



# Ghani

## Ghani Glass Limited

CORPORATE BRIEFING SESSION - NINE MONTHS & 3RD QUARTER 2024-25

## ABOUT US



**Incorporation**  
December 31, 1992



**Commencement of Business**  
February 14, 1993



**Listing in Stock Exchange**  
1994 (PSX: GHGL)



**Paid-up Capital**  
PKR 9.9 Billion



**Shareholders' Equity**  
Rs. 37 Billion



**Production Capacity**  
Over 500,000 tpa



## Board Of Directors

Mr. Zaid Ghani

Mr. Imtiaz Ahmad  
Khan

Mr. Anwaar Ahmad  
Khan

Mr. Aftab Ahmed  
Khan

Mrs. Reema  
Anwaar

Mr. Junaid Ghani

Mr. Jubair Ghani

Mr. Hamza Ghani

Mr. Moeez Ghani

Mr. Ibrahim Ghani

Mr. Awais Ahmed

Mr. Shamim Ahmed

Mr. Zubair Shamim

Mr. Nouman  
Shaukat

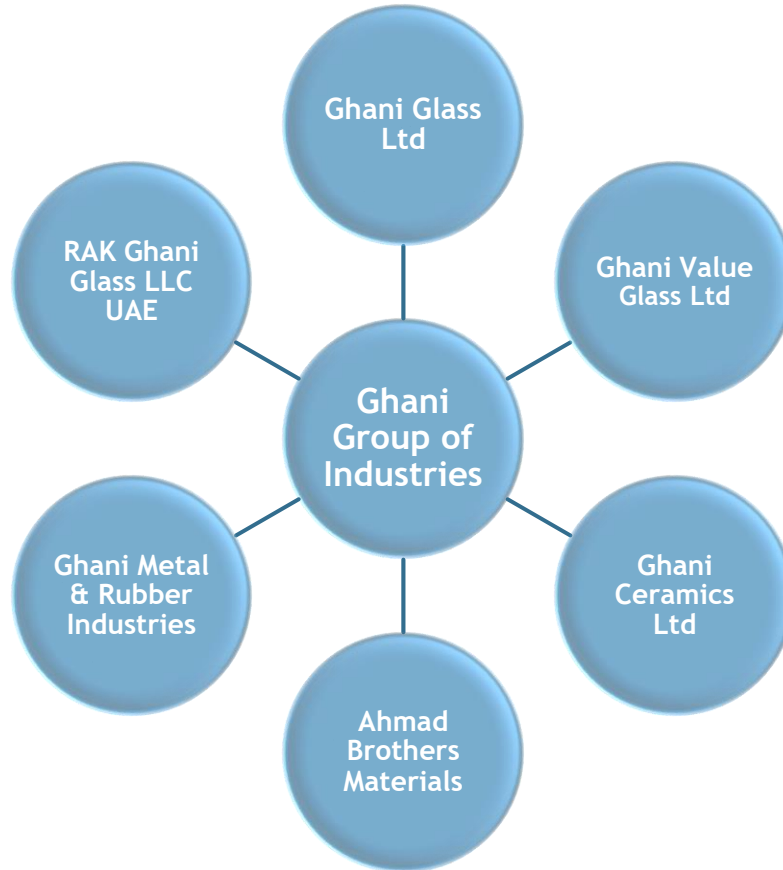
Mr. Waqar Zafar

Mr. Khalid Aslam  
Butt

Mr. Muhammad  
Zubair

Syed Wasi Haider  
*(Nominee EOB)*

# GROUP PORTFOLIO



► *The Company is engaged in the business of Manufacturing & Sale of Glass containers & Float Glass.*



## COMPANY OVERVIEW

- ↓ Flagship company of the group with two major divisions:
  - ❑ Float Glass
  - ❑ Container Glass
- ↓ Total 7 glass Furnaces producing 1,570 MT /day
- ↓ Over 2 Billion Bottles per annum
- ↓ First glass plant to achieve ISO 9001:2000, GMP Standards and 14001 certifications now upgraded.
- ↓ Pioneers to introduce Class 100,000 Clean Room Facility with automatic shrink wrap packaging.

