

September 25, 2025

The General Manager
Pakistan Stock Exchange Limited
Off: I. I. Chundrigar Road
KARACHI.

RE: PRESENTATION FOR ANNUAL CORPORATE BRIEFING SESSION 2025

Dear Sir,

We refer to our letter dated September 23, 2025, regarding the Annual Corporate Briefing Session 2025 of International Industries Limited.

We are pleased to communicate the attached presentation to be explained at the Corporate Briefing Session scheduled for September 26, 2025 at 3:30 p.m. in compliance with Guideline 2(iii)(a), issued under Pakistan Stock Exchange notice No. PSX/N-1120 dated November 2, 2023.

We would appreciate your assistance in communicating this information to TRE Certificate Holders of the Exchange.

Thanking you,

Yours faithfully,
For INTERNATIONAL INDUSTRIES LTD.,


M. IRFAN BHATTI
Company Secretary &
Head of Legal Affairs



International Industries Ltd.

101 Beaumont Plaza,
10 Beaumont Road, Karachi | Pakistan

E inquiries@iil.com.pk
U +92 21 111 019 019

iil.com.pk





International Industries

Corporate Briefing
Session 20 25

Disclaimer

This presentation has been prepared by International Industries Limited solely for informational purposes. No representation or warranty, express or implied, is made regarding the fairness, accuracy, sufficiency, completeness, or correctness of the information or any opinions contained herein. No reliance should be placed on this presentation or its contents. The information presented should be considered in the context of the circumstances prevailing at the time, and International Industries does not undertake to update it to reflect any developments after the date of this presentation. Neither International Industries, nor its subsidiaries, affiliates, officials, advisors, employees, or any other person associated with the company shall bear any responsibility or liability (in contract or otherwise) for any loss arising from the use of this presentation or its contents.

This presentation does not constitute, or form part of, any prospectus, offering circular, memorandum, offer, solicitation, or recommendation to purchase or subscribe for any securities. No part of it shall form the basis of, or be relied upon in connection with, any arrangement, agreement, contract, commitment, or investment decision in relation to any securities. It is not intended to provide any disclosure upon which an investment decision could be made. No money, securities, or other consideration is being solicited, and if sent in response to this presentation, it will not be accepted.

This presentation may contain forward-looking statements reflecting International Industries' beliefs and expectations about the future. These statements are based on assumptions beyond International Industries' control and represent only one of many possible scenarios. Such forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially from those anticipated. International Industries undertakes no obligation to update these statements in light of future events or circumstances and makes no representation or warranty, express or implied, that the outcomes predicted by these statements will be achieved. Past performance should not be considered indicative or a guarantee of future results.

Certain data presented has been sourced from external data providers that International Industries believes to be reliable. However, International Industries has not independently verified this data and offers no assurance regarding its accuracy, sufficiency, or completeness. This data is subject to change based on various factors and involves inherent risks and uncertainties.

You agree to keep the contents of this presentation strictly confidential. No part of this presentation may be reproduced, copied, redistributed, or disclosed in any form or manner, for any purpose whatsoever, without prior written consent.

