ANALYST BRIEFING

2025

CONTENTS

Vision & Mission

Vision

To be a role model cement manufacturing Company, benefiting all stakeholders and fulfilling corporate social responsibilities while enjoying public respect and goodwill

Mission

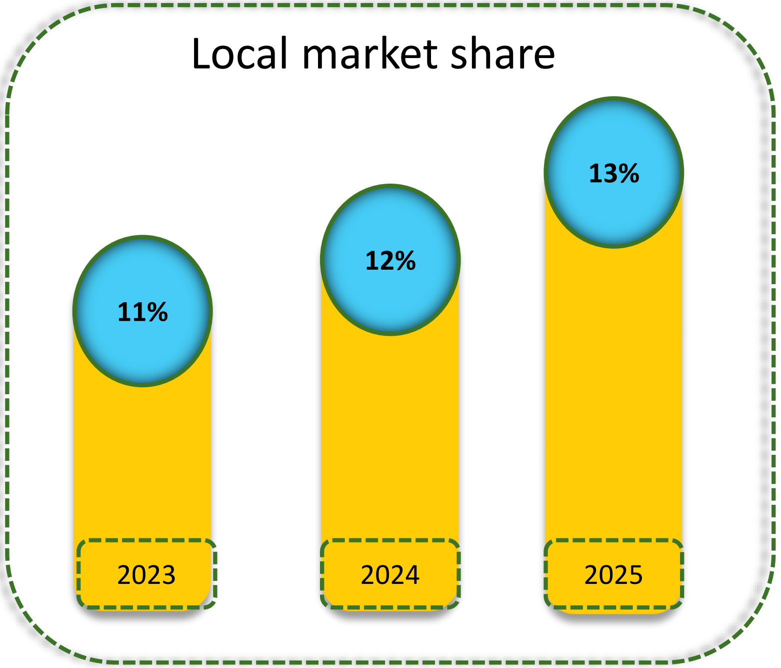
FCCL while maintaining its leadership position in quality of cement maximizes profitability through reduced cost of production and enhanced share in domestic and international markets

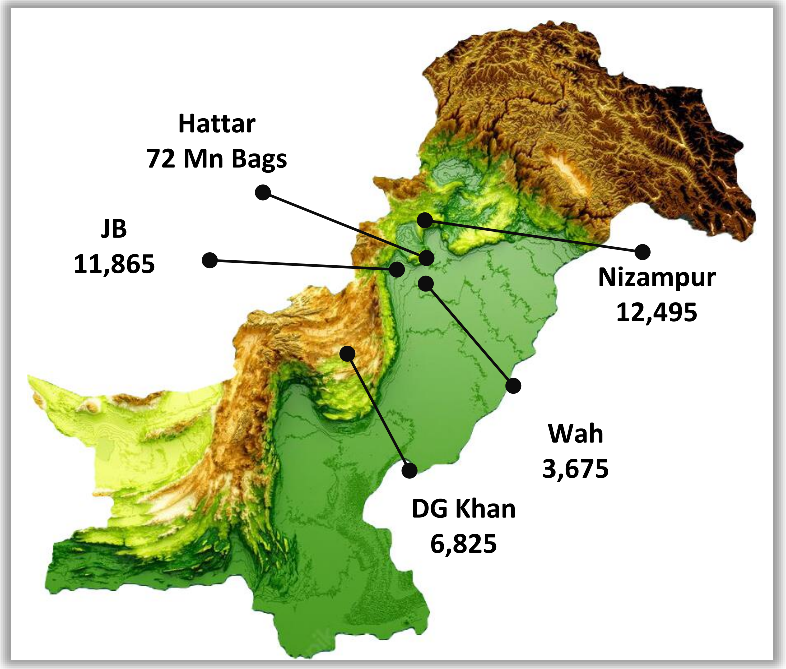
Increase in Market Share post Expansions

About FCCL

FY 2025 MILESTONES

- Acquisition of Polypropylene (PP) Bags Manufacturing plant at Hattar KPK
- Increase in Solar captive capacity by 15MW during the year





