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#### **COMPANY INFORMATION**

#### **BOARD OF DIRECTORS**

Mr. Asad Ali Sheikh
Chairman of the Board
Mr. Hussain Jamil
Chief Executive Officer
Mr. Ameen Jan
Non-Executive Director
Mr. Zohair Ashir
Non-Executive Director
Mr. Ali Jamil
Non-Executive Director
Ms. Sonya Jamil
Non-Executive Director
Ms. Laila Jamil
Non-Executive Director

#### **AUDIT COMMITTEE**

Mr. Ameen Jan Chairman
Mr. Asad Ali Sheikh Member
Mr. Ali Jamil Member
Ms. Sonya Jamil Member

#### **HUMAN RESOURCE AND REMUNERATION COMMITTEE**

Mr. Zohair Ashir Chairman
Mr. Hussain Jamil Member
Mr. Ameen Jan Member
Ms. Sonya Jamil Member
Ms. Laila Jamil Member

#### **CHIEF OPERATING OFFICER**

Mr. Mohammad Raza Chinoy

#### **CHIEF FINANCIAL OFFICER**

Mr. Muhammed Ali Adil

#### **COMPANY SECRETARY**

Mr. Ali Abdullah

#### **BANKERS**

Bank Al-Habib Limited Habib Bank Limited

JS Bank Limited Bank of Khyber

Askari Bank Limited PAIR Investment Co. Ltd.

#### **EXTERNAL AUDITORS**

A. F. Ferguson & Co. Chartered Accountants

#### **INTERNAL AUDITORS (OUTSOURCED)**

BDO Ebrahim & Co. Chartered Accountants

#### **LEGAL ADVISOR**

M/s Ali Khan Law Associates Advocate & Corporate Counsel

#### **SHARE REGISTRAR**

M/s. THK Associates (Pvt.) Limited Ballotter, Share Registrar & Transfer Agent

1st Floor, 40-C, Block-6, P.E.C.H.S., Karachi 75400, Pakistan

#### **REGISTERED OFFICE AND FACTORY**

112-113, Phase-V, Hattar Industrial Estate, Hattar, District Haripur, Khyber Pakhtunkhwa Tel: (0995) 617720 & 23, 617347, Fax: (0995) 617074, Web: www.ecopack.com.pk



### **DIRECTORS' REPORT**

The board of directors of EcoPack Limited is pleased to present its Directors' Report along with the 9-months unaudited financial statements of the company for the period ended 31st March 2025:

#### **OVERVIEW**

The macro-economic stability witnessed in the first half of FY25 continued positively forward as both inflation and interest rates came down significantly compared to the commensurate period last year. The Pak Rupee also improved slightly against the US Dollar which provided much needed consistency in costs of import based raw & packing materials, spare parts, etc. On the back of a stable PKR and gradually declining international crude oil prices, our main raw material PET Resin also decreased around 5 percent YoY. Concurrently, electricity rates reduced by almost 8 percent and diesel/truck freight charges also decreased similarly in this 9-month period versus the comparative period last year. Thus, the reduction in supply-side costs, gave your company some relief to share with customers and ensure vital growth in sales of its products. Consequently, your company was able to drive sales aggressively in both Preforms and Bottles, thereby achieving double digit growth in volume terms.

As against the negative growth seen in the comparative previous 9MFY24, a buoyant Beverage industry with its newly added production capacity, is demonstrating a sharp revival across the board this year. Your company's management has acted with considerable alacrity and focus to take a generous share of the ensuing growth pie.

#### **SALES & FINANCIAL HIGHLIGHTS**

Topline revenue for the first nine-month period ended March 31, 2025 increased by 22% from Rs. 4.1 billion to Rs. 5.0 billion compared to the previous corresponding period. Sales revenue increased mainly due to growth in sales volume of PET bottles by 15% in quantitative terms. Thus, the production volumes also increased commensurately, thereby increasing capacity utilization by 24% in bottles against 9MFY24. By virtue of comparatively improved volumes and operational efficiencies, gross profit for the 9MFY25 increased to Rs. 794.3 million as compared to Rs. 373.4 million against same period last year — an increase of 113%. Accordingly, we have achieved an Operating Profit of Rs. 493.8 million against an Operating Profit of Rs. 155.3 million last year in the same corresponding period - an improvement of Rs. 338.5 million.

In line with the decreasing trend of the SBP discount rate, the financial charges decreased by 16% i.e., from Rs. 180.6 million to Rs. 151.5 million during the first nine-month period under review. The decrease in financial cost is mainly on account of the reduction in KIBOR and SBP discount rates. KIBOR decreased from 22.06% last year to 14.31% during 9MFY25.

Pre-tax profit has been recorded at Rs. 342.3 million this year against a pre-tax loss of Rs. 25.3 million in the first nine-month period last year. Similarly, Post-tax profit increased to Rs. 210.4 million versus a post- tax loss of Rs. 30.1 million in the same period last year.



Total long term debt repayment during the 9MFY25 was Rs. 51.6 million against Rs. 69.1 million paid in the same period last year. Current ratio also improved during 9MFY25 versus the comparable 9-months period last year. At the balance sheet date as on March 31, 2025, the current ratio is 1.02: 1 against 0.92: 1 as on June 30, 2024.

Earnings per share (basic and diluted) for the first nine-month period of FY 2025 is Rs. 4.36 against loss per share of Rs. 0.62 for the corresponding period last year.

#### **FUTURE OUTLOOK**

With supportive tailwinds at its back, your company is determined to meet the needs of its valued and longstanding customers during this growth led recovery in the bottled water and beverage industry. In anticipation of considerably higher demand YoY, your company is presently in the process of implementing additional bottle production capacity in the last quarter of FY2025, steps for which have been in place since the beginning of the year. This carefully conceived plan tracking market expansion, is expected to augur positively for the financial strength and consistent growth of your company.

#### **RISKS:**

While macro-economic affairs appear to be stable in the near to medium term, political uncertainty in the country is a source of continuing concern for businesses and investments. Meanwhile, signs of impending 'trade wars' are casting a dark shadow of anxiety across the world.

