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## **COMPANY INFORMATION**

Board of Directors Mr. Javaid Shafiq Siddiqi Chairman / Non-Executive Director Mr. Usman Haq Managing Director / Executive Director Chief Executive / Executive Director Executive Director

Mr. Salem Rehman Mr. Tariq Rehman Mr. Ahsan Suhail Mannan Mr. Pervaiz Shafiq Siddiqi Mr. Salman Javaid Siddiqi Mr. Umair Neormal Company Secretary / Executive Director Non-Executive Director Non-Executive Director Mr. Umair Noorani
Mrs. Ayesha Mussadaque Hamid
Ch. Imran Ali
Syed Muhammad Mohsin
Syed Muhammad Mohsin Mr. Osman Hameed Chaudhri Independent Director

#### **Chief Financial Officer**

Mr. Riaz Ahmad

Company Secretary Mr. Ahsan Suhail Mannan

#### **Audit Committee**

Mr. Osman Hameed Chaudhri Syed Muhammad Mohsin Mr. Javaid Shafiq Siddiqi Chairman Member Member

Mr. Umair Noorani
Mr. Umair Noorani
Mr. Hasan Suhail Mannan
Member
Mr. Ahsan Suhail Mannan
"Is the Committee Secretary as required by the Chapter IX, 27 (1) (iv) of Code of Corporate Governance, Regulations 2019."

#### **HR** Committee

Mrs. Ayesha Mussadaque Hamid
Mr. Pervaiz Shafiq Siddiqi
Mr. Salman Javaid Siddiqi
Mr. Ahsan Suhail Mannan
Member

Member / Committee Secretary

#### Risk Management Committee

Syed Muhammad Mohsin Chairman Mr. Tariq Rehman Member Ch. Imran Ali Member

Mr. Salem Rehman Member / Committee Secretary

#### **Nomination Committee**

Ch. Imran Ali Mr. Javaid Shafiq Siddiqi Chairman Member Mr. Usman Haq Mr. Ahsan Suhail Mannan Member

Member / Committee Secretary

#### **External Auditors**

M/s. Crowe Hussain Chaudhury & Co., Chartered Accountants, Lahore.

M/s. Muhammad Ali Hussain & Co. Chartered Accountants, Lahore.

### Legal Advisers

Cornelious Lane & Mufti Chaudhary Associates Law Inn Rizvi & Company Asad Ullah Khan

#### Rankers

Habib Bank Limited National Bank of Pakistan The Bank of Punjab The Bank of Khyber Al Baraka Bank (Pakistan) Limited Askari Bank Limited Soneri Bank Limited

#### BUSINESS ITEMS

#### Porcelain Insulators

- Tension Insulator
- Suspension Insulator
- Pin Insulator
- Line Post Insulator
- Cap and pin InsulatorStation Post Insulator
- Long Road Insulator
   Insulator For Railway Electrification
   Telephone Insulator
   Low Voltage Insulator

- Dropout Cutout Insulator HT & LT Bushings

- Disconnect Switch upto 245 kv
- Metal Oxide Surge Arresters upto 245 kv

- Room Temperature VulcanisedSilicone Rubber Coating

## Chemical Porcelain • Acid Proof Tiles

- Acid Proof Cement

- Special Porcelain

  High Alumina Porcelain

  Lining Special Refractories & Grinding Media

#### **Metal Components**

- Cross Arms for Distribution Poles
- Steel Pins for Pin Insulators/ Cross Arms
- · D-Shakle Assembly

Share Registrar Corplink (Pvt) Limited Wings Arcade. I-K , Commercial, Model Town, Lahore.

#### Registered Office

4th Floor, National Tower, 28-Egerton Road, Lahore.

19-Kilometre, Lahore Sheikhupura Road, Lahore.

## DIRECTORS' REPORT

#### **Dear Shareholders**

On behalf of the Board of Directors we are pleased to present the performance review of your Company together with the reviewed financial statements for the nine months ended March 31, 2025.

#### Operations and Sales Review

During the reporting period (July 2024 - March 2025), the Company produced 2,260 tons of porcelain insulators, compared to 2,523 tons in the same period last year. In contrast, sales volumes increased to 3,201 Tons versus 2,726 Tons in the prior year. This sales growth was primarily driven by an intentional reduction in inventory levels to support cash flow improvements.

The domestic market, however, remained subdued due to the Government's ongoing reorganization of the power sector, which resulted in delays and reprioritization of budget allocations for both maintenance and new infrastructure projects.

We took this opportunity to aggressively pursue new international markets, resulting in export revenues reaching 204% of the full-year export figure from the previous year-within just nine months. Additionally, we successfully launched orders against our prequalification for metal hardware with DISCOs. While introductory pricing and early-stage product launches have placed temporary pressure on margins, we remain confident that these new initiatives will transition into profitability within the current fiscal year.

Net sales for the period stood at Rs. 2,928 million, compared to Rs. 3,202 million in the same period of the previous year. We anticipate a positive shift in domestic purchasing once the Government finalizes its national budget and reactivates energy sector allocations.

