COLGATE-PALMOLIVE (PAKISTAN) LTD

Lakson Square, Building No. 2,
Sarwar Shaheed Road, Karachi-74200
Telephone : 3840 0000
Fax : 92-21-3568 4712
Website : www.colgate.com.pk

July 31, 2025

The General Manager
Pakistan Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi

Dear Sir,

FINANCIAL RESULTS FOR THE YEAR ENDED JUNE 30, 2025

We have to inform you that the Board of Directors of our Company in their meeting held on Thursday, July 31, 2025 at 06:00 p.m. at the Registered office of the Company at Lakson Square, Building No.2, Sarwar Shaheed Road, Karachi recommended the followings:

CASH DIVIDEND

A final cash dividend for the year ended June 30, 2025 at Rs.29.50 per share i.e. 295%. This is in addition to interim cash dividend already paid @ Rs.32.00 per share i.e.320%.

The financial results of the Company are as per Annexure 'A' attached alongwith the following documents:

1. Statement of Financial Position.
2. Statement of Changes in Equity.
3. Statement of Cash Flows.

The Annual General Meeting of the Company will be held on Friday, September 26, 2025 at 03:30 p.m. at Karachi.

The above entitlement will be paid to the Shareholders whose names will appear in the Register of members on September 18, 2025.

The Share transfer Books of the Company will be closed from September 19, 2025 to September 26, 2025 (both days inclusive). Transfers received by the Shares Registrar of the Company, M/s. FAMCO Share Registration Services (Pvt.) Ltd., 8-F, Near Hotel Faran, Nursery, Block-6, P.E.C.H.S., Shahra-e-Faisal, Karachi up to the close of business on September 18, 2025 will be treated in time for entitlement of the Dividend to the transferees.

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The Annual Report of the Company will be transmitted through PUCARS at least 21 days before holding of Annual General Meeting.

Kindly acknowledge.

Yours faithfully,
For COLGATE-PALMOLIVE (PAKISTAN) LIMITED

COLGATE-PALMOLIVE (PAKISTAN) LTD.

(MANSOOR AHMED)
Company Secretary

Encl. As above.

Cc to: The Executive Director/HOD
Offsite-II Department,
Supervision Division,
Securities & Exchange Commission of Pakistan,
63, NIC Building,
Jinnah Avenue, Blue Area,
Islamabad.

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ANNEXURE - A

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED JUNE 30, 2025

	2025	2024
	(Rupees in '000)	
Turnover	**156,693,453**	149,360,078
Sales tax	**(26,091,422)**	(24,742,813)
Trade and other discounts	**(14,601,330)**	(11,386,488)
Net turnover	**116,000,701**	113,230,777
Cost of sales	**(75,279,791)**	(76,358,808)
Gross profit	**40,720,910**	36,871,969
Selling and distribution cost	**(11,984,076)**	(11,030,450)
Administrative expenses	**(1,368,584)**	(1,165,380)
Other expenses	**(2,019,208)**	(1,980,998)
Other income	**3,938,740**	5,104,428
Profit from operations	**29,287,782**	27,799,569
Finance cost and bank charges	**(166,266)**	(165,476)
Profit before levy and taxation	**29,121,516**	27,634,093
Levy	**(2,857)**	(915,559)
Profit before taxation	**29,118,659**	26,718,534
Taxation	**(10,721,386)**	(9,426,304)
Profit after taxation	**18,397,273**	17,292,230
Other comprehensive income / (loss) for the year - net of tax		
Item that will not be reclassified subsequently to profit or loss		
Remeasurement of post retirement benefits obligation	**120,915**	(70,332)
Impact of tax	**(47,157)**	27,429
	73,758	(42,903)
Total comprehensive income for the year	**18,471,031**	17,249,327
	Rupees	
Earnings per share - basic and dilutive	**75.78**	71.23

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STATEMENT OF FINANCIAL POSITION
AS AT JUNE 30, 2025

	2025	2024
	(Rupees in '000)	
ASSETS		
NON-CURRENT ASSETS		
Property, plant and equipment	**9,869,015**	8,933,914
Intangible assets	**8,634**	4,040
Long term loans	**93,145**	89,857
Long term security deposits	**26,269**	24,538
Deferred asset	**10,412**	-
	10,007,475	9,052,349
CURRENT ASSETS		
Stores and spares	**1,222,936**	978,465
Stock in trade	**17,247,130**	16,623,796
Trade debts	**1,612,412**	1,938,083
Loans and advances	**383,915**	444,605
Trade deposits and short term prepayments	**140,587**	59,052
Other receivables	**243,505**	1,765,295
Accrued profit	**3,392**	46,441
Taxation - net	**903,081**	-
Short term investments	**20,198,325**	20,722,919
Cash and bank balances	**4,857,989**	5,030,961
	46,813,272	47,609,617
TOTAL ASSETS	**56,820,747**	56,661,966
EQUITY AND LIABILITIES		
SHARE CAPITAL AND RESERVES		
Issued, subscribed and paid-up share capital	**2,427,733**	2,427,733
Reserves	**35,033,215**	32,780,365
Remeasurement of post retirement benefits obligation	**(244,430)**	(318,188)
	37,216,518	34,889,910
LIABILITIES		
NON-CURRENT LIABILITIES		
Deferred taxation - net	**628,011**	501,467
Long term deposits	**56,802**	49,715
Deferred liability	**-**	163,185
Long term financing	**528,553**	618,125
Deferred grant	**177,879**	233,014
Lease liabilities	**231,674**	236,593
	1,622,919	1,802,099
CURRENT LIABILITIES		
Trade and other payables	**17,682,236**	18,645,500
Accrued mark up	**5,509**	6,499
Current portion of long-term financing	**142,464**	142,464
Current portion of lease liabilities	**74,438**	51,363
Taxation - net	**-**	1,070,153
Unclaimed dividend	**76,663**	53,978
	17,981,310	19,969,957
TOTAL LIABILITIES	**19,604,229**	21,772,056
CONTINGENCIES AND COMMITMENTS		
TOTAL EQUITY AND LIABILITIES	**56,820,747**	56,661,966