Manufacturing	Captive Power	Intellectual
Cement Production capacity of 34,860 TPD **PP Bags** Production capacity of 72 Mn Bags per annum	**131 MW** Captive Power capacity including: Solar 67.5 MW WHRP 48 MW	**SAP S/4 Hana** Latest World renowned ERP **“Fauji & Askari”** Widely recognized premium brands

Complete Product Range

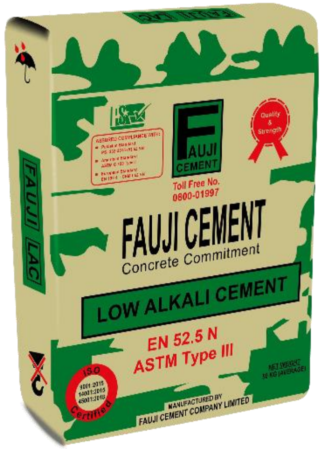
to cater all types of construction

OPC

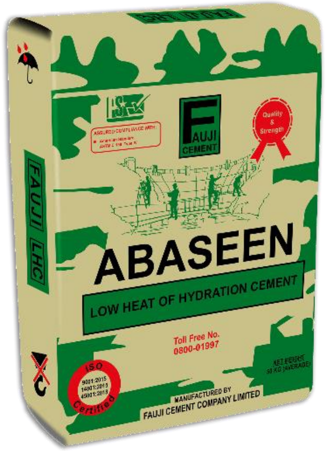
SRC

LAC 42.5

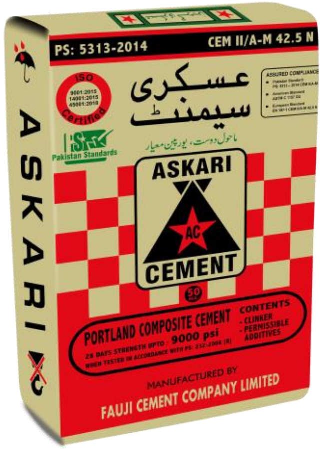
LAC 52.5



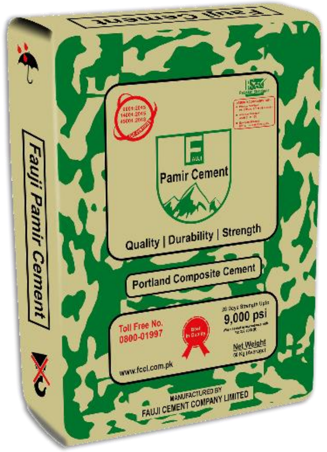
LHHC



PCC



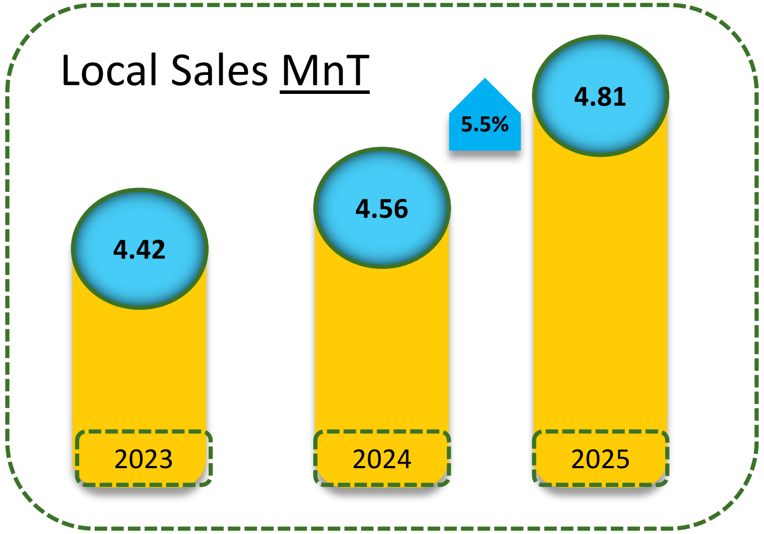
Cem-II