#### **Financial Performance**

For the nine months under review, gross profit stood at Rs. 552 million, down from Rs. 881 million for the same period last year. Net operating profit declined to Rs. 336 million from Rs. 687 million, largely reflecting the pressure from lower insulator sales and early-stage pricing of new product lines over the course of the current period. The fluctuation in profitability also bear witness to the product mix being sold and produced in a given quarterly period. However, we are confident that on an annualized basis, these fluctuations will settle and financials will remain reasonably consistent with short and medium term historical performance. Administrative and selling expenses for the period rose modestly to Rs. 216 million from Rs. 195 million.

Finance costs recorded at Rs. 259 million, slightly lower than Rs. 294 million last year, reflecting continued efforts to manage borrowing costs efficiently.

Consequently, the Company posted a Profit Before Tax of Rs. 46 million, compared to Rs. 341 million in the previous year. Net Profit after tax stood at Rs. 27 million, as compared to Rs. 222 million for the same period last year.



It is important to note that all long-term loan repayments have been made as per schedule, with no outstanding overdues-a reflection of our disciplined financial management.

#### **Earnings per Share**

The basic earnings per share is reported at Rs. 0.77 as compared to basic earnings per share of Rs. 6.33 of the comparable period of last year. There is no dilution effect on the earnings per share for the period under review and corresponding period of last year.

#### **Near Term Outlook**

Pakistan's economy has recently been navigating through a volatile phase, with high inflation, fiscal pressures, and muted industrial growth. However, the Government's fiscal and monetary adjustments are beginning to bear fruit-evident from falling inflation, a narrowing deficit, and improved foreign inflows.

As economic stability returns, EMCO remains strongly positioned to capitalize on new growth opportunities. We are aligned with the national agenda of enhancing export capacity and encouraging private sector participation in the energy sector.

Ongoing energy reforms-focused on efficiency, localization, and private investment-present a timely opportunity for EMCO to further expand its presence. Our team is already making progress toward developing higher value-added insulator solutions and substation components to complement this national strategy.

Simultaneously, our efforts to grow the export business are yielding encouraging results, with expanded customer bases in North America and Latin America. We are confident that these markets will continue to drive growth and offset the current slowdown in domestic demand, Insh'Allah.

#### Acknowledgments

On behalf of the Board, I wish to express sincere appreciation to our dedicated employees across all levels, whose continued commitment remains the cornerstone of EMCO's success. We are equally grateful to our valued customers, suppliers, and banking partners for their enduring trust and support.

Together, we remain focused on building a stronger, more resilient EMCO Industries.

On behalf of board

Salem Rehman

Chief Executive Officer April 18, 2025 Lahore Ahsan Suhail Mannan
Director / Company Secretary

## في صعب آمدني -

نى قىھى بنيادى آمد نى 77.7 روپ بتائى گئى ہے جېكىر ئىشتىرال كەائ عرصەيى نى قىھى بنيادى آمد نى 6.33روپىقى - زىرجائزەمەت اور پىچىلىرال كەائ مەستەك كئے نى ھىھى آمدنى پركونى ۋىلاشنا تۇمىيى ہے۔

### مستل قريب كي نظر

پاکستان کی معیشت حال بی میں ایک غیر متحکم مرحلے ہے کزری ہے، جس میں اعلی افراط زر، مالی دیا ڈاورسست منتی عموشال ہیں۔ تاہم ، حکومت کی مالی اور مالیاتی ایڈ جسٹمنٹ کے شمرات آنا شروع ہوگئے ہیں، جس کا ثبوت افراط زر میں کی، درغیر کلی سرماییکا ری میں بہتری ہے۔

جیہا کہ معاثی استخام واپس آتا ہے، ایمکوتر تی کے نئے مواقع سے فائدہ اٹھانے کے لئے معنبوط پوزیش میں ہے ، ہم برآ مدی صلاحیت بڑھانے اور توانا کی کے شیعے میں فمی شیعے کی شرکت کی حصلہ افزائی کے تو کی ایجیٹرے سے ہم آجگ ہیں۔

کارکردگی،لوکلائزیشناورخی سرماییکاری پرتوچه مرکوز کرنے والی توانائی کی جاری اصلاحات ایمکو کے لیےا پی موجود گی کوئر پدوسعت دیے کا پروقت موقع فراہم کرتی ہیں۔جاری فیم پہلے بی اس تو می تھست عملی کیجئیل کے لئے زیادہ و ملیوا پیرفزانسولیٹراورس اسٹیشن اجزاء تیارکرنے کی طرف بیش رفت کررہی ہے۔

اس کے ساتھ ساتھ، برآ مدی کاروبار کو بڑھانے کی ہماری کوششوں سے حصلہ افزا تنائج برآ مدہورہے ہیں، شالی امریکہ اور لا طیخی امریکہ بیش توسیع شدہ سٹر کے ساتھ ہمیں یقین ہے کہ یہ ارکیٹیس ترقی کو آھے بڑھاتی و ہیں گیا اور مکا می طلب ہیں موجودہ ست روی کودور کریں گی، انشاء اللہ۔

#### اعترافات۔

بورڈ کی جانب ہے ہم تمام مطول پرا ہے تلف ملاز شن کا تہدول ہے شکر بیادا کرنا چاہتے ہے جن کامسلسل عزم ایکوکی کامیانی کی بنیاد ہے۔ ہم اسپے قابل قدرگا کہوں ،سپلائزز اور بیکنگٹ شراکت داروں کے ان کے پائیدارا حقاد دادوتھایت کے لئے کیسال طور پر مشکور ہیں.