FOR AND ON BEHALF OF THE BOARD OF DIRECTORS

**ASAD ALI SHEIKH** 

DIRECTOR April 26, 2025 HUSSAIN JAMIL
CHIEF EXECUTIVE OFFICER



### "ANNEXURE A" TO THE DIRECTORS' REPORT

1. The Composition of Board is as follows:

a. Male : 05

b. Female : 02

2. The composition of Board is as follows:

a) Independent Directors

(1) Mr. Ameen Jan (2) Mr. Zohair Ashir

b) Non-executive Directors

(1) Mr. Asad Ali Sheikh (2) Mr. Ali Jamil

c) Executive Director

Mr. Hussain Jamil (Chief Executive Officer)

d) Female Directors

(1) Ms. Sonya Jamil (2) Ms. Laila Jamil

3. The Board has formed committees comprising of members given below:

A Audit Committee

Mr. Ameen Jan
 Mr. Asad Ali Sheikh
 Mr. Ali Jamil
 Ms. Sonya Jamil
 Chairman
 Member
 Member

B Human Resource and Remuneration (HR & R) Committee

Mr. Zohair Ashir - Chairman
 Mr. Ameen Jan - Member
 Ms. Laila Jamil - Member
 Ms. Sonya Jamil - Member
 Mr. Hussain Jamil - Member

- 4. Board has approved the Remuneration Policy of Directors; significant features are as follows:
  - The Board of Directors ("BOD") shall, from time to time, determine and approve the remuneration of the members of the BOD for attending Board Meetings. Such level of remuneration shall be appropriate and commensurate with the level of responsibility and expertise offered by the members of the BOD and shall be aimed at attracting and retaining members needed to govern the Company successfully and creating value addition.
  - No single member of the BOD shall determine his/her own remuneration.

For & on behalf of the Board of Directors

**ASAD ALI SHEIKH** 

DIRECTOR April 26, 2025 HUSSAIN JAMIL
CHIEF EXECUTIVE OFFICER



# ڈائر بیٹرزر بورٹ

ا یکو پیک لمیٹڈ کے بورڈ آف ڈائر کیٹرز کوڈائر کیٹرزر پورٹ اور کمپنی کے 31 مارچ 2025کوختم ہونے والی مدت کے 9 ماہ کی غیر آڈٹ شدہ مالی گوشوارے پیش کرنے پرخوشی ہے۔

## جائزه

مالی سال 2025 کی پہلی ششاہی میں مشاہدہ کی گئی معاثی استحکام کی صور تحال نے مثبت انداز میں تسلسل قائم رکھا، اور مہنگائی اور شرح سود گزشتہ سال کی اس مقابدہ کی معاشی سنتھام کی معاشی سنتھام کی معاشی سنتھام کی معاشی سنتھام کی مقابلے میں معمولی بہتری نے درآمدی خام مال ایکنگ میٹریل اور اسپیر پارٹس وغیرہ کی قیمتوں میں استحکام فراہم کیا منتھا کی اور بین الاقوامی خام تیل کی قیمتوں میں بندر بج کی کے نتیج میں کمپنی کے مرکزی خام مال، PET ریزن، کی قیمت میں سال بہسال 5 فیصد کی کی واقع ہوئی۔

اس کے ساتھ ساتھ ، بجلی کی قیمتوں میں تقریباً 8 فیصد اور ڈیزل/ٹرک فریٹ چار جزمیں بھی گزشتہ سال کی نسبت اس 9 ماہ کی مدت میں کی واقع ہوئی۔ نتیجاً، سپلائی سائیڈ کی لاگت میں کی وجہ سے کمپنی کو سٹمرز کے ساتھ فائدہ بائٹے اور اپنی مصنوعات کی فروخت میں نمایاں اضافہ ممکن بنانا یقینی ہوا۔ اس کے نتیج میں ، کمپنی نے Preforms اور ہوتلوں دونوں کی فروخت میں جار حانہ حکمت عملی اختیار کی، اور مقد ار کے لحاظ سے دوہر ہے ہندسے میں اضافہ حاصل کیا۔

گزشتہ سال کی اس 9MFY24کی مدت میں جہاں مشروبات کی صنعت میں منفی اضافہ دیکھنے کو ملا، اس سال، خاص طور پرنئی پیداواری صلاحیت کے اضافے کے بعد، ایک بھر پور بحالی کے عمل سے گزر رہی ہے۔آپ کی کمپینی کی مینجمنٹ نے چابکدستی اور توجہ کے ساتھ کام کرتے ہوئے مارکیٹ میں نمایاں حصہ حاصل کیاہے۔

# فروخت اور مالى جملكيال

مارچ 31، 2025 کوختم ہونے والی 9 ماہ کی مدت کے دوران کمپنی کی مجموعی سیزر ابو نیومیں 22 فیصد اضافہ ہوا، جو گزشتہ سال کے 4.1 ارب روپے سے بڑھ کر 5.0 ارب روپے تک پہنچ گیا۔ آمدنی میں یہ اضافہ بنیادی طور پر PET ہوتالوں کی فروخت کی مقدار میں 15 ہزاضافے کی وجہ سے ہوا۔ اس طرح ہوتالوں کی پیداواری مقدار کی گئجاکش کے استعال میں 49 MFY24 کے مقابلے میں 24 ہزھ کر 794.3 ملین روپے ہوگیا، جو گزشتہ سال اسی مدت میں 24 میں ہوگر شتہ سال اسی مدت میں 373.4 ملین روپے تھا۔ جو کہ 113 فیصد کا اضافہ ہے۔ اسی تسلسل میں ، آپر ٹیٹ کی منافع بھی 493.8 ملین روپے رہا، جو گزشتہ سال اسی مدت میں 338.5 ملین روپے کا اضافہ۔

سٹیٹ بینک کے ڈسکاؤنٹ ریٹ میں کی کے نتیجے میں مالیاتی اخراجات میں بھی 16 فیصد کی ہوئی، لین گزشتہ سال کے پہلے 9 ماہ کے مقابلے میں 180.6 ملین روپے سے کم ہوکر 151.5 ملین روپے پرآ گیا-اس کی کی بنیادی وجہ KIBORاور اسٹیٹ بینک کی شرح سود میں گھٹاؤ ہے۔9MFY24کی اسی مدت میں 22.06KIBOR فیصد سے کم ہو کر 14.31 فیصد تک آگیا ہے۔

رواں سال قبل از ٹیس منافع 342.3 ملین روپے ریکارڈ کیا گیاہے، جو کہ گزشتہ سال کی اسی مدت میں 25.3 ملین روپے کا خسارہ تھا۔ اسی طرح، بعداز ٹیس منافع 210.4 ملین روپے ہو گیا، جبکہ گزشتہ سال کی اسی مدت میں بعداز ٹیس خسارہ 30.1 ملین روپے تھا-



