Registered office AVARI PLAZA, FATIMA JINNAH ROAD, KARACHI - 75530 Unilever Pakistan Foods Ltd. Avari Plaza Fatima Jinnah Road Karachi, 75530, Pakistan

+0800-13000 unilever.pk



August 20, 2025

The General Manager
Pakistan Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi

By Hand & PUCARS

Dear Sir,

UNILEVER PAKISTAN FOODS LIMITED Financial Results for the six months ended June 30, 2025

At its meeting held on August 20, 2025 at 14:30 Hrs at Karachi, the Board of Directors of the Company has approved the un-audited condensed Interim Financial Information for the six months ended June 30, 2025.

The business delivered a sales growth of 15.2% on the back of strong volumetric gains led by all product segments particularly Knorr Noodles and Unilever Food Solutions. Gross Margin for the business stood at 38.4% - a decline of 50 bps vs same period last year. Earnings per share fell by 18.8% on account of maturity of tax credits and decline in interest income.

Condensed Interim Financial Information

| | THREE MONTHS ENDED | | SIX MONTHS ENDED | | |
|------------------------------------|--------------------|-------------|------------------|--------------|--|
| | 30-Jun | 30-Jun | 30-Jun | 30-Jun | |
| | 2025 | 2024 | 2025 | 2024 | |
| | | | | | |
| Sales | 9,117,324 | 8,240,702 | 19,589,890 | 17,001,158 | |
| Less: Cost of Sales | (5,585,969) | (5,025,425) | (12,059,345) | (10,381,349) | |
| Gross Profit | 3,531,355 | 3,215,277 | 7,530,545 | 6,619,809 | |
| Less: Distribution, Admin & Others | (1,356,805) | (1,350,581) | (2,906,455) | (2,830,234) | |
| Add: Other Income | 296,167 | 923,665 | 616,758 | 1,579,758 | |
| Profit before Operations | 2,470,717 | 2,788,361 | 5,240,848 | 5,369,333 | |
| Less: Finance Cost | (32,625) | (10,335) | (65,030) | (5,809) | |
| Less: Taxation - Final Taxes | (82,448) | (48,654) | (84,917) | (77,251) | |
| Profit before Taxation | 2,355,644 | 2,729,372 | 5,090,901 | 5,286,273 | |
| Less: Taxation | (939,894) | (745,393) | (2,002,372) | (1,481,318) | |
| Profit after Tax | 1,415,750 | 1,983,979 | 3,088,529 | 3,804,955 | |
| | | | | | |
| EPS-basic and diluted (Rupees) | 222.25 | 311.46 | 484.86 | 597.33 | |

INTERIM DIVIDEND

In view of the financial results for the six months ended June 30, 2025, the Directors have recommended a second interim cash dividend of Rs. 444 - i.e. (4440 %) per ordinary share of Rs.10/- each (six months ended June 30th, 2024, Rs. 623 /- per ordinary share of Rs. 10/- each). This will be payable to the Members on the number of ordinary shares held by them at the close of business on 03rd September, 2025. - per ordinary share of Rs. 10/- each).

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CLOSURE OF SHARE TRANSFER BOOKS

The Share Transfer Books of the Company will be closed from 04th September to 07th September (both days inclusive) to determine the entitlement for the second interim cash dividend. The books will re-open on 08th September, 2025. Transfers in good order, received at the Company's Share Registration Office, Central Depository Company Share Registrar Services Limited, CDC House, 99-B, Block-B, S.M.C.H.S., Main Shahra-e-Faisal, Karachi - 74400 by the close of business on 03rd September will be treated in time for *the purpose of payment of Interim Dividend to the transferees*.

FUTURE OUTLOOK

Pakistan's macroeconomic indicators showed continued improvement, with inflation remaining in low single digits—fostering stronger consumer confidence and consistent growth in spending. The Business Confidence Index also reached highest level in four years, reflecting optimism about future business conditions and economic stability.

Our management team is focused on leveraging our brands' strength and local heritage, introducing new innovations, and enhancing cost efficiencies across the entire value chain to create shareholder value.