## FLOAT GLASS DIVISION, CONTAINER GLASS DIVISION & TABLEWARE DIVISION

### ↓ Float Glass Division

- ← Ghani Clear Glass
- ← Ghani Green Glass
- ← Ghani Brown Glass
- ← Ghani Blue / Ocean Blue Glass
- ← Ghani Grey Glass
- ← Reflective Glass

### ↓ Glass Containers Division

- ← Pharmaceutical glass containers (amber and clear)
- ← Beverages glass containers (flint and green)
- ← Food glass containers (clear)

## FLOAT GLASS DIVISION, CONTAINER GLASS DIVISION & TABLEWARE DIVISION

### ↓ Tableware Division

- ← Flint clear
- ← Bronze Gold
- ← Brown Smoke
- ← Ocean Blue



# INDUSTRY ANALYSIS

## Estimated Capacities

### ➤ **Container Glass**

- ✓ GGL-1 Hattar KPK (Pharmaceutical, Food & Beverage)  
2 modern furnaces  
Capacity: 255 TPD
- ✓ GGL-2 Karachi (Pharmaceutical, Food & Beverage)  
3 modern furnaces  
Capacity: 315 TPD

### ➤ **Float Glass**

- ✓ GGL-3 Sheikhupura  
2 State of the art Furnaces  
Capacity: 1000 TPD

# OUR CLIENTS

Food, Beverages & Pharmaceuticals containers



GlaxoSmithKline



**Abbott**  
A Promise for Life



**SEARLE**



**MITCHELL'S**



**Wyeth**



*Gourmet*



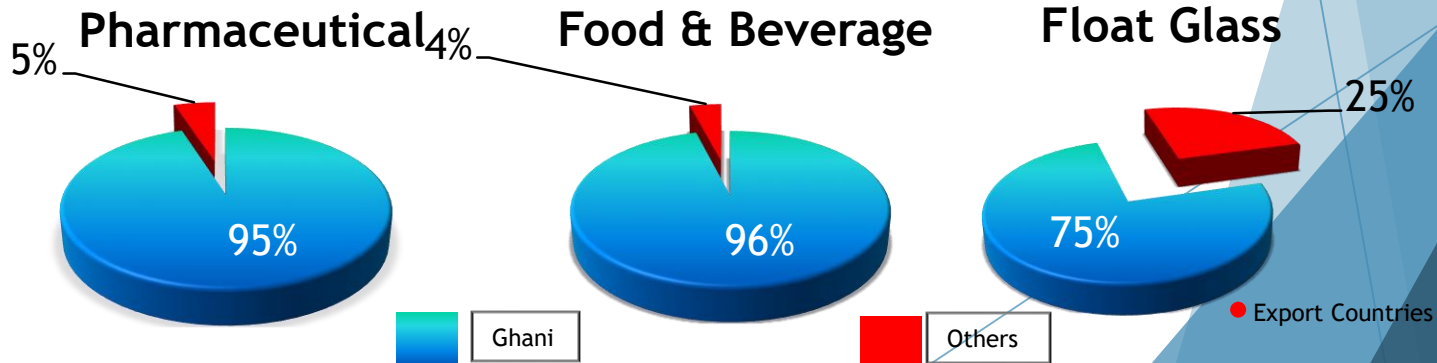
*Johnson & Johnson*



## Global Reach - 52 Major Export Countries

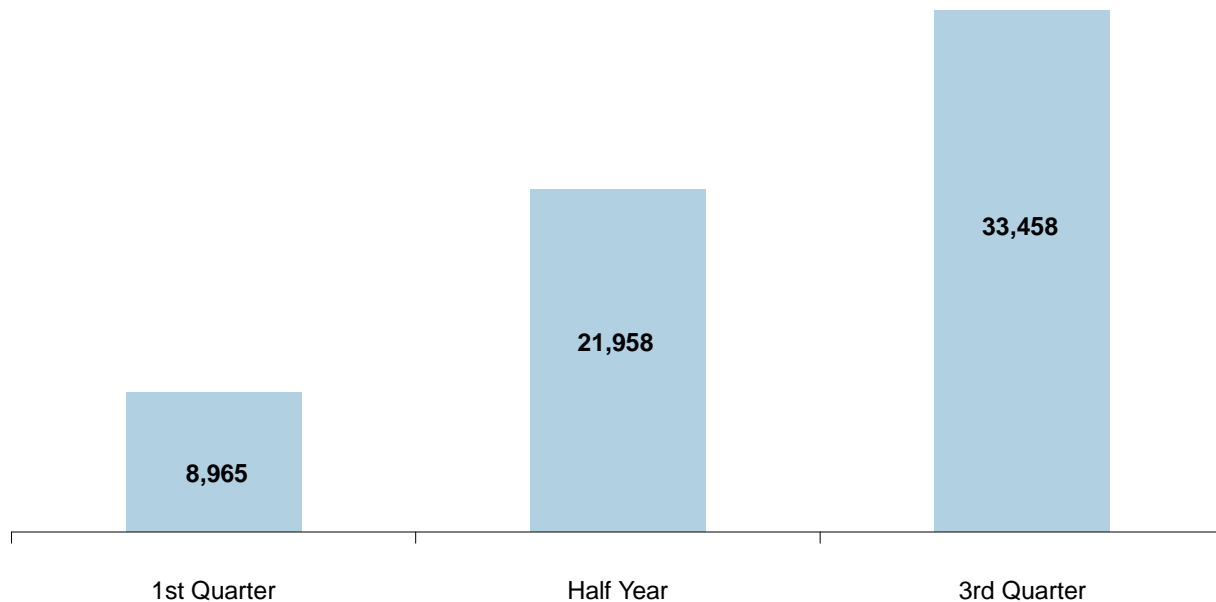
- Mozambique
- Nepal
- Nigeria
- Philippines
- Saudi Arabia
- South Africa
- South Korea
- Srilanka
- Tanzania
- Turkey
- UAE
- Yemen
- Zambia
- Afghanistan
- Bangladesh
- Congo
- Ghana
- Greece
- India
- Iraq
- Iran
- Indonesia
- Kuwait
- Kenya
- Malawi
- Mauritius
- Peru
- Maldives
- Brazil
- USA
- Colombia
- Jordan
- Ecuador
- Algeria
- Lebanon
- China
- United Kingdom
- Uruguay
- Dominican Republic
- Argentina
- Paraguay
- Bolivia
- Honduras
- Venezuela
- Taiwan
- Bulgaria
- Spain
- Libya
- Albania
- Kuwait
- Egypt
- Bosnia

