



FECTO CEMENT LIMITED

Builders of a New World



***Interim Report for
the Nine Months Ended
31st March 2025***

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COMPANY INFORMATION

BOARD OF DIRECTORS

Mr. Aamir Ghani	Chairman
Mr. Mohammed Yasin Fecto	Chief Executive
Mrs. Lubna Yasin	
Mr. Juwad Saboor	
Mr. Mohammed Anwar Habib	
Mr. Jamil Ahmed Khan	
Mr. Rohail Ajmal	

CHIEF FINANCIAL OFFICER

Mr. Abdul Wahab, FCA

COMPANY SECRETARY

Mr. Tariq Iqbal Bawani, FCCA

LEGAL ADVISOR

Abid & Khan Advocates and legal Advisor
House # 303-D, Street # 29
Sector F-11/2
Islamabad.

REGISTERED OFFICE

Plot # 60-C, Khayaban-e-Shahbaz
Phase-VI, Defense Housing Authority
Karachi-75500, Pakistan
Phone Nos. (+92-21) 35248921-24
Fax: (+92-21) 35248925

MARKETING OFFICE

339, Main Peshawar Road
Chairing Cross Service Road
Westridge-1,
Rawalpindi
Phone Nos. (+92-51) 5467111-13

AUDIT COMMITTEE

Mr. Mohammed Anwar Habib Chairman
Mr. Rohail Ajmal
Mr. Jamil Ahmed Khan

HUMAN RESOURCE & REMUNERATION COMMITTEE

Mr. Mohammed Anwar Habib Chairman
Mr. Aamir Ghani
Mr. Jamil Ahmed Khan

AUDITORS

Rahman Sarfaraz Rahim Iqbal Rafiq,
Chartered Accountants

SHARE REGISTRAR

F. D. Registrar Services (Pvt) Ltd.
1705, 17th Floor, Saima Trade Tower-A
I. I. Chundrigar Road
Karachi-74000
Phone Nos. (+92-21) 32271905-6

FACTORY

Sangjani, Islamabad
Phone Nos. (+92-51) 2296065-68

BANKERS

Askari Bank Limited
National Bank of Pakistan
United Bank Limited (Formerly Silk Bank Limited)
Allied Bank Limited
Habib Metropolitan Bank Limited
MCB Bank Limited
The Bank of Khyber

WEBSITE:

www.fectogroup.com



DIRECTORS' REVIEW

Dear Members,

The Directors of your company are pleased to present before you their review report for the quarter ended March 31, 2025.

ECONOMIC AND INDUSTRY OVERVIEW

During the third quarter of FY2024-25, Pakistan's macroeconomic landscape continued to stabilize, supported by easing inflationary pressures and downward trajectory in benchmark interest rates. The average annual inflation, which stood at 30.08% in 2023, decreased significantly to 12.6% in 2024, and for FY 2025, the average annual inflation has further moderated to 5.25% reflecting a stable and downward trend. Simultaneously, the policy rate which peaked at 24.67% on September 8th, 2023 has steadily declined, reaching 12.16% by December 2024, driven by the State Bank of Pakistan's proactive monetary policy stance. These measures have contributed to improved business sentiment and a reduction in borrowing costs across the industrial sector. Despite these positive macro indicators, the overall performance of the cement industry remained mixed. Domestic cement dispatches from July 2024 to March 2025 declined by 6.60% compared to the same period last year, primarily due to subdued demand from both the private housing and public infrastructure segments across the North and South Zones.

The slowdown in the private sector was driven by elevated construction costs, limited credit availability for housing projects and delayed recovery in real estate investment. On the public sector side, slower than expected disbursements under development programs and fiscal tightening measures limited the pace of infrastructure-related cement consumption. These combined factors contributed to the overall softness in domestic demand, despite the broader improvement in economic indicators.

Conversely, export volumes recorded significant growth of 28.08% during the same period. South-based manufacturers capitalized effectively on international demand, with export dispatches comprising approximately 53.68% of total dispatches in the South Zone, compared to 4.68% in the North Zone. Capacity utilization across the sector remained well below optimal levels, averaging between 60% and 70%, reflecting persistent excess capacity particularly in the North. On the cost side, reduced coal prices and enhanced energy efficiencies supported industry margins, partially offsetting the impact of softening local retention prices.

Total industry dispatches during the quarter stood at 11.062 million tons, reflecting a 4.14% quarter-on-quarter increase, primarily due to strong export growth from South-based players. Export volumes during the quarter reached 1.722 million tons from 1.448 million tons, up 18.95%, while domestic dispatches increased by 1.80%, from 9.175 million tons to 9.340 million tons.

In the North Zone, total volumes for the quarter were 7.740 million tons, showing a marginal increase of 0.01% compared to the same quarter last year. Domestic sales in the North improved



by 1.90% from 7.464 million tons to 7.606 million tons, while exports declined sharply by 52.54%, from 0.269 million tons to 0.128 million tons.

In contrast, the South Zone registered robust growth, with total dispatches rising by 15.19% to 3.328 million tons, compared to 2.889 million tons in the corresponding quarter last year. This was driven by a 35.26% increase in export volumes from 1.179 to 1.594 million tons, while domestic sales rose modestly by 1.36%, from 1.710 to 1.733 million tons.