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STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED JUNE 30, 2025

	Issued, subscribed and paid-up share capital	Reserves				Remeasurement of post retirement benefits obligation - net of tax	Total Equity
		Capital reserve - share premium	Revenue reserves		Sub total - reserves		
			General reserve	Unappropriated profit			
	(Rupees in '000)						
Balance as at July 1, 2023	2,427,733	13,456	19,861,000	2,289,944	22,164,400	(275,285)	24,316,848
Transactions with owners							
Final dividend for the year ended June 30, 2023 at the rate of Rs 5 per share	-	-	-	(1,213,866)	(1,213,866)	-	(1,213,866)
Interim dividend for the year ended June 30, 2024 at the rate of Rs 22.5 per share	-	-	-	(5,462,399)	(5,462,399)	-	(5,462,399)
Total transactions with owners	-	-	-	(6,676,265)	(6,676,265)	-	(6,676,265)
Comprehensive income for the year							
Profit after taxation for the year ended June 30, 2024	-	-	-	17,292,230	17,292,230	-	17,292,230
Other comprehensive loss	-	-	-	-	-	(42,903)	(42,903)
Total comprehensive income for the year ended June 30, 2024	-	-	-	17,292,230	17,292,230	(42,903)	17,249,327
Transfer to general reserve	-	-	1,057,000	(1,057,000)	-	-	-
Balance as at June 30, 2024	2,427,733	13,456	20,918,000	11,848,909	32,780,365	(318,188)	34,889,910
Transactions with owners							
Final dividend for the year ended June 30, 2024 at the rate of Rs 34.5 per share	-	-	-	(8,375,678)	(8,375,678)	-	(8,375,678)
Interim dividend for the year ended June 30, 2025 at the rate of Rs 32 per share	-	-	-	(7,768,745)	(7,768,745)	-	(7,768,745)
Total transactions with owners	-	-	-	(16,144,423)	(16,144,423)	-	(16,144,423)
Comprehensive income for the year							
Profit after taxation for the year ended June 30, 2025	-	-	-	18,397,273	18,397,273	-	18,397,273
Other comprehensive income	-	-	-	-	-	73,758	73,758
Total comprehensive income for the year ended June 30, 2025	-	-	-	18,397,273	18,397,273	73,758	18,471,031
Transfer to general reserve	-	-	3,415,000	(3,415,000)	-	-	-
Balance as at June 30, 2025	2,427,733	13,456	24,333,000	10,686,759	35,033,215	(244,430)	37,216,518

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STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED JUNE 30, 2025

	2025	2024
	(Rupees in '000)	
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash generated from operations	**26,891,930**	27,694,869
Finance cost paid	**(122,724)**	(126,813)
Taxes and levy paid	**(12,618,090)**	(10,820,271)
Long term loans	**(3,288)**	(13,677)
Long term security deposits (assets)	**(1,731)**	(3,278)
Staff retirement gratuity paid	**(163,185)**	(191,865)
Long term deposits	**7,087**	(1,549)
Net cash generated from operating activities	**13,989,999**	16,537,416
CASH FLOWS FROM INVESTING ACTIVITIES		
Payments for property, plant and equipment	**(2,157,512)**	(2,186,150)
Purchase of intangible assets	**(9,262)**	(191)
Short term investments made during the year	**(9,700,000)**	(12,263,192)
Proceeds from sale of property, plant and equipment	**123,859**	122,658
Profit received on savings accounts	**594,697**	904,552
Profit received on treasury bills	**-**	2,671
Restricted cash on account of lien	**(1,269,827)**	-
Profit received on Pakistan Investment Bonds	**-**	21
Profit received on term deposit receipts	**105,174**	134,831
Sale proceeds on disposal of short term investments	**13,249,401**	5,973,556
Net cash generated from / (used in) investing activities	**936,530**	(7,311,244)
CASH FLOWS FROM FINANCING ACTIVITIES		
Payment of lease liabilities	**(102,883)**	(107,717)
Long - term financing repaid	**(144,707)**	(109,930)
Dividend paid	**(16,121,738)**	(9,470,073)
Net cash used in financing activities	**(16,369,328)**	(9,687,720)
Net decrease in cash and cash equivalents during the year	**(1,442,799)**	(461,548)
Cash and cash equivalents at beginning of the year	**5,030,961**	5,492,509
Cash and cash equivalents at end of the year	**3,588,162**	5,030,961

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