Feroz, Sheikhupura

The Company remains committed to innovation, sustainability, and excellence, aiming to capture new markets and support national infrastructure development.



Challenges

Tougher regulatory environment with substantial increase in taxes for both Builder and Final Consumer

Rampant inflation eroding disposal income impacting buying power of consumers





QUESTIONS & ANSWERS