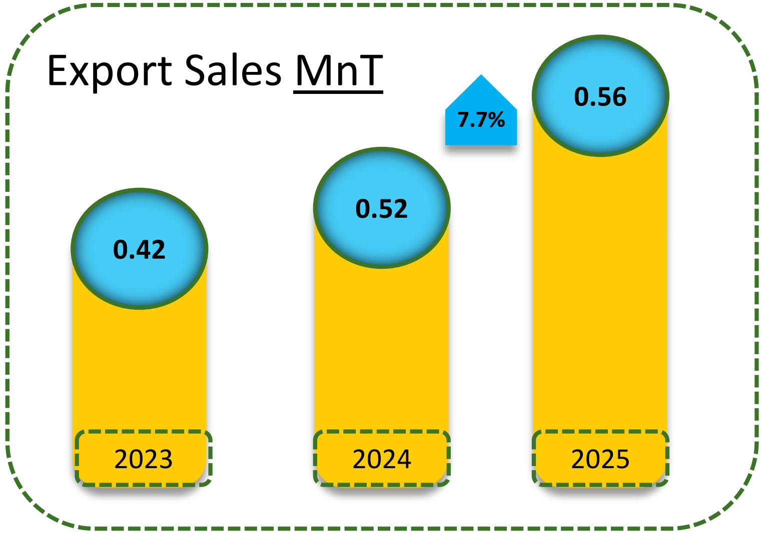


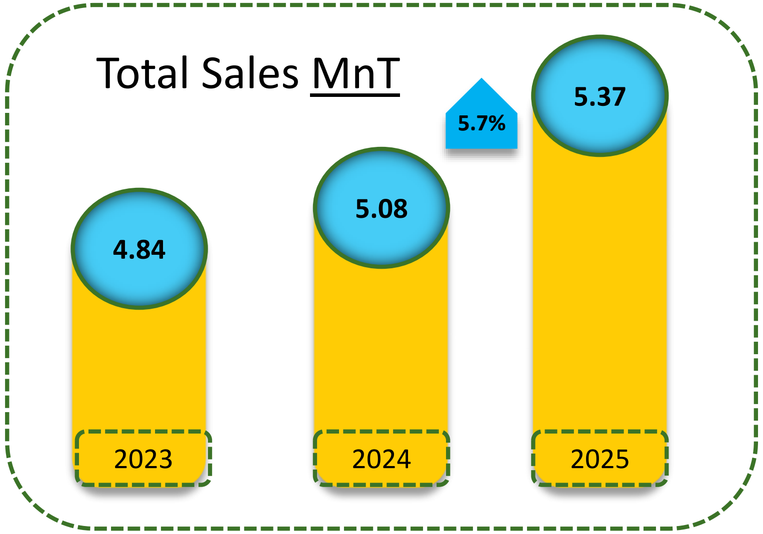
TILE BOND

Excellence in operations

With market share of 33%, FCCL is the largest exporter to Afghanistan

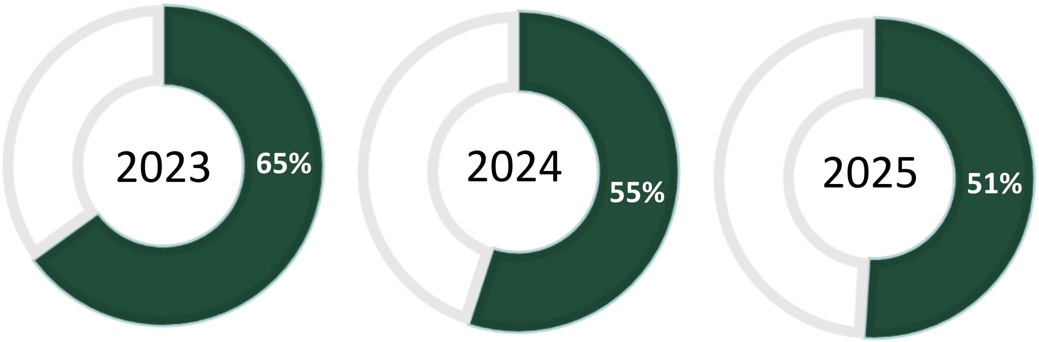




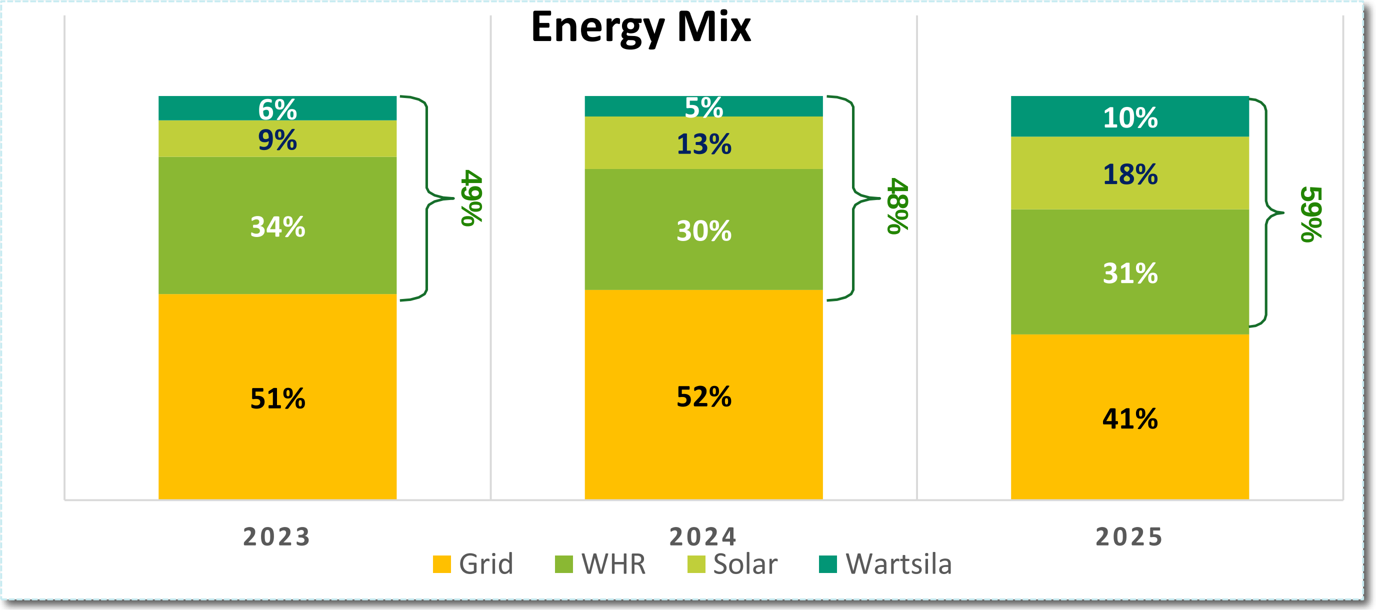


Capacity Utilization

(FCCL 3% higher than industry)



With increased dispatches, YoY dip in CU is attributable to higher capacity base



ESG A Pathway to Sustainable Future

ESG

3,770,247 MT
(2024: 4,092,878 MT)
GHG emissions

49% *RE
(2024: 43% *RE)
Power-mix
*RE - Renewable Energy

0.00
(2024: 0.02)
Lost Time Injury Rate (LTIR)

88,727 MT
(2024: 74,118 MT)
Alternative Fuels Consumption

15,612,732 GJ
(2024: 16,061,872 GJ)
Energy Consumption

1,338 ML
(2024: 1,481 ML)
Water consumption

PKR 178 million
(2024: PKR 102 million)
Social Investment

10,400
(2024 9,300)
Training Hours

Emission in MT	FY 2024	FY 2025	% Reduction
GHG Emissions CO_2 equivalent, MT (Scope I)	3,944,421	3,658,811	7
GHG Emissions CO_2 equivalent, MT (Scope 2)	148,457	111,436	25
Total Scope I and 2 emissions	4,092,878	3,770,247	8
GHG Emissions Intensity (tCO_2e/ton cement) (Scope I and Scope 2)	0.77	0.70	9
Scope 1 Intensity (tCO_2e/ton cement)	0.74	0.68	8
Scope 2 Intensity (tCO_2e/ton cement)	0.03	0.02	33