Yours faithfully,

UNILEVER PAKISTAN FOODS LIMITED

AMAN GHANCHI Company Secretary

Copy to:

- The Securities & Exchange Commission of Pakistan, Islamabad. Fax: 051 9204915.
- The Central Depository Company of Pakistan Limited, Karachi. Fax: 021-34326034 / 34326016
- The Central Depository Company of Pakistan Limited, Share Registrar Department, Karachi. Fax: 021-34326053

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Annexure A1:

| Hailawaa Dakistaa Faada Lissitad | | | |
|--|----------------------|------------------------|------------------------|
| Unilever Pakistan Foods Limited | | | |
| Condensed Interim Statement of Financial Position | | | |
| As at June 30, 2025 | | | |
| | | Un-audited | Audited |
| | Mate | June 30, | December 31, |
| | Note | 2025 (Rupees in | 2024 |
| ASSETS | | (Rupees III | illousallu) |
| Non-current assets | | | |
| Property, plant and equipment | 5 | 9,257,078 | 9,341,920 |
| Intangible assets | | 81,637 | 81,637 |
| Long term deposits | | 2,980 | 2,980 |
| Ourself consts | | 9,341,695 | 9,426,537 |
| Current assets Stores and spares | | 470.000 | 444,628 |
| Stock in trade | | 479,633 3,261,546 | 3.044,709 |
| Trade debts - net | | 1,395,528 | 972.941 |
| Loans and advances | | 194,355 | 32,973 |
| Trade deposits and short term prepayments | | 127,119 | 116,786 |
| Other receivables | | 171,114 | 121,129 |
| Sales tax refundable - net | | 965,756 | 292,962 |
| Taxation - net Short term investments | 6 | 3,353,479 | 2,378,372 6,641,976 |
| Cash and bank balances | 7 | 1,005,497 4,496,049 | 4,515,320 |
| Court and Court Country of | , | 15,450,076 | 18.561.796 |
| Total assets | | 24,791,771 | 27,988,333 |
| EQUITY AND LIABILITIES | | | |
| Share capital and reserves | | | |
| Share capital | | 63,699 | 63,699 |
| Reserves | | 9,239,059 | 13,316,724 |
| | | 9,302,758 | 13,380,423 |
| LIABILITIES | | | |
| Non-current liabilities | 1 | | |
| Staff retirement benefits | | 42,881 | 64,663 |
| Long term borrowings | 8 | 465,654 | 496,089 |
| Deferred income - government grant | | 212,061 | 241,562 |
| Deferred taxation | | 967,181 1,687,777 | 940,267 |
| Current liabilities | | 1,007,777 | 1,742,501 |
| | | | |
| Trade and other payables | | 11,039,594 | 11,770,068 |
| Current portion of deferred income - government grant Unpaid dividend | | 60,751 | 63,121 657,741 |
| Unclaimed dividend | | 2,317,798 48,100 | 57,884 |
| Provisions | 9 | 203,866 | 185,184 |
| Accrued interest / mark up | - 1 | 6,516 | 6,724 |
| Current portion of long term borrowings | 8 | 124,611 | 124,607 |
| | | 13,801,236 | 12,865,329 |
| Total liabilities | ı | 15,489,013 | 14,607,910 |
| Total equity and liabilities | | 24,791,771 | 27,988,333 |
| rotal equity and machines | | 24,/3),/// | 27,500,533 |
| Contingencies and commitments | 10 | | |
| The assessed aster 4 to 40 feet as 5 to 10 feet | | | |
| The annexed notes 1 to 16 form an integral part of these condensed interim | financial statement: | š. | |
| | | | |
| ` | | | |