Local Market Share

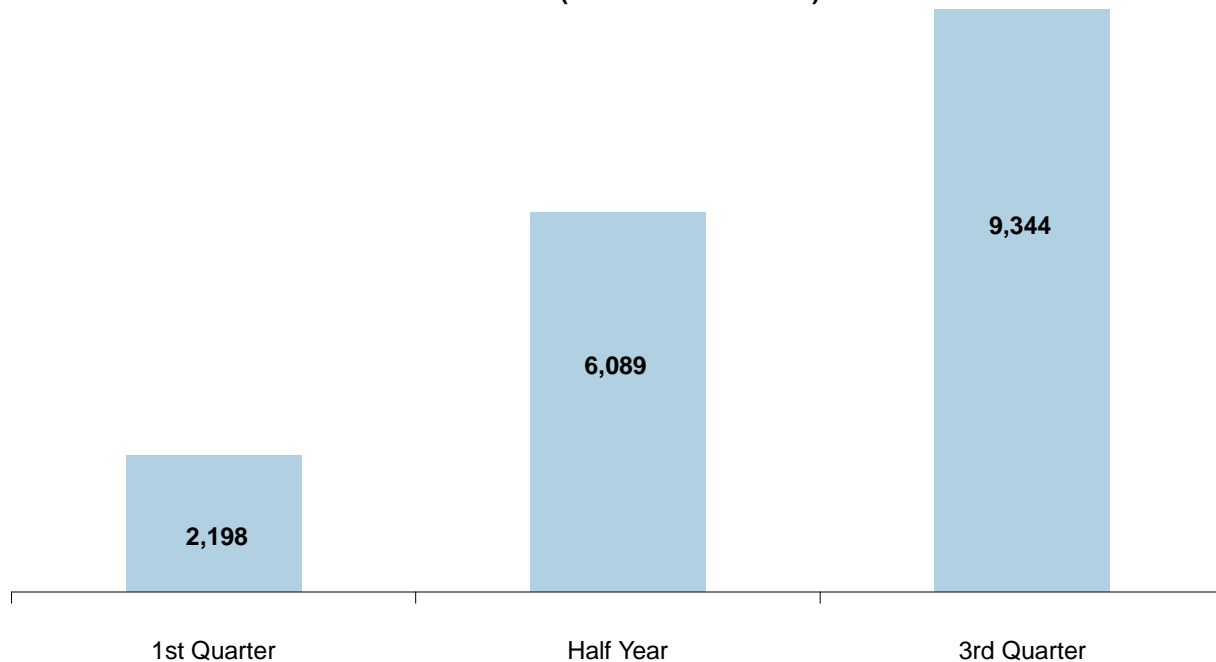


# **KEY FINANCIAL INDICATORS**

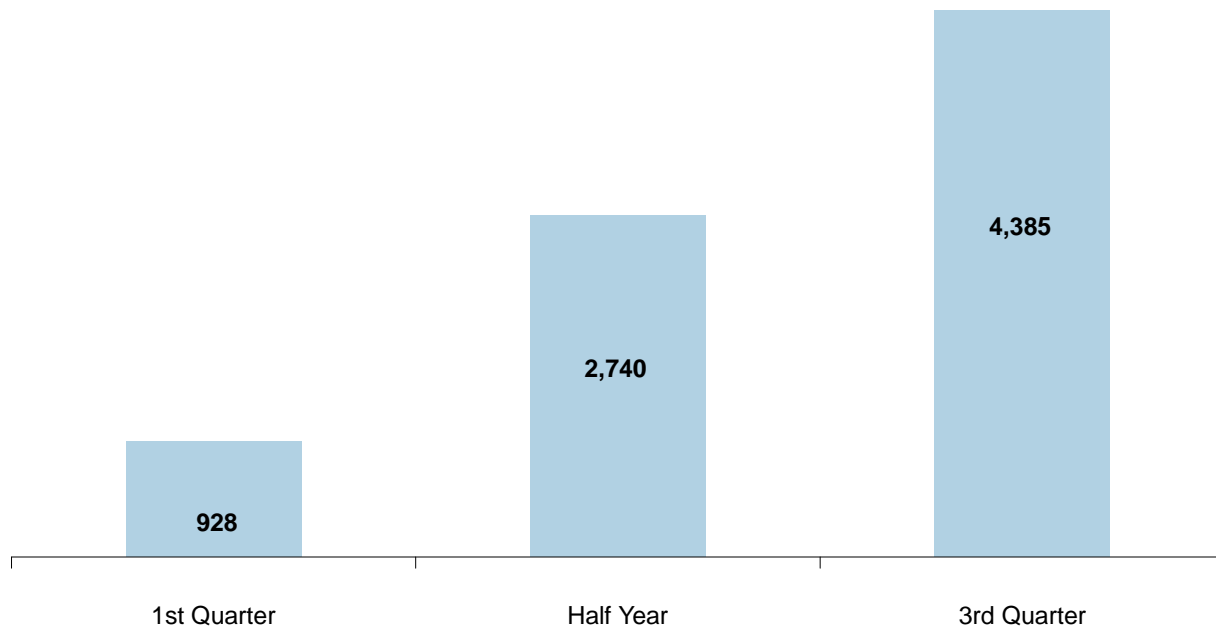
## 2024-25 QUARTERLY NET REVENUES (RUPEES IN MILLION)



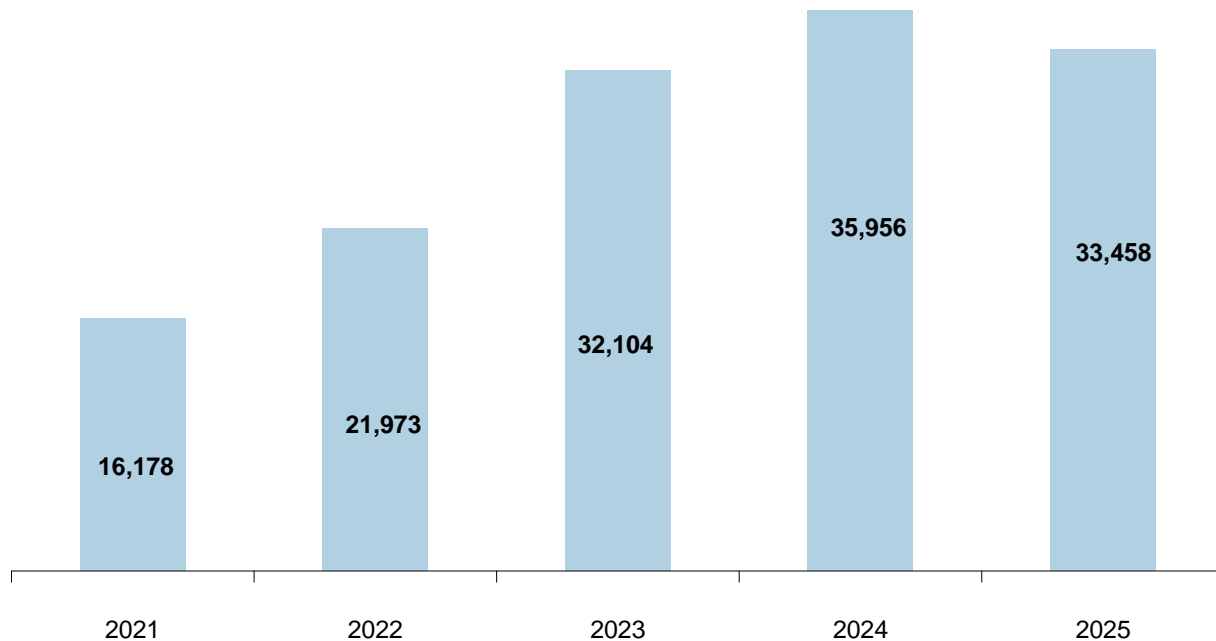
## 2024-25 QUARTERLY GROSS PROFIT (RUPEES IN MILLION)