9MFY24 کی مدت میں مجموعہ طویل مدتی قرض کی ادائیگی 51.6 ملین روپے رہی جو گزشتہ سال کی اسی مدت میں 69.1 ملین روپے اداکیے گئے تھے۔ اسی عرصہ میں کمپنی کی کرنٹ ریشو میں بھی بہتری آئی ہے، جو 30 مارچ 2025کی بیلنس شیٹ ڈیٹ پر 1.02:1ہے، جبکہ 30 جون 2024کویہ 2021کوشی -

ینی کی فی شیئر آمدنی (basic and diluted)روان مالی سال کی 9 ماه کی مدت میں 4.36روپے رہی، جبکہ گزشتہ سال اسی مدت میں فی شیئر نقصان 62.0روپے تھا-

# مستقبل كانقطه نظر

موافق حالات کے تسلسل میں، آپ کی کمپنی اپنے دیرینہ اور قیمتی گاہوں کی ضروریات کو اس بڑھتی ہوئی پانی اور مشروبات کی صنعت میں بھر پور انداز میں پوراکرنے کے لیے پرعزم ہوئی پانی اور مشروبات کی صنعت میں بھر پور انداز میں پوراکرنے کے لیے پرعزم ہوئی جامہ ہے۔ طلب میں آئندہ سال متوقع اضافے کے پیش نظر، آپ کی کمپنی مالی سال 2025 کی آخری سے ماہی میں بوتلوں کی اضافی پیداواری صلاحیت کے منصوب کو عملی جاملی ہوئی کی مالی مضبوطی اور مسلسل ترقی کو پہنانے کے لیے کوشاں ہے، جس کی بنیاد سال کے آغاز سے ہی رکھی گئر تھی۔ مارکیٹ کی توسیع کے پیش نظر تشکیل دی گئی اس حکمت عملی سے کمپنی کی مالی مضبوطی اور مسلسل ترقی کو فرغ ملنے کی امرید ہے۔

# خطرات:

اگرچپہ ملکی معاشی صور تحال قلیل تا در میانی مدت تک مستحکم دکھائی دیت ہے، تاہم ملک میں جاری سیاسی غیر تقینی کی صور تحال کاروبار اور سرمایہ کاری کے لیے باعث تشویش ہے۔ اس کے ساتھ ساتھ، ممکنہ تجارتی جنگوں کے آثار نے عالمی سطح پر بے چینی کے سائے گہرے کر دیے ہیں۔

بورد آف ڈائر یکٹرزی جانبسے

هسین جمیل محسین جمیل چیف ایگزیکؤآفیسر



# ڈائریکٹرزربورٹ کے مطابق "فمیمہالف"

نے درج ذیل ہے:	کی کل تعدادسات	ڈا ئر یکٹرز	.1
05	مرد:	.a	
02	خواتين:	.b	

2. بورڈ کی تشکیل درج ذیل ہے: (a) آزا دڈائر کیٹر ز

ای دی و بر رو (۱) جناب امین حیان (۲) جناب ذو همیر عاشر

> b) نان الگزیکٹوڈائریکٹرز (۱) جناب البیطی شیخ

(۱) جناب اسد على شيخ أ

c) ایگزیکٹوڈائریکٹرز (۱)جناب ٔ سین جمیل (چیف ایگزیکٹوآفیسر)

d خاتون ڈائر کیٹر (۱)محترمہ سونیاجمیل (غیرا گیز کیٹوڈائر کیٹر) (۲)محترمہ لیلی جمیل (غیرا گیز کیٹوڈائر کیٹر)

3. بورڈ نے ارکان پر شمل کمیٹیاں تشکیل دی ہیں جیساکہ ذیل میں دیا گیاہے:

a) آڙڪ آيي

(1) جناب المين جان جيئر مين (2) جناب اسدعلى شخ (2) جناب اسدعلى شخ (3) جناب على جميل ركن (4)

b) انسانی وسائل اور معاوضه (ایجی آر آر) نمیٹی

(1) جناب فوہ ہیر عاشر چیئر مین (2) جناب امین جان (2) رکن (3) محترمہ کیا جمیل (4) جناب میں جمیل (4) جناب محسین جمیل (5)

4. بورڈ نے ڈائر کیٹرز کے لیے معاوضے کی پالیسی منظور کی ہے جس کے نمایاں پہلومندر جہ ذیل ہیں:

بورڈ آفڈائر کیٹرز ( B O D ) وقتا فوقتا بورڈ آفڈائر کیٹرز کے اما کین کے لیے بورڈ اجلاسوں میں شرکت کے عوض معاوضے کا تعین اور منظوری دے گا۔ ایسامعاوضہ ذمہ داری کی سطح اور BOD اما کین کی پیش کردہ مہارت کے ہم پلہ ہو گا اور اس کامقصد ایسے اما کین کواپن طرف شش دلانا اورا پنے ساتھ رکھنا جن کی کمپنی کو کامیا بی سے چلانے اور قدری قیت پیدا کرنے کے لیے ضرورت ہے۔
 لیے ضرورت ہے۔

● BOD کاکوئی رکن انفرادی طور پراپنے معاوضے کا تعین نہیں کرے گا۔

بورڈ آف ڈائر کیٹرز کی جانب سے

ا معلی شیخ ا معلی شیخ از کیٹر 2025ء یل 2026 مسین جمیل محسین جمیل چف ایگزیکوآفیسر



### **CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION (UN-AUDITED)**

AS AT MARCH 31, 2025

**AS AT MARCH 31, 2025** 

AS AT MARCH 31, 2025		11	A1:41
		Un-audited	Audited
		March 31, 2025	June 30, 2024
	Note	Rupees in t	housand
NON CURRENT ASSETS			
Property, plant & equipment	4	1,524,867	1,514,771
Intangible assets		2,471	3,144
Long term deposits		14,506	14,506
		1,541,844	1,532,421
CURRENT ASSETS		·	
Stores, spares and loose tools	5	119,813	102,795
Stock-in-trade	6	728,064	504,403
Trade debts		694,117	613,827
Loans and advances	7	85,382	88,200
Deposits, prepayments and other receivables		18,384	10,133
Advance tax - net		1,631	
Cash and bank balances		34,640	110,185
		1,682,031	1,429,543
TOTAL ASSETS		3,223,875	2,961,964
SHARE CAPITAL AND RESERVES			
Authorized capital	8.1	1,000,000	500,000
Issued, subscribed and paid-up capital	8.2	482,584	482,584
Revenue reserve - Unappropriated profits		738,904	573,887
Capital Reserve - Surplus on revaluation			
of property, plant and equipment		213,102	240,077
		1,434,590	1,296,548
NON-CURRENT LIABILITIES			
Long term finances - secured	10	10,817	-
Deferred government grant		-	89
Lease liabilities	11	48,329	57,402
Deferred tax liabilities - net		86,843	51,592
CURRENT LIABILITIES		145,989	109,083
Employees' retirement benefits		60,229	54,081
Trade and other payables	13	429,279	362,325
Contract liabilities	.0	7,356	20,606
Unpaid dividend		2,951	-
Provision for taxation - net			3,918
Short term borrowings and running finance - secured		1,091,016	1,014,596
Current maturity of non-current liabilities		52,465	100,807
		1,643,296	1,556,333
Contingencies and commitments	14	=	-
TOTAL EQUITY AND LIABILITIES		3,223,875	2,961,964
			_,- , , , , , ,

The annexed notes 1 to 24 form an integral part of these financial statements.