ڈائر کیٹر/ کمپنی سیرٹری

ہم ل کرا پمکوانڈسٹریز کومزیدمضبوط اور محکم بنانے برسلسل توجہ مرکوز کیے ہوئے ہیں.

بورڈ کی جانب سے

. . . . . .

سالم دحمان

چيف ايگزيکڻوآ فيسر

18 ايريل 2025 لا مور



# ڈائر یکٹرز کا جائزہ

#### حصص داران به

بورة آف ڈائر بکٹرزی جانب سے بمیں 31 مارچ 2025 کوشم ہونے والے تو ماہ کے لئے نظر ہانی بیانات کے ساتھ آپ کی گئن کی کارکردگی کا جائزہ پڑی کرنے ش خرقی موردی ہے۔

### آيريشزاور سيزكا جائزه

زیرفور مدت (جولائی 2024- مارچ 2025) کے دوران ممپنی نے 2,260 ٹن پورملین انسولیفر تیار کیے، جبکہ پیچلے سال ای مدت میں 2,523 ٹن تھی۔ اس کے برعس فروخت کا تھم گزشتہ سال کے 2,726 ٹن کے مقابلے میں بڑھر 3,201 ٹن ہوگیا۔ فروخت میں بیاضافہ بنیادی طور پرفقہ بہاکتیں، ہمتری کے لئے انوینٹری میں کی سے ہوا۔ تاہم حکومت کی جانب سے پیلی کے شعبے کی جاری تظیم نوکی وجہ سے مقامی مارکیٹ ست رہی جس کے نتیج میں بھالی اور سے بنیادی ڈھائیچ کے منصوبوں کے لیے بجٹ مختم کرنے میں تا نیم جوئی۔

ہم نے اس موقع کا فائد وافحاتے ہوئے نئی بین الاقوا مینڈیوں میں رسائی کو جارحا نہ انداز میں آگے بڑھایا، جس کے بتیج میں برآ ندی آند فی گزشتہ پورے سال کے مقابلے میں 204 204 فیصد تک بڑچ گئے تھی معرف نو ماہ کے اعداء مزید برتاں، ہم نے ڈسٹری بینوں (DISCOs) کے ساتھ دھائی بارڈو دیئر پری کو اینکٹش پرکامیائی ہے۔ اگر چہ نعار فی قبیتوں اور ابتدائی مرسلے کی مصنوعات کے اجراء نے مارجن پرعارضی و یا ڈؤالا ہے، لیکن ہمیں یقین ہے کہ بیسے اقدامات رواں مائی سال کے اعداما فع میں تبدیل ہوجا کئیں گئے۔

اس عرصے کے دوران خالعی فروخت 2,928 ملین روپے رہی جوگز شتہ سال کے اس عرصے میں 3,202 ملین روپے تھی۔ ہم توقع کرتے ہیں کہ عکومت کے تو می بجٹ کو تھی۔ شکل ویے اور تو انانی کے شعبے میں مختص رقم کو دوبارہ فعال کرنے کے بعد مقال خریداری میں شبت تبدیلی آئے گی۔

#### مالي كاركردگي-

زیرِ فورنو ماہ کی مدت کے دوران گراس منافع 552 ملین روپے رہا جوگزشتہ سال کے ای عرصے کے 881 ملین روپے تھا۔ خالص آپریٹنگ منافع 687 ملین روپے سے کم ہوکر 336 ملین روپے روگیا، جرموجودہ مدت کے دوران کم انسولیفر فردخت اور نئی مصنوعات کی ابتذائی مرطع کی کم قیتوں کی عکائ کرتا ہے۔ منافع میں اتار کی حاوی میں اس اس کے اس مارات متحضر ظاہر کرتا ہے کے سدمائی مدت میں مصنوعات کی اور پیداوار کے کمس کی وجہ ہے۔ ساتا ہم، ہمیں یقین ہے کہ سالانہ بنیاد پر، بیاتار پڑھاؤ کم ہوجا کیں گے اور مالی معاملات پختر اور درمیانی مدت کے مطابق دیں گے۔ اس مدت کے ایڈیس اور ایس ایٹیڈ ڈی کے افرا جات 51 ملین روپے ہوگئے۔

مالیاتی چار ہز 259 ملین روپے ریکارڈ کیے گئے، جوگز شتہ سال کی اس مدت میں 294 ملین روپے کے مقابلے میں قدرے کم ہیں، جوقر ضوں کی لاگت کوموژ طریقے سے سنجالئے کی مسلس کوشفوں کی مکامی کرتا ہے۔

تنجیا کمپنی نے گزشتہ سال کے 341 ملین روپے کے مقابلے میں 46 ملین روپے کا قبل از فیکس منافع ماصل کیا۔ بعداز نیکس خالص منافع 27 ملین روپے رہا جوگزشتہ سال سے ای عرصے میں 222 ملین روپے تھا۔

پیوٹ کرنا ضروری ہے کہ تمام طویل مدتی قرضوں کی اوا بنگلشیڈول کے مطابق کی گئے ہے، جس میں کو فی قرضہ زا کدالیا ڈئیس ہے۔جو جارے مالی تقروضید کی عکاسی کرتا ہے۔