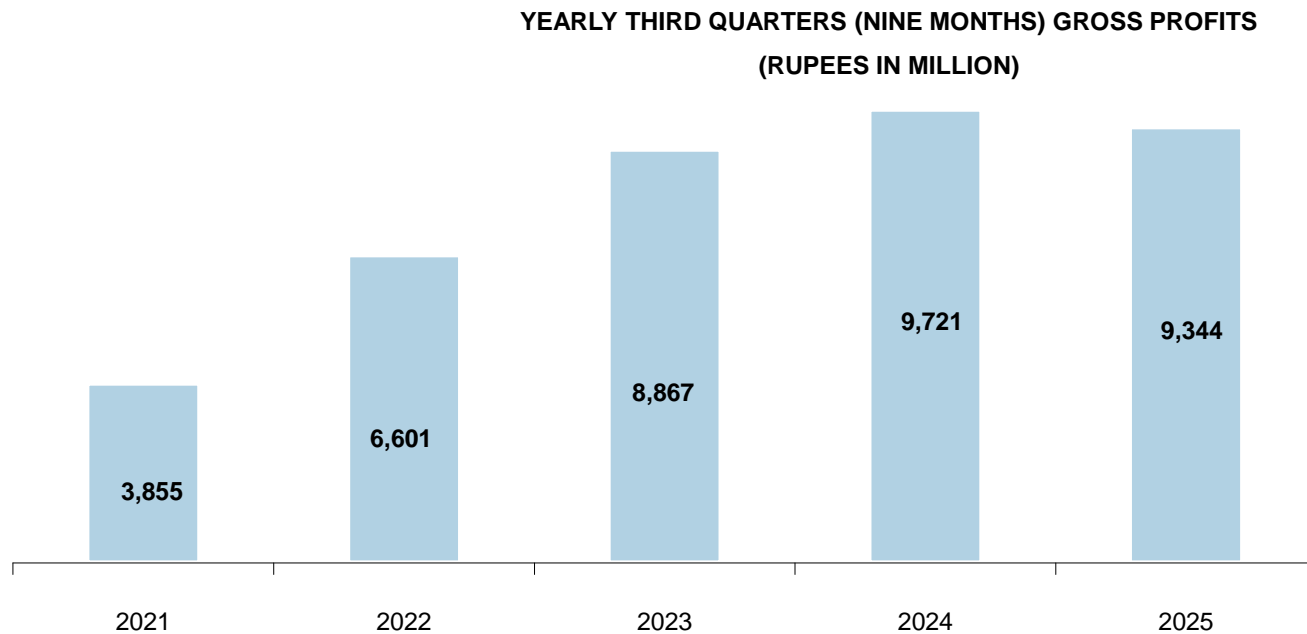
## 2024-25 QUARTERLY NET PROFIT (RUPEES IN MILLION)