CEMENT PRODUCTION AND SALES VOLUME PERFORMANCE OF THE COMPANY

Cement production and sales volume performance of your Company for the quarter ended March 31, 2025 as compared to corresponding quarter last year is presented below:

Particulars	Quarter ended March 2025	Quarter ended March 2024	% Change
Clinker Production (Tons)	97,535	145,908	(33.15%)
Cement Production (Tons)	171,797	164,748	4.28%
Local Dispatches (Tons)	168,653	163,893	2.90%
Export Dispatches (Tons)	3,220	1,750	84.00%
Total Dispatches (Tons)	171,873	165,643	3.76%
Capacity Utilization	68.72%	65.90%	4.28%
Market share	1.55%	1.56%	(0.36%)
Market share from North region	2.22%	2.14%	3.75%

During the quarter under review, the Company recorded a positive operational performance, particularly in cement production and dispatches. Cement production rose by 4.28%, reaching 171,797 tons, compared to 164,748 tons in the corresponding quarter last year.

The average cost per ton of cement sold decreased from Rs. 14,248 to Rs. 14,036, highlighting the Company's ongoing efforts in cost control and process efficiencies. However, the Company faced pressure on margins due to a 2.12% decline in average retention price, which fell from Rs. 15,108 to Rs. 14,788. This decline in selling price significantly impacted gross profitability, despite improvements in cost structure, and ultimately affected the bottom line.

FINANCIAL PERFORMANCE OF THE COMPANY

The Financial performance of your Company for the quarter ended March 31, 2025 as compared to corresponding quarter last year is presented below:

Particulars	Quarter ended March 2025 Rs. '000	Quarter ended March 2024	% Change
Local Sales	2,506,629	2,482,988	0.95%
Export Sales	34,974	19,556	78.84%
Total Sales	2,541,603	2,502,544	1.56%
Cost of sales	2,376,472	2,360,154	0.69%
Gross Profit	165,131	142,390	15.97%
Gross Profit as % of Sales	6.50%	5.69%	14.88%
Operating Profit/ EBIT	98,277	75,076	30.90%
Net Profit	49,059	31,357	56.45%
Earnings per Share (EPS)	0.98	0.63	55.56%

The increase in sales revenue during the quarter was primarily driven by a 3.76% growth in total dispatches, with a positive quantity variance of Rs. 94.120 million. However, this was partially offset by a negative price variance of Rs. 55.061 million, due to reduced average retention rates. Cost of sales increased by 0.69% due to higher cement production. Fuel and power costs declined significantly by 32.86%, from Rs. 1,561.072 million to Rs. 1,048.162 million, with majority due to reduction in coal and electricity costs

Administrative expenses increased by 23.00% i.e. from Rs. 78.129 million to Rs. 96.100 million, and distribution expenses rose by 27.09% i.e. from Rs. 25.995 million to Rs. 33.036 million, primary force being increase in salaries and wages.

As a result of effective working capital management a reduction in borrowing levels and a decline in KIBOR rates, financial charges considerably reduced by 49.85%, from Rs. 73.859 million to Rs. 37.037 million, compared to the corresponding quarter of the last year.

FUTURE OUTLOOK

As we move into the final quarter of FY2024-25, Pakistan's economic landscape presents cautious optimism for industrial recovery. Easing inflation and recent monetary policy adjustments, particularly reductions in benchmark interest and interbank lending rates, are expected to enhance business liquidity and reduce financial costs across sectors, including cement.

The government's continued focus on infrastructure and housing development is expected to gradually support domestic cement demand. At the same time, anticipated adjustments in energy tariffs may offer relief to manufacturers through improved cost efficiency.



Fecto Cement Limited remains strategically aligned to capture these emerging opportunities. The Company continues to prioritize operational efficiency, energy cost optimization, and disciplined financial management. Export markets will remain a tactical focus to improve utilization, especially in light of fluctuating regional demand dynamics.

Despite ongoing volatility in coal prices and logistics, the Company is proactively managing input costs and supply chain risks. With a continued emphasis on cost control, product quality, and market responsiveness, the company is well positioned to maintain profitability and deliver long term stakeholder value in an evolving economic environment.

ACKNOWLEDGEMENT

The Board of Directors would like to place on record their appreciation for the valuable contribution of all stakeholders including the employees for their dedication and hard work, customers and vendors for their unwavering support, regulators for their continued support and guidance and financial institutions for the trust reposed on sponsors and management, which plays a pivotal role in the successful operational and financial performance of the Company.

