



SAZGAR ENGINEERING WORKS LIMITED

The General Manager,
Pakistan Stock Exchange Limited,
Stock Exchange Building,
Stock Exchange Road,
Karachi.

Ref/Sgl/25-09/7672
September 24, 2025

Subject: PRESENTATION OF CORPORATE BRIEFING SESSION (CBS)

Dear Sir,


This is with reference to the Corporate Briefing Session (CBS) scheduled to be held on September 25, 2025 at 09:30 hours as notified by the Company.

We are enclosing herewith presentation of the Corporate Briefing Session for review and information of the investor and analysts. This presentation is also available on Company's website www.sazgarautos.com.

You may please inform the market participants / TRE Certificate Holders of the Exchange accordingly.

Thanking you.

Yours truly,
For Sazgar Engineering Works Limited,


Arshad Mahmood
(Company Secretary)

Encls. As above.



SAZGAR

CORPORATE BRIEFING

ON THE BASIS OF
AUDITED ANNUAL FINANCIAL STATEMENTS FOR THE YEAR ENDED
JUNE 30, 2025



SEPT 25, 2025



9:30 AM

SAZGAR ENGINEERING WORKS LIMITED

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SAZGAR ENGINEERING WORKS LIMITED

COMPANY OVERVIEW

- Incorporated on September 21, 1991 as a private limited company.
- The authorized share capital of the Company is PKR 1,000,000,000/-.
- Converted into a public limited company on November 21, 1994.
- The share is traded under the symbol of SAZEW.
- Listed on the Stock Exchanges of Pakistan in September 1996.
- The market price of Company's share was 1,139.82 PKR as on June 30, 2025.
- Face value of Company's share is PKR 10/-.
- Currently 1,552 employees are on the payroll.
- Dealership network across the country consists of:
 - 20+ dealers of four-wheeler
 - 50+ booking agents of three-wheeler
- CREDIT RATING (by VIS Credit Rating Company Ltd.)
 - Medium to Long term rating: **A**
 - Short term rating: **A1**

SAZGAR ENGINEERING WORKS LIMITED

COMPANY OVERVIEW

Registered office:

- 88- Ali Town, Thokar Niaz Baig, Raiwind Road, Lahore.

Manufacturing facilities:

- Unit – 1 - Located at 18 K.M Raiwind Road, Lahore.
- Unit – 2 - Located at Maghrabi Tanki-1 Link Road, Near Ijtamah Chowk, Sundar-Raiwind Road, Raiwind, Lahore.

SAZGAR ENGINEERING WORKS LIMITED

BOARD OF DIRECTORS

Mrs. Saira Asad Hameed

- Chairperson of Board
- Non-Executive Director

Mr. Mian Asad Hameed

- Chief Executive
- Chairman of Nomination Committee
- Member of Human Resource & Remuneration Committee

Mr. Saeed Iqbal Khan

- Executive Director
- Member of Nomination Committee

Mr. Mian Muhammad Ali Hameed

- Executive Director
- Member of Risk Management Committee

Mr. Humza Amjad Wazir

- Non-Executive Director
- Member of Human Resource & Remuneration Committee
- Member of Nomination Committee

Mrs. Sana Suleyman

- Non-Executive Director
- Member of Audit Committee
- Member of Sustainability Committee

Mr. Taha Mahmood

- Independent Director
- Chairman of Human Resource & Remuneration Committee
- Member of Risk Management Committee
- Member of Audit Committee

Mr. Umair Ejaz

- Independent Director
- Chairman of Audit Committee
- Chairman of Risk Management Committee
- Member of Human Resource & Remuneration Committee
- Member of Sustainability Committee

Mr. Muhammad Omer Saeed

- Independent Director
- Chairman of Sustainability Committee

SAZGAR ENGINEERING WORKS LIMITED

SCOPE OF BUSINESS

- Manufacturing of Four Wheeler Vehicles.
- Manufacturing of Three Wheeler Vehicles.
- Manufacturing of Automotive Parts.

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STRATEGIC AND OPERATIONAL DEVELOPMENTS DURING THE YEAR ENDED JUNE 30, 2025

- Revision in expansion plan of Four Wheelers manufacturing facilities.
- Re-validation and upgradation of Credit Rating.
- Re-validation of ISO Certification for Four Wheelers Project.
- Acquisition of land adjacent to car plant.
- Upgradation in features of HAVAL H6 and Jolion.