# CONDENSED INTERIM STATEMENT OF FINANCIAL

	Note	(Un-Audited) March 31, 2025 Rupees	(Audited) June 30, 2024 Rupees
EQUITY AND LIABILITIES			
Share Capital and Reserves			
Authorized share capital: 120,000,000 (June 30, 2024: 120,000,000) Ordinary shares of Rs. 10 each		1,200,000,000	1,200,000,000
Issued, subscribed and paid up capital 35,000,000 (June 30, 2024: 35,000,000) Ordinary shares of Rs. 10 each Reserves Sponsors' loan Surplus on Revaluation of Property, Plant and Equipment	4	350,000,000 1,062,703,517 115,708,828 1,495,697,025 3,024,109,370	350,000,000 1,022,310,340 115,708,828 1,458,112,397 2,946,131,565
Non Current Liabilities Long term financing Lease liabilities Post employment benefits Deferred tax liability Long term security deposit	5	498,751,204 506,155 182,079,033 223,672,216 4,567,584 909,576,192	550,558,968 2,850,000 163,701,914 277,958,286 4,567,584 999,636,752
Current Liabilities Trade and other payables Unclaimed dividends Accrued finance cost Short term borrowings Current portion of non-current liabilities	6	543,238,142 768,578 62,268,178 1,129,476,106 172,999,556 1,908,750,560	514,373,092 768,578 90,446,234 1,054,965,902 162,669,833 1,823,223,639
Contingencies and Commitments	7	-	
		5,842,436,122	5,768,991,956

The annexed notes 1 to 12 form an integral part of these financial statements.



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# POSITION AS AT MARCH 31, 2025

(Un-Audited)	(Audited)
March 31,	June 30,
2025	2024
Rupees	Rupees
2,888,378,825	2,897,920,987
92,382,891	91,138,800
3,606,880	3,746,254
60,107,377	58,156,456
1,160,165	1,135,282
4,091,616	4,091,616
3,049,727,754	3,056,189,395
142,709,665	106,992,488
1,283,942,717	1,175,579,958
1,073,594,299	1,242,405,524
78,434,304	92,631,271
187,588,698	85,113,389
26,438,686	10,079,931
2,792,708,368	2,712,802,561
F 049 490 400	5,768,991,956
5,8	342,436,122

(Ahsan Suhail Mannan) Director (Riaz Ahmad) Chief Financial Officer NINE MONTHS ENDED REPORT 2025 | 9

# CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (Un-audited)

FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2025

	Nine Months Ended March 31,		Quarter Ende	ed March 31,
Note	2025 Rupees	2024 Rupees	2025 Rupees	2024 Rupees
Gross revenue: - Local - Export	3,043,974,396 345,079,700	3,617,406,612 136,985,813	1,114,783,809 141,037,456	887,679,091 33,400,240
Less: Sales tax	3,389,054,096 (461,291,620)	3,754,392,425 (552,535,535)	1,255,821,265 (166,710,675)	921,079,331 (135,420,294)
Net sales Cost of revenue 9	2,927,762,476 (2,375,996,157)	3,201,856,890 (2,320,089,045)	1,089,110,590 (768,484,414)	785,659,037 (589,742,362)
Gross Profit	551,766,319	881,767,845	320,626,176	195,916,675
Administrative expenses	(129,673,623)	(117,297,274)	(47,379,622)	(39,257,699)
Selling and distribution expenses	(85,983,323)	(77,367,511)	(29,569,251)	(20,703,812)
	(215,656,946)	(194,664,785)	(76,948,873)	(59,961,511)
<b>Operating Profit</b>	336,109,373	687,103,060	243,677,303	135,955,164
Other Expenses Finance cost Other income	(47,235,023) (258,903,701) 16,381,915	(60,360,772) (293,753,633) 7,920,578	(26,082,709) (71,096,934) 7,278,206	(853,657) (101,343,519) 7,520,578
Profit before Levy and Taxation	46,352,564	340,909,233	153,775,866	41,278,566
Levy / Final Taxation	(19,043,954)	(1,369,858)	(1,410,375)	(334,002)
Profit before Income Tax	27,308,610	339,539,374	152,365,492	40,944,563
Taxation	(532,508)	(117,948,373)	(62,881,568)	(15,123,424)
Net Profit for the Period	26,776,102	221,591,002	89,483,923	25,821,140
Earnings per Share	0.77	6.33	2.56	0.74

The annexed notes 1 to 12 form an integral part of these financial statements.

Lahore April 18, 2025 (Salem Rehman) Chief Executive Officer (Ahsan Suhail Mannan) Director

(Riaz Ahmad) Chief Financial Officer

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# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (Un-audited)

## FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2025

	Nine Months End	ded March 31,	Quarter End	ed March 31,
	2025 Rupees	2024 Rupees	2025 Rupees	2024 Rupees
Net profit for the period	26,776,102	221,591,002	89,483,923	25,821,140
Other comprehensive income				
Items that may be reclassified to profit or loss	-	-	-	-
Total comprehensive income for the period	26,776,102	221,591,002	89,483,923	25,821,140

The annexed notes 1 to 12 form an integral part of these financial statements.