On behalf of the Board of Directors



MOHAMMED YASIN FECTO
CHIEF EXECUTIVE



ROHAIL AJMAL
DIRECTOR

Karachi: April 28, 2025

CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2025

		(Un-audited) March 31 2025	(Audited) June 30 2024
	Note	Rupees in '000'	
EQUITY AND LIABILITIES			
Share capital and reserves			
Authorized capital			
75,000,000 (June 30, 2024: 75,000,000) ordinary shares of Rs. 10/- each		750,000	750,000
Issued, subscribed and paid up capital			
50,160,000 (2024: 50,160,000) ordinary shares of Rs.10/- each		501,600	501,600
Revenue reserves			
General reserve		550,000	550,000
Accumulated profit		3,275,488	2,755,559
		3,825,488	3,305,559
Capital Reserve			
Surplus on revaluation of investment in unquoted shares		66,170	54,527
		4,393,258	3,861,686
Non-current liabilities			
Long term financing from a banking company - secured	4	556,889	678,308
Lease Liability		39,811	12,285
Deferred income - Government grant	5	77,157	102,067
Deferred taxation		178,445	88,006
		852,302	880,666
Current Liabilities			
Trade and other payables	6	1,809,107	1,955,084
Short term borrowing - secured	7	505,299	735,513
Accrued mark-up		10,042	38,699
Unclaimed dividend		14,473	14,473
Unpaid dividend		185	185
Provision for taxation		77,971	-
Current maturity of long term financing - secured	8	238,304	262,238
Current maturity of lease liabilities		40,741	27,335
Current maturity of government grant	5	33,962	38,471
		2,730,084	3,071,998
Contingencies and commitments			
	9		
Total equity and liabilities		7,975,644	7,814,350
ASSETS			
Non-current assets			
Property, plant and equipment	10	3,046,423	2,951,117
Intangible Asset		10,852	-
Right-of-use assets	11	86,359	46,248
Investment Property		102,260	102,260
Long term investments		339,362	327,720
Long term deposits		10,101	10,101
Long term loans and advances		24,192	40,126
		3,619,549	3,477,572
Current assets			
Stores and spares		1,397,226	- 1,470,666
Stock-in-trade		2,081,056	1,999,639
Trade debts - unsecured		510,461	478,780
Short term loan to a related party		19,990	19,990
Loans, advances, deposits, prepayments and Other Receivable		113,918	44,721
Tax refunds due from government		40,725	41,735
Cash and bank balances		192,719	281,247
		4,356,095	4,336,778
Total assets		7,975,644	7,814,350

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.



MOHAMMED YASIN FECTO
CHIEF EXECUTIVE

ROHAIL AJMAL
DIRECTOR

ABDUL WAHAB
CHIEF FINANCIAL OFFICER

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**CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UN-AUDITED)
FOR THE PERIOD ENDED MARCH 31, 2025**

			Nine months ended March 31 2025	March 31 2024 Restated	Quarter ended March 31 2025	March 31 2024 Restated
	Note		Rupees in '000'			
Sales revenue - net	12		8,143,805	8,223,377	2,541,603	2,502,544
Cost of sales	13		(6,782,137)	(7,341,633)	(2,376,472)	(2,360,154)
Gross profit			1,361,668	881,744	165,131	142,390
Administrative expenses			(326,981)	(260,731)	(96,100)	(78,129)
Distribution costs			(99,696)	(81,118)	(33,036)	(25,995)
			(426,677)	(341,849)	(129,136)	(104,124)
Finance costs			(145,203)	(203,719)	(37,037)	(73,859)
Other expenses			(4,265)	-	-	-
Operating Profit / (loss)			785,523	336,176	(1,042)	(35,593)
Other income			103,119	89,820	62,282	36,874
Profit before levies and taxation			888,642	425,996	61,240	1,281
Levies			(50,592)	(124,509)	(1,637)	(31,411)
Profit / (loss) before taxation			838,050	301,487	59,603	(30,130)
Taxation			(318,121)	(91,627)	(10,544)	61,487
Profit after taxation			519,929	209,860	49,059	31,357
----- (Rupees) -----						
Earning per share - basic and diluted			10.37	4.18	0.98	0.63

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.


MOHAMMED YASIN FECTO
CHIEF EXECUTIVE


ROHAIL AJMAL
DIRECTOR


ABDUL WAHAB
CHIEF FINANCIAL OFFICER

**CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)
FOR THE PERIOD ENDED MARCH 31, 2025**

	Nine months ended March 31 2025	March 31 2024	Quarter ended March 31 2025	March 31 2024
	Rupees in '000'			
Profit after taxation	519,929	209,860	49,059	31,357
Other comprehensive income / (Loss)	11,642	-	(1,033)	-
Total comprehensive income for the period	531,571	209,860	48,026	31,357

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.




MOHAMMED YASIN FECTO
CHIEF EXECUTIVE


ROHAIL AJMAL
DIRECTOR


ABDUL WAHAB
CHIEF FINANCIAL OFFICER

**CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)
FOR THE PERIOD ENDED MARCH 31, 2025**

	Issued, Subscribed & Paid up capital	Revenue Reserves		Capital reserve	Total
		General Reserve	Un- appropriated Profit	Surplus on revaluation of investment in unquoted shares	
Rupees in '000'					
Balance as at June 30, 2023 (Audited)	501,600	550,000	2,438,236	106,919	3,596,755
Total comprehensive income for the nine months ended March 31, 2024					
- Profit after taxation	-	-	209,860	-	209,860
- Other comprehensive income	-	-	-	-	-
	-	-	209,860	-	209,860
Balance as at March 31, 2024 (Un-Audited)	501,600	550,000	2,648,096	106,919	3,806,615
Balance as at 30 June, 2024 (Audited)	501,600	550,000	2,755,559	54,527	3,861,686
Total comprehensive income for the nine months ended March 31, 2025					
Profit after taxation	-	-	519,929	-	519,929
Other Comprehensive income	-	-	-	11,642	11,642
	-	-	519,929	11,642	531,571
Balance as at March 31, 2025 (Un-Audited)	501,600	550,000	3,275,488	66,169	4,393,257

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.