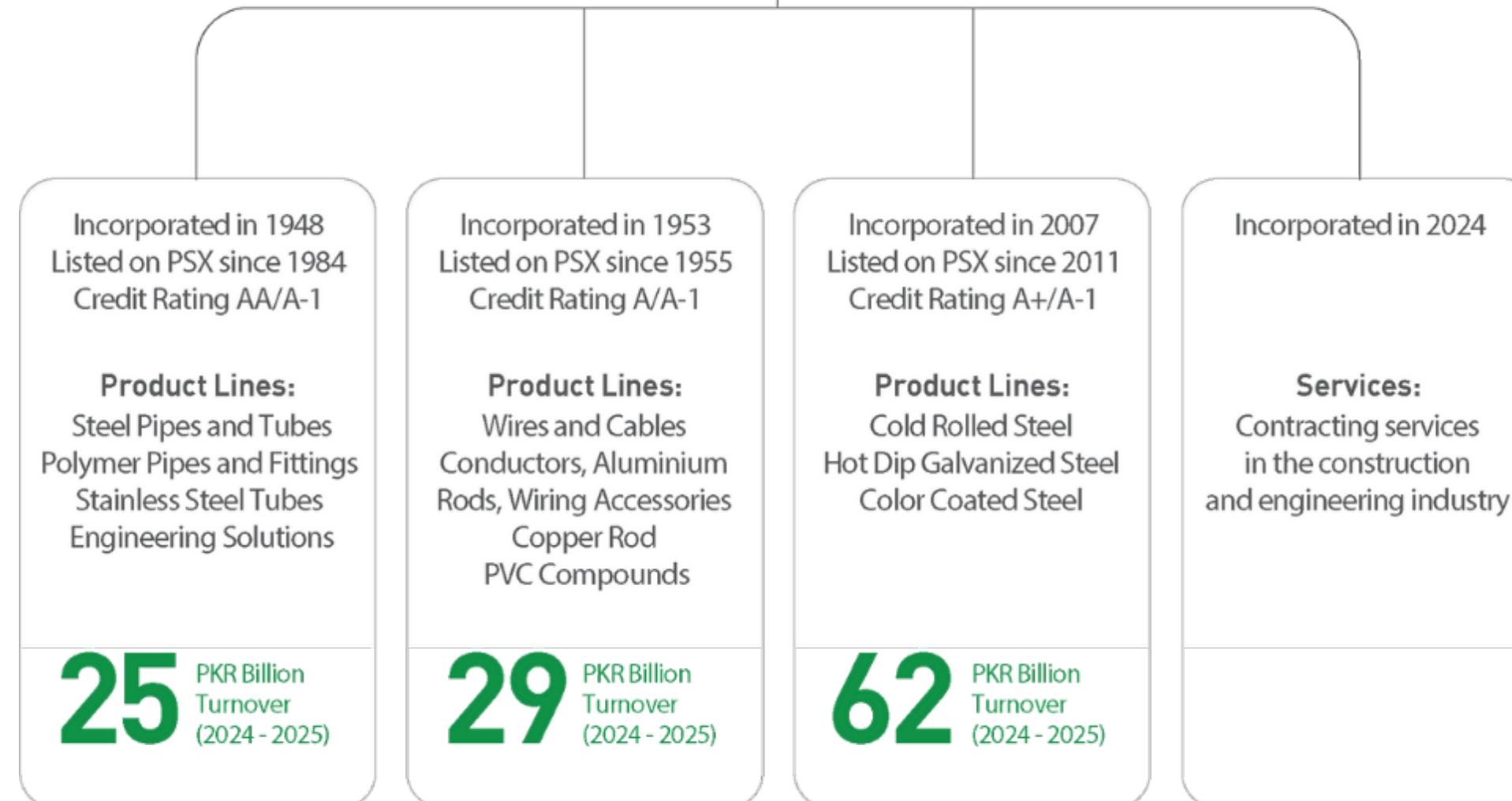
By attending this presentation, you agree to be bound by the foregoing limitations.



Agenda

1. About ASC Group
2. About International Industries
3. Business Review
4. Future Outlook
5. Sustainability Initiatives

About ASC Group



ASC Group Highlights



374,000

(Metric Tons)

**Total Metals
Produced**



2,100+

**Number of
Employees**



2,600

**Number of
Dealers/Distributors**



500

**Geographic
Footprint**
Cities and towns



116

PKR Billion

**Sales
Turnover**



72

PKR Billion

**Market
Capitalisation**



26

PKR Billion

**Contribution to
National Exchequer**



15

PKR Billion

**Export
Sales**



72

**Years of
Production**



60

**Number of
Export Destinations**

*as of FY ending 30 June 2025

About International Industries

Establishment in 1948

Publicly listed on the Pakistan Stock Exchange since 1984

A premier manufacturer of steel & stainless steel tubes, polymer pipes & fittings, and engineering solutions

