



CONDENSED INTERIM
FINANCIAL INFORMATION
FOR THE PERIOD ENDED

31 MARCH 2025

**Escorts Investment Bank Limited** 



# TABLE OF **CONTENTS**

Corporate information	_ 02
Directors' Report	_ 03
Directors' Report (Urdu)	_ 05
Condensed Interim Statement of Financial Position	_ 08
Condensed Interim Statement of Profit or Loss	_ 09
Condensed Interim Statement of Comprehensive Income	_ 10
Condensed Interim Statement of Changes in Equity	_ 11
Condensed Interim Statement of Cash Flows	_ 12
Selected Notes to the Condensed Interim Financial Statements	_ 13



# **CORPORATE**

# **INFORMATION**

# **BOARD OF DIRECTORS**

Syed Tahir Nawazish

(Chairman)

Mr. Basit Rahman Malik

(Chief Executive Officer)

Ms. Madiha Arooi

Mr. Muhammad Rasheed Alam

Applications for the fit and proper criteria of three proposed directors have been submitted to the SECP.

# CHIEF FINANCIAL OFFICER

Ms. Naima Fazal

# **COMPANY SECRETARY**

Jehanzaib

# **EXTERNAL AUDITORS**

Ilyas Saeed & Company (Chartered Accountants)

# TAX CONSULTANTS

Ilyas Saeed & Company (Chartered Accountants)

# **LEGAL ADVISOR**

Mandviwalla & Zafar Advocates

### SHARE REGISTRAR

Hameed Majeed Associates (Private) Limited

# BANKERS TO THE COMPANY

Bank Alfalah Limited

MCB Bank Limited

Sindh Bank Limited

United Bank Limited

National Bank of Pakistan Limited

# REGISTERED OFFICE

Ground Floor, 26-Davis Road, Lahore.

Tel: (92-42) 36361393-5

www.escortsbank.net

info@escortsbank.net

UAN: 042 111 003 425

Toll Free: 0800 03425



# BE AWARE, BE ALERT, BE SAFE

Learn about investing at www.jamapunji.pk





# DIRECTORS' **RFPORT**

On behalf of the Board of Directors of Escorts Investment Bank Limited ("Company"), we are pleased to present the Directors' report together with the condensed interim financial statements (unaudited) of the Company for the quarter ended on March 31, 2025.

# **ECONOMY REVIEW**

Global economy during the first quarter of calendar year 2025 saw a mixed performance. Tariffs and resource acquisition competitions among the key players is shaping the trade dynamics. The U.S. maintained its tariffs on Chinese goods, accelerating supply chain shifts to Southeast Asia and Mexico, while China retaliated with restrictions on rare earth exports. Meanwhile, the U.S. intensified efforts to secure critical minerals—particularly lithium, titanium, and rare earths—from Ukraine, offering reconstruction aid in exchange for long-term supply agreements. This move aimed to reduce reliance on China but sparked tensions with European allies, who sought access to the same resources for their green transition. Ukraine's struggling mining sector, still recovering from war damage, saw a surge in foreign investment but faced logistical hurdles due to ongoing conflict in the east.

The service exports grew to \$5.5 billion (up by 6.0%) and imports to \$7.7 billion (up by 12.0%), resulting in a service trade deficit of \$2.3 billion higher than \$1.7 billion last year. IT exports grew by 25.5 percent to \$2.5 billion against \$2.0 billion last year.

Large Scale Manufacturing remained on a bumpy recovery path. In January 2025 MoM growth showed an increase of 2.1 percent as compared to December 2024. However, YoY basis, this sector contracted by 1.2 percent. In agriculture sector, wheat production has been targeted to reach 27.9 million tones. Government had extended input subsidies and interest free loans to the farmers along with the distribution of high yield seeds.

During the month of March 2025, there has been a significant rise in foreign remittances and these stood at \$4.1 billion. The country recorded a highest ever monthly current account surplus of \$1.2 billion during March.

The Monetary Policy Committee (MPC) decided to keep the policy rate unchanged at 12 percent in its meeting held on March 10, 2025 – after 1000 bps cut in policy rate since June 2024.

# **PERFORMANCE REVIEW**

Profit on Financing, for nine months ended on March 31, 2025, have been recorded at Rs. 65.199 million as compared to Rs. 52.040 million which shows a considerable increase of above 25%. Profit on bank deposits have significantly dropped due to the declining policy rate and has been recorded 6.950 million as compared to Rs. 11.630 million for the same period last year, it has been declined by 40%. EPS has also dropped significantly from Rs. (0.06) to Rs. (0.31).



# **RENEWAL OF IFS LICENSE**

The Company's IFS license is in renewal process and it has been applied for renewal with the SECP.

# INTENTION TO ACQUIRE MAJORITY SHAREHOLDING OF THE COMPANY

Subsequent to the reporting date, on April 17, 2025, AKD Securities Limited, Manager to the Offer of the Public Announcement of Intention (PAI), has served notice of intention by Mr. Kamran Malik and Mr. Sheikh Ali Baakza (the "Acquirers"). To acquire entire 87.96% Bahria Town (Pvt) Limited shares and up to 6.02% of the issued paid-up share capital held by the public.

# **ACKNOWLEDGEMENT**

The Directors wish to thank The Securities and Exchange Commission of Pakistan for their valued support, assistance and guidance. The Board would like to take this opportunity to express their admiration to the employees and management of the Company for their commitment, hard work and cooperation throughout the period. The Company recognizes and records its gratitude for all their efforts.

For and on behalf of the Board.

