



The Avanceon Building 19 km Main Multan Road Lahore 54660 Pakistan

18 April 2025

AVN/PSX/AFR/18042025

To
The General Manager
Pakistan Stock Exchange Limited
Stock Exchange Building,
Stock Exchange Road,
Karachi

Subject: <u>Dissemination of Additional information of Financial results for the year ended</u>

31 December 2024.

Dear Sir,

Pursuant to PSX Notice No. PSX/N-062 dated 10 January 2025, the additional information of financial results for the year ended 31 December 2024 are attached herewith which has been duly approved by the Board of Directors.

Muhammad Adnan

**Group Corporate Executive** 

### CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2024

	Naha	2024	2023
ASSETS	Note	Rupees in Tho	ousands
Non Current Assets			
Property and equipment	6 Γ	1,274,588	1,199,042
Intangible assets	7	5,465,222	5,265,807
Long term investments	8	379,669	113,084
Long term deposits and loans	9	82,205	77,521
Deferred tax asset	10	32,697	33,929
		7,234,381	6,689,383
Current Assets			
Stock in trade	11	173,619	130,269
Trade debts	12	7,131,935	9,236,787
Contract assets	13	9,319,803	5,652,592
Advances, deposits, prepayments and other receivables	14	3,445,266	3,013,657
Short term investments Cash and bank balances	15 16	100,772	104,108
Cash and Dank Dalances	16	756,748	1,131,258
	-	20,928,143	19,268,671
		28,162,524	25,958,054
EQUITY AND LIABILITIES			
Share Capital and Reserves			
Authorized share capital: 500,000,000 (2023: 500,000,000) ordinary			
shares of Rs. 10 each		5,000,000	5,000,000
Issued, subscribed and paid up share capital	17 [	4,150,228	3,762,978
Share premium	18	508,405	450,915
Gain on dilution of interest		631,367	631,367
Employees' share compensation reserve	19	408,223	177,949
Statutory reserve	20	3,227	3,227
Exchange revaluation reserve		2,639,098	2,671,849
Revenue reserves - unappropriated profits		5,306,198	4,440,188
Surplus on revaluation of property	21	328,199	330,636
		13,974,945	12,469,109
Non controlling interest	22 _	686,608 14,661,553	620,608 13,089,717
Non Current Liabilities			
Long term diminishing musharaka	23 [	112,382	134,943
Lease liability	24	115,274	148,602
Provision for gratuity	25	333,149	294,906
Long term loan	26	96,241	108,650
		657,046	687,101
Current Liabilities	-		
Creditors, accrued and other liabilities	27	8,439,613	7,139,252
Contract liabilities	28	2,156,718	2,256,775
Current portion of long term diminishing musharaka	23	58,209	63,585
Current portion of lease liability	24	48,586	22,019
Current portion of long term loan Short term borrowings	26	25,106	39,992
Snort term borrowings Provision against taxation - net	29	1,503,297 449,098	1,219,616 1,272,079
Unpaid dividend	30	163,298	1,272,079
		12,843,925	12,181,236
Contingencies and Commitments	31	·	360
	16	28,162,524	25,958,054
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The annexed notes from 1 to 51 form an integral part of these consolidated financial statements.

CHIEF EXECUTIVE

CHIEF FINANCIAL OFFICER

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS FOR THE YEAR ENDED DECEMBER 31, 2024

		2024	2023
	Note	Rupees in Tho	ousands
Revenue from contracts with customers - net	32	16,156,098	17,767,312
Cost of revenue	33	(11,895,851)	(12,161,760)
Gross Profit		4,260,247	5,605,552
Administrative and selling expense	34	(2,489,329)	(2,492,307)
Other operating expense	35	(203,049)	(3,474,748)
Other operating income	36	194,168	4,380,205
		(2,498,210)	(1,586,850)
Operating Profit		1,762,037	4,018,702
Finance cost	37	(447,892)	(408,630)
Share of profit from joint venture	8	179,514	110,367
Profit before Levy and Taxation		1,493,659	3,720,439
Levy / final taxation	38	(35,607)	(113,867)
Profit before Taxation		1,458,052	3,606,572
Taxation	39	603,402	(995,834)
Net Profit after Taxation		2,061,454	2,610,738
Attributable to			
- Equity holders of parent		2,008,811	2,515,390
Non controlling interest		52,643	95,348
		2,061,454	2,610,738
Earnings per share			Restated
Earnings per share - Basic (Rupees)	40	5,11	6.08
Earnings per share - Diluted (Rupees)	40	5.00	5.99

The annexed notes from 1 to 51 form an integral part of these consolidated financial statements.  $\ensuremath{\mathcal{U}}$ 