Lahore April 18, 2025 (Salem Rehman) Chief Executive Officer (Ahsan Suhail Mannan)

(Riaz Ahmad) Chief Financial Officer

# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (Un-audited)

## FOR THE NINE MONTHS ENDED MARCH 31, 2025

	Reserves					Surplus on revaluation		
	Issued.	Capital	Rev	enue				
Particulars	Subscribed and Paid up Capital Rupees	Share Premium Rupees	General Reserve Rupees	Unappropriated Profit Rupees	l Total Reserve Rupees	Sponsors' Loan Rupees	of property, plant and quipment Rupees	Total Rupees
Balance as at June 30, 2023	350,000,000	39,898,526	90,000,000	674,385,954	804,284,480	115,708,828	1,515,280,108	2,785,273,416
Total comprehensive income for the period ended March 31, 2024	-	-	-	221,591,002	221,591,002	-	-	221,591,002
Incremental deprecia for the period on sur on Revaluation of pro plant and equipment - net of deferred tax	plus operty	-	-	18,748,778	18,748,778	-	(18,748,778)	-
Payment of final divide for the year ended June 30, 2023	dend -	-	-	(17,500,000)	(17,500,000)	-	-	(17,500,000)
Effect of change in effective tax rate	-	-	-	-	-	-	(56,007,470)	(56,007,470)
Balance as at March 31, 2024	350,000,000	39,898,526	90,000,000	897,225,733	1,027,124,259	115,708,828	1,440,523,861	2,933,356,948
Balance as at June 30, 2024	350,000,000	39,898,526	90,000,000	892,411,814	1,022,310,340	115,708,828	1,458,112,397	2,946,131,565
Total comprehensive income for the period ended March 31, 2025	-	-	-	26,776,102	26,776,102	-	-	26,776,102
Incremental deprecia for the period on sur on Revaluation of pro plant and equipment - net of deferred tax	plus operty			13.617.076	13.617.076		(13,617,076)	
Effect of change in effective tax rate	-	-		-	-	-	51,201,704	51,201,704
Balance as at March 31, 2025	350,000,000	39,898,526	90,000,000	932,804,992	1,062,703,517	115,708,828	1,495,697,025	3,024,109,370

The annexed notes 1 to 12 form an integral part of these financial statements.

Lahore April 18, 2025

(Salem Rehman) Chief Executive Officer

(Ahsan Suhail Mannan) Director

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# CONDENSED INTERIM STATEMENT OF CASH FLOWS (Un-audited)

## FOR THE NINE MONTHS ENDED MARCH 31, 2025

	Nine Months Ended March 31,		
	2025 Rupees	2024 Rupees	
CASH FLOW FROM OPERATING ACTIVITIES			
Profit / (loss) before taxation	46,352,564	340,909,233	
- Depreciation on property, plant and equipment - owned - Depreciation on right of use assets - Amortization - Provision for gratuity - Liabilities written back - Workers' (Profit) Participation Fund - Interest on workers' (profit) participation fund - Workers' Welfare Fund - Lease Liabilities - Exchange loss / (gain) - Unwinding of Liabilities - Finance cost	139,098,755 2,427,318 139,375 35,445,987 (147,519) 2,489,443 2,767,106 945,988 877,230 394,371 551,709 257,474,762	138,839,663 2,427,318 209,064 20,352,890 20,383,144 7,016,802 1,293,147 2,561,189 4,224,520 288,235,966	
	442,464,524	485,543,703	
Operating profit before working capital changes  (Increase) / decrease in current assets: - Stores, spares and loose tools - Stock in trade - Trade receivables - Advances, deposits, prepayments and other receivables (Decrease) / increase in current liabilities: - Trade and other payables	488,817,089 (35,766,128) (107,758,805) 168,662,963 11,136,592 21,755,266 58,029,888	826,452,936 (13,809,962) 187,638,230 (203,539,774) 78,133,294 (175,887,461) (127,465,673)	
Cash generated from operations	546,846,977	698,987,263	
Finance cost paid Long term security deposit Grauity paid Workers' (Profit) Participation Fund paid Workers' welfare Fund paid Income tax (paid) / refunded - net	(286,529,323) (17,068,859) (125,135,575) (428,733,757)	(293,070,549) 8,613,861 (6,584,247) (28,580,604) (15,905,356) (77,796,419) (413,323,314)	
Net Cash Generated from / (Used in) Operating Activities	118,113,220	285,663,949	

# CONDENSED INTERIM STATEMENT OF CASH FLOWS (Un-audited)

## FOR THE NINE MONTHS ENDED MARCH 31, 2025

	Nine Months Ended March 31,		
	2025 Rupees	2024 Rupees	
CASH FLOW FROM INVESTING ACTIVITIES			
Property, plant and equipment purchased Long term loans and other receivables	(133,229,024) 1,337,947	(241,643,053) (28,741,032)	
Net Cash used in Investing Activities	(131,891,076)	(270,384,085)	
CASH FLOW FROM FINANCING ACTIVITIES  Long term financing from related parties repaid - net Long term financing from banking companies acquired - net Short term borrowing from related parties repaid - net Short term borrowing from banking companies acquired - net Dividend Paid	(9,009,077) (35,364,515) 105,689,186 (31,178,984)	(18,000,001) 27,977,092 17,121,209 (5,192,998) (17,499,999)	
Net Cash generated from / (used in) Financing Activities	30,136,610	4,405,303	
Net Increase / (Decrease) in Cash and Cash Equivalents	16,358,753	19,685,167	
Cash and cash equivalents at the beginning of the period	10,079,933	18,397,252	
Cash and Cash Equivalents at the End of the Period	26,438,686	38,082,419	

The annexed notes 1 to 12 form an integral part of these financial statements.