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Annexure A2:

| For the six months period ended June 30, 2025 | | | | | | | |
|---|---|-------------------|-----------|----------------|-----------------------------|-------------|-------------|
| | Share capital | Capita | al | Reserves | venue | Sub total | Total |
| | Issued, subscribed and paid-up capital | Share premium | Special | | Jnappropriated profit | | |
| | | | | Rupees in thou | sand) | | |
| Balance as at December 31, 2024 (Audited) | 63,699 | 1,296,499 | 628 | 138 | 12,019,459 | 13,316,724 | 13,380,423 |
| Transactions with owners of the Company - Distribu | ution | | | | | | |
| Final dividend for the year ended December 31, 2024 @ Rs. 600 per share | | | - | - | (3,821,970) | (3,821,970) | (3,821,970) |
| First Interim dividend for the year ending December 31, 2025 @ Rs. 525 per share | | | | | (3,344,224) | (3,344,224) | (3,344,224) |
| Profit for the period Other comprehensive income Fotal comprehensive income | | - | : | - | 3,088,529 - 3,088,529 | 3,088,529 | 3,088,529 |
| Balance as at June 30, 2025 (Un-audited) | 63,699 | 1,296,499 | 628 | 138 | 7,941,794 | 9,239,059 | 9,302,758 |
| Balance as at December 31, 2023 (Audited) | 63,699 | 1,296,499 | 628 | 138 | 14,298,725 | 15,595,990 | 15,659,689 |
| Transactions with owners of the Company - Distribu | ition | | | | | | |
| Final dividend for the year ended December 31, 2023 @ Rs. 178 per share | | | | | (1,133,851) | (1,133,851) | (1,133,851) |
| First Interim dividend for the year ending December 31, 2024 @ Rs. 143 per share | | | - | - | (910,903) | (910,903) | (910,903) |
| Profit for the period | | | | · . | 3,804,955 | 3,804,955 | 3,804,955 |
| Other comprehensive income Total comprehensive income | - | النسا | - | النبا | 3.804.955 | 3,804,955 | 3,804,955 |
| Balance as at June 30, 2024 (Un-audited) | 63.699 | 1,296,499 | 628 | 138 | 16,058,926 | 17,356,191 | 17.419.890 |
| The annexed notes 1 to 16 form an integral part of | these condensed in | terim financial s | latements | | | | |
| Chief Executive | | Director | | | | Direc | tor & |

Registered office AVARI PLAZA, FATIMA JINNAH ROAD, KARACHI - 75530 Unilever Pakistan Foods Ltd. Avari Plaza Fatima Jinnah Road Karachi, 75530, Pakistan

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Annexure A3:

| June 30, June 30, 2025 2024 (Rupees in thousand) 2025 2024 2025 2024 2025 202 | Unilever Pakistan Foods Limited | | |
|--|--|---|--------------------------|
| ASH FLOWS FROM OPERATING ACTIVITIES rofit before income tax idjustment for: Depreciation on property, plant and equipment Depreciation on property, plant and equipment Depreciation on fight-of-use asset Gain on disposal of property, plant and equipment Air-up on long term borrowings and leases Change in staff retirement benefits Change in staff retirement benefits Return on savings accounts Return on savings accounts Return on savings accounts Thanges in working capital: Stores and spares Store in trade (10,333) (10,000) (216,837) (100,000) (216,837) (100,000) (216,837) (100,000) (216,837) (100,000) (216,837) (100,000) (216,837) (216,8 | Condensed Interim Statement of Cash Flows (Un-audited) For the six months period ended June 30, 2025 | | |
| ASH FLOWS FROM OPERATING ACTIVITIES rofit before income tax idjustment for: Depreciation on property, plant and equipment Depreciation on property, plant and equipment Depreciation on fight-of-use asset Gain on disposal of property, plant and equipment Asir-up on long term borrowings and leases Change in staff retirement benefits Change in staff retirement benefits Change in staff retirement benefits Return on savings accounts Return on savings accounts Return on savings accounts Thanges in working capital: Stores and spares Stores and short term prepayments (10,333) (10,000) (216,837) (10,000) (216,837) (10,000) (216,837) (10,000) (216,837) (10,000) (216,837) (216,8 | | June 30. | June 30. |
| ### ASH FLOWS FROM OPERATING ACTIVITIES **TORTIC before income tax* **Idjustment for:** Depreciation on property, plant and equipment | | 2025 | |
| 1,286,273 1,28 | CARLLEL OWE EDOM ODEDATING ACTIVITIES | (Rupees in th | iousand) |
| Indignate | | 5.090.901 | 5.286.273 |
| Depreciation on right-of-use asset 3,575 | Adjustment for: | 0,000,001 | 0,200,270 |
| Gain on disposal of property, plant and equipment Mark-up on long term borrowings and leases Change in staff retirement benefits Return on short term investments held at fair value through profit or loss Return on short term investments held at fair value through profit or loss Return on savings accounts Change in staff retirement (1922) Application of the staff retirement (1924) Return on savings accounts Change is morking capital: Stores and spares Stock in trade (216,837) (47,095) (47,095) (47,095) (470, | | 317,908 | |
| Mark-up on long term borrowings and leases | | (7.427) | |
| Change in staff retirement benefits (21,782) 8,977 Return on short term investments held at fair value through profit or loss (302,807) (437,537) Return on short term investments held at fair value through profit or loss (148,270) (929,827) Return on short term investments (437,537) (929,827) Return on short term investments (148,270) (929,827) Return on short term investments (35,005) (47,095) Stock in trade (218,837) (70,000,002) Trade debts (22,887) (655,161) Loans and advances (161,382) (48,848) Trade deposits and short term prepayments (10,333) (11,301) Other receivables (49,985) (45,256) Sales tax refundable (672,794) (68,416) Trade and other payables (730,474) (1,886,021) Provisions (2,280,715) (769,031) Cash generated from operations (2,858,797) (3,860,21) Rark-up paid (11,207) (8,889) Income tax paid (2,350,566) (2,105,602) Loads (2,800,566) (2,105,602) Cash generated from operating activities (302,976) (2,105,602) Cash (19,276) (19,949) CASH FLOWS FROM INVESTING ACTIVITIES Purchase of property, plant and equipment (233,066) (4,96,931) Proceeds from disposal of property, plant and equipment (3,939,266) (4,949,707) Return received on savings accounts (4,98,707) (3,98,277) CASH FLOWS FROM FINANCING ACTIVITIES Repayment of long term borrowings (5,515,920) (2,489,658) Net decrease in cash and cash equivalents (5,578,222) (2,522,428) Net decrease in cash and cash equivalents (5,578,222) (2,522,428) Loans and cash equivalents at end of the period (4,515,320) (3,646,347) The annexed notes 1 to 16 form an integral part of these condensed interim financial statements. | | | |
| Return on short term investments held at fair value through profit or loss Return on savings accounts (148,270) (929,827) Return on savings accounts (148,270) (929,827) (929,82 | | , | |
| Changes in working capital: Stores and spares (216,837) Loans and advances (161,382) Chart deposits and short term prepayments (10,333) (10,333) (13,303) (13,303) (13,303) (13,303) (13,408) (2,794) (498,622) (730,474) (1,886,022) (730,474) (1,886,022) (13,408) (2,280,715) (769,031) Cash generated from operations Mark-up paid (11,207) (6,889) Income tax paid (2,950,566) (2,105,602) Lot cash (used in) / generated from operating activities CASH FLOWS FROM INVESTING ACTIVITIES Purchase of property, plant and equipment Proceeds from disposal of property, plant and equi | * | | |