**Basit Rehamn Malik** 

Chief Executive / Director

Chairman / Director



# ڈائر یکٹرز کی **رپورٹ**

ایسکارٹس انویسٹمینٹ بینک لمیٹڈ ("سمپنی") کے بورڈ آف ڈائیرکٹرز،ڈائیرکٹرز کی رپورٹ اور کمپنی کے 31 مارچ 2025 کواختیام پذیر ہونے والی مدت کے غیرآ ڈٹ شدہ مالی گوشوار ہے پیش کرنے میں مسرت کا اظہار کرتے ہیں۔

# معيشت كاجائزه

کیانڈرسال 2025 کی پہلی سہ ماہی کے دوران عالمی معیشت میں ملی جلی کارکردگی دیکھنے میں آئی۔اہم کھلاڑیوں کے درمیان ٹیرف اور وسائل کے حصول کے مقابلے تجارتی حرکات کوشکیل دے رہے ہیں۔امریکہ نے چینی سامان پراپیخصولات کو برقر اررکھا، جنوب مشرقی ایشیا اور میکسیکو سے سپلائی چین کو تیز کیا ، جبکہ چین نے جوابی طور پر نایاب معدنیات کی برآ مدات پر پابندیاں عائد کیں۔دریں اثنا،امریکہ ایشیا اور میکسیکو سے سپلائی چین کو تیز کیا ، جبکہ چین نے جوابی طور پر نایاب معدنیات کی برآ مدات پر پابندیاں عائد کیں۔دریں اثنا،امریکہ نے یوکرین سے اہم معدنیات خاص طور پر بیٹھیم ، ٹائینیم کو محفوظ کرنے کی کوششیں تیز کر دیں،طویل مدتی سپلائی کے معاہدوں کے بدلے لئمیرنوکی امداد کی پیشش کی۔اس اقد ام کا مقصد چین پر انحصار کم کرنا تھالیکن اسی نے یورپی اتحاد یوں کے ساتھ تنا و کوجنم دیا۔ یوکرین کا کان کئی کا شعبہ ، جوابھی تک جنگ کے نقصان سے ٹھیک ہور ہا ہے ، نے غیر ملکی سر مایہ کاری میں اضافہ دیکھالیکن مشرق میں جاری تناز عات کی وجہ سے اسے رکا وٹوں کا سامنا کرنا پڑا۔

سروس کی برآمدات بڑھ کر 5.5 بلین ڈالر (6.0 فیصداضا نے سے )اور درآمدات 7.7 بلین ڈالر (12.0 فیصداضا نے سے ) ہو گئیں، جس کے نتیج میں سروس تجارتی خسارہ گزشتہ سال 1.7 بلین ڈالر کے مقابلے میں 2.3 بلین ڈالر زیادہ ہے۔ آئی ٹی کی برآمدات گزشتہ سال 2.0 بلین ڈالر کے مقابلے میں 25.5 فیصد بڑھ کر 2.5 بلین ڈالر ہو گئیں۔

بڑے پیانے پرمینوفینکچرنگ ایک مشکل بحالی کے راستے پر رہی۔ جنوری 2025 میں ماہانہ ترقی میں دسمبر 2024 کے مقابلے میں 2.1 فیصد کا اضافہ ہوا۔ تاہم، سالانہ بنیادوں پر ، اس شعبے میں 1.2 فیصد کی واقع ہوئی۔ زرعی شعبے میں گندم کی پیداوار 27.9 ملین ٹن تک پہنچنے کاہدف رکھا گیا ہے۔ حکومت نے زیادہ پیداواروالے بیجوں کی تقسیم کے ساتھ کسانوں کوسبسڈی اور بلاسود قرضوں میں توسیع کی۔

مارچ2025 کے مہینے کے دوران غیرمکی ترسیلات میں نمایاں اضافہ ہوا ہے اور بید 4.1 بلین ڈالرر ہا۔ملک نے مارچ کے دوران 1.2 بلین ڈالر کا ماہانہ کرنٹ اکا وَنٹ سرپلس ریکارڈ کیا۔

مانیٹری پالیسی کمیٹی (MPC)نے جون 2024سے پالیسی ریٹ میں 6ps 1000 کی کمی کے بعد 10 مارچ 2025 کو ہونے والی اپنی میٹنگ میں پالیسی ریٹ کو 12 فیصد پر برقر ارر کھنے کا فیصلہ کیا۔



# کارکردگی کا جائزہ

31 مارچ 2025 كوختم ہونے والے نو ماہ ميں فنانسنگ پر منافع 52.040 ملين روپے كے مقابلے ميں 65.199 ملين رہا جو كه 25 فیصد سے زیادہ کا نمایاں اضافہ ظاہر کرتا ہے۔گرتی ہوئی یالیسی ریٹ کی وجہ سے بینک ڈیازٹس پرمنافع میں نمایاں کمی آئی اور یہ 6.950 ملین ریکارڈ کیا گیا ہے جوگز شتہ سال کی اسی مدت کے لیے 11.630 ملین تھا،اس میں 40 فیصد کی کمی واقع ہوئی ہے۔EPS بھی (0.06) رویے سے (0.31) رویے نمایاں طور پر گر گیا ہے۔

# IFS لائسنس كى تجديد

سمپنی کا IFSالاُسنس تجدید کے ممل میں ہے اورا سے SECP کے پاس تجدید کے لیے درخواست دی گئی ہے۔