MOHAMMED YASIN FECTO
CHIEF EXECUTIVE


ROHAIL AJMAL
DIRECTOR


ABDUL WAHAB
CHIEF FINANCIAL OFFICER



**CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED)
FOR THE PERIOD ENDED MARCH 31, 2025**

		Nine months ended March 31 2025	March 31 2024 Restated
	Note	Rupees '000'	
CASH FLOWS FROM OPERATING ACTIVITIES			
Profit before levies and taxation		888,642	425,996
Adjustments for:			
- Finance costs		145,203	203,719
- Depreciation on property, plant and equipment		77,527	203,099
- Depreciation on right-of-use assets		19,512	20,292
- Amortization of deferred government grant		(29,419)	(33,518)
- Store Write off		4,265	
- Interest income		(61,281)	(31,058)
- Gain on disposal of property, plant and equipment		(4,688)	(3,154)
		<u>151,119</u>	<u>359,380</u>
Operating Profit before working capital changes		1,039,761	785,376
Working capital changes			
Decrease / (Increase) in current assets			
- Stores and spares		69,175	(157,328)
- Stock-in-trade		(81,417)	(97,831)
- Trade debts		(31,681)	(114,334)
- Loans, advances, deposit and prepayment		(6,256)	(6,724)
- Sales tax refundable		(20,432)	2,225
Increase / (Decrease) in current liabilities			
Trade and other payables		(196,569)	159,404
		<u>(267,180)</u>	<u>(214,588)</u>
Cash generated from operations		772,582	570,788
Income tax paid		(128,269)	(100,647)
Long term loan and advances		(21,653)	(334)
Cash generated from operating activities		622,659	469,807
CAH FLOWS FROM INVESTING ACTIVITIES			
Additions to property, plant and equipment		(173,344)	(249,456)
Additions to intangible assets		(1,000)	(2,500)
Repayment of Short Term Loan by related party		-	25,010
Interest received		26,075	15,432
Proceeds from disposal of property, plant and equipment		5,200	9,961
Net cash used in investing activities		(143,069)	(201,553)
CASH FLOWS FROM FINANCING ACTIVITIES			
Repayment of lease liability (principal portion)		(18,692)	(19,588)
Dividend Paid		-	(13)
Repayment of Long term financing (principal portion)		(172,378)	(141,651)
Finance cost paid		(146,834)	(181,200)
Short Term Borrowings - net		-	(31,720)
Net cash used in financing activities		(337,904)	(374,172)
Net increase / (decrease) in cash and cash equivalents		141,685	(105,918)
Cash and cash equivalents as at beginning of the period		(404,266)	(523,667)
Cash and cash equivalents as at end of the period	14	<u>(262,580)</u>	<u>(629,585)</u>

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.



MOHAMMED YASIN FECTO
CHIEF EXECUTIVE

ROHAIL AJMAL
DIRECTOR

ABDUL WAHAB
CHIEF FINANCIAL OFFICER

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**NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)
FOR THE PERIOD ENDED MARCH 31, 2025**

1. INTRODUCTION

1.1 Legal status of the Company

Fecto Cement Limited ('the Company') was incorporated in Pakistan on February 28, 1981 as a public limited company under the repealed Companies Act, 1913 (repealed with the enactment of the Companies Ordinance, 1984 on October 8, 1984 and subsequently by the Companies Act, 2017 on May 30, 2017). The shares of the Company are quoted on Pakistan Stock Exchange Limited.

1.2 Location of the registered office and the manufacturing facilities

Registered office:

The Company's registered office is situated at Plot # 60-C, Khayaban-e-Shahbaz, Phase-VI, Defense Housing Authority, Karachi-75500.

Manufacturing facility:

The Company's manufacturing facility is situated at Sangjani Village Sangjani, Islamabad-4400.

1.3 Principal business activity

The principal activity of the Company is production and sale of ordinary portland cement.

2. BASIS OF PREPARATION

2.1 Statement of compliance

These Condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise:

- International Accounting Standard (IAS) 34 'Interim Financial Reporting', issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of, and the directives issued under, the Companies Act, 2017.

Where the provisions of, and the directives issued under, the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of, and directives issued under, the Companies Act, 2017 have been followed.

These condensed interim financial statements do not include all the information and disclosures as required in the annual financial statements and should be read in conjunction with the Company's annual financial statements for the year ended June 30, 2024.



2.2 Basis of measurement

Items in these condensed interim financial statements have been measured at their historical cost except for long term investment in unquoted ordinary shares of M/s. Frontier Paper Products(Private) Limited which is carried at fair value through other comprehensive income.

2.3 Functional and presentation currency

Items included in these condensed interim financial statements are measured using the currency of the primary economic environment in which the Company operates. These condensed interim financial statements are presented in Pak Rupees which is the Company's functional and presentation currency.

2.4 Use of estimates and judgments

In preparing these condensed interim financial statements, significant judgements made by the management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those applied in the annual financial statements of the Company as at and for the year ended June 30, 2024.

3. SUMMARY OF MATERIAL ACCOUNTING POLICIES

The material accounting policies applied in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual financial statements of the Company for the year ended June 30, 2024 except the following:

3.1 Intangible Assets

These are stated at cost less accumulated amortization and impairment losses, if any. Amortization is charged to the profit or loss applying the straight line method at the determined rate. The assets' residual values, the method of amortization and useful lives are reviewed and adjusted, if appropriate, at each reporting date.