Lahore April 18, 2025 (Salem Rehman) Chief Executive Officer (Ahsan Suhail Mannan) Director (Riaz Ahmad) Chief Financial Officer



# NOTES TO AND FORMING PART OF CONDENSED **INTERIM FINANCIAL STATEMENTS (Un-audited)**

#### FOR THE NINE MONTHS ENDED MARCH 31, 2025

#### The Company and its Operations

- EMCO Industries Limited ("the Company") was incorporated as a Joint Stock Company in Pakistan under the repealed Companies Act, 1913, (now the Companies Act, 2017) on August 17, 1954 by the name of Electric Equipment Manufacturing Company (Private) Limited. Later, it was converted into a public company on August 20, 1983 and its name was changed to EMCO Industries Limited on September 12, 1983. The Company was listed on the stock explanate on December 20, 1983. The Company is domiciled in listed on the stock exchange on December 29, 1983. The Company is domiciled in Pakistan. and its registered office is located at 4th Floor, National Tower, 28 Egerton Road, Lahore while its factory is located at 19-KM, Lahore Sheikhupura Road, Lahore.
- The Company is principally engaged in the manufacture and sale of high / low tension electrical porcelain insulators and switchgears.

#### **Basis of Preparation**

- These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:
  - International Accounting Standard (IFRS), Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act. 2017: and
  - Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IFAS, the provisions of and directives issued under the Companies Act, 2017 have been followed.

- This condensed interim financial statements should be read in conjunction with annual audited financial statements for the year ended June 30, 2024. Comparative statement of financial position is extracted from annual audited financial statements for the year ended June 30, 2024 whereas comparative statement of profit or loss, comparative statement of comprehensive income, comparative statement of changes in equity and comparative statement of cash flows are extracted from unaudited interim financial information for the Period ended March 31, 2024.
- 2.3 The preparation of these condensed interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expense. Actual results may differ from these estimates. In preparing this condensed interim financial statements, the significant judgments made by the management in applying accounting policies and key sources of estimation were the same as those that were applied to the financial statements for the year ended June 30, 2024.
- This condensed interim financial statements are presented in Pak Rupees, which is the Company's functional and presentational currency. All the figures have been rounded off to the nearest rupees, unless otherwise stated.

## **Significant Accounting Policies**

The Company's accounting and financial risk management policies and methods of computation adopted in the preparation of these condensed interim (un-audited) financial statements are the same as those applied in the preparation of preceding annual financial statements of the company for the year ended June  $30,\,2024.$ 

4	Surplus on Revaluation of Property, Plant and Equipment	(Un-audited) March 31, 2025 Rupees	(Audited) June 30, 2024 Rupees
	Land - Freehold Buildings on freehold land Plant and machinery	903,427,276 274,526,923 280,158,198	903,427,276 304,547,380 307,305,452
		1,458,112,397	1,515,280,108
	Effect of change in effective tax rates	51,201,704	(31,045,668)
	Incremental depreciation charged on revalued property, plant and equipment in current year net of deferred tax (transferred to retained earnings)	(13,617,076)	(26,122,043)
		1,495,697,025	1,458,112,397
5.	Long Term Financing	(Un-audited) March 31, 2025 Rupees	(Audited) June 30, 2024 Rupees
	Banking companies - secured The Bank of Punjab Limited Habib Bank Limited Askari Bank Limited Saudi Pak Industrial and Agricultural Investment Company Limited First Habib Modaraba - Diminishing Musharakah National Bank Of Pakistan Principal- DF I	127,242,277 212,480,983 146,322,613 39,217,396 57,750,102 77,731,248 660,744,619	156,605,879 249,977,628 172,144,252 49,913,047 65,124,486
	Associated companies / related parties - unsecured EMCO Industries Limited Provident Fund Discounting / unwinding of discount	7,951,117 (1,239,740)	17,129,818 (1,961,073)
	EMCO Industries Limited Provident Fund	6,711,377	15,168,745
	Less: current portion - Banking companies	667,455,996 (168,704,792)	708,934,037 (158,375,069)
		498,751,204	550,558,968



3.	Short Term Borrowings	(Un-audited) March 31, 2025 Rupees	(Audited) June 30, 2024 Rupees
	Interest bearing Banking companies - secured - Running Finance , local bills discounting and export and import finances Related parties - unsecured: Associated companies - ICC (Private) Limited - The Imperial Electric Company (Private) Limited Directors and close relatives thereof 6.1	963,431,961 6,700,000 31,000,000 88,998,000 1,090,129,961	994,610,943 20,699,999
	Interest free Related parties - unsecured: Directors and close relatives thereof Associated company - The Imperial Electric Company (Private) Limited	36,730,453 2,615,692 1,129,476,106	37,039,268 2,615,692 1,054,965,902

# This represents loan obtained to meet the working capital requirements of the Company. The Company has also utilised personal finance lines of the directors as disclosed in note 10.1 to the financial statements.

### **Contingencies and Commitments**

Contingencies
There is no material change in the status of contingencies as reported in financial statements of the Company for the year ended June 30, 2024.