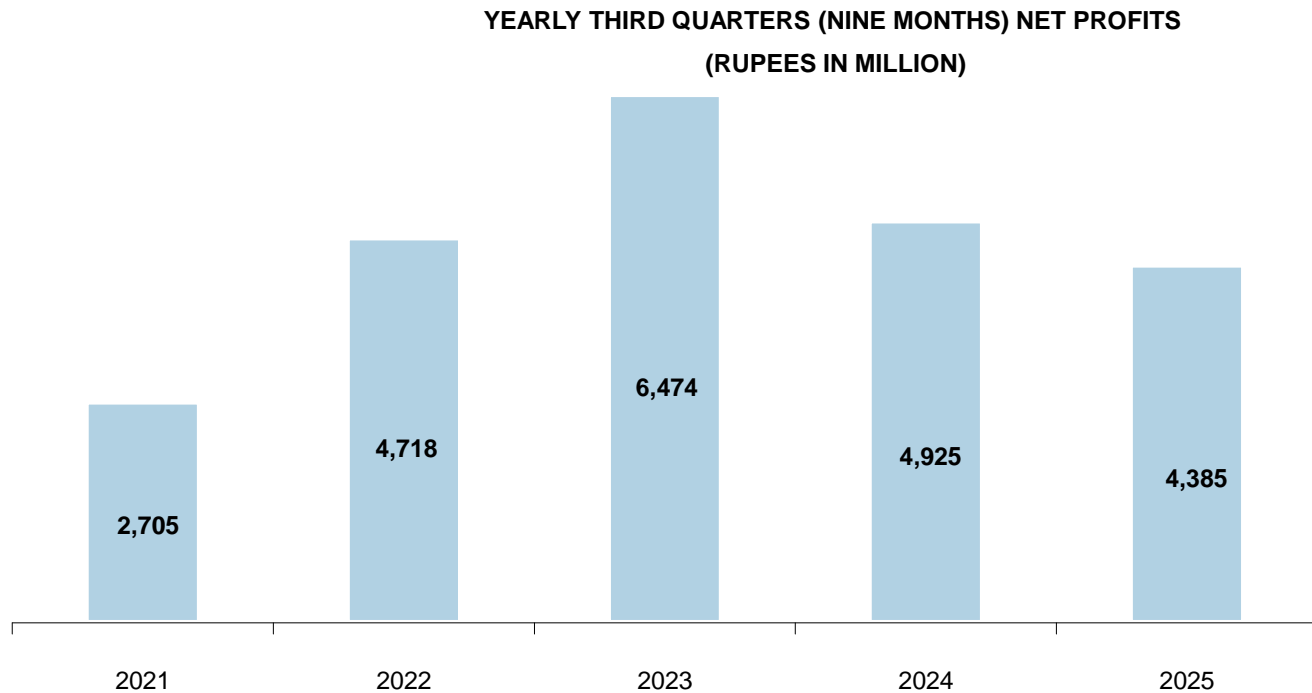


YEARLY THIRD QUARTERS (NINE MONTHS) NET REVENUES  
(RUPEES IN MILLION)