Market leader in the Pipe Industry in Pakistan

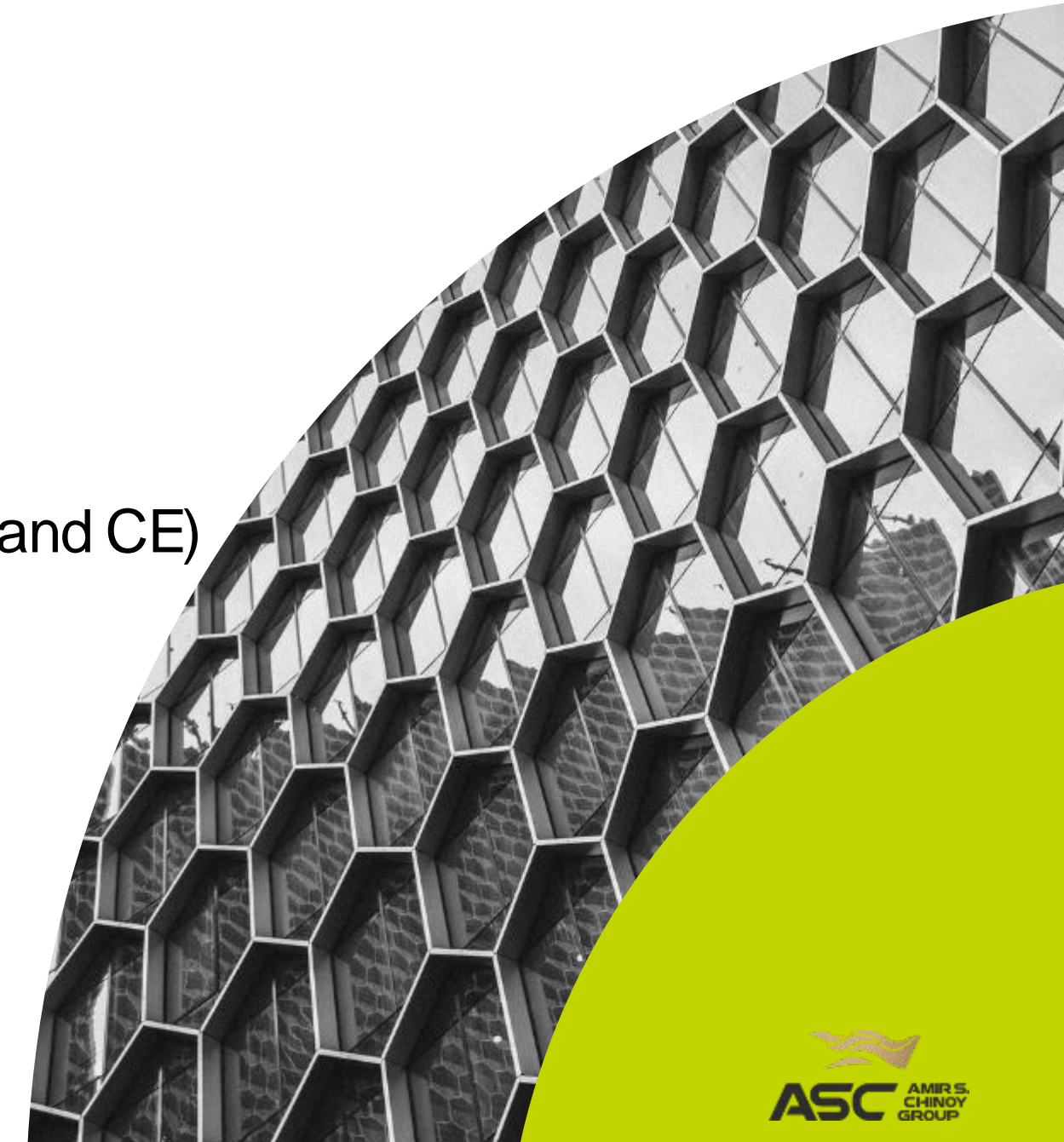
Pakistan's Top 25 Companies for 17 consecutive years by PSX

FPCCI Export Performance Award for 24 consecutive years

Amongst the **Leading Pipe Exporters** in the Global Market

International standards (ISO 9001, ISO 14001, ISO 45001, API 5L, PSQCA, UL, and CE)

Champion of UNSDG 7—Affordable and Clean Energy for All



International Industries



Vision

“Building dreams together.”

Mission

“To make the world a more liveable place by relentlessly pursuing excellence and innovation to exceed stakeholder expectations.”



Values





Proud Record of Achievements

**17 Top 25
Companies
Award**
by PSX

**24 Best Export
Performance Award**
by FPCCI

**11 Best Corporate
Report Award**
by ICAP & ICMAP

**Women Empowerment
and Gender Equality
Awards**
Gold Recognition Award by EFP

**Employer
of the Year Award**
by EFP



Proud Record of Achievements



Gold Recognition Award at the 5th Women Empowerment and Gender Equality Awards 2025, organized by EFP



