

July 31, 2025

The General Manager  
Pakistan Stock Exchange Limited  
Stock Exchange Building  
Stock Exchange Road  
**Karachi**

Dear Sir,

**FINANCIAL RESULTS FOR THE YEAR ENDED JUNE 30, 2025**

We have to inform you that the Board of Directors of our Company in their meeting held on Thursday, July 31, 2025 at 06:00 p.m. at the Registered office of the Company at Lakson Square, Building No.2, Sarwar Shaheed Road, Karachi recommended the followings:

**CASH DIVIDEND**

A final cash dividend for the year ended June 30, 2025 at Rs.29.50 per share i.e. 295%. This is in addition to interim cash dividend already paid @ Rs.32.00 per share i.e.320%.

The financial results of the Company are as per Annexure 'A' attached alongwith the following documents:

1. Statement of Financial Position.
2. Statement of Changes in Equity.
3. Statement of Cash Flows.

The Annual General Meeting of the Company will be held on Friday, September 26, 2025 at 03:30 p.m. at Karachi.

The above entitlement will be paid to the Shareholders whose names will appear in the Register of members on September 18, 2025.

The Share transfer Books of the Company will be closed from September 19, 2025 to September 26, 2025 (both days inclusive). Transfers received by the Shares Registrar of the Company, M/s. FAMCO Share Registration Services (Pvt.) Ltd., 8-F, Near Hotel Faran, Nursery, Block-6, P.E.C.H.S., Shakra-e-Faisal, Karachi up to the close of business on September 18, 2025 will be treated in time for entitlement of the Dividend to the transferees.

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The Annual Report of the Company will be transmitted through PUCARS at least 21 days before holding of Annual General Meeting.

Kindly acknowledge.

Yours faithfully,

For **COLGATE-PALMOLIVE (PAKISTAN) LIMITED**

  
**(MANSOOR AHMED)**  
Company Secretary



Encl. As above.

Cc to: The Executive Director/HOD  
Offsite-II Department,  
Supervision Division,  
Securities & Exchange Commission of Pakistan,  
63, NIC Building,  
Jinnah Avenue, Blue Area,  
Islamabad.

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**STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME  
FOR THE YEAR ENDED JUNE 30, 2025**

|  | 2025                        | 2024                |
|--|-----------------------------|---------------------|
|  | ------(Rupees in '000)----- |                     |
| Turnover   | 156,693,453                 | 149,360,078         |
| Sales tax  | (26,091,422)                | (24,742,813)        |
| Trade and other discounts  | <u>(14,601,330)</u>         | <u>(11,386,488)</u> |
| Net turnover   | 116,000,701                 | 113,230,777         |
| <br>   |                             |                     |
| Cost of sales  | <u>(75,279,791)</u>         | <u>(76,358,808)</u> |
| Gross profit   | 40,720,910                  | 36,871,969          |
| <br>   |                             |                     |
| Selling and distribution cost  | (11,984,076)                | (11,030,450)        |
| Administrative expenses  | (1,368,584)                 | (1,165,380)         |
| Other expenses   | (2,019,208)                 | (1,980,998)         |
| Other income   | 3,938,740                   | 5,104,428           |
| Profit from operations   | <u>29,287,782</u>           | <u>27,799,569</u>   |
| <br>   |                             |                     |
| Finance cost and bank charges  | <u>(166,266)</u>            | <u>(165,476)</u>    |
| Profit before levy and taxation  | 29,121,516                  | 27,634,093          |
| <br>   |                             |                     |
| Levy   | <u>(2,857)</u>              | <u>(915,559)</u>    |
| Profit before taxation   | 29,118,659                  | 26,718,534          |
| <br>   |                             |                     |
| Taxation   | <u>(10,721,386)</u>         | <u>(9,426,304)</u>  |
| Profit after taxation  | 18,397,273                  | 17,292,230          |
| <br>   |                             |                     |
| <b>Other comprehensive income / (loss) for the year - net of tax</b>     |                             |                     |
| <i>Item that will not be reclassified subsequently to profit or loss</i> |                             |                     |
| Remeasurement of post retirement benefits obligation                     | 120,915                     | (70,332)            |
| Impact of tax  | <u>(47,157)</u>             | <u>27,429</u>       |
|  | 73,758                      | (42,903)            |
| <br>   |                             |                     |
| <b>Total comprehensive income for the year</b>                           | <u>18,471,031</u>           | <u>17,249,327</u>   |
| <br>   |                             |                     |
|  | -----Rupees-----            |                     |
| Earnings per share - basic and dilutive                                  | <u>75.78</u>                | <u>71.23</u>        |