4. LONG TERM FINANCING FROM A BANKING COMPANY - secured

Financing under SBP schemes

	(Un-audited) March 31 2025	(Audited) June 30 2024
Financing Scheme for Renewable Energy	221,275	271,903
Temporary Economic Refinance Facility (TERF)	335,614	373,585
	<u>556,889</u>	<u>645,488</u>
Other financing arrangements		
Term Finance II	-	32,820
	<u>556,889</u>	<u>678,308</u>



	(Un-audited) March 31 2025	(Audited) June 30 2024
	Rupees in '000'	
5. DEFERRED INCOME - GOVERNMENT GRANT		
Opening balance	140,538	184,545
Less: Amortized for the period / year	(29,419)	(44,007)
	<u>111,119</u>	<u>140,538</u>
Less: Current maturity shown under current liability	(33,962)	(38,471)
Non-current maturity	<u>77,157</u>	<u>102,067</u>

6. TRADE AND OTHER PAYABLES

During the quarter, the Company was approached by a prospective buyer expressing interest in acquiring the land of the Company classified as investment property. In this regard, the buyer has deposited earnest money into a separate non-interest bearing bank account maintained by the company. The receipt of these funds is subject to the completion of necessary legal, corporate, and regulatory formalities, including compliance with the provisions of the Companies Act, 2017 and the approval of the Board of Directors. The earnest money is fully refundable should the proposed transaction not proceed.

As at the reporting date, the sale has not been finalized, and the amount received has been classified as advance against sale of investment property under trade and other payables.

	(Un-audited) March 31 2025	(Audited) June 30 2024
	Rupees in '000'	
7. SHORT TERM BORROWINGS - secured		
Running Finance	455,299	685,513
Export Re-Finance	50,000	50,000
	<u>505,299</u>	<u>735,513</u>



	(Un-audited) March 31 2025	(Audited) June 30 2024
	Rupees in '000'	
8. CURRENT MATURITY OF LONG TERM FINANCING - Secured		
Financing under SBP schemes		
Financing Scheme for Renewable Energy	95,156	98,180
Temporary Economic Refinance Facility (TERF)	<u>93,172</u>	<u>95,437</u>
	188,328	193,617
Other financing facilities		
Term Finance II	<u>49,976</u>	<u>68,621</u>
	<u>238,304</u>	<u>262,238</u>

9. CONTINGENCIES AND COMMITMENTS

9.1 Contingencies

9.1.1 Contingent liabilities existing as at the reporting date

- (a) The Competition Commission of Pakistan (CCP) passed an order on August 27, 2009 and imposed a penalty on all cement manufacturers of the country on the alleged ground of formation of cartel for marketing arrangement. The amount of penalty imposed on the Company was Rs. 174.063 million. The Company challenged the constitutionality of the Competition Act, 2010 before the Honorable Lahore High Court (LHC) and the order dated August 27, 2009 passed by the CCP on merits.

The LHC vide its order dated October 26, 2020 dismissed the petitions filed by the Company together with other petitioners and declared the competition law intra vires. The LHC, however, struck down the constitution of Competition Appellate Tribunal (CAT) as being unconstitutional. The Judgment of the Lahore High Court has been challenged by the Company as well as the CCP before the Supreme Court of Pakistan. The Supreme Court has been pleased to grant leave in the petitions and have converted them in Civil Appeals. The Appeals remain pending adjudication before the Supreme Court.

The constitution of CAT has also been challenged by the Company before the High Court of Sindh (SHC), which had earlier, via order dated January 02, 2018, restrained CAT from



passing any final order in the Appeals filed against the CCP's order dated August 27, 2009. Subsequently, on February 24, 2025, the Honorable SHC vacated the interim stay order previously granted on petitions filed by various cement manufacturers and the All Pakistan Cement Manufacturers Association in relation to the penalties imposed by the CCP. The Company, along with other cement manufacturers, continues to actively pursue its defense. Based on the legal opinion obtained, management believes that there are reasonable grounds to contest the matter, and accordingly, no provision has been recognized in these financial statements.

- (b) In respect of Tax year 2015, the Commissioner Inland Revenue (Appeals) passed an order disallowing certain expenses resulting in a demand of Rs.6.5m. The company challenged the impugned order before the Appellate Tribunal Inland Revenue which is pending. According to the legal counsel Company has a good arguable case. Therefore, no provision has been made for the said demand.

(Un-audited)	(Audited)
March 31	June 30
2025	2024
Rupees in '000'	

9.2 Commitments

As of the reporting date, the outstanding financial commitments of the company were as follows:

-in respect of import of stores and spares	28,705	69,842
- Letter of guarantee in favour of Sui Northern Gas Pipeline Limited (SNGPL)	-	110,000
	28,705	179,842

10. PROPERTY, PLANT AND EQUIPMENT

Operating Assets	2,330,534	2,370,613
Capital Work in Progress	318,248	140,903
Capital Spares	397,641	439,601
	3,046,424	2,951,117

11. RIGHT-OF-USE ASSETS

Opening net book value	46,248	76,812
Acquired during the period/year	59,623	-
Transferred to operating fixed assets	-	(4,908)
Depreciation during the period / year	(19,512)	(25,656)
Closing net book Value	86,359	46,248