Top 25 Companies Award by PSX



Certificate of Excellence by MAP



Best Practice Award in Occupational Safety & Health by EFP



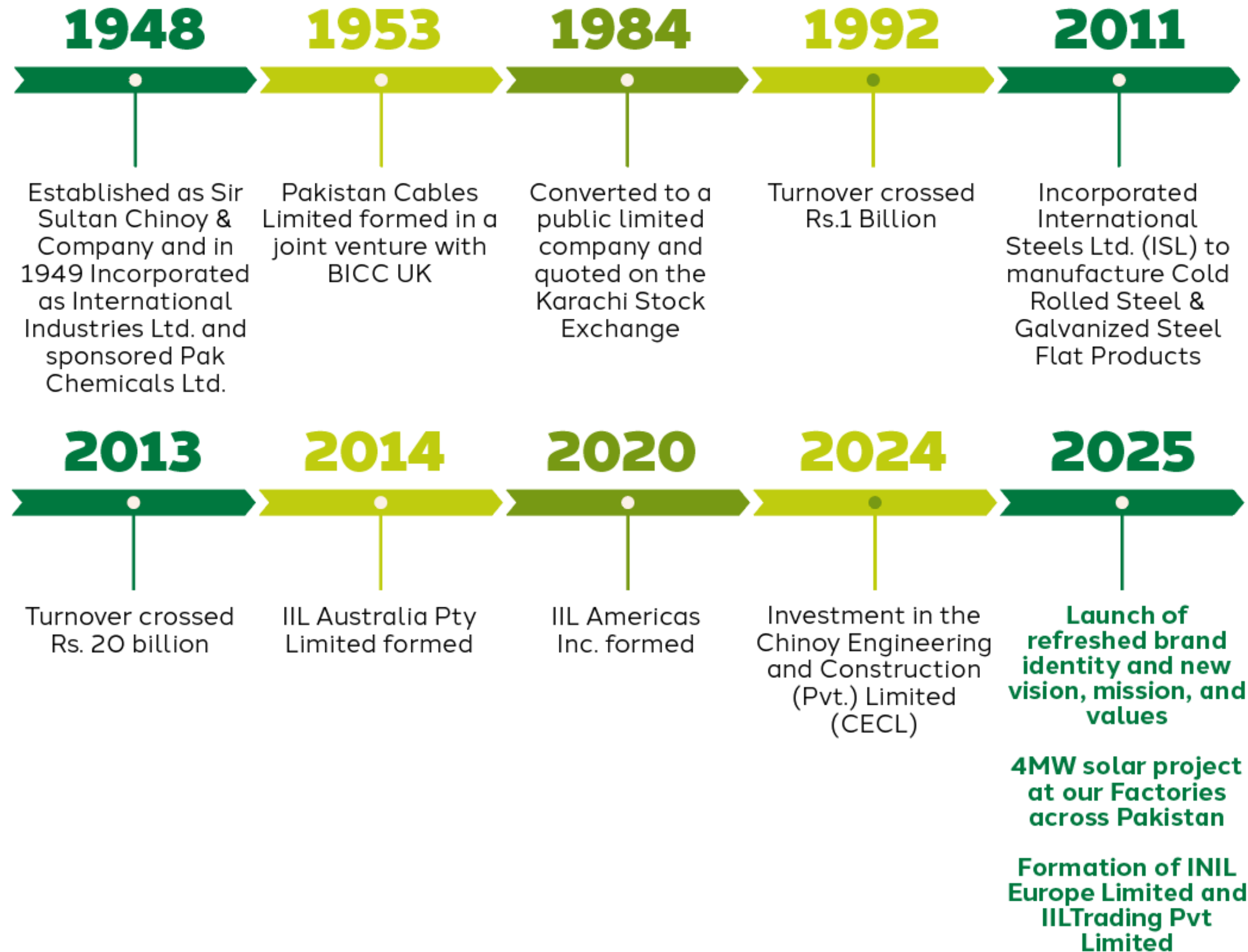
Certificate of Merit for the Best Corporate Report by ICAP & ICMAP