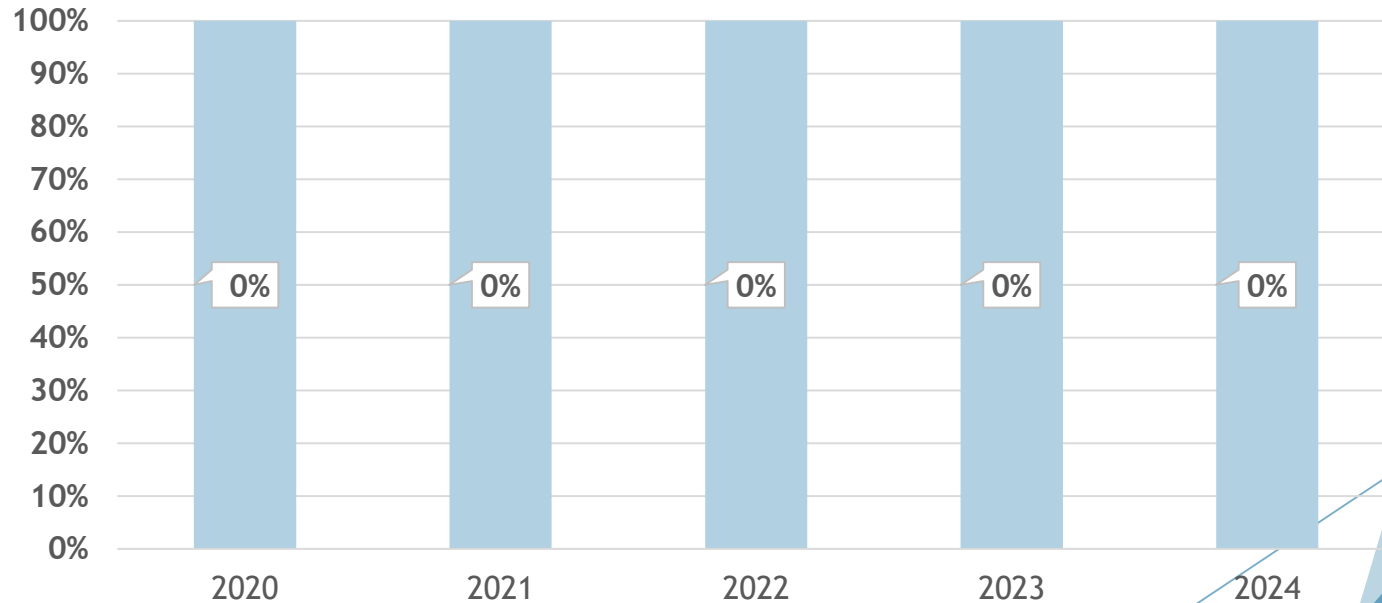






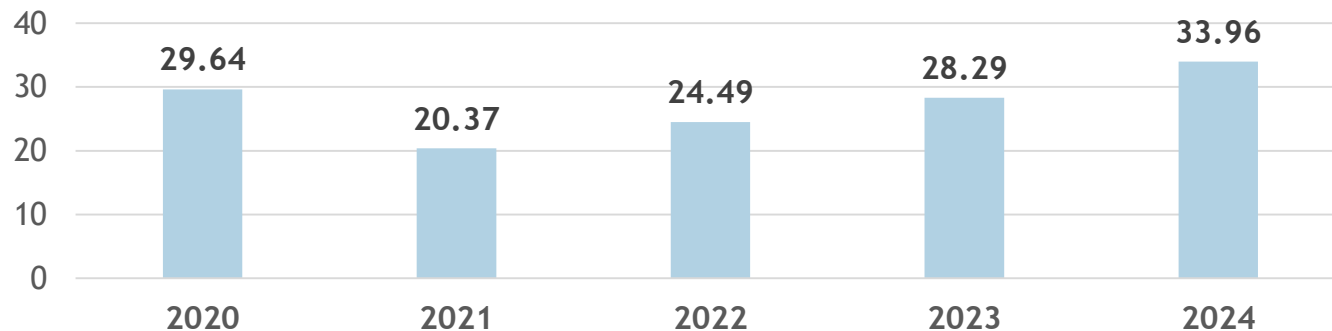
Debt to Equity Ratio (%)