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**STATEMENT OF FINANCIAL POSITION  
AS AT JUNE 30, 2025**

|  | 2025                        | 2024              |
|--|-----------------------------|-------------------|
|  | ------(Rupees in '000)----- |                   |
| <b>ASSETS</b>  |                             |                   |
| <b>NON-CURRENT ASSETS</b>                            |                             |                   |
| Property, plant and equipment                        | 9,869,015                   | 8,933,914         |
| Intangible assets                                    | 8,634                       | 4,040             |
| Long term loans                                      | 93,145                      | 89,857            |
| Long term security deposits                          | 26,269                      | 24,538            |
| Deferred asset                                       | 10,412                      | -                 |
|  | <u>10,007,475</u>           | <u>9,052,349</u>  |
| <b>CURRENT ASSETS</b>                                |                             |                   |
| Stores and spares                                    | 1,222,936                   | 978,465           |
| Stock in trade                                       | 17,247,130                  | 16,623,796        |
| Trade debts  | 1,612,412                   | 1,938,083         |
| Loans and advances                                   | 383,915                     | 444,605           |
| Trade deposits and short term prepayments            | 140,587                     | 59,052            |
| Other receivables                                    | 243,505                     | 1,765,295         |
| Accrued profit                                       | 3,392                       | 46,441            |
| Taxation - net                                       | 903,081                     | -                 |
| Short term investments                               | 20,198,325                  | 20,722,919        |
| Cash and bank balances                               | 4,857,989                   | 5,030,961         |
|  | <u>46,813,272</u>           | <u>47,609,617</u> |
| <b>TOTAL ASSETS</b>                                  | <u>56,820,747</u>           | <u>56,661,966</u> |
| <b>EQUITY AND LIABILITIES</b>                        |                             |                   |
| <b>SHARE CAPITAL AND RESERVES</b>                    |                             |                   |
| Issued, subscribed and paid-up share capital         | 2,427,733                   | 2,427,733         |
| Reserves   | 35,033,215                  | 32,780,365        |
| Remeasurement of post retirement benefits obligation | (244,430)                   | (318,188)         |
|  | <u>37,216,518</u>           | <u>34,889,910</u> |
| <b>LIABILITIES</b>                                   |                             |                   |
| <b>NON-CURRENT LIABILITIES</b>                       |                             |                   |
| Deferred taxation - net                              | 628,011                     | 501,467           |
| Long term deposits                                   | 56,802                      | 49,715            |
| Deferred liability                                   | -                           | 163,185           |
| Long term financing                                  | 528,553                     | 618,125           |
| Deferred grant                                       | 177,879                     | 233,014           |
| Lease liabilities                                    | 231,674                     | 236,593           |
|  | <u>1,622,919</u>            | <u>1,802,099</u>  |
| <b>CURRENT LIABILITIES</b>                           |                             |                   |
| Trade and other payables                             | 17,682,236                  | 18,645,500        |
| Accrued mark up                                      | 5,509                       | 6,499             |
| Current portion of long-term financing               | 142,464                     | 142,464           |
| Current portion of lease liabilities                 | 74,438                      | 51,363            |
| Taxation - net                                       | -                           | 1,070,153         |
| Unclaimed dividend                                   | 76,663                      | 53,978            |
|  | <u>17,981,310</u>           | <u>19,969,957</u> |
| <b>TOTAL LIABILITIES</b>                             | <u>19,604,229</u>           | <u>21,772,056</u> |
| <b>CONTINGENCIES AND COMMITMENTS</b>                 |                             |                   |
| <b>TOTAL EQUITY AND LIABILITIES</b>                  | <u>56,820,747</u>           | <u>56,661,966</u> |