Risk- Based Fire Safety Excellence Award by FPAP



Milestones





Domestic Presence



-  Offices
-  Factories
-  IIL Trading Display Outlets

Global Presence



Products & Services



**Steel
Pipes & Tubes**



**Stainless
Steel Tubes**



**Polymer
Pipes & Fittings**



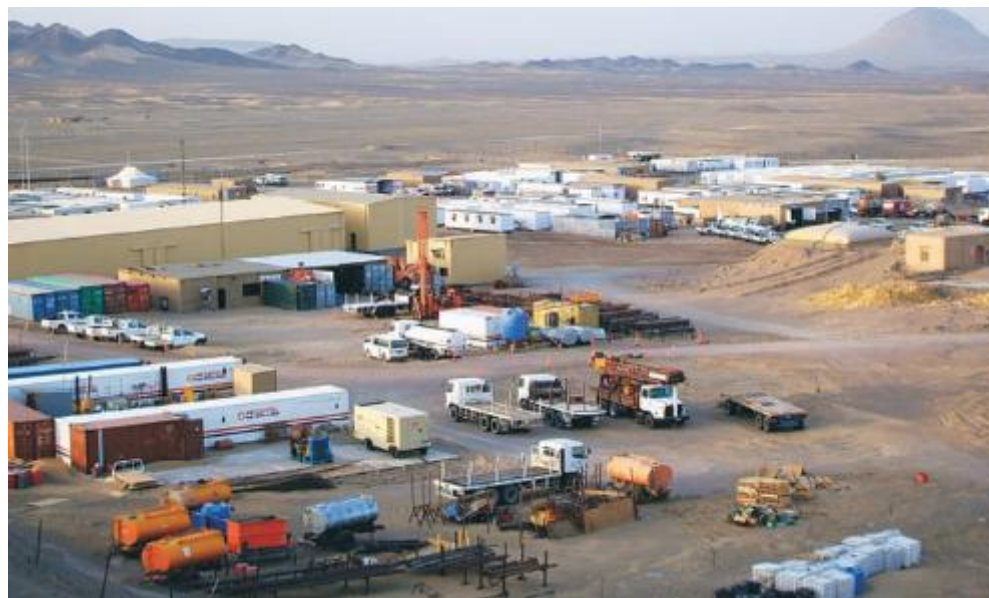
**Engineering
Solutions**

Chinoy Engineering & Construction (Pvt.) Limited (CECL)

A pivotal entity in the ASC Group further strengthening it in construction and engineering while providing value-added revenue streams an enhancing downstream integration.

CECL is enabling the company to sell its product to Reko Diq project.

A combined 34% stake was acquired in Chinoy Engineering & Construction (Pvt.) Ltd. (including via ISL), enabling participation in the Reko Diq project, one of Pakistan's largest mining developments.



Business Review

Business Environment

Subdued Growth

GDP ↑ 2.7% , LSM ↓ 1.5 %
(PBS provisional)