# تمینی کے اکثریق صص کے حصول کا ارادہ

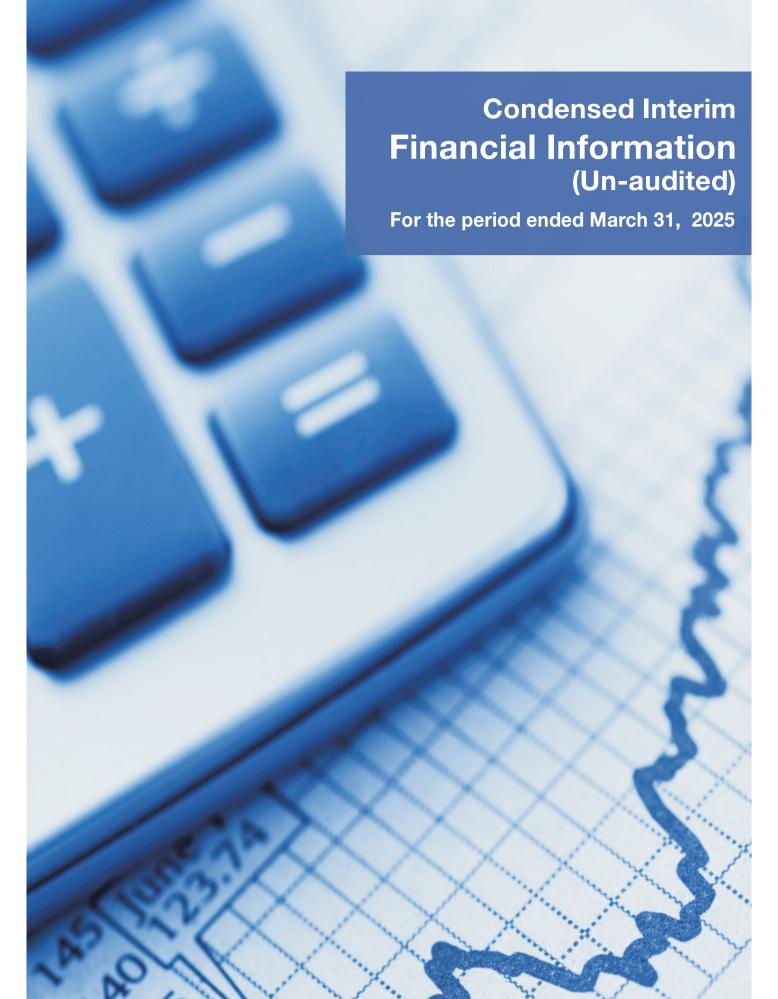
ر پورٹنگ کی تاریخ کے بعد 17 اپریل 2025 کو AKDسکیو رٹیز لمیٹڈ، آ فرآف دی پیلک انا ونسمنٹ آف انٹینشن (PAI) کے مینیجر نے جناب کامران ملک اور جناب شیخ علی با کزا کی طرف سے نمپنی حاصل کرنے کا نوٹس بھجوایا ہے جو کہ بحربیٹا وَن (یرائیویٹ) لمیٹٹر کے یورے%87.96 شیئر زحاصل کرنا اور بیڈا پشیئر کیپیل کا%6.02 بیلک سے حاصل کرنا ہے۔

# اعتراف

ڈائر یکٹرزسکیورٹیزاینڈائیسینج کمیشن آف یا کستان کاان کی گرانقدر حمایت، مدداور رہنمائی کے لیے شکریدادا کرنا چاہتے ہیں۔بورڈاس موقع کو کمپنی کے ملاز مین اور انتظامیہ کے لیے ان کے عزم، محنت اور تعاون کے لیے ان کی تعریف کا اظہار کرنا حیا ہتا ہے۔ کمپنی ان کی تمام کوششوں کوشلیم کرتی ہے اوراس کاشکر یہ اوا کرتی ہے۔

منحانب/برائے بورڈ

سى اى اواينڈ ڈ ائر يکٹر





# CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2025

	Note	(Un-Audited) 31-Mar-25 Rupees	(Audited) 30-Jun-24 Rupees
ASSETS			
NON-CURRENT ASSETS			
Property and equipment	5	131,077,243	144,410,534
Intangible assets	6	5,206,320	5,406,270
Long term investments		24,546,125	24,546,125
Long term finances	7	90,895,924	36,256,539
Long term deposits		8,505,674	8,476,274
Deferred tax asset - net	8	122,597,618	122,597,618
CURRENT ASSETS		382,828,904	341,693,360
Current portion of non-current assets		27,372,115	39,012,851
Short term investments	9	11,704,876	8,660,157
Short term finances	10	123,996,010	116,866,350
Short term advances		2,597,726	2,547,539
Prepayments		4,749,979	2,673,314
Interest receivable		21,947,991	14,115,324
Other receivables		8,773,340	7,173,911
Tax refunds due from the government		70,406,078	68,344,410
Cash and bank balances	11	34,195,600	124,969,042
		305,743,715	384,362,898
TOTAL ASSETS		688,572,619	726,056,258
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Authorized share capital			
300,000,000 (2024: 300,000,000) ordinary shares of Rs. 10 each		3,000,000,000	3,000,000,000
		0,000,000,000	0,000,000,000
Issued, subscribed and paid up capital		1,356,000,000	1,356,000,000
Capital reserves		158,042,871	158,042,871
Revenue reserve		(1,001,396,283)	(959,992,575)
Revaluation surplus on property and equipment		16,302,167	16,937,318
LIABILITIES		528,948,755	570,987,614
NON-CURRENT LIABILITIES			
	10	00 001 704	05 000 700
Lease liabilities	12	29,331,784 29,331,784	35,298,792 35,298,792
CURRENT LIABILITIES		20,001,704	00,290,792
Current portion of non-current liabilities	13	9,993,823	9,338,951
Trade and other payables	14	115,931,431	107,003,743
Unclaimed dividend		2,385,654	2,385,654
Provision for taxation and tax levises		1,981,172	1,041,504
		130,292,080	119,769,852
CONTINGENCIES AND COMMITMENTS	15	-	
TOTAL EQUITY AND LIABILITIES		688,572,619	726,056,258

The annexed notes from 1 to 24 form an integral part of these financial statements.