	Note	(Un-audited) nine months ended March 31 2025 2024 Rupees in '000'	
12. SALES REVENUE - net			
Revenue from Local Sales	12.1	7,904,278	8,124,838
Revenue from Export Sales	12.2	239,527	98,539
		8,143,805	8,223,377
12.1 Revenue from Local Sales			
Sales of goods to local customers - gross		12,041,934	11,203,843
Less: Trade Discount		(104,492)	(99,803)
Excise duty		(1,963,577)	(1,078,722)
Sales tax		(2,069,587)	(1,900,480)
		(4,137,656)	(3,079,005)
		7,904,278	8,124,838
12.2 Revenue from Export Sales			
Sales of goods to foreign customers		239,527	98,539
		239,527	98,539
13. COST OF SALES			
Opening stock of finished goods		94,240	104,221
Cost of goods manufactured	13.1	6,760,316	7,357,515
		6,854,556	7,461,736
Closing stock of finished goods		(72,419)	(120,103)
		6,782,137	7,341,633
13.1 Cost of goods manufactured			
Raw and packing materials consumed		950,883	1,004,407
Conversion cost incurred		5,461,617	6,290,092
		6,412,500	7,294,499
Change in work-in-process inventory:			
Opening work-in-process		588,526	610,422
Closing work-in-process		(240,710)	(547,406)
		347,816	63,016
		6,760,316	7,357,515



	(Un-audited) March 31 2025	(Un-audited) March 31 2024
	Rupees in '000'	
14. CASH AND CASH EQUIVALENTS		
Cash and bank balances	192,719	192,803
Short term borrowings - running finance	<u>(455,299)</u>	<u>(822,388)</u>
	<u>(262,580)</u>	<u>(629,585)</u>

15. TRANSACTIONS AND BALANCES WITH RELATED PARTIES

The related parties comprise of Frontier Papers Products (Private) Limited, Fecto Cement Nooriabad (Private) Limited, key management personnel of the Company, directors and their close family members and staff provident fund. Transactions entered into, and balances held with, the related parties during the year other than those disclosed elsewhere in these condensed interim financial statements are as follows:

			(Un-audited) March 31 2025	2024
			Rupees '000'	
Name of the related party	Basis of relationship with the party	Particulars		
Frontier Paper Products (Private) Limited	Associated company	Purchases made during the	507,341	549,516
		Payments made during the	534,463	517,135
		Interest charged during the	2,702	9,459
		Loan Repaid	-	25,010
Director and key Management Personnel	Other related party	Remuneration of the Chief Executive	50,071	28,820
		Directors' meeting fee	300	220
		Remuneration of executives	224,457	189,071
Staff Provident Fund	Other related party	Contribution to employees provident fund	24,561	22,300

			(Un-audited) March 31, 2025	(Audited) June 30, 2024
			Rupees in '000'	
Balances outstanding as of the period / year				
Frontier Paper Products (Private) Limited	Associated company	Balance payable	48,321	75,443
		Interest outstanding	1,108	4,050
		Loan outstanding	19,990	19,900
Staff Provident Fund	Other related party	Balance Payable	5,961	5,351



16. FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The carrying amounts of all financial assets and liabilities reflected in these condensed interim financial statements approximate their fair values.

The Company measures fair value of all assets and liabilities using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.

Level 3: Fair value measurements using inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

Fair values of assets that are traded in active markets are based on quoted market prices. For all other assets the Company determines fair values using valuation techniques unless the instruments do not have a market \ quoted price in an active market and whose fair value cannot be reliably measured.

The table below analyses the assets measured at fair value at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorised:

	March 31, 2025 (Un-audited)		
	Level 1	Level 2	Level 3
	Rupees in '000'		
Investment in privately placed TFCs	-	99,920	-
Investment in unquoted ordinary shares of M/s. Frontier Paper Products (Private) Limited	-	-	238,442
	June 30, 2024 (Audited)		
	Level 1	Level 2	Level 3
	Rupees in '000'		
Investment in privately placed TFCs	-	99,920	-
Investment in unquoted ordinary shares of M/s. Frontier Paper Products (Private) Limited	-	-	226,800



The Company uses the Discounted Free Cash Flows to Equity model of business valuation to arrive at the fair value of its investment in the unquoted ordinary shares of its investment in M/s. Frontier Paper Products (Private) Limited. The assumptions and inputs used in the valuation mainly include the present risk-free rate, equity beta, equity risk premium (used in the derivation of the discount rate) as well as the projected rates of increase in sales, cost of sales, administrative and selling expenses, finance costs, other expenses and terminal growth rates.

17. GENERAL

17.1 Date of authorization of these condensed interim financial statements

These condensed interim financial statements were authorised for issue by the Board of Directors of the Company in their meeting held on April 28, 2025.

17.2 Level of rounding

Figures in these condensed interim financial statements have been rounded off to the nearest thousand rupees.