| Stanges in working capital: Stores and spares (35,005) (47,085) (47,085) (47,085) (47,085) (422,587) (655,181) (655,18 | Return on savings accounts | | The second second second |
| Stores and spares (35,005) (47,005 Stock in trade (216,837) (100,000 (216,837) (100,000 (216,837) (100,000 (216,837) (100,000 (216,837) (100,000 (216,837) (161,382) (161,382) (161,382) (161,382) (161,382) (161,382) (100,333) (11,301 (11,301 | Nesses le continue de la continue | 4,939,512 | 4,131,471 |
| Stock in trade | | (35.005) | /47 005 |
| Trade debts Loans and advances Trade deposits and short term prepayments (10,333) Other receivables Sales tax refundable (672,794) Trade and other payables (673,0474) Provisions (11,330) Trade and other payables (673,0474) Provisions (11,207) Rash generated from operations Mark-up paid (11,207) Income tax paid (2,950,566) Income tax pai | | 1 1 1 1 | |
| Trade deposits and short term prepayments Other receivables Sales tax refundable (49,985) Sales tax refundable (770,474) Trade and other payables Provisions (2,280,715) Cash generated from operations Mark-up paid Income tax paid Net cash (used in) / generated from operating activities CASH FLOWS FROM INVESTING ACTIVITIES Purchase of property, plant and equipment Proceeds from disposal of property, plant and equipment Proceeds from disposal of property, plant and equipment Short term investments - net Sequence of property (3,390,801) Net cash used in financing activities CASH FLOWS FROM FINANCING ACTIVITIES Repayment of long term borrowings Dividend paid CASH FLOWS FROM FINANCING ACTIVITIES Repayment of long term borrowings (62,302) (5,515,920) (4,349,707 CASH FLOWS FROM FINANCING ACTIVITIES Repayment of long term borrowings (62,302) (5,515,920) (5,515,920) (5,515,920) (5,515,920) (5,515,920) (5,179,280 Cash and cash equivalents at beginning of the period 4,496,049 4,469,537 Cash and cash equivalents at end of the period 4,496,049 4,469,537 Cash annexed notes 1 to 16 form an integral part of these condensed interim financial statements. | | | .,, |
| Other receivables Sales tax refundable Trade and other payables Provisions Cash generated from operations Cash generated from operating activities Cash (used in) / generated from operating activities Cash FLOWS FROM INVESTING ACTIVITIES Purchase of property, plant and equipment Proceeds from disposal of property, plant and equipment Proceeds from d | Loans and advances | , , , , , | |
| Sales tax refundable Trade and other payables Provisions (672,794) (730,474) 18,682 13,408 (2,280,715) (769,031 Cash generated from operations Mark-up paid Income tax paid Intome tax paid Income tax paid Income tax paid Income tax paid Intome tax paid | | , | |
| Trade and other payables (730,474) (1,886,021 13,408 (2,280,715) (769,031 13,408 (2,280,715) (769,031 13,408 (2,280,715) (769,031 13,408 (2,280,715) (769,031 13,408 (2,280,715) (769,031 13,408 (2,280,715) (769,031 14,207) (769, | | , , , | |
| Provisions 18,682 13,408 (2,280,715) (769,031 | | , | |
| Cash generated from operations Mark-up paid Income tax paid Net cash (used in) / generated from operating activities CASH FLOWS FROM INVESTING ACTIVITIES Purchase of property, plant and equipment Proceeds from disposal of property disposal of proper | | | |
| Mark-up paid | | (2,280,715) | (769,031 |
| Income tax paid Net cash (used in) / generated from operating activities CASH FLOWS FROM INVESTING ACTIVITIES Purchase of property, plant and equipment Proceeds from disposal of property, plant and equipment Short term investments - net Short term investments - net Set cash generated from / (used in) investing activities CASH FLOWS FROM FINANCING ACTIVITIES Repayment of long term borrowings Dividend paid Net cash used in financing activities Cash and cash equivalents at beginning of the period Cash and cash equivalents at end of the period Cash and cash equivalents at end of the period Cash and cash equivalents at the form an integral part of these condensed interim financial statements. | Cash generated from operations | 2,658,797 | 3,362,440 |
| Net cash (used in) / generated from operating activities CASH FLOWS FROM INVESTING ACTIVITIES Purchase of property, plant and equipment Proceeds from disposal of property (4,496,931 Proceeds from disposal of proceeds from disposal of property (4,496,931 Proceeds from disposal of pr | | 4 | |
| Purchase of property, plant and equipment Proceeds from disposal of property, plant and equipment Proceeds from disposal of property, plant and equipment Short term investments - net Return received on savings accounts Net cash generated from / (used in) investing activities CASH FLOWS FROM FINANCING ACTIVITIES Repayment of long term borrowings Dividend paid Net cash used in financing activities Net decrease in cash and cash equivalents Cash and cash equivalents at beginning of the period Cash and cash equivalents at end of the period Cash and cash equivalents at end of the period Cash and cash equivalents at end of these condensed interim financial statements. | · · | | |