Improvement in all Key Financial Indicators

NET REVENUES Rs. Bn

2023	2024	2025
68	80	89

Revenues increase – 2024 Vs 2025 **11%**

GROSS PROFIT Rs. Bn

2023	2024	2025
20	26	32

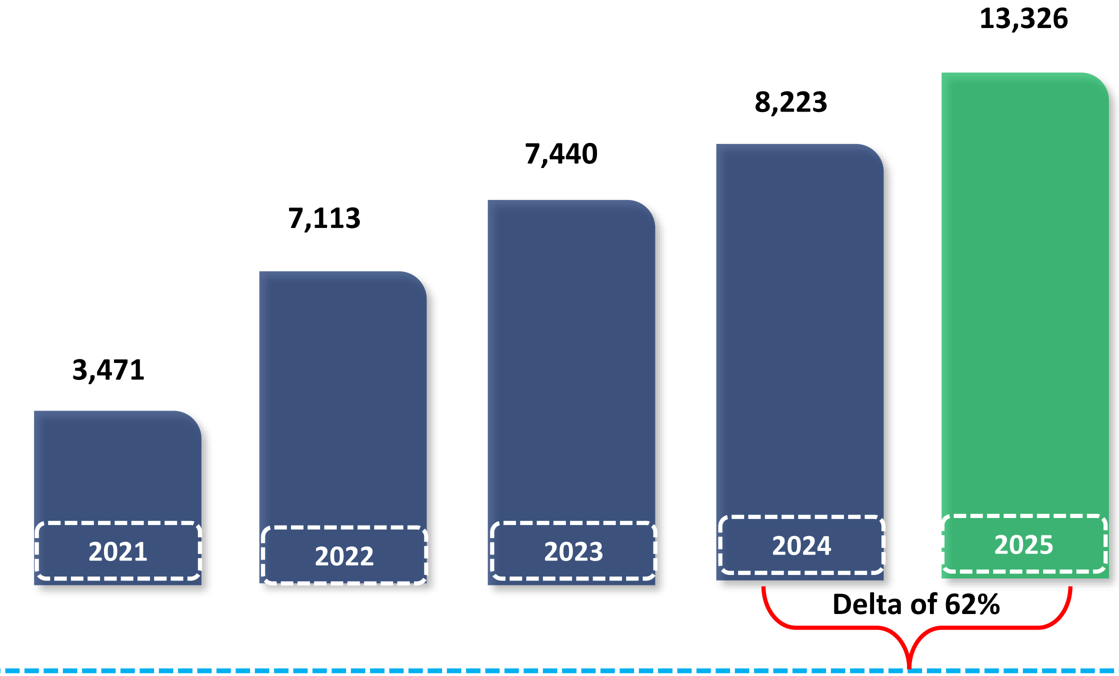
Gross Profit increase – 2024 Vs 2025 **23%**

EBITDA Rs. Bn

2023	2024	2025
20	25	32

EBIDTA increase – 2024 Vs 2025 **24%**

PAT Rs. in Mn



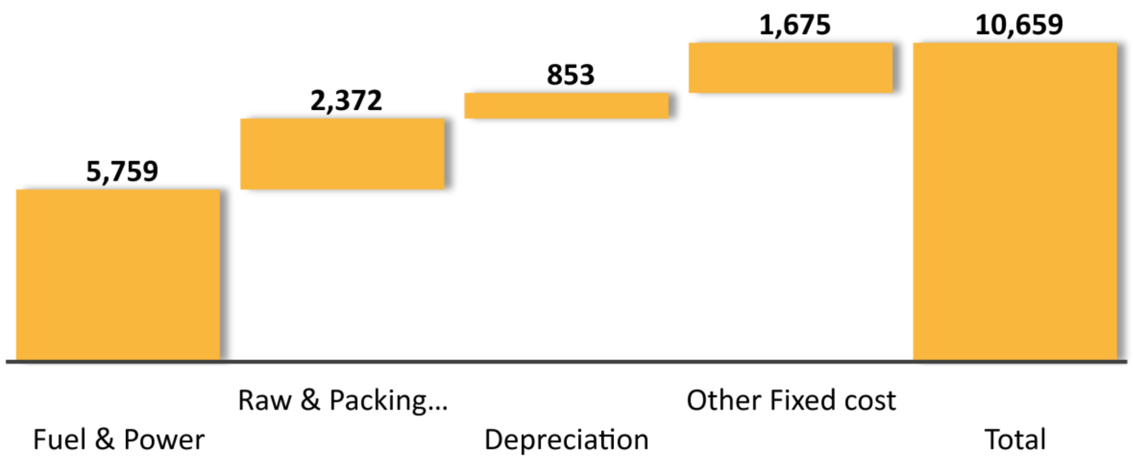
FY 2025

GP Margin	PAT Margin	EBITDA Margin	* EPS	Debt/Equity
35%	**15%**	**36%**	**Rs 5.43**	**32:68**