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### CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED DECEMBER 31, 2024

.1	Yearrand		W	Capital Reserves			Revenue Reserve			
Particulars	Subscribed and Paid up Share Capital	Share Premium	Gain on Dilution of Interest	Employees Share Compensation Reserve	Statutory Reserve	Exchange Revaluation Reserve	Unappropriated Profits	Surplus on Revaluation of Property	Non Controlling Interest	Total
					Rupee	s in Thousands				
Balance as at December 31, 2022	3,247,006	314,007	631,367	155,663	3,001	1,465,144	2,414,049	332,208	525,260	9,087,705
Net profit for the year Other comprehensive income			14			1,206,705	2,515,390		95,348	2,610,738 1,206,705
Total comprehensive income for the year	17)		350	1 6		1,206,705	2,515,390	120	95,348	3,817,443
Transfer from revaluation surplus on account of incremental depreciation	18	3.	38	i é	*	9	1,572	(1,572)	Æ	
Statutory reserve adjustment	1 100	-	25	0.50	226	=			5.5%	226
Transaction with Owners										
Bonus share @ 15%	490,823			:*:		¥	(490,823)	3.1	848	-
Employee share option reserve	120	32	2.5	146,358	*	9	4	12	55	146,358
Issuance of shares against employee share option scheme	25,149	136,908	250	(124,072)	- 2		2		02	37,985
Balance as at December 31, 2023	3,762,978	450,915	631,367	177,949	3,227	2,671,849	4,440,188	330,636	620,608	13,089,717
Net profit for the year Other comprehensive loss				72 72	(F)	(32,751)	2,008,811	, s	52,643	2,061,454 (32,751)
Total comprehensive income for the year	<u></u>	2		55	170	(32,751)	2,008,811		52,643	2,028,703
Transfer from revaluation surplus on account of incremental depreciation	349	*	**	(e)			2,437	(2,437)		÷
Transaction with Owners										
Adjustment of NCI	948	2	723		: 60	23	(13,357)	12	13,357	<u>~</u>
Bonus share @ 10% for the year ended December 31, 2023	377,294					*:	(377,294)	-	(#)	-
20% Cash dividend for the period ended December 31, 2023	5.83	*	2.00	(*)	: *:	*	(754,587)	9	5 <del>\$</del> 3	(754,587)
Employee share option reserve	520	*	(±)	287,649		*	-	æ	*	287,649
Issuance of shares against employee share option scheme	9,956	57,490		(57,375)	5.50		~	3	(±)	10,071
Balance as at December 31, 2024	4,150,228	508,405	631,367	408,223	3,227	2,639,098	5,306,198	328,199	686,608	14,661,553

The annexed notes from 1 to 51 form an integral part of these consolidated financial statements.

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CHIEF FINANCIAL OFFICER

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# CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2024

		2024	2023
	Note	Rupees in Tho	ousands (Rearranged)
Profit before Levy and tax		1,493,659	3,720,439
adjustments for:			
Depreciation on property and equipment	33	194,070	192,403
Amortization of intangible assets	34	42,588	70,926
Contract assets written off	35	56,964	3,325,248
Provision for gratuity	25	57,192	73,567
Employees' share option expense	33	287,648	146,358
Allowance for expected credit losses - trade debts	35	(77,095)	112,533
Allowance for expected credit losses - contract assets	35	27,325	30,155
exchange loss / (gain)	35	103,564	(28,758)
air value gain on short-term investments	35	-	(20
exchange translation reserve		(30,125)	1,174,861
Gain on disposal of property and equipment	36	(8,220)	(8,572
Finance cost	37	447,892	408,630
Profit on bank deposits	36	(9,751)	(13,702
Share of Profit from Joint Venture	8	(179,514)	(110,367
ncome on recognition of trade mark	36	-	(4,329,173
	•	912,538	1,044,089
Operating profit before working capital changes		2,406,197	4,764,528
(Increase) / decrease in current assets			
Stock in trade	11	(43,350)	(63,160
Frade debts	12	2,078,383	(3,191,438
Contract assets	13	(3,751,500)	(2,369,272
dvances, deposits, prepayments and other receivables	14	(431,609)	(803,028)
ncrease / (decrease) in current liabilities			
Creditors, accrued and other liabilities	27	1,307,427	1,297,631
Contract liabilities	28	(100,057)	517,584
ong-term deposits and loans - net	9	(940,706) (4,684)	(4,611,683) (19,445)
Cash Generated from Operations		1,460,807	133,400
Finance cost paid	25	(440,915)	(364,827)
Gratuity paid Income tax paid	25	(14,532) (253,954)	(11,673) (151,841)
Net Cash Generated from / (Used in) Operating Activities		751,406	(394,941
CASH FLOWS FROM INVESTING ACTIVITIES		731,400	(337,371)
Purchase of property and equipment	6.1	(283,706)	(338,345)
Proceeds from sale of property and equipment		14,869	20,809
Long term investments made	_	(89,232)	-
Purchase of intangibles	7	(242,003)	(142,379
Profit on bank deposits	45	9,751	13,702
Short-term investment encashed / (purchased)	15	3,336	(29,250
Net Cash Used in Investing Activities		(586,985)	(475,463)
CASH FLOWS FROM FINANCING ACTIVITIES	13	(750 207)]]	(47 767
Dividend paid (ssuance of shares	12	(759,207) 10,071	(47,707 37,985
Short term borrowings - net	1	283,681	603,208
Long term loans - net		(27,295)	55,105
Repayment of long term lease		(18,244)	(39,257
Long term diminishing musharaka - net		(27,937)	45,047
Net Cash (Used in) / Generated from Financing Activities	41	(538, 931)	65 4,381
Net Decrease in Cash and Cash Equivalents		(374,510)	(216,023
Cash and cash equivalents at the beginning of the year	16	1,131,258	1,347,281
Cash and Cash Equivalents at the End of the Year		756,748	1,131,258
The annexed notes from 1 to 51 form an integral part of these consolidated fin	ancial statements		