(Up audited) (Audited)

	(Un-audited) March 31, 2025 Rupees	(Audited) June 30, 2024 Rupees
Commitments Letters of credit other than for capital expenditure Letters of credit for capital expenditure	311.203	222.988
Guarantees NTDC/DISCOs /Local Customers Sui Northern Gas Pipelines Limited	726.484 50.406	688.181 50.406
	776.890	738.587
- Commitments for future minimum payments in respect of Ijarah and Diminishing Musharkah arrangements are as follows:		
Not later than one year Later than one year and not later than five years Later than five years	26,157,756 49,765,647	27,372,048 67,514,879
	75,923,403	94,886,927

8.	Prop	perty, Plant and Equipment		(Un-audited) March 31, 2025 Rupees	(Audited) June 30, 2024 Rupees
	Righ	rating fixed assets t of Use assets tal work in progress - civil works	8.1	2,882,281,791 4,045,532 2,051,502	2,889,396,635 6,472,850 2,051,502
				2,888,378,825	2,897,920,987
	8.1	Operating fixed assets			
		Opening written down value Additions during the period / year Transfer to investment properties		2,889,396,635 133,228,002 (1,244,091)	2,616,669,070 458,740,354
		Depreciation charge for the period / year		3,021,380,546 (139,098,755)	3,075,409,424 (186,012,789)
				2,882,281,791	2,889,396,635



9.	COST OF REVENUE	Nine Months E	nded March 31,	Quarter Ended March 31,		
		2025 Rupees	2024 Rupees	2025 Rupees	2024 Rupees	
	Raw and packing material	4 000 007 470	4 007 407 004	007 000 777	200 070 000	
	consumed Stores and spares	1,266,395,473	1,005,465,994	285,889,755	360,876,389	
	consumed	74,630,217	79,652,257	22,646,731	26,525,858	
	Salaries, wages and benefits	486,297,281	379,561,701	168,710,543	123,513,353	
	Power and gas	347,679,526	335,059,705	110,341,618	112,919,276	
	Vehicle maintenance	391,887	382,512	183,762	196,557	
	Repairs and maintenance Entertainment	8,532,533 2,156,707	8,407,344 2,623,144	2,804,995 596,812	3,010,385 1,211,068	
	Insurance	5,234,069	6,825,560	1,750,889	2,411,744	
	Communication and	0,201,000	0,020,000	1,700,000	۵,111,711	
	stationery	2,116,755	1,979,122	561,919	696,984	
	Rent, rates and taxes	1,911,825	3,314,825	1,257,679	2,532,885	
	Travelling and conveyance Testing and experiment	90,466,682	125,453,613	33,531,193	46,521,686	
	charges	43,688,305	34,156,649	14,354,583	9,260,260	
	Miscellaneous	3,502,820	4,331,345	1,593,637	2,760,150	
	RTV coating related project expenses	15,928,472	2,544,300	11,040,524	942,804	
	Depreciation on property,	, ,	.,,,,,,,,,		,	
	plant and equipment	131,455,711	127,442,018	45,751,990	43,624,411	
		2,480,388,263	2,117,200,090	701,016,630	737,003,811	
	Work in process:					
	- Opening work in process	98,258,475	124,210,137	120,176,801	66,123,600	
	- Closing work in process	(146,012,708)	(102,218,728)	(146,012,708)	(102,218,728)	
		(47,754,233)	21,991,408	(25,835,907)	(36,095,128)	
	Cost of goods manufactured	2,432,634,030	2,139,191,498	675,180,723	700,908,683	
	Finished goods:					
	<ul> <li>Opening finished goods</li> </ul>	556,305,506	612,361,651	706,247,069	320,297,783	
	- Closing finished goods	(612,943,378)	(431,464,104)	(612,943,378)	(431,464,104)	
		(56,637,872)	180,897,547	93,303,691	(111,166,321)	
		2,375,996,157	2,320,089,045	768,484,414	589,742,362	

### 10. Transactions with Related Parties

Related parties comprise associated companies, related group companies, companies where directors also hold directorship, retirement benefits fund, directors and key management personnel. Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Company, directly or indirectly, including any director (whether executive or otherwise) of that Company. The Company in the normal course of business carries out transactions with various related parties. Details of transactions with related parties during the year, other than those which have been disclosed elsewhere in these financial statements, are as follows:

Transactions during the P	(Un-audited) March 31, 2025	(Un-audited) March 31, 2024			
Related party	Relationship	Nature of transaction	Rupees	Rupees	
EMCO Industries Limited Provident Fund	Associated undertaking	Principal amount repaid	9,178,701	18,000,000	
The Imperial Electric Company (Private)	(Private) company obtained Short term borrowing repaid Payment of Lease Liabil	obtained Short term borrowing repaid Payment of Lease Liability Interest on Lease Liability Markup on Short Term Borrowing Markup Paid on Short Term Borrowing Other Expense	82,000,000	141,000,000	
Limited			51,000,000 3,221,073 877,230	141,000,000 3,221,073 1,293,147	
			1,528,176	156,729	
			178,748 5,008,666	156,729 3,130,575	
			6,021,052	2,151,826	
ICC (Pvt) Limited	Associated company	Short term borrowing repaid	19,000,000	43,050,000	
		Short Term Borrowing Received Markup on short term borrowing Markup paid on short term borrowing Payment made on behalf of the Company Payment received from the Company	5,000,000	-	
			1,695,673	10,493,757	
			2,953,487	27,636,449	
			1,266,480	834,408	
			1,012,619	1,003,306	
EBR Energy Pakistan (Private) Limited	an	Short Term Borrowing Received Short Term Borrowing Repaid Markup on Short Term Borrowing Markup paid on Short Term Borrowing	55,000,000	-	
			55,000,000	-	
			35,744	-	
			35,744	-	
Directors and close relatives	Associated	Short term borrowing persons obtained (Note 10.1) Short term borrowing repaid (Note 10.1) Markup on short term borrowing Markup on short term borrowing paid Long Term Loan Recovered			
ciose relatives			314,467,577	301,565,381	
			225,778,391	241,565,381	
			9,114,269	4,825,697	
English of A			9,815,072	2,637,178	
Executives / Key management persona			90,000	90,000	
		Amount Received against Car lease	-	8,613,861	