Chief Financial Officer Chief Executive Officer



# CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UN-AUDITED)

FOR THE NINE MONTH PERIOD ENDED MARCH 31, 2025

		Three-month period ended		Nine-month period ended	
		March 31,	March 31,	March 31,	March 31,
		2025	2024	2025	2024
	Note		Rupees in	thousand	
Revenue from contracts with customers		2,310,877	1,932,276	5,932,958	4,861,926
Sales tax and discounts		(352,583)	(295,308)	(905,698)	(742,467)
Revenue from contracts with customers - net	15	1,958,294	1,636,968	5,027,260	4,119,459
Cost of sales	16	(1,606,629)	(1,435,178)	(4,232,996)	(3,746,100)
GROSS PROFIT	•	351,665	201,790	794,264	373,359
Selling & distribution expenses		(55,662)	(42,386)	(139,138)	(110,324)
Administrative and general expenses		(41,571)	(32,625)	(122,263)	(100,843)
Other expenses		(15,509)	-	(43,623)	(8,639)
Other income		3,788	761	4,590	1,768
		(108,954)	(74,250)	(300,434)	(218,038)
OPERATING PROFIT	•	242,711	127,540	493,830	155,321
Finance cost		(44,950)	(61,717)	(151,522)	(180,571)
PROFIT/ (LOSS) BEFORE TAXATION & LEVY	•	197,761	65,823	342,308	(25,250)
Minimum tax - levy		-	(20,462)	-	(51,493)
PROFIT/ (LOSS) BEFORE TAXATION	•	197,761	45,361	342,308	(76,743)
Income tax expense		(71,531)	(13,499)	(131,878)	46,675
PROFIT/ (LOSS) AFTER TAXATION	,	126,230	31,862	210,430	(30,068)
Earnings/ (loss) per share - basic and diluted (Rs.)	17.1	2.62	0.66	4.36	(0.62)

The annexed notes 1 to 24 form an integral part of these financial statements.

Chief Financial Officer Chief Executive Officer



# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)

FOR THE NINE MONTH PERIOD ENDED MARCH 31, 2025

	Three-month period ended		Nine-month p	h period ended	
	March 31, 2025	March 31, 2024	March 31, 2025	March 31, 2024	
		Rupees in	thousand		
PROFIT/ (LOSS) AFTER TAXATION	126,230	31,862	210,430	(30,068)	
OTHER COMPREHENSIVE INCOME:					
Other comprehensive income	-	-	-	-	
TOTAL COMPREHENSIVE INCOME/ (LOSS)					
FOR THE PERIOD	126,230	31,862	210,430	(30,068)	

The annexed notes 1 to 24 form an integral part of these financial statements.

Chief Financial Officer Chief Executive Officer



### **CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)**

FOR THE NINE MONTH PERIOD ENDED MARCH 31, 2025

	Share Capital	Unappropriated profits	Surplus on revaluation of property and plant	Total
		Rupees in th	ousand	
Balance as at July 1, 2023	482,584	419,483	273,254	1,175,321
<ul><li>Loss for the period</li><li>Other comprehensive income</li></ul>		(30,068)	- -	(30,068)
Total comprehensive income for the period	-	(30,068)	-	(30,068)
Transfer from surplus on revaluation of property, plant and equipment on account of incremental depreciation for the period - net of deferred taxation	-	22,243	(22,243)	-
Balance as at March 31, 2024	482,584	411,658	251,011	1,145,253
Balance as at July 1, 2024	482,584	573,887	240,077	1,296,548
- Profit for the period	-	210,430	-	210,430
- Other comprehensive income	-	-	-	-
Total comprehensive income for the period	-	210,430	-	210,430
Transfer from surplus on revaluation of property, plant and equipment on account of incremental depreciation for the period - net of deferred taxation	-	26,975	(26,975)	-
Transaction with members recorded directly in equity  Distribution to members				
- Issuance of cash dividend @ 15%	-	(72,388)	-	(72,388)
Balance as at March 31, 2025 - un-audited	482,584	738,904	213,102	1,434,590

The annexed notes 1 to 24 form an integral part of these financial statements.

Chief Financial Officer

Chief Executive Officer



### **CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED)**

FOR THE NINE MONTH PERIOD ENDED MARCH 31, 2025

	Nine-month period ended		
		March 31, 2025	March 31, 2024
	Note	Rupees in	thousand
CASH FLOW FROM OPERATING ACTIVITIES			
Profit/ (loss) before taxation		342,308	(25,250)
Adjustments for non-cash items:			
Depreciation and amortization		135,137	126,284
Gain on disposal of property, plant and equipment		· <b>-</b>	(610)
Provision for obsolete inventories	6	17,052	7,648
Provision for Workers' Welfare Fund		8,683	82
Provision for Workers' Profit Participation Fund		18,554	-
Impairment on idle fixed assets		15,029	6,618
Provision for gratuity		10,021	9,331
Finance cost		151,522	180,571
	•	698,306	304,674
Changes in working capital			
(Increase) / decrease in inventories	5 & 6	(257,731)	14,081
(Increase) / decrease in trade debts		(93,540)	31,747
Increase in loans and advances	7	(8,402)	(2,573)
Increase in deposits, prepayments and other receivables		(8,251)	(2,475)
Decrease in trade and other payables		68,351	189,644
	<u>-</u>	(299,573)	230,424
	•	398,733	535,098
Finance cost paid - short term borrowings		(129,577)	(182,494)
Workers' Profit Participation Fund paid		(12,005)	(4,224)
Workers Welfare Fund paid		(5,533)	(440)
Contributions to gratuity		(3,873)	(2,102)
Income taxes paid	_	(102,176)	(79,335)
Net cash generated from operating activities		145,569	266,503
CASH FLOW FROM INVESTING ACTIVITIES			
Purchase of property, plant and equipment - net	ſ	(163,203)	(79,538)
Investment in intangible assets		-	(358)
Change in long term security deposits		_	(685)
Sale proceeds from disposal of property, plant and equipment		3,762	4,007
Net cash used in investing activities		(159,441)	(76,574)