Cheif Executive Officer

Chief Financial Officer



# CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS FOR THE PERIOD AND QUARTER ENDED MARCH 31, 2025 (UN-AUDITED)

		Nine Months E	nded March 31,	Quarter Ende	d March 31
		2025	2024	2025	2024
	Note	Rupees	Rupees	Rupees	Rupees
Income					
Profit on financing		65,199,116	52,040,931	20,665,402	18,034,681
Return on investments		3,385,612	19,787,923	880,446	5,074,178
Income from fee and commission		7,051,711	6,372,992	1,680,128	2,015,881
Profit on bank deposits		6,950,653	11,630,046	776,187	4,224,548
Other income		2,950,625	16,941,367	812,700	1,681,732
		85,537,717	106,773,259	24,814,863	31,031,020
Expenses					
Administrative expenses	16	117,105,722	111,978,285	41,409,795	37,030,888
Finance cost		4,054,539	5,151,125	1,188,072	1,683,336
		121,160,261	117,129,410	42,597,867	38,714,224
Operating profit / (loss) before provisions and to	axation	(35,622,544)	(10,356,151)	(17,783,004)	(7,683,204)
Other operating expenses	17	(5,476,647)	(3,457,987)	(2,981,134)	(868,213)
Profit / (Loss) before taxation and tax levies		(41,099,191)	(13,814,138)	(20,764,138)	(8,551,417)
Taxation and tax levies - net		(939,668)	5,827,342	(289,478)	1,492,196
Net profit / (loss) for the period		(42,038,859)	(7,986,796)	(21,053,616)	(7,059,221)
Earnings / (loss) per share - basic and diluted		(0.31)	(0.06)	(0.16)	(0.05)

The annexed notes from 1 to 24 form an integral part of these financial statements.

Cheif Executive Officer

Chief Financial Officer



# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD AND QUARTER ENDED MARCH 31, 2025 (UN-AUDITED)

	Nine Months Ended March 31,		Quarter End	ed March 31
	2025	2024	2025	2024
Note	Rupees	Rupees	Rupees	Rupees
Net profit / (loss) for the period	(42,038,859)	(7,986,796)	(32,672,325)	(7,059,221)
Other comprehensive income / (loss):				
Items that will not be reclassified to statement of profit or loss	-	-	-	-
Items that may be reclassified subsequently to statement of profit or loss				
(Loss) / profit on remeasurement of long term investments - net of tax	-	(694,525)	-	(694,525)
Other comprehensive income for the period - net of tax	-	(694,525)	-	(694,525)
Total Comprehensive income / (loss) for the period	(42,038,859)	(8,681,321)	(32,672,325)	(7,753,746)

The annexed notes from 1 to 24 form an integral part of these financial statements.

Cheif Executive Officer

Chief Financial Officer



# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY

FOR THE PERIOD AND QUARTER ENDED MARCH 31, 2025 (UN-AUDITED)

		Capital F	Capital Reserves	Revenue Reserve		
Particulars	Issued, Subscribed and Paid up Capital	Statutory Reserve	(Deficit) / Gain on Revaluation of Investments	Accumulated Loss	Revaluation Surplus on Property and Equipment	Total
	Rupees	Rupees	Rupees	Rupees	Rupees	Rupees
Balance as at June 30, 2023 (Audited)	1,356,000,000	158,496,746	87,500	(937,786,103)	17,828,754	594,626,897
Net Income / (loss) for the period Other comprehensive Income / (loss) for the period		1 1	(694,525)	(7,986,796)	1 1	(8,681,321)
Total comprehensive Income / (loss) for the period	•	ı	(694,525)	(7,986,796)	ı	(8,681,321)
Transfer from surplus on revaluation of property and equipment on account of: Incremental depreciation on revalued asset for the period - net		ı	ı	668,577	(668,577)	ı
Balance as at March 31, 2024 (Un-Audited)	1,356,000,000	158,496,746	(607,025)	(945,104,322)	17,160,177	585,945,576
Balance as at June 30, 2024 (Audited)	1,356,000,000	158,496,746	(453,875)	(959,992,575)	16,937,318	570,987,614
Total comprehensive Income / (loss) for the period						
Net profit/( loss) for the period	•		•	(42,038,859)	1	(42,038,859)
Other comprehensiveincome/ (loss) for the period			1			
Total comprehensive income/(loss) for the period	ı			(42,038,859)	•	(42,038,859)
Transfer from surplus on revaluation of property and equipment on account of;						
Incremental depreciation on revalued asset for the period - net	ı	1	i	635,151	(635,151)	ı
Balance as at March 31, 2025 (Un-Audited)	1,356,000,000	158,496,746	(453,875)	(1,001,396,283)	16,302,167	528,948,755

The annexed notes from 1 to 24 form an integral part of these financial statements.