MOHAMMED YASIN FECTO
CHIEF EXECUTIVE


ROHAIL AJMAL
DIRECTOR


ABDUL WAHAB
CHIEF FINANCIAL OFFICER

قرضوں میں کمی، ورکنگ کیپٹیل مینجمنٹ اور KIBOR ریٹ میں کمی کی بدولت مالی اخراجات میں 49.85 فیصد کی نمایاں کمی ہوئی، یعنی 73.859 ملین روپے سے کم ہو کر 37.037 ملین روپے ہو گئے۔

مستقبل کی صورتحال

مالی سال 2024-25 کی آخری سہ ماہی میں داخل ہوتے ہوئے، معیشت میں محتاط رجحانیت دیکھی جا رہی ہے۔ افراط زر میں کمی اور پالیسی ریٹ میں حالیہ کمی سے کاروباری حالات میں بہتری اور مالیاتی لاگت میں کمی متوقع ہے۔

حکومت کی انفراسٹرکچر اور ہاؤسنگ پر توجہ مقامی سینٹ طلب کو سہارا دے سکتی ہے۔ توانائی ٹیرف میں متوقع رد و بدل سے لاگت میں مزید بہتری ممکن ہے۔

فیکٹو سینٹ لمیٹڈ ابھرتے مواقع سے فائدہ اٹھانے کے لیے حکمت عملی کے تحت کام کر رہی ہے۔ کمپنی آپریشنل کارکردگی، توانائی کے اخراجات میں کمی، اور مالی نظم و ضبط کو ترجیح دے رہی ہے۔ برآمدات پر بھی توجہ برقرار رہے گی۔

کونسل کی قیمتوں اور لاجسٹکس میں اتار چڑھاؤ کے باوجود، کمپنی لاگت اور سپلائی چین کے خطرات کا مؤثر انداز میں انتظام کر رہی ہے۔

اظہار تشکر

بورڈ آف ڈائریکٹرز تمام اسٹیک ہولڈرز کا شکریہ ادا کرتا ہے جن میں کمپنی کے محنتی ملازمین، وفادار گاہک، سپلائرز، ریگولیٹرز، اور مالیاتی ادارے شامل ہیں، جن کے اعتماد اور تعاون کے بغیر کمپنی کی کامیاب کارکردگی ممکن نہ ہوتی۔

منجانب بورڈ



روحیل اجیل

ڈائریکٹر



محمد یوسف فیکٹو

چیف ایگزیکٹو



سینٹ کی فی ٹن اوسط لاگت 14,248 روپے سے کم ہو کر 14,036 روپے ہوئی، جو لاگت کنٹرول اور آپریشنل بہتری کی عکاس ہے۔ تاہم، اوسط فروخت قیمت میں 2.12 فیصد کمی (15,108 روپے سے 14,788 روپے) نے مجموعی منافع کو متاثر کیا۔

کمپنی کی مالی کارکردگی

مارچ 31، 2025 کو ختم ہونے والی سہ ماہی کے دوران آپ کی کمپنی کی مالی کارکردگی، گزشتہ سال کی اسی سہ ماہی کے مقابلے میں، درج ذیل ہے

تفصیلات	سہ ماہی ختم شدہ مارچ 2025 (روپے '000)	سہ ماہی ختم شدہ مارچ 2024 (روپے '000)	فیصد تبدیلی
مقامی فروخت	2,506,629	2,482,988	0.95 فیصد
برآمدی فروخت	34,974	19,556	78.84 فیصد
کل فروخت	2,541,603	2,502,544	1.56 فیصد
فروخت کی لاگت	2,376,472	2,360,154	0.69 فیصد
مجموعی منافع	165,131	142,390	15.97 فیصد
مجموعی منافع بطور فیصد فروخت	6.50 فیصد	5.69 فیصد	14.19 فیصد
EBIT / آپریٹنگ منافع	98,277	75,076	30.90 فیصد
خالص منافع	49,059	31,357	56.45 فیصد
(EPS) فی حصص آمدنی	0.98	0.63	55.56 فیصد

سہ ماہی کے دوران فروخت سے حاصل شدہ آمدنی میں 3.76 فیصد کا اضافہ مجموعی ترسیلات میں اضافے کی بدولت ہوا، جس سے 94.120 ملین روپے کا مثبت فرق آیا۔ لیکن، قیمتوں میں کمی کی وجہ سے 55.061 ملین روپے کا منفی اثر بھی ہوا۔

پیداواری لاگت میں 0.69 فیصد اضافہ سینٹ کی زیادہ پیداوار کی وجہ سے ہوا۔ تاہم، کوئلہ اور بجلی کی قیمتوں میں کمی کی وجہ سے ایندھن و توانائی کی لاگت میں 32.86 فیصد کمی ہوئی۔

انتظامی اخراجات 23.00 فیصد بڑھ کر 78.129 ملین روپے سے 96.100 ملین روپے ہو گئے، جبکہ ترسیلی اخراجات 27.09 فیصد بڑھ کر 33.036 ملین روپے ہو گئے، جس کی بڑی وجہ تنخواہوں اور اجرتوں میں اضافہ تھا۔

قیمتوں میں نرمی کے باوجود کونسلے کی قیمتوں میں کمی اور توانائی کی بہتری نے مارجنز کو سہارا دیا۔ سہ ماہی کے دوران مجموعی ترسیلات 11.062 ملین ٹن رہیں، جو گزشتہ سہ ماہی کے مقابلے میں 4.14 فیصد زیادہ ہیں۔

شمالی زون میں مجموعی ترسیلات 7.740 ملین ٹن رہیں، جس میں گزشتہ سال کے مقابلے میں محض 0.01 فیصد کا معمولی اضافہ ہوا۔ مقامی فروخت میں 1.90 فیصد اضافہ جبکہ برآمدات میں 52.54 فیصد کی کمی واقع ہوئی۔