**STATEMENT OF CHANGES IN EQUITY  
 FOR THE YEAR ENDED JUNE 30, 2025**

|   | Issued,<br>subscribed<br>and paid-up<br>share capital | Reserves                                 |                    |                          |                         | Remeasur-<br>ment of post<br>retirement<br>benefits<br>obligation -<br>net of tax | Total Equity |
|---|---|--|--------------------|--------------------------|-------------------------|---|--------------|
|   |   | Capital<br>reserve -<br>share<br>premium | Revenue reserves   |                          | Sub total -<br>reserves |   |              |
|   |   |  | General<br>reserve | Unappropriated<br>profit |                         |   |              |
| ------(Rupees in '000)-----   |   |  |                    |                          |                         |   |              |
| Balance as at July 1, 2023  | 2,427,733   | 13,456                                   | 19,861,000         | 2,289,944                | 22,164,400              | (275,285)   | 24,316,848   |
| <b>Transactions with owners</b>   |   |  |                    |                          |                         |   |              |
| Final dividend for the year ended<br>June 30, 2023 at the rate of<br>Rs 5 per share                   | -   | -  | -                  | (1,213,866)              | (1,213,866)             | -   | (1,213,866)  |
| Interim dividend for the year ended<br>June 30, 2024 at the rate of<br>Rs 22.5 per share              | -   | -  | -                  | (5,462,399)              | (5,462,399)             | -   | (5,462,399)  |
| <b>Total transactions with owners</b>   | -   | -  | -                  | (6,676,265)              | (6,676,265)             | -   | (6,676,265)  |
| <b>Comprehensive income for the year</b><br>Profit after taxation for the year ended<br>June 30, 2024 | -   | -  | -                  | 17,292,230               | 17,292,230              | -   | 17,292,230   |
| Other comprehensive loss  | -   | -  | -                  | -                        | -                       | (42,903)  | (42,903)     |
| <b>Total comprehensive income for the<br/>year ended June 30, 2024</b>                                | -   | -  | -                  | 17,292,230               | 17,292,230              | (42,903)  | 17,249,327   |
| Transfer to general reserve   | -   | -  | 1,057,000          | (1,057,000)              | -                       | -   | -            |
| Balance as at June 30, 2024   | 2,427,733   | 13,456                                   | 20,918,000         | 11,848,909               | 32,780,365              | (318,188)   | 34,889,910   |
| <b>Transactions with owners</b>   |   |  |                    |                          |                         |   |              |
| Final dividend for the year ended<br>June 30, 2024 at the rate of<br>Rs 34.5 per share                | -   | -  | -                  | (8,375,678)              | (8,375,678)             | -   | (8,375,678)  |
| Interim dividend for the year ended<br>June 30, 2025 at the rate of<br>Rs 32 per share                | -   | -  | -                  | (7,768,745)              | (7,768,745)             | -   | (7,768,745)  |
| <b>Total transactions with owners</b>   | -   | -  | -                  | (16,144,423)             | (16,144,423)            | -   | (16,144,423) |
| <b>Comprehensive income for the year</b><br>Profit after taxation for the year ended<br>June 30, 2025 | -   | -  | -                  | 18,397,273               | 18,397,273              | -   | 18,397,273   |
| Other comprehensive income  | -   | -  | -                  | -                        | -                       | 73,758  | 73,758       |
| <b>Total comprehensive income for the<br/>year ended June 30, 2025</b>                                | -   | -  | -                  | 18,397,273               | 18,397,273              | 73,758  | 18,471,031   |
| Transfer to general reserve   | -   | -  | 3,415,000          | (3,415,000)              | -                       | -   | -            |
| Balance as at June 30, 2025   | 2,427,733   | 13,456                                   | 24,333,000         | 10,686,759               | 35,033,215              | (244,430)   | 37,216,518   |



**STATEMENT OF CASH FLOWS  
FOR THE YEAR ENDED JUNE 30, 2025**

|   | 2025                        | 2024                    |
|---|-----------------------------|-------------------------|
|   | ------(Rupees in '000)----- |                         |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>               |                             |                         |
| Cash generated from operations                            | 26,891,930                  | 27,694,869              |
| Finance cost paid   | (122,724)                   | (126,813)               |
| Taxes and levy paid                                       | (12,618,090)                | (10,820,271)            |
| Long term loans   | (3,288)                     | (13,677)                |
| Long term security deposits (assets)                      | (1,731)                     | (3,278)                 |
| Staff retirement gratuity paid                            | (163,185)                   | (191,865)               |
| Long term deposits  | 7,087                       | (1,549)                 |
| Net cash generated from operating activities              | <u>13,989,999</u>           | <u>16,537,416</u>       |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>               |                             |                         |
| Payments for property, plant and equipment                | (2,157,512)                 | (2,186,150)             |
| Purchase of intangible assets                             | (9,262)                     | (191)                   |
| Short term investments made during the year               | (9,700,000)                 | (12,263,192)            |
| Proceeds from sale of property, plant and equipment       | 123,859                     | 122,658                 |
| Profit received on savings accounts                       | 594,697                     | 904,552                 |
| Profit received on treasury bills                         | -                           | 2,671                   |
| Restricted cash on account of lien                        | (1,269,827)                 | -                       |
| Profit received on Pakistan Investment Bonds              | -                           | 21                      |
| Profit received on term deposit receipts                  | 105,174                     | 134,831                 |
| Sale proceeds on disposal of short term investments       | 13,249,401                  | 5,973,556               |
| Net cash generated from / (used in) investing activities  | <u>936,530</u>              | <u>(7,311,244)</u>      |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>               |                             |                         |
| Payment of lease liabilities                              | (102,883)                   | (107,717)               |
| Long - term financing repaid                              | (144,707)                   | (109,930)               |
| Dividend paid   | (16,121,738)                | (9,470,073)             |
| Net cash used in financing activities                     | <u>(16,369,328)</u>         | <u>(9,687,720)</u>      |
| Net decrease in cash and cash equivalents during the year | <u>(1,442,799)</u>          | <u>(461,548)</u>        |
| Cash and cash equivalents at beginning of the year        | <u>5,030,961</u>            | <u>5,492,509</u>        |
| Cash and cash equivalents at end of the year              | <u><u>3,588,162</u></u>     | <u><u>5,030,961</u></u> |