### **CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED)**

FOR THE NINE MONTH PERIOD ENDED MARCH 31, 2025

	Nine-month period ended			
		March 31, 2025	March 31, 2024	
	Note	Rupees in t	thousand	
CASH FLOW FROM FINANCING ACTIVITIES				
Repayment of lease liabilities	11	(19,029)	(38,895)	
Proceeds from long-term finances	10	-	34,379	
Repayment of long-term finances	10	(32,568)	(30,170)	
Dividend paid		(69,437)	-	
Interest on unclaimed dividend		-	219	
Short-term borrowings (repaid) / received		45,849	(191,069)	
Finance cost paid on long-term finances		(9,257)	(14,514)	
Net cash used in financing activities	•	(84,442)	(240,050)	
NET DECREASE IN CASH AND CASH EQUIVALENTS	•	(98,314)	(50,121)	
Cash and cash equivalents at beginning of the period		79,859	59,740	
CASH AND CASH EQUIVALENTS AT END OF THE PERIOD	18	(18,455)	9,619	

The annexed notes 1 to 24 form an integral part of these financial statements.

Chief Financial Officer Chief Executive Officer

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# NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE NINE MONTH PERIOD ENDED MARCH 31, 2025

#### 1. LEGAL STATUS AND OPERATIONS

Ecopack Limited (the Company) was incorporated in Pakistan on August 25, 1991 as a private limited company and converted to a public limited company on April 29, 1992 under the then applicable Companies Ordinance, 1984 (repealed upon enactment of the Companies Act, 2017) and commenced its commercial production in 1993. The Company has its shares quoted on the Pakistan Stock Exchange Limited. The Company is principally engaged in manufacturing and sale of Polyethylene Terephthalate (PET) bottles and preforms for beverages and other liquid packaging industry. The head office of the Company is situated at 19, Main Street City Villas, Near High Court Road, Rawalpindi and its registered office and manufacturing facility is located at Hattar Industrial Estate, Khyber Pakhtunkhwa.

#### 2. BASIS OF PREPARATION

#### 2.1 Statement of compliance

These condensed interim financial statements for the nine month ended March 31, 2025 have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- i) International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- ii) Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

- 2.2 The disclosures in these condensed interim financial statements does not include all of the information required for annual financial statements and should be read in conjunction with the annual financial statements of the Company for the year ended June 30, 2024. Comparative condensed interim statement of financial position is extracted from annual financial statements as at June 30, 2024, whereas comparative condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and condensed interim statement of cash flows are extracted from un-audited condensed interim financial statements of the Company for the nine month period ended March 31, 2024.
- 2.3 These condensed interim financial statements are un-audited and are being submitted to the members as required under Section 237 of the Companies Act, 2017 and the listing regulations of the Pakistan Stock Exchange.

#### 3. MATERIAL ACCOUNTING POLICY INFORMATION AND OTHER ACCOUNTING POLICIES

The material and other accounting policies, significant judgements made in the application of accounting policies, key sources of estimations, the methods of computation adopted in preparation of these condensed interim financial statements and financial risk management policy are the same as those applied in preparation of annual financial statements of the Company for the year ended June 30, 2024.



			<b>Un-audited</b>	Audited
			March 31,	June 30,
		Note	2025	2024
			Rupees in t	thousand
4.	PROPERTY, PLANT AND EQUIPMENT			
	Operating fixed assets	4.1	1,406,712	1,448,543
	Capital work-in-progress	4.3	52,776	18,903
	Capital spares		65,379	47,325
			1,524,867	1,514,771
4.1	Operating fixed assets - at net book value			
	Net book value at the beginning of the period / year		1,448,543	1,511,155
	Additions during the period / year	4.1.1	111,276	117,416
	Disposals during the period / year		(3,615)	(3,424)
	Impairment charged for the period / year		(15,029)	(6,618)
	Depreciation charged for the period / year		(134,463)	(169,986)
	Net book value at the end of the period / year		1,406,712	1,448,543
4.1.1	Additions during the period / year			
	Factory building and roads on lease-hold land		7,154	3,155
	Plant and Machinery - owned		34,693	20,102
	Factory equipment		62,095	59,934
	Office equipment		6,959	6,024
	Furniture & fixtures		301	57
	Vehicle - owned		-	969
	Vehicle - right of use		74	27,175
			111,276	117,416
4.2	Right of use asset			
	Net book value at the beginning of the period / year		88,099	213,551
	Additions during the period / year		74	27,175
	Transfers from right of use asset to owned assets		-	(132,413)
	Net book value of disposals		(429)	(1,697)
	Depreciation charge		(10,967)	(18,517)
	Net book value at the end of the period / year		76,777	88,099
4.3	Capital work-in-progress			
	Net book value at the beginning of the period / year		18,903	181
	Additions during the period / year		56,668	40,432
	Capitalized during the period / year		(24,440)	(21,710)
	Net book value at the end of the period / year		52,776	18,903



		Note	Un-audited March 31, 2025 Rupees in t	Audited June 30, 2024 thousand
5.	STORES, SPARES AND LOOSE TOOLS			
	Stores and anaros		246 722	163,860
	Stores and spares Loose tools		216,733 2,711	2,600
	Loose tools		219,444	166,460
	Provision for obsolete stores and spares		(33,322)	(16,340)
	Capital spares transferred to property, plant and equipment		(66,309)	(47,325)
			119,813	102,795
6.	STOCK-IN-TRADE			·
	Raw materials		105,585	158,193
	Packing materials		40,901	29,272
	Work in process - preforms		293,091	208,114
	Finished goods - bottles		291,940	112,206
			731,517	507,785
	Provision for obsolescence		(3,453)	(3,382)
			728,064	504,403
7.	LOANS AND ADVANCES			
	Suppliers and contractors - unsecured Employees:		68,557	79,777
	Personal - secured		6,396	5,241
	Operational - unsecured		10,429	3,182
	•		85,382	88,200
Q	SHADE CADITAL			

#### 8. SHARE CAPITAL

#### 8.1 Authorized share capital

- 8.1.1 This represents 100,000,000 (June 30, 2024: 50,000,000) ordinary shares of Rs 10 each.
- 8.1.2 In the 33rd annual general meeting held on October 28, 2024, the shareholders have approved an increase in the authorized share capital of the Company from Rs. 500 million to Rs. 1 billion by addition of 50 million shares of Rs. 10/- each. Subsequently the amendments have been incorporated in the memorandum and articles of association of the Company and same have been approved by the SECP.