Cheif Executive Officer

Chief Financial Officer



# CONDENSED INTERIM STATEMENT OF CASH FLOWS FOR THE PERIOD ENDED MARCH 31, 2025 (UN-AUDITED)

		Period Ended E	nded March 31,
		2025 Rupees	2024 Rupees
	Note	(Un-Audited)	(Un-Audited)
Cash Flow From Operating Activities			
Loss before taxation and levies		(41,099,191)	(13,814,138)
Adjustment for non cash expenses and other items:			
- Depreciation on property and equipment	5.1	7,585,402	8,284,227
- Depreciation on right of use assets	5.2	6,356,004	6,517,270
- Amortization on intangible assets	6.1	199,950	299,908
- Lease adjustments		-	(6,426,511)
- Interest on lease liabilities against right of use assets		2,876,553	3,856,331
- Finance cost		1,177,986	1,294,794
- Loss on sale of fixed assets		(6,744)	(004 505)
<ul> <li>Gain on short term investments</li> <li>Provision against doubtfull finances</li> </ul>		5,476,647	(694,525) 3,457,987
- Flovision against doubtfull finances			
		23,665,798	16,589,481
Decrease / (increase) in operating assets		(17,433,393)	2,775,343
- Finances - net		(55,604,956)	10,913,572
- Investments		-	694,525
- Loans and advances		(50,187)	2,371,344
- Interest receivable		(7,832,667)	(523,236)
- Other receivables		(1,599,429)	(918,519)
- Long term deposits		(29,400)	(254,000)
- Prepayments		(2,076,665)	(831,325)
Increase / (decrease) in operating liabilities		0.007.000	(0.050.000)
- Trade and other payables		8,927,688	(6,656,093)
		(58,265,616)	4,796,268
Net cash (used) / generated from operations		(75,699,009)	7,571,611
Finance cost paid		(1,177,986)	(1,294,794)
Taxation and levies - net		(2,061,668)	(7,120,141)
Net cash (used ) /generated from operating activities		(78,938,663)	(843,324)
CASH FLOW FROM INVESTING ACTIVITIES			
Capital expenditure on property and equipment		(601,371)	(9,725,269)
Capital expenditure on intangible assets		- 1	(1,303,527)
Short term investments - net		(3,044,719)	111,653,279
Net cash (Used) / generated from investing activities		(3,646,090)	100,624,483
CASH FLOW FROM FINANCING ACTIVITIES			
Payment of lease liabilities	12.1	(8,188,689)	(9,237,014)
Net cash used in financing activities		(8,188,689)	(9,237,014)
Net (Decrease) / Increase in Cash and Cash Equivalents During the Period		(90,773,442)	90,544,145
Cash and cash equivalents at the beginning of the period		124,969,042	46,944,371
Cash and Cash Equivalents at the End of the Period		34,195,600	137,488,516

The annexed notes from 1 to 24 form an integral part of these financial statements.

Cheif Executive Officer

Chief Financial Officer



# SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

FOR THE PERIOD ENDED MARCH 31, 2025 (UN-AUDITED)

### 1 Legal Status and its Nature of Business

Escorts Investment Bank Limited ("the Company") is a public limited company incorporated in Pakistan under the provisions of the repealed Companies Ordinance, 1984 (now the Companies Act, 2017) on May 15, 1995. The Company started its commercial operations on October 16, 1996 and is listed on the Pakistan Stock Exchange Limited. The Company is licensed to carry out investment finance services, as a Non-Banking Finance Company under Section 282-C of the Companies Ordinance, 1984, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules) and the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations). The registered office of the company is situated at 26-Davis Road, Lahore.

The Company's IFS (Investment Finance Services) License is in process of Renewal with SECP.

Long term Credit Rating of the Company as at 31 March 2025 was "BBB+" and short term Credit Rating of the Company was "A2". Subsequently on 14 April 2025 the Pakistan Credit Rating Agency (PACRA) has revised long term Credit Rating of the Company at "BBB" and maintained short term Credit Rating of the Company at "A2" with negative outlook. The ratings denote an adequate capacity of timely payment of financial commitments.

The Company is a subsidiary of Bahria Town (Private) Limited (the parent company).

# Regional office

### **Address**

Lahore Bahria Town, Corporate Office, Bahria Orchard, Raiwind Road. Karachi Bahria Town, Head Office, Bahria Town Super Highway. Rawalpindi Bahria Town, Head Office, Phase VIII, Rawalpindi. Ellahabad Tufail Plaza Near Pso Pump, Chunian Road, District Kasur.

Hafizabad Gujranwala Road, Opposite Admore Petrol Pump, Tehsil & District Hafizabad.

Nankana Haider Plaza B-II-IS-II, Malji Road, Tehsil & District Nankana Sahib. Sambrial

Near Makki Masjid, Mohala Naik Pura, Wazirabad Road, District Sialkot, Sambrial. Gojra Pensra Road, Street No.3 Jinnah Park District Toba Teksing, Gojra.

Sialkot Haji pora Road, Opposite Bank Alfalah, Sialkot

Sheikhupura Opposite New Sabazimandi, Lahore Road, Sheikhupura.

Daroghawala Shadi Pura Band Road Daroghawala Lahore.

# **Basis of Preparation**

# 2.1 Statement of compliance

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards applicable in Pakistan comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting standards Board (IASB) as notified under the Companies Act, 2017;
- Provision of and directives issued under the Companies Act, 2017 along with part VIIIA of the repealed Companies Ordinance, 1984; and
- Provisions of the Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003 (the NBFC Rules), and Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations).

Where the provisions of and directives issued under the Companies Act, 2017, part VIIIA of the repealed Companies Ordinance, 1984, the NBFC Rules and the NBFC Regulations differ from the IFRS Standards, the provisions of and directives issued under the Companies Act, 2017, the NBFC Rules, and the NBFC Regulations have been followed.