Utility Cost Increase

12% increase in Gas Tariff for
Electricity Generation

Uneven Playing Field

Misuse of sales tax exemptions for
FATA/ PATA

Easing Interest Rate

Reduction in Borrowing Costs and Reduced
Business Liquidity

Moderate Inflation

Erosion in consumer purchasing power,
impacting demand

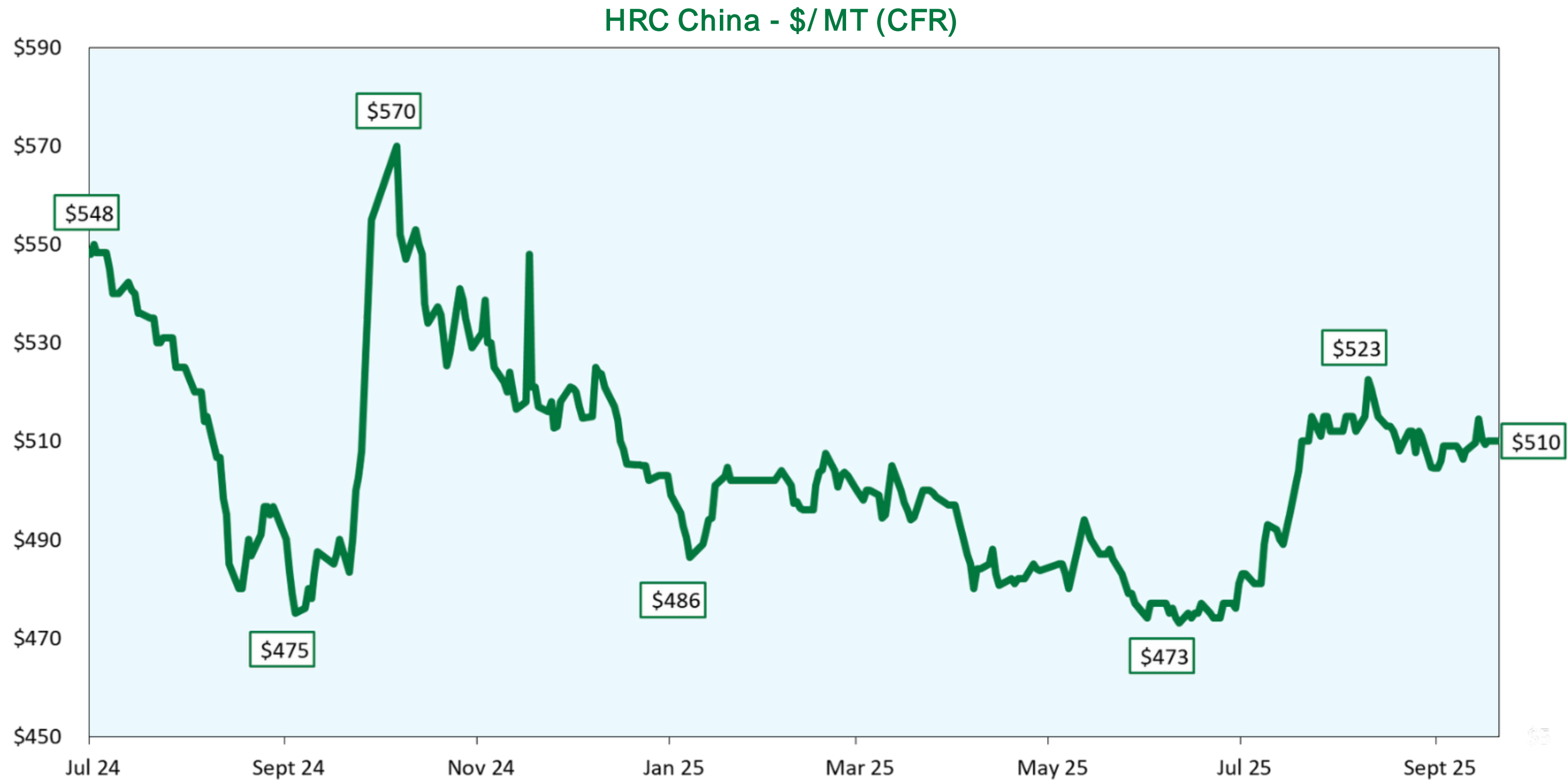
Price Volatility

↓ 13% Steel Prices ↓ 15% Iron Ore
↓ 28% Coking Coal

Subdued Global Demand and Trade Volatility



Steel Prices



Performance Highlights

Revenue

25

(PKR Billion)

Export
Sales

3.1

(PKR Billion)

Gross Profit

12.5

(Percent)

Profit After Tax
(PAT)

1.1

(PKR Billion)

Debt : Equity
Ratio

34:66

Bank Borrowing
Reduction

↓ 3.2

(PKR Billion)

Cash Flow From
Operating Activities

3.5

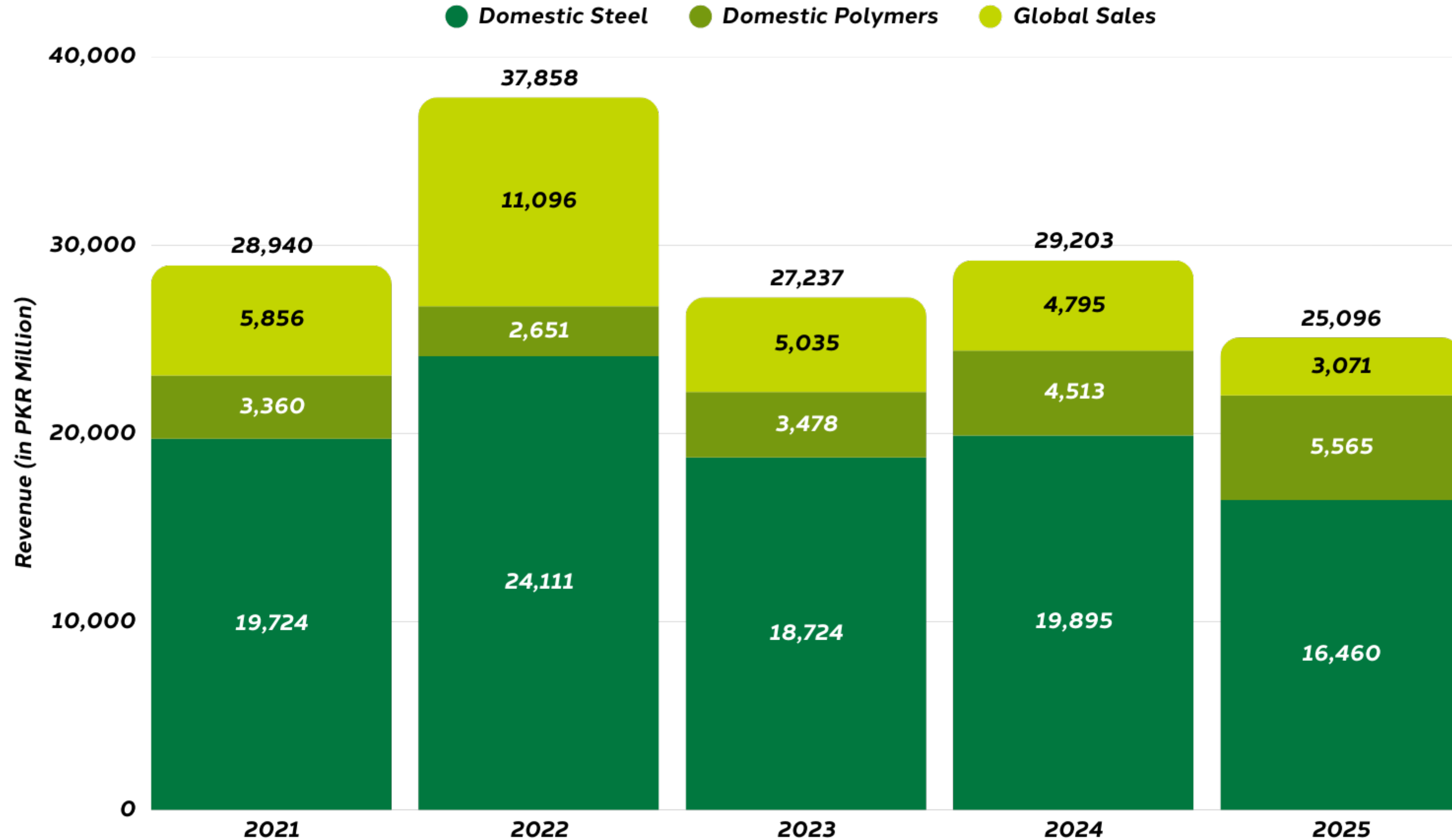
(PKR Billion)