10.1 The directors have arranged personal finance lines from banks for the purpose of extending short term borrowings to the Company. During the Nine months ended March 31, 2025, the Company obtained short term borrowings from the directors through their aforesaid personal finance lines. The borrowed amounts were repaid and then borrowed again multiple times during the Nine months ended, by rotating the said finance lines. These facilities are included in short term borrowings (Note 6) as at the reporting date and at any point of time during the period.

Outstanding Balance as at	(Un-audited) March 31, 2025 Rupees	(Audited) June 30, 2024 Rupees	
Associated Engineers (Private) Limited	Sponsor Loan - interest Free Short term financing - interest Free Markup on long term financing	27,335,447 6,391,541	27,335,446 6,391,541
EMCO Industries Limited Provident Fund	Long term financing	7,951,117	17,129,818
Imperial Electric Company (Private) Limited	Short term financing - interest Free Short term financing - interest Bearing Markup on long term financing Markup on short term financing Payable against Rent Payable Against Expense	2,615,692 31,000,000 2,343,326 1,349,428 4,800,919 3,166,937	2,615,692 2,343,326 7,144,762 4,179,323
ICC ( Pvt ) Limited	Short term borrowing - interest bearing Markup on short term borrowing Other Receivable	6,700,000 517,707 65,865	20,699,999 1,775,521 319,726
Directors and close relatives thereof Executive / Key Management personnel	Sponsors' loans Short term borrowing Markup on short term borrowing Long Term Loan Receivable Other Payable	115,708,828 125,728,453 2,905,187 190,000 12,675,431	115,708,828 37,039,268 4,010,307 220,000 12,675,431

#### 11. DATE OF AUTHORIZATION FOR ISSUE

This condensed interim financial statement (un-audited) is authorized for issuance on April 18, 2025 by the Board of Directors of the Company.

#### 12. GENERAL

Corresponding figures are rearranged / reclassified for better presentation and comparison. No material re-arrangements / reclassifications have been made in these (un-audited) financial statements:

Lahore April 18, 2025 (Salem Rehman) Chief Executive Officer (Ahsan Suhail Mannan) Director (Riaz Ahmad) Chief Financial Officer

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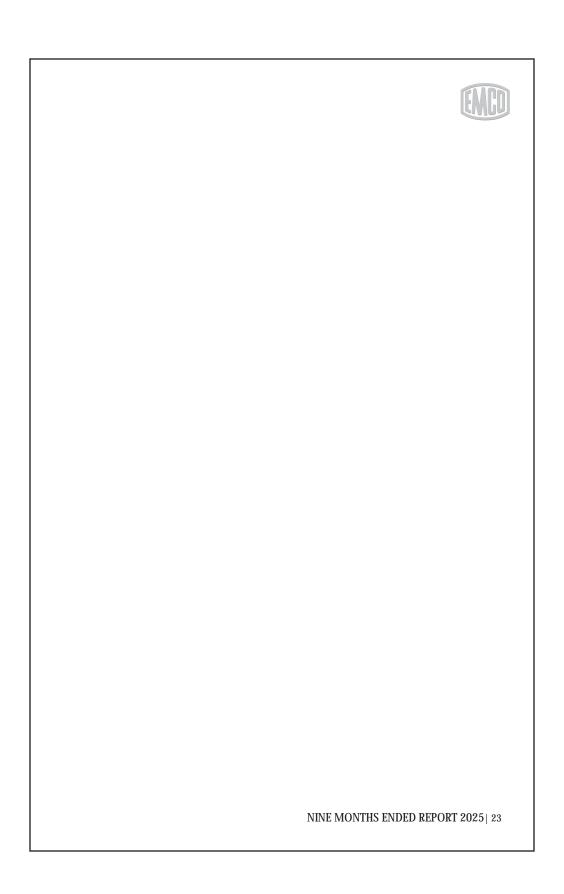
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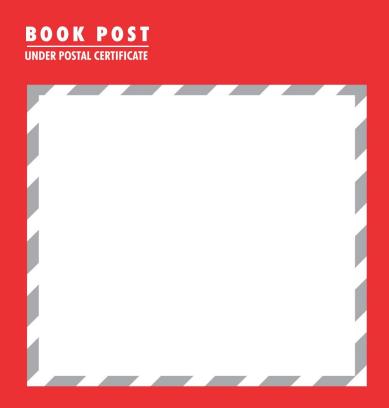
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# **EMCO INDUSTRIES LIMITED**

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### **Factory:**

19-Kilometers, Lahore Sheikhupura Road, Lahore.