| Purchase of property, plant and equipment Proceeds from disposal of property, plant and equipment Proceeds from disposal of property, plant and equipment Short term investments - net Return received on savings accounts Return received on savings accounts Set cash generated from / (used in) investing activities CASH FLOWS FROM FINANCING ACTIVITIES Repayment of long term borrowings Dividend paid Set cash used in financing activities Set decrease in cash and cash equivalents Cash and cash equivalents at beginning of the period Cash and cash equivalents at end of the period Cash and cash equivalents Cash and cash equ | voiceasi (used iii) / generated iidiii operating activities | (302,570) | 1,240,040 |
| Proceeds from disposal of property, plant and equipment Short term investments - net Return received on savings accounts Net cash generated from / (used in) investing activities CASH FLOWS FROM FINANCING ACTIVITIES Repayment of long term borrowings Dividend paid Net cash used in financing activities Net decrease in cash and cash equivalents Cash and cash equivalents at beginning of the period Cash and cash equivalents at end of the period | | (000 000) | /400.004 |
| Short term investments - net Return received on savings accounts Net cash generated from / (used in) investing activities CASH FLOWS FROM FINANCING ACTIVITIES Repayment of long term borrowings Dividend paid Net cash used in financing activities Net decrease in cash and cash equivalents Cash and cash equivalents at beginning of the period Cash and cash equivalents at end of the period | | | |
| Return received on savings accounts Net cash generated from / (used in) investing activities CASH FLOWS FROM FINANCING ACTIVITIES Repayment of long term borrowings Dividend paid Net cash used in financing activities Net decrease in cash and cash equivalents Cash and cash equivalents at beginning of the period Cash and cash equivalents at end of the period | | ., | |
| Repayment of long term borrowings Dividend paid Net cash used in financing activities Net decrease in cash and cash equivalents Cash and cash equivalents at beginning of the period Cash and cash equivalents at end of the period | | | 4 - 1 |
| Repayment of long term borrowings Dividend paid Net cash used in financing activities (5,515,920) (5,578,222) (2,489,658 (2,522,428 | Net cash generated from / (used in) investing activities | 5,861,927 | (3,906,801 |
| Repayment of long term borrowings Dividend paid Net cash used in financing activities (5,515,920) (6,578,222) (6,578,222) (6,578,222) (7,522,428) (8,578,222) (8,578,222) (9,578,222) (19,271) (19,271) (19,271) (2,489,658) (2,522,428) (3,578,222) (4,515,320) (5,179,280) (5,179,280) (2,489,658) (4,515,320) (5,179,280) (5,179,280) (6,302) (19,271) (19,271) (19,271) (19,271) (2,489,658) (2,522,428) (3,578,222) (4,489,658) (5,578,222) (5,578,22) | CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Net cash used in financing activities (5,578,222) (2,522,428) Net decrease in cash and cash equivalents (19,271) (5,179,280) Cash and cash equivalents at beginning of the period 4,515,320 9,648,817 Cash and cash equivalents at end of the period 4,496,049 4,469,537 The annexed notes 1 to 16 form an integral part of these condensed interim financial statements. | | | (32,770 |
| Net decrease in cash and cash equivalents (19,271) (5,179,280 Cash and cash equivalents at beginning of the period 4,515,320 9,648,817 Cash and cash equivalents at end of the period 4,496,049 4,469,537 The annexed notes 1 to 16 form an integral part of these condensed interim financial statements. | | | |
| Cash and cash equivalents at beginning of the period 4,515,320 9,648,817 Cash and cash equivalents at end of the period 4,496,049 4,469,537 The annexed notes 1 to 16 form an integral part of these condensed interim financial statements. | Net cash used in financing activities | (5,578,222) | (2,522,428 |
| Cash and cash equivalents at end of the period 4,496,049 4,469,537 The annexed notes 1 to 16 form an integral part of these condensed interim financial statements. | Net decrease in cash and cash equivalents | (19,271) | (5,179,280 |
| The annexed notes 1 to 16 form an integral part of these condensed interim financial statements. | Cash and cash equivalents at beginning of the period | 4,515,320 | 9,648,817 |
| | Cash and cash equivalents at end of the period | 4,496,049 | 4,469,537 |
| | Cash and cash equivalents at beginning of the period Cash and cash equivalents at end of the period | | |
| | The annexed notes 1 to 16 form an integral part of these condensed interim financial str | atements. | |
| Chief Executive Director Director & | Chief Executive Director | Directo | or & |