SAZGAR ENGINEERING WORKS LIMITED

FINANCIAL PERFORMANCE - YEAR ON YEAR COMPARISON

PARTICULARS	2021	2022	2023	2024	2025
Turnover	4,033,601,008	10,274,217,196	18,174,296,868	57,642,468,564	108,694,499,692
Gross profits	366,723,669	892,945,180	2,549,476,211	15,646,370,000	31,642,050,703
Net Profits After Tax	75,795,322	117,839,528	995,076,624	7,935,676,576	16,336,201,342
Property, Plant & Equipment	1,844,421,043	2,640,250,123	2,861,287,076	4,560,374,008	7,939,921,844
Long Term Liabilities	545,989,687	809,568,025	744,514,524	875,325,712	943,355,000
Equity	1,839,851,775	1,953,959,197	2,915,048,062	10,104,086,687	23,707,697,460

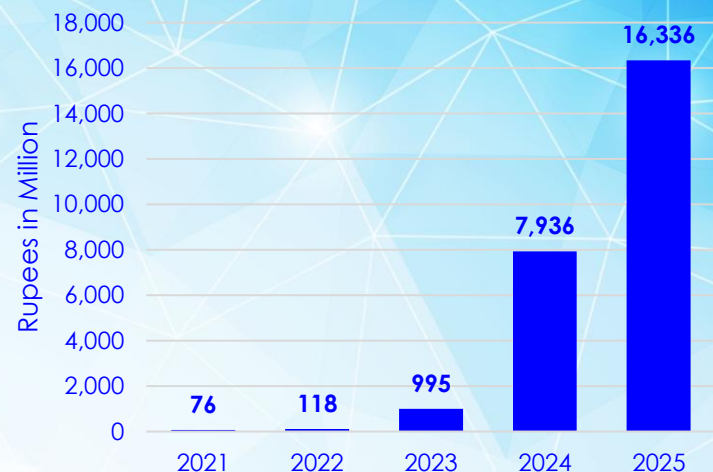
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FINANCIAL PERFORMANCE - YEAR ON YEAR COMPARISON

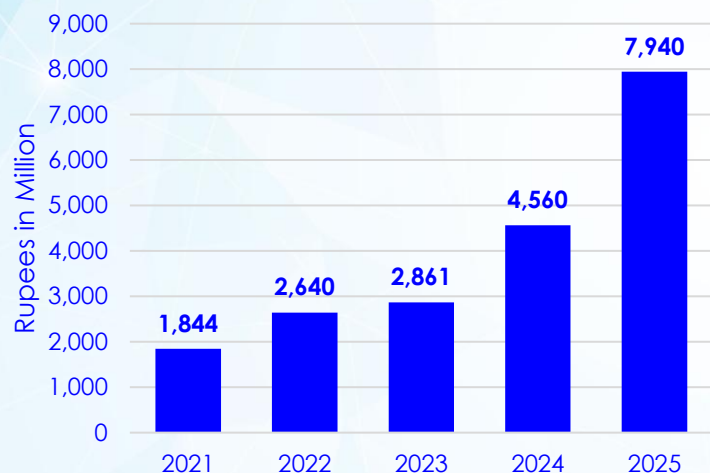
Turnover



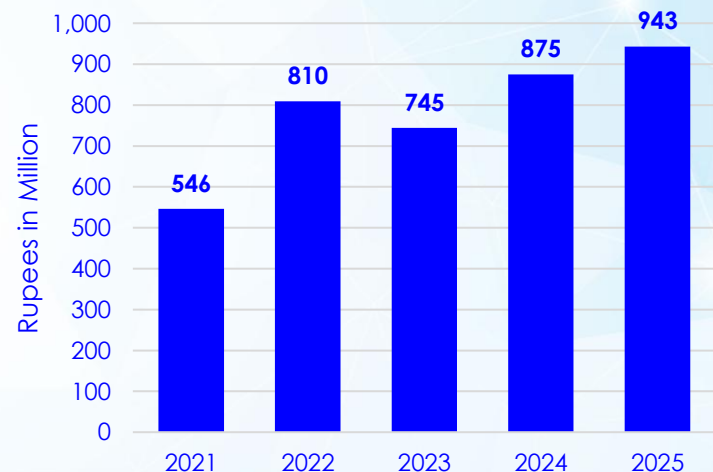
Net Profits After Tax



Property, Plant & Equipment



Long Term Liabilities



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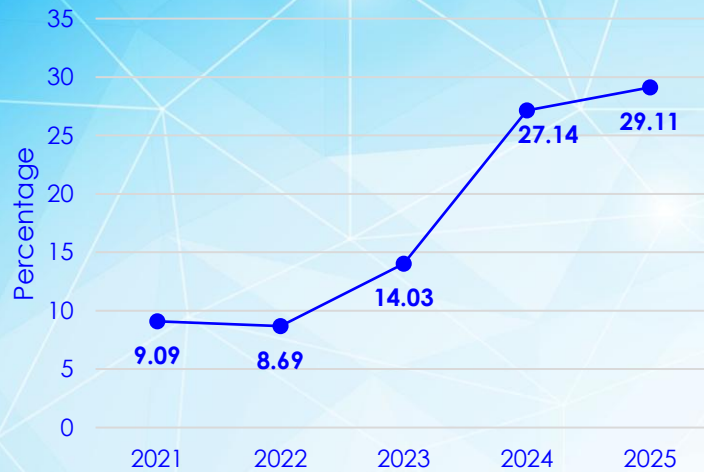
KEY FINANCIAL RATIOS