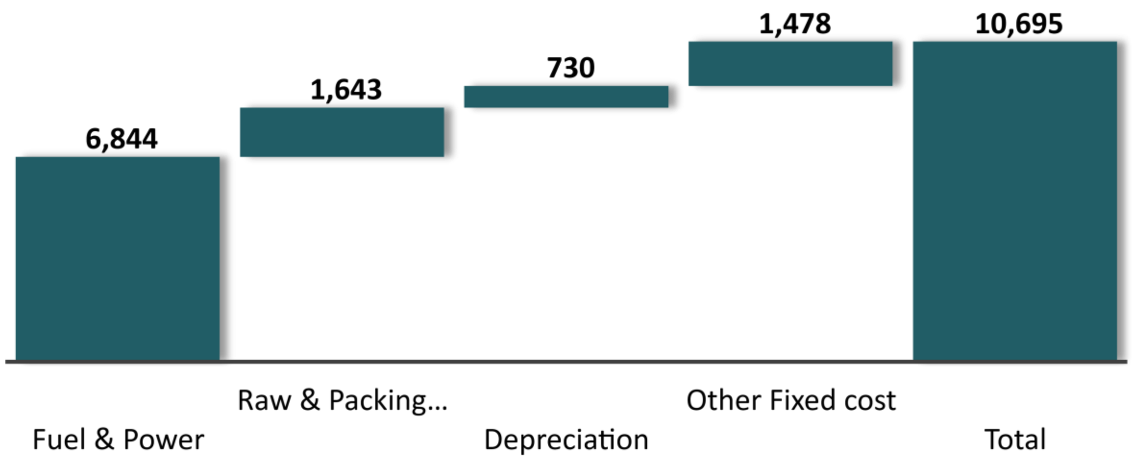
* Proposed dividend Rs 1.25 per share, FY 2024 Rs 1.00 per share

Cost economization remained the top priority

COP Rs/Ton FY 2025



COP Rs/Ton FY 2024

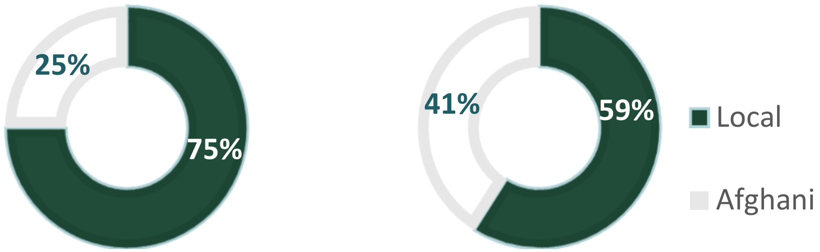


Fuel & Power

- Higher local coal consumption
- Higher AF usage 7% Vs 5%,
- Higher own generation & rationalization of peak hour consumption
- Addition of 15 MW solar captive capacity

Coal Mix

2025 2024



Raw and Packing

- Increased royalty from Rs.250 per ton to Rs. 1,232 per ton
- Increased excise duty Rs 30 Vs Rs. 5 per ton
- Own production of PP bags

Other Fixed costs

- Depreciation increase is attributable to capitalization of DG project
- Inflationary impact on other increased fixed costs

Outlook

- The outlook for FY 2025–26 looks positive as Pakistan's key economic indicators show signs of macroeconomic stabilization
- Improved demand in domestic market is expected
- Exports to Afghanistan – Momentum is expected to continue its upward trajectory
- Cost Optimization – Efforts for becoming lowest cost producer will remain the key focusing area

Q & A Session

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