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CHIEF FINANCIAL OFFICER

# UNCONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2024

		2024	2023
	Note	Rupees in Tho	usands
ASSETS			
Non Current Assets			
Property and equipment	6	758,086	668,857
Long term investments	7	5,563,873	5,653,595
Long term deposits and loans	8	5,505	5,652
		6,327,464	6,328,104
Current Assets			
Stock in trade	9	100,907	85,282
Trade debts	10	2,606,195	2,605,931
Contract assets	11	580,728	674,306
Advances, deposits, prepayments and other receivables	12	1,302,084	772,474
Cash and bank balances	13	19,351	84,586
		4,609,265	4,222,579
	<u>-</u>	10,936,729	10,550,683
EQUITY AND LIABILITIES			
Share Capital and Reserves			
Authorized share capital:			
500,000,000 (2023: 500,000,000) ordinary			
shares of Rs. 10 each	<u> </u>	5,000,000	5,000,000
Issued, subscribed and paid up share capital	14	4,150,228	3,762,978
Share premium	15	508,910	451,420
Revenue reserves - unappropriated profits		2,523,297	3,113,645
Employees' share compensation reserve	16	370,740	168,683
Surplus on revaluation of property	17	328,199	330,636
		7,881,374	7,827,362
Non Current Liabilities			
Long term diminishing musharaka	18	99,573	123,841
Deferred taxation	19	-	-
		99,573	123,841
Current Liabilities			
Creditors, accrued and other liabilities	20	2,016,392	1,621,056
Contract liabilities	21	119,369	249,434
Current portion of long term diminishing musharaka	18	53,748	60,997
Short term borrowings	22	532,486	294,466
Unclaimed dividend	23	149,239	152,835
Provision for taxation - net	24	84,548	220,692
		2,955,782	2,599,480
Contingencies and Commitments	25	-	-
		10,936,729	10,550,683
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The annexed notes from 1 to 45 form an integral part of these unconsolidated financial statements.

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# UNCONSOLIDATED STATEMENT OF PROFIT OR LOSS FOR THE YEAR ENDED DECEMBER 31, 2024

		2024	2023
	Note	Rupees in Th	ousands
Revenue from contracts with customers	26	3,102,844	2,857,594
Cost of revenue	27	(2,095,921)	(1,930,567)
Gross Profit		1,006,923	927,027
Administrative and selling expense	28	(569,582)	(375,284)
Other operating expense	29	(259,632)	(476,915)
Other operating income	30	584,295	1,875,323
		(244,919)	1,023,124
Operating Profit		762,004	1,950,151
Finance cost	31	(188,759)	(212,851)
Profit before Levy and Taxation		573,245	1,737,300
Levy / final taxation	32	(34,149)	(112,218)
Profit before Taxation		539,096	1,625,082
Taxation	33	-	-
Net Profit for the year		539,096	1,625,082
Earnings per chare Pacis (Duness)	34	4 27	(Restated)
Earnings per share - Basic (Rupees)	3 <del>1</del>	1.37	3.93
Earnings per share - Diluted (Rupees)	34	1.34	3.87

The annexed notes from 1 to 45 form an integral part of these unconsolidated financial statements.