This condensed interim financial information does not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements for the year ended 30 June 2024. This condensed interim financial information is being presented and submitted to the shareholders as required by Listing Regulations of Pakistan Stock Exchange and under Section 237 of the Companies Act, 2017.



### **Material Accounting Policies**

The accounting policies and methods of computations adopted for the preparation of this condensed interim financial information are the same as applied in the preparation of the preceding audited annual published financial statements of the Company for the year ended 30 June 2024. This interim financial Information does not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual audited financial statements for the year ended 30 June 2024.

# **Critical Accounting Estimates and Judgements**

The preparation of this condensed interim financial information in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

During preparation of this condensed interim financial information, the significant judgments made by the management in applying the Company's accounting policies and the key sources of estimation and uncertainty were the same as those that applied in the preceding audited annual published financial statements of the Company for the year ended 30 June 2024.

		Note	(Un-Audited) 31-Mar-25 Rupees	(Audited) 30-Jun-24 Rupees
5	Property and equipment			
	Operating fixed assets - tangible	5.1	98,906,601	106,025,763
	Right of use assets	5.2	31,674,980	37,889,109
	Advances against purchase of assets		495,662	495,662
			131,077,243	144,410,534
5.1	Operating fixed assets - tangible			
	Opening net book value		106,025,763	113,402,759
	Cost of addition		492,985	4,563,134
	Less: Book value of deletion during period / year		26,745	780,051
	Less: Depreciation for the period / year		7,585,402	11,160,079
	Closing net book value		98,906,601	106,025,763
5.2	Right-of-use assets			
	Opening balance		37,889,109	39,077,457
	Additions		-	22,270,836
	Depreciation	16	(6,356,004)	(8,632,369)
	Adjustment relating to termination of lease		141,875	(14,826,815)
			31,674,980	37,889,109
	Depreciation rate		10% - 15%	10% - 15%
6	Intangible Assets			
	Accounting software	6.1	599,932	799,882
	Advance for ERP implementation		4,606,388	4,606,388
			5,206,320	5,406,270
	6.1 Accounting software			
	Net carrying value			
	At 01 July		799,882	1,199,761
	Less: Amortization charge	16	199,950	399,879
			599,932	799,882



	Note	(Un-Audited) 31-Mar-25 Rupees	(Audited) 30-Jun-24 Rupees
7 Long Term Finances			
Considered good	7.1	111,610,294	71,802,582
Considered doubtful	7.2	47,072,143	42,969,408
		158,682,437	114,771,990
Less: Allowance for expected credit losses		42,319,794	41,530,925
Less: Current portion		116,362,643 25,206,130	73,241,065 36,846,866
Less: General provision for micro finance portfolio		260,589	137,660
		90,895,924	36,256,539
7.1 Considered good			
House finance - secured	7.1.1	40,966,645	45,709,122
Micro finance	7.1.2	70,643,649	26,093,460
		111,610,294	71,802,582

- 7.1.1 This represents amount disbursed to house finance customers at return rate ranging from 18.33% to 28.38% (30 June 2024: 22.13% to 31.27%) per annum for tenure of 2 to 20 years.
- 7.1.2 This represents amount disbursed to micro finance customers at return rate ranging from 48.2% to 54.6% (30 June 2024: 48.2% to 54.6%) per annum for tenure of 1 to 2 years.

### Deferred tax asset - net

Net deferred tax asset has been recognised for all temporary differences to the extent that it is probable that taxable profit will be available against which the deductible temporary difference can be utilised. The management of the Company is certain that the Company would have taxable profits in foreseeable future.

_		Note	(Un-Audited) 31-Mar-25 Rupees	(Audited) 30-Jun-24 Rupees
9	Short Term Investments			
	Fair value through profit or loss (FVTPL)			
	Mutual funds - 495.6396 (2024: 494.7811) units of Rs. 14.9479 (2024: Rs. 10.4466) each		7,409	5,169
	Shares - others	9.1	11,697,467	8,654,988
			11,704,876	8,660,157

This represents investments in various listed companies' shares. Due to the changes in NBFC Regulations in 2008, the Company had to conclude its brokerage business under the Investment Finance Services License. The Company started the process of intimating its brokerage clients to close their accounts with the Company in compliance with these regulations. Most of the account holders have closed their accounts accordingly. Certain accounts could not be transferred/closed because of non receipt of response from the holders despite repeated reminders. The management has decided to record these in statement of financial position as an asset and a corresponding liability of the same amount. These shares are kept at fair value and the fair value gain or loss is parked in corresponding liabilities.



		Note	(Un-Audited) 31-Mar-25 Rupees	(Audited) 30-Jun-24 Rupees
10	Short Term Finances			
	Considered good		65,316,376	85,672,839
	Considered doubtful		37,352,697	29,713,549
	Gold Finance	10.1	54,240,000	30,176,000
			156,909,073	145,562,388
	Less: Allowance for expected credit losses		32,380,208	28,260,408
			124,528,865	117,301,980
	Less: General provision for micro finance portfolio		532,855	435,630
			123,996,010	116,866,350
	10.1 This represents amount disbursed to Gold finance customers at 2024: 32% to 34%) per anum for tenure of 1 year.	return rate rar	nging from 32% to	35% (30 June
11	Cash and Bank Balances			
	Cash in hand		2,610,487	1,538,409
	Cash with banks		, ,	, ,
	Current accounts with			
	- State Bank of Pakistan		96,200	96,383
	- Others		1,597,851	476,283
			1,694,051	572,666
	Saving and deposit accounts	11.1	29,891,062	122,857,967
			34,195,600	124,969,042
	11.1 Rate of return on saving accounts range from 13.50% to 19.50% (	(2024: 19.50% t	o 20.50%) per annı	um.
12	Lease Liabilities			
	Lease liabilities		37,159,622	42,471,758
	Less: Current portion		7,827,838	7,172,966
			29,331,784	35,298,792
	12.1 Set out below are the carrying amounts of lease liabilities and the	movements dur	ing the period.	
	Opening balance		42,471,758	55,968,745
	Additions		- -	14,828,100
	Interest on finance lease		2,876,553	4,798,986
	Adjustment relating to termination of lease		-	(21,254,611
	Payments		(8,188,689)	(11,869,462)
	Closing balance		37,159,622	42,471,758
13	Current portion of non-current liabilities			
	Lease Liabilities		7,827,838	7,172,966
	Long Term Security Deposits		2,165,985	2,165,985
			9,993,823	9,338,951