جنوبی زون میں ترسیلات میں 15.19 فیصد اضافہ ہوا، جو 2.889 ملین ٹن سے بڑھ کر 3.328 ملین ٹن ہو گئیں۔ برآمدات میں 35.26 فیصد اضافہ اور مقامی فروخت میں 1.36 فیصد اضافہ ہوا۔

کمپنی کی سیمنٹ پیداوار اور فروخت کی کارکردگی

مارچ 31، 2025 کو ختم ہونے والی سہ ماہی کے دوران آپ کی کمپنی کی سیمنٹ پیداوار اور فروخت کی کارکردگی، گزشتہ سال کی اسی سہ ماہی کے مقابلے میں، درج ذیل ہے

تفصیلات	سہ ماہی ختم شدہ مارچ 2025	سہ ماہی ختم شدہ مارچ 2024	فیصد تبدیلی
کلنر پیداوار (ٹن)	97,535	145,908	(33.15) فیصد
سیمنٹ پیداوار (ٹن)	171,797	164,748	4.28 فیصد
مقامی ترسیلات (ٹن)	168,653	163,893	2.90 فیصد
برآمدی ترسیلات (ٹن)	3,220	1,750	84.00 فیصد
کل ترسیلات (ٹن)	171,873	165,643	3.76 فیصد
پیداواری صلاحیت کا استعمال	68.72 فیصد	65.90 فیصد	4.28 فیصد
مارکیٹ شیئر	1.55 فیصد	1.56 فیصد	(0.36) فیصد
شمالی زون کا مارکیٹ شیئر	2.22 فیصد	2.14 فیصد	3.75 فیصد

مارچ 31، 2025 کو ختم ہونے والی سہ ماہی کے دوران، کمپنی نے آپریشنل کارکردگی کے میدان میں مثبت پیش رفت کی۔ سیمنٹ کی پیداوار میں 4.28 فیصد اضافہ ہوا اور یہ 171,797 ٹن تک پہنچ گئی، جبکہ گزشتہ سال یہی مقدار 164,748 ٹن تھی۔



ڈائریکٹرز کا جائزہ رپورٹ

محترم اراکین

آپ کی کمپنی کے ڈائریکٹرز آپ کے سامنے مارچ 31، 2025 کو ختم ہونے والی سہ ماہی کے لیے جائزہ رپورٹ پیش کرتے ہوئے خوشی محسوس کر رہے ہیں۔

معاشی و صنعتی جائزہ

مالی سال 2024-25 کی تیسری سہ ماہی کے دوران، پاکستان کی معاشی صورتحال میں بہتری آئی، جسے افراطِ زر میں کمی اور پالیسی ریٹ میں بتدریج کمی نے سہارا دیا۔ سال 2023 میں اوسط سالانہ مہنگائی 30.08 فیصد تھی، جو 2024 میں کم ہو کر 12.6 فیصد ہوئی اور مالی سال 2025 میں مزید کم ہو کر 5.25 فیصد تک آگئی، جو ایک مستحکم رجحان کو ظاہر کرتی ہے۔ پالیسی ریٹ جو کہ ستمبر 2023 میں 24.67 فیصد کی بلند ترین سطح پر تھا، وہ دسمبر 2024 تک کم ہو کر 12.16 فیصد تک آگیا، جو اسٹیٹ بینک کی مؤثر مالیاتی پالیسی کا نتیجہ ہے۔ ان اقدامات کے باعث کاروباری فضا میں بہتری اور قرضوں کی لاگت میں کمی واقع ہوئی۔

ان مثبت اشاروں کے باوجود، سیمنٹ انڈسٹری کی کارکردگی مخلوط رہی۔ جولائی 2024 سے مارچ 2025 کے دوران مقامی سیمنٹ کی ترسیلات میں گزشتہ سال کے مقابلے میں 6.60 فیصد کمی واقع ہوئی، جس کی بڑی وجہ نجی ہاؤسنگ اور عوامی انفراسٹرکچر منصوبوں میں سست روی تھی۔

نجی شعبے میں یہ سست روی بلند تعمیراتی لاگت، ہاؤسنگ منصوبوں کے لیے محدود قرضوں اور جائیداد میں سرمایہ کاری کی سست بحالی کے باعث تھی۔ سرکاری سطح پر ترقیاتی اخراجات میں کمی اور مالیاتی دباؤ نے انفراسٹرکچر پر ہونے والی سیمنٹ کھپت کی رفتار کو محدود رکھا۔

اس کے برعکس، برآمدات میں 28.08 فیصد کا نمایاں اضافہ ریکارڈ کیا گیا۔ جنوبی زون کی کمپنیوں نے بین الاقوامی طلب سے بھرپور فائدہ اٹھایا، جہاں برآمدی ترسیلات مجموعی جنوبی ترسیلات کا 53.68 فیصد رہیں جبکہ شمالی زون میں یہ شرح محض 4.68 فیصد رہی۔ پیداواری صلاحیت کا استعمال شعبے بھر میں 60-70 فیصد رہا، جو خاص طور پر شمالی علاقوں میں اضافی صلاحیت کی نشاندہی کرتا ہے۔



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