

THE HUB POWER COMPANY LIMITED

**ANALYST BRIEFING** 

FY 2024-25



September 05, 2025



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# **HUBCO's Footprint**

Pakistan's first and one of the largest Independent Power Producer (IPP) and now a diversified group with investments in power, mining, oil & gas, EVs and EV Charging Infrastructure

HUBCO's mission is to drive sustainable growth through strategic investments in transformative projects, upholding international standards in safety and environment while creating long-term value for Pakistan, our stakeholders and the communities we serve as a responsible corporate leader.



**POWER CAPACITY** 2.289 MW



E&P (KBOED) 10.7



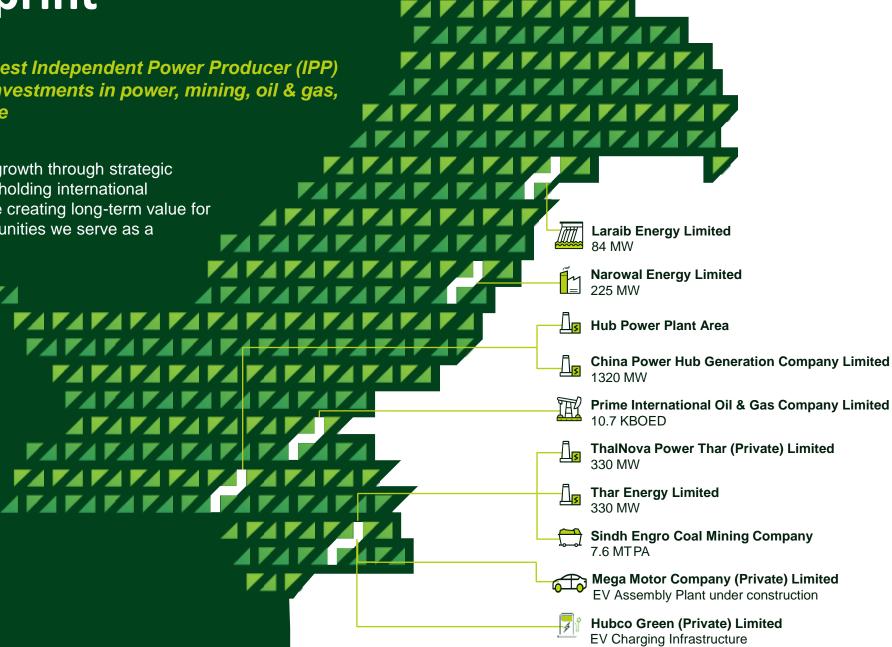
**MINING (MTPA)** 



**REVENUES (USD Mn) / 3Y CAGR** 297.68 / 11.5% (FY 2025)



PAT (USD Mn) / 5Y CAGR 164.86 / 13.00% (FY 2025)



## **Updates on Electric Mobility Portfolio (1/2)**



- BYD brand launched in Pakistan by Mega Motor Co.
- Introduced three models; Atto 3, Seal and Shark 6
- Extremely positive response received from public Bookings remained beyond expectation
- Established Experience Centres / Dealerships in Karachi, Lahore and Islamabad
- Commenced construction of a state-of-the-art CKD assembly plant in Gharo, with a production capacity of 25,000 units per annum
- First LC established post year-end
- Indicative term sheet for financing signed with the local and foreign lenders



## **Updates on Electric Mobility Portfolio (2/2)**





- Hubco Green (Pvt.) Ltd. established to develop a robust EV charging network across Pakistan
- Signed collaboration agreements with PSO, PARCO
  Gunvor and Attock Petroleum Limited (APL) to install EV chargers in major cities and motorways/ highways
- Launched EV charging station from Karachi and expanded installations in Lahore and Islamabad
- Footprint established on motorway in collaboration with PSO by installation at Lahore–Islamabad Motorway
- To address range anxiety associated with EVs, we plan to install a charger every 150-200kms distance along the motorway from Karachi to Peshawar over the next six months

#### **Updates on Power Generation Portfolio**





- Availability of our Thar plants remained significantly better than the minimum required under the PPA
- The two plants having a combined total capacity of 660MW, contributed 3,362GWh into the national grid in FY2025, contributing a forex saving of ~USD 290m
- We are confident to declare maiden dividend from each of the companies in H2 2025

- CPHGC, which owns a 1,320MW imported coal-based power plant also maintained availability as required under the PPA
- CPHGC paid out sizable dividend to its shareholders post June 30, 2025