# 14 Trade and Other Payables

This includes an amount of Rs. 67.423 million (30 June 2024: Rs. 67.423 million ) payable to depositors. This remained unpaid due to non-submission of succession certificates (by legal heirs of depositors), lien created by Bahria Town and other legal issues.



# **Contingencies and Commitments**

### 15.1 Contingencies

There is no significant change in the status of contingencies as reported in the annual audited financial statements of the Company for the year ended 30 June 2024. (Un-Audited) (Audited)

				Note	31-Mar-25 Rupees	30-Jun-24 Rupees
15.	2 Commitments					
	ERP implementation				3,739,611	3,739,611
			Nine Months Er	nded March 31	Quarter Ende	ed March 31
			2025	2024	2025	2024
		Note	Rupees	Rupees	Rupees	Rupees
16	Administrative Expenses					
	Salaries, allowance and other benefits	16.1	70,482,792	69,830,384	26,006,996	22,639,977
	Director's meeting fee		1,700,000	600,000	700,000	200,000
	Advertisement and business promotion		389,604	127,906	114,724	-
	Rent, rates and taxes		3,864,187	1,954,120	1,198,133	1,026,400
	Utilities		3,848,135	4,060,987	671,641	1,067,854
	Communication charges		2,323,599	2,654,874	764,720	899,845
	Travelling and vehicle maintenance		3,679,550	1,299,586	1,773,766	423,115
	Repairs and maintenance		2,828,867	4,507,185	740,141	1,468,763
	Entertainment		616,789	600,570	229,086	248,906
	Fees and subscriptions		2,348,690	2,171,982	832,430	774,924
	Legal and professional charges		6,967,198	6,003,579	2,384,530	2,241,607
	Printing and stationery		1,100,604	741,036	190,488	142,941
	Insurance		2,814,351	2,324,671	1,077,640	893,526
	Depreciation on property and equipment	5.1	7,585,402	8,284,227	2,535,721	2,787,961
	Depreciation on right of use assets	5.2	6,356,004	6,517,270	2,123,129	2,115,099
	Amortization on intangible assets	6.1	199,950	299,908	66,650	99,970
			117,105,722	111,978,285	41,409,795	37,030,888

<sup>16.1</sup> This includes contribution to provident fund amounting to Rs. 1.218 million (2024: Rs. 1.604 million) made by the Company in the approved provident fund trust.

### 17 Other Operating Expenses

Allowance for expected credit losses	4,908,669	3,452,689	2,779,845	894,870
General Provision on micro finance portfolio	220,154	5,298	32,555	(26,657)
Bad debts written off - micro finance	347,824	-	168,734	-
	5.476.647	3.457.987	2.981.134	868.213

# 18 Segmental Analysis

The Company's activities are broadly categorized into two primary business segments namely financing activities and investment activities within Pakistan:

# 18.1 Financing activities

### House finance activities

House finance activities include providing long-term financing facilities to individuals (both salaried and selfemployed) of house finance customers.

### Micro / Gold finance activities

Micro/Gold finance activities include providing long-term and short-term financing facilities to individuals (both salaried and self-employed) and micro - enterprise customers.

## Term and other finance activities

Term finance activities include providing long-term financing facilities to corporate entities and individuals. Other operations that do not fall into the above referred activities are reported under 'Term and other finance activities'.

### 18.2 Investment activities

Investing activities include money market activities, investment in government securities, advisory services, capital market activities and the management of the Company's liquidity.