Earning
Per Share

8.37

(PKR)

Revenues





Future Outlook



Outlook

KEY CHALLENGES

- Volatility in steel prices
- Subdued domestic demand
- Misuse of Sales tax exemption for FATA/PATA
- Sluggish export markets and protectionism
- Increasing input costs
- Rising freight cost

FUTURE OUTLOOK

- Low inflation environment
- Reduction in interest rates
- PKR stability
- Revenue diversification
- Expansion in overseas subsidiaries program



Promising Reliability, For Now and Tomorrow

international
industries™
built on trust



IIL TRADING PVT. LIMITED

The Company has established a new subsidiary, IIL Trading Pvt. Limited, which acts as a business development hub to introduce and represent reputable overseas industrial brands in Pakistan. Through this subsidiary, the Company is representing the following brands for distribution of their products throughout Pakistan:

- 1) fischer (Germany) – Over 14,000 products including electrical fixings, nylon and steel fixings, chemical fixings, bits and accessories, construction chemicals, machine accessories, fire protection, and screws.
- 2) Milwaukee (USA) - Power Tools, Accessories, Hand Tools, Storage, and related Spare Parts.
- 3) Brenntag (Germany) - Oil & Gas specialty chemicals.
- 4) Mapei (Italy) – Chemical products for the building industry.

fischer 

Milwaukee

B BRENNTAG

 **MAPEI**



INIL EUROPE LTD.

We are delighted to announce the launch of INIL Europe LTD., a wholly owned subsidiary of INTERNATIONAL INDUSTRIES LTD. (IIL) in Europe, a ground breaking step designed to reach to European Market.

As the largest steel pipe & tube manufacturer and exporter in Pakistan, this expansion demonstrates our commitment to providing top-quality products with unmatched convenience and efficiency.





Engineering Solutions

New business division launched to act as an engineering solutions hub offering various engineering services:



**Construction
Solutions**



**Renewable Energy
Solutions**



**Agri
Solutions**



**Material Handling
Solutions**

SUSTAINABILITY - RENEWABLE ENERGY

Solar Performance

	Factory 1	Factory 2	Factory 3	Total
Installed Capacity in MW	2	1	1	4
Total Generation 2024-25 (kWh)	1,803,707	1,017,871	1,080,985	3,902,563

4



1,561 Tons Coal Saved	1,854 Tons CO2 Avoided	2,563 Equivalent Trees Planted
--------------------------	---------------------------	-----------------------------------