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# UNCONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED DECEMBER 31, 2024

		Capital Reserves	Revenue Reserve			
Particulars	Issued, Subscribed and Paid up Share Capital	Share Premium	Unappropriated Profits	Employees' Share Compensation Reserve	Surplus on Revaluation of Property	Total
	<u>.</u>		Rupees in	Thousands		<u>.</u>
Balance as at December 31, 2022	3,247,006	314,512	1,977,814	155,662	332,208	6,027,202
Net profit for the year Other comprehensive income	-	-	1,625,082	- -	- -	1,625,082
Total comprehensive income for the year	-	-	1,625,082	-	-	1,625,082
Transfer from revaluation surplus on account of incremental depreciation	-	-	1,572	-	(1,572)	-
Transaction with Owners						
Bonus share @ 15%	490,823	-	(490,823)	-	-	-
Employee share option reserve	-	-	-	137,094	-	137,094
Issuance of shares against employee share option scheme	25,149	136,908	-	(124,073)	-	37,984
Balance as at December 31, 2023	3,762,978	451,420	3,113,645	168,683	330,636	7,827,362
Net profit for the year Other comprehensive income	-	-	539,096 -	-	-	539,096 -
Total comprehensive profit for the year	-	-	539,096	-	-	539,096
Transfer from revaluation surplus on account of incremental depreciation	-	-	2,437	-	(2,437)	-
Transaction with Owners						
Bonus share for the year ended December 31, 2023 @ 10%	377,294	-	(377,294)	-	-	-
20% Cash dividend for the year ended December 31, 2023	-	-	(754,587)	-	-	(754,587)
Employee share option reserve	-	-	-	259,432	-	259,432
Issuance of shares against employee share option scheme	9,956	57,490	-	(57,375)	-	10,071
Balance as at December 31, 2024	4,150,228	508,910	2,523,297	370,740	328,199	7,881,374

The annexed notes from 1 to 45 form an integral part of these unconsolidated financial statements.

Mr.

CHIEF FINANCIAL OFFICER

DIRECTOR

CHIEF EXECUTIVE

# UNCONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2024

		2024	2023
	Note	Rupees in Ti	nousands
Profit before levy and taxation		573,245	1,737,300
Adjustments for:			
Depreciation on property and equipment	6.3	107,924	92,434
Employees' share option expense	28 & 29	184,796	83,218
Trade debts written off - specific		49,921	2,470
Allowance for expected credit losses - trade debts	29	56,652	19,202
Allowance for expected credit losses - contract assets	29	-	18,202
Allowance for expected credit losses - related parties	29	44,315	430,463
Fair value loss on short-term investments		-	20
Exchange loss / (gain)	29	98,625	(1,664,823)
Gain on disposal of property and equipment	30	(7,925)	(9,313)
Finance cost	31	188,759	212,851
Profit on bank deposits	30	(3,013)	(1,551)
Markup income on intercompany current account	30	(3,669)	(36,670)
Dividend income	30	(565,565)	(155,320)
Dividend medine	30	150,820	(1,008,817)
Operating profit before working capital changes		724,065	728,483
		724,003	720,403
(Increase) / decrease in current assets	_		
Stock in trade	9	(15,625)	(47,705)
Trade debts	10	(149,325)	345,010
Contract assets  Advances denocits propayments and other receivables	11 12	93,578	(464,092)
Advances, deposits, prepayments and other receivables	12	100,080	(322,685)
Increase / (decrease) in current liabilities			
Creditors, accrued and other liabilities	20	364,260	408,090
Contract liabilities	21	(130,065)	32,037
Increase in long term deposits and loans	8	347	3,045
		263,250	(46,300)
Cash Generated from Operations		987,315	682,183
Finance cost paid		(154,433)	(210,735)
Income tax paid		(170,293)	(120,400)
Net Cash Generated from Operating Activities		662,589	351,048
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of property and equipment	6	(203,794)	(138,708)
Proceeds from disposal of property and equipment	6	14,566	20,205
Profit on bank deposits	30	3,013	1,551
Purchase of short-term investment		-	(148)
Net Cash Used in Investing Activities		(186,215)	(117,100)
CASH FLOWS FROM FINANCING ACTIVITIES			
Dividend paid		(758,183)	(23,448)
Issuance of shares	14	9,956	25,149
Short term borrowings - net	22	238,020	(315,531)
Premium on issuance of shares		115	136,908
Long term diminishing musharaka - net		(31,517)	(54,909)
Net Cash Used in Financing Activities	35	(541,609)	(231,831)
Net (Decrease) / Increase in Cash and Cash Equivalents		(65,235)	2,117
Cash and cash equivalents at the beginning of the year	13	84,586	82,469
Cash and Cash Equivalents at the End of the Year		19,351	84,586

The annexed notes from 1 to 45 form an integral part of these unconsolidated financial statements.

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