					Escorts Investment
	Nine Months	Ended 31 March	2025 (Un-Audite	d)	(Rupees)
	F				
	House finance	Micro/Gold	Term & other	Investing	Total
	activities	finance activities	finance activities	activities	
Profit on financing	8,893,734	56,305,382	-	-	65,199,116
Income from fee and commission Return on investments	-	7,051,711	-	- 10,336,265	7,051,711 10,336,265
Other income	1,040,396	1,910,229	-	10,330,203	2,950,625
Total income of segment	9,934,130	65,267,322	-	10,336,265	85,537,717
Finance costs	-	1,648,162	-	2,406,377	4,054,539
Other expenses	-	5,476,647	-	-	5,476,647
Depreciation expense	167,357	1,074,152	-	3,765,790	5,007,299
Administrative expenses	4,024,453	34,498,467	-	73,575,503	112,098,423
Segment result	5,742,320	22,569,894	-	(69,411,405)	(41,099,191)
Other income - unallocted Other expenses - unallocated Loss before taxation				_	- - (41,099,191)
	As at 31	(Rupees)			
	F	inancing activi			
	House finance	Micro/Gold finance	Term & other finance	Investing activities	Total
	activities	activities	activities	dottvittoo	
Segment assets	49,216,893	270,845,767	2,165,985	36,922,789	359,151,434
Cash and bank balances					34,195,600
Unallocated assets				_	295,225,585
				_	688,572,619
Segment liabilities	1,787,311	32,017,789	2,165,985	-	35,971,085
Unallocated liabilities					123,652,779
Equity				_	528,948,755
				_	688,572,619
	Nine Months E	(Rupees)			
		inancing activition  Micro/Gold	Term & other	Investing	
	House finance	finance	finance	activities	Total
	activities	activities	activities		
Profit on financing	10,317,915	41,723,016	_	-	52,040,931
Income from fee and commission	103,849	6,269,143	-	-	6,372,992
Return on investments			-	31,417,969	31,417,969
Other income	2,709,432	948,492			3,657,924
Total income of segment	13,131,196	48,940,651	-	31,417,969	93,489,816
Finance costs	-	3,856,331	-	1,294,794	5,151,125
Other expenses Depreciation expense	821,884	3,457,987 4,096,280	-	9,883,333	3,457,987 14,801,497
Administrative expenses	3,633,007	32,953,434	-	60,590,347	97,176,788
Segment result	8,676,305	4,576,619	-	(40,350,505)	(27,097,581)
Other income - unallocted					13,283,443
Other expenses - unallocated Loss before taxation				_	(13,814,138)
Loss before taxation				_	
As at 30 June 2024					(Rupees)
		inancing activi		Inches and the second	
	House finance activities	Micro/Gold finance activities	Term & other finance activities	Investing activities	Total
				04.000.404	200 710 111
Segment assets	57.084.836	199.256.486	2.165.985	34.209.104	292.716.411
Segment assets Cash and bank balances	57,084,836	199,256,486	2,165,985	34,209,104	292,716,411 124,969,042
	57,084,836	199,256,486	2,165,985	34,209,104	

All non-current assets of the Company are located in Pakistan.

14,904,428

33,466,705

1,212,952

953,033

50,537,118

104,531,526

570,987,614 726,056,258

Segment liabilities

Unallocated liabilities



### 19 Transactions with Related Parties

The related parties and associated undertakings comprise, associated companies / undertakings, staff retirement funds, directors and key management personnel. Transactions with related parties and associated undertakings other than remuneration and benefits to key management personnel under the term of employment are as follows:

Transactions during the period			Nine Months Ended		
			31-Mar-25	31-Mar-24	
			Rupees (Un-Audited)	Rupees (Un-Audited)	
Party	Relationship	Nature of Transaction			
Bahria Town (Private) Limited	Holding Company	Utilities and maintenance expense	-	497,146	
Bahria Grand Hotel and Resort	Associated Company	Entertainment Expense	62,921	-	
Executives	Other Related Party	Remuneration to Key Management Personnel	35,989,556	34,168,832	
Employees Provident Fund	Other Related Party	Contribution for the period	1,218,411	1,319,488	
			31-Mar-25 Rupees (Un-Audited)	30-Jun-24 Rupees (Audited)	
Outstanding balance as at per	iod / year end				
		Utilities & Maintenance Payable	363,331	363,331	
Bahria Town (Private) Limited	Holding Company	Other Receivable	836,550	836,550	
		Security Deposit Against	7,627,674	7,627,674	
Bahria Grand Hotel and Resort	Associated Company	Entertainment Expense Payable	-	11,600	
Employees Provident Fund	Other Related Party	Contribution for the period / year	297,312	299,454	

# 20 Financial Risk Management

The Company's activities expose itself to a variety of financial risks: credit risk, liquidity risk and market risk (including currency risk and interest rate risk).

The condensed interim financial information does not include all financial risk management information and disclosures required in the annual financial statements and should be read in conjunction with the Company's audited financial statements for the year ended 30 June 2024.

The Company's financial risk management objective and policies are consistent with those disclosed in the annual financial statements of the Company and for the year ended 30 June 2024.

The carrying values of all financial assets and liabilities reflected in the condensed interim financial information approximate their face value.

### 21 Fair Values of Financial Instruments

The carrying values of all financial assets and liabilities reflected in the financial statements approximate their fair values.

# 22 Subsequent Events

Subsequent to the period end the Company has received a notice of Public Announcement of Intention from AKD Securities Limited, who are acting as Manager to the Offer on behalf of Mr.Kamran Malik & Mr. Sheikh Ali Baakza (the "Acquirers" to acquire up to 6.02% of the issued paid-up share capital and control of Escorts Investment Bank Limited.



### 23 Date of Authorization for Issue

This condensed interim financial information was authorized for issue by the Board of Directors of the Company on April 30, 2025.

### 24 General

In order to comply with the requirements of International Accounting Standard (IAS) 34 "Interim Financial Reporting", the condensed interim statement of financial position and condensed interim statement of changes in equity have been compared with the balances of annual audited financial statements of preceding financial year, whereas, the condensed interim statement of profit or loss, condensed interim statement of comprehensive income and condensed interim statement of cash flows have been compared with the balances of comparable period of immediately preceding financial year.

The corresponding figures have been rearranged, wherever considered necessary for the purpose of comparison and better presentation the effect of which is not material.

Figures have been rounded off to the nearest rupees.

Cheif Executive Officer

Chief Financial Officer



www.escortsbank.net info@escortsbank.net

Follow Escorts Investment Bank Limited









# **Registered Office:**

Ground Floor, 26-Davis Road Lahore. Tel: (92-42) 36361393-5

www.escortsbank.net info@escortsbank.net UAN: 042 111 003 425

Toll Free: 0800 03425