MEGAWATTS

CSR Initiatives

EDUCATION



*TCF SCHOOLS NEAR
OUR FACTORY*

MEDICAL



*SINA CLINIC NEAR
OUR FACTORY*

COMMUNITY DEVELOPMENT



*SPONSORED MOSQUE NEAR
OUR FACTORY*



Employee Engagement



BREAST CANCER AWARENESS



NEXTGEN TRAINING



CYCLING EVENT



LONG SERVICE AWARD



KIDS ART COMPETITION



TOWN HALLS



MANGO DAY



INDEPENDENCE DAY



EMPLOYEE APPRECIATION DAY



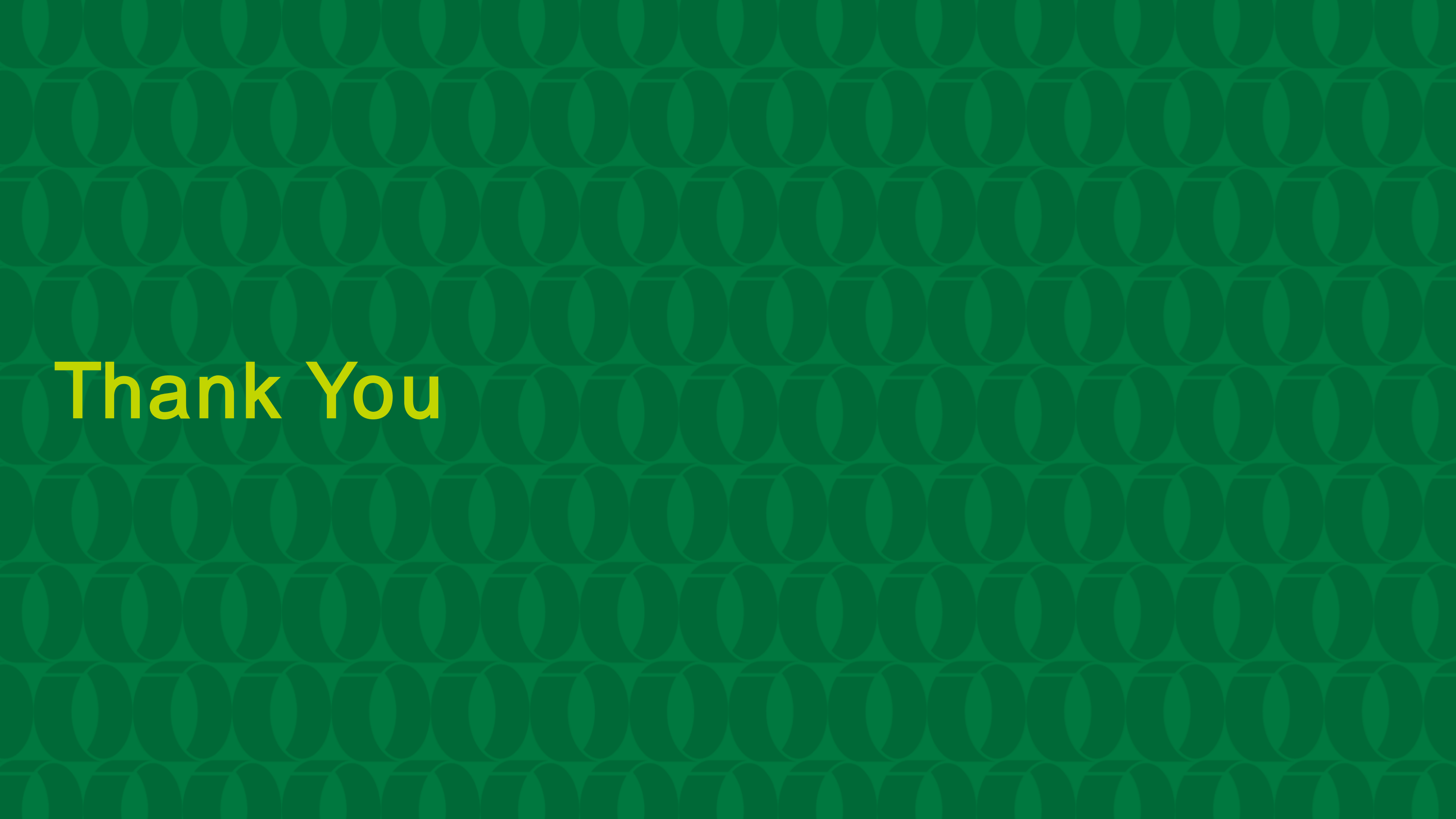
EMPLOYEE OF THE YEAR AWARD



WOMEN'S CRICKET TOURNAMENT



WOMEN IN SCIENCE AND
ENGINEERING (WISE)



Thank You