PARTICULARS	2021	2022	2023	2024	2025
Gross profit ratio %	9.09	8.69	14.03	27.14	29.11
Profit/(loss) before tax ratio %	2.59	2.56	8.15	22.75	24.60
Earnings per share Rs.	1.25	1.95	16.46	131.29	270.26
Price earning ratio - times	134.15	31.86	3.09	6.34	4.22
Market value per share (PSX) Rs.	168.21	62.12	50.85	832.46	1,139.82
Break up value per share Rs.	39.57	32.33	48.23	167.16	392.21

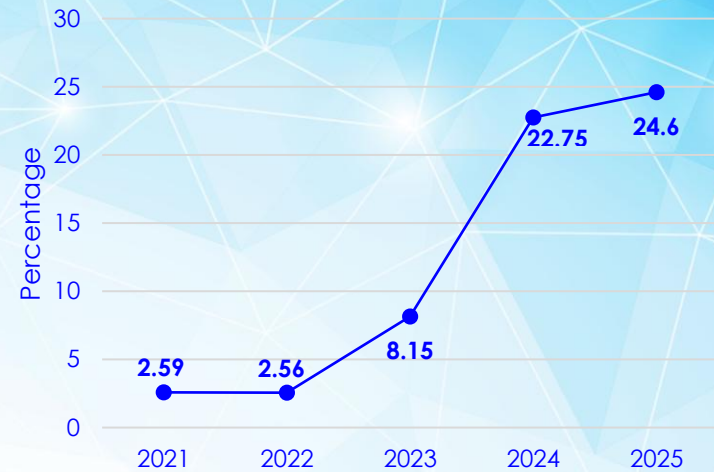
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KEY FINANCIAL RATIOS

Gross Profit Ratio



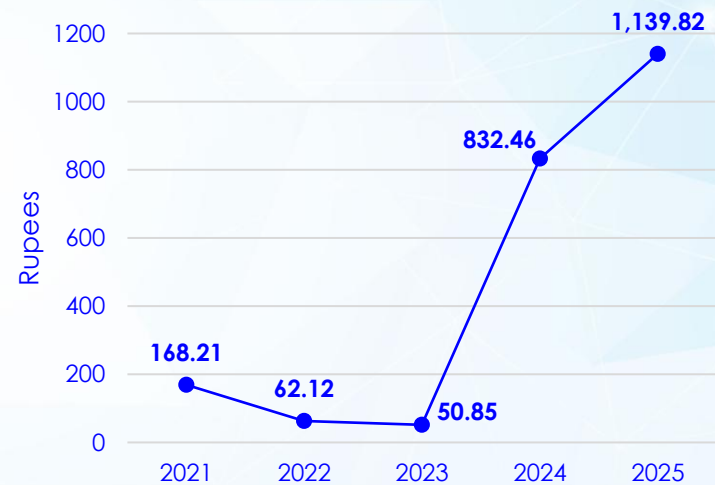
Profit/(loss) Before Tax Ratio



Earnings Per Share



Market Value Per Share



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KEY REVENUE DRIVERS AND MATERIAL VARIATION

PARTICULARS	2025	2024	VARIATION	COMMENTS
Turnover	108,694,499,692	57,642,468,564	88.57%	The increase is attributable to higher sales volumes of Four Wheelers during the year particularly the Haval four wheel vehicles.
Net Profit After Tax	16,336,201,342	7,935,676,576	105.86%	Net profit improved significantly due to higher sales volumes.
Equity	23,707,697,460	10,104,086,687	134.63%	The increase is primarily attributable to higher profitability and retained earnings.
Non Current Assets	8,023,142,554	4,608,880,037	74.08%	The increase is mainly on account of expansion in four wheel manufacturing facilities.
Cash and Bank Balance	16,596,492,181	7,761,682,665	113.83 %	The significant increase is a result of improved profitability.

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SEGMENT INFORMATION

○ **Information about products and services:**

- Automobiles - Four Wheeler (HAVAL and BAIC)
- Automobiles - Three Wheeler (Auto Rickshaw)
- Automotive Parts

○ **Information about geographical areas**

All non-current and current assets of the Company as at June 30, 2025 are located in Pakistan.

During the year 2024-25 revenue from export sales of Three Wheelers is Rs. 69.05 million, generated from exports mainly to Japan, Liberia, Philippines, Nigeria and etc.

○ **Information about major customers**

The Company's customer base is diverse with no single customer accounting for more than 10% of sales.

The automotive parts sales is mainly related to Millat Tractors Limited and Al Ghazi Tractors Limited.

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KEY BUSINESS RISKS

- Availability and Prices of Raw Material and CKDs.
- Currency Devaluation.
- Economic, Political and Law & Order conditions.
- Regulatory and Taxation Policy.
- General Market Conditions (competition risk).
- Sudden break down of Plant & Equipment.

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FUTURE PROSPECTS

- Completion of Four Wheelers manufacturing facilities expansion plan by March 31, 2026.
- Introduction of new CKD models of New Energy Vehicles (NEVs) which includes Tank 500 PHEV and Cannon PHEV.
- Exploring the new markets for exports business.
- Expansion in local dealership network.

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QUESTION & ANSWER

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THANK YOU