#### 8.2 Issued, subscribed and paid-up capital

Un-audited	Audited		Un-audited	Audited
March 31,	June 30,		March 31,	June 30,
2025	2024		2025	2024
Number o	f shares		Rupees in	thousand
10,262,664	10,262,664	Ordinary shares of Rs 10/- each issued against cash	102,627	102,627
37,995,753	37,995,753	Ordinary shares of Rs 10/- each issued as fully paid bonus shares	379,957	379,957
48,258,417	48,258,417	- -	482,584	482,584
	·	_		



#### 9 SURPLUS ON REVALUATION OF PROPERTY, PLANT AND MACHINERY

The Company follows revaluation model for lease-hold land, factory building and roads on lease-hold land and plant & machinery. The last fair valuation of these items were assessed by management based on independent valuation performed by an external valuation expert property valuation expert as on June 30, 2023. For valuation of these items, the current market price or depreciated replacement cost method was used, whereby, current purchase / construction cost of similar items in similar locations was adjusted using suitable depreciation rates to arrive at present market value. This technique requires significant judgment as to estimating the revalued amount in terms of their quality, structure, layout and locations. Movement during the period / year is as follows:

		Note	Un-audited March 31, 2025 Rupees in t	Audited June 30, 2024 thousand
	Balance at the beginning of the period / year		315,926	357,675
	Incremental depreciation transferred to unappropriated profits		(41,373)	(41,749)
			274,553	315,926
	Less: deferred tax on:		·	
	- Balance as at beginning of the period / year		(75,849)	(84,421)
	- difference due to change in rate of tax		-	(5,957)
	- Incremental depreciation charged during the period / year		14,398	14,529
			(61,451)	(75,849)
	Balance at the end of the period		213,102	240,077
10.	LONG TERM FINANCES - SECURED			
	Loans from banking companies - secured			
	Bank Al-Habib Limited - I	10.1	8,000	20,000
	Bank Al-Habib Limited - II	10.2	15,356	21,070
	Bank Al-Habib Limited - III	10.3	15,280	23,874
	PAIR Investment Company Limited	10.4	9,305	15,239
			47,941	80,183
	Less: current portion of long term finances		(37,124)	(80,183)
	Amount due after one year		10,817	

This represents term loan obtained in year 2019 for letter of credit arrangements of the capital expenditure. Tenor of the loan is five years, including six months grace period. This is repayable in 20 equal quarterly installments started from May 24, 2019. It carries mark-up at 3 months KIBOR plus 1.5% per annum payable on quarterly basis. This loan is secured by specific (first exclusive) charge of Rs 114,640 thousand (2024: Rs 171,000 thousand) on imported / purchased machinery. Principal repayments of the loan were deferred for a period of one year in pursuance of BPRD Circular No. 6 dated April 10, 2020.



- This represents subsidized rate term loan obtained during the year 2020 under Temporary Economic Refinance Facility (TERF) of State Bank of Pakistan (SBP) for letter of credit arrangements of the capital expenditure. Tenor of the loan is six years, including one year grace period. This is repayable in 20 equal quarterly installments starting from March 1, 2022. It carries mark-up at 5% per annum payable on quarterly basis. This loan is secured by specific (first exclusive) charge of Rs 114,640 thousand (2024: Rs 171,000 thousand) over imported / purchased machinery. Loan proceeds of subsidized loans have been recognized at present value of future cashflows discounted at market interest rate. The difference between loan proceeds and the present value of future cashflows has been recognized as deferred government grant.
- 10.3 This represents term loan obtained in fiscal year 2023-24 for letter of credit arrangements of the capital expenditure. Tenor of the loan is three years. This is repayable in 36 equal monthly installments. The loan is priced at 1.5% per annum over 3 months KIBOR. This loan is secured by first exclusive charge over fixed assets (plant & machinery) for Rs 55,000 thousand (2024:Rs 55,000 thousand) duly registered with SECP over machinery imported.
- 10.4 This represents finance obtained from PAIR Investment Company Limited under sale and lease back arrangement. As per terms of agreement, the Company has an option to repurchase the assets back upon expiry of lease term, accordingly proceeds through this arrangement are classified as a financial liability in accordance with IFRS 9. Tenor of the arrangement is 5 years and with 60 equal monthly installments. It carries mark-up at 3 months KIBOR plus 1.5% per annum. The loan is secured by charge over plant and machinery of the Company amounting to Rs 54,710 thousand (2024: Rs 54,710 thousand).

		March 31, 2025	June 30, 2024
		Rupees in	thousand
11.	LEASE LIABILITIES		
	Balance at the beginning of the period / year	72,947	81,674
	Additions during the period / year	-	31,157
	Unwinding of interest on lease liabilities	7,084	10,700
	Payments made during the period / year	(19,029)	(50,584)
	Balance at the end of the period / year	61,002	72,947
	Less: Current portion shown under current liabilities	(12,673)	(15,545)
		48.329	57,402

Audited

**Un-audited** 



#### 12. INCOME TAX

The deferred tax asset has been recognised taking into account the availability of future taxable profits as per business plan of the Company. The existence of future taxable profits is based on business plan which involves making judgements regarding key assumptions underlying the estimation of the future taxable profits of the Company. These assumptions, if not met have significant risk of causing a material adjustment to the carrying amount of deferred tax.

13.	TRADE AND OTHER PAYABLES	Un-audited March 31, 2025 Rupees in	Audited June 30, 2024 thousand
	Trade creditors	228,457	164,933
	Accrued and other liabilities	108,632	126,775
	Payable to provident fund	-	1,917
	Payable to Federal Government	3,926	3,926
	Sales tax payable	56,142	43,040
	Withholding taxes payable	4,388	3,823
	Workers' profit participation fund payable	19,318	12,645
	Workers' welfare fund payable	8,416	5,266
		429,279	362,325

#### 14. CONTINGENCIES AND COMMITMENTS

#### 14.1 Contingencies

14.1.1 There has been no significant change in the status of contingencies as disclosed in note 27 to the audited financial statements of the Company for the year ended June 30, 2024

#### 14.2 Commitments

- 14.2.1 Bank guarantees have been issued by two financial institutions of the Company for an aggregate amount of Rs 7.15 million (2024: Rs 7.15 million) in favor of the Company's fuel and utility suppliers.
- 14.2.2 Letter of credits for purchase of raw material and plant & machinery amounts to Rs 207,999 thousand (2024: Rs 86,839).