■ Debt ■ Equity

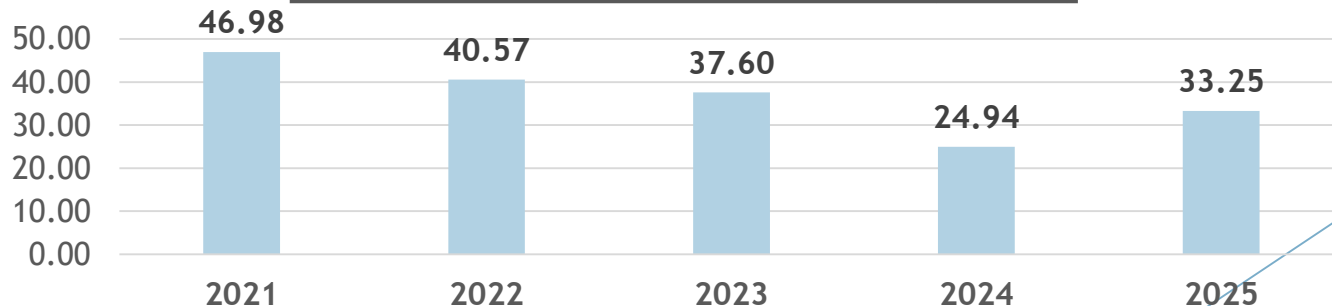


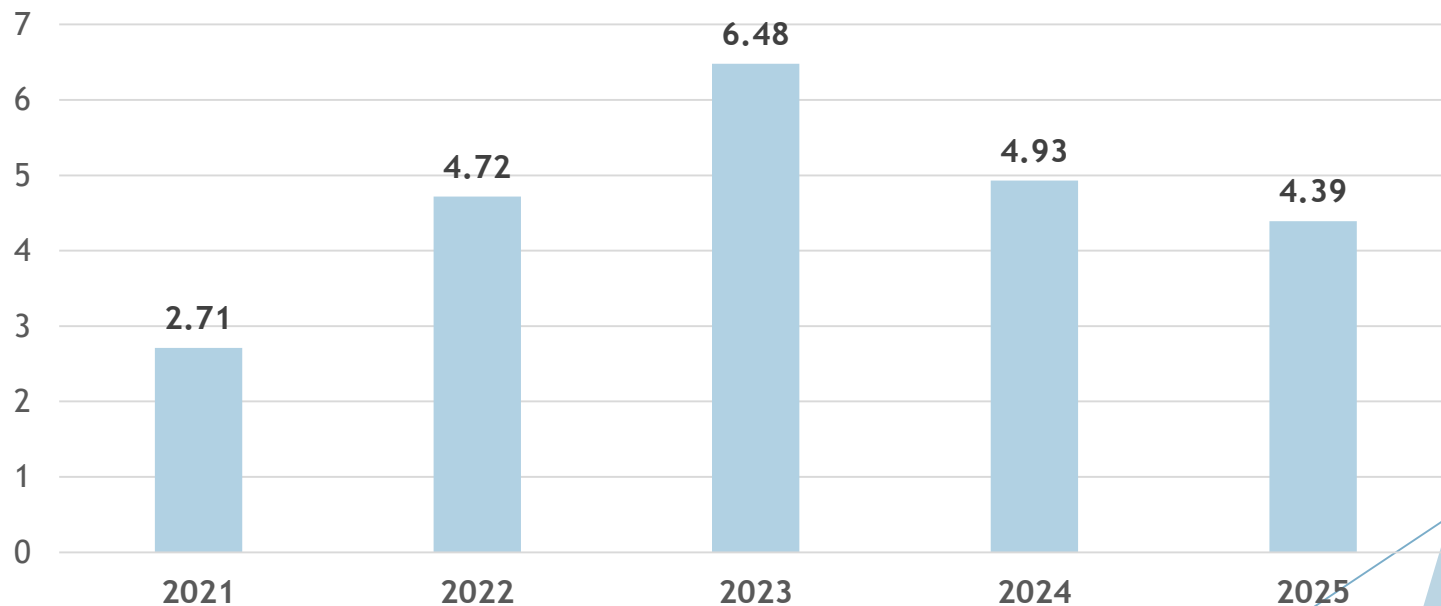
## Financial Performance

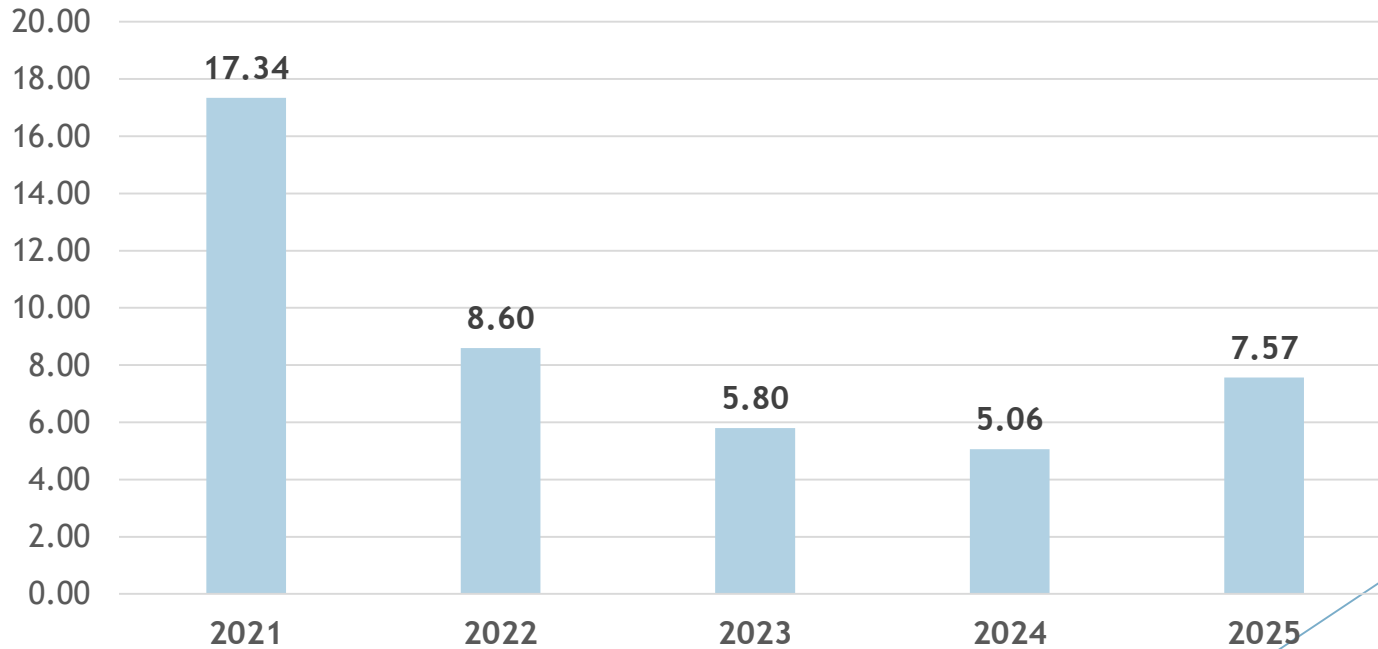
Break up Value (Rupees)



Market Price per share on March 31 (Rupees)



Yearly Third Quarter (Nine Months) Earnings Per Share (Rupees)

Yearly Third Quarter (Nine Months) Price Earning Ratio (Rupees)

# FUTURE OUTLOOK

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- Ghani Glass has been playing its vital role in creating job opportunities, saving foreign exchange by producing import substitute, developing the country by fetching foreign exchange, by exporting globally, by using indigenous raw material;
- Pakistan economy has started recovery but some economic challenges including sluggish economic activity, slow moving construction activities, unprecedented climate change, high debt payments, surging gas prices and input costs are still there. However, the management is fully committed towards managing these challenges and delivering sustainable profitable growth capitalizing our strength, proved capabilities and operational excellence with continuous Excellence mindset.
- The management continues to advance its strategic focus on innovation and technological development across manufacturing operations. In this context, advancements in our tableware segment are currently underway. State-of-the-art pressing machines will soon be integrated into our production facilities, inshaAllah. This upgrade is expected to enhance product quality for our valued customers and contribute positively to the company's revenue growth and overall profitability, inshaAllah.





**Thank You**