#### **Other Businesses Update**





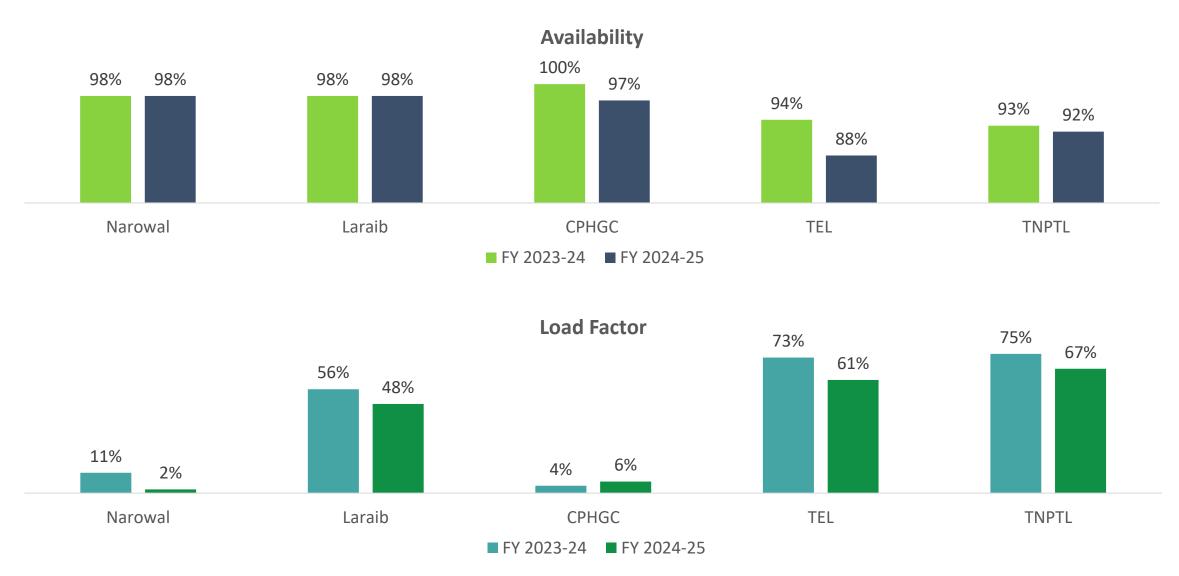
- Ark Metals is engaged in the business of exploration, and development of mineral mines in Pakistan
- Drilling operations and trenching is in process to study and analyze the extent of mineralization

- Prime successfully acquired two new exploration blocks (Sukhpur II & Naing Sharif) and commenced exploration activities
- Farmed into Baran Block and continues to pursue other similar opportunities to maximize production



# **Operational Highlights**





## **Financial Highlights**



FY Ended June 30		Unconsolidated			Consolidated		
	(PKR Mn)	2025	2024	% change	2025	2024	% change
Revenue		13,210	41,534	(68%)	83,351	130,526	(36%)
Gross Profit		9,058	30,434	(70%)	39,824	68,346	(42%)
EBITDA		23,691	47,499	(50%)	84,545	123,525	(32%)
Net Profit		19,079	33,879	(44%)	46,131	70,018	(34%)
EPS (PKR)		14.71	26.12	(44%)	35.57	53.98	(34%)

Revenues and associated profits declined pursuant to early termination of Hubco's PPA during the year

The company was able to partially offset impact by:

- Using settlement proceeds to prepay its debts resulting in significant reduction in its finance cost
- Proactive optimization of operating expenses post closure of Hub plant operations
- Collections from power purchaser remained higher than previous years, resulting in improved cash flows across all power generation assets

#### **Awards and Recognitions**





Achieved Corporate Excellence Award in Power Generation and Distribution Sector by Management Association of Pakistan





- Recognized for excellence in Health, Safety & Environmental performance at Hub Power Plant and Narowal Energy Limited at the 10th Int'l Awards on Environment, Health & Safety by The Professional Network
- Received Environmental Management Award at the 10th Int'l Awards on Environment, Health & Safety by The Professional Network



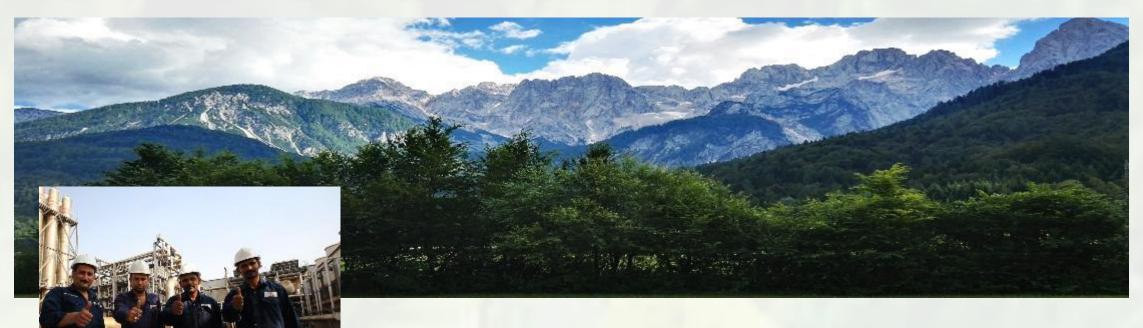


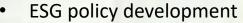
Secured the Top 25 Companies Award by Pakistan Stock Exchange



### **Sustainability Initiatives**



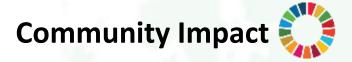




- Mangrove plantation in collaboration with IUCN
- WWF Green Office Certification at head office and plant sites
- Sustainability reporting aligned with IFRS (S1 & S2), GRI, SECP & SASB requirements
- Compliance with OSHA CFR 1910, ISO 45001, ISO 14001 and PSM
- Water and waste management (e.g., hazardous waste disposal, waste segregation)
- Sustainable procurement initiative
- Tree plantation drive









#### **EDUCATION**



- Partnered with TCF schools to sponsor education
- Providing scholarships to engineering students of MUST



#### **LIVELIHOOD**



- Digital marketing skills training for females
- Computer skills training for females

#### **HEALTHCARE**



- Nutrition support to new and expecting mothers
- Medical camps
- Administration of Anti Polio Vaccine



#### **INFRASTRUCTURE**



- Installed RO plants
- Renovated health facilities in Thar Block-2
- Sponsored computer labs in Government schools and colleges