#### 15. REVENUE FROM CONTRACTS WITH CUSTOMERS - NET

		Three-month	period ended	Nine-month pe	riod ended
		March 31,	March 31,	March 31,	March 31,
		2025	2024	2025	2024
			Rupees ir	n thousand	
	Sales-Local		•		
	- PET Preforms	957,005	593,014	2,214,667	1,772,186
	- PET Bottles	1,353,872	1,339,262	3,718,291	3,089,740
		2,310,877	1,932,276	5,932,958	4,861,926
	Less: Sales tax	_,0.0,0	1,00-,-10	5,552,555	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	- PET Preforms	(146,051)	(90,859)	(338,470)	(270,875)
	- PET Bottles	(206,532)	(204,449)	(567,228)	(471,592)
		(352,583)	(295,308)	(905,698)	(742,467)
		1,958,294	1,636,968	5,027,260	4,119,459
16.	COST OF SALES				
	Raw material consumed	1,024,702	939,992	2,967,664	2,456,659
	Packing material consumed		61,503	2,907,004	165,423
	-	81,645	33,513	•	62,632
	Stores, spares and loose tools consumed	24,600 120,651	•	86,698	
	Salaries, wages and other benefits Utilities	129,651	106,429	380,365	307,048
		200,016	220,335	570,382	538,344
	Travelling and conveyance	5,820 5,555	4,981	17,910	14,783
	Vehicle running and maintenance Rent	5,565	4,023	14,563	13,811 27,572
		13,258	10,468	32,378	
	Repair and maintenance	7,057	4,866	15,587	11,065
	Safety and security Medical	7,158	4,839	20,300	14,906
		4,485 834	3,195 645	10,562	7,943
	Communication charges			2,449	2,043
	Printing, postage and stationery	1,549	1,269 248	3,681	3,314 944
	Technical testing and analysis	1,720	867	2,887	
	Fees, subscription and professional charges	604		1,999	1,651
	Entertainment	274 5.072	155 4,003	1,158	524
	Staff welfare & support Depreciation	5,072		10,231	8,012
	•	42,874	38,913 905	123,177	115,364
	Provision for should attend and approx	-	905	71	1,449
	Provision for obsolete stores and spares	- 44	- 50	16,981	6,198
	Other expenses	1,556,928	52 1,441,201	<u>139</u> 4,497,707	3,759,836
		1,330,920	1,441,201	4,491,101 	3,739,030
	Work-in-process - opening	436,544	217,776	208,114	228,532
	Work-in-process - closing	(293,091)	(193,967)	(293,091)	(193,967)
		143,453	23,809	(84,977)	34,565
	Cost of goods manufactured	1,700,381	1,465,010	4,412,730	3,794,401
	Finished goods - opening	198,188	130,165	112,206	111,696
	Finished goods - closing	(291,940)	(159,997)	(291,940)	(159,997)
		(93,752)	(29,832)	(179,734)	(48,301)
		1,606,629	1,435,178	4,232,996	3,746,100
				=	



		Three-month	period ended	Nine-month p	eriod ended
		March 31,	March 31,	March 31,	March 31,
		2025	2024	2025	2024
17.	EARNINGS PER SHARE - BASIC AND DILUT	ΓED			
47.4	Desia				

#### 17.1 Basic

Profit/(loss) after taxation (Rupees in '000')	126,230	31,862	210,430	(30,068)
Weighted average number of ordinary shares	48,258,417	48,258,417	48,258,417	48,258,417
Earnings per share - basic (Rupees)	2.62	0.66	4.36	(0.62)

#### 17.2 Diluted

There is no dilution effect on the basic earnings per share of the Company as the Company has no convertible potential dilutive instruments outstanding as on March 31, 2025 which would have effect on the basic EPS, if the option to convert would have been exercised.

		Un-Audited March 31, 2025	Un-Audited March 31, 2024
18.	CASH AND CASH EQUIVALENTS	Rupees in	thousand
	Cash and bank balances	34,640	54,571
	Short-term running finance	(53,095)	(44,952)
		(18,455)	9,619

#### 19. FINANCIAL RISK MANAGEMENT

#### Financial risk factors

The Company's activities expose it to variety of financial risk namely market risk (including currency risk and interest rate risk), credit risk and liquidity risk.

There have been no changes in the financial risk management policies of the Company during the period, consequently these condensed interim financial statements do not include all the financial risk management information and disclosures required in the annual financial statements.

#### Fair value estimation

The carrying value of financial assets and liabilities reflected in financial statements approximate their respective fair value.



#### Fair value hierarchy

Certain property, plant and equipment of the Company was valued by independent valuer to determine the fair value of property, plant and equipment as at June 30, 2023. The revaluation surplus was credited to other comprehensive income and is shown as 'surplus on revaluation of property, plant and equipment'. The different levels have been defined as follows:

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or

liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices).

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable

inputs).

Level 2 fair value of certain property, plant and equipment has been derived using the comparison approach. Sales prices of comparable property, plant and equipment in identical circumstances or close proximity are adjusted for differences in key attributes such as property size, structure, location, capacity etc. The most significant inputs into this valuation approach are price per marla, price per square feet, depreciated replacement cost etc.

#### 20. TRANSACTIONS AND BALANCES WITH RELATED PARTIES

The Company has related party relationship, with its directors, key management personnel and employee benefit plan. The Company in the normal course of business carries out transactions with various related parties. There were no transactions with key management personnel other than under the terms of employment. Aggregate transactions with the related parties during the period were as follows:

	Three-month	period ended	Nine-month po	
	March 31,	March 31,	March 31,	March 31,
	2025	2024	<b>2025</b> n thousand	2024
Transactions during the period		Nupees II	ii tiiousaiiu	·
Contribution to staff provident fund	11,139	6,065	26,687	15,274
Contribution to employees' gratuity fund		72	3,873	2,102
Remuneration to key management personnel	20,285	17,720	60,854	50,992
Directors meeting fee	2,110	900	6,145	4,700
Dividend paid to CEO	12,479		12,479	-
Dividend paid to Directors	138	-	138	-
			Un-audited March 31, 2025 Rupees in	Audited June 30, 2024 thousand
Payable / as on date of statement of financial position with: Ecopack - Employees' Provident Fund Trust			. 13,500 111	
Ecopack - Employees' Gratuity Fund Trust			-	1,917
Ecopation - Employees Charactery Fund Trust			60,229	54,081



