



## SAZGAR ENGINEERING WORKS LIMITED

The General Manager,  
Pakistan Stock Exchange Limited,  
Stock Exchange Building,  
Stock Exchange Road,  
Karachi.

Ref/Sgl/25-05/7289  
May 20, 2025

**Subject: PRESENTATION OF CORPORATE BRIEFING SESSION (CBS)**

Dear Sir,

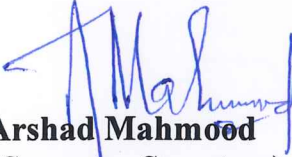
This is with reference to the Virtual Corporate Briefing Session (CBS) scheduled to be held on May 22, 2025 at 14:30 hours as notified by the Company.

We are enclosing herewith presentation of the Corporate Briefing Session for review and information of the investor and analysts. This presentation is also available on Company's website [www.sazgarautos.com](http://www.sazgarautos.com).

You may please inform the market participants / TRE Certificate Holders of the Exchange accordingly.

Thanking you.

Yours truly,  
For Sazgar Engineering Works Limited,

  
**Arshad Mahmood**  
(Company Secretary)

Encls. As above.



# **CORPORATE BRIEFING**

**ON THE BASIS OF  
QUARTERLY FINANCIAL STATEMENTS FOR THE PERIOD ENDED  
MARCH 31, 2025**



**MAY 22, 2025**



**02:30 PM**



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## COMPANY OVERVIEW

- Incorporated on September 21, 1991 as a private limited company.
- The authorized share capital of the Company is PKR 1,000,000,000/-.
- Converted into a public limited company on November 21, 1994.
- The share is traded under the symbol of SAZEW.
- Listed on the Stock Exchanges of Pakistan in September 1996.
- The market price of Company's share was 1,076.62 PKR as on March 31, 2025.
- Face value of Company's share is PKR 10/-.
- Currently 1,530 employees are on the payroll.
- CREDIT RATING (by VIS Credit Rating Company Ltd.)
  - Medium to Long term rating: **A**
  - Short term rating: **A1**
- Dealership network across the country consists of:
  - 20 dealers of four-wheeler
  - 50+ booking agents of three-wheeler



## COMPANY OVERVIEW

### **Registered office:**

- 88- Ali Town, Thokar Niaz Baig, Raiwind Road, Lahore.

### **Manufacturing facilities:**

- Unit – 1 - Located at 18 K.M Raiwind Road, Lahore.
- Unit – 2 - Located at Magrabi Tanki-1 Link Road, Near Ijtamah Chowk, Sundar-Raiwind Road, Raiwind, Lahore.





## BOARD OF DIRECTORS

### **Mrs. Saira Asad Hameed**

- Chairperson of Board
- Non-Executive Director

### **Mr. Mian Asad Hameed**

- Chief Executive
- Chairman of Nomination Committee
- Member of Human Resource & Remuneration Committee

### **Mr. Saeed Iqbal Khan**

- Executive Director
- Member of Nomination Committee

### **Mr. Mian Muhammad Ali Hameed**

- Executive Director
- Member of Risk Management Committee

### **Mr. Humza Amjad Wazir**

- Non-Executive Director
- Member of Human Resource & Remuneration Committee
- Member of Nomination Committee

### **Mrs. Sana Suleyman**

- Non-Executive Director
- Member of Audit Committee
- Member of Sustainability Committee

### **Mr. Taha Mahmood**

- Independent Director
- Chairman of Human Resource & Remuneration Committee
- Member of Risk Management Committee
- Member of Audit Committee

### **Mr. Umair Ejaz**

- Independent Director
- Chairman of Audit Committee
- Chairman of Risk Management Committee
- Member of Human Resource & Remuneration Committee
- Member of Sustainability Committee

### **Mr. Muhammad Omer Saeed**

- Independent Director
- Chairman of Sustainability Committee



## SCOPE OF BUSINESS

- Manufacturing of Four Wheeler Vehicles.
- Manufacturing of Three Wheeler Vehicles.
- Manufacturing of Automotive Parts – Tractor Wheel Rims.
- Import and sale of Home Appliances.



## **STRATEGIC AND OPERATIONAL DEVELOPMENTS DURING THE PERIOD ENDED MARCH 31, 2025**

- Expansion of Four Wheelers manufacturing facilities.
- Re-validation and upgradation of Credit Rating.
- Re-validation of ISO Certification for Four Wheelers Project.





## FINANCIAL PERFORMANCE

PARTICULARS	July - March 2025 Rs.	July - March 2024 Rs.	% Increase / (Decrease)
Turnover	81,432,810,035	34,584,722,793	135%
Gross Profit	24,797,181,619	8,928,866,614	178%
Net Profit After Tax	12,854,869,349	4,448,419,014	189%
Net Increase in Cash and Cash Equivalents	2,957,490,342	6,959,519,020	(58%)

PARTICULARS	March 31, 2025 Rs.	June 30, 2024 Rs.	% Increase / (Decrease)
Total Assets	34,842,054,030	29,226,022,904	19%
Long Term Liabilities	876,089,654	875,325,712	0.09%
Equity	21,024,685,188	10,104,086,687	108%

# SAZGAR ENGINEERING WORKS LIMITED - CORPORATE BRIEFING



## FINANCIAL INFORMATION - KEY RATIOS

PARTICULARS	July - March 2025	July - March 2024
Gross Profit Ratio %	30.45	25.82
Profit/(Loss) Before Tax Ratio %	25.84	21.22
Profit/(Loss) After Tax Ratio %	15.79	12.86
Earnings Per Share Rs.	212.67	73.59
Price Earning Ratio - Times	5.06	5.28
Market Value Per Share (PSX) Rs. (as at 31 <sup>st</sup> March)	1,076.62	388.31
Break Up Value Per Share Rs. (as at 31 <sup>st</sup> March)	347.83	117.82
1 <sup>st</sup> Interim Cash Dividend %	100 %	-
2 <sup>nd</sup> Interim Cash Dividend %	100 %	-
3 <sup>rd</sup> Interim Cash Dividend %	120 %	80 %



## **FUTURE PROSPECTS**

- Completion of Four Wheelers manufacturing facilities expansion plan - March 31, 2026.
- Introduction of new models of New Energy Vehicles (NEVs).
- Exploring the new markets for exports business.
- Expansion in local dealership network.



# QUESTION & ANSWER



**THANK YOU**