#### 21. FINANCIAL INSTRUMENTS

#### 21.1 Financial assets and liabilities

Financial assets and nabilities	Amortised Cost	Fair value through profit and loss	Fair value through other comprehensive income	Total
March 31, 2025		Rupee:	s in thousand	
Financial assets: Maturity upto one year Trade debts Loans and advances Deposits, prepayments and other receivables Cash and bank balances	694,117 6,396 9,212 34,640		- - - -	694,117 6,396 9,212 34,640
Maturity above one year Long term deposits	744,365	14,506 14,506	<u>-</u>	14,506 758,871
Financial liabilities:  Maturity upto one year  Employees' retirement benefits  Trade and other payables  Unpaid dividend  Short term borrowings and running finance - secured	60,229 337,087 2,951 1,091,016		- - - -	60,229 337,087 2,951 1,091,016
Current maturity of non-current liabilities  Maturity above one year  Long term finances - secured	52,465 10,817		-	52,465 10,817
Lease liabilities	48,329 1,602,894	<del>-</del>	· <del></del>	48,329 1,602,894
June 30, 2024				
Financial assets: Maturity upto one year Trade debts Loans and advances Deposits, prepayments and other receivables Cash and bank balances	613,827 5,241 7,516 110,185	- - -	- - - -	613,827 5,241 7,516 110,185
Maturity above one year Long term deposits	- 726 760	14,506		14,506 751,275
Financial liabilities:  Maturity upto one year Employees' retirement benefits Trade and other payables Unclaimed dividend Short term borrowings and running finance - secured Current maturity of non-current liabilities	54,081 291,708 - 1,014,596 100,807	14,506		54,081 291,708 - 1,014,596 100,807
Maturity above one year Long term finances - secured Lease liabilities	57,402 1,518,594	- - -	- - -	- 57,402 1,518,594



# **OPERATING SEGMENTS** 22

Description of operating segments

22.1

The company's primary format for segment reporting is based on business segments. The business segments are determined based on the Company's management and internal reporting structure. Segment results and other information is provided on the basis of products.

Segment Information

22.2

The un-audited operating information of the reportable business segments is as follows:

		INJECTION (PREFORMS)	REFORMS)			BLOWING (BOTTLES)	BOTTLES)		TOTAI	_
	For the three-month ended	nonth ended	For the nine-m	the nine-month ended	For the three-month ended	nonth ended	For the nine-month ended	onth ended	For the nine-month ended	onth ended
	March 31,	March 31,	March 31,	March 31,	March 31,	March 31,	March 31,	March 31,	March 31,	March 31,
	2025	2024	2025	2024	2025	2024	2025	2024	2025	2024
				<u>)</u>	(Rupees in '000)					
Total Sales	1,524,480	1,017,428	3,895,680	2,771,232	1,147,340	1,134,812	3,151,063	2,618,147	7,046,743	5,389,379
Less: Intersegment sales (eliminated)	(713,526)	(515,272)	(2,019,484)	(1,269,920)	•	•	•	•	(2,019,484)	(1,269,920)
Sales-net	810,954	502,156	1,876,197	1,501,312	1,147,340	1,134,812	3,151,063	2,618,147	5,027,260	4,119,459
Total Cost of Sales	(669,268)	(431,048)	(1,587,928)	(1,408,496)	(1,649,957)	(1,519,402)	(4,664,552)	(3,607,524)	(6,252,480)	(5,016,020)
Less: Intersegment cost (eliminated)	•	ı	•	1	713,526	515,272	2,019,484	1,269,920	2,019,484	1,269,920
Cost of sales-net	(669,268)	(431,048)	(1,587,928)	(1,408,496)	(936,431)	(1,004,130)	(2,645,068)	(2,337,604)	(4,232,996)	(3,746,100)
Gross profit	141,686	71,108	288,269	92,816	210,909	130,682	505,995	280,543	794,264	373,359
Selling & distribution expenses	(22,952)	(12,863)	(51,927)	(40,207)	(32,710)	(29,523)	(87,211)	(70,117)	(139,138)	(110,324)
Administrative expenses	(17,621)	(9,296)	(45,629)	(36,752)	(23,950)	(23,329)	(76,634)	(64,091)	(122,263)	(100,843)
	(40,573)	(22,159)	(92,556)	(76,959)	(26,660)	(52,852)	(163,845)	(134,208)	(261,401)	(211,167)
Profit from operations	101,113	48,949	190,713	15,857	154,249	77,830	342,150	146,335	532,863	162,192
	March 31,	June 30,			March 31,	June 30,			March 31,	June 30,
	2025	2024		•	2025	2024		I	2025	2024
Segment assets	1,581,216	1,602,470			1,396,979	1,151,460			2,978,196	2,753,930
Unallocated assets	•	,			•	•			245,679	208,034
	1,581,216	1,602,470			1,396,979	1,151,460		. !!	3,223,875	2,961,964
Segment liabilities	823,236	769,799			823,236	786,540			1,646,472	1,556,339
Unallocated liabilities	•	1			•	1			142,813	109,077
	823,236	769,799			823,236	786,540		I <b>II</b>	1,789,285	1,665,416
Capital expenditure	16,357	17,259			56,408	59,521			72,765	76,780
Unallocated capital expenditure	•	1			•	1			38,511	40,636
	16,357	17,259			56,408	59,521			111,276	117,416
								II		



**22.3** Reconciliations of information on reportable segments to the amounts reported in the interim statement of profit or loss:

	Un-audited March 31,	Un-audited March 31,
	2025	2024
	Rupees in	thousand
Operating profit of the reportable segments	532,863	162,192
Add: other income	4,590	1,768
Less: other expenses	(43,623)	(8,639)
Finance costs	(151,522)	(180,571)
Profit / (loss) before taxation as per interim statement of		
profit or loss	342,308	(25,250)

#### 23. GENERAL

#### 23.1 Seasonality

The Company's major customers are manufacturers of beverages, sales of which decreases in winter season. This ultimately impacts Company's sales. Due to the seasonal nature of business of the Company, higher revenues and profitability are usually expected in first and last quarters of the year.

#### 23.2 Rounding off

Figures have been rounded off to the nearest thousand of rupees unless otherwise stated.

#### 23.3 Corresponding figures

Corresponding figures have been re-arranged and re-classified, where required, for the purposes of comparison and alignment with annual financial statements.

#### 24. DATE OF AUTHORIZATION FOR ISSUE

These condensed interim financial statements were authorised for circulation to the shareholders by the Board of Directors of the Company on April 26, 2025.

Chief Financial Officer Chief Executive Officer



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